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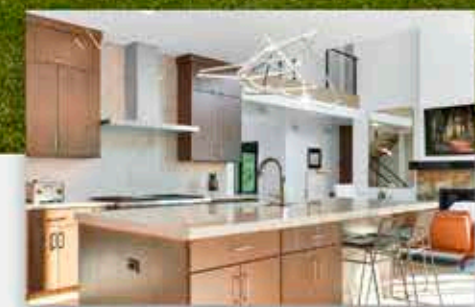
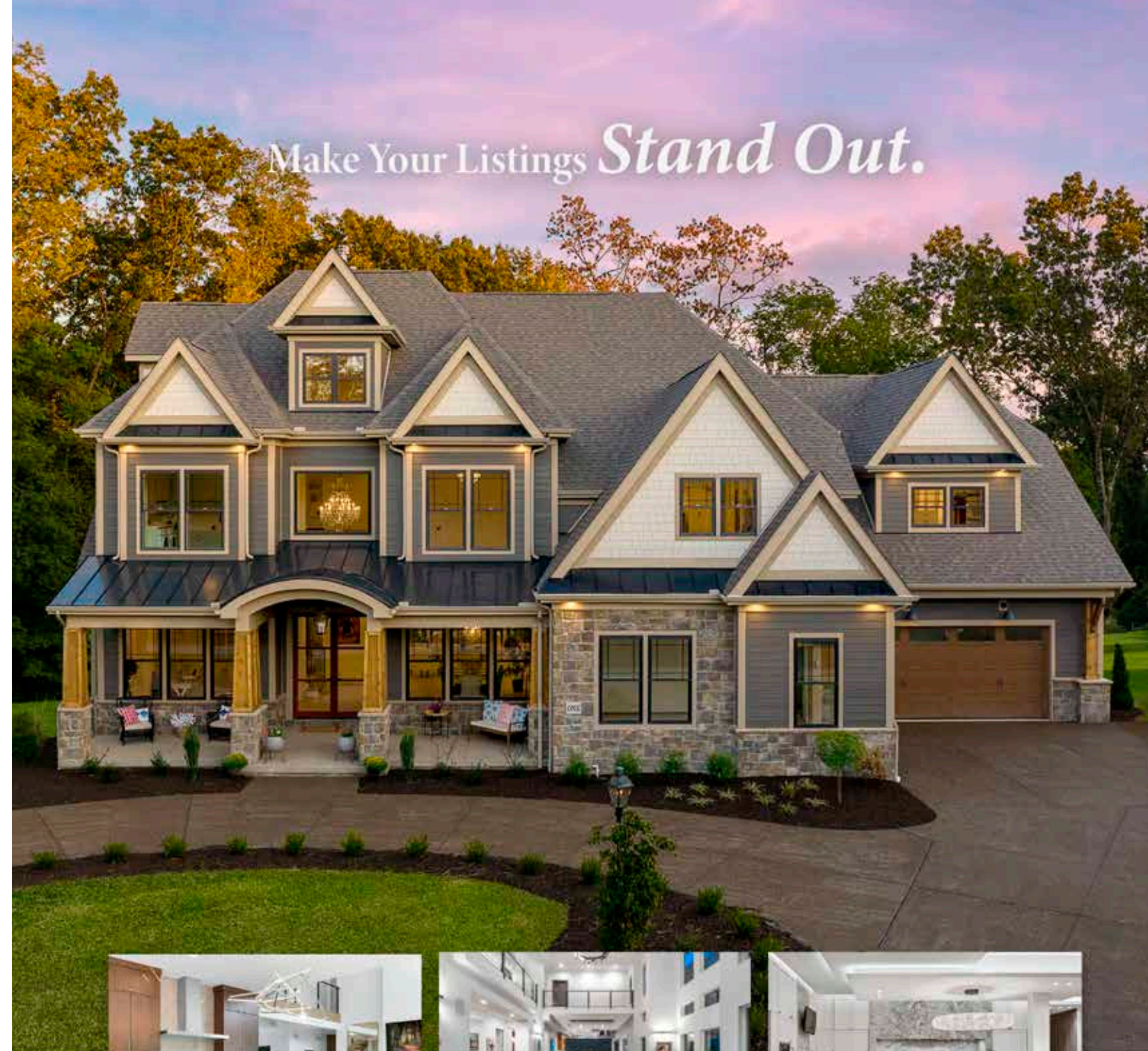


