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TOP 150
STANDINGS

COVER STORY:

Priya Sangtani with **Comey & Shepherd Realtors**

TOP PRODUCER:

Meet **Kara Whitesell** with **eXp Realty**

ON THE RISE:

Pamela Socha with **Keller Williams Pinnacle Group**

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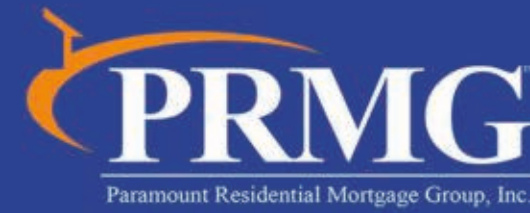
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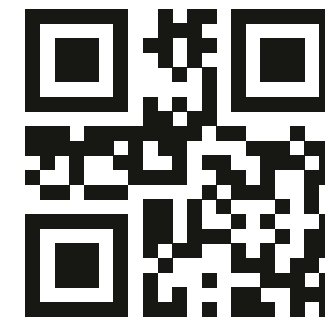


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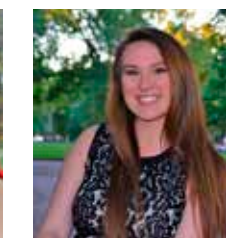
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▶▶ cover story

By Elizabeth McCabe

Photo Credit: Krista Silz of Cincy Photo

Priya Sangtani

of **Comey & Shepherd REALTORS®**

Leading the Way in Real Estate

In the fast-paced world of real estate, there are few professionals who truly stand out for their unwavering dedication, integrity, and commitment to client satisfaction. One such standout is Priya Sangtani, a seasoned agent with **Comey & Shepherd REALTORS®**. With 18 years of experience under her belt, Priya has built a thriving career based on trust, genuine connections, and a passion for helping clients achieve their dreams. With 17 million in sales last year, she is making her mark in Cincinnati real estate.

Originally from Mumbai, India, she came to the United States with her husband Hareesh and son Monish in 1998. “We have been in Cincinnati ever since,” smiles Priya.

From Stay-at-Home Mom to Successful Agent

Before embarking on her real estate journey, Priya devoted several years to being a full-time stay-at-home mom, experiencing the joy of raising her children and taking them to the park, library, and play dates. Those precious years spent with her kids are etched in her heart, and she fondly recalls, “Those were the best years of my life.”

However, the desire to be involved in business and her passion for customer service sparked a new path for Priya. She shares, “I had a part-time job as a sales associate at Dillard’s, which was not only my first job but also one that I thoroughly enjoyed. I loved interacting with people and being in customer service.” This experience, coupled with her longing for freedom and flexibility, led Priya to explore the world of real estate.

“When I got my license, my son was 9 and my daughter was only 3,” she reflects. “With real estate, I was able to pursue a career in business while still being able to take care of my kids. Real estate was the right fit for me.” She adds, “The support I have received from my husband has been an invaluable and integral part of my journey.”

Overcoming Challenges and Building a Thriving Career

Starting a real estate career from scratch presented numerous challenges for Priya. With no prior experience or established connections, she faced an uphill battle. Balancing the demands of raising two young children, managing household tasks, and working a part-time job at Dillard’s left little time to dedicate to building her real estate career. Furthermore, in an era before the prevalence of social media, self-promotion posed a unique challenge.

Undeterred by these obstacles, Priya took proactive steps to establish herself in the industry. After building a new home in Mason, Ohio, she found herself immersed in the real estate world. The home buying process ignited a passion within her, and she realized that real estate was the perfect career for her entrepreneurial spirit.

Determined to make her mark, Priya took the initiative to visit model homes and actively engage with potential customers by distributing her business cards. It wasn’t long before she received her first lead, which resulted in a successful sale. Eager to generate more leads, Priya started posting flyers in local grocery stores and gradually began receiving inquiries. Through it all, she remained committed to providing excellent customer service and being readily available for her clients, regardless of the time they reached out.



Her dedication paid off. Despite her lack of experience, Priya’s genuine approach and commitment to outstanding service built trust with her clients, leading to a steady stream of referrals. These referrals became the foundation of her business and propelled her towards success. In 2012, Priya made the decision to quit her part-time job and focus 100% on real estate. Looking back, she reflects, “I wish I had taken that step sooner because in that year, I achieved the Circle of Excellence recognition for the first time. It marked a turning point in my career, and since then, I have not

looked back. I continue to thrive in the real estate industry.”

