



Houston's Most Reliable Roofing Contractor

Call or visit or website for your **FREE**, *no obligations*, roof inspection and consultation!

281.744.9841 • apex-roofs.com



Woodlands and has easy access to Interstate 45 and Bush Intercontinental Airport.

- We look forward to serving The Woodlands area







€ 346.522.2330

™ TeamWoodlands@PattenTitle.com

A TRUE PARTNER ORIENTED

SERVICE



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

BUILDER

DSLD Homes (281) 682-6531 www.DSLDHomes.com/ Communities/Texas

CUSTOM POOL BUILDER

Summit Custom Pools Preston Deanhardt (252) 230-6501 Facebook.com/ SummitCustomPoolsINC

HOME INSPECTION

KeenEye Inspections LLC Chintan Patel (832) 495-2945 www.keeneyeinspections.net

Morrell Inspection Services of Houston (985) 856-8008 MorrellInspectHouston.com

TLC Home Inspections (512) 887-2663 TLCInspectors.com

HOME INSPECTIONS & ENGINEERING

GreenWorks Inspections (972) 802-8385 GreenWorksInspections.com

First American Home Warranty (210) 935-2267 firstamrealestate.com

HOME WARRANTY

INSURANCE AGENCY

Goosehead Insurance - Avory Agan (713) 966-6404 Goosehead.com

LISTING PREPARATION SERVICES

Freemodel Keely James Moore (281) 793-0116

LUXURY RANCH LIVING

Big Easy Ranch (979) 733-8635 BigEasyRanch.com

MORTGAGE

Brenda Kees -Grace Home Lending Brenda Kees (713) 806-6628

HouseLoan.com/BrendaKees

OVM Financial (757) 230-8697

Home.OVMFinancial.com

MORTGAGE BANKER

Nacol Waligura - First Horizon Bank (281) 352-9627 NacolsWaligura.com

MORTGAGE LENDER

Alterra Home Loans - Vinesa Gomez (602) 668-5243

PEST CONTROL SERVICES

Pest Stoppers (281) 660-1096 PestStoppers.net

ROOFING PROFESSIONALS

Texas Signature Roofing (979) 220-5441 TexasSignatureRoofing.com

ROOFING SERVICES

Apex Roofing Solutions, Inc. (281) 744-9841 Apex-Roofs.com

ROOFING, CONSTRUCTION & RESTORATION

Coastal Construction Roofing & Restoration (281) 705-5289 CCRRLLC.com

TITLE COMPANY

Fidelity National Title Laurie Ford (281) 701-5000 www.texas.fntic.com/ Laurie-Ford

Patten Title Company (713) 621-5808 www.pattentitle.com

Southern Title (832) 418-3747 SouthernTitleTX.com

Stewart Title (800) 729-1900 Stewart.com









BETTER WAY TO LIVE BUILD SAVE

DSLDHOMES.COM







Brenda Kees has all your mortgage needs handled!



3239 N Loop 1604 W, Suite 128 San Antonio, TX 78257

713-212-3036

BKees@gracehomelending.com

Brenda Kees





Residential & Commercial Property Inspections

Book Your First Inspection Today 832.422.2332

KeenEyeInspections.net inspect@keeneyeinspections.net

Infrared Thermal Scan, Digital Foundation Level & Sprinkler System included with every Home Inspection

- Buyer's Inspection
- Seller's Inspection
- ☑ New Construction
- Phase Inspection
- ☑ Warranty Inspection
- Swimming Pool & Spa
- Mold Inspection & Testing
- Advanced Stucco
- Sewer Scope



4 · August 2024

TABLE OF

CONTENTS







Meet the



08 over Story

21









REAL PRODUCERS

PRINT IS STILL ALIVE.

Celebrating two decades of print excellence, now 800 niche magazines strong (and counting).



