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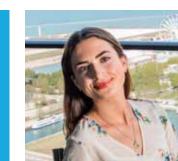
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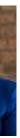
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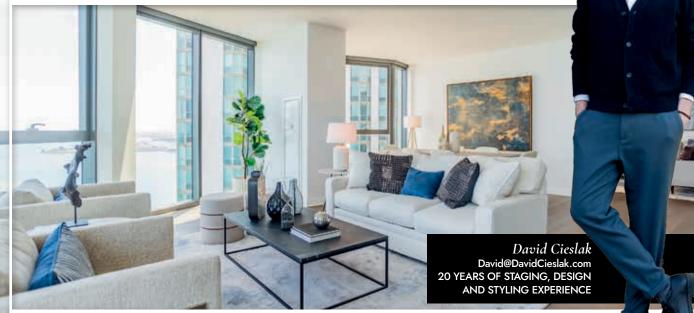
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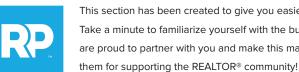
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PUBLISHER'S

I'm still on an emotional high from our spring event. I've been thinking about the ripple effect that expressing gratitude has on both the giver and receiver. As I have been processing Mr. Thank You's message, I have realized that I spend a massive amount of energy thinking internally about people and things I am grateful for.

This is not necessarily a negative way to go through life, however, it also does not benefit anyone else when I keep those thoughts and feelings inside. It sounds so simple, but going out of your way to thank someone takes more than just a thought.

There is always an action involved in gratitude. Whether it be verbal communication, a quick text, an email, a good old-fashioned pen to paper, or a selfless act of sacrifice showing someone you appreciate them. I'm far from even being on the cusp of becoming an expert in the gratitude arena, but after hearing John's message I feel our community is on the right trajectory.

If you'd like to hear John Israel's message again (or for the first time), please reach out to me directly for the recording! In the meantime, I cannot wait to see

you in a few months at our fall event. Details can be found on page 43!



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agent feature

By Chris Menezes Photos by Sonya Martin

killfully blending a creative sensibility with strategic business acuity and a strong sense of community, Tiffeny Meyers is carving her own niche in the Chicago market. Her transition from interior design to real estate showcases a woman driven by a deep desire to help and inspire others. Her approach to helping clients find homes is as personalized and thoughtful as the unique spaces she once created and now helps others discover.

Tiffeny's journey to becoming a trusted real estate advisor and recipient of Redfin's own President's Club award began in the small city of Mendota, Illinois, where the values of community and craftsmanship were instilled in her from a young age. Through her family's furniture and flooring business, Meyers Furniture, Tiffeny learned the importance of hard work, quality, and service early on.

"From the time I could hold a dust rag, I was helping out at the store," Tiffeny explains. "On Christmas, they would dress me up like an elf and I would serve wassail to clients dropping in on the holiday. I'd also do radio commercials with my dad, but I was mostly installing furniture or on cleaning duty until I was old enough to sell."

Tiffeny's work ethic didn't stop at her family's store. Her love for candy and innate drive to work for what she wanted



inspired her to figure out ways to make her own money. "I had a lemonade stand; I tried to sell pretty rocks I found; I set up a hair wrap station, and I even tried to open a 'beauty salon' at the end of our driveway," Tiffeny recalls, laughing. "Surprisingly, no one let me cut their hair, but one person let me paint their nails for a dollar."

Tiffeny's passion for art took off in high school. While she received scholarships for her paintings, she knew she didn't want to risk ending up a starving artist. So she decided to combine her creative talent with her background in the family's furniture business to pursue interior design.

> Tiffeny was first introduced to the idea of working in real estate during an internship while attending Harrington College of Design in Chicago. "My boss was a woman who wore many hats: designer, REALTOR[®], business owner, mom, and more. She saw something in me and encouraged me to get my real

estate license. However, this was in 2008. Thus, I put getting my license on hold once the recession hit," Tiffeny shares.

Instead, Tiffeny was swept into the world of commercial real estate after college, designing offices and refurbishing used office furniture. After five years of commercial design, she shifted into residential, and found moving from a very impersonal position working with businesses to a very personal, much more emotionally involved position working with people a refreshing change of pace.

After a while, Tiffeny began to feel the pull to focus less on spatial design and finishes, and focus more on working directly with people, helping them find the perfect home if they couldn't design it. By 2015, Tiffeny was ready to make the full dive into real estate. While in many ways the move was a long time coming, she found all her experience in design to be a boon to her real estate business. It's important to me to give honest advice to help my clients make a good investment choice, as well as guide them to homeownership as smoothly as possible.

"After spending years studying building systems, infrastructure, and designing spaces, I have a great eye for pointing out what makes a home a good or bad investment," Tiffeny asserts. "It's important to me to give honest advice to help my clients make a good investment choice, as well as guide them to homeownership as smoothly as possible."

Tiffeny's approach to real estate is deeply personal. Her philosophy extends beyond transactions; she is an educator and advocate for her clients, guiding them through the complexities of buying and selling homes with a level of care and expertise that only someone with her background could offer. Her ability to pivot and think creatively makes her an excellent problem solver—an ability she credits to her experience working in her family's furniture business and one she sees as essential to success in real estate.

"Our [family's] company has been around for over sixty years, and that's due to my family's persistence and creativity. I've learned from them, no matter the industry, that things evolve and you have to change with it if you're going to survive. My dad and my grandpa, who run the company, are my biggest inspirations, and they taught me how to be creative if you need to pivot."

When she's not working, you can often find Tiffeny with her husband. David, and their son, Bodhi, riding their bikes along the 312 RiverRun trail or the North Branch Trail, enjoying live music at one of Chicago's many street festivals, or visiting the





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Horner Park Farmers Market while embracing the community spirit that defines their lives. Tiffeny's roots in a small, close-knit city fostered in her a strong sense of community and belonging, which she now nurtures in her own family.

Tiffeny is also a passionate advocate for wellness and community peace. She volunteers her time teaching yoga to cancer survivors, helping them find comfort and strength in their bodies again. Her creative spirit also finds joy in music, having



sung in choir for eight years, and being part of a folk group that still meets regularly.

As Tiffeny continues to weave her unique blend of creativity, resilience, and community commitment into the fabric of Chicago's real estate landscape, she will continue to make a profound difference in the lives of her clients and community for years to come.

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JASON JMC Law Group **CHMIELEWSKI**

KEEPING DEALS TOGETHER

> partner spotlight

By Lauren Young Photos by Caleb Pickman

When we last checked in with Jason Chmielewski. founder and managing attorney of JMC Law Group, in 2022, he was building out his team to help change the often negative view of attorneys through relationship building and exceptional communication. "As is evidenced by the number of bad lawyer jokes out there, lawyers have a bad reputation for impersonal service and for leaving clients hanging," says Jason. Since then, amidst the constantly changing market and client expectations, his commitment to providing exceptional service has only increased.

"I know the key to success in business is communicating with your clients in a timely manner and building a relationship with them so they feel comfortable coming to you with any issues they may encounter," says Jason. "It might seem like a simple thing, but I think a lot of attorneys fail to do this for their clients."

