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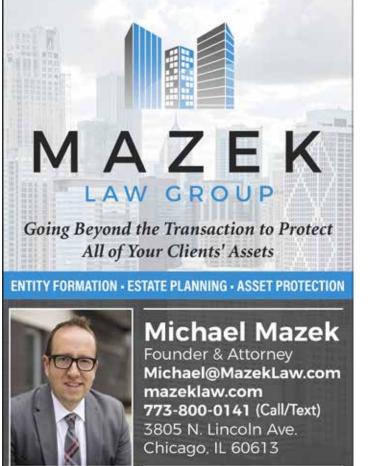


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If you're anything like me, this takes intentionality and extracts a significant chunk of energy. However, once you get to a spot when you're not thinking about deadlines, who to respond to, and which boxes to check, it can be extremely refueling!

We're looking forward to seeing all of you again in a couple of months on October 22nd at our fall event. Specifics and early registration details can be found on page 40.

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PUBLISHER'S

It's nearly impossible to unplug and truly take a mental break to turn off our "work brains" in our industry. It doesn't happen often, but that's exactly what I was able to do recently on our family vacation in Rhode Island. We had the opportunity to visit our former next-door neighbors in Chicago who moved to Providence a few years ago. It was an amazing time catching up, reminiscing about our kids, and experiencing all of the rich American history the city has to offer in person. After the trip, I felt energized not only from physically being away from Chicago, but to put my mental workload on a shelf for a week.

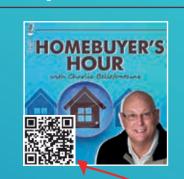
I feel it's healthy to let your mind wander and get lost in your non-work-related thoughts.

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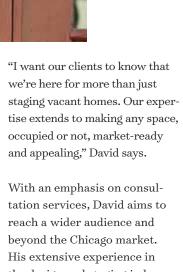
INTERIOR SOLUTIONS AND SIGNATURE STAGING

For All Your Interior Needs

Much has changed for David Cieslak since the last time we caught up with him. Not only has he solidified Signature Staging's reputation as one of Chicago's premier staging firms, but he's also expanded his services with the launch of David Cieslak Interior Solutions, a private label company focusing on comprehensive consultation services for both real estate and residential projects.

David Cieslak Interior Solutions (DCIS) is a comprehensive consultation company for people who need help designing a new living space, restyling an existing home, or getting a property ready to sell for top dollar. DCIS also offers short-term rental design services for those who have, or may be, investing in properties to put on Airbnb or VRBO. DCIS serves the Chicagoland area and beyond, including Lake Geneva, Michigan State's Harbor Country, as well as the greater Milwaukee area.

In providing a broader range of services that transcend the limitations of vacant staging, the launch of David Cieslak Interior Solutions marks a significant milestone in David's career. This venture is his bridge to more personal and in-depth engagement with clients, offering them guidance through the nuanced challenges of preparing and living in a home while it is on the market.



the design and staging industries, coupled with a genuine passion for helping clients, drives this expansion. David's personal touch and involvement in every project ensure that his company's work remains nigh unparalleled.

With twenty years of staging, design, and styling experience behind him, David has become one of the go-to experts for top-producing real estate agents looking for the kind of unique staging and design magic that he and his team conjure day in and day out. In fact, this year, David has been nominated for the Most Influential People in Real Estate Staging award by the Real Estate Staging Association (RESA®). From their ever-evolving and on-trend inventory, which sprawls over 10,000 sq. ft of warehouse space, to a talented team of stagers, Signature Staging and David Cieslak Interior Solutions continue to execute at the highest standards for concierge staging and design in the Chicagoland area and beyond.

David's approach to staging is meticulously detailed and focused on enhancing each listing's unique attributes, creating emotional touchpoints that resonate with potential buyers.

11444

"Our staging aims to complement the space, not overshadow it," David explains. "We're not about creating cookie-cutter looks. We're about crafting a vision that elevates each property."

While David is the visionary leading the charge, he is quick to credit his team for their role in the company's success and growth. Each member brings unique skills and perspectives, contributing to the collective effort of transforming spaces into homes that buyers can envision themselves living in. As Signature Staging evolves, David envisions expanding his team to further enhance their ability to support clients and top-producing real estate agents alike.



We're not about creating cookie-cutter looks. We're about crafting a vision that elevates each property.

As for the future, David is focused on deepening the range of services offered, especially in consultation and short-term rental design,

whether they are assisting sellers in making their homes appealing to the widest audience possible, assisting buyers in creating a new living space that reflects and enhances their personal taste and style, or helping long-time homeowners fall back in love with their home.

Despite the hustle of the business, David finds balance in travel, nature, and time spent with loved ones, especially his husband, Michael; their dog, Rocco; and their cat, Patsy. For David, success is no longer just about being busy doing work-related projects, but about quality of life, personal growth, and finding balance in it all.

For those in the real estate industry, short-term rental investors, or homeowners looking to make their property stand out in the competitive market, David Cieslak and his dual ventures offer exceptional expertise and a personalized touch that can truly make a difference. Whether through Signature Staging or David Cieslak Interior Solutions, David's work continues to prove his gift for redefining elegance and effectiveness in home presentation.

To learn more about David Cieslak's services or to contact him for your next project, visit www.davidcieslak.com and www.signaturechicago.com, or email him at david@davidcieslak.com.



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agent feature By Chris Menezes Photos by Caleb Pickman

Amber

Kardosh

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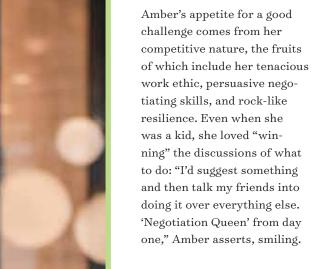
Amber Kardosh loves a good challenge. It's one of the biggest reasons why she got into real estate in 2015. She had just had her second child and was feeling quite bored with her job at the time. Ironically, when a now fellow REALTOR® suggested she become an agent, she winced.

"I initially wanted nothing to do with it," Amber emphasizes. "But after giving it some thought, I was drawn to the challenge of doing this—to see if I could build a business and be an entrepreneur. The idea was scary, but that is what made me want to try. It was like accepting the ultimate challenge."



Amber with her family.

Photo Credit: Becca Waterloo Photography



and the second

Amber's competitiveness was further honed after she moved to Chicago from Northwest Indiana in her early twenties. Adapting to the bustling city life and knowing only a few acquaintances was a challenge for her at first. However, her outgoing personality won the day with a vibrant circle of friends, as she fully embraced the dynamic lifestyle of "a true city hustler."

Amber attended DePaul University, where she developed a passion for marathons and triathlons that further set the pace for her life. She credits her athletic drive as being the cornerstone of her determination, pushing her to excel beyond expectations in every aspect of her life.

"Just as a structured training plan is vital in athletics, a focused process is equally crucial in real estate," Amber explains. "I prioritize this process over immediate results, confident that success inevitably follows a well-executed plan."



Before real estate, Amber embraced a varied career in sales that ranged from roles in hospitality, to sports marketing research, to United Airlines. The eventual monotony of each role she took ultimately led her to real estate, where the ever-changing nature of the industry continues to keep her agile and engaged.

A near ten-year veteran in real estate, and a solo agent with @properties today, Amber continues to be fueled by her relentless competitiveness, overcoming any challenge the world of real estate tries to throw at her. The most significant challenge Amber has faced occurred just as she was starting her career as a REALTOR®.

"My mother passed away just before I embarked on this new career path," Amber shares. "Her absence left a profound void in my life. She was always my biggest supporter, especially during my athletic pursuits. Losing her felt like losing my guiding star."







Serving as a loyal advisor, consultant, and friend is what truly ignites my passion in real estate.

Navigating through the immense pain of her loss, Amber channeled her focus into mastering the intricacies of real estate, providing her not only a needed distraction, but also a way to honor her mother's memory.

"I like to believe that she is still watching over me, proud as ever, and cheering me on from above," Amber notes. "Remembering that she continues to be a part of my journey helps me face any challenge with resilience. Whenever obstacles arise, I remind myself that she is still with me, inspiring me to strive for both personal and professional success. With her as my eternal cheerleader, I am motivated to continue making her proud."

Loyalty is everything to Amber, especially in real estate. She is deeply committed to being a trusted advocate



for her clients, ensuring they feel supported during the transaction and long afterward. "For me, loyalty is the cornerstone of this business," Amber emphasizes. "Serving as a loyal advisor, consultant, and friend is what truly ignites my passion in real estate."

This philosophy permeates every aspect of Amber's life. She is equally as dedicated to excel as a devoted mother to her two sons, Nolan and Nate; as a wife to her husband, Paul; as a sister to her sibling, and as a good friend to her friends and all those she holds dear. She cherishes the flexibility real estate allows her to balance the demands of her business with those of her personal life.

Outside of real estate, Amber enjoys an active life with her boys, whether they're golfing, skiing, playing catch at the local baseball field together, or she's cheering them on from the sidelines. She also loves running, strength training, CrossFit, and playing platform tennis, softball, and basketball with friends. Her taste in music creates the perfect soundtrack to her active lifestyle, especially the driving rhythms and heavy tones of Metallica, Eminem, and Måneskin.

