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MEET THE PORTLAND

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MEET >> top producer By Karen Alati Photography by Michelle Stevens, Artistique Photography

A shining star in the world of real estate

In the world of real estate, where every deal has a unique story to tell, Kelly Sandstrom of Suburbia Realty Group stands out as a shining star. Her journey into the world of real estate is as remarkable as the home she helps her clients sell and then find.

Kelly's career in real estate began in 2012, marking a bold departure from her twentyone-year stint in the commercial printing industry. There, she learned the fine art of not only selling but also taking exquisite care of unique custom projects, managing teams and deadlines, and giving exceptional customer service. When it became time for a drastic change, she compiled a list of her likes and dislikes in her previous job, realizing that she was unafraid of working on straight commission, possessed a knack for problem-solving, had excellent management and client service skills, and a profound passion for being in service.

A friend noticed Kelly's search for something different and asked if she'd ever considered real estate. Her skill set translated beautifully. With her degree in Advertising/Marketing from Pepperdine, years as a Certified Performance Coach, and her extensive print industry experience, Kelly decided to give real estate a try. She was drawn to Keller Williams Portland Premiere, where she

would begin her new career. She turned her passion for service into a career that revolves around helping others make one of life's most significant decisions.

Before her real estate career, Kelly worked in advertising in Los Angeles, a world that had initially lured her with its bright lights. She moved to Portland with dreams of working for Wieden and Kennedy but took an alternative path by joining a vendor in the print industry. She discovered her love for sales while at Rono Graphics, eventually landing at Image Pressworks, where she managed to close over \$34 million worth of sales. Impressive, considering the average job sold for less than \$10,000. Her work ethic, hustle, and leadership led to her becoming the Vice President of Sales and Marketing for this multimillion-dollar company. Despite her success, Kelly was restless and dissatisfied in her final years at the company, unsure of what lay ahead.

One of the most rewarding aspects of being a REALTOR® for Kelly is the opportunity to take exceptional care of her clients. Real estate transactions are never just about properties; they're about people and their life events. Kelly is deeply committed to helping clients achieve their dreams and providing them with the support and guidance they need. "I love going above and beyond to eliminate problems before they occur, communicate clearly and quickly, and assist people in reaching their goals. Real estate is rarely just about a home; it's almost always some other life event causing this change. It's incredibly gratifying to show my clients that they are being exceptionally taken care of and to give them the space to handle whatever that other life event might be. I'm so lucky to do this work!" says Kelly.

For Kelly, the biggest challenge in her real estate career is time management. She's driven and finds it challenging to take a day off. Her dedication to her clients and her work is unwavering, but she recognizes the importance of finding balance. She recently took some rare time off to renew her vows with her husband in Asolo. Italy, and it was a surreal experience leaving her computer behind. It took a team of three people to cover for her, but it was a much-needed

break, and she's grateful for the support of other agents and clients who understood her need for a brief respite.

Kelly is married to Steve Sandstrom the Creative Director/Designer/Founder of Sandstrom Partners whom she hit on at the Rosey Awards many years ago. Steve is famous in his own right in the graphic design and advertising world. They have three children: Elle, Nathanael, and Stephanie. The Sandstrom family extends across borders, with Elle, a doula, residing here in Portland; Nathanael working in film production living in Vancouver, BC, with his wife, Sara, and their daughter, Lilly; and Stephanie, a manager at a knitting store in Sydney, Australia, where she lives with her husband, Daniel, and daughters Anna and Naomi. "We also have our beloved Scottish Fold cat named Roma, and I am her faithful and dedicated servant," says Kelly.

SANDSTROM SUBURBIA REALTY GROUP



Kelly doesn't just shine in her real estate career; she also dedicates her time to serving as the President of the Board for ReFit. This non-profit organization focuses on "refitting" homes for people who have faced extreme financial and health challenges, enabling them to continue living in their own homes safely and comfortably. For Kelly, this work is a poignant reminder of the importance of home, and she's committed to making a difference in the lives of those who need it most.

One of Kelly's top pieces of advice for future top producers is to have fabulous mentors. She highlights the importance of seeking guidance from experienced individuals who can provide insight and support. Kelly personally benefitted from mentors like Maria Sabatino, who introduced her to the business and who remains a fierce advocate to this day. Bev Blume, Keller Williams Portland Elite, who has offered countless hours of learning and advice. And Megan Jumago-Simpson

of Sonder Northwest for modeling how all real estate business should be done.

"Another mentor was Stacy Owens, who is now my Principal Broker at Suburbia Realty. Stacy believed in me from the start. She was giving me sign-call leads before I had any clue how to do real estate. I took those leads very seriously and converted all of them, winning her further trust and respect. When she opened Suburbia, she chased me for a few years before I finally broke down and moved over. It's been a lovely relationship. She is a badass, take-no-prisoners, knock down the doors, and get on to the NEXT kind of woman. I love her! It is an honor to work for Suburbia and to call her friend.

It would be remiss not to mention Mike Hobson, Managing Broker of KWPP.

