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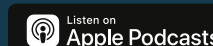
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Entrepreneur and Real Estate Expert

Vijay Gopalswamy, a seasoned REALTOR® with Vijay Realty Group, MORE Realty, is an expert in the world of real estate. With over a decade of experience in the industry, not only has he honed his expertise, but he has also discovered a profound passion for helping families secure their financial futures through real estate investments. We had the privilege of sitting down with Vijay to learn more about his journey, his family, his interests, and what sets him apart in the bustling world of real estate.

Before donning the REALTOR® hat, Vijay had a diverse career. After graduating from Portland State University, he worked as an engineer, finance manager, and in international sales for Daimler/Freightliner. This background in various roles equipped him with a wealth of experience and skills he carries into his real estate career.

Vijay embarked on his real estate journey in 2008, a year that sent shockwaves through the housing



market. His path into the world of real estate was a unique one, born out of curiosity and the desire to help others make informed decisions. He explains, "I was an anxious first-time buyer and was asking many questions that I did not get answers to from my agents and lenders. So, I started researching on my own." His quest for knowledge quickly evolved into a passion for helping friends and coworkers navigate the complex world of real estate. Vijay's unique perspective was

shaped during the tumultuous period of 2007-2012, when the housing market saw an abundance of inventory, short sales, and foreclosed properties. He gained invaluable experience, developed a keen eye for market trends, and built a treasure trove of data and comparisons that set the foundation for his successful career. Unlike many real estate professionals, Vijay didn't have a mentor, but he had a friend who was also a new agent, and they constantly bounced ideas off each other, learning and growing together.

The joy of being a trusted advisor in one of the most significant transactions in his client's lives is the biggest reward for Vijay. "It's a privilege to be a quarterback in some of the largest purchases and sales in my clients' lives," Vijay states. He revels in the ability to analyze market signals and provide actionable advice to his clients for building their family's wealth. He's seen families' real estate portfolios grow, becoming a significant part of their financial future. He's also enjoyed watching clients' families grow, with the bonus of being part of their children's future. What's more, the dynamic nature of real estate means that no two days are the same, and Vijay relishes the opportunity to work closely with families and not be confined to an office all day.

Vijay acknowledges that the real estate industry is not without its challenges. Adapting to changing market conditions, interest rates, and inventory can be a constant juggling act. On a personal level, time management is a daily challenge that Vijay strives to master.

Frustrated by the lack of intuitive software solutions designed specifically for agents and transaction coordinators, Vijay embarked on a mission to create a tool to revolutionize the industry. He is the brains behind Trackxi, a real estate software providing agents with the tools to manage everything they encounter daily.



This includes tracking prospects, managing deals, coordinating with contractors, cooperating brokers, lenders, and title companies, and even managing passwords and tracking lockboxes – all with one powerful, intuitive, and user-friendly interface.

Behind Vijay’s professional exterior is a devoted family man. Vijay has been married to his lovely wife, Pavithra, an Intel employee, for 20 years. Together, they have two incredible daughters, Yalini, who is 16 years old and a junior in high school, and Neha, a 14-year-old in 8th grade.

When he’s not busy with real estate, Vijay enjoys spending time with family and friends, exploring new destinations through travel, and indulging in his passion for motorcycles and a bit of car and bike racing. He even finds time for running when he can.

Vijay’s aspirations extend beyond his professional life. Real estate isn’t just his career; it’s a part of his long-term

investment strategy. By diligently researching and providing his clients with the best advice, he, in turn, benefits from the same wisdom in his personal investments and home purchases.

Currently, Vijay is passionate about consistently delivering a “white glove experience” to all his clients. He is working on implementing easy-to-follow internal systems and processes that are not only repeatable but also flexible when needed. This dedication to providing top-notch service sets him apart in the real estate industry.

For those looking to follow in his footsteps and become a Top Producer in the real estate world, Vijay has some sage advice. “Learn the basics well to become an expert in your area. Take the long-term view and invest time and money in setting up good systems and processes. Invest in relationships.” These principles have propelled Vijay Gopalswamy to where he is today, and they continue to guide his path forward.

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In the fast-paced world of insurance, where policies often feel like paperwork-heavy transactions, Matt Einstein, the founder of Einstein Insurance, is redefining the industry with a commitment to accessibility and personal relationships. With a wealth of experience dating back to the late '90s, Matt Einstein has cultivated a unique approach that sets his agency apart from the competition.

