

NORTH SHORE

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.

Keystone Home Hub

PARTNERING FOR SUCCESS



AGENT FEATURE:
Jesus Perez

ON THE RISE:
Sharel Shindler

PARTNER SPOTLIGHT:
Mark Johnson
Gold Coast Bank

**TOP 250
STANDINGS**

DECEMBER 2023



CHICAGO LUXURY LIVING
DONE RIGHT



REALTOR REFERRAL PROGRAM

Earn 2% commission for referred clients
who build with Middlefork Luxury

middleforkluxury.com . info@middleforkluxury.com . 312.560.3969



DESIGN

CHICAGO LUXURY HOME STAGING



www.mdesign.house/ . mj.murnane@mdesign.house . 847.922.6775

TABLE OF CONTENTS



10
Publisher's Note



14
Agent Feature: Jesus Perez



20
Partner Spotlight: Mark Johnson with Gold Coast Bank



26
Cover Story: Keystone Home Hub



32
On the Rise: Sharel Shindler



38
Top 250 Standings

MEET THE NORTH SHORE REAL PRODUCERS TEAM



Andy Burton
Publisher



Emily Burton
Director of Partner Success and Editorial Content



Melissa Lopez
Operations and Content Specialist



Antonio Delao
Account Executive of Relationships



Blair Piell
Events Coordinator



Katie Cremean
Ad Strategist



Christine Thom
Managing Editor



Chris Menezes
Writer



Richard Camacho
Photographer



Joseph Castello
Photographer



Elliot Powell
Photographer



Travis Heberling
Videographer



If you are interested in contributing or nominating REALTORS® for certain stories, please email us at andy.burton@RealProducersMag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *North Shore Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



FEATURED IN

Chicago REALTORS, CHICAGO CENT WHO'S WHO, Zillow Select Photographer, PPA Professional Photographers of America, RP, Expertise.com, Matterport 3D Virtual Tours

LISTING PHOTOS, MATTERPORT 3D, LISTING VIDEO, FLOOR PLANS | TEXT /CALL 773-540-9556



THE LAW OFFICE OF

MP
Mayra Prado-Pagan
MI

Real Estate Law
www.mpplawyer.com | mayra@mpplawyer.com
Hablo Español

505 N. Riverside Dr. | Suite 202 | Gurnee | 847-707-3236 | Facebook Instagram



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ACCOUNTING - CPA

The Hechtman Group Ltd
(847) 853-2599
TheHechtmanGroup.com

ARCHITECT

YR Studio
(312) 823-0569
yr-studio.com

ATTORNEY

Chang Legal, LLC
David Chang
(847) 907-4971 x202
ChangLegal.com

Floss Law, LLC
Bob Floss
(224) 326-2903
FlossLaw.com

Law Office of
Judy K. Maldonado
(847) 379-7300
jkmlaw.com

Law Office of
Mayra Prado-Pagan
(847) 707-3236
MPPLawyer.com

Lincoln Street Law P.C.
Kathy O'Malley
(847) 912-7250
LincolnStreetLaw.com

The David Frank Law Group
(773) 255-6499
TheDavidFrankLawGroup.com

The Law Office of
Joseph F. Vitu Jr.
(847) 400-4691

BUILDER

A Perry Homes
(847) 549-0668
APerryHomes.com

Middlefork, LLC
Andrew Bowyer
(312) 560-3969
MiddleForkLuxury.com

CLOSING GIFTS

Cutco Closing Gifts
Cut Above Gifts
(312) 899-6085
CutAboveGifts.com

DESIGN

Blair Crown Design Inc
(847) 903-2128
BlairCrownDesign.com

EVENT PLANNING

Paper to Party
(847) 903-2148
PaperToParty.com

FLOORING

Iskalis Flooring Group
John Iskalis
(847) 456-2426

HOME IMPROVEMENT

The ABL Group
George Markoustas
(847) 579-1600
ABLAZEdesigngroup.com

HOME INSPECTION

Dunsing Inspections
Jamie Dunsing
(847) 367-0782
Dunsing.com

Extra Mile Inspection
(847) 561-8232
ExtraMileInspection.com

Spyglass Property Inspections
(847) 401-7585
SpyglassInspections.net

INSURANCE

Goosehead Insurance
Boggs Agency
Kevin Boggs
(630) 365-7246
Goosehead.com

State Farm
The Matt Mitchell Agency
(847) 967-0300
InsureWithMatt.com

MOLD REMEDIATION

Green Home Solutions
Erik Sager
(860) 919-5538
GreenHomeSolutions.com

MORTGAGE / LENDER

CrossCountry Mortgage
John Noyes
(773) 213-1339
CrossCountryMortgage.com/
John-Noyes

CrossCountry Mortgage
Kirk Taylor
(312) 919-0373
LuckyTaylorLoans.com

CrossCountry Mortgage
Tammy Maranto
(630) 291-1476
CrossCountryMortgage.com

Forum Mortgage Bancorp
Katherine Bukowski
(847) 456-4416

Gold Coast Bank
Mark Johnson
(708) 710-8530

Motto Mortgage
Desmond Lawe
(708) 522-7713
www.mottomortgage.com/
offices/affiliated-libertyville/
desmondlawe

Mutual of Omaha Mortgage
Brent Kenyon
(773) 410-0696
MutualMortgage.com

Neighborhood Loans
Michael Bencks
(773) 960-2278
MortgageBencks.com

Neighborhood Loans
Ryan Skaggs
(773) 569-8692
SkaggsMortgage.com

NRL Mortgage
(773) 556-9283

Revolution Mortgage
Larry Steinway
(224) 595-8600
LendwithLarry.com

Vybe Mortgage
Alex Filin
alex@vybemortgage.com
773-527-5952

Wintrust Mortgage
Brian Jessen
(847) 712-0830
wintrustmortgage.com/
Brian-Jessen

Wintrust Mortgage
George Kaiser
(847) 784-1390
GKaiserTeam.com

PEST SOLUTIONS
Rose Pest Solutions
1-800-GOT-PESTS?
RosePestControl.com

PHOTOGRAPHY

Elliot Powell Photography
(414) 375-9559
PhotoEP.com

Joe Castello Photography
(773) 842-3145
JoeCastelloPhotography.com

PRINTING, DIRECT MAIL SERVICES

Marvin's Mailers
(847) 710-2346
MarvinsMailers.com

REAL ESTATE PHOTOGRAPHY/ VIDEO/MATTERPORT

Prestige Real Estate Images Inc.
(773) 209-3714
PrestigeListingPhotos.com

ROOFING

Etruscan Gutters & Roofing
Shaun Payne
(847) 926-0085
EtruscanRoofing.com

L.R. Gregory and Son
Jim Gregory
(847) 999-7297
LRGregory.com

STAGING

M Design, LLC
Andrew Bowyer
(312) 560-3969
MDesign.house

TITLE COMPANY

Chicago Title
(312) 465-6554
CTCastleConnect.com

TREE SERVICES

Bartlett Tree Experts
(847) 559-9424
Bartlett.com

VIDEOGRAPHER

Visual FilmWorks
Travis Heberling
(872) 356-8135
VisualFilmWorks.com

YOU SELL HOUSES,
We Transform Them Into Dream Homes

HIGH-END DESIGN. TOP-NOTCH CONSTRUCTION

YR Studio is a full-service high-end design firm accomplished in new construction, full renovations, and custom homes. YR Studio caters to clients in the Greater Chicago area, with heaviest focus on the North Shore and Lake Geneva. YR Studio works with some of the most reputable and highest-quality builders, architects, and cabinet makers in the region. At YR Studio, projects are customized to best fit the unique vision and needs of each individual client.

YR Studio @in f

JKM | LAW OFFICE OF JUDY K. MALDONADO

WE HAVE REALTORS TALKING, AND HOMEOWNERS SPEECHLESS

"We had a wonderful experience with JKM from the beginning of the process all the way through our closing for our first purchase. Judy and her amazing team are extremely efficient and responsive. I would highly recommend her to anyone looking for a real estate lawyer." -Minu U

1800 NATIONS DRIVE STE 218, GURNEE, IL 60031
847-379-7300 • JKMLAW.COM f

Judy K. Maldonado
Attorney

CURBSIDE CLOSINGS

DRIVE UP · STAY IN · SIGN · DRIVE OFF

CHICAGO TITLE ANNOUNCES THE ADDITION OF CURBSIDE CLOSINGS TO HELP FACILITATE YOUR UPCOMING REAL ESTATE TRANSACTIONS.

FEEL FREE TO REQUEST THIS SERVICE AT THE TIME OF SCHEDULING.



"LR Gregory and Son is my go to company for everything HVAC! Jim Gregory does great work and his service team is thorough and efficient. I've done my homework and their pricing is by far the best I've found. Great work!!"
- Russell A.

Our team of specialists are ready to assist you.

- For nearly 70 years, graciously serving Chicago's North Shore communities.
- Fully Licensed and Insured
24/7 Emergency Service
- Your Local HVAC, Roofing, and Plumbing Experts

Call Today for a FREE Estimate! ■ 847-999-7297



LINCOLN STREET LAW, P.C.



Katherine S. O'Malley
Attorney at Law



CONTACT US: Office: 847-864-7770 | Mobile: 847-912-7250
LincolnStreetLaw.com | komalley@lincolnstreetlaw.com

Stand Out. Stay Top of Mind. Sell More.

MARVIN'S MAILERS

630.548.2650 • marvinmailers.com • hello@marvinmailers.com

Scorched Earth Brewing Algonquin
Arlington Ale House Arlington Heights
Brew on the Wall Arlington Heights
Hopvine Brewing Company Aurora
Wolfden Brewing Company Bloomingdale
Rock Bottom Brewery Chicago
Whiner Beer Company Chicago
DryHop Brewery Chicago
Goose Island Chicago
Moody Tongue Brewery Chicago
Miskatonic Brewing Company Darien
Alter Brewing Company Downers Grove
Emmett's Brewing Company Downers Grove
Goldfinger Brewing Company Elmhurst
Elmhurst Brewing Company Elmhurst
Smylie Brothers Brewing Co. Evanston
Temperance Beer Company Evanston
FEW Spirits Evanston
Sketchbook Brewing Company Evanston
Flossmoor Station & Brewery Flossmoor
Stockholm's Restaurant & Brewery Geneva
Penrose Brewing Company Geneva
Art History Brewing Geneva

Compliments of:

Sue, Mia, Penny, Karen, Jennifer

Penny O'Brien
GROUP

630.207.7001
penny.obrien@bairdwarner.com
www.penny-obrien.com

Each office is independently owned and operated. This is not intended as a solicitation if you're working with another broker.



