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COVER STORY: Meet Janelle Sprandel
with Comey & Shepherd REALTORS[®]

ON THE RISE: Meet Kyle Sticklen of Sibcy
Cline REALTORS[®]

SPONSOR SPOTLIGHT: Meet Senior Loan
Officer Cody Coomer at Ruoff Mortgage

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Sq Ft: 3,305
Bedrooms: 4
Bathrooms: 4 1/2
2 Car Garage
Partially Finished Basement



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Sales Price: \$720,000
Style: 2-Story
Sq Ft: 2,261
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Bathrooms: 2 1/2
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4549 Cooper Rd. Blue Ash
MLS #1742273
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Sales Price: \$700,000
Style: 2-Story
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MLS #614487
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Sales Price: \$1,900,000
Style: 3-Story
Sq Ft: 3,650
Bedrooms: 4
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129 W. 14th St Newport, KY
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Move-In Ready!
Sales Price: \$1,800,000
Style: Contemporary 5 Floors
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YOUR KEY TO LOCAL REAL ESTATE SUCCESS

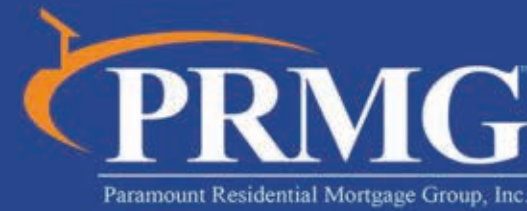


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meet
Janelle
Sprandel

with Comey & Shepherd REALTORS®



*As a child,
Janelle Sprandel
has fond
memories of
touring houses.
Little did she
know that houses
would become the
door to destiny.*

“My parents were avid open house goers,” she reflects. “As a kid, my parents bought a piece of land and had plans of building a house on it. They regularly had copies of the MLS book and house plans.” Janelle would actually go to sleep with the book. Years later, she would be the one to make people’s real estate dreams come true.

Excelling in Sales

“I needed a job to put myself through college,” says Janelle. When her high school friend Stacy took a job working at Sears, she said that could work for Janelle too since it was on commission. After all, the manager was “really cute.” Janelle thought, “That sounds like a bonus.” She ended up taking a job selling Craftsman tools for 3 months in her hometown, learning all about tools and earning a commission in the process. After the summer, she transferred to the Sears in Tri-County

Mall. It was there the nickname “The Tool Girl,” was born. She soon gained traction in sales, especially in the days of Tim Allen and his popular television show “Home Improvement.”

Janelle often found herself being called Heidi at Sears, building a solid following of wives, moms, and daughters. She also learned a lot from others in the department, who taught her about the larger tools, including table saws and air compressors.

“Sears was a very professional sales environment,” points out Janelle. “It was a very career-driven place. People who sold appliances were in full suits at Sears.” This experience proved invaluable, especially since she got her education on tools and has a taste of the “commission side of life.” Janelle also excelled in interacting with the general public.



You had to find the right tool for the job, just like the right property for the buyer. If a property is not in the condition that either the buyer or seller wants it to be in,
I have the product knowledge and contacts to make it from a house to a home.



While her interest in tools didn't shift, her interest of dressing up in hose, heels and a skirt every day for her job while attending the University of Cincinnati did. She took a position in Norwood at the Contractors' Warehouse. This home improvement supply store had a large tool and rental department.

"I went to work there and became a manager at the department while getting my education degree from UC. It reinforced my love of the general public and my addiction to tools," she jokes. From there, she went to work for larger rental companies, including Hertz Equipment Rental and the Cincinnati Bobcat dealer. Her career in sales spanned 13 years in total. At the end of it, she was a regional manager and buyer of the equipment for the fleet. She spent her days learning from the technicians, improving operational efficiencies and customer experiences, and fulfilling salespeople's promises. The skills learned in this role helped her grow in the areas of business finance, communication, and problem solving at all levels.

"It was a lot like a real estate transaction," says Janelle. "You had to find the right tool for the job, just like the right property for the buyer. If a property is not in the condition that

either the buyer or seller wants it to be in, I have the product knowledge and contacts to make it from a house to a home."

A New Chapter

Janelle got into real estate after she met her husband. She explains, "We purchased our first property that we wanted to flip. We also sold each of our primary residences and purchased a farm – all in 12 months. That's when Eddie encouraged me to get my real estate license."

Licensed in 2007, Janelle sold for Sibcy Cline for 8 ½ years and then transitioned to Comey & Shepherd 8 years ago. "It wasn't until I worked at Comey & Shepherd that I started integrating 'The Tool Girl' with real estate," she explains. Their marketing team really helped her embrace it. Her license plate, TOOL GRL, has been on her vehicles for 28 years now. She's the right agent with the right tools. She takes the time to connect with her clients before, during and after the sale.



