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Nat Comisar

On The Rise:
Trista D. Whitt

REALTOR® Spotlight:
Chris Cappelletti

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Kyler-Moore Insurance Agency LLC



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Krista Silz
Photographer



Brenna Smith
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Geneva Eilertson
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Let Us Help You Make It Happen!

Meet
**NAT
COMISAR**

Executive Vice President with Sibcy Cline REALTORS®

From Restaurateur to Real Estate Leader: Cooking Up Success in a New Career

In 2006, Nat Comisar found himself at a crossroads. After spending 33 years in the restaurant industry, leading renowned establishments like Maisonette & La Normandie, he faced a moment of deep uncertainty. His successful restaurant career had come to a close due to a series of unexpected challenges, including the economic downturn after 9/11 and a shift in Cincinnati's business climate. However, it was this very moment of adversity that set him on a new path—one that would see him rise to become one of the top real estate professionals in the Cincinnati area.

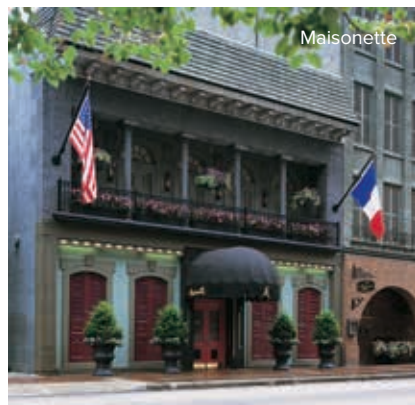
Nat's story is one of optimism and resilience, qualities that have defined his transition from restaurateur to real estate leader. Today, as Executive Vice President with Sibcy Cline REALTORS®, Nat reflects on the lessons learned from his unique career trajectory and the passions that continue to drive him forward.



A Storied Past in the Restaurant Industry

Nat's roots in the restaurant business run deep. His family's establishment, Maisonette, held the distinction of being the most honored and decorated restaurant in North America, a legacy that Nat would carry forward. Starting his restaurant career at 13 washing dishes, he quickly worked his way up, cooking by the age of 15 and moving to the dining floor by 18.

By the time Nat fully took over Maisonette and other family ventures like the Golden Lamb and Chester's Roadhouse, he was a well-seasoned professional. He worked tirelessly through some of the toughest periods in Cincinnati's history, including the economic ripple effects of the city's major reconstruction projects, like the building of two new stadiums and Fort Washington Way. However, the combination of strikes at Comair, a shifting clientele, riots, and the devastating impact of 9/11 eventually forced him to close the doors of Maisonette after more than five decades of success.



"I was bankrupt, lost, and unsure of what was next," Nat recalls. But, with four kids to support, giving up wasn't an option. Interestingly, Nat's maternal grandfather had gone bankrupt when Nat was a baby, something he did not discover until he was 18. After a bad business deal, he lost a lifetime of earnings.

"What he did not lose was his optimism, work ethic, and good will." Nat learned an important life lesson – "Happiness is internal, not external. I could choose to look for the good as my grandparents did and keep the focus positive."

A Pivot into Real Estate

At his lowest point, Nat was approached by Rob Sibcy, CEO of

Sibcy Cline REALTORS®, who saw Nat's extensive network and people skills as a perfect fit for real estate. "Rob told me, 'You know everybody. You need to do this,'" Nat shares with a chuckle. Initially hesitant, Nat thought, "Not me. I can't sell real estate." But a close friend gave him some tough love, telling him, "You can either save your behind or save your pride, but you have to pick one."

With that advice, Nat took a leap of faith and joined Sibcy Cline in 2006, the start of the real estate crash. "I made \$9,000 that year and thought it was the dumbest decision I'd ever made," he says candidly. But like in the restaurant business, Nat knew the value of persistence. He dedicated himself to learning the real estate industry from the ground up, making 100 phone calls a day for 6 months, working hard to shift his image from "the restaurant guy" to "the real estate professional."

"I called every single contact I had from my restaurant days—around 30,000 people," he comments. Nat accepted his new identity and role in life as he earned a couple of deals. To this go-getter, it was about reconnecting, reshaping his identity, and ultimately embracing this new chapter of his life.



Thriving in Real Estate

What began as a challenging pivot has blossomed into a thriving career.





“”

When someone comes to me and I need to find another way to get results they want or need, that's fun. That's flat-out fun.

Roof quartet, which recently became International Senior Barbershop Quartet Champions. They competed in New York last year and were crowned the best in the world.

Music fuels his soul and sharing that joy with others is incredibly rewarding for Nat. It's a big part of who I am.

Looking Forward

As he reflects on his journey from restaurateur to real estate executive, Nat Comisar is grateful for the unexpected turns his career has taken.



