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OTHER SIDE**

AGENT FEATURE:

Bryce Fuller

ON THE RISE:

Katie Shorr

PARTNER SPOTLIGHT:

Katherine Bukowski and Baghir Hamidov
with Forum Mortgage Bancorp

SPRING EVENT:

Greenwood American Kitchen & Bar
Tuesday, June 13th
1PM - 4PM
Details on page 42

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Hosted By
Greenwood American Kitchen & Bar

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Publisher's NOTE

One of the most heart-warming things about Mother's Day is the opportunity it provides to express our gratitude and love for the amazing women in our lives. Whether it's through a thoughtful gift, a heartfelt card, or a simple phone call, acknowledging all that these women (wives, mothers, grandmothers, aunts, sisters, and daughters) have done for us is a wonderful way to show our appreciation!

Many of you know my wife, Emily. I have to give her a huge shout-out because she is not only one of the biggest encouragers in my life, but also cares for and supports our four children every day with so much love and grace. Emily is the one who believes in me even when I don't believe in myself. Her unwavering love and support give me the courage and strength to pursue this dream.

I cannot help but also think of all the amazing women I get to work with through the Real Producers platform. I am continuously in awe of how they show up for their teams and communities and thankful to call them both colleagues and friends.

So, as we welcome May, take a moment to think about all the women in your life who have cheered you on and helped you when you have fallen short. I know this month I will thank the women in my life for shaping me into the person I am today and for encouraging me to grow into an even better version of myself.

I am also happy to share that registration is officially open for the *North Shore Real Producers* spring event hosted by Greenwood American Kitchen & Bar on Tuesday, June 13th from 1pm - 4pm. Be sure to check out more details on page 42. See you there!



Andy Burton
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Katie SHORR

The Advantage of EXPERIENCE



Despite working in North Shore for only a short time, Katie Shorr has already made a name for herself in the industry. She is currently part of the Blackshaw Messel Group and takes pride in being a team player. Katie says, “I love my team’s camaraderie and the support I receive from my team and from Compass. I wouldn’t be as successful as I am without them.”

Before becoming a REALTOR®, Katie worked in the mortgage industry for over fifteen years, starting as an assistant to top-producing loan officers before eventually becoming a loan officer herself. Her last position was as an assistant regional manager for a large bank. After having her second child in 2016, however, Katie decided she wanted a change. “I still wanted to work and decided real estate would be a natural next career,” shares Katie. She wanted a career that would offer her flexibility and the opportunity to be at home with her children after school, while also providing growth and income potential.

“I am very proud of the business I have grown in a short amount of time,” shares Katie. “I am hyper-focused on my area and proud that in just four years, I grew from being an unknown agent to one of the top agents in Arlington Heights and the surrounding suburbs.”

One of the things that sets Katie apart is her ability to think outside the box for her clients. She has been extremely successful in finding her buyers off-market properties by utilizing social media and the private market, and through networking with other agents. This has resulted in her clients getting fabulous deals without having to deal with competitive offers or paying over value. Katie’s creativity and determination have led to her closing deals that might not have been possible otherwise.

Another aspect of Katie’s success is her use of social media to build her business and sell homes. She believes that many agents are not using social media to its full potential, and she has made it a priority to do so. By staying active on social media and utilizing targeted advertising, she has been able to reach a wider audience. This has enabled her to connect with potential clients in ways that were not possible even just a few years ago.



“
 Helping people find the home they never thought they could have is my biggest passion...It’s an incredible feeling to see the joy on their faces when they walk into their dream home for the first time.
 ”



has become an expert in her field and is known for her strong negotiation skills. She explains, “As a child I was an expert negotiator, never taking no for an answer, and my parents always said I was going to be a lawyer. All those negotiation skills I perfected as a child have come in handy as a REALTOR®. I am able to talk to almost anyone and successfully negotiate in my clients’ best interests. I must admit that now as a parent of an expert negotiator, I feel sorry for what I must’ve put my parents through!”

Katie lives in Arlington Heights with her husband, Evan, their two daughters, Grace (9) and Emmy (7), and their two rescue dogs, Harvey and Teddy. Her family comes first and foremost in her life, and she knows firsthand the challenges of balancing work and family life. As a result, she is committed to providing her clients with the highest level of service while also being mindful of their individual needs and circumstances.

There is no doubt that Katie is on the rise, with an impressive background and skill set that will continue to launch her career. Her commitment to her clients, her creativity, and her use of social media are just a few of the reasons why she has been so successful in a relatively short amount of time. But ultimately, it is her values and her dedication to her family that has shaped her into the person she is today. These values continue to guide her in her professional life.

“Helping people find the home they never thought they could have is my biggest passion,” states Katie. “It’s an incredible feeling to see the joy on their faces when they walk into their dream home for the first time.”

For Katie, the most rewarding part of her job is making friends with her clients. “I truly love my clients and I have become friends with many of them. A lot of my clients are families looking to move to more spacious homes or move their children into a more desirable school district; I have a lot in common with these clients. I’ve had clients whose kids have become friends with my kids and clients for whom my husband and I have hosted for dinner parties. I even had a client whose mom became my babysitter!”

