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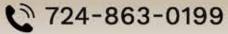
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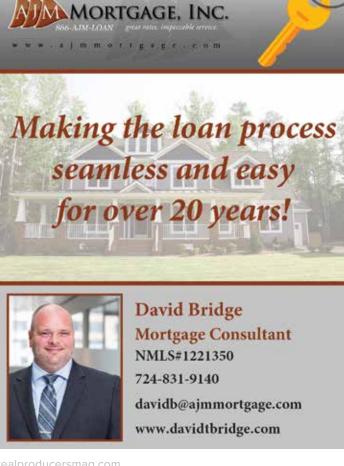
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If you are interested in contributing or nominating Realtors for certain stories, please email us at ben.snowden@realproducersmag

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Devie



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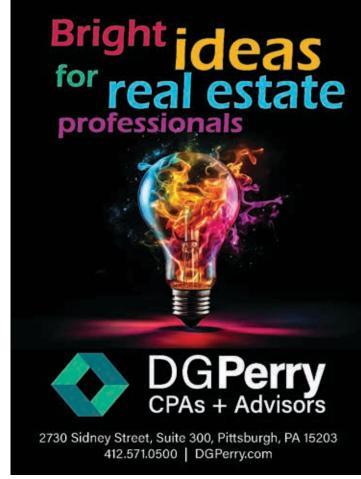
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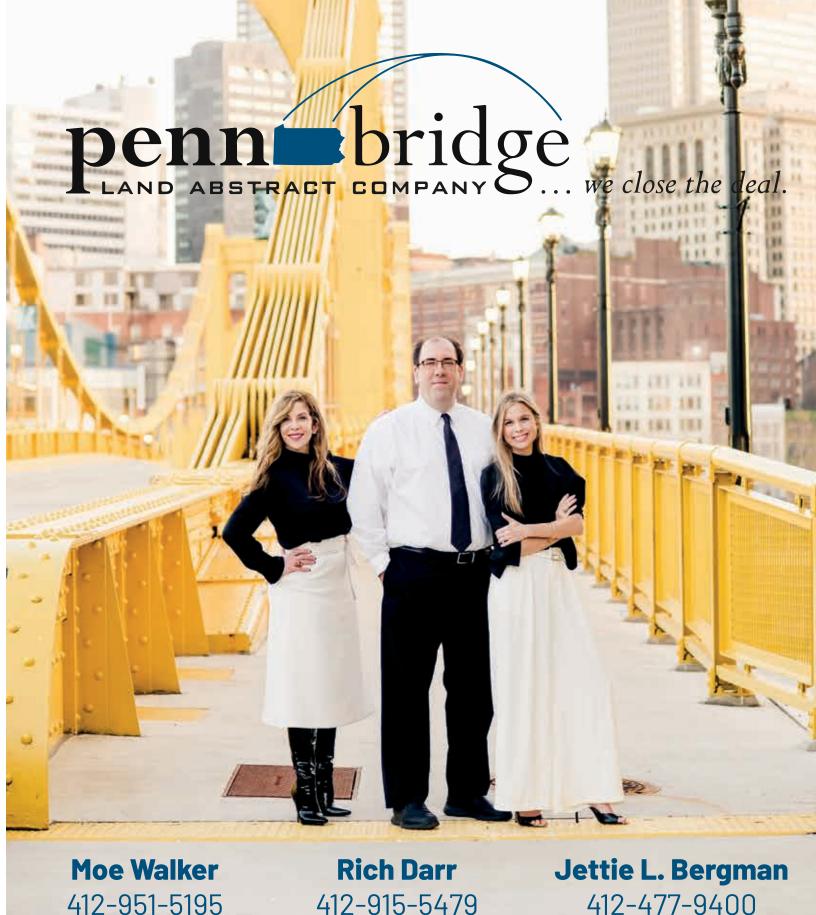
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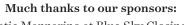




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Lisa Carr at Goosehead Lisa Carr Agency
Derek Smith at DG Perry CPAS + Advisors
Bryan Miller at PA Capital Mortgage
Kelly Dunn at Weaver Homes
Samantha Bauer at Goosehead Sam Bauer Agency

Thanks also to Bryan Miller (PA Capital),
Marino Harris (Superior Closings) and
Kevin Melquist (Cobblestone Inspections)
for pitching in on the pizza!



