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TABLE OF

CONTENTS



12

Cover:
Donovan
Reyes



20

Partner:
Stacia
Brain - One
Republic
Home
Protection



26

Life:
Amelia
Keene

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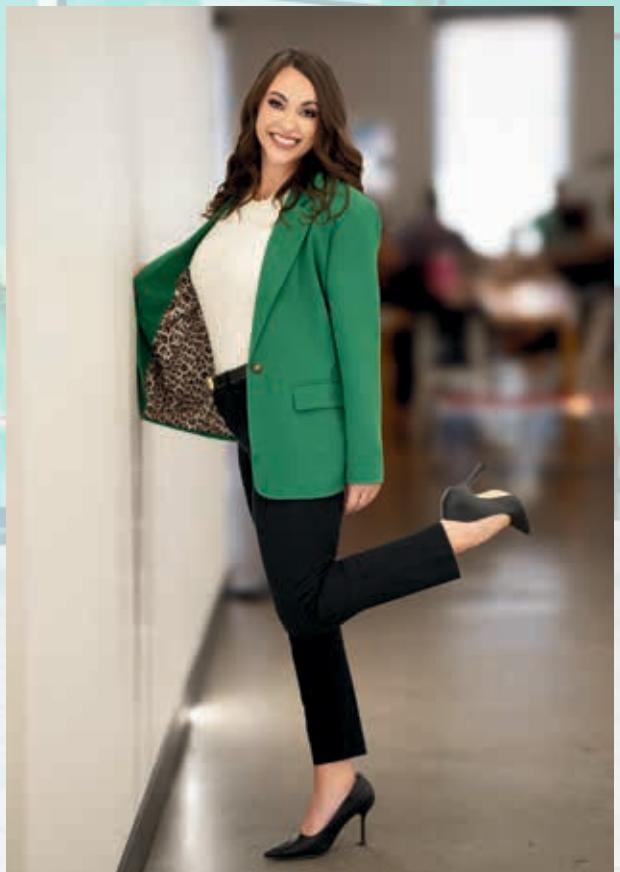
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AI, Natalie delivers creative and innovative solutions designed to help her real estate partners excel in an increasingly competitive market.

Natalie's passion lies in discovering and implementing groundbreaking ways to weave technology into the fabric of the real estate industry. From automating routine tasks to save precious time, to refining marketing strategies with precision, she's dedicated to exploring the latest AI advancements. Her mission? To push the boundaries of what's possible, ensuring her partners not only keep up but lead the charge.

But there's more to Natalie than just her tech expertise. Her two Chihuahuas, both rescues, are the heart of her world. Whether she's developing the next big idea in tech or unwinding after a busy day, they're always by her side, offering reminders of the importance of dedication and care—values that Natalie brings into every professional relationship.

Natalie's commitment to innovation extends to building and nurturing a strong team. She has handpicked and trained two technology-driven sales representatives, each equipped to share her expertise and elevate the success of their real estate partners. This dynamic trio forms the core of Landmark Title's new Technology Team.

As the new Technology Director at Landmark Title and Escrow, Natalie Turley is transforming the way real estate professionals approach their business. With an extensive background in technology and

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MEET THE TEAM: *Tyler Olenak and Angela Arkin*

Tyler Olenak, a native of Las Vegas, brings a unique blend of digital savvy to the team. With a major in Digital Marketing and a minor in Real Estate, Tyler is a self-proclaimed tech geek who has built, coded, or mastered just about anything digital.

Outside of work, Tyler's passions include his mini dachshund puppy, Thor, and staying in top shape through fitness and nutrition. Depending on the season, you'll find him snowboarding or surfing, and when he needs a creative escape, he turns to photography and videography.

Angela Arkin, a UNLV graduate with a major in hospitality and a minor in dance, is as versatile as she is driven. A world traveler, Angela spent two months in Bali last year, where she studied yoga and became an expert scuba diver. Her



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EXPERIENCE
MATTERS**

love for adventure is matched by her dedication to her two beloved cats and her weekends spent hiking through Nevada's stunning landscapes.

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DON'T
WAIT FOR
OPPORTUNITY

► cover agent

Written by Kendra Woodward
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Licensed since 2015, Donovan Reyes has spent the last decade building a successful career within the Las Vegas real estate industry. Born in Las Vegas and raised mostly in nearby Henderson, Donovan admits he has always had a passion for helping people, whether it be as a personal trainer or in his current role as a real estate agent.

