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Part 1: INSIDE THE HOME

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NOVEMBER 2023



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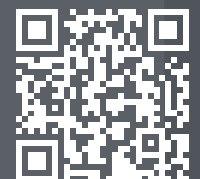
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If you are interested in contributing or nominating Realtors for certain stories, please email us at katie.macdiarmid@realproducersmag.com.

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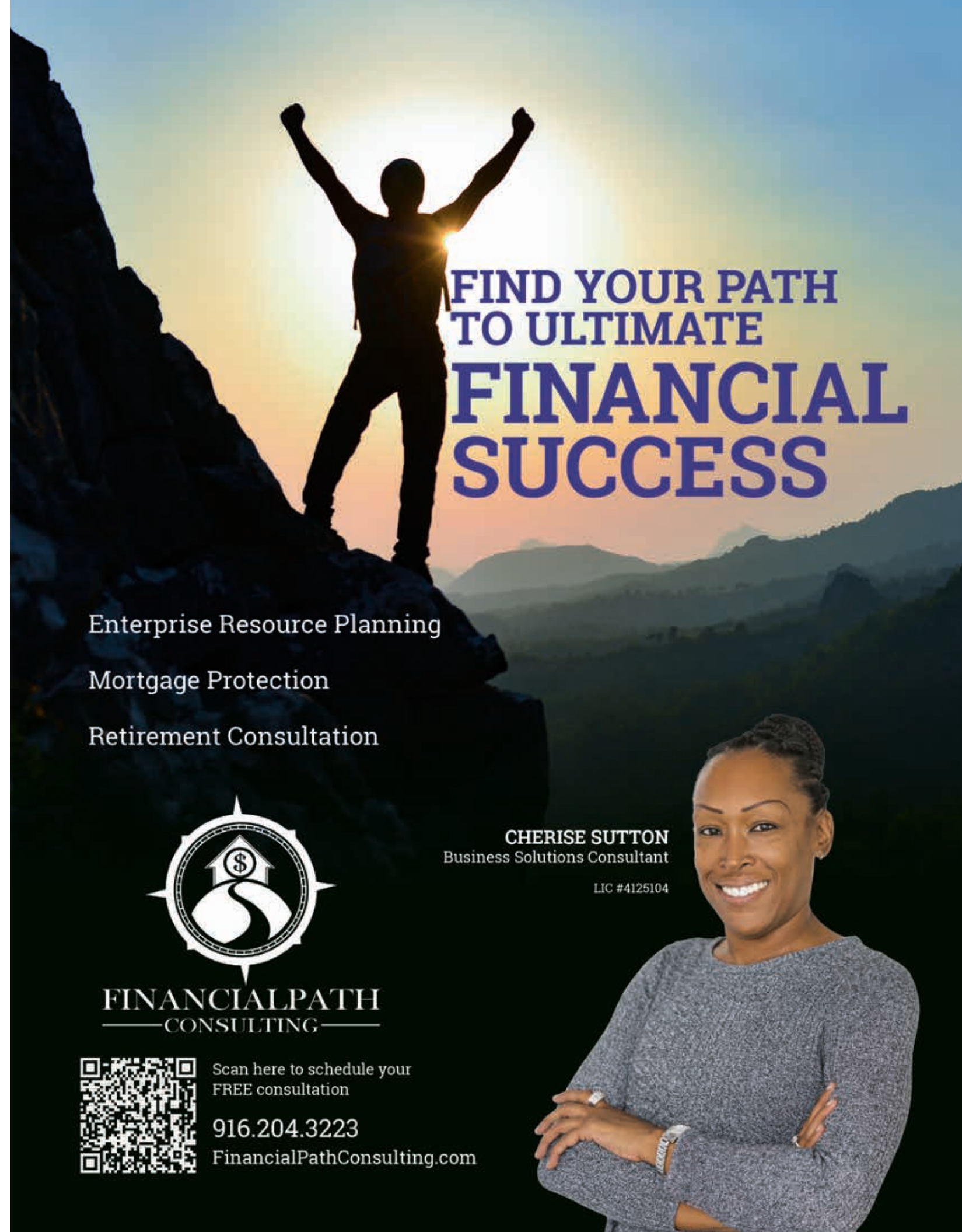
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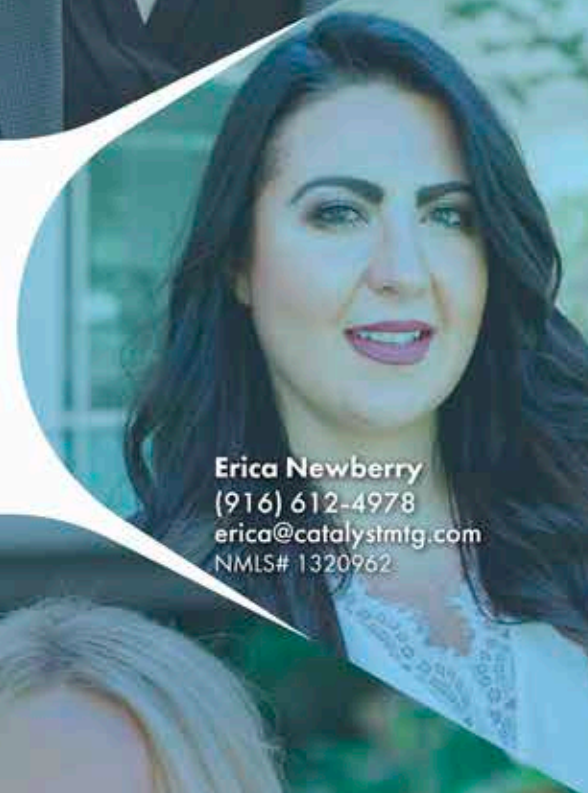
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Maryssa Sayabath
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“Great things in business are never done by one person. They’re done by a team of people.”
– Steve Jobs

NOTE

PUBLISHER'S

PAUSE for our PARTNERS

I'm writing this month's Publisher's Note with salty air filling my lungs and a view of the ocean in front of me. My 4 boys are running in the waves throwing the football back and forth. As I watch them huddle up and then break apart to execute their elaborately planned Super Bowl winning plays, I'm struck by how much more fun it seems to be for them when the ball changes hands multiple times within the run. Sure, there are a couple times when one boy makes the big long touchdown run themselves. But the plays that elicit the biggest celebrations, the loudest whooping and hollering, the silliest of end zone dances, are the times that everyone plays a part in the win. Those are the epic plays that end with dog piles in the sand and fist pumps in the air.

I guess some things really are the same across childhood sports and business transactions.

Real Producers came to the Sacramento Region at the beginning of 2020. What I have seen happen amongst our partnership and presence here in the 3 years since then has both humbled and completely amazed me. As more and more of you, our Top 500 REALTORS, came to grasp what we were looking to build here, you brought more and more fantastic businesses to us as Preferred Partners to help produce this platform and celebrate the very idea of trusted Teamwork amidst the transaction. We are a strictly referral based network; they support you and you support them, it has been a beautiful thing to watch and it has inspired the creation of two very special issues coming to you this month and next.

The Holiday months of November and December are traditionally when we come together as a society to remember how much we have to be thankful for. So I thought it was the perfect chance to hit the pause button on our regular content for just a brief second and turn our spotlight all the way back around to the army of Preferred Partners behind the

scenes who make the whole of our Community, Publication and Events tick. Inside you will get a quick chance to read about and get to know over 75 business owners and representatives that have said YES to supporting the Real Producers Network. They are the lifeblood of SRP and without them we wouldn't exist here in Sacramento. I am personally SO thankful for them.