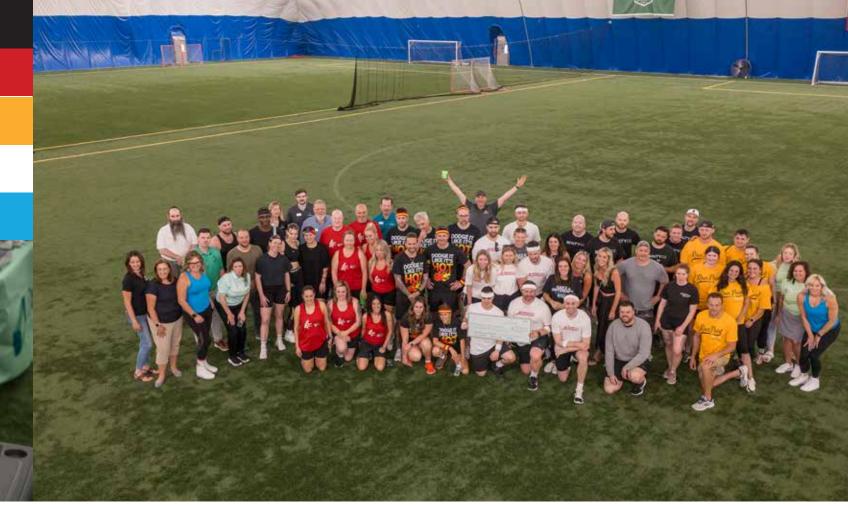












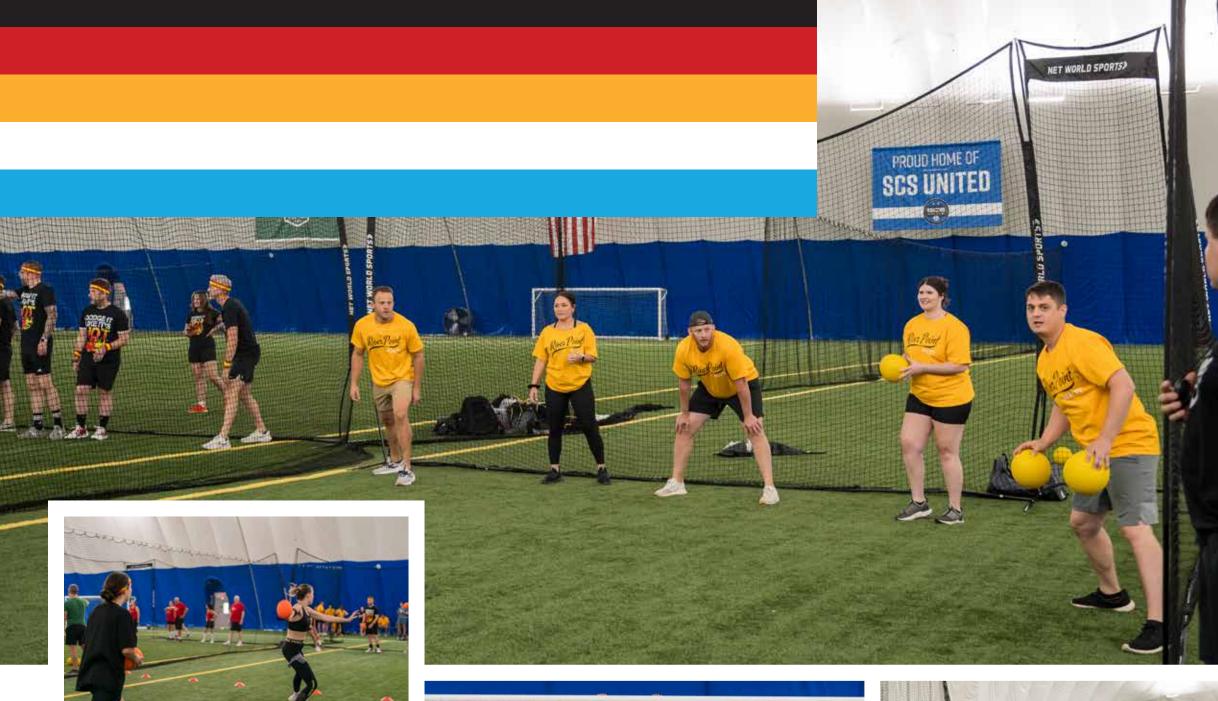


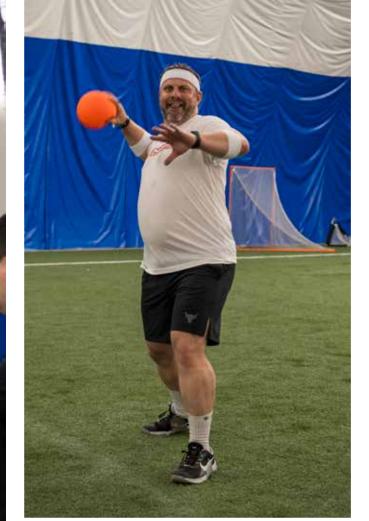










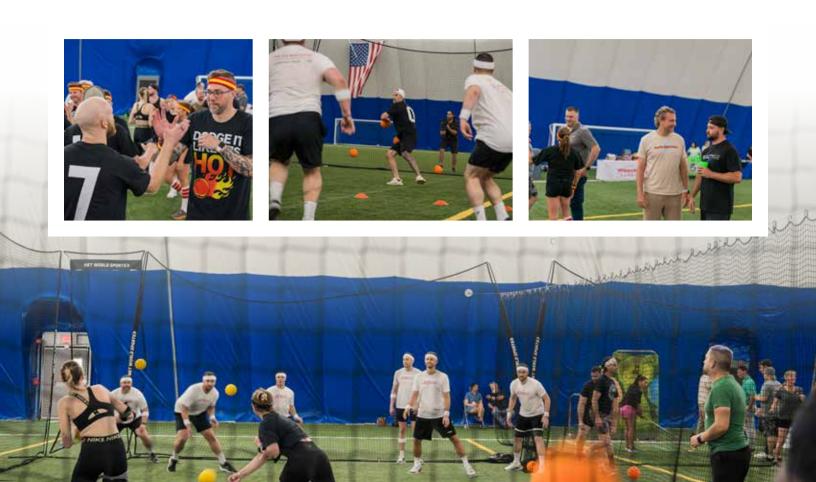


























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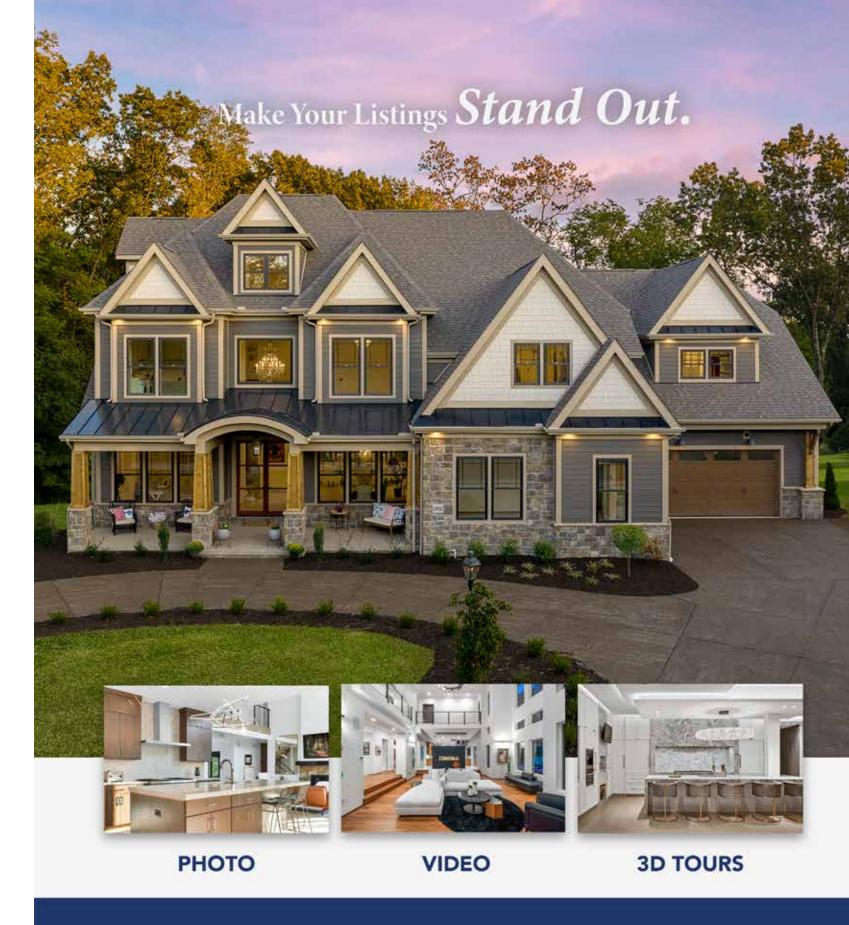
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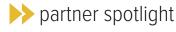
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Written by Kendra Woodward
Photography by Mainline Photography

CLEAN WORK

CONTRACTING

Revitalizing Pittsburgh, One Home At A Time

In the city of Pittsburgh, a trio of dedicated entrepreneurs - Joseph (Joe) Dutton, Justin Connolly, and Jerome Yoders - have embarked on a mission to transform the local landscape from outdated neighborhoods into vibrant thriving communities through their construction company, Clean Work Contracting.

Clean Work Contracting brings a fresh new approach to general contracting by assembling a diverse team of skilled professionals across multiple trades - including electricians, finish carpenters, plumbers, and painters - all encompassed under one roof. This unique structure allows the team to offer comprehensive services without the need for subcontractors, ensuring more precise timelines and seamless onsite project transitions.

They're not your typical general contractors, as Joe explains, "Our philosophy is a little different than most." Intentionally bringing together experts from various fields under one roof, the unique system has enabled Clean Work Contracting to handle a broader scope of projects more efficiently and effectively than the average general contractor. With everyone working together, the transition between each project, on the same property, is more seamless...therefore saving the client time, money, and the hassle of waiting for the next contractor to show up. By keeping everything in-house, Clean Work Contracting prioritizes quality, communication, and timely completion - a trifecta that sets them apart in the competitive real estate landscape.

For Justin, who has a deep-rooted passion for real estate and community revitalization, Clean Work Contracting represents more than just a business venture. His aim was to build a small, local company that contributes to the revitalization of Pittsburgh. With an investment portfolio 27 houses large, Justin understands what it takes to flip a property. And after five years of outsourcing the work on his own projects, he and Joe started thinking up a better way to run things.

Joe, who was initially doing all the painting for Justin and Jeremy's properties, was more than intrigued when the group started mulling over the idea of starting their own business. With 13 years of experience in the industry already, it was a no-brainer for him to get in on the joint venture to provide their clients with the more efficient model for their home projects.

