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# 2022

## BY THE NUMBERS

HERE'S WHAT  
LAS VEGAS' TOP 500  
AGENTS SOLD...

19,254



TOTAL TRANSACTIONS

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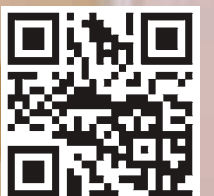
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» cover agent

Written by Kendra Woodward

Photography by Chernogorov Photography

# RANDY HATADA

From Humble Beginnings to Real Estate Mastery

In the vast world of real estate, there are those who chase after success and then there are individuals like Randy Hatada who believe in building more than just a thriving business.



Born and raised in the serene town of Hilo, Hawaii, Randy’s journey from his idyllic hometown to becoming a prominent real estate agent in Las Vegas is a testament to his unwavering commitment to his craft. With a blend of integrity, astute market instincts, and a passion for turning houses into homes, Randy has not only achieved remarkable professional success, but has also positively impacted the lives of countless individuals along the way.

A foundation rooted in Hilo, a place blessed with lush landscapes and a strong sense of community that shaped Randy’s character from an early age. The values instilled by his Hawaiian culture and the unwavering support of his family laid the foundation for the person he has become today. When asked about the biggest impact on his life, Randy points to his hometown, stating, “My Hawaiian culture and family have created the core values that I live by today.”

During his early years as a real estate agent, Randy encountered a turning point that would shape his future endeavors. In the years leading up to the 2008 market crash, Randy foresaw the impending instability and advised his investors to hold off, while he focused solely on homeowners. Despite the short-term setbacks he faced during that period, his integrity proved to be the cornerstone of his ultimate success.

When the market crashed, Randy and his investors were ready to seize the opportunity, acquiring properties at advantageous prices. The investors that were on hold returned with their friends and family. This experience not only affirmed his instincts but also led him to establish Xpand Realty in 2009, where agents are given the freedom to shine under their own license names. “I attribute a lot of what I call success to that decision back in the ‘Foreclosure era’,” he admits.

For Randy, real estate is more than just a transaction; it is about creating homes and empowering people to build wealth, a process in which he finds immense fulfillment.

“Creating homes, wealth, and education is a passion,” Randy asserts, highlighting the driving force behind his dedication to his clients. Through Xpand Realty’s property management arm, Randy and his team manages an impressive portfolio of 500+ doors, emphasizing the significance of true passive income in the pursuit of financial freedom.

Friends, family, and coworkers unanimously describe Randy as ‘one of the good guys’ in town. He firmly believes in hard work and eschews shortcuts, asserting, “If the shortcut wasn’t a shortcut, then it would be called ‘the way’.” Randy credits much of his success to surrounding himself with kind people who share his core values, emphasizing that his mission extends beyond personal achievements to enriching the lives of others.

It was also the work ethic his father instilled in him at a young age, and the Rich Man Poor Man Theory he lived by. All throughout high school, he often helped his dad manage properties, and was tasked with collecting rent. Teaching him the concept of passive income and having your money work for you.

In a world often consumed by ambition and material pursuits, Randy’s personal mantra stands out: “Gratitude has become my new latitude and longitude. And with gratitude as my compass, I’ll never get lost.” This simple yet profound statement encapsulates Randy’s approach to both business

and life. His unwavering gratitude and appreciation for the opportunities that have come his way drive his pursuit of excellence and his commitment to serving others.

Beyond his thriving real estate career, Randy remains grounded by his commitment to giving back to the community. His involvement with organizations such as Three Square, where he helps feed those in need, reflects his compassion and dedication to making a positive impact beyond the world of real estate. He has also served as a Director for the Nevada and Las Vegas Board of REALTORS® for the past four years where he is actively working hard to protect over 20,000 local REALTORS®.



“  
My Hawaiian culture and family have created the core values that I live by today.  
”



Randy's generous spirit extends to his immediate family as well, with wife Teri, son Linken, and their beloved pet, Tank (a Shorty Bulldog), by his side through it all. When Randy's not passionately serving his clients, he finds solace in his family and the simple joys of life. His son's sports activities take center stage, and spending quality time fishing and traveling with his family brings him immeasurable happiness. Exploring new places and revisiting his cherished hometown in Hawaii allows Randy to recharge and appreciate the love and support of his family.

Randy Hatada's inspiring journey from Hilo to Las Vegas exemplifies the transformative power of hard work, integrity, and a genuine desire to create homes, wealth, and dreams. Through his unwavering commitment to his clients, his dedication to the values instilled in him by his Hawaiian culture, and his passion for helping others realize their aspirations, Randy has not only achieved remarkable professional success but has also left an indelible mark on the lives of those he has touched.



