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GUETLE**  
Broker-Owner  
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*WHAT'S INSIDE:*

COVER STORY:  
Nick Guetle

ON THE RISE:  
Colleen Kelley

BROKER FEATURE:  
Align Right Realty Infinity

SPONSOR SPOTLIGHT:  
Jennifer Sheil with Synergy One Lending

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**Taylor Davis**  
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**Beth McCabe**  
*Senior Writer*



**Emmi Abel-Rutter**  
*Writer*



**Krista Silz**  
*Photographer*



**Brenna Smith**  
*Photographer*



**Geneva Eilertson**  
*Reprint Coordinator*



**Alexander Regueiro**  
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Meet  
**NICK  
GUETLE**  
Broker-Owner of  
Boardwalk REALTORS®

## PASSIONATE. PERSISTENT. **PURPOSEFUL.**

“I have a passion for my clients,” says Nick Guetle, Broker-Owner of Boardwalk REALTORS®. “I’m very proud to say that I put them first in a very busy schedule and guide them through what is probably the biggest investment of their lives.” With nearly five decades of experience in residential real estate, Nick has weathered the many ups and downs and market swings of the Cincinnati real estate market, consistently proving his dedication and expertise.

Nick has been a fixture in the industry, earning a place in the Cincinnati Board of REALTORS® Circle of Excellence for the last five decades. His career volume exceeds \$500 million, which speaks volumes about his hard work and commitment to his clients.





His journey to becoming a Top Producer began at the young age of 20 when he left Xavier University during his sophomore year to pursue a career in real estate. Inspired by his older brother, Mike, who was a REALTOR® with Wilson Realty, Nick had the inspiration and motivation to start his real estate career. This decision set the course for his professional life.

Nick is particularly passionate about working with his son, Patrick, and helping him learn the business. He finds it incredibly rewarding to see Patrick grow and succeed in this field. Passing on what he's learned and ensuring he does things the right way is very important to Nick. Prior to joining him in real estate, Patrick worked for nearly a decade in tech sales in New York City.

Nick's favorite quote is, "It doesn't get any better than this," which perfectly captures his gratitude and appreciation for his career and the people in his life. He couldn't be happier to see his son follow in his footsteps in real estate.

#### **Family + Fun**

Nick's dedication extends beyond his professional life. He has been married to Mary Sue Rueve Guetle for 45 years. Together, they have two children. In addition to Patrick, they are blessed with a daughter, Bridget. She resides in Naples, Florida, with her husband, Kevin, and their four sons, Charlie, Jack, Henry, and Thomas. Nick cherishes his role as "Poppa" to his grandsons.

**“IT DOESN'T  
GET ANY  
BETTER  
THAN THIS.”**





Outside of work, Nick enjoys spending time with his immediate and extended family. He follows their various sports and activities closely, having coached youth sports for many years and supported his children through their high school and college years. Quality time with family and friends is something he deeply values.

**Tips for Success**

With decades of experience, Nick has some words of wisdom for those looking to succeed in the competitive world of real estate. He believes in the importance of authenticity and integrity in every transaction. “Be yourself and always remember that what you do in each and every transaction that you are involved in builds the foundation of your career moving forward,” he advises.

**Final Thoughts**

Nick Guetle’s dedication to his clients, passion for real estate, and commitment to his family have made him a standout figure in the Cincinnati real estate market. As he continues to build on his legacy with Boardwalk REALTORS®, his story inspires aspiring real estate professionals and demonstrates the power of passion, persistence, and purpose.