One key aspect that distinguishes Clean Work Contracting is their commitment to customer satisfaction and community engagement. "Pittsburgh has its 'I got a guy for that' mentality," Justin remarks. "But there's so many contractors that give a quote and disappear." Joe adds, "We're a small business, but have the manpower to get stuff done while still maintaining the personal touch of being able to get a hold of us directly...because we're working in your house."

For Joe, the most rewarding aspect of their work lies in the challenges and creativity that comes with their job on a daily basis. "Every job is a riddle," he says with a smile. "Residential especially. You never run into the same thing, because everyone wants something a little different." Being able to customize someone's personal space, make repairs (including FHA repairs), bring their vision to life, and seeing the excitement on their faces throughout the process is pure joy for the team at Clean Work Contracting.







Outside of the daily hustle and bustle, Joe and his wife, Brianna, enjoy playing sports with their kids, Joseph and Hendrix. They enjoy being outdoors as much as the weather allows and can oftentimes be found exploring Pittsburgh together as a family, venturing out to Kennywood, the zoo, local parks, and many University of Pittsburgh sports events. Justin on the other hand enjoys traveling with his girlfriend, Nicole and their dog, Bella;

frequenting Broadway musicals, Dave Matthews concerts and car shows.

With a dedication to reliability, communication, timeliness, and quality craftsmanship, Justin, Joe, and Jeremy of Clean Work Contracting embody the spirit of Pittsburgh revitalization

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Written by Kendra Woodward Photography by Rick Szymanski

ADAISON Rollson

Real Estate, A True Passion and Hobby

When it comes to Pittsburgh's real estate market, Devie Rollison has spent the last 14 years embracing the ebb and flow of the housing industry. Currently with Realty One Group Gold Standard, Devie exemplifies her spirit through her tagline, "Keeping it Real...Estate," and is affectionately known as "Pittsburgh's Hippie REALTOR".

Born in Charleroi and raised throughout the Elizabeth area, Devie's life has been a tapestry of movement, having navigated an astonishing 42 relocations before



settling down in Pittsburgh. This amount of moves has provided her with a unique perspective on homeownership and has also provided an equally unique trajectory into real estate, as Devie's path was anything but conventional.

With a diverse background that includes stints in massage therapy, esthetics, and even a role in the Carpenters Union, Devie's journey speaks volumes about her work ethic and determination. Always working multiple jobs simultaneously, including working 19 years in the restaurant industry while working as a leasing agent at an apartment complex, Devie found herself at a crossroads when she was laid off from her leasing office job.

It was then that she decided to pursue her long-held interest in real estate, despite initial skepticism from her father, who cautioned against the industry as South Carolina REALTOR® himself. At 31, Devie, being a single mother who was receiving unemployment benefits, was gifted her real estate courses for Christmas by her mother - an unexpected turning point that led her to obtain her license in March.

For Devie, working in real estate has provided her the opportunity to make a difference in people's lives. "Just getting to help people... there's like nothing like it," she prides. Being a part of families finding their first home, or witnessing the joy on their faces when they discover *the* house, are moments she cherishes deeply.

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She views real estate not just as a career, but as a passion and hobby, often likening the excitement of buying a house to the anticipation of having a baby. Devie has become so ingrained in her community that she admits, "I can't even go to the grocery store without bumping into a client that I've sold a house to."

The most pivotal moment in Devie's career however, happened when she moved to Realty One Group Gold Standard five years ago. It was there that she learned how to run her business more efficiently, how to invest in herself, and how to grow professionally. "I never realized how much I was running my own business back with previous brokerages until Dionne Malush introduced me to Chuck Bolena who was doing a lot of work with Jim Shorkey." Over

the span of almost two years, Devie gleaned as much knowledge from Chuck as she could, until his unfortunate passing from liver cancer. The following year, after implementing all of his teachings into her business, Devie closed on 86 homes!

Devie's commitment to her community has led to many donations and time spent helping organizations and fundraisers. "I try to give back as much as I can. There isn't one thing that I don't give back to." She's become so well known around the area for helping anyone and everyone, that her closest friends and family started the slogan, "Get a REALTOR® that will fight for you". The slogan has since stuck, and Devie even used it on tee shirts in order to raise money for two of her friend's children that had cancer.

Outside of real estate, Devie cherishes time with her family alongside her fiance, Stephen; her son, Jade; and her two stepchildren, Addison and Cooper. Together they enjoy family activities like boating and traveling, citing, "We love boating so much, we have a boat and we put it in as early as you possibly can down on The Mon. And we boat all summer long." In her free time, alone, Devie enjoys decorating and redesigning furniture in her house, and surprisingly...building Legos.

For Devie, real estate isn't just a job; it's her greatest passion and hobby. In her own words she says, "I wholeheartedly believe everyone should get to fulfill their dream of owning their own home."













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Embarking on a journey fueled by a passion for community empowerment, Erika Forsberg embodies the essence of a modern real estate entrepreneur. Erika's path into real estate was shaped by her early experiences in customer service and office administration, eventually leading her to discover a profound calling in the world of property management and investment.

