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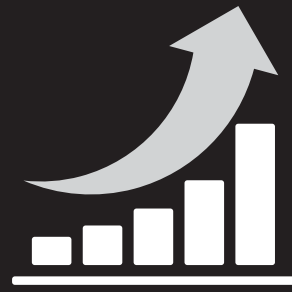
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Cover photos and all 40 Under 40 photos courtesy of **WASIO faces**



THANK YOU TO OUR PLATINUM 40 UNDER 40 EVENT SPONSORS!

We gathered at the beautiful Marbella Country Club in San Juan Capistrano in February for a photo shoot and happy hour to celebrate the 40 Under 40 mavericks you see in this issue. Look for photos from this special evening of honors in our June issue!

Thank you to **Yaneck Wasiek, of WASIO faces**, for the fabulous photos of our 40 Under 40 agents. And a big thank-you to our platinum event sponsors for that

special evening: **Christopher Smith, of The Smith Group at MortgageOne**, and **Shawn Muro, of Muro Lending Group at Geneva Financial**. The support of these wonderful platinum sponsors for the 40 Under 40 photo shoot and happy hour was invaluable in making this special edition possible. We encourage you to take a moment to learn about them and their businesses and the valuable work they do for the real estate community in their respective fields.



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CHRISTOPHER SMITH
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"I'd like to express my gratitude and sincere appreciation for the opportunity to again be part of the Real Producers' family and have the opportunity to sponsor South OC Real Producers' 40 Under 40 special edition. The special event honoring them was so meaningful and impactful, and I am thrilled to have been able to contribute to its success. Congratulations to everyone who was nominated by their peers and made it!"



YANECK WASIEK
WASIO faces
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"As WASIO faces, we were honored to have the opportunity to create portraits and headshots for all the South Orange County Real Producers' 40 Under 40 agents! Big congrats to all the winners, and big thanks for super smooth cooperation in making this special feature a huge success!"





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If you are interested in contributing or nominating REALTORS® for certain stories, please email us at michele.kader@realproducersmag.com.

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South Orange County Real Producers

PROUDLY PRESENTS THE

40 UNDER 40

CLASS OF 2023

We are thrilled to present our readers with a special edition of *South Orange County Real Producers*, featuring the remarkable 40 Under 40 honorees in the real estate industry. These talented individuals are the movers, shakers, and rainmakers to watch out for in the years to come!

The winners were chosen not only for their exceptional performance in real estate sales, but also for their professionalism, drive, innovation, community involvement, and outstanding character. They are exemplary leaders who are generously imparting their time, wisdom, and support to the next generation of REALTORS®.

Many of these impressive agents have received accolades and recognition for their accomplishments in the industry and are actively contributing to various nonprofit organizations and causes. You may have already seen some of these outstanding individuals featured in our past issues, and we are excited to showcase them again in this special edition.

We are honored to present to you the South Orange County Real Producers' 40 Under 40 Class of 2023, who are not only exceptional agents but also extraordinary human beings.

►► 40 under 40: trailblazers in real estate

By Dave Danielson
Photos by WASIO faces

Leah Antoinette Albagli

THE GODFREY GROUP | COLDWELL BANKER REALTY
YEAR STARTED IN REAL ESTATE: 2020



Leah Antoinette Albagli is a driven REALTOR® with The Godfrey Group at Coldwell Banker who takes immense pride in helping others move forward in life. Growing up in South Orange County, Leah always had a fascination with real estate, even from a young age. She would often study the inventory of South Orange County and hone her listing presentation skills without even realizing it.

Leah earned an associate's degree before pursuing her passion for real estate. She enjoys playing golf and tennis, cooking, and participating in wine and book clubs. She also loves giving back to the community and is a dedicated supporter of Emerald Hope

Foundation, which hosts an annual golf tournament to raise funds for cancer charities.

Leah's short-term goals include doubling her business every year, while her long-term goals are to own multiple properties and improve her tennis game. Her mantra is "Everything is always working out for me," and she believes in saying yes to every opportunity that comes her way, as it may bring unexpected rewards.

The Godfrey Group, of which Leah is a member, has been the number one team in their office for six consecutive years. What Leah finds most fulfilling about her work is the ability to help people find a home that feels like home, and meeting and connecting with others in the industry.

►► 40 under 40: trailblazers in real estate

By Dave Danielson
Photos by WASIO faces

Nick Ahrens

RE/MAX COASTAL HOMES

YEAR STARTED IN REAL ESTATE: 2013

Born and raised in San Clemente, California, Nick Ahrens is a REALTOR® with The Reed Team with RE/MAX Coastal Homes. He graduated from USC with a bachelor's degree in American studies in intellectual and cultural history. Nick initially earned his real estate license to support his efforts to flip homes, but he found that he enjoyed helping buyers and sellers more and pivoted to that.

Nick has a variety of hobbies, including surfing, hiking, rock climbing, and playing guitar. He is also passionate about supporting beach cleanups and ocean conservation efforts. His favorite quote, "It's you versus you. Be the best version of you that you can become, don't compete with others," motivates him in his personal and professional life.

In terms of his goals, Nick aims to buy investment property and take one international surf trip every year. He also plans to semi-retire at 45 and take one to two international trips a year with a family that loves surfing, climbing, and traveling. Nick has earned several awards, including the Pinnacle Award, Diamond Award, Platinum Award, and Hall of Fame recognition with RE/MAX. The most fulfilling aspect of his work is helping families start their next chapter and plan for wealth building through real estate ownership.



Mitchel Bohi

THE FORUM GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2018

Mitchel Bohi is the principal at The Forum Group and brings a contagious, positive spark to all that he does. He attended college in Switzerland and holds an international bachelor's degree in product and industrial design with a specialization in design management. Mitchel has always been fascinated by homes and architecture, which is why he pursued a career in real estate. He loves to pair his passion for buying and selling with helping people.

Mitchel is married to his high school sweetheart, Cambria, and they have a beautiful 5-year-old daughter named Cadence. They also have two cats, Mister and Napa. When he is not busy with work, Mitchel enjoys spending time with his family, going on date nights, golfing, and snowboarding.

Mitchel has received recognition for his hard work and dedication in the real estate industry, earning

Rookie of the Year in 2018 and Highest GCI in 2019. His ultimate goal is to purchase a property every two years for investment purposes, and to do \$100 million in sales by 2025. He finds the most fulfillment in being able to negotiate on behalf of his clients to ensure that they achieve the best possible outcome. Mitchel lives by his own quote: "I don't work until 5 p.m.; I work until the job is complete."



Tyler Bowman

COMPASS | YEAR STARTED IN REAL ESTATE: 2021

Tyler Bowman is a dedicated REALTOR® with Compass who prioritizes his clients' needs and consistently delivers results. He attended Concordia University Irvine, where he earned his Bachelor of Arts in Communication. Tyler's real estate career began when he obtained his license to assist his family with their real estate affairs after his father's passing. From there, Tyler found a passion for the industry and started working with friends and referrals. He now specializes in selling real estate in Capo Beach, a community he loves and where he raises his family.

Tyler's family is incredibly important to him. He has been married to his wife, Alise, for 11 years, and they have a son, Brixton, who is almost three years old. They are also expecting a baby girl, Banks, this month. Their family wouldn't be complete

without their big "pitty" (pitbull), Marley, whom they adore. Tyler and his family enjoy staying active and spending time with loved ones, as well as traveling and going to the beach.