They are also offering to be your teammates in a variety of different ways as you strategize your plays and strive for your touchdowns. Each one comes highly recommended by another agent in this Top 500 Network. They are professional, genuine, and hardworking. So I encourage you to hold on to these issues, read them, keep them as your resource guide, familiarize yourself with the faces and real people behind the services they provide and consider how they might be able to help you reach your goals. We all know that Real Estate is NEVER a one-person run down the field. With multiple components to every transaction, there are always so many hands on the ball, but getting to run those plays with a team of partners you know you can count on makes all the difference.

And when you've pulled off epic touchdowns with people you consider friends or even family, the celebration at the end is all the sweeter.

Yours for the cheerleading and highlight reel reporting,

Katie MacDiarmid

Sacramento Real Producers



katie.macdiarmid@realproducersmag.com

916-402-5662

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Inside this Issue:

THE HOME

From the artists and designers to the builders & the fixers! Inside this issue, you will meet the home helpers who put your client's mind at ease and transform their houses into works of art and a retreat from the world.

Special Note Some of our Preferred Partners were simply not able to make the deadline to create their highlighted section in this issue but they are a huge part of our partnership and we are so thankful for them!



Stay Savvy... Stay Safe PREVENT WIRE FRAUD

FBI 2022 Internet Crimes Report: Losses from E-Mail Compromise Top the Charts

FBI FINDINGS:
BEC = Business E-Mail Compromise
EAC = E-Mail Account Compromise

2022 Top 10 Crime Types By Victim Loss

CRIME TYPE	LOSS AMOUNT
1. Investment.....	\$3,311,742,206
2. BEC/EAC	\$2,742,354,049
3. Tech Support.....	\$806,551,993
4. Personal Data Breach.....	\$742,438,136
5. Confidence/Romance.....	\$735,882,192
6. Data Breach.....	\$459,321,859
7. Real Estate.....	\$396,932,821
8. Non-Payment/Non-Delivery.....	\$281,770,073
9. Credit Card/Check Fraud.....	\$264,148,905
10. Government Impersonation.....	\$240,553,091

IC3 Complaint Stats Over the Last Five Years

YEAR:	2018	2019	2020	2021	2022
COMPLAINTS:	351,937	467,361	791,790	847,376	800,944
\$ LOSSES: <small>(Rounded to the nearest million)</small>	\$2.7B*	\$3.5B*	\$4.2B*	\$6.9B*	\$10.3B*

“
\$106,557 was the average wire fraud loss for consumer recovery cases in 2022. Of the recovery requests for wire fraud in 2022, 41% were buyer cash-to-close transactions, 24% were mortgage payoffs, and 11% were seller net proceeds.

BusinessWire.com
April 18, 2023






“
No matter how much money we spend, **criminals will continue to target consumers** and try to take advantage of them during a crisis. This is why we must continue to educate people about how they can protect their money when purchasing a home or refinancing a mortgage.

Diane Tomb,
Chief Executive Officer, ALTA

The moral of the story is.....Always inquire before you wire!

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-  Choose leading industry expertise.
-  Choose convenient office locations.
-  Choose proven financial strength.

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Leyla Jaworski

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Design Shop Interiors is a full service high end residential interior design firm. We specialize in design & architectural finish selections for large scale remodels & new home construction; including furnishings & home décor. We work hand-in-hand with our clients, architects & builders from initial concept to full design implementation. In 2019, we opened our first brick & mortar storefront, The Shop, which features a curated collection of custom upholstery, home furnishings, textiles, lighting, accessories & gifts for all occasions.

Client Testimonial

"We hired DSI to design our whole house remodel. Leyla recommended a contractor that we trusted and she provided us with amazing ideas that we loved. After the renovation we purchased our furniture through The Shop by Design Shop Interiors and they did not disappoint. Once our furniture was delivered we then had DSI style our home. AMAZING!!!! We could not have done our renovation without DSI and the awesome designers at The Shop. We highly recommend DSI for design and style."

HOW WELL DO YOU KNOW ME? TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
I'm 25 and a size 0.
I'm a local girl but spent 12 years living in NYC (1998-2010).
I started DSI fro my kitchen table with absolutely zero idea what I was doing or having a plan.

GET IN TOUCH!

Locations: 8701 Auburn Folsom Rd,
Granite Bay CA
Phone number: 916-260-6454
Website: designshopinteriors.com
& theshopbydsi.com

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Heather Hunter Jackson

NMLS# 129963 | DRE# 01402583

Senior Mortgage Advisor

916-952-1686

heather@empirehomeloans.com

916
Loan Hunter

About

HEATHER HUNTER JACKSON

Heather Hunter Jackson began her career in the mortgage industry in 2002. She has spent nearly half of her career in the mortgage broker space, helping homebuyers achieve their dream of homeownership. Putting honesty, ethics, and transparent communication back into mortgage lending has been the cornerstone of Heather's career, and educating consumers and her referral partners is her passion. Operating from a place of integrity as a top producer in her field, she has employed out-of-the-box thinking to help over a thousand borrowers achieve their homeownership dreams and closed over \$200 million in business in the past five years alone.

Loan Hunter

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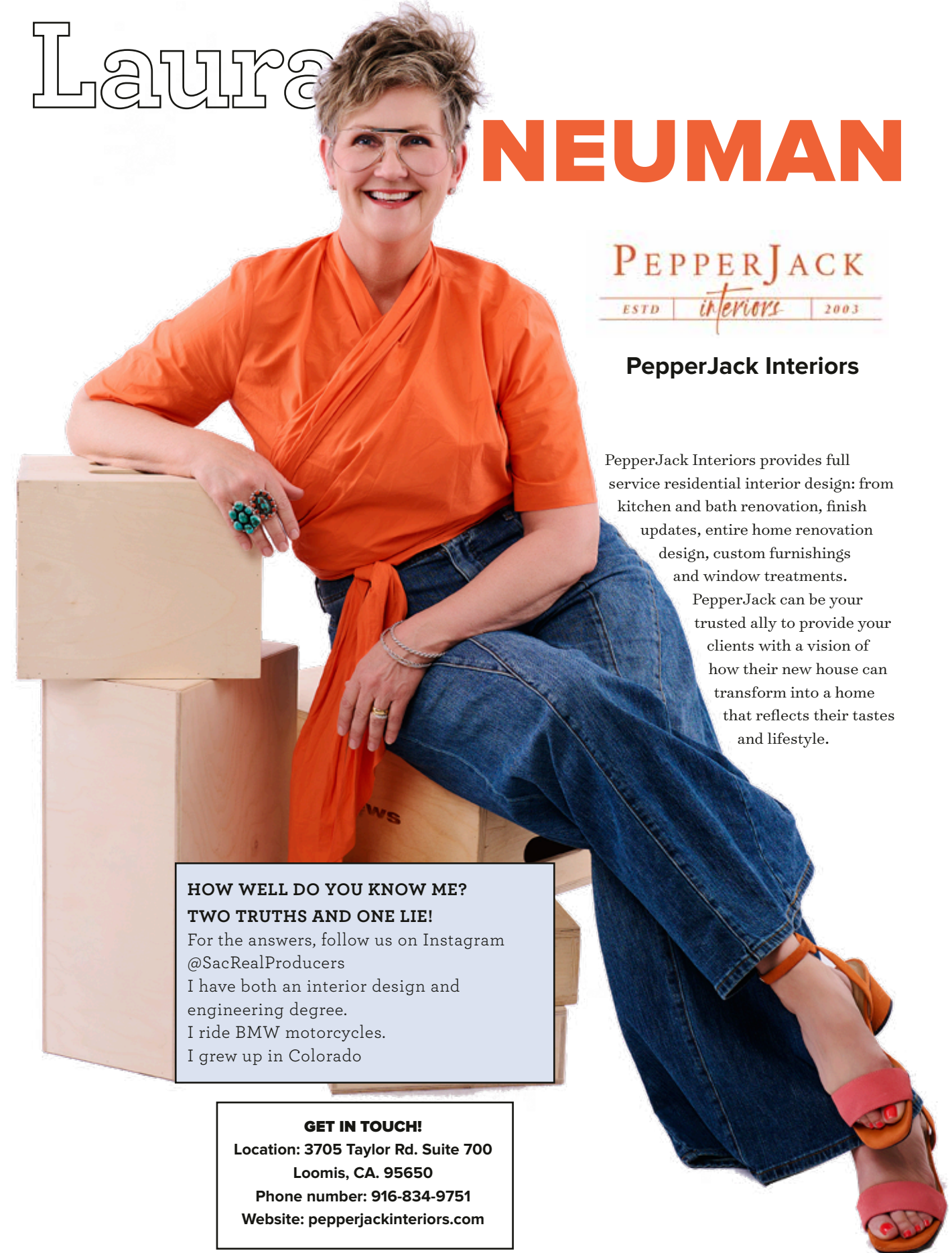
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PepperJack Interiors provides full service residential interior design: from kitchen and bath renovation, finish updates, entire home renovation design, custom furnishings and window treatments.