Born and raised in Pittsburgh, Erika's early life was marked by resilience and determination, characteristics that were instilled by her mom. Witnessing her mother's hard work, just to make ends meet, fueled Erika's ambition to build a secure future and avoid financial struggles. When her mother and grandmother taught her to only depend on herself and to work hard for the things she wanted, that further instilled a hustle-mentality in a young Erika.

Erika's professional path initially led her through various roles in customer service and office administration while she struggled to figure out her path in higher education. While she had an idea to get a degree in something business related, she wasn't quite sure what the ultimate goal was and started looking for opportunities that would give her some real world experience. That moment came thanks to a family friend who worked as the office manager at a large real estate brokerage. When Erika took a position as their administrative assistant, she managed a lot of the daily tasks around the office while shadowing agents. Interacting closely with the agents sparked Erika's interest in the industry, ultimately leading her to pursue a real estate license.

For Erika, the most fulfilling aspect of her work lies in the ability to help people and make a tangible difference in their lives. Real estate offers her flexibility, freedom, and endless opportunities to create positive outcomes for her clients and community, while allowing her to grow and become as successful as she wants. However, it wasn't until Erika switched over to RealtyCo. that she learned another side of the industry, one that has since propelled her to start transitioning into creating her own team.

The move enabled her to break out of her comfort zone and allowed Erika to align with a company that resonated with her values and provided the support she needed to treat her business as a true professional endeavor. "All companies have different core values. When I started treating my business like a real business, that's when I saw true growth."

Beyond her role as a real estate agent, Erika runs a successful flipping and rental business, called Flipping 412, where she and her boyfriend, Mike Sante, partnered up to provide quality housing to tenants and buyers in low to moderate income neighborhoods. They see a lot of poorly done renovations and want to raise the bar for flippers and landlords. The construction knowledge Erika has gained from the endeavor also benefits her real estate clientele as she is able to explain and understand the functions around a home more in depth than the average agent. She is committed to staying competitive and resourceful, often utilizing new systems to uncover off-market properties while supporting her clients in challenging market conditions.

Beyond her standard clientele, community engagement is central to Erika's ethos as a real estate agent. She actively supports organizations like Neighborworks by teaching homebuyer classes in low-income areas and contributes to local community development initiatives like the McKees Rocks Community Development Center. Her long-term goal is to contribute to the growth and transformation of her local communities by providing quality housing and fostering economic progress.

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Teams and Individuals Closed date from January 1 - May 31, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	John	Marzullo	Compass RE	26	106	132	\$29,555,671
2	Georgie	Smigel	Coldwell Banker	29	44	73	\$24,979,979
3	Jordan	Jankowski	Compass RE	14	56	70	\$20,151,565
4	Emily	Fraser	Piatt Sotheby's International Realty	21	40	61	\$19,304,192
5	Michael	Reed	Coldwell Banker	20	47	67	\$18,484,085
6	Joe	Yost	Compass RE	14	34	48	\$17,760,725
7	Sarah	Madia	RE/MAX Select Realty	21	6	27	\$17,636,400
8	Corey	Weber	RE/MAX Select Realty	24	65	89	\$17,251,899
9	Melissa	Barker	RE/MAX Select Realty	37	54	91	\$16,629,224
10	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	20	10	30	\$14,718,360
11	Ryan	Bibza	Compass RE	18	29	47	\$14,653,680
12	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	15	5	20	\$14,478,520
13	Barbara	Baker	Berkshire Hathaway The Preferred Realty	19	14	33	\$14,358,025
14	Jason	Rakers	RE/MAX Select Realty	13	7	20	\$14,014,000
15	Lauren	Coulter	Compass RE	13	23	36	\$13,618,531
16	Jim	Dolanch	Century 21 Frontier Realty	22	18	40	\$13,541,111
17	Cindy	Ingram	Coldwell Banker	6	4	10	\$13,273,390
18	Julie	Rost	Berkshire Hathaway The Preferred Realty	11	13	24	\$13,131,483
19	Heather	Kaczorowski	Piatt Sotheby's International Realty	19	21	40	\$13,030,523
20	Christine	Wilson	Compass RE	15	14	29	\$12,868,131
21	Cass	Zielinski	Piatt Sotheby's International Realty	7	17	24	\$12,816,331
22	Steve	Limani	Realty ONE Gold Standard	24	21	45	\$12,563,200
23	Ryan	Shedlock	Howard Hanna	50	28	78	\$12,290,935
24	Amy	Bair	Howard Hanna	8	1	9	\$12,204,587
25	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	43	21	64	\$12,188,116
26	Robyn	Jones	Piatt Sotheby's International Realty	6	6	12	\$12,122,500
27	Nathaniel	Nieland	Coldwell Banker	5	23	28	\$12,107,500
28	Rich	Dallas	Berkshire Hathaway The Preferred Realty	21	23	44	\$11,991,393
29	Michelle	Mattioli	Howard Hanna	10	7	17	\$11,777,411
30	Melissa	Merriman	Keller Williams Realty	25	21	46	\$11,629,652
31	Michele	Belice	Howard Hanna	10	9	19	\$11,617,590
32	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	27	19	46	\$11,110,719
33	Maureen	States	Neighborhood Realty Services	19	15	34	\$10,989,294
34	Jennifer	Mascaro	Coldwell Banker	22	14	36	\$10,492,485

