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A YEAR IN REVIEW

*Looking Back
at 2023*

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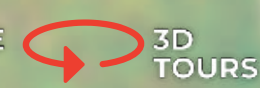
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If you are interested in contributing or nominating a REALTOR® for certain stories please email us at kelly.kilmer@realproducersmag.com or katherine.fondren@n2pub.com.

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Angie

Baughman-Miller

HOME LOANS BY ANGIE

no shortcuts to success

When Angie Baughman-Miller moved from small-town Kansas to Oklahoma in August 2016, she was searching for new beginnings. With her young son in tow, she transitioned her real estate sales business to the Sooner State while building a new community.

Angie never imagined that three years later, she'd be leaving her role as a REALTOR® behind to become a mortgage lender, but that's just what she did in 2019 — and she couldn't be happier with how things unfolded. Over the past four years, Angie has made a name for herself as an authentic, integrity-focused mortgage lender who continually puts people over profits.

The Path to Mortgage Lending

Angie began her real estate career in property management in Kansas. In 2015, she followed her sister-in-law into real estate sales, starting the next step on her professional journey. Angie achieved relative success in Kansas before moving to Oklahoma, where she was faced with rebuilding her business. Again, Angie proved that hard work paves the way to success.

"I moved down here intending to stay for a year. I was 24 years old and wanted to learn about myself as an adult, as a mom, and help create a future for myself and my son," Angie reflects. "Oklahoma City is the closest big city to my hometown, so it made sense. I'd been here before, and people were always so nice."

While Angie intended to move back to Kansas, she never did. Instead, she fell in love with Oklahoma City.

"The people are what got me," Angie continues. "Everyone here can be so different but so kind. I'm

from a town of less than 1000 people. There are not a lot of free thinkers and diversity in a farm town or opportunity. Here, you see all kinds of people, but everyone is so kind. It's a homey feeling here."

In 2019, Angie began talking to Kurt Swink, owner of Financial Concepts Mortgage. She asked if he thought she was cut out for the lending business, and he confirmed she was. As it turns out, Kurt was right. Angie has become one of Oklahoma City's most well-respected top-producing mortgage professionals.

The Experience of a REALTOR®

Angie's experience as a REALTOR® is invaluable to her work as a mortgage lender. She understands the trials and tribulations real estate agents experience. She knows how important each client is and how to treat them right.

"The foundation of my business was to be the lender I wanted when I was a REALTOR®," Angie says. "I answer my phone. I work on weekends."

Angie also has a passion for serving clients from all backgrounds. She's not looking to cherry-pick the most straightforward deals but rather help every individual and family that walks in the door.

▼ sponsor spotlight



“I take care of people who aren’t an easy ‘yes.’ I come from extremely humble beginnings. Not everyone looks good on paper, but that doesn’t mean they aren’t worth our time and guidance. I’m a woman of faith, and I’m out here to play a small role in the goodness of life, and this is what I’m good at,” she continues.

Angie prides herself on being a trusted resource for REALTORS® and clients alike. Her communication is second to none, as is her commitment to working with care and humility. She aspires to be a person of high integrity, fully knowing there is no shortcut to the top.

“At the end of the day, I try not to overcomplicate things. I bring warmth and welcoming. I love others, take care of people, love Jesus, and work in the hardest and most honest ways I can.”



I TAKE CARE OF PEOPLE WHO AREN’T AN EASY ‘YES.’

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Outside Work

Angie is a woman of faith, a mom, a wife, and a huge sports fan. Her son, Layton (8), and stepson, Ethan (14), keep her plenty busy with sports. Although she and her husband, Scott, root for different college sports teams, they share a passion for Jesus, sports, family, and life.

For more information, visit
<https://angiebaughman.zipforhome.com>.

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LAURA SELBY

eXp Realty

Inspriational Agent — April 2023

Photography: Peak RES

"I love being able to have a positive impact on people. That's why I've kept at it through the lows and highs. I don't feel like I'm working."