People often think Katie is an extrovert by nature, but that’s not so. She reveals, “It took me many years and a conscious effort to become so extroverted.” Despite her introverted nature, she



Katie with her family.
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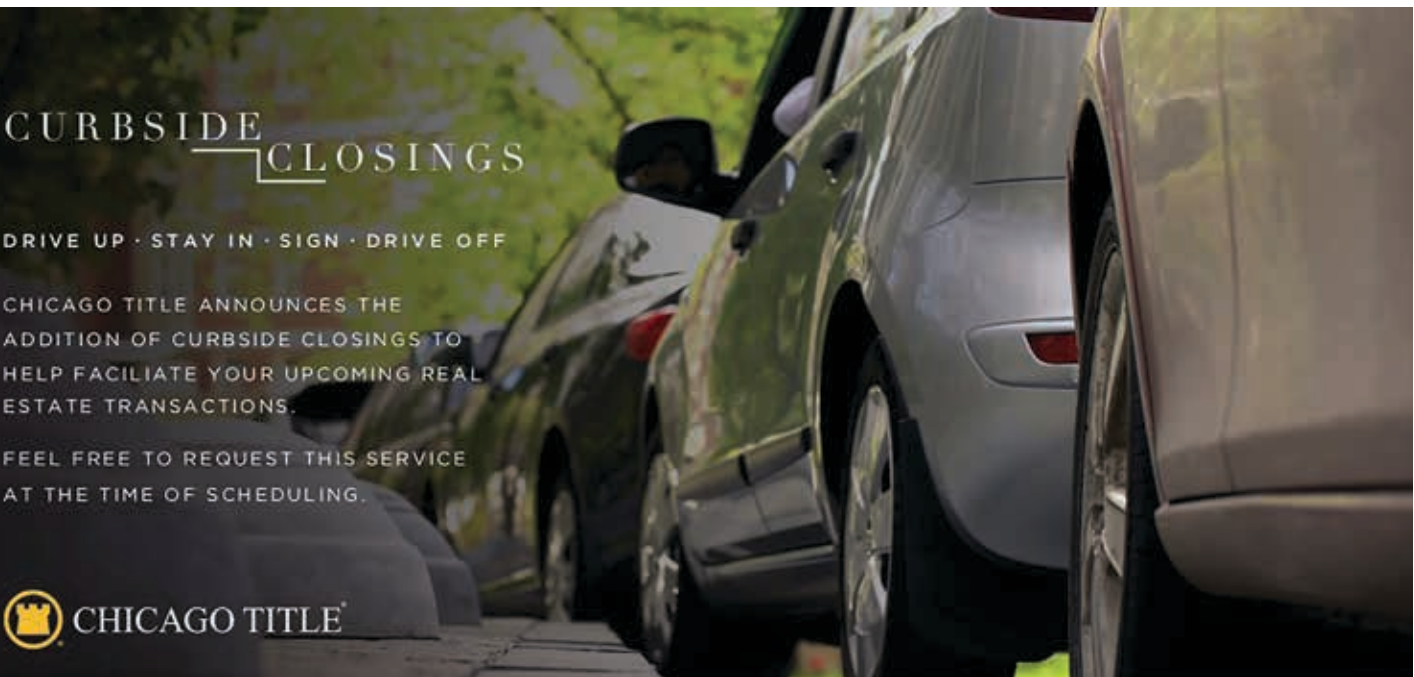
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Katherine Bukowski and Baghir Hamidov

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Dream Chasers

The American dream runs deep with mortgage partners Katherine Bukowski and Baghir Hamidov. They understand the struggle and the hope that fuels those chasing it, having both experienced it for themselves. It's that hope and dream of a better future that continues to fuel their business, not just for themselves but for their clients—it drives them to never give up on those chasing it for themselves.

Baghir was born and raised in one of the fifteen republics of the former Soviet Union, the Republic of Azerbaijan. From the time he was a teenager, he dreamed of getting into banking and finance. Shortly after earning his degree in business law and finance in 2002, his parents decided to move to the United States to provide him and his sister with more opportunities.

"I was twenty years old when I moved to the US and started chasing the American dream," Baghir says. "I barely spoke English, but I was determined to learn the language and build a career that would provide prosperity for my family."

Baghir speaks six different languages today. Within the first year of arriving in the US, he made his way into the banking industry as a teller with BankFinancial FSB. Rapidly growing within the company, he soon realized it could not support his dreams. So, he joined State Bank of Countryside as a junior commercial loan officer. But that position too "wasn't even close" to what he envisioned for himself.

Then, Baghir met a young loan officer through a college friend of his. After an hour of conversation, Baghir realized "This is it!" He quit his corporate job and became a licensed loan officer at a local mortgage company at the end of 2003.

"I was amazed that this industry offered such wide horizons for future growth and on top of that, the ability to help other immigrants to reach their goals," he says. "Since I was a young boy, I saw my father work very hard, night and day, to provide for us. Often that took him away from us, and it was all to put food on the table. This upbringing instilled in me a drive to succeed and do the same for my family and loved ones. I think most of my success comes from the desire to help others."



Katherine's mother immigrated to the United States from Poland in her late twenties. She decided to go into real estate so that she could have the flexibility to spend time with Katherine and Katherine's brother and ensure they had a better upbringing than she did. Although she barely knew English, she spent months at night studying for the exam with a dictionary next to her.

"Seeing my mother pass her exam was extremely inspiring," Katherine says.

Growing up, Katherine often went with her mother to showings, open houses, and client meetings. She watched her mother study street maps and pour through reams of listing pages, searching for the right homes to show her clients.

“It was exciting to see the happiness that a homebuyer would feel finding the right home. I didn’t know how [I would do it] then, but I knew I wanted to be a part of the excitement of the home-buying process from an early age,” she says.

While in college, Katherine got an internship at a mortgage company. While she enjoyed working in the industry, she focused on school and considered working for the stock exchange after graduation. She kept getting “pulled back” into mortgages, however, and served in various roles for multiple companies over the years.

Katherine and Baghir met each other while working for the same company early in their careers. They ended up going in different directions to pursue other opportunities at different companies. When they finally met up with each other again, they decided to become business partners.

“We have a very similar work ethic and passion, which has made our partnership seamless,” Katherine affirms. “It’s great having someone that is at your side, through the exciting times and the more challenging times, having an equal to bounce thoughts off of, and someone who continually wants to learn and grow.”

