

NORTHWEST INDIANA

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.

TOP AGENT:

DAWN COLLINS



RISING STAR:

Christina King Rogers
of Christina King
Rogers Realty Group |
BHG RE Connections

PARTNER SPOTLIGHT:

Tai and Christopher
Crayton of Caring
Transitions Crown Point

SAVE THE DATE:

Launch Party
August 20th 1-3pm

Photo Cred: Melinda Nicole Photography

AUGUST 2024

E
A
G
L
E
E
Y
E
M
E
D
I
A



YOUR LOCAL **ONE-STOP-SHOP** REAL ESTATE MEDIA **PARTNER**

Why Choose Us?

PARTNERSHIP

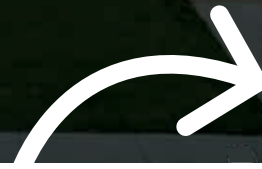
We value partnerships! As your go-to agency we can understand your unique vision and create a winning formula to help that vision come to life.

TRUST

We get it! It can be challenging to find a trusted partner for your business. That is why we have a team of true pros that will all put you first and communicate through every step of the project.

CONSISTENCY

Consistency is a non-negotiable pillar of success and value in our business. We believe in giving that 5 star treatment to everyone on every project.



Partner With Us Today!

WHY *move* WHEN YOU CAN *improve*?



FROM THE SMALLEST REPAIR TO THE LARGEST RENOVATION, PHOENIX HOME RENOVATION CAN HELP.

For a FREE QUOTE call 219.512.5316

OR VISIT WWW.PHX-RENO.COM

MAKE OLD LOOK NEW, NEW LOOK BETTER, AND BETTER LOOK BEST.

CUSTOM KITCHEN, BATH, BAR, ENTERTAINMENT CABINETS, AND ALL TYPE COUNTER TOP SURFACES

TRI-TOWN
CABINETS & COUNTERS



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

CATERING

Great Harvest NWI
(219) 310-1375
www.greatharvestnwi.com

ESTATE SALES

Caring Transitions
Of Crown Point
(219) 213-9413
www.caringtransitionscp.com

HOME INSPECTION

Contreras Home Inspections
(219) 309-7142
www.contrerashomeinspections.com

Pillar To Post
(Tim James Team)
(219) 898-4357
timjames.pillartopost.com

INSURANCE

Indiana Farm
Bureau Insurance
(219) 789-7485
www.infarmbureau.com/
agents/Aaron-Schwartz-
Lake-CrownPoint-IN

LANDSCAPING

Grady's All Season
Landscape & Design
(219) 670-7513
www.gradylandscaping.com

MORTGAGE / LENDER

CrossCountry Mortgage, LLC
(219) 240-1116
ccmhomelending.com

Everwise Credit Union
Scott Kosteba
(219) 365-0900 Ext. 5025
skosteba@everwisecu.com

First Community Mortgage -
The Amana McKenzie Team
(219) 274-0186
www.approvedwith
amanda.com

PAINTING CONTRACTOR

Fred's Contracting Inc.
(219) 865-2056
www.fcipaints.com

PHOTOGRAPHY

T-23 Productions
(219) 381-5719
www.t-23productions.com

**PHOTOGRAPHY/
BRANDING**

Melinda Nicole Photography
(219) 201-0156
melindanicole
photography.com

**PHOTOGRAPHY/
VIDEO PRODUCTION**

Eagle Eye Media
(708) 351-0954
www.eagleeyemedianwi.com

PLUMBING

The Plumbing Paramedics
(317) 491-5230
www.theplumbing
paramedics.com/
valparaiso-in

PRINTING / PROMOTIONAL

TradeWinds Print Shop
(219) 945-0100
www.tradewindssign
shop.com

PROPERTY MANAGEMENT

Real Property Management
Northwest Indiana
(219) 525-1277
www.rpmnwindiana.com

RENOVATIONS

Phoenix Home
Renovation NWI, LLC
(219) 247-8773
www.phx-reno.com

ROOFING

Kittle Quality Roofing
(219) 816-2205
www.kittlequalityroofing.com

STAGING

Modishly Designed
(219) 546-1696
www.modishlydesigned.com

TITLE & ESCROW

Meridian Title
(317) 966-2270
MeridianTitle.com

WOOD FLOORING

Everlast Flooring
(219) 916-4777
www.everlast-flooring.com



MODISHLY DESIGNED

PROPERTY
PRESENTATION
EXPERTS



3427 E 83rd Place Merrillville, IN 46410 • 219-546-1696



Partner with
CrossCountry Mortgage, LLC!



