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TOP 150
STANDINGS



COVER STORY:

Kyria A. Graves I

REALTOR[®] TO WATCH:

Jennifer Murtland,
eXp Realty

ON THE RISE:

Jahmar Daniels, Coldwell
Banker Realty

SPONSOR SPOTLIGHT:

Yonas & Phillabaum LLC

Kyria A. Graves, Re/Max Preferred Group

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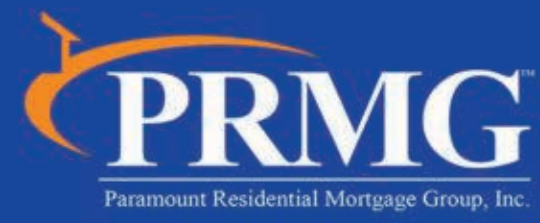
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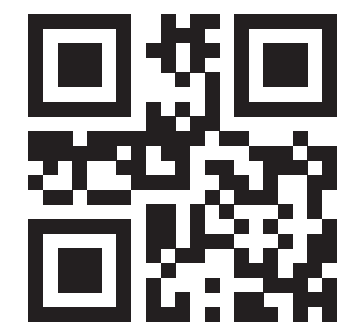


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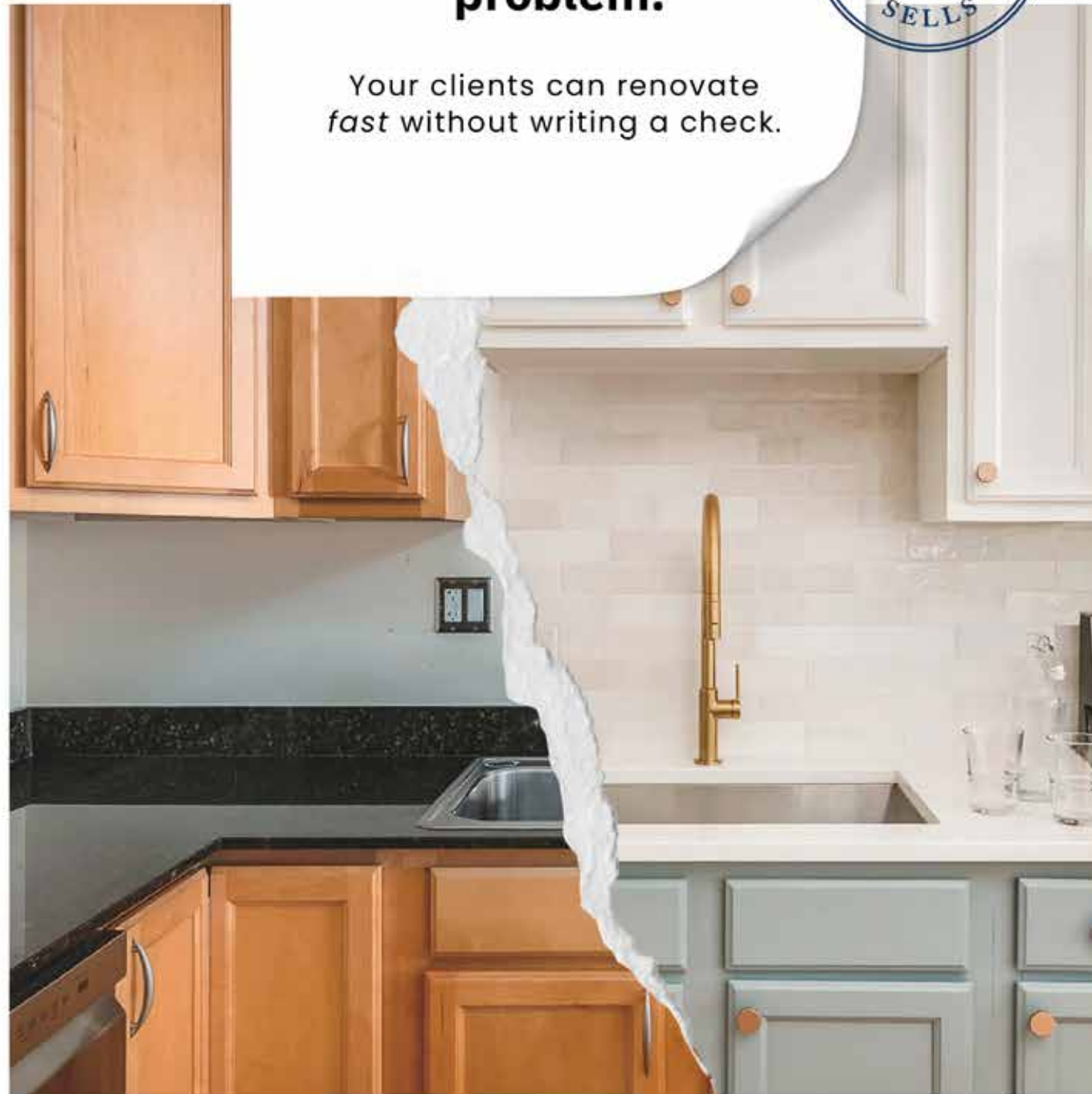
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KYRIA A. GRAVES I

THIRTY YEARS IN REAL ESTATE!

