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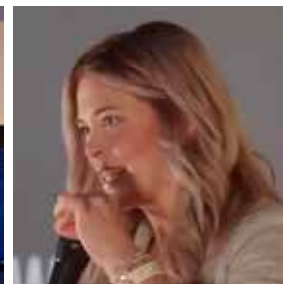
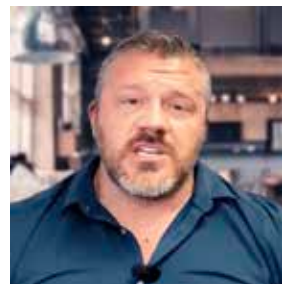


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“  
SUCCESS CAN BE  
DEFINED AS THE  
PROCESS OF SETTING  
PERSONAL GOALS  
& SUCCESSFULLY  
ACHIEVING THEM.

## A TALE OF DETERMINATION

With a spirit as resilient as her roots, Kaleena Schumacher has carved her name into the annals of real estate history with her unwavering dedication and unparalleled work ethic. Born and raised in Mount Pleasant, MI, Kaleena’s journey from small-town beginnings to becoming a top-producing real estate agent is a testament to the power of perseverance and passion.

After graduating from Carson City-Crystal High School, Kaleena embarked on a journey of self-discovery that would ultimately lead her to the University of Phoenix, where she earned her Bachelor’s degree in Business Administration in 2010. However, her path took an unexpected turn when she made the pivotal decision to enlist in the Army at the age of 21, a choice that would shape her future in ways she never imagined.

“Reflecting on my journey from humble beginnings, I’ve encountered various hurdles on my path to where I stand today, both in life and in business,” Kaleena reflects. “At the age of 21, I made the pivotal decision to enlist in the Army, a choice that ultimately led to a deployment overseas at 27, an experience that unfortunately left me grappling with PTSD and many injuries.”

Despite the challenges she faced, Kaleena’s determination remained unyielding. After completing her service, she transitioned into a role as an Army Recruiter, where she found purpose and fulfillment. However, in 2009, unforeseen changes swept through,

leaving Kaleena and her colleagues in Oklahoma City without jobs. Undeterred, Kaleena made the transition into the insurance field, all the while nurturing her dream of delving into real estate.

“In 2013, I seized the opportunity to obtain my real estate license, driven by a desire to not only secure a brighter future for my loved ones but also to assist others in realizing their dreams of homeownership,” Kaleena explains. “It was driven by a genuine desire to assist others in realizing their dreams of homeownership. I wanted to play a role in helping individuals and families find their perfect place to call home, navigating the complexities of the real estate market with empathy and expertise.”

Since then, Kaleena has soared to new heights in her real estate career, leaving an indelible mark on the industry. With a track record that speaks volumes, including numerous accolades such as Gary Keller’s top agent mastermind and being recognized as the #1 solo agent in her office for three consecutive years based on volume, Kaleena’s expertise and dedication have set her apart in a fiercely competitive field. She is also amongst the top 1% in the nation.

“Success can be defined as the process of setting personal goals and successfully achieving them,” Kaleena defines. “It’s a subjective concept, unique to each individual, and only they can determine what it means for them.”

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Beyond the accolades and achievements lies Kaleena's true passion: helping others achieve their dreams. Whether it's guiding first-time homebuyers, veterans, or active-duty service members through the intricacies of the home buying process or ensuring her clients receive unparalleled support even after closing, Kaleena's commitment to her clients knows no bounds. "The most rewarding part of my business is helping others with buying or selling," Kaleena shares. "This is a relationship business, and all of my clients know they can count on me to help them through the process, as well as after closing."

Looking ahead, Kaleena envisions real estate as not just a career but a platform for making a meaningful impact in the lives of others and the communities she serves.

"In the coming years, I aim to expand my presence in the real estate realm, leveraging my experience, expertise, and unwavering commitment to excellence," Kaleena declares. "Moreover, I envision real estate as a platform for making meaningful connections and fostering positive change within communities."

Outside of her real estate career, Kaleena finds solace in spending time with her family, including her husband Elio, their children, and grandchildren. From traveling the world to cheering each other on in bodybuilding competitions, Kaleena and her family cherish every moment spent together.

With her eyes set on the future and her heart dedicated to serving others, Kaleena Schumacher stands as a beacon of inspiration in the world of real estate, reminding us all that with hard work, determination, and a passion for helping others, anything is possible.