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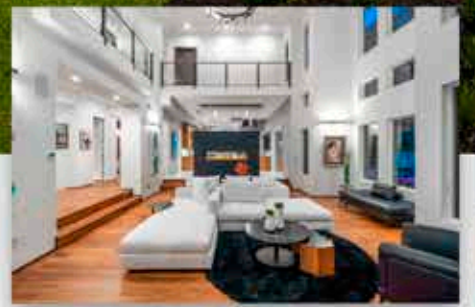
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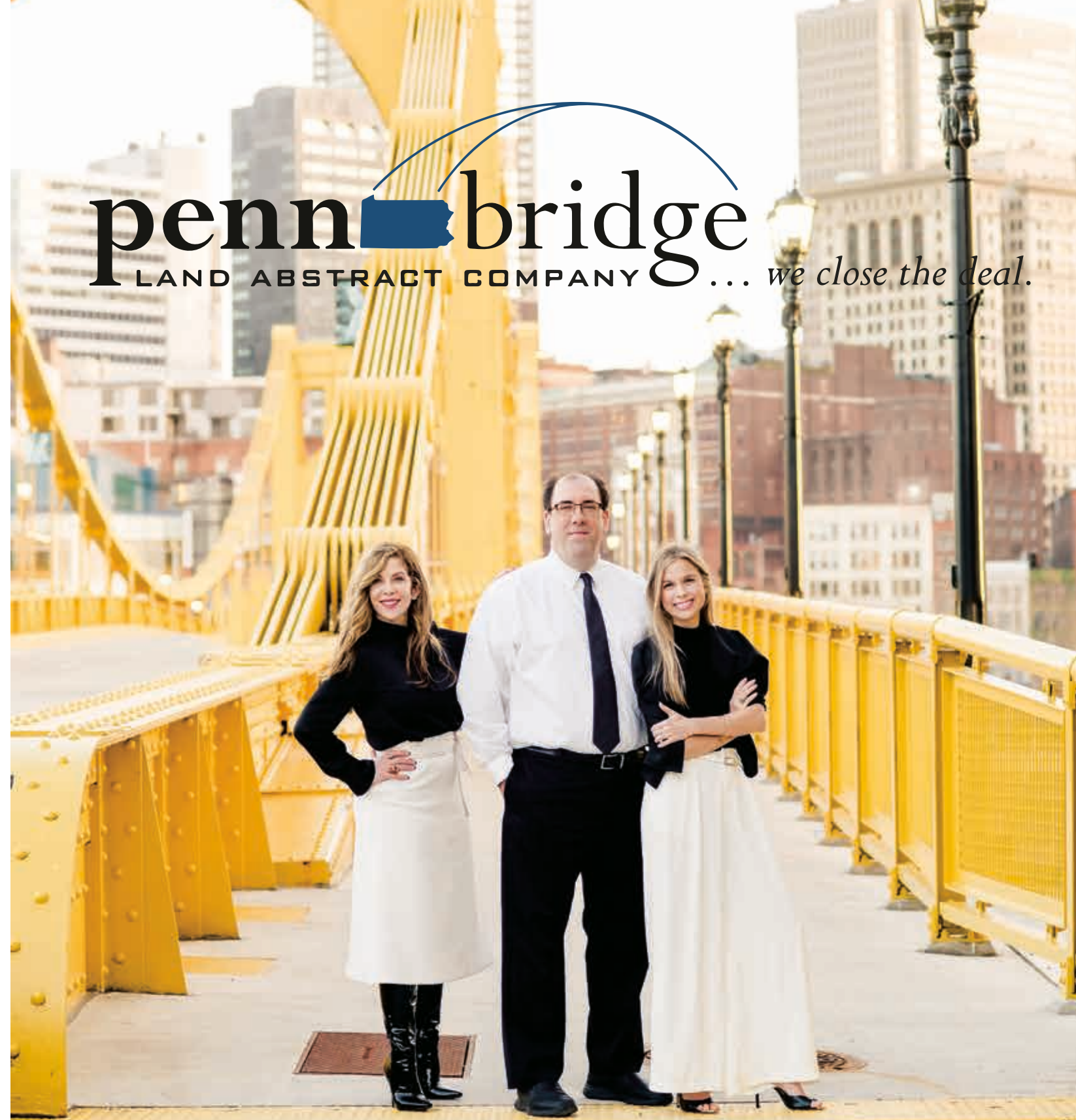
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Allison Pochapin

▶▶ top producer

Written by Kendra Woodward
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From Vision to Reality, Guiding the Way in Real Estate



As the driving force behind The Allison Pochapin Team at Compass, Allison Pochapin has spent over two decades empowering clients to make smart and confident real estate decisions. However, her journey is not just about business success; it's a testament to resilience, compassion, and the unwavering pursuit of purpose.

Born and raised in Pittsburgh's vibrant Squirrel Hill neighborhood, Allison's roots run deep in the Steel City. Her childhood home, which she purchased in 2019 and where she currently resides, serves as a constant reminder of her journey - from humble beginnings to entrepreneurial triumphs. After graduating with a degree in

International Communications from Penn State University, Allison embarked on a diverse career path that included sales, marketing, and advertising. However, it was her transition to real estate in 2003 that ignited her true passion for her reason in life...finding her tribe.

"When you know who you are and why you're striving for success, you attract your tribe," Allison explains. "For me, I've always connected with a very eclectic mix of people and that lends itself to real estate - developing an authentic connection with my clients, colleagues, and the army of people involved in the process is what keeps me grounded and dedicated to mastering my craft as both an agent and my new role as a team lead."

Under the mentorship of Albert Anthony and his team, Allison learned invaluable lessons that transcended professional skills. The one-on-one mentorship she gained there set the stage for how she would also mentor her very own team later down the line. "My early mentors taught me that being a great agent is more about who you are, not what's on your resume. Technical skills can be learned, but people skills, drive, and character are the qualities that come from within. So, forming genuine relationships and being a 'people person' is what helped me get my start. It's also what keeps me showing up year after year - the relationships make it all worthwhile." These principles have guided her throughout her career, shaping her into the respected leader she is today.



For Allison, it's obvious that real estate is more than just transactions; it's about building meaningful, long term relationships, and creating memorable experiences with her clients and the agent community. Despite facing personal hardships, including the loss of both parents within a year, Allison found solace and strength in her work. "Real estate is a rollercoaster ride of emotions and challenges," she reflects. "The more authentic and human you are, the more you are able to communicate effectively and manage other people's needs and expectations, while also setting boundaries for

yourself. Learning how to set boundaries took me years to get good at."

In 2020, amidst the pandemic and personal loss, Allison experienced major personal growth and development. Throughout her grievances, she realized the toll caring for her parents had taken on her life, and felt guilty for the newfound freedom it had lent her after their passing. At 83 and 94 years of age, she took solace in their beautiful, long-lived lives.

Inspired to make a positive impact on the lives of those who serve - doctors, nurses, and medical professionals - Allison found her niche in helping navigate the

complexities of relocation and is part of a group called "Moving Medicine Partners." She refocused her career when she joined Compass Real Estate in 2021 - their motto and ethos being completely in line with her mission - "helping people find their place in the world".

With a new trajectory, Allison boasts that she's grown more in the last two and a half years than she did in over two decades in real estate and has since started growing a small team. As a mentor, team lead, and compassionate advocate towards "finding your tribe", she strives to uplift those around her, fostering a culture of collaboration and growth.





reinvigorated her love for life and real estate, and ultimately led to the life she has created now.

A more recent joy comes from her relationship with her boyfriend Marc Schwartz - a supportive partner who shares her passion for life's adventures and understands the demands of her career as he is a gastroenterologist at UPMC. The two enjoy live music, theater, traveling, and trying new cuisines. Having just recently celebrated their one year anniversary, they have accomplished so much, already having gone on six trips together, visited three countries outside of the US, attended approximately 25 concerts, and visited at least 20 museums and sporting events.

As she continues to evolve and expand her horizons, Allison remains grounded in her core values of integrity, humility, and connection. Whether advocating for her clients, mentoring aspiring agents, or pursuing her next business venture, she leads with authenticity and a genuine desire to make a difference. On her quest to empower others and make her mark on the Pittsburgh real estate landscape, her legacy of compassion and excellence will endure for generations to come.

