

LUBBOCK

REAL PRODUCERS®

CONNECTING. GROWING. INSPIRING.

TOP PRODUCER

Hillary Martin

PREFERRED PARTNERS

PAGES 8-9

RISING STAR

LUKE BRADSHAW

FEATURED REALTOR®

ALAYNA ABBE

SPOTLIGHT REALTOR®

KRISTEN YOUNG

PARTNER SPOTLIGHT

VALERIE HINOJOSA,

EDWARD JONES

PARTNER SPOTLIGHT

RANDY RUNQUIST,

AMERICAN BANK

OF COMMERCE

COVER PHOTO BY ALICEA JARE PHOTOGRAPHY
HILLARY MARTIN IS DRESSED IN J HOFFMAN'S

JULY 2023

Home Loans

Easy, Fast, Local

Combining the convenience of online application with the speed and service of Lubbock National Bank.

Apply Today



82nd Street Branch | 4006 82nd St. | 806-473-6400 | LubbockNational.com



WOLFFORTH TEXAS

WHERE ROOTS AND
WATER RUN DEEP

Make your home buying journey easy.

Take advantage and save on your next home through our fast, easy home financing process.



Whitney Chaney
MORTGAGE LOAN OFFICER



Apply in minutes at
whitney.texastechfcu.org
806.470.4886 mobile

Equal Housing Lender | Federally Insured by NCUA NMLS# 1213629

MEET THE **LUBBOCK** REAL PRODUCERS TEAM



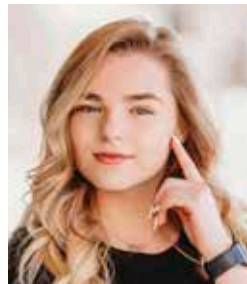
Kathy McCandless Pettit
Publisher/Owner/Connector
806-368-1526
Kathy.Pettit@
RealProducersMag.com



Jacki Donaldson
Managing Editor
352-332-5171
Jacki.Donaldson@
N2co.com



Alicea Jare Photography
575-825-5588
www.AliceaJare.com



Konstanze Barron
Administrative Assistant



Rowdie Bright Photography
979-224-6757
rowdie.bright@gmail.com



Caroline Kelsick
Writer



Tori Eiselstein
Writer

Thorough assessments. Reputable, local service. Quality work.

Talk to the professionals that property owners, agents, and buyers trust. CanTex™ is your local turnkey roofing, construction, glass, and exteriors company. Discover a better, more integrated roofing and exteriors company that delivers on quality, experience, price, and satisfaction. Together, we are one serving Lubbock and our surrounding communities. CanTex™ has you covered.

- ✓ Trustworthy Professionals
- ✓ Free Roof Assessment
- ✓ Residential & Commercial
- ✓ Glass Replacement

Roofing

Residential & Commercial

Windows & Siding

Glass & Mirror



CanTex
ROOFING & CONSTRUCTION



SCHEDULE YOUR
Free ASSESSMENT
cantextroofing.com

CANTEXROOFING.COM (806) 475-0010

©2023 CanTex Roofing & Construction. All rights reserved.

REALTOR® INCENTIVES AND COMMISSIONS!!



REALTORS® are our favorite customers!

The Christian-based company opened in 2016 and has built almost 400 homes, providing quality and affordability.

Local family that believes in providing quality and affordability and that God led them to build homes because everyone deserves a home built to last.

Raised in Lubbock, Dustin is committed to building relationships with families and individuals and he enjoys partnering with REALTORS to help their clients become homeowners.

Dustin is passionate about building a legacy for his children, Clyde and Grady.



(806) 548-0779 | dustin@dreambuilthomes.com | dreambuilthomes.com

BUYER INCENTIVES!!

Available Homes Updated May 30

Escondido Ranch

7611 53rd St	2000	Bo	3/2.5/2+Living	July	\$364,000
7613 53rd St	2019	Kindred	4/3/2002	July	\$353,530



Everest Heights

7722 97th St	1918	Matt	4/2.5/2		\$306,700
7726 97th St	1772	Landyn	4/2/2002	August	\$285,380
7728 97th St	1652	Corbin	4/2/2002	July	\$270,400
7730 97th St	1750	Moose	4/2/2002	July	\$283,300
7732 97th St	1600	Gary	3/2/2002	July	\$267,600
7734 97th St	1772	Landyn	4/2/2002	July	\$287,000
7736 97th St	1652	Corbin	4/2/2002	July	\$270,700



Frenship Mesa

323 Cowboy Ln	1800	Ruben	4/2/2002	June	\$300,000
---------------	------	-------	----------	------	-----------



The Overlook

1711 Cottonwood	1926	Brittney	4/2/2002	July	\$317,350
1905 Durham	1652	Corbin	4/2/2002	June	\$288,450
1906 Durham	1750	Moose	4/2/2002	May	\$296,550
1908 Durham	1652	Corbin	4/2/2002	May	\$278,050
1909 Durham	1652	Corbin	4/2/2002	July	\$289,200
1910 Durham	1750	Moose	4/2/2002	May	\$300,000



Model Home: 1910 Durham Ave.
Wolfforth, TX 79382
Office Hours: Monday-Friday, 8 AM-5 PM

Office Manager
Lexey: (806) 329-8380
lexey@dreambuilthomes.com



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

APPRAISAL SERVICES

Hub City Appraisals
(806) 239-5520
hubcityappraisals.com

Edge Concepts LLC
Roger Billingsley
(806) 687-0033
edgehomesonline.com

BANK / MORTGAGE / FINANCIAL SERVICES

Lubbock National Bank
(806) 473-6235
lubbocknational.com

Dan Wilson Homes & Southern Homes by Dan Wilson
(806) 698-6626
danwilsonhomes.com

BUILDER

Apex Construction
(806) 632-5561
BuiltbyAppex.com

BUILDER/DEVELOPER

West Texas Land Guys
(806) 548-2070

D.R. Horton Lubbock
(806) 928-0770
DRhorton.com/texas/lubbock#

CLEANING

Luna Clean & Shine
(806) 454-1236

Dreambuilt Homes
(806) 329-8380
dreambuilthomes.com

DIRTWORK

Fecht Custom Dirtwork
(806) 893-8663
fechtcustomdirtwork.com

ELECTRIC

South Plains Electric Co-op
Lynn Simmons
(806) 775-7826
SPEC.coop

FINANCIAL ADVISOR

Valerie Hinojosa — Edward Jones
(806) 783-3072
www.edwardjones.com

FOUNDATION REPAIR

WestTech Foundation Repair
(806) 500-3367
westtechfoundation.com

GLASS

CanTex Roofing
(806) 475-0010
cantextroofing.com

HEALTH

Restore Hyper Wellness + Cryotherapy
(806) 621-2796
restore.com

HEATING/ AIR CONDITIONING

Fire & Ice Heating & Cooling
(806) 422-1087

HOME INSPECTION

Be4ore Home Inspections
(806) 470-3538
Be4ore.com

Hub City Home Inspection
Remington Reeder
(806) 786-6444
hubcityhomeinspections.com

Joe Bellar Real Estate Inspectors
(806) 786-1375
joebellar.com

West Texas Inspection
Brandon Sanders
(806) 786-0849
WTREI.com

HOME STAGING

Hub City Staging
(806) 252-0062
Hubcitystaging.com

HOME WARRANTY

Fidelity National Home Warranty
Stacie Polozola
(806) 577-9675
homewarranty.com

INSURANCE AGENCY

Grimes Insurance
Ryan Reynolds
(806) 762-0544
grimesinsurance.com

Moriah Pyle State Farm Insurance
(806) 795-8040
savingapyle.com

Shar Merchant — Goosehead Insurance
(469) 583-9906
sharmerchant.com

LADIES CLOTHING, SHOES & ACCESSORIES

J. Hoffman's
(806) 795-8290
JHoffmans.com

MORTGAGE

ABC Bank Home Loans
(806) 775-5110

Alliance Credit Union
alliancecutx.com

Alliance Credit Union
Candice Gerron
(806) 507-0631
alliancecutx.com

Benchmark Mortgage
(806) 300-8805
lubbock.benchmark.us

City Bank Mortgage
(806) 792-7101
city.bank/mortgage

NEXA Mortgage LLC
Jacob Faske
(806) 201-2081
jacobfaske.com

Next Legacy Lending
Kate Conner
(806) 496-5300
nextlegacylending.com

Peoples Bank
Laci Walton
Slade Terry
(806) 776-2088
peoplesbanktexas.com/

Primewest Mortgage
(806) 788-2848
primewestcorp.com

Revolution Mortgage Lubbock
(806) 681-7095
www.revolutionmortgage.com/

Southwest Bank Mortgage
(432) 552-5000
southwest.bank

Texas Tech Credit Union Mortgage
Whitney Chaney
(806) 470-4886
whitney.texastechfcu.org

Texas Tech Credit Union Mortgage
Tom Couture
(806) 773-0496
www.tom.mortgage

Thrive Mortgage
(806) 773-0531
www.thrivemortgage.com

MOVING COMPANY

Hart Moving and Storage
Courtney Henson
(806) 763-4191
hartmovingandstorage.com

PHOTOGRAPHY

Alicea Jare Photography
Alicea Jare
(575) 825-5588
aliceajare.com

Rowdie Bright Photography
(979) 224-6757
rowdiebright.com

PLUMBING

Pipeline Plumbing
(806) 601-6989

PROPERTY MANAGEMENT

Hub City Rentals
(806) 993-7368
hubcityrent.com

ROOFING

CanTex Roofing
(806) 475-0010
cantextroofing.com

Plains Roofing
Travis Warmoth
(806) 748-0702
plainsroofing.com

SECURITY/AUDIO/VIDEO

Quick AV Security
(806) 416-6222

SIGNS & GRAPHICS

Sign Design
Jereme Ragsdale
(806) 549-3158
signdesigngraphics.com

SURVEYOR

Delta Surveying and Engineering
Adam N. Light
(806) 701-5707
www.deltalbk.com/

TERMITE & PEST CONTROL

Rusty's Bug Stop
(806) 777-7424
rustysbugstop.com

TITLE COMPANY

Hub City Title
(806) 412-1234
hubcitytitle.com

Lubbock Abstract
Steve Shanklin
(806) 798-9800
Lubbockabstract.com

Service Title
(806) 794-9966
servicetitleco.com

Title One
(806) 771-7770
titleonetexas.com

Western Title
(806) 795-9143
westerntitlelubbock.com

ENSURE THE FOUNDATION IS SOLID!