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# DANIEL

# SIMANOVSKY

▶▶ partner spotlight

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Photos by A Perfect Spot for You LLC

Daniel Simanovsky, born in St. Petersburg, Russia, grew up in the vibrant community of Leawood, Kansas. His journey into the world of insurance began after attending college at the University of Kansas, proudly proclaiming, “ROCK CHALK BABY,” where he pursued a degree in Communication Studies, graduating in 2011.

In 2017, he married his beloved Molly Simanovsky, who currently dedicates her time to caring for their daughters, Sofia and Isabella.



Following his college years, Daniel ventured into brokering cell towers in the telecommunications industry. However, a fortuitous stumble led him to the insurance field, where he found his true calling. “I stumbled upon the insurance industry after I left the cell tower biz,” Daniel recounts. He embarked on his insurance career journey at a local agency named Avidity Insurance before co-founding Agency Insurance alongside his partner, Chris Tusso. Over the past six years, including one year as an owner, Daniel has cemented his presence in the industry.

Throughout his career, Daniel has garnered recognition for his outstanding contributions, including being named SafeCo Producer of the Year for KS/MO and achieving the status of top personal lines producer for the 18th largest independent insurance company. When reflecting on his achievements, Daniel credits his mentor, Zack Gould, for guiding and inspiring him. “Zack Gould has been my mentor for several years now, and someone I very much respect in the insurance industry,” Daniel acknowledges gratefully.

Outside of his professional endeavors, Daniel actively supports charitable causes such as FOLDS OF HONOR, reflecting his commitment to giving back to the community. He cherishes his family time, enjoying explorations of Kansas City with his wife and daughters. “We love exploring Kansas City! Sofia especially loves the movies,” Daniel shares with a smile.

Daniel’s interests extend beyond the confines of his business, with a particular passion for assisting agents and lenders in enhancing their online social media presence. He defines success not only in terms of external achievements but also in the fulfillment derived from making a positive impact. “Success is about growth, fulfillment, and making a positive impact,” Daniel asserts. “True success isn’t just external achievements but internal satisfaction from living authentically and making a difference.”

In both his personal and professional life, Daniel has faced and overcome numerous obstacles. “For the majority of my life, I have struggled with confidence and self-esteem issues,” Daniel admits candidly. However, through his involvement in the community and coaching realtors, he has found a pathway to overcome these challenges.

Daniel envisions a future where collaboration with real estate professionals will revolutionize the industry through innovation and customer-centric solutions. “In the future, working with real estate professionals perfectly aligns with my dreams and goals,” Daniel expresses optimistically. As he and Chris continue to lead Agency Insurance with passion and innovation, they want to be remembered for their commitment to providing an insurance experience like no other.

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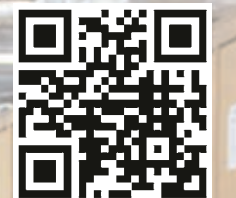
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# 4 SECRETS TO HOSTING LOW-COST, HIGH-RETURN CLIENT EVENTS

## ▶ coaching corner

Submitted by Christy Belt  
Grossman, CEO and owner of  
Ops Boss Coaching™

In today's competitive real estate market, the ability to stand out and forge genuine connections is more crucial than ever. Low-cost, high-impact events are your secret weapon, offering unmatched value in building those connections. Here's how these events can become pivotal platforms for success:

### THE POWER OF PERSONAL CONNECTIONS:

In our digital era, the unparalleled impact of face-to-face interactions cannot be overstated. Events provide the perfect setting to meet, share stories, and forge trust on a personal level. For real estate professionals, this translates into transforming casual conversations into lasting client relationships and aligning visions with potential partners. It's about crafting a personal bond that digital communication simply cannot match.

### A GOLDMINE FOR LEADS:

Client events are not just gatherings; they're strategic opportunities for lead generation. Beyond the usual networking, events like buyer seminars or family photo days serve as engaging platforms for past clients and new prospects alike. By sharing valuable experiences, you not only attract new leads but also re-engage your existing network, sparking referrals and strengthening your community presence.

### YOUR BRAND, BROUGHT TO LIFE:

Events act as a live showcase for your brand, highlighting your unique approach, values, and what sets you apart in a crowded market. Whether through a charity event or a casual meetup, your events narrate your brand's story in a way that resonates and remains memorable with your audience.

