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Maranda Wimbish

JANUARY 2024





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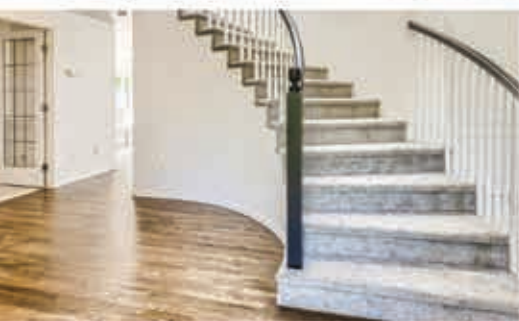
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**Publisher**  
Jason Shelden  
512-535-1949  
jason.shelden@  
realproducersmag.com



**Content Director**  
Erin Rystad



**Operations**  
Emily Eyob



**REALTOR® Relations**  
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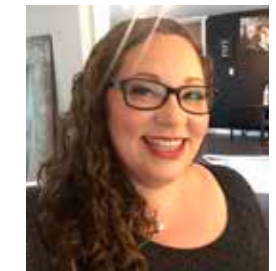
**Photographer**  
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▶ real producers broker spotlight | Photography by Jason Dotson with Dotson Photography  
Written by Megan Taylor-DiCenzo

## PASSION, PURPOSE, & PERSONALITY

With over two decades of sales experience, and a deep understanding of the real estate market, Monica Bresofski possesses the essential qualities for a thriving career in real estate. However, amidst her numerous professional achievements, Monica's greatest source of pride and happiness is her cherished family. Fortunately, Monica hasn't had to make a choice between her career and her loved ones; she's found a way to excel at both.

Monica's entrepreneurial spirit has been a driving force in her life. Approximately two decades ago, she and her husband, Victor, embarked on a home design and window covering venture, a business that Victor continues to be actively involved into this day. Yet, as the winds of change blew their way, it was during a Thanksgiving week getaway in Colorado that Victor planted the seed for Monica's real estate journey.

"He mentioned his desire to become a REALTOR®," Monica chuckled, "although truth be told, it wasn't exactly his natural forte. He possesses a multitude of talents, but real estate wasn't among them. It was then that I realized I could pursue this path myself. So, I took the initiative and obtained my real estate license by January 2011."

Much like many newcomers to the real estate world, Monica initially believed that success would come easily, with money flowing effortlessly into her pockets. However, reality had a different plan. By her second year, she contemplated leaving the industry altogether. "I made a pact with myself," Monica reminisced, "that if I couldn't achieve the financial stability I needed by the end of year three, I'd explore other avenues. Fast forward to today, and here I stand."







*I made a pact with myself that if I couldn't achieve the financial stability I needed by the end of year three, I'd explore other avenues.*

**FAST FORWARD TO TODAY, AND HERE I STAND.**



Monica's journey took her further as she obtained her broker's license and established her own brokerage in 2020. Presently, she oversees a team of an average of 35 dedicated agents, with a goal to expand to 50 agents by next year. "When I first ventured into opening the brokerage, I wasn't entirely sure how many individuals I wanted to manage," Monica admitted, "but I discovered my passion for teaching and guiding agents toward growth. My

five-year vision includes opening a second office in South Padre, where my family roots lie."

Family holds a special place in Monica's heart, and her life's journey took a significant turn when she welcomed her first daughter at the age of 19. "Becoming a young, single mom was a pivotal moment that required me to mature rapidly and work tirelessly to support both myself and my

baby," she fondly recalled. Since that momentous time at 19, Monica has continuously evolved, growing into a more resilient and capable individual with each passing year.

Monica and Victor have been happily married since 2005 and are proud parents to four beautiful children, two girls, and two boys, along with three

adorable grandbabies. Their active and closely-knit family enjoys spending quality time together. Monica, originally from Houston, relocated her family to the Montgomery area to embrace the beauty of the water and the great outdoors.

Monica's commitment to her community is unwavering. She's a valued member who has served on





the board of the Lake Conroe Rotary, Montgomery Chamber of Commerce and Women's Council of Realtors. Her passion for giving back extends to her role as a volunteer and active participant in various community initiatives.

Monica's real estate business reflects her diverse interests. Currently, her brokerage primarily focuses on residential properties, accounting for 80% of her portfolio, with 10% dedicated to commercial real estate and 10% to farm and ranch properties. She has ambitions to expand her commercial real estate ventures and has even ventured into property management. Monica's brokerage currently serves primarily in north Houston, including The Woodlands, Conroe, Willis, and Montgomery areas.

In an era when many agencies opt for virtual offices, Monica recognizes the value of physical office spaces. She shared, "One agent recently joined our brokerage because she missed the camaraderie and learning opportunities that come from interacting with fellow agents in an office environment. Having a dedicated office space for training is a priority for me. As we approach 50 agents, I may even consider opening another office to facilitate more in-person collaboration and idea exchange."