“I transitioned from working in the death care industry to servicing the living,” says Kyria A. Graves I, Team Lead of The Cincy Team with REMAX Preferred Group.

Originally a mortician with a plan to become a doctor, Kyria changed gears decades ago. Raised in a single parent household, his mother put him through college.

He explains, “I was in college to become a mortician. While I was in mortuary college, working on my Bachelor’s in Mortuary Science, I asked my mom, “What can I do to make some money while in college?”

She asked him, “Have you ever thought about getting your real estate license?”

That question caused Kyria to consider getting his real estate license. He took electives to get his real estate license while he was a full-time student in mortuary college. After earning his degree, he became a full-time mortician and a part-time real estate agent.

“I started making more money as a part-time real estate agent than a full-time mortician,” he explains. That’s when he decided to transition to real estate.

Passionate about real estate, Kyria has been a full-time agent since 1996 after getting his license in 1993. He continues to keep his mortician’s license and found that his previous profession helped him be who he is today in real estate.

“In the death care industry, I was able to learn compassion and how to care for individuals,” explains Kyria. Instead of caring for people after they died, now he cares for people while they are alive, working with individuals to find the home of their dreams. He is proud to be a Certified REO Specialist, working with lender-owned property and representing a few of the major banks in the city.

As Team Leader, Kyria works with several partners on The Cincy Team, including Dana Thomas, Barbara Armour, Albert Blair, and his son Kyria A. Graves II. Kyria started the team in 2019 and they love serving their clients.

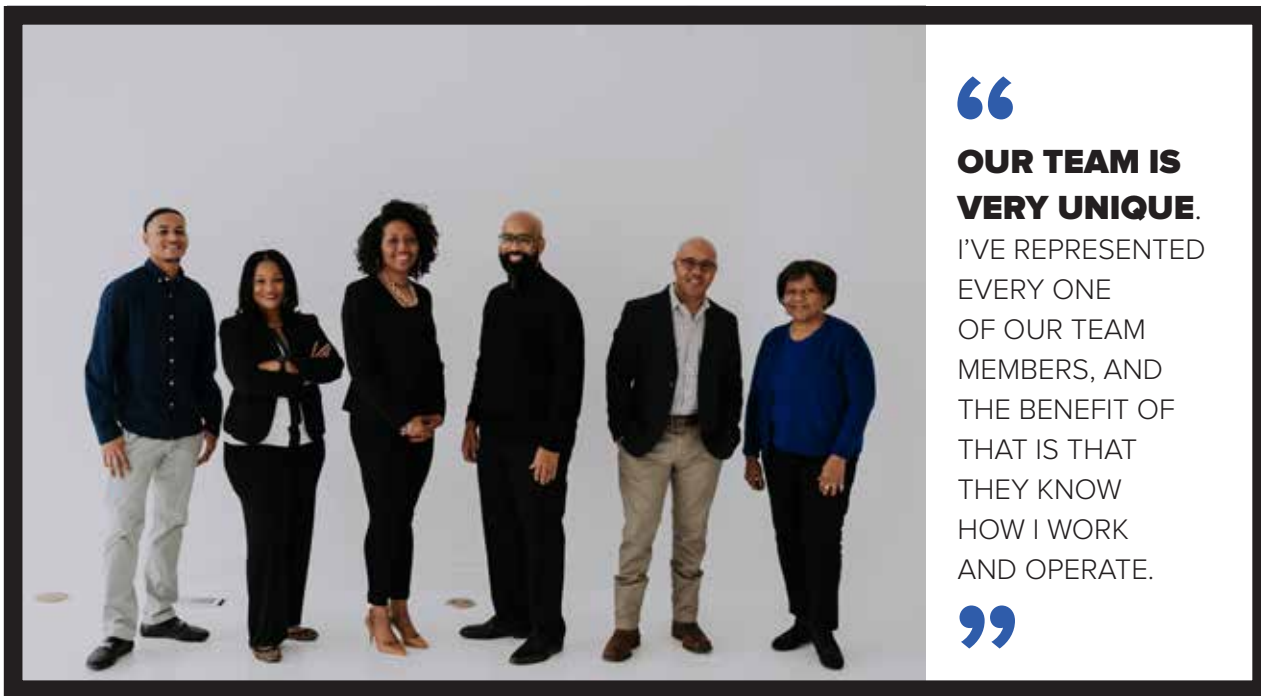
“Our team is very unique,” says Kyria. “I’ve represented every one of our team members and the benefit of that is that they know how I work and operate.”

...

cover story

Written by Elizabeth McCabe
Photo Credit: Tim Corbett-Spanagel





“
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 AND OPERATE.
 ”

...

An Award-Winning REALTOR®

Ranked in the top 13th percent of the city, Kyria has been part of the Circle of Excellence since 2000. He has done over 1700 transactions for residential and commercial real estate.

Kyria was the proud recipient of the Lifetime Achievement Award in 2019 for RE/MAX, where he has been since 1998. In addition, he earned the Lifetime Achievement Award in 2021 for the Cincinnati Area Board of REALTORS® (CABR), which is known today as the Real Estate Alliance of Greater Cincinnati.