In addition to his work as a Realtor, Tyler is also passionate about giving back to his community. He supports the Bullies and Buddies animal rescue and the Wounded Warriors Project. His business motto is "Be Grateful, Stay Humble, Never Get Content," and he strives to be the best husband, father, friend, and supporter he can be. Tyler's ultimate goal is to make a positive impact on people's lives, both personally and professionally, and to reflect back on a successful career of helping hundreds of families. For Tyler, earning the trust of his clients is the most fulfilling aspect of his work



Paul Brutoco

PACIFIC SOTHEBY'S INTERNATIONAL REALTY | YEAR STARTED IN REAL ESTATE: 2021

Paul Brutoco, a dedicated REALTOR® at Pacific Sotheby's International Realty, has made it his mission to create a positive impact on his clients and community. Paul graduated from the University of Notre Dame with a degree in business management with an emphasis on IT, which enabled him to cultivate his talents in communication, client-relationship management, negotiation, and networking. Paul found his calling in real estate as it allowed him to use his skills to help people make important decisions and create core memories in their homes.

Paul is a family man, married to his wife, Caitlin, for almost 12 years. They have two daughters, Isabella and Coralina, and are expecting a baby boy this month. The family also has a small terrier, Winnie. Paul enjoys cooking, traveling, playing and watching sports, and spending quality time with his loved ones. Paul is also passionate about giving

back to his community. He is involved in his neighborhood and children's schools and activities and hopes to create or find organizations that align with his family's giving goals. Paul's business mantra is "Keep making the name better," passed down from his Italian grandfather, which motivates him to always impress and do right by people.

Paul's short-term goal is to help at least 25 families each year while also spending more time with his family. In the long run, he aspires to develop a sustainable and reliable business and have several real estate investments of his own while being present for all his children's milestones. Paul finds his work fulfilling as it allows him to provide value to others and make meaningful connections.



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Terri's goal is to make sure that all of The Escrow Source's client's needs are always taken care of quickly and as efficiently as possible. She is available to them 24/7 and truly prides herself on being a phone call away.

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Latrice Deluna



**LIVING IN ORANGE COUNTY REAL ESTATE TEAM | ANVIL REAL ESTATE
YEAR STARTED IN REAL ESTATE: 2007**

Latrice Deluna is a broker associate with the Living in Orange County Real Estate Team with Anvil Real Estate. She is a proud alumna of UCLA, where she majored in business economics, and also holds an MBA from the University of Redlands.

Latrice got into real estate by starting as a receptionist and then working her way up to become a loan processor. It was at that point that a loan officer suggested she get her real estate license. Since then, she has enjoyed helping people with one of the biggest decisions in their lives.

Latrice is a single mom of two amazing children, Leilani and Dylan, who inspire her to do better each and every day. She

enjoys spending time with her family and friends, doing outdoor activities, wine tasting, and working out. She is an active member of her community, sponsoring and hosting events, helping small businesses in Lake Forest, and being part of the PTA at Santiago STEAM Magnet Elementary School.

Latrice's short-term goals include making it on the top 250 list of Orange County REALTORS® and becoming the top real estate agent in Lake Forest. Her long-term goals include buying enough investment property to create passive income, traveling with her children, and living in the moment. What Latrice finds most fulfilling about her work is being able to help people and connect with them while still being a full-time mom.

Roxanne Ellison



THE BOWEN TEAM | RE/MAX REAL ESTATE GROUP | YEAR STARTED IN REAL ESTATE: 2014

Roxanne Ellison, broker associate with The Bowen Team at RE/MAX Real Estate Group, grew up in Coto de Caza and played tennis at its award-winning country club. She watched Coto de Caza grow from a small village to a thriving residential area and considers it a hidden gem. Roxanne attended San Diego State University on a tennis scholarship and earned the distinction of valedictorian while studying television, film, and new media. Her interest in real estate was ignited when she assisted a local broker on a sale and was fascinated by the complexities of the transaction. Today, Roxanne is devoted to helping her clients unlock the full potential of their real estate investments, and her passion continues to grow as she works with the number one RE/MAX brokerage in California and the U.S.

Roxanne is married to her college sweetheart, who is from South Africa, and they have two daughters and a long-haired German

shepherd named Zander. She is captain of her tennis team at the Coto de Caza Golf & Racquet Club and enjoys golfing, as well as being involved in charity work for local organizations that help children and veterans in need. Roxanne has future aspirations of creating a charity that works with young girls, supporting their success in sports and business. Her favorite quote is "If you can't make a sale, make a friend." She strives for excellence daily and to expand her business up the California coast.

The most fulfilling aspect of Roxanne's work is seeing the smile on a client's face when they have found their dream home. She and her team work hard every day to ensure the entire process is seamless and that their clients feel like part of their community and family.

Brittany Eastwood

ANVIL REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2016

Brittany Eastwood is a natural-born entrepreneur who found her calling in the real estate industry. After excelling in marketing through her own business, she decided to become a licensed REALTOR® with Anvil Real Estate. Her clients can count on her active advocacy and dedication to see them through every step of their real estate journey.

Brittany has been married to her husband, Shane, for 13 years and they have three children together. Wyatt, Scarlett, and their newest addition, Winter, make their family complete. They also have two rescue dogs named Rusty and Chaka. Brittany loves spending time outdoors in nature, practicing yoga, and exploring activities that promote healing of the mind, body, and spirit.

In addition to her work as a Realtor, Brittany runs a local mom walk to support mothers in all stages of motherhood. She believes that nothing is impossible and lives by the quote, "The universe is for me." Her short-term goals are to continue guiding her children and excelling in attracting the clients she wants to work with. Her long-term goals include traveling the world and taking part in the healing of mankind while continuing to be a resource for her sphere of influence on homeownership. Brittany finds her work fulfilling when she helps deserving families obtain homeownership and gives them an asset that can benefit their futures and their children.



Sara Farsani

FARSANI GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2019

Principal of the Farsani Group Sara Farsani is a successful REALTOR® at Compass, where she brings her expertise and client dedication to make a difference in her clients' lives. Sara graduated from Cal State Fullerton with a Bachelor of Arts in Marketing and a minor in child adolescent development. Her father was also a Realtor, and she followed in his footsteps, beginning her career in real estate as a property manager.

Sara is a proud mother to an amazing daughter and an adorable sheepadoodle pup, both of whom she takes along with her on many home tours. Besides her love for real estate, Sara enjoys gardening and connecting moms through community events. She supports The New Mom School and serves on the board of MOMS Orange County, the largest nonprofit dedicated to pregnancy and newborn health in the region.

Sara's goal is to create a team of women who can balance their career with being a mom. She aims to help other mothers get back into the workforce while achieving satisfaction in balancing both. Her clients mean the world to her, and she builds relationships that last a lifetime. Sara's approach to her work and clients' welfare has earned her the Real Producers Award, and she lives by her slogan, "Your Realtor For Life." For Sara, the most fulfilling aspect of her job is the people she meets along the way, who became a part of her extended family.