“  
Gratitude has become my  
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Written by Kendra Woodward  
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ANTHONY

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**In the world of lending, Anthony Finney is a name that stands out. With over two decades of experience in the mortgage industry, Anthony has made a significant impact on the lives of countless individuals and families looking to fulfill their dreams of homeownership through Bay Equity Mortgage. But there's more to Anthony than meets the eye. Behind his professional success lies a journey shaped by personal experiences and a genuine passion for helping others.**

Born in Oakland, California, Anthony's upbringing was marked by his father's naval career, leading the family of six to move around a lot. "I lived in Atlanta, Memphis, and New Orleans prior to coming to San Diego," he recalls. Tired of the constant change, Anthony's mom chose San Diego to settle down with his three brothers, and that's where he spent the better half of 40 years.

Right out of high school, Anthony immediately began building a name for himself in the automotive field. Starting as a technician, he eventually became an auto shop business owner, spending 15 years in the industry. Seeking a change, he transitioned into finance, joining a mortgage company. Since then, he has held various positions, such as loan processor, loan officer, account executive, branch manager, and operations manager.

Having frequently traveled to Vegas for several years, Anthony and his wife, Rachel, decided to invest in a vacation home here. As fate would have it, when Redfin acquired Bay Equity Home Loans, Anthony was presented with the opportunity to relocate and become a full-time resident. He admits, "I jumped on the opportunity to live here full-time. I love the people and the communities here."

Anthony brought with him a diverse background that provided him a unique advantage in the lending industry...

the ability to analyze borrowers' individual situations and needs, much like diagnosing automotive problems. "There is a systematic way to diagnose automotive problems that has given me the mindset to analyze borrowers' situations and their unique needs to help them get approved for the loan that is best for them."

When asked about advice for newcomers to the field, Anthony emphasizes the importance of maintaining an updated database and staying connected with everyone on it. Recognizing the power of nurturing relationships and staying informed can open doors and lead to success in the industry.

Anthony marks his decision to leave behind a flourishing career in the automotive field to pursue a future in mortgage lending as a pivotal movement in his career. Although it was a difficult and bold choice, it granted him the freedom to become a better husband and father. The newfound flexibility in his schedule allowed him to actively support his wife, who is a teacher, and engage in meaningful experiences with his children. From attending his daughter's school band performances to coaching his son's sports teams, Anthony embraced these opportunities with unwavering dedication. His decision to change careers not only transformed his professional life, but also enriched his personal life in countless ways.



In his current role at Bay Equity Home Loans, Anthony finds passion in assisting others in their pursuit of homeownership. Guiding them through the lending process, he ensures they receive the most suitable options tailored to their financial needs. His dedication to helping others achieve their dreams shines through in every aspect of his work, a skill that he thanks his grandfather for teaching him.

Despite spending limited time together, his grandfather made him feel like the most important person in the world. Leading by example, he instilled in Anthony the values of loyalty and respect, leaving a lasting impression on his character. Anthony views his grandfather as a great man, husband, father, grandfather, and great-grandfather, and is forever grateful for the lessons he imparted.

While Anthony's professional achievements and personal traits are evident from his online biography, there is one aspect of his personality that is not as widely known. Beneath his calm demeanor lies a competitive spirit. Anthony thrives on competing to aid others in accomplishing their desires and firmly believes that going the extra mile to help others ultimately makes him a better person. Even if clients have been turned down by other lenders, Anthony guides them through their next steps to reaching their goal.

Beyond his success at work, one of his most defining moments was becoming a father. Prior to this, he confesses to living somewhat of a self-centered existence.

However, the arrival of his children transformed him into a person who values family above all else. Recognizing the precious gift of being with loved ones, he made it a priority to instill the same values in his kids. This shift in perspective greatly influenced his personal growth and character.

When Anthony is not working, he cherishes spending quality time with his family - his wife, Rachel, and their two children, Samantha and John,

along with their two dogs, Shelby and Jack. In addition to his role as a lender, after years of coaching his son through various sports, he decided to pursue officiating and now officiates football games up to the Junior College level. As Las Vegas has now become home, and is no longer their primary vacation destination, Anthony and his wife also enjoy taking cruises and frequenting warm places like Hawaii.

Anthony Finney's journey from the automotive field to becoming a dedicated lender exemplifies the power of following one's passion. Through his experience, he has learned valuable life lessons, which he imparts to others while guiding them on their path to homeownership. Anthony's dedication to his family, his clients, and his community sets him apart, making him an outstanding individual who goes above and beyond to help others fulfill their dreams.

When it comes to Anthony's character, those closest to him describe him as loyal, ambitious, passionate, knowledgeable, and above all, helpful.