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SVP, Area Manager  
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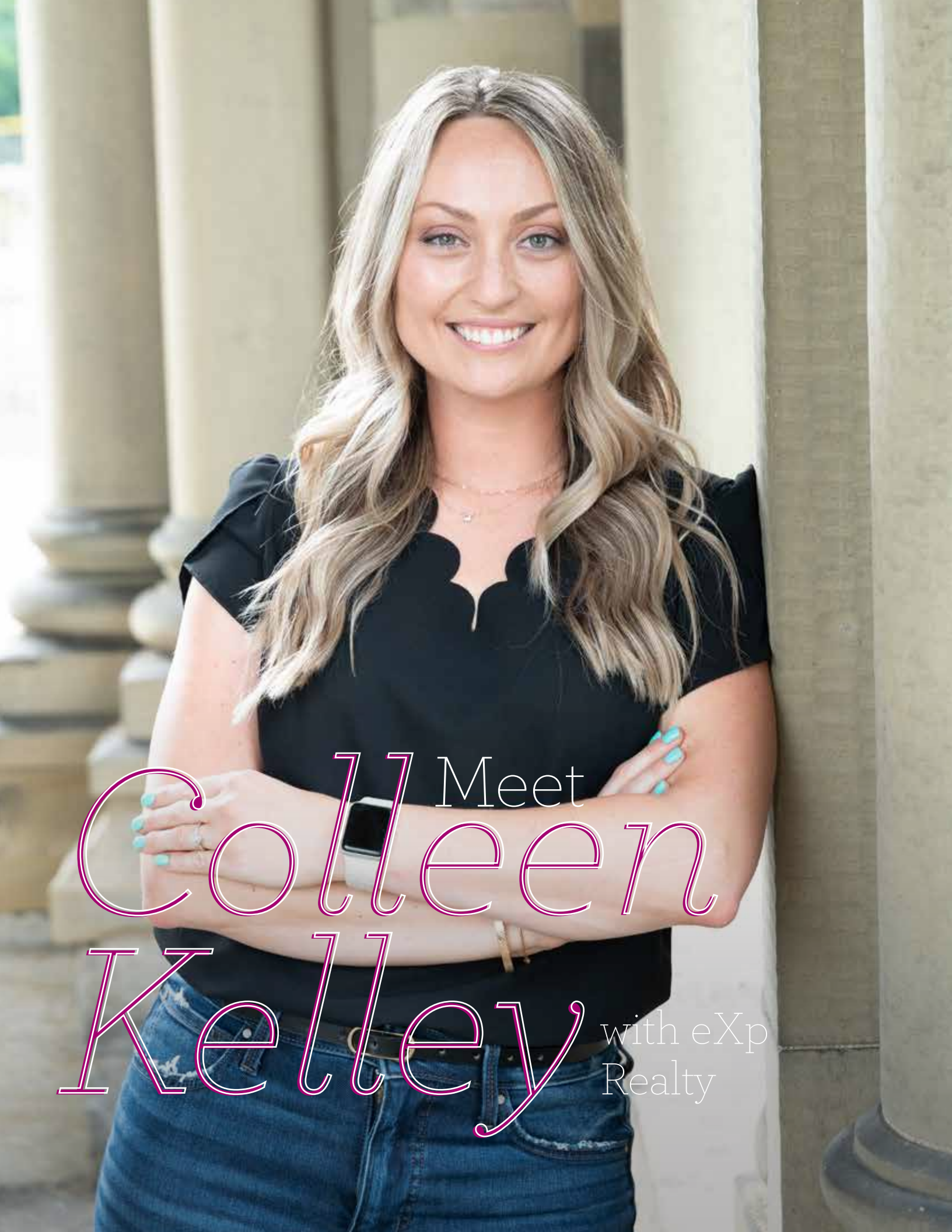
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# Meet Colleen Kelley with eXp Realty



“I’ve always felt a pull to real estate,” says REALTOR® Colleen Kelley with eXp Realty. She got into real estate 2 ½ years ago after buying a house herself.

“I was 24 years old and a single homeowner, which was a daunting task to do myself, but it was a source of pride for me. I loved having my own home and happy I wasn’t throwing away money to rent,” she comments. Colleen purchased her home in 2015 and got into real estate in 2021. With her local roots, she knew all about Cincinnati.

#### Local Roots

A proud Cincinnati native, Colleen grew up in Morrow, Ohio. After graduating from Mount Notre Dame High School, she attended the University of Cincinnati, where she earned her Bachelors in Nursing. “I’m

a Cincinnati through and through,” she smiles.

“I had a great family life growing up,” she adds. It made her into the individual that she is today. Eager to help others, Colleen enjoyed being an obstetrics and NICU nurse prior to real estate, which she enjoyed for a decade.

“That shaped me into the confident advocate that I am for my clients,” she comments. She developed listening skills and problem-solving skills, which works beautifully in real estate. “I can hold their hand and be a source of strength and knowledge for them in the market.”

Colleen pivoted during the pandemic to real estate, achieving a career



volume topping 15 million dollars. This year, she is on track to surpass last year’s volume and couldn’t be more excited about her career in real estate. However, the road wasn’t easy.

#### Developing Her Mindset

A woman of courage and confidence, Colleen had to improve her mindset before making the shift to real estate. “I wanted to jump to real estate for years before I actually did it,” she admits. “I was going from a



super stable hourly job to a commission-based job.” She had to wrestle with doubts, such as the question, “What if I fail?”

“I had to get over the negative mindset,” she says. “I surrounded myself with a supportive team to get over that mindset.” A self-described Type A personality, Colleen left nothing to chance. “I planned and saved 2 years before I made the jump to set myself up for success. It was hard to do, but I’m so glad I did it.”

Now Colleen loves what she does. “I like being that source of knowledge and calm for clients to navigate the crazy market,” she says.

*Family, Fun, Finding Fulfillment*

When not working, it’s all about family to Colleen. “I’m newly engaged,” she says with pride. She is looking forward to getting married to her fiancée Dustin. “We’ve been together for 6 years and are looking to get married in 2025.”

