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**COVER STORY:**

Mary Clare Baden, Team Lead at Besl, Baden, and Jones, Brokered by eXp Realty

**ON THE RISE:**

Meet Corri Burns with the Woehrmyer Team with Coldwell Banker Realty

Meet the Duffy Team at Comey & Shepherd REALTORS®

**SPONSOR SPOTLIGHT:**

Tim Spanagel Photo + Video

**TOP 150 STANDINGS**

A portrait of Mary Clare Baden, a woman with long, wavy brown hair and blue eyes, smiling warmly. She is wearing a black long-sleeved top and a plaid skirt. The background is a blurred outdoor setting with a brick wall and a window.

**MARY CLARE BADEN**

---

**TEAM LEAD AT BESL, BADEN, AND JONES,  
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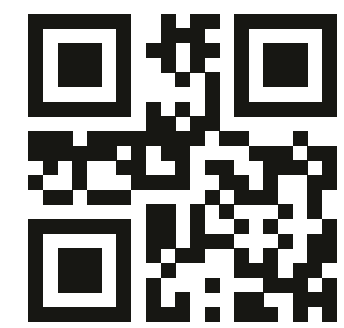
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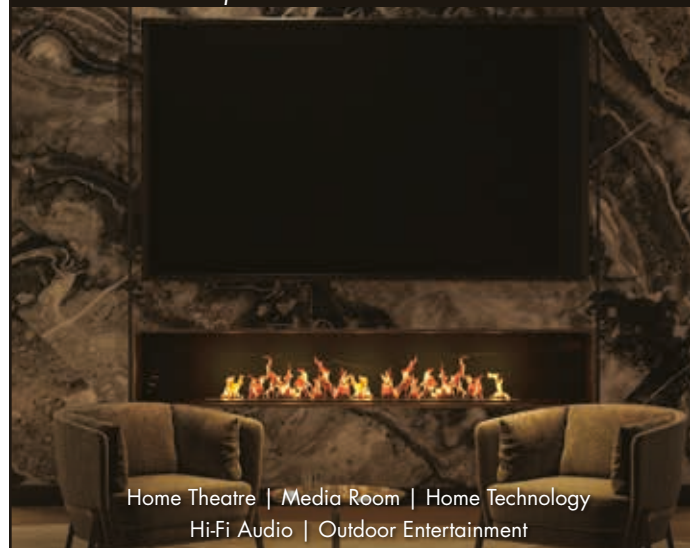


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» cover story

Written by Elizabeth McCabe  
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meet

# MARY CLARE BADEN

Team Lead at Besl, Baden, and Jones, Brokered by eXp Realty



Mary Clare Baden, a native of Loveland, has emerged as a prominent figure in the real estate industry. As the Team Lead at Besl, Baden, and Jones, brokered by eXp Realty, she makes clients' dreams come true, one home at a time.

#### Early Beginnings and Ambitions

From her childhood days, Mary Clare wanted to be in real estate.

"When I was 11 years old, I would go into the office and make copies for my mom," she shares. Her mother, Sue Besl Price, was a REALTOR® and Mary Clare wanted to follow in her footsteps. She did just that, earning her real estate license while pursuing her degree in Accounting at the University of Cincinnati in 2012.

"I started real estate full-time while I was in college," this second-generation real estate agent recalls. "I had every single role there was in real estate." From sales to management, she excelled in the competitive world of real estate.

At one point, she managed one of the top three Coldwell Banker offices in the country; at the same time, her mother was the Principal Broker. Their primary focus was to assist agents in the business, both professionally and personally, offering business planning and personal coaching. However, amidst their corporate success, Mary Clare and Sue felt they were missing a personal connection with their clients.

"We decided to take a step back from the corporate side of things," says Mary Clare. They decided to help clients instead of agents and blaze their own trail to success in the process.



**Joining eXp Realty and Creating a Collaborative Space**

In November 2022, Mary Clare and Sue joined eXp Realty, and in January of this year, they established their office in Blue Ash, known as eXp Towne Square. This move was motivated by a desire to create an environment where small teams and individuals could thrive and collaborate. They believed a positive, collaborative atmosphere is essential for everyone’s success in the real estate industry. To date, they have been proud to join forces with 12 other eXp agents in their office.

Mary Clare is a strong advocate for supporting fellow agents and has embraced the role of a mentor and coach within her office. She encourages agents to market themselves individually or as their own teams, emphasizing collaboration over competition. Her commitment to empowering others is evident in her approach to building a positive and female-centric work environment. “I am very much a girl power person,” she smiles.

Helping others is what Mary Clare does best. “I had so many great mentors when I got started in the business,” she says. Now she is eager to return the favor to others. She knows that there is enough business for everyone, embracing a mentality of abundance.

At Besl, Baden, and Jones, Mary Clare and Sue are joined by their partner, Christy Jones, an outstanding real estate agent who also caters to her clients. Together, this talented trio works together well, helping their clients achieve their real estate goals.

“We are not interested in being a mega team,” reflects Mary Clare. She sees the value of staying small and maintaining a personal touch with clients while working collaboratively with the small teams and individual agents in their office. “A lot of us are working moms,” she adds. “That’s why this support is instrumental to all of our success.”

**Building a Legacy for the Next Generation**

For Mary Clare, leaving a legacy is a personal goal. Her grandfather’s construction business, Fenton Rigging, was passed down to the next generation, and she aspires to do the same. She believes in leaving something for her children and the next generation, both in terms of business and life values.