He is generous with his time and possesses a genuine willingness to assist anyone in need, finding fulfillment in helping individuals achieve their dreams of homeownership, especially in these difficult times.







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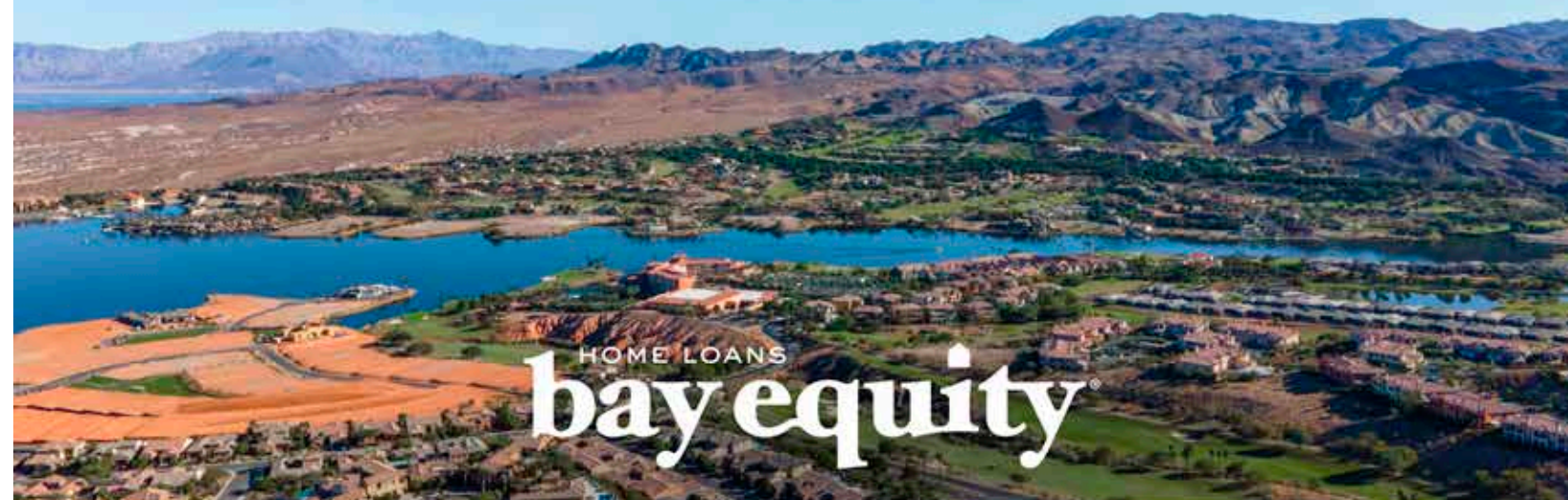


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» REALTOR® to watch

Written by Kendra Woodward  
Photography by Chernogorov Photography



# DANIEL STEWART

Empowering Lives and Making Real Estate Fun - A Journey of Personal Growth, Leadership, and Exceptional Service

A dedicated real estate agent with eXp Realty, Daniel Stewart brings a unique blend of personal experiences, leadership skills, and a passion for personal growth to his profession. Born and raised in the vibrant city of Las Vegas, Daniel's deep understanding of the local market combined with his unwavering commitment to exceptional customer service has made him a trusted advisor for those looking to make their real estate dreams a reality.

From a young age, Daniel's involvement in sports, particularly football, taught him valuable lessons in leadership and resilience. Having often been labeled as the team captain, he learned how to maintain composure under adverse circumstances, and the art of making a remarkable comeback when faced with setbacks. These experiences would later shape his approach to real estate, emphasizing the importance of perseverance and the ability to adapt to changing market conditions.

As Daniel reflects on his life's journey, he credits books as the catalyst for his personal growth. He cites Napoleon Hill's "Think and Grow Rich" as a powerful influence and his attendance at PSI seminars as a transformative experience in his pursuit of personal development. Daniel shares, "It's had a huge impact on my life as far as taking responsibility and shifted my paradigm...and you know, just thinking outside the box and creating a vision for myself and things like that."

Following his college years at UNLV, Daniel ventured into the service industry, where he learned the importance of treating people well and providing exceptional service. However, his thirst for knowledge and personal growth led him down a path of entrepreneurship. Drawing inspiration from books like "Breaking the Habit of Yourself," embracing spirituality through meditation, and leveraging his experience in the service industry, he embarked on various business ventures.