A Lifetime Resource

What sets Janelle apart is that she is a resource for her family, friends, and clients. She has solid relationships with contractors to help homeowners solve emergencies, do remodels and improvements, plus surveyors, attorneys and county officials to help solve other problems. Because of these connections and knowledge, Janelle is known as the "Jill of All Trades." If you are another agent, a current or past client, or just a friend of a friend, she wants to help anyone who calls find the right tools.

As Janelle says, "Real estate is more than a transaction. It's really a lifelong relationship." She creates a comfortable, unpretentious environment with people, providing them with the best information to make an informed decision.

Give Where You Live

Janelle also likes to give back to the community. "I



vocational school as well as many of my brothers-in-law and treasured equipment mechanics,” adds Janelle. “I think for so many years the trades have been undervalued and the desire to go into programs offered by career focused schools has been looked down upon.” She provides money for students entering or graduating from the Warren County Career Center to purchase the tools they need to be successful in their desired careers. The Scholarship named “Tools of the Trade by Tool Girl,” will allow them to chase their dreams in a skilled trade. “I believe the saying “college isn’t for everyone” should be modified to “college isn’t for everything.”

give where I live,” she smiles. She also does sponsorships, giving her time to a number of different organizations, such as Tabatha’s Closet. When she cleans out properties, she donates items to Tabatha’s Closet as well as Taste of Grace Ministries. Through Taste of Grace Ministries, items are directly taken to the homeless and given to them instead of filtering through a nonprofit organization.

“I also started a scholarship program 4 years ago for the Warren County Career Center,” says Janelle. Her mom is a cosmetologist and her dad was a firefighter. “My husband also went to

Family + Fun

When not working, Janelle cherishes time with her husband Eddie, and their four kids (ages 32, 15, 14, and 11), and their two grandchildren (ages 14 and 1). For fun, she likes cheering her kids on at sporting events, baking, and playing euchre.

Final Thoughts

Janelle never guessed all of those childhood open houses coupled with that part-time job selling tools at Sears would be early seeds for her real estate career. Her business acumen, coupled with her desire to help her clients, has made her a game changer in Cincinnati real estate. What will Janelle accomplish next? Only time will tell for this Top Producer!



Meet
**KYLE
STICKLEN**
of Sibcy Cline REALTORS®

“WHEN I WAS A CHILD, I WANTED TO BE AN ARCHITECT,” SAYS REALTOR® KYLE STICKLEN OF SIBCY CLINE REALTORS®. “I HAVE ALWAYS LOVED BUILDING THINGS,” HE SAYS. IN HIS CHILDHOOD DAYS, HE HAS FOND MEMORIES OF PLAYING THE POPULAR COMPUTER GAME, THE SIMS, BUILDING HOUSES IN NEIGHBORHOODS THAT CAME ALIVE ON HIS COMPUTER SCREEN. “NOW I’VE GONE FULL CIRCLE,” HE CHUCKLES, “GETTING INTO REAL ESTATE.”

▶ on the rise

Written by Elizabeth McCabe
Photo Credit: Krista Silz of Cincy Photo

Kyle, who grew up in the Liberty Township area of Butler County, started stocking shelves in a grocery store at the young age of 15. His drive and determination were evident at a young age. He attended Miami University, where he majored in Management and Organizational Leadership from the Farmer School of Business.

“Once I graduated, I went into retail leadership,” he comments. “I just loved that no two days were the same and I loved developing people and teams.” He continued his career in retail leadership for several more years. His heart was calling him to try something new and that’s when Kyle decided to work for a Cincinnati startup.

“I got to see the company founder and the company went public,” he shares. “Just to see that and to be a part of that experience was powerful.”

Entrepreneurship was always a driving force for him. He knew that real estate would suit him well. He excelled

in connecting with others, meeting their needs, and in driving sales. With all three traits, he ventured into real estate, celebrating his 2-year anniversary in January of 2024.

“It’s hard to believe,” he admits. “It feels like yesterday. I blinked and now it’s been two years.” Kyle started at Sibcy Cline, where he still is today. Through the years, people have been his favorite part of real estate. Although he came into real estate with no organic network, Kyle has connected with countless folks in his career and learned from them. “It is truly an honor to be a peer in this industry, there are so many wonderful people in my office, at my brokerage, on the other side of the closing table, or even people I meet at industry events who have taught me so much. Their kindness is invaluable. I have a lot of respect for the folks working in the Cincinnati market” he comments.