I was quite devastated by his passing.

Mike spent countless hours helping me evolve in my real estate expertise. We did some tricky deals together, which he gave me out of respect for my work ethic. He also requested that I use my coaching skills to teach communication



classes to the other agents, which was extremely rewarding and a great source of joy for me."

Kelly Sandstrom is not just a real estate agent; she's a dreammaker and a committed advocate for her clients. Her journey from the printing industry to real estate is a testament to the power of embracing change and following your passion.

Connect with Kelly Sandstrom

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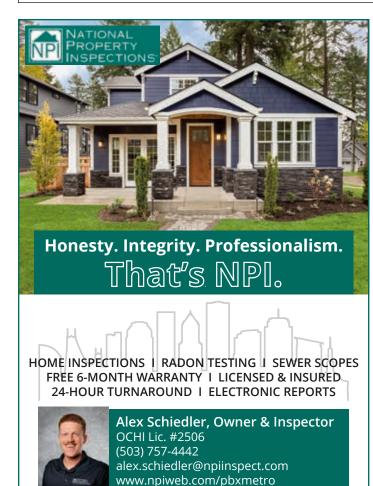


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Established in the fall of 2018 by founder and transaction extraordinaire Kim Elder, Bridgetown Files has swiftly become a go-to partner for real estate agents seeking unparalleled support in transaction coordination, social media management, and marketing assistance.

Bridgetown Files offers a comprehensive suite of services designed to empower real estate agents and streamline their processes. At the heart of their offerings are four key pillars:

1. Listing Prep: Streamlining the process

"The primary reason busy real estate agents seek out our services is to reclaim their time," says Kim Elder. Bridgetown Files excels in

handling listing preparation, covering everything from rounding up contract documents to managing data input, creating social media blitzes, and developing top-notch marketing campaigns. With a single email to their team, agents can save hours of valuable time, confident that their files are ready for action.

2. Open to Close Liaisons: Your steadfast companions

From the excitement of an accepted offer to the final closing milestone, Bridgetown Files is a dedicated partner in every transaction step. Their proactive team creates personalized transaction summaries, tracks deadlines, and ensures compliance, offering unwavering support throughout the journey. Kim elaborates, "To kick things off smoothly, we'll send out introductory emails, informing all parties that you have an exceptional transaction coordinator onboard, ready to provide invaluable assistance. From this point forward, consider us your steadfast companions

every step of the way, leading you right to diligently tracking deadlines, efficiently uploading documents, and rectifying any items that require compliance adjustments - there's nothing we can't handle!"

Recognizing the hectic nature of the real estate world, Bridgetown Files provides a dedicated social media team to ease the burden. Custom content tailored to each agent's brand ensures a thriving online presence, allowing agents to focus on closing deals and serving clients with excellence.

Bridgetown Files' expert touch. From websites to property brochures, their team ensures a cohesive and polished brand image, positioning agents as seasoned professionals in the competitive real estate landscape.

Kim's journey into the real estate industry began with the purchase of her first home at 25. She got her license soon after and began a career as an intake coordinator for Redfin. After the birth of her child, she transitioned to a fulltime Transaction Coordinator position. After years of in-house and independent experience, she founded Bridgetown Files to offer a unique and comprehensive solution for real estate professionals.

Bridgetown Files provides dedicated transaction coordinators for listing and purchasing contracts alongside social media and marketing managers, which sets it apart from the competition. "This team approach ensures a seamless proces for agents, with the flexibility to switch coordinators if needed," explains Kim. "Our focus remains on providing value through a service-oriented approach."

"The team at Bridgetown Files is a fabulous group of strong women!" says Kim. The team, comprised of brokerage admins, escrow, and real estate agents, brings over 50 years of experience to the table allowing



them to understand the industry fully. Bridgetown Files extends its impact "We're dynamic women skillfully navbeyond client transactions. igating the realms of both career and Connect with Kim Elder

and Bridgetown Files

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family life. Our superpower is tran-

sitioning seamlessly from real estate

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to wife, mom, and caretaker roles."

tric approach, Kim has initiated a

Transaction Coordinator network-

ing group, which meets quarterly.

and community among busy trans-

action coordinators in the greater

Portland area, Kim ensures that

Committed to fostering support

In addition to their client-cen-

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Christine Steele Smith

REALTOR® on the rise $Kinected \ Realty$

Christine Steele Smith, Kinected Realty, oozes with style and panache. This month's REALTOR® on the Rise, Christine, has learned to utilize her skillset to benefit her clients in their real estate endeavors.

What did you do before you became a REALTOR®? Did you have a mentor or someone that helped lead the way?

After 17 successful years working in Los Angeles as a make-up artist in the film and television industry and a move to Lake Oswego, I pivoted in 2007 and launched a career in real estate. I gleaned valuable experience working with some of the top actors, directors and producers in the entertainment business that continue to serve me in my second act as a licensed broker. As numerous philosophers have emphasized, success is rarely a solo journey. I consider myself blessed for the guidance I've received from many individuals, both in the entertainment industry and in real estate. Elisha Alcantara, the owner of Kinected Realty, has been a pivotal force in

transforming my real estate career. Her philosophy, spanning both business and personal growth, has empowered me to build my business authentically, reflecting my values and creativity. This experience has deepened my passion for what I do and my commitment to serving clients.