Let's Make Moves!

25+ Years of Lending Experience!

OVER \$2 BILLION IN CAREER FUNDED LOANS.
I HAVE HELPED THOUSANDS ACHIEVE HOME OWNERSHIP!



LARRY STEINWAY
SENIOR VICE PRESIDENT OF MORTGAGE LENDING | BRANCH MANAGER
REVOLUTION MORTGAGE
224.595.8600
LARRY@REV.LOANS
LENDWITHLARRY.COM



Larry Steinway NMLS #223579 | BRANCH NMLS #246252 | NMLS 1686046. For Licensing Information visit: nrlc.com or nmls.org. 12 Financial L.L.C. d/b/a Revolution Mortgage is an Equal Housing Lender. 950 W Devon Ave. Suite 603, Rosemont, IL 60018. CO#LCAJLH3M3BN715V6.

"Our Iskalis Family Wishes the North Shore Community a Happy Holiday Season"
Showrooms: Gurnee (847) 662-7900 | Evanston (847) 475-1190



Iskalis




PUBLISHER'S NOTE

What a ride we had in 2023! Amid the hustle and bustle that comes as we close out the year, I wanted to be intentional about pausing to share my sincere appreciation for all of the Preferred Partners and REALTORS® of *North Shore Real Producers* who continue to engage with the RP community. It brings me so much pleasure to sit back and reflect on all the times we were able to connect, elevate, and inspire you throughout the year. I am so glad that you continue to welcome a growing RP team into your businesses, community, and families.

It is my goal that we continue this mission through every interaction as we dive into 2024. Keep an eye out for upcoming issues outlining future event dates. We have also been sprinkling in smaller Real Producers meetups between our larger events. Feel free to contact me directly for more information and details about getting involved.

We're in the process of gathering content for next year. Which REALTORS® should be spotlighted in a 2024 issue? Don't hesitate to connect them with our team. In the spirit of the season, we wish you a relaxing holiday filled with love, joy, and success in the new year!

 **Andy Burton**
 Publisher
 andy.burton@RealProducersMag.com

 @nsrealproducers
 facebook.com/NorthShoreRealProducers

Relationship Banking With Proven Value
Where every customer gets treated like family
 Gold Coast Bank est. 2007.






Mark Johnson
 Gold Coast Bank
 VP Residential Lending
 NMLS# 697453
 1165 N Clark St #200
 Chicago, IL 60610



I love this town.

 **Thanks, North Shore.**
 I love being here to help in a community where people are making a difference every day. Thank you for all you do.

Mitchell Insurance Agency Inc
 Matt Mitchell, President
 www.insurewithmatt.com
 matt@mattmitchellagency.com
 Bus: 847-967-0300



2007005 State Farm, Bloomington, IL

They're making a big investment. We're here to keep it protected.




ROSE[®]
 PEST SOLUTIONS

Trusted for generations to protect health, homes, businesses and the environment since 1860!



800-GOT-PESTS?  rosepestcontrol.com



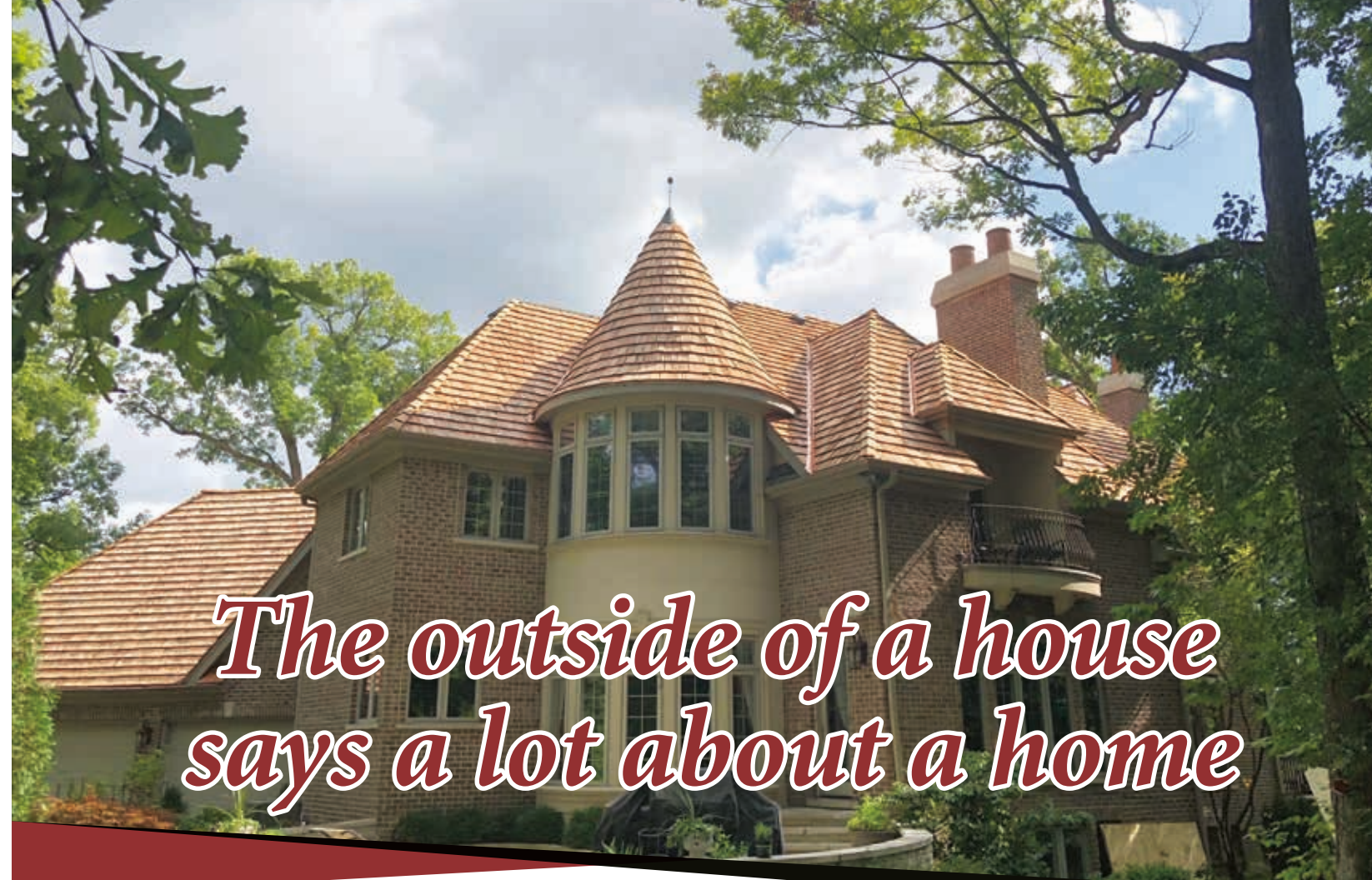
Demand better. If your attorney does not promptly respond, keep you informed and regularly work evenings and weekends to close contingencies and help you shine, **I'd love to work with you.**

- True **24/7**, responsive and professional representation
- Offices on the North Shore and in Chicago
- 25+ years experience in residential and commercial transactions

VITU LAW OFFICES

CELL 847.400.4691
EMAIL VituLawOffice@yahoo.com

Joe Vitu



The outside of a house says a lot about a home



CROSSCOUNTRY MORTGAGE™

The Options And Advice Your Buyers Need.
The Service You Both Deserve.

Work with a lender you can count on and partner with me today!




Tammy Maranto | SVP of Mortgage Lending
NMLS #224415 | 2936 West Belmont Ave Chicago, IL 60618
(630) 291-1476 | tammy.maranto@myccmortgage.com
crosscountymortgage.com

THE GOLD STANDARD

IN MAGAZINE & AD DESIGN



But don't just take our word for it.



Take theirs.

THE N2 COMPANY.



n2co.com



ETRUSCAN

GUTTERS & ROOFING

By referring us to your client, we can help improve their home appearance and functionality for a **faster sale.**

Roofing and Gutter Services in the North Shore from Evanston to Lake Bluff, IL

Call us today at 847-926-0085 • etruscanroofing.com

JESUS PEREZ



LIVING TO YOUR FULLEST POTENTIAL

Jesus Perez never pictured himself in real estate. He was in college, studying for his degree in business management, while going through the process of obtaining his commercial driver's license and working construction, when his life took an unexpected turn.

"I found out my wife was pregnant," Jesus explains. "Realizing my first-born daughter was coming into this world, I knew she deserved a better version of myself."

As fate would have it, Jesus and his wife, Argelia, were also looking to purchase their first home at the time. Working alongside their broker, Jesus got a look into the industry and felt like he had the kind of work ethic that could lead to a successful career. Although he wasn't sure if his skillset was a good match for real estate, with his daughter on the way, he felt he had no other choice but to push himself to succeed.

Plus, Jesus knew what it was like to be a first-time homebuyer in a time of uncertainty and had compassion for people trying to navigate the market: it was 2012 and the market was still in recession when he was buying his first home and transitioning into the business. While homeownership was still frowned upon at the time, he knew people just needed to be educated.

"I wanted to educate and inspire others on homeownership," he says. "The beauty of real estate is the endless potential for growth. It has given the opportunity to empower people to achieve their dreams. What's more thrilling is that in this journey, not only do I get to teach, but I continually learn from the incredible individuals I have the privilege to work with. Being able to meet new people every day from all walks of life fuels my passion to connect, learn, and make a positive impact on the world."

Starting his career in real estate during the recession presented Jesus with several challenges. However, for Jesus, every problem has a

▶ agent feature

By Chris Menezes
Photos by Joe Castello



Jesus with his family.

solution, and he was going to do whatever it took to grow his business. He encountered many homes that needed work done on them, and that led to him working with more contractors, becoming well-versed in rehab loans, and generally expanding his network even more.