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►► 40 under 40: trailblazers in real estate

By **Dave Danielson**
Photos by **WASIO faces**

Kaylyn Floryan

THE FLORYAN GROUP | LEGACY 15 REAL ESTATE BROKERS
YEAR STARTED IN REAL ESTATE: 2013



Kaylyn Floryan is a licensed broker and the founder of The Floryan Group with Legacy 15 Real Estate Brokers. She graduated from CSUF College of Business and Economics with a Bachelor of Arts in Business & Finance.

Kaylyn got into real estate at the age of 16,

when she was hired as a social media/marketing coordinator by her mentor Meredith Lancona. Being in

an environment of successful and collaborative agents at Legacy 15 Real Estate Brokers helped her immensely in grasping the real estate industry. Kaylyn believes in the importance of mentorship and has mentored new agents to help them get a strong start in their careers.

Kaylyn is happily married to her husband John and they have a five-pound shih tzu named Fabio. She loves to travel and explore other countries and cultures with her husband. Kaylyn

is involved in her local community of San Juan Capistrano and at her church, Calvary South Orange County. Her favorite quote that motivates her is “Don’t let how you feel dictate what you do.” Kaylyn’s short- and long-term goals are to continue to build an incredible community in South OC and San Juan Capistrano through The Floryan Group.

Kaylyn finds the most fulfilling aspect of her work to be the people she helps every day. She loves to serve and guide people through life-changing events, helping them achieve their goals, make great investments, and create memories. Kaylyn’s passion for helping others has made her a top performer in her industry, and she has been recognized on several occasions with diamond awards at her brokerage’s annual ceremony.

Simon Guy

RIGHT GUY REAL ESTATE | KELLER WILLIAMS REALTY
YEAR STARTED IN REAL ESTATE: 2007

Simon Guy, a successful REALTOR® with Right Guy Real Estate with Keller Williams, is renowned for his unwavering dedication to creating a positive impact on his clients. Driven by his passion for sales and helping people, Simon saw real estate as the perfect fit for him and began his journey in real estate at just 18 years old. He would go on to obtain a degree in business with an emphasis on organizational leadership at Fresno Pacific.

Simon’s life revolves around his family — his wife, Daisy, and their three young sons, John, James, and baby Jet. In his free time, Simon enjoys indulging in his hobbies of surfing, snowboarding, and wakesurfing. He is also committed to giving back to the community and is actively involved with South Shores Church.

Simon is a big believer in setting and achieving goals. His short-term goal is to sell \$60 million as a team in 2023, and his five-year plan is to achieve \$200 million in sales annually. Looking further into the future, he aims to travel the world for a year in 2032, volunteering and helping people through various organizations while enjoying time with his family. What Simon finds most fulfilling about his work is using his skills and knowledge of the real estate market to better his clients’ lives by creating opportunities for building wealth and improving their living environment.





Nicole Han

LIFETIME REALTY, INC. | YEAR STARTED IN REAL ESTATE: 2018

Nicole Han is a top producer with Lifetime Realty, Inc. Her passion for real estate was sparked by her desire to put down solid roots for her future family and help others achieve the same. Growing up with a single mom and moving every year made Nicole long for stability and the ability to create generational wealth. She found fulfillment in helping her clients reach their real estate goals and enjoys being a part of their journey.

Nicole is happily married to her husband Phil, a general contractor. They have an 18-month-old daughter, Gianna, and two

furry family members, Cash and Cream. In her free time, Nicole enjoys a good girls' night out with good food, music, and friends. She also values community involvement and supporting charities that help children.

Nicole's professional goals always center around providing value for her clients. She believes that real estate is a people business, and that success comes from having their best interests at heart. Her short-term and long-term personal goals are to be remembered as a loving wife, awesome mom, and supportive friend and daughter. Nicole's most fulfilling aspect of her work is seeing her clients happy, whether it's selling properties, winning offers on their dream homes, or securing their next investment/business locations.

Ashley Harter

THE HARTER GROUP | YEAR STARTED IN REAL ESTATE: 2008

Ashley Harter is the owner of The Harter Group, a company driven by her goal-oriented approach to improving the lives of her clients. She graduated from California State University, Fullerton, with an English degree for her undergrad and went on to complete her master's in real estate. Ashley's desire to help people build their wealth and protect their assets led her to the real estate industry.

Ashley is happily married to Ken, who works as the head broker in her company. Together, they have two children, Hazel and Sawyer, ages 7 and 4, respectively. Ashley's favorite activities include spending time with her family, cooking healthy meals, and entertaining friends and family at home. She is also an avid supporter of Give Back Homes and actively volunteers her time in the community, such as on the social committee of her

HOA and at her daughter's elementary school.

Professionally, Ashley strives to be the best guide to her clients, ensuring they always come out ahead. She is motivated by her clients' success stories and has seen firsthand how her work has changed people's lives for the better. Her short-term goal is to guide her children towards a fulfilling life while traveling the world with them. Meanwhile, her long-term goal is to build a brokerage and train other agents to build successful businesses while guiding them towards living fulfilling lives. Overall, Ashley is driven by her desire to make a positive impact on her clients' lives and her community.



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Kollin & Michelle Hill

THE HILLS REAL ESTATE GROUP | EXP REALTY

YEAR STARTED IN REAL ESTATE: 2013 (MICHELLE), 2017 (KOLLIN)

Meet Kollin and Michelle Hill, the power couple team leads of the Hills Real Estate Group with eXp Realty of California, Inc. Kollin graduated from Texas A&M with a degree in leadership and development, while Michelle graduated from Redlands University with a degree in business. Together, they make the perfect real estate team, with different backgrounds and perspectives that complement each other.

When asked why they got into real estate, Kollin and Michelle explain that it allows them to help friends and family, as well as turn strangers into friends. They find personal fulfillment in helping others, and the job flexibility makes it their ideal career

choice. The couple has four children, Sam, Stella, Beau, and Ranger, and they enjoy spending time together as a family, exploring new restaurants and going to the beach.

In addition to their real estate work, Kollin and Michelle are also involved in their community. They partner with the Laguna Food Pantry every year to collect food for their farms, and they have a long-term goal of starting a nonprofit that helps veterans get off the streets and reintegrate into society. They are motivated by the Texas A&M code of honor: “An Aggie does not lie, cheat or steal or tolerate those who do,” and they follow the keys to success outlined by “Ninja Selling” by Larry Kendall: show up, pay attention, tell the truth, create value, and don’t be attached to the outcome. For Kollin and Michelle, the most fulfilling part of their work is winning the deal for their clients and helping them achieve their dreams.



Steven & Samira Hurd

HURD HOMES | EXP REALTY

YEAR STARTED IN REAL ESTATE: 2009 (STEVEN), 2013 (SAMIRA)

Both REALTORS®, Steven and Samira Hurd are a dynamic duo who co-founded Hurd Homes with eXp Realty. They share a passion for making people’s real estate dreams come true. Samira was inspired to pursue a career in real estate to help make homeownership more accessible and eliminate the stigma around it. Steven was drawn to the industry because of his family’s success with real estate investing.

The couple has been married for almost a decade and has a 6-year-old dog named Charlie. They enjoy spending their free time exploring the outdoors, trying new restaurants, and focusing on their health and

fitness. They are also actively involved in charity work and are passionate about supporting organizations that help children, animals, and the elderly.

Steven and Samira have set ambitious goals for their business, including helping 250 families with their homeownership journey within the next three years, and becoming the number one value-driven real estate YouTube channel in Orange County. They were recently recognized with the Ruby Gemstone award by their brokerage, eXp Realty. What they find most fulfilling about their work is educating people and helping homebuyers understand the value of owning versus renting. They take pride in building a better customer experience each day.