What's your favorite part of being a **REALTOR®?** / What has become the most rewarding part of your business?

By nature, I am someone who is detail oriented and enjoys taking care of people. One of my favorite books is The Go Giver, by Bob Burg and John David Mann. My favorite Go-Giver quote, "Your true worth is determined by how much more you give in value than you take in payment." By focusing on providing value to others, individuals can build a powerful business idea that leads

to long-term success while making a positive impact on the lives of those they serve. The most rewarding aspect of my business is bringing value, both in the intricacies of transactions and through emotional support. Knowing that I have genuinely listened to and taken care of my clients brings me great fulfillment.

What is your biggest challenge as a REALTOR®?

As a REALTOR®, I encounter various challenges, and consistently, one of the most significant hurdles is conveying to my clients the value of preparing

DOWNSIZING YOUR HOME WORKSHOP



their homes aesthetically through staging. The resistance often goes beyond financial concerns and becomes more personal. "What's wrong with the way it is"? The way it is works for us. We love it the way it is." This is where I draw on my years of experience in the entertainment industry and the aesthetic importance of marketing. While the current state of the home is fine, there's always a way to present maximum appeal. I've honed this craft and implemented the best staging company in the NW to delicately and diligently guide people through showcasing their homes, creating an emotional connection between the buyer and the home. However, I acknowledge it's always tricky—there's a fine line between offending and supporting a customer.

Are there any charities or organizations you support?

For seven years, my daughters and I were members of NCL (National Charity League), providing opportunities to volunteer at various local organizations. NW Children Outreach was where we dedicated the most time. Although my girls are now in college, I still make time to volunteer there.

Tell us about your family. Any pets?

My husband, two girls, and I relocated from sunny Pasadena, CA, in 2003 to be closer to family. Now, both of my girls are in college—one at Montana State University (Go Bobcats!) and the other at the U of O (Go Ducks!). In high school, they were active in sports, playing soccer, lacrosse, basketball, and track. I cherished the time watching them play and the close-knit friendships that came from it. Now that our girls are in college, my husband and I, avid tennis players, are filling our time on the tennis court.

What are your hobbies and interests outside of the business?

I love to cook! Cooking shows, cookbooks, and cooking magazines are my guilty pleasures. I have cooking books and magazines stacked throughout my house. It's my way of fulfilling my creative side.

Is there anything else you would like to communicate using this Portland Real Producer platform?

Being a REALTOR® allows me to pursue my passion for showing up for the community in meaningful ways - one being my Downsizing Workshops. I'm personally in that empty-nester stage of life and being able to help people close one significant chapter and move them toward their next chapter brings me so much joy. My other favorite event of the year is my Thanksgiving Pie Giveaway. It's a time to gather, have a glass of wine, reflect, and just be grateful together. I've been doing this for six years running, and it's truly one of the days I look forward to most each year.