A loving pet parent, Colleen has two fur babies, a Lab mix and a Golden Retriever mix who were rescues. “They are spoiled rotten,” she laughs.

Family is also near and dear to Colleen’s heart. My parents and

siblings live within 30 minutes of her. Spending time with them is priceless. Expect to find them gathering at cook-outs, connecting with one another in the process.

To relax, you can find Colleen outdoors. “I like hiking, canoeing, and bringing our dogs to the Little Miami River,” she says. “Dustin and I also love going to craft breweries in Cincinnati,” she adds. They also like to tackle DIY house projects together.

One fun fact about Colleen is that she is still a nurse at heart. “I still



volunteer at the hospital where I used to work,” she comments. As a cuddler, she goes to the newborn NICU to comfort babies when the parents aren’t available. “I get my baby fix,” she smiles. She works in two-hour increments at a time, the limit allowed in this warm and dark environment. “They don’t want people to get sleepy holding babies,” explains Colleen.

*Final Thoughts*

In looking at her shift from nursing to real estate, Colleen has a heart of gratitude. She lives by the words, “Comparison is the thief of joy.” She has learned to blaze her own trail and achieve a life that has exceeded her wildest expectations. We can’t wait to see Colleen’s future endeavors in real estate. With her heart for others and helping hand guiding clients to the closing table, anything is possible.

“  
I like being that source of  
knowledge and calm for clients to  
navigate the crazy market.  
”



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## ALIGN RIGHT REALTY INFINITY: WHERE AGENTS AND CLIENTS THRIVE

At Align Right Realty Infinity, success is more than a goal... it's a way of life. Founded by Bill Lutts and Scott Windsor, this brokerage stands out for its unwavering commitment to creating a supportive environment where agents excel and clients receive exceptional service. Here's a closer look at what makes Align Right Realty Infinity a beacon in the real estate industry.

**Founders and Visionaries**

**Bill Lutts: Visionary Broker/Owner and Mentor**

Bill Lutts is a driving force behind Align Right Realty Infinity, serving as Broker/Owner licensed in four states: Ohio, Indiana, Kentucky, and Florida. With over two decades of experience, Bill began his career in mortgages and later excelled as a top producer in real estate.

Transitioning into a leadership role, Bill's passion for mentoring and empowering agents led him to establish Align Right Realty Infinity's first brokerage in Ohio in June 2023 with his wife Lora, and business partner and close friend, Scott Windsor. This marked a pivotal moment where Bill shifted from being a top producer to dedicating himself to cultivating a supportive environment where agents thrive under his guidance.

His journey reflects not only a commitment to excellence in real estate but also a deep-seated belief in the importance of mentorship and fostering growth within the industry. As Align Right Realty continues to expand its footprint, Bill remains steadfast in his mission to elevate the careers of agents and uphold a standard of exceptional service for clients.

**Scott Windsor: Owner / Community Service Leader and Mentor**

Scott Windsor, Owner and Sales Manager at Align Right Realty Infinity, brings a profound commitment to service from his 24 years as a Firefighter/EMT in Harrison, Ohio.

His dedication to community well-being, often without seeking recognition, underscores his selfless nature and passion for making a difference.

Transitioning to real estate, Scott embodies his commitment to helping others by mentoring new agents and cultivating a team-oriented atmosphere at Align Right Realty Infinity. His leadership is characterized by empathy and a genuine desire to see agents succeed, fostering a supportive environment where collaboration thrives.

Scott's background in community service enriches Align Right Realty's culture of compassion and excellence, driving the brokerage forward as a place where agents not only excel professionally but also feel valued and supported.

**INSPIRED BY THE PHILOSOPHY OF ALIGNING PERSONAL AND PROFESSIONAL LIVES FOR SUCCESS, ALIGN RIGHT REALTY EMBODIES POSITIVITY AND VIBRANCY.**

**Lora Lutts: A Legacy of Excellence**

Meet Lora Lutts, Owner and Director of Training, whose illustrious career spans over 30 years in corporate America.

As a Senior Field Training Manager, Service Excellence Manager, and Lead Content Writer for esteemed companies like Avon, Kroger, and Luxottica, Lora brings a wealth of expertise in training and development to Align

Right Realty. Her experience in crafting training programs and fostering service excellence enriches our commitment to agent empowerment and professional growth.

**Amber Wisman: The Backbone of Operations**

At the heart of Align Right Realty's seamless operations is Amber Wisman, our dedicated Administrative Director affectionately known as "the nucleus" of our office. With a background in real estate as a licensed REALTOR®, Amber plays a pivotal role in onboarding, file submission, and file compliance management. Her meticulous attention to detail ensures that our day-to-day operations run smoothly, allowing agents to focus on what they do best—serving our clients with excellence.