Along with her efforts to help her clients, Allison started purchasing her client-gifts through an organization called Sackcloth & Ashes as a way to help the homeless as well. The organization crafts beautiful blankets, donating one blanket for every blanket sold to local homeless shelters. She also hopes to start a scholarship fund or apprenticeship program for young females of underserved communities looking to get into business and better their situation.

And to think all of this happened after Allison almost quit the business nearly seven years in. After devouring real estate non-stop she eventually burned out, leading to a cross country trip she had always envisioned. She put her license in referral, sold her white-pickett-fence-home, and drove the distance to California solo. Over the course of those 23 days she did what she loved and always dreamt - taking photos and traveling. The experience

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ROBBIE RISLEY

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As the founder of First Class Home Inspections, Robbie Risley has transformed his passion for understanding homes into a thriving business that prioritizes transparency, education, and exceptional service. Hailing from central Pennsylvania, Robbie's journey to becoming a trusted home inspector is a testament to his hard work, determination, and ability to seize opportunities.

After a 17 year career in the manufacturing industry as an engineer, Robbie found himself drawn to a new path - one that would allow him to break free from the corporate world and forge his own destiny. Reflecting on his upbringing, Robbie credits his dad for instilling in him a strong work ethic and a deep appreciation for family and building relationships. He showed him that taking a risk to leave the comfort of the corporate world and starting his own business could be accomplished successfully. Robbie's dad also instilled confidence in him that would later guide him to his own successful home inspection company.

It was a casual conversation with his girlfriend that sparked Robbie's transition into the world of home inspections - a simple, "I think it would be fun to be a home inspector," is what started it all. Expressing his desire for autonomy and fulfillment, Robbie thought the venture would allow him the opportunity to get away from the corporate world, work for himself, and grant him the ability to help home buyers understand the biggest investment of their life, and give them peace of mind with their decision. Encouraged by his partner's unwavering support, Robbie embarked on his journey of training and certification, propelled by a newfound sense of purpose, which was further compounded shortly after when his job of 17 years let him go without warning. He knew at that moment that the universe was telling him that his new venture was the right move.

What sets Robbie apart is his versatility and dedication to excellence. With expertise in both residential and commercial inspections, Robbie offers a comprehensive suite of services tailored to meet his clients' diverse needs. From radon testing to water quality assessments, Robbie's commitment to thoroughness and professionalism shines through in every aspect of his work. If there is something he doesn't offer, like sewer scopes, he has trusted partners he can call on to perform the service.

Moreover, Robbie's continuous pursuit of knowledge and innovation sets him apart as a leader in his field. By actively listening to feedback from agents, fellow inspectors, and clients alike, and staying attuned to industry trends, Robbie ensures that his services remain at the forefront of excellence. "There's always room for improvement," he affirms, embodying a growth mindset

Melissa, her two children, Pauly and Gabi, whom he thinks of as his own now, and their three pets - a Dachshund named Joe, a Basset/Retriever named Sully, and Gabi's kitten, Sophie. Robbie's favorite times are those spent with his family.

As Robbie continues to make waves in the world of home inspections, his unwavering commitment to integrity, education, and client satisfaction serves as an inspiration to all. With every inspection, he reaffirms his dedication to building confidence, one home at a time. "We pride ourselves on treating every home as if it's our own."

“
WE PRIDE
OURSELVES
ON TREATING
EVERY HOME
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OUR OWN.
”

At the heart of Robbie's mission is a commitment to selling his clients peace of mind. With meticulous attention to detail and a comprehensive approach to inspections, he strives to empower his clients with a thorough understanding of their prospective homes. "It's not just about what's wrong; it's about understanding what those defects mean, and educating them on the entire home," Robbie explains. He wants them to feel comfortable and informed about their investment.

that drives him to continually raise the bar. "When I see there's a need in a specific area, like thermal scanning, I look into it and add it if there's value to it."

Beyond his professional endeavors, Robbie finds joy and fulfillment in his family life surrounded by his girlfriend,



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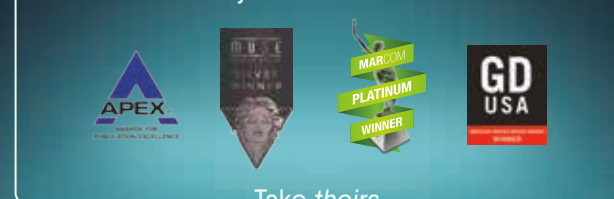