Over the past ten years, not only has Jesus been able to help countless people build wealth through real estate, but he has also personally bought, sold, and invested in many properties as well, giving him invaluable experience and insight that many of his clients value today. Looking into the future, he plans to continue his own journey of buying and selling

in addition to helping more and more people do the same.

“Real estate is a great way to build wealth. My goal is to own more of it and ignite the same ambition in others. It’s the cycle of learning, growing, and helping others that fuels my passion for this inspiring journey.”

When Jesus is not focused on real estate, he loves nothing more than to be with his family. He and Argelia have two children now, Sophie and Isaac, and two birds, Blue and Echo. As a family, they enjoy dining out, eating ice cream, and taking long walks where they can share stories and talk about their day.

“THERE IS NO SUBSTITUTE FOR THE POWER OF HARD WORK AND DEDICATION... THESE QUALITIES SET THE FOUNDATION FOR A PROMISING FUTURE.”

“My kids’ stories light up my day,” Jesus says. “They are my little entertainers. I love taking them to work with me and I cherish their help, even something as small as picking up a stick when we are fixing a home. Witnessing their growth is the most precious gift of all. Their enjoyment of life’s simple pleasures reminds me of the beauty of the little things, and I feel like I’m living more through their eyes. I find comfort in living life to the fullest, savoring each precious second as it unfolds—it’s a source of inspiration and joy, a reminder that every moment holds a potential for relaxation and fulfillment.”



Jesus has definitely come a long way in the past ten years. From almost becoming a truck driver to becoming a top-producing REALTOR® and investor, he looks back at his path with gratitude and a reinforced belief that with the right amount of work ethic, anything is possible.

“There is no substitute for the power of hard work and dedication,” he says. “These qualities set the foundation for a promising future. I always start my day as if it were my first day at the job. It not only keeps me grounded, but it’s a powerful reminder that each day holds great potential for new beginnings and new achievements.”

Santa called, he said you can't ask for a lower interest rate. Happy Holidays!



Bob Floss II
Real Estate Attorney



Residential/Commercial Closings, Evictions, Partnerships

1200 Shermer Road, Suite 206 | Northbrook, IL 60062
flosslaw.com | Bob@flosslaw.com | 224-326-2903



Photoep
 Photography
 Editorial • Events • Portraiture

photoep.com
 414-375-9559
 elliot@photoep.com

TAYLOR & TAYLOR

MORTGAGES ARE PERSONAL
 LET US TREAT YOU LIKE A PART OF OUR FAMILY!

KIRK TAYLOR,
 BRANCH MANAGER
 NMLS 312131
 CROSS COUNTRY MORTGAGE, LLC
 NMLS 1770104
 9130 GALLERIA COURT
 #101 NAPLES, FL 34109



312.919.0373

TAYLOR@MYCCMORTGAGE.COM
 WWW.LUCKYTAYLORLOANS.COM



3 KEYS TO PROFITABLE REAL ESTATE VIDEOS

FREE TRAINING

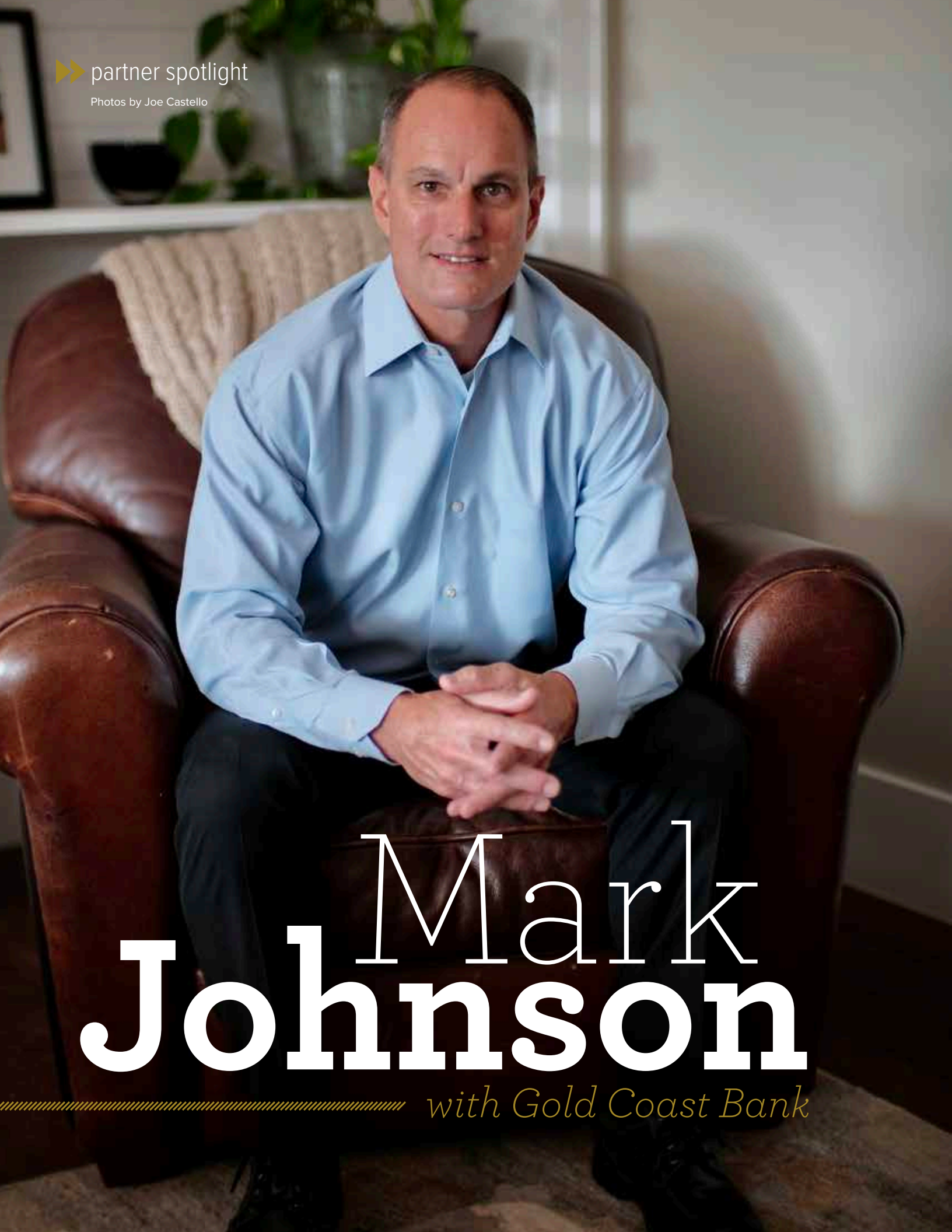
from Visual Filmworks

You need to create video. This is nothing new, but did you know that only 9% of realtors are actually doing video? Visual Filmworks is an expert in video marketing. We want to give you this FREE TRAINING to help you elevate your next video project. This is only for a limited time so don't miss out on getting this education



SCAN ME

872-356-8135 info@visualfilmworks.com visualfilmworks.com



Mark Johnson

with Gold Coast Bank



A Mortgage Expert with a Personal Touch

When it comes to residential mortgages, clients whose situations don't fit the standard guidelines often need and hope to find a professional who is not only an expert, but someone who they know they can rely on. That's where Mark Johnson, vice president of residential, commercial, and construction lending with Gold Coast Bank comes in. Mark is a dedicated professional who goes above and beyond to connect with people, understand their struggles, and help them achieve their dreams of homeownership.

Mark's entry into the mortgage industry wasn't planned. Originally from Valparaiso, Indiana, he grew up in Olympia Fields, Illinois, where he learned the value of community and supporting others.

After college, armed with an accounting degree and a minor in finance from Illinois Wesleyan University, Mark

entered the investment planning world as he'd hoped to. However, he soon realized that his true calling was in the mortgage industry, where he could make a more significant impact on people's lives. "I felt in the mortgage industry I could help more people with their largest investment," says Mark.

Mark jumped into the mortgage industry back in 1993 with little knowledge or training but quickly learned the business on refinance loans. "At that time, credit scores did not exist, and every loan had to be negotiated with underwriting as there were no automatic approvals," remembers Mark. "This manual process helped me to really understand customers' situations and fostered great and genuine connections with customers. I had to create a relationship with customers quickly to know their situation, be able to explain and detail each customer's scenario

and convert it to underwriter talk. I still follow this process today to get to know my customers." And he still manually approves some loans, just like he did when he started because they involve situations that a computer is simply unable to analyze.

Eventually, Mark joined Gold Coast Bank because he saw that their commitment to providing solutions for every customer, regardless of their financial situation, lined up with his passion for helping people.

Gold Coast Bank offers two kinds of loans. Their "saleable loans" are for customers who fit the standard guidelines. From single-family homes to condos and townhomes, be they owner-occupied or investment properties, the bank caters to a diverse range of customers and provides various options for purchase and refinance transactions.

“ I am all about doing what is right for everyone. ”

Because of Mark's expertise, he handles a significant number of the loans that don't "fit in the box." "A good portion of the loans I handle do not get approved by computer because of the complexity of the loan or the customer's situation," explains Mark. These unique cases may involve clients who are self-employed, or who have credit score challenges or unconventional income

calculations, and with budgets ranging from very small to \$7 million. To address these scenarios, Gold Coast Bank has an in-house portfolio that allows them to make internal decisions and provide personalized solutions. From bridge loans to construction financing and even unwarrantable condos, Mark ensures that no stone is left unturned in finding the right fit for his customers.

Within these unique cases, Mark's specialty is construction financing—renovation, new construction, and rehab. In terms of new construction, "I can handle stick-built, modular, log, and panelized homes," he explains. "Our [the bank's] nimbleness allows us to handle financing to the customer or builder, whether it's for spec home financing, investor construction, second homes, or owner-occupied projects," he adds.

But what truly sets Mark apart is his dedication to his clients. Beyond being a mortgage expert, he's a resource and a friend to his customers. They

call him just to ask questions and seek advice, knowing they can count on him and his knowledge. "My favorite is the email or call from past customers who just want to talk or just say, 'I'm looking for your advice, but I'm not doing anything [taking any action] yet,'" states Mark. For him, it's about doing the right thing and building relationships based on trust and integrity.

When his clients call for his help, Mark couldn't be more delighted. "My goal is to be the resource for people to get information," says Mark. "I feel my job is about being a teacher in many ways: I'm here to give people the information they need to make the best decisions."

