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ERA Real Solutions Realty

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AGENT TO WATCH

Laura Zembrodt
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meet

JON DECURTINS

**OF ERA REAL
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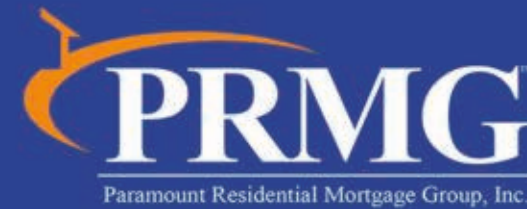
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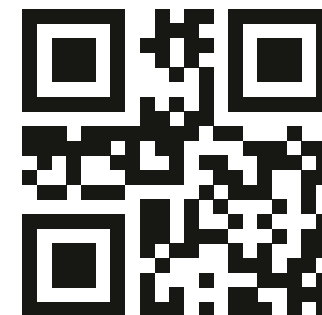
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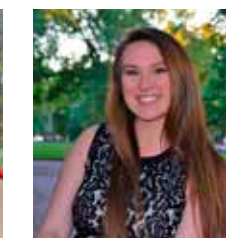
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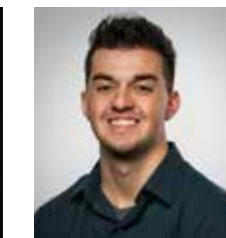
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**Game,
Set, Sold:**
From Tennis
Prodigy to Real
Estate Victory

▶▶ cover story

J O N M E E T N

DeCurtins

OF ERA REAL SOLUTIONS REALTY

Written by Elizabeth McCabe • Photo Credit: Krista Silz of Cincy Photo

“Growing up, I wanted to either be a professional tennis or basketball player,” says Jon DeCurtins. “I loved to watch the players and excitement of the fans of both sports. My parents pushed tennis because they loved the sport, knew how important the effects of the relationships they’d formed with other families and saw my brother Brett’s success.”

Every Saturday morning at 8 a.m., Jon would be at their local tennis club, Orchard Hills in Lima, Ohio. “I trained a few times a week,” he recalls. “My parents would take me many times a week and sacrificed a lot of money and time, I am so grateful to them for this!”

“The sport itself taught me to be good at something, you have to practice several times a week. I would win against the boys who didn’t practice and lose against the boys who practiced every day,” he explains.

Jon started playing tennis at the young age of 3, playing his first tournament at age 6 and first national tournament when he was 9.

This individual, competitive sport also helped Jon to appreciate the mental aspect of tennis and life, which can be challenging. “You have no teammates on the court and no coaching,” he points out. “You have to figure it out on your own and the clock is ticking. Quite often, I’d play a match that would last 2-3 hours in the middle of summer. There were many battles! You have to deal with cheating by your opponent on your own, especially as you got older,” he candidly comments. “It toughens you up!”

Growing up in Lima, Ohio, Jon had the “perfect childhood.” Raised by loving and supportive parents, he has fond memories of not only playing sports but riding bikes and playing with friends in the neighborhood and woods. “My parents, Dennis and Teresa, along with my older brother Brett were the perfect role models and I am indebted to them greatly for creating a wonderful childhood experience.” He couldn’t imagine a better upbringing.

Not only was Jon a 4-time state qualifier in high school, coached by his mother Teresa, his brother Brett and their tennis pro and legend Ron Dredge. Jon continued his pursuit of tennis by playing 2 years at the University of Cincinnati. He explains, “At the end of my sophomore year the team was cut by the athletic department because of the NCAA rule, Title IX. That summer I began teaching again and followed it with an 8-year professional teaching career.” He excelled as the Staff Pro at Beechmont Racquet Club, Head Pro at Turpin Hills Swim and Tennis Club, and as the Varsity Girls Tennis Coach at Anderson High School.

From Tennis to Teaching

By 5th or 6th grade, Jon began teaching tennis to the city’s youth, which helped to develop skills to talk and help others at a very young age. He learned leaps and bounds from tennis, lessons that he could take off the court and into life.



“
It didn't take long
to figure out that I loved
touring homes, meeting new
people and assisting people
in one of the most important
transitions in their lives.
”



Road to Real Estate

Real estate wasn't even on the radar for Jon until 2005. That's when his brother asked him if he wanted to flip a house. "We were both still tennis professionals," recalls Jon. "We ended up buying and selling 9-10 homes over the next 3 years. We still have four and regret not continuing to buy and hold!"

Two years into the investment journey, Jon decided to get his real estate license so he could go tour houses when he wanted and do the MLS research on his own. He credits his two small brokers he worked under, Bud and Kathy Meyer, who were "wonderful." "I owe them a lot," he says. "They would take my phone calls every day and really helped with the contract and negotiation part of the business. The relationships that I had formed in tennis kickstarted my career in selling real estate immediately.

My tennis family still supports my business to this day."

Blazing His Own Trail

In 2009, Jon started his own brokerage, DeCurtins Realty, and ran it until 2014.