A Commitment to Genuine Connections and Client Satisfaction

Throughout her career, Priya has placed a strong emphasis on treating her clients like family. For her, it’s not just about closing deals; it’s about building lasting relationships based on trust, integrity, and empathy. Priya explains, “My goal in both business and life is simple: to always provide honest and transparent guidance that helps my clients grow and succeed.”



“Every sale still thrills me. The joy of informing buyers that their offer is accepted and seeing their happiness is unmatched.”

This commitment to genuine connections has not only contributed to Priya’s personal growth but has also strengthened the trust and support she receives from her clients. Whether it’s a first-time homebuyer or a seasoned investor, Priya ensures that each client receives personalized attention and tailored advice. By listening to their needs, understanding their goals, and going the extra mile, she creates a seamless experience that leaves a lasting impact.

Passionate about Her Profession
Passion is the driving force behind Priya’s success. She exudes enthusiasm

for her work, and her genuine love for what she does is evident in every interaction. Negotiating successful deals and witnessing the happiness of her clients continue to inspire her. Priya highlights, “Every sale still thrills me. The joy of informing buyers that their offer is accepted and seeing their happiness is unmatched. Similarly, when I exceed a seller’s expectations and share the news of a successful sale, it’s incredibly rewarding. These moments of happiness are contagious and truly special for me.”

Focused on Family
Beyond her professional life, Priya cherishes quality time with her

family. She believes that finding a balance between work and personal life is essential for overall well-being. Whether it’s watching movies, sharing meals, or embarking on family vacations, Priya cherishes these moments that bring her closer to her loved ones.

“We are a family of five members: myself, my husband Haresh, our son Monish, daughter-in-law Pallavi, and our daughter Riya,” explains Priya. “They all have careers in IT.” Monish is employed at Google. Pallavi works at Qualtrics and Riya is working on a degree in Computer Science at OSU.

“When my kids come to visit us, one of the things I love to do is to cook their favorite meals. It brings me immense joy to prepare dishes that they enjoy. We often go to India as a family to visit our parents and spend time with them and it’s a special time for kids to reconnect with their grandparents. Last year during our trip to India we visited the Taj Mahal. It was an incredible experience,” says Priya.

Looking Forward
Looking ahead, Priya has ambitious plans for the future. She intends to expand her business further and aims to build a team of professionals who share her commitment to exceptional service. Her goal is to create a real estate experience that exceeds clients’ expectations.
Best of all, she genuinely loves what she does. She is inspired by the words

of Albert Schweitzer, “Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.”
With her genuine love for real estate and her commitment to creating memorable experiences for her clients, Priya Sangtani is indeed a passionate real estate agent making dreams come true. She wouldn’t have it any other way.

“Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.”



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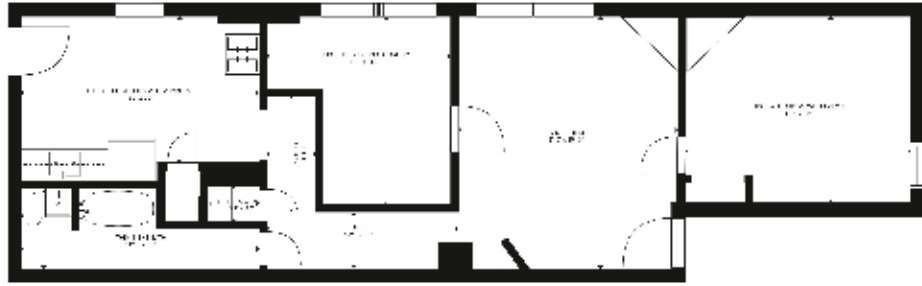
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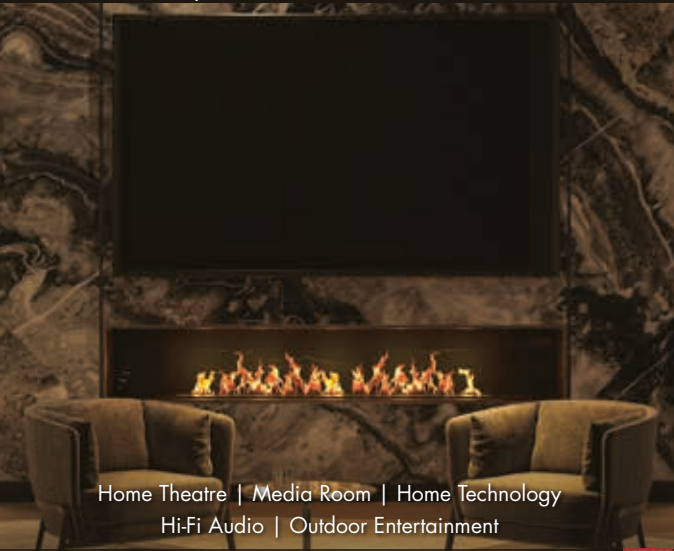
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▶▶ top producer