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**HOW WELL DO YOU KNOW ME?
TWO TRUTHS AND ONE LIE!**

For the answers, follow us on Instagram @SacRealProducers
I have both an interior design and engineering degree.
I ride BMW motorcycles.
I grew up in Colorado

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Location: 11415 Sunrise Gold Circle,
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Website: tankersleybuilds.com

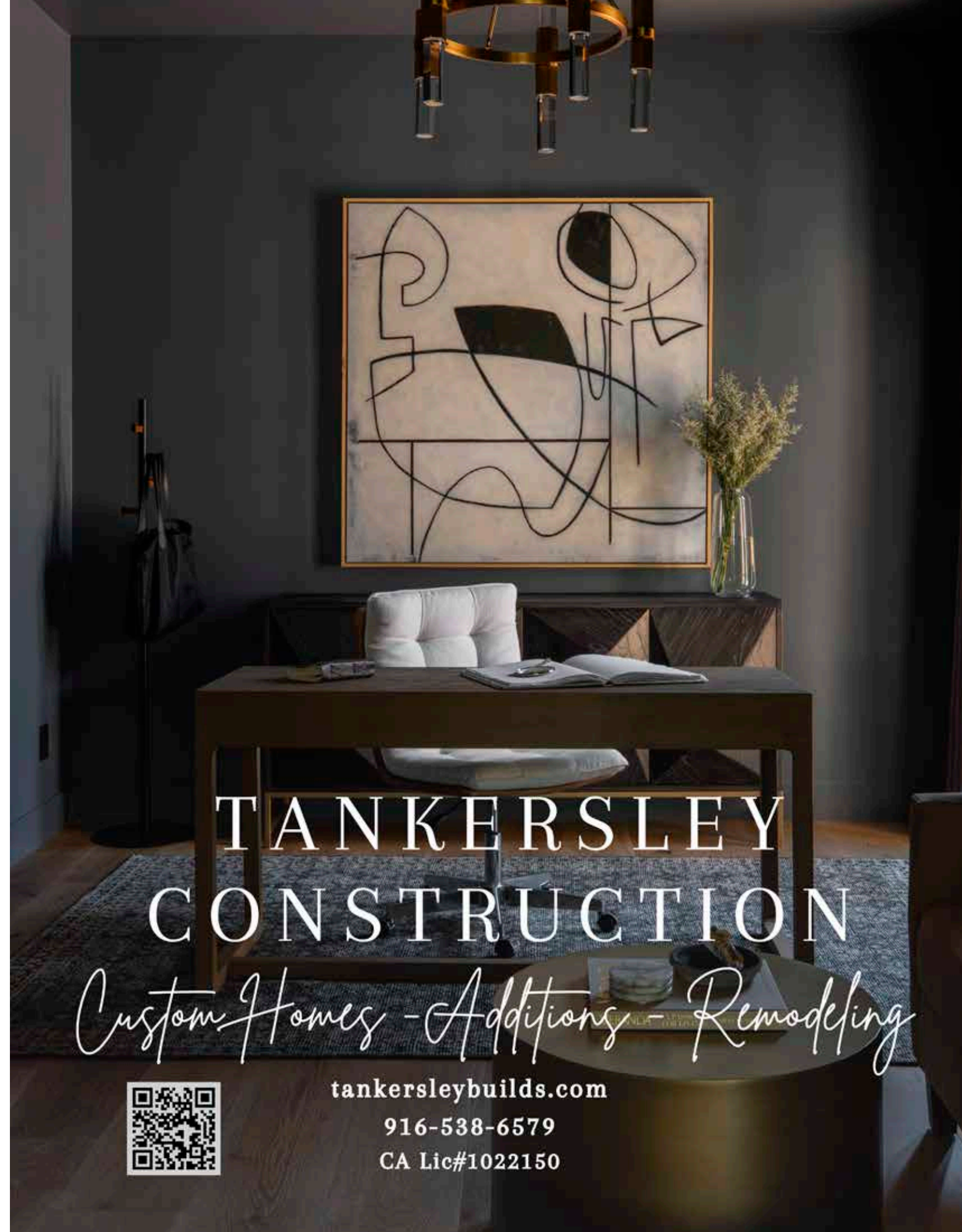


HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
Heather and Steve met on a jobsite.
Heather is a professional skydiver.
One of them worked in a prison.

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Photo by Nicole Dianne Photography

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Don Erik AND JOCELYN WOLFF

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Client Testimonial

“Don Erik and his team are truly the best in the industry. I wanted a pretty custom job done for a full kitchen remodel in my home and not only did they do excellent quality of work, they exceeded my expectations! I think my favorite thing is what a perfectionist Don Erik is. I never had to point out anything to fix, he already had it on his list! Every time someone comes into our home, we always get compliments on my kitchen! Communication is a 10/10 and if he could save me \$, he always shared how and why! If you are looking for a high end remodel contractor, you found it!” - Rachel Adams Lee