Whether she's negotiating a deal, running a marathon, or raising a family, Amber doesn't just meet expectations, she exceeds them, leaving a trail of success and satisfied smiles in her wake. As she continues to build her legacy, one thing is clear: Amber will continue to show the world exactly what she's made of. And in true Amber style, she wouldn't have it any other way.

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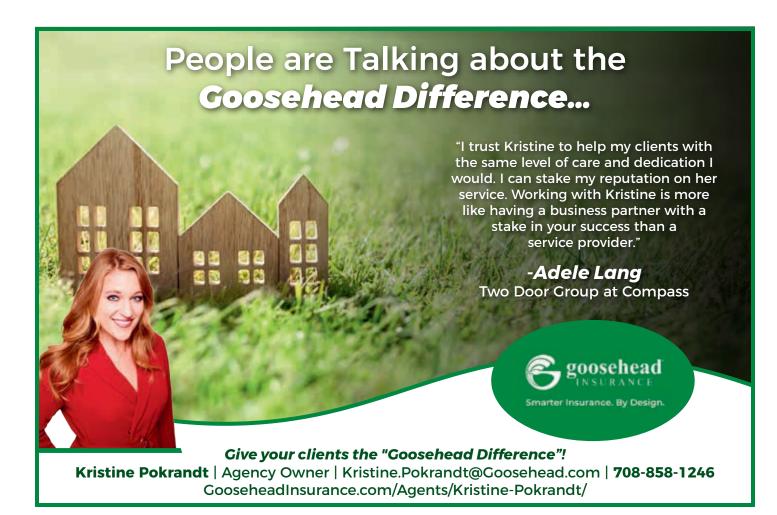


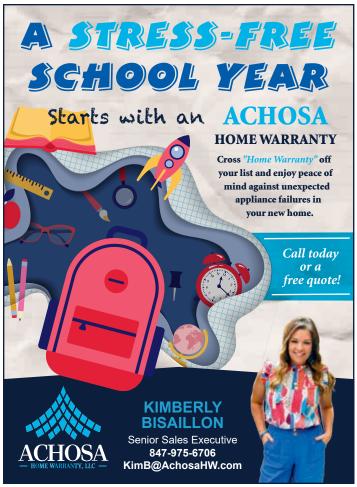
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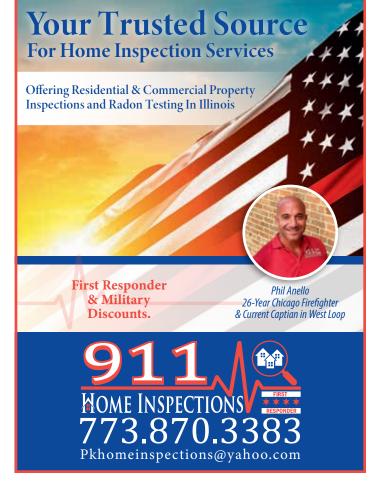
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The Anzalone Group

United in Success

In the ever-evolving world of real estate, Vincent Anzalone and The Anzalone Group continue to carve a unique path with an approach that places strong emphasis on the power of relationships, mentorship, and team collaboration. Vincent's leadership has allowed the group to create a strong network and reputation within the industry.

from collaboration.

Vincent's interest in real estate began during childhood. His stepfather was in construction and his mother was wellknown for her interior design. "I spent much of my youth at the Merchandise Mart where I was first exposed to the world of real estate and design even though my main focus was finding the best candy dishes in each showroom," shares Vincent. During the summers, he

would work alongside his stepfather's subcontractors, gaining hands-on experience in construction and renovation projects.

"Although I wasn't paid in the traditional sense, my younger self was excited for the burger and milkshake," says Vincent with a smile. "Those early experiences instilled a deep appreciation for the industry in me and laid the foundation for my career."

He would first explore work in television, though, ultimately achieving the role of CBS sports anchor, but his love for city life and homes led him to switch to the mortgage industry in 2000. Here he gained an even deeper understanding of real estate, and the pull toward becoming a REALTOR® was undeniable. By the fall of 2015, he had become a full-time REALTOR® and started a team which eventually became The Anzalone Group.

From the beginning, Vincent's emphasis on mentorship and shared growth has fostered a collaborative environment in which every member of his team can thrive. Today, The Anzalone Group is comprised of an impressively diverse and skilled group of professionals who all bring their unique strengths and expertise to the table:

REALTOR® Julie Nerenberg Block is a well-connected socialite and expert on the Lakeview neighborhood. Her strong network and love for life bring a great energy to the team. REALTOR® Brad Soltwisch, the first member of the team, is an experienced agent who continues to outpace himself year after year, and has developed a reputation for being consistent and knowledgeable. Michael Zornes has a fantastic network acquired via his work in hospitality. He has his heart set on a dual-career of real estate agent and restaurant owner. REALTOR® Amanda Finck skillfully manages a client base across city and suburban markets, excelling in social media, marketing, and event planning. REALTOR® Joshua Deady



is the team's specialist in identifying land opportunities, as well as in working with developers and scoping the next big project. Lucia Steinwold is a Chicagoland native who becomes best friends with all her clients because of her kindness and patience. Gintare Vilimaite is infinitely helpful with design because of her professional background. There's a charismatic new agent and former client Staci Leavitt and last but not least; the person Vincent says keeps the machine running smoothly; diligent, efficient, and detail-oriented transaction coordinator Kristie Lagrazon.

"It takes a village," states Vincent. "I am so proud of my team. Everyone is so nice to each other, and they exemplify what it means to be polite and kind while helping our clients."

What truly sets The Anzalone Group apart is their unwavering commitment to working together. Vincent says of his team, "Despite their individual talents, they recognize that their power comes from collaboration. [That understanding] ensures that everyone is giving their best and supporting one another. Our clients really reap the best from their strong teamwork." This cohesive approach extends to completing deals within the team, too: they leverage each other's strengths to create optimal outcomes for all their clients.

Under Vincent's leadership, the team's vision for the future centers on nurturing growth and development. His primary goals are to mentor and guide his team members in building their individual businesses and provide them with the necessary tools and knowledge to thrive in competitive markets.

The current competitive market has amplified Vincent's passion for empowering his clients to make informed decisions when selling and buying. "By providing guidance and sharing my expertise, I strive to ensure that they do not make common mistakes and understand the importance of accuracy in listings," notes Vincent. "I firmly believe that the key to successful transactions lies in prioritizing the client's best interests over simply closing deals."

In addition, he continues to place great value on fostering strong relationships with fellow REALTORS®. Despite the competitive nature of the industry, Vincent recognizes the importance and benefits of trust and collaboration when exchanging information with colleagues and working toward mutually beneficial outcomes.

At the end of the day, all of Vincent's efforts are for his family. "I would be nothing without my family's sup-

port," he shares. His family serves as a solid foundation for his personal and professional success. His wife, Jessica, runs the thriving fitness studio, Studio Forma; and their son, Luca, is a rambunctious ten-year-old who enjoys Jujitsu classes and playing with LEGOS®. Their shared love for adventure strengthens their bond and balances their busy lives.

The Anzalone Group's success serves as a testament to the power of collaboration and shared growth. By fostering and maintaining strong relationships within and without, prioritizing client satisfaction, and upholding professional integrity, they have built a stellar reputation within the real estate community. As they continue to break new ground and set higher standards for excellence, there is no doubt that The Anzalone Group is proving that their stance and philosophy that "a rising tide lifts all ships," is what brings great success.







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REAL DEAL BOOK CLUB:

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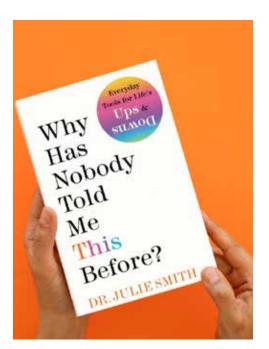
Why Has **Nobody Told** Me This Before? by Dr. Julie Smith

"Why Has Nobody Told Me This Before?" by Dr. Julie Smith offers valuable insights and strategies that can significantly benefit successful real estate professionals. With the book, readers can improve their emotional intelligence, leading to stronger relationships with clients, colleagues, and business partners.

Dr. Julie Smith addresses the challenges of stress and anxiety in high-pressure industries, offering practical advice for maintaining mental well-being and peak performance. She also emphasizes the importance of effective communication and guides fostering open and empathetic interactions, which are crucial for negotiating deals and managing client expectations. Ultimately, by continually refining interpersonal skills, self-awareness, and emotional resilience through the concepts explored in this book, the reader can fuel their overall growth and achieve greater success in life, both personally and professionally.

Here are three key things you could learn from reading the full book:

- 1. How to cultivate self-compassion and develop a kinder relationship with yourself, leading to improved mental health and well-being.
- 2. Manage anxiety and overcome negative thought patterns so that you can navigate life's challenges with greater resilience.



3. Techniques to build healthier, more fulfilling relationships by fostering better communication, setting boundaries, and developing empathy.

If you're interested in strengthening your emotional resilience, relationships, and mindset, it's worth checking out.