With a thriving career, a passion for music, and a loving family, Nat's story is a powerful reminder that it's never too late to start a new chapter and find success in unexpected places.

Today, Nat is one of the top agents at Sibcy Cline REALTORS®, known for his expertise in both residential and commercial real estate. His secret? A love for problem-solving and a deep commitment to service.

“What I enjoy most is creating solutions for my clients,” Nat says. “When someone comes to me and I need to find another way to get results they want or need, that's fun. That's flat-out fun. If someone comes to me and says that I have a property that is unusual or different – whether a church or house or whatever it might be – there's a lot more fabric to tell the story.”

One of his most enjoyable projects is the sale of Pineroft: the historic Powell Crosley Estate. The history and details of that property are incredible and showing the grounds never gets old.

Nat's success has not come from a focus on transactions alone but rather from his genuine passion for helping others. “In the restaurant business, it was always about the experience—whether you were serving a \$2,000

bottle of wine or a slice of dessert, you treated everyone with the same care. I bring that same philosophy to real estate. It's about being of service, not just making money.”

The Power of Music and Family

Beyond real estate, Nat's life is rich with passions and family connections. He and his wife, Bridget, share a blended family of six children: Cortney, Robin, Riley, Chris, Maddie, and the late Christopher, who passed away six years ago. Music is a central part of their lives. Nat is an accomplished singer, performing with two professional groups: the a cappella ensemble No Promises Vocal Band and the award-winning Raise the



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MEET

TRISTA D. WHITT

WITH ERA REAL SOLUTIONS

on the rise ◀◀

Written by Elizabeth McCabe
Photo Credit: Tim Spanagel

For Trista D. Whitt, a rising star at ERA Real Solutions, real estate isn't just a job—it's a calling. At only 25 years old, she has already made a name for herself in the real estate world, licensed in Ohio for five years and in Kentucky for three. With a career volume of \$26 million and a remarkable \$9 million in sales to date this year, Trista is on a path of success, constantly proving that no market fluctuation can stand in her way. She's passionate, purposeful and persistent, making her mark in the Cincinnati and Northern Kentucky real estate scene.

A YOUNG TRAILBLAZER IN REAL ESTATE

"I started off my first career at 20 in real estate," says Trista. She was pursuing her double major in Entrepreneurship and Operations Management at the University of Cincinnati. An internship with a real estate team set the stage for her future. Initially working as an operations manager, Trista soon realized her love for helping clients navigate the real estate process. She earned her real estate license in Ohio while still in college, graduating in the fall semester of 2019 with two Bachelors of Business Administration, a minor in Liberal Arts, and a certificate in Deaf Studies.

Starting college at 16 through a dual enrollment program, this go-getter was ahead of her peers and finished her last two years of high school on the University of Cincinnati campus. "I didn't mean to, but I accidentally earned an associate's degree in Liberal Arts because I had taken so many classes," Trista laughs.



While she initially intended to pursue a career in GE's aviation department, her internship opened her eyes to the possibilities of real estate. "I love helping people learn," she comments. Helping clients understand the homebuying process became more than a job—it turned into a passion and a full-fledged career for Trista.



Trista began her career as a solo agent at ERA in January 2023, doubling her business from her first to second year as an individual agent. She shares, "I do also owe a huge thanks to my network of other agents, business professionals, friends, and family for always pushing me to succeed."

HER BEST YEAR

Despite a challenging market, 2023 has been Trista's best year in real estate. Her advice to up-and-coming REALTORS® is simple but powerful: "Don't let the market or what people are saying about it get you down. Stay motivated, push yourself, and know that you can do it." She emphasizes the importance of building a strong base of repeat and referral clients, as well as embracing the ups and downs in real estate. "It's okay to fluctuate," she says, encouraging others to persevere.

Trista has built her business upon referrals, especially with investors. "I'm starting to see repeat business from that," she comments. "That's the most stable source of income in real estate. Building those consistent clients is what I'm doing."



together,” she says fondly. The couple enjoys trying new restaurants and exploring Ohio’s outdoor trails, taking in everything the Buckeye State has to offer.

LOOKING FORWARD

As Trista continues to soar in real estate, she’s also focused on growing her business. Her next step includes possibly hiring a transaction coordinator to scale her operations. She’s also an active member of a Business Networking International (BNI) group, helping her expand her network in both Ohio and Kentucky.

“I give all the glory to God,” she says. “This year has taken off, and I haven’t stopped.” She’s so grateful for the blessings and excited for what’s next.

With her faith, family, and drive fueling her success, Trista D. Whitt is truly On The Rise as she continues to rise and inspire others along the way.



Her drive and determination have been key to her success. “Motivation can bring you to where you want to be,” Trista says. Her faith plays a significant role in her journey, and she often reflects on a favorite Bible verse: “God is within her, and she will not fall” (Psalms 46:5).