"It didn't take long to figure out that I loved touring homes, meeting new people and assisting people in one of the most important transitions in their lives," he smiles. On July 1, 2014, he merged DeCurtins Realty with ERA Real Solutions Realty. "I loved the young spirit and vision of our broker Jeremy Raby. I discovered with DeCurtins Realty that you needed a big brand behind you when you walked into the higher end sellers' homes and I found that with ERA. ERA Real Estate brought an international reputation with corporate contacts all across the United States. This along with the weekly

collaboration of ERA agents and managers have helped me grow my business almost every single year since 2014. "

Defining Success

For Jon, success is multifaceted. In both his career and personal life, it involves staying close to his faith, cherishing time with family, enjoying activities like golf, and helping others in meaningful ways.

"Professionally, I have been fortunate enough to have the initiative to seek growth," he comments. "I love education and collaboration with others and have the perfect work family at ERA. I have found that you cannot do it alone and have been lucky to have had the best assistant (Beth Elekes - for the past 5 years!). Beth and I know our roles and she is always one step ahead of me in our systems for our buyers and sellers."



“
When I take on a client, I want them to know that they are gaining a friend for life. My service and friendship does end at the closing, I am here for them for the long term.
”

Looking ahead, Jon envisions many more years in a career in real estate, with a goal to purchase a condo near the beach!

Family First

Family comes first to Jon. He married his high school sweetheart Alysha. He raves, “I remember the first moment I saw her and fell in love immediately; I still can’t believe I got to marry her! We are the perfect complement as we have different strengths and weaknesses. She pulls me up at times when I’m down and frustrated with life and biz and is always optimistic. She is the most positive person I’ve ever met.”

They have two children, a son at Archbishop McNicholas and another son in the 6th grade at the Immaculate Heart of Mary. Jon says, “The boys have different interests, each pursuing their passions in life and I love getting to experience these passions with them.”

Integrity in Action

Jon emphasizes a core principle that guides both his professional and personal life: honesty and integrity. For Jon, success isn’t just about closing deals; it’s about conducting

business with transparency and trustworthiness. He embodies these values not only in the competitive world of real estate but in every facet of his life. “When I take on a client, I want them to know that they are gaining a friend for life. My service and friendship does end at the closing, I am here for them for the long term.”

As Jon continues to make strides in the real estate arena and explores new horizons, one thing remains constant—his unwavering commitment to staying true to himself and those he serves. The game may change, the markets may shift, but the foundation of integrity and a genuine passion for helping others endure.

In the grand narrative of Jon DeCurtins, the story isn’t just about homes bought and sold; it’s about a journey from the tennis courts to the real estate market, marked by resilience, continuous growth, and a steadfast commitment to the principles that matter most. In Jon’s world, the match isn’t won by the final point; it’s won by the character displayed on and off the court. And in both arenas, Jon DeCurtins plays with a rare blend of skill, dedication, and, above all, integrity.

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STEPHANIE BERRY

with eXp Realty

A REAL ESTATE AGENT WITH A VISION
AND HEART FOR COMMUNITY

In the fast-paced nature of real estate, success stories often emerge from unique backgrounds and a genuine passion for the business. Stephanie Berry, a rising star in the real estate industry, embodies this narrative of triumph and determination. Licensed in 2019, Stephanie has quickly made a name for herself, boasting a career volume of around \$12 million. Interestingly, real estate wasn't initially on the radar for this successful entrepreneur.

A Leap of Faith

Stephanie's journey into real estate wasn't a conventional one. With a background primarily in visual merchandising, design, and management, she spent 15 years shaping retail spaces for notable brands like Restoration Hardware and ARHAUS Furniture. However, in 2018, facing company downsizing, Stephanie found herself at a crossroads. It was then that she decided to take a leap of faith and pursue her long-time dream of becoming a real estate agent.

"I decided that if I'm going to work this hard, it's going to be for myself. I took a leap of faith and went into real estate," Stephanie recounts. Her decision marked a significant turning point, setting the stage for a remarkable career in the real estate industry.

Stephanie adds, "I wanted to shape my destiny and decided that real estate was the way that I wanted to do that."

► on the rise

Written by Elizabeth McCabe
Photo Credit: Tim Corbett-Spanagel

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“Life happens. You have to roll with the punches and pivot and be resourceful. You have to dig deep and find strength when it’s not there.”



Shaping Destiny and Overcoming Challenges

Hailing from Northern Ohio, Stephanie’s journey to real estate was shaped by her experiences in creative environments that demanded thinking outside the box. “Life happens. You have to roll with the punches and pivot and be resourceful,” Stephanie reflects. She emphasizes the importance of being determined and resourceful, qualities she honed while raising her two daughters, Sophia and Savannah, as a solo parent. “You have to dig deep and find strength when it’s not there,” she reflects. However, it has helped prepare her for the roller coaster of real estate.