Recently, Kyria earned the Outstanding Sales Award for 2022 for the Greater Cincinnati Realtist Association. Kyria explains, “When Blacks and people of color could not become REALTORS®, they became Realtists.”

Kyria is also part of the National Association of REALTORS® and a member of the National Association of Real Estate Brokers.”

This Top Producer also takes an active role in the real estate industry, including serving as the Director of



the CABR from 2009-2011. In 2023, he will serve on the Board of Directors for the Ohio REALTORS®.

Community Involvement

Kyria also makes a difference in the community. He is proud to serve on the Board of Directors for Housing Opportunities Made Equal (HOME), which he has done since 2008.

“I’m also on the Board for my church, Higher Ground Ministries,” he adds. Kyria is also a Prince Hall Free and Accepted Mason and a proud member of the Alpha Phi Alpha Fraternity, Inc.

Caring for Others

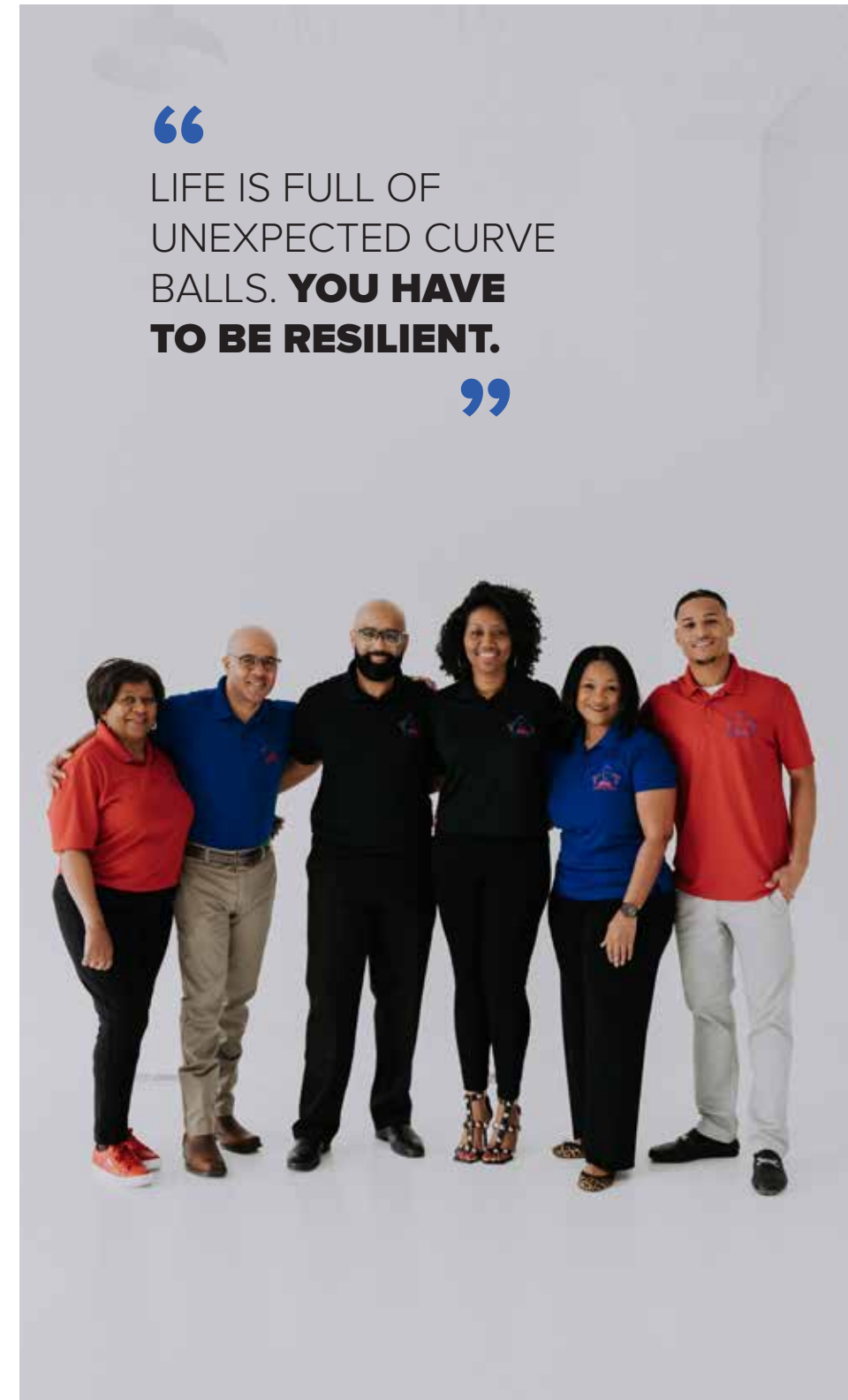
“People don’t know how much you know until they know how much you care,” says Kyria. He cares for his clients with his concern, eager to help them with life’s challenges.

“Life is full of unexpected curve balls,” he explains. “You have to be resilient. I pull from my network of resources and dwell from that well of knowledge.” He believes that there is safety in a multitude of counselors.

Outside Interests

When not working, Kyria enjoys being a member of the Mayor Taylor Cycling Club of Cincinnati. He rides three days a week, logging 30-50 miles around the city.