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meet Kara

Whitesell
WITH EXP REALTY

THE LOVE OF HER SON LED HER TO REAL ESTATE!

“Delight yourself in the Lord and He will give you the desires of the heart.” – Psalm 37:4

A woman of faith, real estate agent Kara Whitesell never saw herself getting into real estate, but never say never. In her mid-30s, she had a different plan in mind. She was a Criminal Justice grad from Georgia State University and working as a paralegal, then conceived her first and only child in Cincinnati, Ohio. Kara was living in Atlanta at the time.

“I wanted to get into criminal investigations on a state or a federal level,” says Kara. When she discovered she was pregnant with her son, she had a difficult choice to make, to stay in Atlanta or move back to Cincinnati. She now knows that she made the right decision.

She found a job working at the Hamilton County prosecutor’s office at a 50 percent pay cut. Although she was preparing to work there after maternity leave, she had a heart-wrenching realization. The prospect of leaving her infant son in daycare while she worked was emotionally overwhelming.

“I bawled my eyes out. I went back to daycare several times and he was always in the same space. Working just to pay for childcare and parking simply didn’t make sense. I picked up my son and told the daycare that I wouldn’t be back. I also emailed my boss and told him I wasn’t coming back either.”

A Better Way

Determined to maximize her time with him and ensure a stable income, Kara explored her options. Real estate emerged as a promising choice due to its income potential and the flexibility it offered.

The thought of working in real estate wasn’t entirely new to her. In 2015, she attended a holiday party at a RE/MAX office, her mother’s workplace. While surveying the room filled with older agents, she recognized an opportunity to bring a fresh perspective and energy to the industry.

“The income potential is limitless,” she says. Her best friend’s parents covered the cost of real estate classes and books. In April 2016, Kara’s son was born and she finished real estate classes at the end of that year. She then took the exam and got licensed in January 2017.

“
**Working just to
pay for childcare
and parking simply
didn't make sense.**
”

The road wasn't easy. "When I started my career, it was a grind. I was a decade removed from this city and began my career with no real training, no money, and no sphere. I think I took the hardest road possible. I was starving for training and went to every continuing education class, networking event, and 'Lunch and Learn' that I could find. The only thing that I knew where I had a slight advantage was that I knew how to promote myself."

Back in Atlanta, Kara promoted musical artists. It was easy for her to get on social media back when agents were terrified. She branded herself on social media as "Kara Your Realtor." She reflects, "I knew the power of a name because of the music business."

Soon her social media accounts gained traction and people started walking up to her and saying, "It's Kara, My Realtor." "It was awesome," says Kara.

Her first year resulted in seven transactions and in the second year it doubled. With her drive and determination, she was able to secure stability in her third year of real estate.

Best of all, she savored time with her son. "I got 2 years with my son before I had to put him in childcare," she says. Kara also was able to improve her living situation in her third year of real estate. During her fifth year, she bought a townhome in West Chester.

Giving Real Estate Her All

"I sell everywhere from Dayton to Cincinnati," says Kara. "I attract a lot of first-time homebuyers." She is thankful that she doesn't have to do Amazon or pizza deliveries to make ends meet anymore.

Some of Kara's inner circle discouraged her from a career in real estate, but Kara pressed on. She knew that she would get to a time when she wouldn't have any financial needs. "I knew it would work, but I had to put everything into it." She reflects, "This business is not easy. Sometimes licensed agents want to give up. I could have given up, but I had tunnel vision."

Her hard work paid off and she is thankful to her son. "My son is why I got into real estate." She recalls the words of wisdom given to her by an Army staff sergeant in Atlanta, "MOVE like you got a purpose in life!"