As managing partners with Forum Mortgage Bancorp, Katherine and Baghir take pride in their years of success and their ability to think outside the box. They have both been in the industry for over twenty years, serve multiple



Katherine Bukowski



Baghir Hamidov

states (Illinois, Wisconsin, Indiana, Florida, and Michigan), and are always looking to expand their team while staying up-to-date with mortgage products. They can offer nontraditional financing and will commit to their clients for the long haul—helping them get into the position to qualify for a loan if they currently do not, and see them through to their American dream.

“Providing our clients with the opportunity to achieve their American dream, whether they are residents of the US or foreign nationals, and also being there for clients that might not think they have an opportunity to be a homeowner, is the most fulfilling part of what we do,” states Baghir.

“I am extremely driven and passionate about what we do. My job does not end when I get home,” Katherine says.

In between making dreams happen for their clients, Katherine and Baghir enjoy their time with friends and family. Katherine loves traveling to new places and doing things with her friends: skiing, bowling, going to comedy shows, music festivals, concerts, Broadway performances, art shows, museums, etc. Since losing her younger brother in August of

2022, she has assumed the role of her mother’s caretaker and enjoys spending time with her.

Baghir, an observant Modern Orthodox Jew, enjoys taking annual trips to Israel to see his family and friends. He also loves to travel with his nine-year-old daughter, Mika, and explore other countries worldwide, relishing the restaurants and cuisines offered in each.

“There are a lot of other mortgage bankers to choose from, but we go the extra mile for both our clients and partners. We make it a strong point to not [judge and] assume that some can’t be determined or resolved. In some cases, we can even be miracle workers.”



“It’s great having someone that is at your side, through the exciting times and the more challenging times, having an equal to bounce thoughts off of, and someone who continually wants to learn and grow.” - Katherine

To help your clients reach their American dream, give Katherine and Baghir a call at Forum Mortgage Bancorp at 847-859-0020.

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Maureen O'Grady- Tuohy

ON THE OTHER SIDE

cover story

By Chris Menezes
Photos by Prestige Real Estate Images Inc

Maureen O'Grady-Tuohy's story is a testament to the power of perseverance. Within the past thirty-four years, she has overcome tremendous obstacles, not just in real estate but in life. Despite the challenges, the heart-breaking tragedies, and sometimes debilitating emotions, she kept moving forward. While there were plenty of difficult moments, her career often served as a necessary distraction and reprieve. Even today, there is nothing she rather do more than serve others through real estate.

Maureen comes from strong family roots. She proudly calls herself "a first-generation Irish and second-generation REALTOR®." Her mother was a real estate dynamo in the 1970s and '80s and was the first female to win the #1 agent award in her board which was the Northwest Chicago Board.

"My mother was always my hero," Maureen says. "She taught me what hard work was all about. She also knew how to have fun and the importance of a good laugh! When she was presented her enormous trophy for #1 agent, it had a salesman holding a briefcase on the top of it. My mom jokingly handed

the trophy back to the presenter and said in her sweet Irish accent, 'Now, do you have one with a skirt?'"

After Maureen earned her degree in mass communications with an emphasis on advertising from Illinois State University, she planned to find a job in magazine advertising. However, she also wanted to travel and wasn't quite ready to tie herself to a corporate schedule. So, she decided to get her real estate license and sell real estate for a year before looking for a job in advertising. That was thirty-four years ago.



"My first year out of the gate was pretty successful for those days, so it would have been difficult to switch gears and take a job in advertising with the starting salaries at that time," she says. "Plus, I loved selling!"

Maureen started selling real estate in 1989 when there were very few cell phones and no internet yet. Pagers and answering machines were the main way she communicated with clients and colleagues. Even fax machines came later. "We sold homes using big yellow books," she says. While technology has made the job easier in many ways, having to do things "the hard way" in the beginning only fortified Maureen's grit and the strength of her work ethic.

That grit would be tested in 2010 when Maureen lost her oldest son to suicide. "It was shocking," she says. "I had never known anyone that had taken their life. The concept was completely unheard of and foreign in



“
Anything is
possible if
you put your
mind to it.”

my world. After his death, it was difficult to get out of bed in the morning, let alone try to make a living. The pain was crippling.”

On top of that loss, weeks after her son’s passing, Maureen filed for divorce. “It was a difficult decision, but it was necessary,” she says. “Our world was turned upside down. I had three other children to console, and I was the main financial supporter of my family. I had no choice but to ‘get out there!’ Working hard wasn’t an elective, it was a necessity.”

While Maureen had no choice but to get back to work, she also said that focusing on her business and getting into a routine kept her from “spiraling into a deep dark hole.” That didn’t mean it was easy for her, however. She remembers her very first appointment and how hard it was.

“It was a listing appointment for a luxury home, and it felt like it went on forever. When I left the appointment with the listing, I remember sitting in my car and letting the tears flow. I cried, cried, and cried. I was holding in those tears the entire time. Each appointment after got a bit easier. It was hard work in more ways than one, but I realized that

no one wanted an emotional mess to sell their home,” she says.

For years now Maureen has been a big supporter of LOSS (Loving Outreach for Survivors of Suicide), a nonprofit organization that she has seen help many, many people, including herself.

Maureen continued building her business, and today she is thriving. She just started a team with her son, Seamus Tuohy, with Berkshire Hathaway Home Services, and is excited to incorporate his fresh perspective and new way of thinking into their business. Her vision now is to build an even more successful business for them both to enjoy.

At the end of the day, Maureen defines success as being able to “work hard and play hard.” When she is not working, she loves spending time with her adult kids, Liam, Tara, and Seamus, when she can. The beach is her relaxation zone. You can often find her catching the sunrise at Lake



Maureen with her son, Seamus, in Santa Barbara, CA.

Forest Beach or grabbing a quick lunch there during the summertime. Just this past year, she started doing “polar plunges”: taking a quick plunge into the frigid waters of Lake Michigan. “It is very invigorating!” she says.