**Overcoming Challenges and Achieving Success**

Mary Clare’s career in real estate began at a young age, presenting unique challenges. Overcoming objections due to her age was a constant battle, which she tackled by becoming an expert in the intricacies of contracts and earning her clients’ trust through her knowledge. Her hunger for success was evident, as she became one of the youngest office managers in her company and earned a place on the prestigious “30 Under 30” list for Coldwell Banker nationally.

“  
I HAD SO MANY  
GREAT MENTORS  
WHEN I GOT  
STARTED IN  
THE BUSINESS.”



Provided by Mary Baden



A LOT OF US ARE WORKING MOMS. THAT'S WHY THIS SUPPORT IS INSTRUMENTAL TO ALL OF OUR SUCCESS.



Her commitment to her clients knows no bounds. In fact, she has even negotiated contracts while in labor with all three of her children. "I was even at a closing a day after our middle child was born," she adds, "and showed a home on the way home from the hospital after my youngest was born," she says. This speaks volumes about her dedication to those who trust her as their real estate agent.

Another significant challenge Mary Clare tackled was being diagnosed with Ehlers Danlos Syndrome at a young age and the resulting medical complications throughout her life. Even with this "invisible disorder," she forges ahead every day to make a difference in the lives of her clients and fellow agents.

#### **A Family-Centric Life**

Mary Clare's family is at the core of her life. Her husband, Tom, works as an account specialist, and together, they have three children: Rowe Violet, Lily Shire, and Finnick Besl. Her children are actively

involved in her real estate endeavors, with some clients even knowing them personally.

Mary Clare's love for her family extends to her hobbies. She enjoys spending time with her kids outdoors, going to breweries, dining out, and traveling. She describes her family as "big Disney people," embracing the magic of adventure together.

Her kids have grown up with the lingo of real estate. "My son can explain the appraisal gap in two minutes," laughs Mary Clare. "Some clients don't get it after two hours of explanation." Her son, and the team namesake, could be another real estate agent in the making!

#### **Final Thoughts**

Mary Clare Baden's journey in real estate illustrates her unwavering determination, commitment to collaboration, and dedication to her family. With her skillset, commitment to her clients, and leading her team, she has a bright future in real estate. This Top Producer can't imagine doing anything else. Congratulations, Mary Clare, on all your success!

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# CORRI BURNS

*with the Woehrmyer Team with  
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## REAL ESTATE WAS A LEAP OF FAITH!

“I’ve always thought of doing real estate,” says Corri Burns with the Woehrmyer Team with Coldwell Banker Realty. However, it wasn’t until she was faced with a crossroads in life that she decided to make the leap to real estate.

When her teaching position was eliminated at Lebanon Schools in 2022, she was eager for the next step in life. Interestingly, the idea for real estate was planted when she purchased a home from her REALTORS®, Barbie and Matt Woehrmyer, back in 2018.

“I was thinking about real estate and a few months later, they contacted me and told me, ‘We think you would be awesome at this.’ They had no idea I had thought about real estate myself, so I took that mustard seed and gave it some serious thought.” It took several years before that seed took root to become the blooming business that it is today.

### Branching into Real Estate

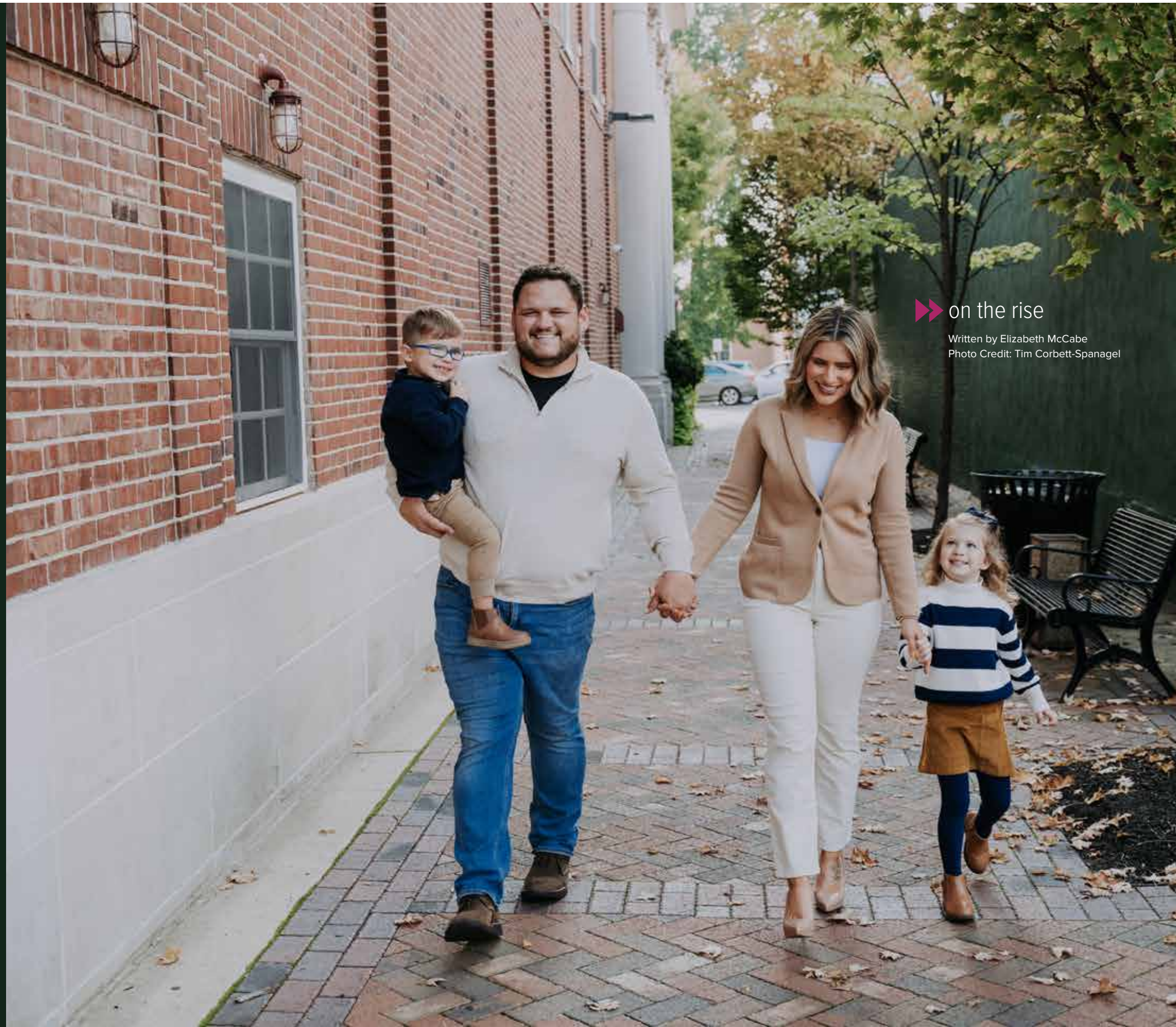
Little did Corri know that her decision to pursue real estate part-time would lead her on an incredible journey with The Woehrmyer Team, rooted in her hometown of Lebanon. Although she admits that launching into real estate full-time was