Now she realizes that real estate is her purpose and passion. "Even though we sometimes don't get paid for the work we do in this industry, I wake up with the same energy and love to do this every day."

As Kara continues to thrive and build her real estate business with eXp Realty, she remains grateful for the opportunity to do what she loves while sharing her expertise and while helping others achieve their dreams of homeownership.



“
**I knew it
would work,
but I had to put
EVERYTHING
into it.**
”



▶▶ on the rise

Written by **Elizabeth McCabe**
Photo Credit: **Brenna Smith**



P
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SOCHA

with Keller Williams Pinnacle Group

Overcoming Obstacles to Inspire and Help Others

Never give up. Pamela Socha can attest to the truth of that statement. From her childhood days, she has had to overcome adversity, starting when her family's house burned down when she was 12.

"We lost everything," she says. "Everything my parents worked for, every picture, every item that we owned. We had to live in a hotel for a while." Through this experience, having a home took on new meaning to her.

"A lot of people take it for granted when they lay their head down that they are safe and secure. I want people to find that home," she says.

Pamela's journey stands out as one of resilience, determination, and the power of helping others. From starting her own successful real estate career to overcoming numerous health challenges, Pamela has emerged as a beacon of hope and motivation. Her unwavering spirit and commitment to making a difference have propelled her to new heights, both personally and professionally.

Real Estate Career and Finding Her Why

Three and a half years ago, Pamela ventured into the real estate industry, unaware of the profound impact it would have on her life. Despite always knowing it was something she wanted to pursue, Pamela struggled to articulate her true calling. It was her oldest son, Josh Hasty, who owns a video production company and had connections with national real estate agents, who recognized her passion and encouraged her to pursue it. Inspired by her son's support, Pamela took a leap of faith, determined not to look back and regret not pursuing her dreams.

She also had the opportunity to reevaluate her life at the age of 50. "I had a fall after I turned 50," she shares. "At that time, I didn't want to be 60 and wished I had gone into real estate." This fall and the thoughtful reflection that followed was also a motivating factor on why she leapt to real estate.

Overcoming Health Challenges

Pamela's journey to success was far from easy. She faced numerous health challenges along the way, but her indomitable spirit pushed her forward. From

being diagnosed with kidney cancer at the age of 35 to enduring multiple surgeries and procedures, Pamela's strength shone through each trial. She faced diagnoses of tumors, cysts, and even a cancer scare that turned out to be a rare condition caused by a lung infection known as Histoplasmosis, requiring 2 years of medication. Despite the pain, uncertainty, and setbacks, Pamela never lost hope and continued to fight for her health.

"I've had a lot of health issues to get to the point of making the jump to real estate," reflects Pamela. Her kidney cancer started in 2005, followed by Histoplasmosis and a benign breast mass in 2013, and other health challenges.



A lot of people take it for granted when they lay their head down that they are safe and secure. I want people to find that home.

The Power of Resilience

Pamela's story reached a critical turning point when she experienced three traumatic brain injuries in less than six weeks. In 2018, a waffle iron hit her in the head at her cousin's house when she was in the pantry, resulting in a concussion. This unfortunate event was followed by another concussion 2 weeks later when a barn cat knocked a table from the rafters in the barn onto her head. Her final traumatic brain injury is when she fell flat on her face downtown while attending the Home & Garden Show, passing out while watching her husband's face go white. This injury, resulting in lots of blood, required 36 stitches to her face, and a neck injury.

"It was the worst pain," she says. The pain stemmed from her brain and Pamela had to have C4, C5, and C6 fused together. Post-op, however, was challenging. "I couldn't swallow and I knew something was wrong," she says. "My doctor kept telling me it was inflammation." When she went to get her esophagus stretched, the tragic mistake was found. The hardware used from the neck surgery had eroded through her esophagus, resulting in a life-or-death moment.

"I went to the University of Cincinnati Hospital at West Chester to the ER," recalls Pamela. "It was insane. You wouldn't believe how many teams of doctors were coming in. They were

freaking out because they didn't know what to do first. She was transported to the University of Cincinnati where she was told that only six people had undergone her surgery. Only half survived. At this time, which was during COVID, Pamela couldn't hug her kids because she had been COVID tested and she was devastated. The emotional toll was taxing. The first surgery to repair her neck was unsuccessful, requiring another surgery on March 5, 2021. From March 5 - September 23, Pamela endured nine different surgeries or procedures, resulting in a feeding tube and being unable to eat or drink for nine months, complicated by an infection that resulted in being admitted back to the ICU.