Like many who enter this industry transitioning from another career, Donovan's real estate journey began part-time while he was working as a personal trainer in his local gym. Inspired by one of his clients who had recently been through with her own path towards real estate - after hearing about her success and leaving her long-term nursing career after just six months of obtaining her license to pursue real estate full-time - Donovan saw the potential for himself. Noting how quickly his client transitioned in real estate from part-time to full-time, Donovan admits he was shocked, which only gave him more incentive to join the field.

After closing only one sale during his first year in practice, Donovan set his goals at a low but achievable bar in order to give himself some direction - he aimed to close just one deal per month. But his ambitions quickly grew as his passion for the industry continued to soar. "I just kept trying to double and triple my production," he shares. "You have to go out there and make it happen."

When he decided to get serious about the industry and make a go of it full time, Donovan enrolled in a few coaching classes with

coach, Joshua Smith, and his entire perspective on the industry began to shift. "That's what really got me focused and taught me how to handle a transaction," he explains. The experience was a game-changer for Donovan, providing him with the tools and mindset he needed to excel in the competitive real estate market.

One of the most valuable and pivotal lessons Donovan has learned throughout his decade-long career has been the importance of following up with his clients. "Fortune is in the follow-up," he says, crediting this approach as a major turning point. As well, seeing the success and lifestyle of others around him in the industry - people and agents that he looked up to - further motivated Donovan to push himself and grow his business as well.

With his own systems and processes now in place, Donovan can better focus on what keeps him fulfilled in the industry...helping his clients achieve their real estate goals, being comfortable throughout their journey, and keeping happy clients throughout the process. Whether it's a first-time homebuyer or an investor looking to create generational wealth, Donovan finds immense satisfaction in seeing his clients succeed and be happy.

Further expanding on the satisfaction he gets from bringing his clients their own slice of the American Dream, Donovan recently enlisted the services of a local company called GiftLux. Through this, Donovan supports a local business and also reminds his clients that he is thinking of them always, even after the transaction has ended. Dennis, the owner of GiftLux, creates and presents the clients with personalized gift baskets while wearing a suit and white gloves. The added gift emphasizes Donovan's commitment to going above and beyond for his clients.

Looking ahead, Donovan has his sights set on shifting his business more towards real estate investing and focusing his efforts more so towards his repeat and referral clientele. His aim is to focus less on gaining new clientele and more on nurturing his long-term relationships. "Don't Wait for Opportunity," he advises anyone chasing a dream, "Create it!"

“
YOU HAVE TO GO
OUT THERE AND
**MAKE IT
HAPPEN.**





“
DON'T WAIT FOR
OPPORTUNITY.
CREATE IT!

Outside of life as a real estate agent, Donovan enjoys spending time with his wife Scarlet (as a REALTOR® also, she helps Donovan with his endeavors) and their four beloved dogs - Henry, Kobe, Xena, and Lucy. He enjoys hanging out with his family, and going on walks with Scarlet and their pups. Walking around the neighborhood and the surrounding areas, frequenting the gym, and collecting and trying out new flavors of wine are also high on his list of ways Donovan enjoys spending his free time.

With such a strong dedication to ensuring his clients happiness, getting things done the right way, and his commitment to personal growth, Donovan has become a standout in the real estate world. Despite a slow start in the industry, he continues to be a shining example of how putting your mind to something, laying the groundwork, and following through are key principles that will bring success for any goal you set for yourself.





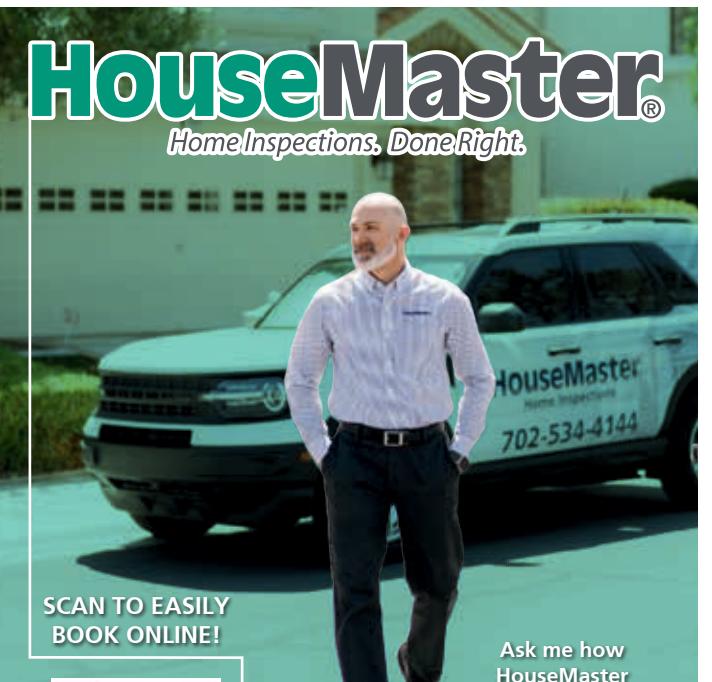
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This is where Senior Account Executive Stacia Brain and the team at Old Republic Home Protection make a critical impact.