This prioritization of his client relationships means he also places great emphasis on having strong partnerships with REALTORS®—to him, the two go hand in hand. Many of his referrals over the years have come from real estate agents who value his integrity, consistent and reliable communication, and positive results.

"As a real estate agent, clients will take your referrals without question," Jason notes. "So be sure that the people you work with, such as attorneys and lenders, are high performers who truly care about their clients. Otherwise, it can sour the whole experience."

Jason sees himself as a key protector and advocate for his clients throughout each engagement. That includes looking out for pitfalls that clients can't see coming and watching out for details that may cause a deal to collapse in the end.

"When sales fall through on a listing, an agent may have to re-list the property at a lower price. That's one reason why there's so much value in keeping deals together. Keeping deals together in our current market is also one of our biggest challenges, but that's where I help my agents shine," states Jason.



In these cases, Jason stresses how crucial it is for all parties involved to work together, share information, and pull in the same direction. "If special assessments, inspection results, and other details are not shared openly, you risk losing a transaction at the last minute, and when a home has to go back on the market, it gets kinda tainted, albeit often unfairly," he adds. Jason's experience and ability to think outside the box often keeps even complicated deals together.

Here's a great example: Jason was the second attorney to get involved with a seller who had a failed sale on their listing-things had fallen apart at the finish line—so the sellers were in a stressful situation. Jason's firm reached out to buyers from the original pool of interested parties and encouraged them to rebid on the property. After five weeks under contract, however, the new buyer was denied a mortgage loan. That's when Jason sprang into action.

Keeping deals together in our current market is also one of our biggest challenges, but that's where I help my agents shine.

"I got on the phone with my lender and worked with the buyer's attorney to develop some options. We didn't want the home to go back on the market a third time," shares Jason. "I came up with the idea of seller financing for the homeowner, but after speaking with my lender, I felt confident that he could get the loan closed."

"This was all happening right before Christmas, so I worked to keep my clients calm," he adds. "I knew that if the deal fell apart, they would lose about \$100,000. In the end, we got the loan done and we were able to keep the deal together. My clients, my agent, and the buyers were thrilled."

Jason says that in other instances, his vast network can also protect buyers from making uninformed decisions. A buyer client of his was under contract to purchase a vacant lot. The buyer was assured they could build on the property. For the location, the list price seemed to be a great deal, but Jason's instincts told him that it looked too good to be true, so Jason dug into his knowledge base and resources, and confirmed his instincts were correct.

"It was a unique piece of property, so I was suspicious," he says. "It's not necessarily my job to do so, but I pulled in an architect to see if we could build on the lot. As it turned out, because of an obscure zoning rule, you could not build there."

So informed, the buyer pulled out of the deal and was saved the disappointment of learning about this zoning rule after they had completed the purchase. Recently, a similar "too good to be true" deal had other clients interested in a property. Once again, Jason called on his resources and revealed that the adjacent lot was ineligible for building on. Jason's instincts, previous experience, and knowledge helped steer his clients clear of this mistake.

"We don't want our REALTOR[®] partners and our clients to have to resell their property ten times," says Jason. "We also don't want clients to purchase homes they regret. At JMC Law Group, we want to work smarter, not harder, so we bring extra skills, knowledge, and our network relationships to the table to get things done. It's a win-win for everyone."





To get Jason and his team keep your next deal together, and to learn more about the services the JMC Law Group provides their clients, visit their website https://jmclawgroup.com, email Jason at jason@jmclawgroup.com, or call 312-332-5020.



Pictured: Brant Sichko, Baird&Warner, Kyle Niewald, Elizabeth Harper, Lady E Photography

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James S and the GR(

cover story By Chris Menezes Photos by Caleb Pickman

OPENING HEARTS

James D'Astice and his team. Moda Group, have something special going on. Since their formation in 2019, they have not only become one of Chicago's top-producing teams, but have also developed a reputation among agents looking for mentorship, accountability, and a fun culture. While there are many reasons for their success, James sums it up with just one word: "housepitality."



"We have a very strong culture of collaboration and mentorship with a heavy focus on support, systems, and team operations. That allows each of us to provide a very high-level experience for our clients, each other, and anyone we encounter, which is what we call 'housepitality," James explains.

Having come into real estate from the hospitality industry, James has focused his business on customer experience and service from day one. It's how he grew from a recent college graduate looking for a job to the leader of a top-producing real estate company.

"I remember I was waiting tables-with a degree in marketing and advertising under my belt-trying to figure out my career path," James recalls. "My wife had her real estate license, and I thought it may be a good option to explore with my background in hospitality and service."

James was definitely right about that one. While he had the right mindset entering real estatefocusing on hospitality and serving his clients—it took some time for him to really grow. A major turning point in his life, both personally and professionally, occurred when he decided to face his struggle with alcoholism.

"Once I got sober, my life and career really took off," James emphasizes. "Sobriety gave me a totally different outlook on life. I

was always a big dreamer, but felt like I wasn't chasing those dreams. As I started to focus more on my own personal growth in sobriety, I was able to realize those dreams and have a more positive impact on everyone around me."

Having a positive impact on the lives of others was central to the founding of Moda Group. James has navigated many business relationships over the years, and while some were challenging, those experiences taught him both what to do and what not to do when working with people, which reinforced his personal concept of "housepitality," and made him a better agent, and eventual team leader and business owner.

The professional relationship that changed everything for James began the day he met his current business partner, Lauren Herskovic. Lauren was, in fact, a client of James's former business partner. When she decided to leave her previous job as the COO of a Chicago-based consulting company and enter real estate, she approached them.

James and Lauren quickly realized that they aligned on pretty much everything. So when James decided to make a move to Compass to grow a team, Lauren was the first person he approached, not just for her business philosophy, but also for her background in operations and leadership.



"I knew real estate and I knew I wanted systems and a strong operation, but I needed Lauren to actually make it happen. In the first year we worked together, she helped me build all the systems that our team now runs on," James explains, then adds, "Not only do we have a great time and make each other laugh, but we just complement one another really well with our different skill sets and the way we think, so we really balance each other out."

Just as James and Lauren complement each other, every person in the Moda Group brings something unique and valuable to the team, which has become central to their success. "We

are a collaborative team where everyone's voice is heard and everyone has ownership in the brand," James shares. "This is not 'the James D'Astice team' for a reason: we want everyone to be part of this and what it becomes."

Consisting of five agents, a transaction manager, and a director of operations today, the Moda Group has grown organically because of its culture and reputation vs. recruitment. That culture comes from James's passion for mentoring, building and inspiring others through their philosophy of "housepitality."