Balancing the responsibilities of a loving husband, four wonderful children, grandbabies and a team of thirty-five agents may seem like a tall order, but Monica has demonstrated her ability to manage it all with fitness, dedication, passion, purpose, and personality.



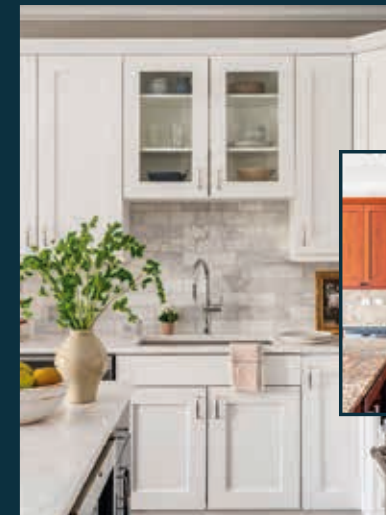
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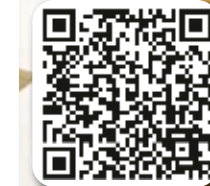


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# MARANDA WIMBISH



## THRIVING IN CHAOS

Written by Megan Taylor-DiCenzo

Maranda Wimbish was born and raised in The Woodlands area where she now resides with her three amazing, busy children. Natalie (16) eats, sleeps, and breathes soccer. Maranda recently bought her a car after celebrating a big birthday in November. Rylee (10) is a competitive cheerleader at Xtreme Spirit, and Jack (5) has an abundance of energy for soccer and boxing.

“As a REALTOR® and a single mom, it’s been a learning curve trying to balance everything,” Maranda shared. “I can’t tell you how many contracts I’ve typed in my car on the sidelines of the soccer field.”

Before she got into real estate, Maranda graduated from a local high school and managed a salon for her parents. “I worked for Dad for about seven years. I love my family, but it was time for a change” Maranda laughed. Like so many new agents, Maranda earned her license and thought it was going to be easy. “I expected people to flock to me, especially since I grew up here,” she said, “but easy is *not* how it’s been.”

In her first eight months, Maranda worked on just a couple of leases. “I had three little kids to take care of, and I was getting nervous,” she remembered. “Then, at about nine months, all my leads started coming in; my open houses and networking events paid off. I called my



broker crying; I suddenly had nine deals under contract at the same time. It was chaos!”

Maranda’s broker assured her it was a good thing. “She said I needed a transaction coordinator, whom I hired immediately.” That was May 2020.

Shortly after, Maranda realized she needed a team. She had a buyer’s agent and an assistant. “It was tough being a team leader, though,” Maranda explained. “Not everyone cares about your business the way you do.”

In 2021, she decided to cut back on marketing and became a solo agent once again all while balancing work, life, divorce, and kids. That was also the year Maranda earned all her luxury designations. She’s helped a few luxury clients since then, including her biggest listing of the year at \$3.5M.

So much happened in a short time, both personally and professionally, that Maranda knew she needed a break. “In March 2022, my divorce was final, and I took some time off to reset, regroup, and travel,” Maranda remembered.



**I THRIVE IN CHAOS.**  
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“I went on about eight vacations and attended 13 concerts. We went to Nashville and had a bad-ass divorce party. I made some awesome friendships.”

Currently, Maranda’s in a wonderful place. She joined CB&A Realtors, which is a great fit. When she’s not selling houses or on the soccer field, Maranda also enjoys volunteering in the children’s ministry at her church.

She and her family moved to give the kids more room to play. “We have an acre and a half now,” Maranda shared.

“The kids can ride bikes and play baseball. My best friend has seven children, and they are my kids’ best friends, so there are always five to seven children at my house.”

All in all, Maranda is always learning how to balance work and life and five to seven children. She’s doing a bang-up job. “I thrive in chaos,” she laughed. “It’s a good quality for a REALTOR®.”



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# JEFF MORRIS

## A BUSINESS LIKE A GARDEN

Jeff Morris, and his wife Candice, have 7 children. He's been a REALTOR® for 21 years, he sells close to 100 houses each year, and his individual sales in 2023 were more than \$50 Million. But he knows that real estate (and life) isn't about numbers; it's about relationships and balance.

Jeff and his wife met when they were 17 and 18 and married about three years later. Jeff served in the United States Marine Corps, but after that, he and his wife didn't know what their future would hold. That's when his wife recommended they take real estate classes, and that's just what they did.

Jeff has been a real estate agent since 2002, and his wife has been a stay-at-home mom for twenty-one years. Together, they've raised seven children. Macy (21) is the eldest child. She recently celebrated her engagement and just became a midwife this year. Jayce (19) lives in College Station. Claire (16) is a junior in high school and Meredith (15) is a freshman. Maverick (11) is in fifth grade, and River (8) is in second grade. Then there's little Nashton Strait (5) who is named after George Strait.

