

MEMPHIS

REAL PRODUCERS.®

CONNECTING. ELEVATING. INSPIRING.



RISING STAR: SANDRA BARKLEY
CELEBRATING LEADERS: ASHLEY EDWARDS
PARTNER SPOTLIGHT: TRAZO DESIGN

COVER STORY:

*Marq Cobb &
Brittany Myers Cobb*

NOVEMBER 2023



SADDLE CREEK TITLE

*The Mid-South's leader in client-focused,
innovative closing solutions.*



Saddle Creek Title, LLC

775 Ridge Lake Blvd. Suite 105,

Memphis, TN 38120

Phone: (901) 753-1600

Neal Hanna

7511 CAPITAL DR.
GERMANTOWN, TN 38138

(901) 701 - 1339

The Reasons

THE AREA'S TOP REALTORS HAVE MADE THE SWITCH TO
THE KARLTON GOVAN TEAM

”

As a REALTOR, it's important to have a lender on your team who enhances the client experience. Karlton always exhibits the highest level of professionalism, expedient service, communication and most of all, smooth on-time closings!! He is a God-send. It's a great feeling working with a lender who cares as much for clients as I do.

- Tina J.

The Karlton Govan Team was a pleasure to work with. Karlton was extremely helpful and responsive throughout the entire transaction. His level of professionalism and persistence is hard to come by these days. I highly recommend that you use his services if you are looking to purchase or refinance your home!!!

“

Fast TURN TIMES

DECISIONS MADE *locally*

In - House UNDERWRITING

CUSTOMER SERVICE
NO ONE CAN MATCH

GoWithGovan.com



KARLTON E. GOVAN
BRANCH MANAGER NMLS#652305

© 2023 Southeast Home Loans, LLC . NMLS
ID#1927621(www.nmlsconsumeraccess.org)
TERMS AND CONDITIONS APPLY





This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

BLINDS/WINDOW TREATMENTS

Desoto Window Treatments
(901) 833-7566

CARPET CLEANING

New Life Carpet Cleaning Services
(901) 569-5112
www.newlifecarpetcleaningservices.com

CLEANING: RESIDENTIAL & COMMERCIAL

Holmes Clutch Cleaning, LLC
Gary Holmes
(901) 864-1239

CLOSING - TITLE & ESCROW

EDCO Title & Closing Co
Shawn Norsworthy
(901) 240-5898

Guardian Title, LLC
Jason Lashlee
(662) 262-1800

Harkavy Shainberg Kaplan PLC
Jeremiah McGuire
(901) 494-1622

Hodges Law Firm, PLLC
Rees Hodges
(901) 238-8960

Home Surety Title & Escrow, LLC
Jeff McEvoy
(901) 737-2100

Medlock Title & Escrow, LLC
Sophie Anderson
(901) 436-1414
www.medlocktile.com

Saddle Creek Title
Neal Hanna
(901) 218-3647

CLOSING GIFTS

Cutco Closing Gifts
Ben Cunningham
(318) 364-7046

HARDWOOD FLOORING

Bonafide Flooring Solutions, Inc.
Daniel Gardeazabal
(901) 331-8809

HOME INSPECTION

National Property Inspection
Derek Groves
(901) 497-0943

Wilson Home Inspections
Colin Wilson
(901) 461-9417

HOME WARRANTY

First American Home Warranty
Seth Lacher
(901) 282-6273

HVAC SERVICES

Brimhall Maintenance Services, LLC
Matt Brimhall
(901) 550-4845

Crowe Services-HVAC
(901) 413-5361
www.crowehvac.com

INSURANCE

Farmers Insurance
Mathew Fields
(901) 250-3680

State Farm Insurance
- Joe A. Sarrio
(901) 853-0831

INSURANCE - MISSISSIPPI

Alfa Insurance
(662) 893-0928
www.alfainsurance.com/
alleyejali

INSURANCE: AUTO/HOME/LIFE

Lovelace Allstate Insurance
Rod Lovelace
(901) 853-5442

MORTGAGE LENDER

Cardinal Financial
Ashley Koon
(901) 277-7982

First Citizens National Bank
Bob Zacher
(901) 489-1217

Mortgage Investors Group
(901) 761-6910
www.MIGMemphis.com

Orion Financial Credit Union
Rachel Campbell
(901) 830-9719

Stockton Mortgage
Kyle Porter
(901) 431-6010
www.stockton.com

Stockton Mortgage
John Brawner
(901) 832-5519

SWBC
Shelley Dunn
(901) 870-1107
www.shelleydunn.com

The Karlton Govan Lending Team
Karlton E Govan
(901) 233-1243
TheKarltonGovanTeam.com

MOVING & RELOCATION SPECIALIST

Black Tie Moving
Scott Caulk
(901) 218-5358

MOVING, STORAGE & RELOCATION

Big League Movers
(901) 881-5581

ORGANIZING / DECLUTTERING

Springer Sisters
(901) 355-7119

Trazo
(901) 257-9484
www.trazo-design.com

PHOTOGRAPHY/ BRANDING

Tracey Simpson Photography
Tracey Simpson
(901) 482-8027

PROPERTY MGT & CASH HOME BUYER/INVESTOR

Foundation Property Management, LLC
James Wachob
(901) 633-2331
ibuyyourhouse.com

REAL ESTATE & PORTRAIT PHOTOGRAPHY

Elizabeth Looney Photography
(901) 569-0808
elizabethlooney.com

REAL ESTATE PHOTOGRAPHY/ VIDEO/MATTERPORT

Pic This House
Keenan Greer
(901) 230-7733

REAL ESTATE PHOTOGRAPHY/VIDEOS

Beck Digital Media
(901) 485-4583

Lensman Real Estate Photography
Michael Berry
(972) 814-1937

ROOFING/REMODELING

Palmer Construction
(901) 490-4742

STAGING & HOME DESIGN

Luxury Interior by TL
(901) 907-4556

WIFI AND INTERNET SOLUTIONS

Xfinity
(855) 870-1311
xfinity.com

BLACK TIE MOVING

CALL NOW!
(844) 920-2966

STRESS FREE MOVING SOLUTIONS

MEMPHIS, TN

Over the years, Black Tie Moving has built a reputation for excellence within the industry by providing exceptional moving services to customers in cities across the United States.



WHY BLACK TIE?

- PROFESSIONAL TEAM**
Our movers are background checked and clean cut, providing you with the utmost professionalism while in your home.
- LICENSED & INSURED**
We are licensed and insured to cover any accidents that may happen during your move.
- TRUSTED**
We are a trusted moving company that has worked with many celebrities and rock stars just like you!

AGENT ADVANTAGE
A PROGRAM FOR REALTORS

- SIGN UP**
- REFER CLIENTS**
- EARN MONEY!**



www.blacktiemoving.com/VIP

**GET A
GUARANTEED
OFFER ON
YOUR HOUSE!**



James Wachob

Dear Realtor Friends,

Do you have a listing that needs to be sold AS-IS or quickly? James will make a cash offer to buy any house in the Memphis area! We love working with our fellow Realtors!

