### PORTLAND **REAL PRODUCERS** CONNECTING, ELEVATING, INSPIRING

### Meet JUGY WINDERMERE REALTY GROUP, LLC

REALTOR® ON THE RISE: COREY KENNEDY, REALTY ONE GROUP PRESTIGE

PARTNER SPOTLIGHT: BEN MATSON AND WFG NATIONAL TITLE COMPANY

Photography by Michelle Stevens, <u>Artistique Photogr</u>aphy

APRIL 2024

Let's grow your business

Our goal is to provide the best service to generate More referral business and life-long clients.

Contact us today!

### OREGON'S PREMIER LUXURY CUSTOM HOME BUILDER





### DO YOU HAVE CLIENTS WANTING TO BUILD THEIR DREAM HOME?

Renaissance Homes offers the ultimate custom home building experience as our team works under one roof to offer a concierge level of service that is sure to please.

For more information, call or text: Amanda Andruss | 503.969.4939 Michael Lutz | 503.387.9933

+ORTGAGE FDIC

NATE AKERS **AREA MANAGER** NMLS# 16593 boeoregon.com 503.214.1054

BANK OF ENGLAND MORTGAGE IS A DIVISION OF BANK OF ENGLAND, NMLS 418481, NATE AKERS IS NOT A LOAN ORIGINATOR, MEMBER FDIC



### RENAISSANCE HOMES

THE BEST BUILT HOMES ARE RENAISSANCE HOMES

Paul Wells | 503.502.0163

### **TABLE OF** CONTENTS



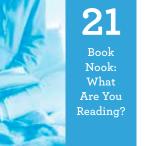




27

Inspired





28

Events

RP 2024 Kick-off

Party!

8

Meet

The

Team









MEET THE TICOR TITLE **PORTLAND SALES TEAM**  **I** TICOR TITLE



SARAH DEGLIANTONI Sales Executive Clackamas 503.349.3939







Lake Oswego

503.989.8178



Sales Executive

Hillsboro/Amberglen

503.686.5436





**RYAN JACOBSEN** Technology Marketing Specialist 503.347.0202



TICORTITLEPORTLAND.COM | 503.219.1000 | TICOR.RESOURCE@TICORTITLE.COM





We do more than upload your paperwork- We give you & your clients executive assistant level service. We take care of the deadlines and details so you don't have to!





@realproducers



### VANILLAWOOD

remodels additions custom homes interior design

If your client would like a consultation at a home they are considering buying, let us know. We regularly do FREE on-site consults to discuss possibilities; whether its initial design ideas or questions about costs. We want to help you provide assurances to your clients that they can have the home of their dreams!

We are located in Lake Oswego in the Lake Grove Shopping Center. We would love to meet you and discuss our referral program. GET INSPIRED AT VANILLAWOOD.COM 503.305.8830

503.853.4185 kricken@vanillawood.com

Kricken Yaker, co-founder / principal designer James Yaker, co-founder / general contractor 503.853.4184 james@vanillawood.com

### RP

### **1031 EXCHANGE &** TITLE EXPERT

Leader 1031 (503) 481-1122 Leader1031.com

### **AUTO DEALERSHIP**

Jaguar Land Rover Portland (503) 230-7700 landroverportland.com

#### **BATH & KITCHEN** REMODELING

Cascade Renovation (503) 246-6433 cascade-renovation.com

### **BUILDING & REMODELING**

**BRIAN SCHMIDT BUILDER** (503) 636-3191 brianschmidtbuilder.com

### **BUSINESS IT SOLUTIONS**

Trackxi (503) 481-7555 www.trackxi.com/

### **CPA & BUSINESS**

**ADVISORS** Wolfe Consulting LLC (503) 803-0131 wcportland.com

#### **CRAWL SPACES**

**DESIGN BUILD** 

M. Leon Construction (503) 643-6631 www.leonconstruction.com/

Vanillawood (503) 305-8830 vanillawood.com

#### **ENVIRONMENTAL**

SERVICES Alpha Environmental (503) 292-5346 AlphaEnvironmental.net

#### FOUNDATIONS

M. Leon Construction (503) 643-6631 www.leonconstruction.com/

Landscape East & West (503) 256-5302 landscapeeast.com

(503) 646-6426

alloregon.com

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting our TOP REALTOR® community!

#### **FOUNDATIONS &** WATERPROOFING

Terra Firma

(503) 828-3540

(425) 319-7757

(503) 496-0616

(509) 990-2589

**INSPECTIONS** 

(360) 281-7079

(503) 246-5076

(503) 869-4417

(503) 757-4442

(503) 336-4348

einsteinins.com

(503) 917-4430

+ BUILD

Foundation Systems

goterrafirma.com

#### HARD MONEY LENDER Rain City Capital of Oregon

raincitycapital.com

### HOME BUILDER

Renaissance Homes

Renaissance-Homes com

### HOME WARRANTY

Old Republic Home Protection

Home Inspection Team

homeinspectionteampnw.com

Integrity Home Inspection

### integrityhomeinspection.com

Key Home Inspection

keyhomeonline.com

National Property Inspections

npiweb.com/pdxmetro

### **INSURANCE BROKER**

Einstein Insurance

#### Goosehead Insurance

gooseheadguy.com

### LANDSCAPE DESIGN

All Oregon Landscaping, Inc

### LENDING

Jaime Richmond, 1st Security Bank (971) 678-4973 fsbwa.com/loan-officers/ jaime-richmond

Kari Benshoof, Directors Mortgage (503) 709-8123 directors mortgage.com/ loan-officer/kari-benshoof

Nikki Meyerink, Select Lending Services Nikki Meyerink (541) 990-3591 SelectLendingServices.com

Prime Lending - Jim Bruns lo.primelending.com/jim.bruns/

Tammy Wittren, NFM Lending (503) 970-0761 tammywittren.com

### **MOVING COMPANY**

PDX Movers (503) 746-8795 pdxmovers.com

#### PAINTER

Arch Home Improvements (503) 290-9071 archhomeimprovementsor.com

#### PAINTING

Color Perfexion Painting (503) 891-9664 colorperfexionpainting.com

#### PHOTOGRAPHY

Artistique Photography (503) 310-9083

#### **PROFESSIONAL ORGANIZER**

Bee Organized (503) 583-0847 beeorganized.com/portland

### **REAL ESTATE PHOTOGRAPHY** / VIDEOGRAPHY Home in August

(503) 407-8083 homeinaugust.com

#### **REMODELING/ NEW** CONSTRUCTION

Mountainwood Homes (503) 746-7338 mountainwoodhomes.com

#### **ROOF CLEANING**

Happy Planet Softwash (503) 567-1110 happyplanetsw.com

#### ROOFING

Bliss Roofina (503) 653-6100 blissroofing.com

#### **TITLE & ESCROW** COMPANY

Fidelity National Title (503) 317-8596 FidelityPortland.com

First American Title Insurance Company (503) 222-3651 local.firstam.com/or/offices/ tri-county-corporate-office