If you're interested in sharing a book you've recently enjoyed, please reach out to Melissa Lopez at melissa.lopez@ realproducersmag.com for a chance to be featured in a future issue.



Chicago Real Producers • 27

Adelatic By Lauren Young Photos by Sonya Martin INVESTOR-TURNED-REALTOR®

"I want to be a beacon of representation for other REALTORS" who look like me and come from where I come from," says Melanie Miller of the EUIME Group at Keller Williams ONEChicago.

"A young-ish Black woman from the South Side isn't always a person that you would imagine to be featured with other top-producing REALTORS®," she adds. "However, I hope that my willingness to share my story will inspire other REALTORS® and industry partners to do so."

Melanie's journey into real estate is a compelling story of resilience, ambition, and an unyielding desire to help others. Melanie's parents divorced when she was just eight years old, leaving her mother to raise Melanie and her siblings with the support of extended family. Melanie's grandfather played a significant role in her upbringing.

"He and I had similar interests and traits, including athletics and an entrepreneurial spirit," Melanie recalls. "I always looked up to him in the way he was able to set goals for himself, the way he carried himself, and the ways he provided for his family despite his humble beginnings."

After graduating from high school, Melanie played collegiate volleyball at Western Illinois University where she juggled the rigor of sports with academic and other responsibilities. When the team was reorganized five semesters later, she decided to move back and complete her degree in applied psychology at the University of Illinois Chicago. While there, Melanie worked in retail sales, where she fell in love with meeting new people, cultivating old relationships, and helping people. Then, at the age of just twenty-three, she purchased her first multi-unit investment property.

She and her now husband, Raymond, were having a baby and wanted to buy a home before their daughter arrived. Unfortunately, they found it difficult to find a relatable and knowledgeable agent or team when it came to buying. All the difficulties and frustrations involved motivated Melanie to earn her real estate license, which she did in 2020.

"I knew I wanted to continue to invest, so I got my license primarily for myself," she explains. "But soon, other millennials I knew were reaching out to me for help with multi-unit investment properties and homes." Melanie's transition into real estate was not without its challenges. Navigating the early days of her career, she had to balance learning the intricacies of the industry with building a client base during the onset of the pandemic, no less. She took a creative approach to social media and grew her business, niching in multi-family property investing. Her determination and genuine passion for helping people was evident. "I always find that when you do something out of genuine passion, the power of your words and actions shine through all the more," says Melanie.

"The most rewarding part of my business has been working with first-time buyers and investors who originally didn't think ownership was a possibility," she shares. "Watching them get their keys is always an amazing moment."

A pivotal event in Melanie's career was when she and Eunique Gill became partners and formed the EU|ME Group in late 2022. By blending their unique strengths and backgrounds, they've become a dynamic real estate team. Their combined talents and diverse experiences enable them to serve a wide range of clients effectively. Notably, the EU|ME Group won CAR's Bronze Top Producer Award in 2023, and Melanie was named a member of *REALTOR*® *Magazine's* 30 Under 30 class of 2024. 1,2

The partners pride themselves on their service and market expertise. "Eunique specializes in suburban, single-family home sales and condos, while I focus on multi-units in the inner city. This allows us to offer our clients unique perspectives on ownership and buying and selling," Melanie explains. "We are like yin and yang, and complement each other perfectly," she continues. While they have different personalities, both women are energetic leaders and family-focused, active moms who have a passion for service and envision continued growth for the EU|ME Group. "We want to bring on more agents who are looking to grow their business and provide excellent service across Chicagoland," Melanie explains. "We have some exciting things planned."

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Melanie also aspires to get involved in the political and development sides of real estate, as well as continue her journey as an investor and landlord. Beyond her professional life, she cherishes time with her family, traveling with her children, exploring new places, and engaging in cultural activities.

She also loves to shop, and her flair for fashion hasn't gone unnoticed: after appearing in *Chicago Agent Magazine's* My Style segment in September 2023, Melanie was nominated as one of Chicago's Best Dressed REALTORS® that year.

Beyond her achievements, Melanie's story is about the impact she aims to make.

"Right now, I am extremely passionate about teaching people about multi-family investing and the benefits it provides," states Melanie. "As a 'house hacker' myself, I feel

like it is the 'cheat code' to real estate investing as it allows you to leverage your initial investment. Many who think they can't afford real estate likely just don't know what they should be investing in."

Melanie, who works primarily in the South and West Sides and with disenfranchised communities, is determined to provide the "top-producer experience" she wanted with her first purchase. "I want to work hard for our communities and show them that anything is possible," she adds. Clearly, she's on her way to doing just that.

- 1 "2023 Sales Awards Directory,"
 Chicago Association of
 REALTORS®, accessed June
 17, 2024, https://chicagorealtor.
 com/membership/awards/
 sales-awards/2023-salesawards-directories/.
- 2 "Dynamic and Driven: Meet the 2024 Class of 30 Under 30," REALTOR® Magazine, April 15, 2024, https://www.nar. realtor/magazine/30-under-30/ dynamic-and-driven-meet-the-2024-class-of-30-under-30.







Melanie with Eunique Gill.

Melanie with her family.



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- Fred M.



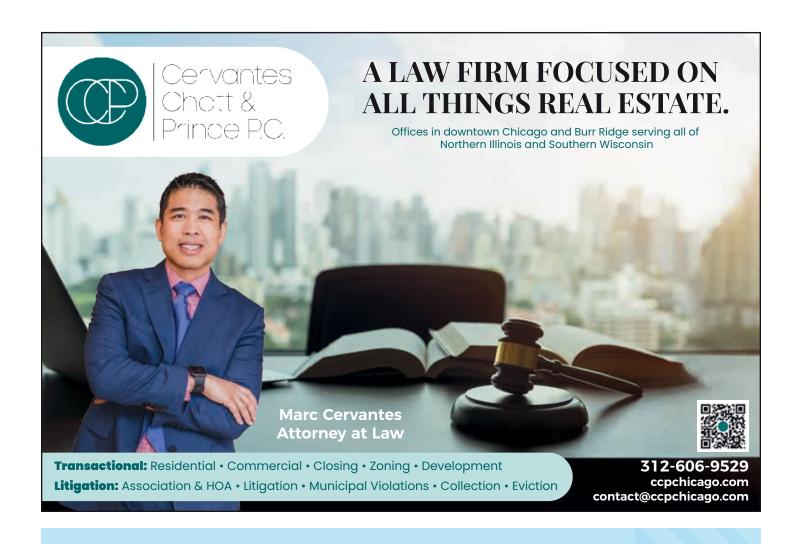






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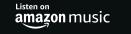
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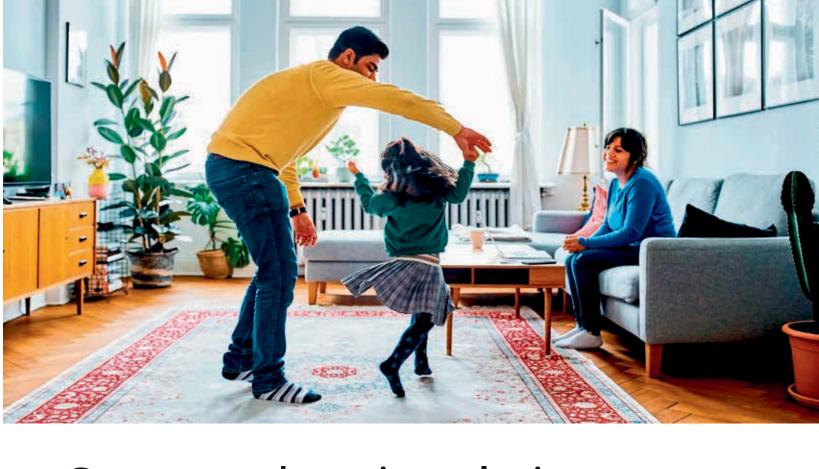
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on the rise

By Lauren Young
Photos by Prestige
Real Estate Images Inc

Consistently
Grateful

"I try to remember all of the things I am grateful for," says REALTOR® David Fields of Compass in Chicago. Keeping a positive mindset and an optimistic outlook is something that has made a huge impact on David's business. "I have gone through hard times and have come a long way, and I have found that being grateful for the journey has helped

me push myself to get better on a daily basis."

At the end of his high school years in Highland Park, David was faced with an intense and extremely difficult life challenge when his father was diagnosed with life-threatening kidney disease. Upon graduating, David made the difficult decision to stay home, work full-time, go to school full-time, and care for his family.

"That was by far the most difficult time in my life," says David. "It was difficult to remain positive, but I know now that if I never went through those struggles, I wouldn't have developed the work ethic and character that I have today."

During those days, David attended community college. Eventually, he transferred to Illinois State University to earn a degree in sociology. After graduation, he was unsure of what to do next.







"I entertained multiple opportunities, but nothing felt like a good fit," he says. "Eventually, I found an opportunity to do day trading and I stayed in that career for four years. I enjoyed my time trading, but I like to be out and about, moving around, meeting people, and serving a larger purpose. Sitting in front of computers all day just wasn't for me."

Then in 2017, one of David's close friends told him about his job as a sales and leasing agent. David was intrigued by the opportunities to connect with more people and help them during stressful life situations.

