

LAS VEGAS

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.



JILLIAN

BACHELOR

SEPTEMBER 2023

RocketLister

“ THE ONE SECRET TOP AGENTS KNOW THAT YOU DON’T ”



[https:// RocketLister.com/know/](https://RocketLister.com/know/)

LISITING PHOTOS + SIGN VALET + MLS ENTRY

Mortgage Solutions To *Save The Day!*

Programs
Conventional
Government
Non-QM
Jumbo

Our Specialty Is Your Headache Remedy!

Lynn Day

NMLS # 317618


702.439.3598

DirectFundingInc.com/Las-Vegas/LDay

Licensed in NV, AZ, & CA



**DIRECT
MORTGAGE
FUNDING**

 **@LynnDayTeam**



Fidelity National Title Agency of Nevada
Trusted everywhere every day.

Changing Seasons; Unchanging Service!



Julie Cimorelli Macrum
Vice President | Sales Manager
702-303-0883



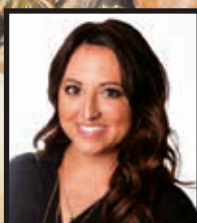
Jeff Fargo
Sales Executive
702-556-1966



Sidney Cimorelli
Sales Executive
702-286-2208



Natalie Bradley
Sales Executive
702-575-4837



Samantha Giacomino
Sales Executive
702-596-0833



Christy Carrasco
Sales Executive
702-885-6827



Krysta Sitko
Sales Executive
702-303-0893



Dave Bennett
Sales Executive
702-303-2914
Serving Mesquite and Pahrump



Cindy McElroy
Sales Executive
702-580-9284

Erin Freemal

Market Leader | NMLS #172674
702.235.4613
Erin.Freemal@movement.com
www.movement.com/erin.freemal



MOVEMENTMORTGAGE

Fall in love with
your mortgage
payment.



06720 Via Austi Parkway Suite 350. Las Vegas, NV 89119 | AZ-0946587, AR, CA-CA-DBO172674, FL-LO105582, IA-49274, IL-031.0079284, MI-172674, MO-172674, NV-17869, OR, PA-101155.140, TX, UT-12105568, WA-MLO-172674 | Movement Mortgage LLC. All rights reserved. NMLS ID #39179 (For licensing information, go to: www.nmlsconsumeraccess.org). Additional information available at movement.com/legal. Interest rates and products are subject to change without notice and may or may not be available at the time of loan commitment or lock-in. Borrowers must qualify at closing for all benefits.



MEET THE LAS VEGAS REAL PRODUCERS TEAM



Mike Maletich
Owner
412-606-9954
mike.maletich@n2co.com



Kevin Kerata
Publisher
919-397-2288
kevin.kerata@n2co.com



Kendra Woodward
Editor



Lanie Schaber
Ad Strategist



Liliya and Albert Chernogorov
Chernogorov
Photography
Photographer



Nick Ingrisani
Writer



Mitzie Maletich
Promo & Photo
Shoot Coordinator
412-605-9491



Josh Rosen
New Client Specialist

Did You Know?

Achosa Home Warranty
Gives Your Clients
The Power To Choose

Now That's Music
To My Ears!



With Achosa, homeowners choose
their own service provider

Lisa Waldeck
Senior Sales Executive
P: 702.908.9003
E: LisaW@AchosaHW.com
W: AchosaHW.com



HouseMaster®

Home Inspections. Done Right.



SCAN TO EASILY
BOOK ONLINE!



Ask me how
HouseMaster
Cloud can help you
scale your business!

SHAWN DAVIS, LOCAL OFFICE OPERATOR
702.534.4144 | HouseMaster.com/Summerlin

Tech-Driven **Solutions.**
Un-matched **Service.**
Proven **Results.**



HighTechLending

Jason MacDonald

Branch Manager

NMLS #1589741

702.803.3141

JMacdonald@HighTechLending.com

LasVegas.HighTechLending.com

HighTechLending, Inc. NMLS #7147

HTL Las Vegas NMLS #1540198

Scan to see what your fellow top
producers are saying about
working with Jason!

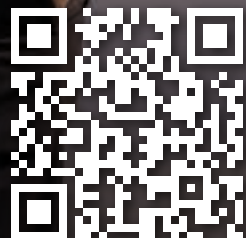






TABLE OF CONTENTS

	14 Cover Agent: Jillian Batchelor		22 Meet Our Partner: Jason MacDonald		28 On The Rise: Frank Barrera
	34 REALTOR® Life: Conner Sheets		40 Agent Feature: Amber Diskin		44 On The Rise: Bryce Henderson



We Want to Be *The Bridge* To Your Client's New Home!



Larry Perna
Owner and Master Inspector
20+ Years in Construction & Real Estate Industry!

CERTIFIED LEVEL I INFRARED IMAGING




Scan to schedule today!

702.722.2222 | BridgeHomeInspections.com

2022

BY THE NUMBERS

HERE'S WHAT LAS VEGAS' TOP 500 AGENTS SOLD...

19,254
TOTAL TRANSACTIONS

\$21 MILLION
AVERAGE SALES VOLUME PER AGENT

38
AVERAGE TRANSACTIONS PER AGENT

\$10,567,685,134
SALES VOLUME

► announcement

NOMINATE YOUR FAVORITE AFFILIATE

Do you work with an AMAZING partner who you would refer to other top producing Agents? We would love to interview them for a spot as one of our preferred partners.

Send their info to Mike.maletich@n2co.com

In the subject line of the email please signify "NOMINATE"



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ART GALLERY

Park West Gallery
(248) 354-2343
parkwestgallery.com

AUTOMOTIVE

Residential Parking Solutions
(702) 658-1323

CLEANING SERVICE

Aloha Angels
(702) 466-7081

GENERAL CONTRACTOR

RM General Contracting
(702) 458-2772

HOME INSPECTION

Bridge Home Inspections
(702) 722-2222

HouseMaster
Home Inspections
(702) 534-4144

Solid Inspection Services
(702) 217-5325

HOME WARRANTY

ACHOSA Home Warranty
(702) 908-9003

INTERIOR DESIGN & HOME STAGING

Kerry F. Decor
(702) 882-4518

JUNK REMOVAL

Junkluggers
(209) 233-5420

MORTGAGE

Aquino Capital Group
- Empowered by
NEXA Mortgage
(866) 629-0795

Bay Equity Home Loans
(858) 688-3778

Direct Mortgage Funding
(702) 439-3598

Five Star Mortgage
- Jessica Eiroa
(702) 285-0633

HighTech Lending
(702) 491-2583

Laser Mortgage -
Sam Nelson
(702) 588-4361

Movement Mortgage
(702) 235-4613

Pride Lending - Andrew Dort
(725) 780-5001

MOVING & STORAGE

UNITS Las Vegas
(702) 707-4040

NATIONAL SIGNING AGENCY & DEED SERVICE

Direct Signings Direct Deeds
(702) 685-0400

REAL ESTATE PHOTOGRAPHY

Rocket Lister
(480) 570-8455

TITLE COMPANY

Fidelity National Financial
(702) 877-3003

Landmark Title Assurance
Agency of Nevada
(702) 869-1111

WFG National Title
(702) 728-5295



If you are interested in contributing or nominating Realtors for certain stories, please email us at mike.maletich@realproducersmag.com