WestTech
FOUNDATION REPAIR

NUMBER ONE IN STRUCTURAL REPAIRS

The team you can trust to assist with residential remodel and new construction projects.

20 years of industry experience

Dedicated to bringing the latest advanced technology in diagnosis and repairs to West Texans to protect their most valuable asset.

Call **806-470-0535** now for Reliable Foundation Service

WestTech Foundation Repair, LLC

BENCHMARK MORTGAGE
bring you home

Experience the Best in Home Loans with our Award-Winning Team
- Three-time Best of Lubbock and Best of the West Winners

Benchmark Mortgage
12419 Quaker Ave, Lubbock, TX
806-300-8805

Ark-La-Tex Financial Services, LLC NMLS# 2143 (www.nmlsconsumeraccess.org). All loans subject to borrower qualifying. This is not a commitment to lend. Other restrictions may apply. (https://benchmark.us)



1 ACRE LOTS | Fastest Growing | 1 Acre Community in Lubbock | Cooper Schools

Address	Bed/Bath	Sq.Ft.	Price
3119 CR 7660	4/3/2	2258	\$519,950
3115 CR 7660 -SOLD	4/3/3	2708	\$578,585
3605 CR 7670 -SOLD	4/3/2	2520	\$534,240
3114 CR 7660	5/3/2	2707	\$559,000
3510 CR 7670	4/3/2	2576	\$540,960
3113 CR 7660 -SOLD	4/3/2	2602	\$554,226
17304 CR 2100	4/3/2	2630	\$569,950
17022 CR 2110	4/3/2	2543	\$559,950
3401 CR 7660	4/3/2	2676	\$586,044
3501 CR 7670	4/3/3	2682	\$621,950
3612 CR 7670	4/3/2.5	3022	\$649,950
17306 CR 2100	5,3.5,3+shop	2913	\$669,000



ROBBY VESTAL

(806) 535-8376 • robbyv@edgehomesonline.com

QUALITY CUSTOM RESIDENTIAL AND COMMERCIAL CONSTRUCTION. EVERY TIME & ALWAYS.



SOLD OUT

1 ACRE LOTS AVAILABLE \$75,000

1 Acre Lots | Phase 2 Now Open | Cooper Schools

Address	Bed/Bath	Sq.Ft.	Price
2010 CR 7815 -SOLD	4/3/2	2520	\$482,280
2110 CR 7815	4/3/2	2480	\$484,525



1 ACRE LOTS AVAILABLE IN COOPER SOUTH FOR \$75,000

1 Acre Lots | Only 1 Acre lots allowing farm animals | Cooper Schools

Address	Bed/Bath	Sq.Ft.	Price
1202 CR 7710	4/3/2	2527	\$490,761
1012 CR 7715 -SOLD	4/3/2	2442	\$476,583
1001 CR 7715	5/3/2	2516	\$490,994
1203 CR 7710 call for pricing		1003 CR 7710 call for pricing	



1 ACRE LOTS AVAILABLE IN VERRADO

Address	Bed/Bath	Sq.Ft.	Price
9209 CR 6875	4/3/3	2590	\$557,110
9217 CR 6875	4/3/3 w/basement	2996	\$629,950



EDGE COMMERCIAL OFFICES

Address	Sq.Ft.	Price
10703 Milwaukee -SOLD	3970'	\$1,052,050.00
4710 Woodrow (Office plus warehouse)		Call for pricing
6401 107th duplex office	4640'	\$1,090,400.00
4523 114th	3940'	\$985,000.00

EDGE CONCEPTS

Roger Billingsley (806)786-6922

info@edgehomesonline.com | edgehomesonline.com

5617 114th Street | Lubbock, Texas 79424

TABLE OF CONTENTS




16
Top Producer:
Hillary Martin



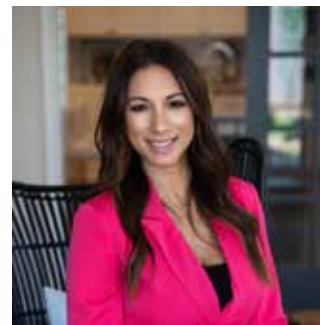
22
Partner Spotlight:
Valerie Hinojosa,
Edward Jones



26
Rising Star:
Luke Bradshaw



36
Featured REALTOR®:
Alayna Abbe



48
Spotlight REALTOR®:
Kristen Young



54
Partner Spotlight:
Randy Runquist,
American Bank of Commerce



If you are interested in contributing or nominating Realtors for certain stories, please email us at kathy.pettit@realproducersmag.com, or call 806.368.1526

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Lubbock Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

SIMPLIFYING CLOSINGS, **ONE** PROPERTY AT A TIME.



titleonetexas.com 806.771.7770 6102 82nd St. #11 Lubbock, TX 79424

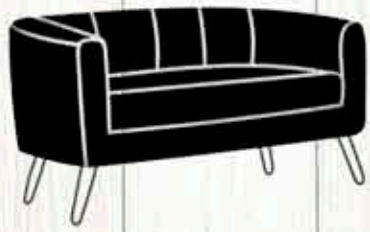


WHERE DETAILS MAKE THE DESIGN



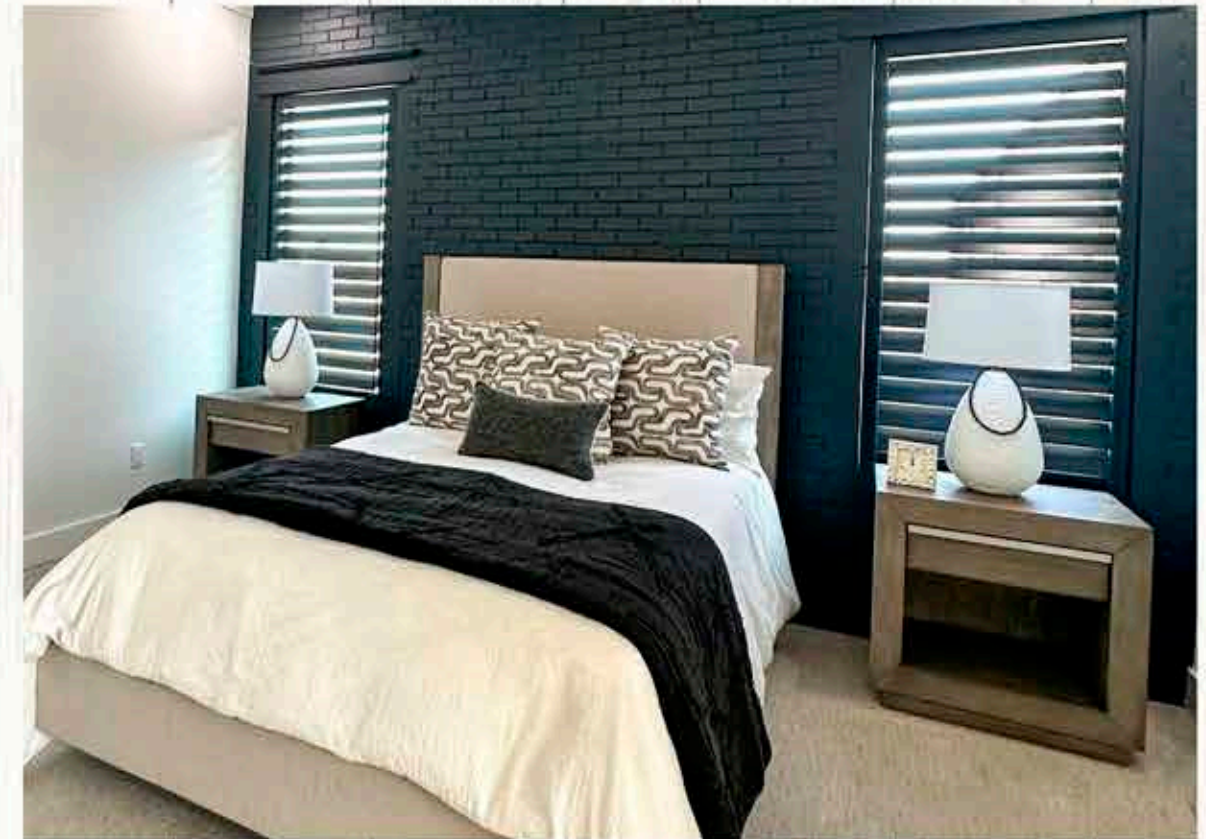
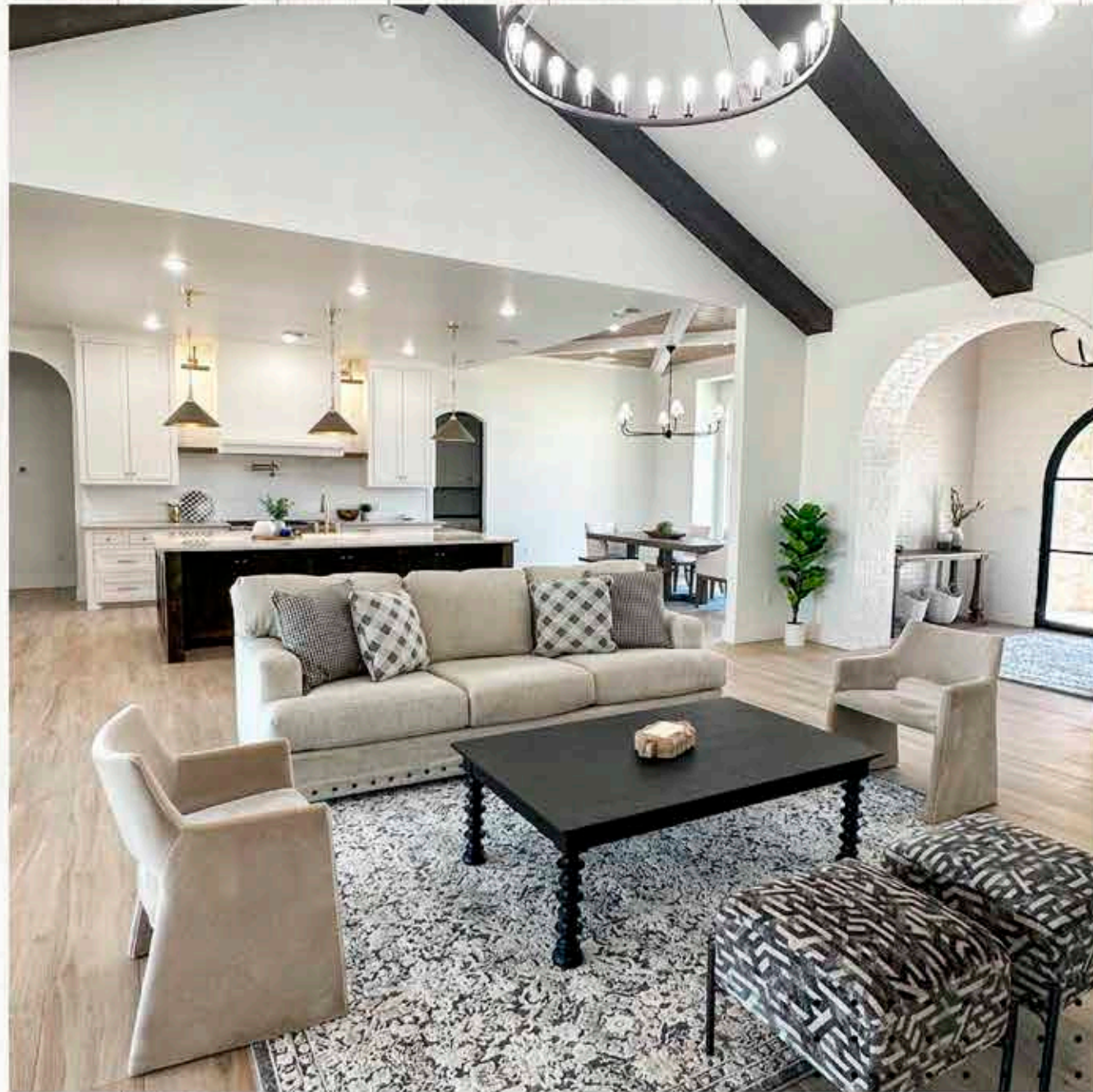
TYSON REED | (806) 543-7949
CAREY TAYLOR | (806) 632-5561
BUILTBYAPEX.COM