"As soon as I made the switch to real estate something clicked," recalls David. "Real estate not only made sense to me, but I felt as though I was serving a larger purpose. Plus, I was having fun doing it."

Initially, David had a lot to learn about his new job and new industry, but he was able to lean on his knowledge of finance and his analytical skills to make an impact in the tough first seasons. And he has always been able to leverage his grit and work ethic, honed from his experiences in overcoming adversity. Now, over seven years later, he's relishing a new challenge: being a mentor and leader on the Ben Lalez Team at Compass.

"I am always passionate about helping my clients reach their goals, but recently, I have also developed a passion for helping fellow agents on my team," says David. "I have taken more of a leadership



I have big goals for my business, and I look forward to making them a reality.

role with the team, and I am enjoying seeing my fellow team members succeed."

Outside of serving his clients and fellow team members, David prioritizes giving back to his local community. Over the years, he has supported several charitable organizations, especially those that give an extra hand to people facing hard times, as he remembers what that feels like.

"The organization that I have been working with the longest is Best Buddies
International," he says. "They provide opportunities for one-to-one friendships, integrated employment, leadership development, and inclusive living for individuals with intellectual and developmental disabilities."

In his downtime, David focuses on his family. He and his wife, Stephanie, and their young daughter, Brooklyn, enjoy going for walks in the city, playing in the park, visiting the zoo, and singing along to Disney princess songs. For David, happiness lies in both his personal and professional lives.

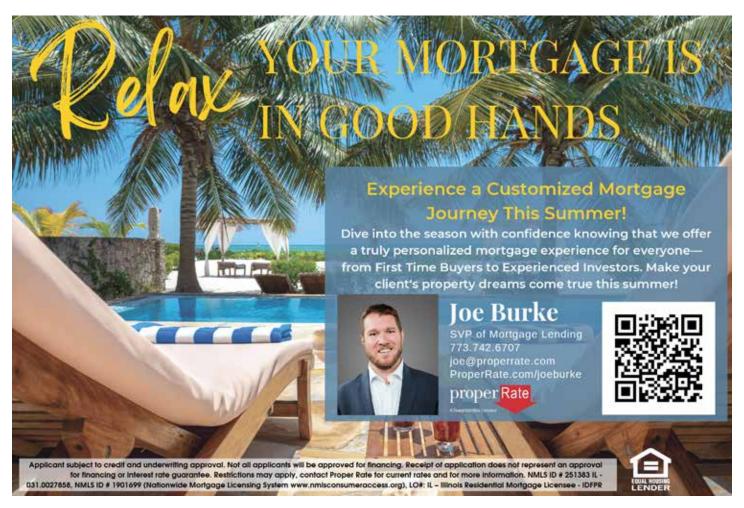
"I'm genuinely excited to wake up each day, spend time with my beautiful wife and daughter, step out into the world, and go to work," says David. "I have big

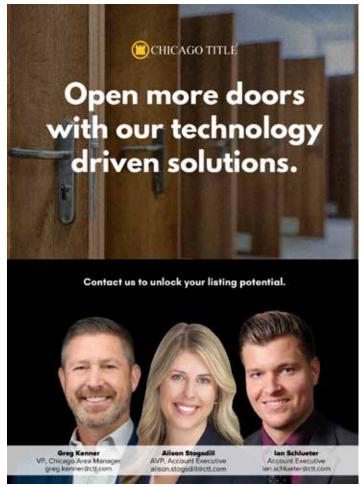


goals for my business, and I look forward to making them a reality."

David embraces his new mentor role as he offers the following advice to not only new agents, but also to anyone facing a difficult situation:

"To those struggling or facing a challenge, keep going and keep working hard," says David. "It is only a matter of time. Things will go your way if you stay consistent."

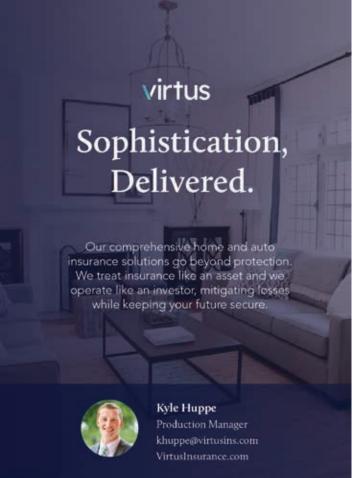






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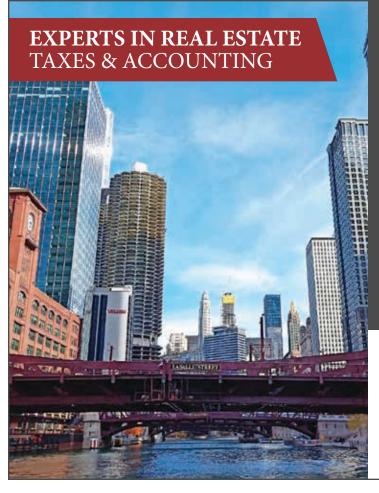
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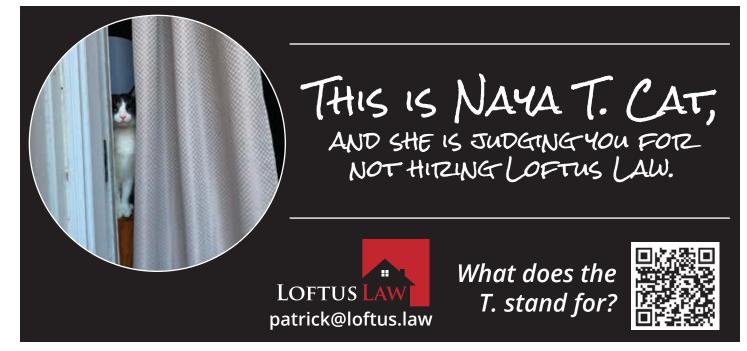
TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to June 30, 2024