STROLL PRODUCERS BELOCAL of hyport

MEET THE

NORTH HOUSTON

REAL PRODUCERS TEAM



Publisher Jason Shelden 512-535-1949 jason.shelden@ realproducersmag.com



Content Director Erin Rystad



Operations Emily Eyob



REALTOR® Relations Mazie Martin



Photographer Jason Dotson



Photographer



Staff Writer Elizabeth McCabe



Staff Writer Megan Taylor-DiCenzo



If you are interested in contributing or nominating REALTORS® for certain stories, please email us at jason.shelden@realproducersmag.com.

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



If you want your offer on the home you REALLY love to stand out from the pack, there's nothing more effective than making it ALL-CASH. AnnieMac Home Mortgage along with our affiliate AnnieMac Private Equity now offers TWO cash programs designed to help you land the home of your dreams:

CalhOffer | Buy Nowsell later

Don't Lose Your Dream Home to Other Offers!

Contact me today to learn more.

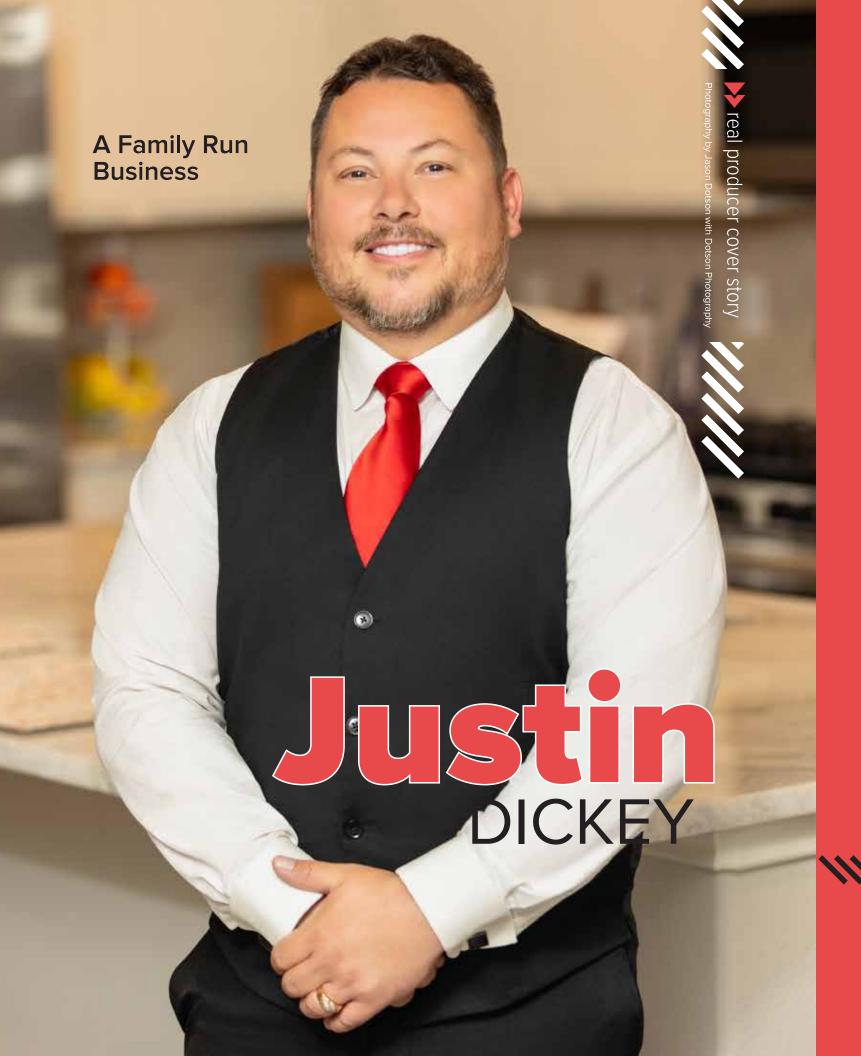


with AnnieMac Home Mortgage



ROBERT COLLIER MORTGAGE LOAN **ORIGINATOR** NMLS #: 2107706 Phone: 936-554-7352 rcollier@annie-mac.com robertcollier.ovmfinancial.com