We have been in the industry for over 29 years! You can count on us to help you get your dream home! Our friendly service and educated team guide our clients to a smooth closing!

CCM
Popular Products

- Freddie Mac Borrower Smart Access
- Good Neighbor Next Door
- FHA 203(k) Rehabilitation
- Buy Now Refi Later!
- Fannie Mae 2-4 Unit 5% Down

Contact us Today!

- CCMHomeLending.com
- TeamWendy@CCM.com
- 219-750-9591

- Video Tours
- Real Estate Photos
- Headshots
- Reels & more



Call Tyler for Pricing and Availability!
(219) - 381 - 5719

TABLE OF CONTENTS

	<p>08 Meet the Team</p>		<p>10 Publisher's Note</p>		<p>12 Upcoming Event: Launch Party August 20th</p>
	<p>14 Partner Spotlight: Tai and Christopher Crayton</p>		<p>18 Rising Star: Christina King Rogers</p>		<p>22 Cover Story: Dawn Collins</p>



GREAT HARVEST
BAKERY • CAFE

WELCOME HOME

with FRESH BAKED GOODIES



Make your open house feel like home with our made-from-scratch treats. From cookies to muffins, scones to brownies, our delicious goodies add a warm, inviting touch to your event. Order now and get 10% off your first order when placed by September 30, 2024.

Let us help you create a memorable experience for your clients.

BECAUSE WHEN YOU PROVIDE THE HOME, WE PROVIDE THE WELCOME.

Email katie.smith@greatharvestnwi.com and reference this promotion to claim your discount.

 **ROOFING**
 **SIDING**
 **GUTTERS**
 **FASCIA**
 **WINDOWS**

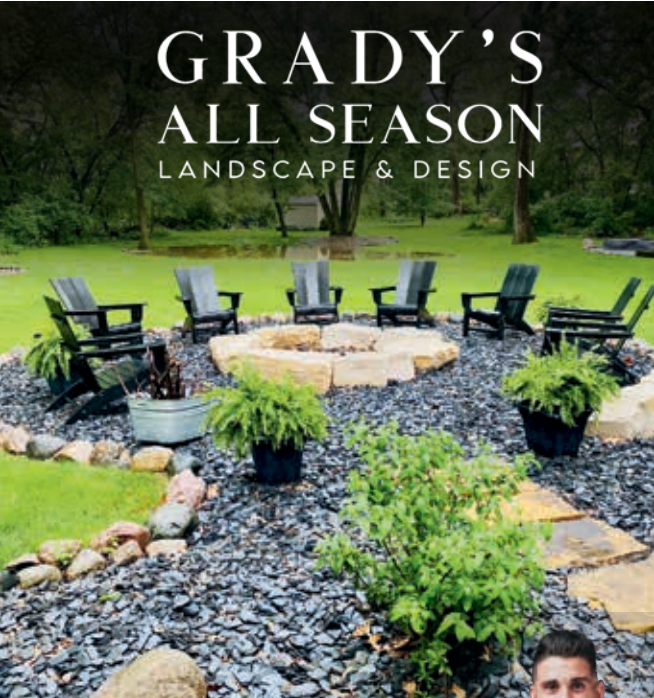




KITTLE QUALITY
ROOFING, LLC 219.816.2205

Chris Kittle: 219-816-2205 • ckittleroofting@yahoo.com
Andy Strong: 219-916-2636 • askittlequalityroofing@yahoo.com


KITTLEQUALITYROOFING.COM



GRADY'S
ALL SEASON
LANDSCAPE & DESIGN

PATIOS | WALKWAYS | FIRE PITS
Call us today for all your landscaping needs!

TROY GRADY
219-670-7513
tgradylandscape@gmail.com



TradeWinds Sign Shop has a variety of realtor signage to choose from.

Call TODAY to get a free quote!

10% Off
for New Customers

Every dollar the sign shop makes goes right back into the organization to continue providing services for individuals with disabilities.