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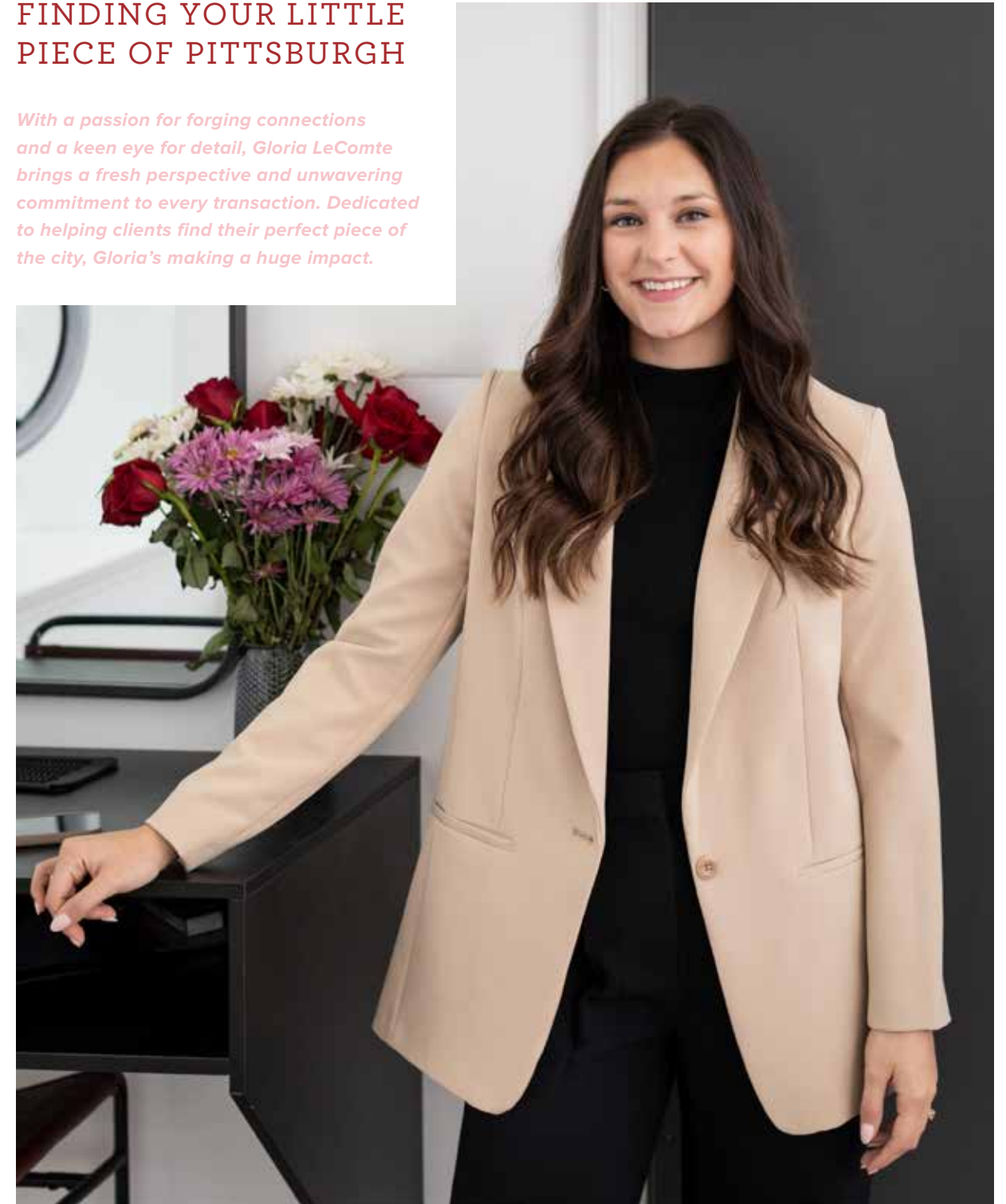
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Gloria LeComte

FINDING YOUR LITTLE PIECE OF PITTSBURGH

With a passion for forging connections and a keen eye for detail, Gloria LeComte brings a fresh perspective and unwavering commitment to every transaction. Dedicated to helping clients find their perfect piece of the city, Gloria's making a huge impact.



Gloria's journey into real estate began in 2020 when she delved into property management, laying the groundwork for her future in the industry. However, it wasn't until 2021 that Gloria officially launched her career in real estate sales, driven by a desire to combine her love for communication with her knack for sales and finance.

A graduate of Penn State with a degree in Accounting, Gloria initially embarked on the corporate ladder climb, landing a coveted position at a big four accounting firm. Yet, Gloria found herself longing for more meaningful connections after a year stuck behind a desk, dreaming of more opportunities to engage with others and make a difference.

It was during the COVID-19 pandemic and surge of work-from-home life when Gloria knew it was time to take the leap of faith. Immersing herself in the intricacies of the housing market and local Pittsburgh neighborhoods while working for a property management company initially to learn the mechanical side of the industry, Gloria honed her expertise, laying the foundation for her future success as an agent.

LET'S FIND YOUR LITTLE PIECE OF PITTSBURGH.

Specializing in working with first-time homebuyers now, Gloria finds immense fulfillment in guiding clients through the exhilarating journey of purchasing their first home. "Helping people find their first home has been really rewarding," she shares, emphasizing the joy of witnessing clients transition into new stages of their lives, while allowing for opportunities to create friends and lifelong connections.

Crucial to Gloria's growth as an agent was her mentorship under Jerome B. Yoders, a seasoned professional whose guidance proved invaluable in navigating the complexities of the real estate industry. As Gloria embarks on the next chapter of her career as part of The Jerome B. Yoders Group at Coldwell Banker Realty, she looks forward to paying it forward by mentoring new agents and imparting the wisdom she's gained along her journey.

Beyond her professional endeavors, Gloria is deeply committed to giving back to her community and supporting local small businesses. As an ambassador for SweatNET Pittsburgh, she champions inclusivity and wellness, hosting free yoga classes and participating in community events that foster connection and belonging.

At home, Gloria finds solace and joy in the company of her fiancé, Sint, and their two beloved cats, Cenobi and Stymie - joking that they came with those names and they just so happened to have the weirdest names at the shelter. Together, they embrace life's adventures and cherish moments spent with friends, family, and their church community.

As Gloria LeComte continues to make her mark in Pittsburgh's real estate landscape, her unwavering dedication to her clients, her community, and her own personal growth serves as a testament to her passion and drive. With every transaction, Gloria reaffirms her commitment to building connections, finding homes, and making dreams a reality. "Let's find your little piece of Pittsburgh."