'Cosh Office' and 'Buy Nove, Self-Later' programs are fulfilled by Annieblac Private Equity Cash/Keys; (Lash/Keys), an affiliate of Annieblac Home Mortgage (Annieblac). Cush/Keys is not a financial inotitation and does not originate or issue loan commitments. You must be per-approved by Carth/Keys for the Carth Offer program's income and collateral requirements. Once approved, the offer and purchase will be in the name of Carth/Keys. You must then purchase the home from Casth/Keys within 180 days. You are required to pay all transfer pre-approved by Calcurkry, to the Last unit programs recome and constituting section and constitutions on Cash Office For complete Recording information, please visit www.annie-mac.com/page-Ricensing, Corp NMLS# 338923, Corp NMLS# 338923, OVM Financial, 311 E Main Street, Nacogdoches, TX 75961. American Neighborhood Mortgage Acceptance Company LLC (dba AnnielMac Home Mortgage, OVM Financial, LoFiDirect) Texas-SML Mortgage Barker Registration, 24614 Kingsland Bird, Suite L1, Katy, TX 77494, NMLS ID # 338923, (www. misconsumeracoess.org), Virginia Mortgage Lender and Broker License #MC-5523.





HIS FATHER'S SERVICE IN THE AIR FORCE. THEY ESTABLISHED THEIR

HOME OFF 290 & FAIRBANKS NORTH HOUSTON.



In 1996, Justin and his wife,
Amber, embarked on their journey together, tying the knot in 2001 when they were 21 and 19, respectively. The couple purchased their first house, laying the foundation for their future endeavors. Justin initially delved into real estate in 2004, providing support to his wife by managing appointments, contracts, and optimizing her showing routes.

In 2006, Justin obtained his real estate license, gradually increasing his involvement in the field while primarily focusing on raising their two sons.

Remarkably, he balanced his responsibilities as a stay-athome dad for 15 years with occasional real estate transactions.

What distinguishes the
Dickey Team now is that it is
a completely family run business. Amber Dickey, Justin's
wife, is not only his life partner
but also his business partner. Their
eldest son, Justin Jr., 21, manages
online listings, while their 19-yearold son, Jeremy, is in the process
of obtaining his license to become
their showing agent. Additionally,
a cousin, John Paul, serves as their
buyers' agent and manages marketing efforts.

The Dickey family finds fulfillment in assisting others in achieving their dreams of homeownership. Understanding the challenges many face in this endeavor, they take great pride in every successful transaction. Their strong family bonds translate into their client relationships, as they empathize with their clients' experiences and needs.

Justin and Amber Dickey also have two younger sons, Jackson (12) and Jace (11). Outside of work, the Dickey family is tightly knit, prioritizing quality time together. Whether it's hosting family barbecues, game nights, or attending each other's events, such as football games, baseball games, or gymnastics competitions, they consistently support

one another. Justin, a devoted father and husband, coaches youth sports, always placing family above work commitments.

Justin attributes his success to the invaluable training received from his wife and the exceptional teamwork within their family-based business. Grateful for the support of their referrals and past clients, the Dickey Team acknowledges that their current position wouldn't have been possible with-







clients sell for more.



Keely James Moore Director of Partnerships 281) 793-0116 keely@freemodel.com





Did you know? 70% of home buyers forget their agent's name after just 1 year!

Stay top of mind and create a client for life with



in partnership with MAX HOME

Ask us how, schedule a meeting below



(737) 313-8842

Ready for your inspection? Book now!



Your success is our priority. We go beyond inspections. Let's chat about creating lifetime clients.