Maureen also enjoys kayaking and traveling. In the past two years she has gone to Ireland, Hawaii, the Bahamas, Mexico, and the cities of Dubai, Santa Barbara, and Miami and Naples, Florida. Many of these trips were with her children. She already has trips to Ireland and Rome booked for April and May.



Maureen with her son, Liam, in Dubai, United Arab Emirates.



Maureen with her Daughter, Tara, in Hawaii.

As Maureen delves into building her team, she is looking forward to all that will come next in business and in life, knowing that no matter what happens, she will have the power to persevere and find success. As Maureen likes to say, “Anything is possible if you put your mind to it.”

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BRYCE

▶ agent feature

By Chris Menezes
Photos by Elliot Powell



TRUE TO HEART



Bryce Fuller is a man of high ideals and conviction. He follows his heart, stays true to himself, and fully commits to the people in his life. While he has endured his share of challenges, he has always found ways through them and has come out stronger on the other side. Even today, he continues to better himself and his business with the purpose of helping as many people as he can, even when there is nothing to gain.

Born and raised in Northbrook, Bryce grew up with an interest in both business and writing. His father nurtured his business inclinations, and although his mother, Connie Fuller, worked in real estate, he grew up with a distaste for it. The most influential person in his life was his grandfather, who was a publisher of a camping magazine, as well as a supernatural-themed, magazine. “He used to tell me fantastic stories and I think that’s where I got my interest in storytelling,” says Bryce.

Bryce went on to attend University of Illinois, where he earned his BS in business administration with an emphasis on marketing. After graduating in 1996, he got a job working for a technology corporation. He lasted only two years before the company laid off half its sales force; Bryce decided he’d never work another corporate job again. “I remember watching everybody in the office scramble around like the world was ending,” he says. “I wasn’t going to go back to that environment.”

Instead, Bryce went back to school to pursue his creative side and earned his BA in film and television with an emphasis on screenwriting from Columbia College Chicago. After graduating in 2000, he moved to Los Angeles with his fiancé, now wife, Lori, to try and make it as a screenwriter in Hollywood. Despite some limited success, he eventually ran out of money and had to get a job selling temporary services door-to-door. Then, one day, while sitting at a fountain in downtown Los Angeles, he had an epiphany.

“I realized that I was no longer writing or working in the film industry, so there was no reason to stay in Los Angeles. I also realized that I had a knack for sales and interacting with people. And if I was going to sell anything, it might as well be something that produced one of the greatest personal impacts in a person’s life. So, I called my mother and asked if I could start working with her in real estate. I think she was shocked because of how much I hated it growing up,” he says.

Real estate ended up being the perfect career for him. It combined his passion for business and creativity.



Bryce and his wife, Lori.

He started his career in 2003 and had great success as both an agent and investor. He owned several properties going into 2008. With the collapse of the market, he ended up losing three of them to short sales and foreclosures. This was one of the most challenging times in his life. He wasn’t earning much money in real estate and was primarily surviving on rental income.

Leading up to that point, too, he and Lori had been trying to have a child: they’d gone through four separate procedures and five years of “sadness and despair.” But in 2008, they were thrilled to welcome their daughter, Ellie, into the world.



Bryce with his family.

“I’m sure you can imagine that having a child while going through a financial catastrophe was a stressful thing,” he says.

Today, with two kids and a successful family business, the Fuller family is thriving. Bryce, Lori, and Connie work together as “the Fuller Force” with Baird & Warner. Bryce is most passionate about making connections and developing relationships. He also loves training and mentoring other agents at his company. While he has no financial incentive to help other agents, he finds great joy in seeing others follow his advice and build successful careers.

Bryce encourages all the agents he trains to focus on making authentic connections with people by being themselves and doing what they

love. “Conduct the business on your terms,” he advises. “If you like emails, send lots of emails. If you like phone calls, make lots of phone calls. If you like to go out to lunch or coffee, do more of that. Find out exactly what you like doing and do it all the time. Also, don’t let real estate take your soul. It’s a fabulous career for people who want to help other people. Measure your success by how many people you’ve helped per year, how many memories you’ve helped people create, and how many dreams you’ve helped people fulfill.”

Bryce’s dream is to own dozens of investment properties that create passive income [for him], so that he can better help his clients without having to worry about the next sale, and spend more time helping other agents.

Bryce’s favorite way to spend his time is with his kids, Ellie and Devon. He drives them to their practices and club meetings, and he makes it a point to be at all their games. The Fuller family are huge Disney fans. Ellie and Devon even sell collectible Disney pins in online auctions.

“I want my kids to remember that I was always there for them—to help them with their homework, to shuffle them around to their clubs and practices, to give them advice or snuggles, or to sneak in a late-night snack. My family will never care how hard I worked or how much money I made, but they will remember that I always had time and love for them,” he says.



Bryce enjoying a family vacation.

When he wants to relax, Bryce loves going to the movies. He is also a closet “comic book nerd.” He has collected comic books since the ’80s, has attended many comic cons, and will still periodically jump into a comic book shop to browse and pick up some new issues.

From his superhero comic book stories to his real-life story of hope, Bryce’s commitment to helping others and staying true to his himself is only admirable. His story is living proof that, when you follow your heart, anything is possible.



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TOP 200 STANDINGS

Teams and Individuals from January 1, 2023 to March 31st, 2023.

