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& MOLLY EYNON**

with Coldwell Banker

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COVER STORY

Sara Limper and Molly
Eynon with Coldwell Banker

ON THE RISE

Courtney Ram
with eXp Realty

FEATURED AGENT

Monica Weakley
with eXp Realty

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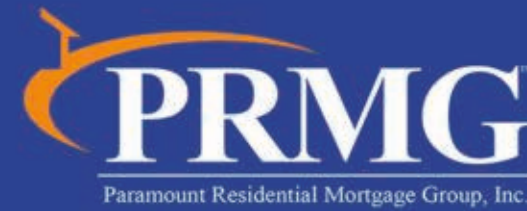
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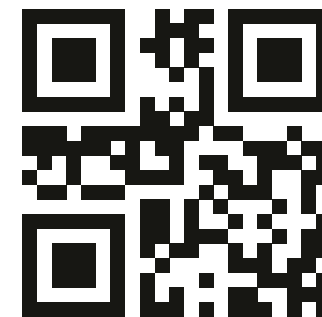
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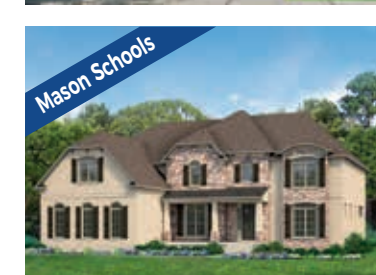
2108 Clough Chase Dr.
MLS #1775489
Move-In Ready!
Priced Reduced: \$950,000
Style: 2-Story
Sq Ft: 3,305
Bedrooms: 4
Bathrooms: 4 1/2
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Partially Finished Basement



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Bathrooms: 2 1/2
Full Basement



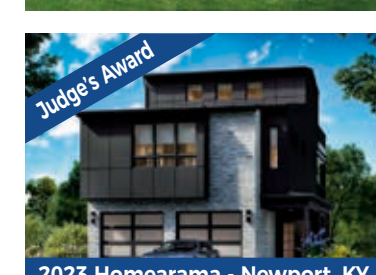
4549 Cooper Rd. Blue Ash
MLS #1742273
Ready Soon!
Sales Price: \$700,000
Style: 2-Story
Sq Ft: 1,941
Bedrooms: 3
Bathrooms: 2 1/2
Full Basement



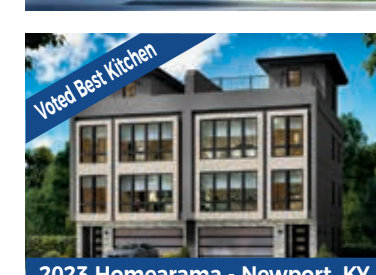
3419 Magnolia Grove Ln.
MLS #1781116
Move-In Ready!
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Style: 2-Story
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Bedrooms: 4
Bathrooms: 3 1/2
Finished Lower Level & Roof Top Deck



129 W. 14th St Newport, KY
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Sales Price: \$1,800,000
Style: Contemporary 5 Floors
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Bathrooms: 3 1/2
2 Car Garage
Roof Top Deck



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meet
Sara Limper
Molly Eynon
with Coldwell Banker

Fun. Focused. Fabulous.

In the world of real estate, finding the perfect partnership can be a game-changer. Enter Sara Limper and Molly Eynon, the dynamic duo behind Coldwell Banker Realty’s Haven Home Group. They joke, “We’re like a BOGO – buy one, get one free.” The real estate professionals, who are also friends, bring a unique blend of skills and personalities to the real estate game. With lots of laughter, Sara and Molly enjoy their line of work.

A Dynamic Duo at Coldwell Banker Realty – The Haven Home Group Team

Sara and Molly, of Haven Home Group, form the backbone of a team that includes three other essential employees handling administration, marketing, and transaction coordination.

“I love marketing and Molly likes numbers,” smiles Sara. “Together we create a solid foundation.” Sara’s passion for marketing and staging complements Molly’s love for figures and education, ensuring a well-rounded approach to real estate. As they put it, they “provide quite a benefit to our clients,” ensuring a seamless