To that end, Mark also strives to work with REALTORS® in the area to help them better serve their clients. "I do not have to do the loan," he notes, "but if I can guide you and your clients in the right direction, even if they close with their current lender, then I am happy," states Mark. "I am all about doing what is right for everyone."

Over the years, Mark has witnessed the significant changes that have occurred in the mortgage industry. He experienced the market's flexibility prior to 2008 and saw the rise of subprime loans. As well as the introduction of tighter guidelines and adjustments in credit score rates that came in the aftermath of the 2008 financial crisis. And how the COVID-19 pandemic has caused volatility in the market, which he sees impacting liquidity and decision-making.



Outside of his professional life, Mark is a loving family man. His wife, Rochelle, and their two sons, Reed and Austin, love doing things outdoors. From camping, boating, and volleyball in the summer to skiing and snowboarding in the winter, they make the most of their time together.

Beyond his professional achievements, Mark has a hidden talent: construction and DIY projects. He's been working with tools since he was eight years old. Today, his basement is a mini Home Depot, stocked with an impressive collection of tools. Mark even spent weekends doing construction work during the early years of his mortgage career.

Mark Johnson's story is one of passion, dedication, and personal connection. As the face of Gold Coast Bank's exceptional services, he continues to be the go-to person for REALTORS® and clients alike. Mark's commitment to helping people, his vast knowledge, and his genuine character make him the mortgage expert with heart.

To reach Mark and to learn more about the services Gold Coast Bank provides its clients, visit their website <https://www.goldcoastbank.net/> or call 708-710-8530.

BECOME A MEMBER
OF OUR AWARD WINNING TEAM
Join OUR REALTOR
REFERRAL PROGRAM

Winner of Two ASID Design Excellence Awards



DESIGN | BUILD | DECORATE | MAINTAIN & SHOP
847.579.1600 | ABLAZEDESIGNGROUP.COM

WINTRUST
MORTGAGE

FLEXIBLE SOLUTIONS
TO GIVE YOUR CLIENTS THE
Confidence To Close

BLAIR ROBINSON
Loan Officer
NMLS #755971
DIRECT: 847.784.1394
Cell: 847.525.0923
BRobinson@wintrustmortgage.com
GKaiserTeam.com



GEORGE KAISER
Loan Officer
NMLS #755857
DIRECT: 847.784.1390
Cell: 847.804.5725
GKaiser@WintrustMortgage.com
GKaiserTeam.com

245 Waukegan Rd., Northfield, IL 60093
231 S. LaSalle St., Chicago, IL 60604

Wintrust Mortgage is a division of Barrington Bank & Trust Company, N.A., a Wintrust Community Bank NMLS #87042. © 2019 Wintrust Mortgage.



*Don't Lose
Your Sale
Because Of
A MOLD
Problem*



Have Your Indoor Air Quality Assessment Completed TODAY!



Indoor Air Quality Experts
Mold & Disinfection Services



800-SOLUTIONS/GREENHOMESOLUTIONS.COM

AFFORDABLE FAST EFFECTIVE EPA-REGISTERED PRODUCTS

REAL
PRODUCERS
PODCAST

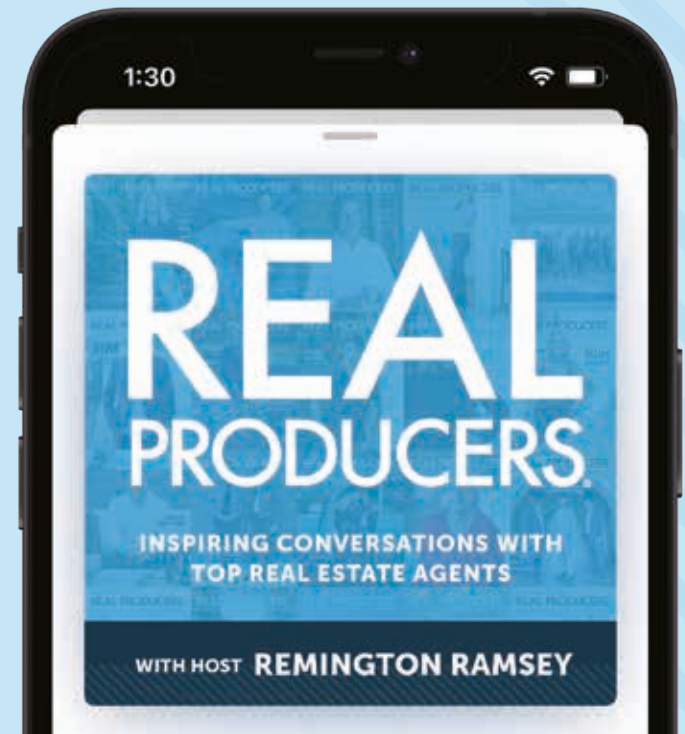
Inspiring conversations with the nation's top real estate agents.

Same Brand, New Reach –
Tune in for free today

Listen on
Apple Podcasts

LISTEN ON Spotify

Listen on
amazon music



MEET THE HOST

Real Producers Podcast is hosted by Remington Ramsey, creator of the Real Producers brand that reaches more than 100 markets nationwide. He is a real estate investor as well as an avid reader and writer.

podcast.realproducersmag.com

Keystone Home Hub

PARTNERING FOR SUCCESS

At the crossroads of unity and integrity you will find Keystone Home Hub, a premier real estate team serving the Chicagoland area, run by Michelle Gassensmith and Amy Foote. The team's name represents their philosophy: just as a keystone provides strength and stability to an architectural structure, so do they create a network of agents who are committed to ensuring their clients' success.

One half of the dynamic Keystone Home Hub real estate team is Amy Foote, who has demonstrated resilience,

growth, and an unfaltering commitment to her clients and her business over the years.

Amy's real estate career began in 2002, and was the start of her enduring love of the industry. Before she became a REALTOR®, she served as the director of marketing for a psychological testing company; she'd climbed the ranks for over five years while simultaneously pursuing her MBA at night. Her diverse professional background equipped her with valuable skills that would prove instrumental in her real estate career.



After the 9/11 tragedy, she lost her job in the corporate world. In February of the following year, a suggestion from someone within her circle steered her toward real estate. With few job options at the time, she decided to give it a go. She quickly saw the growth potential and how great a fit it was for her, and embraced the profession with open arms, taking it on with her innate people skills and unrelenting determination. To this day she says, "I'm so happy I never pursued anything else!"

The other half of this dynamic duo is Michelle Gassensmith, a trusted name in the industry for more than eighteen years. Michelle's extensive knowledge, coupled with her dedicated passion for helping people find their dream homes, has positioned her as an accomplished and highly regarded REALTOR®.

Her journey into the real estate realm began when she was hired as an assistant at a prestigious agency. Michelle immediately displayed her skills and dedication, setting the stage

for her notable career. In no time, she transitioned into handling both residential and commercial properties, showcasing her versatility and keen acumen.

Amy and Michelle originally met when they were both working at the same brokerage before joining Compass, but their connection took root during an incentive trip to Mexico around fourteen years ago. During that weekend they spent quality time together, and that laid the foundation for their future collaboration.

Amy and Michelle officially teamed up this fall, bringing together their decades of experience to Keystone Home Hub, where honesty and integrity are paramount. With their now combined team of twenty-nine members, their reputations for trustworthiness, reliability, and commitment to guiding clients throughout the real estate process is sure to only strengthen.



“At the core of it all, this is a relationship business. Never forget that. It’s not about clicks or leads or likes or views. It’s about making a genuine connection with people. So, set aside the keyboard, put down the phone, and put yourself out there!” - Amy



The two women are clearly so happy to be finally working together: "Michelle brings a sense of calm along with her amazing ability to delegate effortlessly," shares Amy, reflecting on what she most appreciates about working alongside her business partner. Michelle recognizes Amy's absolute love and enthusiasm for the business. "Amy loves real estate—it [that feeling] just exudes from her all the time!" shares Michelle. "Her excitement excites others!"

It's all about community, camaraderie, collaboration, and participation within the Keystone Home Hub team. "The goal for each is to be a good team member and treat each other with respect at all times," shares Michelle. "We [Amy and I] spend so much time with the team and with each person we bring into the fold. We want to make sure that every person wants to be a part of our little family," adds Amy.

The synergy between Michelle and Amy is very apparent when they approach the business. This has created a harmonious and productive working relationship.

Amy and Michelle are also proud of how the entire team works closely with clients to understand their unique needs and ensure they are met to the best of their ability.

They are intentionally building a community of skilled professionals: through training, mentorship, and ongoing education, they empower the Keystone Home Hub team to navigate the complexities of the real estate market with confidence and expertise. Based on their years of experience, Amy and Michelle believe that by actively promoting and supporting a deep understanding of the real estate business among their team, they can provide the highest level of service to their clients: the keystone of their business.

When asked what the key to their success as leaders is, Amy states, "Placing emphasis on open communication." The duo believe that understanding each other's strengths and weaknesses, and then leveraging their strengths within the team, is crucial for success. They extend this leveraging-strengths approach to their broader team, too, where they work collaboratively and cohesively.

Outside of the office, Michelle feels refueled after spending quality time with her family, which includes her spouse, Steve; their sons, Garrett and Grant; and their daughters-in-law, Rachana and Tressa. "I believe that a balanced personal life enhances my ability to connect with my clients on a deeper level," shares Michelle. "I am able to better understand my

clients' unique requirements and provide personalized solutions." Michelle also enjoys remaining active within the community by volunteering and supporting local charities.

Amy enjoys going on adventures with her large family. Now that their children are mostly grown, she and her husband, Jim, make it a priority to take the whole family—up to as many as thirty people—on a family vacation every couple of years. Amy, too, is deeply connected to the community and serves on the board of directors for the D300 Food Pantry.

Looking to the future, Michelle and Amy have a clear vision for Keystone Home Hub. They aspire to achieve substantial growth: their aim is to become one of the top real estate teams in the McHenry and Kane counties. Amy shares the advice she shares with her team members, and her enthusiasm shines through: "At the core of it all, this is a relationship business. Never forget that. It's not about clicks or leads or likes or views. It's about making a genuine connection with people. So, set aside the keyboard, put down the phone, and put yourself out there!"

Given the unity, integrity, and a shared vision Keystone Home Hub possesses through the leadership of Michelle and Amy, this is a team that's poised for success.