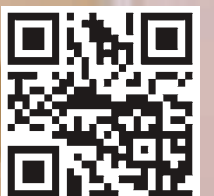
DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Las Vegas Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

We Support Inclusive & Accessible Homeownership for People of All Abilities!



Andrew Dort NMLS #1650297
📞 725.780.5001 🌐 mypridelending.com
📍 11411 Southern Highlands Pkwy
Suite 350 Las Vegas, NV 89141
Company NMLS #2230004

Scan to learn more about how you can expand your business to be more diversity inclusive!



Las Vegas Realtors – What Are Your Business Goals?

Let us help you hit your mark!



powered by



Nick Aquino

Co-Founder/National Sales Director
NMLS # 2372334
866.629.0795 x 701
Nick@AquinoCapitalGroup.com



Michael Aquino

Co-Founder/CFO
NMLS # 2479094
866.629.0795
Michael@AquinoCapitalGroup.com



Donald Fouts

Branch Manager
NMLS # 1102411
866.629.0795 x 702
Don@AquinoCapitalGroup.com

How Can Aquino Capital Support Your Real Estate Business?

200+ Wholesale Investors
Every Loan Product Available
Tailored Lending Solutions
24/7 Top-Tier Service
Licensed in 48/50 States

Let's Discuss A Partnership That Gives You MORE!

AquinoCapitalGroup.com
9816 Gilespe St, E110, Las Vegas, NV 89183
Company NMLS: 1877202



JILLIAN

BATCHELOR

THE FEARLESS QUEEN
OF REAL ESTATE

When it comes to real estate, Jillian Batchelor (affectionately known as JB and the Queen of Real Estate), is a force to be reckoned with. With over 20 years of experience in the industry, Jillian has made her mark as an agent and a savvy investor. Her infectious energy and passion for helping others have propelled her to the top of her field.

Born in Chicago, but calling Las Vegas home Beyond her role as a real estate agent, Jillian is a multifaceted entrepreneur. She is involved in various ventures, including property flipping, owning an AirBnB, owning part of a title company, and being a stakeholder in a mortgage company. Her diverse portfolio is a testament to her motto “never take no for an answer”, her drive, and her passion for exploring new opportunities within the real estate industry. And she hasn’t stopped there, also dabbling in commercial real estate, Jillian most recently closed a record breaking commercial land sale for \$24,000,000 and is currently negotiating a \$100 million commercial deal.

Jillian’s path to success hasn’t been without challenges, but she has always found ways to overcome them. One defining moment in her career came during the financial crisis of 2008. Jillian found herself eight months pregnant, advocating for a family facing the threat of foreclosure. In an act of courage and determination, she handcuffed herself to the property to draw attention to their plight. The media coverage caught the attention of the bank’s CEO, ultimately leading to a positive resolution for the family. This experience showcased Jillian’s unwavering dedication to her clients and her willingness to go above and beyond to ensure their success. “If there is a deal to be done, find a path, find a way, build a bridge.”

For Jillian, the most fulfilling aspect of her work is the opportunity to work with different families and individuals regularly. “Having success is one thing, but what is success without the ability to help others,”

she says. “Everyone has the right to be a homeowner.” With each new client, she has the chance to build relationships, understand their needs, and guide them in achieving the American dream of homeownership.

Reflecting on her journey, Jillian advises her younger self to love herself first. Recognizing the importance of self-acceptance and self-care, she emphasizes, “If you love yourself first, all others would follow.” In terms of professional advice, Jillian emphasizes the importance of finding a mentor early on, learning from those who have blazed a trail before you, and never hesitating to ask questions and seek knowledge. She credits Suzie Norman and her take on money and wealth, for helping direct Jillian’s path. “We all have 24 hours in a day, none of us are better than others, but you have to leverage your time to be the best you can be. Don’t be afraid to leverage your time and ask for help.”

While Jillian’s professional life keeps her busy, she always makes time for important causes and charitable endeavors. She is heavily involved in feeding the homeless through organizations such as Shade Tree, Olive Crest, and Noah’s House, which came about when her family started feeding the homeless on the street corners and served over ten thousand meals. Shade Tree is a women’s shelter for the beaten and neglected, Olive Crest assists families in the reunification of their children, and Noah’s House takes in pets of those in need of assistance at Shade Tree -they can help keep pets with their owners, while still allowing them to get out of abusive situations.



“

I WALK **FAST.**

I WORK **FAST.**

I TALK **FAST.**

AND I DRIVE

F A S T .

”

“

SUCCESS IS
NOT ONLY
MEASURED
BY PERSONAL
ACHIEVEMENTS,
BUT BY THE
ABILITY TO
MAKE A
DIFFERENCE
IN THE LIVES
OF OTHERS.

”



At home, Jillian enjoys boating and snowboarding during her free time, boasting her love for her city in which you can enjoy a multitude of sports yearound. She raised all three of her children in the real estate business - Isabella, Olivia, and Jaxson - “So they all know the work and hustle, and everything that goes behind it,” and has three little Shih Tzus, admitting she never met a dog she didn’t love.

When it comes to vacations, Jillian has a love for Italy, having explored cities like Florence, Venice, and Rome. She is also enamored with the beauty of the Bahamas, particularly Exuma, known for its breathtaking turquoise waters. Additionally, her dedication to her faith and her involvement in church play a significant role in shaping her values and guiding her actions.

Jillian’s vibrant personality and zest for life shine through in every aspect of her career and personal life. Standing at 5’1”, this former illegal street racer may be physically small, but her energy and determination make her a powerhouse in the industry. Jillian’s unwavering commitment to her clients, her relentless drive to succeed, and her willingness to take risks have established her as a true queen of real estate. “I walk fast. I work fast. I talk fast. And I drive fast,” says the Queen of Real Estate who’s also known for her little red Porsche.