Einstein Insurance is not your run-of-the-mill insurance agency. Matt, with over twenty years in the industry, and his team provide a comprehensive range of services catering to both commercial and personal insurance needs. Matt emphasizes, "The primary focus is helping small businesses protect their business with competitive premiums." The agency offers insurance reviews for first-time clients and annual reviews for existing clients to ensure ongoing coverage adequacy. Matt explains, "I see myself as an insurance advisor. As such, my goal is to educate clients on the coverage available to them and let them decide what risks they would like to take. People are often so focused on the cost of insurance that they do not know if the policies they purchase offer the appropriate coverage until it is too late."

The product portfolio at Einstein Insurance is diverse, covering everything from business owner's policies, commercial packages, workers comp, and commercial auto to home, auto, umbrella, and earthquake coverage. This breadth of offerings reflects Matt's commitment to being a one-stop destination for all insurance needs.



meet

EINSTEIN INSURANCE

▶▶ partner spotlight

Matt Einstein offers a personal approach to protection

Matt's journey into the industry began when a friend introduced him to the world of insurance agencies. "I had recently graduated college and was looking for a job. I decided to interview with an agency and was hired to work for them," recalls Matt. Little did he know that this decision would lay the foundation for a career dedicated to helping individuals and businesses safeguard

their assets. "With a lot of hard work, I built up a successful book of business, and in 2007, was offered a position with an independent broker where I managed the commercial book of business. This was an excellent opportunity for me to learn about other carriers and markets. In 2019, I decided to open my own insurance agency. I wanted to create a client culture that was focused on service, and I wanted to build long-term

relationships in Portland. Through a lot of hard work, Einstein Insurance worked through the trying times of COVID and is thriving today," Matt shares.

Its unwavering commitment to accessibility and building long-term client relationships is what truly sets Einstein Insurance apart. Matt's personal touch is evident when he says, "I tell all of my clients they are welcome to call my cell at any time if they have an emergency or accident." In an era where clients often feel like mere policyholders, Matt strives to establish a connection with all his clients.

"We are building our agency the old-school way by getting to know our clients and being there for them when they need us the most: at claim time," says Matt. He emphasizes the importance of

knowing clients personally, understanding their families or businesses, and tailoring coverage accordingly. As an independent agency, Einstein Insurance is dedicated to working for its clients, ensuring they get the best premiums and coverage.

In an industry where personal connections are often overlooked, Matt Einstein is a beacon of reliability. "I am also an insurance resource for people and

English Bulldog Benny is their family's official mascot.

When he and Amy are not cheering their children's soccer and lacrosse games, the family can be found skiing, boating, and traveling together. Matt also enjoys golfing and cooking.

For Matt, the best part of the job is not just about policies and paperwork. "The best part of my job is getting to know new people and helping them protect what is most important to them," he shares. Einstein Insurance strives to make



business owners. If people have insurance questions and cannot get answers from their current agent or carrier, I am happy to help them. Even if they are not clients," Matt adds.

Outside of the business, Matt is a family man at heart. He met his wife, Amy, when they were students at Linfield College, and they have been married for 21 years. They have two amazing children: daughter Ellie, a 19-year-old freshman at Occidental College, and 17-year-old son Nolan, a Junior at Cleveland High School.

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AMY EMHOFF

GOLD PROPERTIES,
JOHN L. SCOTT



▶▶ REALTOR®
on the rise

Amy Emhoff, Gold Properties, John L. Scott, is this month's REALTOR® on the Rise. We all know how valuable our networks are. With twenty years in the non-profit sector here in Portland, Amy's net has been cast far and wide! A true "people-person," Amy has found her place in real estate and has not looked back.

When did you start your career in real estate?

Prior to becoming a REALTOR®, I worked in the nonprofit sector. The nonprofit world taught me valuable skills in communication, empathy, and community engagement, which translated easily to real estate. In 2020, when COVID hit, I was working full-time at a local church. While I was able to work from home, the Covid lockdown allowed me the time to prepare for my real estate career. I officially began my career in January 2021, and I have been grateful for this opportunity every day since.

What did you do before you became a REALTOR®? Did you have a mentor or someone that helped lead the way?