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|--------------|------------|------------------------------|---------|--------------|------------|---------------|
| 1 | Matt | Laricy | 114 | \$58,115,997 | 128.5 | \$67,342,843 | 242.5 | \$125,458,840 |
| 2 | Jeffrey | Lowe | 57 | \$72,250,978 | 31 | \$35,759,000 | 88 | \$108,009,978 |
| 3 | Carrie | McCormick | 42 | \$60,549,750 | 13 | \$31,527,547 | 55 | \$92,077,297 |
| 4 | Grigory | Pekarsky | 17 | \$9,117,812 | 148.5 | \$76,786,209 | 165.5 | \$85,904,022 |
| 5 | Emily | Sachs Wong | 38 | \$49,515,749 | 26 | \$35,841,500 | 64 | \$85,357,249 |
| 6 | Alexandre | Stoykov | 9.5 | \$5,603,500 | 111.5 | \$50,866,584 | 121 | \$56,470,084 |
| 7 | Leigh | Marcus | 54.5 | \$35,823,752 | 27 | \$16,561,750 | 81.5 | \$52,385,502 |
| 8 | Timothy | Sheahan | 22.5 | \$39,823,732 | 11.5 | \$10,501,750 | 34 | \$50,206,273 |
| 9 | Mark | lcuss | 11.5 | \$28,457,888 | 7.5 | \$17,299,445 | 19 | \$45,757,333 |
| 10 | | Lalez | 16 | \$8,554,319 | 74.5 | \$36,371,400 | 90.5 | \$44,925,719 |
| | Benyamin | | 10 | . , , | 49.5 | | | |
| 11 | Michael | Horwitz | | \$8,936,900 | | \$31,615,050 | 59.5 25 | \$40,551,950 |
| 12 | Chezi | Rafaeli | 16 20 F | \$20,348,000 | 9 15 | \$13,941,000 | | \$34,289,000 |
| 13 | Brad | Lippitz | 20.5 | \$21,169,250 \$20,965,000 | | \$13,037,999 | 35.5 17 | \$34,207,249 |
| 14 | Joanne | Nemerovski | 11 | . , , | 6 19 | \$11,320,000 | | \$32,285,000 |
| 15 | Mario | Greco | 33.5 | \$19,501,698 | 25.5 | \$11,947,000 | 52.5 | \$31,448,698 |
| 16 | Sophia | Klopas | 16 | \$11,684,409 | | \$19,723,450 | 41.5 | \$31,407,859 |
| 17 | Jason | O'Beirne | 29 | \$26,086,350 | 10 | \$5,056,000 | 39 | \$31,142,350 |
| 18 | Michael | Rosenblum | 16 | \$20,777,245 | 5 | \$9,975,000 | 21 | \$30,752,245 |
| 19 | Debra | Dobbs | 13 | \$11,693,000 | 18 | \$18,749,800 | 31 | \$30,442,800 |
| 20 | Ryan | Preuett | 14.5 | \$17,626,250 | 11 | \$12,306,500 | 25.5 | \$29,932,750 |
| 21 | Philip | Skowron | 9 | \$14,695,000 | 3 | \$14,888,256 | 12 | \$29,583,256 |
| 22 | Owen | Duffy | 31.5 | \$24,006,125 | 8 | \$4,270,900 | 39.5 | \$28,277,025 |
| 23 | Jennifer | Mills | 9 | \$16,120,300 | 9.5 | \$11,987,620 | 18.5 | \$28,107,920 |
| 24 | Julie | Busby | 22 | \$15,111,911 | 16 | \$12,593,800 | 38 | \$27,705,711 |
| 25 | Jill | Silverstein | 21 | \$15,561,250 | 12.5 | \$11,682,500 | 33.5 | \$27,243,750 |
| 26 | Timothy | Salm | 15 | \$24,745,750 | 2 | \$2,360,000 | 17 | \$27,105,750 |
| 27 | Katharine | Waddell | 16 | \$10,438,950 | 18.5 | \$16,530,900 | 34.5 | \$26,969,850 |
| 28 | Daniel | Glick | 15.5 | \$15,807,000 | 11.5 | \$10,123,500 | 27 | \$25,930,500 |
| 29 | Nicholaos | Voutsinas | 14 | \$7,390,500 | 23 | \$17,737,000 | 37 | \$25,127,500 |
| 30 | Lauren | Mitrick Wood | 10 | \$6,511,850 | 28 | \$18,527,585 | 38 | \$25,039,435 |
| 31 | William | Goldberg | 17 | \$14,768,150 | 11 | \$10,045,515 | 28 | \$24,813,665 |
| 32 | Daniel | Close | 14 | \$11,018,248 | 17.5 | \$12,671,812 | 31.5 | \$23,690,060 |
| 33 | Sam | Shaffer | 7.5 | \$4,336,088 | 31 | \$19,262,066 | 38.5 | \$23,598,153 |
| 34 | Nancy | Tassone | 10 | \$22,254,000 | 1 | \$1,000,000 | 11 | \$23,254,000 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|------------|--------|--------------|--------|--------------|---------|--------------|
| | | | | | | | | |
| 35 | Amanda | Mcmillan | 20.5 | \$14,462,500 | 9 | \$8,546,650 | 29.5 | \$23,009,150 |
| 36 | Karen | Biazar | 20 | \$15,091,072 | 14 | \$7,684,400 | 34 | \$22,775,472 |
| 37 | Hayley | Westhoff | 12.5 | \$8,088,500 | 18.5 | \$13,958,500 | 31 | \$22,047,000 |
| 38 | Danielle | Dowell | 12.5 | \$9,136,850 | 21.5 | \$12,838,250 | 34 | \$21,975,100 |
| 39 | Darrell | Scott | 10 | \$5,904,300 | 25 | \$15,795,225 | 35 | \$21,699,525 |
| 40 | Melissa | Siegal | 17 | \$10,920,500 | 15.5 | \$10,578,500 | 32.5 | \$21,499,000 |
| 41 | Nadine | Ferrata | 21 | \$15,101,750 | 10 | \$6,396,400 | 31 | \$21,498,150 |
| 42 | Layching | Quek | 14 | \$7,061,000 | 17 | \$14,349,700 | 31 | \$21,410,700 |
| 43 | James | D'Astice | 10 | \$5,483,500 | 32.5 | \$15,774,800 | 42.5 | \$21,258,300 |
| 44 | Melanie | Everett | 9 | \$5,129,950 | 25.5 | \$15,443,000 | 34.5 | \$20,572,950 |
| 45 | Eugene | Fu | 4.5 | \$6,251,111 | 20.5 | \$13,549,250 | 25 | \$19,800,361 |
| 46 | Millie | Rosenbloom | 13 | \$13,667,535 | 3 | \$5,370,500 | 16 | \$19,038,035 |
| 47 | Sam | Jenkins | 12 | \$16,138,000 | 3 | \$2,426,000 | 15 | \$18,564,000 |
| 48 | Rafay | Qamar | 28.5 | \$10,732,000 | 18.5 | \$7,530,034 | 47 | \$18,262,034 |
| 49 | Cory | Tanzer | 22 | \$10,123,000 | 16 | \$8,056,450 | 38 | \$18,179,450 |
| 50 | Elias | Masud | 14 | \$7,586,000 | 21.5 | \$10,523,100 | 35.5 | \$18,109,100 |
| | | | | | | | | |

Disclaimer: Information is pulled directly from the MLS. New construction or numbers not reported to the MLS within the date range listed are omitted. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Chicago Real Producers does not alter or compile this data nor claim responsibility for the stats reported to/by the MLS. Data is based on Chicago proper only and may not match the agent's exact year-to-date volume.





TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to June 30, 2024

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|----|------------|-----------------|--------|--------------|--------|--------------|---------|--------------|
| 51 | Nicholas | Colagiovanni | 9 | \$9,303,000 | 7 | \$8,776,325 | 16 | \$18,079,325 |
| 52 | Kelly | Parker | 4.5 | \$2,780,500 | 21 | \$15,262,075 | 25.5 | \$18,042,575 |
| 53 | Michael | Maier | 21.5 | \$11,161,912 | 11 | \$6,467,250 | 32.5 | \$17,629,162 |
| 54 | Steve | Dombar | 3.5 | \$1,972,500 | 22 | \$15,557,000 | 25.5 | \$17,529,500 |
| 55 | Karen | Schwartz | 9.5 | \$5,585,000 | 18 | \$11,787,220 | 27.5 | \$17,372,220 |
| 56 | Alex | Wolking | 9 | \$6,411,000 | 12 | \$10,860,000 | 21 | \$17,271,000 |
| 57 | Kathleen | Malone | 7.5 | \$11,280,500 | 7 | \$5,927,500 | 14.5 | \$17,208,000 |
| 58 | Melanie | Giglio | 7.5 | \$9,542,500 | 13 | \$7,394,500 | 20.5 | \$16,937,000 |
| 59 | Kevin | Hinton | 6 | \$3,085,450 | 23 | \$13,850,900 | 29 | \$16,936,350 |
| 60 | Barbara | O'Connor | 10.5 | \$6,530,500 | 15 | \$10,239,950 | 25.5 | \$16,770,450 |
| 61 | Leila | Zammatta | 10 | \$16,731,504 | 0 | \$0 | 10 | \$16,731,504 |
| 62 | Camille | Canales | 4 | \$1,996,000 | 26.5 | \$14,697,800 | 30.5 | \$16,693,800 |
| 63 | Jennifer | Ames | 8 | \$9,909,870 | 6 | \$6,640,000 | 14 | \$16,549,870 |
| 64 | Margaret | Baczkowski | 11.5 | \$10,678,250 | 5 | \$5,195,000 | 16.5 | \$15,873,250 |
| 65 | Alishja | Ballard | 8 | \$4,546,000 | 18 | \$11,167,000 | 26 | \$15,713,000 |
| 66 | Lance | Kirshner | 11.5 | \$5,826,750 | 18 | \$9,764,495 | 29.5 | \$15,591,245 |
| 67 | Mike | Larson | 4 | \$6,212,500 | 5 | \$9,329,668 | 9 | \$15,542,168 |
| 68 | Stacey | Dombar | 18.5 | \$7,910,750 | 7 | \$7,430,000 | 25.5 | \$15,340,750 |
| 69 | Rubina | Bokhari | 5 | \$6,914,450 | 5 | \$8,276,850 | 10 | \$15,191,300 |
| 70 | Keith | Brand | 14 | \$8,232,800 | 17 | \$6,882,000 | 31 | \$15,114,800 |
| 71 | Boris | Lehtman | 14 | \$12,117,000 | 5.5 | \$2,776,450 | 19.5 | \$14,893,450 |
| 72 | Bradley | Brondyke | 12.5 | \$14,726,250 | 0 | \$0 | 12.5 | \$14,726,250 |
| 73 | Staci | Slattery | 19 | \$14,722,322 | 0 | \$0 | 19 | \$14,722,322 |
| 74 | Ioannis | Floros | 8.5 | \$4,017,000 | 21 | \$10,592,400 | 29.5 | \$14,609,400 |
| 75 | Juliana | Yeager | 7.5 | \$7,244,450 | 11 | \$7,355,000 | 18.5 | \$14,599,450 |
| 76 | Nathan | Binkley | 9.5 | \$7,016,000 | 9 | \$7,556,900 | 18.5 | \$14,572,900 |
| 77 | Lucas | Blahnik | 7 | \$7,477,060 | 9 | \$6,998,500 | 16 | \$14,475,560 |
| 78 | Brad | Zibung | 16 | \$8,160,500 | 9 | \$6,280,500 | 25 | \$14,441,000 |
| 79 | Leslie | Glazier | 9 | \$8,935,000 | 7 | \$5,447,500 | 16 | \$14,382,500 |
| 80 | Deborah | Ballis Hirt | 8 | \$4,849,000 | 10 | \$9,519,750 | 18 | \$14,368,750 |
| 81 | Chris | Gomes | 6 | \$4,951,000 | 10 | \$9,189,000 | 16 | \$14,140,000 |
| 82 | Bari | Levine | 13.5 | \$7,280,518 | 8 | \$6,767,967 | 21.5 | \$14,048,485 |
| 83 | Hadley | Rue | 15 | \$10,826,000 | 6 | \$3,103,900 | 21 | \$13,929,900 |
| 84 | Ivona | Kutermankiewicz | 10.5 | \$9,804,900 | 6 | \$3,575,000 | 16.5 | \$13,379,900 |