Connect with Christine Steele Smith

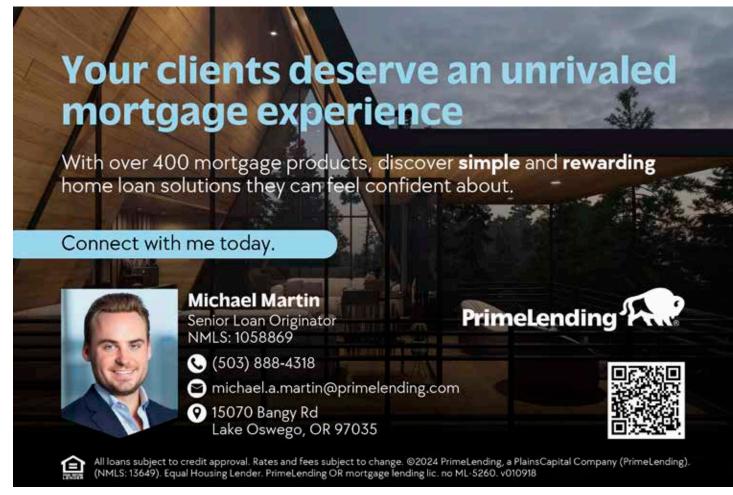
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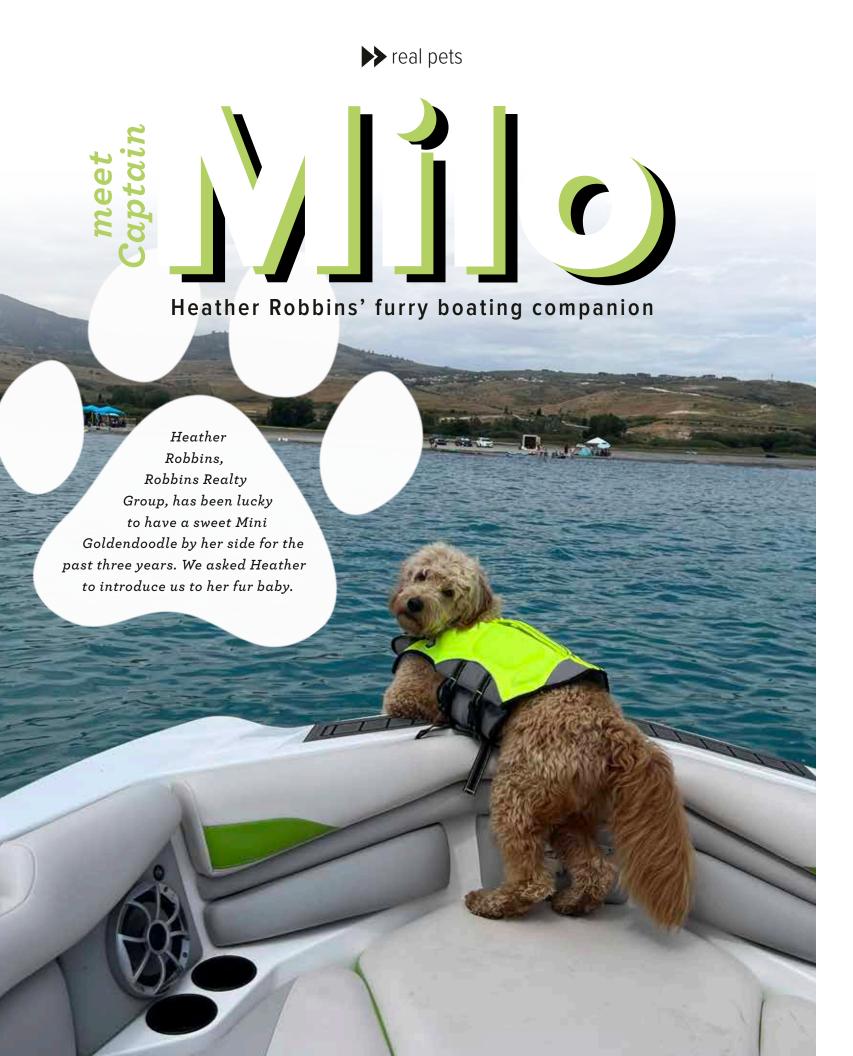
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Tell us about your pet's breed/age.

Milo is three years old and is a Mini Goldendoodle.

Where and why did you get your dog?

We have four children, and the oldest three had moved out for college or because they have their own homes. Miles, our youngest, was home without siblings and he needed companionship, and it felt like the right time during COVID. It turns out Milo has been a great companion for all of us, and he also makes a great running buddy for me.

Is there a story behind his name?

All of our children's names start with the letter M, so of course, our dog was also going to be an M. My son Miles thought Milo was the best name for our new puppy; it's the perfect name.

What special talents or unique quirks does your pet have?

Milo loves playing fetch, "Ball is life!" He also has an amazing ability to make people feel loved and watched over. He's so friendly and the best therapy dog, too.

Are there any funny stories you would like to share about your pet?

The first time Milo had his teeth cleaned he was put under for it. When he came home, he was still pretty drugged from the procedure. He stood staring at the wall for quite some time, analyzing it from about 2 inches away from the wall. We thought it was so entertaining to watch him stare at the wall with such focus and interest.

He also loves going on our boat, and he sits at the front of the boat like the captain of his ship, letting the wind blow in his face. It's his happy place, except that he has to wear a life jacket, he's not very happy about that.

Connect with Heather Robbins

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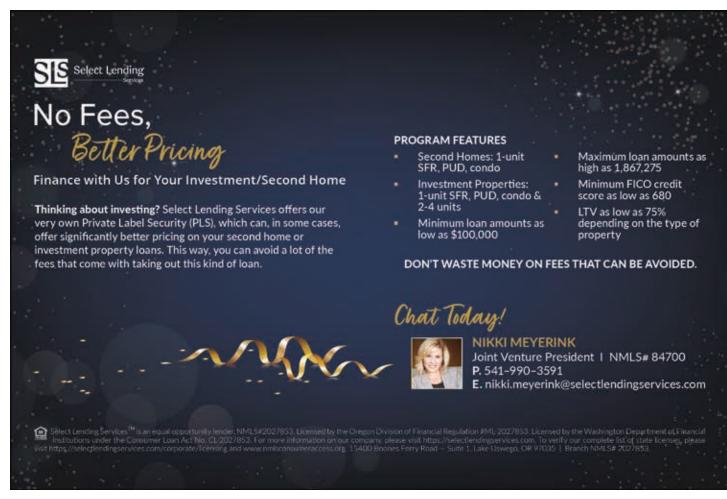


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REAL PRODUCERS.

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WORDS OF WISDOM FROM THIS MONTH'S FEATURES

KELLY SANDSTROM

Suburbia Realty Group

"I acknowledge the privilege of this crazy wild ride called a career in real estate. It is such an honor to make a beautiful living by being in service to clients in such a deeply personal way. My goal is to always come from a place of gratitude."