### DELIVERING UNFORGETTABLE VALUE:

The most memorable events are those that offer invaluable insights, experiences, or joy. Whether it's a workshop on navigating first-time home buying or a family fun day in the local park, these gatherings not only show your commitment to the community but also solidify your role within it. They position you as more than a service provider; you become a pivotal resource and a pillar of the community.

## MAXIMIZING IMPACT WHILE MINIMIZING COSTS

How do we achieve significant impact without stretching our budget? Here are four key strategies:

### 1. CRAFT YOUR EVENT BLUEPRINT

**PURPOSE-DRIVEN PLANNING:** Define the core objective of your event. Is it to strengthen community bonds, enhance brand visibility, love on your clients, generate leads & referrals, or welcome newcomers? Identifying your 'why' ensures a targeted and purposeful event.

**GOAL SETTING:** Establish clear metrics for success, such as attendance numbers, number of referrals, new attendees

& adds to database, number of reviews, or positive feedback. This allows for precise impact assessment.

**KNOWING YOUR AUDIENCE:** Tailor your event to the needs and interests of your intended audience. This insight can also foster partnerships that enrich the event and expand its reach.

**REFLECT AND REFINE:** Post-event, evaluate what worked and what could be improved. Continuous enhancement ensures each event is a learning opportunity for better future experiences.

### 2. GET CREATIVE WHILE KEEPING COSTS LOW

**VOLUNTEERING EVENT:** Organize a community service event where your team and clients come together to give back. Partner with a local food bank or charity and invite participants to bring non-perishable food items. Or gather everyone to write Valentines For Veterans. Or do a Toy Drive around the holidays. Make it a fun and rewarding experience by doing random prize drawings for participants or doing a competition for most donations.

**PHOTOS IN THE PARK:** Host a photography event in a picturesque park or natural setting. Invite a local photographer to take family, friend or pet photos for your clients and provide refreshments. Many vendors will do this free in exchange for exposure. Use this opportunity to nurture relationships and ask for referrals.

**SPRING GIVEAWAY:** Celebrate the arrival of spring with a giveaway event. Offer prizes like tickets to the first baseball game of the season with a cooler packed with goodies. Promote the event on social media and encourage attendees to share with a friend for an extra entry.

**EDUCATIONAL WORKSHOP:** Plan an educational workshop or seminar related to your field of expertise. This could be a valuable resource for both clients and potential clients. Cover relevant topics, offer practical tips, and provide materials that attendees can take home. Plus it by including speakers from your past clients and sphere of influence. (Examples: Financial planners, estate planners, nutritionists, personal trainers - all of whom are small business owners who would appreciate the exposure.)

**FAMILY FUN DAY:** Plan a family-friendly event with activities for all ages. This can include games, face painting, coloring, a bounce house, and more. It's an excellent way to connect with clients and their families in a relaxed setting.

### 3. BUILD THROUGH PARTNERSHIPS

**SMART SCHEDULING:** Venues and service providers often offer discounts for events held on weekdays or during less busy seasons. Take advantage of these cost-saving opportunities.

**LOCAL PARTNERSHIPS:** Collaborate with local businesses for sponsorships and/or in-kind contributions. They can provide catering, marketing, venue space, swag or promotional support in exchange for exposure at your event. It's a win-win partnership that cuts costs and enhances your event's offerings. Most REALTORS® limit their thinking to real estate related vendors (like lenders & title companies). Instead, think about services your past clients would appreciate: landscapers, interior designers, nurseries, painters, private schools, photographers, med spas.)

### 4. THE FORTUNE IS IN THE FOLLOW-UP

**GATHER FEEDBACK:** Post-event surveys and feedback forms are essential. Ask attendees about their experience, what they liked, and areas for improvement. This feedback helps you refine future events.

**MEASURING SUCCESS:** Calculate the return on investment (ROI) for your event. Compare the costs incurred with the benefits received. Did the event generate leads, strengthen client relationships, or achieve its intended purpose?

**MAINTAINING CONNECTIONS:** After the event, call (or text) with a personalized thank-you to every attendee. Use this opportunity to continue nurturing relationships and to gather additional feedback. AND, call EVERY person who was invited and did not attend. THIS is the opportunity most miss.