HUB CITY STAGING

Leave the staging to us



(806) 252-0062

Ashley Whittle
Owner/Creative Director

ashley@hubcitystaging.com
www.hubcitystaging.com

▶▶ top producer

Story by **Tori Eiselstein**
Photos by **Alicea Jare Photography**
(unless otherwise noted)
Dressed by **J Hoffman's**

HILLARY



MARTIN



ALL REAL ESTATE

“Since I was in high school, my dad and I would go together to the Parade of Homes every year,” says Hillary Martin about what sparked her interest in real estate. “That was the first time I remember falling in love with homes.”

Hillary, a giver who sees her clients as friends rather than transactional numbers, has a non-traditional method of marketing that aligns with who she is as a person. “I’d rather rent a food truck and have my neighborhood come to eat for free and not say a word about real estate,” she remarks about her unique sales approach. “When you give, it always comes back to you tenfold.”

Before her flourishing career as a top-producing REALTOR®, Hillary worked as an accountant for the reputable Dan Wilson custom homebuilder. As a result, her passion for homes grew, and when the time was right for her and her family, she took the leap and pursued her dream career in real estate.

Hillary knew right away which brokerage she wanted to join. From interactions in Dan Wilson’s office, Hillary was impressed with the relationship-driven Amy Cox, owner of ALL Real Estate. During their first encounter, Amy demonstrated thoughtfulness and compassion, remembering Hillary’s girls’ names and even giving them personalized



Photo by Sarah Lindsey, Think Pretty Photography



presents. Hillary knew Amy was the agent she wanted to emulate, and learning in such an inviting environment would equip her with a solid foundation on which to build.

Undeniably, Hillary has a strong work ethic and a genuine love for people, and these two factors have contributed to her accelerated success in the business. While being at the top in her field is one of her desires, her main priority is bettering herself each year and investing in the friendships she's cultivated with her clients. "I want to be your friend and a part of your life forever," she states. Hillary has a deep passion for her work, as she works weekends and makes herself readily available for calls and showings, even staying out late at night.

Hillary and her husband, Jay, work well together around each other's differing work schedules to care for their girls, Hagan (10), Beckett (6) and Miller Jo (1). "Without him, I would not be able to do even a fraction of what I do," Hillary comments about the guy who typically holds down the fort during evenings and weekends while she works. "He is the biggest blessing of my life," she adds.

Accompanied by their dogs, Biscuit and Nelly, the family takes advantage of nice, warm days to spend time together, which entails the girls playing and Jay cooking outdoors.

Despite Hillary's hectic work schedule, she never grows tired of her infatuation with real estate, watching home design shows as a way to relax. However, despite her keen interest in houses since high school, her passion has certainly evolved over the years. She states, "I realized it had nothing to do with the pretty houses and everything to do with the incredible people who are inside of them."

When she meets with her clients, Hillary has a variety of go-to locations. Starbucks is great for coffee, while Vitality Bowls, Corralito Steak House and Ninety Two Cafe are a few of her favorite local spots.

Hillary has acquired the skill of paying attention to the minute details, particularly what her clients are saying, even when their words are not necessarily directed at her. One client, while she was showing him houses, spotted in each house an ideal spot for a 14-foot Christmas tree. Hillary took notice and asked if he had such a Christmas tree. He replied that he didn't, but his dream was to one day have one. Paying attention helps select closing gifts based on the person's needs and wants, and she partners with a local business that handles those special, customized gifts.

Hillary's unceasing work and devotion to her clients have earned her a successful real estate business within a short period. Driven by heart, she has followed her path in the industry and continues to nurture the relationships she's made along this journey, saying, "I pour my heart and soul into every family and every deal that I have the blessing of working on," she shares.

Hillary Martin
ALL Real Estate
martingroup@allubbock.com
806-392-8221



OUR TEAM IS HERE TO HELP YOU MAKE THE RIGHT HOME FINANCING CHOICES TODAY AND PLAN FOR THE RIGHT FINANCIAL DECISIONS IN THE FUTURE.

HOME TODAY. DREAMS TOMORROW. FRIENDS FOREVER.
 MAKING HOME LOANS GREAT AGAIN



(806) 337-0804 . 4920 S. LOOP 289, SUITE 204 LUBBOCK, TX 79414 .

NMLS#2416876 WWW.NEXTLEGACYLENDING.COM . INFO@NEXTLEGACYLENDING.COM

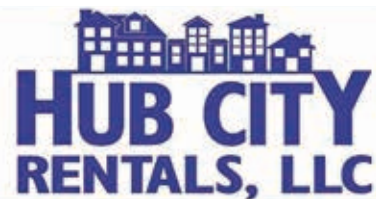
SELF-EMPLOYMENT
SPECIALISTS

GOAL-DIRECTED EXPERTS

MORTGAGE DREAMERS

FOR INFORMATION PURPOSES ONLY. THIS IS NOT A COMMITMENT TO LEND OR EXTEND CREDIT. INFORMATION AND/OR DATES ARE SUBJECT TO CHANGE WITHOUT NOTICE. ALL LOANS ARE SUBJECT TO CREDIT APPROVAL. WWW.NMLSCONSUMERACCESS.ORG WWW.SML.TEXAS.GOV

Happy Property Owners.
Happy Tenants.



Property management services for tenants and owners

4703 S Loop 289 | Lubbock, TX 79424
(806) 993-RENT (7368) | hubcityrent.com
info@hubcityrent.com



Ensure your clients are properly insured
this **SUMMER!**

WESTERN TITLE
W.C.O.M.P.T.A.N.Y.
loving what we do. since 1963.

We offer thorough title searches "to soil" to better protect your clients' investments.



As a Cooperative Member

I'll spend more time with my best friend because my Co-op is taking care of me.

When competition comes for LP&L customers, you won't have to do anything. South Plains Electric will remain 100% locally owned and controlled by its members.

South Plains Electric is a not-for-profit cooperative owned by its members. We are in business for only one reason: to provide the best, most reliable service, not to make a profit. We answer to you, our member owners, not Wall Street.

For 86 years, we have been part of the local community. We actively support efforts to improve the quality of life for your family. Our employees, directors and top management all live right here. We are your friends and neighbors.