MILFORD PROUD

Born and raised in Milford, Ohio, Trista’s close-knit family has been a huge source of motivation. She gathers twice a week to play games with her family playing board games and Dungeons and Dragons together. It’s a whole lot of fun and great for family bonding!

With her first child on the way, Trista is excited about both personal and professional milestones. She and her husband, Shamone Spikes, recently welcomed their daughter, Elayna Avery Spikes, into the world.

Shamone, a middle school English teacher and football coach, shares Trista’s passion for family and community. “Our first date was playing basketball

“ THIS YEAR HAS TAKEN OFF, AND I HAVEN’T STOPPED.



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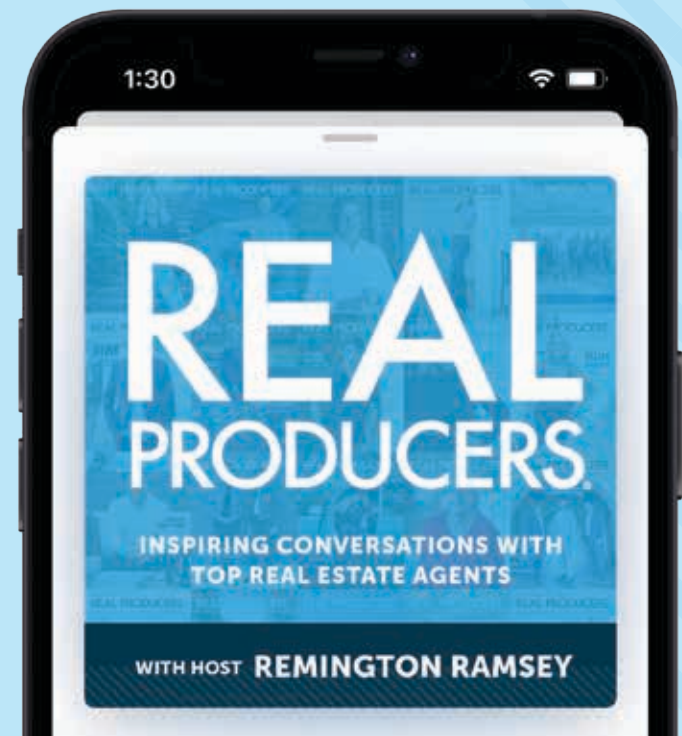
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Written by Elizabeth McCabe
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Sales Come Naturally to Top Producer

CHRIS Cappelletti

“The Sky is Not the Limit, Your Belief System Is.”- Author unknown

At her core, Chris Cappelletti Owens with Keller Williams Seven Hills Chabris Group believes in the power of teamwork, perseverance and pushing boundaries. Real estate has given her a new passion and purpose in her life. She got her real estate license in December 2013 after being a stay-at-home mom while building her then business to the role of Mary Kay Senior Sales Director in 13 years.

A natural at sales, Chris earned four free company cars with Mary Kay. Bored with selling lipstick, she longed for more. Chris jokes, “My kids became more expensive and I committed to pay for their higher education.” Plus, if she could sell makeup, she could certainly sell houses. Chris credits Mary Kay for showing her the drive to success.

“I love entrepreneurial opportunities,” she smiles. “Give me something

and I will make it happen.” A go-getter and a trailblazer, Chris knows what it’s like to seize opportunities. A product of two divorced parents at the age of 10, she was a latchkey from fifth grade on, becoming independent and self-sufficient early on in life.

“I grew up fast,” she says. She knew how to take life by the horns, even if that meant blazing her own trail. Chris recalls one pivotal moment of her life, which was life-changing. She shares, “Immediately after graduating college in 1990, I spent 30 days hiking the John Muir Trail and climbing through Yosemite National Park. I went with a small group of others throughout the country. Upon arriving on that trip, I knew no one...I quickly learned how to develop friendships and trust others. I spent 3 days solo within those 30 (with no food and, of course, in 1990, NO cell phones or social media!). Those 3 days really set my faith in motion as they taught me that reliance is truly on God and not entirely on myself.” That

lesson served her well in life to overcome obstacles and to learn resilience.