### IN SUMMARY

Here's the takeaway: hosting impactful client events doesn't have to drain your budget. It's about being smart, genuine, and making the most of every opportunity to forge meaningful connections. In real estate, success is built on more than just transactions; it's about the relationships you cultivate and the community you engage with. Use these strategies to create memorable events that resonate with your audience and propel your business forward. Events are not JUST about who attends. Events provide the opportunity for a connection that comes from contribution and an opportunity to build lasting relationships and impact. So, let's make every event an opportunity to shine. After all, in this fast-moving market, standing still is not an option.



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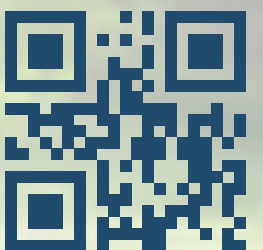
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# FAQ

## ABOUT *Kansas City* REAL PRODUCERS

Ever since we launched *Kansas City Real Producers* in July 2017, I have heard some of the same questions from many of you. I figured it would be most efficient to publish the answers here in case more of you had the same questions. Remember, my door is always open to discuss anything regarding this community — this publication is 100% designed to be your voice!

**Q: Who receives this magazine?**

**A:** The top 500 agents of Kansas City. We pulled MLS numbers (by closed volume) in the Kansas City market. We cut off the list at number 500. The list will reset in early 2024 based on 2023 totals and continues to update annually.

**Q: Why am I not listed on the top 200 standings/why are my numbers showing differently?**

**A:** There are a number of reasons why that could be the case. First, be sure to read the disclaimer in its entirety. We pull the data on the exact date listed, so if the closed transaction is not submitted by that date, it will not be included. User error or BRIGHT error is always a possibility. The most common reason is that for any deal with an alternate agent listed, the production gets divided in half between the lead agent and the alternate. There are a few other factors at play, so if you have a question about the Standings,

please contact me, and we can take a look: [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com).

**Q: What is the process for being featured in this magazine?**

**A:** It's really simple — one or multiple peers have first nominated every featured agent you see. You can nominate or be nominated by other agents, affiliates, brokers, owners, and office leaders. A nomination currently looks like this: you email us at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com) with the subject "Nomination: (Name of Nominee)." Please explain WHY you are nominating them to be featured. It could be that they have an amazing story that needs to be told, perhaps they overcame extreme obstacles, they are an exceptional leader, have the best customer service, or they give back to the community in a big way, etc. Once the timing is right, the next step is an interview with us to ensure it's a good fit. If all works out, then we put the wheels in motion.

**Q: What does it cost to be featured?**

**A:** Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! This is NOT a pay-to-play model whatsoever.

**Q: How can I write an article to be printed?**

**A:** If you are interested in writing an article to contribute your ideas, experience, knowledge, expertise, or stories to the *Kansas City Real Producers* community, please email me at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com). Even if you don't consider yourself a prolific writer, let's talk!

**Q: Who are the Preferred Partners?**

**A:** Anyone listed as a "Preferred Partner" in the index at the front of the magazine is an integral part of this community. They will have an ad in every issue of the magazine, attend our events, and be part of our Facebook group. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many agents have personally referred every single Preferred Partner you see. We won't even take a meeting with a business that has not been vetted by one of you and is "stamped for approval," in a sense. Our goal is to create a powerhouse network not only of the best agents in the area but the best affiliates, as well, so we can all grow stronger together.

**Q: How can I refer a local business to join KCRP as a Preferred Partner?**

**A:** If you know and want to recommend a local business that would like to work with more top real estate agents, please email me at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com) and introduce us! This is the only way we can grow and strengthen this community, through your referrals. It's much appreciated!

**Q: How might I get more involved in this community?**

**A:** Two primary ways: First of all, if you have not already, be sure to join our private Facebook group specifically for the top 500 real estate agents and our preferred partners. To request to join, simply search on Facebook the keywords "Kansas City's Top 500 Real Producers Community," and it will pop right up. Request to join, and we will promptly accept you into the group. This online community is a space for further connection, contribution, and curiosity to be shared among our members. Secondly, be sure to attend our events. We currently plan to host events throughout the year, a couple of golf outings, and some VIP social events throughout 2024. We promote these events via email and Facebook, so if you haven't been receiving invites, please email me immediately at [reece.hale@realproducersmag.com](mailto:reece.hale@realproducersmag.com).