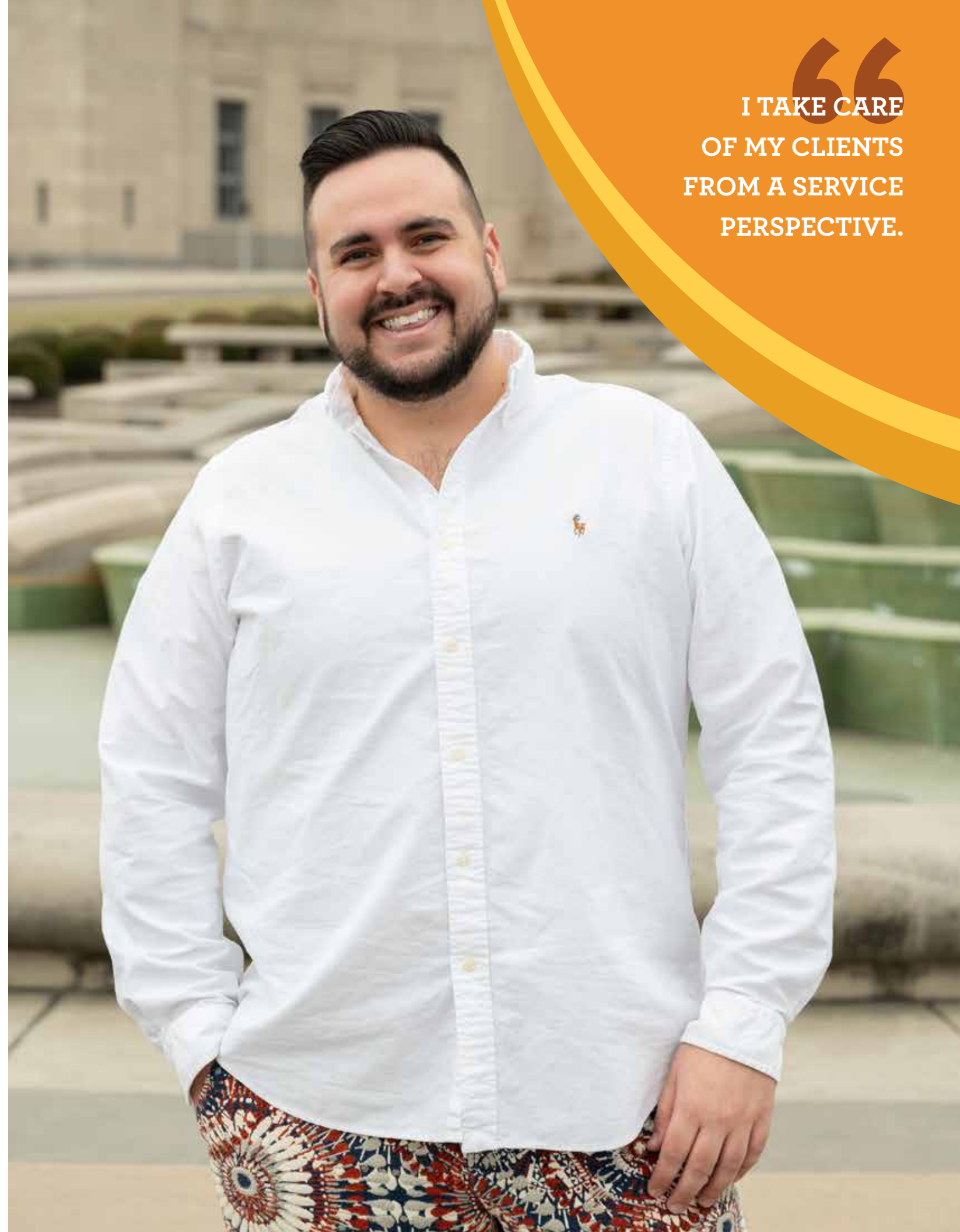
BEING INTENTIONAL

“This year, I have been focusing on

intentionality with both my time and with building out my business,” says Kyle. He is eager to connect with clients and continue building out best practices and routines. Scaling his business to 100 transactions and then 1,000 transactions are the two goals that drive him forward in this career. “I love that it’s entirely up to me,” he says.

Superior customer service is what it’s all about to Kyle. “I take care of my clients from a service perspective,” he says. He has adopted that mentality since he worked in retail as a teenager. “That’s half of my life, it’s second nature,” he points out.

Kyle also embraces a life of authenticity and likes being himself, which resonates with his clients. “My basic principle is that I treat people the way that I want to be treated,” he says. Kyle is thrilled when a new client reaches out to him, which he considers one his favorite parts of the real estate transaction. “When I first connect with a prospective client,



“
I TAKE CARE
OF MY CLIENTS
FROM A SERVICE
PERSPECTIVE.”



whether it be at an open house or in line at the grocery store, there is just nothing better. It reaffirms that I am exactly where I'm supposed to be in the universe and I am here to help," he says.

FAMILY

"I would not be the person I am today without my family," says Kyle with a heart of gratitude. He has always been close to his family and is self-described as "that kid who spent every weekend with his grandparents growing up." He says his grandpa, known in the family as 'Pepaw' has an upstanding reservation every Sunday at the local Frisch's. "The highlight of my week is having lunch on Sunday with my Pepaw, he always asks about the real estate market," he says.