Lawyers Title (503) 968-1082 oregon.ltic.com

Ticor Title (971) 701-1719 ticortitleportland.com

WFG National Title Insurance Company (503) 828-2137 oregon.wfgnationaltitle.com

### TRANSACTION

COORDINATOR Admin by Design (503) 309-9392

Bridgetown Files (503) 577-1529 bridgetownfiles.com







Karen Alati

Managing Editor

Tania Lee

Ad Manager



**Tiffany Larsson** Publisher

Michelle Stevens Photographer



Stephanie Von Allmen Lead Contributor



Julie Chandler Publishing Assistant



#### Interested in helping contribute to Real Producers Portland? Email Tiffany.larsson@n2co.com.

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Portland Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.







By Karen Alati Photography by Michelle Stevens, Artistique Photography

meet

\_ ш **WINDERMER** ٩ GROU ΑLTΥ ш

Ľ

C

\_

A Trailblazer in Real Estate

In the Portland metro world of real estate, one name stands out: Judy Adler, owner and dynamic force behind Windermere Realty Group, LLC. With nearly four decades of experience, Judy has not only weathered the ever-changing landscape of the real estate industry but has emerged as a leader, mentor, and advocate for realizing dreams.

Judy's journey into real estate was an unexpected twist of fate. After Judy graduated from Portland State University with a degree in Speech & Communication, specializing in broadcasting, she began her career at a UHF television station in Southern Oregon as an evening News Anchor, leading to roles such as noon Anchor, evening Reporter, and host of Human-Interest stories.

Marriage brought Judy back to Portland, where she realized the media market was much larger than she was ready for. She stepped into a support role at KGW to follow a different career path.

She re-enrolled at PSU to pursue a second degree in Psychology, hoping to become a therapist. During this time, Judy was drawn into real estate through a unique opportunity with a development company.

Judy says, "I was working for a development company in a support role when they offered to pay for my post-baccalaureate degree if I would also take real estate classes. And so, it was. I took the classes, got my real estate license, and the company sent me out to oversee many aspects of their biggest project, a subdivision in SW Beaverton called Murrayhill. I spent about a decade there selling homes and lots while collaborating with builders. It was a blast. At that time, I did not have children, so I worked before the sun came up and far past dark on weekdays and weekends. At last, I'd found myself in the right place at the right time and knew being in the real estate industry was what I would do for the rest



Judy and Amy with Business Coach, Brian Buffini

for a year before deciding she wanted

of my professional career." Her diverse education in media and psychology equipped her with valuable communication skills that seamlessly translated into the world of real estate.

Judy has spent years in numerous real estate-related organizations, including PMAR, OAR, Masters Circle, and Buffini and Company. The list is extensive, and her love of the industry is evident. Judy elaborates on her most rewarding aspect of real estate, "The thing I enjoy the most about real estate is that there are no two transactions alike. We have people, personalities, houses, negotiations - you name it, we find ourselves working it. Our business is dynamic - it is about people, business, circumstances, and life. I love ever-changing experiences."

Judy also finds passion in many facets of the business, as she tells us, "I love working with new clients for the very first time. This might mean a first-time homebuyer, or it could just be a client that is new to me; it is all rewarding. However, after nearly 40 years in the business, I know the feeling of working with the same client multiple times and being referred to their friends or family. I am passionate about this as it makes being in the business more than transactional; it is about experiencing another person fulfilling their hopes and dreams and allowing me to be a part of it."

When asked about her biggest challenge as a REALTOR<sup>®</sup>, Judy reflects on the dynamic nature of the business. "I do not have one specific challenge in real estate that comes to mind. Almost every transaction is full of a variety of challenges, but it is in those challenges that we get better."

For Judy, overcoming challenges is not just a part of the job but a source of joy and growth. "It is the joy in the journey that I enjoy," she adds.

Beyond real estate, Judy takes immense pride in her many families, which she describes as "my family of origin, my family at work, my family at church, and most importantly, my family of four adult children."

Her oldest daughter, Amy, collaborates with her in business. After graduating from the University of Oregon with a Bachelor of Education in Family and Human Services and working for Nike for a year, Amy realized her heart was in real estate.





Amy started her real estate career with a top-producing Windermere agent, but once the office closed due to COVID, Amy joined forces with her mom, and they have been going full speed ahead since. Judy says, "Sharing this experience with my clients and my daughter simultaneously has brought a whole new level of joy and passion to my business."

Judy's oldest son, James, who also attended the University of Oregon, is a Computational Biologist working for a pharmaceutical company in Utah. Her younger son, Randall, started his catering company, Oregon Wood Fired Pizza NW, after graduating from the U of O, and her youngest daughter, Faith, is a senior at the U of O studying Japanese & Linguistics. With a smile, Judy shares that she became a grandma in 2021 and now has four grandchildren and another on the way.

Judy finds solace and rejuvenation in nature, whether it's hiking in the Gorge, biking, hitting golf balls, or soaking up sunshine by a pool. Her passion for work-life balance is evident in the way she values the time spent with her adult children, turning each moment into a cherished memory.

Driven by a goal-oriented mindset

developed in her childhood, Judy emphasizes the importance of dreaming about life and putting those dreams into practice. "We moved a great deal when I was growing up. With so much moving, it became important for me to think about what I wanted and put into motion the basic steps for making the most of each place we lived."

Judy's advice for future Top Producers is simple yet profound: "Stay focused and be flexible. The early years in real estate can be difficult as you learn the business, but if you know what you want from life and how real estate can get you there, the two dreams can work well together."

She echoes the sentiment of perseverance, advising, "Never Give Up and Never Give In." This mantra has not only helped to shape her career but has been passed down to her children, who have found success in their respective fields.



As we conclude our conversation with Judy, she shares a heartfelt message for readers of Portland Real Producers, "It is my hope and dream for all that read your magazine that they embrace the best life has to offer. We get to make this journey just once, so make the most of it. Be the best version of yourself and help others to do the same. As Brian Buffini has said to us many times, 'If you give it out in slices, it will come back to you in loaves."