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Feb. 29, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob Ellerman	Team	Reecenichols - Lees Summit
2	Koehler Bortnick	Team	Reecenichols - Leawood
3	Eric Craig	Team	Keller Williams Kc North
4	Thrive Real Estate K	Team	KW Kansas City Metro
5	Dan	Lynch	Lynch Real Estate
6	Bryan	Huff	Keller Williams Realty Partner
7	Spradling	Group	Exp Realty LLC
8	Reesemontgomery	Team	RE/MAX Heritage
9	Hern	Group	Keller Williams Platinum Prtnr
10	Edie Waters	Team - North	Keller Williams Kc North
11	Wardell & Holmes	Real Estate	Wardell & Holmes Real Estate
12	Dina	Gardner	Reecenichols -The Village
13	The Collective	Team	Compass Realty Group
14	Michelle	Lutz	Lutz Sales + Investments
15	Austin	Home Team	KW Kansas City Metro
16	Kristin	Malfer	Compass Realty Group
17	Susan	Fate	Reecenichols -The Village

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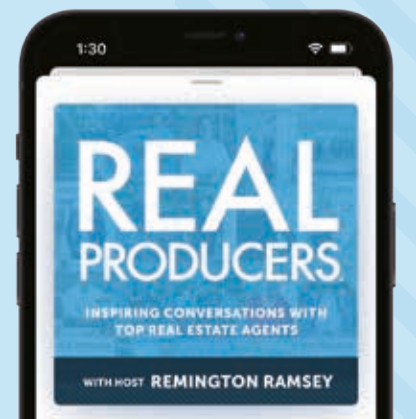
#	FIRST NAME	LAST NAME	OFFICE NAME
18	Brooke	Miller	Reecenichols - Country Club Pl
19	Kristi	Soligo Fleshman	RE/MAX Revolution Liberty
20	Andrew	Bash	Element Sotheby'S Internationa
21	Lauren	Anderson	Reecenichols -The Village
22	Ask Cathy	Team	Keller Williams Platinum Prtnr
23	Missy	Barron	Reecenichols - Lees Summit
24	Nancy	Ward	Compass Realty Group
25	Shannon	Lyon	Reecenichols - Leawood
26	Blake Nelson	Team	KW Kansas City Metro
27	Kim	Brown	Lynch Real Estate
28	Danny Howell	Team	Exp Realty LLC
29	Whitney	Stadler	Element Sotheby'S Internationa
30	Jamie	Howell	Reecenichols - Leawood
31	John	Barth	RE/MAX Innovations
32	BG &	Associates	KW Kansas City Metro
33	Hendrix	Group	Keller Williams Realty Partner
34	Klarissa	Skinner	Keller Williams Realty Partner
35	Zachary	Collard	Reecenichols Sunflower Realty
36	Jeremy	Applebaum	Real Broker, LLC
37	Loughlin & Associate	Team	Keller Williams Kc North
38	Bret	Brown	Ucre Buckhorn Land And Home
39	Patty	Simpson	Crown Realty
40	Elizabeth	Knipp	Reecenichols - Lees Summit
41	Ray Homes Kc	Team	Compass Realty Group
42	Nelson	Group	Keller Williams Kc North
43	Kelli	Becks	Keller Williams Realty Partner
44	Dani Beyer	Team	Keller Williams Kc North
45	Nancy Kirk	Matthew	Compass Realty Group
46	Malina	Group	Keller Williams Realty Partner
47	Rothermel	Group	Keller Williams Kc North
48	Chris	Austin	KW Kansas City Metro
49	Benjamin	Lytle	Opendoor Brokerage LLC
50	Thad	Snider	Rs Realty

#	FIRST NAME	LAST NAME	OFFICE NAME
51	George	Medina	Reecenichols Brookside
52	Matthew	Webb	Keller Williams Realty Partner
53	Jackie	Payne	New Home Star
54	Jeff	Tanner	Platinum Realty
55	Moore Homes	Team	COMPASS Realty Group
56	Georgiane	Hayhow	Seek Real Estate
57	Stephanie	Brown	Reecenichols-Kcn
58	Jessica	Smotherman	RE/MAX Elite, Realtors
59	Ken Hoover	Group	Keller Williams Kc North
60	Bill	Gerue	Weichert, Realtors Welch & Com
61	Cami	Jones	Reecenichols - Leawood
62	Angela	Fitzgerald	Rodrock & Associates Realtors
63	Renee	Amey	RE/MAX Elite, Realtors
64	Spencer	Lindahl	Main Street Renewal, LLC
65	Kaleena	Schumacher	Keller Williams Realty Partner
66	Karen	Pritchard	Koenig Real Estate Holdings LI
67	Angie	Scherzer	RE/MAX State Line