- AS-IS no repairs necessary
- Close fast with cash
- Tenant occupied or vacant
- Vacant lots - we are home builders
- Large package deals
- Foundation Failure
- Fire-damaged properties
- Seller's Agent keeps both sides of the commission

**We buy tenanted properties!
CALL: (901)-509-9889**



FoundationPM.com
Quality Rental Homes

PROPERTY MANAGEMENT IN GREATER MEMPHIS

Quality Rental Homes



All aspects of managing your new rental property are already in place. Once you are under contract on a property you love, your relationship with the property managers will begin as we go to work for you:

- Marketing your rental to obtain a qualified applicant
- Vetting and placing quality tenants
- Collecting monthly rent, on time
- Responding to maintenance requests, in a timely manner
- Communicating with tenants, and rental owners
- Keep your property occupied and cash-flowing so you get to sit back and enjoy your monthly rent payments as they are deposited into your account.







James Wachob



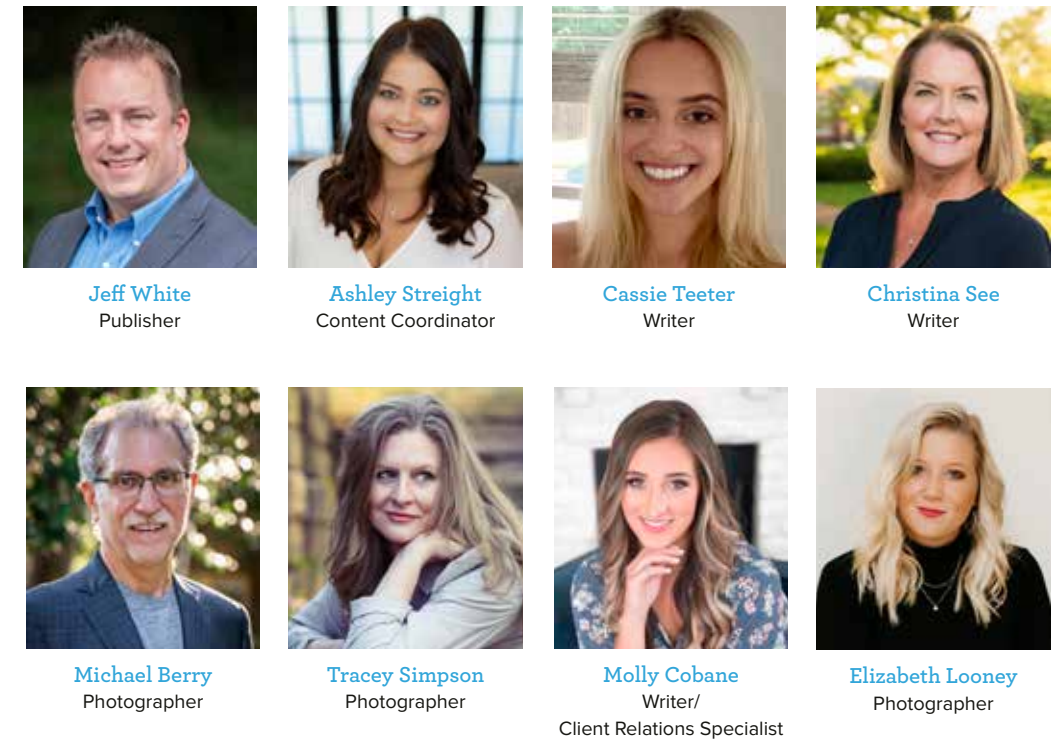
Foundation Property Management, LLC 8520 Macon Road Cordova, TN 38018
Licensed in TN (294924) & MS (B-0004)

Foundation Property Management, LLC is a licensed Real Estate Brokerage in TN (294924) & MS (B-20004)
8520 Macon Road Cordova, TN 38018 901-633-1484

TABLE OF CONTENTS

 04 Preferred Partners	 10 Publisher's Note	 12 Partner Spotlight: Trazo Design
 20 Rising Star: Sandra Barkley	 26 Celebrating Leaders: Ashley Edwards	 34 Cover Story: Marq Cobb & Brittany Myers Cobb

MEET THE MEMPHIS REAL PRODUCERS TEAM



If you are interested in contributing or nominating REALTORS® for certain stories, please email us at Jeff.White@RealProducersMag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Memphis Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.




Your Local, *Trusted* Lender

Helping you find a home loan you'll feel great about

Whether you're buying your first home, moving up, or down-sizing, I focus on helping you get the right loan product for your particular situation. Contact me today to learn more about the variety of loan products we have to offer.

CALL NOW

SHELLEY DUNN
Producing Branch Manager | NMLS #185241
901.870.1107
Email: shelley.dunn@swbc.com
Web: shelleydunn.com
7145 Swinnea Rd, Suite 1, Southaven, MS 38671



SWBC Mortgage Corporation, NMLS #9741, check licensing at www.nmlsconsumeraccess.org. Loans subject to credit and property approval, restrictions and conditions may apply. Not all loan programs or loan amounts available in all areas. Programs and guidelines subject to change without notice. Corporate office: 9311 San Pedro Ave., Ste. 100, San Antonio, TX 78216. © 2023 SWBC. All rights reserved.

HL

HODGES

LAW FIRM, PLLC

Expect professionalism.

Lincoln Hodges, Attorney at Law
lhodges@gohodgeslaw.com

L. Rees Hodges, Attorney at Law
rhodges@gohodgeslaw.com

2294 S. Germantown Road • Germantown, TN 38138
P: 901.754.6440 • www.gohodgeslaw.com

PRACTICE IN TENNESSEE AND MISSISSIPPI



Pay only for the protection you want.

Finding the right home can be a lot of work, but adding the right coverage is easy with Allstate House & Home™ Insurance. I can help you customize a policy for your home and **save an extra 10%** for signing up now.

Plus, when you bundle your home and auto policies, you can save even more. Call me or stop by my office for a free quote!



Rod Lovelace
901-853-5442
Collerville and Memphis Locations
rodlovelace@allstate.com
allstate.com/rodlovelace

You found the one. Now protect it.

Proudly protecting our community for over 20 years.



Coverage, discounts and features are subject to terms, conditions and availability. 10% discount applies to premium for major perils. Savings vary. Allstate Vehicle and Property Insurance Co., Allstate Property and Casualty Insurance Co. © 2015 Allstate Insurance Co.

3 THINGS TO BE GRATEFUL FOR IN THIS MARKET

Dear Friends,

There's no denying this is a crazy season in the history of real estate. The ever-shifting market dynamics, economic uncertainties, and unforeseen obstacles have tested the mettle of us all. Yet, as we navigate this challenging terrain, we are reminded to be grateful. Grateful for the lessons learned, the resilience exhibited, and the opportunities that still abound. Here are three things to be grateful for in this crazy economy:

1. RESILIENCE AND ADAPTABILITY:

The real estate market, much like the Memphis spirit, has always been resilient. In the face of adversity, real estate professionals in our city have not just survived but thrived. The ability to adapt to changing circumstances, pivot strategies, and embrace technology as a tool for transformation has been remarkable. The resilience of this community is awe-inspiring, and it reminds us that even in the most challenging times, there's always room to grow.

2. COMMUNITY AND COLLABORATION:

The real estate market thrives on

collaboration, and Memphis is a shining example of that ethos. In times of uncertainty, the strength of our community has never been more evident. Realtors, brokers, and industry stakeholders have come together, sharing insights, strategies, and support. We're grateful for the spirit of cooperation that has helped us weather the storms and emerge even stronger.