Connect with Judy Adler

#### Phone: 503.358.5843

Email: jadler@windermere.com Web: judyadlerhomes.com Facebook: @judypadlerhomes Instagram: @judypadlerhomes





**Love Your Landscape** Locally Owned, serving the Greater Portland Metro area since 1980



### Luis Tapia 503-891-9664

Licensed • Bonded • Insured • CCB# 169601 luis.colorperfexionpainting@gmail.com



**Call For a FREE Estimate** 503.256.5302

CCB# 181577 LCB# 8697 www.LandscapeEast.com



### **()** 503.987.3799

### Local Moving

PDX Movers offers free in-home surveys for accurate bids, with no hidden fees or obligation. These estimates include fully customized moving plans to work with your schedule and special requests. Each move is paired with a dedicated move coordinator, an unmatched production team, and thouroughly trained movers customized for your particular



### Long Distance

PDX Movers started out as a local company with a local reach. It has now grown to specialize in residential and commercial moves



across the entire nation.



Packing

by valuatio

Storage

We offer packing and unpacking for anyone looking for the full-service experience.

Everything packed by PDX Movers is covered

We pride ourselves on our "only move it once" philosophy. Containers are loaded and locked onsite and unloaded directly from the

container on the other end. We have drive-up warehouse access with 24-hr notice, Monday-

not your average company, not your average movers



### **Refer EINSTEIN INSURANCE** with confidence.

As a full-service independent insurance agency, our primary concern is the care and well-being of our clients. We deliver insurance plans tailored to their specific needs utilizing our strong, reliable insurance carriers, all while developing long-standing relationships with our clients.

"Matt listens to my questions and ensures I understand options. He's quick to respond, and totally takes the pain out of dealing with insurance." -Mary P., customer since 2017

### **MATT EINSTEIN** Your Trusted Insurance Advisor

Office: 503-336-4348 • Cell: 503-7844078 matt@einsteinins.com • www.einsteinins.com 110 S Bancroft Street, Suite A, Portland, OR • Licensed in OR / WA / AZ

#### **BUSINESS** HOME AUTO LIFE

### Commercial + White Glove

PDX Movers is a delivery agent for numerous high end furniture distributers and has serviced so of the biggest names in the commercial industry of Portland Including Blu Dot, SKANSKA, Paramount Transportation Systems, Wayfair, Zippy Shell, DW Fritz and government offices for the State



### www.pdxmovers.com



### mountainwood homes



get inspired at mountainwoodhomes.com



Your clients want step-by-step professional guidance from design through construction.

### REDEFINING EXCELLENCE IN REAL ESTATE SERVICES

In the ever-changing world of real estate, Ben Matson and WFG National Title Company stand out as beacons of innovation and client-focused solutions. With a career spanning nearly two decades, Ben Matson's journey from receptionist to VP Sales Manager is a testament to his dedication and passion for the industry.

WFG National Title Company is primarily known for its Title Insurance and Escrow Services, but as Ben emphasizes, their offerings extend far beyond the conventional. "We take a consultative approach with our clients to identify needs and then bring them customized solutions," says Ben. From property and market data to technology help, social media ideas, device and software security, marketing, and education, WFG National Title goes above and beyond to meet the diverse needs of its clients.

### partner spotlight







Ben adds, "Rather than have a 'menu' of options for people to choose from, we ask targeted questions and come up with a customized plan and solution that is best for the client." This personalized approach sets WFG National Title apart from its competition, providing clients with tailor-made solutions that address their specific requirements.

Ben's entry into the real estate industry began in 2004 when he was hired by Michelle Couch as a receptionist at Transnation Title in Lake Oswego. After a few short months, Ben quickly advanced to become an escrow assistant. His journey continued as WFG National Title opened its doors in 2010, where he joined the sales team.

aison **WFG National Title Company** 

Reflecting on his trajectory, Ben says, "It has been an honor to be a part of WFG from the very beginning. Very few people get the opportunity to help start a title company. I've learned and grown a lot from the experience."

WFG National Title Company is unique in that it is privately owned and headquartered in Portland. Its flat organizational structure with minimal layers of management fosters direct access to leadership, both internally and for clients. "We measure everything from prelims and trios to call-back time because our Founder, Pat Stone, says, 'If you can't measure it, you can't manage it," states Ben.

Ben is quick to praise his team, describing them as "Amazing" and "The Best!" The team at WFG National Title comprises continual learners with a passion for improvement, critical thinkers, and service-oriented individuals. "They understand that we only

exist because of our clients and are well-respected, impactful members of our local real estate community," adds Ben.

With a tenured and dedicated team, WFG National Title Company continues to set industry standards, offering unparalleled expertise and customized solutions for its clients. Ben Matson's journey is not only a personal success story but also a reflection of the company's commitment to excellence in every facet of real estate services. As they continue to evolve and innovate, WFG National Title remains a trusted partner for clients navigating the intricate landscape of real estate transactions.

Connect with Ben Matson and WFG National Title

Phone: 503.828.2137 Email: bmatson@wfgtitle.com Web: wfgtitle.com Address: 12909 SW 68th Parkway, Ste. 350 Portland, OR 97223 Facebook: @wfgOregon Instagram: @wfgnationaltitleco

WFG National Title Insurance Company"



### OHOME **RELY ON US TO KEEP YOUR CLIENT'S HOME** SAFE, DRY, AND STABLE!

HOMEC .

### TRUSTED PARTNER

- Billable Through Escrow
- No Cost Transferrable Warranty
- Customized Solutions For Your **Buyer & Seller**
- Financing Available

### **OUR SERVICES**

- Foundation Repair
- Crawl Space Encapsulation
- Basement Waterproofing
- Concrete Repair
- Wall Stabilization

### IF ISSUES ARE HOLDING UP YOUR CLOSING, **TERRAFIRMA CAN HELP!**





866.486.7196 | GOTERRAFIRMA.COM









Scan to book a demo



Signup for FREE and try at

www.Trackxi.com

Trusted by 100's of Real Estate Agents in Portland

💑 trackxı

### Real Estate's #1 Deal Tracker

### For Agents, Teams & Transaction coordinators. Transparency for everyone else.



This is a cald a

### ARTISTIQUE Photography

### Lifestyle • Headshots • Branding



503.310.9083





(425) 319-7757

AUCTION FIX AND FLIP 30-YEAR RENTAL

We're your local hard money experts, here to coach you and your clients on how to beat the competition.