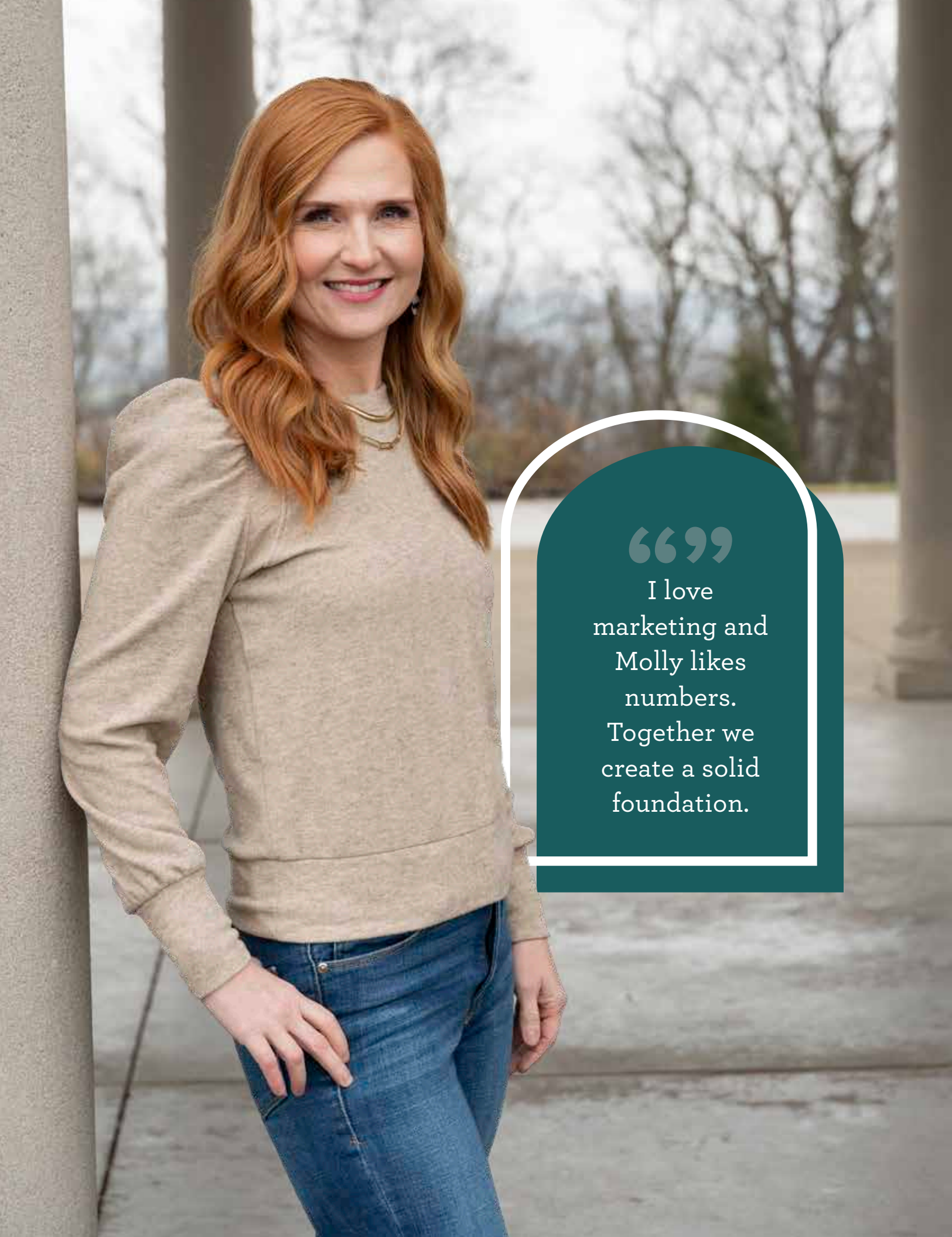
experience for those navigating the complexities of buying and selling homes.

“Sara and I support each other to make sure that our clients are having the best experience possible,” says Molly. Best of all, they have a whole lot of fun together. By taking away the stress of buying and selling a house, clients enjoy working with Sara and Molly, who are like a breath of fresh air in the Cincinnati real estate scene.

From Cincinnati Roots to Real Estate Success

One reason why Sara and Molly are an asset to their clients is because of their Cincinnati roots.





“”
 I love marketing and Molly likes numbers. Together we create a solid foundation.

“I grew up in Glendale,” says Molly. “I attended Princeton High School, went to Miami University and got my undergraduate degree in Geography. I wasn’t sure what I was going to do with that,” she laughs.

Molly worked for a couple of different environmental educational centers before moving to Winter Park, Colorado. “It’s there that I worked for a property management company for 6 years before I decided to move back home to Cincinnati,” she says. Molly became the office manager for Beck Architecture. “That got me interested in all aspects of interior design and home styles.” When she and her husband decided to have a baby, Molly wanted more flexibility. “Real estate was the natural fit. I got my license in 2009, getting started as a buyer’s agent on a team.”

As for Sara, she is also a Cincinnati native. She grew up in Finneytown and is a UC alumna. During college, she minored in real estate and cooped for Fischer Homes but her first job out of college was in the marketing department for a financial and insurance publication. It wasn’t until she purchased her first house that she was led back to real estate. “I had a fantastic experience with my agent,” says Sara. “I appreciated how patient and genuine she was. The guidance she gave me was invaluable and it was then that I realized her vital role during such an exciting milestone was what I wanted to be for others.”

After the market crash, she took a leap of faith, quitting her salaried job for a full commission role. Sara started her entry into real estate as a leasing agent. “I was only 24 and with the state



of the market, many people were turning to leasing. I felt it was a great way to get in front of people and build my database, assuming they would eventually be buyers and sellers.”

To learn the sales side of the business, she became an administrator on the same team that Molly was working on, which is where they first met.

In 2015, the duo decided to venture out on their own. They formed a partnership and joined Coldwell Banker Realty, founding Haven Home Group. Their decision was fueled by a shared vision of creating a familial, long-term approach to real estate, where clients become friends and family.

Building Lasting Relationships, One Home at a Time

What sets Sara and Molly apart is their commitment to building personal relationships with clients. They approach real estate not just as a transaction but understand that it’s a significant life milestone for most of their clients. Sara emphasizes making the process fun and enjoyable, despite the inherent stress, while Molly highlights their hands-on, personal touch philosophy.

“We want it to be more of a family,” says Molly. “It’s not just a one-time sale.” They want their clients to remain with them for life to help them with all their real estate needs.

The duo’s success is evident in their business model, with an impressive 85 percent referral rate. Past clients who have worked with them return, and satisfied clients refer their friends and family. Sara and Molly prioritize maintaining relationships by meeting clients for coffee, drinks, and other personal interactions.

“We try to make real estate as fun, laidback and enjoyable as it can be,” says Molly. Their personalities resonate with their clients. “We like to be real humans and give them a glimpse into our lives, which makes it a very natural environment for relationships.”

Cincinnati’s uniqueness, with each neighborhood being a distinct pocket, is something Sara and Molly leverage to connect clients with their ideal homes. The duo is also licensed in Kentucky, demonstrating their commitment to being the best for their clients.