nerve-wracking, Corri had the support that she needed from her husband Trent.

“Trent has been my biggest support,” she raves. “Leaving a steady career like teaching to jump into something that I had never done before without any guarantee that I’d find success was really scary.” Trent was there every step of the way, encouraging her, talking about her business, and sharing her social media posts. “I couldn’t have done anything like this without him,” she smiles. “He’s a great real estate husband.”

Reflecting on the journey of starting a new career, Corri has a heart of gratitude for her team. She says, “I don’t think I would have taken the leap if Barbie and Matt hadn’t approached me.”

However, Corri emphasizes that real estate is not for the faint of heart. “People don’t realize how much hard work goes into it and how much you have to put yourself out there,” she says. Every day feels like a job interview, and it can be tough not to feel defeated when clients don’t come pouring in. But Corri’s determination and resilience shine through as she advises, “Keep working hard and doing things consistently. Real estate is different; you have to put in the work and not get discouraged.”



▶ on the rise

Written by Elizabeth McCabe  
Photo Credit: Tim Corbett-Spanagel



If you feel like you're putting in all this work and not seeing the fruits of your labor,

## JUST KEEP WATERING.

The rewards, though, are well worth it. Corri is grateful to be a real estate agent and to show her two children the value of hard work paying off. “Working hard pays off, and it feels really good,” she proudly states.

### Lebanon and Beyond

Although Corri’s niche market is Lebanon, she also sells homes in Greater Cincinnati and Dayton. In Lebanon, she knows the area inside and out and confidently said, “No maps are needed.”

She loves the Cincinnati area as well and appreciates the convenience of their central office in Hyde Park, which is just 25 minutes away. Whether a client is looking for a home with a rural feel or wants to be closer to the heart of Cincinnati, Corri caters to her clients with her local knowledge. She has a heart to serve others, which is evident in her people personality and enthusiasm about real estate.

### Power of Perseverance

As of now, Corri has successfully closed 11 deals this year and is excited about what the future holds. Her message to aspiring real estate agents is clear: “If you feel like you’re putting in all this work and not seeing the fruits of your labor, just keep watering.”

Corri’s biggest motivation is her family, and she hopes to continue growing both personally and professionally. Her teammates at The Woehrmyer Team

are more than just colleagues; they’re a family that supports each other in every way possible. They communicate daily and share their successes, making the journey enjoyable and fulfilling. They give her the power to persevere. “My team is awesome,” she raves.

### Fueled by Family, Football and Fitness

Outside of her real estate career, Corri cherishes her time with her two young children, Stella (5) and Barrett (3). Her husband, a high school teacher and high school football coach, has been her rock throughout this journey. When not working, you can find Corri at football games, watching Trent and the team in action.

To relax, Corri likes to work out. As a former Pure Barre teacher, she continues to go to these full-body workout classes to stay in shape and unwind. It’s a great way to stay in shape and a whole lot of fun.

### Hard Work Pays Off

No one said that real estate would be easy, but it is worth every ounce of effort. Corri’s story showcases the power of determination, family and team support, and hard work. Her journey from teaching to real estate is a shining example of how taking a leap of faith can lead to incredible opportunities and personal growth. As she continues to nurture her real estate career with The Woehrmyer Team, Corri’s future is bright, and her dedication to her family, fitness, and community shines through in all that she does.



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# A FAMILY LEGACY

## of Real Estate Excellence



Written by Elizabeth McCabe  
Photo Credit: Brenna Smith

**R**eputable. Relatable. Respected. Those words describe the Duffy Team, which has remained a steadfast presence in real estate, guiding clients through the ups and downs of buying and selling homes for nearly six decades. The Duffy Team, a name synonymous with reliability, integrity, and personal service, is not just a real estate company; it's a family affair deeply ingrained in the roots of Cincinnati's real estate history.