Helping people is my passion. That is the core of who I am. This is why these things happened. I went through these things to help inspire people.

"That was the only time I wanted to give up," she says, "and I was still doing real estate." Pamela had collapsed during a showing and decided to heed the words of her son Josh the day before, "You need to stop. We need you alive more than the people who need you to show homes."

Pamela realized Josh was right and decided to prioritize her health. Her unwavering spirit and the support of her loved ones propelled her forward.

A Bright Future

Today, Pamela enjoys great health, a thriving real estate business at Keller Williams Pinnacle Group, and a loving family. Reflecting upon her ordeal, Pamela says, "I was put through these things so I can help others." A believer, she knows that it was part of God's plan and purpose that she overcame the challenges that were presented to her.

"My health is great now," she says. "My business has been great. Life is good. I have zero complaints."

The mother of five sons, Pamela cherishes time with her husband John and her children: Josh Hasty, Kyle Hasty, Tony Socha, Alex Socha, and Kory Socha. Pamela is also blessed with two daughters-in-law, Lindsey Hasty and Cassie Hasty and one granddaughter, Noa Hasty.

An Inspiration

Pamela's remarkable journey is a testament to the strength of the human spirit. Her ability to overcome adversity, find her true purpose, and inspire others is awe-inspiring. She concludes, "Helping people is my passion. That is the core of who I am. This is why these things happened. I went through these things to help inspire people."

RENOVATION SELLS

Creating Instagram-Worthy Spaces, One Home at a Time!

Lisa Masys, co-owner of Renovation Sells, has always had a deep-rooted passion for real estate and home improvement. Growing up as the daughter of a successful real estate agent and furniture wholesaler, she developed a keen eye for transforming spaces. From a young age, Lisa witnessed the importance of updating homes to meet market demands. She fondly recalls her father's dedication to painting and preparing houses for sale. This early exposure laid the foundation for her lifelong love for all things home-related.

"I realized that avocado green paint and shag carpet didn't last forever," she jokes. "It is important to update the home at all times." Little efforts pay off when putting a home on the market. After all, you never get a second chance to make a first impression.

Lisa got into the real estate industry in 2014. "I started off as an accredited staging professional and then got my license in real estate," she explains. She has always had a passion for knowing that homes have a lot of potential and is determined to make properties pop with her expertise.

Transforming Outdated Spaces: The Power of Renovation in the Cincinnati Market

When Lisa and her husband, David, decided to venture into business ownership as a couple, they saw an opportunity in the Cincinnati real estate market. Recognizing the value of renovations in increasing property appeal and value, they decided upon Renovation Sells.

"We opened the doors a year ago in June," says Lisa. They are proud to service the Greater Cincinnati area.

A Reliable Partner

"We really look to partner with agents," says Lisa. "We want to be a tool in their toolbox. When they are looking to list a home for their clients, there are things that they can do to prepare the home for their market."

The process starts with a simple phone call. "We will assess their greatest needs and those that will have the best return for their investment." With a 3-4 week process, properties can be listed promptly on the market. "We know time is of the essence," says Lisa. By working with existing elements in the home, such as floorplans, updates can be made with ease. As Lisa says, "We like to keep everything in its place."



▶▶ sponsor spotlight

Written by Elizabeth McCabe
Photo Credit: Krista Silz of Cincy Photo



**Creating Beautiful, Updated Spaces:
The Renovation Sells Approach**

Renovation Sells specializes in a wide range of cosmetic upgrades that breathe new life into homes. From painting cabinets and installing new

“You never want to leave money on the table. Find an opportunity for the buyer to make as much money from their home as they possibly can.”

countertops, light fixtures, and back-splashes to updating plumbing fixtures and hardware, their team is skilled in transforming outdated spaces into modern, attractive dwellings. With a focus on kitchen updates, bathroom renovations, and flooring upgrades, they tackle all things cosmetic. They understand that most houses become outdated within 8 years, and their mission is to keep everything fresh, current, and appealing to potential buyers.