Kristina Hudes

THE HUDES GROUP | KELLER WILLIAMS REALTY

YEAR STARTED IN REAL ESTATE: 2014

Kristina Hudes is the CEO of The Hudes Group at Keller Williams Realty, where she brings a spark to everything she does. She graduated from San Diego State University and East China Normal University in Shanghai, where she earned degrees in integrated marketing and international business. Kristina started her career in marketing but was denied a big promotion due to her age and gender, so she decided to quit and get her real estate license.

Kristina’s family plays a significant role in her life. Her husband Eric is her business partner and best friend, and they have a two-year-old daughter, Isabelle, who is outgoing and extroverted. They also have a rescue pup, Zoey, who is half pitbull and half Labrador retriever. Kristina’s favorite hobbies include traveling, dancing in the kitchen, taking walks with her family, and playing pickleball. She is

also involved in cancer research charities due to her family’s history of the disease.

Kristina’s short-term goals include building the habit of starting each day with a mini meditation, taking one dance class per month, and having 50 marriage meetings with her husband by the end of 2023. Her long-term goals include building their real estate portfolio and growing their family. Kristina finds her work fulfilling because she is extroverted and enjoys meeting and working with different people every day. She also loves the challenge of problem solving and helping clients increase their family’s wealth over time.



Ryan Immel

THE IMMEL TEAM | PACIFIC SOTHEBY’S INTERNATIONAL REALTY

YEAR STARTED IN REAL ESTATE: 2015

Ryan Immel, a luxury REALTOR® on The Immel Team at Pacific Sotheby’s, cherishes the opportunity to help his clients write new chapters. Born and raised in South Orange County, Ryan has always been fascinated by the real estate business, seeing it as a key component in everyone’s life, family, and wealth creation. He obtained his real estate license while still in high school, and after discovering what a special industry it is, decided to give it his all.

Ryan attended Northern Arizona University, where he majored in communications with an emphasis on advertising. He has a wonderful and supportive family, including his father, Phil; his mother, Nicole; his brother, Blake; his sister, Torie; and his stepfather, Brian; and his stepbrothers, Dallas and Dylan. In his spare time, he enjoys painting, graphic design,

going to the beach, playing volleyball and tennis, and spending quality time with family and friends.

Ryan feels fortunate to help clients realize their real estate goals and start the next chapter of their lives, whether they’re buying their first home, starting a family, relocating, upgrading homes, or downsizing after empty nesting. His long-term goal is to become the best version of himself he can be, creating a life of abundance through personal development, family, building a fruitful career, and pushing his creative boundaries. Ryan’s favorite quote is “Challenges are what make life interesting; overcoming them is what makes life meaningful.” His team’s slogan is “Your Dream | Your Team | Your Future.”



Alexandra Jarvis

THE OPPENHEIM GROUP | YEAR STARTED IN REAL ESTATE: 2021



Alexandra Jarvis is a successful REALTOR® with the Oppenheim Group, known for her commitment to achieving the best results for her clients. She holds a Bachelor of Arts in Spanish and International Trade from Auburn University and a Juris Doctor from UCI School of Law. After practicing as a litigation attorney, Alexandra realized that her passion lies in business sales and saw an opportunity to enter the luxury real estate market, where she has excelled as a skilled negotiator and businesswoman.

Alexandra was married to her husband, Sergio Ducoulombier, in April 2023. In her free time, she enjoys ballroom dancing, hiking, and cooking. Giving back to the community is important to her, and she is involved in local churches, A21, and mentoring teenage girls and young adult women.

Alexandra's favorite quote, "Life is a series of choices, choose wisely," motivates her personally and professionally. She is constantly learning and is excited about the challenges involved in each sector of real estate. Whether she is assisting clients or growing her own portfolio, Alexandra believes that real estate provides the greatest long-term security as an investment. Helping her clients make confident, informed decisions during the purchase or sale of their home is what she finds most fulfilling about her work.

Gaston Javurek

EQ1 REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2020

Gaston Javurek is a passionate real estate agent with The Gaston Group at EQ1 Real Estate, known for his exceptional ability to bring all the pieces together in real estate transactions. He received his AA from Saddleback College, then transferred to the University of Arizona before finishing his degree at Cal State Long Beach, where he earned a BA in communication studies.

Gaston's love for people and the limitless potential for success in the real estate industry drew him to the profession, which also allows him to prioritize time with his family. He and his wife Lindsey have been happily married for nearly a decade and have two sons, Luca Alexander and Leo Maxwell. They also have a beloved box turtle named Moe.

As an outdoors enthusiast, Gaston and his family love spending time camping at Capo Beach and at their cabin in Big Bear. They are also passionate about giving back to the community through EQ1 Gives, a scholarship program for deserving students.

Gaston's professional goals include increasing his sales volume year over year and continuing to add to his real estate investment portfolio. However, what he finds most fulfilling about his work is the opportunity to meet new people every day, solve complex problems, and share in the joy of opening a new chapter in the lives of his clients, who often become like family.



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Tom Kadar

THE KADAR GROUP | KELLER WILLIAMS LEGACY | YEAR STARTED IN REAL ESTATE: 2012



Tom is an operating principal, broker, and commercial director at The Kadar Group and KW Legacy in Costa Mesa. He graduated from UC Irvine with a degree in international studies and a minor in management. After obtaining his broker's license in 2010, Tom began his career in residential real estate before transitioning into commercial transactions for high-net-worth clients, focusing more on the investment and commercial side of real estate.

Tom is from San Clemente, California, and has family members living in Dana Point and Sydney, Australia. He enjoys

traveling, investing in real estate and business, and is involved with KW Cares, a charity that donates to groups in need across the country. Tom also supports local Laguna Beach charities.

In his professional life, Tom aims to continue growing his personal real estate portfolio, expand his real estate business by assisting more clients, develop his property management business to 1,000 doors, and connect with more investors looking to be part of syndications for acquiring value-add projects. Tom finds fulfillment in connecting with clients and helping them achieve their real estate goals, whether that be for investment, education, or syndication projects. His favorite quote, "A ship in harbor is safe, but that is not what ships are built for," motivates him to take risks and pursue his goals.

Viktoriia Lebid

FARSANI GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2019



Viktoriia Lebid is a real estate agent with the Farsani Group at Compass Dana Point. She graduated from the University of Wisconsin-Madison with a degree in business management, specializing in consumer behavior and entrepreneurship. She was born and raised in Ukraine and moved to the United States to pursue her American dream. Viktoriia has a passion for helping people achieve their dreams, and she finds fulfillment in her work as a Realtor.

Viktoriia is a family-oriented person and takes pride in taking care of her loved ones. Her mother and aunt live with her in California, and she also has a sister and two nephews. She enjoys spending time with her family and friends, running, reading books, and being near the ocean. Viktoriia also enjoys organizing and driving donations for charitable organizations such as Mercy Warehouse, a Tijuana orphanage, and Ukrainian orphanages.

As a person born and raised in Ukraine, Viktoriia is dedicated to contributing her time and resources to support her fellow

Ukrainians. She actively contributes to organizations such as Razom for Ukraine, which provides humanitarian and military aid to those in need. Viktoriia is also committed to helping those in need in the United States. For the past five years, she has been a friend, mentor, and life coach to a young transgender girl named Christina.