CHRISTINE STEELE SMITH **Kinected Realty**

"One can influence by placing other people's interests first. The most valuable gift you can give to others is yourself. One of my favorite books is *The Go-Giver* by Bob Burg, John David Mann. 'A Go-Giver believes that you give before you get.' This is the cornerstone of my business. "



HEATHER ROBBINS Robbins Realty Group

"Always go the extra mile; it's never crowded there. I've run many races and triathlons, and it's always crowded at the finish line; however, with anything, if you go the extra mile, you run past the finish line, and the competition thins out dramatically. The little touches, the details to excellence, and mastering your craft are what will set anyone apart from the masses. Find ways to go the extra mile; very few do."

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that moves like a roller coaster at warp

KIM ELDER

Bridgetown Files



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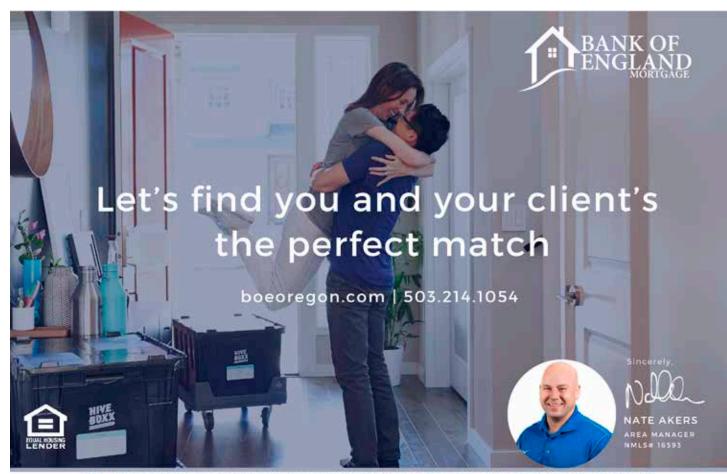


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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Justin	Harnish	Harnish Company Realtors
3	Kevin	Hall	Cascade Hasson Sotheby's International Realty
4	Sarah	Lutz	Toll Brothers Real Estate Inc
5	Steve	Nassar	Premiere Property Group, LLC
6	Drew	Coleman	Opt
7	Terry	Sprague	LUXE Forbes Global Properties
8	Nick	Shivers	Keller Williams PDX Central
9	Dirk	Hmura	ELEETE Real Estate
10	Jordan	Matin	Matin Real Estate
11	C. Morgan	Davis	Keller Williams PDX Central
12	Marc	Fox	Keller Williams Realty Portland Premiere
13	Megan	Talalemotu	John L. Scott
14	Brittany	Gibbs	Move Real Estate Inc
15	Claire	Paris	Paris Group Realty LLC
16	Jennifer	Turner	Lovejoy Real Estate
17	Gary	Cook	Stone Bridge Realty, Inc
18	Lauren	Hasson	Cascade Hasson Sotheby's International Realty
19	Stephen	FitzMaurice	eXp Realty, LLC
20	Matthew	Tercek	eXp Realty, LLC
21	Rebecca	Krueger	RE/MAX Equity Group
22	Steve	Kaer	Kaer Property Group
23	Suzann	Baricevic Murphy	Where, Inc.
24	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
25	Laura	Wood	Think Real Estate
26	William	Davidson	Stone Bridge Realty, Inc
27	Kendall	Bergstrom-Delancellotti	Cascade Hasson Sotheby's International Realty
28	Paul	Wells	Renaissance Development Corp.
29	Sarita	Dua	Keller Williams Sunset Corridor
30	Brian	Bellairs	John L Scott Portland SW
31	Aimee	Virnig	Windermere Realty Trust
32	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
33	Rick	Brainard	Premiere Property Group, LLC
34	Emily	Corning	Hustle & Heart Homes

#	FIRST NAME	LAST NAME	COMPANY
35	Carey	Hughes	Keller Williams Realty Professionals
36	Mark	Charlesworth	Keller Williams PDX Central
37	Andrew	Pienovi	Windermere Realty Trust
38	Cody	Jurgens	Cascadian South Corp.
39	Kristin	Rader	Keller Williams Sunset Corridor
40	Karina	Stark	Keller Williams Realty Professionals
41	Lynda	O'Neill	John L. Scott
42	Elizabeth	Ashenafe	RE/MAX Equity Group
43	Christine	Monty	RE/MAX Equity Group
44	John	Tae	eXp Realty, LLC
45	Katie	Fracasso PC	Keller Williams Realty Professionals
46	Stephanie	Peck	Keller Williams PDX Central
47	Lee	Davies	ELEETE Real Estate
48	Tessa	Gold	John L. Scott
49	Andrew	Berlinberg	Keller Williams Realty Professionals
50	Breylan	Deal-Eriksen	Deal & Company Real Estate