3. MARKET EVOLUTION:

While it's easy to focus on the challenges, we can't ignore the opportunities that have arisen from the evolving market. New trends, investment possibilities, and a renewed focus on innovation have breathed fresh life into the real estate landscape. As Memphis continues to grow and change, there's an exciting frontier for those who dare to embrace it.

In the midst of adversity, let us remember the power of gratitude. It's our beacon of hope and our source of strength. Together, we'll continue to thrive, because in Memphis, challenges are merely opportunities in disguise.

Warm regards,
Jeff White
Owner/Publisher



T R A Z O

ORGANIZED
DESIGN

(901) 257-9484 • trazo-design.com • trazodesign

WE OFFER EVERY LEVEL OF MOVE MANAGEMENT!

- Simply PACKING + UNPACKING + ORGANIZING
- White glove service where we handle every aspect of a move



TRAZO COORDINATES + STRATEGIZES + DESIGN PLANS WITH:

Moving companies • Interior Designers • Realtors • Builders • Contractors, and more!

Trazo manages each desired aspect, transforming your move and your home.



GUARDIAN TITLE

REALTORS® enjoy:

- Full service on every transaction
- Online or App-based Net Sheet Calculator and Closing Costs Estimator
- Timely and accurate title commitments
- Superior communication
- Knowledgeable and professional staff
- Contract upload capability, email, or drop off

**PRECISE NUMBERS
PRECISELY WHEN
YOU NEED THEM!**

Create custom Seller Net Sheets, Buyer Estimates and Refinance Estimates online or in print with our quote calculator. Then easily submit your order with just one click!



662-262-1800 | guardiantitle.net | office@guardiantitle.net



6080 Getwell Road | Suite 300 | Southaven, MS 38672



Meet TRAZO DESIGN

CRAFTING HARMONY & EFFICIENCY

Moving into a new home can be a massively overwhelming experience. However, Trazo Design is here to help. This team, founded and led by Clare Richardson, has extensive knowledge and experience with each step of the process. These women are a force to be reckoned with, and we could not be happier to have Trazo Design as one of our Preferred Partners here at Real Producers.



In Panama, Clare became a liaison project manager for the organization her husband worked alongside. She worked managing renovations and additions. The spaces were small, helping her fine-tune her organizational skills. Living in a small home with three children and twins on the way, this was personally essential. She eventually designed the renovation of her own home there,

whilst also learning to speak Spanish.

Clare Richardson grew up in Memphis and then earned her bachelor of arts at Ole Miss. There, she met her husband, Nathan. The two have five children: Rowan, Essie, Field, and their twins, Laney and Berdie.

After college, Clare was undecided on a career path. That changed when she read a newspaper article about a group of women who were professional organizers. As the eldest daughter with a knack for organizing, she had to know more about the job. She met one of the women in the article at Starbucks and attended one of the group's meetings. After learning more about the specifics of professional organizing, she knew she had found her niche. Now, she's been growing her business for 20 years.

She started as a one woman show at age 23 and along the way, she added her own team members. Since she was living in Nashville at that time, some of her first clients were well-known country music singers. Some of these include Tiffany Fallon, Joe Don Rooney, and Josh and Jennifer Turner. Six years later, she and her family moved to Panama.

Then, in 2015, the Richardson's moved to Memphis. This is when she started Trazo Design. Clare put a lot of thought into naming and branding her company. Trazo is a Spanish word, meaning 'paint brush strokes.' With a career with so much variation and working with fine details, this was a very fitting name. She also built her team, which now includes: Laura Curlin, Shannon Peterson, Bethany Clark, Angela Duncan, Ashley Glisson, Ashley Mcknight, Joyel Wiley, Katie Harris, Madi Smith, Megan Prescott, Anna Gunn, and Zoe Collins.

They can manage an entire relocation, working with moving companies, contractors, designers, and realtors. Anywhere stuff needs to be managed, Trazo can strategize and handle it.

Trazo Design is not just a group of women professional organizers. They use organization to rethink all the spaces and places that require function and order. They can even design closets, pantries, kitchens, bathrooms, and garages: anywhere items are stored. They can pack up a home, manage a relocation, unpack a home and set it all up to near perfection.



“

**WE ARE IN THE DETAILS. WHEN
TEAM TRAZO SHOWS UP, I PROMISE
IT IS A RELIEF. WE WANT TO MAKE
PEOPLE FEEL BETTER. ”**



“There’s never just one person showing up. Many hands make light work. Two minds are better than one. We can get a lot done quickly. We help people move well and relocate better, all under the guise of organization.”

“Every house is a little different. The process is exciting, but it can also be a lot to deal with. We come alongside realtors and their clients and pick up the hard parts of relocating. Because we do this every day, we know which questions to ask so that we can personalize our clients’ houses. Most moves are what we call “fractured” but we know how to pull it all together, the purge, the storage units, the rentals, the downsizing and upsizing, all the multi-layers. We know our service is a luxury, but we also know we bring calm, order and beauty to chaos!”

“We are in the details. When Team Trazo shows up, I promise it is a relief. We want to make people feel better. If we don’t know how to do something, we

will figure out how to do it. We are a service-oriented business and we’re good at what we do.”

Being a “working mom boss” for 20 years with five children can be challenging to manage at times, but Clare is grateful for everything she has fought for and accomplished. She loves her job and is encouraged by the people she works with every day, both her team and her clients. Her family can see her find joy in motherhood, marriage, and in her work! With a team that shares Clare’s outlook on success, Trazo Design is a name to remember for your next move.

“Success, at the end of the day, is knowing you’re doing a good job. It’s knowing that other people are talking about your business, and sending referrals. Of the many ways you could measure success, for me, relationships are the most important thing. If my family is happy, if my team is laughing while we work, if our clients are happy and find relief from our service ... That’s how I know I’m doing something right.”

How Does Memphis Real Producers Work?

CONNECTING. ELEVATING. INSPIRING.

FOR THOSE WHO MAY BE NEW TO REAL PRODUCERS, OR IF YOU ARE JUST CURIOUS, HERE ARE SOME QUICK FACTS ABOUT REAL PRODUCERS:

The Heartbeat: We seek to elevate the culture of our local real estate community by **INSPIRING** us to **KNOW ONE ANOTHER BETTER**, creating stronger **CONNECTIONS**, more trusted relationships, and more repeat business for everyone involved.

Distribution: This magazine is sent free of charge to the top 500 agents in the greater Memphis area based on MLS productivity. Within this area, there are over 5,000 active agents, but everyone who receives this publication is part of an elite group. You are remarkable. Just to be in this group is truly a badge of honor!

Content: This is all about you, the Memphis real estate community. We do personal and unique stories on members of this community, giving you a platform to inspire others. Our goal is to go beyond the numbers and take a deep dive into the personal side of the industry, to inspire us to know one another better. It costs absolutely nothing for a real estate agent to be featured in the publication.

But to be featured, an agent must be nominated by a peer or leader in the Memphis real estate community. We are always taking nominations and encourage you to nominate individuals who are making a huge impact on our local real estate market.

Our Partners: Anyone listed as a “preferred partner” in the front of the publication is a part of this community. They will have an ad in every issue, attend our events and be a part of our online community. We don’t just find these

businesses off the street, nor do we work with all businesses that approach us. One or many of you have recommended every single preferred partner you see in this publication. We do not meet with businesses until they are vetted by one of the agents in our community and receive a “stamp of approval.” If you are looking to add to your arsenal of incredible vendors, look no further.