Viktoriia is committed to her clients and strives to be the best Realtor for each and every one of them. Her personal goal is to continue learning and improving as a Realtor while helping her clients achieve their goals. Viktoriia's work has been recognized with numerous awards, including the 2019 California Association of REALTORS® (CAR) Education Foundation, National Scholarship Winner: Pacific West/Alice Hollingshead/Barbara Moss Scholarship and the Award of Excellence for Outstanding Scholarship in Real Estate from Saddleback College Business Studies.

Lauren Nicole Kovacs

**KOVACS CONNECTION | CENTURY 21 AWARD
YEAR STARTED IN REAL ESTATE: 2014**

Lauren Nicole Kovacs is a successful REALTOR® with Kovacs Connection at Century 21 Award. She attended the University of Arizona and got into real estate because of her mother, who inspired her. She saw that being a Realtor would give her the flexibility to be an amazing mom to her 11-year-old son while also being a "bad-ass" at work. Lauren is engaged to Luis and is in the process of adopting her niece, Peyton.

Lauren is passionate about her favorite activities and hobbies. She loves dancing to 2000s hip-hop music and playing tennis and golf. She is also involved in community activities that are important to her, including supporting Susan G. Komen and Rylie's Angels charities. She lives by the motto "Don't suck!" and is determined to do better every

year than the last, making herself her own competition.

Lauren finds her work fulfilling as she enjoys being with her clients every step of the way through the emotional rollercoaster of buying or selling a home. She takes pride in being there for them and helping them navigate the transaction, from explaining the process to handing over the keys. Lauren's personal goal is to be the best mom, sister, and daughter to her family, while professionally she strives to grow and succeed in her career.



Brittany Leighton

X REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2006

Lead Real Estate Broker and President of X Real Estate Brittany Leighton is known for her high standards of excellence and community outreach. Since childhood, Brittany has been driven by a passion for negotiation and a desire to achieve results. She made it her career goal at just 7 years old to become a REALTOR®, and has since become a leading broker in the industry.

Brittany was raised by a Marine father and a determined, focused mother who instilled in her a strong work ethic and commitment to giving back. Brittany's favorite hobby is community outreach, and she spends much of her time working and sponsoring deserving children with her clients. Her favorite quote is "Whatever we plant in our subconscious mind and nourish with repetition and emotion will one day become a reality" by Earl Nightingale, which

inspires her to stay motivated and focused on her goals.

Brittany has practiced real estate full-time in various locations in southern California, including Orange County, the Inland Empire, LA County, and San Diego County. Her short-term and long-term goals are for X Real Estate to continue to be known as Realtors who perform with excellence and create value. Brittany's success in the real estate industry is a testament to her dedication, hard work, and passion for helping her clients achieve their goals.



Marina Macartney

FIRST TEAM REAL ESTATE | CHRISTIE'S INTERNATIONAL
YEAR STARTED IN REAL ESTATE: 2020



Marina Macartney, a REALTOR® with First Team Real Estate with Christie's International, draws on a wide array of skills to put deals together for her clients. She graduated from Cal Poly San Luis Obispo, majoring in communication studies with a minor in Spanish. Marina was a homeowner and real estate investor, with over a decade of corporate work experience in eCommerce, when she launched her career in real estate.

Marina resides in Ladera Ranch with her husband, Jamie Macartney, project director with C. W. Driver Construction,

and together they have two children, Reese and James. Marina enjoys working out, cooking, spending time with friends, and traveling when possible. She has been contributing to MOMS of Orange County for several years, gathering donations for babies and toddlers, along with maternity items from her local community, and “adopting” a family for the holidays.

Marina's goal is to grow her business each year, helping more families get to where they want to be while giving back to her community and charitable organizations. She has earned the First Team Hall of Fame Silver Award for three years in a row. What she finds most fulfilling about her work is that real estate is a dynamic business centered around people and community, but involves finances, planning, executing, and negotiating. Her focus is to help families make the best-informed decisions.

Trent Mason

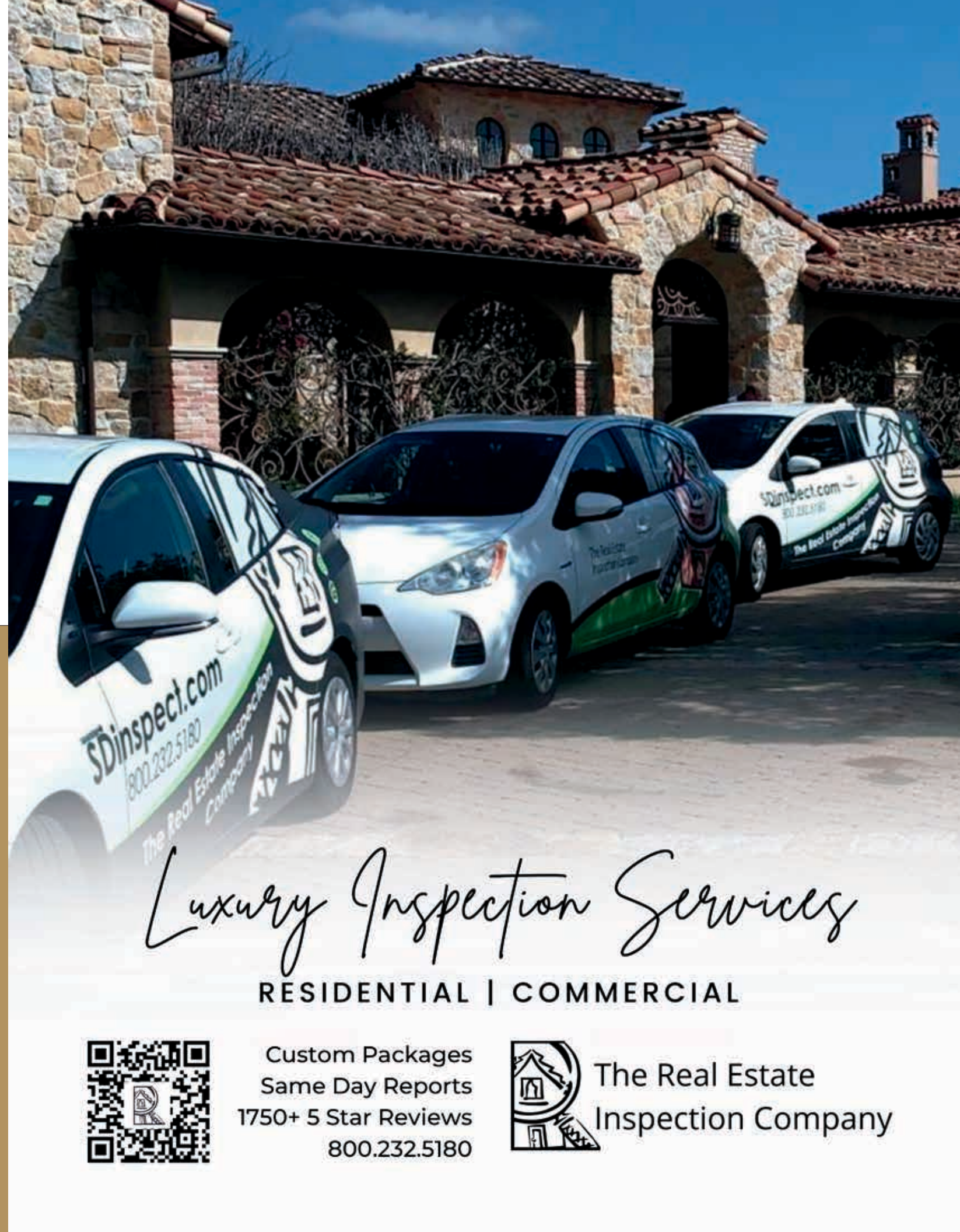
BRAD FELDMAN GROUP | DOUGLAS ELLIMAN REAL ESTATE
YEAR STARTED IN REAL ESTATE: 2016

Trent Mason is a partner with the Brad Feldman Group at Douglas Elliman Real Estate, where he has found his passion in connecting people with success. He studied at South Dakota State on a Division I football scholarship, and later transferred to the University of Arizona, where he graduated with a Bachelor of Science in Urban and Regional Development and a minor in business/marketing.