| # | First Name | Last Name | List# | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-----------|-------|--------------|--------|--------------|---------|--------------|
| 0.5 | 1.66 | | 2.5 | ¢2 222 500 | 47.5 | ¢44.025.500 | 24 | #42.2C0.000 |
| 85 | Jeffrey | Herbert | 3.5 | \$2,332,500 | 17.5 | \$11,035,500 | 21 | \$13,368,000 |
| 86 | Beata | Gaska | 12 | \$11,290,234 | 3 | \$1,935,000 | 15 | \$13,225,234 |
| 87 | Vincent | Anzalone | 8.5 | \$6,977,740 | 11 | \$6,233,000 | 19.5 | \$13,210,740 |
| 88 | Michael | Hall | 14 | \$8,180,400 | 8 | \$4,930,000 | 22 | \$13,110,400 |
| 89 | Patrick | Shino | 5 | \$2,674,400 | 23 | \$10,238,500 | 28 | \$12,912,900 |
| 90 | Michael | Shenfeld | 6 | \$6,401,500 | 9 | \$6,392,800 | 15 | \$12,794,300 |
| 91 | lan | Schwartz | 5.5 | \$4,378,500 | 9 | \$8,341,499 | 14.5 | \$12,719,999 |
| 92 | Tommy | Choi | 10.5 | \$5,814,200 | 10 | \$6,897,750 | 20.5 | \$12,711,950 |
| 93 | Linda | Levin | 11 | \$10,700,995 | 3 | \$1,880,000 | 14 | \$12,580,995 |
| 94 | Melissa | Edidin | 6 | \$4,852,380 | 6 | \$7,710,000 | 12 | \$12,562,380 |
| 95 | Stefanie | Lavelle | 9 | \$7,786,500 | 8 | \$4,698,500 | 17 | \$12,485,000 |
| 96 | Jacob | Tasharski | 8 | \$5,639,500 | 6 | \$6,817,500 | 14 | \$12,457,000 |
| 97 | Leopoldo | Gutierrez | 5 | \$1,580,700 | 24 | \$10,781,150 | 29 | \$12,361,850 |
| 98 | Sara | McCarthy | 5.5 | \$2,253,250 | 12.5 | \$10,033,000 | 18 | \$12,286,250 |
| 99 | Mark | Керру | 14 | \$8,077,850 | 7 | \$3,581,705 | 21 | \$11,659,555 |
| 100 | Patrick | Teets | 8 | \$11,620,000 | 0 | \$0 | 8 | \$11,620,000 |
| | | | | | | | | |

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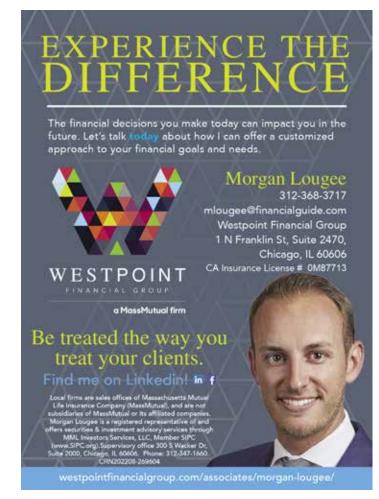
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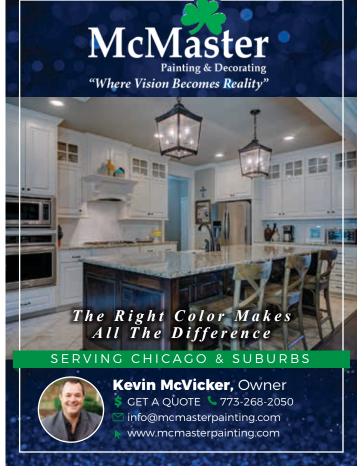
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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to June 30, 2024

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|------------|--------|--------------|--------|--------------|---------|--------------|
| 101 | Molly | Sundby | 11 | \$11,576,250 | 0 | \$0 | 11 | \$11,576,250 |
| 102 | Mario | Barrios | 3.5 | \$1,952,500 | 16 | \$9,598,500 | 19.5 | \$11,551,000 |
| 103 | Meg | Daday | 13 | \$6,590,771 | 6.5 | \$4,940,500 | 19.5 | \$11,531,271 |
| 104 | Stephanie | Cutter | 14 | \$6,415,250 | 14 | \$5,060,721 | 28 | \$11,475,971 |
| 105 | Scott | Curcio | 17 | \$6,442,400 | 10 | \$4,994,401 | 27 | \$11,436,801 |
| 106 | Kate | Gaffey | 2 | \$783,250 | 15 | \$10,403,900 | 17 | \$11,187,150 |
| 107 | Michael | Olszewski | 56 | \$10,975,207 | 1 | \$155,000 | 57 | \$11,130,207 |
| 108 | Dan | Nelson | 3.5 | \$2,382,500 | 16 | \$8,648,350 | 19.5 | \$11,030,850 |
| 109 | Ali | Bakir | 0 | \$0 | 9 | \$10,851,500 | 9 | \$10,851,500 |
| 110 | Adam | Zenullahi | 7 | \$2,185,500 | 16 | \$8,608,500 | 23 | \$10,794,000 |
| 111 | Ronda | Fish | 5 | \$6,780,000 | 4 | \$3,987,000 | 9 | \$10,767,000 |
| 112 | Stephanie | LoVerde | 9 | \$4,262,400 | 12 | \$6,465,000 | 21 | \$10,727,400 |
| 113 | Jacob | Reiner | 10 | \$4,840,400 | 13 | \$5,859,200 | 23 | \$10,699,600 |
| 114 | Michael | McGuinness | 6 | \$3,619,000 | 14 | \$6,874,999 | 20 | \$10,493,999 |
| 115 | Adele | Lang | 5.5 | \$4,306,500 | 11 | \$6,180,500 | 16.5 | \$10,487,000 |
| 116 | Pasquale | Recchia | 7.5 | \$4,468,000 | 8 | \$5,922,207 | 15.5 | \$10,390,207 |
| 117 | Dennis | Huyck | 8.5 | \$6,315,500 | 6 | \$3,976,500 | 14.5 | \$10,292,000 |
| 118 | Lawrence | Dunning | 8 | \$4,636,000 | 11 | \$5,574,500 | 19 | \$10,210,500 |
| 119 | Brian | Pistorius | 1.5 | \$1,017,500 | 13 | \$9,162,750 | 14.5 | \$10,180,250 |
| 120 | Brady | Miller | 11 | \$3,669,000 | 17 | \$6,461,200 | 28 | \$10,130,200 |
| 121 | Santiago | Valdez | 8.5 | \$2,446,650 | 17 | \$7,658,000 | 25.5 | \$10,104,650 |
| 122 | Robert | Sullivan | 9 | \$5,624,250 | 7 | \$4,459,500 | 16 | \$10,083,750 |
| 123 | Olin | Eargle | 5 | \$2,748,025 | 11 | \$7,325,550 | 16 | \$10,073,575 |
| 124 | Azeem | Khan | 2 | \$6,992,000 | 1 | \$3,062,000 | 3 | \$10,054,000 |
| 125 | Michael | Saladino | 12.5 | \$4,005,500 | 12.5 | \$6,023,900 | 25 | \$10,029,400 |
| 126 | Roman | Patzner | 2 | \$1,435,000 | 9 | \$8,522,400 | 11 | \$9,957,400 |
| 127 | Daniel | Fowler | 5 | \$4,475,000 | 5 | \$5,429,000 | 10 | \$9,904,000 |
| 128 | Kelly | Johnson | 7 | \$5,666,900 | 5 | \$4,234,750 | 12 | \$9,901,650 |
| 129 | Brian | Moon | 9.5 | \$4,497,622 | 6.5 | \$5,391,000 | 16 | \$9,888,622 |
| 130 | Jennifer | Romolo | 2 | \$723,650 | 15 | \$9,127,000 | 17 | \$9,850,650 |
| 131 | Cynthia | Sodolski | 5 | \$3,972,000 | 7 | \$5,863,500 | 12 | \$9,835,500 |
| 132 | Theodora | Jordan | 6 | \$3,912,500 | 6 | \$5,818,800 | 12 | \$9,731,300 |
| 133 | Megan | Tirpak | 8.5 | \$7,159,000 | 2 | \$2,550,000 | 10.5 | \$9,709,000 |
| 134 | Roman | Popovych | 10 | \$9,680,000 | 0 | \$0 | 10 | \$9,680,000 |
| | | | | | | | | |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|----------------|--------|-------------|--------|-------------|---------|-------------|
| | | | | | | | | |
| 135 | Eudice | Fogel | 4.5 | \$3,132,750 | 8 | \$6,544,400 | 12.5 | \$9,677,150 |
| 136 | Elena | Theodoros | 8 | \$5,957,097 | 4 | \$3,709,500 | 12 | \$9,666,597 |
| 137 | Susan | Miner | 3.5 | \$2,700,000 | 3 | \$6,949,000 | 6.5 | \$9,649,000 |
| 138 | D | Waveland Kendt | 6.5 | \$5,830,692 | 5 | \$3,814,730 | 11.5 | \$9,645,422 |
| 139 | Davia | Lipscher | 8 | \$4,938,250 | 11 | \$4,641,000 | 19 | \$9,579,250 |
| 140 | Maria | Casciaro | 5 | \$5,237,712 | 6 | \$4,327,000 | 11 | \$9,564,712 |
| 141 | Colin | Hebson | 6 | \$5,380,000 | 6.5 | \$4,054,352 | 12.5 | \$9,434,352 |
| 142 | Katie | Hutchens | 7 | \$7,757,500 | 1 | \$1,670,000 | 8 | \$9,427,500 |
| 143 | Brian | Connolly | 11 | \$9,303,266 | 0 | \$0 | 11 | \$9,303,266 |
| 144 | Azin | Amiran | 6 | \$6,869,450 | 2 | \$2,400,000 | 8 | \$9,269,450 |
| 145 | Eamonn | Stafford | 17 | \$6,470,800 | 11 | \$2,794,150 | 28 | \$9,264,950 |
| 146 | Christine | Egley-Rashkow | 3 | \$5,232,500 | 2 | \$4,015,000 | 5 | \$9,247,500 |
| 147 | Suzanne | Gignilliat | 5 | \$8,014,750 | 1 | \$1,230,000 | 6 | \$9,244,750 |
| 148 | Meredith | Manni | 4 | \$6,527,500 | 1 | \$2,700,000 | 5 | \$9,227,500 |
| 149 | Samuel | Kahn | 4.5 | \$3,495,547 | 7.5 | \$5,651,561 | 12 | \$9,147,108 |
| 150 | Dee | Thompson | 1.5 | \$2,517,950 | 4 | \$6,620,444 | 5.5 | \$9,138,394 |
| | | | | | | | | |