RELIANCE + RESILIENCE

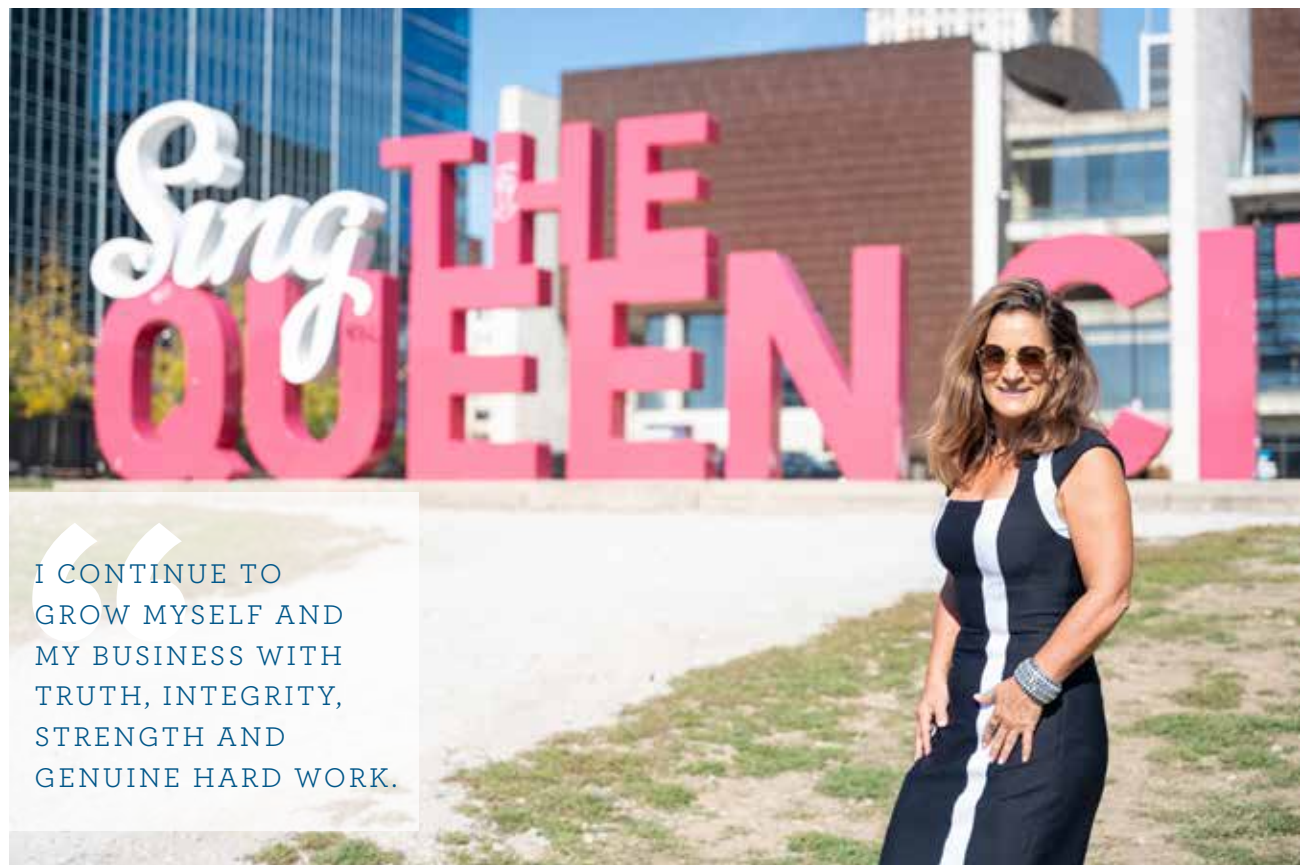
Twenty-eight years ago, Chris got married and divorced a year ago. Through that experience, she has now achieved freedom that she never thought was possible. “I am now single for the first time in 30 years and I can’t wait to see where my future goes,” she smiles.

As her marriage became more challenging, she began to challenge herself through triathlons. Since 2015, she has completed her first triathlon, which was a Half Ironman distance of 70.3 miles. Since then, she has completed two Full Ironman distance triathlons and 12 Half Ironman triathlons.

“Triathlons not only challenge me physically, but I am challenged on a holistic level, primarily the mind,” she explains. “To accomplish a full distance of 140.6 miles in one



THOSE 3 DAYS REALLY SET MY FAITH IN MOTION AS THEY TAUGHT ME THAT RELIANCE IS TRULY ON GOD AND NOT ENTIRELY ON MYSELF.



I CONTINUE TO GROW MYSELF AND MY BUSINESS WITH TRUTH, INTEGRITY, STRENGTH AND GENUINE HARD WORK.

day through swimming, biking and running seems impossible.” All these activities have to be completed in 16.5 hours on the same day.

“The mental part is that you are completely confronted with how you function internally and really where your mindset truly becomes the turning point. Fear is a powerful thing, and it will limit you in so many ways. I have been blessed by realizing how this mindset can drive all aspects of my life and then it becomes a choice of how to ‘break through.’”

As Chris sees it, if “all things are possible,” then the word impossible means ‘I am possible.’ Either you believe the self-imposed limits or you break through them to see where you can go. It’s all about mindset.

RISING IN REAL ESTATE

Chris has used the lessons that she has learned in life to rise in real

estate. To her, it’s all about growth, increasing mindset, and creating more systems to grow by working less to make more!