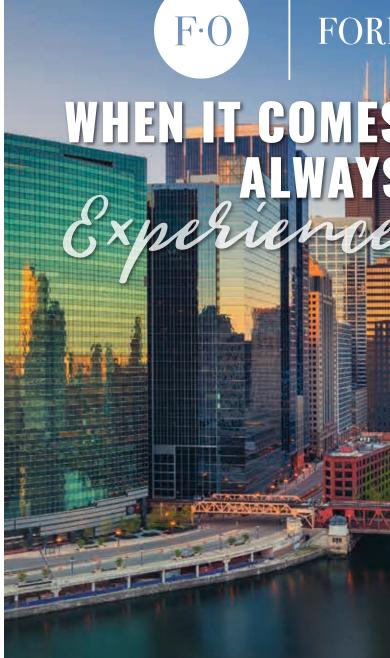
"We feel that service is given but hospitality is felt," he says. "And we want that to resonate internally and externally with everyone we encounter. We're going to continue to deliver our housepitality experience to anyone that joins the team while always finding opportunities to fine-tune and get better."

Outside of real estate, James enjoys traveling and dining out with his wife, Agnes, and their daughter, Stella. James also loves to cook and just recently got into baking bread, specifically focaccia. Although you may not guess it, he is also a lover of the outdoors who is really into fishing and golf. James has a creative side, too, especially when it comes to real estate-it comes through not just with the aesthetics of homes, but in market-

ing and advertising as well.

Whether it's through caring for his clients, empowering team members, or baking the perfect loaf of focaccia, James D'Astice proves that in real estate, as in life, the best foundations are built on genuine care and a commitment to excellence. With the Moda Group, team members and clients alike have found that they experience more than a partnership. They've found that they join a community of professionals who are dedicated to elevating the standard of service in real estate, proving that Moda's "housepitality" doesn't just open doors, it opens hearts.





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ENIDA KRDZALIC

behind-the-scenes all-star feature

Photos by: Lauren Tassi

NOMINATED BY: TOMMY CHOI AND JOSH WEINBERG

Position/Title: Director of Operations Office/Company: Weinberg Choi Residential / Keller Williams ONEChicago How long have you been working for/with the person who nominated you? 5.5 years How long have you been working in the real estate industry? 5.5 years

What did you do before you began working in your current position? I worked in retail banking as a teller supervisor.

What does your typical workday look like?

My role is multifaceted! I manage and oversee the administrative team daily through mentoring, training, and accountability. I am also the team's transaction coordinator which means I support the sales team and clients by taking transactions from contract to close. Lastly, I work with the leadership team to manage the P&L, budget, and project management for the team throughout the year.

How would you describe your job in one word? Dynamic

Why do you think you excel at your job? I am a very organized and task-oriented person. I also am very good at taking a vision/ idea and creating it into a system.

What is the most rewarding aspect of your job? I'm very people-oriented and love seeing others succeed so the most rewarding part is being a part of the success whether that's a teammate that I'm managing, our team's overall growth through the years, or a client that just closed on a new home.



What is the most challenging aspect of your job?

I think sometimes within an admin role it can be challenging to stay motivated and inspired because it can become repetitive. I always try to think bigger, set goals, and adapt to changes to keep myself engaged and growing within my role.

What is one thing about you that others might find surprising or interesting?

I didn't start learning English until I was six years old. My family immigrated to the United States and I started my first day of kindergarten only knowing how to say "hello". I



was completely fluent by eight years old and I still fluently speak/read/write Bosnian.

When you're not working, what do you like to do for fun?

I enjoy spending time with my friends and

family (and my dog Bentley!). I love to read, mostly thrillers and historical fiction books. And my newfound hobby is painting!

How do you feel about being nominated as a Behind-the-Scenes All-Star?

I'm very grateful to be nominated! I know our team, as I'm sure many others, would not be able to do what they do without the support of the admin staff so I love that you're recognizing all the hard work that goes on behind the scenes!

Is there anything else you'd like to share about yourself, about your job, or about your relationship with the person who nominated you?

The people who nominated me are my team leads, Tommy and Josh, who do such an amazing job of always making our team culture a priority and that is felt every day on our team. They are incredible leaders and mentors and have been such a huge part of my success within this industry.

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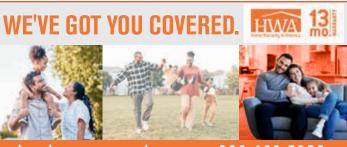






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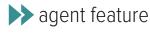


Chicago Real Producers • 29





From Fine Dining to Showing and Selling



By Lauren Young Photos by Sonya Martin

"I always operate under the principle that the less I worry about money and 'wasting' my time, the more my business will grow," says Patrick Dodd, REALTOR® with Mynt Properties and Keller Williams. "I've always enjoyed helping people in tough situations, and while those are always some of the most challenging situations, it's always nice to know that those in need have the care they deserve."

Because Patrick has faced and overcome his own life challenges, he has a soft spot for



people who have lived in tough circumstances. Growing up in Michigan, Patrick had what he would describe as "a very tough childhood." Although he was a naturally gifted student, he didn't have the best time with teachers. After high school, he moved to Texas with a friend to start fresh in a new environment. At age twenty-three, when he began to feel that he was again ready to get more out of life, he moved in with his brother in Chicago.

"My brother had lived in Chicago for some time, and I visited him frequently," says Patrick. "The city enamored me. After a

bad breakup, I knew it was time to make a move, and I didn't have anything holding me back anymore. I had a vacation scheduled here for the next week anyway, so I packed as much as I could into my suitcase and never got on my return flight."

After settling in Chicago, Patrick worked for many years in the restaurant industry, most recently at the premier steakhouse, Swift & Sons. As a "student of life," Patrick dove into learning about fine food and wine, eventually becoming a certified sommelier. After many years in the restaurant industry, he began to look for his next challenge, eventually deciding on real estate. Despite having no prior knowledge or experience, Patrick made the leap.

"I started this [real estate] business with essentially no sphere of influence," says Patrick. "I knew that my gift is understanding peoplewhat they want and need, and how to mold the experience for them. I felt like most of my days at restaurants were spent helping people with special moments in life, and I think the purchase of a home definitely qualifies as special." He adds, "I've been able to draw on my skill to describe wine to make it approachable and apply it to my current business-such a big part of what I do is try to simplify the process and make it less intimidating for clients."

At the beginning of his REALTOR® journey, Patrick continued his restaurant job at night. He would wake up at 5:30 am, head to the gym, spend the beginning of the day at the office, and then work at the restaurant until 11 pm.

"I had to hustle to build my client base in the beginning; I was doing four open houses a weekend and cold-calling like crazy," he recalls. "It took an immense amount of determination and sacrifice in the beginning to get things off the ground."

But once he got his feet under him and saw success, he switched to real estate full-time. A few years later, he bumped into Ryan McKane, fellow REALTOR® and former gym buddy, at a showing and as the two commiserated, they formed a plan to create their own team. They looped in Raymond Melencio, a contact of Patrick's from his restaurant days, and Mynt Properties was born. Now, about a year into their partnership, the three are thriving.





perspectives on how

business, and to lean

on each other's skill

other people look at the

cultures for giving them a greater perspective on the world and always bringing them closer together.

Thinking again about the future, Patrick adds, "I hope to one day be active in an organization like Big Brothers Big Sisters. As someone who had a very challenging childhood, I know how important it is to have positive role models to look up to. I think it would be great for them to see someone who has been in a similar place overcome the hand that life dealt them."