“I also like running, which is another hobby of mine.



“
 LIFE IS FULL OF
 UNEXPECTED CURVE
 BALLS. **YOU HAVE
 TO BE RESILIENT.**
 ”

I plan on running a marathon this year,” he says.

Devoted to his family, Kyria is blessed with two children, Kyria II (24) and Kennedy (20). Kyria II plans to get his real estate license in the Spring of 2023 and is excited to embark on his

new career. Kennedy is a sophomore studying Athletic Training at Ohio State University.

From caring for the deceased to caring for the living, Kyria found a profession that he loves. He uses his influence to make a difference for his clients, his team, and for the community.

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▶▶ REALTOR® to watch

Written by Elizabeth McCabe
Photo Credit: Brenna Smith



JENNIFER

MURTLAND

passion + purpose

“I’ve always wanted to be in real estate,” says Jennifer Murtland. “When I was little, we went to San Francisco back when they had newspapers. I circled open houses that I wanted to see.” She then proceeded to tell her parents of her plans!

Jennifer’s desire to be a REALTOR® was evident at a young age. She has also liked the investment side of real estate, starting out as an investor before getting her license in 2010. “We focused on short sales,” she shares. Now she works with Team Synergi, which she established in 2010, along with her partner and REALTOR® Alan Whisman.

Prior to real estate, Jennifer worked at Career Builder selling job postings and also managed some Starbucks coffee shops. She found her passion and profession in real estate, finding a solid future in the process. She has a Master of Business Administration degree and a Bachelor’s Degree in Psychology.

“Growing up in the ‘80s and ‘90s, I felt that there was only one way to be successful — to lead like a male,” explains Jennifer. “I was very aggressive, very dominant, very controlling, and then something happened when I defined what success meant to me. Success, to me, is freedom. I decided that I wanted to lead like a woman.”

Freeing herself to be her authentic and witty self was liberating. “Now I love my life, and I can do whatever I want,” she says. “It’s great.” Shifting priorities and changing her mindset was a game changer for her.

Defying the Odds

“A lot of people think that you can’t travel and run your real estate business,” says Jennifer. She has defied the odds by having a successful business while traveling the world.



“
I decided
that I wanted
to lead like a
woman.
”



...



“I might seem like a Midwest Ohio girl at first glance, but I’m super adventurous,” she says.

Not only does she travel internationally, but she has lived in five states in the past 15 years. Her favorite vacation spot is Costa Rica.

“I try to come up with the most ridiculous things I can do and do them,” she says. “I like pushing the envelope and always living outside my comfort zone.”

Final Thoughts

Real estate suits Jennifer perfectly. She comments, “As an entrepreneur, you can make whatever you want. The return on investment is very high compared to other businesses. You have much more control over your money.”

She also likes that real estate gives her the opportunity to help others in life’s transitions. “It’s nice to help people with that,” she says.

Jennifer has defied the odds in real estate. Traveling the world while doing real estate here in Cincinnati has made her one of a kind. This adventure seeker wouldn’t have it any other way!



“I think a lot of agents think that their clients only want them, and they have to be everything to every client. You can still maintain control of the transaction and let someone else show the house,” she says.

Embracing technology, Jennifer is able to have listing and buying presentations remotely. She runs her business a little differently, explaining, “I am the lead generator for the team, and they would go out and do the presentations. There are a lot of ways to organize your real estate business. It depends on what you want; you don’t have to do it one way.”

Although many agents think that they have to build a team, Jennifer says, “You don’t have to do that either. If you look at the numbers, it’s not very profitable.” With the amount of financial support and resources that agents need, you can be faced with a lot of expenses by having a team.

Small and Mighty Team

Team Synergi at eXp Realty works to exceed clients’ expectations, one client at a time.

“I named it Team Synergi to allow more flexibility,” she says. While other agents might name a team after themselves, it can be detrimental when considering an exit strategy. Having a different name can free up an agent’s business to grow and evolve through the years.

Reaching Other Agents

Jennifer is proud to have her own podcast, Real Estate Fight Club, that she co-hosts along with Monica Weekly. “We talk about real estate-related issues in this REALTOR® training platform,” she explains. “We also talk about code of ethics violations. It’s really interesting.”

She started it while she was living in Mexico in October 2019 and influenced a lot of people with her platform.

An Adventure-Filled life

Jennifer lives life with passion. Whether it’s paragliding off a mountain in Columbia, swimming with the sharks, or going skydiving, she has a quest for adventure.

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▶▶ on the rise

Written by Elizabeth McCabe
Photo Credit: Brenna Smith



JAHMAR DANIELS

From Homeless to Helping Others Buy Homes!

Originally from Cincinnati, Jahmar Daniels is the middle child of 14. He comments, “I attended seven different high schools. My story is the true definition of it takes a village to raise someone. At one point, I was homeless.”

He recalls bouncing around to friends’ houses, just aiming to survive during this challenging time in life. It was also a time when he started experiencing Cincinnati’s different neighborhoods.

In school, Jahmar excelled in basketball, football, track and cheerleading. He excelled in the arts, starting with *Music Man* in middle school. His love for the arts continued in high school, in college (where he was a cheerleader for the University of Cincinnati), and beyond.