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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to June 30, 2024

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-------------|--------|-------------|--------|-------------|---------|-------------|
| 151 | Iris | Kohl | 5 | \$3,591,000 | 8 | \$5,501,000 | 13 | \$9,092,000 |
| 152 | Salvador | Gonzalez | 8 | \$3,058,000 | 22 | \$5,990,000 | 30 | \$9,048,000 |
| 153 | Leonardo | Rojas | 3 | \$935,000 | 20 | \$7,994,500 | 23 | \$8,929,500 |
| 154 | Ashley | Cox | 8.5 | \$4,239,000 | 7.5 | \$4,668,838 | 16 | \$8,907,838 |
| 155 | Prashanth | Mahakali | 6 | \$8,874,434 | 0 | \$0 | 6 | \$8,874,434 |
| 156 | Justin | Lucas | 5 | \$2,925,000 | 7 | \$5,911,767 | 12 | \$8,836,767 |
| 157 | Daniel | Spitz | 5.5 | \$3,649,900 | 8 | \$5,163,400 | 13.5 | \$8,813,300 |
| 158 | Danny | Lewis | 5.5 | \$2,678,250 | 10 | \$6,100,425 | 15.5 | \$8,778,675 |
| 159 | Melanie | Carlson | 7 | \$4,385,000 | 7 | \$4,372,300 | 14 | \$8,757,300 |
| 160 | Dawn | McKenna | 6.5 | \$4,021,500 | 7.5 | \$4,722,000 | 14 | \$8,743,500 |
| 161 | Lisa | Reznick | 5 | \$5,361,000 | 4 | \$3,315,000 | 9 | \$8,676,000 |
| 162 | Amy | Duong | 3.5 | \$2,013,500 | 9.5 | \$6,614,400 | 13 | \$8,627,900 |
| 163 | India | Whiteside | 4.5 | \$3,386,500 | 6 | \$5,223,150 | 10.5 | \$8,609,650 |
| 164 | Elizabeth | Lothamer | 1 | \$540,596 | 12 | \$8,016,600 | 13 | \$8,557,196 |
| 165 | Nicole | Hajdu | 8.5 | \$3,400,000 | 11.5 | \$5,142,300 | 20 | \$8,542,300 |
| 166 | Cadey | O'Leary | 4 | \$3,776,500 | 4 | \$4,750,000 | 8 | \$8,526,500 |
| 167 | David | Betancourt | 4 | \$1,569,000 | 15 | \$6,921,000 | 19 | \$8,490,000 |
| 168 | Robert | Yoshimura | 12 | \$5,387,000 | 5 | \$3,077,500 | 17 | \$8,464,500 |
| 169 | Gregory | Desmond | 6 | \$2,759,900 | 6 | \$5,655,000 | 12 | \$8,414,900 |
| 170 | Todd | Szwajkowski | 6.5 | \$2,683,250 | 12 | \$5,728,500 | 18.5 | \$8,411,750 |
| 171 | Susan | O'Connor | 2 | \$1,325,000 | 4 | \$7,062,500 | 6 | \$8,387,500 |
| 172 | Rachel | Martell | 3 | \$2,871,250 | 2 | \$5,500,000 | 5 | \$8,371,250 |
| 173 | Kathryn | Barry | 8 | \$5,193,000 | 6.5 | \$3,176,000 | 14.5 | \$8,369,000 |
| 174 | Tony | Mattar | 0.5 | \$144,000 | 14 | \$8,197,825 | 14.5 | \$8,341,825 |
| 175 | Kathryn | Schrage | 11 | \$5,517,400 | 5 | \$2,804,000 | 16 | \$8,321,400 |
| 176 | Robin | Phelps | 8 | \$4,722,500 | 5 | \$3,561,400 | 13 | \$8,283,900 |
| 177 | John | Grafft | 7 | \$6,682,800 | 2 | \$1,600,000 | 9 | \$8,282,800 |
| 178 | Elizabeth | Caya | 3 | \$1,070,500 | 13 | \$7,199,900 | 16 | \$8,270,400 |
| 179 | Jeremiah | Fisher | 4.5 | \$2,524,000 | 9 | \$5,700,749 | 13.5 | \$8,224,749 |
| 180 | Daniela | Pagani | 3 | \$3,295,000 | 4.5 | \$4,823,385 | 7.5 | \$8,118,385 |
| 181 | Deborah | Hess | 2.5 | \$2,051,200 | 11 | \$6,067,000 | 13.5 | \$8,118,200 |
| 182 | R. Matt | Leutheuser | 2.5 | \$4,605,000 | 4 | \$3,490,000 | 6.5 | \$8,095,000 |
| 183 | Grace | Sergio | 6.5 | \$5,312,434 | 2.5 | \$2,762,500 | 9 | \$8,074,934 |
| 184 | Marc | Zale | 2 | \$2,290,000 | 9 | \$5,776,500 | 11 | \$8,066,500 |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|--------------|--------|-------------|--------|-------------|---------|-------------|
| | | | | | | | | |
| 185 | Michele | Gubser | 7 | \$5,746,900 | 3 | \$2,275,500 | 10 | \$8,022,400 |
| 186 | Richard | Aronson | 5.5 | \$6,824,000 | 2 | \$1,181,750 | 7.5 | \$8,005,750 |
| 187 | Greg | Whelan | 4 | \$2,277,000 | 12 | \$5,726,499 | 16 | \$8,003,499 |
| 188 | Kristin | Gonnella | 5 | \$3,333,709 | 8 | \$4,635,552 | 13 | \$7,969,261 |
| 189 | Danielle | Inendino | 2 | \$866,000 | 15 | \$7,094,484 | 17 | \$7,960,484 |
| 190 | Bruce | Glazer | 7.5 | \$4,065,249 | 4 | \$3,875,000 | 11.5 | \$7,940,249 |
| 191 | Joanne | Desanctis | 4 | \$3,945,000 | 5 | \$3,990,600 | 9 | \$7,935,600 |
| 192 | Rafael | Murillo | 5.5 | \$5,806,500 | 5 | \$2,117,500 | 10.5 | \$7,924,000 |
| 193 | Anne | Rossley | 11 | \$6,184,500 | 2 | \$1,715,000 | 13 | \$7,899,500 |
| 194 | Diana | Grinnell | 7 | \$5,169,000 | 5 | \$2,730,000 | 12 | \$7,899,000 |
| 195 | Iryna | Dzhudzhuk | 1 | \$307,000 | 16 | \$7,586,400 | 17 | \$7,893,400 |
| 196 | Lauren | Shimmon | 5.5 | \$2,291,000 | 10 | \$5,557,125 | 15.5 | \$7,848,125 |
| 197 | James | Sheehan | 3.5 | \$3,278,500 | 3 | \$4,555,000 | 6.5 | \$7,833,500 |
| 198 | Cornelis | Hoogstraten | 0 | \$0 | 10 | \$7,782,000 | 10 | \$7,782,000 |
| 199 | Laura | Bibbo Katlin | 5 | \$5,933,800 | 1 | \$1,840,000 | 6 | \$7,773,800 |
| 200 | Brendan | Murphy | 6 | \$3,781,500 | 4 | \$3,992,000 | 10 | \$7,773,500 |
| | | | | | | | | |