In the meantime, Patrick is putting his energy into growing his business, improving his services, and building out the team. He also aims to eventually transition from being in the field to holding more of a strategic role in his and other businesses.

"I'll always have a foot in the door of real estate somehow," he says. "This industry is just too addictive to ever fully walk away from."

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together creates a more dynamic business, and helps all of us be better and do more," says Patrick. "Very few people who enter this industry are equipped to do the job from day one, let alone have the business acumen to build things simultaneously. There is no shame in admitting you don't know everything."

"Having three unique minds

About a month ago, Mynt Properties added their first new team member. Katie Mendez currently helps with administration and everyday task management. The goal is for her to move into an agent role and to add more agents in years to come.

"It's been really important for us to get different

matter what we think. What matters is what is best for our clients." When not working with his team to build Mynt Properties and serve their clients, Patrick spends his downtime enjoying and discovering Chicago's restaurant scene with his wife, Gillian. Good food and wine are a

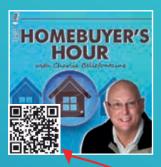
passion for both, and they value traveling and experiencing new

sets," says Patrick about his team. "Together we keep everything rooted in what is best for the client vs. our own opinions. It doesn't

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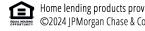


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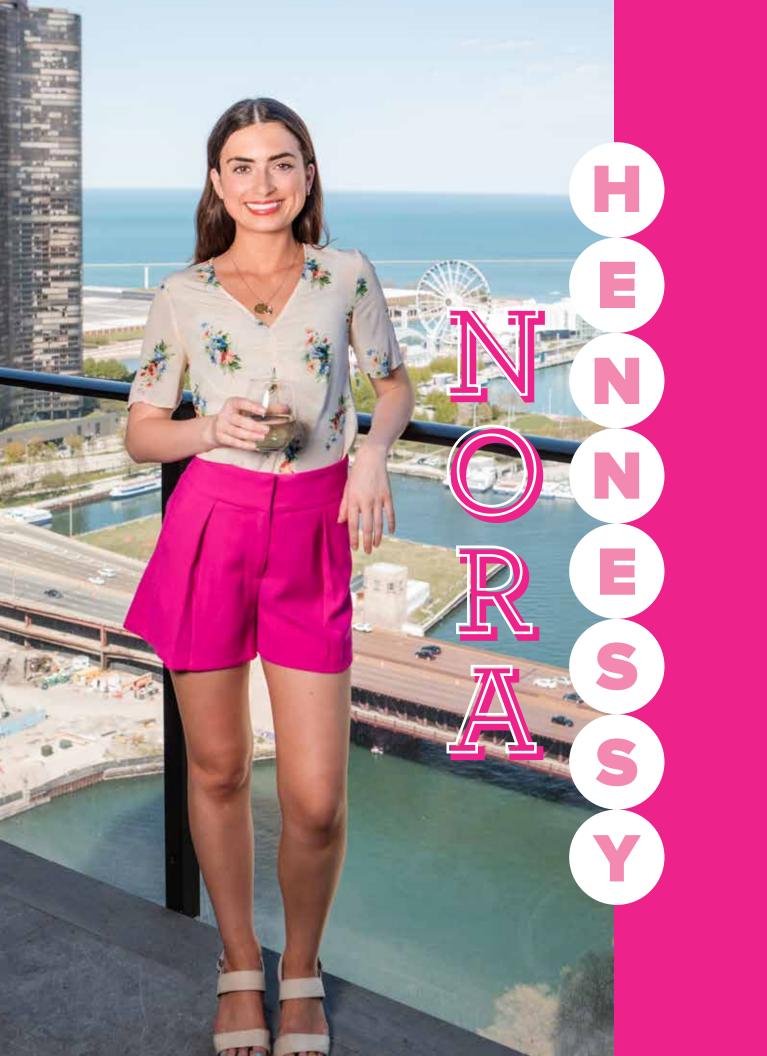
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Making Real Estate Accessible

In the past two years, Nora Hennessy has brought an immense amount of enthusiasm, passion, and a fresh perspective to Chicago real estate. Drawing upon her background in occupational therapy and leasing, she infuses her business with genuine empathy and a passion for making real estate accessible to everyone.

Nora's journey into real estate began like a love story—a passion that hit her quite unexpectedly yet fiercely. It was during the summer of 2020, a period marked by global uncertainty and self-reflection. Nora, who would begin her final year of undergrad that fall before embarking on a five-year master's program for occupational therapy at Saint Louis University, was glad to find a summer job with a family friend, a leasing agent, who was in need of an assistant. "I fell in love with the work!" Nora shares. "It felt like fate."

Fully committed to her newfound passion, she decided to pivot away from her previous path and spent her senior year taking marketing classes. She even took a class on occupational therapy and real estate, making a significant connection between the two fields.

Applying principles of inclusivity and client-centric care has not only enhanced Nora's ability to serve her clients effectively, but has also helped her set herself apart in the competitive market.

"Following the skills I gained in school has become a cornerstone of my business approach," Nora emphasizes. "The program instilled in me a deep understanding of people's day-to-day needs and how to best support them. This perspective is invaluable in real estate, where understanding and meeting clients' needs is essential to giving them the best client experience."

As her passion for real estate grew, Nora discovered she had a natural talent for understanding her clients' needs—sometimes even better than they could themselves. "Some clients may think they want one thing, but really, our job is to help them discover their true needs, and I am good at that," shares Nora.

As she became more acquainted with the industry and work of a REALTOR®, it became clearer and clearer to her that this was her calling—a job that allowed her to blend her unwavering dedication to helping others with her deep appreciation for the unique stories embedded in the bricks and beams of every home.

Drawing on her background in health sciences, Nora embraces "a person-first approach" that aims to cultivate an atmosphere of comfort and trust throughout the real estate process. This dedication to inclusivity and accessibility manifests itself in Nora's commitment to finding homes that are welcoming to all.

She also believes in building lasting relationships and investing the time to educate her clients, empowering them to make confident and well-informed decisions. By diligently monitoring market statistics and consistently offering responsive support to her clients, she has established herself as a reliable resource and trusted advisor. Nora provides thorough explanations, tailors her work and the real estate experience to each client's unique situation, and fosters a smooth transaction

All of my experiences have solidified my belief that real estate is my true calling.

experience, resulting in her clients feeling exceptionally prepared and stress-free.

In addition to overcoming obstacles, Nora says the most rewarding aspect of her career has been the opportunity to foster meaningful connections with people, particularly reuniting with old friends, strengthening family bonds, transforming clients into lifelong companions, and working alongside her aunt.

"All of my experiences have solidified my belief that real estate is my true calling, and that age is merely a number when passion, dedication, and expertise are the true drivers of success," she says.

You see, despite her knowledge, talent, and skill, Nora has faced much skepticism due to her young age. But although she has been in the business for just over two years she has already produced over \$5M in volume, and has helped over 200 tenants by mastering the latest tools, honing her communication skills, and displaying a much-noted level of drive and enthusiasm.