A defining moment for Daniel happened during his 20's, remarking that he was partying a lot and had just started delving into reading. It made him become more self aware and question the people he was surrounding himself with. Shortly afterwards, while driving to attend his father's birthday party, he was involved in a rollover car accident and that was the final push for him to really reassess his life and realize how precious each moment was. As he recalls, "I think that was one really defining moment that just made me get serious about life and take a serious look around, and it made me think about if I were to leave today what kind of impact would I have left."

Daniel's entrepreneurial spirit eventually led him to starting a successful mobile detailing business. Along the way, he surrounded himself with mentors and coaches who guided him towards personal and professional success. "I love being a REALTOR® because I get to help people make their dreams come true and build wealth through the real estate vehicle," he beams.

Daniel's focus lies in effective communication and exceeding clients' expectations. As he shares, "I strive to go above and beyond people's expectations every single time...I'm really focused on making the business fun for both myself and clients, while aligning myself with the people I want to work with."



“

I love being a REALTOR®  
because I get to help people  
make their dreams come true.

”



Driven by his strong sense of empathy and desire to make a difference, Daniel actively contributes to his community. He volunteers extensively with the Just One Project, an organization dedicated to providing food to those in need. Daniel and his friends also founded the SOUP squad (Show Out Under Pressure), where they serve the homeless, organize back-to-school drives, donate clothes, contribute to keeping the streets clean and much more. His commitment to giving back exemplifies his dedication to making a positive impact beyond the realm of real estate.

At home he enjoys spending time with his family, girlfriend and their little Staffordshire Bull Terrier. When he has free time he likes to hang out with friends, golf, play sports (basketball and pickleball), read, meditate, go to the gym, and is admittedly a major foodie.

Daniel's journey is a testament to his unwavering dedication to personal growth, leadership, and exceptional service. "Every adversity, every failure, and every heartache carries with it the seed of an equivalent or a greater benefit," is a quote he holds dear to his heart. With a deep understanding of the Las Vegas market and a genuine passion for helping others, Daniel goes above and beyond to make the real estate experience enjoyable and empowering for his clients. His focus on effective communication, exceeding expectations, real estate education, and aligning himself with like-minded individuals sets him apart in the industry.



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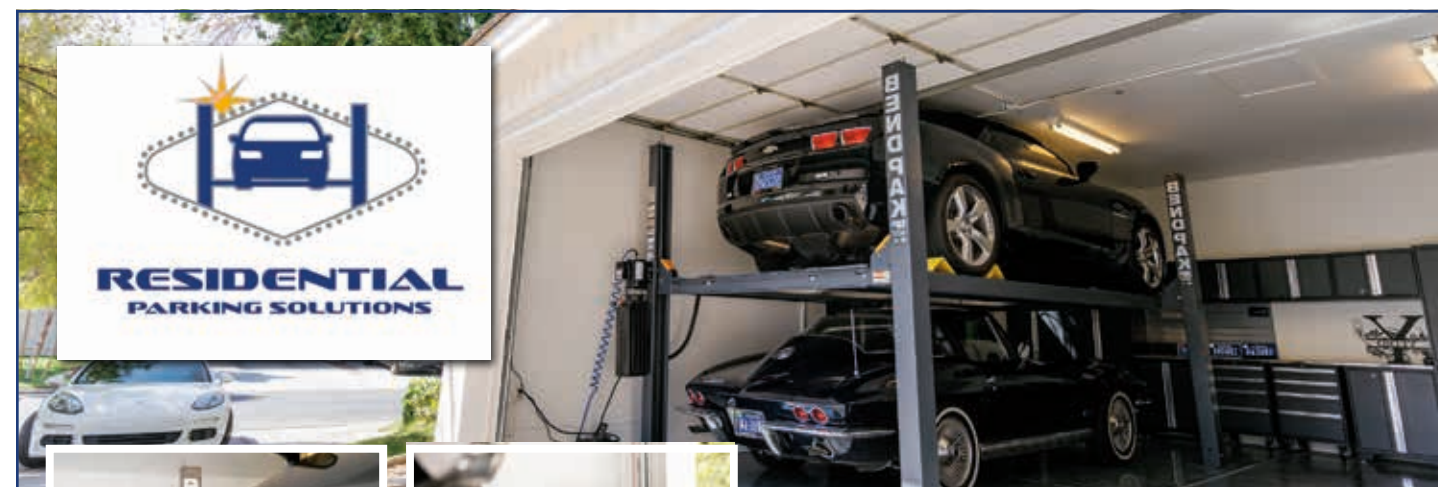


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» REALTOR® life  
Written by Kendra Woodward  
Photography by Chernogorov Photography

# Brenda Beltran

*A Journey of Empowerment and  
Holistic Success in Real Estate*

In the realm of real estate, Brenda Beltran is a multifaceted professional who seamlessly blends her diverse experiences to provide exceptional service to her clients. Born in Juarez, Mexico, Brenda's upbringing took her to various locations, including Wyoming, Denver, Vegas, and Mexico. She explains, "My parents were nomads and I went to I don't know how many different schools...maybe 15?"