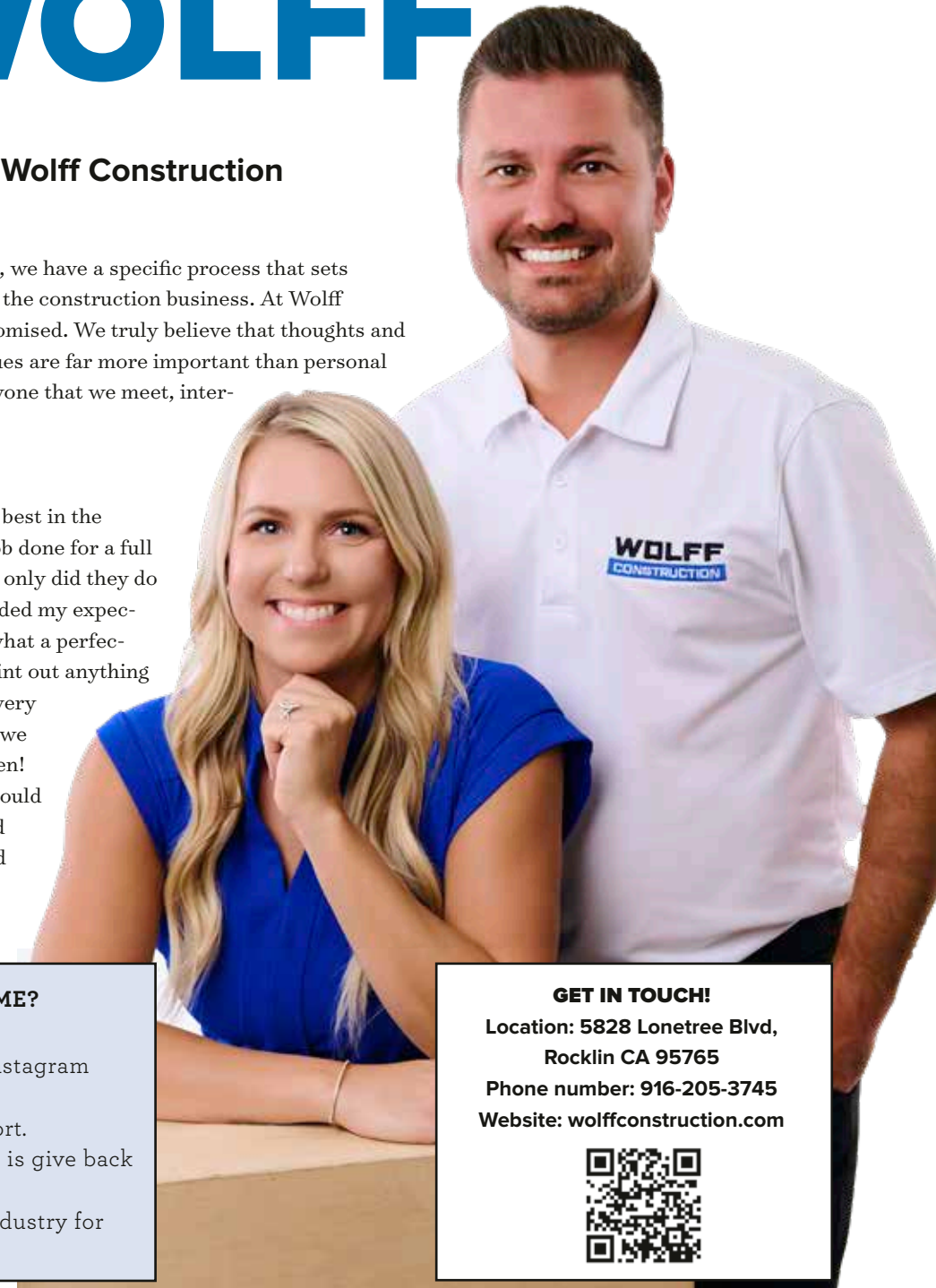
HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

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Football is my least favorite sport.
One of my favorite things to do is give back to my community.
I’ve been in the construction industry for over 20 years.

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Location: 5828 Lonetree Blvd,
Rocklin CA 95765
Phone number: 916-205-3745
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-- Kira L. Escrow Officer

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KATE Heath



Greyscale Homes, Inc.

At Greyscale Homes, Inc., we are committed to providing the best possible service and perfecting all of our projects, no matter how big or small the task may be. We want to be your go-to drafting and design firm by offering a turnkey solution for all your house plan needs. Whether your client is looking to add on, remodel, design an ADU, or create a custom home from scratch, our dedicated team can design the best house plans to make your clients' vision a reality. We'll take care of everything so you and your clients can enjoy a stress-free experience. Let us handle the details so you can focus on what you do best: selling real estate!

Client Testimonial

"Our Family has recently had the pleasure to work with Greyscale Homes as we designed our new home. Nick and his team are so good at communicating with their clients and making them feel like they're the only ones they're working with, which is no small feat when growing a company as quickly as they have. It's been so fun to watch this team truly operate like a family as they support and cheer us on for us through this process. It was always so fun to see their state-of-the-art technology bring our house to life whether through virtual reality walk through tours, or a 3D printed model...I love that they stay on top of the newest ways to make the plans jump off the paper. Nick and his team have shown interest in our project even after their part was over, which we love, and we of course are excited and anxious to share with them. It's been an absolute pleasure to work with Greyscale on this project." – Grateful clients, Tom and Jenny Pfister

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TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers

I love being creative and using different mediums of art.

I am a signed model and love fashion.

I have my pilots license and have flown to 12 states so far.

GET IN TOUCH!

Location: 735 Sunrise Ave, STE 106, Roseville, CA 95661

Phone number: 916-384-0595

Website: Greyscaleinc.com



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Brandon Miyasaki



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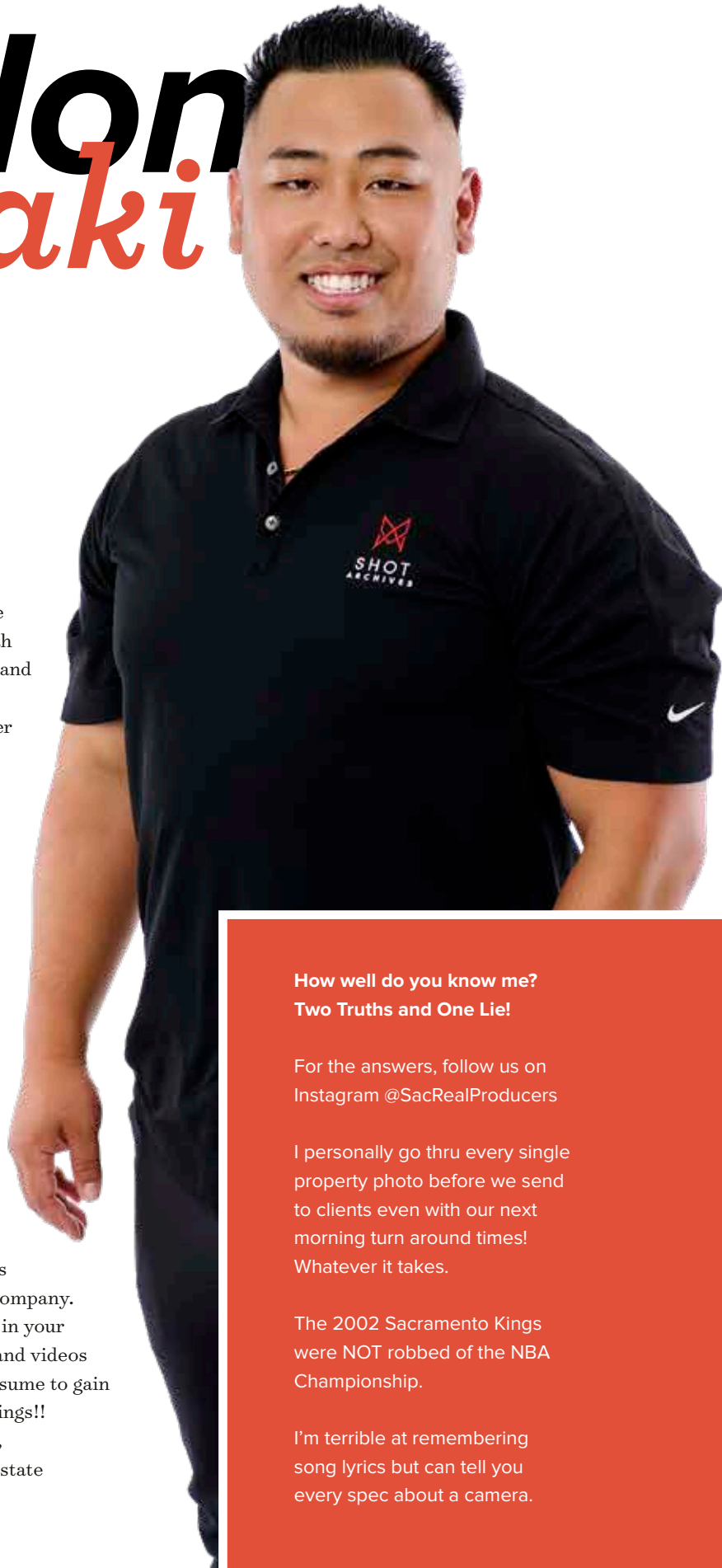
Client Testimonial

The best compliments in our business is showcasing our clients properties with the best photos and videos online, second best part is our sellers have it as a keepsake after we sell it! It's true on what they say, photos is worth a thousand words. We have had many of our colleagues in the industry reaching out to us on who takes our amazing listing photos, Shot Archives of course! Thanks a million times for making all our listings look like luxury properties. Looking to take your business to the next level,

hire Brandon Miyasaki and his Shot Archives company. The investment in your listings photos and videos are your best resume to gain more future listings!!
- Samantha Tov,
Portfolio Real Estate

GET IN TOUCH!