Beyond Real Estate: Meet Sara and Molly

Outside of real estate, Molly enjoys riding horses, attending her

10-year-old son’s basketball and baseball games, and hiking at the Cincinnati Nature Center. On the other hand, Sara, a mother of two boys (ages 3 ½ and 6), actively engages in her community, serving on the HOA Board. She loves exploring new restaurants and boutiques and, of course, being present for her boys during their school and extracurricular activities.

Loving Real Estate

Sara and Molly emphasize that their jobs don’t feel like work. Their camaraderie, built on a shared work ethic and approach to clients, goes beyond the professional sphere. They are genuine friends who have successfully translated their bond into a thriving business.

Molly sums it up perfectly, “The best part of my job is working with Sara. When you’re having a hard time in real estate, it’s difficult to talk to family. When I tell her what happens, she gets it.” They celebrate their victories together and walk together through challenges. Sara echoes this sentiment, expressing gratitude for their unique partnership, affirming, “I don’t know another person that I could go into business with.”

In a world where authenticity and connection matter, Sara Limper and Molly Eynon embody the spirit of a real estate partnership that goes beyond transactions – it’s about building lasting relationships, one home at a time.



“““
The best part of my job is working with Sara. When you’re having a hard time in real estate, it’s difficult to talk to family. When I tell her what happens, she gets it.



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Courtney Ram

with eXp Realty

▶ on the rise

Written by Elizabeth McCabe
Photo Credit: Hailey Bollinger

A Lifelong Cincinnati, Finds Her Purpose in Real Estate!



“I was born and raised in Cincinnati, but I always wanted to escape,” jokes Courtney Ram. “After high school, I moved to Florida.” When she got sick, she moved back to Cincinnati to figure out her mysterious medical condition.

“I spent years trying to figure out why I was getting sick, 18 months in and out of hospitals with 103-105 degree fevers daily,” she recalls. She saw doctors across the country, but it was her parents’ neighbor, who was a doctor, who discovered that she had a genetic condition of an autoimmune disorder. “Within two weeks after getting the right dosage of medication, I was completely back to normal. It was a night and day difference. I went from feeling like I was at the end of my life to feeling energized and ready to take on the world!”

Courtney then moved back to Florida but when her younger brother lost his life to schizophrenia, she again returned to Cincinnati. “Not with the intention to stay,” she is quick to point out. She temporarily worked at a law firm downtown but quickly realized, “If I’m going to be working long days, I want to do it for myself. I wanted to put in the work to create a solid foundation for my own future family. I realized I wanted to spend my days doing something I was passionate about. I wanted to work for myself to build a life for myself instead of working to build someone else’s.”

Courtney and her then fiancé weren’t happy with their careers and she says. “We were determined to figure out how to live life the way that we wanted to.” They decided to flip a house with next to no knowledge of construction.

“We got our first property in Walnut Hills in 2019,” she says. “Everyone told us that it wasn’t in the best location of Walnut Hills, but we saw the potential and what it was going to become. We made a lot of mistakes on that first project,” she smiles. However, they got multiple offers on the property and it also led to her next step in life - real estate. During that first renovation, Courtney had a lot of questions but didn’t have the right resources to get them answered. “I initially got into real estate to be able to answer my own questions. I had connected with many

great agents but still had questions they did not have the direct answers to.”

Courtney got her license in 2019, joking, “I couldn’t see why anyone would want to work with me, a brand new agent. I certainly wasn’t anticipating having immediate success, but hard work pays off!” Her first client was the manager at one of her most popular stores, Floor and Decor. She mentioned that she was taking classes in real estate, and he wanted to buy a home. “I had my first buyer under contract within weeks of being licensed and haven’t slowed down since.”

Courtney works with traditional owner-occupied buyers but really finds her passion with investment properties. “Old houses are my love language,” Courtney

confidently states. “I love being able to take something that was forgotten about and restore it back to its former beauty. Whether it is a single-family flip or a buy-and-hold property, I love seeing the way real estate investing can change someone’s future.” Between her passion for old homes and passion for seeing people’s lives change before my eyes, real estate is a career match made in heaven.

Courtney enjoys working with eXp Realty. “I started with eXp and I couldn’t be happier with my decision. I love eXp and all they have to offer to me and my team,” she raves. eXp Realty has created the platform for me to grow my own business with their support. In 2023, she partnered with Kayla Kibler Tubbs, in addition to her transaction coordinator, which



has improved her quality of life & ability to better support clients.

A Value Add Agent

Courtney goes above and beyond for her clients. “I like to help in any way that I can,” says Courtney. “When I worked on my first flip, I remember having so many questions and not feeling confident in having the right resource to take them to. I never want one of my clients to feel that way. I want to be a one-stop shop. If I don’t know the answer, someone in my sphere does and I will track them down to find that answer!” She is a resource to her clients, answering questions that pop up along the way. Whether they need information about design, order of operations, trusted vendors, and of course, best strategies to sell for top dollar, she is happy to help.

Not only does she want to add value to her clients but also to her own family and other agents she partners with. Courtney’s two daughters, Zara (4 years) and Yazzy (3 years), are her reason for all that she does. “I work hard to create the life of their dreams, but I don’t want that to be at the expense of time with their mom. They have been a pivotal factor in how I run my business.”

Courtney plans to grow a team to help other agents thrive in real estate while also achieving that sought-after balanced lifestyle that many real estate agents struggle to achieve. She comments, “I am working to create work-life balance for those who will be on my team. I’m looking to create a group of people who want to see others succeed, investors grow, and help people find the home of their dreams. Work-life balance is important and I want that not just for myself, but for everyone on my team to have that.”