Her journey from modeling and beauty pageants to becoming a professional makeup artist, and ultimately finding her passion in real estate and holistic coaching, has shaped her into the dynamic and compassionate REALTOR® she is today. "I love to help people to see the possibility of financial freedom, and

educate them about passive income using real estate as a tool," she says. "I guess self development in general is a passion of mine."

After moving to Vegas with her husband at the time, following her parents, Brenda embarked on a journey of self-discovery and growth. She learned a lot about herself over the years and while her second marriage was beginning to disintegrate, she jokingly admits that they





tried really hard to keep their marriage afloat, opting to attend therapy for six years and they almost became therapists themselves. They even ended up becoming coaches and that really served who Brenda has become as a person.

“That really changed my mindset and perspective in life,” Brenda admits. “You learn how to shift from other people’s perspective, and that removes some drama from your life. The best times I had in that relationship was a reason I got answers in life.” This experience not only changed Brenda’s mindset and perspective on life, but also equipped her with invaluable skills to navigate relationships and remove unnecessary drama in her job.

Admittedly not a fan of traditional schooling, Brenda has always had an insatiable thirst for knowledge. From modeling and beauty pageants to becoming a professional makeup artist (working for Chanel and Estee Lauder), her curiosity and desire to learn have been constant companions on her journey. Her interest in coaching and holistic approaches, particularly in health and nutrition, has shaped her passion for self-development and empowering others.

As Brenda ventured into the world of real estate, she encountered unanticipated challenges. The emotional toll of witnessing clients achieving their dream homes often left her feeling overwhelmed with joy. However, through personal growth and learning how to harness her emotions, Brenda

discovered the power of maintaining a strong ethical foundation and guiding her clients with unwavering values.

“You have to learn how to detach,” She says. “Once you learn that it’s a piece of cake. Your emotions will ruin a transaction until you get a hold of them.” Through that, Brenda has become a better real estate agent, providing a seamless experience even in challenging transactions. “Everyone says I’m a good negotiator and I’m tough,” she admits. Except when it comes to her eight year old. “But even when they say no or talk back, it’s beautiful, because it means they are learning to negotiate and think for themselves. It’s always important to allow their personalities to come out.”

For Brenda, her most defining moments have been centered around her children and her love for travel. Becoming a parent transformed her life, as she prioritizes her children above all else. But it has been her time spent traveling that has most broadened her mindset and challenged her preconceived notions. She likes to say she doesn’t take vacations...she travels. Observing cultural differences, such as the celebration of death or the reverence for women in other countries, has shaped her perspective and taught her valuable lessons about humanity.

Brenda draws inspiration from various sources, but one individual who has made a significant impact on her life is Raymons “Ray” Dalio. The billionaire investor amassed an entire empire around him through managing hedge funds. As the Co-Chief Investment

Officer of Bridgewater Associates, which he founded in 1975, Ray still managed to center his life around his family. Admiring his balanced approach to life, particularly his dedication to family and success, Brenda aspires to achieve a similar harmony in her own journey. She believes that true success lies not only in professional achievements, but also in building strong connections with loved ones.

Brenda is also an advocate for charitable causes and supports St. Jude as often as she can. “That was my platform as Miss Nevada in 2016, because they truly help the families of these poor kids that are going through something so hard.” Additionally, she hosts a live TV show called “The Wheel of Life,” which serves as a tool for changing perspectives and outlooks, empowering individuals to oversee their lives and unlock their full potential.


In both her personal and professional life, Brenda finds strength in her family and three children Larisa, Camila, and Kendra. They all form a tight-knit unit that supports and inspires one another. Alongside her friend circle, Brenda actively explores wellness practices such as yoga, biking, CMS masks, oxygen masks, IV drips, and red light therapy. Her passion for biohacking and holistic well-being manifests in her constant quest for optimal health and wellness.

Brenda Beltran’s journey in real estate is a testament to her unwavering determination, adaptability, and passion for personal growth. From her diverse background to her commitment to helping others achieve financial freedom, Brenda is redefining the role of a real estate professional.

“ I love to help people to see the possibility of financial freedom, and educate them about passive income using real estate as a tool.







►► REALTOR® life

Written by Kendra Woodward  
Photography by Chernogorov Photography

# Sherry

## “Strut”

### STROTHERS

A Journey of Determination and  
Growth in the Real Estate Industry

Sherry “Strut” Strothers is a rising star in the real estate industry who has made significant strides in just two short years. Born and raised in Chicago, Illinois, Sherry’s early life experiences shaped her character and fueled her determination to seek a better future.