In Jillian’s own words, “Success is not only measured by personal achievements, but by the ability to make a difference in the lives of others.”



A Shaddock Company

***Our Product Is Our
Customer Service***



LANDMARK TITLE ASSURANCE AGENCY OF NEVADA

702.869.1111 | Answers@LandmarkNV.com

10000 W. Charleston Blvd., Suite 135 Las Vegas, NV 89135

**WE WANT
TO PARTNER
WITH YOU TO
GROW YOUR
BUSINESS**

We understand that although all real estate agents may be in the business of Real Estate, their business needs are not all the same.

Our team takes the time to listen to your challenges, wants and needs. They know that it is only then that they can assist you in developing strategies and ideas to help grow your business. They will support you with the tools and education that will take your business to the next level.

At Landmark, we understand that it takes the attention and hard work of our title officers, escrow teams and sales to make your team a successful force in this market.

Contact one of our team members today to set up a strategy session.

702-869-1111

**WHERE
EXPERIENCE
MATTERS
and
service is
paramount**



JASON MacDonald



meet our partner

Written by Kendra Woodward • Photography by Chernogorov Photography

of HighTech Lending

Making Dreams Come True

Jason MacDonald is the charismatic and passionate Branch Manager of HighTech Lending. Leading a team of dedicated professionals, including Aly Emelio, Kenna Uriarte, Adelina Dimitrova, and Char Nader, Jason brings a unique blend of humor and expertise to the lending industry.

Born and raised in Orange County, California, Jason's journey led him to pursue a Bachelor's degree in accounting at the University of Nevada, Las Vegas (UNLV). Armed with his academic background and a passion for helping people, Jason found his calling in lending and real estate. He saw it as the most rewarding path to make a positive impact on the lives of others.

Guided by the wisdom imparted by his grandmother, who played a significant role in his upbringing, Jason learned the importance of traditional values and approaches in both life and business. After a career in the casino business, he decided to transition into lending, driven by a desire to assist individuals who had been rejected by other lenders. Jason finds immense satisfaction in turning the "NO" into a resounding "YES" and helping people achieve their dream of homeownership. "These are the most satisfying and rewarding loans we do," he admits. "Getting people into their home by telling them yes."

The lending industry is not without its challenges however, as it is constantly affected by external economic factors. Jason and his team strive to overcome these obstacles through effective communication and unwavering dedication to their customers. "Our job is to remain in constant communication with the customer, as well as the realtor, to help the customer get a home," he explains.

Their mission is to make the home buying process as seamless and stress-free as possible. By providing exceptional service and genuine care, they aim to change the perception of home buying one customer at a time. "We pride ourselves on making the home buying process as easy as possible," he says. "People hate the idea of buying a home and applying for a mortgage, and we are trying to fix that ... one home buyer at a time!"



What sets Jason and his team apart is their commitment to streamlining the pre-approval process. They continuously work to remove barriers and obstacles, ensuring that customers have a smooth and efficient experience. By staying updated on loan programs and guidelines, they position their customers for success and put them in the best possible financial position. “We put our heart and soul into each customer and genuinely care about our customers,” he boasts.

In addition to their clients, the team at HighTech Lending places just as much importance on making their REALTOR® partners look good too ... in the eyes of their clients. “We have a proven track record of helping our REALTOR® partners grow their business and achieve

their long term goals.” Even when times are hard, Jason admits *that* is when his team truly shines.

While Jason is dedicated to his profession, he firmly believes in not taking life too seriously. With a lighthearted and fun-loving personality, he can inject humor into any situation, creating a comfortable and enjoyable atmosphere for his clients and colleagues alike. Trying to not take this world so seriously, while helping everyone achieve their goals, is something he finds extremely fulfilling.

In his free time, Jason indulges in various hobbies that bring him joy. Whether he’s teeing off on the golf course, playing a competitive game of tennis, solving crossword puzzles, or sharing laughter with friends and

family, he understands the importance of balancing work and leisure.

If Jason had to choose one word to describe his approach, it would be “knowledge.” He and his team are constantly reviewing and educating themselves on the various loan programs and guidelines to ensure they provide their customers with the most up-to-date and relevant information. By staying knowledgeable, they can guide their customers toward the best possible financial solutions.

With a focus on exceptional service, humor, and continuous improvement, Jason and his team are transforming the lending experience one customer at a time. Their commitment to streamlining processes and staying knowledgeable sets them apart in the industry.



We have a proven track record of helping our REALTOR® partners grow their business and achieve their long term goals.





Make Your Homes Stand Apart with World-Class Art

Park West Gallery, the world's largest art dealer, can provide custom art solutions for real estate professionals, ranging from bulk framed art for large orders or in-person art consulting for high-end clients.

No other art dealer on the planet has our scope or our selection. We have art priced under \$500 and original masterworks by Picasso, Renoir, Rembrandt, and more.

Get in touch and let us show you how we can turn your blank walls into something spectacular.

PARK WEST GALLERY
parkwestgallery.com

Contact our Las Vegas Consultant,
Isabella Kowalski, at 702-630-1037
or ikowalski@parkwestgallery.com



CHERNOGOROV
PHOTOGRAPHY

ALBERT & LILIYA
We believe that every professional needs
a captivating image to support their brand.
Together we'll team up to create a professional look
that captures you and your work in the best way
perfect for your social media, branding, and marketing purposes.



SCAN TO GET
IN TOUCH WITH US

PROFESSIONAL PHOTOGRAPHY
HEADSHOTS • LIFESTYLE • BRANDING • SOCIAL MEDIA



**LOOKING FOR A NEW
INSPECTION PARTNER?**

PHIL WHALEN
WIN Home Inspection Summerlin
702-336-4190 | summerlin.wini.com | License #IOS.0002665-RES

**Your Neighborhood
Property Managers
Rent It Like You Mean It**

Our Partner Pledge
We Don't Do Sales...Your Clients Stay Yours!
We Protect You From Negative Client Reviews
We Are Your Landlord-Tenant Experts
We Are Full-Service: Tenant Placement, Rent Collection, Repairs, & More!

We Are Here For All Your Property Management Needs

Contact Us Today! 702.685.7696
goldenwestmanagement.com



► on the rise

Written by
Kendra Woodward
Photography by
Chernogorov Photography

Frank **BARRERA**

CALL ME!

Known for his local expertise and dedication to helping families find their dream homes, Frank Barrera has built a successful brand centered around his family business, lifestyle, and website - FrankBarreraREALTOR.com. As he expands his reach and builds a team, including his wife, son, and son-in-law, Frank is ready to take on new challenges and make a lasting impact in the industry and his community.