SIGN SHOP

HEATHER AMES
Sales & Marketing Associate
Homes@tradewindswi.org

3198 E. 83rd Place • Merrillville, IN 46410
www.tradewindssignshop.com

MEET THE
NORTHWEST INDIANA
 REAL PRODUCERS TEAM



Colt Contreras
Publisher



Val Contreras
Senior Editor



Giavonni Downing
Writer



Melinda Almaguer
Photographer



Heidi Holtsclaw
Ad Manager



If you are interested in contributing or nominating REALTORS® for certain stories, please email us at colt.contreras@n2co.com.

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

CONFIDENCE IN EVERY CLOSING

PROTECTING PROPERTY RIGHTS SINCE 1938

Cindy Finley
Senior Account Manager
 219.713.9760
cfinley@meridiantitle.com

Palmer Myers
Senior Account Manager
 219.746.0873
pmyers@meridiantitle.com

Dawn Zigler
Senior Account Manager
 219.608.4799
dzigler@meridiantitle.com

Brooke Leonard
Account Manager
 219.677.3769
bleonard@meridiantitle.com



MERIDIAN TITLE
 YOUR PEACE OF MIND

Choose Meridian Title!



meridiantitle.com

PUBLISHER'S NOTE

**WELCOME TO
THE AUGUST
ISSUE OF
NORTHWEST
INDIANA REAL
PRODUCERS!**

We are delighted to introduce the newest preferred partners who have joined us in supporting our community: Everwise Credit Union, Grady's All Season Landscape & Design, Indiana Farm Bureau Insurance, and TradeWinds Print Shop. Together, we look forward to enhancing our readers' experience with their valuable services and commitment to excellence.

In this issue, we feature stories of remarkable individuals who exemplify dedication, compassion, and innovation in their respective fields. Common threads weave through their narratives, emphasizing resilience, community impact, and a steadfast commitment to service.

Tai and Christopher Crayton of Caring Transitions Crown Point lead with empathy and expertise, guiding families through challenging transitions with care and understanding. Their blend of social work and entrepreneurial spirit underscores their deep-rooted commitment to making a meaningful difference in the lives of seniors across Northwest Indiana. Christina King Rogers, a standout in real estate, intertwines excellence with ministry, embodying a unique approach that resonates deeply with her clients. Her journey from renovation business to top-performing realtor is a testament to faith, resilience, and unwavering dedication to her community. Dawn Collins, a trailblazer in Valparaiso's real estate scene, shapes her career with a blend of innovation



COLT CONTRERAS

Owner/Publisher
colt.contreras@n2co.com
(219) 309-7142

and community service. With over three decades of experience, she continues to redefine success by prioritizing integrity, client satisfaction, and active community engagement.

As you delve into their stories, you'll discover how each of these individuals not only excels professionally but also enriches the fabric of our community through their generous spirits and impactful contributions.

We are thrilled to extend a special invitation to our inaugural event! Our Launch Party, sponsored by Wendy Krischke of Cross Country Mortgage, will be on August 20th from 1-3pm at Innsbrook Country Club in Merrillville. Our social events are FREE for REALTORS®, with food and door prize giveaways for everyone in attendance. The events are designed to increase social connections between top agents and top affiliates so that the best of the best can grow their business together. Join us for an afternoon of celebration and networking as we kick off this new chapter together!

Thank you for being a part of the NWI Real Producers community. We hope you enjoy this issue filled with inspiring stories and valuable insights. Stay tuned for more exciting updates and features in the months to come!

▶ save the date

NORTHWEST INDIANA REAL PRODUCERS LAUNCH PARTY



**TUESDAY,
AUGUST 20TH
1:00-3:00PM**

You are invited to the exclusive *Northwest Indiana Real Producers* Launch Event!

Innsbrook Country Club
6701 W Taft St
Merrillville, IN 46410

This invite-only event is dedicated to celebrating the top 300 REALTORS® and teams in the Region, along with our esteemed preferred partners. Get ready to mix and mingle with top real estate professionals, enjoy delicious food and drinks, and have a chance to win fabulous prizes from our partners.

This event is sponsored by **Wendy Krischke of CrossCountry Mortgage** and is FREE to Realtors!

WHAT TO EXPECT:

- * A networking happy hour with the top real estate professionals
- * Appetizers, desserts from Great Harvest Bakery, and a cash bar
- * Engaging conversations with our local preferred partners
- * Celebration of our June, July, and August featured agents and partners
- * Opportunities to win giveaways--bring your business cards to enter drawings that will occur throughout the event!