"Real estate can provide the life you're looking for," Jeff shared. "It provides the flexibility a large family needs."

In 2012, Jeff made a dedication to his family and to God to not work on Sundays. The following year, his business doubled. "I stepped out and took a risk to always remember God is in control and not man," he explains. "Money is great, but putting the time in with my loved ones before one more deal is key. God will always provide if you have your priorities right." In balancing and prioritizing his time, Jeff realized he was investing in his children as well as his business. "I think people realize I spend my time in the right places and come to respect my decision," Jeff said. With seven kids and coaching their sports over the years, there can be four to five games per weekend, and he doesn't miss any of them.

► real producer cover story

Photography by Jason Dotson with  
Dotson Photography  
Written by Megan Taylor-DiCenzo







Along with Jeff’s advice to take Sundays off and spend time with your family and God, he advises new REALTORS® to treat their business like a garden. “You’re planting seeds at all times,” Jeff explained. “Then you’re watering. You reap what you sow. Be organic. Build onto the relationships you already have—people who already know, like, and trust you. If you’ve already gotten a referral, one of the most powerful things you can do is to nurture that relationship.”

As far as relationships go, Jeff was so young when he started real estate that his friends weren’t yet in the market to buy houses. “For the first five or six years, I was knocking on doors to get a sale. I also had a pressure-washing business to make ends meet,” Jeff recalled. “Now, I have sold more than 500 homes in one neighborhood, Woodforest in Montgomery, TX.” In 2023, Jeff’s team consisted of a full-time assistant, Mary Potee, who this year became a licensed agent. Denise Zepeda, a licensed

agent, gave birth to a beautiful little girl this year. And Krysten Polvado, licensed agent, and owner of 2 Cuppa Yo Frozen Yogurt franchises, in Willis and Montgomery. With a lot of family time, and growing business ventures, Jeff, along with his small team, of only 2 additional licensed agents, were named in the Houston Business Journal’s Top 20 Residential Real Estate Agents list, for the sixth time in just as many years. The Jeff Morris Team also earned #13 in the state with RE/MAX. “These girls are awesome. They have great values and solid work ethics. They have their priorities in the right places and have learned how to find the perfect balance.” Jeff has recently added a fourth licensed agent to his team, Austin Hodges, and is excited for the continued growth in 2024.

Alongside his real estate business, Jeff owns 4 Airbnb properties in Tennessee which is his family’s favorite place to visit, outside of Texas. Additionally, Jeff and his wife Candice recently



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purchased The Addice Birth Center, which is a modern birthing center, in The Woodlands, TX. Their last son Nashton was a planned home birth and born in their bathtub, inspiring their oldest daughter Macy to become a midwife.

On top of that, Jeff and his family live on a 7-acre farm and take care of goats, pigs, chickens, lambs, and a dairy cow. He loves living in Montgomery, Texas. "You can get more house for your money here, and the taxes are lower," Jeff said. "A lot of people are moving north because that's where the opportunity is."

Jeff has taken every opportunity that's come his way. With a beautiful family and a bustling career, he's cultivating relationships wherever he goes and growing a garden of joy and success.



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Obtain the Property Report required by Federal law and read it before signing anything. No Federal agency has judged the merits or value, if any, of this property. Void where prohibited by law. This product does not constitute an offer to sell real property in any jurisdiction where prior registration or advanced qualification is required but not completed. © Big Easy Ranch





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Delivering products, services and a seamless customer experience are only half of the equation. Our team's talent and expertise create an enjoyable experience and equate to the memorable closing your clients deserve.



**Becky Bohannon**  
Business Development Officer  
becky.bohannon@stewart.com  
Stewart Title - Tomball  
14080 FM 2920  
Suite E  
Tomball, TX 77377  
713.591.3319



**Martha Palmer**  
Business Development Officer  
martha.palmer@stewart.com  
Stewart Title - Champions  
19450 State Hwy. 249  
Suite 250  
Houston TX, 7707  
832.237.6996



**Hope Moye**  
Business Development Officer  
hope.moye@stewart.com  
Stewart Title - Magnolia/Conroe/Montgomery  
Magnolia Office  
6875 FM 1488  
Suite 800  
Magnolia, Texas 77354  
346.224.1908



**Kim Dockins**  
Business Development Officer  
kim.dockins@stewart.com  
Stewart Title - Cypress  
25250 NW Frwy.  
Suite 140  
Cypress, TX 77429  
713.203.8640



**Shelley Kellar**  
Business Development Officer  
shelley.kellar@stewart.com  
Stewart Title - The Woodlands/Willis  
The Woodlands Office  
24 Waterway Avenue  
Suite 250  
The Woodlands, TX 77380  
281.367.5454

For more information visit

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