Frank was born and raised just outside of Los Angeles, California in Sunland-Tujunga, and it was there in high school where he met his wife, Heather. Frank joined the local Carpenters Union after high school and became a Master Carpenter, working on various construction projects and building houses throughout southern California. Soon after, Frank and Heather started their family welcoming their daughter, Alexandra.



Life was good for the Barreras, they had just welcomed their second daughter, Paige, however, the economic downturn of Desert Storm slowed the southern California housing industry in the early 90's and Frank was forced to seek new opportunities to provide for his family. The young couple saw potential in Las Vegas and made the decision to relocate their growing family to Nevada, ultimately calling Henderson and Green Valley home, where they raised their four children, Alexandra, Paige, Megan, and Gavin.

Frank continued his career in construction, building homes across the valley and eventually becoming a commercial superintendent. There he worked on projects ranging from tenant improvements, parks, and schools to office buildings, and spent the latter part of his career as an estimator and project manager. After 30 years in construction with 15 years in a management position, Frank felt a shift in his passion and felt it was time to pursue a new path.

Heather, who had been a REALTOR® for 20 years, inspired Frank to explore the world of real estate. The opportunity to work with his family intrigued Frank, so he signed up, studied for his test, got his license, and joined forces with Heather and Gavin.

Despite the challenging circumstances, and getting his start in real estate just a month before the COVID-19 pandemic hit, Frank jumped in head-first, put his tenacity, determination, and skill set to work, and immediately found success. In 2020, he sold 15 houses, followed by an impressive 47 houses in 2021, and 31 houses in 2022. "I love helping families find homes in Las Vegas," he admits.

As he continues to build a team and establish a strong presence, Frank recognizes the vital role Heather plays as the Managing Broker, as the driving force behind their business. "She's my biggest fan, at home and the office, and she keeps me in line, which is no easy task," he laughs.

For Frank, real estate isn't just a career, but a calling. Thanks to his three decade long career in construction, he understands the hard work, passion, and dedication required to bring the dream of home ownership to fruition. He jokes, "I used to build em, now I sell em." Transitioning into real estate allowed Frank to develop a new set of skills, particularly in listening to people and understanding their needs.

Helping families find their homes in Las Vegas has been incredibly rewarding for Frank, and he is grateful for the opportunity to invest in his own business, his family, and his community. "I love learning about my client's situation, needs, and finding them the perfect home."



As Frank reflects on his journey, he credits finding a great coach and mentors along the way as a game-changer in his career. The years of experience and guidance, not only from his wife but also from her broker partners, George Kypreos and Rick Ruiz, have been instrumental in his real estate success.


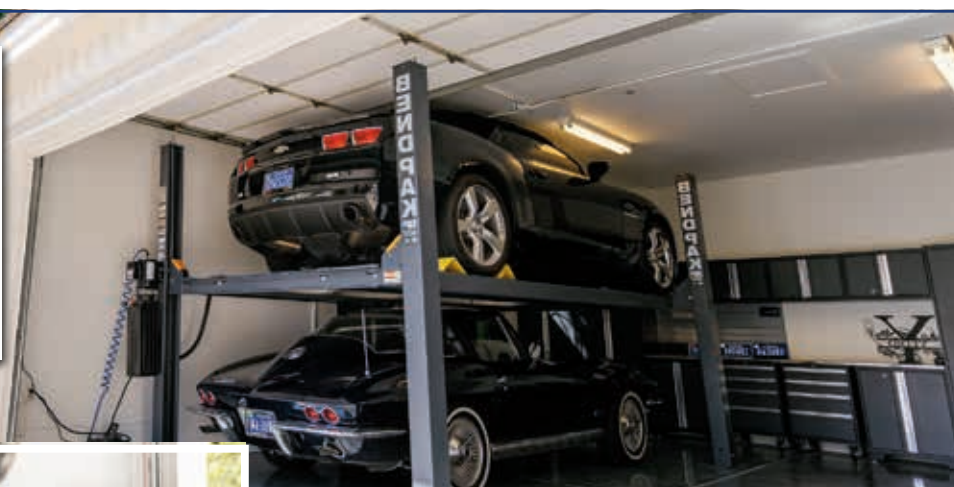



Outside of work, Frank has spent many hours coaching his kids baseball and softball teams, and continued to pursue

that passion long after his kids left those sports by volunteering in various local leagues. Frank enjoys a healthy lifestyle, yoga, golfing, camping, traveling, cheering on, and following his lifelong favorite sports teams - the Dodgers and the Raiders. He also cherishes being able to spend time with his family cooking and gathering for good food, especially when they get to enjoy family dinners. "We've managed to get our entire family living in Inspirada (West Henderson)."

With a vision to help families buy and sell real estate in southern Nevada, Frank's focus on personal growth and creating opportunities for those around him has become his driving force. He leads his team and clients with clear intent and purpose, as he says, "I don't have to do this, I want to do this, and I love doing this." Frank's approach and brand both represent his personality, unwavering dedication, and willingness to provide exceptional service ... "Call me!"



“““
I love learning
about my client's
situation, needs,
and finding them
the perfect home.










Parking Solutions for Your Clients' Dream Homes

- Smart, forward thinking solutions
- Maximize utility of available spaces
- Find parking solutions in small areas.

Call or text Scot today
C: 702.400.5993
O: 702.658.1323

Never let parking derail a sale! ResidentialParkingSolutionsofNV.com









Kerry F. Décor
transforms houses into
Model Homes

Are your Clients ~
Staging to Sell? Or Styling to Stay?

Contact me today!
702-882-4518

KerryFDdecor@Gmail.com | KerryFDdecor.com

    @KerryFDdecor



ALOHA ANGELS
CLEANING SERVICES, LLC

702.466.7081

A CLEAN LISTING SELLS FOR 3-5% MORE!

Move In/Outs • Whole Home Deep Cleaning
Construction Cleanup • Office Cleaning
Property Cleanup • Pressure Washing & More!




LET US BLESS
YOUR CLIENT'S MESS!

ALOHAANGELSLLC@YAHOO.COM



HOME LOANS
bay equity[®]

LET'S WALK THE PATH OF SUCCESS
Together

WHY PARTNER WITH ANTHONY?

- ✓ State-of-the-art technology
- ✓ First-class personal service
- ✓ The ultimate Buyer and Real Estate Agent experience
- ✓ Underwritten Pre-Approvals
- ✓ Competitive rates and fees
- ✓ Seamless closings and more!