Growing up with a father in real estate, Trent has always had an interest in the industry and in connecting with people. He currently resides in San Clemente with his partner, Erin, and their two daughters, Blake and Austyn. Erin also works in the real estate industry with her family.

In his free time, Trent enjoys participating in triathlons, golfing, running, biking, swimming, and

spending time with his family at San Clemente Beach. He is also passionate about giving back to his community and has been involved in charities such as CASA, Movember, FCA, and Team Darkhorse. Trent's main motivation is to help people achieve their dreams through real estate, and he finds fulfillment in connecting with people from different walks of life.



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Stephen Mazurek

ANVIL REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2021



Stephen Mazurek is a dedicated REALTOR® with Anvil Real Estate, who is committed to helping his clients capitalize on unlimited opportunities. Born and raised in Commerce, Michigan, he attended Oakland Community College for some time. After losing his job at a corporate company just before the pandemic, Stephen decided to venture into real estate, which he believed could offer meaningful connections, unlimited growth opportunities, and the freedom of not working for a large corporation.

Aside from his career, Stephen is passionate about playing professional paintball in the U.S. and Europe, traveling, and hiking. He is also actively involved in charitable work, with The Humane Society being one of his favorite organizations.

Stephen's personal and professional goals include completing at least one transaction per month in 2023, reaching 100 transactions in a year, visiting a new country every year, and winning a professional paintball tournament in the U.S. He has also been recognized for his outstanding performance, finishing number one in volume and units in May 2022. For Stephen, the most fulfilling aspect of his work is the challenges it presents. Despite being new and young in the industry, he relishes the opportunity to solve new problems every day.

Taylor McGregor

ANVIL REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2021



Taylor McGregor currently works at Anvil Real Estate, where she has found success as a REALTOR® supporting her clients in achieving their dreams of homeownership. Taylor attended Azusa Pacific University, where she earned her bachelor's degree in communication with an emphasis in personal and organizational leadership.

Taylor has always been passionate about real estate and helping people create generational wealth, which led her to pursue a career in this field.

Taylor is happily married to her college sweetheart, and they have three wonderful children together: Noah, Avery, and Luke. In addition to her family, Taylor also has a furry friend — a

goldendoodle that she loves despite her craziness. Outside of work, Taylor enjoys spending time at the ocean with her family, listening to live music, and supporting her favorite charity, Angel House.

As a real estate agent, Taylor finds the most fulfillment in working with first-time homebuyers. She loves educating and guiding them through the process of purchasing a home and helping them achieve the amazing goal of homeownership. In the short term, Taylor's goals include doubling her volume, funding an orphanage in India, and buying her own dream home. In the long term, she hopes to become a Top 5 agent at Anvil Real Estate, build up her luxury market business, and create more streams of income for her family through real estate ventures.

Thomas McEachern

**THE MCEACHERN GROUP | BULLOCK RUSSELL REAL ESTATE
YEAR STARTED IN REAL ESTATE: 2010**

Thomas McEachern has built a successful career in real estate and is the CEO and founder of the McEachern Group with Bullock Russell Real Estate Services. He attended Antelope Valley College, Vanguard University, the University of Phoenix, and the University of Notre Dame, earning a degree in business administration with an emphasis in marketing and negotiations. Thomas was inspired to pursue a career in real estate from a young age by his older cousins, who were already in the business. He obtained his license while still in college and went to work immediately after.

Thomas is married to his wife, Lindsay, and they have three sons — Liam, Levi, and Emmett. They also have a rescue dog named Doobie. Thomas enjoys coaching youth sports and playing softball on Thursday nights for Ladera Dads. He is also an avid golfer and enjoys any competitive sport or

activity. Thomas is passionate about giving back to his community and is involved in various charities, including the Thomas House Family Shelter, NEGU the Jessie Rees Foundation, and The Bradley Rofer Foundation.

What Thomas finds most fulfilling about his work is the opportunity to make a positive influence in other people's lives.

Although the business aspect is enjoyable, he values the lifelong relationships he gets to build with his clients more. Personally, Thomas strives to be the best husband and father he can be, and he focuses on leading his family closer to Christ. Professionally, he has a clear vision for where he is going and aims to achieve it by sticking to his goals, holding himself accountable, and working hard every day.



Ryan Mcmillian

**ROBERT MACK GROUP | FIV REALTY
YEAR STARTED IN REAL ESTATE: 2017**

Ryan McMillian is the director of sales and training with the Robert Mack Group at Fiv Realty Newport Beach. He graduated from Cal State Long Beach with a degree in hospitality, hotel and restaurant management. With a strong interest in real estate, Ryan joined the Robert Mack team when he received his license and never looked back. He loves working with people and helping them achieve their goals in life. His passion for real estate is evident in the "white glove" service he provides and the positive impact he leaves on clients.

Ryan's personal life revolves around his wife of 10 years, Brianne, and their two 6-month-old identical twin baby girls, named Sophia and Brooklyn. Their shiba inu dog, named Jameson, is a major personality and the king of the household. Ryan's favorite activities include working out, golfing, hanging out

at the beach or by a pool, and watching sports. He is actively involved in volunteering to feed the hungry and other community activities at the Robert Mack Group.

Ryan's favorite quote, "Everything that is negative — pressure, challenges — is all an opportunity for me to rise" by Kobe Bryant, motivates him. He aims to break into the coastal Orange County luxury market and make a name for himself there while continuing to grow the Robert Mack Group team. Ryan's long-term goal is to get into the investment and development side of the real estate world. The most fulfilling aspect of Ryan's work is helping someone achieve their goal of buying or selling one of their biggest assets in life.



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» 40 under 40: trailblazers in real estate

By **Dave Danielson**
Photos by **WASIO faces**

Cyrus Mohseni



THE KEYSTONE TEAM | YEAR STARTED IN REAL ESTATE: 2016

Cyrus Mohseni is the CEO of The Keystone Team, a highly successful real estate brokerage based in Huntington Beach, California. Prior to his career in real estate, Cyrus was a professional soccer player and played in countries such as Iceland, Costa Rica, and Switzerland. After an unfortunate car accident that ended his soccer career, Cyrus pursued real estate by earning his license, which eventually led to a highly successful career as a REALTOR® and the establishment of his own independent brokerage.