Your source of power. And information.
806.775.7766 • SPEC.coop
Follow us on Social Media



Kennedy Bryant and her best friend, Luigi. Her parents, Jarrod and Whitney, have been Cooperative members since 2011.

Make the right move.

Take advantage and save on your next home through our fast, easy home financing process.



Tom Couture
MORTGAGE LOAN OFFICER



Apply in minutes at
tom.texastechfcu.org
806.773.0496 mobile



Equal Housing Lender | Federally insured by NCUA NMLS# 842717

▶ partner spotlight

Story by **Caroline Kelsick**
Photos by **Alicea Jare Photography**
(unless otherwise noted)

VALERIE HINOJOSA

EDWARD JONES

In her work as a financial advisor, Valerie Hinojosa refers to herself as an “accountability partner.” Her approach is not transactional but, rather, relational as she offers a personalized method of investing to meet client goals in the areas of retirement, education and estate planning. “Your relationship with your financial advisor is extremely important,” she shares. “Long-term investing is just that: We are together to endure all the ups and downs through the good and the bad.” She leads with a servant’s heart and prioritizes her clients’ needs and wishes.

Valerie is originally from Plainview, Texas. She graduated in 2010 from Wayland Baptist with a bachelor’s degree in business administration. That same year, she moved to Lubbock and started her career as a teller for Wells Fargo. She worked with Wells Fargo for 11 years and within her last two years became licensed in insurance and obtained several securities licenses. She found her way to her current role with Edward Jones through family members. “I have two very successful family members who have been a part of the Edward Jones family,” she says. “With their influence and advice, I decided to leave the comfort of my previous job and take on a new adventure at Edward Jones.”

Since 2021, Valerie has been growing into the Edward Jones family, helping clients in areas such as retirement saving strategies, college savings and investing. “God’s timing is always right,” she exclaims. “I have met and continue to meet some of the most driven and influential people. The journey thus far has truly been a blessing.”



Valerie finds the most fulfillment through mapping clients’ paths to their goals. She enjoys hearing different outlooks from person to person and implementing steps to obtain their wishes. She also knows that partnership does not end with clients alone; it can also include clients’ accountants and lawyers. “Working together is, by far, the best way to combine forces and ensure that everything we do is in your best interest,” she shares. Given her experience in



the industry, she emphasizes diversification for real estate professionals. “Beyond investing in real estate and contributing to an employer plan, a wide range of strategies can help ensure future success,” she comments. “My door is always open, and I am never too busy to answer questions about where you are now and where you would like to be.”

Valerie met her husband, Steven Hinojosa, in Plainview in 2010, and they married in 2015. Steven is a foreman for NPL Construction. “We attend Trinity Church here in Lubbock, and we appreciate the time we get to spend on the weekends hanging out with



family and enjoying a good barbeque,” Valerie shares. “I have such a tight-knit family and am grateful that my parents and sister live just a short drive away in Plainview, a reason why I never wanted to move further than Lubbock.

When Valerie and Steven can, they get out of town to see an NFL game or baseball game. They have a 5-year-old Shipoo dog named Polo, who loves attention, vanilla ice cream and walks in the neighborhood. Valerie also serves in her women’s ministry group called Give That Girl a Mic, which focuses on amplifying Christ in women’s lives. She attends bible studies and plans events for the ministry. Her servant’s heart is what she wants to be remembered for. “I want to be known for not only putting others’ needs ahead of mine, but also serving with the right motivation,” she shares.

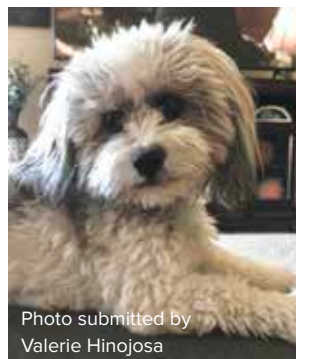


Photo submitted by Valerie Hinojosa

Valerie Hinojosa
Edward Jones
806-783-3072
valerie.hinojosa@edwardjones.com



LAGOS
Exclusively at
j.hoffman's
LUBBOCK, TEXAS

Celebrating 50 years!

(806) 795-8290 www.jhoffmans.com 4918 50th Street, Lubbock
CLOTHING • SHOES • JEWELRY • ACCESSORIES • GIFTS & HOME

Making the mortgage process
EASY

Buying a home is an exciting time; it should be easy!
We are proud to offer a variety of loan options and we make the process quick and easy.

Easy to get started

Dedicated mobile app

Always a quick phone call or text away

Scott Smith,
NMLS#849206



SOUTH WEST BANK
MORTGAGE

806-680-4061
mortgage.southwest.bank



My name is Jason Bulls, and I am the owner of Be4ore Home Inspections. My top priority is to inspect a home as if I were purchasing it for myself. I am here to ensure the safety and security of every property I inspect. Put your trust and faith in Be4ore Home Inspections. Before buying, Before selling, and Before a home warranty expires, call Be4ore Home Inspections.

Pre-Listing
 Pre-Purchase
 Home Warranty
 Septic and Well
 Pool and Spa

TREC License # 24825

(806) 470-3538 Be4ore.com Jason@be4ore.com

READY TO BREAK NEW GROUND?

Local family-owned and operated

Land Cleaning - Demo - Water Drainage
Snow Removal - Residential & Commercial Dirtwork

(806) 893-8663
Like us on Facebook at Fecht Custom Dirtwork

Our closings will blow your mind!

1408 Buddy Holly Avenue, Suite B | (806) 763-8261
4720 South Loop 289 | (806) 368-9507
4101 84th Street, Suite B | (806) 794-9966

72 years of Service you can count on!

ServiceTitleCo.com



When did you start your career in real estate? March 31, 2021.

What did you do before you became a REALTOR®? I was the general manager at Ashley Furniture.

Share the life events that led you to become a real estate agent. One of the most exciting and scary moments of my life was when my wife told me she was pregnant with our twins, Mila and Mia. I was over the moon with happiness. But, as with any big life change, it also made me re-evaluate my career path. I knew I wanted to provide and be there for my growing family, but my job wasn't going to leave me with any time to spend with them. That's when I decided to take the leap and get my real estate license. The decision was not easy, but I knew it was the right one. And looking back now, I can confidently say it was one of the best decisions I've ever made. Not only am I able to provide for my family, but I also get to help others find their dream homes — a win-win!

LUKE BRADSHAW



What do you find most fulfilling about your work? The opportunity to help people achieve one of the biggest dreams/goals in their life. Being a part of someone's journey toward homeownership or selling their cherished home is something pretty special. Knowing that I play a part in making dreams a reality is what makes my job so fulfilling.

What do you see for your real estate future? I would like to expand my business into the commercial side of real estate.

How and why did you choose your current brokerage? I chose Keller Williams as my brokerage because its core values align with my personal beliefs. The values of God, family and business resonate with me on a deeper level, and I feel proud to be part of a company that prioritizes these important aspects of life. Working in an environment where family and faith are valued just as much as business success is refreshing.

If you give closing gifts, what are your go-to favorites? Candles.

KELLER WILLIAMS REALTY

What sets you apart from others? As a REALTOR®, my drive and passion for helping my clients achieve their dreams, as well as my diverse sales background, set me apart from others in the industry. I bring a unique perspective to each transaction and can navigate even the most complex deals. I am dedicated to delivering exceptional service and going above and beyond to ensure that my clients get the best possible deal. Whether you are buying or selling, you can trust that I will work tirelessly to achieve your goals.

What are you most passionate about right now in real estate? I am currently most passionate about real estate investing. Helping people achieve their personal investment goals to provide their families with generational wealth is so fulfilling.



Please share any podcasts you listen to regularly and/or any favorite business books. *Bigger Pockets* podcast.

Share your favorite places to meet with clients. Starbucks, Bahama Bucks, Teas2go.

Please share a story about a client or agent experience. I had a closing in which the son was buying a home, and his mom was there at the signing with him. They opened up to me that his dad had passed a few years back, and one of his dad's last wishes was that his son would be able to buy a house for college so that the door was wide open for him to be successful. It was a very sweet moment to see them cry and hug each other when the son was handed the keys to the home for the first time.

What would you do differently if you were starting over in real estate? I would not stress so much over the real estate exam.

Tell us about your family and what you all enjoy doing together. I have 17-month-old twins named Mila and Mia with my wife, Leslie. Right now, our favorite things to do as a family are going on walks and visiting the park.

When you aren't working, what's your favorite way to spend time? When I am not working, I enjoy spending time and hanging out with my twins, or you can find me enjoying 18 holes of golf on the golf course.

How do you define success? To me, success is all about perseverance. It's not about achieving perfection or never making mistakes; it's about how you handle those mistakes. When you fail, it's easy to get discouraged and want to give up. But true success means not letting those failures define you. Instead, it means learning from your mistakes, getting back up and trying again. Whether in your personal life, your career or any other aspect of your life, success comes from staying committed to your goals and pushing through the challenges.

SUCCESS COMES FROM STAYING COMMITTED TO YOUR GOALS AND PUSHING THROUGH THE CHALLENGES.

What do you want to be remembered for? I hope that when people think of me, they remember me as someone who truly cared for and loved others. By doing so, I hope to have positively impacted the lives of those around me.

What are you most grateful for? I am most grateful for my salvation in Christ. I feel truly blessed to have been given an amazing wife who is my partner in every aspect of life. Together, we have been blessed with the most perfect twin girls we could ever ask for. Watching them grow and develop is such a joy and privilege. Overall, my life is filled with blessings, and I am constantly reminded of God's grace and love. I am so grateful for the comfort and guidance that my faith provides and for the peace that comes with knowing that I am saved.