### The Early Days: Building a Family Legacy

In 1963, Duffy Real Estate Company emerged as a small, local real estate business on Cincinnati's west side, founded by Pat Duffy and his brother Tom Duffy. It was a humble beginning, but their vision extended beyond brick and mortar. The Duffys sought to create a lasting legacy, one where family and real estate intertwined seamlessly.

Patriarch Pete Duffy fondly recalls their journey, saying, "We all kind of grew up together." Pete, his siblings, and cousins were not mere spectators but active participants in the burgeoning real estate enterprise. Responsibilities were assigned early on, including property management, real estate sales, or overseeing the company's operations.

### Adapting, Learning and Growing

As Duffy Real Estate Company flourished, so did the family's involvement. By 1976, the company had expanded into the Duffy Gallery of Homes, a franchise that would ultimately boast eight offices by the end of 1978. Joining national franchises like Better Homes and Gardens allowed the Duffys to compete with larger real estate brokerages in the region, preserving their local identity while expanding their reach.

But it wasn't just about business. The family's warm camaraderie extended to their colleagues and clients, creating an atmosphere where work was infused with a sense of togetherness. Even as they grew, they maintained their focus on personalized service and the values instilled by their late father, Pat Duffy.

Kevin Duffy (also known as "Uncle Kevin"), Pete's brother, joined the Duffy Better Homes &

Gardens in 1983. "I went full-time after college in 1987," he says. Kevin worked with Peter until he went out on his own when the company merged with Coldwell Banker. He has since run his business separately.

### The RE/MAX Era: Balancing Growth with Family Values

In 1993, the company merged into Coldwell Banker, but the family spirit endured. In 1998, Pete and his business partner, Robert Neal, ventured into a new chapter, opening a RE/MAX franchise known as RE/MAX Results Plus. The decision was not driven solely by business motives but by their desire to maintain the small company atmosphere rooted in family traditions.



"Our company was built on the same foundations—[that] all of our agents and families were prominent in our companies," Pete emphasizes. The commitment to involving their children in day-to-day operations persisted, creating an environment where work and family intertwined harmoniously.

### A Shift Towards Local Roots: Merging with Comey and Shepherd

During the late 2000s, as the real estate market encountered difficulties, Pete and Robert recognized the necessity for a shift. "We had as many as 350 agents, and the market became quite challenging," Pete recalls.

Within the next year, they opted to merge with Comey and Shepherd, a local brokerage with a strong family-oriented reputation. This transition allowed them to return to their local roots and focus on delivering exceptional client experiences.

“At the start of the 2010s, the Duffy Team, Comey and Shepherd Realtors were born,” says Pete, describing the dawn of a new era for their real estate journey. He started the team with his daughter Jessica 12 years ago. She helped him administratively, working with buyers and sellers, before retiring to raise her family.

**Passionate about Their Profession and People**

What makes the Duffy Team stand out is that they are all enthusiastic about their profession. Pete likes connecting with others and building his sphere of influence. Real estate is what he does best.

Kevin takes joy in his job. With a career spanning close to four decades, this Top Producer has no plans of retiring. Kevin notes how the times have changed – for the better. “We work smarter not harder than the old days when we had to pick up keys and drop off contracts,” he comments. He enjoys negotiating and seamlessly connecting clients with all essential home vendors.

As a family-oriented group, the Duffy Team enjoys interacting with their clients. Expect “pop byes” with little gifts to keep them top of mind with their clients. In the neighborhood where Kevin lives, his son hand delivers Bengals football schedules and market statistics. Kevin jokes, “I can’t deliver them because it takes too long.” Anywhere he goes, people see him and talk to him, eager to connect.

**Family Focused**

Outside real estate, everyone has their own interests. Pete shares, “If we aren’t working, we like to boat and enjoy outdoor activities.” Seeing his kids and grandchildren is what it’s all about for this grandfather.

As for Kevin, he has three children with two in college and one in high



school. “I’m almost an empty nester and single,” he shares. In his free time, you can find him mountain biking and at Cincinnati Lab Rescue.

Joe enjoys spending time with his wife Ashley and their two children, Harper (5) and his 1-year-old son, who is learning to walk and crawl. “I’m very involved with my family and they’re my number one priority,” he says. He and Harper also like training in MMA, which is fun and a way to connect. Joe also has a heart for four-legged friends and used to be a professional dog trainer.

**The Next Generation: Keeping the Legacy Alive**

The Duffy legacy continues into the present day, with the third generation of Duffy real estate agents stepping up to the plate. Joe and his brother Brenden have embraced the family business with

open arms. Their deep appreciation for hard work was instilled in them from a young age.

“Growing up, Saturdays were designated workdays,” says Joe, recalling his childhood. While other kids played, Joe and his siblings were busy helping their father with various office tasks, from cleaning offices to answering phones. It was a demanding upbringing, but one that imbued them with a strong work ethic and an understanding of the value of doing things right.



Joe, initially exploring other career paths, eventually returned to real estate and joined his father’s side. His passion for technology and innovation has become a driving force, transforming the way the Duffy Team operates. He genuinely loves what he does.

“I love real estate because it’s a combination of three different things that I enjoy,” explains Joe. He enjoys working with people, implementing new technology, and solving problems. “It’s never the same thing any day.”

Brenden, the youngest of Pete’s children, graduated with a degree in criminal justice but found his calling in real estate. He appreciates the active nature of the profession and the opportunity it affords to help people in a different way.