Rain City Capital of Oregon 2015 Swi Tuslatin, Shenwood 8d Sulte #200, Tuslatin, OR 97062 | HMLS #3366479



Visit us online or call to request a free estimate today

503-567-1110 | HappyPlanetSW.com



### book nook

### What Are You Reading?

**Book recommendations** from our Top Producers

We are avid readers here at Portland Real Producers, and sometimes we need a good recommendation. We asked some of our Top Producers to share their favorite books and podcasts. Put these great titles on your To Be Read list!



"The two most recent books I've listened to our Shoe Dog by Phil Knight and Steve Jobs by Walter Isaacson. Both were fascinating accounts of resilience and perseverance." **KEVIN HALL, HALL GROUP PROPERTIES, CASCADE HASSON** SOTHEBY'S INTERNATIONAL REALTY



"I am re-reading Seth Godin's "Purple Cow...Transform your Business by Being Remarkable". With so much marketing "noise" out there, standing out by doing something different and unique is a way to grab attention and set oneself apart. This is something we are all working on doing in a crowded field of online real estate resources. It's inspiring and a great reminder to think far outside the box!" ALEXIS HALMY, WINDERMERE **REALTY TRUST** 



"The Bible, Rick Warren's Purpose Driven Life, Bob Farrell's Give Em The Pickle, Bob Moore's People Before Profit, Neff/Citrin's You're In Charge, Now What?, James Collin's Good To Great, and Tony Evan's Detours. All great reads!" **ROB GAGE, BERKSHIRE** HATHAWAY HOME SERVICES NORTHWEST REAL ESTATE

artistique.com



"The Bible, Never Split the Difference by Chriss Voss, The Go-Giver and Go-Givers Sell More by Bob Burg and John David Mann." NICK SHIVERS, THE NICK SHIVERS TEAM, **KELLER WILLIAMS REALTY PDX CENTRAL** 



Professional

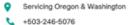
HOME INSPECTION SERVICES

Over 30 years proudly serving OR/WA

> SCAN to easily SAVE our contact info now!



BOOK NOW



Integrityhomeinspection.com

OUR SERVICES Home Inspection Sewer Scope

- 🗸 Radon
- Drain Cleaning
- 🧹 Air Quality



# meet REALTOR® on the rise

### **Realty One Group Prestige**



Corey Kennedy is described by the president of his brokerage as a "rock star agent!" Corey has been with Realty ONE Group Prestige since July 2020 and has hit the ground running since coming into the industry. Exceedingly reliable, communicative, and a wealth of knowledge, Corey has found his true calling.







When did you start your career in real estate? I started my career in real estate in July of 2020.

What did you do before you became a **REALTOR®?** Did you have a mentor or someone that helped lead the way? Before I became a REALTOR®, I was a Sales Development Manager for Comcast.

### What's your favorite part of being a **REALTOR®?** / What has become the most rewarding part of your business?

My favorite part of being a REALTOR® has to be the day I get to hand over the keys to a new homeowner. The looks and smiles on their faces make any trouble during the transaction all worth it.

The most rewarding part of my business is meeting new clients, getting to know them, their families, and what their goals are.

### What is your biggest challenge as a REALTOR®?

My biggest challenge as a REALTOR<sup>®</sup>, starting

out and even 3.5 years later, is making sure the pipeline is full and always prospecting. It is important to stay in touch with past clients and continuously build those relationships.

### Tell us about your family. Any pets?

My wife is a civil engineer for the City of Tigard. We have a 15-year-old son and a 6-year-old Vizsla.

### What are your hobbies and interests outside of the business?

I love to golf and am a member of Heron Lakes Golf Club and Glendoveer Golf and Tennis. I also love the Blazers, so I try to make it to as many home games as possible.

Connect with Corey Kennedy:

Phone: 503.753.3156 Email: coreykennedy realestate@gmail.com Website: stumptownestates.com

24 • April 2024









## mortgage experience

### Connect with me today.



### Michael Martin

Senior Loan Originator NMLS: 1058869

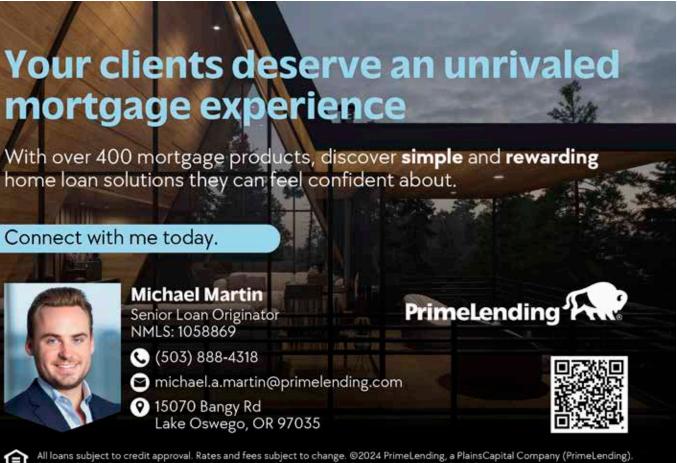
(503) 888-4318

michael.a.martin@primelending.com

• 15070 Bangy Rd Lake Oswego, OR 97035

e

### CUSTOM BUILDING AND REMODELING 503.636.3191 To view a portfolio visit: BrianSchmidtBuilder.com



All loans subject to credit approval. Rates and fees subject to change. ©2024 PrimeLending, a PlainsCapital Company (PrimeLending). (NMLS: 13649). Equal Housing Lender. PrimeLending OR mortgage lending lic. no ML-5260. v010918

### PORTLAND



### JUDY ADLER

Windermere Realty Group, LLC

"We have learned that real estate doesn't have to be done in just one way. There are many different methods and business/team structures available on the path to being a top producer. Find your own path, and it will be uniquely rewarding!"



"The effort and time you put into your business, you will see in returns. Be patient, stay consistent, and trust your process. If you are doing your best, it will always work out."





### We've got you covered, and then some.

### Time is money. We'll save you both.

goosehead

pure

KYLE BUNCH Agency Owner

AIG

503-917-4430 29718 Town Center Lp W #300 Wilsonville, OR 97070

CINCINNATI

BUNCH

WWW.GOOSEHEADGUY.COM

CHUBB

 $\sim$ kyle.bunch@goosehead.com

### **REAL PRODUCERS**.

### WORDS OF WISDOM FROM THIS MONTH'S FEATURES





A word from our Preferred Partner:

**BEN MATSON WFG** National **Title Company** "My parents taught me to do my chores

first, then play. In adulthood, I try to do the same.

Don't procrastinate; pick up the phone, do the hard things first, and then play hard, too. Also, to treat people with kindness.....how you would want to be treated - The Golden Rule."