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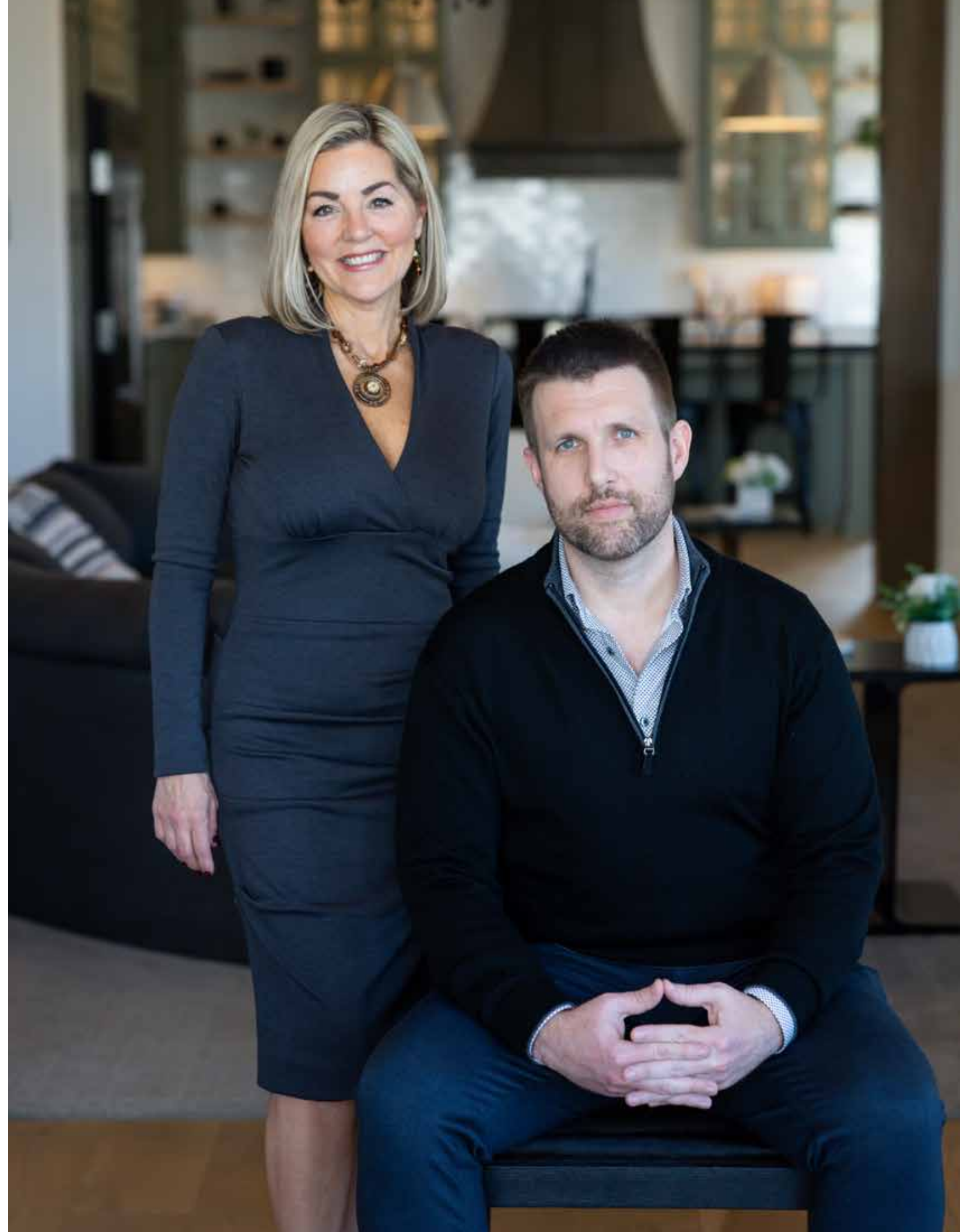
There's a new powerhouse team making waves in the Pittsburgh market: Terrence Thurber and Lisa Corbett-Thurber, the dynamic duo behind The Thurber and Corbett Group at Coldwell Banker. With a shared passion for exceeding expectations and a dedication to providing top-notch service, Terrence and Lisa are redefining the real estate experience one transaction at a time.

Lisa, a Pittsburgh native and Point Park University graduate with a corporate background in financial services marketing, and owner of an independent consulting business, found her calling in real estate after 20 years of also owning a successful handbag business, Vintage Skins. A natural entrepreneur, Lisa was looking for something more and decided to get her real estate license in 2017. With over two decades of experience in marketing and her ease in connecting with people, Lisa's transition into real estate was a seamless one. Her passion for people, design and home staging adds a unique dimension to the team's approach, helping clients create and see the potential in every property.



"I think the most fulfilling part about the job for me is not just showing up and selling or choosing a home, but actually creating value for clients through staging, marketing, and actively helping them realize the maximum value or potential of a property," she says.

Terrence, a California native and global resident, with a background in sales and marketing, tech ventures, and data center development, brings a wealth of experience and a unique perspective to the table. Having grown up around rental properties and office development, Terrence's transition into the world of real estate sales was a natural one. His previous experiences seamlessly translated into the transactional nature of the industry, where he thrives on the challenge of each new deal. Every time he encounters a transaction that ends up closing in a manner he didn't expect, he looks at it as a growth experience to learn something new about the industry and himself.



The two met in 2018, when Lisa helped Terrence relocate to Pittsburgh from Oregon, as he pivoted to a remote role with his data center company. After the purchase, they continued to stay in touch, exploring investment properties. In 2020, when Terrence became interested in real estate sales, he looked to Lisa for advice on where to get started. They would meet for coffee, chat on the phone, and became closer throughout Covid. By 2021 it was clear, there was something more between them, and they started dating. It's no surprise that Terrence admits, "Lisa was instrumental in me becoming an agent."



I most enjoy the personal side of the transaction. While Terrence is always looking at things with a mind to solve it.

Together, the duo form a perfect balance, both professionally and personally (the two were married in October, 2023). While Terrence brings a strategic mindset and a knack for problem-solving to the table, Lisa adds a personal touch and a keen eye for detail and design. "I most enjoy the personal side of the transaction," Lisa says. "While Terrence is always looking at things with a mind to solve it."

Their shared commitment to time management and work-life balance also ensures that they can deliver exceptional service to their clients while also prioritizing their personal well-being. "You can get burned out in this business quickly," Lisa explains. "There has to be time for both. We've learned to protect our personal time." Terrence adds, "the biggest thing you learn about is the strength or weakness in your time management. Lisa touched on it, but it's the one thing nobody realizes. You have to commit time to your business to be good at it, but in doing that, you also need to carve out time for yourself. Your clients will understand that."



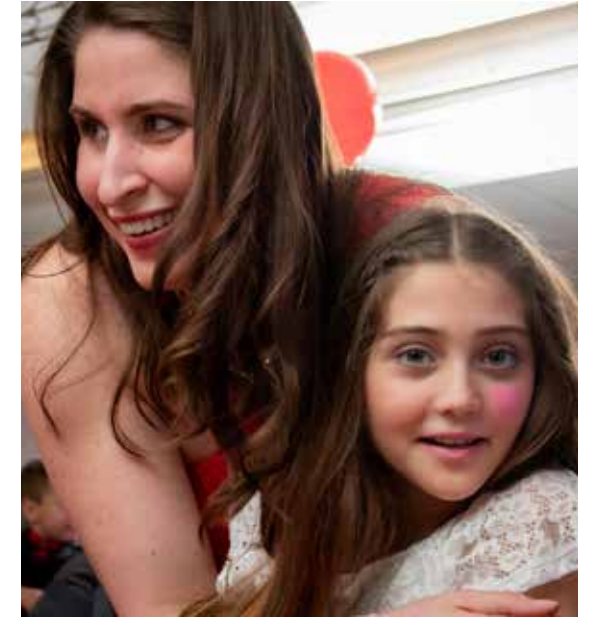
Outside of their work, Terrence and Lisa are passionate about giving back to their community and supporting local charities like Light of Life and Animal Friends. They also enjoy spending time with their four dogs - Walter, Penny, Q, and Mia - exploring the outdoors in North Park, and immersing themselves in Pittsburgh's vibrant music, arts and cuisine. Terrence beams that his two girls, Portia and Scarlett, have become "beautiful little women" and enjoys embracing life with his family. Whether it's local concerts, or shows around Pittsburgh, Terrence's theory on living is, "If we can make it and it's worth doing, we'll do it every time."