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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	OFFICE
51	Krishnakumar	Regupathy	Krishna Realty
52	Michelle	McCabe	Windermere Realty Trust
53	Clint	Currin	RE/MAX Equity Group
54	Jassi	Akkal	Oregon First
55	Chandra	Noble-Ashford	Think Real Estate
56	Calle	Holmgren	Friday and Company
57	Kathleen	MacNaughton	Windermere Realty Trust
58	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
59	Taya	Mower	Keller Williams Sunset Corridor
60	Heather	Robbins	Robbins Realty Group
61	Tyler	Horst	Summa Real Estate Group
62	Robin	Springer	Windermere Realty Trust
63	Cristen	Lincoln	Living Room Realty
64	Jason	Gardner	Premiere Property Group, LLC
65	Darcie	VanderZanden	Keller Williams Sunset Corridor
66	Dan	Volkmer	Windermere Realty Trust
67	Vanessa	Calvert	Cascade Hasson Sotheby's International Realty
68	Marisa	Swenson	Modern Homes Collective
69	Vijay	Gopalswamy	MORE Realty
70	Amanda	Andruss	Renaissance Development Corp.
71	Patrick J.	Henry, P.C.	Coldwell Banker Bain
72	Noah	Kragerud	Keller Williams Sunset Corridor
73	Sohee	Anderson	Where, Inc
74	Craig	Reger	Reger Homes, LLC
75	Andrea	Hughes	Handris Realty Co.
76	Susie	Hunt Moran	Windermere Realty Trust
77	Farah	Seibel	Pahlisch Real Estate Inc
78	Amy	Savage	A Group Real Estate
79	Macey	Laurick	Windermere Realty Trust
80	Katharine	Granum	Hustle & Heart Homes
81	Karoline	Ashley	RE/MAX Equity Group
82	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
83	Beth	Benner	Living Room Realty
84	Jeff	Capen	Keller Williams PDX Central

#	FIRST NAME	LAST NAME	OFFICE
85	Carolyn	Hoty	Keller Williams Realty Professionals
86	Bonnie	Roseman	Living Room Realty
87	Laurie	Gilmer	Think Real Estate
88	Venkatesan	Muthu	Oregon First
89	Jennifer	Maben	Harcourts Real Estate Network Group
90	Cricket	Forsey	Keller Williams Realty Portland Premiere
91	Linda	Skeele	Windermere Realty Trust
92	Kevin	May	Coldwell Banker Bain
93	Betsy	Menefee	Windermere Realty Trust
94	Jenna	Hasson	Cascade Hasson Sotheby's International Realty
95	Andrew	Galler CRS	Realty Works Group
96	Cary	Perkins	Windermere Realty Trust
97	Blake	Ellis	Windermere Realty Trust
98	Lauren	Goche	Think Real Estate
99	Darby	Britton	Works Real Estate
100	Leslie	Hockett	Weekley Homes LLC

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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	COMPANY
101	Erin	Rothrock	Cascade Hasson Sotheby's International Realty
102	Lori	Wika	MORE Realty
103	Joelle	Lewis	Premiere Property Group, LLC
104	Gabrielle	Enfield	Living Room Realty
105	Mary Jo	Avery	Avery Bunick Luxury Properties
106	Jennifer	Weinhart	Cascade Hasson Sotheby's International Realty
107	Chris	Suarez	Keller Williams Sunset Corridor
108	Eduardo	Chanez	All Professionals Real Estate
109	Kevin	Caplener	Windermere Realty Trust
110	David	Caldwell	eXp Realty, LLC
111	Andrea	Guest	Keller Williams Realty Professionals
112	Monique	Farinha	Berkshire Hathaway HomeServices NW Real Estate
113	Sharon	Bloudek	Living Room Realty
114	William	Grippo	Windermere Realty Trust
115	Joan-Marie	Rogers	Windermere Realty Trust
116	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
117	Gary	Potts	John L Scott Portland SW
118	Yascha	Noonberg	Living Room Realty
119	Katie	Spurlock	Windermere Realty Trust
120	Aubrey	Martin	Keller Williams Sunset Corridor
121	Liz	Holland	Cascadian South Corp.
122	Jennifer	Lillie	Premiere Property Group, LLC
123	Lara	James	Keller Williams Realty Portland Premiere
124	Rita	Wolff	Keller Williams Realty Portland Premiere
125	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
126	Randy	Bylsma	Premiere Property Group, LLC
127	Brian	Tienken	eXp Realty, LLC
128	Hannah	Novak	Keller Williams Sunset Corridor
129	Emily	Hetrick	Keller Williams PDX Central
130	Freddie	Figueroa	Premiere Property Group, LLC
131	Rachel	Narragon	Works Real Estate
132	Patricia	Gibson	Pahlisch Real Estate Inc
133	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
134	Katelin	Wille	Keller Williams Realty Professionals