YVONNE CORSAUT

Whittington Realty

Rising Star - January 2023

Photography: Peak RES

"I love going above and beyond for my clients. They know that I'm always there to help them."



MARY & LONG TRAN

L.I.M.E. Realty

Inspirational Agents - February 2023

Photography: Peak RES

"We founded F.A.I.T.H. Kids because we couldn't imagine going through something like that without a support group. That's how it started. It was in honor of Rylie but inspired by the people who helped us. Everyone came up to us, asking how they could help. It was overwhelming support."

RISING STARS & inspirational agents



LAUREN SARGEANT

Keller Williams Central OK

Inspriational Agent — July 2023

Photography: Peak RES

"I listen, and I genuinely care about my clients and their families. For me, it's not just about a transaction. I'm in it for the long haul."

CAMERON BURKE

eXp Realty

REALTOR® on the Rise — May 2023

Photography: Peak RES

"I'm so grateful to be in a career that I love. I wake up every day excited about work. I'm tailor-made for this job. I don't think I could be in a profession that was more perfect for me."



KALYN STROPES

The Sparrow Group - Selah Realty

REALTOR® on the Rise — July 2023

Photography: Peak RES

"I love my schedule. It's what makes everything possible for me, and ultimately, what allows me to have such a good life with my kids."



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SPONSOR SPOTLIGHTS



DEBBIE FIDDLER

Senior Account Executive
Old Republic Home Protection
Sponsor Spotlight January 2023
Photography: Nested Tours

“Customer service is so important, and homeowners need someone they can rely on when their systems and appliances malfunction. We have a network of vetted service providers that takes the guesswork out of choosing a technician, and we’re always open. Service can be requested 24 hours a day, 365 days a year!”



JASON HADRAVA & ROBBIE MILLER

Titan Title & Closing
Sponsor Spotlight February 2023
Photography: Nested Tours

“Titan is a family-owned and operated company that doesn’t stop until our clients are happy. If it can be done, Titan will find a way.”



LUKE STRAWN

CEO/President | FirstTitle
Sponsor Spotlight May 2023
Photography: Peak RES

“We pride ourselves in attention to detail, timeliness, and high standards of accountability, and our number one priority is taking care of our loyal clients that strive to offer the same first-rate service.”



MATT BRANSTETTER & KYLA MCMORAN

Bravest Wealth Management
Sponsor Spotlight March 2023
Photography: Nested Tours

“Since we have done thousands of inspections, our on-site process is efficient and saves agents and buyers time on the day of the inspection. Our dedication shows in the attention to detail and the care our customers have come to expect.”



RYAN DE TORO

General Manager
Porsche Oklahoma City
Sponsor Spotlight June 2023
Photography submitted by: Emily Nguyen, Porsche Oklahoma City

“We’re about everything luxury: meeting up at restaurants or events, performance racing, watches, boating, beautiful vacation destinations. The Porsche brand is a lifestyle more than it is a car.”



CAROLYN SIMS

President | OKCMAR
Sponsor Spotlight September 2023
Photography: Nested Tours

“I can offer someone else a head start, a quick tip, or some words of encouragement, and then I feel like I’ve accomplished my goal. It’s not about a transaction but rather a relationship.”

DIANA MCGOWEN

McGowen-Hall Real Estate Services
Sponsor Spotlight November 2023
Photography: Peak RES

“We are a full-service leveraging company ... providing services such as transaction coordination, data base management. We also cover inspections and a full range of a la carte services.”



JAN BANKS

Owner | Inside Out Home Inspections

Sponsor Spotlight July 2023

Photography: Peak RES

"We want buyers to be excited about their new home. Even if we find unfavorable items, they can still leave the inspection with a clear understanding of the repairs and the next steps. They can still feel good about their purchase or decision not to purchase a particular property."



DAN PERREIRA

Loan Originator & Team Leader

| Union Home Mortgage

Sponsor Spotlight November 2023

Photography: Peak RES

"My goal every morning is to lead a lot of people to the Lord. Every morning, I post something about my faith. My legacy is to lead a lot of people to the Lord and that people say, 'This guy did it right.'"