Juggling It All

“I’m doing what I can to create the life that I want for my family,” explains Courtney. When she was getting her real estate license, she was pregnant with her first child. In November 2020, she had their second daughter. “If real estate hadn’t been crazy enough, try doing it with two little

girls,” she laughs. She recalls the days of showings and design consults with Yazzy in the front carry and Zara on her back in her carrier. “They’ve been along for the ride ever since they were in my belly,” she smiles. When not working, Courtney loves spending time with her family.

“They are my number one priority,” she shares. “I try to juggle it all. The girls go to school three days a week. While they are in school, I pack my days full of design consults, listing appointments and renovation check-ins. After school, I try to spend time with the girls, saving personal renovation check-ins for the afternoons. We spend a lot of days checking in on renovations and then walking to parks nearby or catching Lazurus Lizards in the old neighborhoods we work in most often - Walnut Hills & Evanston.”

A Promising Future

Courtney feels that “all the pieces are falling into place.” She is looking forward to her next venture, her new office space in the Chasing Cali Collective. “It’s a new work/play space in the Reading Bridal District,” she explains. Mom or Dad can sign up for a two-hour time period and kids can play in the supervised play space while parents work nearby, feeling confident in childcare with a 1 to 8 ratio. “This space is so much more than just childcare. It is a well-being center for families.” They will have a yoga studio, nail technician, massage, therapy and more within this space. Courtney plans to set up shop in this holistic space, answering people’s questions and helping them with their real estate needs. “We plan to open mid-summer as long as construction goes as planned,” she shares. The future looks bright for Courtney.

Courtney closed out 2023 with just under \$13M in sales, landing her as eXp Realty’s #1 individual agent in Cincinnati and #10 agent in the state of Ohio. As she continues to cater to her clients and lend a helping hand to them, she is achieving a wonderful life. Her passion and purpose have come together in real estate. She couldn’t be happier living the life she always desired.



» featured agent

Written by Elizabeth McCabe
Photo Credit: Tim Corbett-Spanagel

MONICA Weakley

Navigating Real Estate with Passion and Purpose

with eXp Realty

“When I was 21, I went to my parents and told them that I wanted to get my license. They said, ‘Absolutely not.’ They were probably right at the time,” says Monica Weakley with eXp Realty.

It wasn’t until a decade later that she decided to pursue real estate in 2003, after a successful career as Vice President of Sales for Clear Channel Entertainment. When faced with a downsizing at Clear Channel, Monica saw it as an opportunity to pursue her true calling in real estate, a passion that burned brightly within her. Armed with a severance package, Monica saw the chance to turn her dreams into reality.

Reflecting on her transition, Monica expresses her deep love for the real estate business. “Real estate is the single best industry in the entire world. Where else can you carry millions in inventory for no money?” she

enthuses. This perspective, rooted in the understanding of the low financial barrier to entry, set the stage for Monica’s success in the industry.

Monica’s early career in sales provided her with a unique skillset that seamlessly translated into the real estate arena. Her approach to treating the sales pipeline and clients as a business, along with her knack for building relationships, allowed her to establish a strong foundation. “I was working for myself and all the concepts that I needed were there – filling the pipeline, doing the work every day, and making the calls. I had more of a business mindset, which really helps,” she notes.



Real estate is the single best industry in the entire world.
Where else can you carry millions in inventory for no money?

A Unique Partnership

What makes Monica's story even more extraordinary is her partnership with her wife, Sharon McCormick, within the realm of eXp Realty. Describing their collaboration, Monica highlights the complementary nature of their roles. While Sharon takes charge of buyers and the operational aspects of the business, Monica focuses on listings and her strengths in coaching and training. Together, they've formed a dynamic team that has attracted 184 agents globally.

The unique structure at eXp Realty, allowing for domestic partnerships or domestic teams, has proven invaluable for Monica. She also employs a transaction coordinator and a virtual assistant and emphasizes the significance of her team, especially Sharon, in the success of their business. "I couldn't do it without her," Monica acknowledges, highlighting Sharon's background in radio management and ad sales as a crucial component of their team's success.

Intriguingly, Monica has taken full advantage of eXp Realty's innovative revenue-sharing model. With 184 agents in her personal organization and 26 agents attached to the company, Monica's team spans across the globe, reaching places like Portugal, Mexico, and various states in the U.S. This unique structure enables her to leverage as a team owner without the traditional constraints of managing a team.

Discussing her sources of motivation, Monica emphasizes the concept of proximity as power. She invests heavily in a coach who provides support, calls out the unnecessary noise, and helps her stay grounded in the face of challenges. Furthermore, Monica actively engages with agents from diverse markets across the country, seeking fresh perspectives and new approaches to stay ahead of the curve.

"I look at obstacles as opportunities," Monica asserts, challenging the notion that market conditions dictate success. She sees shifts in the market as a chance to pivot, adapt, and increase market share.



This adaptability has been a cornerstone of her longevity and success in the industry.

An Inspiration to Many

Monica's direction in business is deeply rooted in the philosophy of contribution. Beyond real estate, she is passionate about coaching and training agents, a role she sincerely loves. Even as her real estate business has become part-time, her dedication to coaching agents around the country and in Canada remains unwavering. Monica derives immense satisfaction from helping agents find focus, simplify their daily routines, and understand the intricacies of the market.

Addressing common hurdles that agents face, Monica points to the importance of clarity in one's goals. "What holds people back is the clarity of where they are going and what they want," she observes. Her joy lies in providing that clarity, helping agents overcome obstacles, and fostering a community of like-minded individuals. "We're a funny group," she chuckles, emphasizing the camaraderie among real estate professionals.

Monica's advice to aspiring agents revolves around the fundamentals of consistency and a love for what you do. "Doing the basics and consistency get you where you want to be," she states. Amid the challenges and dynamic nature of the real estate industry, Monica underscores the importance of finding joy in the journey.



Work Hard. Play Hard.