Before transitioning into the real estate world, I dedicated my career

to helping the community I lived in. During that time, I had the incredible opportunity to meet my mentor, Tessa Gold, back in 2001. Even though I was older, there was an immediate and strong connection between us. Our friendship continued to grow over the years, and I was deeply honored to stand by her side as the matron of honor on her wedding day.

A decade later, I made a pivotal decision to reach out to Tessa with a question that would change the course of my career. I asked if I could join her in the real estate industry. Tessa had already built a vibrant and thriving real estate business known for its dedication, hard work, and unwavering integrity. I recognized that this was something I wanted to be a part of, and I was fortunate that Tessa agreed and graciously took me under her wing.

Working alongside Tessa at Gold Properties has allowed me to flourish in the field of real estate, all while providing exceptional service to our clients. What's even more special is that I consider Tessa not just a colleague but family. This professional journey has been truly rewarding and transformative.

What's your favorite part of being a REALTOR®? / What has become the most rewarding part of your business?

The most rewarding part of real estate is the people. I enjoy listening to my client's real estate dreams and goals and helping make them a reality. Seeing my clients thrive in their new homes and communities is extremely rewarding. I am thrilled when they share pictures of how they made a property into a home and when they share updates of connections they have made in their new community.





who is 18, is a freshman at the University of Oregon and is actively involved in pledging to the Sigma Chi fraternity while pursuing a business degree. Last but not least, we have Joshua, our 13-year-old, who is currently thriving as an 8th grader in the West Linn school district. Joshua enjoys the unique position of being the only child at home unless you count our two beloved black labs, Rogue and Willow, who are cherished members of our family.

What are your hobbies and interests outside of the business?

In my free time, I find great joy in exploring the natural beauty of Oregon. Having grown up in Virginia, I was accustomed to a different landscape, but Oregon's breathtaking and diverse scenery



never ceases to amaze me. While my daughter attended George Fox University, I had the privilege of discovering some truly remarkable places in Oregon's wine country. Beyond that, I love shopping at farmer's markets, taking my dogs to the park, meeting friends for wine or coffee, and occasionally indulging in a lively Zumba class. I'm also an avid reader, always immersed in a good book, and I enjoy experimenting with new recipes.



Is there anything else you would like to communicate using this Portland Real Producer platform?

I want to express my deep appreciation for the privilege of being a part of the thriving real estate community in Portland. I find immense

satisfaction in assisting my clients in realizing their real estate aspirations. It's essential for me to acknowledge how much I enjoy collaborating with my fellow brokers and the outstanding individuals within the real estate industry. This community is truly exceptional, and I consider it a great honor to be a part of it.

Connect with Amy Emhoff

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Email: amy@goldpropertiesor.com

Web: GoldPropertiesOR.com

Facebook: @goldproperties.or

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I also find great joy in tracking the growth of my clients' real estate investments. Real estate is often one's greatest financial investment. I take pride in knowing that my clients' investments are not only secure but are also appreciating over time.

What is your biggest challenge as a REALTOR®?

I love working as a REALTOR®, but my biggest challenge is work/life balance. What I get to do is so worthwhile that it is difficult for me not to work. The rewarding nature of the work and the desire to help my clients achieve their goals can make it tempting to continuously immerse myself in my career.

Are there any charities or organizations you support?

As a mother of three children, I support a range of youth-oriented organizations, including local schools, youth football, basketball, and lacrosse, and Sources of Strength. Moreover, I'm a big fan of Every Child PDX, an organization with a vision to unite compassionate community members with vulnerable children and families, working in partnership with the Department of Human Services. On a global scale, I'm a supporter of Africa New Life, which extends its outreach to children in Rwanda, making a significant impact on their lives.

Tell us about your family. Any pets?

My husband, Nate, and I have been married for 24 years. Our family is a source of great pride, and we are blessed with three amazing children. Grace, our eldest at 21, recently graduated from George Fox University and is currently on an exciting 10-week solo adventure in Europe. Isaac,

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GERI AND TIM PENNER INTRODUCE US TO THEIR FELINE FUR BABIES



Geri and Tim Penner, Penner Group Properties with MORE Realty, are animal lovers through and through. We caught up with them to learn more about their furry feline ladies.

Tell us about your pets' breeds/ages.

We have three female cats, Gucci and Freya are both Maine Coons and are both 1 ½ years old. Our old lady of the house is Tia, and she is 10 years old.

Where and why did you get your crew?