AGENTS, HERE'S WHAT TO EXPECT:


- ✓ Personalized Solutions
- ✓ Expert Guidance
- ✓ Competitive Rates
- ✓ Smooth Transactions
- ✓ ...and more!


CONTACT ME TODAY!

CLIENT TESTIMONIAL: "From start to finish, Anthony and Bay Equity made the process go as smooth as possible. The whole team really showed A1 service. I really appreciate the hard work and professionalism!" – Jose R.

Anthony Finney

Loan Officer • NMLS# 295154 • afinney@bayeq.com
10501 W Gowan Rd, Suite 170, Las Vegas, NV 89129
858.688.3778 • bayeq.com/anthony-finney

 Bay Equity LLC. Equal Housing Opportunity. This is not a commitment to lend or extend credit. Restrictions may apply. Rates may not be available at time of application. Information and/or data are subject to change without notice. All loans are subject to credit approval. Not all loans or products are available in all states. Bay Equity LLC, 770 Tamalpais Drive, Suite 207, Corte Madera, CA 94925; NMLS ID# 76988. Licensed by the Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act- #4150077. Florida Mortgage Lender Servicer License #MLD1014. Nevada Mortgage Company License #3918. NMLS consumer access: www.nmlsconsumeraccess.org BEKG-230720-1.0



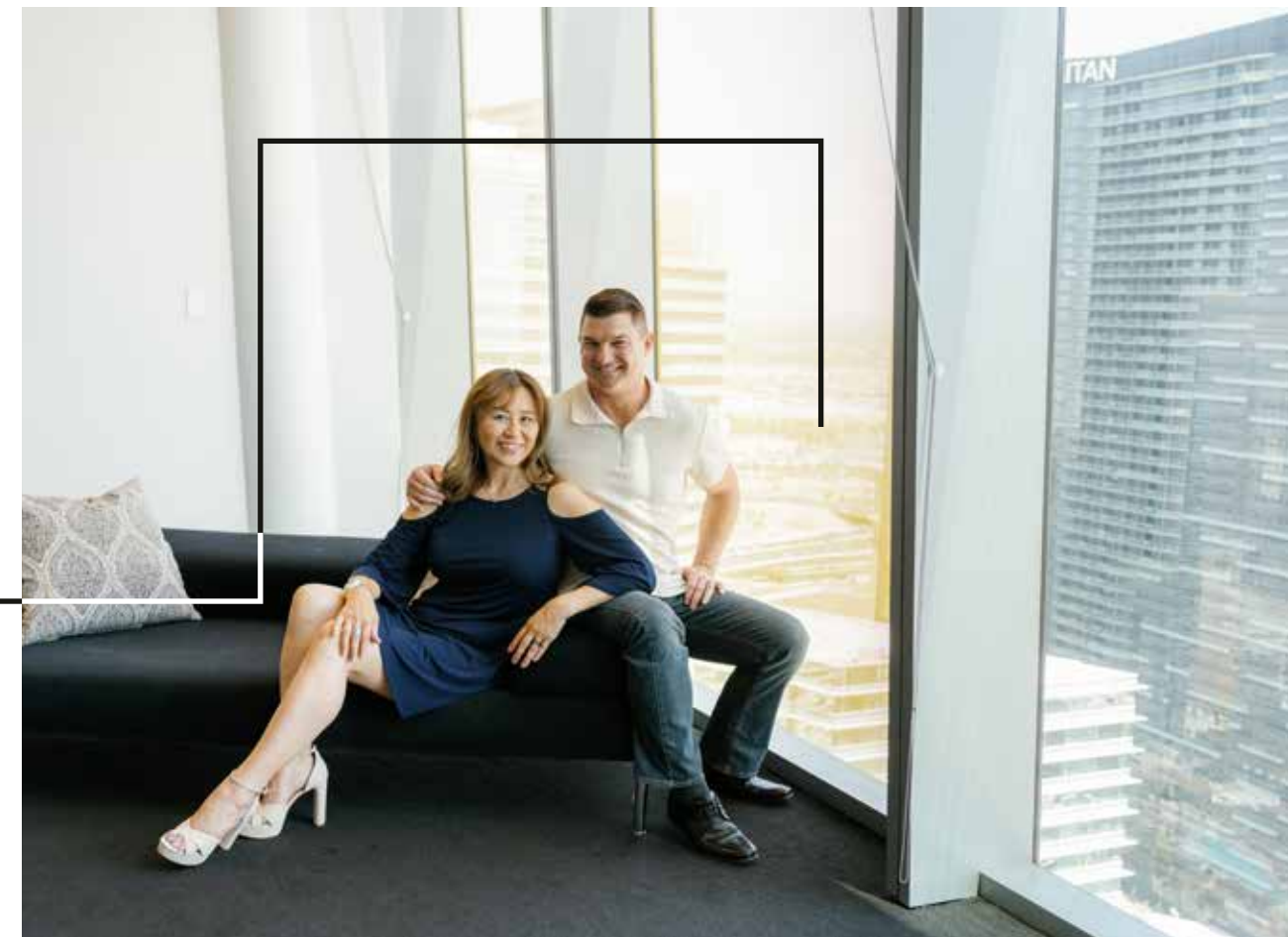
CONNER SHEETS

Guiding Clients on the Path to Homeownership

As the leader of EXP Realty The Sheets Group, Conner Sheets has established a reputation for his exceptional service and dedication to helping clients navigate the real estate process. With a team consisting of two agents and a transaction coordinator, Conner is committed to making the home buying and selling experience predictable and stress-free for buyers and sellers.

►► REALTOR® life

Written by **Kendra Woodward**
Photography by **Chernogorov Photography**



Born in Granada Hills, California, and raised in Cheyenne, Wyoming, as well as the San Fernando Valley back in California, Conner brings a diverse background and a wealth of experience to his role as a real estate agent. After serving in the Navy and working on airplanes while attached to a carrier overseas in Japan for two and a half years, he stayed and spent another two and a half years bartending and working in television.


These experiences allowed Conner to step out of his comfort zone while working in over 100 shows in just one year - including commercials, TV shows, and music videos. However, upon his return to the United States, Conner realized that he wanted to

make a difference in people's lives in a more significant way. When he came back to the States, he tried to continue on the same career path, but quickly realized "I was just another American in America".