Beyond her professional pursuits, Monica has numerous personal interests that contribute to her well-rounded life. An avid golfer and music enthusiast, she finds solace in concerts, losing herself in the immersive experience of live performances. The beach holds a special place in her heart as her "happy place," offering a retreat from the demands of a fast-paced career.

Monica also loves to travel. "I just got back from a 19-day trip to Africa," she adds. "That continent and the countries we visited are so special. You don't come back from Africa the same human being."

Monica enjoys raising her nephew, living with her mom, and cherishing the company of an incredible group of friends. She also loves furry friends. "We had five dogs. Now we have three dogs," she comments.

Her passion for giving back is underscored by a life-changing event in 2007 when she selflessly donated a kidney to a college friend. Describing the experience as a "super kidney," Monica emphasizes the sense of contribution and meaning it brought to her life.

"I want people to know it's not hard to do. It's a gift to yourself as well as your recipient," Monica imparts, encouraging others to consider the profound impact they can make through organ donation.

Final Thoughts

In closing, Monica Weakley's story is a compelling narrative of resilience, adaptability, and a relentless pursuit of growth. Her success is not only measured by transactions closed but by the lives she has touched and the communities she has built. As a featured agent with eXp Realty, Monica stands as an inspiration for those looking to navigate the real estate industry with passion, purpose, and an unwavering commitment to making a difference.

What holds people back is the clarity of where they are going and what they want.



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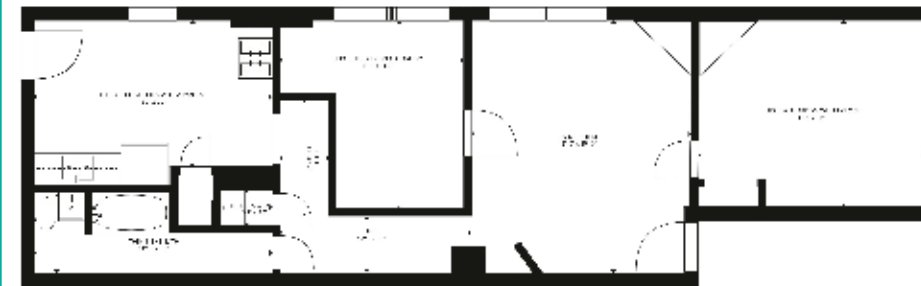
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Sue Burnett

Founder and CEO of Monarch Financial Advisors

When it comes to retirement savings, and business deductions, it pays to know your options. That's where Sue Burnett, Founder and CEO of Monarch Financial Advisors, is happy to help.

Written by Elizabeth McCabe • Photo Credit: Krista Silz of Cincy Photo

"Most people know about IRAs and Roth contributions," explains Sue. "What business owners such as REALTORS® may not know is that they have another seven options available to them, which could result in significant business deductions and tax savings."

Sue's focus is on helping high-income business owners plan for tomorrow while protecting today. "There are two pieces of a business owner's financial strategy that we focus on. The first is a retirement strategy to maximize business deductions and boost their savings."

Sue partners with the business owner to design a retirement plan that meets their unique goals, objectives and dreams. Often, the CPA and other financial advisors are involved in the discussion, which is very helpful. Sue explains, "We love getting all of the advisors in a room, and hearing about a business owner's dreams for the future! Based on their retirement vision, and their existing financial picture, we design a plan to meet their needs."

Working with each client's unique financial situation, whether they have kids in college, are buying real estate, or are looking to transition to retirement, makes each design different.

"There are definitely no cookie-cutter solutions with retirement strategies!" says Sue with a smile.

The second piece of a business owner's financial strategy that Monarch focuses on is life insurance. "Retirement dreams are a conversation everyone wants to have. Talking about what happens to their family, or their business, if something happens to them, is a conversation that no one wants to have, but it's a conversation that needs to happen,"

says Sue. She helps owners determine the amount of insurance needed on just themselves, but on other key personnel on their team.

By combining retirement strategies and insurance needs, business owners can deduct the insurance premiums from their business. "Generally, life insurance premiums are paid with after-tax dollars. By paying them through retirement plans, they are paid by the business and deducted, which is a huge benefit."



“We love getting all of the advisors in a room, and hearing about a business owner's dreams for the future!”





“Everyone has a dream for their future. I can help to make it a reality, while also protecting those most important to you if something goes awry along the way.”

“Our solutions focus on you, your business, how you see the future, and what your retirement dreams are. Everyone has a dream for their future. I can help to make it a reality, while also protecting those most important to you if something goes awry along the way,” says Sue.

Compassion is one of the core values at Monarch, and understanding how her clients feel about their future is a top priority. “I’m a business owner myself, and there are things that keep me up at night. I sit down and listen – really listen – to what is keeping business owners up at night. And then, we work together to alleviate these concerns. Hopefully that leads to a better night’s sleep!” she jokes.



Responsiveness is ingrained in Sue’s processes, learned from her years in the Fortune 500 world. “Quick responses were not only encouraged, but expected, which makes me an avid email checker. And phone calls? If you’re available, you answer. Period.” Expect her to respond personally to email within one day, and to pick up the phone when called.

Sue’s expertise in the retirement plan and insurance space, and dedication to her clients, have been recognized by multiple organizations through the years. In Monarch’s first two years, the Little Miami River Chamber Alliance awarded the business the 2020 Woman Owned Business of the Year and 2021 Emerging Business of the Year.

In 2023, Monarch Financial Advisors was one of only 10 businesses in the Cincinnati area recognized for making a “Successful Difference” by the Goering Center for Family and Private Business. “Knowing that there are over 5,000 businesses in the Cincinnati area, and that Monarch was honored as one of only 10 for making a successful difference, was such an incredible experience.”