Stephanie’s ability to navigate challenges and think creatively has become a cornerstone of her success in the real estate business. She encourages others to adopt a similar mindset, telling her daughters and clients alike, “Everything is figure-outable.”

Beyond her professional endeavors, Stephanie has made it a mission to empower women, particularly those going through significant life changes like divorce, downsizing, or becoming empty nesters. Drawing from her own experiences, Stephanie connects with women on a personal level, offering support and guidance in the realm of homeownership.

Beyond Real Estate: A Passion for Design and Community

Stephanie’s passion for design extends beyond the realm of real estate. She loves curating and flipping vintage home décor and art, a skill she seamlessly integrates into her role as a real estate agent. Helping clients not just find a home but also curate the perfect space within it is a unique aspect of Stephanie’s approach.



“Take the time to communicate, be genuine—that is going to set you apart.”

Recently, Stephanie purchased an old farmhouse, a project she describes as a labor of love. She is slowly renovating it, preserving its quirks and character. The farmhouse serves as more than just a personal project—it’s a space for community. Stephanie envisions it as a place where people can gather, share a good meal, and connect. She’s excited for people to come together in this unique project that is full of charm.

A Soft Spot for Animals

One unique trait about Stephanie is that she has a soft spot for animals. “We have a dog and two cats,” she shared. Henry the cat followed her home from a showing one day. A tiny kitten, he needed a warm home before a snowstorm. She jokes, “I tend to rescue animals from showings and I need to stop doing that.” Their dog Millie was also rescued from the side of the road.

Top Tips

Stephanie’s success comes not only from her expertise but also from her commitment to building meaningful relationships. She advises up-and-coming agents to surround

themselves with ethical, knowledgeable peers, emphasizing the importance of communication in a tech-driven age.

“Take the time to communicate, be genuine—that is going to set you apart,” Stephanie advises. In a world where quick emails and texts dominate, she champions the power of meaningful interactions and expressions of gratitude.

As for her favorite quote, Stephanie shares a piece of wisdom from Dolly Parton: “If you don’t like the road you’re walking, start paving another one.” It perfectly encapsulates Stephanie’s journey of resilience, resourcefulness, and the courage to forge a new path, no matter your age or circumstance.

Passion + Purpose

Stephanie Berry’s story is one of inspiration, reminding us that, with determination and a genuine passion for what you do, it’s never too late to embark on a new and fulfilling journey. Her passion and purpose have come together in real estate, providing a life that has exceeded her expectations.

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“Learn to be thankful for what you already have, while you pursue all that you want.” - Jim Rohn

Laura Zembrodt with *Comey & Shepherd REALTORS®* lives by Jim’s words. Although she was thankful to be a successful and talented architect and excelled in her field, she saw more for herself than blueprints. She longed for real estate. Her dream became a reality eight years ago, when she finally decided to pursue her passion.

Architect Turned Real Estate Agent

Laura’s journey into the world of real estate was not a decision taken lightly. Having spent over a decade as an architect from 2002-2015, her decision to shift gears was a pivotal moment. “It was a scary decision,” she recalls, “but I did a dream board, took time, and made sure that I was doing something that I was passionate about.” Despite having an impressive resume and all the right internships, Laura realized that her happiness outweighed accolades.

“I don’t feel like I am working anymore. Everything flows, and I love it. I am excited and grateful that I found real estate. It’s not a job for me; I feel like I am able to follow my passion,” Laura shares.

Since she started real estate, she has a career volume just shy of 42 million dollars with over 9 million dollars in sales last year. Best of all, being a real estate agent fits Laura’s unique personality and skills. She loves what she does and it’s a fulfilling career for this go-getter.

Former Architect Rises in Residential Real Estate

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”



▶▶ agent to watch

Written by Elizabeth McCabe
Photo Credit: Brenna Smith



Educational Background and Early Achievements

Born and raised in Cincinnati/Northern Kentucky, Laura's academic journey was marked by early achievements. Graduating from Covington Latin High School at the age of 15, she went on to complete a 5-year architecture program at the University of Kentucky, graduating at the age of 20. Her formative years instilled in her the values of self-discipline, hard work, goodness, critical thinking, and a unique perspective on the world. It made her into the dedicated and driven person she is today.

Passion for Helping and Educating

In her real estate career, Laura discovered her passion for helping and educating others. Drawing on her experiences of being one of the first to understand complex ideas in high school and college, she enjoys finding ways to explain things to others in a way that makes sense to them. Her patience and determination to be a positive change in the world found a perfect outlet in her role as a real estate agent.

"Different people need to hear things differently, and I feel a sense of accomplishment when I see the light come on that the other person is comprehending something that they did not at first understand," she shares.



“

Different people need to hear things differently, and I feel a sense of accomplishment when I see the light come on that the other person is comprehending something that they did not at first understand.