What is something that not many people know about you? I can juggle.

Luke Bradshaw
Keller Williams Realty
806-782-2824
lukebradshaw@kw.com

mortgage

mortgage apply online
mortgage pre-qualify
mortgage calculator

Save the search.
EXTRAORDINARY EXPERIENCE
ONLINE AND OFF.

CINDY CARVER
SVP-Mortgage Area Manager
NMLS# 338730
(806) 543-5111
ccarver@city.bank
Apply at cindycarver.net

JESSICA CARSON
VP-Mortgage Consultant
NMLS# 498811
(806) 516-3898
jcarson@city.bank
Apply at jessicacarsonmortgage.com

BOB ROWTEN
SVP-Mortgage Consultant
NMLS# 339970
(806) 928-2120
browten@city.bank
Apply at bobrowten.com

DRESSA WINTON
Mortgage Consultant
NMLS# 336848
(806) 786-5910
owinton@city.bank
Apply at oressawinton.com

*We make it happen.
You make it home.*

©2023 City Bank. All Rights Reserved. Member FDIC Equal Housing Lender
NMLS# 439822 This is not a commitment to lend.

Your clients could qualify for **100% FINANCING**
No Income Restrictions • Great Introductory Rate

with **H.O.M.E. - 100**
THEIR DREAM HOME IS
closer
THAN YOU THINK



ALLIANCE
HOME LOAN CENTER
8401 Quaker Ave, Lubbock, TX
806.798.0991



Each account insured up to \$500,000. By members' choice, this institution is not federally insured. *Loans subject to credit qualification and approval. APR = Annual Percentage Rate. Programs, rates, terms, and conditions are subject to change without notice.



FOUR
FEATURED
HOMES BY
Southern Homes
BY DAN WILSON



6964 101ST



504 N 9TH



6963 101ST



4513 140TH

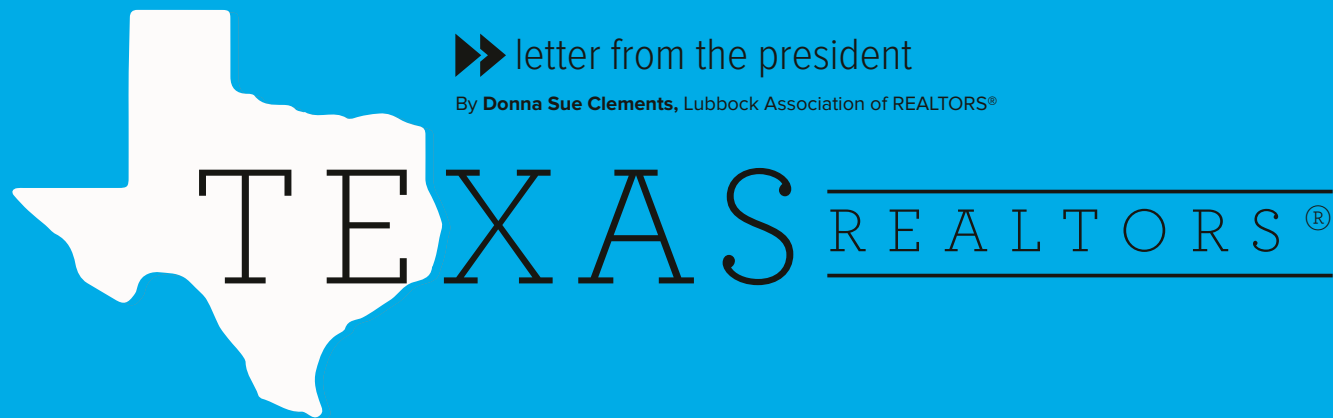


WEBSITE

SALES & MARKETING: (806) 543-6095
SOUTHERNHOMESINFO@ALLLUBBOCK.COM
12402 SLIDE RD #101, LUBBOCK, TX 79424



INSTAGRAM



▶▶ letter from the president

By Donna Sue Clements, Lubbock Association of REALTORS®

Hello Real Producers!

For more than 40 years, the John Walton Education Foundation has provided scholarships to students who attend school here in the Lubbock area, which has been a way for the Lubbock Association of REALTORS® (LAR) to help people in our community continue their education dreams.

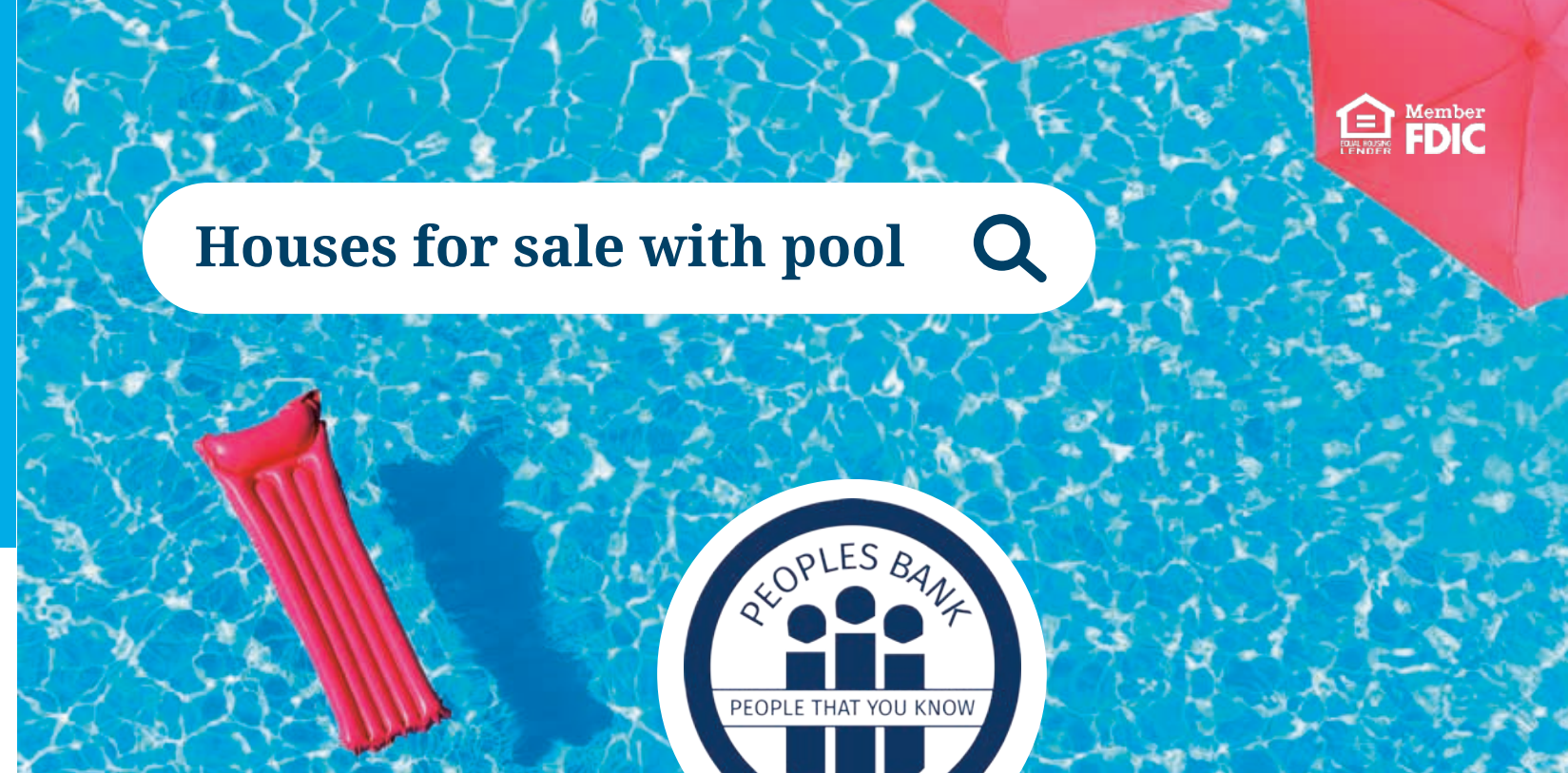
The foundation was created to fund scholarships for students attending Lubbock Christian University, Texas Tech University, Texas Tech Health Sciences Center, Wayland Baptist University and South Plains College. In 2021, we started offering scholarships for students attending a Lubbock-area-accredited trade school.

At the LAR Luncheon on May 18, we had the opportunity to honor the 2023 scholarship recipients. Thirteen students were awarded scholarships to help with their education needs. Those recipients are:

- **Brendan Burkholder** – Texas Tech University Health Sciences Center School of Medicine
- **Kaitlyn Caswell** – Texas Tech University, Nursing
- **Evan Eastwood** – Texas Tech University, Construction Management
- **Gabriella Garza** – Texas Tech University, Biology
- **Lexi Howard** – Texas Tech University, Advertising
- **Graham Hutton** – Texas Tech University, Music
- **Mason Nolte** – Texas Tech University, Mechanical Engineering
- **Chris Rankin** – Texas Tech University PMBA Program
- **Ryan Runquist** – South Plains College, Music
- **Abigail Terry** – Texas Tech University, Pre-Medicine
- **Brianne Watts** – South Plains College, Dentistry
- **Kennedy Wood** – Texas Tech University, Animal Sciences
- **Jake Zouzalik** – attending Texas Tech University School of Law

The John Walton Education Foundation is supported by donations from LAR members. We are so appreciative of the people who make donations to the foundation year after year. If you haven't donated to the foundation in the past, I urge you to do so. All of the money raised is used for scholarships. Not only does donating make you feel good, but it's also a great tax write-off for your business.