In-House Financing

Renovation Sells goes the extra mile by offering in-house financing options. Homeowners can finance projects up to \$50,000 with zero interest and no payments for six months. This unique service allows homeowners to list their properties, sell them, and use the proceeds to pay off the financing. Lisa and her team believe that homeowners

should never leave money on the table and strive to provide opportunities for them to maximize their returns. By investing in renovations, homeowners can potentially sell their homes for more and achieve a significant return on their investment.

As Lisa tells agents, “You never want to leave money on the table. Find an opportunity for the buyer to make as much money from their home as they possibly can. We share what we can do and how much they can expect for their return on investment.”

From Concept to Completion: A Meticulous Process

Renovation Sells prides itself on its meticulous process, ensuring that each project is completed to the highest standards. Lisa and her team work closely with homeowners and agents,

starting with a free proposal and consultation. They foster strong relationships and maintain open lines of communication throughout the renovation journey. With a commitment to reliability and outstanding results, Renovation Sells has become a trusted partner in the real estate industry.

Unlocking the Potential: Maximizing Home Value

Renovation Sells understands that by beautifying and updating homes, homeowners can tap into the emotional attachment people have to their living spaces. They believe in creating houses that potential buyers can envision as their dream homes. By delivering a seamless, updated, and visually appealing product, Renovation Sells aims to help homeowners achieve a 300-480 percent return on their investment. Their focus on creating Instagram-worthy spaces ensures that homes shine in listing pictures, attracting a wide range of buyers.

By working with a designer and a design board, clients can see the transformation before their very eyes. “Homes are updated, fresh and current,” says Lisa. Best of all, homes look beautiful in pictures.

Building Trust

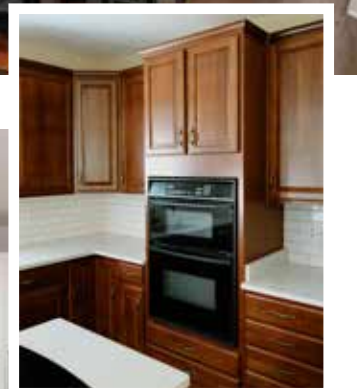
Lisa and her team at Renovation Sells prioritize building trust and



Before



Before



maintaining strong relationships. They approach their work with a service-oriented mentality, striving to make homeowners comfortable, happy, and well-informed throughout the renovation process. They value communication, reliability, and exceptional customer service. Whether it's answering questions, providing advice on wall colors, or offering guidance on design

choices, Renovation Sells is committed to being a reliable and knowledgeable resource for real estate agents and homeowners alike.

To learn more about Renovation Sells and their services, visit their website at renovationsells.com/cincinnati and discover how Lisa Masys and her team can help you unlock the full potential of your listing.

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- June 30 as of July 12th, 2023 at 12:12PM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	50	\$70,455,754
2	Scott A. Oyler	Coldwell Banker Realty	110	\$67,213,183
3	Brittney Frietch	BF Realty	103	\$38,398,040
4	Andrew Gaydosh	eXp Realty	95	\$32,508,221
5	Shelley Miller Reed	Coldwell Banker Realty	44	\$30,551,450
6	Ragan McKinney	Ragan McKinney Real Estate	136	\$30,118,995
7	Rick J. Finn	Coldwell Banker Realty	70	\$28,026,180
8	Amy Hackett Roe	Coldwell Banker Realty	41	\$27,324,350
9	Megan S. Stacey	Coldwell Banker Realty	53	\$27,312,893
10	Adam G. Marit	Real Link	72	\$26,223,167
11	Heather R. Herr	Private Real Estate Collection	65	\$25,898,012
12	Walter B. Gibler	Coldwell Banker Realty	66	\$24,592,751
13	Peter D. Chabris	Keller Williams Seven Hills Re	104	\$23,890,055
14	Daniel Baron	Keller Williams Advisors	71	\$22,630,243
15	Andrea DeStefano	Sibcy Cline	32	\$21,344,817
16	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	54	\$21,302,930
17	Lynn M. Schwarber	Comey & Shepherd	40	\$20,565,030
18	Michael C. Hinckley	Coldwell Banker Realty	34	\$20,045,638
19	Bob Dorger	Comey & Shepherd	28	\$19,891,231
20	Linda T. Destefano	Sibcy Cline	30	\$19,182,648
21	Kevin E. Hildebrand	eXp Realty	50	\$19,089,855
22	Heather C. McColaugh	BF Realty	52	\$19,067,114
23	Michael L. Murtland	Comey & Shepherd	45	\$18,641,972
24	Kelly Pear	Comey & Shepherd	25	\$18,343,015
25	Holly Finn	Coldwell Banker Realty	42	\$18,294,045
26	Rakesh Ram	Coldwell Banker Realty	44	\$17,815,390
27	Sue S. Lewis	Sibcy Cline	37	\$17,701,410
28	Timothy J. Mahoney II	Sibcy Cline	15	\$17,433,588
29	Alexander Schafers	Re/Max United Associates	60	\$17,037,636
30	Robert Hines	Coldwell Banker Realty	24	\$17,000,233
31	Tiffany B. Allen-Zeuch	Sibcy Cline	28	\$16,930,315
32	Jack C. Hinckley	Coldwell Banker Realty	29	\$16,865,094
33	Robbie Dorger	Comey & Shepherd	21	\$16,636,831
34	Amy L. Markowski	Real Brokerage Technologies	71	\$16,274,135