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jena	Radnay	4	\$10,650,000	2	\$2,310,000	6	\$12,960,000
2	Jane	Lee	13	\$7,573,000	6.5	\$4,235,480	19.5	\$11,808,480
3	Connie	Dornan	4.5	\$2,482,000	5.5	\$6,298,900	10	\$8,780,900
4	Catherine	Caravette	0	\$0	2	\$8,300,000	2	\$8,300,000
5	Anita	Olsen	21	\$8,278,880	0	\$0	21	\$8,278,880
6	Sarah	Leonard	12	\$4,157,895	13	\$3,591,690	25	\$7,749,585
7	Paige	Dooley	1	\$3,687,000	2.5	\$3,650,000	3.5	\$7,337,000
8	Mary	Grant	1.5	\$2,712,500	2	\$4,550,000	3.5	\$7,262,500
9	Elizabeth	Wieneke	2	\$7,087,500	0	\$0	2	\$7,087,500
10	Maria	DelBoccio	4	\$3,848,022	4	\$2,814,918	8	\$6,662,940
11	Kim	Alden	1.5	\$606,000	18	\$5,718,800	19.5	\$6,324,800
12	William	Squires	0	\$0	1	\$6,000,000	1	\$6,000,000
13	Karina	Kolb-Formento	0	\$0	1	\$5,750,000	1	\$5,750,000
14	Suzanne	Myers	2	\$3,774,000	1	\$1,700,000	3	\$5,474,000
15	Jeff	Ohm	3	\$2,566,729	3	\$2,566,729	6	\$5,133,458
16	Nancy	Adelman	1	\$4,495,000	1	\$624,500	2	\$5,119,500
17	Susan	Maman	2	\$5,099,000	0	\$0	2	\$5,099,000
18	Corey	Barker	7	\$3,006,000	4	\$2,020,000	11	\$5,026,000
19	Michael	Thomas	6	\$1,248,000	6	\$3,611,746	12	\$4,859,746
20	Dean	Tubekis	6.5	\$4,746,500	0.5	\$102,500	7	\$4,849,000
21	Nevin	Nelson	2	\$845,000	2	\$3,950,000	4	\$4,795,000
22	Janet	Borden	2.5	\$3,376,500	2	\$1,364,000	4.5	\$4,740,500
23	Katherine	Harris	1.5	\$4,725,000	0	\$0	1.5	\$4,725,000
24	April	Callahan	1.5	\$4,725,000	0	\$0	1.5	\$4,725,000
25	Bill	Flemming	7	\$4,052,575	1	\$610,741	8	\$4,663,316
26	Jacquelynn	Gordon	1	\$3,050,000	1	\$1,575,000	2	\$4,625,000
27	James	Ziltz	9	\$4,529,510	0	\$0	9	\$4,529,510
28	Dominick	Clarizio	1.5	\$3,662,500	1	\$860,000	2.5	\$4,522,500
29	Ann	Lyon	0	\$0	1	\$4,495,000	1	\$4,495,000
30	Ann	Challenger	0	\$0	2	\$4,440,000	2	\$4,440,000
31	Gina	Shad	2	\$1,674,000	1	\$2,700,000	3	\$4,374,000
32	Jacqueline	Lotzof	0.5	\$580,000	3	\$3,793,000	3.5	\$4,373,000
33	Cathy	Oberbroeckling	6	\$3,277,333	3	\$1,007,400	9	\$4,284,733
34	Samantha	Kalamaras	4	\$3,652,000	1	\$627,000	5	\$4,279,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Anne	Dubray	4	\$3,184,000	1	\$1,057,000	5	\$4,241,000
36	Katrina	De Los Reyes	1	\$197,500	4	\$3,995,000	5	\$4,192,500
37	Sally	Mabadi	1	\$3,200,000	1	\$960,000	2	\$4,160,000
38	Linda	Levin	4	\$3,482,500	1	\$610,000	5	\$4,092,500
39	Bonnie	Tripton	1	\$1,057,000	1	\$3,000,000	2	\$4,057,000
40	Holly	Connors	4	\$2,664,000	4	\$1,383,000	8	\$4,047,000
41	Kathleen	Menighan	1	\$3,950,000	0	\$0	1	\$3,950,000
42	Kati	Spaniak	2	\$745,000	3.5	\$3,174,900	5.5	\$3,919,900
43	Pam	Macpherson	1	\$2,100,000	1	\$1,650,000	2	\$3,750,000
44	Jim	Starwalt	7	\$1,551,000	9	\$2,149,250	16	\$3,700,250
45	Alan	Berlow	3.5	\$2,499,000	1	\$1,193,500	4.5	\$3,692,500
46	Julie	Hockenberg	0	\$0	1	\$3,687,000	1	\$3,687,000
47	Judie	Fiandaca	1.5	\$3,662,500	0	\$0	1.5	\$3,662,500
48	Hadley	Rue	1	\$1,800,000	1	\$1,800,000	2	\$3,600,000
49	Geoff	Brown	0.5	\$235,000	1	\$3,200,000	1.5	\$3,435,000
50	Laura	Cartwright	3	\$1,717,000	3	\$1,717,000	6	\$3,434,000

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Teams and Individuals from January 1, 2023 to March 31st, 2023.