Connections: We love connecting REALTORS® and BUSINESSES in a variety of creative ways. If you ever would like a personal introduction, we would love to arrange it.

Events: Along with the monthly publication, we host various social networking events where top agents, along with our top preferred partners, get together at reputable local venues to rub elbows, mastermind, have a good time and strengthen our greater Memphis community. We communicate information about the events through the publication, emails and social media.

Contribution: If you are interested in contributing, nominating REALTORS® for certain features, know of top-notch affiliate partners who should be a part of our community or would simply like to network, please email me at any time. I look forward to hearing from all of you!



Jeff White
Owner/Publisher
Memphis Real Producers
Jeff.White@RealProducersMag.com

Gobble Up Delicious Savings!

As you give thanks for holiday feasting, give thanks for home warranty coverage, too. Providing scrumptious out-of-pocket savings when covered items break, it's truly the gift that keeps on Thanksgiving.

Contact me for details



Your Local Resource

Seth Lacher

901.282.6273

slacher@firstam.com



"My goal is to bring value to your business"

firstamrealestate.com | Phone Orders: 800.444.9030

©2023 First American Home Warranty Corporation. All rights reserved. 41344334010200_1_23



EDCO Title provides exceptional closing and title services such as:
 RESIDENTIAL & COMMERCIAL REAL ESTATE CLOSING, REFINANCES, LEASES,
 REMOTE CLOSING SERVICES (WE COME TO YOU), REO PROPERTY CLOSINGS, RELOCATIONS

6510 Stage Rd, Ste 1, Bartlett, TN 38134
 Christy@edcotitle.com • 901.282.7222

Our EXPERTISE equals your COMFORT.



We want to be your preferred Heating and A/C Contractors

Provided Services on any Make/Model/Efficiency

- HVAC System Inspections
- Repairs/Service/Installation
- Consultation/HVAC System Design
- Duct-work Repairs & Installation
- Home Warranty Inspections
- Zone System Install/Repair
- Thermostat
- Air Quality Solutions
- Energy Audits
- Home Inspection Punch List

**Contracted licensed General Contractor for any additional repairs or remodels.*

**Call Now:
(901) 550-4845**



In the realm of mortgages, every hero doesn't wear a cape ~ meet Kyle Porter, the...

Super Stockton Mortgage Superstar Producer!

Unleash the power of ultimate mortgage solutions today!

Kyle Porter

Super Producer and Branch Manager NMLS 45445
901.590.7193 | kyle.porter@stockton.com



stockton.com

Stockton Mortgage NMLS 8259 | Equal Housing Lender | nmlsconsumeraccess.org



NATIONAL PROPERTY INSPECTIONS

WE ARE NORTH AMERICA'S PREMIER INSPECTION SERVICE



MENTION THIS AD TO GET YOUR CLIENTS \$25 OFF A BUYER'S INSPECTION

npiweb.com/nwms • 901-497-0943 • nwms@npiinspect.com @npinorthernmississippi.com

New Life
Carpet Cleaning Services



YOUR ONE-STOP SHOP TO BRING **NEW LIFE** TO YOUR LISTINGS!

CARPET CLEANING.
TILE AND GROUT CLEANING.
UPHOLSTERY CLEANING.
HARDWOOD FLOOR RESTORATION.

TEXT US FOR A FREE ESTIMATE!



JUSTIN HALL

901-569-5112

justinpredators88@gmail.com

www.newlifecarpetcleaningservices.com

REAL PRODUCERS PODCAST

Inspiring conversations with the nation's top real estate agents.

Same Brand, New Reach – Tune in for free today

Listen on Apple Podcasts

LISTEN ON Spotify

Listen on amazon music



podcast.realproducersmag.com

realproducersmag.com

THE ACE AGENCY LLC

THE BEST AGENTS IN THE BUSINESS!



YOUR #1 CHOICE FOR INSURANCE

ACROSS THE STATE OF MISSISSIPPI
AUTO | LIFE | HOME | COMMERCIAL

ALLEY EJLALI
Office (662) 893-0928 | Cell (843) 324-0930
AEjlali@alfains.com | www.alfainsurance.com/alleyejlali

Memphis Real Producers • 19

Meet Sandra Barkley



▶▶ rising star

By Christina See
Photos by Elizabeth Looney Photography

FULFILLING CLIENT DREAMS

This month's *Memphis Real Producers* Rising Star Spotlight shines on Sandra Barkley with The Real Estate Agency. Born in Utah but raised in Cordova, TN, Sandra did not take the traditional route through high school and college. As a teenager, she really wanted a job instead of a high school diploma. So, she left high school after her junior year, and from ages 17-29, Sandra worked a series of odd jobs -as a nanny, cleaning lady, bartender, waitress, retail store manager. You name it, she worked it.

When Sandra was just 21, she married Chris and gave birth to twins, Hayley and Hayden in 2004. Unfortunately, their marriage was not a fairytale, happily-ever-after story. After seven topsy-turvy years, Sandra packed up the twins and moved in with her brother for a couple of months. Eventually, she and the twins moved to a house in Raleigh. Sandra had always dreamed of becoming a hair stylist, so she took a 14-month program at Cosmetology School and earned her cosmetology license in 2011. She was a successful hair stylist until 2020.

Happily, in 2011, Sandra met David Barkley through friends. Sandra and David had a baby, Harper, in 2013, and Sandra married David in 2014. In 2020, the hair salon was shut down due to Covid. Her daughter was 16 and was taking a high school course in finance and budgeting. She asked Sandra what they would do financially if David ever died. Sandra knew Hayley was worried about how they would manage without their primary income provider, so Sandra started real estate school online that very month.

Sandra was right in the middle of real estate school when David passed away suddenly in 2020. She had

started an online course and ended up not retaining much information due to grieving David's death. She decided to start in person at Crye Leike Success School. On the last day of school, she realized she had to get her GED to qualify for her real estate license. She studied online, passed the GED test, and then started studying for the real estate exam. Sandra took the

real estate exam the morning after her father passed away from Stage 4 cancer. She had stayed in the course when David passed because she knew she would never do hair again. She just couldn't see herself going to work every day and standing behind the chair to talk about her husband's passing. She wanted a career that would allow her to be present at





everything her kids needed her to attend and to be able to travel to see them at her leisure when they left for school. Little did she know that real estate would become exactly what she needed and wanted for her life.

The most rewarding part of the business for Sandra is standing beside her clients on this stressful journey. One client moved out of the home she loved and had to move in with her son because she had lost her sight. Sandra was there to hold her hand, even though the client couldn't see her. She never saw Sandra or knew what her face looked like, but she trusted her. Another client was going through a nasty divorce and Sandra was there every step of the way, helping [GUL] her client to buy their first home on their own and start a new chapter. Sandra was there for her friend who was leaving an abusive relationship and buying their first home. These are just some of the reasons why she loves her job so much. "Everyone has a story that deserves to be heard," says Sandra, and "Helping others achieve their dreams is so fulfilling!"



Everyone has a story that deserves to be heard ... helping others achieve their dreams is so fulfilling!