“I coached, judged, and choreographed cheer and dance,” he says. First, he worked as a

competitor and later as a coach, where he was recognized as one of the industry’s top five future leaders and coached his team to the world championship.

Finding Financial Freedom

How did Jahmar discover real estate? He says, “I saw another agent who was always out at the bar and seemed to afford nice things. I was still struggling to make ends meet, so I asked him about it, and he told me about real estate. The quickest way to break generational curses is through real estate.”

With his heart for others, Jahmar wanted to help his family by creating revenue and opportunities to allow his siblings and family to break generational curses. Becoming homeowners have helped them find a brighter financial future.

“My story is the true definition of it takes a village to raise someone.”





Launching into Real Estate

“I started real estate in 2013,” he comments. Jahmar worked for a real estate team for a couple of years before a brief stint in writing music. He comments, “My father was a music producer, and that came into my story.” Flying back and forth between L.A. and Atlanta, Jahmar continued to practice real estate somewhat.

“Then COVID-19 happened, and I transitioned into joining a real estate team,” he says. After working on a team, Jahmar decided to blaze his own trail as an independent agent. He is proud to be a REALTOR® with MoveCincyGroup at Coldwell Banker Realty, where he has worked for over a year.

“I’m currently in the process of creating a team,” he says. “My sister is in the process of getting licensed. That was my motivation — to create opportunities for family members, and now I can see the hard work coming to light.”

Equal Opportunities

Equal opportunities are important for Jahmar, who identifies himself as a gay Black man. “My sister is a Black woman who is a lesbian,” he adds. “My partner comes from a completely different background, and we are an interracial couple. We are blessed with very supportive families.”

With his diverse background, he has compassion for others who face life’s challenges. He recalls when it was challenging to keep the electricity on when he was growing up. Now he wants to give back to mentor people to overcome the odds.



My sister is in the process of getting licensed. That was my motivation — to create opportunities for family members, and now I can see the hard work coming to light.



“I donate to those causes to help people see that there is a better outlook for things,” he says.

Jahmar has a vision to include people who are often excluded. He comments, “When I decided to work on finding business partners, preferred vendors and title companies, I am finding people who are open-minded.” It’s true to his background and his way of life.

Overcoming Life’s Obstacles

When Jahmar was 15, during the peak of a recession, his mother was escaping an unhealthy relationship and dealing with his sister’s health issues. The toughest decision was made — he would move in with his godmother Aileen Wright, and his mother and

two siblings would relocate to Chattanooga. “It was too expensive to manage to provide for everyone,” he says. His mother recently moved back to Cincinnati, and Jahmar is beyond happy about that.

Financing wealth through real estate has helped Jahmar in more ways than one. He learned a lot from the Chabris Group. “They were very big on educating their agents to create revenue and longevity,” says Jahmar. “They taught us about investing.” He credits Peter for getting him on the right track to where he is today to leverage himself and build generational wealth.

Outside Interests

When not working, you can find Jahmar with his partner, Jeremy. “We’ve been together for three years and have two beautiful dogs, Hail and Major.”

In his free time, Jahmar enjoys traveling, listening to music, and anything to do with sports. He also writes music. Several of his compositions have been featured in mainstream commercials and movies.

An energetic and big-hearted individual, Jahmar is living proof that hard work and determination pay off. He overcame life’s challenges and now inspires others to do the same.



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YONAS & PHILLABAUM LLC

Big Firm Experience, Small Firm Pricing

Written by Elizabeth McCabe | Photo Credit: Krista Silz of Cincy Photo

With big firm experience and small firm pricing, clients' expectations are exceeded when they turn to the attorneys at Yonas & Phillabaum LLC. The firm is owned by well-known local real estate attorney John Yonas and attorney Jason Phillabaum.

Eager to serve the needs of the community, Yonas & Phillabaum has recently grown. In 2021, they hired two new associates, followed by two more associates in 2022. With a total of seven full-time attorneys, two additional part-time attorneys, and a full-time paralegal, they are ready, willing, and able to help their clients with their legal needs.

The main areas of law practiced include real estate, criminal law, and domestic relations. Attorneys also practice in the areas of estate planning, probate and civil litigation.

MEET ATTORNEY JASON PHILABARUM

"I was a prosecutor for 11 years," explains Jason. "I have done defense work, private work, and civil work for the last 11 years." Jason, who doesn't do real estate law but does do real estate litigation, leaves real estate law to John (the owner of American Homeland Title Agency).

Jason primarily works in criminal law and domestic relations. Other associates fill in as needed, ultimately assisting in real estate, civil law, criminal law, domestic relations, landlord-tenant law and contractor disputes.

A recognized legal analyst for television and radio stations, Jason regularly does legal analysis for Channel 5 and 700 WLW. He comments, "I talk about high-profile cases." These may include murder cases in the Tri-State or if a homeowner could be sued because they didn't shovel snow on the sidewalk.

Jason has been an attorney for 22 years and has helped countless clients during that time.

BUSINESS SERVICES OFFERED

The attorneys at Yonas & Phillabaum work with Mom and Pop businesses to large publicly traded companies. From setting up LLCs to setting up high-profile businesses, they do it all.