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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Jeannine	Mullen	Howard Hanna	9	8	17	\$10,375,990
36	Joanne	Bates	Berkshire Hathaway The Preferred Realty	10	17	27	\$10,308,400
37	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	22	9	31	\$10,281,400
38	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	7	5	12	\$10,202,168
39	Adam	Slivka	Century 21 Fairways	19	28	47	\$10,112,510
40	Libby	Sosinski	Keller Williams Realty	94	4	98	\$10,059,562
41	Mikal	Merlina	Piatt Sotheby's International Realty	4	4	8	\$9,789,900
42	Gina	Giampietro	RE/MAX Select Realty	29	7	36	\$9,510,899
43	Rick	Maiella	Howard Hanna	20	21	41	\$9,489,519
44	John	Adair	Coldwell Banker	12	15	27	\$9,253,850
45	Anthony	Leone	Coldwell Banker	22	13	35	\$9,242,600
46	Ned	Bruns	RE/MAX Select Realty	7	13	20	\$9,222,000
47	Daniel	Scioscia	Berkshire Hathaway The Preferred Realty	3	3	6	\$9,204,500
48	Kim Marie	Angiulli	Coldwell Banker	8	4	12	\$9,186,500
49	Brock	Hanna	Coldwell Banker	9	24	33	\$9,078,885
50	Amanda	Gomez	RE/MAX Select Realty	6	26	32	\$9,061,530

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Teams and Individuals Closed date from January 1 - May 31, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Lori	Hummel	Howard Hanna	15	5	20	\$8,754,272
52	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	13	5	18	\$8,617,590
53	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	15	4	19	\$8,533,900
54	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	11	12	23	\$8,385,480
55	Dan	Haeck	Coldwell Banker	15	10	25	\$8,323,830
56	Roxanne	Humes	Coldwell Banker	17	19	36	\$8,304,499
57	Roslyn	Neiman	Howard Hanna	6	3	9	\$8,294,250
58	Michael	Pohlot	Janus Realty Advisors	65	10	75	\$8,249,606
59	Nancy	Rossi	RE/MAX Select Realty	21	9	30	\$8,218,300
60	Diane	McConaghy	RE/MAX Select Realty	12	19	31	\$8,211,734
61	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	32	12	44	\$8,167,050
62	Debra	Donahue	Howard Hanna	9	6	15	\$8,162,000
63	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	12	11	23	\$8,070,300
64	Richard	Charles	RE/MAX South Inc	13	9	22	\$8,036,700
65	Reed	Pirain	NextHome PPM Realty	13	11	24	\$7,993,290
66	Brian	Niklaus	Berkshire Hathaway The Preferred Realty	13	8	21	\$7,956,999
67	Brian	Czapor	Piatt Sotheby's International Realty	18	12	30	\$7,922,902
68	Kelly	Cheponis	Howard Hanna	9	5	14	\$7,897,518
69	Vera	Purcell	Howard Hanna	10	7	17	\$7,889,597
70	Shanna	Funwela	Coldwell Banker	20	12	32	\$7,698,500
71	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	8	11	19	\$7,659,089
72	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	21	10	31	\$7,638,600
73	Michael	Bassilios	Howard Hanna	12	2	14	\$7,599,489
74	Bonnie	Loya	Coldwell Banker	12	9	21	\$7,524,600
75	Marianne	Hall	Howard Hanna	12	15	27	\$7,474,922
76	David	Onufer	Howard Hanna	4	8	12	\$7,452,663
77	Sara	McCauley	Berkshire Hathaway The Preferred Realty	20	4	24	\$7,414,650
78	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	9	2	11	\$7,406,445
79	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	14	9	23	\$7,399,670
80	Daniel	Howell	Coldwell Banker	13	17	30	\$7,369,350
81	Lauren	Shepherd	Howard Hanna	6	5	11	\$7,357,612
82	John	Geisler	Coldwell Banker	15	7	22	\$7,309,322
83	Andrea	Ehrenreich	Howard Hanna	9	1	10	\$7,266,575
84	Melinda	Lynch	Berkshire Hathaway The Preferred Realty	5	15	20	\$7,264,100
0+	MEIIIIda	Lynch	Berkshille Hathaway The Fletened Realty	5	13	20	Ψ7,∠04,100