As they continue to make their mark in the Pittsburgh real estate landscape, Terrence Thurber and Lisa Corbett-Thurber are poised to become the go-to team for all your real estate needs. With their unparalleled dedication, expertise, and passion for excellence, the future looks bright for The Thurber and Corbett Group.

MOM PROM

Katie Mannarino of Blue Sky Closing Services

On Saturday, February 10, Blue Sky Closing Services, its owner and president, Katie Mannarino and friends hosted the 8th Annual “Mom Prom” at the Crowne Plaza Suites, Pittsburgh, on Fort Couch Road, Upper St. Clair.



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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 29, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
1	John	Marzullo	Compass RE	7	36	43	\$9,435,091
2	Sarah	Madia	RE/MAX Select Realty	10	2	12	\$8,154,000
3	Daniel	Scioscia	Berkshire Hathaway The Preferred Realty	2	1	3	\$7,420,000
4	Melissa	Barker	RE/MAX Select Realty	12	21	33	\$6,920,839
5	Michael	Reed	Coldwell Banker	6	21	27	\$6,908,919
6	Georgie	Smigel	Coldwell Banker	11	9	20	\$6,582,304
7	Cass	Zielinski	Piatt Sotheby's International Realty	2	7	9	\$5,563,931
8	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	6	1	7	\$5,500,500
9	Christine	Wilson	Compass RE	8	7	15	\$5,478,131
10	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	11	6	17	\$5,377,999
11	Michele	Stillwagon	Piatt Sotheby's International Realty	1	1	2	\$5,300,000
12	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	8	1	9	\$4,930,000
13	Jason	Rakers	RE/MAX Select Realty	4	2	6	\$4,523,000
14	Kim Marie	Angiulli	Coldwell Banker	3	2	5	\$4,514,500
15	Libby	Sosinski	Keller Williams Realty	38	1	39	\$4,513,055
16	Corey	Weber	RE/MAX Select Realty	5	20	25	\$4,308,190
17	Rich	Dallas	Berkshire Hathaway The Preferred Realty	7	4	11	\$4,231,300
18	Lauren	Coulter	Compass RE	6	6	12	\$4,117,641
19	Robyn	Jones	Piatt Sotheby's International Realty	3	1	4	\$4,081,000
20	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	11	2	13	\$4,034,800
21	Pamela	Michalek-Shirey	RE/MAX Heritage	7	1	8	\$3,997,500
22	Brock	Hanna	Coldwell Banker	1	11	12	\$3,984,185
23	Joe	Yost	Compass RE	3	8	11	\$3,925,900
24	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	12	4	16	\$3,886,775
25	Katie	Boutros	Engel & VŠikers Pittsburgh	3	2	5	\$3,858,498
26	Kaedi	Knepshield	Piatt Sotheby's International Realty	2	3	5	\$3,844,990
27	Melissa	Reich	Rubinoff Realty	3	1	4	\$3,714,000
28	Deborah	Reddick	RE/MAX 360 Realty	4	6	10	\$3,696,000
29	John	Adair	Coldwell Banker	4	7	11	\$3,631,800
30	Michael	Pohlot	Janus Realty Advisors	23	4	27	\$3,605,155
31	Mikal	Merlina	Piatt Sotheby's International Realty	1	2	3	\$3,605,000
32	Deanna	Marra	Howard Hanna	1	1	2	\$3,600,000
33	Zita	Billmann	Coldwell Banker	3	2	5	\$3,563,240
34	Nancy	Rossi	RE/MAX Select Realty	9	4	13	\$3,546,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Liam	Tennies	Deacon & Hoover Real Estate Advisors	0	7	7	\$3,532,041
36	Heather	Kaczorowski	Piatt Sotheby's International Realty	8	5	13	\$3,490,001
37	Danielle	Mach	Howard Hanna	3	1	4	\$3,425,000
38	Roxanne	Mirabile	Berkshire Hathaway The Preferred Realty	4	4	8	\$3,413,500
39	Jim	Dolanch	Century 21 Frontier Realty	5	6	11	\$3,321,300
40	Ryan	Bibza	Compass RE	4	10	14	\$3,291,000
41	Jeff	Selvoski	Exp Realty	11	5	16	\$3,264,422
42	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	6	4	10	\$3,201,300
43	Tarasa	Hurley	Keller Williams Realty	2	4	6	\$3,173,230
44	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	9	6	15	\$3,142,900
45	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	4	3	7	\$3,122,000
46	Austin	Rusert	Coldwell Banker	4	4	8	\$3,004,700
47	Nathaniel	Nieland	Coldwell Banker	0	8	8	\$2,993,000
48	Melanie	Marsh	Compass RE	5	1	6	\$2,947,500
49	Eli	LaBelle	RE/MAX Select Realty	1	3	4	\$2,935,500
50	Jill	Stehnach	RE/MAX Select Realty	2	4	6	\$2,921,650