Two years ago, three of our sweet pets passed away, all within one year. They were all elderly pets, but it hurt nonetheless. At first, we had decided to never get another, then Tim suggested we take a look at Maine Coon cats. They were described as extremely social pets, and it was also kind of cool that they are the largest of the domestic cats. We are told that it takes three years for them to reach their full size. At present, Gucci is 18 lbs. and Freya is around 14 lbs. It is true that they are extremely social and will follow us from room to room just to be close. They rule our home completely, and we love them all so much.



How long have you had them?

We have had Gucci and Freya since they were each 10 weeks old. Freya was the first to join our family, and Gucci arrived one month later. Tia was a rescue that joined our family 10 years ago. Our son Matthew is her 'human', and she absolutely adores him.

Is there a story behind their names?

Gucci arrived with her name. All of her litter siblings were named after designers: Louis Vuitton, Prada,

Are there any funny stories you would like to share about your pets?

We tried letting the cats sleep in our room when we first got them and quickly gave up on that when they decided it was fun to wrestle on our bed in the middle of the night. At first, we would simply close our bedroom doors in the evening, and Freya quickly discovered that if she pushed her paw under the door, she could shake and rattle it until it would pop open. We then had to start locking the door, and they both figured out that if Freya shook the door from below and Gucci threw her body at the door, sometimes they would get lucky, and it would open up for them (even though it had been locked). It got to a point where we had to purchase child locks and under door stops in order to barricade it to stop these girls from breaking in. They are relentless.

Connect with Geri and Tim Penner

Geri's Phone: 971.777.3137
Geri's Email: geri@PennerGroupProperties.com
Tim's Phone: 971.777.0939
Tim's Email: tim@PennerGroupProperties.com
Web: PennerGroupProperties.com
Facebook: @teampenner



Georgio Armani, Chanel, and Gucci! Poor Freya came with the name 'Pink' after the color of her collar. We chose Freya because we are fans of the series Norseman, and Freya was one of our favorite characters. Tia had also been pre-named before we got her.

What special talents or unique quirks do any of your pets have?

Freya loves foil balls and one day dropped one on the chair beside me. I picked it up and threw it across the room. She jumped down, retrieved it, and brought it back, dropping it beside me to throw it again. She plays fetch better than any dog we have ever owned. Gucci's special talent is fitting into a tiny box that she has had since she was a little kitten. It's her favorite, and she can still squeeze most of her body into it. The two Maine Coons have such different personalities. Freya always has a knowing look and maintains the title of Alpha with pride. She is more of a typical cat in that she chooses when and where it is appropriate for us to shower her with affection. Gucci, on the other hand, always has a look of shock and surprise. She will easily give it up when we suddenly pick her up to give her a cuddle. Tia couldn't care less about her younger siblings. A year and a half later, she still refuses to completely accept them. She will still throw them a hiss whenever she walks by.



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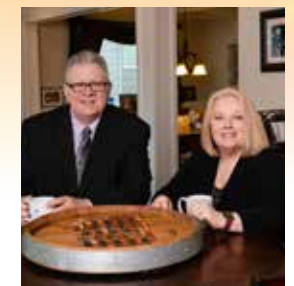
AMY EMHOFF Gold Properties, John L. Scott Real Estate



"I love this quote from Teddy Roosevelt, 'It is not the critic who counts; not the man who points out how the strong man stumbles or where the doer of deeds could have done them better. The credit belongs to the man who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes short again and again... who at the best knows in the end the triumph of high achievement, and who at the worst, if he fails, at least fails while daring greatly.'"