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TOP 250 STANDINGS

Teams and individuals from January 1, 2024 to June 30, 2024

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|-----------|--------|-------------|--------|-------------|---------|-------------|
| 201 | Ryan | Cherney | 18 | \$6,269,500 | 1 | \$1,500,000 | 19 | \$7,769,500 |
| 202 | Andrew | Glatz | 8 | \$3,982,000 | 6 | \$3,778,000 | 14 | \$7,760,000 |
| 203 | Eugene | Abbott | 6 | \$3,101,500 | 9 | \$4,642,000 | 15 | \$7,743,500 |
| 204 | Stephen | Hnatow | 3.5 | \$3,082,250 | 5 | \$4,654,500 | 8.5 | \$7,736,750 |
| 205 | Richard | Kasper | 6 | \$4,730,075 | 5.5 | \$2,966,500 | 11.5 | \$7,696,575 |
| 206 | Cindy | Wilson | 7 | \$5,392,500 | 4.5 | \$2,292,000 | 11.5 | \$7,684,500 |
| 207 | Jennifer | Liu | 9 | \$7,129,400 | 2 | \$520,000 | 11 | \$7,649,400 |
| 208 | Tiffany | Vondran | 3 | \$921,000 | 14 | \$6,724,000 | 17 | \$7,645,000 |
| 209 | Erin | Mandel | 4 | \$6,013,875 | 2 | \$1,599,800 | 6 | \$7,613,675 |
| 210 | Naja | Morris | 10 | \$4,149,325 | 6 | \$3,459,900 | 16 | \$7,609,225 |
| 211 | Xiaojing | Frost | 5 | \$2,301,518 | 8 | \$5,256,500 | 13 | \$7,558,018 |
| 212 | Chih-Hao | Yang | 12 | \$3,492,000 | 11 | \$4,060,000 | 23 | \$7,552,000 |
| 213 | Stephanie | Maloney | 5 | \$4,085,500 | 3 | \$3,465,000 | 8 | \$7,550,500 |
| 214 | Patrick | Alvarez | 4 | \$3,205,088 | 4 | \$4,332,000 | 8 | \$7,537,088 |
| 215 | Ken | Jungwirth | 7 | \$2,700,500 | 4 | \$4,804,000 | 11 | \$7,504,500 |
| 216 | Pablo | Galarza | 15 | \$4,394,700 | 11.5 | \$3,109,250 | 26.5 | \$7,503,950 |
| 217 | Michael | McCallum | 4 | \$2,675,000 | 3 | \$4,806,500 | 7 | \$7,481,500 |
| 218 | Tiffeny | Meyers | 7 | \$2,409,500 | 16.5 | \$5,027,600 | 23.5 | \$7,437,100 |
| 219 | Chris | McComas | 7 | \$4,922,450 | 3 | \$2,500,000 | 10 | \$7,422,450 |
| 220 | Lisa | Kalous | 1.5 | \$1,477,500 | 9 | \$5,931,500 | 10.5 | \$7,409,000 |
| 221 | Lane | Chesebro | 5.5 | \$2,268,000 | 10 | \$5,053,800 | 15.5 | \$7,321,800 |
| 222 | Benjamin | Lissner | 4 | \$1,537,750 | 15 | \$5,775,500 | 19 | \$7,313,250 |
| 223 | Qiankun | Chen | 9 | \$3,075,777 | 12 | \$4,210,900 | 21 | \$7,286,677 |
| 224 | Jeanne | Martini | 2 | \$7,280,500 | 0 | \$0 | 2 | \$7,280,500 |
| 225 | Zachary | Koran | 8 | \$4,112,400 | 5 | \$3,164,500 | 13 | \$7,276,900 |
| 226 | Katie | Bishop | 5 | \$5,324,000 | 2 | \$1,940,000 | 7 | \$7,264,000 |
| 227 | Tim | Mullet | 6 | \$2,797,000 | 6 | \$4,419,000 | 12 | \$7,216,000 |
| 228 | Catherine | Egan | 1 | \$1,225,000 | 3 | \$5,985,000 | 4 | \$7,210,000 |
| 229 | Martha | Lozano | 6 | \$2,460,000 | 14 | \$4,732,950 | 20 | \$7,192,950 |
| 230 | John | Federici | 4 | \$2,098,100 | 7 | \$5,094,000 | 11 | \$7,192,100 |
| 231 | Mariah | Dell | 5.5 | \$3,548,500 | 4 | \$3,613,000 | 9.5 | \$7,161,500 |
| 232 | Matthew | Shrake | 1.5 | \$471,500 | 7 | \$6,620,000 | 8.5 | \$7,091,500 |
| 233 | Trisha | San Juan | 1 | \$491,000 | 12 | \$6,567,900 | 13 | \$7,058,900 |
| 234 | Michelle | Welch | 5 | \$3,521,750 | 3 | \$3,520,000 | 8 | \$7,041,750 |
| | | | | | | | | |

| # | First Name | Last Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ |
|-----|------------|------------|--------|-------------|--------|-------------|---------|-------------|
| | | | | | | | | |
| 235 | Julie | Chesne | 6 | \$2,389,930 | 9 | \$4,647,898 | 15 | \$7,037,828 |
| 236 | Keith | Goad | 5 | \$2,912,000 | 5 | \$4,105,000 | 10 | \$7,017,000 |
| 237 | Susan | Nice | 4 | \$3,073,500 | 4 | \$3,939,500 | 8 | \$7,013,000 |
| 238 | Frank | Montro | 22 | \$4,731,394 | 12 | \$2,256,824 | 34 | \$6,988,218 |
| 239 | Lindsey | Richardson | 13 | \$4,897,000 | 5 | \$2,086,700 | 18 | \$6,983,700 |
| 240 | Bridget | Sheahan | 5.5 | \$6,982,000 | 0 | \$0 | 5.5 | \$6,982,000 |
| 241 | Susan | Kanter | 5.5 | \$2,704,000 | 5 | \$4,220,000 | 10.5 | \$6,924,000 |
| 242 | Marzena | Frausto | 5 | \$2,135,000 | 10 | \$4,782,099 | 15 | \$6,917,099 |
| 243 | Benjamin | Yeager | 6.5 | \$6,889,450 | 0 | \$0 | 6.5 | \$6,889,450 |
| 244 | Arianna | Esper | 8 | \$6,026,200 | 2 | \$837,500 | 10 | \$6,863,700 |
| 245 | Ryan | Gossett | 1 | \$765,000 | 9 | \$6,060,000 | 10 | \$6,825,000 |
| 246 | James | Demarco | 4 | \$2,020,500 | 8 | \$4,802,200 | 12 | \$6,822,700 |
| 247 | Jessica | Macey | 3 | \$1,155,000 | 15 | \$5,657,800 | 18 | \$6,812,800 |
| 248 | Mark | Zipperer | 16 | \$5,065,000 | 7 | \$1,739,250 | 23 | \$6,804,250 |
| 249 | Nick | Kluding | 1 | \$975,000 | 7 | \$5,807,000 | 8 | \$6,782,000 |
| 250 | Phyllis | Smith | 7 | \$4,157,500 | 5 | \$2,623,500 | 12 | \$6,781,000 |
| | | | | | | | | |

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Integrity

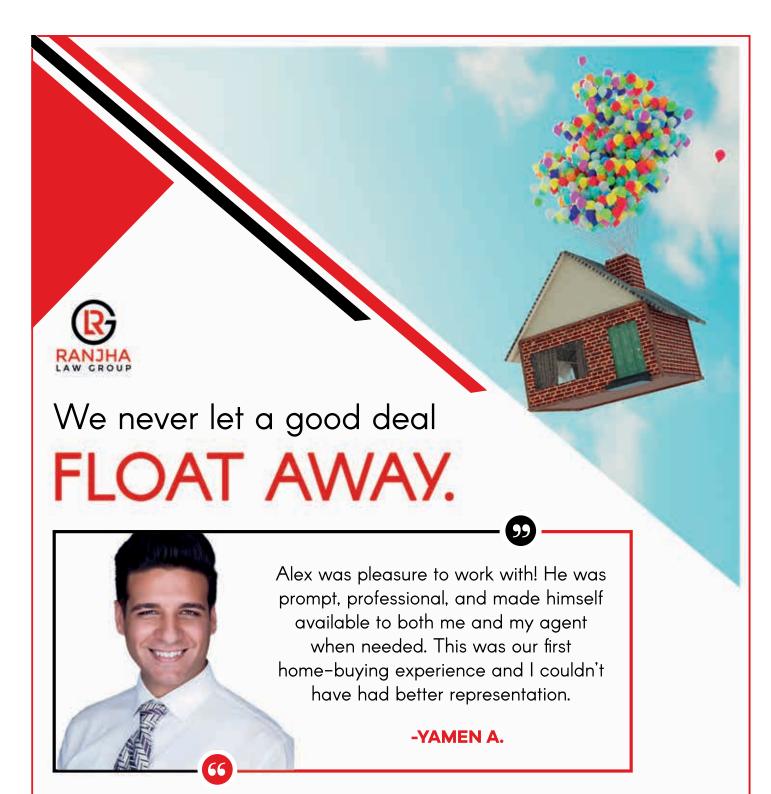


Loyal



Nimble





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