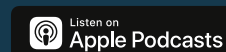
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Teams and Individuals Closed from Jan. 1, 2024 - Feb. 29, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
68	Eva	Norton	Real Broker, LLC
69	Yfa	Team	Your Future Address, LLC
70	Jennifer	Barth	RE/MAX Auction House, LLC.
71	Dani	Thompson	Sbd Housing Solutions LLC
72	Heather Lyn	Bortnick	Reecenichols - Country Club Pl
73	Taylor Made	Team	KW Kansas City Metro
74	Joe	Woods	John Moffitt & Associates
75	Sundance	Team	Rodrock & Associates Realtors
76	Steven	Roberts	RE/MAX Elite, Realtors
77	Bill	Hightower	Reecenichols Excelsior Spgs
78	Quinn	Whimley	Reilly Real Estate LLC
79	Debi	Donner	Rodrock & Associates Realtors
80	Linda L	Martin	Reecenichols - Leawood South
81	Roger	Deines	Reecenichols - Lees Summit
82	Crossroads Re	Group	KW Diamond Partners
83	Eli	Medina	Reecenichols Brookside
84	Michelle	Hack	Reilly Real Estate LLC
85	Cody	Thurston	Midwest Land Group
86	Brad	Martens	Weichert, Realtors Welch & Com
87	Dennis	Frank	Cedar Creek Realty LLC
88	Locate	Team	Compass Realty Group
89	Sarah	Brookfield	Compass Realty Group
90	Vince	Walk	RE/MAX Realty Suburban Inc
91	Shannon	Brimacombe	Compass Realty Group
92	Explore Home	Group	Keller Williams Kc North
93	The Butler	Group	Keller Williams Realty Partner
94	Access Kc	Group	Compass Realty Group
95	Danny	Watts	New Home Star
96	Laurie	Barnds	Reecenichols -The Village
97	Debbie	Fleet	Weichert, Realtors Welch & Com
98	Bailey	Lyons	Lyons Realty Group
99	Kc Homes365	Team	Keller Williams Realty Partner
100	Kana	Steinmeyer	Reecenichols - Eastland

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Feb. 29, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
101	Dakota	Chapin	RE/MAX Signature
102	Sherry	Webster	Reecenichols - Country Club Pl
103	Suzy	Goldstein	Bhg Kansas City Homes
104	Glennon Real	Estate Experts	Exp Realty LLC
105	Marti	Prieb Lilja	Keller Williams Realty Partner
106	Therese	Hinds	Reecenichols - Town Center
107	Steve	Cutshaw	Keller Williams Realty Partner
108	Natalie	Freeman	Weichert, Realtors Welch & Com
109	Mary Beth	Schwartz	KW Kansas City Metro
110	Chris	Manning	Berkshire Hathaway Homeservices Alliance Real Estate
111	Chris	Ojeda	Engel & Volkers Kansas City
112	Desi	Jostmeyer	Keller Williams Kc North
113	Richey Real Estate	Group	Reecenichols - Lees Summit
114	Sarah	Harnett	West Village Realty
115	Jim	Gamble	KW Kansas City Metro
116	Aaron	Donner	Keller Williams Realty Partner
117	Erin	Dreiling	Reecenichols -The Village