JEFF STOKES

**Owner | Goosehead Insurance
Stokes Agency**

Sponsor Spotlight October 2023

Photography: Nested Tours

"Goosehead Insurance is a place where, if you need advice or help, we're open to helping you out, even if it means we don't get your business. We do what's right for the client, not what's right for our pocketbooks — every time."



WADE SVETGOFF

**Owner | No Place
Home Inspections**

Sponsor Spotlight August 2023

Photography: Peak RES

"I love teaching and spending time with agents. We are very education focused with the goal of raising the bar for everyone. Above all, we work together to make the deal happen. It's a team effort."

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JAN AND TERRY ERHARDT | ERHARDT GROUP LLC, AT CROSS C REALTY
Celebrating Leaders - February 2023 | Photography: Peak RES
"It's not our goal to build a large brokerage, but rather create a company that always puts our clients' needs first. Further, we work as a team, sharing leads and finding the right agent/client partnership."

year in review

LAUREN TOPPINS AND CHERRYWOOD REAL ESTATE
Featured Team - September 2023 | Photography: Peak RES
"When this position as a leader at Keller Williams was offered to me, my husband and children said, 'You're always challenging and encouraging us to do hard things, Mom. This is your hard thing.' They were right. At 54, I am doing something new and rewarding that I never imagined I would do."

GRANT WORTMAN | CHAMBERLAIN REALTY, LLC
Celebrating Leaders - May 2023 | Photography: Nested Tours
"At Chamberlain, we want to help people get to where they want to go, whether it's a couple of deals a year or a hundred. Then, we provide the practical tools and technology to help you get to that place."

KENDA TOWNSEND AND GENESYS REAL ESTATE GROUP, A TOWNSEND TEAM COMPANY, AT LIME REALTY
Featured Team - August 2023 | Photography: Peak RES
"I am humbled to be considered a leader, I fully appreciate the gifts and talents in all those around me, and I am grateful for every opportunity to serve others in real estate and in life."

Celebrating Leaders & Featured Teams

OTHER AGENT Features



Shavonne Evans

Keller Williams

March 2023 Agent Story

Photography: Peak RES

“As part of what I do, I want to be seen ... not for the sake of fame, but so that other people of color can see that there are possibilities and other job avenues that they can consider. I want to tell them that they can be a REALTOR®, business owner, or other roles. I want to open up doors for others and leave them open for others to come through.”



Peggy & Jesse Wright

Keller Williams Realty

February 2023 Power Couple

Photography: Nested Tours

“We always want to do things better. We’ve been fortunate. Our drive has always been to give a customer service experience that people could walk away from and be glad they were there.”



Allie Moore

Modern Abode Realty

August 2023 Agent Feature

Photography: Peak RES

“My love for what I do really begins with connecting with people. You spend so much time with them that they really become your friends.”



Cristina Bowers

Bowers Realty Group

January 2023 Agent Feature

Photography: Nested Tours

“My family is my *why*. They motivate me to be a better person. Real estate allows me to center my life around my husband and kids, a goal I have been working towards for many years.”



Joyce Brown

Metro First Realty

October 2023

Agent Feature

Photography: Peak RES

“I like the fact that my clients become my friends and I feel privileged to be part of such an important process of buying and finding a home for them to live in with their families.”



Grady Carter

Keller Williams Mulnix

April 2023 Agent Feature

Photography: Nested Tours

“I care about people, whether they like it or not. I want to take great care of my clients and do my best to make sure that our industry remains a place where good people belong.”

Daryn Rody

Thrive Realty

September 2023 Agent Feature

Photography: Nested Tours

“I am honored to help people with what is typically their largest purchase. Coming alongside people, getting to know them, and putting myself in their shoes — that’s what I enjoy doing. I love helping people get to the next step.”