"I have achieved more in the past two years than I thought I would in my first five," shares Nora. "I work hard, and I have consistently demonstrated that my age, energy, and motivation are assets, not limitations."

> Outside of real estate, Nora enjoys spending time with her family, whether going over to her parents' home for dinner, catching a White Sox game with her four brothers, or jotting over to Scooter's Frozen Custard in Roscoe Village with her and uncles for something sweet.

> > hobby, however, involves supporting local organizations. She currently

serves as the vice president of membership on

the associates board for Sarah's Circle, an organization dedicated to providing a full continuum of services for women experiencing homelessness. She is also a member of the associates board for Salute, Inc., where she helps plan the organization's annual Veteran's Day fundraiser.

Recognizing that the real estate landscape is ever-evolving, Nora eagerly embraces the opportunity to learn and grow alongside her fellow professionals. She's inspired by the top-producing agents who prioritize continuous education, and aspires to also achieve success while maintaining a constant desire to learn and adapt. Her goal is to build a thriving career, and to, eventually, pay it forward by helping future generations of real estate professionals.

But for Nora, real estate is more than a career: it's a central component of her life that seamlessly interweaves with her dreams and aspirations. "My genuine passion for this industry fuels my dedication to my work and commitment to my career. I am just getting started, and I am excited by what the future holds."





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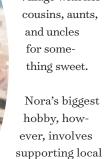
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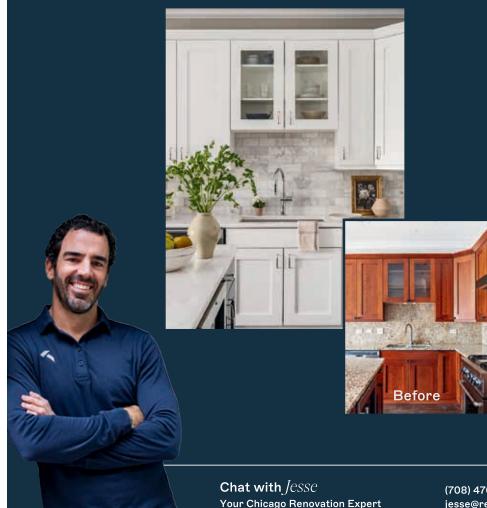
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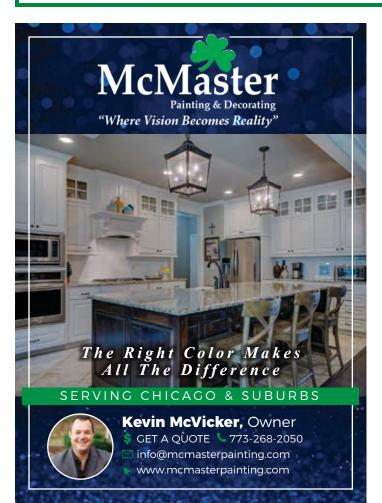
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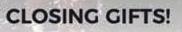
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1	Matt	Laricy	97	\$48,613,497	102.5	\$56,167,065	199.5	\$104,780,562	35	Timothy	Salm	10	\$15,912,000	1	\$1,440,000	11	\$17,352,000
2	Carrie	McCormick	37.5	\$55,321,250	13	\$31,527,547	50.5	\$86,848,797	36	Layching	Quek	10	\$5,150,000	12	\$12,089,700	22	\$17,239,700
3	Jeffrey	Lowe	46.5	\$56,475,478	27	\$30,036,500	73.5	\$86,511,978	37	Hayley	Westhoff	10	\$6,182,500	14.5	\$10,991,500	24.5	\$17,174,000
4	Grigory	Pekarsky	12	\$6,908,312	116	\$61,002,709	128	\$67,911,022	38	Kathleen	Malone	7.5	\$11,280,500	6	\$5,677,500	13.5	\$16,958,000
5	Emily	Sachs Wong	29.5	\$37,198,249	20.5	\$30,036,500	50	\$67,234,749	39	James	D'Astice	9.5	\$5,236,000	26	\$11,517,800	35.5	\$16,753,800
6	Alexandre	Stoykov	7.5	\$4,799,600	91.5	\$40,687,934	99	\$45,487,534	40	Nancy	Tassone	8	\$15,619,000	1	\$1,000,000	9	\$16,619,000
7	Leigh	Marcus	45.5	\$30,188,252	23	\$13,811,750	68.5	\$44,000,002	41	Alex	Wolking	9	\$6,411,000	10	\$9,995,000	19	\$16,406,000
8	Timothy	Sheahan	16.5	\$33,985,238	9	\$9,981,585	25.5	\$43,966,823	42	Nicholaos	Voutsinas	5.5	\$2,699,000	17	\$13,519,500	22.5	\$16,218,500
9	Mark	lcuss	10.5	\$27,467,888	5	\$15,983,945	15.5	\$43,451,833	43	Sam	Jenkins	10	\$13,753,000	2	\$1,785,000	12	\$15,538,000
10	Benyamin	Lalez	13.5	\$7,212,069	58.5	\$28,415,900	72	\$35,627,969	44	Melissa	Siegal	13.5	\$8,707,000	9.5	\$6,771,500	23	\$15,478,500
11	Michael	Horwitz	7.5	\$7,176,900	37	\$24,108,650	44.5	\$31,285,550	45	Karen	Schwartz	9.5	\$5,585,000	14	\$9,729,000	23.5	\$15,314,000
12	Philip	Skowron	8	\$14,445,000	3	\$14,888,256	11	\$29,333,256	46	Steve	Dombar	3.5	\$1,972,500	18	\$13,341,000	21.5	\$15,313,500
13	Chezi	Rafaeli	11	\$15,690,500	8	\$12,991,000	19	\$28,681,500	47	Nicholas	Colagiovanni	7	\$7,304,000	6	\$7,931,325	13	\$15,235,325
14	Michael	Rosenblum	13	\$17,667,245	5	\$9,975,000	18	\$27,642,245	48	Mike	Larson	3	\$5,665,000	5	\$9,329,668	8	\$14,994,668
15	Sophia	Klopas	12.5	\$9,149,409	20.5	\$16,849,450	33	\$25,998,859	49	Rafay	Qamar	22.5	\$7,955,900	17	\$6,960,034	39.5	\$14,915,934
16	Brad	Lippitz	17	\$15,984,500	12	\$9,522,999	29	\$25,507,499	50	Margaret	Baczkowski	10	\$9,918,750	4	\$4,910,000	14	\$14,828,750
17	Mario	Greco	27.5	\$16,627,167	14.5	\$8,793,000	42	\$25,420,167									
18	Ryan	Preuett	10.5	\$12,715,000	11	\$12,306,500	21.5	\$25,021,500			ed directly from the ML submitting this data. S						
19	Jason	O'Beirne	22	\$19,361,850	10	\$5,056,000	32	\$24,417,850	0		not alter or compile thin In the agent's exact yea			e stats reporte	d to/by the MLS. Data	a is based on C	hicago
20	Katharine	Waddell	13.5	\$8,421,950	16.5	\$14,885,900	30	\$23,307,850									
21	Jennifer	Mills	6	\$13,283,300	6.5	\$9,706,120	12.5	\$22,989,420									
22	Julie	Busby	17	\$11,212,411	14	\$10,630,800	31	\$21,843,211									
23	Debra	Dobbs	10	\$8,422,000	16	\$13,049,800	26	\$21,471,800									
24	Darrell	Scott	9	\$5,482,250	24	\$15,520,225	33	\$21,002,475									
25	Owen	Duffy	26	\$18,280,500	5	\$2,465,900	31	\$20,746,400					THIC	ic	ΙΛΥΛ	1	CAT,
26	Daniel	Close	10.5	\$8,523,498	15.5	\$11,767,250	26	\$20,290,748					111.2	. >		- (-	
27	Karen	Biazar	17	\$13,002,822	11	\$6,470,400	28	\$19,473,222					AND S	HE IS	JUDGIN JGLOF	GYOU	FOR
28	Amanda	McMillan	13.5	\$10,907,000	9	\$8,546,650	22.5	\$19,453,650					NOT	HITZU	JGLOF	TUS [AW.
29	Joanne	Nemerovski	7	\$12,725,000	4	\$6,555,000	11	\$19,280,000									
30	Lauren	Mitrick Wood	7	\$4,356,250	23.5	\$14,898,085	30.5	\$19,254,335				/					
31	Sam	Shaffer	5.5	\$3,241,588	24	\$15,575,266	29.5	\$18,816,853									
32	Jill	Silverstein	15.5	\$10,924,000	8	\$7,055,000	23.5	\$17,979,000							Vhat doe	s the	
33	Danielle	Dowell	10.5	\$7,781,850	16	\$9,730,750	26.5	\$17,512,600					FTUS LAW				
34	William	Goldberg	13	\$10,829,150	9	\$6,570,515	22	\$17,399,665					ck@loftus.l	aw	T. stand	for?	