Starting with a competitive split, agents quickly move to a 100% commission model, emphasizing a family-like environment over mere transactional relationships.

**ALIGN RIGHT REALTY EXEMPLIFIES EXCELLENCE IN REAL ESTATE, BLENDING PROFESSIONAL SUCCESS WITH A DEEP-SEATED COMMITMENT TO COMMUNITY AND PERSONAL GROWTH.**

**Community and Growth**

Bill and Scott envision expanding Align Right Realty's footprint across Cincinnati, aiming to establish 5-6 offices in strategic locations.

Despite market challenges, their innovative approach and dedication to agent and client satisfaction drive their ambitious growth plans.

**Beyond Business: Making a Difference**

Beyond business success, Bill and Scott find fulfillment in giving back to their community and empowering others. Their personal passions, from

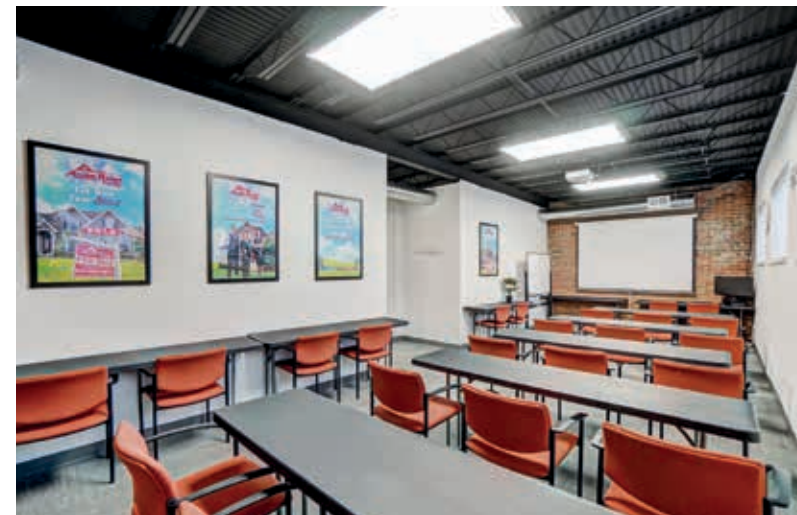
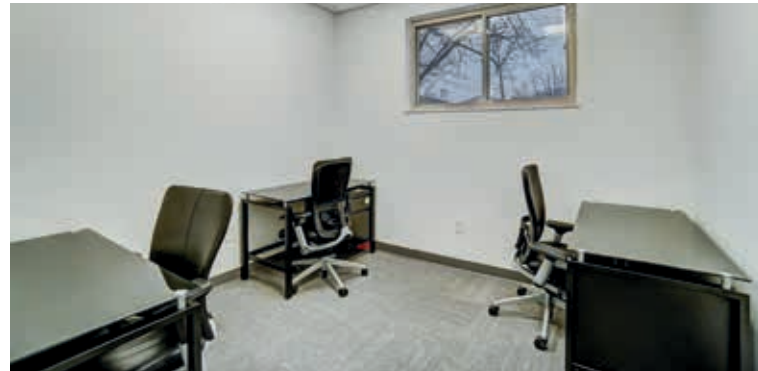
Amber's love for our agents shines through in every interaction, whether she's streamlining processes or offering guidance to ensure our agents have the resources they need to succeed.

**Philosophy and Approach**

Inspired by the philosophy of aligning personal and professional lives for success, Align Right Realty embodies positivity and vibrancy. The company's energetic atmosphere and vibrant orange branding reflect its founder's belief that success follows when everything aligns seamlessly.

**Agent-Centric Culture**

At Align Right Realty, agents are family. The brokerage emphasizes camaraderie and support, offering a commission structure that rewards dedication and experience.



travel and music to community service, underscore their commitment to creating positive impacts on agents, clients, and the community at large.

**Conclusion**

Align Right Realty exemplifies excellence in real estate, blending professional success with a deep-seated commitment to community and personal growth. Bill Lutts and Scott Windsor's leadership ensures that every interaction, from first-time homebuyers to seasoned agents, is marked by integrity, support, and a genuine desire to make a lasting difference.

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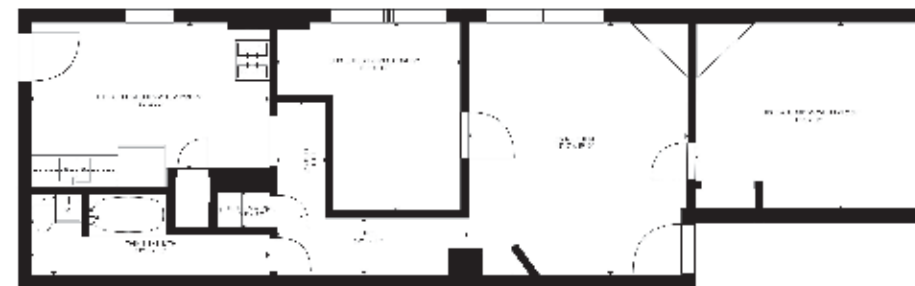


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MEET

# JENNIFER SHEIL

AREA DIRECTOR OF SYNERGY ONE LENDING, INC.