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 29, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Katina	Boetger-Hunter	Coldwell Banker	7	6	13	\$2,877,640
52	Ariel	Harat	RE/MAX Real Estate Solution	6	2	8	\$2,876,400
53	Roxanne	Humes	Coldwell Banker	9	6	15	\$2,869,150
54	Barbara	Baker	Berkshire Hathaway The Preferred Realty	4	3	7	\$2,840,000
55	Jennifer	Mascaro	Coldwell Banker	6	4	10	\$2,837,400
56	Adam	Slivka	Century 21 Fairways	5	8	13	\$2,834,700
57	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	11	4	15	\$2,800,001
58	Julie	Rost	Berkshire Hathaway The Preferred Realty	3	3	6	\$2,789,900
59	Lauren	Shepherd	Howard Hanna	2	3	5	\$2,784,500
60	Sara	McCauley	Berkshire Hathaway The Preferred Realty	7	1	8	\$2,771,650
61	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	2	2	4	\$2,747,500
62	Justin	Cummings	RE/MAX Select Realty	4	2	6	\$2,724,000
63	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	4	7	11	\$2,697,200
64	Ryan	Shedlock	Howard Hanna	13	9	22	\$2,681,800
65	Jordan	Jankowski	Compass RE	2	10	12	\$2,668,609
66	Pamela	Auld	RE/MAX Home Center	6	2	8	\$2,648,400
67	Cristin	Zorman	Piatt Sotheby's International Realty	4	0	4	\$2,600,000
68	Brian	Niklaus	Berkshire Hathaway The Preferred Realty	1	1	2	\$2,575,000
69	Michael	Netzel	Keller Williams Realty	4	3	7	\$2,572,000
70	DJ	Fairley	Exp Realty	9	1	10	\$2,570,400
71	Maureen	States	Neighborhood Realty Services	5	3	8	\$2,563,000
72	Jan	Livingston	Berkshire Hathaway The Preferred Realty	6	3	9	\$2,545,000
73	Nichole	Merrell	Coldwell Banker	3	2	5	\$2,545,000
74	Melissa	Merriman	Keller Williams Realty	4	6	10	\$2,526,100
75	Tony	Nucci	Howard Hanna	2	0	2	\$2,525,716
76	Jack	Hutterer	Berkshire Hathaway The Preferred Realty	6	4	10	\$2,520,400
77	Emily	Fraser	Piatt Sotheby's International Realty	1	8	9	\$2,515,400
78	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	2	5	7	\$2,502,599
79	Tina Marie	Cicero	Compass RE	3	2	5	\$2,492,080
80	Marianne	Hall	Howard Hanna	4	6	10	\$2,455,728
81	Jeannine	Mullen	Howard Hanna	2	1	3	\$2,447,000
82	Steve	Limani	Realty ONE Gold Standard	6	4	10	\$2,440,500
83	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	1	5	6	\$2,429,900
84	Nancy	Ware	Berkshire Hathaway The Preferred Realty	4	3	7	\$2,405,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Shanna	Funwela	Coldwell Banker	6	4	10	\$2,388,000
86	Li	An	Berkshire Hathaway The Preferred Realty	1	3	4	\$2,380,330
87	Rick	Maiella	Howard Hanna	6	6	12	\$2,376,700
88	Kathy	Wallace	Compass RE	1	2	3	\$2,358,190
89	Beth	Ali	Coldwell Banker	1	4	5	\$2,350,847
90	Cindy	Ingram	Coldwell Banker	2	2	4	\$2,348,499
91	Jhonnie Marie	Sims	Howard Hanna	2	1	3	\$2,342,500
92	David	Onufer	Howard Hanna	1	2	3	\$2,303,298
93	Ned	Bruns	RE/MAX Select Realty	2	3	5	\$2,292,900
94	Vicki	Pilato	Berkshire Hathaway The Preferred Realty	3	4	7	\$2,292,500
95	Joanne	Bates	Berkshire Hathaway The Preferred Realty	1	8	9	\$2,270,400
96	Marvin	Levin	Berkshire Hathaway The Preferred Realty	4	2	6	\$2,264,414
97	Jennifer	Tanabe	Howard Hanna	2	0	2	\$2,259,040
98	Michele	Belice	Howard Hanna	1	2	3	\$2,249,900
99	Vera	Purcell	Howard Hanna	3	2	5	\$2,228,500
100	Eileen	Allan	Compass RE	3	5	8	\$2,208,000

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 29, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Aida	Agovic-Corna	RE/MAX Select Realty	3	4	7	\$2,204,000
102	John	Fincham	Keller Williams Realty	5	9	14	\$2,199,716
103	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	4	2	6	\$2,182,400
104	Kelly	Cheponis	Howard Hanna	2	2	4	\$2,157,000
105	Matthew	Shanty	Exp Realty	3	5	8	\$2,123,700
106	Deborah	Kane	Howard Hanna	3	5	8	\$2,110,400
107	Dan	Haeck	Coldwell Banker	6	2	8	\$2,110,275
108	Theresa	White	RE/MAX Select Realty	0	6	6	\$2,060,550
109	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	7	2	9	\$2,057,000
110	Sarah	Drinkwater	Piatt Sotheby's International Realty	0	1	1	\$2,039,040
111	Megan	Rummel	Clear Choice Enterprises	4	5	9	\$2,029,313
112	Bonnie	Loya	Coldwell Banker	4	2	6	\$2,028,900
113	Brian	Czapor	Piatt Sotheby's International Realty	6	2	8	\$2,016,000
114	Shalini	Tandon	Berkshire Hathaway The Preferred Realty	0	2	2	\$2,005,206
115	John	Skapinac	RE/MAX Select Realty	4	3	7	\$2,002,310
116	Pamela	Morford	Berkshire Hathaway The Preferred Realty	0	1	1	\$2,000,000
117	Emily	Cramer	Berkshire Hathaway The Preferred Realty	1	0	1	\$2,000,000
118	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	10	1	11	\$1,998,000
119	Renee	Konzier	Piatt Sotheby's International Realty	2	4	6	\$1,995,000
120	Erica	Shulsky	Exp Realty	3	3	6	\$1,958,990
121	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	2	5	7	\$1,942,450
122	Nick	Lloyd	Keller Williams Realty	1	2	3	\$1,930,000
123	Jingli	Zhang	Keller Williams Realty	0	3	3	\$1,913,000
124	Elizabeth	Kofmehl	Coldwell Banker	4	2	6	\$1,912,000
125	Nila	Porter	Berkshire Hathaway The Preferred Realty	2	1	3	\$1,905,000
126	Linda	Corcoran	Coldwell Banker	1	3	4	\$1,904,000
127	Anthony	Leone	Coldwell Banker	4	2	6	\$1,898,000
128	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	4	3	7	\$1,894,000
129	Jeffrey	Dennis	RE/MAX Professionals	4	6	10	\$1,872,800
130	Susan	Gill	Century 21 Fairways	4	2	6	\$1,872,000
131	Joey	Booker	RealtyCo	6	2	8	\$1,867,000
132	Rachel	Marchionda	Howard Hanna	6	2	8	\$1,866,300
133	Margo	Cicci	Keller Williams Realty	1	2	3	\$1,860,000
134	Sandy	Woncheck	Berkshire Hathaway The Preferred Realty	2	3	5	\$1,857,942