"In addition to what we already do, we are rolling out a new product for privacy trusts," explains John Yonas. Don't leave your deed to chance. With the rise of identity theft and title theft, people are now stealing deeds and getting credit on other people's houses. To avoid this conundrum, consider setting up a privacy trust to allow you to be more incognito with your home. Right now, a record search can find anyone owning property. A privacy trust will provide an extra layer of protection.

The attorneys at Yonas & Phillabaum have created a proprietary trademarked product called the esoteric privacy trust, which was just launched in January 2023. John explains, "This is a new creation that doesn't exist anywhere else."

Expect anonymity through this privacy trust. It will minimize identity theft and will also help against nosy people from meddling in your business. In essence, it will make it more difficult for fraudsters to mechanically affect your property.

ADDING VALUE TO CLIENTS

Clients choose to work with the attorneys at Yonas & Phillabaum because they treat clients with compassion, dignity, and respect. Jason says, "We try to be advocates and educators. I like helping people who can't help themselves."

Seeing injustice in the world has caused Jason to get into the legal field. "When I see something unfair, it needs to be fixed," he explains. As an attorney, he has the opportunity to fight for his clients.



...

"We put 100% effort into everything that we do," says Jason, "whether a huge case or just a huge case for you." Their motto is simple: "We always outwork the other guy." While facts and the law are standard in all cases, outworking the other person is how to maintain success.

"We also have a very open-door policy with our clients," explains Jason. "They have my cell phone number, and they can reach me." Although a lot of attorneys in this practice area aren't that accessible, the attorneys at Yonas & Phillabaum are an exception to the norm.

John adds, "We rolled out a new attorney line for our title company through the law firm (513-547-4300). Real estate agents can be in contact with an attorney during regular business hours to answer urgent questions." While other companies may take days, Yonas & Phillabaum stands above their competition. "It's for our customers, our loan officers, and our buyers and sellers." The line is answered from 8 a.m. to 8 p.m. most days by an attorney.

In most title companies, there is no attorney on staff, but American Homeland Title Agency isn't your typical title agency.



SOLVING PROBLEMS WITH PRECISION

What sets Yonas & Phillabaum apart is that they are excellent at solving problems. That's how their law firm has grown since its inception. Word of mouth from satisfied customers has caused an increase in business.

"I think we are fairly creative in coming up with solutions to real-world problems," explains John. They are also quick to connect with their clients to give them the help that they deserve. Calls are answered the same day or within 24 hours.

Another reason that people choose Yonas & Phillabaum is that they teach Continuing Education classes for real estate clients. Be sure to check out their Facebook page for upcoming classes.

Their main office is located on 9656 Cincinnati-Columbus Road in West Chester and has since grown to six area locations with offices also in Eastgate, Dayton, downtown, Cold Spring, KY and Brown County, Ohio.

For more information on Yonas & Phillabaum, check out their website, ypattorneys.com.

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Dec 31 as of January 3, 2023 at 10:48PM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	113	\$139,277,348
2	Scott A. Oyler	Coldwell Banker Realty	240	\$130,517,365
3	Rick J. Finn	Coldwell Banker Realty	209	\$90,056,944
4	Ragan McKinney	Ragan McKinney Real Estate	337	\$71,259,862
5	Heather R. Herr	Private Real Estate Collection	130	\$59,448,942
6	Megan S. Stacey	Coldwell Banker Realty	105	\$59,158,864
7	Kevin E. Hildebrand	eXp Realty	165	\$58,276,173
8	Bob Dorger	Comey & Shepherd	105	\$58,118,765
9	Adam G. Marit	Real Link	166	\$55,894,754
10	Andrew Gaydosh	eXp Realty	194	\$55,891,319
11	Michael C. Hinckley	Coldwell Banker Realty	72	\$54,816,201
12	Peter D. Chabris	Keller Williams Seven Hills Re	175	\$52,564,104
13	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	135	\$51,614,838
14	Andrea DeStefano	Sibcy Cline	84	\$49,750,856
15	Kimberly K. Mansfield	Keller Williams Advisors	172	\$49,538,398
16	Brittney Frietch	BF Realty	146	\$48,152,882
17	Walter B. Gibler	Coldwell Banker Realty	119	\$47,417,928
18	Holly Finn	Coldwell Banker Realty	106	\$47,393,538
19	Michael T. Maley	Comey & Shepherd	185	\$46,503,873
20	Amy Hackett Roe	Coldwell Banker Realty	62	\$42,423,411
21	Tyler Minges	Huff Realty	135	\$42,258,041
22	Julia Packer P. Wesselkamper	Coldwell Banker Realty	56	\$41,423,889
23	Robbie Dorger	Comey & Shepherd	69	\$41,195,600
24	Gina A. Dubell-Smith	eXp Realty	74	\$40,459,851
25	Ronald A. Bisher	Coldwell Banker Realty	142	\$40,391,499
26	Jack C. Hinckley	Coldwell Banker Realty	59	\$40,116,937
27	Shelley Miller Reed	Coldwell Banker Realty	61	\$39,867,900
28	Daniel Baron	Keller Williams Advisors	132	\$39,350,783
29	Sarah A. Woody	Keller Williams Advisors	120	\$38,011,450
30	Mike Hildebrand	eXp Realty	99	\$37,444,031
31	Michael L. Vazquez	ERA Real Solutions Realty	105	\$37,272,235
32	Molly E. Blenk	Comey & Shepherd	102	\$36,465,500
33	Linda T. Destefano	Sibcy Cline	60	\$36,265,927
34	Amy L. Markowski	Real Brokerage Technologies	170	\$35,989,582