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Written by Elizabeth McCabe  
Photo Credit: Krista Silz of Cincy Photo

## MAKING MORTGAGES A CINCH IN A PINCH!

“After 23 years, I am still excited every day to be a loan officer in our TriState Area,” says Jennifer Sheil, leader of the Sheil Team and Area Director of Synergy One Lending, Inc. “I have been so lucky to find an industry and career that truly gets me excited to ‘work’ every day. It has never felt like work to me as I get to help other people. I am so excited for the future because my past has shown me that if I work together with great team members, we can exponentially help more families. Each member of the team is integral to its success. We are passionate about the experience of our customers, and we offer great pricing and options to ensure the satisfaction of everyone we work with.”

The Sheil Team specializes in quick turnarounds and in-depth knowledge of the products, so when Jennifer learned of Synergy One’s core values—Speed, Ease, and Expertise (SEE), she knew it was a perfect fit for the team to take things to the next level and grow the area. “That aligned perfectly with our values as a team,” she says. “Speed is crucial in this business—we like to get back to our agents quickly and be available for

preapprovals after hours, on weekends, or whenever our clients need us to secure a contract.” She comments that the underwriters, leadership, and back office at SIL have had her team’s back in upholding their goals.

Valuing an easy, smooth experience, Jennifer and her dedicated team also make it simple to get a mortgage. Synergy One promises a “Modern Mortgage Experience” using tools that agents want in a lender. Ranked as a top 1% loan officer with the Scotsman Guide, she has done countless loans throughout the years using out-of-the-box solutions and creative ideas to get things done. “While our volume consistently is over \$40M, all focused on purchase business, we are ready and poised to do much more for our community,” she says. As for growth, she says, “We will be bringing on other branches and managers for the OH, KY, and IN region,” commenting that she wants to bring a smaller, more boutique experience to the Tri-State.

### EARLY BEGINNINGS

Jennifer is proud to be a native of the area. “I grew up right here in

Cincinnati,” she says. “I have literally been up and down Montgomery Road my entire life.” Her passion for serving the community then comes as no surprise. Living currently in Miami Township, she loves the area and all the small communities within Cincy.

Jennifer attended local schools, starting at All Saints, followed by Ursuline Academy and Miami University. She met her husband Rob at Miami, making them a “Miami Merger” couple.

An only child, Jennifer has always had high expectations for herself. “I wanted to be a lawyer because I really liked gathering facts and defending an argument in a positive way,” she comments. “But I didn’t like to read,” she laughs. “I didn’t want to go to law school.”

Numbers, however, came naturally to her. She followed in many family members’ footsteps into lending. Her mother, Linda Pritchard, was a long-time leader at Sibcy Cline for 30 years. Her stepfather, George Pritchard, was a builder; her uncle Jim Cergol, a mortgage lender; and her husband, Rob Sheil, an agent, all helped to pave her way to the mortgage industry. Real estate has been a topic of conversation at home as long as she can remember, so it was a natural interest for her.

Jennifer found her passion in mortgages. “I could advocate for people in lending – kind of like being a lawyer – but I didn’t have to read as much,” she shares. With her competitive nature, she also liked the “salesy” nature of mortgages. “I’m very driven to succeed and help people get what they want,” she comments.

### CAREER JOURNEY

Jennifer started in the mortgage





industry in December 2001. Her career took off after her children were in kindergarten. “I wanted to work more of a day job and have the ability to work from home and work from home with my kids,” she explains. Her children were born in 2005 and 2008, and by 2012, her business reached over 200 closings a year, growing year over year ever since.

Consistency is key for Jennifer. “Success is all about consistency,” she points out. “There’s not much difference between success and failure. You just do all the things that people don’t want to do.”

“It brings me great joy to be a consistent team member,” says Jennifer. “I do what I say.” Although no loan, home, or borrower is ideal, Jennifer always gives 100 percent to the business. “I take it very seriously.” She and her team – Andrew, Terri, Angela, and Ginette – are committed to their clients. They want to help as many people in the community as they can, with Ginette catering to their Spanish-speaking clients.

**BECOMING HER BEST**

Jennifer is always seeking to be the best she can be. “You never arrive,” she candidly comments. That’s the

secret to her success, always looking for improvement in the competitive industry of mortgages.

“The more I can be a better loan officer, the more people I can help,” she says. “My success is derived from helping others.” She loves what she does, going above and beyond for her clients. She also embraces a positive mindset, commenting, “Attitude is everything.” There is no substitute for hard work.