FUN

Kyle recharges by hiking. More specifically, he loves to hike in Arizona any chance he gets, "I feel really blessed to live in a day and age to take a quick plane ride and be able to

experience a Martian terrain; I feel like I reset and recenter myself each and every trip," he says. Hiking in Arizona is breathtakingly beautiful. To relax, Kyle also loves to spend time with his close circle of friends. He says, "I love my friends so much. We are always rooting for each other and to have that level of support while starting out in this profession has been a true lifesaver. I am so thankful for all of them. They know exactly who they are."

Kyle has a heart for the arts and appreciates the art scene here in Cincinnati. He does everything he can to support the arts. "My absolute favorite place in the city is the Cincinnati Art Museum. Admission is free. I cannot recommend it enough," he says.

FINAL THOUGHTS

Looking back over his career, Kyle is thrilled to be where he is today. He recently read "The Alchemist" and was inspired by its message, "In the



moment of commitment, the universe conspires to assist you." Kyle committed himself to real estate over 2 years ago, achieving a bright future in the process. With his heart for his clients, his determination to do his best and his desire to help others, he has a bright career ahead of him in Cincinnati real estate. Stay tuned to what he accomplishes next!

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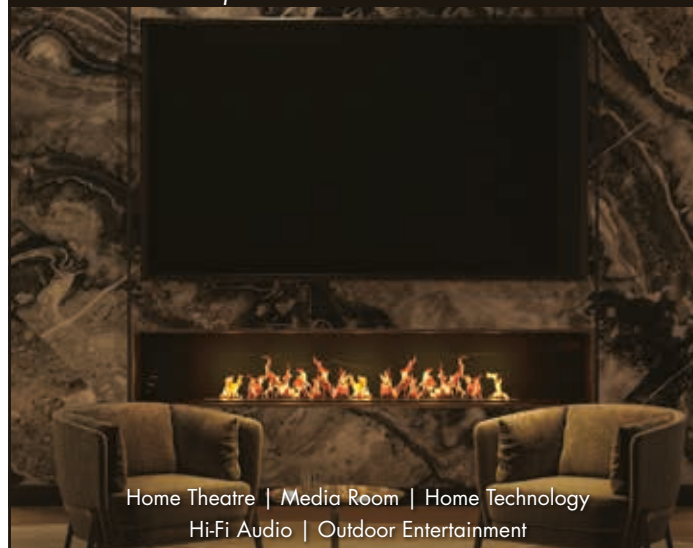
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It's not every day that you meet a loan officer like Cody Coomer at Ruoff Mortgage. Respected and esteemed in the industry, he discovered his passion for mortgages early on in life.

"I grew up in the business, literally," he explains. Listening to his parents and his grandparents talk about mortgages left an impression upon him. "My Mom, Dad, Grandma, and Grandpa all owned their own mortgage company at some point."

A third-generation loan officer, Cody came into the industry after college and helped his dad with the accounting books. "When I saw how much money they made, I thought why work for Northwest Mutual for \$33,000 a year?" He found a better way - the mortgage industry - to secure a solid financial future and have a profession with purpose, making a difference in the lives of others.

After working for his father for 5 years, Cody went out on his own. He has been in the mortgage industry for 12 years. "I've been doing mortgages since I was 21. I don't have to think about it anymore," he admits. "I've been lucky and blessed."

Cody has excellent service and closes loans quickly, averaging 11 days! He crushes the competition with his responsiveness and speedy turnaround. Why? Cody knows mortgages inside and out. He is an expert when it comes to getting someone approved for the home of their dreams.



"I've worked at broker shops and private banking entities," he explains. He started his career at Ruoff Mortgage for 3 years, followed by Stockton Mortgage for a year, and returned to Ruoff Mortgage 2 years ago.

"We are a hybrid," explains Cody. They are able to fund all their own loans and have different products that can cater to their clientele. "We also have better technology," adds Cody.

"It's easy to get loans done here." He likes the connections that he has with leadership with people "he can lean on." An answer is just one call away and potential problems can be fixed in a matter of minutes.

EXPECT THE BEST

"I'm all about solving problems, helping people, and just really enjoy doing good business. I like all the relationships you get to build. I get to branch



out with a bunch of different REALTORS®, clients, and insurance people,” says Cody.

When it comes to hard work and dedication to his clients, Cody rises to the top. He remains in constant communication with his clients, commenting, “I always pick up my phone.”

Cody is also very efficient. He explains, “I do all the work upfront and get the loan done before someone finds a house.” Cody also goes above and beyond to make sure people win their offers. “I make offers stand out and win so people can get the house that they want.”