WINTRUST
MORTGAGE



MAKE YOUR JUMBO PURCHASE A REALITY.

Purchase more without putting more down



BRIAN R. JESSEN
SVP of Mortgage Lending
NMLS# 205801
CELL 847.712.0830
BJessen@WintrustMortgage.com
WintrustMortgage.com/Brian-Jessen
727 N Bank Ln, Lake Forest, IL 60045

CALL ME TODAY!
Let's have a
conversation



Restrictions apply depending on program selected. Programs, rates, terms, and conditions are subject to change at any time and without notice. All approvals are subject to underwriting guidelines. Wintrust Mortgage is a division of Barrington Bank & Trust Company, N.A., a Wintrust Community Bank NMLS #449042. © 2022 Wintrust Mortgage

SHAREL

▶ on the rise

By Chris Menezes
Photos by Elliot Powell

SHINDLER

THE TRUE ESSENCE OF REAL ESTATE

Sharel Shindler brings an impressive thirty years of sales experience into her real estate career, and she doesn't consider what she does to be sales. In fact, she calls herself an "unsalesperson."

That mentality is precisely why she has done so well these past four years with Lotzof Malk Residential at Compass.

"I know firsthand that selling a home may be very emotional for some people, and I believe it's a process that should not be rushed by a real estate agent. There needs to be a thoughtful action plan in place," she says. "Their reasons for selling need to be considered. That, and finances and the "where to" all need to come together and be placed on a timeline, and everyone in the family should feel good about these decisions."

Born in Chicago, Sharel grew up in Highland Park. She met her husband, Keith, in college, and they graduated from the University of Iowa together. They lived in Chicago for a few years then built their family home in Deerfield. Keith is from Northbrook, so Deerfield was the great "in the middle" location. While Sharel has sold throughout the entire North Shore area and beyond, she focuses on the suburbs where their extended family live: Glenview, Wilmette, Vernon Hills, Highland Park, Deerfield, Northbrook, and Riverwoods.



Sharel got her start in real estate as an appraiser in 2000. Working as an appraiser proved to be tremendously valuable when she decided to go all-in as an agent. Over the years, she has bought and sold several properties including new builds, her own renovated home, investment properties, and a commercial office building that she owned and managed. She was often critical of how many agents performed their jobs and knew how she could be better.

It wasn't until the COVID-19 pandemic hit that she decided to make the jump. "COVID really lit a fire

in me," she explains. "I had my real estate license in a holding company for years because I had another job, but I quickly learned I could not do both well."

Fully committing to real estate, Sharel put all her efforts into serving her clients and building her business. A part of that required overcoming her natural shyness to utilize social media more. "I never used to like seeing



myself on film or listening to my voice. However, my followers seem to really like these little videos I post and keep asking for more. So I keep pushing myself, and with each one, I get more comfortable," she says.

Dually licensed in Illinois and Florida, Sharel stays generally very busy. So when things do slow down for her, she takes full advantage of it. A devoted family woman, she and Keith enjoy getting together with their three grown children when-

ever they can—all of whom live in the city and have thriving careers. They enjoy going to football games together, checking out the newest restaurants in the city, swapping stories about their jobs, and vacationing in warmer climates.

Outside of work and family, you can often find Sharel playing pickleball, doing yoga, walking to the beach, trying to get in her 10,000 steps a day, and binging on food and home décor reels on Instagram.

As Sharel continues her journey in real estate, she not only offers her vast experience and expertise to clients and colleagues but also a compassionate understanding of the human experience. She embodies and teaches the knowing that the true essence of real estate is not just about houses but the homes, families, and memories they represent. It's one of the reasons why this "unsalesperson" will undoubtedly continue to thrive in the years to come, no matter the market.

“ I KNOW FIRSTHAND THAT SELLING A HOME MAY BE VERY EMOTIONAL FOR SOME PEOPLE... ”



THIS MONTH DUNSING INSPECTIONS
CELEBRATES A FAVORITE CHARITY OF
ANN LYON with

@properties



[HTTPS://LAKEFORESTIWS.ORG/2023-SUPPORT-IWS](https://lakeforestiws.org/2023-support-iws)

[HTTPS://IWSFAMILYHEALTH.ORG](https://iwsfamilyhealth.org)



CALL 847.367.0782
SCHEDULE 24/7 Online
www.Dunsing.com

Making The Closing Process As Easy As Riding A Bike!

Refer your clients to us for a smooth real estate transaction from contract to close.

CHANG LEGAL LLC
ATTORNEYS AT LAW

David Chang,
Attorney at Law

15+ Years of Experience with Real Estate Matters in Chicagoland.

847.907.4971 | changlegal.com | david@changlegal.com

Keeping Your Trees Healthy & Beautiful!



PRUNING



CABLING & BRACING



STORM DAMAGE



FERTILIZATION & SOIL CARE



PLANT ANALYSIS & DIAGNOSTICS



INSECT & DISEASE MANAGEMENT



1960 Old Willow Rd | Northbrook, IL 60062
847-559-9424 | www.bartlett.com



Where Options Meet Expertise



It was a great experience working with Desmond! He made the process so easy!"

- Leslie C.



DESMOND LAWE

Mortgage Loan Originator

NMLS# 915359
Licensed States: IL

(708) 522-7713
501 Peterson Road, Suite 200B
Libertyville, IL 60048



Goosehead agents work directly with lenders and realtors to help transactions close smoothly.

KEVIN BOGGS
Agency Owner
License #:3000134505

630-365-7248 | kevin.boggs@goosehead.com
181 S Bloomingdale Rd Suite 104 | Bloomingdale, IL 60108

agents.gooseheadinsurance.com/il/bloomingdale/125-e-lake-st

This Holiday Season, Gift With Appreciation!



CONTACT US TODAY FOR HOLIDAY & YEAR END SPECIALS



American made since 1949



CutAboveGifts@gmail.com | CutAboveGifts.com

YOUR CHICAGOLAND CLIENT RETENTION SYSTEM

TOP 250 STANDINGS

Teams and individuals from January 1, 2023 to October 31, 2023

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jane	Lee	127.5	\$75,398,911	95.5	\$58,339,742	223	\$133,738,654
2	Jena	Radnay	22	\$80,520,737	15	\$48,755,337	37	\$129,276,074
3	John	Morrison	53.5	\$48,901,927	33.5	\$27,335,000	87	\$76,236,927
4	Paige	Dooley	20.5	\$41,555,290	17.5	\$33,934,120	38	\$75,489,410
5	Anita	Olsen	186	\$74,678,899	0	\$0	186	\$74,678,899
6	Connie	Dornan	49	\$37,428,102	34	\$24,780,300	83	\$62,208,402
7	Sarah	Leonard	88	\$32,940,616	68	\$21,710,490	156	\$54,651,106
8	Maria	DelBoccio	42	\$25,936,296	50.5	\$27,561,843	92.5	\$53,498,140
9	Dean	Tubekis	43.5	\$36,015,900	23	\$13,397,800	66.5	\$49,413,700
10	Leslie	McDonnell	57	\$27,296,377	39	\$20,696,156	96	\$47,992,532
11	Kim	Alden	17.5	\$9,790,250	101.5	\$35,113,040	119	\$44,903,290
12	Craig	Fallico	49	\$26,705,500	31	\$15,692,900	80	\$42,398,400
13	Susan	Maman	11	\$18,550,600	11	\$19,927,000	22	\$38,477,600
14	Holly	Connors	37	\$18,956,700	36.5	\$19,214,325	73.5	\$38,171,025
15	Pam	MacPherson	15.5	\$15,635,950	25.5	\$22,381,950	41	\$38,017,900
16	Jeff	Ohm	18	\$19,872,343	14	\$15,610,982	32	\$35,483,325
17	Joanne	Hudson	15	\$25,681,645	8	\$8,149,000	23	\$33,830,645
18	Anne	Dubray	22	\$18,440,500	17	\$15,310,440	39	\$33,750,940
19	Beth	Wexler	17	\$13,532,700	21.5	\$19,153,500	38.5	\$32,686,200
20	Andra	O'Neill	17	\$17,999,959	10	\$13,675,000	27	\$31,674,959
21	Lisa	Wolf	47	\$21,624,100	22.5	\$9,646,390	69.5	\$31,270,490
22	Margie	Brooks	9.5	\$13,967,855	14	\$17,169,500	23.5	\$31,137,355
23	Robbie	Morrison	25.5	\$19,905,050	14	\$10,198,300	39.5	\$30,103,350
24	Jim	Starwalt	47	\$12,214,199	66	\$17,703,134	113	\$29,917,333
25	Janet	Borden	16	\$14,835,250	19	\$14,608,000	35	\$29,443,250
26	Cory	Green	7	\$7,245,000	22	\$22,106,653	29	\$29,351,653
27	Marlene	Rubenstein	8.5	\$9,963,120	13.5	\$18,798,145	22	\$28,761,266
28	Kati	Spaniak	23.5	\$18,371,500	10.5	\$10,344,400	34	\$28,715,900
29	Caroline	Starr	19.5	\$14,612,850	22.5	\$12,745,219	42	\$27,358,069
30	Michael	Thomas	25	\$12,935,122	23	\$14,153,044	48	\$27,088,166
31	Nicholas	Solano	46	\$26,361,577	0	\$0	46	\$26,361,577
32	Elizabeth	Wieneke	14.5	\$19,635,000	5.5	\$6,601,000	20	\$26,236,000
33	Missy	Jerfita	16.5	\$15,478,332	9	\$10,705,000	25.5	\$26,183,332
34	Connie	Antoniou	18.5	\$18,769,297	8	\$6,713,612	26.5	\$25,482,909

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Samantha	Kalamaras	27	\$18,389,900	9	\$6,397,740	36	\$24,787,640
36	Bonnie	Tripton	6	\$9,174,000	9	\$15,430,500	15	\$24,604,500
37	Jamie	Hering	36	\$12,619,450	32.5	\$11,881,193	68.5	\$24,500,643
38	Mary	Hoffman	64	\$24,286,076	0	\$0	64	\$24,286,076
39	Meredith	Schreiber	13	\$9,995,000	18	\$14,248,000	31	\$24,243,000
40	Ann	Lyon	11.5	\$17,320,784	3	\$6,884,500	14.5	\$24,205,284
41	Vaseekaran	Janarthanam	15	\$6,328,900	39	\$17,474,625	54	\$23,803,525
42	Ted	Pickus	10.5	\$7,135,210	17.5	\$15,882,500	28	\$23,017,710
43	Shaun	Raugstad	15	\$14,256,350	11	\$8,723,400	26	\$22,979,750
44	Jackie	Mack	23.5	\$14,605,690	13.5	\$7,512,125	37	\$22,117,815
45	Cathy	Oberbroeckling	41	\$19,590,118	6	\$2,287,895	47	\$21,878,013
46	Judy	Greenberg	21	\$13,618,902	12	\$8,045,500	33	\$21,664,402
47	Kelly	Malina	40.5	\$19,076,960	8	\$2,524,600	48.5	\$21,601,560
48	Mary	Grant	7.5	\$10,909,750	7	\$10,368,000	14.5	\$21,277,750
49	Tyler	Lewke	18.5	\$7,125,158	31.5	\$13,769,425	50	\$20,894,584
50	Megan	Mawicke Bradley	6	\$8,852,279	7	\$11,758,500	13	\$20,610,779

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. North Shore Real Producers and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.