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TOP 300 STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
1	Justin	Harnish	Harnish Company Realtors
2	Darryl	Bodle	Keller Williams Realty Portland Premiere
3	Kevin	Hall	Cascade Hasson Sotheby's International Realty
4	Steve	Nassar	Premiere Property Group, LLC
5	Drew	Coleman	Opt
6	Terry	Sprague	LUXE Forbes Global Properties
7	Dirk	Hmura	ELEETE Real Estate
8	Nick	Shivers	Keller Williams PDX Central
9	Jordan	Matin	Matin Real Estate
10	C. Morgan	Davis	Keller Williams PDX Central
11	Marc	Fox	Keller Williams Realty Portland Premiere
12	Claire	Paris	Paris Group Realty LLC
13	Brittany	Gibbs	Move Real Estate Inc
14	Megan	Talalemotu	John L. Scott
15	Jennifer	Turner	Lovejoy Real Estate
16	Jennie	Briggs	Holt Homes Realty, LLC
17	Stephen	FitzMaurice	eXp Realty, LLC
18	Lauren	Hasson	Cascade Hasson Sotheby's International Realty
19	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
20	Gary	Cook	Stone Bridge Realty, Inc
21	Matthew	Tercek	eXp Realty, LLC
22	Steve	Kaer	Kaer Property Group
23	William	Davidson	Stone Bridge Realty, Inc
24	Suzann	Baricevic Murphy	Where, Inc.
25	Laura	Wood	Think Real Estate
26	Rebecca	Krueger	RE/MAX Equity Group
27	Kendall	Bergstrom-Delancellotti	Cascade Hasson Sotheby's International Realty
28	Sarita	Dua	Keller Williams Sunset Corridor
29	Brian	Bellairs	John L. Scott Portland SW
30	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
31	Douglas	Samson	Holt Homes Realty, LLC
32	Andrew	Pienovi	Windermere Realty Trust
33	Aimee	Virnig	Windermere Realty Trust
34	Emily	Corning	Hustle & Heart Homes

#	FIRST NAME	LAST NAME	COMPANY
35	Mark	Charlesworth	Keller Williams PDX Central
36	Rick	Brainard	Premiere Property Group, LLC
37	Lynda	O'Neill	John L. Scott
38	Kristin	Rader	Keller Williams Sunset Corridor
39	Stephanie	Peck	Keller Williams PDX Central
40	Lee	Davies	ELEETE Real Estate
41	Tessa	Gold	John L. Scott
42	John	Tae	eXp Realty, LLC
43	Breylan	Deal-Eriksen	Deal & Company Real Estate
44	Andrew	Berlinberg	Keller Williams Realty Professionals
45	Elizabeth	Ashenafe	RE/MAX Equity Group
46	Christine	Monty	RE/MAX Equity Group
47	Katie	Fracasso PC	Keller Williams Realty Professionals
48	Chandra	Noble-Ashford	Think Real Estate
49	Carey	Hughes	Keller Williams Realty Professionals
50	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate

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#	FIRST NAME	LAST NAME	OFFICE
51	Karena	Arianna-Zhian	Holt Homes Realty, LLC
52	Karina	Stark	Keller Williams Realty Professionals
53	Krishnakumar	Regupathy	Krishna Realty
54	Cody	Jurgens	Cascadian South Corp.
55	Heather	Robbins	Robbins Realty Group
56	Tyler	Horst	Summa Real Estate Group
57	Kathleen	MacNaughton	Windermere Realty Trust
58	Calle	Holmgren	Friday and Company
59	Jason	Gardner	Premiere Property Group, LLC
60	Michelle	McCabe	Windermere Realty Trust
61	Taya	Mower	Keller Williams Sunset Corridor
62	Robin	Springer	Windermere Realty Trust
63	Clint	Currin	RE/MAX Equity Group
64	Darcie	VanderZanden	Keller Williams Sunset Corridor
65	Susie	Hunt Moran	Windermere Realty Trust
66	Cristen	Lincoln	Living Room Realty
67	Craig	Reger	Reger Homes, LLC
68	Vijay	Gopalswamy	MORE Realty
69	Amy	Savage	A Group Real Estate
70	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
71	Noah	Kragerud	Keller Williams Sunset Corridor
72	Katharine	Granum	Cascade Hasson Sotheby's International Realty
73	Dan	Volkmer	Windermere Realty Trust
74	Jeff	Capen	Keller Williams PDX Central
75	Sohee	Anderson	Where, Inc
76	Andrea	Hughes	Handris Realty Co.
77	Jassi	Akkal	Oregon First
78	Marisa	Swenson	Modern Homes Collective
79	Cricket	Forsey	Keller Williams Realty Portland Premiere
80	Laurie	Gilmer	Think Real Estate
81	Vanessa	Calvert	Cascade Hasson Sotheby's International Realty
82	Macey	Laurick	Windermere Realty Trust
83	Linda	Skeele	Windermere Realty Trust
84	Beth	Benner	Living Room Realty