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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to May 31, 2024

First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
Nathan	Binkley	9.5	\$7,016,000	9	\$7,556,900	18.5	\$14,572,900
52 Millie	Rosenbloom	12	\$13,142,535	2	\$1,340,500	14	\$14,483,035
53 Kelly	Parker	3.5	\$2,267,000	16	\$12,052,575	19.5	\$14,319,575
54 Michael	Maier	16.5	\$8,641,912	9	\$5,457,250	25.5	\$14,099,162
55 Elias	Masud	11	\$5,701,000	17.5	\$8,349,600	28.5	\$14,050,600
56 Nadine	Ferrata	14	\$10,189,250	7	\$3,841,400	21	\$14,030,650
57 Eugene	Fu	3	\$2,011,111	18	\$12,001,750	21	\$14,012,861
58 Boris	Lehtman	13	\$11,457,000	3.5	\$2,226,450	16.5	\$13,683,450
59 Cory	Tanzer	17.5	\$7,636,500	11.5	\$5,801,950	29	\$13,438,450
60 Rubina	Bokhari	3.5	\$5,581,950	4	\$7,431,850	7.5	\$13,013,800
61 Ivona	Kutermankiewicz	10.5	\$9,804,900	5	\$3,075,000	15.5	\$12,879,900
62 Staci	Slattery	16.5	\$12,735,322	0	\$0	16.5	\$12,735,322
63 Stacey	Dombar	16.5	\$7,291,750	4	\$5,395,000	20.5	\$12,686,750
64 Ioannis	Floros	7.5	\$3,468,000	18	\$9,182,000	25.5	\$12,650,000
65 Camille	Canales	4	\$1,996,000	21.5	\$10,634,300	25.5	\$12,630,300
66 lan	Schwartz	5	\$4,191,000	9	\$8,341,499	14	\$12,532,499
67 Bari	Levine	12.5	\$6,980,518	7	\$5,507,967	19.5	\$12,488,485
68 Chris	Gomes	5	\$4,196,000	9	\$8,276,500	14	\$12,472,500
69 Lance	Kirshner	9	\$4,545,750	13.5	\$7,854,745	22.5	\$12,400,495
70 Melanie	Everett	5.5	\$2,942,450	17.5	\$9,257,000	23	\$12,199,450
71 Juliana	Yeager	6.5	\$5,814,450	9	\$6,310,000	15.5	\$12,124,450
72 Alishja	Ballard	6	\$3,446,000	14	\$8,480,500	20	\$11,926,500
73 Melanie	Giglio	5.5	\$6,432,500	11	\$5,489,500	16.5	\$11,922,000
74 Tommy	Choi	8.5	\$5,109,450	9	\$6,567,750	17.5	\$11,677,200
75 Stefanie	Lavelle	9	\$7,786,500	5	\$3,602,500	14	\$11,389,000
76 Barbara	O'Connor	8	\$4,249,500	11.5	\$7,109,550	19.5	\$11,359,050
77 Lucas	Blahnik	6.5	\$6,939,560	6	\$3,863,500	12.5	\$10,803,060
78 Jeffrey	Herbert	3.5	\$2,332,500	14	\$8,362,500	17.5	\$10,695,000
79 Deborah	Ballis Hirt	5	\$2,556,000	8	\$8,114,750	13	\$10,670,750
80 Patrick	Shino	5	\$2,674,400	18	\$7,968,500	23	\$10,642,900
81 Patrick	Teets	7	\$10,605,000	0	\$0	7	\$10,605,000
82 Stephanie	Cutter	13	\$6,052,250	12	\$4,447,721	25	\$10,499,971
83 Bradley	Brondyke	8.5	\$10,492,500	0	\$0	8.5	\$10,492,500
84 Daniel	Glick	8.5	\$5,314,500	9.5	\$5,158,500	18	\$10,473,000



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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to May 31, 2024