To drive business in a down market, Cody is currently adding tools to his toolbelt. He aims to be in front of people and show renters why it makes sense to purchase a home. “I like to show them houses are an asset rather than a place where you live,” he says. “If you use a home in the right way, it can truly build wealth.” He sees how people’s lives are changed through homeownership with his clients. “I like seeing how you impact someone’s life for the better,” he comments.

MUST LOVE DOGS (& CATS)

A devoted pet parent, Cody loves his four-legged friends, which is why he has two dogs and two cats. The two dogs grew up together and his two cats came along 2 ½ years ago. How do they get along? “They get along great,” smiles Cody. “I’m a big rescue person; I love rescuing animals.”

He even goes the extra mile as a canine and feline chef. “I actually cook food for my animals,” he says. He can’t see his precious pets eating processed food. “I like a healthy lifestyle,” he says. “I cook a lot.”

Cody starts each morning by going to the gym and working out before going to the office. To relax, he enjoys fixing his house in Covington, which is his latest venture. Why Covington? “It’s fun to walk to games and be near the city,” he says. “It’s my new project.”

You can also find Cody playing basketball on Saturday morning and he likes to play golf, which suits him to a tee. However, he loves to work. “I have youthful ambition to work more,” he says. Although he admits that mortgage officers were overworked for the



**CINCINNATI IS SUPER
UNIQUE. IT HAS GREAT
NUMBERS MOVING
FORWARD FOR THE
NEXT 5 YEARS IN THE
HOUSING MARKET.**

last several years, he is excited for the next wave of business.

“Cincinnati is super unique,” he says. “It has great numbers moving forward for the next 5 years in the housing market.”

CONCLUSION

In an industry where trust and expertise are paramount, Cody Coomer stands out as a shining example of dedication, efficiency, and genuine care for his clients. With his wealth of experience and commitment to excellence, Cody ensures that every client’s journey to homeownership is smooth and successful. Whether it’s his lightning-fast loan closures, his tireless advocacy for his clients, or his love for his furry companions, Cody brings his unique blend of professionalism and warmth to every aspect of his life. If you’re in need of mortgage assistance, Cody Coomer at Ruoff Mortgage is the person to call.

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AMANDA GIBBS

IS EMPOWERING WOMEN THROUGH THE
CINCINNATI WOMEN'S COUNCIL OF REALTORS®



November 2023 marked a new era for Cincinnati Women's Council of REALTORS®. This network of successful REALTORS® advances women as business leaders in the industry and the communities they serve. 2023 served as an opportunity to bring in a lot of new members and focused solely on building a great foundation for the Women's Council of REALTORS® going forward with hopes to double the membership in 2024.

Amanda, who is the Team Leader of The Queen City Team of Coldwell Banker Heritage, currently serves as the President of the Cincinnati Women's Council. She loves what she does and it shows with her enthusiasm.

"I really didn't understand the power of the council until I got more involved," admits Amanda. "It not only has helped me become a better leader, but I have also embraced the relationships. I have met women from all over the state and the country that I stay connected with constantly. They help empower me in my business, help me grow through my struggles, have been my support through some of the hardest times of my life and I know they are always there. It also has been a sustainable part of my business with building referral relationships."

Best of all, the Women's Council of REALTORS® is not limited to women. Amanda explains, "We love having men a part of Women's Council; we have had several men join Women's Council this last year to help support us in everything we do!"

MIX + MINGLE

If you want to network and meet more friendly folks in the Cincinnati area, check out their events every month, including meetings, happy hours, CE classes, panels,

learning and growth opportunities and much more. Networking is key for building relationships. This is open to all brokerages.

GET INVOLVED

Want to learn more about the Women's Council of REALTORS®? Come to one of their events to see what they do and what they can do for you. Check out their website, wcr.org, and select "Join Now" to join.

Or reach out to them at wrcincinnati@wcr.org to sign up for emails, or follow them on social media on Facebook (www.facebook.com/cincinnatiwcr) or Instagram [@wrcincinnati](https://www.instagram.com/wrcincinnati).

LEADERSHIP OPPORTUNITIES ABOUND

Consider serving in leadership for the Women's Council. Regarding leadership opportunities, Amanda explains, "We have a local board that has an opportunity each year for individuals to sit on a seat on the local level." Candidates can then have the opportunity to work up to serve on a state or national level. If being a board member isn't for you, the Women's Council has plenty of opportunities to serve with committees and special responsibilities and roles.



THEY HELP EMPOWER ME IN MY BUSINESS, HELP ME GROW THROUGH MY STRUGGLES, HAVE BEEN MY SUPPORT THROUGH SOME OF THE HARDEST TIMES OF MY LIFE AND I KNOW THEY ARE ALWAYS THERE.



ABOUT AMANDA

Amanda's personal journey in real estate is equally inspiring. Obtaining her license in late 2015, she managed both her real estate endeavors and ownership of an insurance agency for several years before transitioning to focus solely on real estate.