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Individuals | By Volume Jan 1- Dec 31 as of January 3, 2023 at 10:48PM


Rank	Name	Office	Total	Volume
35	Kelly Pear	Comey & Shepherd	56	\$35,303,378
36	Sue S. Lewis	Sibcy Cline	77	\$34,653,900
37	Micha Gleisinger	Comey & Shepherd	49	\$34,343,971
38	Deborah A. Martin	Keller Williams Advisors	50	\$34,199,439
39	Jennifer L. Day	Re/Max Preferred Group	248	\$34,128,237
40	Kimberly A. Price	Plum Tree Realty	137	\$34,032,045
41	Miranda Biedenham	Comey & Shepherd	194	\$33,650,750
42	Scott T. Ferguson	Keller Williams Advisors	92	\$32,795,054
43	Sandra L. Peters	Comey & Shepherd	40	\$32,607,470
44	Andrew H. Homan	Coldwell Banker Realty	64	\$32,462,200
45	Rakesh Ram	Coldwell Banker Realty	97	\$32,084,200
46	Tina A. Burton	Sibcy Cline	94	\$31,932,210
47	Tom Deutsch Jr.	Coldwell Banker Realty	151	\$31,618,945
48	Heather M. Stallmeyer	Coldwell Banker Realty	58	\$31,388,275
49	Anne V. Bedinghaus	Coldwell Banker Realty	115	\$30,414,663
50	Cindy J. Shetterly	Keller Williams Distinctive Re	107	\$30,027,245

Rank	Name	Office	Total	Volume
51	Sondra M. Parker	Coldwell Banker Realty	72	\$29,686,873
52	John M. Bissman	Keller Williams Pinnacle Group	83	\$29,529,720
53	Chris R. Waits	Sibcy Cline	84	\$29,132,577
54	Tiffany B. Allen-Zeuch	Sibcy Cline	56	\$29,025,445
55	Patrick J. Cagney	Coldwell Banker Realty	108	\$28,924,221
56	Monika Deroussel	eXp Realty	84	\$28,915,263
57	Jill O. Ferguson	Keller Williams Advisors	79	\$28,648,054
58	Helena F. Cameron	Sibcy Cline	60	\$28,136,090
59	Flor D. McNally	Keller Williams Advisors	120	\$28,108,300
60	Lisa S. Morales	Coldwell Banker Realty	87	\$27,182,500
61	Robert J. Mahoney	Sibcy Cline	41	\$27,018,857
62	Jackie Quigley	eXp Realty	57	\$26,963,162
63	Sue Andrews Wahl	Comey & Shepherd	87	\$26,768,207
64	Maura K. Cagney-Tipton	Coldwell Banker Realty	94	\$26,394,560
65	William Draznik	Coldwell Banker Realty	65	\$26,180,118
66	Robert Hines	Coldwell Banker Realty	40	\$26,160,824
67	Lynn M. Schwarber	Comey & Shepherd	63	\$26,024,128
68	Daniel Watkins	Comey & Shepherd	96	\$25,875,374
69	Sue M. Miller	Comey & Shepherd	84	\$25,850,724
70	Anna S. Bisher	Coldwell Banker Realty	92	\$25,794,499
71	Celia B. Carroll	Sibcy Cline	33	\$25,546,000
72	Zach Singler	Re/Max Local Experts	57	\$25,419,357
73	Kathy J. Kramer	Star One Real Estate	49	\$25,341,055
74	Mary Clare Baden	eXp Realty	57	\$24,725,900
75	Jon A. DeCurtins	ERA Real Solutions Realty	64	\$24,717,300
76	Brian P. Leisgang	Keller Williams Advisors	77	\$24,240,937
77	Steve Sylvester	Comey & Shepherd	34	\$24,206,336
78	Keli S. Williams	Sibcy Cline	63	\$23,792,400
79	Jeanne M. Rieder	Hoeting Realtors	88	\$23,666,000
80	Larry L. Thinnes	Sibcy Cline	58	\$23,137,470
81	Jason Reynolds	Re/Max Alpha Real Estate	68	\$23,100,800
82	Robert R. Smith	Coldwell Banker Realty	87	\$23,086,515
83	Roy D. Webb	NavX Realty	130	\$22,968,830
84	Christopher Holtman	Real Link	68	\$22,959,013

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Individuals | By Volume Jan 1- Dec 31 as of January 3, 2023 at 10:48PM