SCAN TO RSVP



THE WENDY KRISCHKE TEAM
CROSSCOUNTRY MORTGAGE™

YOUR HEADSHOT & Personal Branding PHOTOGRAPHER!



Melinda



SCAN TO WEBSITE

MELINDA NICOLE
Photography

219-323-4657 MELINDANICOLEPHOTOGRAPHY219@GMAIL.COM

fc first community mortgage

unlock your
renovation

dreaming of transforming a property?
Contact me to learn about our Renovation Loans

Amanda McKenzie

Production Manager | NMLS ID 372937
219-274-0186 | Amanda.McKenzie@fcmhomeloans.com



Scan now to apply

Loan approval and terms are dependent upon borrower's credit, documented ability to repay, acceptability of collateral property, and underwriting criteria. FCM NMLS ID 629700



EVERLAST FLOORING

SERVING ALL OF NW INDIANA SINCE 1995

Hardwood • Vinyl Plank • Installation • Refinishing

Ken Erow | 219-916-4777



Partner with Us

Update your clients Home
with
Fred's Painting

Quality professional services
EXTERIOR INTERIOR
EPOXY FLOOR
CABINET REFINISHING

www.fcipaints.com
219-865-2056

See the Real Difference

Real Property Management Northwest Indiana is dedicated to helping you get the most out of your rental property. We take on the hassles of property management so you don't miss out on the things most important to you. Compare and see for yourself why people across the country trust their investments to the professionals at RPM Northwest Indiana.

Are you getting the best return on your investments? Contact us today to learn about our Wealth Optimizer tool!

219-525-1277 | RPMNWIndiana.com

REAL PROPERTY MANAGEMENT
NORTHWEST INDIANA
a neighborly company

© 2024 Real Property Management. Each office is independently owned and operated.

Our experts use our caring approach to assist families during life's transitions. Our services help eliminate barriers so realtors can do what they do best, sell the home. Let us help you get the house SOLD.

- Estate Sales & Online Auctions
- Downsizing & Decluttering
- Relocation Services
- Home Clean Outs

Organizing & Packing Homes • Clean-outs, Donations, Liquidations • Managing Clutter

Caring Transitions
Senior Relocation • Downsizing • Estate Sales

Contact Us Today!
219-213-9413

▶▶ partner spotlight

TAI

AND

CHRISTOPHER

OF CARING TRANSITIONS CROWN POINT

By Giavonni Downing • Photography by Melinda Nicole Photography

NAVIGATING TRANSITION TOGETHER

Tai and Christopher Crayton help families navigate change with a unique blend of compassion and expertise. Together, they own and operate Caring Transitions Crown Point, which specializes in senior relocation service for families across Northwest Indiana. Founded in 2006 and expanded locally three years ago, Caring Transitions supports seniors through various life transitions, from downsizing and estate sales to relocation and decluttering.

With a background in engineering and organizational leadership, Christopher and Tai, a licensed clinical social worker, bring a unique blend of skills to their roles as certified

relocation and transition specialists. “Our work isn’t transactional; it’s people-oriented,” Tai explains, emphasizing the importance of their social work background in understanding and meeting client needs.

Their journey into entrepreneurship began with a desire for a family-based business. “We wanted something that aligned with our skills and could benefit the community,” Christopher reflects. After thorough research and deliberation, they chose Caring Transitions, driven by Tai’s leadership abilities and shared commitment to service.



“

EFFECTIVE
COMMUNICATION
IS CRUCIAL IN MANAGING
OUR BUSINESS AND
CLIENT INTERACTIONS.

”

Their approach extends beyond business metrics; it's about building relationships. "People want to work with someone they know and trust," Christopher points out, highlighting their emphasis on establishing client connections.

Throughout their 15-year marriage, the Craytons have learned to nurture their relationship while building a legacy for their children through business and community impact. They support charitable causes like St. Jude's and Compassion International.

Operating as a husband-and-wife team comes with its challenges and rewards. "We understand each other's strengths and weaknesses," Tai notes, describing how their familiarity enhances their collaborative efforts. Christopher adds, "Effective communication is crucial in managing our business and client interactions."

Their vision for the future is bright. "We aim to create a business that allows us to make a meaningful impact and provide flexibility to support causes we care about," Tai shares. This aspiration reflects their goal of leveraging their success to benefit others through disaster relief efforts or ongoing community support.