Sandra is now very happily married to a wonderful man, Justin, who is a contractor. Hayley is at The University of Arkansas studying Psychology. Hayden is playing D1 basketball at Southern Utah University studying Business. Daughter, Harper (10), is in 5th grade at Lakeland Prep and is a

cheerleader. Her stepson, Ethan (15), is in 10th grade and is working to rebuild a truck with his dad now and wants to be a pilot, and her stepdaughter, Vivien (13), is in 8th grade and wants to be a hairstylist one day, like her stepmom. The family has 3 dogs and 2 cats, and they all

love to hang out together. They also love to travel to watch Hayden play basketball and enjoy Chi-O activities with Hayley. They enjoy cooking out, having people over, and hanging out with family and friends.

Big League Movers would like to congratulate **Sandra Barkley** on their Rising Star feature this month!

Big League is the proud monthly sponsor of the Rising Star Article in Memphis Real Producers Magazine.



**ALL-INCLUSIVE
MOVING SERVICES**
MOVING
LOCAL & LONG DISTANCE
STORAGE • WAREHOUSING



STORAGE
SHORT TERM STORAGE
LONG TERM STORAGE VAULTS
MOVERS INCLUDED



PACKING
UNPACKING,
PLASTOMAT,
ANTIQUES

Our all-inclusive services help realtors and small businesses by making their jobs easier!

4660 Distriplex Dr Memphis TN 38118 ★ BigLeagueMovers.com

901-486-6897 ★ Sales@BigLeagueMovers.com

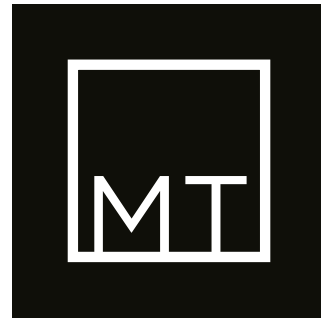
Fully licensed, bonded & insured.

Medlock Title & Escrow

Real Estate Closing Services in Tennessee & Mississippi



Sophie Anderson
sophie@medlocktitle.com
(901) 436-1414
www.medlocktitle.com



CroweHVAC.com | 901-413-5361 | info@crowehvac.com



Let us worry about HVAC Maintenance.
Sign up for our Maintenance Plan.

BUILT TO A HIGHER STANDARD™
American Standard
HEATING & AIR CONDITIONING

We will donate \$100 for each residential HVAC installation completed to St. Jude Children's Research Hospital* to support its mission: Finding cures. Saving children.®

Proud Partner

Check out our Facebook page to see if you can find out "Where's Richard"!
f /crowehvacandair

- AC & Duct Inspection
- Furnace & Plumbing Visit
- Includes:
- Two Visits per Year
- 10% Off Repairs
- No Weekend or Overtime Charges
- 2 Payment Options (Monthly or On Time)
- \$20 per System, \$9 per Additional System
- Addons:**
- \$4/mo. additional for quarterly visits
- \$1/mo. additional for gas fireplace

 **Lensman Real Estate Photography**
PHOTOGRAPHY | VIDEO | AERIALS | TOURS



Honest Relationships. High-Quality Media.
A package for every listing.

www.lensmanphoto.com
972-814-1937
michael.berry@lensmanphoto.com



HOME INSPECTIONS FROM A FIREFIGHTER'S PERSPECTIVE



SERVICING THE GREATER MEMPHIS AREA

At Wilson Home Inspections, your client's future property will be inspected by an **experienced professional** who has 13+ years of construction experience and is also a firefighter. Refer the inspector you can trust to find all the safety hazards.


COLIN@HOMEINSPECTIONMS.COM
901-461-9417
HOMEINSPECTIONMS.COM
Licensed in New Home Inspections in Mississippi!
f @INSPECTMS

Mortgage Lending Done Right

"I love the idea of being able to guide someone along the path of homeownership. The best part of my job is helping families realize their dream of owning a home. I'm always available for my clients so please contact me anytime."




CARDINAL
FINANCIAL COMPANY LIMITED PARTNERSHIP, NMLS 66247

Ashley Koon Edwards

Cardinal Financial Company, Limited Partnership
Producing Branch Manager, NMLS #723341

901-277-7982 ashley.koon@cardinalfinancial.com



Meet Ashley Edwards

▶ celebrating leaders



Photos by Mike Berry

FROM MAKEUP MAVEN TO REAL ESTATE TRAILBLAZER

“In order to lead others well, you have to lead yourself exceptionally well.” - Ashley Edwards

Ashley Edwards is not your typical REALTOR®; she is a force to be reckoned with, a woman on a mission to change lives and create wealth through real estate. Born in Memphis, Tennessee, Ashley’s journey to becoming a successful REALTOR® and a prominent member of the National Association of Realtors is an inspirational tale of determination, resilience, and the pursuit of a higher purpose.

Ashley’s journey began at Lane College in Jackson, Tennessee, where she earned her Bachelor of Science in Biology in 2011. Little did she know that her path would eventually lead her to the world of real estate. After college, Ashley ventured into various fields, from makeup artistry to management at UPS, and even as a counter

manager at Este Lauder. However, life took an unexpected turn when she became a single mother. This pivotal moment ignited a deep sense of purpose within her.

Driven by her passion for helping single mothers and families achieve financial security and regain precious time with their loved ones, Ashley decided to pursue a career in real estate. In 2017, she obtained her real estate license, marking the beginning of her transformative journey. “I got into real estate to make a difference in my community by helping single moms and families accumulate wealth through real estate and help them get some of their time back.”

Ashley’s real estate career took flight in 2017 when she joined Keller Williams. Over the years, she transitioned between different brokerages, seeking the right fit and mentorship. Her journey was not without its challenges, but she persevered, determined to make a difference.



Through her dedication and hard work, Ashley’s career as a REALTOR® has flourished. She achieved remarkable milestones, including awards like MMDC, Top Producer of several months, and recognition among the Top 20 agents at her previous brokerage. In 2023, her team’s total volume reached an impressive \$12 million, with a goal to reach \$20 million.

Throughout her journey, Ashley has drawn inspiration from her parents, who epitomize resilience, wisdom, and the power of self-belief. Their unwavering support and belief in her abilities have fueled her drive for success.

“I can confidently say that my grind and hustle mentality comes from seeing my father work a job and then go and work his own business, see my mom work multiple businesses and then become a successful real estate investor with little to no prior knowledge.”

Ashley’s commitment extends beyond her career; she is passionate about giving back to

her community. She supports organizations like Leadership Empowerment Center, Innovation Church Memphis, Perea Elementary, and New Hope Christian Academy. She believes in the power of education and aims to make a positive impact.

But what truly sets Ashley apart is her dedication to nurturing new talent. She takes immense pride in mentoring and helping her team members transform their lives through real estate. Seeing the joy and the happiness of their families is the most rewarding part of her business.

“The most rewarding part for me has been to take two new agents and help them transform their lives through real estate.”

Looking ahead, Ashley envisions real estate as more than just a career; it’s her lifestyle, a vehicle to change lives, and a way to share her faith. She believes that her journey is guided by a higher purpose, and she is determined to achieve greatness, not just for herself, but for her community and the world.

“Real estate is truly my lifestyle... I can see us having hundreds of expansion teams across the world doing it God’s way with the spirit of excellence.”

In closing, Ashley is not just a REALTOR®; she is an embodiment of resilience, compassion, and unwavering determination. She is on a mission to uplift single mothers and families, and her faith in God’s abundance drives her every step of the way. As she continues to thrive in the abundance of God, Ashley Edwards wants to be remembered as a woman who inspired everyone around her to win.