	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	
	Meredith	Manni	4	\$6,527,500	1	\$2,700,000	5	\$9,227,500	135	Ashley	Cox	7	\$3,435,500	7	\$4,458,838	14	
102	Mark	Керру	11	\$6,214,350	6	\$3,006,705	17	\$9,221,055	136	Dee	Thompson	1.5	\$2,517,950	3	\$5,258,000	4.5	
103	Keith	Brand	8	\$4,757,500	12	\$4,454,000	20	\$9,211,500	137	Kelly	Johnson	6	\$4,927,000	3	\$2,834,500	9	
104	Adam	Zenullahi	6	\$1,933,000	13	\$7,269,500	19	\$9,202,500	138	Maria	Casciaro	4.5	\$4,720,192	4	\$3,014,000	8.5	
05	Susan	Miner	2.5	\$2,200,000	3	\$6,949,000	5.5	\$9,149,000	139	Greg	Whelan	4	\$2,277,000	11	\$5,453,499	15	
106	Linda	Levin	8	\$8,516,995	1	\$625,000	9	\$9,141,995	140	Daniel	Spitz	3.5	\$2,877,500	7	\$4,833,400	10.5	
07	Ali	Bakir	0	\$0	7	\$9,101,500	7	\$9,101,500	141	Stephanie	Loverde	5	\$2,652,000	11	\$5,015,000	16	
108	Pasquale	Recchia	7.5	\$4,468,000	6	\$4,435,707	13.5	\$8,903,707	142	Dawn	McKenna	5.5	\$3,230,000	7	\$4,417,000	12.5	
109	Prashanth	Mahakali	6	\$8,874,434	0	\$0	6	\$8,874,434	143	Erin	Mandel	4	\$6,013,875	2	\$1,599,800	6	
110	Michael	McGuinness	6	\$3,619,000	11	\$5,208,999	17	\$8,827,999	144	Olin	Eargle	4	\$2,133,025	8	\$5,458,650	12	
111	Dennis	Huyck	6.5	\$5,575,500	5	\$3,246,500	11.5	\$8,822,000	145	Brian	Moon	7	\$3,335,622	5.5	\$4,246,000	12.5	
112	Jacob	Tasharski	4	\$3,255,000	5	\$5,542,500	9	\$8,797,500	146	Stephen	Hnatow	3.5	\$3,082,250	4	\$4,432,500	7.5	
113	Leopoldo	Gutierrez	5	\$1,580,700	17	\$7,179,250	22	\$8,759,950	147	Eudice	Fogel	3.5	\$2,272,750	6	\$5,227,400	9.5	
114	Eamonn	Stafford	16	\$6,272,800	9	\$2,461,650	25	\$8,734,450	148	Brad	Zibung	12	\$6,267,500	3	\$1,223,500	15	
15	Santiago	Valdez	6.5	\$2,033,900	14	\$6,596,000	20.5	\$8,629,900	149	Elizabeth	Lothamer	0.5	\$337,500	11	\$7,151,600	11.5	
116	Daniel	Fowler	4	\$3,200,000	5	\$5,429,000	9	\$8,629,000	150	India	Whiteside	3	\$2,564,000	5	\$4,913,150	8	
17	Justin	Lucas	5	\$2,925,000	6	\$5,700,267	11	\$8,625,267	_								
3	Christine	Egley-Rashkow	2.5	\$4,607,500	2	\$4,015,000	4.5	\$8,622,500	The MLS is	s not responsible for	ed directly from the MI submitting this data. S	iome teams m	ay report each agent	individually, wł	hile others may take	credit for the	e
9	Meg	Daday	10	\$4,896,271	4.5	\$3,669,500	14.5	\$8,565,771	0		not alter or compile th h the agent's exact yea			e stats reporte	ed to/by the MLS. Dat	a is based or	۱C
0	Melissa	Edidin	4	\$3,032,380	5	\$5,510,000	9	\$8,542,380		-	- ,						
1	Roman	Patzner	1	\$1,075,000	7	\$7,449,500	8	\$8,524,500									_
22	Molly	Sundby	9	\$8,481,250	0	\$0	9	\$8,481,250	THE	RE IS NO TRA	ANSACTION W	IERE					
23	Robert	Sullivan	6	\$4,614,750	6	\$3,864,500	12	\$8,479,250			SSIBILITY MA						
24	Iris	Kohl	4.5	\$3,431,000	7	\$5,036,000	11.5	\$8,467,000		und	erst	an		1			1
25	Sara	Mccarthy	3	\$1,313,250	9.5	\$6,880,000	12.5	\$8,193,250							- Sa	KIL ("	
26	Robert	Yoshimura	11	\$5,097,000	5	\$3,077,500	16	\$8,174,500	a	nd I	erst deli	Ve			ILES		
127	Colin	Hebson	6	\$5,380,000	5.5	\$2,774,352	11.5	\$8,154,352						1		P &	
28	Leila	Zammatta	6	\$8,145,504	0	\$0	6	\$8,145,504	Att	ornev. H	omeown	er. Pai	ent.	ing all	SE DA	101	
129	Adele	Lang	4	\$2,356,500	10	\$5,775,500	14	\$8,132,000	Bringi	ng together the	knowledge and e	kpertise in	the three 🛛 🕅	THE THE			
130	David	Betancourt	4	\$1,569,000	13	\$6,491,500	17	\$8,060,500			ost, I impart fines: lenging real estat		clency to	FT IT			
31	Michele	Gubser	7	\$5,746,900	3	\$2,275,500	10	\$8,022,400	1					and the second division of the second divisio			
132	Davia	Lipscher	6.5	\$4,123,250	10	\$3,846,000	16.5	\$7,969,250	-	smower	y@mowerylaw.co	m	SA T	1			1
133	Joanne	Desanctis	4	\$3,945,000	5	\$3,990,600	9	\$7,935,600		(773) 2	279-9900			Tinty			
134	Rafael	Murillo	5.5	\$5,806,500	5	\$2,117,500	10.5	\$7,924,000		Mowe	ryLaw.com		E. MOWERY	Children and		4	





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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to May 31, 2024

	First Name	Last Name	List #	List \$	Sell #	Seli \$	Total #	Total \$
51	Salvador	Gonzalez	7	\$2,698,000	18	\$4,757,000	25	\$7,455,000
152	Jacob	Reiner	7	\$3,943,500	9	\$3,500,700	16	\$7,444,200
153	Brendan	Murphy	5	\$3,431,500	4	\$3,992,000	9	\$7,423,500
154	Lawrence	Dunning	5	\$3,111,000	9	\$4,154,500	14	\$7,265,500
155	Robin	Phelps	6	\$3,677,500	5	\$3,561,400	11	\$7,238,900
156	Michael	Saladino	10	\$2,705,500	10	\$4,524,000	20	\$7,229,500
157	Jennifer	Liu	8	\$6,699,500	2	\$520,000	10	\$7,219,500
158	Tim	Mullet	6	\$2,797,000	6	\$4,419,000	12	\$7,216,000
159	Amy	Duong	2.5	\$1,275,000	7.5	\$5,857,400	10	\$7,132,400
160	Kathryn	Barry	7	\$4,434,000	5.5	\$2,657,000	12.5	\$7,091,000
161	Dan	Nelson	1	\$700,000	12	\$6,342,900	13	\$7,042,900
162	Leonardo	Rojas	2	\$685,000	16	\$6,332,000	18	\$7,017,000
163	Elena	Theodoros	5	\$3,180,736	4	\$3,709,500	9	\$6,890,236
164	Grace	Sergio	5	\$4,647,484	1.5	\$2,162,500	6.5	\$6,809,984
165	Patrick	Alvarez	3	\$2,475,088	4	\$4,332,000	7	\$6,807,088
166	Kathryn	Schrage	8	\$3,987,400	5	\$2,804,000	13	\$6,791,400
167	Samuel	Kahn	3.5	\$2,928,047	5.5	\$3,831,000	9	\$6,759,047
168	Brady	Miller	9.5	\$3,108,500	10	\$3,619,400	19.5	\$6,727,900
169	Brian	Pistorius	1	\$625,000	11	\$6,101,750	12	\$6,726,750
170	Tony	Mattar	0.5	\$144,000	10	\$6,574,000	10.5	\$6,718,000
171	Whitney	Wang	0	\$0	7.5	\$6,707,100	7.5	\$6,707,100
172	Stephanie	Maloney	5	\$4,085,500	2	\$2,615,000	7	\$6,700,500
173	Richard	Kasper	5.5	\$4,292,575	4.5	\$2,407,500	10	\$6,700,075
174	Rachel	Martell	1.5	\$1,162,500	2	\$5,500,000	3.5	\$6,662,500
175	James	Sheehan	2.5	\$2,008,500	3	\$4,555,000	5.5	\$6,563,500
176	Lauren	Shimmon	3.5	\$1,436,000	9	\$5,098,125	12.5	\$6,534,125
177	Laura	Bibbo Katlin	4	\$4,658,800	1	\$1,840,000	5	\$6,498,800
178	Todd	Szwajkowski	5.5	\$2,383,750	9	\$4,097,000	14.5	\$6,480,750
179	Megan	Hagans	5	\$3,601,000	1.5	\$2,861,500	6.5	\$6,462,500
180	Matthew	Shrake	1.5	\$471,500	6	\$5,970,000	7.5	\$6,441,500
181	Christina	Carmody	5	\$1,956,400	5	\$4,482,500	10	\$6,438,900
182	Katie	Bishop	4	\$4,998,000	1	\$1,420,000	5	\$6,418,000
183	Annie	Flanagan	1	\$711,500	3	\$5,689,000	4	\$6,400,500
184	Megan	Tirpak	6.5	\$5,857,000	1	\$535,000	7.5	\$6,392,000