**OUTSIDE INTERESTS**

When not working, you can find Jennifer spending time with her family. To relax, she likes boating. “We have



“MY SUCCESS IS DERIVED FROM HELPING OTHERS.”

a boat on the Ohio River that we take to Northern Michigan," she comments. She also loves traveling. "I have a dream in the next 20 years of going to 20 different places I have never been."

A proud pet parent, Jennifer has two Miniature Dachshunds and two Brittany Spaniels. Her beloved dogs make her house a home with their unconditional love and constant



companionship. She aims to bring that sense of home to every client she serves.

**FOR MORE INFORMATION**

We are honored to feature Jennifer Sheil in this month's issue. With her experience and expertise, she makes mortgages a cinch in a pinch!

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# TOP 150 STANDINGS

Individuals | By Volume Jan 1- June 30 as of July 15th, 2024 at 11:17AM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	126	\$74,768,542
2	Julie K. Back	Sibcy Cline	47	\$62,601,740
3	Ragan McKinney	Ragan McKinney Real Estate	178	\$42,468,566
4	Peter D. Chabris	Keller Williams Seven Hills Re	128	\$39,856,809
5	Jacqueline Bowen		69	\$35,976,541
6	Rick J. Finn	Coldwell Banker Realty	77	\$35,275,380
7	Brittney Frietch	BF Realty	74	\$31,406,492
8	Andrea DeStefano	Sibcy Cline	46	\$30,979,213
9	Bob Dorger	Comey & Shepherd	45	\$30,116,480
10	Shelley Miller Reed	Coldwell Banker Realty	35	\$29,173,297
11	Andrew Gaydosh	eXp Realty	85	\$28,673,485
12	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	65	\$28,438,510
13	Michael C. Hinckley	Coldwell Banker Realty	36	\$27,912,075
14	Amy Hackett Roe	Coldwell Banker Realty	32	\$26,876,000
15	Robbie Dorger	Comey & Shepherd	35	\$25,543,680
16	Walter B. Gibler	Coldwell Banker Realty	57	\$25,321,000
17	Adam G. Marit	Real Link	74	\$24,756,984
18	Daniel Baron	Keller Williams Advisors	70	\$24,479,966
19	Christopher Holtman	Real Link	73	\$24,426,984
20	Rakesh Ram	Coldwell Banker Realty	59	\$23,509,600
21	Zach Singler	Re/Max Local Experts	37	\$23,110,700
22	Linda T. Destefano	Sibcy Cline	29	\$23,106,610
23	Lee G. Robinson	Robinson Sotheby's Internat'l	23	\$22,644,800
24	Heather R. Herr	Private Real Estate Collection	53	\$22,355,276
25	Holly Finn	Coldwell Banker Realty	48	\$22,276,310
26	Jack C. Hinckley	Coldwell Banker Realty	30	\$20,933,155
27	Heather M. Stallmeyer	Coldwell Banker Realty	35	\$20,732,901
28	Molly E. Blenk	Comey & Shepherd	51	\$20,276,500
29	Ronald A. Bisher	Coldwell Banker Realty	64	\$19,083,800
30	Micha Gleisinger	Comey & Shepherd	30	\$18,912,880
31	Amy L. Markowski	Real Brokerage Technologies	70	\$18,685,194
32	Sue S. Lewis	Sibcy Cline	35	\$17,846,324
33	Megan S. Stacey	Coldwell Banker Realty	36	\$17,433,998

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Rank	Name	Office	Total	Volume
34	Julia Packer P. Wesselkamper	Coldwell Banker Realty	36	\$17,288,076
35	Monika Deroussel	eXp Realty	38	\$17,248,200
36	Mary Clare Baden	eXp Realty	34	\$16,706,900
37	Gina A. Dubell-Smith	eXp Realty	31	\$16,660,664
38	Michael L. Murtland	Comey & Shepherd	36	\$16,410,886
39	Cindy J. Shetterly	Keller Williams Distinctive Re	55	\$16,227,700
40	Jackie Quigley	eXp Realty	30	\$15,768,738
41	Tom Deutsch Jr.	Coldwell Banker Realty	52	\$15,178,422
42	Heather C. McColaugh	BF Realty	37	\$15,048,850
43	Tyler R. Minges	Huff Realty	36	\$14,953,200
44	Jon L. Bowling	Re/Max Preferred Group	41	\$14,931,513
45	Helena F. Cameron	Sibcy Cline	32	\$14,516,849
46	Kimberly A. Price	Plum Tree Realty	63	\$14,346,855
47	Tyler A. Smith	Re/Max United Associates	29	\$14,272,140
48	Jamie Gabbard	Comey & Shepherd	35	\$14,083,900
49	Oscar Asesyan	Coldwell Banker Realty	27	\$13,873,116
50	Donald W. Nagel	Plum Tree Realty	61	\$13,820,855