WE INSPECT HOMES LIKE WE'RE BUYING THEM OURSELVES

HOME INSPECTION • RADON TESTING • THERMAL IMAGING



"Extra Mile Inspection was great. Jay was very professional and timely. We got a very thorough report a few hours after the inspection. I would recommend Extra Mile Inspection to anyone."

- Jonathan G





803 JENKISSON AVE.
LAKE BLUFF IL
847-561-8232
EXTRAMILEINSPECTION.COM




IT'S A TOUCHDOWN KIND OF DAY! *Let Us Be On Your Team!*

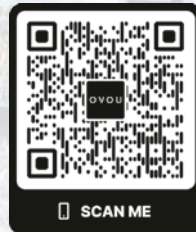
Come see our **NORTH SHORE** office

OUR CORE VALUES

Growth Mindset • Transparent • Above and Beyond • Process Driven
Compassionate • Humble • Integrity • Loyal • Nimble



Your Neighborhood Lender



RYAN SKAGGS

VP of Mortgage Lending
P. 773.569.8692
ryan@Neighborhoodloans.com
NMLS# 425763



MICHAEL BENCKS

VP of Mortgage Lending
773-960-2278®
michael@neighborhoodloans.com
NMLS# 1202417

101 Green Bay Rd. Wilmette, IL 60091

Company NMLS# 222982



Neighborhood Loans, 1333 Butterfield Rd. Suite 600 Downers Grove, IL 60515. 1.800.207.8595. Neighborhood Loans is an Illinois, Wisconsin, and California Residential Mortgage Licensee. Neighborhood Loans is an approved FHA Lender. Not an agency of the federal government. All loans are subject to credit approval. Programs, rates, terms, and conditions are subject to change without notice. Other restrictions apply. Licensed by the California Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act. License #41DBO-118971

**PROFESSIONAL
PHOTOGRAPHY**
FOR REAL ESTATE
PROFESSIONALS

773-842-3145

JOECASTELLOPHOTOGRAPHY.COM
JOECASTELLOPHOTOGRAPHY@GMAIL.COM

EXPERTS IN REAL ESTATE TAXES & ACCOUNTING



With over 20 years specializing in real estate accounting and tax strategies, our team of experts can guide you in achieving maximum return and growth for your business. From commercial and residential developers to agents and investors, we understand the complexities of your business.

Hechtman Group

Exceptional CPA services for
small businesses with big plans

847.256.3100

info@thehechtmangroup.com www.thehechtmangroup.com

TOP 250 STANDINGS

Teams and individuals from January 1, 2023 to October 31, 2023

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Nancy	Adelman	8	\$12,980,000	6	\$7,525,500	14	\$20,505,500
52	Heidi	Seagren	11	\$13,063,500	5	\$7,156,000	16	\$20,219,500
53	Jodi	Cinq-Mars	22	\$7,224,900	37	\$12,739,651	59	\$19,964,551
54	Alyson	Tesar	2.5	\$3,232,500	9	\$16,510,500	11.5	\$19,743,000
55	Katharine	Hackett	1	\$1,261,000	13	\$18,380,500	14	\$19,641,500
56	Alissa	McNicholas	10	\$10,721,000	7	\$8,794,775	17	\$19,515,775
57	Alan	Berlow	20	\$12,407,300	12.5	\$7,009,900	32.5	\$19,417,200
58	Kathryn	Mangel	2.5	\$6,020,500	8	\$13,224,500	10.5	\$19,245,000
59	Linda	Little	36.5	\$19,197,762	0	\$0	36.5	\$19,197,762
60	Cheryl	Bonk	36.5	\$19,197,762	0	\$0	36.5	\$19,197,762
61	Sheryl	Graff	11	\$13,593,500	5	\$5,583,000	16	\$19,176,500
62	Jacqueline	Lotzof	8.5	\$5,726,450	15	\$13,442,750	23.5	\$19,169,200
63	Sarah	Toso	34	\$18,943,929	0	\$0	34	\$18,943,929
64	Sally	Mabadi	14	\$17,949,937	1	\$960,000	15	\$18,909,937
65	Nancy	Gibson	16	\$10,935,000	8	\$7,933,397	24	\$18,868,397
66	Lori	Baker	10	\$10,721,000	7.5	\$8,060,375	17.5	\$18,781,375
67	James	Ziltz	37	\$18,361,615	0	\$0	37	\$18,361,615
68	Andee	Hausman	19.5	\$9,909,900	14.5	\$8,377,000	34	\$18,286,900
69	Amy	Derango	17.5	\$7,907,450	22	\$10,139,802	39.5	\$18,047,252
70	Lyn	Wise	6	\$3,948,500	12	\$14,077,500	18	\$18,026,000
71	Brandy	Isaac	13.5	\$9,908,000	10	\$8,086,900	23.5	\$17,994,900
72	Dinny	Dwyer	5	\$11,112,250	4	\$6,672,000	9	\$17,784,250
73	Abhijit	Leekha	6	\$1,522,500	37	\$16,055,378	43	\$17,577,878
74	Geoff	Brown	6.5	\$5,295,625	11.5	\$12,281,000	18	\$17,576,625
75	Lori	Rowe	27.5	\$12,936,975	11.5	\$4,592,500	39	\$17,529,475
76	Jodi	Taub	6	\$5,552,500	14.5	\$11,917,250	20.5	\$17,469,750
77	Diana	Matichyn	21.5	\$10,857,390	16.5	\$6,604,750	38	\$17,462,140
78	Robert	Picciariello	36	\$17,389,700	0	\$0	36	\$17,389,700
79	Carrie	McCormick	6.5	\$7,934,500	6	\$9,325,000	12.5	\$17,259,500
80	Matthew	Messel	18.5	\$7,542,123	22.5	\$9,669,900	41	\$17,212,023
81	Jody	Dickstein	7	\$10,353,597	5.5	\$6,475,000	12.5	\$16,828,597
82	Tamara	O'Connor	28	\$10,984,500	13	\$5,827,890	41	\$16,812,390
83	Benjamin	Hickman	17	\$5,836,399	30	\$10,888,940	47	\$16,725,339
84	Stephanie	Andre	13.5	\$7,226,100	18	\$9,399,000	31.5	\$16,625,100

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Nevin	Nelson	11	\$4,613,125	16	\$11,865,001	27	\$16,478,126
86	Aaron	Share	4.5	\$3,760,250	13	\$12,524,900	17.5	\$16,285,150
87	Amy	Foote	24	\$8,560,707	23.5	\$7,318,400	47.5	\$15,879,107
88	Beth	Alberts	5.5	\$5,998,000	16	\$9,727,050	21.5	\$15,725,050
89	Danny	McGovern	8.5	\$7,411,000	12	\$8,173,000	20.5	\$15,584,000
90	Basel	Tarabein	11.5	\$4,174,109	14.5	\$11,405,420	26	\$15,579,529
91	Corey	Barker	24	\$9,459,490	13	\$5,985,000	37	\$15,444,490
92	Allison	Silver	12.5	\$10,783,250	4.5	\$4,630,500	17	\$15,413,750
93	Esther	Zamudio	17.5	\$4,597,900	39	\$10,796,201	56.5	\$15,394,101
94	Harris	Ali	3	\$1,896,500	30	\$13,136,400	33	\$15,032,900
95	Lisa	Trace	9.5	\$7,138,250	10	\$7,609,000	19.5	\$14,747,250
96	Winfield	Cohen	16	\$5,116,000	12	\$9,628,250	28	\$14,744,250
97	Mary	Summerville	12.5	\$7,704,750	13	\$7,012,474	25.5	\$14,717,224
98	Leigh	Marcus	8	\$3,830,000	14.5	\$10,864,540	22.5	\$14,694,540
99	Nathan	Freeborn	7	\$4,621,250	14	\$10,056,000	21	\$14,677,250
100	Amy	Kite	18.5	\$6,945,732	21.5	\$7,425,385	40	\$14,371,116

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

**HELPING REALTORS...
HELP VETERANS**

VETERANS
useyourVAloans.com

Brent Kenyon
Vice President of Mortgage Lending
(773) 410-0696 Office: (847) 327-1716
NMLS # 789861