Despite the challenges of entrepreneurship, including the steep learning curve and the need to balance work with personal life, the Craytons remain focused on their mission. "Helping families navigate stressful transitions and seeing the relief in their faces—that's what drives us," Tai concludes, echoing the heartfelt dedication that defines Caring Transitions.

As they continue to expand their footprint in the region, Tai and Christopher Crayton exemplify how a blend of passion, expertise, and relational focus can redefine success in senior care services.





▶▶ rising star

CHRISTINA KING ROGERS

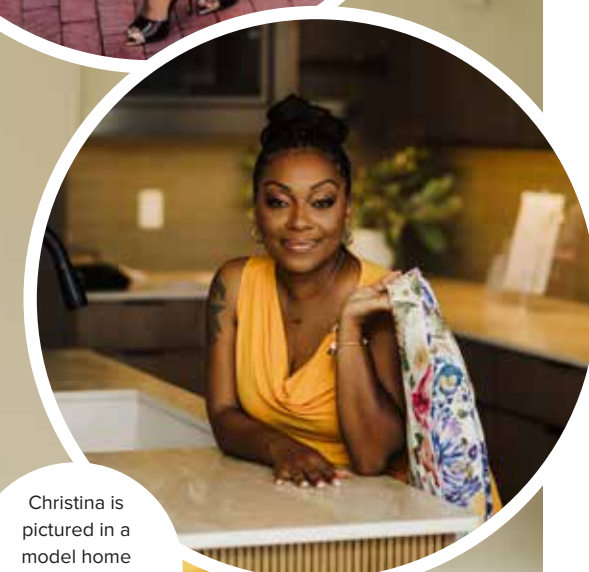
BLENDING EXCELLENCE IN MINISTRY AND MARKETPLACE

By Giovanni Downing
Photography by Melinda Nicole Photography



CHRISTIANA ROGERS KING

is a multifaceted real estate professional who puts faith first. Christina stands out for her impressive sales record, unwavering commitment to excellence, and unique approach that seamlessly blends ministry and marketplace. With a background steeped in home renovation and a passion for helping clients find their dream homes, Christina's journey is a testament to resilience, authenticity, and the power of faith.



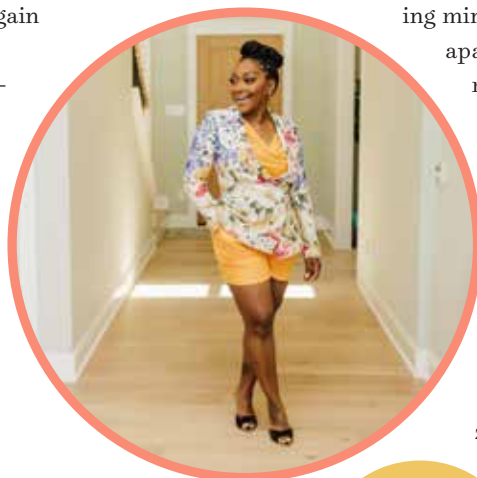
Christina has a core value of excellence. "My value proposition has been excellence," she explained. This dedication has opened doors, fostering trust and building a strong rapport with clients. "When I am dealing with my clients, they know I have their best interests at heart," she added, emphasizing the importance of genuine communication and care.

When Better Homes and Gardens Real Estate sought Christina out, their philosophy of "bloom where you are planted" resonated deeply with her. "I needed a place where I could be authentically me and grow my brand in the way I envision," she said. The partnership has provided the marketing tools and support needed to flourish while staying true to herself. She

Christina is pictured in a model home by Heartland Builders | Rick Mossell

has bloomed authentically, reaching 2 million in her first two years as a realtor.

Before becoming a licensed realtor, Christina and her husband were immersed in the renovation business. Their business, Whole International Developments, helped Christina gain hands-on experience leading to invaluable insights into the industry. “We’ve been renovating homes in the Chicagoland and Northwest Indiana areas, both residential and commercial,” she shared. This background has been instrumental in her real estate career, allowing her to offer clients practical advice on preparing their homes for sale.



Her husband believed that becoming a realtor was a natural transition for Christina.

Her husband encouraged Christina to leap into real estate during the pandemic. “It took me two years to feel led in that direction,” she recalled. Once she committed, her success was swift. Passing all her exams on the first try was a clear sign that she was on the right path. “The doors started to open, and I knew this was the path for me,” she said.