#	FIRST NAME	LAST NAME	COMPANY
135	Bob	Sisul	Harcourts Real Estate Network Group
136	Angela	Stevens	Keller Williams Realty Professionals
137	Justine	Syck	Premiere Property Group, LLC
138	Sarah	Ruffner	Where, Inc
139	Toni	Mikel	Bluebird Real Estate
140	Ross	Seligman	Living Room Realty
141	Tyler	Lankheet	Premiere Property Group, LLC
142	Stacy	Hartzler	Hustle & Heart Homes
143	Adrian	Olmstead	Cascade Hasson Sotheby's International Realty
144	Derek	Peterson	Better Homes & Gardens Realty
145	Kami	Price	eXp Realty, LLC
146	Bill	Bailey	RE/MAX Advantage Group
147	Peter	Cutile	Modern Realty
148	Debbe	Crawford	Keller Williams PDX Central
149	Elizabeth	Davidson	Cascade Hasson Sotheby's International Realty
150	Alexander	Clark	Keller Williams Realty Portland Premiere

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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	COMPANY
151	Ron	Hale	eXp Realty LLC
152	Annika	Laing	Harnish Company Realtors
153	Alicia	Dart	Soldera Properties, Inc
154	Greg	Messick	RealtyNET, LLC
155	Jennifer	Noble	Windermere Realty Trust
156	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty
157	Katherine	Williams	Rose City Realty Group
158	Jesse	Dill	Premiere Property Group, LLC
159	Patrick	Clark	Inhabit Real Estate
160	Olivia	Rush	Living Room Realty
161	Linda	Heinrichs	Keller Williams Realty Portland Premiere
162	Dill	Ward	Living Room Realty
163	Ben	Andrews	Keller Williams PDX Central
164	Troy	Martin	Real Estate Performance Group
165	Casey	Jones	John L. Scott
166	Lisa	Willett	Cascade Hasson Sotheby's International Realty
167	Christina	Saribay	NextHome Realty Connection
168	Jim	McCartan	Cascade Hasson Sotheby's International Realty
169	Tracy	Peterson	Better Homes & Gardens Realty
170	Grant	Williams	Urban Nest Realty
171	Yvonne	Blewett	Cascade Hasson Sotheby's International Realty
172	Javier	Alomia	Keller Williams PDX Central
173	Rick	Sadle	Keller Williams Realty Professionals
174	Rob	Levy	Keller Williams Realty Professionals
175	Kris	Kachirisky	Cascade Hasson Sotheby's International Realty
176	Mendi	Mei	Holt Homes Realty, LLC
177	Victoria	Wriglesworth	Harcourts Real Estate Network Group
178	Megan	Jumago-Simpson	Keller Williams Realty Professionals
179	Chris	Bonner	Cascade Hasson Sotheby's International Realty
180	Colton	Zakowski	Reger Homes, LLC
181	Tracy	Wiens	John L. Scott Portland Central
182	Khyati	Patel	Keller Williams Sunset Corridor
183	Dar	Rodgers	Keller Williams Sunset Corridor
184	Michelle	Pascoe	Orchard Brokerage, LLC

#	FIRST NAME	LAST NAME	COMPANY
185	Jim	Arnal	Windermere Realty Trust
186	Eric	Hagstette	Inhabit Real Estate
187	Brian	Gentry	John L. Scott Sandy
188	Timothy	Saeland	RE/MAX Equity Group
189	Shelley	Lucas	Barnes Portland
190	Peter	Jameson	J Residential Properties
191	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
192	Iraida	Hermann	Berkshire Hathaway HomeServices NW Real Estate
193	Li	Lanz	Li Lanz Properties, LLC
194	Tammy	Going	Windermere Realty Trust
195	Keith	Sjodin, P.C	Windermere West LLC
196	Amy	Asivido	Keller Williams Premier Partners
197	John	Taylor	The Broker Network, LLC
198	Temara	Presley	John L. Scott Portland Central
199	Jack	Waddle	MORE Realty
200) Aaron	Moomaw	Cascade Hasson Sotheby's International Realty

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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	COMPANY
201	Jessica	LeDoux	Living Room Realty
202	Ajay	Deshpande	Spicer & Associates Realty
203	Jason	Watkins	Real Estate Performance Group
204	Daniel	Fagan	Windermere Realty Trust
205	Mimi	McCaslin	LUXE Forbes Global Properties
206	Adriana	Gavozdea	Premiere Property Group, LLC
207	Jeff	Walker	RE/MAX Equity Group
208	Todd	Talcott	Windermere Realty Trust
209	Logan	Gerritz	Keller Williams Sunset Corridor
210	Joe	Fustolo	Soldera Properties, Inc
211	Jaimy	Beltran	eXp Realty, LLC
212	Kevin	Smallbeck	RE/MAX Equity Group
213	Bryce	Rosenbaum	Harcourts Real Estate Network Group
214	Adriane	Bovero	All County Real Estate
215	Corey	Rudolph	Cascade Hasson Sotheby's International Realty
216	Nancy	Kelly	Harcourts Real Estate Network Group
217	Kirby	Arkes	Sean Z Becker Real Estate
218	Libby	Benz	Windermere Realty Trust
219	Kevin	Mapes	Keller Williams Sunset Corridor
220	Greg	Walczyk	Walczyk Associates Realty
221	Bev	Blume	Keller Williams Realty Portland Elite
222	Barbara	Covert	RE/MAX Equity Group
223	Michele	Montoya	MORE Realty
224	Kimberly	Parmon	Living Room Realty
225	Nic	Isfeld	Better Homes & Gardens Realty
226	Richard	Hildreth	Windermere Realty Trust
227	John	Nieland	Cascade Hasson Sotheby's International Realty
228	Richard	Wold	Reger Homes, LLC
229	Carina	Liu	Berkshire Hathaway HomeServices NW Real Estate
230	Kristina	Opsahl	Where, Inc
231	Christopher	Hayes	JMG - Jason Mitchell Group
232	Christy	MacColl	Windermere Realty Trust
233	Beth	Earnest	Earnest Real Estate
234	Christina	Hamilton	RE/MAX Equity Group