Mutual of Omaha MORTGAGE

200 N. Fairway Drive Suite 212 Vernon Hills, IL 60061 NMLS # 789865

TOP 250 STANDINGS

Teams and individuals from January 1, 2023 to October 31, 2023

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Susan	Teper	8.5	\$6,636,000	11	\$7,705,140	19.5	\$14,341,140
102	Michael	Mitchell	9	\$10,271,000	5	\$3,950,333	14	\$14,221,333
103	Vittoria	Logli	12.5	\$8,321,750	8	\$5,629,498	20.5	\$13,951,248
104	Kate	Fanselow	10	\$7,602,000	7.5	\$6,318,000	17.5	\$13,920,000
105	Amy	Diamond	13	\$6,047,000	15.5	\$7,766,000	28.5	\$13,813,000
106	Matt	Steiger	10	\$9,380,400	7	\$4,397,000	17	\$13,777,400
107	Karen	Arenson	4.5	\$6,949,500	4	\$6,823,900	8.5	\$13,773,400
108	Sara	Sogol	26	\$10,541,099	8	\$3,199,000	34	\$13,740,099
109	Jen	Ortman	14.5	\$7,008,250	13	\$6,610,499	27.5	\$13,618,749
110	Laura	Fitzpatrick	7	\$5,136,900	6	\$8,416,250	13	\$13,553,150
111	Katrina	De Los Reyes	6	\$2,787,875	15	\$10,587,003	21	\$13,374,878
112	Linda	Levin	7	\$6,319,500	6.5	\$7,054,000	13.5	\$13,373,500
113	Melissa	Siegal	4.5	\$3,467,500	12.5	\$9,775,443	17	\$13,242,943
114	Susan	Pickard	25	\$7,833,300	13	\$5,388,915	38	\$13,222,215
115	Lindy	Goss	4	\$3,991,500	13	\$9,139,500	17	\$13,131,000
116	Suzanne	Myers	8	\$9,318,500	4	\$3,663,000	12	\$12,981,500
117	Gloria	Matlin	6.5	\$6,598,000	6	\$6,313,000	12.5	\$12,911,000
118	Jesus	Perez	17	\$4,200,900	36	\$8,599,040	53	\$12,799,940
119	Shaunna	Burhop	18	\$9,437,680	7	\$2,987,900	25	\$12,425,580
120	Ralph	Milito	14	\$5,927,300	14	\$6,464,000	28	\$12,391,300
121	Samantha	Trace	9.5	\$7,138,250	5	\$5,245,000	14.5	\$12,383,250
122	Darragh	Landry	5	\$4,605,000	7	\$7,655,500	12	\$12,260,500
123	Robert	Wisdom	26.5	\$8,638,706	11	\$3,535,990	37.5	\$12,174,696
124	Jeannie	Kurtzhalts	7.5	\$8,551,500	4	\$3,538,500	11.5	\$12,090,000
125	Houda	Chedid	4	\$8,423,750	2	\$3,600,000	6	\$12,023,750
126	Bill	Flemming	18	\$11,400,501	1	\$610,741	19	\$12,011,242
127	Michael	Herrick	14	\$5,154,500	13	\$6,842,700	27	\$11,997,200
128	Laura	Cartwright	15	\$7,406,900	9	\$4,585,000	24	\$11,991,900
129	Katherine	Hudson	7	\$8,465,000	3	\$3,466,000	10	\$11,931,000
130	Maureen	O'Grady-Tuohy	10.5	\$9,424,000	3	\$2,506,000	13.5	\$11,930,000
131	David	Schwabe	15	\$6,652,632	14.5	\$5,155,430	29.5	\$11,808,062
132	Debra	Baker	7	\$5,492,299	12	\$6,291,880	19	\$11,784,179
133	Sheryl	Fisher	8	\$8,257,500	4	\$3,457,500	12	\$11,715,000
134	Honore	Fruentino	10	\$7,922,868	8.5	\$3,784,300	18.5	\$11,707,168

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Marina	Carney	4.5	\$3,526,000	9	\$8,124,000	13.5	\$11,650,000
136	Tara	Kelleher	14	\$7,988,400	7	\$3,635,050	21	\$11,623,450
137	Richard	Richker	3.5	\$4,682,500	6	\$6,937,000	9.5	\$11,619,500
138	Elise	Rinaldi	4	\$8,096,000	5	\$3,517,000	9	\$11,613,000
139	Miranda	Alt	14	\$6,113,000	14	\$5,432,800	28	\$11,545,800
140	Dominick	Clarizio	6	\$6,575,650	5	\$4,849,800	11	\$11,425,450
141	David	Korkoian	15.5	\$7,886,750	5	\$3,519,000	20.5	\$11,405,750
142	Sherri	Esenberg	17	\$7,076,000	9	\$4,291,194	26	\$11,367,194
143	Marla	Schneider	6	\$4,188,450	14	\$7,173,400	20	\$11,361,850
144	Teresa	Stultz	13	\$4,058,800	22	\$7,269,050	35	\$11,327,850
145	Jeffrey	Taylor	18	\$7,212,660	8.5	\$3,968,950	26.5	\$11,181,610
146	Christopher	Davis	15	\$4,956,120	17	\$6,196,700	32	\$11,152,820
147	Karina	Kolb-Formento	4	\$2,518,000	5	\$8,615,000	9	\$11,133,000
148	Katherine	Harris	3.5	\$8,578,500	3	\$2,532,000	6.5	\$11,110,500
149	Julie	Schultz	6	\$4,240,000	12	\$6,847,500	18	\$11,087,500
150	Mona	Hellinga	3.5	\$5,765,500	4.5	\$5,320,500	8	\$11,086,000

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.



The Law Firm that Always Keeps You in the Loop



The David Frank Law Group
Real Estate Law + Estate Planning



Delivering the best in class legal representation from contract to closing




Our seasoned team of real estate professions seamlessly keeps the deal moving




Available nights and weekends




SCAN ME




773.255.6499



3400 Dundee Rd. • Suite 320
Northbrook, IL 60062



425.928.4061



david@frankesq.com



thedavidfranklawgroup.com

Paper to Party

— EVENT PLANNING —

Be a guest at your own event.

- Personal Touch
- Coordination
 - Full
 - Partial
- Wording
- Calligraphy
- Theme Party Book
- Printing
 - Thermography
 - Flat
 - Letterpress
- Quick Turnaround

CALL LINDA TODAY TO GET STARTED!

847-903-2148

papertoparty@comcast.net
papertoparty.com



THOUGHTFUL SOLUTIONS IN INTERIOR DESIGN

I'LL HELP YOU CLOSE YOUR DEAL FAST BY PROVIDING A VISION TO YOUR CLIENTS OF THEIR *future home.*

BLAIR CROWN DESIGN
224-707-0138
BLAIR@BLAIRCROWNDDESIGN.COM

N2 GIVES

SINCE 2016, N2 HAS DONATED

\$20 MILLION

TO HELP END MODERN-DAY SLAVERY.

Did you know there are more victims held against their will today than ever before? That's why The N2 Company — the organization behind this publication and hundreds like it — is financially committed to end human trafficking.

Thanks to the businesses within these pages, our local publishers, and readers like YOU, we're able to break the chains of this horrible reality.



Visit n2gives.com to learn more about our fight.

Work with experience

The difference is clear

I have more than **20 years** of

- Smooth, on-time closings
- Expertise and knowledge
- Proven financial strategies
- Happy clients

**Let me close your loan successfully!
Contact me today.**



John Noyes

SVP of Mortgage Lending
NMLS# 214555
O: 872-250-3623 | C: 773-213-1339
John.Noyes@myccmortgage.com
CrossCountryMortgage.com/John-Noyes



CrossCountry Mortgage | 909 Davis Street, Suite 500, Office 110, Evanston, IL 60201

Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. Illinois Residential Mortgage Licensee. CrossCountry Mortgage, LLC. NMLS# 3029 NMLS# 1949573 (www.nmlsconsumeraccess.org).

TOP 250 STANDINGS

Teams and individuals from January 1, 2023 to October 31, 2023

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Kathryn	Moor	2	\$3,190,210	6	\$7,890,000	8	\$11,080,210
152	Audra	Casey	9	\$7,894,500	5	\$3,145,500	14	\$11,040,000
153	Cory	Albiani	12	\$7,622,723	5	\$3,319,000	17	\$10,941,723
154	Renee	Clark	10.5	\$7,176,978	5	\$3,750,000	15.5	\$10,926,978
155	Mark	Kloss	11	\$5,398,500	10	\$5,485,500	21	\$10,884,000
156	Anna	Klarck	11.5	\$5,177,750	12	\$5,684,768	23.5	\$10,862,518
157	Randall	Brush	24	\$9,379,349	4	\$1,463,000	28	\$10,842,349
158	Jean	Anderson	3	\$3,767,000	8	\$7,007,750	11	\$10,774,750
159	Lindsey	Kaplan	8	\$3,591,954	11.5	\$7,127,000	19.5	\$10,718,954
160	Robin	Chessick	7	\$3,851,026	12.5	\$6,851,200	19.5	\$10,702,226
161	Leslie	Maguire	4	\$6,190,000	3	\$4,512,200	7	\$10,702,200
162	Matt	Laricy	2	\$675,000	10	\$10,022,000	12	\$10,697,000
163	Janice	Hazlett	3	\$1,459,000	7	\$9,042,499	10	\$10,501,499
164	Sadie	Winter	3.5	\$1,801,620	23	\$8,618,410	26.5	\$10,420,030
165	Elizabeth	Bryant	8	\$5,327,400	4	\$5,060,000	12	\$10,387,400
166	Daniel	Timm	17	\$8,417,750	4	\$1,961,000	21	\$10,378,750
167	William	Squires	3	\$1,942,500	4	\$8,394,900	7	\$10,337,400
168	Marybeth	Dazzo	6.5	\$3,338,250	9	\$6,874,000	15.5	\$10,212,250
169	Scott	Shapiro	21	\$9,356,500	2	\$805,036	23	\$10,161,536
170	Rafay	Qamar	13	\$4,662,100	14	\$5,494,200	27	\$10,156,300
171	Lori	Nieman	4	\$6,920,000	2	\$3,162,058	6	\$10,082,058
172	Julia	Alexander	14	\$4,715,300	21	\$5,321,300	35	\$10,036,600
173	Annika	Valdiserri	4	\$5,234,000	4	\$4,787,597	8	\$10,021,597
174	Victoria	Stein	7	\$4,530,000	8	\$5,479,900	15	\$10,009,900
175	Thomas	Zander	18	\$7,831,800	8	\$2,151,300	26	\$9,983,100
176	Bill	Dewar	3	\$5,290,000	4	\$4,651,500	7	\$9,941,500
177	Elizabeth	Goodchild	8	\$2,310,750	23	\$7,614,545	31	\$9,925,295
178	Karen	Skurie	9.5	\$5,848,675	6	\$4,002,900	15.5	\$9,851,575
179	Cricket	King	3	\$2,789,500	5	\$7,019,800	8	\$9,809,300
180	Nicholas	Blackshaw	3.5	\$1,505,198	13	\$8,273,000	16.5	\$9,778,198
181	Liz	Watson	7	\$9,773,750	0	\$0	7	\$9,773,750
182	Liz	Anderson	5.5	\$4,522,403	6	\$5,225,000	11.5	\$9,747,403
183	Frank	Denovi	32	\$9,731,304	0	\$0	32	\$9,731,304
184	Stacy	Johnson	16	\$6,045,500	8	\$3,668,391	24	\$9,713,891