Christina enjoying a meal, prayer, and solitude at Gamba Ristorante

Christina’s ability to balance her roles as a mother, wife, and realtor is rooted in setting boundaries. “I have a cut-off time for work to ensure I’m present for my family,” she stated. This balance is crucial given her busy household with four children. Systems and support, including an accountability partner at Better Homes and Gardens, help her manage her growing business without compromising her family life.



With her business brand expanding rapidly, Christina King Rogers Realty Group is now focused on leveraging success by building a team. “I have multiple deals in Illinois and Indiana, so I need

help to maintain and continue to grow,” she explained. She recently added a client care coordinator and a buyer’s agent to Christina King Rogers Realty Group, allowing her to focus on strategic growth.

Christina’s unique approach to combining ministry with real estate sets her apart. “I have married ministry and marketplace together,” she says proudly. This approach has built a deep level of trust with her clients. “We pray over the homes before we leave,” she shares, highlighting how her faith plays a central role in her business. Christina has turned pain into purpose and now helps others through her organization, Be Made Whole Ministries.

Christina’s journey has been challenging, but she sees every obstacle as a learning opportunity. “Every deal doesn’t make it to the closing table, but it has shown me my resilience and dedication,” she says. Her definition of success is rooted in endurance. “Success to me is being able to endure. It comes from many failures and a refusal to give up.”

As Christina grows her business, she focuses on being an asset to her family and community. “Real estate provides security and shows my children that you can stand on your own two feet,” she said. She models hard work and proves that it can lead to big opportunities. The producers of HGTV’s House Hunters discovered Christina on social media and will feature her on the show this summer.

When Christina has downtime, she likes to dine out alone. She relishes the solitude and silence, using her meal as fuel for shopping, another activity she enjoys.

While Christina has accomplished a remarkable amount, her journey proves that authenticity, faith, and a spirit of excellence are the true markers of success.

“

EVERY DEAL DOESN'T MAKE IT TO THE CLOSING TABLE, BUT IT HAS SHOWN ME MY RESILIENCE & DEDICATION.

CHRISTINA KING ROGERS REALTY GROUP | BHG RE CONNECTIONS



▶▶ cover story

DAWN COLLINS

SHAPING REAL ESTATE
AND SERVING COMMUNITY



By Giavonni Downing
Photography by Melinda Nicole Photography

In the vibrant heart of Valparaiso, Indiana, Dawn Collins makes a big impact through real estate and her commitment to the community. With over three decades of experience, Collins has navigated changing markets and evolving trends, earning her a reputation as a leader and innovator in her field.

Her journey into real estate began unexpectedly, sparked by a twist of fate and a keen eye for opportunity. “I started out teaching fitness classes,” she reminisces, reflecting on her early career in education and fitness. Little did she know that a chance encounter with a local builder would set her on a trajectory toward

a lifelong passion. Encouraged to pursue real estate, Collins swiftly transitioned from a fitness enthusiast to a licensed agent with a thirst for new challenges.

Armed with a fresh perspective and a cell phone that was then a rarity among agents, Collins embraced the burgeoning opportunities of the real estate market in the 90s, diving headfirst into a world of open houses and client negotiations.

Collins’ career trajectory soared as she moved from an independent agency to prominent corporate entities like Coldwell Banker and Century 21, where she thrived and honed her skills. Her decision to purchase a Century 21 franchise in 2006 marked a pivotal moment in her career, driven by a desire to chart her course amidst an impending recession. “I achieved early success, in part because I had the privilege of representing many of the area’s top builders and developers,” she reflects modestly, attributing her success to strategic partnerships and a knack for identifying market trends.

Specializing in high-end properties and new developments, Collins differentiated





Dawn and cherished rescue cat Buddy

markets. Embracing digital platforms and modern marketing strategies, Collins continues to innovate while preserving the core values of integrity and personalized service that define her brand.

Collins shows no signs of slowing down. With a legacy built on resilience and client satisfaction, she remains committed to expanding her influence and nurturing the next generation of real estate professionals. “I’ve been able to develop an excellent client base over my 30-year career,” she remarks humbly, emphasizing the importance of adaptability and community engagement in sustaining long-term success.