#	FIRST NAME	LAST NAME	OFFICE
85	Jennifer	Maben	Harcourts Real Estate Network Group
86	Karoline	Ashley	RE/MAX Equity Group
87	Andrew	Galler CRS	Realty Works Group
88	Carolyn	Hoty	Keller Williams Realty Professionals
89	Darby	Britton	Works Real Estate
90	Patrick J.	Henry, P.C.	Coldwell Banker Bain
91	Erin	Rothrock	Cascade Hasson Sotheby's International Realty
92	Joelle	Lewis	Premiere Property Group, LLC
93	Bonnie	Roseman	Living Room Realty
94	Gabrielle	Enfield	Living Room Realty
95	Betsy	Menefee	Windermere Realty Trust
96	Blake	Ellis	Windermere Realty Trust
97	Kevin	Caplener	Windermere Realty Trust
98	Kevin	May	Coldwell Banker Bain
99	Joan-Marie	Rogers	Windermere Realty Trust
100	Lauren	Goche	Think Real Estate

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#	FIRST NAME	LAST NAME	COMPANY
101	Cary	Perkins	Windermere Realty Trust
102	Yascha	Noonberg	Living Room Realty
103	Clifford	Waits	Holt Homes Realty, LLC
104	Monique	Farinha	Berkshire Hathaway HomeServices NW Real Estate
105	Katie	Spurlock	Windermere Realty Trust
106	William	Grippio	Windermere Realty Trust
107	Sharon	Bloudek	Living Room Realty
108	Mary Jo	Avery	Avery Bunick Luxury Properties
109	David	Caldwell	eXp Realty, LLC
110	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
111	Aubrey	Martin	Keller Williams Sunset Corridor
112	Randy	Bylsma	Premiere Property Group, LLC
113	Lara	James	Keller Williams Realty Portland Premiere
114	Jennifer	Weinhart	Cascade Hasson Sotheby's International Realty
115	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
116	Freddie	Figueroa	Premiere Property Group, LLC
117	Eduardo	Chanez	All Professionals Real Estate
118	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
119	Gary	Potts	John L Scott Portland SW
120	Andrea	Guest	Keller Williams Realty Professionals
121	Ross	Seligman	Living Room Realty
122	Stacy	Hartzler	Keller Williams Realty Portland Premiere
123	Adrian	Olmstead	Cascade Hasson Sotheby's International Realty
124	Venkatesan	Muthu	Oregon First
125	Chris	Suarez	Keller Williams Sunset Corridor
126	Jennifer	Lillie	Premiere Property Group, LLC
127	Sarah	Ruffner	Where, Inc
128	Brian	Tienken	eXp Realty, LLC
129	Derek	Peterson	Better Homes & Gardens Realty
130	Angela	Stevens	Keller Williams Realty Professionals
131	Hannah	Novak	Keller Williams Sunset Corridor
132	Rita	Wolff	Keller Williams Realty Portland Premiere
133	Katelin	Wille	Keller Williams Realty Professionals
134	Tyler	Lankheet	Premiere Property Group, LLC

#	FIRST NAME	LAST NAME	COMPANY
135	Elizabeth	Davidson	Cascade Hasson Sotheby's International Realty
136	Toni	Mikel	Bluebird Real Estate
137	Annika	Laing	Harnish Company Realtors
138	Bob	Sisul	Harcourts Real Estate Network Group
139	Ron	Hale	eXp Realty LLC
140	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty
141	Katherine	Williams	Rose City Realty Group
142	Justine	Syck	Premiere Property Group, LLC
143	Alexander	Clark	Keller Williams Realty Portland Premiere
144	Greg	Messick	RealtyNET, LLC
145	Patrick	Clark	Inhabit Real Estate
146	Rachel	Smith	Works Real Estate
147	Dill	Ward	Living Room Realty
148	Peter	Cutile	Modern Realty
149	Debbe	Crawford	Keller Williams PDX Central
150	Jenna	Hasson	Cascade Hasson Sotheby's International Realty