Phone number: 916-834-6600
Website: shotarchives.com/realestate
Locations: Servicing the Greater Sacramento and Bay Area



How well do you know me?
Two Truths and One Lie!

For the answers, follow us on Instagram @SacRealProducers

I personally go thru every single property photo before we send to clients even with our next morning turn around times! Whatever it takes.

The 2002 Sacramento Kings were NOT robbed of the NBA Championship.

I'm terrible at remembering song lyrics but can tell you every spec about a camera.



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Reach out to me for general informatin or a scenario where the HECM might provide the financial relief that your client needs! 916.223.8869

LIZ ANDERSEN NMLS# 1263245 3000 Lava Ridge Court, Suite #103
Account Executive Roseville, CA 95661 / 150590



Reverse mortgages are loans offered to homeowners who are 62 or older who have equity in their homes. The loan programs allow borrowers to defer payment on the loans until they pass away, sell the home, or move out. Homeowners, however, remain responsible for the payment of taxes, insurance, maintenance, and other items. Nonpayment of these items can lead to a default under the loan terms and ultimate loss of the home. FHA insured reverse mortgages have an up front and ongoing cost; ask your loan officer for details. These materials are not from, nor approved by HUD, FHA, or any governing agency. Licensed by the Dept of Financial Protection and Innovation under the CRMLA

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Diandra Brammer Shireman



House Cat Marketing

House Cat Marketing partners with YOU to provide professional, beautiful digital media content for your marketing needs. We create digital media content for businesses to showcase their brand, services, and products, or listings. We focus on the experience and artistic side of our visual media; it's very personal work and we strongly believe that our clients value us not only for our work but how we make them feel.

Client Testimonial

"I have had the honor to work with Shane and Diandra from House Cat Marketing on many occasions. The talent, quality and guidance has been invaluable to our team. My team and I feel that they are part of our Baltar Group family. I would highly recommend them to anyone looking to showcase your homes or brand to the next level!" - Dawn Baltar, with The Baltar Group



HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers

I went skydiving in Paris.

I've danced Flamenco in the caves of Southern Spain.

I lived with nuns in Peru.

GET IN TOUCH!

Locations: Rocklin, Roseville, Loomis, Lincoln, Sacramento, Folsom, El Dorado Hills

Phone number: 916-750-1792

Website: HouseCatMarketing.com



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Valado MORI

We work closely with real estate agents and sellers to offer high quality visual media content. We specialize in all types of photography and videography, including: aerial drone and elevated photography, 3D Matterport imaging technology, twilight photography, 2D floor plans, social media content and more. Let us help you and your client make their real estate experience a great one.

Client Testimonial

I have had the pleasure of working and collaborating with TopNotch360 for several years, and from the very beginning, Valado and his team have consistently delivered outstanding results time and time again. One of the things that truly sets them apart is their client care. They take their client relationships seriously and are dedicated to providing you with exceptional service. Overall, the whole team is truly awesome, and I cannot recommend them enough. They are a true gem in the industry and if you're looking for a company who is reliable, talented, and great with your clients, TopNotch360 is undoubtedly the one to choose. I have full confidence that they will continue to impress and exceed expectations for years to come.”
- Kaelyn Blaser


HOW WELL DO YOU KNOW ME? TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
I am fluent in 3 different languages.
I enjoy BBQing on the weekends.
I am an alumni of Sacramento State.
Go Hornets!





TopNotch360 Real Estate Media

GET IN TOUCH!
Location: Greater Sacramento Area
Phone number: 916-807-3573
Website: topnotch360.com

1509 Braeburn Way, Lone, CA

“One of the things that truly sets them apart is their client care. They take their client relationships seriously and are dedicated to providing you with exceptional service.”

-Kaelyn Blaser
Keller Williams Realty

THANK YOU Kaelyn!

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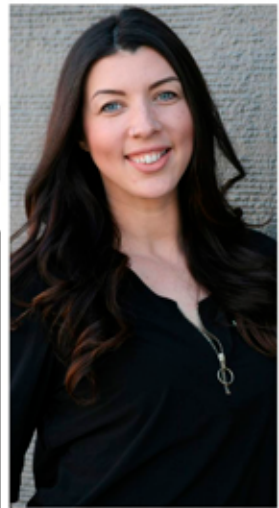
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Danielle BRODNIK



Simply Chic is a family-owned business that specializes in staging homes from luxury to condos. We also do interior design for homes and businesses too. We love building and maintaining relationships with our clients and providing excellent customer service. We love to serve within the real estate community and stay connected within our industry.

Client Testimonial

“The Rossi Group, Nick Sadek Sotheby’s International Realty would like to give a 5 STAR review! Danielle and her team always deliver! They have staged more than 20 homes for me and my clients, the transformation is remarkable. The results are measurable and I would recommend staging if you want top dollar for your listings. Bravo!” - Tricia Rossi

HOW WELL DO YOU KNOW ME? TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
I’m a grandmother.
I am a trained personal chef.
I used to be a makeup artist.

GET IN TOUCH!

Location: Roseville
Phone number: 916-477-1167
Website: simplychicstaginganddesigns.com



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“

When I came to the House of Hope, I was able to be loved and be like a child again!”

—FENEAN

Hope Restored

All God’s Children International has positively impacted the lives of thousands of at-risk children and young adults, creating new chapters filled with love, stability and a sense of belonging

By Shauna Osborne, National Editor

All God’s Children International (AGCI) is an orphan care ministry with a mission to provide love and care to every child in need. Founded in 1991, AGCI works to empower local leaders to intervene for vulnerable children and create opportunities for hope, family and independence. Recently, they have begun work focusing on five key areas, ranging from trauma-informed family reunification to policy work that transforms child welfare systems — all of which directly reduces risk factors for children likely to become victims of trafficking.

Fenean’s* life is a powerful testament to the transformative impact of AGCI’s compassionate guidance. Seeking better educational opportunities, she left her village at the age of 12 to live with and work for a family in Ethiopia. Unfortunately, she endured severe abuse and ran away after just three months. Living on the streets, she was at extreme risk of being trafficked, until she was discovered by local police and referred to AGCI and the Tim Tebow Foundation House of Hope. During her time at House of Hope, Fenean received

trauma-informed counseling and was slowly restored to her confident, loving self. She was reunited with her family last year; AGCI provided the necessary tools and support to ensure they would remain together.

As in Fenean’s case, AGCI endorses a tailored approach, collaborating with leaders in each region they serve to address the specific challenges faced by those communities. Together with their local teams, AGCI develops effective, culturally appropriate and sustainable solutions. By partnering with AGCI, N2GIVES helps uphold this life-changing mission to break the cycle that traps children in institutions, perpetuates systemic poverty in families, and prevents vulnerable young adults from pursuing their dreams.



*name changed for privacy reasons

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We are a new venture.

Our founder (Lori Kim Polk) started the business after a REALTOR® suggested it to her when she was selling our family home many years ago ...

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GET IN TOUCH!