Marcela Guerrero

eXp Realty in Oklahoma City
March 2023 Community Connector
Photography: Nested Tours

“Everything starts with a dream, but you never know how much you can do until you try. I reflect on being an immigrant here and not being able to speak a word of English. It was a hard time, but to be where I am now, selling real estate, helping others in the community, it’s very gratifying.”



James & Leslie Hugo

Keller Williams Central Oklahoma
October 2023 Power Couple
Photography: Peak RES

“We wanted to be the kind of REALTORS® that we wanted to work with. With the idea of seeing a home for the first time, some people almost don’t know how to act. We say it should be fun. Be yourselves through the process and there are no dumb questions.”

Morrie Shepherd

Metro First Realty
October 2023 In Memoriam
Photography: Coordinated by Vickie Passmore, Operations Manager, Metro First Realty
“What a treasure we’ve lost. A positive light and a true leader, Morrie’s legacy will live on in those he has inspired.”



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COVER STORIES



LORETTA BUSH
THE BUSH TEAM

January 2023 | Photography: Courtney Morehead

I am tenacious about finding the answers and getting the job done. There is no quit in this bulldog.

JENNI & ADAM AGUILAR
SKYBRIDGE REAL ESTATE & METRO FIRST REALTY

February 2023 | Photography: Nested Tours

Family is very important to us and at the heart of everthing we do.



ASHLEY SCHUBERT
BRICKS & BRANCHES REALTY

March 2023 | Photography: Nested Tours

We have a motto of ‘Changing Homes, Changing Lives’ because we know our calling is so much bigger than just selling houses; it’s about helping people move from one season of life to the next.



JENNIFER GILCHREST
PLATINUM RE-CO

April 2023 | Photography: Peak RES

I’m geniune and realistic. I don’t overpromise. I educate the clients. My knowledge, plan, strategy and trustworthiness have made me succesful. But most importantly, I’m a giver.

ROSA SPOTTS

METRO FIRST REALTY GROUP

May 2023 | Photography: Nested Tours

I want people to know that I am here to help them with their first step - providing them with the tools they need to achieve their dreams.



NATALIE SIMON

SIMON SIMON REAL ESTATE WITH EXP REALTY

July 2023 | Photography: Nested Tours

I try to think creatively and outside the box to make things work for them. It's never a simple transaction in the luxury market, so you have to be creative.

TRISTINA HARSHAW

REAL BROKER

August 2023
Photography: Peak RES

We are here to be a resource, to be the ones you never think of twice of picking up the phone to call, to be the ones you think of for anything real estate, or anything to do with your home.



BRIAN RUSH

September 2023 | Photography: Nested Tours

I firmly believe you reap what you sow. If you sow seeds of hard work and kindness, you will reap all of that back.

WENDY CHONG

RE/MAX

October 2023 | Photography: Eliora Media

There are a lot of hats I wear. I try to put myself in the client's shoes, and I love working with people.