While working as a branch manager for a labor company, he realized he didn't have the same outlook on what he wanted to do anymore, and the process of buying a home sparked his passion. While purchasing his own house, Conner had a negative experience that inspired him to change the real estate process for others. He wanted to ensure that buyers and sellers alike had a smoother and more enjoyable journey, free from unnecessary stress and uncertainty. With

a passion for helping people and a commitment to providing exceptional service, Conner embarked on his real estate career admitting, "I love making the process predictable and stress-free for buyers and sellers."

Throughout his journey, Conner has had the support and guidance of many mentors including the NAEA, spearheaded by Jay Kinder & Michael Reese. They taught him to think BIGGER, showing "you can achieve more." Their influence has taught Conner the importance of continuous learning and being true to oneself. He firmly believes that you can never know too much in the real estate industry and aims to bring that wealth of knowledge to every client interaction.



“ If you got the **ROADMAP**, the journey is much more **PLEASANT**. ”

He also utilizes any opportunity to learn, including hardships like when the 2006 recession hit. While he struggled through it and continued to blame himself, thinking he was doing something wrong, he came to realize the opportunity it provided him with the experience it gave him. If something like that happens again, he knows what to expect now. “If you got the roadmap, the journey is much more pleasant,” he jabs.

Conner’s dedication to his clients extends beyond the transaction itself, so much so that his wife often jokes that he needs to find a hobby. He is passionate about putting people’s minds at ease and ensuring that they feel supported throughout the entire process. For him, real estate is not just a job, but an opportunity to guide clients and help them make informed decisions. Whether it’s offering advice, providing resources, or simply being a calming presence, Conner’s ultimate goal is to ensure that his clients have a positive and successful experience.

In addition to his work in real estate, Conner is working towards opening a mortgage company. His core belief remains the same: making the process as easy as possible for clients and trying to put people’s minds at ease. He understands that change and innovation are essential to creating a better path forward and providing clients with the best possible service. “As long as we’re always moving forward and working towards the best interest of the client, we do it!”

“ As long as we’re always moving forward and working towards the best interest of the client, we do it! ”

Outside of his professional pursuits, Conner cherishes his family life. He has been married to his wife, Miki, for 25 years and together they have three sons - Rio (aka King Rio), Channon (aka Spicymonkey), and Conner Kai (the fourth Kai to take the Conner name). Conner is grateful for his wife’s unwavering belief in him and the support she has provided throughout his career, “she’s known me for over half my life,” he adds. They share their home with three cats - Link, Mittens, and Pepper - one of which they inherited from Conner’s brother when he passed away a couple of years ago.

While real estate occupies much of Conner’s time, he also enjoys indulging in his passion for hockey and exploring different cultures through travel. He has a particular love for Japan and has a trip planned to visit Miki’s mother this year. Conner has been fortunate to visit Australia multiple times, the middle east, and most of Asia, and he is always eager to explore new destinations

Conner Sheets’ commitment to his clients, his continuous pursuit of knowledge, and his passion for making a difference set him apart in the real estate industry. “I live and breathe real estate,” he says. With his unwavering dedication and genuine care for his client’s well-being, Conner is a trusted guide on the path to homeownership. “This is a scary adventure, but if you don’t see me nervous, don’t be nervous. If you see me nervous, worry. lol.”

Don't Fly **SOLO** Through The Mortgage Galaxy

Partner with a seasoned starship
pilot who will get you to closing at
light speed!



FIVE STAR
MORTGAGE

"Service is Our Specialty"

9065 S. Pecos Rd., Ste 200
Henderson, NV 89074



Jessica Firoa
Mortgage Loan Consultant

NMLS: 1380149 | 1756744

CELL: **702-285-0633**

OFFICE: **702-947-7827**

Jessica@5starmtg.com



Our Top Team Is Dedicated To Serving Las Vegas Top Agents!



Greg & Christin Burda
209.233.5420 | JunkLuggersofSWVegas.com



**Don't Let
Paperwork
Hold Your Sale
Hostage!**

Deed Transfers, Made Simple.

WHY CHOOSE DIRECT DEEDS?

- ✓ 20+ Years of Expertise & Experience
- ✓ Save Time
- ✓ Risk Management
- ✓ Improve Client Satisfaction
- ✓ Ensure Compliance with Regulations

DirectSignings
NATIONWIDE SIGNING AGENCY

DirectDeeds
NATIONWIDE DEED SERVICES



Norma Green, Owner | 702.685.0400 | DirectDeeds.com

Scan to
easily order
a deed today!



A Reputation As **SOLID** As Our Work!

**SOLID
INSPECTION
SERVICES**

WHAT SETS OUR INSPECTIONS APART?

- ✓ Veteran Owned and Operated
- ✓ General Contracting & Construction Maintenance Background
- ✓ Customer-Experience Focused

**CALL MIKE TO EASILY
SCHEDULE TODAY!**

Mike Carrison,
Owner
License# IOS.0002568-RES

702.217.5325
SolidInspectionServices.com



Amber

Diskin



► agent feature

Written by
Kendra Woodward
Photography by
Chernogorov Photography

Guiding Clients Home with Passion and Friendship

Amber Diskin brings a unique blend of dedication, compassion, and friendship to her role as a real estate agent. As part of iProperties International and The Diskin Group, Amber has established herself as a trusted professional in the Las Vegas real estate market.

Born in Boulder City, Amber grew up in Henderson and has also lived in various parts of the Las Vegas valley. Her roots in the community have given her a deep understanding of the local market and a strong connection with the people she serves.

Amber's journey into real estate began in 2003 while she was pursuing a degree in finance in college. Dissatisfied with a negative experience she had while buying her first home, she realized that she could provide a better level of service and care to clients. "I was like, 'gosh you know this lady just made all this money and she sucks.' I would treat people so much better," she chuckles.

Encouraged by her soon-to-be father-in-law, who recognized her potential, Amber decided to pursue a career in real estate. "They said I could get my start selling some of their homes," she explains. Utilizing her college coursework as credit, she embarked on the path to becoming a licensed real estate agent.

Starting out, Amber faced many challenges and had to teach herself the ins and outs of the industry. Reflecting on her early days, she emphasizes the importance of having a good coach or being part of a supportive team. "I literally taught myself how to write a contract, because I would go into the office at night when we had paper folders, and I would look at other people's work and the way they wrote their contracts," she admits.

Despite the initial hurdles, Amber's dedication and determination propelled her forward, and she has been mentoring others in the real estate field for the past five years. "I didn't really get properly trained in the beginning and which is really scary to think about, because

I'm handling somebody's largest investment and I don't know what I'm doing." With an understanding of the value of continuous learning and personal growth, she encourages her clients and colleagues to always strive for improvement. "I genuinely love helping people grow."