### **RP 2024 KICK-OFF PARTY!** → events

We had a blast at 2024's Portland Real Producers Kick-Off Party thanks to our Presenting Sponsors: Kyle Bunch of Goosehead Insurance, Tammy Wittren of NFM Lending and Craig Prunty of All Oregon Landscaping!

Stay tuned for an invite to our next event!















RIVER

Our Development Services Group will be there every step of the way.





### GROW YOUR CLIENT'S Buying Potential,

### OR GROW YOUR MARKET SHARE BY TAKING ADVANTAGE OF OUR PROPRIETARY PRODUCTS

#### List & Lock™

#### All in One Loan™

#### HomeFundit<sup>™</sup>

#### Rate Rebound



#### **NIKKI MEYERINK** enture President | NMLS# 84700 P. 541-990-3591 E. nikki.meyerink@selectlendingservices.com





### Specializing in foundation and drainage solutions. Family owned and operated for over 40 years.

Foundation repair and replacement Basement wall strengthening Structural wood rot replacement Crawlspace repair and drainage

### (503) 643 - 6631

office@mleonconstruction.com | www.mleonconstruction.com





First American Title™

The title company you choose today will shape your clients last impression tomorrow.

Choose EXPERIENCE. Choose PROFESSIONAL. **Choose FIRST AMERICAN TITLE!** 

#### FIRST AMERICAN TITLE

8 Locations to serve you in the Portland Metro Tri-County area:

Gresham Lake Oswego Clackamas Hollywood

Lloyd Center Tower Peterkort Orenco Station Downtown- Tri-County Corporate

MAN PHONE 503.222.3651 WEBSITE WWW.firstampdx.co

### **\* Leader1031**

### **Spring has Arrived!**

Grow your real estate portfolio by taking advantage of Section 1031 tax deferred exchanges.





Want to know more? Contact me today!

### **Annamarie Kooning**

NW Executive for 1031 Exchanges annamarie.kooning@Leader1031.com | www.Leader1031.com Direct/Text: 855-425-1031 | Cell: 503-481-1122



eXp Realty, LLC

Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	COMPANY	 #	FIRST NAME	LAST NAME	CON
1	Eugene	Lew	RE/MAX Equity Group	35	Nicole	Richards	eXp F
2	Darryl	Bodle	Keller Williams Realty Portland Premiere	36	Leanne	Gillies	Walcz
3	Kendall	Bergstrom-Delancellotti	Cascade Hasson Sotheby's International Realty	37	Beth	Earnest	Earne
4	Marcia	Walsh	Where, Inc	38	Carolyn	Hoty	Keller
5	Nick	Shivers	Keller Williams PDX Central	39	Bob	Atkinson	Wher
6	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty	40	Michelle	Hutton	Keller
7	Terry	Sprague	LUXE Forbes Global Properties	41	Kevin	Caplener	Winde
8	Marc	Fox	Keller Williams Realty Portland Premiere	42	Kerri	Miller	Winde
9	Lee	Davies	ELEETE Real Estate	43	Xinlu	Li	Kozy
10	Jennifer	Nash	Cascade Hasson Sotheby's International Realty	44	Amanda	Andruss	Renai
11	Suzann	Baricevic Murphy	Where, Inc.	45	Lindsay	Taylor	Keller
12	Alexander	Phan	Keller Williams Realty Professionals	46	Anne	Smith	Eleete
13	Jassi	Akkal	Oregon First	47	Alyssa	Hunter	John
14	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate	48	Sohee	Anderson	Wher
15	Martin	Weil	RE/MAX Equity Group	49	Jacqueline	Smith	Keller
16	Cortney	Robinson	Cascade Hasson Sotheby's International Realty	50	Casey	Jones	John
17	Claire	Paris	Paris Group Realty LLC				
18	Jennifer	Maben	Harcourts Real Estate Network Group	Disclaime	<b>er:</b> Ranking information is s	upplied by third-party provider a	ind is based
19	Brian	Tienken	eXp Realty, LLC		-	s not guaranteed or warranted b	
20	Jason	Gardner	Premiere Property Group, LLC				
21	Michael	Smira	John L. Scott Portland Central	100		a state of a	
22	Drew	Coleman	Opt				Othe
23	Patrick	Clark	Inhabit Real Estate			lipna	- Asbest
24	Benson	Bui	eXp Realty, LLC	. 4		L environmental	- Rada - Mold
25	Jason	Watkins	Real Estate Performance Group	15		-	- Sower / I
26	Ginger	Burke	Cascade Hasson Sotheby's International Realty	15	Clark		ATT.
27	Lora	Smith	Reger Homes, LLC	1	2470		41
28	Steve	Louie	John L. Scott			-	
29	Leslie	Hockett	Weekley Homes LLC				2.0
30	Amy	Savage	A Group Real Estate				11
31	Natalie	Thorn	Robbins Realty Group	That	aks for using Ala	ha in over <b>40,000</b>	- All
32	Logan	Gerritz	Keller Williams Sunset Corridor		cessful property		-
33	Steve	Nassar	Premiere Property Group, LLC		we could help!		1

e now offer Water & Fire Mitigation Services

John

Tae

34

### OMPANY

- Xp Realty, LLC
- alczyk Associates Realty
- arnest Real Estate
- ller Williams Realty Professionals
- here, Inc
- eller Williams Realty Professionals
- indermere Realty Trust
- ndermere Realty Trust
- ozy Real Estate Group
- enaissance Development Corp.
- eller Williams Realty Portland Elite
- eete Real Estate
- ohn L. Scott Sandy
- nere, Inc
- eller Williams Premier Partners
- ohn L. Scott

sed on reported numbers. It's provided solely as a complimentary service, *nd Real Producers* or The N2 Company.



Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	OFFICE	#	FIRST NAME	LAST NAME	OFFI
51	lvette	Flores Schmidt	Premiere Property Group, LLC	85	Aaron	Cullen	eXp R
52	Kelsey	McConville	Reger Homes, LLC	86	Jarrett	Altman	Neigh
53	Amy	Asivido	Keller Williams Premier Partners	87	Brian	Bellairs	John L
54	Tyler	Reese	Reger Homes, LLC	88	Cindy	Angeles	Knipe
55	Lynda	O'Neill	John L. Scott	89	C. Morgan	Davis	Keller
56	Sharon	Fleming	Coldwell Banker Bain	90	Terry	Foster	eXp R
57	Paul	Wells	Renaissance Development Corp.	91	Lyndon	Hansen	Keller
58	Lisa	Bowes	Windermere Realty Group	92	Kasia	Conroy	Coldw
59	Jeff	Edmondson	24/7 Properties	93	Mike	McHugh	John L
60	Andrew	Galler CRS	Realty Works Group	94	Brandi	Erskine	MORE
61	Bonny	Crowley	Portland Principal Realty, LLC	95	Paris	Fettig	Premie
62	Venkatesan	Muthu	Oregon First	96	Lane	Elmer	Harco
63	Megan	Meagher	Keller Williams Realty Professionals	97	Chandra	Noble-Ashford	Think
64	Rebecca	Krueger	RE/MAX Equity Group	98	Peggy	Hoag	Hoag
65	Wenyan	Zhu	Wooster Realty	99	Aubrey	Martin	Keller
66	Carina	Liu	Berkshire Hathaway HomeServices NW Real Estate	100	0 Marlon	Bump	Centu
67	Emily	Bartolme	Windermere Realty Trust				
68	Bradley	Wulf	Keller Williams Realty Professionals				
69	Katie	Stenhouse	Premiere Property Group, LLC		<b>laimer:</b> Ranking information is is believed to be accurate, but		
70	Stephanie	Peck	eXp Realty, LLC				
71	John	МсКау	Premiere Property Group, LLC	_			
72	Dana	Castro	Richmond American Homes of Oregon				
73	Beverly	Moser	John L. Scott				
74	Jennifer	Turner	Lovejoy Real Estate		WFG Nat	ional Title Insurance	e Compan
75	Chris	Suarez	Keller Williams Sunset Corridor			a Williston Financial Group comp	pany
76	Terri	Schneider	Keller Williams Realty Portland Premiere				
77	Benjamin	Acosta	Rose City Realty		li i		
78	Megan	Talalemotu	John L. Scott		WEG C	ONGRAT	
79	Kevin	Hall	Cascade Hasson Sotheby's International Realty		VVFU C	UNURAT	ULA
80	Matt	Booth	RE/MAX Equity Group		on bein	g ranked i	n the
81	Stuart	Blaylock	Move Real Estate Inc			。 ® in the P	
82	Susan	Suzuki	Windermere Realty Trust		Realtors	s in the P	ortia
83	Katelin	Wille	Keller Williams Realty Professionals				

wfgtitle.com/oregon

Darcie

VanderZanden

Keller Williams Sunset Corridor

84

### FICE

o Realty, LLC ghborhood Works n L Scott Portland SW pe Realty ERA Powered er Williams PDX Central Realty LLC er Williams Realty Professionals dwell Banker Bain nn L Scott Portland SW RE Realty miere Property Group, LLC courts Real Estate Network Group nk Real Estate ag Real Estate er Williams Sunset Corridor ntury 21 North Homes Realty

ased on reported numbers. It's provided solely as a complimentary service, and *Real Producers* or The N2 Company.



### TES YOU ne Top 300 and area!



Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	COMPANY	#	FIRST NAME	LAST NAME	СС
101	Ajay	Deshpande	Spicer & Associates Realty	 135	Haiting	Qi	Ore
102	Suzanne	Clark	Cascade Hasson Sotheby's International Realty	136	Cornell	Mann	Gre
103	Traci	Brown	Keller Williams Sunset Corridor	137	Cris	Marin	Gre
104	Blake	Nelson	Brantley Christianson Real Estate	138	Jeff	Birndorf	Cas
105	Carrie	Richardson	Home Team Realty, LLC.	139	Mason	Hawes	MO
106	Heather	Lamkins	Think Real Estate	140	Tyler	Horst	Sun
107	Judy	Adler	Windermere Realty Group	141	Bradley	Miller	Tho
108	Jean	Trostel	RE/MAX Equity Group	142	Joe	Fustolo	Solo
109	Hunde	Abebe	Advantage Realty LLC	143	John	Kearney	You
110	Jeffrey	Hartley	Peak Realty	144	Marianne	Thelin	Joh
111	Alejandro	Contreras-Peraza	MORE Realty	145	Monica	Bakken	Col
112	Regina	Ananthan	MORE Realty	146	Winston	Murray	Wor
113	Karina	Stark	Keller Williams Realty Professionals	147	Mark	Scholz	Kell
114	Tyler	Lankheet	Premiere Property Group, LLC	148	Doug	Landers	Joh
115	Ben	Andrews	Keller Williams PDX Central	149	Jim	Nickila	RE/
116	Nancy	Kelly	Harcourts Real Estate Network Group	150	Carli	Weckerly	MO
117	Ashley	Doty	Hustle & Heart Homes				
118	Andrew	Pienovi	Windermere Realty Trust	Disclaime	er: Ranking information is s	upplied by third-party provide	r and is based
119	Kristin	Rader	Keller Williams Sunset Corridor		-	s not guaranteed or warrantee	
120	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate				
121	Chelsea	Wright	eXp Realty, LLC				
122	Andrea	Hughes	Handris Realty Co.				
123	Jordan	Matin	Matin Real Estate			M Lendir	)a°
124	Joe	Liu	Keller Williams PDX Central				
125	Elizabeth	Ashenafe	Premiere Property Group, LLC			The Wittren Te	am
126	Richard	Compton	Premiere Property Group, LLC		Tammy Witt	ren	
127	Christina	Hamilton	RE/MAX Equity Group		Branch Manager, N		
128	Nicholas	Diamond	Real Estate Investment Group	(	C: 503.970.0	761	
129	Ron	Hale	eXp Realty LLC		wittren@nfmlen		
130	Li	Lanz	Li Lanz Properties, LLC		www.tammywittro 2415 NE 157th Court, Vancouver, WA		
131	Kevin	Smallbeck	RE/MAX Equity Group		Ready. Set. N		
132	Trisha	Highland	John L. Scott Portland Central	1	de la resta da Chercia	and the second second	
133	Bill	Bailey	RE/MAX Advantage Group		OR # ML-5191 and MS-74. (w) Information, please visit www.m	MLC-113326; OR. NFM, Inc.'s NMLS #2693. NFW, www.misconsumeraccess.org). For NFM, Inc.'s full imlending.com/licensing. NFM, Inc. is not affiliate if agency or a depository institution. Copyright 6	Inc. is licensed in: WA1 agency and state licen id with, or an agent
134	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty	1	CENDER or division of, a governmenta	I agency or a depository institution. Copyright 6	2021.