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Lori	Nieman	1	\$1,200,000	1	\$2,212,058	2	\$3,412,058
52	Alissa	McNicholas	1.5	\$1,464,750	2	\$1,864,000	3.5	\$3,328,750
53	Sheryl	Graff	2	\$3,085,000	1	\$233,000	3	\$3,318,000
54	Esther	Zamudio	4.5	\$1,280,900	7.5	\$2,021,101	12	\$3,302,001
55	Beth	Alberts	2	\$2,694,000	1	\$580,000	3	\$3,274,000
56	Nathan	Wynsma	2	\$2,192,787	1	\$1,052,611	3	\$3,245,398
57	Heather	Fowler	2.5	\$3,219,500	0	\$0	2.5	\$3,219,500
58	Andra	O'Neill	2	\$2,580,000	1	\$585,000	3	\$3,165,000
59	Ken	Snedegar	0	\$0	4	\$3,141,798	4	\$3,141,798
60	Cory	Green	0	\$0	5	\$3,137,700	5	\$3,137,700
61	Carly	Jones	1	\$375,000	2	\$2,750,000	3	\$3,125,000
62	Shannon	Bernard	0	\$0	1	\$3,050,000	1	\$3,050,000
63	Mark	Nesci	0	\$0	2	\$3,035,000	2	\$3,035,000
64	Mary	Hoffman	8	\$2,955,204	0	\$0	8	\$2,955,204
65	Michael	Herrick	1	\$465,000	3	\$2,489,900	4	\$2,954,900
66	Julie	Pawl	1	\$1,300,000	1	\$1,650,000	2	\$2,950,000
67	Frank	Denovi	7	\$2,937,000	0	\$0	7	\$2,937,000
68	Iris	Garmisa	2	\$1,617,500	1	\$1,300,000	3	\$2,917,500
69	Justina	Draper	1	\$324,000	2	\$2,576,445	3	\$2,900,445
70	Leslie	Maguire	2	\$2,855,000	0	\$0	2	\$2,855,000
71	Ted	Pickus	1.5	\$1,004,460	2	\$1,845,000	3.5	\$2,849,460
72	Cheryl	Bonk	4.5	\$2,847,050	0	\$0	4.5	\$2,847,050
73	Linda	Little	4.5	\$2,847,050	0	\$0	4.5	\$2,847,050
74	Tara	Kelleher	4	\$1,952,500	2	\$843,800	6	\$2,796,300
75	Liz	Watson	1.5	\$2,712,500	0	\$0	1.5	\$2,712,500
76	Shaunna	Burhop	3	\$1,453,000	2	\$1,259,000	5	\$2,712,000
77	Feliberto	Salgado	6	\$2,276,900	1	\$365,000	7	\$2,641,900
78	Polly	Richardson	1.5	\$1,051,250	1	\$1,575,000	2.5	\$2,626,250
79	Allison	Silver	1.5	\$1,339,000	1	\$1,250,000	2.5	\$2,589,000
80	Anna	Klarck	2	\$626,750	6	\$1,952,568	8	\$2,579,318
81	Margie	Brooks	1	\$1,822,000	1	\$735,000	2	\$2,557,000
82	Jackie	Mack	3.5	\$2,551,000	0	\$0	3.5	\$2,551,000
83	Kelly	Malina	5	\$1,999,700	2	\$537,000	7	\$2,536,700
84	Craig	Fallico	4	\$2,525,000	0	\$0	4	\$2,525,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Deborah	Fischer	3	\$2,492,000	0	\$0	3	\$2,492,000
86	Robbie	Morrison	3	\$1,239,000	3	\$1,224,900	6	\$2,463,900
87	Cheryl	Chambers	2	\$2,460,000	0	\$0	2	\$2,460,000
88	John	Morrison	2	\$1,506,250	2	\$920,000	4	\$2,426,250
89	John	Blue	1	\$2,411,000	0	\$0	1	\$2,411,000
90	Sylwester	Gondek	0	\$0	1	\$2,411,000	1	\$2,411,000
91	Linda	Kost	0	\$0	1	\$2,400,000	1	\$2,400,000
92	Beth	Wexler	1.5	\$708,750	2	\$1,686,960	3.5	\$2,395,710
93	Dorota	Lason	1	\$165,000	2	\$2,190,000	3	\$2,355,000
94	Leslie	McDonnell	2	\$728,900	2	\$1,612,500	4	\$2,341,400
95	Jodi	Cinq-Mars	2.5	\$632,000	5	\$1,665,000	7.5	\$2,297,000
96	Oleg	Komarnytskyy	0	\$0	4	\$2,292,000	4	\$2,292,000
97	Mariusz	Bilotas	1	\$535,000	2	\$1,735,000	3	\$2,270,000
98	Shay	Hata	0.5	\$150,000	2.5	\$2,104,000	3	\$2,254,000
99	Sara	Cohen	1	\$2,250,000	0	\$0	1	\$2,250,000
100	Lori	Baker	1.5	\$1,464,750	1	\$775,000	2.5	\$2,239,750

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**HOSTED BY GREENWOOD
AMERICAN KITCHEN & BAR**

TUESDAY, JUNE 13TH FROM 1:00 PM TO 4:00 PM

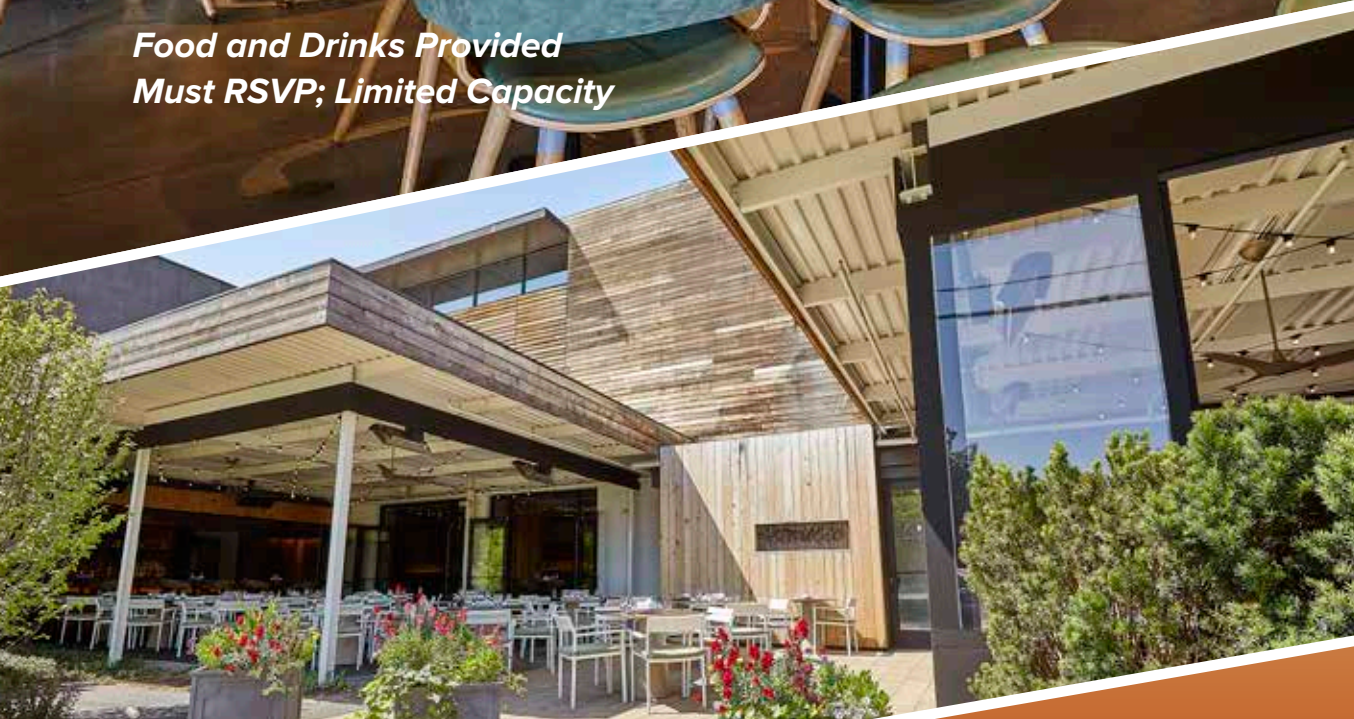
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*Food and Drinks Provided
Must RSVP; Limited Capacity*