“Who you surround yourself with matters,” says Chris, who has learned leaps and bounds in her 11 years of real estate. She has learned to spend time in income-producing activities, which pays off. This Top Producer always remains “coachable” at all times and refuses to live by limitations. “The word ‘can’t’ doesn’t exist,” she comments.

With her optimistic outlook on life, she has soared in real estate. She caters to her clients, listens to their concerns, and helps them achieve their real estate goals. She has sold over \$50 million throughout her 11 year career with closing down \$9.4 million in 2023 alone.

“I continue to grow myself and my business with truth, integrity, strength and genuine hard work,” she says. Her tagline is “Your House, Your Money.” As Chris says, “The process is never about me. I am here to serve.”

FAMILY + FUN

When not working, it’s all about building relationships to Chris. She has two amazing adult children, Ashley Owens and Zach Owens. Ashley, 26, resides in Nashville and is in sales for a recruiting firm. As for Zach, he is completing his CAPStone project and will be graduating in December from the University of Cincinnati.



In her free time, Chris enjoys hanging out with her friends. “I have a great tribe of friends and we find fun no matter where we are,” she shares. She also enjoys swimming, which she took up at the age of 47. “I did not know how to swim prior to my Ironman adventure,” she laughs. With swimming lessons, she has mastered this sport with ease.



Most weekends, you can find Chris bike riding with old friends and making new ones on the go. She is living her best life in real estate, savoring work-life balance, and approaching life with a positive perspective.

FINAL THOUGHTS

As Chris’ life illustrates, mindset is everything. Master your mindset to achieve your dreams, living a life that you never thought possible. Chris is an inspiration to those around her, approaching life with courage and confidence as she continues to make her mark here in Cincinnati real estate. The best is yet to be for this Top Producer.

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Kevin Kyler: A Commitment to Protecting Families

Kevin Kyler's path to the insurance industry started with his dedication to helping families secure their financial futures. Originally studying education at the University of Cincinnati, Kevin's passion for teaching led him to begin his career as a life insurance agent, helping individuals plan for the unexpected. After managing a team of 12 life insurance agents, Kevin expanded his expertise with State Farm, diving into auto and home insurance. Now, as the co-founder of Kyler-Moore Insurance, he holds licenses in Property, Casualty, Life, and Health insurance.

What sets Kevin apart is his commitment to tailoring policies that fit the unique needs of his clients. "I thrive on saving people money," Kevin says, "but my passion is in helping my clients protect what's most important to them." Inspired by his family and by the stories of those who have overcome adversity, Kevin's approach to insurance is grounded in compassion and dedication.

Wyatt Moore: Bringing Education to Insurance

Wyatt Moore, a Cincinnati native, also studied education at the University of Cincinnati. His natural enthusiasm for teaching and helping others led him to the insurance world, where he found a perfect blend



of education, customer service, and financial protection. With twelve years of experience in the industry, Wyatt (as well as Kevin) are licensed in Property, Casualty, Life, Health, and securities across Ohio, Kentucky, and Indiana.

"The reason I got into insurance was because of the residual income potential and the opportunity to specialize," Wyatt shares. His deep drive to educate clients sets him apart. Wyatt is motivated by his wife, his business partners, and an internal competitiveness that drives him to always strive for excellence.

Building a Business on Relationships

In March 2017, Kevin and Wyatt teamed up to launch Kyler-Moore Insurance Agency. Since starting their careers in 2012, both have developed strong ties with real estate agents and loan officers. A significant portion of their business comes from helping homebuyers secure the necessary insurance to close on homes or refinance existing mortgages. This connection with the real estate industry has been key to their success, opening doors to offer additional

insurance products like life, auto, and even coverage for boats and campers.

"Our tagline, 'Insurance Done Differently,' really speaks to our mission," Wyatt explains. "We take a concentrated effort on educating our clients." He and Kevin want clients to understand what their insurance covers and why they need certain protections. When clients are informed, they make better choices.

At Kyler-Moore, they have access to 12-15 insurance companies, allowing them to shop around for the best rates and coverage tailored to each individual's needs. Whether insuring a \$100,000 home in a rural area or a \$500,000 home in the city, Kyler-Moore has a solution for everyone.

A Vision for Growth and Giving Back

As Kyler-Moore Insurance Agency continues to grow, Kevin and Wyatt remain committed to expanding their business while staying deeply involved in the community. Their goal is to build a corporate legacy that will thrive for generations to come. They are constantly making new connections in the real estate industry and



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beyond, while also looking to grow their team and continue serving clients across Ohio, Kentucky, and Indiana.