Cyrus is highly committed to making a positive impact in the world, which is reflected in his involvement in various charitable organizations. He started his own nonprofit, Giving Football, which organizes soccer camps for underprivileged children

around the world while also teaching them important life skills. He is also involved with CASA, an organization that advocates for foster children in the judicial system. Additionally, Cyrus is highly motivated by the opportunity to mentor new agents and help them achieve success in their careers.

In the short term, Cyrus is focused on expanding his company's reach to multiple states and continuing to be a dominant force in the real estate industry. He is also embarking on a 10-city speaking tour to impact more agents across the country. Long term, Cyrus is working on a 125-unit development and plans to purchase more investment properties across the country. Overall, Cyrus is a highly motivated and goal-oriented individual who applies his hard-working mindset to all aspects of his life.

Logan Montgomery

**JOHN STANALAND GROUP | DOUGLAS ELLIMAN REAL ESTATE
YEAR STARTED IN REAL ESTATE: 2015**

As a sales associate with the John Stanaland Group at Douglas Elliman Real Estate, Newport Beach native Logan Montgomery finds fulfillment in reaching results for those around him. He got into real estate because of his mother's significant career selling homes in Dallas, which inspired him to pursue a career in the industry.

Logan is in a long-term relationship with his girlfriend, Tarah Sadler, who is his biggest motivation and, he emphasizes, the sole reason he pushes his business to the next level. Together, they have a basset hound named Maple, who loves running on the beach and chasing seagulls. Logan's favorite activities and hobbies include surfing, taking his family's boat out, and playing tennis.

Logan is involved in community activities and currently assists his boss in releasing seals off the back of his boat for the Pacific Marine Mammal Center. His favorite quote that motivates him is "97% of the people who quit too soon are employed by the 3% that never gave up." Logan's long-term goal is to create a real estate team that is not only generational but provides the real estate community with a full new outlook on REALTORS®. The most fulfilling part of his work is assisting families that haven't had much luck finding homes and finding them a gem off market.



Griffin Thayer Saunders

CAIN GROUP | PACIFIC SOTHEBY'S INTERNATIONAL REALTY
YEAR STARTED IN REAL ESTATE: 2018



Griffin Thayer Saunders is a sales associate with the CAIN Group at Pacific Sotheby's International Realty, known for his passion for helping people realize their dreams of owning their perfect home. Griffin graduated from Chapman University with a degree in business administration, with an emphasis in real estate. His interest in the industry was sparked by growing up in Hawaii and being captivated by coastal properties, and by his mother who owns and manages her own short-term rental properties.

Apart from work, Griffin enjoys various outdoor activities such as hiking, biking, snowboarding, and surfing. He is a pet

lover and has a goldendoodle puppy named Koa. One of his favorite charities is Make-A-Wish, where he saw the impact of the organization on children's lives during an annual event held by his fraternity at Chapman University that raised money for five wishes.

Griffin's short-term professional goal is to represent his clients to the best of his ability while navigating the changing market, with a sales goal of \$30 million for the year. Personally, he plans to train his new puppy and travel to new places with his girlfriend. What he finds most fulfilling about his work is being part of a team that goes beyond industry norms to provide an elevated experience for their clients. They make themselves available 24/7 and provide daily updates to ensure a smooth transaction process and to maximize excitement while minimizing stress.

Jeremy Schultheiss

PACIFIC SOTHEBY'S INTERNATIONAL REALTY
YEAR STARTED IN REAL ESTATE: 2019



Jeremy Schultheiss is a REALTOR® with Pacific Sotheby's International Realty who has made it his mission to help others move ahead. Born and raised in the Lake Tahoe foothills of northern California, Jeremy attended Point Loma Nazarene University, where he earned a degree in English literature. After completing his studies, Jeremy embarked on a career in real estate, driven by his desire to provide for his family while also making a difference in the lives of others.

Jeremy is a family man, having been married to his wife Elyssa for five years, and they recently welcomed their daughter Kaia into the world. When he's not working, Jeremy enjoys the incredible lifestyle in San Clemente, going to the beach, surfing, playing

golf, and going for walks. He is also passionate about giving back to the community and is involved in several charities and community-minded organizations in South Orange County.

Jeremy's favorite quote is "Do the right thing, no matter what," and he lives by this slogan in both his personal and professional life. He has short-term goals to continue building his sales business, flip properties, and provide value to his clients, while his long-term goals are to help as many people as possible build wealth through real estate. For Jeremy, the most fulfilling part of his work is seeing his clients achieve their real estate goals and working with them for months or even years until they reach the goal they have set.

Nicole Schatz

THE LYNCH GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2020

Nicole Schatz is a dedicated REALTOR® with the Lynch Group at Compass, committed to guiding her clients towards achieving their goals. She graduated from Cal State University Long Beach with a BFA in theater arts, but after starting a family with her German husband, Yannick, Nicole decided to pursue a career in real estate, a field she had always been interested in. Nicole is the proud mother of two daughters, Indigo and Kilana, and cannot wait to adopt a puppy once her home renovations are complete.

Nicole's hobbies include playing tennis and pickleball, painting abstract art, and spending time with her family at the beach or camping. She is also passionate about giving back to her community, volunteering for Boys & Girls Clubs of America, Family Assistance Ministries, and participating in local beach cleanups. Nicole is inspired by the

mottos: "The only way to do great work is to love what you do" by Steve Jobs, and "The future belongs to those who believe in the beauty of their dreams" by Eleanor Roosevelt.

As a real estate agent, Nicole finds it fulfilling to be there for her clients on an emotional level and to be a guiding light through their real estate journey. Her long-term goal is to grow her business through community involvement, volunteer programs, and referrals from happy clients who turn into friends. Nicole was born and raised in Southern California and is proud to serve the community that she calls home.



Darren Shepherd

THE REED TEAM | RE/MAX COASTAL HOMES
YEAR STARTED IN REAL ESTATE: 2017

Darren Shepherd, a highly successful real estate agent at RE/MAX Coastal Homes, is dedicated to helping those around him move forward. His foray into the real estate industry began seven years ago when he worked for AT&T Communications and encountered a REALTOR® who was hiring individuals to make cold calls from his database. Darren quickly became enamored with the process and decided to obtain his real estate license, which ultimately led him to his current position on The Reed Team.

Darren is a family man who is married to his wife, Chely, whom he describes as the heart of their household. Together, they have two amazing children, Darren Jr. and Layla. When he's not working, Darren indulges in his passions for aviation, sports, and travel, and relishes exploring novel dining experiences. Additionally, he is committed to giving back to his community and supports charities such

as the V Foundation and the Kidney Foundation.

Darren is an accomplished agent who has garnered several accolades, including the RE/MAX Hall of Fame, Platinum Award, Chairman's Award, and two-time Diamond Award. What he finds most rewarding about his work is collaborating with clients on strategies to accomplish their real estate objectives. His short-term and long-term goals are to expand his real estate tribe (past clients) and concentrate on helping their families achieve their objectives while also assisting other agents in replicating his success. One of Darren's favorite motivational quotes is "Choose your hard."



Pardis Shooli

THE LYNCH GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2010



Originally from Tehran, Iran, Pardis Shooli, is a successful real estate agent who leads by example, demonstrating her passion for serving her clients and community with an energetic and all-in effort. She has a Master of Science in Urban & Regional Planning from the University of Paris and a Bachelor of Arts in Graphic Design from Tehran

University. Her family background in real estate gave her early exposure and experience in the industry, which eventually led her to become a real estate agent.