For Amber, the most fulfilling aspect of her work lies in helping people find their dream homes. Working primarily with individuals and families looking to buy a home for personal use, she cherishes the connections she forms with her clients. Joking that she often says, “Once you choose Amber, you’re stuck with her.” Building trust and cultivating a friendship with each client is a priority for her. Amber finds joy in witnessing the excitement and happiness of her clients as they move into their new homes, and she takes pride in providing guidance and support throughout the entire process. “People usually invite me back to see what they’ve done with it, and I love that.”

Beyond her role as a real estate agent, Amber is passionate about fostering personal growth. As a mentor and agent, she emphasizes the importance of staying connected with clients, offering support, and going beyond the traditional role of a real estate agent. “I want people to think of me first and come to me. I want to be the source of the source,” she says. “If you tell me what you need, I’ll try to connect you with people I trust.”

Living by the motto, “It’s all going to work out, it always does,” Amber

maintains a positive outlook and believes that things have a way of falling into place. She values kindness and believes in treating others with respect and compassion, recognizing that in the world of real estate, collaboration and goodwill go a long way.

Joking about her nickname, that she kind of gave herself, Amber admits that she was referring to herself as the Real Estate Goddess on one platform as a joke ... but it stuck ... and then snowballed. So, now her Instagram

handle has also been changed to 702RealEstateGoddess to match.

Amber’s commitment to giving back extends beyond her professional endeavors. As a passionate dog lover, she donates her time and money to The Animal Foundation, a local organization dedicated to improving the lives of animals. She is also involved with the Boys and Girls Club and supports TULIPS, an organization that helps young minority women and boys. While previously serving on real estate boards, Amber has redirected her focus to make a difference in other areas of her community.

At home, Amber and her husband, Mark, have four sons, Cole, Allen, Christian, and Eli. With her children becoming more independent, she now has more time to dedicate to her career, although Cole is also delving into real estate and beginning classes soon. They share their home with two rescued dogs named Reavo and Sasha, further emphasizing Amber’s love for animals.

When she’s not immersed in real estate, Amber enjoys traveling, recently returning from a trip to

Tahiti. She loves attending hockey and football games, relaxing by the pool, and indulging in her passion for coffee. “I just love coffee,” she beams. Amber’s outgoing and vibrant personality shines through as she expresses her love for concerts, particularly country music shows. She embraces life to the fullest and values every moment, as the tragic events of the 1 October shooting reminded her of the preciousness of life and the importance of spending time wisely.



“

I want people to think of me first and come to me. I want to be the source of the source.

”

“

If you tell me what you need, I’ll try to connect you with people I trust.

”

BRYCE

HENDERSON



OF CUSTOM FIT, POWERED BY LIFE REALTY

➤ REALTOR® to watch

Written by **Kendra Woodward**
Photography by **Chernogorov Photography**

REALTOR® To The Dogs

When it comes to finding the perfect home for both humans and their furry companions, Bryce Henderson, lovingly known as the REALTOR® to the Dogs, is a true advocate for both. Not only is Bryce an accomplished real estate agent, but he also runs a nonprofit animal advocacy organization called No Kill Las Vegas, dedicated to reducing euthanasia rates at local shelters. For Bryce, the opportunity to combine his passion for animals with his career in real estate has been a dream come true. “I love finding homes for all animals and their owners.”

Born in California and raised in Seattle, Bryce found his way back to California when he attended Cal State Northridge. However, it was the allure of Las Vegas and its affordable cost of living that ultimately drew him to Vegas. Falling in love with the city’s vibrant entertainment scene, dining options, and friendly community, Bryce decided to make Las Vegas his permanent home. “I love how much it offers!”

After studying communications and initially being involved in politics in California, Bryce transitioned to the lending industry for four years before finding his true calling in real estate. He enjoys being out and building relationships and getting to know people. Having the lending knowledge has been a big help with real estate, and allows Bryce the ability to direct and educate his buyers, get approved faster, and avoid pitfalls. While his journey may have taken some time, he admits he always wanted to get into real estate as his grandfather was a lifelong agent in California and even his dad dabbled in it for a little bit.

Admittedly, Bryce says the first two years proved to be the toughest, as he worked diligently to build his pipeline and establish strong relationships with clients. “I really felt like I had a

good background coming in, but it took four months to get my first deal under contract and I didn’t think it would take that long.” Despite the initial struggles, Bryce’s perseverance paid off and within a six-week span, he closed eleven deals, solidifying his position as a trusted REALTOR® in the community.

Building meaningful connections with his clients and helping them achieve their real estate goals has been a defining moment for Bryce. “Becoming a REALTOR® is the best career choice I have ever made. I love getting to know my clients personally so that by the end of the transaction they are no longer just clients, but also friends.”