**Looking Forward**

With Joe and Brenden’s help, the Duffy Team is entering a new era of technological innovation. Old systems are being overhauled to streamline processes, making transactions smoother and more

efficient. But their focus remains firmly on people, not paperwork.

“I just want to be able to take care of people,” says Joe, highlighting their commitment to superior service. Brenden echoes this sentiment, emphasizing their goal to provide the best customer service possible and treat clients as extended family.

Joe adds, “As we move into the future, I imagine that we will continue to grow our team.” He sees them continuing to use cutting-edge technology, but still keep personal connections with customers and face to face interactions. That’s what matters most in a digital age.

For the Duffy Team, it’s no longer just about “family Realtors helping families”; it’s about inviting clients to join their family. Pete proudly reflects on the trust he has built with clients over the years, now passing those relationships to the next generation.

The Duffy Team’s journey is one of evolution, adaptation, and, above all, a dedication to their clients and each other. In the ever-changing world of real estate, they remain steadfast examples of the power of family values and unwavering commitment to excellence.

Peter Duffy, Joe Duffy, Brenden Duffy, Marcy Taylor, Tom Budke and Scott Wert and their Operations Manager, Jennifer Brettschneider, are committed to their clients and make an exceptional team.

As they continue to shape the future of Cincinnati’s real estate landscape, one thing remains certain: The Duffy Team will always be a family affair, grounded in the principles of trust, integrity, and service.

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Bathrooms: 2 1/2  
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MLS #17  
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Priced Reduced: \$950,000  
Style: 2-Story  
Sq Ft: 3,300  
Bedrooms: 4  
Bathrooms: 4 1/2  
2 Car Garage  
Partially Finished Basement



**4543 Cooper Rd. Blue Ash**  
MLS #1742284  
*Ready Soon!*  
Sales Price: \$730,000  
Style: 2-Story  
Sq Ft: 2,261  
Bedrooms: 3  
Bathrooms: 2 1/2  
Full Basement



**4549 Cooper Rd. Blue Ash**  
MLS #1742273  
*Ready Soon!*  
Sales Price: \$710,000  
Style: 2-Story  
Sq Ft: 1,941  
Bedrooms: 3  
Bathrooms: 2 1/2  
Full Basement



**3419 Magnolia Grove Ln.**  
MLS #1781116  
*Move-In Ready!*  
Sales Price: \$1,120,000  
Style: 2-Story  
Sq Ft: 3,393  
Bedrooms: 4  
Bathrooms: 3 1/2  
3 Car Garage  
Full Basement



**123 W. 14th St. Newport, KY**  
MLS #614487  
*Move-In Ready!*  
Sales Price: \$1,900,000  
Style: 3-Story  
Sq Ft: 3,650  
Bedrooms: 4  
Bathrooms: 3 1/2  
Finished Lower Level & Roof Top Deck



**129 W. 14th St. Newport, KY**  
MLS #614679  
*Move-In Ready!*  
Sales Price: \$1,800,000  
Style: Contemporary 5 Floors  
Sq Ft: 3,692  
Bedrooms: 3  
Bathrooms: 3 1/2  
2 Car Garage  
Roof Top Deck



**78 W. 13th St. Newport, KY**  
MLS #614517  
*Move-In Ready!*  
Sales Price: \$1,125,000  
Style: Townhome  
Sq Ft: 2,613  
Bedrooms: 3  
Bathrooms: 2 1/2  
2 Car Garage  
Roof Top Deck



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“  
For as long as  
I can remember,  
photography has been a  
part of my life  
”

# TIM SPANAGEL

## PHOTO + VIDEO

A NEW NAME. A NEW PASSION. A NEW HOME. A NEW NIECE.  
A LOT HAS HAPPENED FOR TIM CORBETT-SPANAGEL  
SINCE HE WAS LAST FEATURED IN CININNATI  
REAL PRODUCERS 2 YEARS AGO.

“I just celebrated my second wedding anniversary with my husband Zac. We got married on a flower farm in Ohio on August 28, 2021,” shares Tim. The setting was fitting, especially with Tim’s interest in floral work and growing flowers, his latest passion.

“I have always been into gardening, but during the pandemic when things slowed some, I started doing floral arranging. It has really become one of my favorite hobbies,” comments Tim. It has also bloomed into a little business. “I have been selling flowers to some wholesalers and florists as well as doing some wedding work.”

Tim also has a new address. Recently, he and Zac sold their house in Norwood and moved to Maineville. “We were looking for more space and wanted to get out of the city a bit. We love it out here, especially biking on the bike trail and the extra space in our yard for gardening.”

Last but not least, Tim is proud to have become an uncle in the last 2 years. “I love that little girl to death! She has brought so much joy to our family,” he raves.

One thing that hasn’t changed over the last 2 years is Tim’s passion for photography, which he has loved since his childhood days.

### Early Beginnings in Photography

“For as long as I can remember, photography has been a part of my life,” says Tim. “My earliest memories are of my mother holding a camera taking photos of my sister and me. My interest in photography and videography stemmed from my mother’s passion for taking pictures. There were few moments where she didn’t have a camera in her hands.”

### Pursuing Photography Professionally

Passionate about photography and videography, Tim attended The Art Academy of Cincinnati and earned a Bachelor of Fine Arts, studying photography and videography. He started as a part-time graphic designer after graduating college before launching his business, Tim Spanagel Photo + Video in 2015. He built his business successfully through word of mouth, making connections with area real estate agents.