>> real producer aphy by Jason Dotson with Dotson Photography Written by Megan Taylor-DiCenzo

THERESA'S JOURNEY: FROM CORPORATE TO COMMERCIAL

Native Houstonian Theresa Wychico wasn't always a real estate agent, but she was undoubtedly meant to be one. Born and raised in Katy, Texas, Theresa currently lives in Cypress and has an office in Spring. No matter where she is, though, her heart resides with her clients and her team.

Theresa worked for 13 years as the sales channel manager for a safety training company performing online safety training for major corporations in the oil and gas and transportation industries and for the government.

With a team of 150 salesmen beneath her, Theresa grew the business into a multimillion-dollar corporation.

While she was proud of the success that company achieved, Theresa wondered if she could find success on her own. She was familiar with real estate already and enjoyed encouragement from her family to join the field.

In 2019, with the motivation of her mother, a part-time REALTOR® and her father and brother, both investors, Theresa earned her license. At that time, she was still working full-time for the safety company and tackling real estate every evening and weekend. "I was busy, but I wanted to make it work," Theresa remembered.



She did just that. In her first year, producing part-time, Theresa earned Rookie of the Year and was acknowledged as a Top Producing Agent (out of 470 agents). She earned Top Team as well. "I realized I was excelling and decided to make real estate my career," Theresa shared. "I loved it."

With the help of a mentor, Theresa created a business plan to transition to real estate full-time. She achieved those goals in six months and quit her corporate job in January 2021. "It was still scary to lose the security of a salary and benefits, though," Theresa admitted. "You sell real estate, or you don't eat, but that's what I love about it; there is a direct correlation between the effort and the outcome. I love being my own boss."

Shortly after, Lisa Carnley Benoit approached Theresa about opening their own brokerage. "It was a huge step," Theresa remembered. "For six weeks, we made a map and a game plan, and in December 2021, we officially opened Alpha Commercial Group."

Right away, Lisa and Theresa brought on agents. They currently have about six agents working alongside them. "They're rockin' it," Theresa said. "Commercial agents commonly close three to four deals a year; I have agents doing that in one quarter. It's rare to have a solid, cohesive team, but that's exactly what we have." Theresa set out to change commercial real estate for the better. She didn't want her team to fall into the common complaint of being unresponsive. "We're hungry, and we're here to sell real estate," Theresa clarified. "We're extremely responsive. We don't work a typical 9-5. My agents work around the clock, on

realproducersmag.com North Houston Real Producers • 15

weekends, and holidays. People know that when they work with Alpha, they'll get an agent who is available all the time."

Theresa wanted to change the perception of commercial real estate agents in other ways, too. "It's a very male-dominated field," she explained. "Studies have shown that only 36% of commercial realtors are women, and only 9% hold executive positions. I wanted to encourage more women to become commercial real estate agents."

To welcome more women to the field, Theresa created a learning environment. "We have in-person training every week," she said. "You don't need experience to work for Alpha. I will provide training and opportunity."

In addition to changing her own life and the lives of her team and clients, Theresa is passionate about giving back to the community. Alpha supports the Mila Foundation by sponsoring their blood drive every year.





suicide alongside Reflective Media Productions and collect bedsheets throughout the year to support Sleep in Heavenly Peace. "We have so many ongoing initiatives," Theresa shared.

When Theresa isn't working, she enjoys spending time with her family. "We're all very close," she said. "My mother, father, and brother all live in Houston; I talk to my parents several times throughout the week." She also loves being around children. "I have a Goddaughter in San Antonio," Theresa shared. "I'm the awesome aunt for my friends' kids."

When she can, Theresa spends her time traveling internationally. She has visited Australia, Thailand, Jamaica, The Philippines, Mexico, and other locales. "I love to embrace other cultures and do what the locals do," Theresa said.

Most of all, Theresa is proud of her team. "They are all hard workers and have their clients' best interest at heart," Theresa explained. "Alpha wouldn't be what it is without them. They all do the right thing. I'm happy to have created the environment Alpha has. To see people who come in with no experience knocking out deals left and right, I'm very proud of that. I give all the kudos to my team."