”



Life Outside Real Estate

Beyond her thriving real estate career, Laura leads a fulfilling personal life. Engaged to Jerry Dietz since February 14, 2022, the couple shares their home with two cats, Jaz and Lucky. They've been together for a decade and are excited to start the next chapter of her life. Together they invest in real estate and recently purchased a property in Florida, which is a successful Airbnb. Laura's interests include yoga, volleyball, running, walking, biking, and kayaking.

"Some might be surprised to know that my guilty pleasure is sitting on the couch with a comfy fleece blanket reading a book. As much as I LOVE to be out and about, I recharge by being home with my own thoughts," comments Laura. She also likes to journal and meditate.

Words of Wisdom and Authenticity

For those aspiring to follow in her footsteps, Laura emphasizes developing a mindset of greatness. She believes in working hard and playing hard, and her authenticity is her differentiator. "Being authentic makes the difference; I am here to help and I want to be successful for myself and to inspire others that you can do anything you put your mind to," she affirms.

Living Her Passion

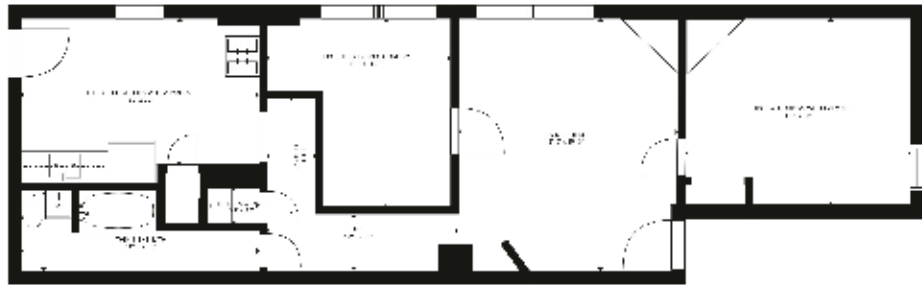
Laura Zembrodt, the former architect turned real estate agent, is an inspiration to follow your passion. Her journey from the rigid lines of architecture to the fluid world of real estate is an inspiration for those seeking fulfillment and success in their chosen paths. She couldn't be happier doing what she does and making people's home ownership dreams come true each and every day.



“ Being authentic makes the difference; I am here to help and I want to be successful for myself and to inspire others that you can do anything you put your mind to. ”

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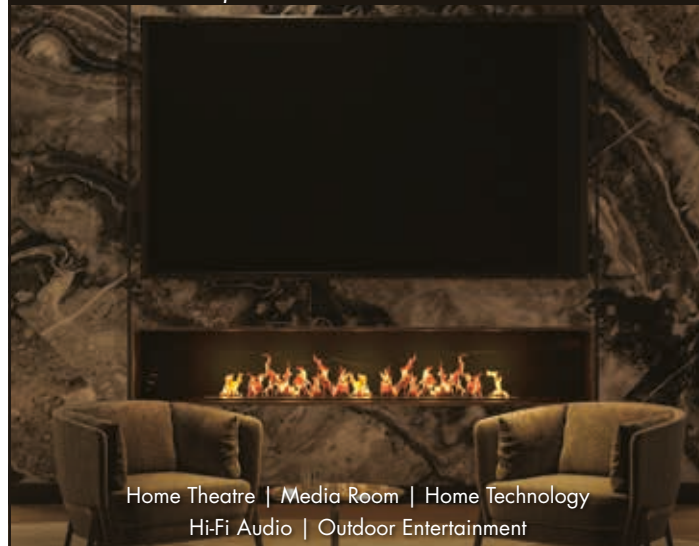
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NEXT DOOR PHOTOS

making a difference,
one photo at a time

Written by Elizabeth McCabe



Entrepreneur Daniel Ziegler is revolutionizing real estate photography.

With next door service and next day delivery of real estate photography, real estate agents can get the service that they desire for their listings. Daniel built his business, Next Door Photos Cincinnati, one satisfied client at a time.