Outside of work, both Kevin and Wyatt are family men and avid sports fans. Kevin enjoys coaching his sons' baseball teams, while Wyatt loves spending time with his family and attending live music events. Wyatt's entrepreneurial spirit extends beyond insurance—he's a co-owner of a Jersey Mike's franchise, holds a minority share in a glass recycling business, and is always looking for new investment opportunities.

Protecting What Matters Most

Kevin and Wyatt emphasize the importance of regularly reviewing insurance policies to ensure clients are fully protected. "It's vital to avoid life-changing catastrophes," says Kevin. "It's heartbreaking when someone passes away without life insurance, or when a home suffers a major, uncovered claim.

Having a trusted advisor who truly understands your needs is essential."

Kyler-Moore's excellence hasn't gone unnoticed. In 2021, they were named the *Agency of the Year* in Ohio by Smart Choice, an organization that includes 300 agencies statewide and over 4,000 nationwide. Additionally, they were ranked 22nd in the nation for growth by Progressive Insurance.

At Kyler-Moore Insurance Agency, Kevin Kyler and Wyatt Moore are more than just insurance agents—they are educators, advocates, and partners in protecting what matters most to their clients. They are looking forward to meeting more Cincinnati Top Producers and catering to them as well as their clients.

For More Information:
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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct 31 as of November 13th, 2024 at 4:44PM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	216	\$130,677,578
2	Julie K. Back	Sibcy Cline	84	\$120,398,015
3	Ragan McKinney	Ragan McKinney Real Estate	316	\$79,803,153
4	Peter D. Chabris	Keller Williams Seven Hills Re	224	\$65,542,399
5	Brittney Frietch	BF Realty	153	\$64,778,423
6	Rick J. Finn	Coldwell Banker Realty	143	\$63,845,030
7	Andrew Gaydosh	eXp Realty	158	\$52,470,145
8	Michael C. Hinckley	Coldwell Banker Realty	66	\$51,114,308
9	Bob Dorger	Comey & Shepherd	71	\$50,253,480
10	Andrea DeStefano	Sibcy Cline	69	\$47,680,695
11	Shelley Miller Reed	Coldwell Banker Realty	54	\$45,354,297
12	Walter B. Gibler	Coldwell Banker Realty	95	\$45,006,256
13	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	100	\$44,735,378
14	Adam G. Marit	Real Link	122	\$43,937,187
15	Robbie Dorger	Comey & Shepherd	54	\$42,384,180
16	Rakesh Ram	Coldwell Banker Realty	103	\$41,905,000
17	Amy Hackett Roe	Coldwell Banker Realty	48	\$41,470,000
18	Heather R. Herr	Private Real Estate Collection	99	\$41,171,761
19	Jack C. Hinckley	Coldwell Banker Realty	57	\$40,898,388
20	Heather M. Stallmeyer	Coldwell Banker Realty	62	\$39,613,615
21	Daniel Baron	Keller Williams Advisors	105	\$35,524,766
22	Linda T. Destefano	Sibcy Cline	44	\$34,555,692
23	Holly Finn	Coldwell Banker Realty	76	\$33,470,010
24	Molly E. Blenk	Comey & Shepherd	84	\$33,179,400
25	Julia Packer P. Wesselkamper	Coldwell Banker Realty	60	\$33,076,676
26	Cindy J. Shetterly	Keller Williams Distinctive Re	100	\$32,970,500
27	Monika Deroussel	eXp Realty	70	\$32,248,099
28	Gina A. Dubell-Smith	eXp Realty	59	\$32,056,464
29	Lee G. Robinson	Robinson Sotheby's Internat'l	30	\$31,533,800
30	Amy L. Markowski	Real Brokerage Technologies	126	\$31,422,794
31	Ronald A. Bisher	Coldwell Banker Realty	98	\$31,216,800
32	Tom Deutsch Jr.	Coldwell Banker Realty	97	\$30,199,872
33	Heather McColaugh	BF Realty	71	\$29,737,729

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct 31 as of November 13th, 2024 at 4:44PM

Rank	Name	Office	Total	Volume
34	Zach Singler	Re/Max Local Experts	51	\$29,559,100
35	Kevin E. Hildebrand	eXp Realty	90	\$29,542,022
36	Megan S. Stacey	Coldwell Banker Realty	62	\$28,948,598
37	Micha Gleisinger	Comey & Shepherd	47	\$27,810,500
38	Sue S. Lewis	Sibcy Cline	55	\$27,018,324
39	Tiffany B. Allen-Zeuch	Sibcy Cline	48	\$26,471,621
40	Michael L. Murtland	Comey & Shepherd	70	\$26,434,677
41	Tina A. Burton	Sibcy Cline	65	\$25,698,755
42	Christopher Holtman	Real Link	77	\$25,244,749
43	Mary Clare Baden	eXp Realty	50	\$24,512,000
44	Helena F. Cameron	Sibcy Cline	52	\$24,355,849
45	Jon L. Bowling	Re/Max Preferred Group	73	\$24,333,819
46	Jackie Quigley	eXp Realty	43	\$23,911,388
47	Maura K. Cagney-Tipton	Coldwell Banker Realty	76	\$23,713,766
48	Kimberly K. Mansfield	Keller Williams Advisors	68	\$23,562,739
49	G. Tyler McConnell	Comey & Shepherd	64	\$23,438,936
50	Tyler A. Smith	Re/Max United Associates	50	\$23,188,540