16 · August 2024

Fidelity National Title SOUTH TEXAS

KATY



WHO.WE.ARE.



ALVIN 111 S. Hardie St., Alvin, Texas 77511 281.671.5540

CHAMPIONS 20445 State Hwy 249 Suite, 110 Houston, Texas 77070 281,671,5580

CLEAR LAKE 711 W. Bay Area Blvd. Suite 320 Webster, Texas 77598 281.671.5560

GALLERIA 23226 Red River Dr. Katy, Texas 77494 1900 West Loop South Suite 100 Houston, Texas 77027 SUGAR LAND 2333 Town Center Dr Suite 200 Sugar Land, Texas 77478 281.240.2808

THE WOODLANDS 1800 Hughes Landing Blvd. Suite 150 The Woodlands, Texas 77380 281,203,6020





We're your #1 choice for roofing services right here in the Texas Triangle. A Signature We Stand Behind

Info@TxSigRoofing.com | 979-220-5441 | 936-661-8442 | texassignatureroofing.com



SR. VP MORTGAGE LOAN OFFICER

I speak fluent mortgage; ask me a question!

First Horizon bank offers all government, conventional and non-traditional financing, as well as well as special financing for self-employed buyers, firsttime homebuyers and professionals. Don't forget to ask about our Doctor loan financing tool.

Free Credit Applicants



Mortgage



Serivice



281-352-9627

For More Information www.nacolwaligura.com



A Guiding Light

Holly Flaskamp is a beautiful mix of peace and passion, tranquility and adventure. She brings a certain calm to the stressful world of realty, but she is also a bit of a thrill-seeker including skydiving and scuba diving (with sharks!). Through calm and chaos, Holly is there for her clients. She has been called their guiding light.

Born and raised in Nebraska, Holly attended Norfolk Senior High School and earned her Bachelor of Arts in Psychology from the University of Nebraska. She went on to work in the highly competitive field of pharmaceutical sales, where she honed skills in negotiating and advocacy, which have played a vital role in her success as a REALTOR®. So, too, have her talents for philanthropy and community organizing as well as her commitment to care for those around her.

Holly and her husband,
Brent, raised two children, Jacob and Ellena,
now young adults. Jacob
graduated from Auburn
University boasting a
double major in Business
Analytics and Accounting.
Now a CPA at Price
Waterhouse Coopers
in the city, he recently
bought a townhome with
Holly's guidance and has
begun building his wealth.



realproducersmag.com North Houston Real Producers • 19



Ellena graduated with a Marketing degree from the University of Georgia and has begun working for Fisher Investments in Dallas, TX.

In their early years, Holly dedicated her life to her children's care and loved being a stay-at-home mom, participating in all their school activities. Recognizing her true gift of caregiving, Holly's husband encouraged her to become a real estate agent, but she waited until Ellena was a junior in high school to obtain her license.

"Those first few years were like drinking through a firehose," Holly

laughed. "I had a lot of learning and a few clients."

However, Holly's last three years have taken off. "Home Sweet Home Real Estate Group is a wonderful, supportive group of ladies," she explained. "I have the training and the backing to succeed; every transaction is different, and I learn something new every time."

That knowledge has certainly paid off. Holly has earned Top Producer at the brokerage for the past two years. This accolade is surely due, in part, to the love she shows her clients.

"I love to do absolutely everything for them," Holly explained. "Recently, I brought lunch for my client and her movers; I know moving can be such a stressful time. Yes, I'm selling homes, but it's truly the people behind the homes who are important. It's important to me to go above and beyond to take care of my clients."

She has a lot to offer in the way of care and expertise; Holly has lived and worked in The Woodlands for more than 20 years, developing deep ties to her community churches, schools, and businesses. Her altruism and love for the community shine through every transaction. In fact, after each sale, Holly asks her clients where they would like her to donate 10% of her commission.