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151	Troy	Martin	Real Estate Performance Group
152	Bill	Bailey	RE/MAX Advantage Group
153	Christina	Saribay	NextHome Realty Connection
154	Emily	Hetrick	Keller Williams PDX Central
155	Tracy	Peterson	Better Homes & Gardens Realty
156	Rick	Sadle	Keller Williams Realty Professionals
157	Kris	Kachirisky	Cascade Hasson Sotheby's International Realty
158	Lisa	Willett	Cascade Hasson Sotheby's International Realty
159	Mendi	Mei	Holt Homes Realty, LLC
160	Ben	Andrews	Keller Williams PDX Central
161	Olivia	Rush	Living Room Realty
162	Casey	Jones	John L. Scott
163	Dar	Rodgers	Keller Williams Sunset Corridor
164	Michelle	Pascoe	Orchard Brokerage, LLC
165	Jim	Arnal	Windermere Realty Trust
166	Alicia	Dart	Soldera Properties, Inc
167	Eric	Hagstette	Inhabit Real Estate
168	Colton	Zakowski	Reger Homes, LLC
169	Kami	Price	eXp Realty, LLC
170	Linda	Heinrichs	Keller Williams Realty Portland Premiere
171	Javier	Alomia	Keller Williams PDX Central
172	Brian	Gentry	John L. Scott Sandy
173	Li	Lanz	Li Lanz Properties, LLC
174	Rob	Levy	Keller Williams Realty Professionals
175	Liz	Holland	Cascadian South Corp.
176	Khyati	Patel	Keller Williams Sunset Corridor
177	Temara	Presley	John L. Scott Portland Central
178	Yvonne	Blewett	Cascade Hasson Sotheby's International Realty
179	Amy	Asivido	Keller Williams Premier Partners
180	Jack	Waddle	MORE Realty
181	Keith	Sjodin, P.C..	Windermere West LLC
182	Megan	Jumago-Simpson	Keller Williams Realty Professionals
183	Mimi	McCaslin	LUXE Forbes Global Properties
184	Todd	Talcott	Windermere Realty Trust

#	FIRST NAME	LAST NAME	COMPANY
185	Logan	Gerritz	Keller Williams Sunset Corridor
186	Lori	Wika	MORE Realty
187	Jaimy	Beltran	eXp Realty, LLC
188	John	Taylor	The Broker Network, LLC
189	Jesse	Dill	Premiere Property Group, LLC
190	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
191	Corey	Rudolph	Cascade Hasson Sotheby's International Realty
192	Jennifer	Noble	Windermere Realty Trust
193	Kirby	Arkes	Sean Z Becker Real Estate
194	Libby	Benz	Windermere Realty Trust
195	Timothy	Saeland	RE/MAX Equity Group
196	Chris	Bonner	Cascade Hasson Sotheby's International Realty
197	Kevin	Mapes	Keller Williams Sunset Corridor
198	Iraida	Hermann	Berkshire Hathaway HomeServices NW Real Estate
199	Aaron	Moomaw	Cascade Hasson Sotheby's International Realty
200	Jeff	Walker	RE/MAX Equity Group

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201	Joe	Fustolo	Soldera Properties, Inc
202	Tracy	Wiens	John L. Scott Portland Central
203	Richard	Hildreth	Windermere Realty Trust
204	Shelley	Lucas	Barnes Portland
205	Daniel	Fagan	Windermere Realty Trust
206	Kristina	Opsahl	Where, Inc
207	Christopher	Hayes	JMG - Jason Mitchell Group
208	Christy	MacColl	Windermere Realty Trust
209	Alison	Derse	Cascade Hasson Sotheby's International Realty
210	Bev	Blume	Keller Williams Realty Portland Elite
211	Ajay	Deshpande	Spicer & Associates Realty
212	Greg	Walczyk	Walczyk Associates Realty
213	Adriane	Bovero	All County Real Estate
214	Nic	Isfeld	Better Homes & Gardens Realty
215	Victoria	Wriglesworth	Harcourts Real Estate Network Group
216	Alyssa	Isenstein Krueger	Living Room Realty
217	Tammy	Going	Windermere Realty Trust
218	Karen	McLaughlin	Windermere Realty Trust
219	Leslie	Hockett	Weekley Homes LLC
220	Jim	McCartan	Cascade Hasson Sotheby's International Realty
221	Kimberly	Parmon	Living Room Realty
222	Adriana	Gavozdea	Premiere Property Group, LLC
223	Bryce	Rosenbaum	Harcourts Real Estate Network Group
224	Nancy	Kelly	Harcourts Real Estate Network Group
225	Steve	Odermann	Windermere Realty Trust
226	Heather	Paris	Paris Group Realty LLC
227	Jessica	LeDoux	Living Room Realty
228	Kevin	Smallbeck	RE/MAX Equity Group
229	Michele	Montoya	MORE Realty
230	Sara	Clark	ELEETE Real Estate
231	Danell	Stevens	Premiere Property Group, LLC
232	Carina	Liu	Berkshire Hathaway HomeServices NW Real Estate
233	Grant	Williams	Urban Nest Realty
234	John	DeCosta	Keller Williams Realty Portland Premiere