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Zita	Billmann	Coldwell Banker	8	4	12	\$7,262,085
86	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	8	17	25	\$7,149,263
87	DJ	Fairley	Exp Realty	26	4	30	\$7,148,200
88	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	9	7	16	\$7,145,000
89	Deborah	Kane	Berkshire Hathaway The Preferred Realty	15	13	28	\$7,141,280
90	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	6	4	10	\$7,053,337
91	Sara	Minshull	Redfin Cop	4	13	17	\$7,051,033
92	Kaedi	Knepshield	Piatt Sotheby's International Realty	4	10	14	\$6,954,890
93	Jill	Stehnach	RE/MAX Select Realty	9	8	17	\$6,831,350
94	Jack	Hutterer	Berkshire Hathaway The Preferred Realty	14	11	25	\$6,827,600
95	Katie	Boutros	Engel & Všlkers Pittsburgh	8	3	11	\$6,782,498
96	Kathleen	Barge	Piatt Sotheby's International Realty	5	1	6	\$6,722,467
97	Nancy	Ware	Berkshire Hathaway The Preferred Realty	12	11	23	\$6,610,400
98	Jerome	Yoders	Coldwell Banker	4	25	29	\$6,534,400
99	John	Fincham	Keller Williams Realty	12	18	30	\$6,526,616
100	Carissa	Sitterly	Howard Hanna	7	8	15	\$6,487,610

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Teams and Individuals Closed date from January 1 - May 31, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Deborah	Reddick	RE/MAX 360	7	12	19	\$6,458,000
102	Denise	Bortolotti	Piatt Sotheby's International Realty	5	11	16	\$6,433,400
103	Jackie	Allenberg	Piatt Sotheby's International Realty	2	4	6	\$6,425,000
104	Krista	Lorenzo	Coldwell Banker	10	12	22	\$6,400,016
105	Monice	Ming Tong	Keller Williams Realty	7	7	14	\$6,396,071
106	Jennifer	Crouse	Compass RE	8	8	16	\$6,294,900
107	Rachel	Marchionda	Howard Hanna	19	8	27	\$6,256,025
108	Ariel	Harat	RE/MAX Real Estate Solution	9	7	16	\$6,179,974
109	Erin	Berg	Berkshire Hathaway The Preferred Realty	12	9	21	\$6,161,800
110	Lynne	Bingham	Howard Hanna	10	1	11	\$6,153,400
111	Elaine	Shetler-Libent	Keller Williams Realty	10	6	16	\$6,111,800
112	Nicholas	Fix	Berkshire Hathaway The Preferred Realty	10	7	17	\$6,097,950
113	Kimberly	Yot	Piatt Sotheby's International Realty	3	16	19	\$6,088,800
114	Melissa	Reich	RE/MAX Realty Brokers	5	3	8	\$6,077,950
115	Mark	Handlovitch	RE/MAX Real Estate Solution	12	7	19	\$6,026,816
116	Michele	Stillwagon	Piatt Sotheby's International Realty	2	2	4	\$6,010,500
117	Devon	Lauer	Howard Hanna	9	4	13	\$6,003,900
118	Michael	Netzel	Keller Williams Realty	8	8	16	\$5,986,303
119	Nancy	Kaclik	Berkshire Hathaway The Preferred Realty	4	2	6	\$5,983,490
120	Cathy	Wanserski	RE/MAX Realty Brokers	7	6	13	\$5,963,391
121	Matthew	Shanty	Exp Realty	11	14	25	\$5,952,100
122	Angie	Flowers	Coldwell Banker	9	11	20	\$5,942,500
123	Denise	Ardisson	Realty ONE Gold Standard	9	9	18	\$5,911,800
124	Erica	Shulsky	Exp Realty	6	9	15	\$5,908,980
125	Del	Burrell		4	2	6	\$5,902,500
126	Katina	Boetger-Hunter	Coldwell Banker	14	14	28	\$5,831,260
127	Jackie	Horvath	Howard Hanna	9	10	19	\$5,808,500
128	Geoff	Smathers	Howard Hanna	11	4	15	\$5,793,800
129	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	13	2	15	\$5,737,000
130	Racheallee	Lacek	Piatt Sotheby's International Realty	5	5	10	\$5,733,275
131	Allison	Pochapin	Compass RE	5	12	17	\$5,730,350
132	Marie	Pace	Howard Hanna	5	3	8	\$5,717,000
133	Eli	LaBelle	RE/MAX Select Realty	4	9	13	\$5,713,115
134	Bobby	West	Coldwell Banker	9	6	15	\$5,713,000
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#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Theresa	White	RE/MAX Select Realty	7	15	22	\$5,710,676
136	Tarasa	Hurley	Keller Williams Realty	7	8	15	\$5,668,849
137	Pamela	Michalek-Shirey	RE/MAX Heritage	15	2	17	\$5,657,700
138	Liam	Tennies	Deacon & Hoover Real Estate Advisors	3	15	18	\$5,642,776
139	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	9	17	26	\$5,598,300
140	Wendy	Weaver	Howard Hanna	6	5	11	\$5,575,504
141	Brenda	Deems	Berkshire Hathaway The Preferred Realty	12	12	24	\$5,573,462
142	Justin	Cummings	RE/MAX Select Realty	9	6	15	\$5,561,500
143	Eileen	Allan	Compass RE	6	13	19	\$5,530,645
144	Melissa	Palmer	Howard Hanna	7	5	12	\$5,522,700
145	Paul	Bortz	Coldwell Banker	19	8	27	\$5,513,000
146	Jennifer	Solomon	RE/MAX Select Realty	5	18	23	\$5,506,550
147	Nichole	Merrell	Coldwell Banker	8	7	15	\$5,475,900
148	Susan	Deely	1 Percent Lists Metro Pgh	14	6	20	\$5,461,337
149	Paula	Harnish	Keller Williams Realty	11	21	32	\$5,441,600
150	Mark	Ratti	RE/MAX Select Realty	13	4	17	\$5,437,087