Written by Elizabeth McCabe | Photo Credit: Eleven11, Hunter and Light, and Jon Medina



Recently, Tim brought on another full-time photographer and videographer. “Erik joined the team about 2 years ago and it has really helped us take on more clients,” he says. “Erik and I went to the Art Academy of Cincinnati together and became great friends. I truly am lucky he joined the team. I could not have asked for a better and more talented person to work with. Currently he is handling most of the video work as well as the video editing.”

#### **Making Properties Pop**

Using his expertise, Tim is able to make properties stand out from their competition. The options are endless with drone work, photography, 3D tours, floor plans, and videography. Tim can make videos that are seamless that allow a prospective buyer to see the inside and outside of the house as well as understand the flow of the house. It also helps agents market themselves and secure more listings in the future.

“I have a strong understanding of the arts, which is important for doing video work,” says Tim. With his background in color theory and composition, he can make impressive videos that do not disappoint.

“I cut together a video with drone videoclips and with interior shots of a house,” explains Tim. Angles are

varied to promote interesting shots, such as peeking out from behind a corner, going in and out of rooms, or focusing on an architectural detail of the house.

#### **Catering to Top Producers**

Best of all, agents can market themselves with Tim’s work. He says, “Use the photos and video on your social media account. Video will help you get more listings.” Video, for luxury listings, really makes a difference in attracting the right buyer for the property.

“Agents who work with me really understand the value of marketing themselves,” says Tim. “I look at my services as a way to help agents stand above the competition, getting them more business. Homeowners really feel like they are better taken care of when you have professional photography and video done of their house.”

When agents and their clients work with Tim, they can expect a simple and stress-free process. Tim understands the time pressures that real estate agents face and help in any way that he can. “We realize that we are a direct reflection on you and your business and take that seriously. When we are at a home doing photo and video, we try to help the homeowner in any way we can. We know how stressful moving can be and we certainly aren’t there to add to that stress,” he says.





**Why Choose Tim?**

When you choose Tim Spanagel Photo + Video, expect the best.

“It comes from all the years that I have been doing this,” explains Tim. “I’m always evolving and trying to get better.” Currently, Tim is trying to bring the high-end glam videos to the Cincinnati market (that you often see on the West Coast) for a budget that makes sense for the Cincinnati market. With his experience and expertise, clients aren’t disappointed.

**About Tim**

A Cincinnati resident since the age of 13, Cincinnati is

“definitely home.” Tim explains, “I grew up in the area.” He also attended school in Cincinnati.

A successful entrepreneur, Tim also owns a wedding photography business, Hunter & Light, which he does along with Jon Medina and Erik Schiedt. These three friends met at the Art Academy.

Outside of work, Tim likes to relax and recharge by rock climbing, snow skiing, gardening, and “anything outdoors.” He also likes photographing his husband and his travel and their vacations. “Both of us really enjoy hiking and I of course will have my camera with me capturing it all. The new places, food, and experiences get me excited to create new work.”

For more information on Tim Spanagel Photo + Video, check out his Instagram page @timspanagelphoto, email Tim at tspanagel@gmail.com, or call him at 513-374-8656.

“  
I just celebrated my second wedding anniversary with my husband Zac. We got married on a flower farm in Ohio on August 28, 2021  
”



# TOP 150 STANDINGS

Individuals | By Volume Jan 1- August 8th as of Sept. 7th, 2023 at 8:45AM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	61	\$86,541,279
2	Scott A. Oyler	Coldwell Banker Realty	136	\$84,099,447
3	Brittney Frietch	BF Realty	120	\$44,957,340
4	Andrew Gaydosh	eXp Realty	111	\$38,132,921
5	Ragan McKinney	Ragan McKinney Real Estate	167	\$37,437,549
6	Megan S. Stacey	Coldwell Banker Realty	66	\$37,081,393
7	Shelley Miller Reed	Coldwell Banker Realty	49	\$33,313,450
8	Walter B. Gibler	Coldwell Banker Realty	83	\$32,987,751
9	Rick J. Finn	Coldwell Banker Realty	83	\$32,961,080
10	Heather R. Herr	Private Real Estate Collection	75	\$32,823,012
11	Adam G. Marit	Real Link	88	\$31,418,773
12	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	69	\$29,529,780
13	Amy Hackett Roe	Coldwell Banker Realty	46	\$29,311,350
14	Peter D. Chabris	Keller Williams Seven Hills Re	118	\$28,685,555
15	Andrea DeStefano	Sibcy Cline	43	\$27,799,254
16	Cindy J. Shetterly	Keller Williams Community Part	80	\$25,500,700
17	Rakesh Ram	Coldwell Banker Realty	60	\$25,466,890
18	Daniel Baron	Keller Williams Advisors	80	\$25,218,243
19	Kevin E. Hildebrand	eXp Realty	66	\$24,887,655
20	Bob Dorger	Comey & Shepherd	34	\$23,280,631
21	Amy L. Markowski	Real Brokerage Technologies	95	\$23,154,370
22	Linda T. Destefano	Sibcy Cline	35	\$23,112,648
23	Michael C. Hinckley	Coldwell Banker Realty	40	\$22,854,638
24	Kelly Pear	Comey & Shepherd	32	\$21,980,515
25	Heather C. McColaugh	BF Realty	57	\$21,708,514
26	Lynn M. Schwarber	Comey & Shepherd	43	\$21,555,030
27	Timothy J. Mahoney II	Sibcy Cline	19	\$21,368,588
28	Holly Finn	Coldwell Banker Realty	49	\$21,145,945
29	Sue S. Lewis	Sibcy Cline	45	\$20,931,310
30	Alexander Schafers	Re/Max United Associates	70	\$20,173,636
31	Tiffany B. Allen-Zeuch	Sibcy Cline	35	\$20,166,167
32	Robbie Dorger	Comey & Shepherd	26	\$19,803,231
33	Michael L. Murtland	Comey & Shepherd	50	\$19,775,972
34	Jack C. Hinckley	Coldwell Banker Realty	35	\$19,674,094