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Cheryl	Waldstein	5	\$6,049,000	3	\$3,657,000	8	\$9,706,000
186	Lauren	Mitrick Wood	1.5	\$997,500	12.5	\$8,681,500	14	\$9,679,000
187	Ashley	Arzer	12.5	\$4,394,050	15	\$5,263,500	27.5	\$9,657,550
188	Kiki	Clark	7.5	\$5,556,000	4	\$4,073,000	11.5	\$9,629,000
189	Heidi	Michaels	15	\$7,592,000	5	\$1,955,000	20	\$9,547,000
190	Lynda	Sanchez-Werner	34.5	\$9,452,683	0	\$0	34.5	\$9,452,683
191	Christopher	Lobrillo	34.5	\$9,452,683	0	\$0	34.5	\$9,452,683
192	Roni	Nanini	3	\$4,715,750	5	\$4,693,522	8	\$9,409,272
193	Misael	Chacon	24	\$9,395,800	0	\$0	24	\$9,395,800
194	Aleksandr	Katsman	6	\$3,007,900	19	\$6,370,400	25	\$9,378,300
195	Lance	Kammes	13	\$4,967,400	10	\$4,398,390	23	\$9,365,790
196	Beth	Repta	19	\$6,460,200	7	\$2,868,300	26	\$9,328,500
197	Cherie	Smith Zurek	19	\$6,599,300	8	\$2,667,675	27	\$9,266,975
198	Janine	Sasso	17.5	\$7,872,501	3	\$1,360,000	20.5	\$9,232,501
199	David	Chung	2.5	\$2,464,511	6	\$6,685,000	8.5	\$9,149,511
200	Emily	Destefano	5	\$7,009,100	3	\$2,108,000	8	\$9,117,100

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

Your Reliable Partner

For All Your Mortgage Needs



Martin Lorenzen | *Loan Originator*



nrl mortgage

NMLS ID: 2010122
martin.lorenzen@nrlmortgage.com
O: 815-655-2247 • C: 773-556-9283
 15 Oak Street, Unit 2A, Frankfort, IL 60423

"S.P.Marty and his team were very transparent regarding the expectations as well as upcoming tasks throughout the entire process. He was always available to take my calls and explained the process thoroughly to me in an understandable way."

This is an advertisement. All applications are subject to credit approval. Program terms and conditions are subject to change without notice. Some products may not be available in all states. Other restrictions and limitations may apply. This is not a commitment to lend. Nations Reliable Lending, LLC is an Equal Housing Opportunity | www.nrlmortgage.com | NMLS # 181407 - 1220 Augusta Drive, Suite 600, Houston, TX 77057, 713-275-1300 | For a full list of our licenses, please visit www.nmlsconsumeraccess.org.

TOP 250 STANDINGS

Teams and individuals from January 1, 2023 to October 31, 2023

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Olga	Kaminska	14	\$4,706,000	8.5	\$4,353,101	22.5	\$9,059,101
202	Kelly	Janowiak	13.5	\$5,685,786	7	\$3,358,000	20.5	\$9,043,786
203	Mark	Ahmad	13.5	\$6,206,650	3	\$2,805,000	16.5	\$9,011,650
204	Brandie	Malay	1	\$2,699,000	3	\$6,310,000	4	\$9,009,000
205	Mandy	Montford	17	\$6,357,375	6	\$2,645,450	23	\$9,002,825
206	Sohail	Salahuddin	12	\$7,269,980	3.5	\$1,725,025	15.5	\$8,995,005
207	Vilma	Alvarez	18	\$6,037,200	9	\$2,935,600	27	\$8,972,800
208	Tania	Forte	8	\$5,625,000	5	\$3,335,900	13	\$8,960,900
209	Debbie	Glickman	3.5	\$2,478,500	7	\$6,473,499	10.5	\$8,951,999
210	Joey	Gault	7	\$7,096,250	1.5	\$1,837,500	8.5	\$8,933,750
211	Natalie	Moore	3	\$1,234,000	16	\$7,680,750	19	\$8,914,750
212	Tracy	Wurster	5.5	\$6,262,000	2.5	\$2,635,000	8	\$8,897,000
213	Patti	Furman	27	\$8,855,474	0	\$0	27	\$8,855,474
214	Annie	Royster Lenzke	4.5	\$6,058,875	2.5	\$2,793,500	7	\$8,852,375
215	John	Mawicke	6	\$8,852,279	0	\$0	6	\$8,852,279
216	Mark	Schrimmer	7	\$4,284,000	7	\$4,541,050	14	\$8,825,050
217	Joseph	Render	14	\$4,537,750	11	\$4,269,301	25	\$8,807,051
218	Anne	Malone	4	\$6,775,000	1	\$2,010,000	5	\$8,785,000
219	Julie	Cassin	3.5	\$4,231,250	2	\$4,550,000	5.5	\$8,781,250
220	Feliberto	Salgado	14	\$5,087,900	7	\$3,662,500	21	\$8,750,400
221	Joan	Couris	20.5	\$6,246,000	8	\$2,472,000	28.5	\$8,718,000
222	Gina	Shad	7	\$5,281,000	3	\$3,407,500	10	\$8,688,500
223	Anne	Jacobs	6	\$2,472,000	10	\$6,170,672	16	\$8,642,672
224	Lisa	Wisdom	26	\$8,613,706	0	\$0	26	\$8,613,706
225	Matthew	Lysien	18	\$4,664,400	14	\$3,949,017	32	\$8,613,417
226	Christopher	Gaggero	4.5	\$2,082,600	7	\$6,484,000	11.5	\$8,566,600
227	Michael	Graff	6	\$5,034,500	8	\$3,507,000	14	\$8,541,500
228	Ryan	Cherney	21	\$8,163,750	1	\$339,900	22	\$8,503,650
229	Christie	Baines	8.5	\$6,533,950	2	\$1,955,000	10.5	\$8,488,950
230	Jackson	Sanderson	10	\$3,921,900	9	\$4,563,184	19	\$8,485,084
231	Monica	Corbett	4	\$5,648,400	3	\$2,830,000	7	\$8,478,400
232	Joel	Holland	1	\$480,000	10	\$7,991,500	11	\$8,471,500
233	Sang	Han	8	\$4,206,228	11	\$4,254,628	19	\$8,460,856
234	Amy	Philpott	6	\$2,775,900	12	\$5,682,000	18	\$8,457,900

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	Bridget	Cantafio	5.5	\$6,197,400	4	\$2,249,900	9.5	\$8,447,300
236	Emily	Smart Lemire	1.5	\$2,441,000	6	\$5,981,000	7.5	\$8,422,000
237	Margaret	Ludemann	9	\$6,788,000	2	\$1,621,000	11	\$8,409,000
238	Dawn	Bremer	10	\$4,587,899	10.5	\$3,783,515	20.5	\$8,371,414
239	Krystyna	Fritz	14	\$6,326,961	5	\$2,037,400	19	\$8,364,361
240	Stewart	Ramirez	15	\$4,149,400	14.5	\$4,195,000	29.5	\$8,344,400
241	Julie	Pawl	9	\$5,557,000	3	\$2,785,000	12	\$8,342,000
242	Andrea Lee	Sullivan	12	\$3,800,000	13	\$4,535,150	25	\$8,335,150
243	Lauer	Baby	2	\$2,463,506	3	\$5,866,000	5	\$8,329,506
244	Rutul	Parekh	6	\$1,755,900	17	\$6,571,592	23	\$8,327,492
245	Megan	Likus	11.5	\$6,113,050	4	\$2,193,000	15.5	\$8,306,050
246	Tetiana	Konenko	2.5	\$1,162,950	22	\$7,111,500	24.5	\$8,274,450
247	Nano	Engdahl	13	\$5,772,250	6	\$2,485,500	19	\$8,257,750
248	Michael	Lohens	8.5	\$4,523,000	7	\$3,715,400	15.5	\$8,238,400
249	Susan	Amory Weninger	6	\$8,231,000	0	\$0	6	\$8,231,000
250	Kary	Leon	12	\$7,288,750	2.5	\$927,100	14.5	\$8,215,850

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

LET OUR EYES SEE WHAT YOU CAN'T

THE MOST TRUSTED NAME IN CHICAGOLAND

“ I always recommend Spyglass to my clients! They are thorough, informative and professional. Always glad to work with them - Christine L ”



PROPERTY INSPECTIONS LTD.

847-401-7585

PROPERTY INSPECTIONS, RADON, MOLD TESTING & SEWER SCOPE





Ryan Foley

2385 Hammond Dr., #10, Schaumburg, IL 60173 • ryan@spyglassinspections.net

👉 Good Home Vibes Only 👉

When it feels right, that's the move.
Go with the team who's got you every step of the way.



Vybe

Buy a home | Refinance | Connect With Me



Alex Filin

VP of Mortgage Lending | NMLS#1433047

(847) 732-8913

alex@vybemortgage.com

www.vybemortgage.com/lo/afilin

  alexfilinlends

AP **A. PERRY HOMES**
ARCHITECTS * BUILDERS



A. PERRY HOMES

are the architects and builders of choice for families who believe making their dream home should be a fun and engaging process that focuses on their traditions and lifestyle needs. The consistent result for the families that choose our award-winning firm is an exciting experience that begins with a dream and ends with a dream home.

APERRYHOMES.COM | 847.549.0668 | @HOME_BUILDER



MORTGAGE

OUR EXPERIENCE + YOUR CLIENT'S PEACE OF MIND = YOUR SUCCESS!

*Begin your relationship with
us **TODAY!***



Equal Housing Lender | Illinois Residential Mortgage Licensee.

2412 W North Ave Ste 2F, Chicago, IL 60647
P: 847-859-0020 F: 866-495-1032 NMLS# 1797943



Baghir Hamidov

Cell: 847-322-6778

bhamidov@fmbchicago.com

NMLS# 225559

Katherine D Bukowski

Cell: 847-456-4416

kbukowski@fmbchicago.com

NMLS# 224103