From her time in the Navy to facing personal challenges, Sherry’s resilience and unwavering work ethic have propelled her towards success in the dynamic world of real estate.

Reflecting on her formative years in Chicago, Sherry recalls the hardships she witnessed and her unwavering desire for a better life. “With the hard life that I was living, the crimes and the drugs and everything, I just knew that wasn’t the future that was meant for me. Like, I knew that it wasn’t for me, there had to be something better than what I was experiencing,” she reflects.

At 19, Sherry joined the Navy, where she learned and mastered her problem-solving skills and developed a tenacious attitude. “During that time I learned problem solving and I learned to embrace ‘the suck,’” she jokes. “I learned the ability to just put my head down and keep working and moving forward, and not being concerned about what’s going on around me and just deal with it.” This mindset became instrumental in her later endeavors and remains a pillar of her success.

After retiring from the Navy in 2016, Sherry explored different career paths, including working as a government contractor and motivational speaker. However, the COVID-19 pandemic provided her with an opportunity for self-reflection. Yearning for flexibility, autonomy, and the ability to reap the rewards of her hard work, Sherry turned to real estate. “The only way it was going to work for me was for it to work on my own time,” she says. Her decision proved to be a turning point, aligning her passion for helping others with the fulfilling nature of the real estate industry.

Sherry’s personal experiences, including a challenging divorce and financial constraints, taught her the importance of self-reliance. But even the most traumatic experiences in Sherry’s life lead to realizations and epiphanies. As she recalls, the time she spent raising her son after a distressing divorce, where she was put through a tremendous financial bind, would become the catalyst to her never wanting to be reliant on someone

else to keep her afloat. Determined never to be reliant on someone else for her well-being, she embarked on a journey of personal and professional growth. Looking back, if she had the opportunity to do so, she admits she would advise her younger self to simply trust in her abilities and try things without fear of failure.

For Sherry, the most rewarding aspect of her real estate career is witnessing the transformation of her clients’ lives. “Once we get to the end of the transaction and I give the keys to the new homeowner, that is what makes it all worthwhile,” she shares. “It might sound cheesy, but it’s genuinely true, I really enjoy the turnover process.” She particularly cherishes helping veterans fulfill their dreams of homeownership, emphasizing her specialization in assisting the military community. Sherry’s dedication and passion shine through as she recounts the story of a veteran whose dream of owning a home seemed unattainable until she guided them through the process.

Sherry’s journey in the real estate industry has taught her several valuable lessons. In everything she does, Sherry abides by the motto “Persistence overcomes resistance.” Her drive, combined with her unwavering commitment to her clients, has propelled her towards success in the real estate industry.

Reflecting on her early experiences, she emphasizes the significance of finding the right mentor. “Scofield Realty was the perfect fit for me because I was assigned a mentor that I could call whenever I needed help or guidance,” she explains. “I initially thought of the broker as my ‘boss’ and I only interviewed with the brokerage that was attached to the real estate school I attended. I approached it as a job interview and was more or less asking the broker if he would accept me.” She continues, “What I needed was a mentor. I wasn’t having a hard time finding clients, because I used to be a very successful Navy Recruiter and I wasn’t afraid to approach people. My problem was that I didn’t know what to do when they said yes.”

Persistence  
overcomes  
resistance.



“Once we get to the end of the transaction and I give the keys to the new homeowner, that is what makes it all worthwhile.”



While Sherry remains devoted to her real estate career, she eagerly anticipates the opportunity to strike a better work-life balance in the coming years. And while her son is married and out of the house, she spends time with him often to dote on her two grandchildren. She also mentions she's too busy to maintain responsibility for an animal, but jokingly boasts that she has grandkitties and enjoys watching reality TV (admittedly it's a guilty pleasure of hers). As well as frequenting outdoor concerts.

Her passion for veterans and military causes is highlighted by her commitment to giving back

through monetary donations. And while physical volunteering is challenging due to her busy schedule, her contributions make a meaningful impact on the causes she holds dear.

Sherry's remarkable journey in the real estate industry is a testament to her unwavering determination, resilience, and genuine passion for helping others. From her early experiences in Chicago to her time in the Navy and her subsequent career transitions, Sherry has grown into a real estate professional who finds immense joy in guiding her clients towards their dreams.





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➤ REALTOR® on the rise

# Angela O'Hare

*Building Connections and Guiding Dreams  
in the Las Vegas Real Estate Scene*

Written by **Kendra Woodward**  
Photography by **Chernogorov Photography**

Angela O'Hare is a REALTOR® with a passion for peace, niche expertise, and community exploration. In the fast-paced world of real estate, where numbers often dominate conversations, there are exceptional individuals who infuse a touch of humanity into their profession...Angela is one of those people.