"I was averaging about 50 transactions a year on my own while owning my other company and felt it was time to expand more into the real estate world," she explains.

Today, she manages a thriving team of five agents, engages in various real estate ventures, and actively contributes to initiatives such as the Realtor Party (RPAC) and the board of Children's Hospital (Starshine).

She and her other half, Jeremy Combs, run an Airbnb, renovate and flip properties, and sell commercial real estate along with residential real estate.

When asked about her seemingly boundless energy, Amanda attributes her ability to balance multiple roles to effective time management and unwavering passion. She shares, "Nothing is impossible if you have the right people standing with you and time block. I am thoroughly passionate about all the things I do. I also like to keep building and expanding to improve myself so I can be the best version of myself for everyone who counts on me."

In essence, Amanda Gibbs embodies the spirit of empowerment fostered by the Cincinnati Women's Council of REALTORS®, leading by example and paving the way for women in real estate to thrive and succeed. Thank you, Amanda, for your leadership in this empowering organization!

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TOP 150 STANDINGS

Individuals | By Volume Jan 1 - Feb 29 as of March 8th, 2024 at 10:15AM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	24	\$11,830,500
2	Julie K. Back	Sibcy Cline	7	\$11,115,950
3	Rick J. Finn	Coldwell Banker Realty	19	\$8,911,520
4	Zach Singler	Re/Max Local Experts	12	\$8,846,700
5	Rakesh Ram	Coldwell Banker Realty	15	\$8,577,900
6	Walter B. Gibler	Coldwell Banker Realty	15	\$7,857,000
7	Ragan McKinney	Ragan McKinney Real Estate	35	\$7,281,016
8	Adam G. Marit	Real Link	22	\$7,221,035
9	Gina A. Dubell-Smith	eXp Realty	10	\$6,497,056
10	Tyler A. Smith	Re/Max United Associates	8	\$5,974,000
11	Andrew Gaydosh	eXp Realty	23	\$5,780,003
12	Robert DiTomassi	Comey & Shepherd	9	\$5,758,500
13	Cindy J. Shetterly	Keller Williams Distinctive Re	17	\$5,275,300
14	Amy L. Markowski	Real Brokerage Technologies	21	\$5,130,875
15	Sue S. Lewis	Sibcy Cline	12	\$5,086,324
16	Kimberly A. Price	Plum Tree Realty	21	\$4,672,155
17	Michael L. Murtland	Comey & Shepherd	13	\$4,522,500
18	Robert Kugler	Bowling & Kugler Realty	5	\$4,311,900
19	Michael P. Brown	Plum Tree Realty	1	\$4,255,000
20	Kimberly K. Mansfield	Keller Williams Advisors	12	\$4,173,339
21	Ronald A. Bisher	Coldwell Banker Realty	19	\$4,107,000
22	Brad Strunk	Comey & Shepherd	6	\$3,990,000
23	Jon A. DeCurtins	ERA Real Solutions Realty	8	\$3,693,000
24	Oscar A. Asesyan	Coldwell Banker Realty	7	\$3,674,900
25	Erin P. Fay	Comey & Shepherd	8	\$3,585,500
26	Tyler R. Minges	Huff Realty	9	\$3,559,600
27	Elizabeth G. Burk	Sibcy Cline	2	\$3,549,500
28	Benjamin Freimuth	Comey & Shepherd	5	\$3,495,000
29	James E. Pitzer III	Coldwell Banker Realty	7	\$3,470,500
30	Paige von Hoffmann	Coldwell Banker Realty	4	\$3,470,000
31	Bishnu L. Kharel	Re/Max Preferred Group	10	\$3,429,800
32	Timothy J. Mahoney II	Sibcy Cline	3	\$3,242,334
33	Kailey Farmer	Sibcy Cline	1	\$3,200,000

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Rank	Name	Office	Total	Volume
34	Jon L. Bowling	Re/Max Preferred Group	11	\$3,184,713
35	Janelle A. Sprandel	Comey & Shepherd	8	\$3,136,800
36	Kishore Kalikiri	Plum Tree Realty	4	\$3,125,500
37	Kevin E. Hildebrand	eXp Realty	9	\$3,124,865
38	Melissa R. Stone	eXp Realty	8	\$3,124,800
39	Mark S. Shepherd	Plum Tree Realty	3	\$3,006,000
40	William Draznik	Coldwell Banker Realty	5	\$2,980,000
41	Andrew H. Homan	Coldwell Banker Realty	5	\$2,893,400
42	Kristen D. Carter	Keller Williams Advisors	8	\$2,836,700
43	Mamadou L. Sidibe	Huff Realty	11	\$2,836,008
44	Regina M. Hamilton	Sibcy Cline	11	\$2,802,800
45	Alexander Schafers	Re/Max United Associates	11	\$2,794,288
46	Varun Varma	Coldwell Banker Realty	6	\$2,734,000
47	Darlene V. Todd	Comey & Shepherd	6	\$2,711,571
48	Carl F. Tuke	Sibcy Cline	4	\$2,710,930
49	Lanxi J. Song J	Keller Williams Seven Hills Re	3	\$2,706,500
50	Larry L. Thinnes	Sibcy Cline	4	\$2,671,550