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# TOP 150 STANDINGS

Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
35	Robert Hines	Coldwell Banker Realty	27	\$19,391,767
36	Ronald A. Bisher	Coldwell Banker Realty	53	\$18,983,275
37	Christopher Holtman	Real Link	55	\$18,866,921
38	Deborah A. Martin	Keller Williams Advisors	25	\$18,637,006
39	Chris R. Waits	Sibcy Cline	50	\$18,560,485
40	Jason Reynolds	Re/Max Alpha Real Estate	47	\$18,273,742
41	Sandra L. Peters	Comey & Shepherd	15	\$17,015,486
42	Tom Deutsch Jr.	Coldwell Banker Realty	73	\$16,574,801
43	Heather M. Stallmeyer	Coldwell Banker Realty	30	\$16,437,116
44	G. Tyler McConnell	Comey & Shepherd	43	\$15,816,972
45	Ryan Lara	eXp Realty	48	\$15,495,200
46	Angelo M. Pusateri	Comey & Shepherd	19	\$15,386,081
47	Flor D. McNally	Keller Williams Advisors	63	\$15,316,465
48	Molly Eynon	Coldwell Banker Realty	38	\$15,260,690
49	Mary Clare Baden	eXp Realty	37	\$15,204,052
50	John M. Bissman	Keller Williams Pinnacle Group	45	\$14,996,501

Rank	Name	Office	Total	Volume
51	Sara E. Limper	Coldwell Banker Realty	37	\$14,934,690
52	Andrew H. Homan	Coldwell Banker Realty	25	\$14,840,900
53	Robert J. Mahoney	Sibcy Cline	22	\$14,834,001
54	Gina A. Dubell-Smith	eXp Realty	28	\$14,721,095
55	Lee G. Robinson	Robinson Sotheby's Internat'l	16	\$14,689,400
56	Micha Gleisinger	Comey & Shepherd	25	\$14,560,350
57	Anna S. Bisher	Coldwell Banker Realty	35	\$14,368,000
58	Kimberly K. Mansfield	Keller Williams Advisors	54	\$14,308,261
59	Jon A. DeCurtins	ERA Real Solutions Real Estate	28	\$14,218,800
60	May Xuemei Wu	Comey & Shepherd	28	\$14,175,295
61	Mike Hildebrand	eXp Realty	40	\$14,026,705
62	Jennifer L. Day	Re/Max Preferred Group	96	\$13,826,193
63	Tina A. Burton	Sibcy Cline	37	\$13,799,950
64	Robert F. Stephens	Comey & Shepherd	17	\$13,752,358
65	Laura Wogen	Coldwell Banker Realty	18	\$13,428,400
66	Julia Packer P. Wesselkamper	Coldwell Banker Realty	28	\$13,413,090
67	Patrick J. Cagney	Coldwell Banker Realty	44	\$13,399,300
68	Brian P. Leisgang	Keller Williams Advisors	37	\$13,312,875
69	Jessica K. Lieberman Jones	Sibcy Cline	8	\$13,227,000
70	Helena F. Cameron	Sibcy Cline	33	\$13,131,327
71	Christopher Dohrmann	Sibcy Cline	13	\$13,115,000
72	Jamie Gabbard	Comey & Shepherd	43	\$13,095,611
73	Maura K. Cagney-Tipton	Coldwell Banker Realty	41	\$12,933,050
74	Jon L. Bowling	Re/Max Preferred Group	37	\$12,890,841
75	Molly E. Blenk	Comey & Shepherd	38	\$12,684,534
76	Janelle A. Sprandel	Comey & Shepherd	36	\$12,672,772
77	Sue Andrews Wahl	Comey & Shepherd	44	\$12,624,850
78	Scott T. Ferguson	Keller Williams Advisors	37	\$12,369,200
79	Heather Alley	Keller Williams Community Part	24	\$12,327,300
80	Robert DiTomassi	Comey & Shepherd	23	\$12,324,824
81	Ingrid K. Likes	Coldwell Banker Realty	22	\$12,200,300
82	Sue M. Miller	Comey & Shepherd	41	\$11,994,850
83	Rebecca A. Messenger	Comey & Shepherd	19	\$11,990,095
84	James E. Pitzer III	Coldwell Banker Realty	32	\$11,903,200

**Disclaimer:** Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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# TOP 150 STANDINGS

Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
85	Sarah A. Woody	Keller Williams Community Part	33	\$11,855,470
86	Michelle E. Hudepohl	Coldwell Banker Realty	22	\$11,850,128
87	Austin R. Castro	Coldwell Banker Heritage	28	\$11,786,800
88	Keith T. Taylor	Comey & Shepherd	37	\$11,786,600
89	Richard Davey	Comey & Shepherd	37	\$11,786,600
90	Beth A. Bokon Onthank	Sibcy Cline	15	\$11,779,300
91	Jackie Quigley	eXp Realty	23	\$11,769,933
92	Lanxi J. Song J	Keller Williams Seven Hills Re	29	\$11,685,675
93	Lesli D. Norris	Coldwell Banker Realty	37	\$11,675,100
94	Elizabeth Gerbus Akeley	Comey & Shepherd	28	\$11,665,000
95	Oscar A. Asesyan	Coldwell Banker Realty	24	\$11,635,900
96	Robert R. Smith	Coldwell Banker Realty	56	\$11,562,374
97	Missy B. Friede	Century 21 Thacker & Assoc.	33	\$11,523,500
98	Heather S. Kopf	Kopf Hunter Haas	19	\$11,508,858
99	Elizabeth Waits	Sibcy Cline	33	\$11,501,785
100	Nikki M. Hayden	Private Real Estate Collection	22	\$11,496,100