Rank	Name	Office	Total	Volume
51	G. Tyler McConnell	Comey & Shepherd	26	\$13,769,786
52	Erin P. Fay	Comey & Shepherd	34	\$13,459,900
53	Kevin E. Hildebrand	eXp Realty	43	\$13,406,765
54	Flor D. McNally	Keller Williams Advisors	58	\$13,296,300
55	Tina A. Burton	Sibcy Cline	32	\$12,906,915
56	Mitchell Ram	Coldwell Banker Realty	24	\$12,343,700
57	Kimberly K. Mansfield	Keller Williams Advisors	37	\$12,339,439
58	Chris R. Waits	Sibcy Cline	32	\$12,211,895
59	Tiffany B. Allen-Zeuch	Sibcy Cline	24	\$12,152,787
60	Janelle A. Sprandel	Comey & Shepherd	36	\$12,083,200
61	Michelle E. Hudepohl	Coldwell Banker Realty	22	\$11,824,750
62	Jason Reynolds	Re/Max Alpha Real Estate	32	\$11,739,000
63	Heather Alley	Keller Williams Community Partners	21	\$11,728,123
64	Stefanie A. Creech	Comey & Shepherd	25	\$11,634,052
65	Bishnu L. Kharel	Re/Max Preferred Group	32	\$11,440,532
66	Robert DiTomassi	Comey & Shepherd	19	\$11,310,500
67	Alexander Schafers	Re/Max United Associates	37	\$11,232,103
68	Luke R. Luther	Coldwell Banker Realty	15	\$11,214,500
69	Patrick J. Cagney	Coldwell Banker Realty	45	\$11,109,400
70	Jon A. DeCurtins	ERA Real Solutions Realty	24	\$11,081,735
71	Keli S. Williams	Sibcy Cline	26	\$11,052,751
72	Andrew H. Homan	Coldwell Banker Realty	28	\$11,009,400
73	Laura Wogen	Coldwell Banker Realty	15	\$10,988,600
74	Lesli D. Norris	Coldwell Banker Realty	26	\$10,971,900
75	Jeri O'Brien-Lofgren	Sibcy Cline	17	\$10,963,500
76	Patrick Gunning	Coldwell Banker Realty	12	\$10,837,985
77	Regina M. Hamilton	Sibcy Cline	29	\$10,834,451
78	James Hurtubise	Keller Williams Advisors	44	\$10,643,500
79	Diane Tafuri	Sibcy Cline	21	\$10,601,000
80	Maura K. Cagney-Tipton	Coldwell Banker Realty	39	\$10,600,250
81	Jennifer Dardzinski	eXp Realty	7	\$10,455,000
82	Steve Sylvester	Comey & Shepherd	12	\$10,436,680
83	Sondra M. Parker	Coldwell Banker Realty	23	\$10,410,522
84	Lanxi J. Song J	Keller Williams Seven Hills Re	14	\$10,379,500

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# TOP 150 STANDINGS

Individuals | By Volume Jan 1- June 30 as of July 15th, 2024 at 11:17AM

Rank	Name	Office	Total	Volume
85	Robert R. Smith	Coldwell Banker Realty	35	\$10,238,750
86	Anna S. Bisher	Coldwell Banker Realty	34	\$10,164,800
87	Evan Johnson	Cutler Real Estate	21	\$10,141,260
88	Donald M. Johnson	Cutler Real Estate	20	\$9,777,500
89	Robert J. Mahoney	Sibcy Cline	17	\$9,537,300
90	Eric Surkamp	Comey & Shepherd	17	\$9,524,310
91	Ugandhar Garapati	ERA Real Solutions Realty	20	\$9,499,948
92	William Draznik	Coldwell Banker Realty	23	\$9,493,526
93	Darlene V. Todd	Comey & Shepherd	22	\$9,358,792
94	Trent S. Ferrell	Keller Williams Advisors	33	\$9,338,190
95	Jason A. Sheppard	Comey & Shepherd	26	\$9,296,524
96	Kishore Kalikiri	Plum Tree Realty	17	\$9,232,400
97	Sandra L. Peters	Comey & Shepherd	13	\$9,192,885
98	Robert Hines	Coldwell Banker Realty	14	\$9,183,756
99	Zachary Ferrell	Keller Williams Advisors	41	\$9,160,500
100	Tyler Dietz	Keller Williams Seven Hills Re	30	\$9,108,000