Rank	Name	Office	Total	Volume
51	Ugandhar Garapati	ERA Real Solutions Realty	6	\$2,662,083
52	Shelly L. Morgan	Sibcy Cline	1	\$2,600,000
53	G. Tyler McConnell	Comey & Shepherd	1	\$2,600,000
54	Sarah M. Pfammatter	Comey & Shepherd	5	\$2,596,730
55	Jason Reynolds	Re/Max Alpha Real Estate	8	\$2,588,800
56	Kurt J. Lamping	Sibcy Cline	8	\$2,543,100
57	TJ J. Gausman	eXp Realty	7	\$2,475,665
58	Evan Johnson	Cutler Real Estate	4	\$2,471,500
59	Lisa McCarthy	Coldwell Banker Realty	5	\$2,454,400
60	Bob Dorger	Comey & Shepherd	2	\$2,430,000
61	Heather R. Herr	Private Real Estate Collection	6	\$2,412,500
62	Timothy M. Dirr	Re/Max Preferred Group	4	\$2,394,051
63	Bryan L. Hoelzer	Coldwell Banker Realty	7	\$2,383,300
64	Jason A. Sheppard	Comey & Shepherd	7	\$2,348,424
65	Flor D. McNally	Keller Williams Advisors	12	\$2,335,750
66	Lee G. Robinson	Robinson Sotheby's Internat'l	3	\$2,319,000
67	Austin R. Castro	Coldwell Banker Heritage	3	\$2,300,500
68	Quintin Suggs	Pivot Realty Group	2	\$2,285,000
69	Marcia Greenwald	Sibcy Cline	14	\$2,277,600
70	Tom Deutsch Jr.	Coldwell Banker Realty	8	\$2,261,222
71	Tami Holmes	Tami Holmes Realty	8	\$2,259,899
72	Robert J. Mahoney	Sibcy Cline	3	\$2,245,000
73	Steve S. Early	Sibcy Cline	3	\$2,217,000
74	Brittney Lovdal	Keller Williams Advisors	6	\$2,204,000
75	Sandra L. Burkhart-Williams	Huff Realty	6	\$2,199,000
76	Diane Tafuri	Sibcy Cline	4	\$2,189,000
77	Bradley Babiak	Re/Max Preferred Group	6	\$2,176,800
78	Basam Akkawi	Key Realty	6	\$2,162,000
79	Beth A. Bokon Onthank	Sibcy Cline	1	\$2,135,500
80	Jessica Bauer	Comey & Shepherd	7	\$2,132,900
81	Melissa B. Friede	Century 21 Thacker & Assoc.	4	\$2,050,000
82	Michael Stylski	Comey & Shepherd	4	\$2,045,419
83	Mary Jo Hoffman	Comey & Shepherd	8	\$2,037,999
84	Michelle E. Hudepohl	Coldwell Banker Realty	4	\$2,034,900

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TOP 150 STANDINGS

Individuals | By Volume Jan 1 - Feb 29 as of March 8th, 2024 at 10:15AM

Rank	Name	Office	Total	Volume
85	Kristin J. Manning	Keller Williams Seven Hills Re	3	\$2,004,500
86	Holly R. Styrcula	Huff Realty	6	\$1,980,290
87	Denise L. Gifford	Keller Williams Advisors	6	\$1,976,551
88	Regan J. VanKerckhove	Comey & Shepherd	3	\$1,972,500
89	Tim Cottrill	Sibcy Cline	12	\$1,970,650
90	Jennifer Dardzinski	eXp Realty	1	\$1,950,000
91	Keli S. Williams	Sibcy Cline	4	\$1,935,500
92	Jamie Gabbard	Comey & Shepherd	6	\$1,930,900
93	Robert F. Stephens	Comey & Shepherd	1	\$1,930,500
94	Dustin Lema	Century 21 Thacker & Assoc.	7	\$1,914,000
95	Noah Zipko	Coldwell Banker College R.E	6	\$1,912,415
96	Michael C. Hinckley	Coldwell Banker Realty	4	\$1,896,275
97	Denise M. Taylor	eXp Realty	8	\$1,896,000
98	Daniel Baron	Keller Williams Advisors	5	\$1,891,400
99	Jeff A. Rosa	Weichert, REALTORS- R.E 1790	4	\$1,864,900
100	Maria Walley	Comey & Shepherd	3	\$1,850,000