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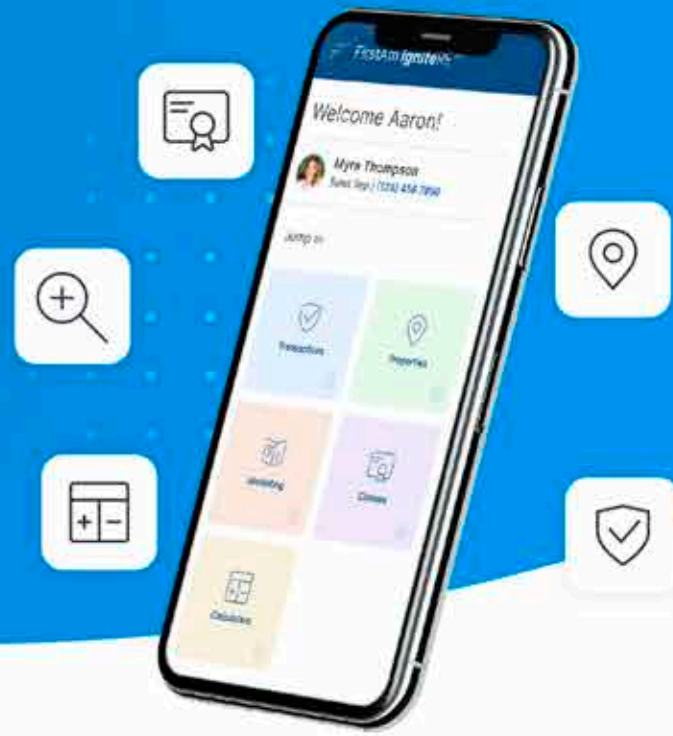
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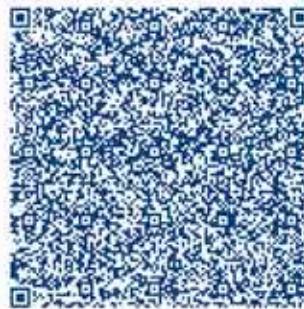
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If this sounds like something you're interested in, I'd love to get you registered for FirstAm *IgniteRE*. Experience firsthand what it's like to have real estate-focused tools at your fingertips!



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Kimberly LANE



The Staging Connection



HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
I bought Bitcoin in 2015.
I got a hole-in-one in golf!
I was adopted at birth.

The Staging Connection is an essential partner for real estate agents seeking to enhance their listings and maximize property value. Our staging services, tailored for both vacant and occupied homes, delivers a professional design that captures buyers' attention and creates an emotional connection. As an agent, I have an ear to what agents want and need for their listings and can successfully deliver quickly and confidently. Effective staging requires a deep understanding of both design principles and the local real estate market. The Staging Connection excels in this balance, offering expertise in creating aspirational living spaces that resonate with the target demographic. Your partnership is our success!

Client Testimonial

"The Staging Connection is an integral partner to my real estate business as I believe staging plays a pivotal role in shortening the listing time on market and garnering multiple offers. Their creative team of designers turn listings into warm and modern spaces, attracting the buyers I need to be successful. They are efficient, budget friendly and always able to accommodate last minute projects. I fully rely on their ability to transform my properties and I highly recommend them to agents and sellers unequivocally." - Amir Cackovic, eXp Realty of California

GET IN TOUCH!

Phone number: 530-713-5384
Website: TheStagingConnection.com



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Olha Melokhina



Olha Photography

My photography business in Roseville offers a diverse range of services, including headshots, lifestyle photography, personal branding, fashion shoots, personal photoshoots and event coverage. With the convenience of both in-studio and on-location shoots, clients can choose the setting that best suits their vision. I am committed to delivering exceptional results, paying close attention to detail and capturing unique moments that reflect each client's style. With years of experience, professionalism, and a tailored approach, I ensure a comfortable and enjoyable photoshoot experience, while consistently meeting and exceeding customer expectations.

Client Testimonial

"My best photoshoot experience I ever had! Olha is an amazing photographer. She keeps a very positive atmosphere in the studio and makes your photoshoot experience so much fun. I'm in love with every single shot! All the pictures turned out so beautiful and timeless. If you are looking for someone professional who will not waste your time and money Olha is your person. I would recommend her to anyone and definitely looking forward to more awesome projects with her." - Anna Katsel



GET IN TOUCH!

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GET IN TOUCH!
Locations: EDH, Folsom, Granite Bay, Lake Tahoe
Phone number: 530-520-7323
Website: 2b-organized.com



Client Testimonial

Karlee and her team made the move to our new home so easy, so flawless, so seamless. She came to our previous home, took inventory of everything we intended to move and planned how everything would fit into our new residence. Imagine our surprise when we walked into our new home with everything we owned, unpacked, organized and labeled! And... that's not all! Our refrigerator was fully stocked with groceries! Everyone needs a Karlee! She is a true professional and a lovely person.

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Kim

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Home Method Co. is a Sacramento based professional home organizing company. Our team of experts will create custom systems that bring order and organization to your client's spaces, while also elevating the look and feel of their homes. Your clients will experience luxury moving with our bespoke concierge services. From decluttering, packing and unpacking to coordinating with movers and other vendors, we can handle every aspect of your client's move with the utmost care and attention to detail. Your clients will enjoy a seamless transition to their new home with the help of our experienced team.

Client Testimonial

Genuinely the best service I've ever had! Kim and her entire team are thorough and some of the nicest people I've met. It's nerve-rack-

ing having someone come into your home and go through your things. But I honestly have never felt more comfortable with something like this! I highly recommend Home Method Co for your organizing services.

HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers

I like to jump out of airplanes.
I have a dog named Meatball.
I was a synchronized swimmer.

GET IN TOUCH!

Location: 1218 7th Ave.
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Phone number: 916-234-3975
Website: homemethodco.com



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KAREN Silva

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At Amazing Spaces, our goal is to make the listing and moving process stress-free for you and your clients. This includes decluttering and packing your client's excess belongings prior to staging and listing, packing for a move and/or unpacking after a move. My team and I are experts at helping your clients who may be overwhelmed with the moving process and are having a hard time getting started making their home marketable for a future buyer. Some people are physically unable to sort and pack - some people just don't have the time to sort and pack - some people just don't have the ability for a variety of reasons to do this themselves - that's where we come in and alleviate the stress for everyone! We bring materials, manpower and a calm spirit to the equation to make the selling and moving process as stress free as possible for everyone!

Client Testimonial

"Karen is professional, compassionate and meticulous. She makes the home staging and moving process much less stressful and time consuming. We recommend her for all of our clients!" Lisa Paragary and Steve Miller, NRS Sotheby's

**HOW WELL DO YOU KNOW ME?
TWO TRUTHS AND ONE LIE!**

For the answers, follow us on Instagram @SacRealProducers
Karen is a former state champion baton twirler.
Karen loves to travel and has visited all 50 states.
Karen was a CPA in her former life.

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Locations: I serve the greater Sacramento area. I go as far East as Placerville and as far west as Davis.
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NATOMAS OFFICE



Lynn M. Bishop, Jr.
FEATURED ESCROW OFFICER

A Northern California native, Lynn grew up on the North Coast in Eureka where he started his career in title and escrow right out of high school at the age of 17 in 1987. Coming from a long line of family working in the industry, he started out as a courier and recorded the documents at the county for the escrow closings. In 1988, he moved to Sacramento and learned all he could over the years as he continued his career in the title and escrow industry where he still works today as an Escrow Officer at Placer Titles Natomas Office.

Lynn and his assistant Sheryl Young have been working as a dynamic team for 10 years and counting. With 36 years of experience in the business, Lynn has become very experienced, knowledgeable and professional and over the years, he has successfully handled and closed thousands of transactions.

Lynn is very passionate about providing a personal and professional experience for every closing. He works in a prompt and pro-active manner and will usually have things done before being asked. Passionate about the work he does, he plans to be here for many years to come.

Lynn has always loved his automobiles, especially German cars. His current love is a recently acquired Red 1989 BMW 325i convertible. There's nothing like taking a nice drive in the evening or Sunday morning on the river road along the Delta with the top down.