Rank	Name	Office	Total	Volume
101	Nickolas G. Welage	Plum Tree Realty	24	\$9,068,455
102	Brian P. Leisgang	Keller Williams Advisors	26	\$9,045,705
103	Ingrid K. Likes	Coldwell Banker Realty	23	\$9,004,500
104	Lynn M. Schwarber	Comey & Shepherd	20	\$9,004,500
105	John M. Bissman	Keller Williams Pinnacle Group	20	\$8,958,344
106	Sue A. Wahl	Comey & Shepherd	28	\$8,950,945
107	Austin R. Castro	Coldwell Banker Heritage	13	\$8,886,500
108	Jessica Bauer	Comey & Shepherd	25	\$8,838,900
109	Michael P. Hines	Coldwell Banker Realty	9	\$8,810,727
110	Debra Gentene	Sibcy Cline	19	\$8,805,200
111	Timothy J. Mahoney II	Sibcy Cline	9	\$8,796,139
112	Douglas Manzler	Keller Williams Advisors	14	\$8,731,879
113	Toni K. Louis	Re/Max Preferred Group	17	\$8,709,700
114	Sue M. Miller	Comey & Shepherd	28	\$8,706,945
115	Ron Garland	Comey & Shepherd	22	\$8,679,400
116	Bradley Babiak	Re/Max Preferred Group	22	\$8,639,700
117	Keith T. Taylor	Comey & Shepherd	27	\$8,628,570
118	Richard Davey	Comey & Shepherd	28	\$8,599,570
119	Mark Schupp	Sibcy Cline	30	\$8,596,900
120	Molly Eynon	Coldwell Banker Realty	23	\$8,577,848
121	Paige von Hoffmann	Coldwell Banker Realty	15	\$8,534,500
122	Holly S. Maloney	eXp Realty	29	\$8,511,500
123	Jeanne M. Rieder	Hoeting, Realtors	30	\$8,448,920
124	Andrew Frietch	BF Realty	17	\$8,428,284
125	Alex J. Wagner	Keller Williams Seven Hills Re	24	\$8,421,900
126	Deborah A. Martin	Keller Williams Advisors	12	\$8,397,779
127	Christopher Shepherd	Plum Tree Realty	22	\$8,333,300
128	Kurt J. Lamping	Sibcy Cline	25	\$8,328,100
129	Hillary Justice	Coldwell Banker Realty	24	\$8,308,600
130	Brynn Fossett	Comey & Shepherd	13	\$8,300,117
131	Carol A. Grubb	Comey & Shepherd	14	\$8,257,064
132	Christy Jones	eXp Realty	12	\$8,250,122
133	Steve S. Early	Sibcy Cline	10	\$8,240,600
134	Beth A. Brown Ciul	eXp Realty	28	\$8,142,860

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# TOP 150 STANDINGS

Individuals | By Volume Jan 1- June 30 as of July 15th, 2024 at 11:17AM

Rank	Name	Office	Total	Volume
135	Larry L. Thinner	Sibcy Cline	15	\$8,093,759
136	Heather S. Kopf	Kopf Hunter Haas	14	\$8,093,500
137	Elizabeth R. Mahoney	Sibcy Cline	13	\$8,054,500
138	Kelly M. Whelan	Sibcy Cline	19	\$8,012,500
139	Anne V. Bedinghaus	Coldwell Banker Realty	36	\$7,940,650
140	Denise L. Gifford	Keller Williams Advisors	26	\$7,917,551
141	Courtne' C. Brass	Coldwell Banker Realty	26	\$7,910,325
142	Mark S. Shepherd	Plum Tree Realty	21	\$7,898,800
143	Gregory J. Stanley	Comey & Shepherd	9	\$7,877,439
144	Nikki M. Hayden	Private Real Estate Collection	18	\$7,873,900
145	Sara E. Limper	Coldwell Banker Realty	21	\$7,853,900
146	Kelly Pear	Comey & Shepherd	14	\$7,852,500
147	Pamela S. Socha	Keller Williams Pinnacle Group	19	\$7,842,900
148	Natasha D. Maag	Coldwell Banker Realty	13	\$7,795,010
149	Sandra L. Burkhart-Williams	Huff Realty	18	\$7,788,775
150	Kathy J. Kramer	Sibcy Cline	14	\$7,782,150

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### Buy Now Sell Later

Buy a new home before selling their old one. Our affiliate, AnnieMac Cash2Keys, purchases the house. Your client moves right in and purchases the new home back once their former home is sold – easy.

**Contact Me Today To Learn More!**



**Tony Autullo**  
 Area Manager  
 NMLS#: 20232  
 Phone: (513) 769-2071  
 Cell: (513) 461-9321  
[tautullo@annie-mac.com](mailto:tautullo@annie-mac.com)  
[tony.annie-mac.com](http://tony.annie-mac.com)



AnnieMac Home Mortgage 11385 Montgomery Road Suite 210, Cincinnati, OH 45249  
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Robert Mahaffey,  
President • NMLS 26082