Working in the Industry

Stacia was raised in Altoona, WI. Her Midwest upbringing instilled a strong work ethic that has carried her successfully through the years. Her start in the home warranty industry began in 2000 when she began working in Customer Service for Del Webb, where she coordinated repairs for new homeowners in Anthem Country Club. At that point, she was encouraged to get her real estate license and joined a high producing REALTOR® as a buyer's agent in 2001.

Stacia feels being able to listen to someone's wants and needs and

turning them into their reality is extremely rewarding!

The Real Estate work schedule was difficult to manage for a single mother. She made the decision to focus full-time again on Multifamily Property Management until 2021, when an opportunity with Old Republic Home Protection presented itself. Stacia has worked her way up in the rankings by growing her business. In less than 2 years, she earned a position in the company's top 13, Elite Circle of Stars.

Stacia has earned the reputation in her territory of being responsive, friendly and knowledgeable. In fact, she's known to state in meetings 'I will tell you The Good, The Bad, and The Honest.' It may not always be what you want to hear, but it will always be the truth. She's also involved in a local radio show which discusses important real estate and home warranty information. Stacia is available for realtors and their clients to help set the right expectation.

Passion for Animal Welfare

Over the years, Stacia has encountered stray and abandoned animals

while working in the Real Estate Industry. In 2006, she began fostering animals, stemming from those left behind by renters. Stacia has fostered over 220 dogs, cats, a rabbit, a turtle and even a couple pigeons. In her trunk, alongside her warranty materials, Stacia carries tools to assist with the trapping of strays.

Her volunteer efforts are currently focused with Animal Help Alliance, a local non-profit which focuses predominately on Bully Breeds, stopping backyard breeders, and assisting with pet retention. She also supports the Southern Nevada Beagle Rescue, which helps save beagles from the medical testing industry and discarded hunting pups. This rescue helps bring awareness to animal testing and saving sweet souls.

Not only does Stacia provide Budget Protection to homeowners, she has also been known to help find the perfect pet for their home as well. In addition, Stacia tries to make small donations to rescues throughout the Valley regularly to show her appreciation.

“

**Success is a personal gauge and
doesn't come with money. It's more
about time - how much time do you
want to put into something you want
to do, and not what you have to do.**

”



Life is Meant to Enjoy

When Stacia is not working or rescuing, she cherishes time with her family, including her fiancé, David her son, Elijah; her bonus son, Darius, and her rescue dogs: The snuggly; Bruce Wayne Banner Brain, The Best Friend; Ringo,

and her little Tasmanian Devil; Bernadette aka Berni.

In her free time, Stacia loves to cook, focusing on veganizing everyday recipes. She also enjoys music and can often be found cleaning her house listing Rock n' Roll and dancing with her dogs.

If you currently aren't working with someone you like, trust and have confidence in; please contact Stacia Brain, Senior Account Executive with Old Republic Home Protection. Cell: 702-596-3752.





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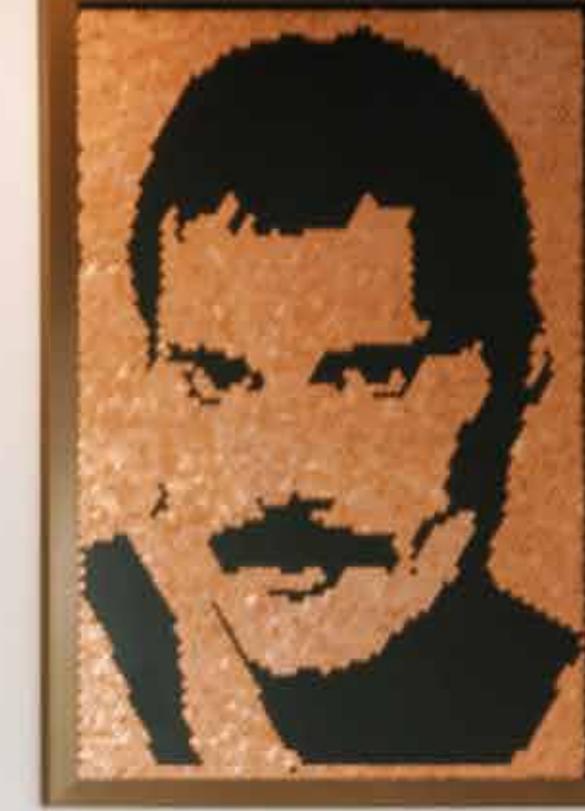
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IT'S ALL SHOW BUSINESS