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Teams and Individuals Closed date from January 1 - May 31, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Beth	Ali	Coldwell Banker	6	8	14	\$5,434,847
152	Malini	Jaganathan	Howard Hanna	4	7	11	\$5,422,611
153	Kathleen	Mathison	Howard Hanna	3	6	9	\$5,419,800
154	Laura	Sauereisen	Piatt Sotheby's International Realty	2	6	8	\$5,346,000
155	Lisa	Schimizzi	Berkshire Hathaway The Preferred Realty	14	10	24	\$5,309,600
156	Roxanne	Mirabile	Berkshire Hathaway The Preferred Realty	6	8	14	\$5,291,000
157	Jan	Livingston	Berkshire Hathaway The Preferred Realty	8	9	17	\$5,283,900
158	Dean	Korber	Howard Hanna	21	13	34	\$5,249,800
159	Alyssa	Policella	Berkshire Hathaway The Preferred Realty	3	8	11	\$5,214,500
160	Dan	Kite	Berkshire Hathaway The Preferred Realty	4	7	11	\$5,201,900
161	Lillian	Denhardt	Compass RE	5	10	15	\$5,198,000
162	Vicki	Pilato	Berkshire Hathaway The Preferred Realty	9	9	18	\$5,197,808
163	Judi	Agostinelli	Century 21 Frontier Realty	9	8	17	\$5,185,685
164	Adam	Cannon	Piatt Sotheby's International Realty	7	12	19	\$5,148,550
165	Renee	Konzier	Piatt Sotheby's International Realty	7	8	15	\$5,109,809
166	Dora	Rudick	Coldwell Banker	2	10	12	\$5,107,298
167	Ron	Lovelace	RE/MAX Professionals	18	6	24	\$5,055,616
168	Mark	Gulla	RE/MAX Select Realty	15	5	20	\$5,051,300
169	Vicky	Chang	Coldwell Banker	7	9	16	\$5,029,595
170	Lisa	McLaughlin	Piatt Sotheby's International Realty	8	3	11	\$5,006,925
171	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	8	11	19	\$5,006,900
172	Sean	Kelly	Howard Hanna	6	14	20	\$4,993,854
173	Sharon	St. Clair	Keller Williams Realty	8	3	11	\$4,991,900
174	Andrew	Dellavecchia	RE/MAX City Life	13	16	29	\$4,978,060
175	Jeffrey	Walker	Forest Lake Real Estate Group	53	8	61	\$4,962,132
176	Krystina	Krysiak	Redfin Cop	4	13	17	\$4,929,989
177	Melanie	Marsh	Compass RE	8	1	9	\$4,912,500
178	Aida	Agovic-Corna	RE/MAX Select Realty	6	9	15	\$4,870,500
179	Sue	Malagise	Howard Hanna	10	4	14	\$4,865,150
180	Terrence	Thurber	Coldwell Banker	4	6	10	\$4,826,500
181	Austin	Rusert	Coldwell Banker	6	10	16	\$4,765,211
182	Alex	Tulandin	Keller Williams Realty	6	6	12	\$4,762,250
183	Danielle	Mach	Howard Hanna	5	2	7	\$4,762,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Emily	Wilhelm	Piatt Sotheby's International Realty	4	5	9	\$4,761,622
185	Brian	Larson	Howard Hanna	14	3	17	\$4,751,500
186	Nicolas	Supik	Century 21 Frontier Realty	10	8	18	\$4,744,800
187	Jingli	Zhang	Keller Williams Realty	2	8	10	\$4,744,380
188	Susan	Gill	Century 21 Fairways	10	10	20	\$4,737,139
189	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	20	6	26	\$4,731,500
190	Jeffrey	Sisk	RE/MAX Realty Brokers	2	18	20	\$4,720,800
191	Jason	Mazzei	Realty ONE Gold Standard	32	21	53	\$4,704,607
192	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	19	4	23	\$4,658,400
193	Diane	DiGregory	Realty ONE Gold Standard	5	9	14	\$4,639,900
194	Cindy	McVerry	Howard Hanna	2	6	8	\$4,629,428
195	Brian	Marshall	Compass RE	4	16	20	\$4,626,800
196	Colleen	Anthony	Howard Hanna	12	4	16	\$4,613,700
197	Imran	Paniwala	Coldwell Banker	2	6	8	\$4,609,594
198	Christa	Ross	RE/MAX Select Realty	8	9	17	\$4,602,500
199	Dave	McSwigan	Coldwell Banker	5	3	8	\$4,560,500
200	Jennifer	Sowers	Redfin Cop	6	11	17	\$4,558,100

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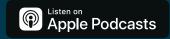




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