Rank	Name	Office	Total	Volume
51	Patrick J. Cagney	Coldwell Banker Realty	78	\$23,155,360
52	Jamie Gabbard	Comey & Shepherd	63	\$23,146,900
53	Alexander Schafers	Re/Max United Associates	70	\$22,784,103
54	Diane Tafuri	Sibcy Cline	34	\$22,762,150
55	Chris R. Waits	Sibcy Cline	58	\$22,750,620
56	Jon A. DeCurtins	ERA Real Solutions Realty	45	\$22,518,735
57	Flor D. McNally	Keller Williams Advisors	100	\$22,225,500
58	Tyler R. Minges	Huff Realty	61	\$21,987,300
59	Kelly Pear	Comey & Shepherd	36	\$21,854,750
60	Lesli D. Norris	Coldwell Banker Realty	46	\$21,464,300
61	Erin P. Fay	Comey & Shepherd	54	\$20,812,800
62	Anna S. Bisher	Coldwell Banker Realty	59	\$20,733,000
63	Zachary Ferrell	Keller Williams Advisors	76	\$20,619,100
64	Andrew H. Homan	Coldwell Banker Realty	45	\$20,438,650
65	Courtne' C. Brass	Coldwell Banker Realty	56	\$20,140,725
66	Oscar Asesyan	Coldwell Banker Realty	42	\$19,886,616
67	Janelle A. Sprandel	Comey & Shepherd	61	\$19,404,171
68	Robert DiTomassi	Comey & Shepherd	34	\$19,353,500
69	Trent S. Ferrell	Keller Williams Advisors	60	\$19,276,190
70	Robert R. Smith	Coldwell Banker Realty	58	\$19,214,751
71	Kimberly A. Price	Plum Tree Realty	83	\$19,158,730
72	Keli S. Williams	Sibcy Cline	45	\$19,143,950
73	Jeri O'Brien-Lofgren	Sibcy Cline	33	\$19,124,900
74	Jason Reynolds	Comey & Shepherd	58	\$19,070,100
75	William Draznik	Coldwell Banker Realty	44	\$18,967,426
76	Robert F. Stephens	Comey & Shepherd	23	\$18,933,890
77	Mitchell Ram	Coldwell Banker Realty	38	\$18,861,700
78	Nickolas G. Welage	Plum Tree Realty	43	\$18,194,355
79	Evan Johnson	Cutler Real Estate	36	\$18,118,660
80	Denise L. Gifford	Keller Williams Advisors	51	\$17,894,651
81	Bishnu L. Kharel	Re/Max Preferred Group	49	\$17,867,409
82	Molly Eynon	Coldwell Banker Realty	48	\$17,866,198
83	Jeanne M. Rieder	Hoeting, Realtors	59	\$17,839,020
84	Sandra L. Peters	Comey & Shepherd	19	\$17,765,885

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct 31 as of November 13th, 2024 at 4:44PM

Rank	Name	Office	Total	Volume
85	Heather Alley	Keller Williams Advisors	33	\$17,701,123
86	Brian P. Leisgang	Keller Williams Advisors	47	\$17,696,005
87	Donald W. Nagel	Plum Tree Realty	77	\$17,533,830
88	Beth Silber	Coldwell Banker Realty	44	\$17,417,900
89	Tyler Dietz	Keller Williams Seven Hills Re	59	\$17,088,590
90	Robert Hines	Coldwell Banker Realty	25	\$17,051,568
91	Regina M. Hamilton	Sibcy Cline	49	\$16,877,323
92	Michelle E. Hudepohl	Coldwell Banker Realty	33	\$16,823,082
93	Ingrid K. Likes	Coldwell Banker Realty	37	\$16,696,750
94	Kathy J. Kramer	Sibcy Cline	32	\$16,521,170
95	Sondra M. Parker	Coldwell Banker Realty	38	\$16,342,172
96	Mike Hildebrand	eXp Realty	46	\$16,299,400
97	Darlene V. Todd	Sibcy Cline	36	\$16,070,903
98	Elizabeth Waits	Sibcy Cline	39	\$16,070,320
99	Sara E. Limper	Coldwell Banker Realty	44	\$15,910,250
100	Stefanie A. Creech	Comey & Shepherd	39	\$15,879,362