You can find out more information about the John Walton Education Foundation at www.lubbockrealtors.com. You will see a link there to make your donation, as well. I have been supporting the foundation for many years, and I encourage you as the top producers in the Lubbock area to do the same. It only takes a little to make a huge impact.



Houses for sale with pool 🔍



HOME LOAN CENTER

Looking to buy a new home this summer? *Let us help!*



Lacie Walton

Executive Vice President
Mortgage Dept. Mgr.
NMLS #469782
806.441.8036 (C)

lwalton@peoplesbanktexas.com



Slade Terry

Banking Officer
Mortgage Lender
NMLS #1988780
806.778.8578 (C)

sterry@peoplesbanktexas.com

MORTGAGE *Made Simple.*

NMLS #514404
www.peoplesbanktexas.com



FIRE & ICE
HEATING AND COOLING

SERVICE
INSTALLATION
INSPECTION

LET US HELP WITH ALL YOUR
HVAC NEEDS

CONTACT US | (806) 422 - 1314

Protecting your clients
from life's "What if?" moments.



goosehead
INSURANCE
The Merchant Agency

WE SHOP YOU OVER
40+ A-RATED CARRIERS!

Shar Merchant
Agency Owner

806-696-4646
shar.merchant@gmail.com



Happy
INDEPENDENCE
Day!

**Celebrate your freedom
to choose your lender**



Jacob Faske
Mortgage Solution Specialist

(806) 201-2081
jfaske@nexamortgage.com
www.jacobfaske.com
6202 Iola Ave, Office #131
Lubbock, TX 79424

#FINANCEWITHFASKE
powered by
NEXA
Mortgage

WE KEEP
EVERYTHING
RUNNING FOR
YOU & YOUR
CLIENTS



**PIPELINE
PLUMBING**
PLUMBING SERVICE and REPAIR



Gary Hughes, M-41617
806-601-6989
thepipeline.plumbing@gmail.com


**PLAINS ROOFING
INC.**

*Hire a professional roofing
company you can trust.
Just ask your neighbors, we can help!
Call us today for a free quote.*

For the best roof, our quality is proof.
Regular roof inspections are critical in protecting
your residential or commercial property.

Real Estate Inspection • Insurance Claims
Residential & Commercial • Serving Lubbock since 1939

PlainsRoofing.com
806-748-0702 • PlainsRoofing@gmail.com



**WEST TEXAS
INSPECTION
REAL ESTATE**

Texas Real Estate Commission (TREC) certified

\$50 OFF any inspection for military,
first responders, & teachers

INSPECTION SERVICES:

- HOME
- POOLS
- AUDIO/VIDEO
- WELL
- SEPTIC
- WATER QUALITY

www.WTREI.com

**WEST TEXAS
Pool People**

NATIONALLY CERTIFIED

Building
Maintenance
Remodeling
Repairs

KEEP YOUR SWIMMING POOL SAFE
AND SPARKLING ALL YEAR ROUND

Wtpplubbock.com

CONTACT US | Brandon Sanders | 806-786-0849 | Brandon@wtrei.com | TREC# 21213

ALAYNA ABBE

MADEWELL REAL
ESTATE COMPANY

▶ featured REALTOR®

Story by **Tori Eiselstein**
Photos by **Rowdie Bright** (unless otherwise noted)
Dressed by **J. Hoffman's**



“
WHETHER
THROUGH
EDUCATION,
EMPATHY AND
COMPASSION OR
WALKING CLIENTS
THROUGH A REAL
ESTATE TRANSACTION
FROM START TO FINISH,
**THERE IS ALWAYS A WAY
TO MAKE A DIFFERENCE.**”

Alayna Abbe transferred her passion for serving and helping people from occupational therapy to real estate. “Whether through education, empathy and compassion or walking clients through a real estate transaction from start to finish,” she says, “there is always a way to make a difference.”

The fact that her clients trust her to be knowledgeable and guide them through the buying or selling process is not something that Alayna takes lightly. Understanding that transactions involving homes and businesses are personal endeavors, she stays current in an ever-changing market and industry. “I am passionate about being the expert,” she shares. Alayna’s dedication to delivering value further builds trust with her clients.

With a bachelor’s degree in health care science and a master’s degree in occupational therapy, graduating from the University of Texas Health Science Center in San Antonio in 2005, Alayna had a thriving career in occupational therapy. She worked at Hermann Hospital Medical Center in Houston; however, after giving birth to her triplet girls in 2011, she and her husband, Aaron, moved to Lubbock to be closer to family.

Alayna didn’t expect that Aaron’s house-building business would redirect her career path. “I decided to get my real estate license to help him with his business,” she remarks. “I never thought it would grow into what it is.” Now, she has been a REALTOR® for 10 years, and although the two jobs differ greatly, she notes a few similarities between occupational therapy and real estate.

“My background in occupational therapy allows me to connect to and genuinely care for people, striving to help them live to the best of their abilities,” Alayna states. “Both fields are about taking care of, educating and helping people, just in different settings.”

Alayna recalls a family with a special-needs daughter who shared a room with her 16-year-old brother who alternated between sleeping in the room and on the living room couch. Due to Alayna’s diligent efforts, the family purchased a three-bedroom home for only \$90,000; now, everyone has a room. “Getting to do what I do daily puts things into perspective,” she says.



ALAYNA STRIVES TO LEAVE A LEGACY FOR HER DAUGHTERS, INFLUENCING THEM TO BECOME WELL-ROUNDED INDIVIDUALS SPIRITUALLY, MORALLY AND FINANCIALLY.

Alayna and Aaron have been together for 26 years and married for 18, and they have a full house with their 11-year-old triplets, Alexa, Aubrey and Addison, and their three dogs and bunny. Recently, they rescued from their yard a kitten who now has a loving home with Alayna's client friends.

The family stays busy with the girls' competitive dance and gymnastics, in addition to their musical pursuits. They enjoy taking shopping trips together, hanging out by the lake and watching movies at home when they get the chance. Although Alayna is always on the go with little downtime, she listens to audiobooks to relax. She recently completed *Beautiful Country* and *The Glass Castle* and is currently listening to the *Harry Potter* series and *Fanatical Prospecting*. She loves a true crime podcast, as well.

Alayna strives to leave a legacy for her daughters, influencing them to become well-rounded individuals spiritually, morally and financially. She is grateful every day for her family, friends and "Madewell family" at her brokerage, Madewell Real Estate Company. She continually works on improving herself, finding great joy and fulfillment in the challenging, yet very rewarding, life of real estate.

Alayna Abbe
Madewell Real Estate Company
 806-790-3744
 alayna@madewellrec.com



Photo submitted by Alayna Abbe



Luna
 Clean & Shine

Specializing in Spotless Spaces
 Residential • Commercial • Move-In
 Move-Out • Post-Construction

(806) 454-1236 • shellyluna21@gmail.com

Helping your clients overcome the risks of everyday life.

Moriah Pyle, STATE FARM® INSURANCE AGENT

(806) 795-8040
 moriah@savingapyle.com
 www.SavingAPyle.com

State Farm®

5008 50th Street | Lubbock, TX 79414-3421

HART
 MOVING & STORAGE

Full Service Packing, Moving & Storage
 Fully Insured & Bonded
 Locally Owned & Operated
 FREE, GUARANTEED Estimates
 Realtor Discounts
 Local & Long Distance Moves

Before you start, Call Hart!

HartMovingandStorage.com
(806) 763-4191

HART
 MOVING & STORAGE, INC.
806-763-4191



RUSTY'S BUG STOP

18 YEARS OF EXPERIENCE IN LUBBOCK

termite inspections - termite treatments - residential & commercial pest control
competitive pricing on all termite treatments

806.777.7424 | rustysbugstop.com

LOCALLY OWNED AND OPERATED BY RUSTY AND TAWNDRA FERGUSON



Why choose Candice?

I'm more than a loan officer...

I'm a coach! Even if your clients have bad or no credit, ALLIANCE gives me the tools I need to coach your clients so they can get approved for their dream home.

I stay in touch...

I call listing and buyers' agents every Tuesday with an update on the loan.

CANDICE Gerron

cgerron@alliancecutx.com • 806.507.0631
NMLS #1951472



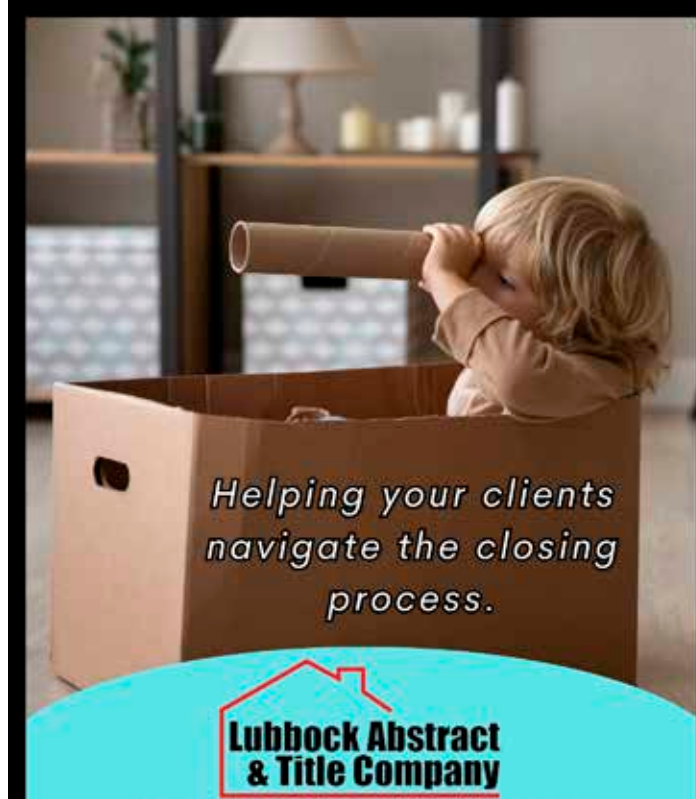
HUB CITY
HOME INSPECTION



806-786-6444

Call or Text to Schedule.

hubcityinspection@gmail.com | TREC# 24751



Helping your clients
navigate the closing
process.