Written by Kendra Woodward
Photography by Spaces and Portraits Photography
Photographed at SkyVu by Christopher Homes



Amelia Keene is a vibrant personality with a beautiful soul, who has been a fixture in the Las Vegas real estate market since she obtained her license back in 2000. Known for her dynamic energy and passion for helping others, Amelia leads The Keene Team at Keller Williams, The Marketplace. Alongside her husband (Kenny "K2" Keene), two buyer agents, and a dedicated transaction coordinator, Amelia has built a reputation for excellence under the tagline, "The Keene Team, Your Las Vegas Real Estate Producers." This slogan reflects her and her husband's rich background in show business, a career that brought them both to Las Vegas and laid the foundation for their successful real estate careers.



Born in Toronto, Canada, Amelia's first love was theater. Straight out of high school, she joined the Ice Capades and quickly fell in love with musical theater, eventually studying at the prestigious American Academy of Dramatic Arts in New York City. Her talent and determination led her to Broadway, where she was part of the original cast of *Starlight Express* and performed in *Damn Yankees* with Jerry Lewis. It was during her time performing with *Damn Yankees* that she met Kenny, the prop master of the show, and the two fell in love.

While performing in London on the West End, Amelia and Kenny had started making plans to move to Vegas and lay down roots. When her friend discovered that information, she made a call, and five days later Amelia was offered a role to perform in EFX at the MGM as the leading lady alongside David Cassidy. She was stunned...she was moving to Vegas, already had a job lined up, and was married soon after, in 1998, with the entire cast attending their wedding. Once there, she also accepted a role as an original cast member of the Vegas Broadway production of *Mamma Mia*.

Amelia's journey from the stage to real estate however, was driven by her need for a fallback career. As an overachiever, she decided to invest in real estate, leading to the successful career she has today. As she transitioned full time into real estate, leaving behind her stage career, Amelia carried forward the discipline and charisma that have made her a beloved figure in both industries. She also jokes that she must have been a positive influence on her fellow performers since three members from the *Mamma Mia* cast ended up getting licensed as well!



"One of the things that keeps me energized and excited about real estate is working with clients who may be buying their first home - they're so excited - or helping them on their journey when they're listing their home and moving on in their life," Amelia prides. Whether it's prepping a house for the market or guiding clients through the emotional process of selling a family home, Amelia is there every step of the way, ensuring a smooth transition. "I'm so happy to have helped them and be a part of their process."

That empathy finds Amelia most proud of her efforts towards clients navigating short sales and foreclosures. "I've seen every market you could think of," she explains. "Fighting back for my clients and getting them saved from foreclosure was a big thing for me." Thanks to that experience, Amelia became fluent in probate and is now teaching other agents and buyers how to understand the process so they are better educated on how to navigate it.

Amelia is also passionate about giving back to her community, particularly to those who supported her during her battle with breast cancer in 2020. Now fully recovered, she makes pink ribbon pillows for patients, delivering them to oncologists and surgeons, with a special focus on those who may be going through the journey alone, as well as delivering pink blankets to those navigating the scary journey on their own. "It took me a long time to open up about the process, and now I have agents calling me who are scared and worried," she shares. Her main focus is bringing awareness to getting regular check-ups and easing the stigma that surrounds the process...going as far as attending appointments with anyone who needs a shoulder to lean on.



“

I feel like I'm at the point of my career where now is the time to help others.

My goal is to always be paying it forward, whether through education or advocacy for my fellow agents.

Outside of work, Amelia and Kenny enjoy spending time with their dogs, Mr. Larry Bear (an English Cream Golden Retriever who she regularly features on her social media in his anchorman ties) and Harley the Great (a rescue Great Pyrenees), with regular trips to their summer cabin in Kolob, overlooking Zion National Park. Amelia also dedicates some of her free time to the Board of Directors of the Vegas Golden Knights Center of Excellence, their figure skating club, and is an appointed US Figure Skating judge.

An advocate for helping others navigate whatever journey they are on; Amelia has now begun mentoring novice agents. "I feel like I'm at the point of my career where now is the time to help others." Whether it's through teaching continued education classes or hosting VIP client and agent parties that benefit local charities, Amelia is committed to making a positive impact on the Las Vegas real estate community. "My goal is to always be paying it forward, whether through education or advocacy for my fellow agents."





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