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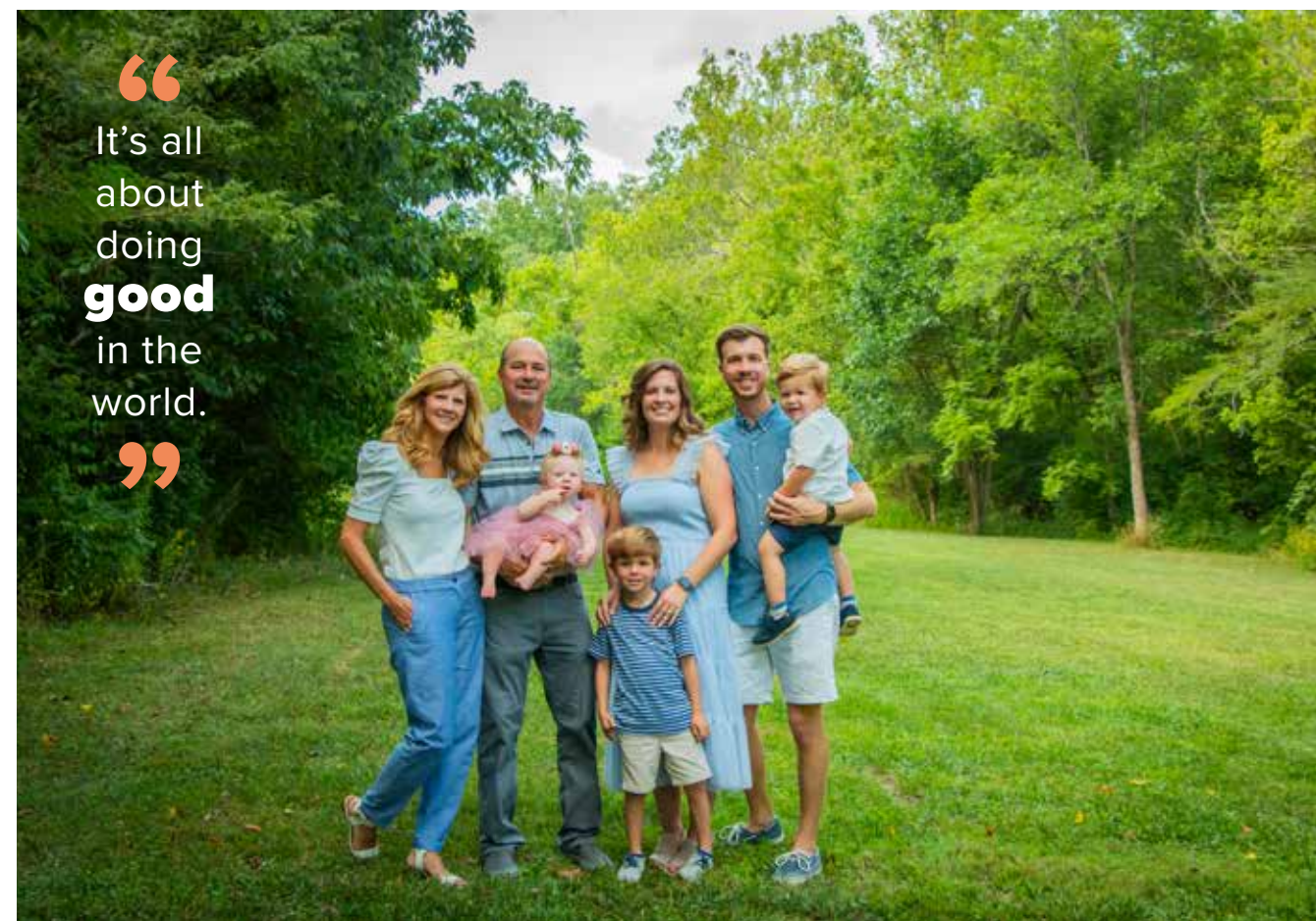
FROM INDUSTRIAL DESIGN TO IMPACTFUL ENTREPRENEURSHIP

Daniel's journey began with a dream of designing cars, leading him to pursue a degree in industrial design at the University of Cincinnati. However, after discovering his passion for marketing through internships, he pivoted his career towards graphic design.

His path eventually led him to Back2Back Ministries, a Cincinnati-based nonprofit dedicated to orphan care. Starting as a graphic designer, Daniel worked his way up, expanding his role to encompass photography and video marketing over six years. Despite being in an office in Mason, Ohio, this experience marked his first foray into sales, inviting people to be part of a meaningful cause.

THE BIRTH OF NEXT DOOR PHOTOS CINCINNATI

As Daniel's family grew, the need for more time with his wife and three kids became paramount. Inspired by a podcast in late 2019, he discovered Next Door Photos, a company that resonated with his entrepreneurial spirit. What captivated him most was the company's global impact, providing job opportunities to marginalized communities worldwide and actively working to prevent human trafficking.





“ You can get your photos done by anybody, but when you can be a part of something bigger, that’s really attractive to people.



Next Door Photos operates on a unique model, employing local photographers and partnering with editors in Nairobi, Kenya—the location of the largest slum in the world. The company intentionally seeks out communities lacking access to good-paying jobs, providing training and employment to combat desperate situations that often lead to human trafficking.

MAKING A DIFFERENCE, ONE PHOTO AT A TIME

The impact of Next Door Photos extends beyond borders. By working with editors internationally, the company achieves faster turnaround times. Editors in the Philippines, Nairobi, and Nepal are rigorously trained for months, ensuring the delivery of exceptional photos and videos with next-day service.

As a Certified B Corporation, Next Door Photos adheres to strict certification standards, emphasizing a commitment to doing good in the world through its business practices. This aligns seamlessly with Daniel’s background in the nonprofit sector, allowing him to continue making a positive impact on a global scale.

“It’s all about doing good in the world,” comments Daniel.

WHY CHOOSE NEXT DOOR PHOTOS?

The company’s success lies not only in its commitment to social responsibility but also in its dedication to providing a convenient, high-quality, and fast service. Next Door Photos offers same-day booking, a feature that has set them apart in the industry. This commitment to efficiency brings immense value to real estate agents.