LYNN M. BISHOP, JR., ESCROW OFFICER
lbishop@placertitle.com

LORA VAN DALSEM, ESCROW OFFICER
lvandalsem@placertitle.com

2280 DEL PASO ROAD, #200 | SACRAMENTO, CA 95834
OFFICE: 916.928.9800 | FAX: 916.515.1289

Val Baldo, President
Sacramento County Division
916.947.3747
vbaldo@placertitle.com

Matt Hargon, Vice President
Sacramento County Division
530.721.0094
mhargon@placertitle.com

JR Longee, Business Development
Natomas/LandPark
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jrlongee@placertitle.com



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NATHAN Fuller



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Play video games with both daughter-in-laws, multiple nights each week.
My favorite actor is Nicholas Cage.
Completed multiple Spartan Races in 1 year to earn the Trifecta award.

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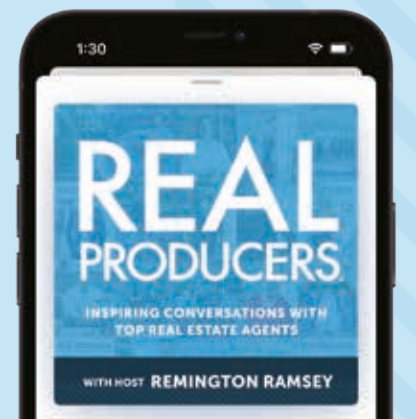
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“Cailey and Jamie are terrific! They guided me through the whole process. We ended up offering on 4 homes before finalizing on an amazing home. So their patience and availability at any time were crucial. Also, as a current military member, she worked really hard to make sure I got the best rate. She also volunteers with local veteran groups. Thank you!
-HAPPY HOMEOWNER”



Cailey Murschel
LOAN OFFICER | NMLS 1593464
(530) 370-2421
cailey.murschel@pmrloans.com
pmrloans.com/cmurschel
2260 Lava Ridge Court, Ste 102, Roseville, CA 95661



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BARRY Mathis



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Client Testimonial

"Barry has handled my clients with the utmost professionalism and I know that my established client relationship is safe in his hands when they decide to sell their home. He has become a highly valued partner and makes me look like a rockstar in the rental property arena." - Christa Proctor

HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers

My dad was a traveling preacher and I never went to the same school twice, or started and finished a school year at the same school.

I had my 17th Birthday in Bootcamp and served 10 Years in the Navy!

I was a tennis player in college and ranked 132nd by the NCAA / ITA Division 1 in 1992.

GET IN TOUCH!

Locations:

**Placer County Office - 915 Highland
Pointe Drive Ste 250,
Roseville CA 95678**

**Folsom / EDH Office - 1024 Iron Point
Rd, Folsom, CA 95630**

**Elk Grove Office - 9245 Laguna
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Chad Sanchez

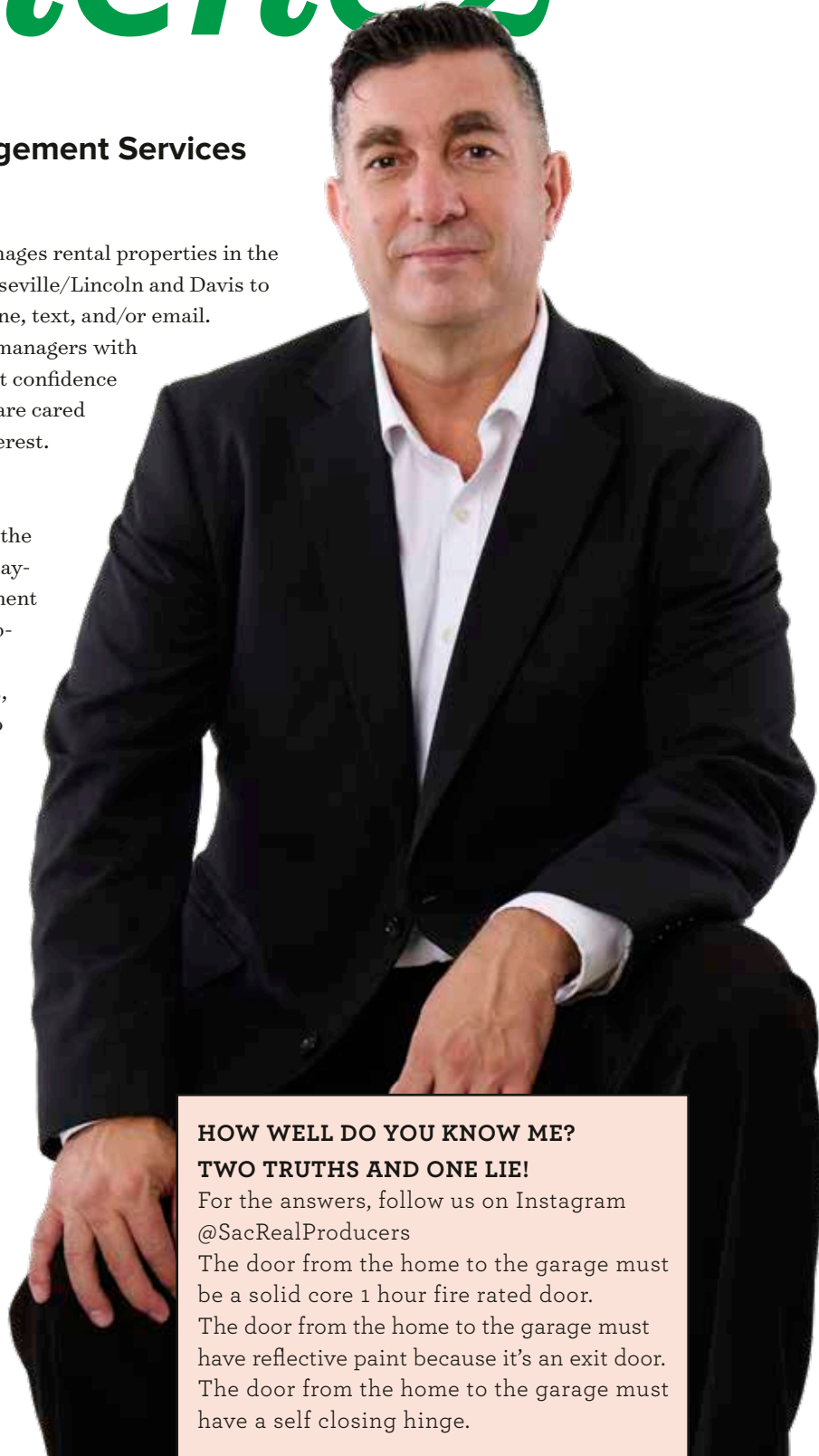


M&M Property Management Services

M&M Property Management Services, Est "1978", manages rental properties in the Greater Sacramento Region from Elk Grove - West Roseville/Lincoln and Davis to El Dorado Hills. I take pride in being available per phone, text, and/or email. Although my hustle is a positive impact, the property managers with all their experience and teamwork allows me to project confidence that the owner's investment in their rental properties are cared for as if the property managers and I have a vested interest.

Client Testimonial

"Chad facilitates the property management process to the point where I am seamlessly able to transition to the day-to-day property management operations. His commitment to being a Lead Conversion Specialist, signing the property management agreement contracts, marketing the rental properties, showing rental properties to renters, collecting rental applications for Tenant Guarantors to approve, writing lease agreement contracts, conducting a walk-thru with tenants, handing out the keys and submitting the all rental property documentation to be uploaded on Property Ware for the home providers to access. It's important to him that not only the transition from the Property Management On-Boarding process is ideal, but managing the day-to-day operations is a premier service as well. It's a pleasure to work with Chad as he is a team player and is always willing and able to jump in and help wherever needed." - Antonia Mitrou-Cole



HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers

The door from the home to the garage must be a solid core 1 hour fire rated door.