“We are thriving in the abundance of God. Every win that we have we openly glorify God. Real estate is a vehicle that we’re using to not only help families create wealth, but it’s also our opportunity to share Jesus.”

“

The most rewarding part for me has been to take two new agents and help them transform their lives through real estate.

NOMINATIONS / RECOMMENDATIONS!

NOMINATE YOUR FAVORITE AGENT:

We are always accepting nominations for feature stories! If you know a colleague who is absolutely ON FIRE and deserving of celebration, we would love to feature them in an upcoming edition of *Memphis Real Producers* magazine! Categories may include Top Producer, Rising Star, Team Leader, Broker, Giving Back to the Community, etc. To nominate a fellow REALTOR®, simply scan this QR code and follow the prompts. We look forward to receiving your nominations!



RECOMMEND YOUR FAVORITE VENDOR:

What makes our preferred partners different than any other “vendors list” is that we only partner with businesses that have been vetted and recommended by top agents. In other words, our preferred partners are trusted businesses that can be considered the best in their particular industry. Don’t see your favorite on our list? We would love your recommendations! Scan this QR code and recommend your favorite affiliate business and be sure to state what you love about them! We look forward to receiving your recommendations!



FREE INTERIOR DESIGN CONSULT

GET A PAIR OF COMPLEMENTARY PILLOWS BY REFERRING CLIENTS.

luxuryinteriorbytl.com

LUXURY INTERIOR BY TL
TAMERA LAKES

Elizabeth Looney

PHOTOGRAPHY

PORTRAITS - BRANDING - REAL ESTATE

CELL: (901) 569-0808

RESIDENTIAL & COMMERCIAL CONSTRUCTION

PALMER CONSTRUCTION

Free Estimates!

901-490-4742
wpalmer1@comcast.net

Preferred Vendor with Crue-Leike.

DESOTO WINDOW TREATMENTS

Sales and Installation of CUSTOM Blinds, Shades, Shutters
Family owned and operated since 2005

Samples found on our page

Free Consult and Estimates M-F
901.833.7566

Get your move on

You can't take everything with you on your move. But you can take your services. You can easily transfer your services with the Xfinity app. So it's easier than ever to get connected on the day of your move. Plus, with the Xfinity 10G Network, you get the reliable connection you need to power an entire house full of devices. That's moving made easier with Xfinity.

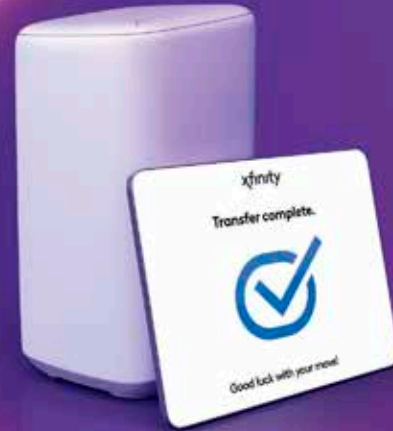
Connect More
200 Mbps Internet

\$40 per month for 12 months

No term contract required. Includes \$10/mo. automatic payments and paperless billing discount with a stored bank account (\$5/mo. discount applies with a stored credit or debit card). Taxes and other charges extra and subject to change.

1-year rate guarantee

WiFi equipment included



1-800-xfinity xfinity.com/move Visit a store today

Restrictions apply. Not available in all areas. Offer expires 12/31/23. Offer requires enrollment in both automatic payments and paperless billing with bank account. Without enrollment, the monthly service charge automatically increases by \$10 (or \$5 if enrolling with credit or debit card information). The discount will appear on your bill within 45 days of enrolling in automatic payments and paperless billing. If either automatic payments or paperless billing are subsequently cancelled, the \$10 monthly discount will be removed automatically. New residential customers only. Limited to Connect More 200 Mbps Internet. Internet: Actual speeds vary and not guaranteed. For factors affecting speed visit www.xfinity.com/networkmanagement.

xfinity 10G

BEST MORTGAGE RATE IN TOWN

SEE OUR RATES HERE

FINANCE YOUR HOME WITH Orion



JASHAD ROBINSON
NMLS ID# 1969985
901.266.2748
jrobinson@orionfcu.com



RACHEL CAMPBELL
NMLS ID# 2295093
901.266.2992
rcampbell@orionfcu.com



ILA BHULA
NMLS ID# 372379
901.266.2870
ibhula@orionfcu.com



TYLES STATEN
NMLS ID# 2498951
901.266.2732
tstaten@orionfcu.com

*Orion has the lowest APR for a 30-year fixed-rate conventional mortgage, according to a weekly survey of all APRs advertised openly on the websites of 2022's 25 highest mortgage producers in Shelby County, TN. Equal Housing Lender.

**Right coverage.
Right price.
Right here in town.**

Joe Sarrio Ins Agency Inc
Joe A Sarrio, Agent
2085 E Winchester Blvd Ste 103
Collierville, TN 38017
Bus: 901-853-0831
TN@joeinsurance.net
www.JoeInsurance.net

Here's the deal. The right insurance should help you feel confident and comfortable. I'm the right good neighbor for that. Call me today.

Like a good neighbor,
State Farm is there.®

State Farm
Bloomington, IL
2001290

SMART MOVE

you chose the

SPRINGER SISTERS

COMPREHENSIVE MOVE MANAGEMENT & ORGANIZING SERVICES WITH UNMATCHED CUSTOMER CARE

DECLUTTERING
ORGANIZING
DOWNSIZING
MOVE
MANAGEMENT

CALL TODAY
901-355-7119

SPRINGER SISTERS.COM

Where Quality Comes First!

Contact us for a complimentary quote!

Commercial & Residential Services
Move-Ins/Outs | Floor Services | Upholstery Cleaning
COVID Defogging | Window Cleaning & More!

Gary Holmes Jr. - Owner
901-864-1239
holmesclutchcleaning@gmail.com
HolmesClutchCleaning.com
@holmesclutch

Michael Beck | (901) 485-4583

Top Quality Photography, 3D Virtual Tours, Drone Photography and Video to
Set Your Listing Apart

Meet Marq Cobb & Brittany **MYERS COBB** ELEVATING MEMPHIS REAL ESTATE

Marq Cobb and Brittany Myers Cobb are not new to the Memphis Real Estate market, but they do have an interesting new twist on it. Myers Cobb Realtors specializes in several areas of Real Estate, which makes their firm truly unique. Most of their focus is on Residential, Land and Recreational Property in Tennessee, Arkansas and Mississippi.

Brittany is President, Partner and a Top Realtor® in Memphis. Marq is a Partner (also a top Realtor®) and Managing Broker. Chuck Myers is a Partner and heads the Land Division.

Marq spent more than 14 years working on the private equity side of the industry at investment firm REI Nation, where he helped start the company, led and trained the sales floor, while also selling roughly \$90 million in Real Estate annually.

Brittany started her career in sales at a Fortune 500 company which ultimately landed her in Network Marketing, where she led upwards of 6,000 people across the globe to become six-figure earners and entrepreneurs. At that time, Brittany was way ahead of most independent entrepreneurs in leveraging social and digital media marketing to build an online presence for networking and financial gain.