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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to May 31, 2024

First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #
Jennifer	Romolo	0.5	\$142,500	9	\$5,984,000	9.5	\$6,126,500	235	Karen	Ranquist	4	\$4,134,500	2	\$1,495,000	6
Marlene	Rubenstein	4	\$1,683,750	6	\$4,424,000	10	\$6,107,750	236	Catherine	Egan	1	\$1,225,000	2	\$4,400,000	3
Marc	Kaufman	3	\$1,245,250	4	\$4,819,500	7	\$6,064,750	237	Kristin	Gonnella	3	\$1,596,709	7	\$4,009,500	10
Cornelis	Hoogstraten	0	\$0	9	\$6,059,000	9	\$6,059,000	238	Amber	Kardosh	6	\$2,317,500	5	\$3,288,000	11
Jennifer	Bustillo	2	\$1,490,000	12	\$4,564,250	14	\$6,054,250	239	Eugene	Abbott	5	\$2,670,000	6	\$2,925,000	11
Benjamin	Lissner	4	\$1,537,750	12	\$4,490,500	16	\$6,028,250	240	Ryan	Casper	9	\$4,447,000	1	\$1,144,500	10
Steven	Jurgens	2.5	\$3,410,000	4	\$2,551,900	6.5	\$5,961,900	241	Anthony	Madonia	5	\$3,338,400	3	\$2,252,400	8
Rachel	Krueger	4	\$4,799,000	2	\$1,150,000	6	\$5,949,000	242	Craig	Fallico	11	\$4,013,356	2	\$1,555,000	13
Tim	Stassi	7	\$5,295,000	1	\$650,000	8	\$5,945,000	243	Samuel	Ciochon	1	\$425,255	10	\$5,135,277	11
Sherri	Hoke	3	\$4,580,000	1	\$1,365,000	4	\$5,945,000	244	Peter	Green	1.5	\$782,500	5	\$4,775,500	6.5
Zachary	Koran	5	\$2,769,900	5	\$3,164,500	10	\$5,934,400	245	Beau	Shirley	8	\$3,386,000	3	\$2,171,000	11
Bruce	Glazer	3.5	\$2,054,250	4	\$3,875,000	7.5	\$5,929,250	246	Brittany	Bussell	3	\$1,855,000	5	\$3,700,000	8
James	Mooney	2.5	\$2,323,750	3	\$3,580,000	5.5	\$5,903,750	247	Azin	Amiran	4.5	\$5,536,950	0	\$0	4.5
Lesley	Sweeney	0	\$0	6	\$5,897,500	6	\$5,897,500	248	Jason	Rowland	4	\$3,732,500	2	\$1,793,000	6
Lucas	Winter	2	\$890,809	7	\$5,002,000	9	\$5,892,809	249	Susan	Kanter	4.5	\$2,209,000	3	\$3,315,000	7.5
Cindy	Wilson	6	\$3,592,500	4.5	\$2,292,000	10.5	\$5,884,500	250	Nicole	Hajdu	8.5	\$3,400,000	5.5	\$2,113,900	14
Karolina	Suszynski	2	\$4,475,000	2	\$1,400,000	4	\$5,875,000	D : 1 ·							
Phyllis	Smith	5	\$3,482,500	4	\$2,367,500	9	\$5,850,000	The MLS	is not responsible for	ed directly from the MI r submitting this data. S	Some teams m	ay report each agent	individually, w	hile others may take	credit for the
Arianna	Esper	6.5	\$5,006,200	2	\$837,500	8.5	\$5,843,700	9		not alter or compile th h the agent's exact yea			ne stats reporte	ed to/by the MLS. Dat	ta is based or
Chih-Hao	Yang	11	\$3,282,000	8	\$2,552,500	19	\$5,834,500								
Blazena	Bilic	6	\$4,565,250	2	\$1,208,000	8	\$5,773,250								
Caroline	Moellering	4	\$1,893,000	6	\$3,877,000	10	\$5,770,000				E	-			
John	Federici	3	\$1,413,100	6	\$4,344,000	9	\$5,757,100			11				CHICAGOLAN	
Armando	Chacon	6	\$5,237,500	1	\$515,000	7	\$5,752,500		11	1					
Martha	Lozano	5	\$2,270,000	9	\$3,479,000	14	\$5,749,000		0		1			Historic	al &
Michael	Mccallum	2	\$940,000	3	\$4,806,500	5	\$5,746,500				9			Home l	Inspe
Frank	Montro	18	\$3,755,194	10.5	\$1,979,924	28.5	\$5,735,118		-0		2	TAK TA	and the second se		-
		2	\$1,713,250	2.5	\$4,014,000	4.5	\$5,727,250		1	100	Name of Street	and and the		Experts.	
Jennifer	Laskov	2							A DECEMBER OF A			Contraction of the local of the			
Jennifer Michael	Laskov Battista	4.5	\$4,720,192	1	\$1,000,000	5.5	\$5,720,192			Call Contraction					
					\$1,000,000 \$2,500,000	5.5 8	\$5,720,192 \$5,712,450		3						2/12
Michael	Battista	4.5	\$4,720,192	1					27 Y	YEARS OF EXCEL	LENCE IN S	SERVICE		KEESHININS	SPECTION
Michael Chris	Battista McComas	4.5 5	\$4,720,192 \$3,212,450	1 3	\$2,500,000	8	\$5,712,450		27 Y K	TEARS OF EXCEL	LENCE IN S				SPECTIO
Michael Chris Matthew	Battista McComas Haedicke	4.5 5 5	\$4,720,192 \$3,212,450 \$3,360,000	1 3 2	\$2,500,000 \$2,350,000	8 7	\$5,712,450 \$5,710,000		K	PECTION SERVICE	IN	SERVICE			



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