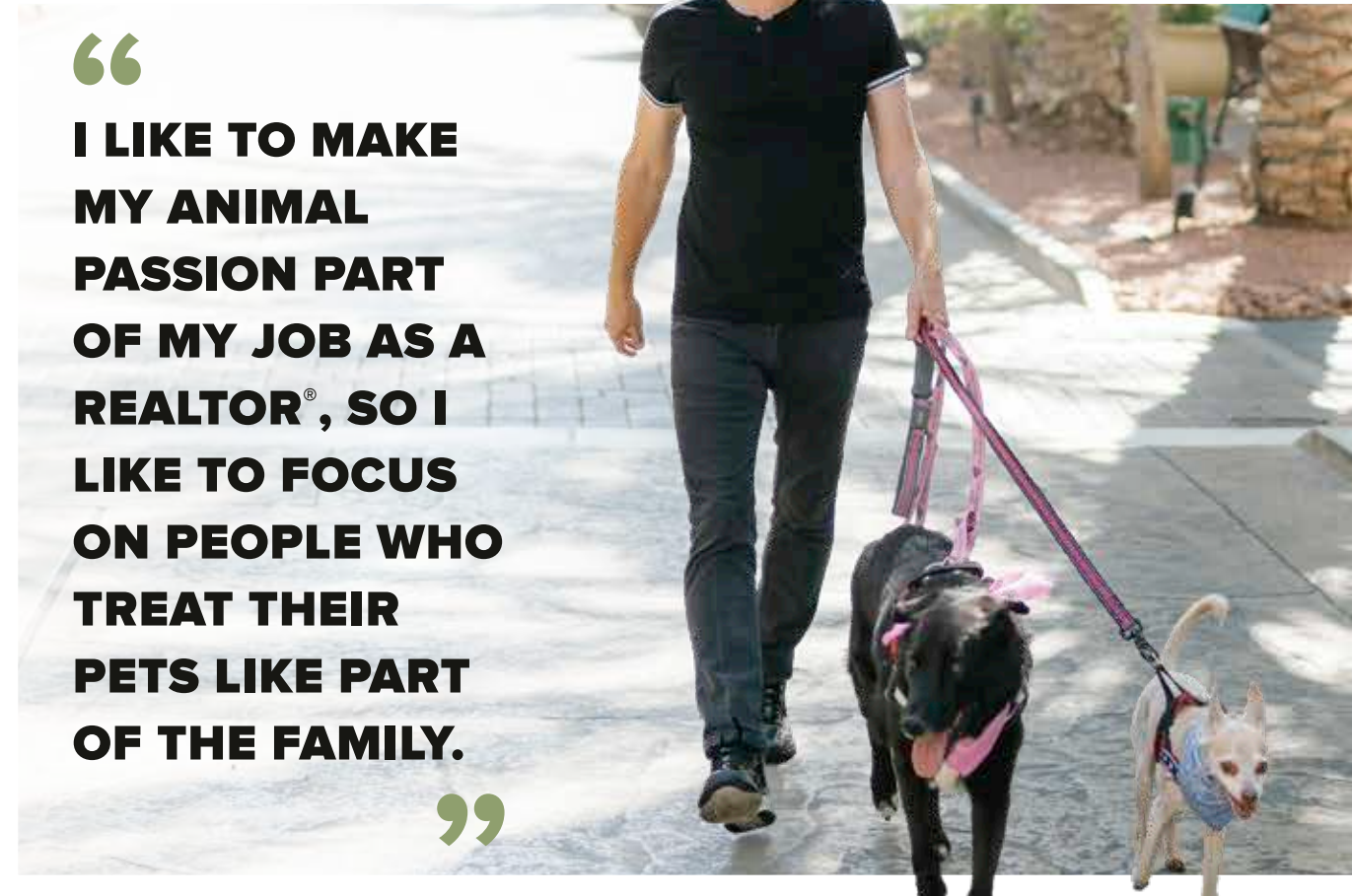
As an animal lover, Bryce is deeply passionate about his nonprofit organization, No Kill Las Vegas. Founded nine years ago, the organization aims to lower euthanasia rates in local shelters. Bryce actively encourages potential homebuyers to bring their pets along when viewing houses to ensure a perfect fit for both the humans and their furry friends. “I like to make my animal passion part of my job as a REALTOR®, so I like to focus on people who treat their pets like part of the family. If they don’t already have a pet, I am ready to assist with helping them find one,” he chuckles.

His extensive knowledge of dog-friendly areas, city ordinances and knowledge of hazardous plants makes him a valuable resource for pet owners. His biggest “why” is his beloved Border Collie/Shepherd/Cattle dog mix named Arbor. Adopted from a shelter twelve years ago, Arbor’s incredible talent and intelligence astounded Bryce. Arbor even developed a knack for painting with a brush in her mouth, which he shared on a Facebook page dedicated to showcasing the amazing pets available for adoption. However, their journey took an unexpected turn when he discovered the shelter where he had adopted Arbor had a high euthanasia rate.

It was due to this discovery that Bryce and his ex-spouse used their Facebook platform to expose the shelter’s wrongdoing, leading to protests and media coverage. After years of relentless efforts, the shelter is now saving 85% of its animals. Arbor’s incredible story has gained international recognition, with appearances on TV shows, including a Netflix series called “Pet Stars.” Bryce credits Arbor for leading him to the world of real estate and proudly incorporates her into his image as the Realtor to the Dogs. She even graces his business cards, reminding everyone of the importance of finding homes for both humans and their four-legged companions.

Beyond his work in real estate and animal advocacy, Bryce enjoys playing pickleball, going to the gym, and traveling. He has a vibrant social life and thrives on meeting new people and experiencing new adventures with Arbor and his Chihuahua, Rudy, by his side.

Bryce’s dedication to his clients, his passion for animal welfare, and his unwavering commitment to making a difference have truly set him apart as a remarkable real estate agent.



TRANSFORMING YOUR LUXURY BUYERS
HOUSE INTO THEIR *Dream Home!*



702.458.2772 | RMGENERALCONTRACTING.COM

@RMGERNERALCONTRACTINGLV

**PORTABLE
STORAGE
SOLUTIONS
FOR REALTORS**



- On-Site Storage
- Off-Site Climate Controlled Storage Facility
- Short- and Long-Term Storage
- Long-Distance Moves • Evictions
- Remodeling Projects • Staging

On The Move!



Scale Your Real Estate Business - Call Today!
702.602.6015 • UnitsStorage.com/Las-Vegas-NV

Locally Owned by
Martin Mapes & Drew Erra

YOUR CLIENTS DESERVE A

LASER SHARP

MORTGAGE LOAN EXPERIENCE!

LASER
MORTGAGE

LET'S POINT AND AIM WITH ACCURACY!

SAM NELSON

SENIOR LOAN ORIGINATOR

702-588-4361

NMLS ID 1782907



Laser Mtg. Llc Dba Laser Mortgage Corporate Nmls 2012640 Located At 2520 St Rose Parkway Ste 210 Henderson Nv 89074 Nv - Licensed By The Nevada Division Of Mortgage Lending License # 5191; Ca - Licensed By The California Department Of Financial Protection And Innovation Under The California Residential Mortgage Licensing Act License # 60dbo-122821 For All Licenses Visit Http://www.nmlsconsumeraccess.org All Loan Programs. Terms And Interest Rates Are Subject To Change And/or Discontinued Without Advance Notice. Equal Housing Lender



CHECK OUT WFG'S AWARD-WINNING TECH - MYHOME®!



Tamica Evans
Sales Executive



Dalene McLaughlin
Sales Executive



Sandra Jauregui
Sales Executive



Paul Mangual
Sales Executive



Channelle Beller
Sales Executive



Brianna Gonzalez
Sales Executive



Kevin Jones de Oca
Sales Executive



Wendy Kennelly
Sales Executive



Loni Reed
Sales Executive



SueAnn Jernsee
Jr. Sales Executive



Jamie Lewis
VP Nevada State Sales Manager
C: 702.817.9285
JLewis@WFGTitle.com
WFGNationalTitle.com/Nevada

SCAN TO EASILY
ACCESS OUR AGENT
RESOURCES DESIGNED
TO HELP YOUR
BUSINESS THRIVE!