“ You really have to hustle, but I love what I do and I wouldn't change it for anything.





As the dynamic force behind Home Realty Center and leader of The O'Hare Team, Angela has a stellar track record, a niche-focused approach, and an unwavering commitment to providing her clients with exceptional service. In 2022 she, alone, completed 40 transactions with over \$29M in sales and with her team they totaled 49 transactions and over \$34M in sales!

Born in Germany and raised in various locations due to her father's military service, Angela's upbringing was marked by diverse cultural experiences. However, it was her time in Alabama throughout her college career that had a profound impact on her personal growth. As a devoted follower of the Grateful Dead, Angela's exposure to their music and philosophy shaped her into a peaceful and grounded individual, free from unnecessary stress.

After obtaining her degree in Psychology, Angela returned to her parents' hometown of Las Vegas, where she has been an integral part of the community for the past three decades. Armed with over 20 years of management experience in the retail industry, Angela's background in sales and customer service laid a solid foundation for her seven year career in real estate.

Angela's journey as a real estate agent took a defining turn when she discovered the power of YouTube and the art of creating niche-specific videos. The newfound discovery broke her free from the stigma that you had to always be knocking on doors and cold calling people in order to gain leads. By focusing on specific areas of interest and providing valuable insights, Angela was able to attract more leads and better serve her clients. Her "aha" moment came when she realized that being more focused on specific areas allowed her to connect with clients on a deeper level, resulting in improved customer satisfaction.

"The funny thing is, people tell you you're gonna have so much freedom, but you really don't. You have to be on call 24/7," Angela admits. "It's not as easy as everyone makes it out to be. You really have to hustle, but I love what I do and I wouldn't change it for anything."

For Angela, embracing the digital world and harnessing its potential has been a game changer. "I'm here to educate people on the different neighborhoods," she beams. By growing her YouTube channel as "Your Favorite Las Vegas REALTOR®" and developing a user-friendly website that showcases neighborhood-centric information, Angela has positioned herself as an educator and guide for prospective homeowners in the Las Vegas Valley and has set herself apart in the real estate landscape. "I love helping my clients find their dream homes in the Las Vegas Valley," she says and adds that she specializes in the Summerlin area and new construction sales.

Beyond real estate, Angela finds inspiration in the lyrics of the Grateful Dead, particularly in their words - "Once in a while you get shown the light in the strangest places if you look at it right." These words remind her to seek opportunities and find wisdom even in unexpected circumstances. She also enjoys playing tennis and practicing yoga to maintain a balanced lifestyle, and dedicates as much time as she can to her family.