Lubbock Abstract
& Title Company

1216 Texas Avenue | 806.763.0431
4505 82nd St. #1 | 806.798.9800

www.LubbockAbstract.com



KEEPING YOUR
CLIENTS SAFE
AND SOUND.

NO CONTRACT
ON ALARMS

- Home Theater / Automation
- Security Cameras & Access Control
- Car & Marine Audio
- Conference Rooms
- Structured Wiring
- Motorized Window Covering



11002 US-87 S • Lubbock, TX 15+ years experience

(806) 416-6222 • Cory@quickavsecurity.com • quick-av.com



ALL YOUR SURVEYING &
ENGINEERING NEEDS UNDER ONE ROOF



1310 JARVIS STREET, LUBBOCK, TX, 79403
(806) 701-5707 • info@deltalbk.com • www.deltalbk.com

Registered Texas Surveying Firm Number 10194496
Registered Texas Engineering Firm Number F-22948

REAL PRODUCERS FIESTA

The Lubbock Real Producers Fiesta event, held on May 2, 2023, at the historic and beautiful Gypsy Heart Airbnb, was a lively and enjoyable gathering featuring a delicious nacho bar catered by Cafe Venture and margaritas and Mexican beer served by bartender Preslea Thompson. More than 175 real estate professionals and business partners enjoyed the food and beverages and soaked up the opportunity to connect and network.

Many thanks to the sponsors who made this event possible!

**THE NEXT EVENT IS JULY 20TH
— SAVE THE DATE!**



Our deepest appreciation goes to Phebe Ellis Roach, Stacey Rogers and Candace Wood for your incredible hospitality and for hosting our event at the beautifully unique Airbnb The Gypsy Heart.



GOLD SPONSORS

Thrive Mortgage
Hub City Staging



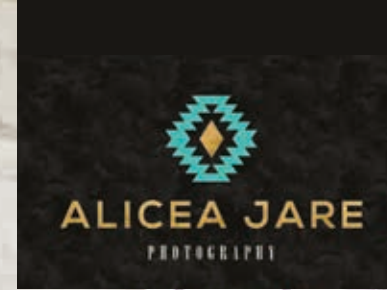
HUB CITY STAGING
Leave the staging to us

SILVER SPONSORS

Hub City Home Inspections
Hart Moving & Storage
Hub City Title







CALLING ALL REALTORS®

Now offering

CONTENT CREATION COLLECTIONS

- HEADSHOTS
- LISTING PHOTOGRAPHY
- PRODUCT SHOTS
- VIDEO
- BEHIND THE SCENES

MESSAGE FOR DETAILS



(575) 825-5588
ALICEAJARE.COM
ALICEAJARE@GMAIL.COM

Thrive MORTGAGE

ENJOY YOUR DREAM HOME INSIDE AND OUT.

The home purchasing process is more than just a transaction. It's a partnership. We partner with you to make sure every home purchasing decision achieves your short-term needs on the way to your long-term goals.

PHEBE Ellis-Reach
Market Leader | REALTOR NMLS# 222045
806-773-0531

KELLY Collins
Sales Manager | REALTOR NMLS# 1128957
806-549-0105

JENNIFER Harmonson
Mortgage Loan Officer | REALTOR NMLS# 1056654
806-778-8685

SCAN HERE TO CONNECT WITH US.

4031 112th Street | Lubbock, TX 79423
Branch NMLS# 2178179



» spotlight REALTOR®

Story by **Tori Eiselstein**
Photos by **Alicea Jare Photography**
Dressed by **J Hoffman's**

KRISTEN YOUNG

TAYLOR REID REALTY



Kristen Young is motivated by connection. Her passion for real estate blossoms out of genuinely helping clients in their next adventure of life. “Whether a first-time homebuyer or empty-nester downsizing, I love helping others reach their dream and making the process as smooth as possible,” she shares.

Kristen finds joy in getting to know people and meeting them where they are. The most fulfilling part of her work is meeting people from all different walks of life, and she considers connecting and learning from others a blessing. “I believe that my passion for helping others in any way I can and connecting with my clients and partners sets me apart from other REALTORS®,” she says. “I recognize that everyone is on a different journey, and I love being able to figure out how I can help them achieve their unique goals.”

Before her career in real estate, Kristen worked at Texas Tech University — her alma mater — for several years in its marketing and human resources departments. She went on to pursue her real estate license and eventually started her career in 2014. Her heart was always in real estate; she kept a keen eye on the market and loved to learn about different subdivisions and neighborhoods, new construction and older historical areas of Lubbock. She currently works at Taylor Reid Realty within her team, The Kristen Young Group. She loves to meet clients at Sugar Brown’s coffee shop, Ike’s and Stacked. One of her favorite closing gifts to give is a gift basket with items like a candle, throw blanket and diffuser. “Anything clients can enjoy in their new home,” she shares.

When she is not working, Kristen loves spending time with her family and making memories with them. She has a 15-year-old daughter, Kinley, and a 10-year-old son, Kyson. She enjoys working out and being outside in the warm weather. She recognizes each day is a true blessing and seeks ways to share God's love. She wants to be known for extending grace and using the gifts God gave her to help others. "I am most grateful for grace and the opportunity to fulfill God's purpose," Kristen reveals.

For new agents, Kristen recommends plugging into different networks and real estate communities. "Connecting with different agents across the country has broadened my skill set and improved my strategies to help clients at the highest level," she says. In the future, Kristen hopes to help others pursue their homeownership dreams. She also wants to continue educating and training new agents in the business. "I want to continue to grow my business and open doors for others to pursue their dreams or purpose," she says.

Kristen Young
Taylor Reid Realty
806-368-2895
kristen@taylorreid.com



“CONNECTING WITH DIFFERENT AGENTS ACROSS THE COUNTRY HAS BROADENED MY SKILL SET AND IMPROVED MY STRATEGIES TO HELP CLIENTS AT THE HIGHEST LEVEL.”

HERE FOR ALL YOUR SIGN NEEDS.

20th ANNIVERSARY
SignDesign

PROUDLY SERVING WEST TEXAS FOR 20 YEARS

6625 W. 19TH | LUBBOCK, TX 79407
806-792-1551
 SIGNDISIGNGRAPHICS.COM

SignDesign

2022 BEST OF LUBBOCK WINNER

Joe Bellar Real Estate Inspection, LLC
 SINCE 1999

INSPECTION SERVICES

- Structural • Plumbing • Irrigation • Wells
- Electrical • Mechanical • Pools • Septic

Joe Bellar, License 4743 | Brittnee Shirey, License 23197 | Kelly Cummings, License 21901

Jesse Beversdorf, License 24187 | Jed Zeman, License 25049 | Nicole Suter, Office Manager

Joe's experience and building knowledge will provide you with impeccable confidence.

This team of professionals is always in your corner!