“You can get your photos done by anybody, but when you can be a part of something bigger, that’s really attractive to people,” says Daniel. It’s all about making a difference to Daniel and his team of six in Cincinnati. He also has teams in Dayton and Louisville.

BEYOND THE LENS: A FAMILY MAN, ADVENTURER, AND DIFFERENCE MAKER

Beyond his professional achievements, Daniel is a family man who recently celebrated a decade of marriage with his wife, Jennifer. Together, they have three children—Noah, Wesley, and Haley. Outside of work, the Ziegler family enjoys spending time at the zoo, aquarium, and exploring Cincinnati’s diverse restaurant scene.



Travel is another passion for the Zieglers, although it has slowed down since the arrival of their children. Before parenthood, they traversed the globe, experiencing the wonders of different cities.

In addition to his commitment to Next Door Photos, Daniel is actively

involved in his local community through Hickory Grove Baptist Church in Independence, KY. He has remained involved with Back2Back Ministries, and he also serves as a board member for James Trail, a non-profit ministry which supports the needs of families and organizations impacted by trauma.

SMALL BUSINESS. BIG IMPACT. Next Door Photos is not just a real estate photography company; it's a beacon of positive change in the world. By choosing Next Door Photos, clients not only receive exceptional service but also contribute to a global mission of providing opportunities and preventing exploitation.

In a digital age where first impressions matter, Next Door Photos stands out, offering exceptional service, next-day delivery, and a chance to be part of something bigger than the transaction itself.

For more information, contact Next Door Photos Cincinnati at:
Phone: 513-297-3328
Website: cincinnati.nextdoorphotos.com



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TOP 150 STANDINGS

Individuals | By Volume Jan 1- August 8th as of Sept. 7th, 2023 at 8:45AM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	61	\$86,541,279
2	Scott A. Oyler	Coldwell Banker Realty	136	\$84,099,447
3	Brittney Frietch	BF Realty	120	\$44,957,340
4	Andrew Gaydosh	eXp Realty	111	\$38,132,921
5	Ragan McKinney	Ragan McKinney Real Estate	167	\$37,437,549
6	Megan S. Stacey	Coldwell Banker Realty	66	\$37,081,393
7	Shelley Miller Reed	Coldwell Banker Realty	49	\$33,313,450
8	Walter B. Gibler	Coldwell Banker Realty	83	\$32,987,751
9	Rick J. Finn	Coldwell Banker Realty	83	\$32,961,080
10	Heather R. Herr	Private Real Estate Collection	75	\$32,823,012
11	Adam G. Marit	Real Link	88	\$31,418,773
12	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	69	\$29,529,780
13	Amy Hackett Roe	Coldwell Banker Realty	46	\$29,311,350
14	Peter D. Chabris	Keller Williams Seven Hills Re	118	\$28,685,555
15	Andrea DeStefano	Sibcy Cline	43	\$27,799,254
16	Cindy J. Shetterly	Keller Williams Community Part	80	\$25,500,700
17	Rakesh Ram	Coldwell Banker Realty	60	\$25,466,890
18	Daniel Baron	Keller Williams Advisors	80	\$25,218,243
19	Kevin E. Hildebrand	eXp Realty	66	\$24,887,655
20	Bob Dorger	Comey & Shepherd	34	\$23,280,631
21	Amy L. Markowski	Real Brokerage Technologies	95	\$23,154,370
22	Linda T. Destefano	Sibcy Cline	35	\$23,112,648
23	Michael C. Hinckley	Coldwell Banker Realty	40	\$22,854,638
24	Kelly Pear	Comey & Shepherd	32	\$21,980,515
25	Heather C. McColaugh	BF Realty	57	\$21,708,514
26	Lynn M. Schwarber	Comey & Shepherd	43	\$21,555,030
27	Timothy J. Mahoney II	Sibcy Cline	19	\$21,368,588
28	Holly Finn	Coldwell Banker Realty	49	\$21,145,945
29	Sue S. Lewis	Sibcy Cline	45	\$20,931,310
30	Alexander Schafers	Re/Max United Associates	70	\$20,173,636
31	Tiffany B. Allen-Zeuch	Sibcy Cline	35	\$20,166,167
32	Robbie Dorger	Comey & Shepherd	26	\$19,803,231
33	Michael L. Murtland	Comey & Shepherd	50	\$19,775,972
34	Jack C. Hinckley	Coldwell Banker Realty	35	\$19,674,094