It was the Covid shutdown that ultimately led Marq and Brittany to partner together with her father, Chuck Myers, to start Myers Cobb Realtors. Brittany says, "Both Marq and I were working from home during Covid. All three of our kids were at home, in different stages, on different tasks, doing their schoolwork. I was running my business. Marq was selling for REI and successfully running his business, but that's when our relationship shifted and when we recognized each other's business strengths. When we were both working from home together, we realized what an incredible team we

are. Covid was not a pleasant story for most. For us, it truly shifted everything."

"Real Estate has been a main focus in our life," says Brittany. "We have rental houses, Marq has always helped investors, we've bought and invested in our own houses, we've flipped houses, and we have a short-term rental. A large piece of our investment portfolio has always been Real Estate, so doing Real Estate together is natural to us."

During Covid, we looked at the Memphis market and saw a major need for Myers Cobb. We knew we wanted to build something forward-thinking and innovative, where culture was the forefront of all relationships. We wanted to create a diverse team to best represent our city. I knew I could lean in heavily with social and digital media marketing. So, in the middle of Covid, Marq and I both left our lucrative six-figure incomes and decided to start our own company. We had a vision and Marq already had his Broker's license. We wanted to elevate Memphis Real Estate. We opened on December 1, 2020, and that's when Myers Cobb Realtors was born."

Marq: "I knew Brittany would come in and quickly become one of the top luxury agents in the city, just with her presence, sales experience and cutting-edge marketing expertise. Chuck (Myers) is the biggest land and recreational property agent in the Mid-South. We wanted to recruit and train agents to think bigger, get into the luxury space ourselves, partner with Chuck on land and we wanted to create something Memphis has not seen before. That was the vision from the beginning. As successful as our first three years have been, it's only the beginning and we have a lot more to accomplish."

Brittany is the President of the company. This was important to them to be an example not only for



By Christina See
Photos by Elizabeth Looney Photography

cover story



their daughter but to other women, as well. When they started three years ago, there weren't many brokers and agents in town who had much, if any, presence on social media. Marq and Brittany have done very well financially over the past six years in the online space, and it was driven by social media, which is why Myers Cobb is so digital and social media marketing heavy.

As soon as they talked about starting a company, Brittany knew she would get her license. However, she needed to focus on building the company, recruiting agents, marketing the brand, and putting all her focus on the company first. Brittany has now had her license for 11 months and she and Marq together have closed roughly \$16M in sales year to date. They knew the next step to grow the brand was to expand their physical footprint.

Myers Cobb just opened its new office on the 7th floor of the Crescent Center in East Memphis. They are taking a more active approach for producers who want to take it to the next level. Myers Cobb trains their agents on how to build their own brand and leverage social media effectively. There is not a broker or trainer in the city who knows more about social media algorithms than Brittany, who has a proven track record of helping others create six-figure incomes by leveraging their social media.

The most satisfying change for Marq is the shift to a more personal relationship with his clients. Marq says, "I was selling houses to people who had never been to Memphis. I'd never met them, and they never saw the houses they were buying. I was selling 30 houses a month myself and leading a team that sold 70-80. The pace was incredibly intense, but I thrived on it. Now we're selling 50 houses a year, but I get to slow down,

“

CULTURE IS AT THE FOREFRONT

IN EVERY RELATIONSHIP. WE TAKE

CARE OF PEOPLE. ”



build relationships, and I'm in beautiful homes almost every day. But the most special part for me is that I get to come to work every day and build something special with my family.

For Brittany, it's all about the culture. "Culture is at the forefront in every relationship. We take care of people. We meet people where they are, but we are always elevating them, calling them up, bringing them to a different standard. We are always going to that next level. How can we be better tomorrow than yesterday? How can we grow with each other?" Myers Cobb feels they are very well-positioned to be leaders in this industry for the next 20 years.

Marq and Brittany have three children. They have a 12-year-old boy, an 8-year-old girl, and a 7-year-old boy. Brittany says, "We do what we do for our kids, and we want to be a model for them. We are building something for them to be proud of, and for them to look to us as models for them. The second reason that we do this is to show people that there is more out there. My personal satisfaction is helping people win. That was my background for six years. How you get to the top of network marketing is not by your own doing; your success solely depends on how you help others succeed. The more successful your team is, the more successful you are. I did that for 6 years and carried that mindset over. That is why I come to work every single day to help our agents and show them how to win."

Asked if it's difficult to separate family time from work, Marq says, "Sometimes we struggle for a work/life balance, but we always make time for each other and our family. If you had told me five years ago that we'd be working together, sitting side-by-side, every single day and



sharing the same clients, both of us would have said ‘no way, never going to happen’. At one point in our life, we couldn’t have done that. Something shifted during Covid, and we realize how much we really love hanging out together. We work well together – kind of a left-hand/right-hand thing. Everything Brittany is good at, I’m not, and she lets me do the things I’m good at.”

Marq and Brittany talk a lot about the next 20 years. They feel like they are well-positioned, they have made an impact, and they are both in the top 100 in Memphis. They split their volume, but if you combine their sales, one of them would be in the top ten. They feel like they have hit all their three-year goals. In three years, their total Brokerage numbers are close to \$150 million overall for Land, Commercial and Residential.

“

SOMETHING SHIFTED

DURING COVID, AND WE

REALIZE HOW MUCH WE

REALLY LOVE HANGING OUT

TOGETHER. WE WORK WELL

TOGETHER – KIND OF A LEFT-

HAND/RIGHT-HAND THING. ”

With over 17 years of mortgage lending experience, Bob Zacher is committed to finding the right program to meet each customer's financial needs.



FIRST CITIZENS NATIONAL BANK

Apply Online at [FirstCNB.com](https://www.FirstCNB.com)



Bob Zacher
AVP & Mortgage Loan Originator

BZacher@FirstCNB.com
Member FDIC 901-489-1217
NMLS #137172

HARKAVY SHAINBERG KAPLAN PLC
ATTORNEYS AT LAW



YOUR Closing and Title Services TEAM

JEREMIAH M^CGUIRE
ATTORNEY AT LAW

901.494.1622
jeremiah@harkavyshainberg.com
www.harkavyshainberg.com
BLOG: www.jeremiahmcguire.com



Only 9% of people can name their Realtor after 6 years. Put a system in place today to brand your name with clients forever!

Brand yourself with an item of value

Please call me today to set up a zoom gift consult and get a FREE piece of Cutco



GIVE CUTCO!