Beyond her professional achievements, Dawn Collins is deeply committed to serving her community. Her involvement with the Valpo Chamber of Commerce and YMCA reflects her dedication to enhancing local business and community wellness initiatives. Each

herself with impeccable customer service and a commitment to building lasting relationships. “Repeat referral business is almost exclusively what I serve now,” she explains, underscoring the trust and loyalty she has cultivated over the years. Her client-centric approach and a deep understanding of industry nuances have solidified her as a trusted advisor and a sought-after figure in the local real estate scene.

Collins remained ahead of the curve as the industry landscape evolved with technological advancements and shifting consumer behaviors. “My son Aaron has helped me stay current,” she shares proudly, acknowledging the invaluable contributions of her son, an interior designer and social media maven. Aaron Collins, a partner in Team Collins, is licensed in 3 states: Indiana, California, & Florida. He currently splits his time between Valparaiso and Tampa, where he actively sells real estate in both



year, she dons the role of Mrs. Claus at the local breakfast with Santa, spreading joy and warmth during the holiday season.

Collins’ philanthropic efforts extend beyond seasonal festivities. She participates in fundraisers such as the YMCA Annual campaign, serving with her husband Dave as Chair and Co-Chair for the past three years, and organizes fashion shows for causes such as Make a Wish Foundation and Housing Opportunities. She actively supports organizations like Toys for Tots, Go Red For Women, and VNA Hospice, embodying her belief that “charity starts at home.” Her


**MY FAMILY
MANTRA HAS
ALWAYS BEEN
TO HONOR OUR
COUNTRY, FAMILY,
FAITH, AND
COMMUNITY.**



contributions resonate throughout the community, where she organizes fundraisers and spearheads initiatives that foster unity and support among neighbors.

Her home is a testament to her patriotism, adorned annually with Memorial Day neighborhood flag displays and a grand 20-foot flagpole. It’s a hub of holiday joy, especially during Halloween and Christmas, where festive decorations and community gatherings thrive under her guidance.

“My family mantra has always been to honor our country, family, faith, and community,” Collins



Dawn and sister Linda Metzger

shares, reflecting on the values instilled in her upbringing. Raised in an artistic household, with her mother's passion for painting and her sister's creative design streak, Collins channels her creativity through music, dance, and fashion.

Her compassion also extends to animals, with her beloved cat Buddy, adopted unexpectedly and now a central figure in their lives, inspiring their involvement with the Independent Cat Society.

As she looks toward the future, Collins remains committed to her craft, driven by her passion and a legacy of service.



DAWN COLLINS
EXECUTIVE REALTY

@PROPERTIES CHRISTIE'S
INTERNATIONAL REAL ESTATE



PLUMBING PARAMEDICS

FREE SERVICE CALL
with any plumbing repair (\$79.95 value)

EXPERT PLUMBING SERVICES FOR EMERGENCIES AND THE EVERY DAY.

24/7 SERVICE
CALL TODAY 219-554-8808

Nothing beats the feeling of homeownership.

Everwise Mortgage Solutions
8614 St. Joe Road • Fort Wayne
(260) 338.1888

everwise CREDIT UNION

Equal Housing Opportunity, NMLS# 686706. Subject to credit approval and membership requirements.

WHY SHOULD YOU WORK WITH A LOCAL INDIANA FARM BUREAU INSURANCE AGENT?

- 1 **Get prompt, polite service.** ✓
- 2 **Help your clients close on time.** ✓
- 3 **Increase client trust.** ✓