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
35	Robert Hines	Coldwell Banker Realty	27	\$19,391,767
36	Ronald A. Bisher	Coldwell Banker Realty	53	\$18,983,275
37	Christopher Holtman	Real Link	55	\$18,866,921
38	Deborah A. Martin	Keller Williams Advisors	25	\$18,637,006
39	Chris R. Waits	Sibcy Cline	50	\$18,560,485
40	Jason Reynolds	Re/Max Alpha Real Estate	47	\$18,273,742
41	Sandra L. Peters	Comey & Shepherd	15	\$17,015,486
42	Tom Deutsch Jr.	Coldwell Banker Realty	73	\$16,574,801
43	Heather M. Stallmeyer	Coldwell Banker Realty	30	\$16,437,116
44	G. Tyler McConnell	Comey & Shepherd	43	\$15,816,972
45	Ryan Lara	eXp Realty	48	\$15,495,200
46	Angelo M. Pusateri	Comey & Shepherd	19	\$15,386,081
47	Flor D. McNally	Keller Williams Advisors	63	\$15,316,465
48	Molly Eynon	Coldwell Banker Realty	38	\$15,260,690
49	Mary Clare Baden	eXp Realty	37	\$15,204,052
50	John M. Bissman	Keller Williams Pinnacle Group	45	\$14,996,501

Rank	Name	Office	Total	Volume
51	Sara E. Limper	Coldwell Banker Realty	37	\$14,934,690
52	Andrew H. Homan	Coldwell Banker Realty	25	\$14,840,900
53	Robert J. Mahoney	Sibcy Cline	22	\$14,834,001
54	Gina A. Dubell-Smith	eXp Realty	28	\$14,721,095
55	Lee G. Robinson	Robinson Sotheby's Internat'l	16	\$14,689,400
56	Micha Gleisinger	Comey & Shepherd	25	\$14,560,350
57	Anna S. Bisher	Coldwell Banker Realty	35	\$14,368,000
58	Kimberly K. Mansfield	Keller Williams Advisors	54	\$14,308,261
59	Jon A. DeCurtins	ERA Real Solutions Real Estate	28	\$14,218,800
60	May Xuemei Wu	Comey & Shepherd	28	\$14,175,295
61	Mike Hildebrand	eXp Realty	40	\$14,026,705
62	Jennifer L. Day	Re/Max Preferred Group	96	\$13,826,193
63	Tina A. Burton	Sibcy Cline	37	\$13,799,950
64	Robert F. Stephens	Comey & Shepherd	17	\$13,752,358
65	Laura Wogen	Coldwell Banker Realty	18	\$13,428,400
66	Julia Packer P. Wesselkamper	Coldwell Banker Realty	28	\$13,413,090
67	Patrick J. Cagney	Coldwell Banker Realty	44	\$13,399,300
68	Brian P. Leisgang	Keller Williams Advisors	37	\$13,312,875
69	Jessica K. Lieberman Jones	Sibcy Cline	8	\$13,227,000
70	Helena F. Cameron	Sibcy Cline	33	\$13,131,327
71	Christopher Dohrmann	Sibcy Cline	13	\$13,115,000
72	Jamie Gabbard	Comey & Shepherd	43	\$13,095,611
73	Maura K. Cagney-Tipton	Coldwell Banker Realty	41	\$12,933,050
74	Jon L. Bowling	Re/Max Preferred Group	37	\$12,890,841
75	Molly E. Blenk	Comey & Shepherd	38	\$12,684,534
76	Janelle A. Sprandel	Comey & Shepherd	36	\$12,672,772
77	Sue Andrews Wahl	Comey & Shepherd	44	\$12,624,850
78	Scott T. Ferguson	Keller Williams Advisors	37	\$12,369,200
79	Heather Alley	Keller Williams Community Part	24	\$12,327,300
80	Robert DiTomassi	Comey & Shepherd	23	\$12,324,824
81	Ingrid K. Likes	Coldwell Banker Realty	22	\$12,200,300
82	Sue M. Miller	Comey & Shepherd	41	\$11,994,850
83	Rebecca A. Messenger	Comey & Shepherd	19	\$11,990,095
84	James E. Pitzer III	Coldwell Banker Realty	32	\$11,903,200

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
85	Sarah A. Woody	Keller Williams Community Part	33	\$11,855,470
86	Michelle E. Hudepohl	Coldwell Banker Realty	22	\$11,850,128
87	Austin R. Castro	Coldwell Banker Heritage	28	\$11,786,800
88	Keith T. Taylor	Comey & Shepherd	37	\$11,786,600
89	Richard Davey	Comey & Shepherd	37	\$11,786,600
90	Beth A. Bokon Onthank	Sibcy Cline	15	\$11,779,300
91	Jackie Quigley	eXp Realty	23	\$11,769,933
92	Lanxi J. Song J	Keller Williams Seven Hills Re	29	\$11,685,675
93	Lesli D. Norris	Coldwell Banker Realty	37	\$11,675,100
94	Elizabeth Gerbus Akeley	Comey & Shepherd	28	\$11,665,000
95	Oscar A. Asesyan	Coldwell Banker Realty	24	\$11,635,900
96	Robert R. Smith	Coldwell Banker Realty	56	\$11,562,374
97	Missy B. Friede	Century 21 Thacker & Assoc.	33	\$11,523,500
98	Heather S. Kopf	Kopf Hunter Haas	19	\$11,508,858
99	Elizabeth Waits	Sibcy Cline	33	\$11,501,785
100	Nikki M. Hayden	Private Real Estate Collection	22	\$11,496,100