- Never Consumed / Used Daily, Forever
- High Quality & Guaranteed Forever
- Engraved with your info
- 100% Tax Deductible as Marketing
- Increase top of Mind & Client Retention

Contact Ben to get your Gift System in Place

(318) 364-7046
Ben@thegratusgroup.com

MyCutcoRep.com/BenCunningham

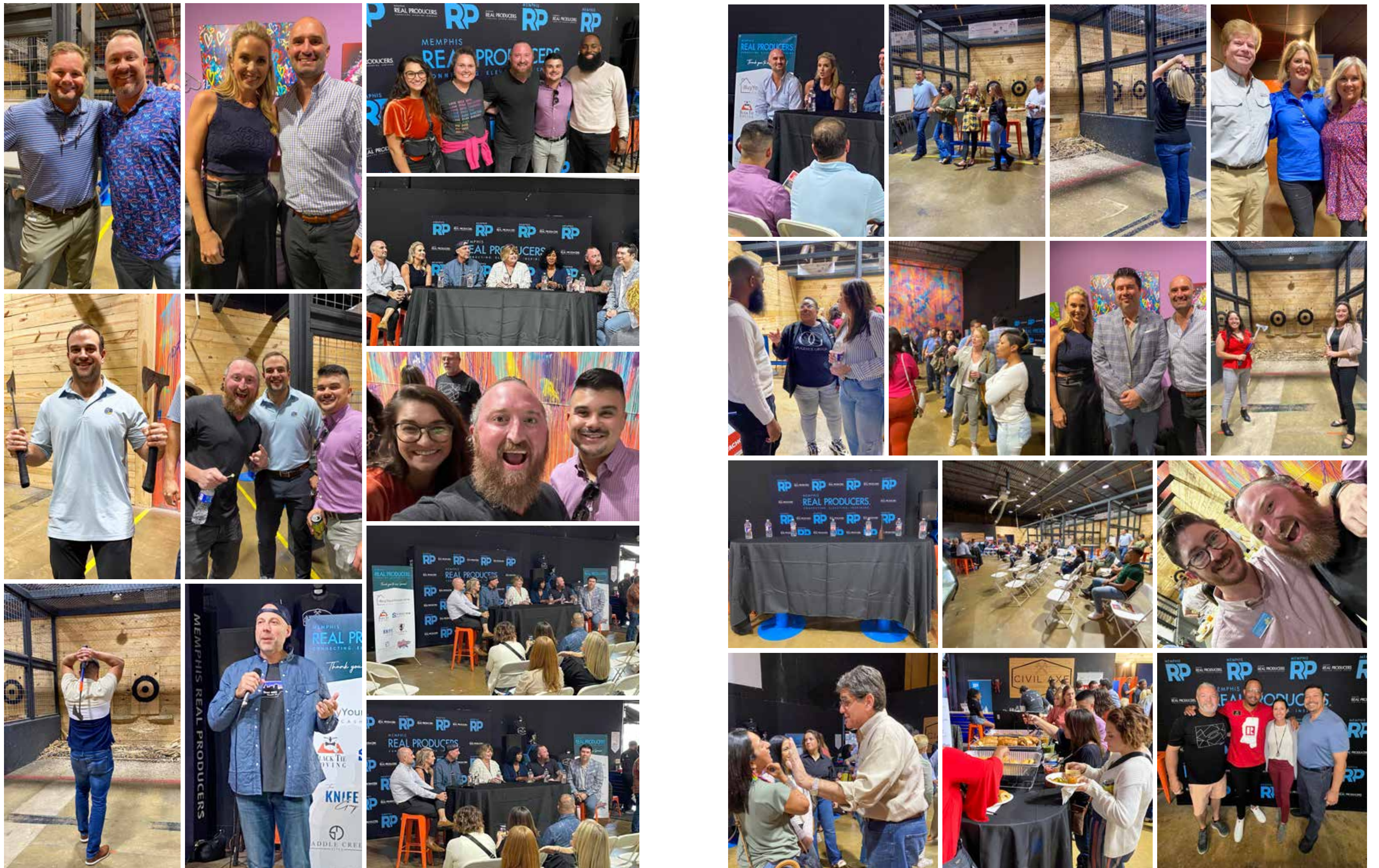
sharpen your axe



ROUNDTABLE & NETWORKING EVENT RECAP

SPECIAL THANKS TO OUR SPONSORS:





▶ announcement

FOLLOW US!

Be sure to follow us on Facebook and Instagram so you can find out who is being featured, check out upcoming events and much more!

@memphisrealproducers

We're focused on growing the personal and professional lives of top real estate agents while connecting them to top affiliates in the area so that the best of the best can grow their businesses together. We're telling the true stories of real estate agents in the top markets around the country. Welcome to the cream of the crop.



WE ARE THANKFUL FOR YOU!

M MORTGAGE INVESTORS GROUP

Our continued commitment to YOU!

- Speedy Customer Follow-Ups
- Fast Pre-Qualification
- Proven Track Record & Reputation



TODD BROWN BRANCH MANAGER 901-619-0418	DARLA BOSTON SR. LOAN OFFICER 901-277-8694	MANO BOYADJIAN SR. LOAN OFFICER 901-496-6266	LINDA MCDOWELL SR. LOAN OFFICER 901-266-1229	LAURA BOYD LOAN OFFICER 901-672-5589	TAYLOR BIRMINGHAM LOAN OFFICER 901-440-9853	DAVE MCDOWELL LOAN OFFICER 901-761-6910
---	---	---	---	---	--	--



ROBIN REVIERE LOAN OFFICER 901-482-3729	SAM SUMMERFORD LOAN OFFICER 662-397-4188	LASHONDRA TODD LOAN OFFICER 901-568-6591	AMY WESSON LOAN OFFICER 901-482-3250	SONYA POLLARD SALES MANAGER 901-596-9006	MORGAN BROWN SIMS TEAM LOAN OFFICER 901-761-6910
--	---	---	---	---	---

901-761-6910

1000 Brookfield Road, Suite 225 • Memphis, TN 38119

www.MIGMemphis.com

Check out what over 2,900 MIG customers have to say about their experience on Zillow ★★★★★

Programs based on borrower qualification. Equal Housing Lender - MIG NMLS #34391, Todd Brown NMLS #125465, Darla Boston NMLS #185666, Mano Boyadjian NMLS #659274, Linda McDowell NMLS #185736, Laura Boyd NMLS #1175847, Taylor Birmingham NMLS #288318, Dave McDowell NMLS #168743, Robin Reviere NMLS #2431276, Sam Summerford NMLS #1245050, LaShondra Todd NMLS #1857997, Amy Wesson NMLS #556838, Sonya Pollard NMLS #358061, Morgan Brown Sims NMLS #2373173.

BONA FIDE FLOORING SOLUTIONS

Whether you need your floors **installed, restored, cleaned, or replaced,**

we at **Bonafide Flooring Solutions** will do whatever it takes to keep our customers satisfied.

- Bona Revive:** Deep Clean & Scruff Removal
- Bona Restore:** Light Sanding & Recoating
- Bona Refinish:** Full Sanding & New Surface



CONTACT DANIEL GARDEAZABAL, OWNER/OPERATOR FOR A FREE QUOTE TODAY! 901-331-8809

MEMPHIS GERMANTOWN ARLINGTON JACKSON SOUTHAVEN

ATTORNEY OWNED & OPERATED

HOME SURETY TITLE



Jeff McEvoy
Send Contracts to docas@homesuretytitle.com
(901) 757-2100
Managing Attorney



Stacy Montegut
(901) 481-1901
smontegut@homesuretytitle.com
TN Business Development



Jessica Crawford
(901) 605-7227
jcrawford@homesuretytitle.com
MS Business Development



Home Surety Title and Escrow wants to be your title and real estate settlement service provider. We service Tennessee and Mississippi.



“John Brawner and his team stole the show... This team is now known as The Mortgage SEAL Team...!” – Kevin Brown-EXP Realty



JOHN BRAWNER

Regional Vice President NMLS 218829
Shalando Ingram | Sherri Quinley | Jak Brawner
901.832.5519 | john.brawner@stockton.com



Stockton Mortgage NMLS 8259 | Equal Housing Lender
www.nmlsconsumeraccess.org | Sherri Quinley NMLS NMLS 546530