Sue’s Background

Sue has been a credentialed pension actuary for over 30 years, designing retirement plans for just one self-employed person all the way to 50,000 people. She comments, “I was a retirement consultant with Fortune 500 plans initially, but found that I love the self-employed and small business owners. So, Monarch Financial Advisors was born, and we focus on high-income owners such as REALTORS®, doctors, and professional athletes.”

As an investment advisory representative with Core Investment Group, LLC, Sue is also licensed to provide overall investment advice regarding mutual funds or insurance products like annuities.

With her extensive experience with retirement plans, insurance, and investments, Sue focuses on options. “No design is perfect, and there’s generally not a silver bullet when it comes to financial strategies,” says Sue. “But, by recommending a few different strategies, as well as the pros and cons, together we can create a solution that everyone is excited about.”

Advice for REALTORS®

Sue sets herself apart from her competition because of the variety of services that she offers. As she says, “My husband calls me a unicorn, which makes me laugh. But in a way it’s true - I have not found anyone that focuses solely on business owners’ retirement plans and insurance



needs.” Investment advisors often focus on holistic planning, but don’t know much about the big retirement plans and deductions. Those who work in retirement planning often don’t have their investment license. Sue, however, covers all three areas.

“If people are looking for someone to provide expertise in retirement plans or life insurance for business owners, I can fill in the gaps,” explains Sue. “I’m looking to be an addition to their financial team, and as an independent advisor, can work with any existing advisors and CPAs. My only focus is on the client.”

A Caring Heart

Sue truly cares about her clients, and wants to make sure they’re excited about their future. Sue adds, “As a mom, I want everyone to be happy,” and that

includes her clients. She is very close to her own mom, who lives north of Albany and raised five children on her own. “She was the definition of strength after my dad passed away, and continues to be a rock for me,” says Sue.

Sue’s mom was also instrumental in the naming of her business. “Every year we hatched Monarch butterflies,” recalls Sue. “We had milkweed everywhere, and would go hunting for caterpillars all summer. The caterpillars would grow, spin a chrysalis, and hatch right before our eyes. To hold a butterfly, watching their wings dry and finally watching them fly away, was a part of every single summer.” It was an amazing experience to see from start to finish.

When it came to starting her new business, Sue knew that Monarch Financial

Advisors was the right name for her. “It’s a nod to my mom,” smiles Sue. “It means something to me; it’s not just a business name. Every time I see a monarch butterfly fluttering around outside, I know it’s bringing me luck.”

Sue is married to her husband Dan, and they have two boys who have both graduated from The Ohio State University. Doug, the oldest, is finishing up his Ph.D. in Microbiology, and David is working as a consultant at Epic. “I couldn’t have done this without all three of them,” she says. “They are my never-ending support, my constant cheerleaders. When I’m excited, they are too, and when I’m dejected, they help build me back up. To have that

kind of unwavering support is something I’ve never taken for granted.”

Sue also gives back to the community in a variety of ways. You’ll find her as a pacer at the annual Flying Pig Half Marathon, and a business sponsor of the Loveland LIFE Food Pantry. She also coordinates a fun run called Run/Walk for a Reason twice a year in Loveland, supporting local nonprofits such as the 988 Initiative, Sweet Cheeks Diaper Bank, the Care Center, and the Loveland HOPE Squad. To date, these fun runs have raised over \$15,000 for our local charities.

“I love helping people reach their goals, whether it’s with running, reducing

taxes, improving their finances, or planning for retirement. My best days are when I’m helping someone else get to where they want to be.”

If you want someone to help you sleep, reduce your taxes, or help you optimize your retirement savings, contact Sue. This dedicated financial services professional has helped countless clients, one dream at a time, and will continue to help many more to come.

For More Information:

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Dec 31 as of January 9th, 2024 at 12:48PM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	109	\$140,922,245
2	Scott A. Oyler	Coldwell Banker Realty	205	\$119,577,734
3	Ragan McKinney	Ragan McKinney Real Estate	261	\$58,747,749
4	Rick J. Finn	Coldwell Banker Realty	133	\$57,102,068
5	Brittney Frietch	BF Realty	138	\$52,281,210
6	Megan S. Stacey	Coldwell Banker Realty	92	\$52,075,891
7	Andrew Gaydosh	eXp Realty	160	\$51,616,371
8	Peter D. Chabris	Keller Williams Seven Hills Re	200	\$51,537,805
9	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	118	\$48,863,842
10	Michael C. Hinckley	Coldwell Banker Realty	70	\$46,227,838
11	Adam G. Marit	Real Link	131	\$44,625,576
12	Andrea DeStefano	Sibcy Cline	71	\$44,526,758
13	Walter B. Gibler	Coldwell Banker Realty	118	\$44,277,251
14	Bob Dorger	Comey & Shepherd	65	\$43,273,131
15	Heather R. Herr	Private Real Estate Collection	102	\$42,994,662
16	Shelley Miller Reed	Coldwell Banker Realty	65	\$42,333,771
17	Jack C. Hinckley	Coldwell Banker Realty	63	\$41,009,144
18	Amy Hackett Roe	Coldwell Banker Realty	65	\$39,482,106
19	Kevin E. Hildebrand	eXp Realty	107	\$38,700,455
20	Rakesh Ram	Coldwell Banker Realty	92	\$37,693,190
21	Holly Finn	Coldwell Banker Realty	81	\$37,186,933
22	Daniel Baron	Keller Williams Advisors	111	\$37,137,881
23	Linda T. Destefano	Sibcy Cline	54	\$35,778,648
24	Robbie Dorger	Comey & Shepherd	49	\$34,858,831
25	Cindy J. Shetterly	Keller Williams Distinctive Re	112	\$34,722,450
26	Amy L. Markowski	Real Brokerage Technologies	136	\$33,924,177
27	Lee G. Robinson	Robinson Sotheby's Internat'l	34	\$33,739,300
28	Tiffany B. Allen-Zeuch	Sibcy Cline	57	\$33,220,507
29	Julia Packer P. Wesselkamper	Coldwell Banker Realty	49	\$32,804,690
30	Christopher Holtman	Real Link	97	\$32,429,024
31	Jamie Gabbard	Comey & Shepherd	99	\$31,636,288
32	Timothy J. Mahoney II	Sibcy Cline	29	\$30,586,032
33	Michael L. Murtland	Comey & Shepherd	80	\$30,277,972