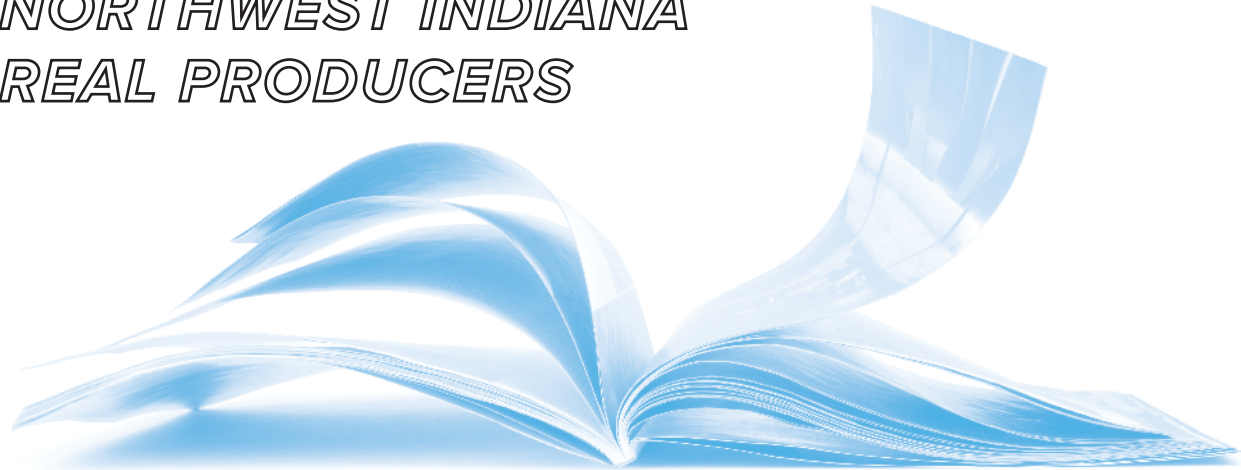
AARON SCHWARTZ
AGENT
CALL OR TEXT: (219) 789-7485
2008 N MAIN ST. | CROWN POINT

INDIANA FARM BUREAU INSURANCE
STOP KNOCKING ON WOOD



FAQ

ALL ABOUT NORTHWEST INDIANA REAL PRODUCERS



Q: WHO RECEIVES THIS MAGAZINE?

A: The top 300 agents in Northwest Indiana based on volume for the previous year and our Preferred Partners. There are thousands of agents in NWI, and you, in this elite group, are the cream of the crop. Just to be included in this group is an accomplishment that testifies to your hard work, dedication, and proficiency.

Q: DO REAL ESTATE AGENTS HAVE TO PAY FOR MAGAZINES OR EVENTS?

A: NO! The magazine and events are FREE to agents and funded by the partners who advertise.

Q: WHAT KIND OF CONTENT WILL BE FEATURED?

A: This is all about you. We'll do personal and unique stories on members in the community, providing you with a platform to inspire others. As we grow, we'll add fresh content focused

entirely on you. It costs absolutely nothing for a REALTOR® to be featured. We are not a pay to play model; we write real stories, about Real Producers, and we're always accepting nominations. We will consider anyone brought to our attention-- we don't know everyone's story so we need your help to learn about them!

Q: WHO ARE OUR PARTNERS?

A: Anyone listed as a "Preferred Partner" in the front of the magazine is funding and fueling this community and is an essential part of it. They are the top professionals in their industry. They will have an ad in every issue of the magazine and attend our events. One or many of you have recommended every single Preferred Partner you see in this publication. Our goal is to create a powerhouse network, not only for the best REALTORS® in the area, but the best affiliates as well, so we can grow stronger together.

Q: DOES Real Producers HAVE EVENTS?

A: Yes! Along with the magazine, we will host quarterly events exclusive to this community, where you —the best of the best— get together at local venues to socialize, mastermind, deepen our connections, and better our businesses. We will communicate about events through the magazine, via email, and on social media.

Q: HOW CAN I RECOMMEND A BUSINESS OR FEATURE STORY?

A: If you are interested in contributing, nominating REALTORS® to be featured, know of top-notch affiliate partners who you believe should be a part of our community, or would simply like to network; email or call us. I look forward to hearing from you!

Email: colt.contreras@n2co.com

Adding Peace of Mind TO YOUR HOME BUYING EXPERIENCE

- ✓ Residential Home Inspection
- ✓ Sewer Scope Inspection
- ✓ Septic Inspection
- ✓ Radon Testing
- ✓ Wood Destroying Insect Inspection
- ✓ Well Inspection
- ✓ Pre-Listing Inspection
- ✓ 11-Month Warranty (New Builds)
- ✓ Commercial Drone Pilot
- ✓ Infrared Camera Certified
- ✓ Water Quality Testing



Colt Contreras Owner/Inspector



219-309-7142

Colt@ContrerasHomeInspections.com





20 YEARS OF
THE N2 COMPANY

TWO GREAT BUSINESSES, SAME GREAT OWNERS!



Radon Testing & Mitigation
Indoor Air Quality Testing & Solutions

Superior Residential & Commercial Inspections
WDI Inspections, Radon Testing, Water Testing, Mold Testing, & More!