Rank	Name	Office	Total	Volume
101	Tyler R. Minges	Huff Realty	55	\$11,457,600
102	Diane Tafuri	Sibcy Cline	20	\$11,427,298
103	Paige von Hoffmann	Coldwell Banker Realty	15	\$11,404,000
104	Evan Johnson	Cutler Real Estate	31	\$11,363,900
105	Tim Cottrill	Sibcy Cline	65	\$11,283,914
106	Chris Nicholson	Comey & Shepherd	8	\$11,195,000
107	Jason J. Bowman	Re/Max Alliance Realty	40	\$11,125,100
108	Nick G. Guetle	Cincinnati Boardwalk, Inc	36	\$11,037,250
109	Donald M. Johnson	Cutler Real Estate	30	\$10,942,800
110	Monika Deroussel	eXp Realty	30	\$10,728,300
111	Jeri O'Brien-Lofgren	Sibcy Cline	25	\$10,727,000
112	Kathy J. Kramer	Star One Real Estate	19	\$10,659,500
113	Sheryl D. Buechly	Key Realty	29	\$10,648,900
114	Regina M. Hamilton	Sibcy Cline	37	\$10,622,700
115	Courtne' C. Brass	Coldwell Banker Realty	27	\$10,533,815
116	James Hurtubise	Keller Williams Advisors	42	\$10,526,150
117	Brandi N. Howell	NavX Realty	40	\$10,509,100
118	Elizabeth C. Heubi	Coldwell Banker Realty	16	\$10,505,500
119	Robert M. Collins	eXp Realty	33	\$10,412,222
120	Ryan S. Riddell	Keller Williams Community Part	43	\$10,404,500
121	William Draznik	Coldwell Banker Realty	29	\$10,366,170
122	John M. Durso	Comey & Shepherd	34	\$10,341,850
123	Maureen D. Pippin	Sibcy Cline	7	\$10,297,000
124	Jason A. Sheppard	Comey & Shepherd	34	\$10,287,500
125	Mitchell Ram	Coldwell Banker Realty	21	\$10,245,900
126	Eric Surkamp	Comey & Shepherd	18	\$10,225,413
127	Denise L. Gifford	Keller Williams Advisors	34	\$10,095,750
128	Jill O. Ferguson	Keller Williams Advisors	29	\$10,082,300
129	Sondra M. Parker	Coldwell Banker Realty	25	\$9,981,850
130	Lindsay Spears	Re/Max Incompass	39	\$9,885,915
131	Traci S. Nestheide	Coldwell Banker Realty	14	\$9,881,750
132	Lisa McCarthy	Coldwell Banker Realty	37	\$9,838,354
133	Beth A. Brown Ciul	eXp Realty	31	\$9,798,300
134	Sandra L. Burkhart-Williams	Huff Realty	24	\$9,728,700

**Disclaimer:** Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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# TOP 150 STANDINGS

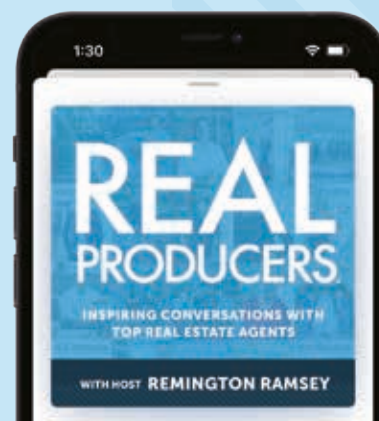
Individuals | By Volume Jan 1- July 31 as of August 9th, 2023 at 12:32AM

Rank	Name	Office	Total	Volume
135	Mark Schupp	Star One Real Estate	35	\$9,611,650
136	Michael L. Vazquez	ERA Real Solutions Real Estate	27	\$9,555,792
137	Hossam Elsayed	Emerald Home Advisors	29	\$9,536,800
138	Nadine M. Catalano	Sibcy Cline	14	\$9,521,687
139	Suzette E. Waugh	Comey & Shepherd	13	\$9,385,331
140	Tami Holmes	Tami Holmes Realty	33	\$9,342,900
141	Brandi N. Srader Schildmeyer	Coldwell Banker Realty	21	\$9,338,050
142	Denise Y. Koesterman	Keller Williams Advisors	22	\$9,323,720
143	Rick A. Hoeting	Hoeting, Realtors	25	\$9,311,109
144	David D. Dawson	Sibcy Cline	15	\$9,292,502
145	Debra LaFrance	Re/Max Preferred Group	18	\$9,292,311
146	Marsha Bennett	Coldwell Banker Heritage	34	\$9,269,491
147	Scott Baker	Coldwell Banker Realty	23	\$9,264,841
148	Patrick Lach	Sibcy Cline	12	\$9,167,000
149	Celia B. Carroll	Sibcy Cline	15	\$9,162,885
150	Jeanne M. Rieder	Hoeting, Realtors	38	\$9,117,200

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