### COMPANY

- Oregon First
- Great Western Real Estate Co
- Great Western Real Estate Co
- Cascade Hasson Sotheby's International Realty
- MORE Realty
- Summa Real Estate Group
- Thomas Martin Realty
- Soldera Properties, Inc
- You Realty
- John L Scott Portland SW
- Coldwell Banker Bain
- Works Real Estate
- Keller Williams Realty Portland Premiere
- John L. Scott Portland Central
- RE/MAX Equity Group
- MORE Realty

used on reported numbers. It's provided solely as a complimentary service, *nd Real Producers* or The N2 Company.



Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	COMPANY	#	FIRST NAME	LAST NAME
151	Ryan	Brooks	Premiere Property Group, LLC	185	Mark	Trunk
152	Connie	Peterson	Premiere Property Group, LLC	186	Tom	Ramsey
153	Virginia	Getz	Windermere Happy Valley	187	Cameron	Davis
154	Aleksander	Koval	The Koval Group	188	Greg	Rosen
155	Miranda	Howland	Move Real Estate Inc	189	Kristine	Orlandi
156	Jessica	Pool	Keller Williams Realty Professionals	190	Jianqiao	Huang
157	Brian	Getman	Where, Inc	191	Jennifer	Myers
158	Kelly	Asmus	Berkshire Hathaway HomeServices NW Real Estate	192	Kara	Dale-Sonners
159	Steven	Richeson	Windermere Realty Trust	193	Tyla	Young
160	Marie	Conser	John L. Scott	194	Mel	Marzahl
161	Shannon	Janssen	Coldwell Banker Bain	195	Josh	Halemeier
162	Danielle	Bade	Better Homes & Gardens Realty	196	Linda	Heinrichs
163	Caralee	Angell	Angell Realty	197	Jason	Anderson
164	Bill	Futrell	Windermere Realty Trust	198	Melissa	Shaw
165	P.C	Dindia DeMarco	Investors Trust Realty	199	Kimberly	Minasian
166	Nicholas	Eckelman	LUXE Forbes Global Properties	200	Sally	Gaudina
167	Fares	Karam	Premiere Property Group, LLC			
168	Robin	Jones	MORE Realty	Disclaime	er: Ranking information is suppl	ied by third-party provider and is ba
169	Matthew	Tercek	eXp Realty, LLC			guaranteed or warranted by Portlo
170	Heather	Robbins	Robbins Realty Group			
171	Jaimy	Beltran	eXp Realty, LLC	Date of the lot	and definite an distance	
172	Scott	Edelman	Works Real Estate	200	- transferre 10	ALL CONTRACTOR
173	Robert	Chown	503 Properties Inc			
174	Steve	Barnes	Weichert, Realtors on Main Street			
175	Cody	Jurgens	Cascadian South Corp.			The states
176	Rachel	Narragon	Works Real Estate	44		A State of the second
177	Dirk	Hmura	The Agency Portland			
178	Caitlin	Williams	Keller Williams PDX Central	Ē		
179	Blair	Davis	MORE Realty	Ē		AN AND AND AND AND AND AND AND AND AND A
180	Tamiko	Warren	eXp Realty, LLC			
181	Andrea	Platt	eXp Realty, LLC	E		-
182	Xinyu	Li	MORE Realty	24		Home Insp
183	Jacqline	Rosa	MORE Realty	5	Profe	essional Home Inspe
184	Clint	Currin	RE/MAX Equity Group	×-	~ 5~	Start,

### COMPANY

**RE/MAX Equity Group** John L Scott Portland SW Move Real Estate Inc Pacific Pioneer Real Estate Living Room Realty MORE Realty eXp Realty, LLC Earnest Real Estate John L. Scott Market Center Living Room Realty Keller Williams Sunset Corridor Keller Williams Realty Portland Premiere Real Broker Lewis Realtors Neighbors Realty MORE Realty

s based on reported numbers. It's provided solely as a complimentary service, *ortland Real Producers* or The N2 Company.



With over 10,000 home inspections under our belt, we discover problems less-experienced inspectors miss. We climb roofs, squeeze through tight crawl spaces, and use leading edge technology to guarantee you get an accurate and quality home inspection.

KeyHomeOnline.com ken@keyhomeonline.com 503-869-4417

OCHI #992 | CCB #165866

17

Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	COMPANY	#	FIRST NAME	LAST NAME	СОМРА
201	Heather	Brymer	Keller Williams Realty Professionals	 235	Lindsey	Culver	Premiere
202	Vijay	Gopalswamy	MORE Realty	236	Sandy	Moore II	eXp Realt
203	Joylene	Swanberg	Windermere Realty Trust	237	Jessica	Bowman	Urban Ne
204	Alexa	Howell	Hustle & Heart Homes	238	Amy	Tierney	Keller Will
205	Cindy	Ludwig	Coldwell Banker Bain	239	Alexander	Clark	Keller Will
206	Kali	Vise	eXp Realty, LLC	240	Joe	Spanish	Winderme
207	Danell	Stevens	Premiere Property Group, LLC	241	Naz	Parsiani	Premiere
208	T. Chris	Olson	Premiere Property Group, LLC	242	Stephen	FitzMaurice	eXp Realt
209	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate	243	Andrea	Guest	Keller Will
210	Trisha	Kelly	Georgetown Realty Inc.	244	Joseph	Shane	Premiere
211	Nick	Barrale	Knipe Realty ERA Powered	245	Bryce	Guidoux	RE/MAX E
212	Sally	Roach	RE/MAX Equity Group	246	Kelsie	Hopkins Pfeif	Premiere
213	Nicholas	Lilles	Keller Williams Realty Portland Premiere	247	John	Velez	Keller Will
214	Brad	Heiberg	John L Scott Portland SW	248	Kathleen	MacNaughton	Winderme
215	Ben	Droukas PC	Living Room Realty	249	Jerry	Enders	Premiere
216	Annie	Le	eXp Realty, LLC	250	Amanda	Brown	Neighbors
217	Sam	Wiener	Works Real Estate				
218	Tim	Hardy	Keller Williams Realty Professionals	Disclaime	<b>r:</b> Ranking information is s	upplied by third party pr	rovidor and is based
219	Robin	Malcomson	Opt		ieved to be accurate, but i		
220	Thomas	Hall	Paris Group Realty LLC				
221	Allison	Grice	KJK Properties PC				
222	Andrew	Finkle	eXp Realty, LLC		^		1.53
223	Jeff	Walker	RE/MAX Equity Group				
224	Risa	Davis	eXp Realty, LLC				
225	Tarah	Pond	RE/MAX Equity Group	ľ			
226	Paula	Osborne	Wise Move Real Estate	(	CASCAD	) E	
227	Thilak	Poriyani House Raju	Oregon First		RENOVATIO		
228	Stuart	Gunderson	Harcourts Real Estate Network Group		for the second Kits		
229	Greg	Whistler	Premiere Property Group, LLC		rofessional Kitc Bathroom Remo		
230	Steven	Vo	MORE Realty		Since 1987		- it
231	Tami	Liesy	Keller Williams PDX Central				The state
232	Kathryn	King	KJK Properties PC	<b></b>	503.246.6433 scadeRenovatior		-
233	Meghan	Phelps	Windermere Realty Trust			.com	
234	Mateo	Barta	Urban Nest Realty		CCB#229962		