806.786.1375

PrimeWest Mortgage
 A DIVISION OF FIRST BANK & TRUST
 © EQUAL HOUSING LENDER

**The home you want.
 The service you deserve.**

JEFF SICKING
 SVP | LOAN OFFICER
 NMLS #335861
 806.773.4311
 JEFF@PRIMEWESTMORTGAGE.COM

LEANNA HARRIS
 SVP | LOAN OFFICER
 NMLS #408211
 806.438.0643
 LEANNA@PRIMEWESTMORTGAGE.COM

ROSA ERCUILANI
 VP | LOAN OFFICER
 NMLS #1054724
 806.548.3432
 ROSA@PRIMEWESTMORTGAGE.COM


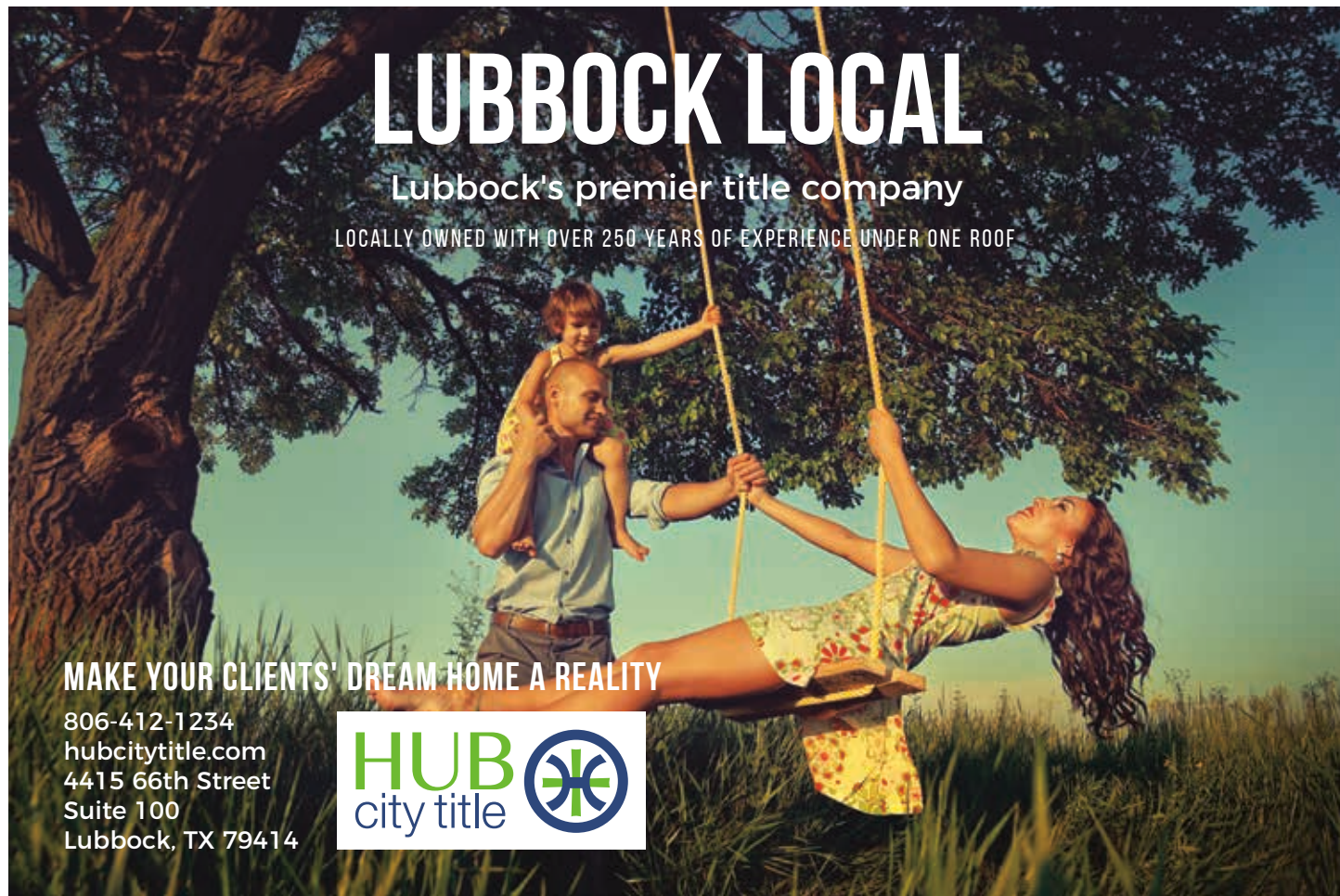
NATE MELVIN
 VP | LOAN OFFICER
 NMLS #1177905
 806.786.0663
 NATE@PRIMEWESTMORTGAGE.COM

LUBBOCK LOCAL

Lubbock's premier title company
 LOCALLY OWNED WITH OVER 250 YEARS OF EXPERIENCE UNDER ONE ROOF

MAKE YOUR CLIENTS' DREAM HOME A REALITY

806-412-1234
 hubcitytitle.com
 4415 66th Street
 Suite 100
 Lubbock, TX 79414

restore

HYPER WELLNESS

(806) 368-8660

\$79 IV Drip!
 Schedule Yours Today!
 7604 Milwaukee Ave, Suite 300
 Lubbock, TX

- Hydrate and cleanse
- Replenish vital nutrients
- Maximize performance



HAPPY INDEPENDENCE DAY!

Keep your clients free from the worry of unexpected appliance repair.

Let me help your clients maximize their home warranty.




STACIE POLOZOLA
 Sales Executive
 806-577-9675
 stacie.polozola@fnf.com

homewarranty.com



REAL PRODUCERS PODCAST

Inspiring conversations with the nation's top real estate agents.

Same Brand, New Reach –
 Tune in for free today

Listen on  Apple Podcasts

LISTEN ON  Spotify

Listen on  amazon music



podcast.realproducersmag.com

Revolution MORTGAGE

LET'S MAKE MOVES.
 Helping your clients buy + refinance



Kyndra Watson
 BRANCH PRODUCTION MANAGER | NMLS#1199674
 (806) 319-3609
 kwatson@revolutionmortgage.com
 kyndrawatson.com

Ashley Laycock
 BRANCH PRODUCTION MANAGER | NMLS# 1279963
 (806) 681-7095
 alaycock@revolutionmortgage.com
 ashleyleycock.com

Savanna Holton
 BRANCH PRODUCTION MANAGER | NMLS#1142161
 (806) 928-1090
 sholton@revolutionmortgage.com
 savannaholton.com

COMPANY NMLS#1686046
 ADVERTISEMENT | T2 Financial, L.L.C. D.B.A. Revolution Mortgage is an Equal Housing Opportunity Lender NMLS #1686046 (Nationwide Multistate Licensing System - www.nmlsconsumeraccess.org) Terms, conditions, and restrictions may apply. All information contained herein is for informational purposes only and, while every effort is made to ensure accuracy, no guarantee is expressed or implied. Not a commitment to extend credit.
 Branch Address: 3690 314th St, Suite B, Lubbock, TX 79424 | Branch NMLS: 2465705 | Branch Phone Number: (806) 243-0777

RANDY RUNQUIST

AMERICAN BANK OF COMMERCE

Randy Runquist conducts his professional and personal life with integrity and is an expert in establishing trust with his clientele. Through his diligent work as a mortgage loan officer with the American Bank of Commerce and his volunteer work, he is continually helping his beloved community in West Texas.



“We offer loans to fit any size or shape of the home,” states Randy about the local company, American Bank of Commerce, commonly called ABC Bank, which made its debut in 1962 in Wolfforth, Texas. Since then, the company has expanded its services, such as banking, mortgage and insurance services, in both Texas and Colorado.

“Whether a starter home, second home or investment property, we’re here to help,” Randy adds. “No matter what the market looks like, we can guide borrowers through the process and arrange a loan that works with their budget.”

Because ABC Bank is a local business, it specializes in helping West Texans. A major benefit of financing with ABC Bank is that they provide in-house underwriting, which typically accelerates the transaction, resulting in the ideal on-time closing. Since Randy is local, as well, he is more accessible to borrowers, communicating through calls or texts or meeting in person if they prefer.

“I take pride in simplifying the process, educating borrowers, communicating effectively and providing them certainty from start to closing,” he says about how he guides clients through what is often perceived to be an intimidating process.

Building trust with his network is crucial to Randy. With an understanding that people want to work with people they know, like and trust, he puts great effort into building and maintaining relationships, supporting others where he can.

Before becoming a mortgage loan officer, Randy was a bank operations manager. “I was looking for a new challenge that would allow me to meet and interact with more people,” he says, referring to when he knew it was time to change careers. When a friend of his in the mortgage industry presented an opportunity to join him, Randy couldn’t refuse and started on this new venture.

Born and raised in Kansas, Randy is a Kansas State University graduate. For a time, he worked at a community bank before moving to Lubbock, where he has remained ever since. He values time with his family. Whether he is playing board games, camping or cooking, Randy enjoys being with his fiancée, Dr. Jamie Whittenburg; their college kids, Anna and Ryan; and their high schooler, Piper.



Randy likes to stay active, frequenting the local gym and walking Bandit, the family’s shepherd and husky mix, at the park. He loves to play a nice game of golf, work around the house on his DIY projects and watch Kansas State sports. Randy also volunteers to better the community, serving on the board of the Lubbock Lions Club.

“I view success as serving others through my work and my volunteer work while balancing that with downtime, relaxing at home and getting together with close friends,” Randy comments. He is grateful for his family, friends and the opportunity to work with so many incredible people in the mortgage and real estate industry.

He finds gratification in finding solutions that will result in individuals and families obtaining their dreams of becoming homeowners.

Contact Randy at ABC Bank to guide your buyers through the process of financing their next home purchase.



Randy Runquist
NMLS #1736985
Mortgage Loan Officer
American Bank of Commerce
Cell: 806-789-3378
rrunquist@theabcbank.com

Precision in Every Appraisal
Trusted by the Hub City



Get a Fee Quote:
Tell us about your clients, and we'll respond quickly with our price and estimated turnaround time.

Order Online:
Need an appraisal now? Order securely online for an accurate, reliable appraisal to fit your client's needs.

CONTACT:
(806) 239-5520
JET.SEIDEMAN@ICLOUD.COM
HUBCITYAPPRAISALS.NET



rowdie bright
Photography

Portraits
Headshots
Branding
Events
for real estate professionals

Rowdie Bright
(979) 224-6757
rowdie.bright@gmail.com
www.rowdiebright.com



Randy Runquist
NMLS #1736985
Mortgage Loan Officer
American Bank of Commerce
Cell: 806-789-3378
rrunquist@theabcbank.com

SOLD

We love
Real
Estate
Agents!

Building in Westmont, Abbey Glen,
Viridian, Frenship Mesa, Terra Vista,
Cantera and Allen Farms!

D·R·HORTON
America's Builder

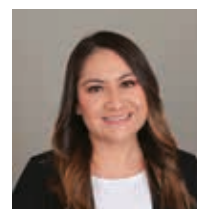
Home for every stage in life.®
806-606-6668 | www.drhorton.com

Prices, plans, features, options and co-broke are subject to change without notice. Additional restrictions may apply. Square footages are approximate.

Edward Jones®

> edwardjones.com

**Partnering throughout
the years to reach your
financial goals.**



Valerie Hinojosa
Financial Advisor

6102 Chicago Ave Suite 200
Lubbock, TX 79424-1320
806-783-3072

MKT-5894N-A

Getting Your Clients Home

AMERICAN BANK OF COMMERCE



BANKING ■ MORTGAGE ■ INSURANCE

 EQUAL HOUSING LENDER / MEMBER FDIC
NMLS# 460789

www.theabcbank.com



G RIMES

INSURANCE AGENCY

**START YOUR
QUOTE TODAY**

**SCAN QR OR
GIVE US A
CALL**

**Protecting West Texans
for Over 70 Years!**

806.762.0544 | GRIMESINSURANCE.COM

1651 BROADWAY | LUBBOCK, TEXAS 79401

SCAN QR FOR MORE INFORMATION