Rank	Name	Office	Total	Volume
85	Jon L. Bowling	Re/Max Preferred Group	77	\$22,615,376
86	Elizabeth R. Mahoney	Sibcy Cline	35	\$22,489,541
87	Beth A. Brown Ciul	eXp Realty	83	\$22,442,652
88	Erin P. Fay	Comey & Shepherd	62	\$22,371,750
89	Ingrid K. Likes	Coldwell Banker Realty	42	\$22,296,500
90	May Xuemei Wu	Comey & Shepherd	43	\$22,001,056
91	Tyler A. Smith	Re/Max United Associates	57	\$21,712,851
92	Cody M. Brownfield	Redfin Corporation	61	\$21,526,450
93	Michael P. Hines	Coldwell Banker Realty	25	\$21,518,705
94	Denise L. Gifford	Keller Williams Advisors	61	\$21,485,300
95	Keith T. Taylor	Comey & Shepherd	72	\$21,347,523
96	Jamie Rudy	Coldwell Banker Heritage	69	\$21,273,350
97	G. Tyler McConnell	Comey & Shepherd	63	\$21,265,960
98	Lisa M. Phair	Coldwell Banker Realty	75	\$21,187,201
99	Alexander Schafers	Re/Max United Associates	74	\$21,041,650
100	Oscar A. Asesyan	Sibcy Cline	52	\$20,980,700

Rank	Name	Office	Total	Volume
101	Richard Davey	Comey & Shepherd	70	\$20,972,023
102	Molly Eynon	Coldwell Banker Realty	52	\$20,931,180
103	Michael L. Murtland	Comey & Shepherd	66	\$20,808,560
104	Lesli D. Norris	Coldwell Banker Realty	65	\$20,426,191
105	Diane Tafuri	Sibcy Cline	32	\$20,151,400
106	Sara E. Limper	Coldwell Banker Realty	51	\$20,014,180
107	Elizabeth Waits	Sibcy Cline	58	\$19,943,430
108	Jessica Bauer	Comey & Shepherd	60	\$19,911,642
109	Lee G. Robinson	Robinson Sotheby's Internat'l	27	\$19,614,300
110	Michelle E. Hudepohl	Coldwell Banker Realty	39	\$19,576,198
111	James E. Pitzer III	Coldwell Banker Realty	68	\$19,542,300
112	Regina M. Hamilton	Sibcy Cline	60	\$19,382,915
113	Hossam Elsayed	Emerald Home Advisors	74	\$19,372,900
114	Marc A. Cameron	Sibcy Cline	40	\$19,281,895
115	Janelle A. Sprandel	Comey & Shepherd	67	\$19,267,698
116	Lanxi J. Song J	Keller Williams Seven Hills Re	48	\$19,258,900
117	Teresa Johnson	Comey & Shepherd	56	\$19,138,896
118	Rebecca A. Messenger	Comey & Shepherd	37	\$19,081,777
119	Courtne' C. Brass	Coldwell Banker Realty	57	\$19,019,415
120	Myles Greely	Keller Williams Community Part	63	\$18,933,800
121	Angelo M. Pusateri	Comey & Shepherd	32	\$18,860,007
122	Lindsay Spears	Re/Max Incompass	84	\$18,798,223
123	Jamie Gabbard	Comey & Shepherd	66	\$18,677,950
124	Brett A. Keppler	TREO Realtors	75	\$18,625,357
125	Robert DiTomassi	Comey & Shepherd	49	\$18,597,800
126	Bishnu L. Kharel	Re/Max Preferred Group	58	\$18,594,180
127	Nikki M. Hayden	Private Real Estate Collection	42	\$18,344,290
128	Tyler Dietz	Keller Williams Seven Hills Re	63	\$18,214,255
129	Timothy J. Mahoney II	Sibcy Cline	21	\$18,198,479
130	Heather C. McColaugh	BF Realty	55	\$18,148,532
131	Michael W. Jordan	Jordan, Inc	62	\$18,033,644
132	Mark Schupp	Star One Real Estate	77	\$18,022,675
133	Michele Donovan	Comey & Shepherd	76	\$17,833,200
134	Scott Baker	Coldwell Banker Realty	51	\$17,687,510

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Dec 31 as of January 3, 2023 at 10:48PM

Rank	Name	Office	Total	Volume
135	Tammy Thome	Century 21 Thacker & Assoc.	57	\$17,494,302
136	Priya Sangtani	Comey & Shepherd	41	\$17,413,101
137	Heather Alley	Keller Williams Community Part	42	\$17,342,057
138	Jason A. Sheppard	Comey & Shepherd	63	\$17,242,910
139	Maryann D. Ries	Comey & Shepherd	35	\$17,220,478
140	Robert F. Stephens	Comey & Shepherd	27	\$17,195,406
141	Holly S. Maloney	eXp Realty	62	\$17,035,842
142	Beth Silber	Coldwell Banker Realty	50	\$17,035,239
143	Michael T. Wiseman	NavX Realty	50	\$17,035,149
144	Jason J. Bowman	Re/Max Alliance Realty	56	\$16,536,155
145	Elizabeth Gerbus Akeley	Comey & Shepherd	46	\$16,529,534
146	Ryan Lara	eXp Realty	63	\$16,512,849
147	Lauren E. Grote	Sibcy Cline	22	\$16,186,900
148	Dawnitta R. Ollis	Plum Tree Realty	63	\$16,152,800
149	Jeffrey Boyle	Keller Williams Advisors	62	\$16,147,053
150	Mike Wall	eXp Realty	65	\$16,142,800

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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