### PANY

- ere Property Group, LLC
- ealty, LLC
- Nest Realty
- Williams Premier Partners
- Williams Realty Portland Premiere
- rmere Realty Trust
- ere Property Group, LLC
- ealty, LLC
- Williams Realty Professionals
- ere Property Group, LLC
- X Equity Group
- ere Property Group, LLC
- Williams Realty Portland Premiere
- rmere Realty Trust
- ere Property Group, LLC
- bors Realty

used on reported numbers. It's provided solely as a complimentary service, *nd Real Producers* or The N2 Company.



Here are the top 300 for January - February 2024

#	FIRST NAME	LAST NAME	COMPANY	#	FIRST NAME	LAST NAME	COMF
251	Andre	Broadous	eXp Realty, LLC	285	Betsy	Menefee	Windern
252	Tony	Yan	All Professionals Real Estate	286	Shalei	Gall	Works R
253	Cory	Stevens	Berkshire Hathaway HomeServices NW Real Estate	287	Todd	Talcott	Winderr
254	Miao	Wu	MORE Realty	288	Julie	Craig	MORE F
255	Kirby	Arkes	Sean Z Becker Real Estate	289	Amla	Dhamdhere	John L.
256	Melanie	Churilla	Keller Williams Realty Portland Premiere	290	Mitch	Foteff	Harcour
257	Cheyanne	Hambach	Welcome Home Realty	291	Tammy	Smith	Claremo
258	Paul	Trakarn	LUXE Forbes Global Properties	292	Mary Kay	Wilson	Claremo
259	Melody	Seabold	Keller Williams Realty Professionals	293	James	Spitler	eXp Rea
260	Eileen	Hutchinson	Premiere Property Group, LLC	294	Bradley	King	Keller W
261	Matthew	Andrews	MORE Realty	295	Sarita	Dua	Keller W
262	Debbie	Gaudry	eXp Realty, LLC	296	TaNisha	Dickson	Think Re
263	Eric	Cavanaugh	Nurture Realty, LLC	297	Vladislav	Geshka	MORE R
264	Richard	Wold	Reger Homes, LLC	298	Noah	Kragerud	Keller W
265	Luis	Serrano	MORE Realty	299	Estuardo	Perez	All Profe
266	Liz	Holland	Cascadian South Corp.	300	Tricia	Smith	Cascade
267	Alia Marie	Hazen	RE/MAX Equity Group				
268	Alexander	Johnson	Keller Williams PDX Central	Disclaim	<b>er:</b> Ranking information is	supplied by third-party provid	der and is base
269	Eduardo	Chanez	All Professionals Real Estate		-	is not guaranteed or warrant	
270	Marta	Flori	Where, Inc				
271	Adam	Durham	Oregon First	1.000			
272	Georgette	Dashiell	Premiere Property Group, LLC	н	ELP YOUR	CLIENTS	FINAN
273	David	Abrams	Think Real Estate				
274	Jeanie	Lovell	Lovell & Hall Real Estate Partners				
275	Kayla	McCormick	The Agency Portland			oligation cons	
276	Tammi	Dupree PC	Keller Williams Sunset Corridor		on a range o	of home loan	options
277	Terri	Boughton	Century 21 North Homes Realty		» First Ti	me Homebuye	r and \$
278	Phe	Le	MORE Realty		» Custon	n Construction	, Lot and
279	Andrew	Nordby	Premiere Property Group, LLC		» Bridge	Loans, Doctor	Loans a
280	Greg	Walczyk	Walczyk Associates Realty		Call Jaime f	or the home l	oan eyr
281	Dennis	Gorton	Iron Gate Realty Group		can canne i	or the nome r	our ort
282	Zhaohong	Wang	Kozy Real Estate Group		NA FEI	A CONTRACTOR OF THE OWNER	
283	Han	Jiang	Realty One Group Prestige		Jaime	Richmond - NM	ILS# 613

Evergreen Living Realty

Gibbons

Ann

284

### MPANY

- lermere Realty Trust
- s Real Estate
- lermere Realty Trust
- E Realty
- L. Scott
- ourts Real Estate Network Group
- emont Realty
- mont Realty
- Realty, LLC
- r Williams Realty Portland Premiere
- r Williams Sunset Corridor
- < Real Estate
- E Realty
- r Williams Sunset Corridor
- rofessionals Real Estate
- ade Hasson Sotheby's International Realty

used on reported numbers. It's provided solely as a complimentary service, *nd Real Producers* or The N2 Company.

### NCE CONFIDENTLY

- ons and pre-approvals ns, including:
- \$5,000 Seller Guarantee nd Land Loans and Asset Depletion Programs
- pertise you need.



Jaime Richmond - NMLS# 613509 (971) 678-4973 | jaimerichmond.com **1ST SECURITY** BANK



### Luxury Real Estate Marketing Team

"Every home has a story and professional imagery by Steve Haning allows us to bring the emotional visual story alive."

> - Terry Sprague Luxe | Forbes Global Properties

I.S.

Steven R. Haning srhphotodesign@gmail.com (503) 927-3717



Mortgage

### YOUR DREAM HOME IS CLOSER THAN YOU THINK

II Kari was wonderful helping us through this process and explaining everything clearly and in detail. We felt very taken care of. II

- Jeffrey D.

Looking to purchase or refinance? Call Kari Benshoof today! 503.636.6000 | directorsmortgage.com



Information subject to change without notice. Qualified borrowers only. This is not a commitment to lend. Call for details. NMLS-3240. Arizona Mortgage Banker License BK-0942517. Equal Housing Opportunity Lender.





CLACKAMAS

AKE OSWEGO:

NORTHEAST

WEST PDX:

LEADING THE WAY WITH TRUE EXPERTISE, PASSION & CARE





Land Rover Portland 10125 SW Washington Square Road Hwy 217 at Greenburg Road Exit 503.230.7700 landroverportland.com

A Don Rasmussen Company