Rank	Name	Office	Total	Volume
101	Tyler R. Minges	Huff Realty	55	\$11,457,600
102	Diane Tafuri	Sibcy Cline	20	\$11,427,298
103	Paige von Hoffmann	Coldwell Banker Realty	15	\$11,404,000
104	Evan Johnson	Cutler Real Estate	31	\$11,363,900
105	Tim Cottrill	Sibcy Cline	65	\$11,283,914
106	Chris Nicholson	Comey & Shepherd	8	\$11,195,000
107	Jason J. Bowman	Re/Max Alliance Realty	40	\$11,125,100
108	Nick G. Guetle	Cincinnati Boardwalk, Inc	36	\$11,037,250
109	Donald M. Johnson	Cutler Real Estate	30	\$10,942,800
110	Monika Deroussel	eXp Realty	30	\$10,728,300
111	Jeri O'Brien-Lofgren	Sibcy Cline	25	\$10,727,000
112	Kathy J. Kramer	Star One Real Estate	19	\$10,659,500
113	Sheryl D. Buechly	Key Realty	29	\$10,648,900
114	Regina M. Hamilton	Sibcy Cline	37	\$10,622,700
115	Courtne' C. Brass	Coldwell Banker Realty	27	\$10,533,815
116	James Hurtubise	Keller Williams Advisors	42	\$10,526,150
117	Brandi N. Howell	NavX Realty	40	\$10,509,100
118	Elizabeth C. Heubi	Coldwell Banker Realty	16	\$10,505,500
119	Robert M. Collins	eXp Realty	33	\$10,412,222
120	Ryan S. Riddell	Keller Williams Community Part	43	\$10,404,500
121	William Draznik	Coldwell Banker Realty	29	\$10,366,170
122	John M. Durso	Comey & Shepherd	34	\$10,341,850
123	Maureen D. Pippin	Sibcy Cline	7	\$10,297,000
124	Jason A. Sheppard	Comey & Shepherd	34	\$10,287,500
125	Mitchell Ram	Coldwell Banker Realty	21	\$10,245,900
126	Eric Surkamp	Comey & Shepherd	18	\$10,225,413
127	Denise L. Gifford	Keller Williams Advisors	34	\$10,095,750
128	Jill O. Ferguson	Keller Williams Advisors	29	\$10,082,300
129	Sondra M. Parker	Coldwell Banker Realty	25	\$9,981,850
130	Lindsay Spears	Re/Max Incompass	39	\$9,885,915
131	Traci S. Nestheide	Coldwell Banker Realty	14	\$9,881,750
132	Lisa McCarthy	Coldwell Banker Realty	37	\$9,838,354
133	Beth A. Brown Ciul	eXp Realty	31	\$9,798,300
134	Sandra L. Burkhart-Williams	Huff Realty	24	\$9,728,700

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TOP 150 STANDINGS

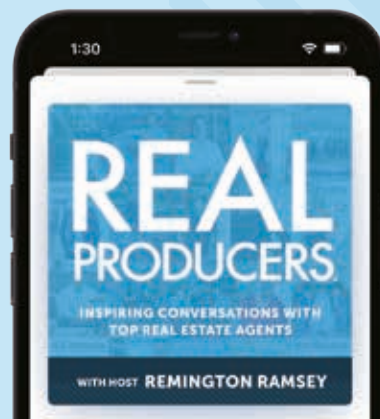
Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
135	Mark Schupp	Star One Real Estate	35	\$9,611,650
136	Michael L. Vazquez	ERA Real Solutions Real Estate	27	\$9,555,792
137	Hossam Elsayed	Emerald Home Advisors	29	\$9,536,800
138	Nadine M. Catalano	Sibcy Cline	14	\$9,521,687
139	Suzette E. Waugh	Comey & Shepherd	13	\$9,385,331
140	Tami Holmes	Tami Holmes Realty	33	\$9,342,900
141	Brandi N. Srader Schildmeyer	Coldwell Banker Realty	21	\$9,338,050
142	Denise Y. Koesterman	Keller Williams Advisors	22	\$9,323,720
143	Rick A. Hoeting	Hoeting, Realtors	25	\$9,311,109
144	David D. Dawson	Sibcy Cline	15	\$9,292,502
145	Debra LaFrance	Re/Max Preferred Group	18	\$9,292,311
146	Marsha Bennett	Coldwell Banker Heritage	34	\$9,269,491
147	Scott Baker	Coldwell Banker Realty	23	\$9,264,841
148	Patrick Lach	Sibcy Cline	12	\$9,167,000
149	Celia B. Carroll	Sibcy Cline	15	\$9,162,885
150	Jeanne M. Rieder	Hoeting, Realtors	38	\$9,117,200

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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