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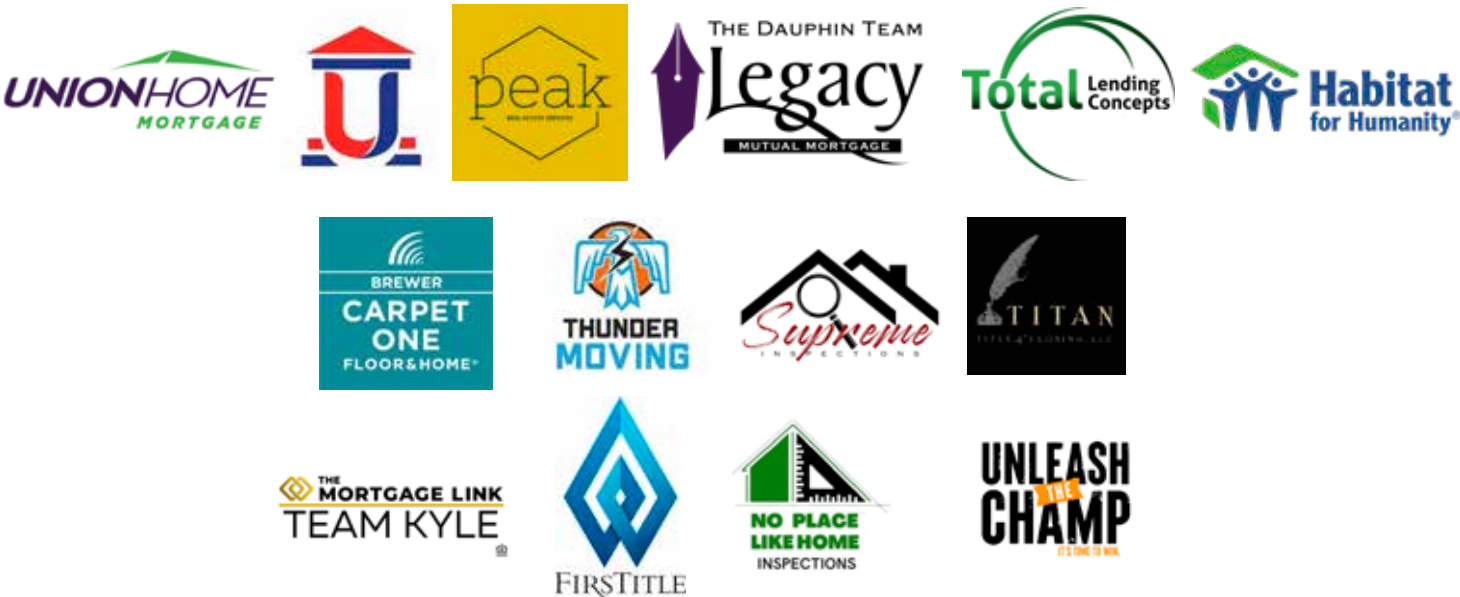
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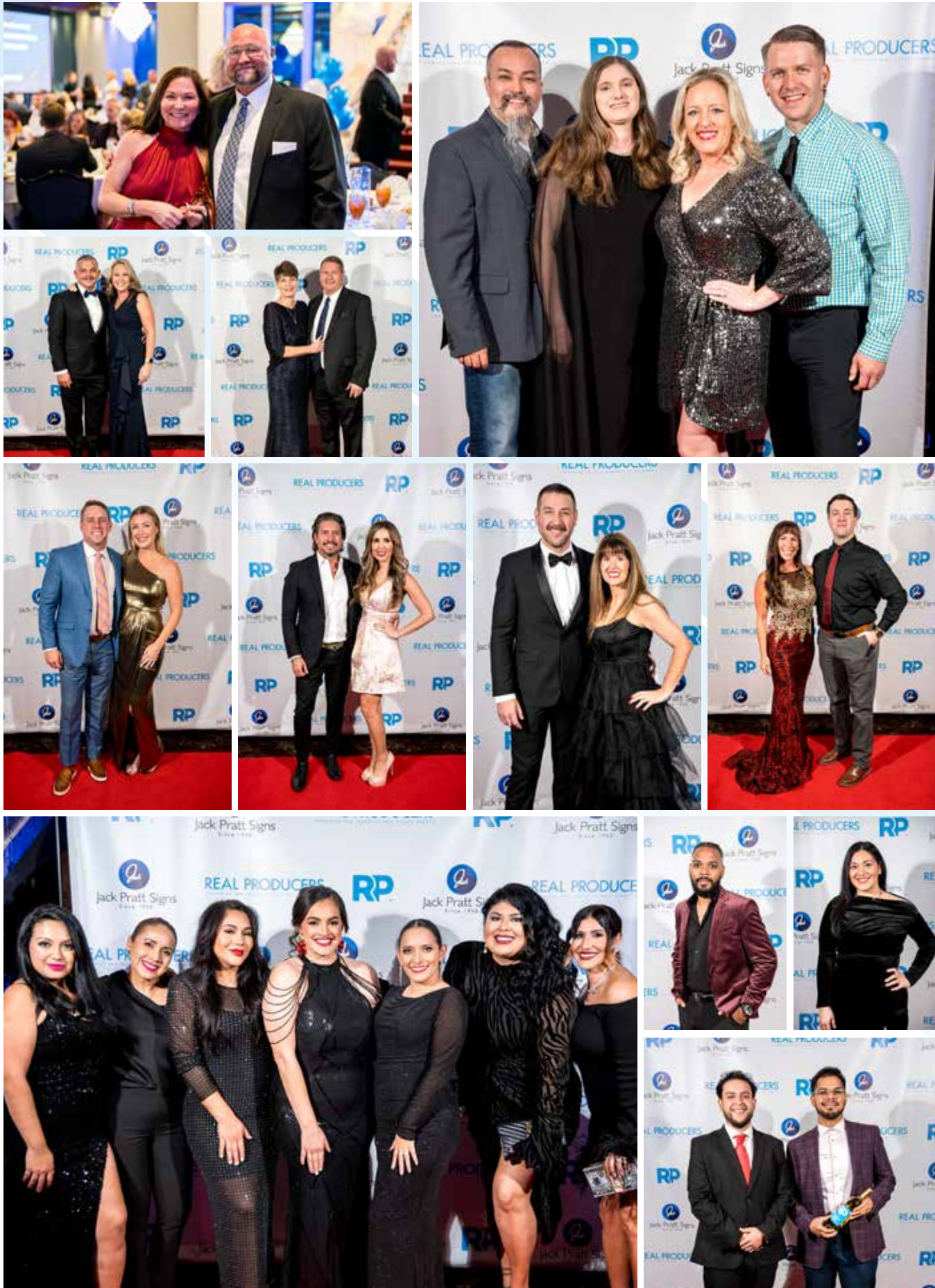