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Feb. 29, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
118	Kimberly	Killian	Realty Platinum Professionals
119	Chris	Ferris	Realty Executives
120	Christopher	Boje	Keller Williams Realty Partner
121	Sally	Moore	Keller Williams Platinum Prtnr
122	Rachel	Kilmer	Reecenichols - Lees Summit
123	Brenda	Youness	Weichert, Realtors Welch & Com
124	Derek	Payne	Midwest Land Group
125	Crystal	Metcalfe	United Real Estate Kansas City
126	Alex	Owens	Compass Realty Group
127	Sherri	Cole	Reecenichols-Kcn
128	Brandon	Mcginis	Clinch Realty LLC
129	Aravind	Pentapati	Platinum Realty
130	Bridget	Brown-Kiggins	Weichert, Realtors Welch & Com
131	Jackie	Stahl	KW Diamond Partners
132	Miles	Rost	Keller Williams Realty Partner
133	Amy	Arndorfer	Premium Realty Group LLC
134	Kelly	Wells	Reecenichols - Country Club Pl
135	Connie	Curran	Reecenichols -The Village
136	Cindy	Dicianni	RE/MAX State Line
137	Berry	Long	Realty Executives
138	Steven	Milner	Backwoods Land Company LLC
139	Stroud & Associates	Team	Real Broker, LLC
140	Sharp Homes	Team	Exp Realty LLC
141	The Carter	Group	Keller Williams Platinum Prtnr
142	Tamra	Trickey	Reecenichols - Leawood
143	Denise	Cunningham	Keller Williams Realty Partner
144	Tradition	Home Group	Compass Realty Group
145	Hobie	Reber	Exp Realty LLC
146	Lauren	Roush	Reecenichols - Lees Summit
147	Hannah	Shireman	West Village Realty
148	Jeff	Simpson	KW Kansas City Metro
149	Brian	Wood	Realty Executives
150	Hilary	Baldwin	Platinum Realty

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Eddie	Davis	Orenda Real Estate Services
152	April	Trout	Rodrock & Associates Realtors
153	Jessica	Burch	Reecenichols Brookside
154	Sal	Termini	Platinum Realty
155	Amy	Robertson	Reecenichols - Lees Summit
156	Molly	Martinez	United Real Estate Kansas City
157	Jim	Henderson	Compass Realty Group
158	Steve	Ashner	Reecenichols Wilshire
159	Tom	Matthews	Keller Williams Realty Partner
160	Brooke	Marsalla	Reecenichols - Lees Summit
161	Paul J	Kranker	Settlers Realty Co
162	Blythe	Roberts	Advance Realty Group LLC
163	Melissa	Irish	Reecenichols -Johnson County W
164	Christine	Dunn	Keller Williams Realty Partner
165	Cjco	Team	Reecenichols - Leawood
166	Danna	Brown	Realty Executives
167	Rita	Dickey	Reecenichols - Overland Park

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - Feb. 29, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
168	Hiatt	Group	Keller Williams Kc North
169	Molly	Hipfl	Reecenichols - Lees Summit
170	Bailey	Goodman	Compass Realty Group
171	Brian	Fleming	Vitale Realtors
172	Lisa	Rees	Reilly Real Estate LLC
173	Linda	Clemons	RE/MAX Innovations
174	Bill	Guerry	KW Kansas City Metro
175	Shelli	Seeger	Reilly Real Estate LLC
176	Jennifer	Rich	Weichert, Realtors Welch & Com
177	Meredith	Vertreese	Coldwell Banker Uplife Realty
178	Jennifer	Zhang	Keller Williams Realty Partner
179	Steve	Pickens	Platinum Realty
180	Melanie	Koprivica	Ashlar Realty, LLC
181	Hcr	Team	RE/MAX Heritage
182	Tara	Myers	Coldwell Banker Distinctive Pr
183	Gina	Walton	Keller Williams Realty Partner
184	Hayley	Wildy	Compass Realty Group
185	Missy	Spero	Reecenichols - Lees Summit
186	Jeff	Cates	Cates Auction & Realty Co Inc
187	Christina	Hill	KW Kansas City Metro
188	Dustin	Labeth	Keller Williams Realty Partner
189	Pam	Morrison	RE/MAX Innovations
190	Faye	Whitney	Platinum Realty
191	Lisa Y	Moore	Compass Realty Group
192	Alexis	Mirakian	Parkway Real Estate LLC
193	Ken	Rosberg	Rosberg Realty
194	Fidelity Re	Group	Reecenichols-Kcn
195	Steven	Kuplen	Jones Heritage, Realtors
196	Trevor	Lorance	Chartwell Realty LLC
197	Aly	Plunkett	Reecenichols -Johnson County W
198	Lily	Berkley	Keller Williams Kc North
199	Evan	Florida	Key Realty, Inc
200	Brent	Rodina	KW Diamond Partners

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