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

TOP 150 STANDINGS

Individuals | By Volume Jan 1- Dec 31 as of January 9th, 2024 at 12:48PM

Rank	Name	Office	Total	Volume
34	Sue S. Lewis	Sibcy Cline	63	\$30,195,710
35	Lynn M. Schwarber	Comey & Shepherd	63	\$30,004,530
36	Heather M. Stallmeyer	Coldwell Banker Realty	58	\$29,756,516
37	Ronald A. Bisher	Coldwell Banker Realty	95	\$29,722,175
38	Alexander Schafers	Re/Max United Associates	89	\$27,368,136
39	Tom Deutsch Jr.	Coldwell Banker Realty	114	\$27,330,601
40	Robert Hines	Coldwell Banker Realty	35	\$27,294,182
41	Kelly Pear	Comey & Shepherd	41	\$26,947,015
42	Heather C. McColaugh	BF Realty	69	\$26,542,314
43	Chris R. Waits	Sibcy Cline	73	\$25,404,101
44	Gina A. Dubell-Smith	eXp Realty	43	\$25,240,147
45	G. Tyler McConnell	Comey & Shepherd	71	\$25,138,972
46	Andrew H. Homan	Coldwell Banker Realty	40	\$24,982,150
47	Kimberly K. Mansfield	Keller Williams Advisors	87	\$24,105,396
48	Micha Gleisinger	Comey & Shepherd	42	\$24,017,163
49	Sue Wahl	Comey & Shepherd	70	\$23,737,888
50	Mary Clare Baden	eXp Realty	54	\$23,509,087

Rank	Name	Office	Total	Volume
51	Jon L. Bowling	Re/Max Preferred Group	61	\$23,443,331
52	Robert J. Mahoney	Sibcy Cline	31	\$22,976,023
53	Flor D. McNally	Keller Williams Advisors	92	\$22,213,919
54	Mike Hildebrand	eXp Realty	65	\$22,144,705
55	Jason Reynolds	Re/Max Alpha Real Estate	58	\$22,102,797
56	Sandra L. Peters	Comey & Shepherd	21	\$22,022,986
57	John M. Bissman	Keller Williams Pinnacle Group	64	\$22,010,052
58	Patrick J. Cagney	Coldwell Banker Realty	75	\$21,931,700
59	Deborah A. Martin	Keller Williams Advisors	31	\$21,925,406
60	Sara E. Limper	Coldwell Banker Realty	52	\$21,725,390
61	Bradley J. Clements	Plum Tree Realty	63	\$21,634,400
62	Tyler R. Minges	Huff Realty	86	\$21,402,813
63	Angelo M. Pusateri	Comey & Shepherd	33	\$21,397,803
64	Tina A. Burton	Sibcy Cline	55	\$21,380,876
65	Sue M. Miller	Comey & Shepherd	65	\$21,311,288
66	Molly Eynon	Coldwell Banker Realty	50	\$20,880,590
67	Robert DiTomassi	Comey & Shepherd	39	\$20,879,574
68	Ryan Lara	eXp Realty	65	\$20,455,700
69	Robert F. Stephens	Comey & Shepherd	28	\$20,398,358
70	Anna S. Bisher	Coldwell Banker Realty	57	\$20,367,700
71	Brian P. Leisgang	Keller Williams Advisors	58	\$19,985,189
72	Maura K. Cagney-Tipton	Coldwell Banker Realty	66	\$19,853,650
73	Janelle A. Sprandel	Comey & Shepherd	57	\$19,519,572
74	Heather S. Kopf	Kopf Hunter Haas	31	\$19,465,858
75	Jon A. DeCurtins	ERA Real Solutions Realty	44	\$19,429,300
76	Jackie Quigley	eXp Realty	37	\$19,114,433
77	May Xuemei Wu	Comey & Shepherd	40	\$18,861,695
78	Elizabeth Gerbus Akeley	Comey & Shepherd	46	\$18,739,700
79	Scott T. Ferguson	Keller Williams Advisors	57	\$18,589,530
80	James Hurtubise	Keller Williams Advisors	68	\$18,394,050
81	Tim Cottrill	Sibcy Cline	114	\$18,298,716
82	Richard Davey	Comey & Shepherd	60	\$18,230,258
83	Diane Tafuri	Sibcy Cline	32	\$18,203,266
84	Lesli D. Norris	Coldwell Banker Realty	53	\$18,148,504

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Dec 31 as of January 9th, 2024 at 12:48PM