Private Event For *North Shore Real Producers*
and Preferred Partners Only



Contact
Chicagoland@realproducersmag.com
for event details



Join the *North Shore Real Producers* community for an afternoon on the fantastic patio at Greenwood while we enjoy all spring has to offer and network with the top producers on the North Shore.

TOP 200 STANDINGS

Teams and Individuals from January 1, 2023 to March 31st, 2023.

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Abhijit	Leekha	1	\$175,000	5	\$2,059,990	6	\$2,234,990
102	Amy	Derango	4	\$1,711,250	1	\$510,000	5	\$2,221,250
103	Connie	Antoniou	1	\$2,200,000	0	\$0	1	\$2,200,000
104	Matt	Steiger	2	\$1,585,000	1	\$615,000	3	\$2,200,000
105	Anne	Camarano	1	\$710,000	1	\$1,475,000	2	\$2,185,000
106	Randall	Brush	6.5	\$2,130,500	0	\$0	6.5	\$2,130,500
107	Carol	August	3	\$1,595,000	1	\$525,000	4	\$2,120,000
108	Sara	Sogol	4	\$1,551,499	1	\$559,000	5	\$2,110,499
109	Lisa	Wolf	3	\$1,588,000	2	\$490,000	5	\$2,078,000
110	Matan	Aharoni	1	\$2,050,000	0	\$0	1	\$2,050,000
111	Bridget	Cantafio	1	\$2,050,000	0	\$0	1	\$2,050,000
112	Matthew	Engle	0	\$0	1	\$2,050,000	1	\$2,050,000
113	Marsha	Schwartz	2	\$917,500	2	\$1,117,500	4	\$2,035,000
114	Elizabeth	Philip	0	\$0	1	\$2,000,000	1	\$2,000,000
115	Madolores	Tagle	1	\$2,000,000	0	\$0	1	\$2,000,000
116	Ryan	Hardy	0	\$0	1	\$2,000,000	1	\$2,000,000
117	Kim	Kelley	1	\$1,250,000	2	\$720,000	3	\$1,970,000
118	Sarah	Dwyer	0	\$0	2	\$1,950,000	2	\$1,950,000
119	Christopher	Davis	3	\$1,027,000	2	\$892,400	5	\$1,919,400
120	Grace	Flatt	2	\$1,898,000	0	\$0	2	\$1,898,000
121	Amy	Kite	2	\$538,500	3.5	\$1,357,500	5.5	\$1,896,000
122	Jamie	Hering	2	\$588,400	6	\$1,303,899	8	\$1,892,299
123	Fasahat	Khan	1	\$325,000	1	\$1,565,000	2	\$1,890,000
124	Jetta	Grano	2	\$1,878,500	0	\$0	2	\$1,878,500
125	Anne	Gummersall	1	\$1,875,000	0	\$0	1	\$1,875,000
126	Glenn	Pankau	0	\$0	1	\$1,875,000	1	\$1,875,000
127	Derick	Creasy	0	\$0	5	\$1,863,000	5	\$1,863,000
128	Meredith	Schreiber	0.5	\$599,500	1	\$1,260,000	1.5	\$1,859,500
129	Yevhen	Hurtovyi	1	\$216,500	6	\$1,632,500	7	\$1,849,000
130	Ralph	Milito	3	\$1,840,000	0	\$0	3	\$1,840,000
131	Nanette	Jenkins	0	\$0	1	\$1,835,000	1	\$1,835,000
132	Lance	Kirshner	1	\$1,375,000	0.5	\$457,500	1.5	\$1,832,500
133	Hady	Gendusa	1	\$955,000	1	\$875,000	2	\$1,830,000
134	Dinny	Dwyer	0	\$0	1	\$1,822,000	1	\$1,822,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Shannon	Bremner	4	\$1,311,500	1	\$500,000	5	\$1,811,500
136	Theodora	Jordan	0	\$0	1	\$1,805,000	1	\$1,805,000
137	Danny	McGovern	1	\$1,799,000	0	\$0	1	\$1,799,000
138	Marybeth	Dazzo	0	\$0	1	\$1,799,000	1	\$1,799,000
139	Sue	Hall	2.5	\$1,269,000	1	\$525,000	3.5	\$1,794,000
140	Julia	Alexander	3	\$836,000	3	\$950,900	6	\$1,786,900
141	Katherine	Koca	3	\$1,770,230	0	\$0	3	\$1,770,230
142	Mandy	Montford	4	\$1,325,900	1	\$432,450	5	\$1,758,350
143	Matthew	Lysien	5	\$1,059,900	3	\$685,000	8	\$1,744,900
144	Megan	Livatino	0.5	\$537,500	1	\$1,199,000	1.5	\$1,736,500
145	Glenn	Rickel	2	\$762,500	2	\$966,000	4	\$1,728,500
146	Marla	Schneider	2	\$851,000	1	\$875,000	3	\$1,726,000
147	Nancy	Gibson	1	\$1,025,000	1	\$700,000	2	\$1,725,000
148	Honore	Fru mentino	2	\$1,555,500	0.5	\$169,500	2.5	\$1,725,000
149	David	Schwabe	1.5	\$675,000	2.5	\$1,050,000	4	\$1,725,000
150	Susan	Pickard	1	\$465,000	3	\$1,251,915	4	\$1,716,915