The door from the home to the garage must have reflective paint because it's an exit door.

The door from the home to the garage must have a self closing hinge.

GET IN TOUCH!

Location: 1545 River Park Dr. Suite

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Phone number: 530-554-0804

Website: mmproperties.com



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Dmitry Karkov



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In the dynamic realm of real estate, success hinges on the power of collaboration and the ability to offer exceptional value to your clients.

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Client Testimonial

"I was referred to Dmitry from my REALTOR® on my new house purchase as the downstairs bedroom had carpet, and I wanted to convert it as my home office. I wanted to continue the laminate flooring in that room as what was existing downstairs. Dmitry was fast in responding to my questions upon initial inquiry and said all the right things. The work performed was flawless. The room looks great. He was very, efficient, took his time, and the end result was amazing. I really loved the fact that he made the flow from the existing flooring with the new office flooring with no T-Molding, giving it a nice touch. Really appreciated his time and effort and would definitely use Deluxe Flooring again, without question!!" – Evan Poole

HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
My uniform count exceeds the number of hours I sleep daily.
I'm a huge fan of Tropical Deep House Music.
I have a set of 16 worn-out knee pads on the wall in my garage. Each one of them resembles a milestone in a business.

GET IN TOUCH!

Location: PO Box 669 Rocklin, CA 95677
Phone number: 916-842-5262
Website: deluxeflooring.net

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Matt Stumpf



Gold River Floors

Gold River Floors is the only employee-owned flooring company in the greater Sacramento area. We offer a full-service approach to flooring buying. Our team will help a client find the perfect flooring option, come to the home for a measurement, and perform the installation.

HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram @SacRealProducers
Honeymooned in Cuba.
I have lived in five different countries.
I made a half-court shot to win free Kings season tickets.

GET IN TOUCH!

Locations:
11367 Pyrites Way, Gold River 95670
98 Clarksville Rd, Folsom 95630
4250 Power Inn Rd,
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Phone number: 916-505-5219
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Carlos NAVARRO

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Client Testimonial

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HOW WELL DO YOU KNOW ME?

TWO TRUTHS AND ONE LIE!

For the answers, follow us on Instagram

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I can run a 50k.

I have 10 dogs.

I have a PhD.

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-Kimberly Yee, Keller Williams Realty

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(left) Shelby Elias, owner of Soar Energy, (center) Tarek El Moussa, (right) Brian Decker

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Andrey Tupikov



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Client Testimonial

"I use Good Life for all of my construction needs both personally and professionally. They did an entire remodel at my house, added 400+ sf, did an entire build out of our commercial space where we house our team and have done a ton of work for clients of ours too. While they do great work, the best part about Good Life is who they are and how they do business. They're excellent communicators and never have to be babysat to show up or finish a job on time. If that wasn't enough, the owner of the company volunteers both time and money to multiple service projects across the globe. A company's value isn't just in their product, it starts with their people and Good Life Construction exceeds the standards of what you'd expect in their industry." - Shelby Ryburn

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- Dmitriy Tupikov, CEO

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John Jackson



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TWO TRUTHS AND ONE LIE!**

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I have won a beauty pageant.
I have planned bank robberies for a living.

GET IN TOUCH!

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TWO TRUTHS AND ONE LIE!**

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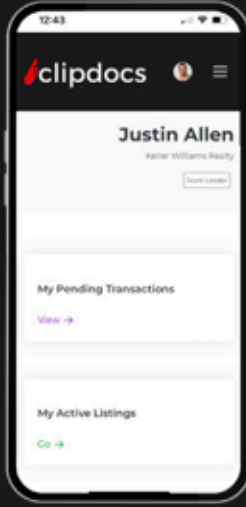
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Three steps to get started:

- Define your goals (Purpose of the investment)
- How much time (Time Horizon)
- Define tolerance for risk

Over time these needs will change.
Consult with an advisor on a regular basis!



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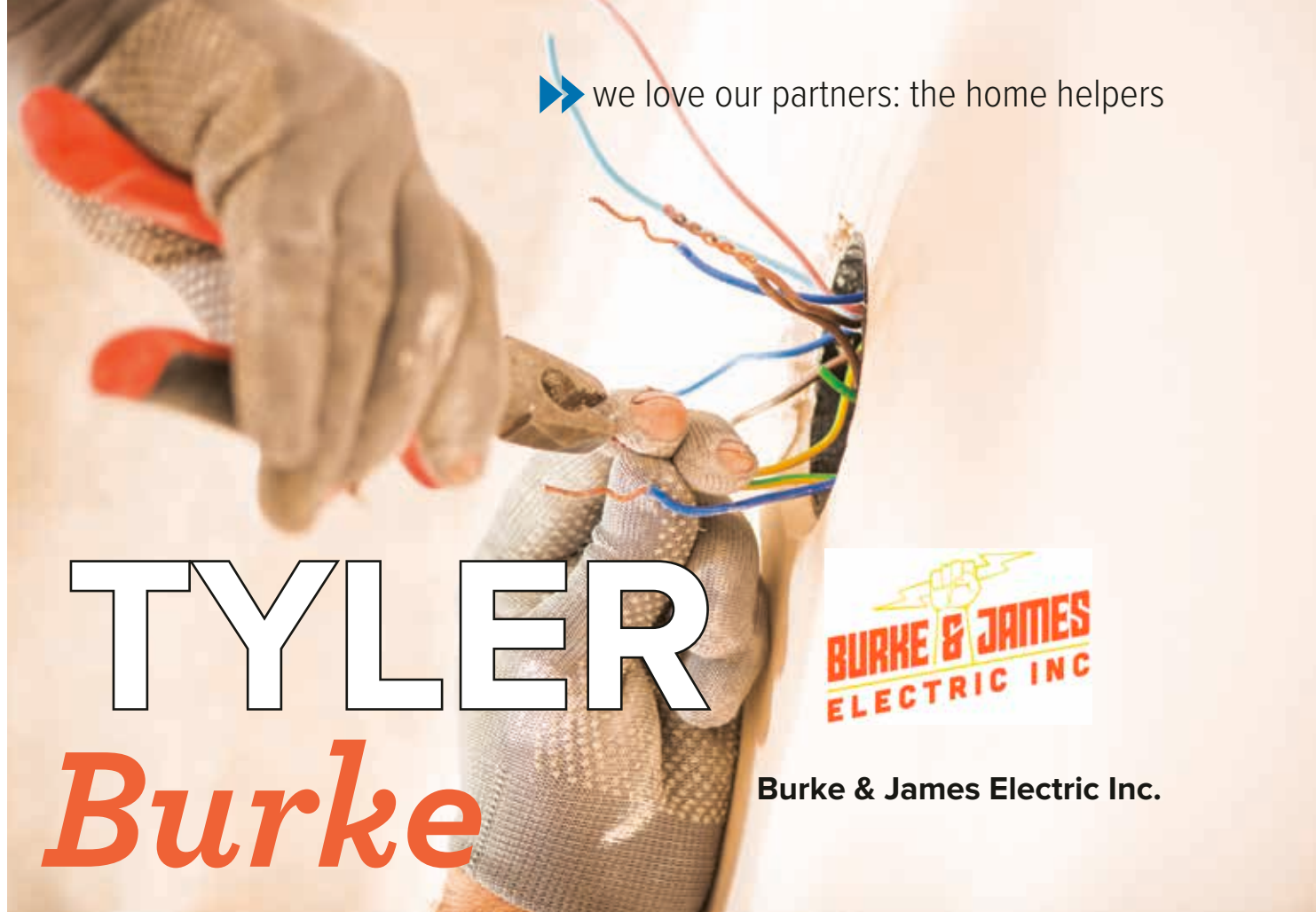
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