"If we're so blessed, we need to bless others," she shared. "I want to give to a charity near and dear to my clients' hearts." One such charity for Holly is Hope's Path, an organization dedicated to caring for young men who have 'aged out' of the foster care system."

For Holly, real estate is all about her people. "I love that we start as strangers," she said, "and a few months later, when we close on their house. we're saying, "I love you." Holly's compassion for her clients is the guiding light that shines so brightly toward their new homes, new lives, and new beginnings.







If you are a top 300 producer in the North Houston market, reach out to us, and we will supply you with this logo to use in your marketing efforts! TeamTexas@realproducersmag.com



If you are a Real Producers-nominated vendor partner, you can use this logo on your business card! Reach out to us at TeamTexas@realproducersmag.com

20 · August 2024 North Houston Real Producers • 21



Conventional

Investor Loans

Down Payment

Assistance

ITIN

NMLS 1478812 Solver of problems and team captin.



LOA & LO. NMLS 385183 Time line master and

LO with

compassion.

Sharon Rideau NMLS 859609 The LO with a heart of gold going above



Alfonso Llanes NMLS 2066162 LO and maker of dreams. El habla español.

Let our team help you create a better experience for your home buyer. Our team is dedicated to helping from start to finish. We will help your buyer find the right program and do it with integrity and a smile. (standing

Alterra Home Loans 602.668.5243 ahl-240111@goalterra.com

7301 N 16 St. Alterra Phoenix, AZ 85020





Your Local Resources firstamrealestate.com

> Phone Orders: 800.444.9030



Home Warranty

"We are here for you and your clients, before and after closing"



Elizabeth Seal Central Houston 281.686.0679



Laura Menchaca Katy & West Houston Area 713.206.5101



Laurie Bowman East and South Houston 832.452.1212



Amy Karels Greater North Houston Area 281.541.3771

02024 First American Home Warranty Corporation: All rights reserved. AD AUG HOUSTON MRP 8 2



ONE CALL DOES IT ALL



Texas' Best Inspection Company Dedicated to Houston Real Producers

Contact Us!



Brad Caldwell

972-802-8385

brad.caldwell@greenworksinspections.com



Jeff Marquardt

jeffrey.marquardt@greenworksinspections.com

Offering Home and Commercial Inspections, Engineering,

Environmental & Concierge Services.

Next-Day Appointments Available.

Open 7 Days/Week.

Over 24,000 Inspections Performed Annually

100% Satisfaction Guaranteed!

Serving **All of Texas** with a Team of 140+ Strong



We are your North Houston area offices

Delivering products, services and a seamless customer experience are only half of the equation. Our team's talent and expertise create an enjoyable experience and equate to the memorable closing your clients deserve.



Becky Bohannan Business Development Officer becky.bohannan@stewart.com Stewart Title - Tomball 14080 FM 2920 Suite E Tomball, TX 77377 713.591.3319



Hope Moye
Business Development Officer
hope.moye@stewart.com
Stewart Title - Magnolia/Conroe/Montgomery
Magnolia Office
6875 FM 1488
Suite 800
Magnolia, Texas 77354
346,224,1908



Shelley Kellar
Business Development Officer
shelley.kellar@stewart.com
Stewart Title - The Woodlands/Willis
The Woodlands Office
24 Waterway Avenue
Suite 250
The Woodlands, TX 77380
281,367,5454



Martha Palmer
Business Development Officer
martha.palmer@stewart.com
Stewart Title - Champions
19450 State Hwy. 249
Suite 250
Houston TX, 7707
832.237.6996



Kim Dockins
Business Development Officer
kim.dockins@stewart.com
Stewart Title - Cypress
25250 NW Frwy.
Suite 140
Cypress, TX 77429
713.203.8640

For more information vistit stewart.com/houston

© 2023 Stewart. All rights reserved.

Celebrating
130 Years
in Business