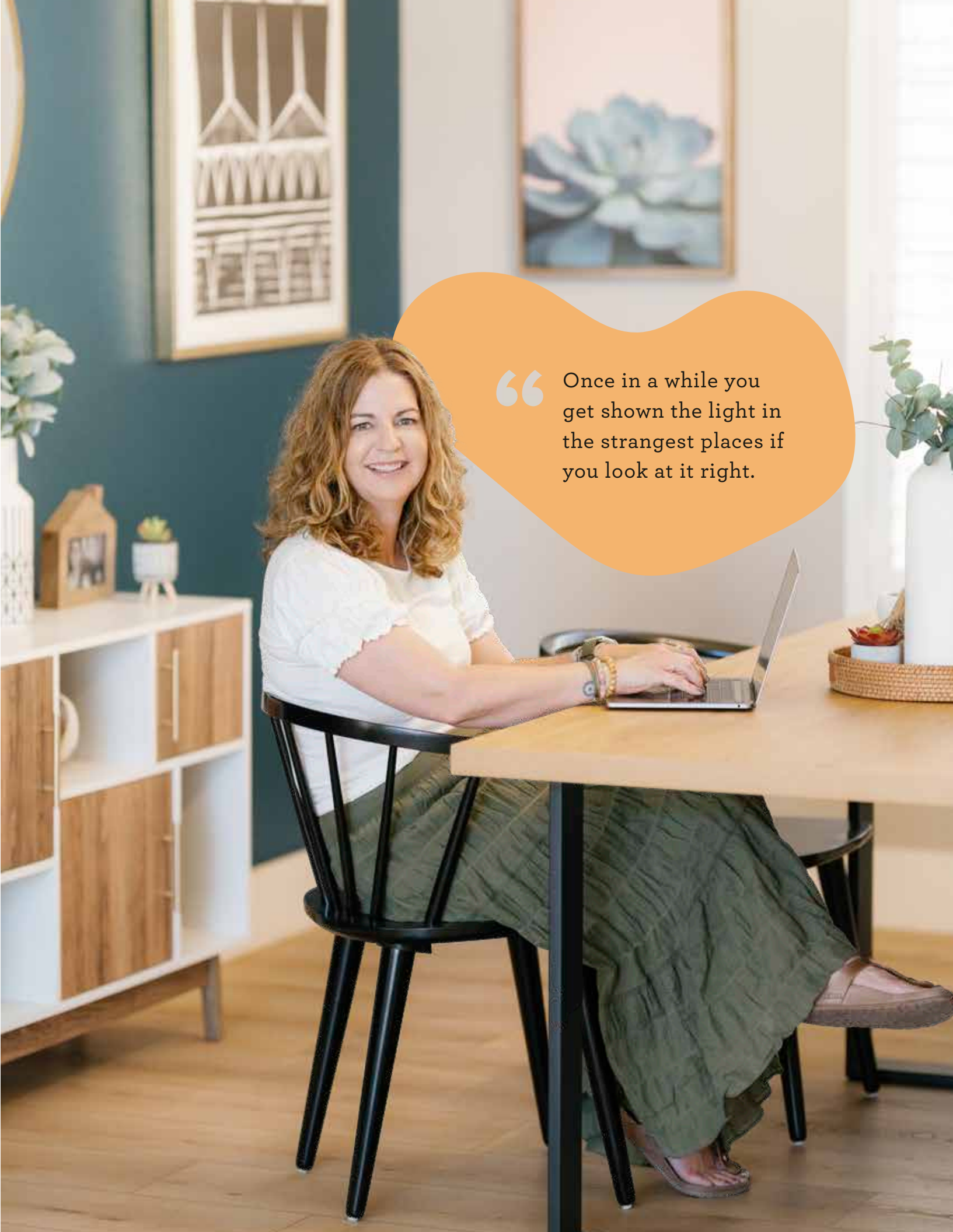
Angela's life is filled with love and joy thanks to her boyfriend, Damian, and her two children, Evan (who recently graduated from UNLV with a degree in History) and Autumn (who is currently a senior at UNLV). In addition to her family, Angela

shares her home with a lively group of pets, including two Toy Poodles, Izzy and Ozzy (13-year-old siblings), and three cats - Kai, Mochi, and Ruby. Kai and Mochi are brother tuxedo cats, which she jokingly refers to as her Gemini twins.

Angela is not your ordinary real estate agent; she is a visionary who uses her niche expertise, digital prowess, and a compassionate approach to guide her clients towards their dreams. With her dedication to providing exceptional service, Angela is not only transforming the real estate experience for her clients but also forging meaningful connections within her community.



“ Once in a while you get shown the light in the strangest places if you look at it right.”





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*Las Vegas Real Producers*

# MASTERMIND PANEL



event

Photography by Chernogorov Photography



Las Vegas Real Producers hosted the very first RP Masterminds event on Wednesday, June 14 at Bear's Best Las Vegas. The event included a lively panel discussion about current issues in the Las Vegas real estate market, moderated by Kevin Kerata of Las Vegas Real Producers. The all-star panel included local top real estate leaders George Kypreos, John Faulis, Jillian Batchelor, Aaron Taylor, and Steve Hawks. Completing the panel were Partner Panelists Jason MacDonald of High Tech Lending and Paul Mangual of WFG National Title.

The panel discussion was, in short, AWESOME. The panelists came prepared, and the discussion focused on some the most urgent and critical issues for agents in this increasingly challenging real estate market. The topics covered a wide range of subjects, including market trends, regulatory issues, prospecting, overcoming challenges, and even captivating personal stories that served as inspiration. And attendees won't soon forget some of the livelier moments of debate!

***It's worth mentioning that the night before this event, the Las Vegas Golden Knights won the city its very first Stanley Cup. Congratulations to the Golden Knights and to the***

***City of Las Vegas! Despite this event starting at 9:30am THE VERY NEXT DAY, everyone showed up! It shows that Vegas agents know how to both play hard and work hard!***

The event also provided an opportunity to raise funds for Love Justice International, an organization dedicated to combating human trafficking around the globe. The Mastermind event opened with a brief overview of the organization's critical work-- intercepting and rescuing individuals from human trafficking situations. Las Vegas Real Producers supports this cause by donating 100% of the net proceeds from our events to Love Justice. As the panelists learned about this great organization, they decided to match our donation from this event! Thank you to George, John, Jillian, Aaron, and Steve for your generosity! To learn more about the fight against human trafficking, please visit [www.LoveJustice.ngo](http://www.LoveJustice.ngo).

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