Rank	Name	Office	Total	Volume
85	Evan Johnson	Cutler Real Estate	49	\$18,141,600
86	Helena F. Cameron	Sibcy Cline	51	\$18,021,587
87	Michelle E. Hudepohl	Coldwell Banker Realty	34	\$17,886,628
88	Denise L. Gifford	Keller Williams Advisors	54	\$17,502,842
89	Courtne' C. Brass	Coldwell Banker Realty	48	\$17,467,915
90	Maureen D. Pippin	Sibcy Cline	9	\$17,297,000
91	David D. Dawson	Sibcy Cline	28	\$17,294,002
92	Heather Alley	Keller Williams Community Part	34	\$17,116,500
93	Monika Deroussel	eXp Realty	51	\$17,100,800
94	Jeanne M. Rieder	Hoeting, Realtors	65	\$17,081,200
95	Jessica Bauer	Comey & Shepherd	51	\$17,055,700
96	Molly E. Blenk	Comey & Shepherd	50	\$17,004,534
97	Paige von Hoffmann	Coldwell Banker Realty	23	\$16,969,000
98	Regina M. Hamilton	Sibcy Cline	62	\$16,923,350
99	Ingrid K. Likes	Coldwell Banker Realty	31	\$16,917,300
100	Oscar A. Asesyan	Coldwell Banker Realty	37	\$16,825,400

Rank	Name	Office	Total	Volume
101	Tyler A. Smith	Re/Max United Associates	46	\$16,741,750
102	Jessica K. Lieberman Jones	Sibcy Cline	9	\$16,727,000
103	Robert R. Smith	Coldwell Banker Realty	80	\$16,715,974
104	Laura Wogen	Coldwell Banker Realty	23	\$16,674,400
105	Kathy J. Kramer	Star One Real Estate	32	\$16,673,001
106	Lanxi J. Song J	Keller Williams Seven Hills Re	41	\$16,669,575
107	Keith T. Taylor	Comey & Shepherd	54	\$16,553,875
108	Barbie Woehrmyer	Coldwell Banker Realty	40	\$16,333,600
109	Jennifer L. Day	Re/Max Preferred Group	110	\$16,324,193
110	Melissa B. Friede	Century 21 Thacker & Assoc.	46	\$16,244,400
111	John M. Durso	Comey & Shepherd	49	\$16,037,600
112	Jason A. Sheppard	Comey & Shepherd	53	\$15,995,700
113	Jason J. Bowman	Re/Max Alliance Realty	57	\$15,936,090
114	Beth A. Brown Ciul	eXp Realty	49	\$15,887,400
115	Mitchell Ram	Coldwell Banker Realty	33	\$15,660,800
116	Hossam Elsayed	Emerald Home Advisors	44	\$15,563,750
117	Elizabeth Waits	Sibcy Cline	46	\$15,519,535
118	Nikki M. Hayden	Private Real Estate Collection	31	\$15,367,000
119	James E. Pitzer III	Coldwell Banker Realty	41	\$15,274,731
120	Sondra M. Parker	Coldwell Banker Realty	39	\$15,249,825
121	Jeri O'Brien-Lofgren	Sibcy Cline	32	\$15,231,900
122	Rebecca A. Messenger	Comey & Shepherd	25	\$15,168,106
123	Tyler Dietz	Keller Williams Seven Hills Re	58	\$15,167,206
124	Lisa McCarthy	Coldwell Banker Realty	58	\$15,092,465
125	Pamela L. Kurtz	Coldwell Banker Realty	56	\$15,077,345
126	Jill O. Ferguson	Keller Williams Advisors	43	\$15,076,630
127	Robert M. Collins	eXp Realty	49	\$14,965,317
128	Anne V. Bedinghaus	Coldwell Banker Realty	55	\$14,929,399
129	Elizabeth C. Heubi	Coldwell Banker Realty	22	\$14,900,560
130	Lindsay Spears	Re/Max Incompass	56	\$14,793,915
131	Leah Slicer	Coldwell Banker Realty	44	\$14,686,850
132	Chase R. Rickey	Coldwell Banker Realty	53	\$14,658,345
133	Priya Sangtani	Comey & Shepherd	37	\$14,652,500
134	Jeffrey Boyle	Keller Williams Advisors	60	\$14,626,224

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TOP 150 STANDINGS

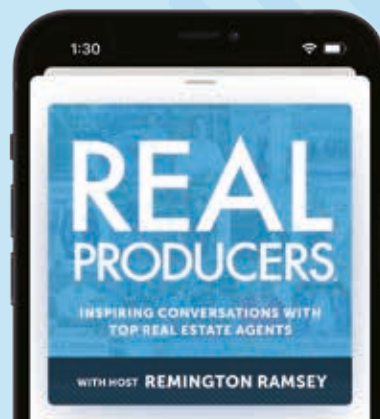
Individuals | By Volume Jan 1- Dec 31 as of January 9th, 2024 at 12:48PM

Rank	Name	Office	Total	Volume
135	William Draznik	Coldwell Banker Realty	39	\$14,617,920
136	Tammy Thome	Century 21 Thacker & Assoc.	41	\$14,544,902
137	Ugandhar Garapati	ERA Real Solutions Realty	34	\$14,528,930
138	Sarah A. Woody	Keller Williams Community Part	42	\$14,481,720
139	Beth A. Bokon Onthank	Sibcy Cline	19	\$14,481,300
140	Mark Schupp	Star One Real Estate	55	\$14,417,817
141	Brandi N. Howell	NavX Realty	55	\$14,295,650
142	Michael W. Jordan	Jordan, Inc	40	\$14,217,101
143	Sheryl D. Buechly	Key Realty	37	\$14,173,800
144	Tami Holmes	Tami Holmes Realty	50	\$14,168,100
145	Brett A. Keppler	TREO Realtors	47	\$14,118,000
146	Donald M. Johnson	Cutler Real Estate	41	\$14,045,114
147	Nick G. Guetle	Cincinnati Boardwalk, Inc	48	\$13,959,450
148	Bishnu L. Kharel	Re/Max Preferred Group	40	\$13,899,635
149	Suzette E. Waugh	Comey & Shepherd	25	\$13,897,053
150	Sandra L. Burkhart-Williams	Huff Realty	34	\$13,872,344

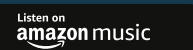
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