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Michael	Bassilios	Howard Hanna	4	1	5	\$1,848,489
136	Angie	Flowers	Coldwell Banker	1	6	7	\$1,848,300
137	Scott	Schramm	Howard Hanna	6	2	8	\$1,840,000
138	Nancy	Donahue	Howard Hanna	1	0	1	\$1,824,499
139	Brian	Kirchner	RE/MAX City Life	1	16	17	\$1,823,525
140	Mary Kay	Abdulovic	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,818,800
141	Daniel	Howell	Coldwell Banker	3	5	8	\$1,816,750
142	Gina	Giampietro	RE/MAX Select Realty	8	1	9	\$1,805,999
143	Sadler	Priest	Keller Williams Realty	2	4	6	\$1,804,500
144	Ryan	Scalise	Scalise Real Estate	7	2	9	\$1,775,700
145	Jeanne	McDade	Keller Williams Realty	1	0	1	\$1,775,000
146	Alex	Tulandin	Keller Williams Realty	2	4	6	\$1,772,500
147	Thomas	Cahill	Coldwell Banker	1	1	2	\$1,762,575
148	Paula	Harnish	Keller Williams Realty	2	8	10	\$1,753,000
149	Laura	Sauereisen	Piatt Sotheby's International Realty	1	1	2	\$1,739,900
150	Jay	Mosby	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,731,000

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - February 29, 2024

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Ron	Lovelace	RE/MAX Professionals	5	3	8	\$1,720,616
152	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	3	2	5	\$1,714,250
153	Melinda	Lynch	Berkshire Hathaway The Preferred Realty	1	4	5	\$1,701,900
154	Alex	Norton	RE/MAX Select Realty	3	2	5	\$1,701,500
155	Ronalyn	Mitcheltree	Howard Hanna	4	0	4	\$1,662,500
156	Todd	Mercer	Coldwell Banker	0	3	3	\$1,662,000
157	Christine	Chippich	Howard Hanna	3	3	6	\$1,652,000
158	Susan	Reese-Hartzell	Berkshire Hathaway The Preferred Realty	3	3	6	\$1,651,500
159	Justin	Baker	RE/MAX Select Realty	2	3	5	\$1,649,855
160	Shannon	Muma-Wallace	RE/MAX Select Realty	2	3	5	\$1,649,000
161	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	5	2	7	\$1,643,800
162	Wendy	Weaver	Howard Hanna	2	2	4	\$1,638,900
163	Cathy	Wanserski	RE/MAX Realty Brokers	1	2	3	\$1,632,490
164	Rachel	Gordon	Keller Williams Realty	2	4	6	\$1,632,000
165	Hope	Feldman	Your Town Realty	4	2	6	\$1,628,240
166	Heather	Greenwald	Howard Hanna	3	2	5	\$1,624,700
167	Brian	Fosnot	Realty ONE Gold Standard	1	1	2	\$1,610,000
168	Melissa	Palmer	Howard Hanna	3	2	5	\$1,608,900
169	Shane	Eagal	RE/MAX Select Realty	2	4	6	\$1,607,400
170	Erin	Berg	Berkshire Hathaway The Preferred Realty	2	2	4	\$1,604,000
171	Helen	Sosso	Howard Hanna	2	0	2	\$1,603,500
172	Dawn	Landis	Compass RE	3	4	7	\$1,588,350
173	John	Geisler	Coldwell Banker	3	3	6	\$1,583,800
174	Cynthia	Harnish	Berkshire Hathaway The Preferred Realty	1	3	4	\$1,572,000
175	Marie	Pace	Howard Hanna	2	0	2	\$1,562,500
176	Deborah	Donahue-Kane	Howard Hanna	1	0	1	\$1,562,500
177	Diane	Bureman	Howard Hanna	0	3	3	\$1,562,000
178	Diane	DiGregory	Realty ONE Gold Standard	1	5	6	\$1,561,900
179	Lydia	Holton	Keller Williams Realty	0	4	4	\$1,561,000
180	Jerome	Yoders	Coldwell Banker	2	5	7	\$1,560,000
181	Lisa	Fuller	RE/MAX Select Realty	0	1	1	\$1,553,750
182	Denise	Ardisson	Realty ONE Gold Standard	3	5	8	\$1,552,400
183	Vince	Berruti	1 Choice Real Estate	1	1	2	\$1,550,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Josephine	Pazzo	Castle Realty	3	0	3	\$1,546,100
185	Patti	Garrigan	Century 21 American Heritage Realty	3	6	9	\$1,543,400
186	Jessica	Payne	Realty ONE Group Horizon	1	3	4	\$1,542,500
187	Dean	Korber	Howard Hanna	6	6	12	\$1,531,000
188	Michele	Trabbold	Realty ONE Group Horizon	2	5	7	\$1,529,900
189	Jennifer	Crouse	Compass RE	2	2	4	\$1,529,900
190	Jeffrey	Sisk	RE/MAX Realty Brokers	1	7	8	\$1,529,000
191	Nichole	Tonelli	Berkshire Hathaway The Preferred Realty	4	3	7	\$1,523,000
192	Diane	McConaghy	RE/MAX Select Realty	3	3	6	\$1,519,000
193	Laura	Waxter	Coldwell Banker	1	1	2	\$1,515,000
194	Shellie	Staph	Castle Realty	2	1	3	\$1,512,202
195	Beth	Dancheck	Coldwell Banker	0	3	3	\$1,509,240
196	Jeff	Earley	Coldwell Banker	3	2	5	\$1,504,900
197	Christa	Ross	RE/MAX Select Realty	1	4	5	\$1,488,000
198	Laurie	Kiss	RE/MAX Next	2	4	6	\$1,486,900
199	Lisa	McLaughlin	Piatt Sotheby's International Realty	3	1	4	\$1,485,500
200	Kimberley	Fisher	Howard Hanna	1	2	3	\$1,483,000

Disclaimer: Information pulled by Trend Graphics and based on reported numbers to MLS. New construction or numbers not reported to MLS within the date range listed are not included. For Sale By Owner transactions not reported to MLS are not included. MLS is not responsible for submitting this data. Data may vary up to 3%.



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