Pardis is engaged to an executive and division president of a technology company focused on semiconductor electronics manufacturing. Her favorite hobbies include reading, hiking,

working out at the gym, traveling, cooking, and shopping. She supports various charities and community involvement activities, including CHOC, United Way, and Red Cross.

Pardis's favorite quote is "Work hard, focus, and never give up! The harder you work, the luckier you get." Her short-term goals include getting her broker's license and volunteering regularly, and her long-term goals are to become the best in what she does and to be recognized as one of the best real estate agents in Orange County. Pardis has received numerous awards for her exceptional work, including the Five Star Professional Award from Fortune magazine in 2021 and 2022. The most fulfilling part of her work is closing deals, making her clients happy, and tirelessly working to find her clients their dream homes.

Trevor Stanaland

**THE JOHN STANALAND GROUP | DOUGLAS ELLIMAN REAL ESTATE
YEAR STARTED IN REAL ESTATE: 2011**

Trevor Stanaland is a rising star in the real estate industry and a member of The John Stanaland Group with Douglas Elliman Real Estate. Born and raised in Laguna Beach, California, Trevor was exposed to the world of real estate from a young age, as it was a generational business in his family. With an entrepreneurial drive and a passion for the industry, Trevor has been making a name for himself as a top-performing agent.

Outside of work, Trevor enjoys free diving and surfing, which are two of his favorite hobbies. He also supports the Pacific Marine Mammal Center (PMMC), a charity organization that is dear to his heart. In his professional life, Trevor's goals are

focused on helping to expand his team and brand. He hopes to do his part to continue the legacy of his family's real estate business.

What Trevor finds most fulfilling about his work is the moment when a challenging deal finally closes and his clients are excited and satisfied with the outcome. With his dedication, drive, and passion for the industry, Trevor is a perfect example of what it means to put an entrepreneurial drive to work.



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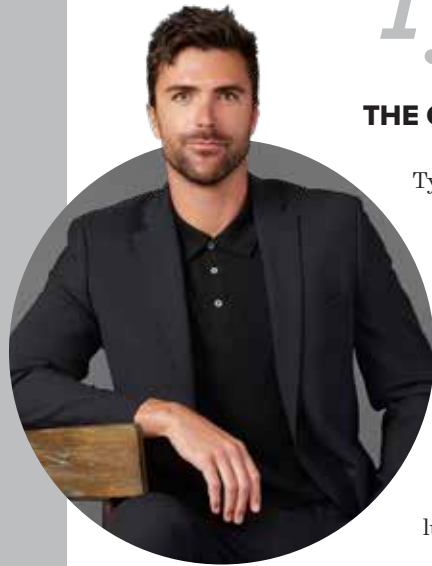
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Tyler Stanaland

THE OPPENHEIM GROUP | YEAR STARTED IN REAL ESTATE: 2010



Tyler Stanaland is a REALTOR® at The Oppenheim Group, where he utilizes his extensive experience and expertise to help his clients achieve their goals with minimal stress. Having been raised in a real estate family, Tyler is a fifth-generation Realtor who understands the nuances of the luxury coastal market.

Tyler attended Vanguard University, where he studied communications with an emphasis on public relations and marketing. When he is not working, Tyler enjoys fishing, surfing, and photography. He is also passionate

about giving back to his community and supports organizations such as the Crohn's & Colitis Foundation of America and Surfrider.

Tyler's short- and long-term goals involve building on his family's legacy while establishing himself as an expert in the luxury coastal market. He finds the most fulfilling aspect of his work to be helping people find their dream home by using his knowledge and experience to streamline the buying and selling processes.

Born and raised in Laguna Beach, Tyler's passion for real estate has been fostered by his upbringing and his desire to continue the family tradition. He is committed to providing his clients with the highest level of service and ensuring that their real estate goals are met on their terms.

Bryan Suarez

ANVIL REAL ESTATE | YEAR STARTED IN REAL ESTATE: 2013

Bryan Suarez is a REALTOR® and mentor with Anvil Real Estate, dedicated to helping his clients achieve their real estate goals. He attended the University of Nevada, Reno, on a baseball scholarship, earning a Bachelor of Science in Business Marketing. Bryan's interest in real estate began early in life, working summers with his family's flooring business on new builds and seeing the excitement of new homeowners. This inspired him to pursue a career in real estate and help others achieve their lifelong goal of homeownership.

Bryan is happily married to his supportive wife, Roya, and they have a son, Beckham, who is the "why" behind their motivation. Bryan enjoys attending sports events with family and friends, and hopes to travel more with his family soon. He is

also involved in charity work, particularly with Promise 4 Paws and Toys for Tots.

For Bryan, the most fulfilling aspect of his work is being able to hand over the keys to new homeowners or help sellers move on to their next chapter. He takes pride in being a trusted professional to guide his clients through one of their life's most significant milestones.

In the short term, Bryan aims to achieve a sales volume of \$20 million and focus on farming, while his long-term goal is to become a broker, build his own team, and invest in properties every year.



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Stu Wann

THE WANN GROUP | COMPASS | YEAR STARTED IN REAL ESTATE: 2016



A successful REALTOR® with Compass, Stu Wann is a go-to guide for his clients when they are ready to move on to the next chapter in their lives. He holds a bachelor's degree in biology and a master's degree in leadership from Azusa Pacific University. Stu's passion for real estate started as an investor, and he fell in love with the process of buying and selling properties. His desire to provide a better life for his growing family led him to dive headfirst into real estate.

Stu is a family man, married to his wife, Liz, and has two children, Ellie and Parker. He loves spending time with his

kids, going on adventures, and playing golf in his free time. Stu is also a passionate community advocate, supporting organizations that help children develop and grow, and serves on the board of the Forster Ranch Education Foundation.

Stu's slogan, "I'm in the customer service business; I just happen to sell homes," highlights his dedication to providing excellent service to his clients. He has earned numerous accolades, including Rookie of the Year for Podley Properties and was twice selected as one of the Top 100 Individual Agents with Keller Williams. Stu is committed to continuing to serve his clients at the highest level and building an investment portfolio to create a great life for himself and his family. He finds the most fulfillment in connecting people and being the go-to resource his clients need.

Casey Wootan

**GARY WARD PROPERTIES TEAM | CENTURY 21 AWARD
YEAR STARTED IN REAL ESTATE: 2015**

Casey Wootan takes great pride in breaking new ground for those around him. He earned his BA in history from Cal State University San Marcos and comes from a family of real estate professionals. His father was a commercial broker at CB Richard Ellis for over 30 years. Casey is also newly married and has a 10-year-old Labrador retriever named Gunner.

When he's not busy with work, Casey enjoys snowboarding, surfing, and golfing. He is passionate about giving back to his community and supports organizations such as Trout Unlimited, Alzheimer's, and CSUSM sports. His favorite quote is "Thrive in the grind."

Casey's short-term goal is to record 25 sales in 2023 and to purchase more real estate. In the long term, he hopes to continue investing in real estate and start a family. What he finds most fulfilling about his work is helping people achieve their goals in real estate. With his expertise and experience, Casey is sure to help his clients find their dream homes while making the process as smooth as possible.



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