Rank	Name	Office	Total	Volume
101	Amy M. Broghamer	eXp Realty	3	\$1,848,900
102	Eric Surkamp	Comey & Shepherd	5	\$1,833,710
103	Elizabeth M. Bee	Ragan McKinney Real Estate	7	\$1,822,700
104	Heather Pilcher	Keller Williams Distinctive Re	5	\$1,813,000
105	Daniel A. Kaiser	Coldwell Banker Realty	4	\$1,812,900
106	Dustin R. Hensley	Keller Williams Pinnacle Group	5	\$1,810,000
107	Pete Kopf	Kopf Hunter Haas	3	\$1,803,720
108	Allison Thornton	Sibcy Cline	2	\$1,800,000
109	Danny Bush	ERA Real Solutions Realty	4	\$1,794,700
110	Heather C. McColaugh	BF Realty	4	\$1,792,950
111	H Joshua J. Blatt	Coldwell Banker Realty	4	\$1,782,525
112	Robert R. Smith	Coldwell Banker Realty	9	\$1,773,499
113	Ala Jreisat	Keller Williams Advisors	5	\$1,766,000
114	Jillian Sprague	Plum Tree Realty	5	\$1,758,000
115	Dylan Koch	Plum Tree Realty	6	\$1,753,500
116	Nicholas Motz	eXp Realty	13	\$1,749,900
117	John M. Durso	Comey & Shepherd	4	\$1,736,500
118	Lindsay Spears	Re/Max Incompass	6	\$1,732,500
119	Angela W. Quebman	Keller Williams Advisors	10	\$1,717,400
120	Jonathan T. Merkle	Re/Max Incompass	4	\$1,716,500
121	Pamela S. Socha	Keller Williams Pinnacle Group	3	\$1,714,000
122	Davide Potestio	eXp Realty	7	\$1,713,000
123	Rebecca A. Messenger	Comey & Shepherd	4	\$1,695,000
124	Tammy Thome	Century 21 Thacker & Assoc.	6	\$1,692,800
125	Erik Persson	Sibcy Cline	2	\$1,690,000
126	Beth A. Brown Ciul	eXp Realty	6	\$1,681,610
127	Courtney Ram	eXp Realty	6	\$1,669,500
128	Lawrence E. Beebe	Comey & Shepherd	5	\$1,663,740
129	Ron Garland	Comey & Shepherd	3	\$1,661,000
130	Prayash Kadariya	Plum Tree Realty	5	\$1,656,100
131	L. Brian Crum	Coldwell Banker Realty	5	\$1,653,000
132	Monika Deroussel	eXp Realty	5	\$1,649,900
133	Trent S. Ferrell	Keller Williams Advisors	5	\$1,638,090
134	M. Doug Spitz	Coldwell Banker Realty	4	\$1,634,850

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TOP 150 STANDINGS

Individuals | By Volume Jan 1 - Feb 29 as of March 8th, 2024 at 10:15AM

Rank	Name	Office	Total	Volume
135	Michael Francy	Sibcy Cline	5	\$1,629,000
136	Michele Donovan	Coldwell Banker Realty	5	\$1,614,900
137	Khem Kharel	Coldwell Banker Realty	5	\$1,609,500
138	Elizabeth B. Dowling	Comey & Shepherd	1	\$1,609,000
139	Chad Stice	Ragan McKinney Real Estate	5	\$1,604,500
140	Kelly M. Whelan	Sibcy Cline	4	\$1,590,000
141	Cindy Enderle	eXp Realty	5	\$1,581,000
142	Kent M. Maupin	TREO Realtors	3	\$1,577,216
143	Brett A. Keppler	TREO Realtors	6	\$1,562,000
144	Tiffanie R. Daniels	Key Realty	16	\$1,551,500
145	Tiffany B. Allen-Zeuch	Sibcy Cline	3	\$1,550,000
146	Susanne L. Anton	Sibcy Cline	4	\$1,545,410
147	Carol A. Grubb	Comey & Shepherd	4	\$1,544,000
148	Tyler Dietz	Keller Williams Seven Hills Re	6	\$1,542,500
149	Christopher S. Russell	Plum Tree Realty	3	\$1,539,000
150	Olga A. McPhee	Re/Max Time	3	\$1,532,893

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- Create buyer trust through transparency about the home's condition
- PTP Virtual Open House and PTPFloorPlan Included. Creating a comprehensive and transparent virtual tour of the property to potential buyers

The Capuano Team has been ensuring confident home ownership for over 25 years. We're here for you and your clients!

Request an inspection for your next listing!



The Capuano Team
513-771-6689
 cincinnati@pillartopost.com
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- Might mean less costs overall for the seller.
- May help avoid price reductions.
- May be a tax write-off.**
- May foster goodwill in the process of selling the home.
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