#	FIRST NAME	LAST NAME	COMPANY
235	Rachel	Freed	Urban Nest Realty
236	Barbara	Covert	RE/MAX Equity Group
237	Edward	Petrossian	RE/MAX Equity Group
238	Cindy	Somsanith	Farrell Realty & Property Management, Inc
239	Beth	Earnest	Earnest Real Estate
240	Hunde	Abebe	Advantage Realty LLC
241	Kenneth	Avery	eXp Realty, LLC
242	Daniel	Hardy	Hardy Properties
243	Eduardo	Reyes	John L. Scott Portland South
244	Pat	Bangerter	Eleete Real Estate
245	Donna	Johnson	Cascade Hasson Sotheby's International Realty
246	Adam	Kaplan	Branch Real Estate
247	Bradley	Wulf	Keller Williams Realty Professionals
248	Christina	Hamilton	RE/MAX Equity Group
249	Chris	Garfield	John L. Scott Market Center
250	Noel	Jackson	RE/MAX Equity Group

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TOP 300 STANDINGS

Here are the top 300 for January-November 2023

#	FIRST NAME	LAST NAME	COMPANY
251	Jimi	Hendrix	Neighbors Realty
252	Scott	Kaul	eXp Realty LLC
253	Richard	Wold	Reger Homes, LLC
254	Ashley	Bronson	Cascade Hasson Sotheby's International Realty
255	Marie	Teune	John L. Scott Sandy
256	Anastasia	Gordeev	Richmond American Homes of Oregon
257	Amy	McMahon	Windermere Realty Trust
258	Thomas	Hall	Paris Group Realty LLC
259	Dana	McElligott	RE/MAX Equity Group
260	Susan	Layne	Keller Williams Realty Professionals
261	Jill	Hill	Knipe Realty ERA Powered
262	Jason	Watkins	Real Estate Performance Group
263	Darcie	Alexander	Think Real Estate
264	Tyler	Reese	Reger Homes, LLC
265	Cary	Knight	John L. Scott Portland Metro
266	Amin	Allison	Premiere Property Group, LLC
267	John	Nieland	Cascade Hasson Sotheby's International Realty
268	Sherry	Hawkins	Knipe Realty ERA Powered
269	Heidi	Settlemier	Alameda Realty LLC
270	Jennifer	Fidler	Cadwell Realty Group
271	Julie	Williams	ELEETE Real Estate
272	Jamila	Minnis	Living Room Realty
273	Erika	Hagfors	eXp Realty, LLC
274	Peter	Jameson	J Residential Properties
275	Ariel	Sasser	Property Group NW
276	Zachary	Eaton	Keller Williams Realty Professionals
277	Jeffry	Wiren	Premiere Property Group, LLC
278	Jin	Zhao	Kelly Right Real Estate of Portland, LLC
279	Andrew	Misk	Cascade Hasson Sotheby's International Realty
280	Dale	Chaney	John L. Scott Portland South
281	Kelly	Asmus	Berkshire Hathaway HomeServices NW Real Estate
282	Nancy	Schmitz	Windermere Realty Trust
283	Sue	Hill-Sullivan	Windermere Realty Trust
284	Chris	Hoem	Soldera Properties, Inc

#	FIRST NAME	LAST NAME	COMPANY
285	Tatyana	Gavrilyuk	Keller Williams PDX Central
286	Rebecca	Barron	Neighbors Realty
287	Amanda	Rammer	RE/MAX Northwest
288	Cody	Gibson	Keller Williams PDX Central
289	Carrie	Richardson	Home Team Realty, LLC.
290	Bradley	King	Keller Williams Realty Portland Premiere
291	John	McKay	Premiere Property Group, LLC
292	Matt	Moran	Windermere Realty Trust
293	Lindsay	Taylor	Keller Williams Realty Portland Elite
294	Jene	DeSpain	Living Room Realty
295	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
296	Josh	Hackenjosh	Keller Williams Realty Professionals
297	Amelie	Marian	Cascade Hasson Sotheby's International Realty
298	Tim	Walters	RE/MAX Equity Group
299	Teri	Arnett	RE/MAX Equity Group
300	Julie	Halter	Cascade Hasson Sotheby's International Realty

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