#	FIRST NAME	LAST NAME	COMPANY
235	Alison	Derse	Cascade Hasson Sotheby's International Realty
236	Eduardo	Reyes	John L. Scott Portland South
237	Matt	Crile	Windermere West LLC
238	Alyssa	Isenstein Krueger	Living Room Realty
239	Jimi	Hendrix	Neighbors Realty
240	Pat	Bangerter	Eleete Real Estate
241	Karen	McLaughlin	Windermere Realty Trust
242	Amin	Allison	Premiere Property Group, LLC
243	Danell	Stevens	Premiere Property Group, LLC
244	Cindy	Somsanith	Farrell Realty & Property Management, Inc
245	Maleia	Ciechalski	Pahlisch Real Estate Inc
246	Rachel	Freed	Urban Nest Realty
247	Patty	Schmitz-Thursam	John L. Scott Market Center
248	Jene	DeSpain	Living Room Realty
249	Genie	Shook	John L Scott Portland SW
250	Connie	Vera	eXp Realty, LLC

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Here are the top 300 for January-December 2023

#	FIRST NAME	LAST NAME	COMPANY
251	Steve	Odermann	Windermere Realty Trust
252	Heather	Paris	Paris Group Realty LLC
253	Adam	Kaplan	Branch Real Estate
254	Bradley	Wulf	Keller Williams Realty Professionals
255	Susan	Layne	Keller Williams Realty Professionals
256	Sara	Clark	ELEETE Real Estate
257	Carrie	Richardson	Home Team Realty, LLC.
258	Gina	Hosford	Better Homes & Gardens Realty
259	Noel	Jackson	RE/MAX Equity Group
260	Rebecca	Barron	Neighbors Realty
261	John	DeCosta	Keller Williams Realty Portland Premiere
262	Edward	Petrossian	RE/MAX Equity Group
263	Hunde	Abebe	Advantage Realty LLC
264	Kenneth	Avery	eXp Realty, LLC
265	Daniel	Hardy	Hardy Properties
266	Teri	Arnett	RE/MAX Equity Group
267	Josh	Hackenjos	Keller Williams Realty Professionals
268	Cary	Knight	John L. Scott Portland Metro
269	Amanda	Rammer	RE/MAX Northwest
270	Donna	Johnson	Cascade Hasson Sotheby's International Realty
271	Sarah	Hesselman	Premiere Property Group, LLC
272	Jill	Hill	Knipe Realty ERA Powered
273	Darcie	Alexander	Think Real Estate
274	Daniel	Fleischer	Think Real Estate
275	Chris	Garfield	John L. Scott Market Center
276	Cody	Gibson	Keller Williams PDX Central
277	Jacob	York	RE/MAX Equity Group
278	Jin	Zhao	Kelly Right Real Estate of Portland, LLC
279	Lindsay	Taylor	Keller Williams Realty Portland Elite
280	Scott	Kaul	eXp Realty LLC
281	Leanne	Gillies	Walczyk Associates Realty
282	Becca	Kolibaba	Berkshire Hathaway HomeServices NW Real Estate
283	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
284	Tim	Walters	RE/MAX Equity Group

#	FIRST NAME	LAST NAME	COMPANY
285	Erika	Hagfors	eXp Realty, LLC
286	Jamila	Minnis	Living Room Realty
287	Ashley	Bronson	Cascade Hasson Sotheby's International Realty
288	Becki	Unger	Better Homes & Gardens Realty
289	Marie	Teune	John L. Scott Sandy
290	Heidi	Settlemier	Alameda Realty LLC
291	Jennie	Hill	Keller Williams Realty Portland Premiere
292	Chris	Eden	eXp Realty, LLC
293	Dale	Chaney	John L. Scott Portland South
294	Amy	McMahon	Windermere Realty Trust
295	Thomas	Hall	Paris Group Realty LLC
296	Dana	McElligott	RE/MAX Equity Group
297	Tatyana	Gavrilyuk	Keller Williams PDX Central
298	Tyler	Reese	Reger Homes, LLC
299	Sherry	Hawkins	Knipe Realty ERA Powered
300	Bradley	King	Keller Williams Realty Portland Premiere

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