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TOP 200 STANDINGS

Teams and Individuals from January 1, 2023 to March 31st, 2023.

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Stefanie	Ridolfo	3	\$570,000	3	\$1,137,540	6	\$1,707,540
152	Sondra	Douglass	1	\$1,700,000	0	\$0	1	\$1,700,000
153	Lori	Mattice	9	\$1,692,200	0	\$0	9	\$1,692,200
154	Marlene	Rubenstein	0	\$0	3	\$1,691,000	3	\$1,691,000
155	Frank	Nash	1	\$465,000	1	\$1,225,000	2	\$1,690,000
156	Christina	Carmody	2	\$1,677,500	0	\$0	2	\$1,677,500
157	Megan	Mawicke Bradley	1	\$1,676,029	0	\$0	1	\$1,676,029
158	John	Mawicke	1	\$1,676,029	0	\$0	1	\$1,676,029
159	Azra	Kadric	1	\$499,000	1	\$1,175,000	2	\$1,674,000
160	Lawrence	Hines	4	\$870,000	3	\$785,000	7	\$1,655,000
161	Leslie	Dhamer	1	\$1,650,000	0	\$0	1	\$1,650,000
162	Missy	Jerfita	2.5	\$1,647,000	0	\$0	2.5	\$1,647,000
163	Brad	Andersen	0.5	\$190,000	1	\$1,450,000	1.5	\$1,640,000
164	Teresa	Stultz	2	\$518,000	3	\$1,116,000	5	\$1,634,000
165	Amy	Philpott	0	\$0	2	\$1,630,000	2	\$1,630,000
166	Nathan	Freeborn	1	\$707,000	2	\$919,000	3	\$1,626,000
167	Heidi	Seagren	2	\$1,625,000	0	\$0	2	\$1,625,000
168	Carin	Frucci	1	\$1,625,000	0	\$0	1	\$1,625,000
169	Mario	Greco	0	\$0	1	\$1,625,000	1	\$1,625,000
170	Joanna	Krzepkowska	1	\$257,000	3	\$1,363,000	4	\$1,620,000
171	Robert	Picciariello	5	\$1,614,500	0	\$0	5	\$1,614,500
172	Patti	Furman	6	\$1,612,104	0	\$0	6	\$1,612,104
173	Laura	Jones	1.5	\$1,069,000	1	\$530,000	2.5	\$1,599,000
174	Tetiana	Konenko	0.5	\$123,000	3	\$1,458,000	3.5	\$1,581,000
175	Matthew	Messel	2	\$637,000	3	\$941,000	5	\$1,578,000
176	Jane	Goldman	2	\$1,050,000	1	\$520,000	3	\$1,570,000
177	Cherie	Smith Zurek	4	\$1,316,000	1	\$250,000	5	\$1,566,000
178	David	Korkoian	2	\$1,564,000	0	\$0	2	\$1,564,000
179	Elizabeth	Latour	0	\$0	2	\$1,562,500	2	\$1,562,500
180	Kelly	Fru mentino	2	\$1,555,500	0	\$0	2	\$1,555,500
181	Lynn	Fairfield	2	\$580,000	3	\$967,500	5	\$1,547,500
182	Michael	Mitchell	2	\$652,000	1	\$895,000	3	\$1,547,000
183	Rafay	Qamar	2.5	\$984,900	1	\$560,000	3.5	\$1,544,900
184	Nicholas	Solano	3	\$1,533,623	0	\$0	3	\$1,533,623

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Jennifer	Carlino	0	\$0	1	\$1,530,000	1	\$1,530,000
186	Anne Marie	Murdoch	1	\$1,530,000	0	\$0	1	\$1,530,000
187	C Bryce	Fuller	4	\$1,528,000	0	\$0	4	\$1,528,000
188	Andee	Hausman	1.5	\$869,400	1	\$635,000	2.5	\$1,504,400
189	Pamela	Burke	1	\$570,000	2	\$916,850	3	\$1,486,850
190	Elise	Rinaldi	0	\$0	2	\$1,485,000	2	\$1,485,000
191	Judy	Greenberg	2	\$817,000	1.5	\$667,500	3.5	\$1,484,500
192	Sarah	Anderson	2	\$940,000	1	\$535,000	3	\$1,475,000
193	Todd	Klein	1	\$435,000	1	\$1,040,000	2	\$1,475,000
194	Anne	Jacobs	1	\$268,000	2	\$1,200,763	3	\$1,468,763
195	Olga	Kaminska	1	\$275,000	3	\$1,188,151	4	\$1,463,151
196	Diana	Matichyn	1	\$360,000	3	\$1,101,250	4	\$1,461,250
197	Shanley	Henry	0	\$0	1	\$1,460,000	1	\$1,460,000
198	David	Chung	1	\$672,500	1	\$785,000	2	\$1,457,500
199	Sarah	Toso	3	\$1,455,000	0	\$0	3	\$1,455,000
200	Joseph	Woodbury	1	\$330,000	2	\$1,125,000	3	\$1,455,000

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