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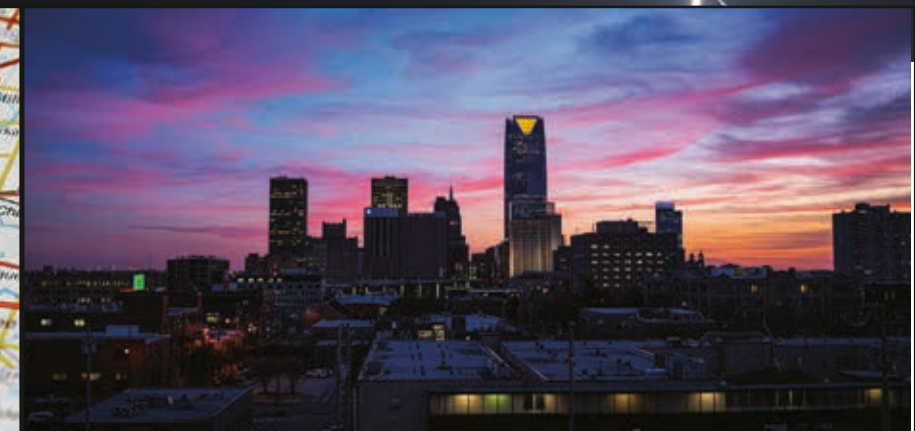
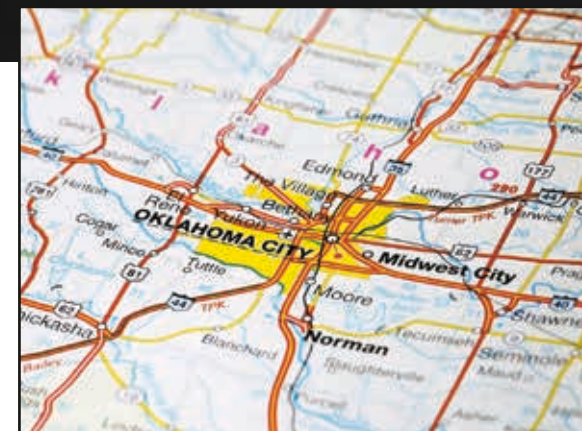
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