Rank	Name	Office	Total	Volume
101	Deborah A. Martin	Keller Williams Advisors	25	\$15,746,973
102	May Xuemei Wu	Comey & Shepherd	33	\$15,691,364
103	Lanxi J. Song J	Keller Williams Seven Hills Re	26	\$15,582,800
104	Jessica Bauer	Comey & Shepherd	47	\$15,562,800
105	Donald M. Johnson	Cutler Real Estate	32	\$15,541,300
106	Adam D. Jessen	Re/Max United Associates	43	\$15,527,900
107	Mark Schupp	Sibcy Cline	56	\$15,460,450
108	James E. Pitzer III	Coldwell Banker Realty	34	\$15,133,254
109	Patrick Gunning	Coldwell Banker Realty	24	\$15,099,985
110	Luke R. Luther	Coldwell Banker Realty	21	\$15,094,000
111	Lynn M. Schwarber	Comey & Shepherd	33	\$14,972,800
112	James Hurtubise	Keller Williams Advisors	60	\$14,927,000
113	Robert Kugler	Bowling & Kugler Realty	38	\$14,879,800
114	Sue A. Wahl	Comey & Shepherd	45	\$14,817,570
115	Steve Sylvester	Comey & Shepherd	17	\$14,795,685
116	Ron Garland	Comey & Shepherd	38	\$14,743,860
117	Anne V. Bedinghaus	Coldwell Banker Realty	64	\$14,727,027
118	Erik Persson	Sibcy Cline	22	\$14,488,598
119	Ugandhar Garapati	ERA Real Solutions Realty	31	\$14,478,064
120	Sue M. Miller	Comey & Shepherd	45	\$14,458,570
121	Melissa B. Friede	Keller Williams Seven Hills Re	35	\$14,453,225
122	Barbie Woehrmyer	Coldwell Banker Realty	38	\$14,401,100
123	Rebecca A. Messenger	Comey & Shepherd	26	\$14,346,414
124	Robert J. Mahoney	Sibcy Cline	26	\$14,250,100
125	Dianna Caldwell	eXp Realty	41	\$14,249,561
126	Sandra L. Burkhart-Williams	Huff Realty	34	\$14,144,930
127	Ryan Riddell	Keller Williams Community Part	46	\$14,106,500
128	Angela M. Apking	Coldwell Banker Realty	28	\$14,044,701
129	Drew Frietch	BF Realty	29	\$14,038,885
130	Michael P. Hines	Coldwell Banker Realty	15	\$14,000,727
131	Larry L. Thinner	Sibcy Cline	26	\$13,941,383
132	John M. Bissman	Keller Williams Pinnacle Group	33	\$13,851,844
133	Austin R. Castro	Coldwell Banker Heritage	26	\$13,828,900
134	Wendi J. Sheets	eXp Realty	43	\$13,813,900

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct 31 as of November 13th, 2024 at 4:44PM

Rank	Name	Office	Total	Volume
135	Kurt J. Lamping	Sibcy Cline	47	\$13,764,342
136	Marc A. Cameron	Sibcy Cline	27	\$13,641,900
137	Douglas Manzler	Keller Williams Advisors	21	\$13,616,279
138	Candace N. Burton	Sibcy Cline	36	\$13,599,170
139	David Hirschman	Keller Williams Advisors	30	\$13,592,300
140	Robyn L. Rhein	eXp Realty	40	\$13,441,121
141	Jennifer L. Allred	Coldwell Banker Realty	36	\$13,425,622
142	Steve S. Early	Sibcy Cline	17	\$13,330,575
143	Timothy J. Mahoney II	Sibcy Cline	15	\$13,246,018
144	Debra Gentene	Sibcy Cline	31	\$13,245,700
145	Jeffrey Boyle	Keller Williams Advisors	48	\$13,238,950
146	Pamela S. Socha	eXp Realty	36	\$13,214,570
147	Connie J. Greene	Robinson Sotheby's Internat'l	17	\$13,064,388
148	Jason R. Beebe	Comey & Shepherd	38	\$12,998,340
149	Kathryn M. Cousino	Coldwell Banker Realty	9	\$12,933,001
150	Heather S. Kopf	Kopf Hunter Haas	23	\$12,894,000

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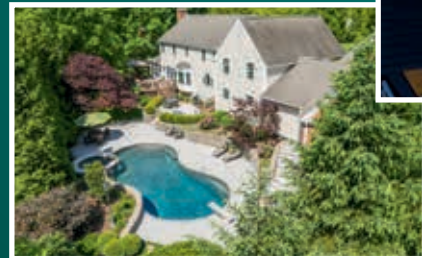
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