TOP 150 STANDINGS

Individuals | By Volume Jan 1- June 30 as of July 12th, 2023 at 12:12PM

Rank	Name	Office	Total	Volume
35	Deborah A. Martin	Keller Williams Advisors	22	\$16,013,106
36	Cindy J. Shetterly	Keller Williams Distinctive Re	54	\$15,345,000
37	Christopher Holtman	Real Link	43	\$15,033,315
38	Heather M. Stallmeyer	Coldwell Banker Realty	28	\$14,876,616
39	Tom Deutsch Jr.	Coldwell Banker Realty	65	\$14,787,801
40	Chris R. Waits	Sibcy Cline	38	\$14,553,485
41	G. Tyler McConnell	Comey & Shepherd	38	\$14,513,472
42	Jason Reynolds	Re/Max Alpha Real Estate	36	\$14,399,400
43	John M. Bissman	Keller Williams Pinnacle Group	41	\$13,711,501
44	Sandra L. Peters	Comey & Shepherd	13	\$13,520,486
45	Ronald A. Bisher	Coldwell Banker Realty	42	\$13,238,975
46	Jessica K. Lieberman Jones	Sibcy Cline	8	\$13,227,000
47	Ryan Lara	eXp Realty	39	\$13,005,200
48	Micha Gleisinger	Comey & Shepherd	22	\$12,915,250
49	Robert J. Mahoney	Sibcy Cline	17	\$12,571,501
50	Angelo M. Pusateri	Comey & Shepherd	14	\$12,366,181

Rank	Name	Office	Total	Volume
51	Kimberly K. Mansfield	Keller Williams Advisors	48	\$12,251,350
52	Jennifer L. Day	Re/Max Preferred Group	87	\$12,169,693
53	Flor D. McNally	Keller Williams Advisors	48	\$12,073,700
54	Jamie Gabbard	Comey & Shepherd	39	\$11,930,611
55	Andrew H. Homan	Coldwell Banker Realty	20	\$11,706,900
56	Tina A. Burton	Sibcy Cline	34	\$11,669,950
57	Mike Hildebrand	eXp Realty	32	\$11,632,305
58	Brian P. Leisgang	Keller Williams Advisors	31	\$11,460,675
59	Lee G. Robinson	Robinson Sotheby's Internat'l	12	\$11,347,900
60	Molly Eynon	Coldwell Banker Realty	30	\$11,130,790
61	Sue Andrews Wahl	Comey & Shepherd	39	\$11,094,950
62	Mary Clare Baden	eXp Realty	29	\$11,070,952
63	Keith T. Taylor	Comey & Shepherd	34	\$10,891,700
64	Heather Alley	Keller Williams Community Part	22	\$10,888,800
65	Evan Johnson	Cutler Real Estate	29	\$10,828,900
66	Scott T. Ferguson	Keller Williams Advisors	33	\$10,816,700
67	Sara E. Limper	Coldwell Banker Realty	29	\$10,804,790
68	Austin R. Castro	Coldwell Banker Heritage	24	\$10,662,300
69	Maura K. Cagney-Tipton	Coldwell Banker Realty	34	\$10,578,150
70	Helena F. Cameron	Sibcy Cline	26	\$10,510,577
71	Patrick J. Cagney	Coldwell Banker Realty	38	\$10,494,500
72	Janelle A. Sprandel	Comey & Shepherd	30	\$10,477,013
73	Sarah A. Woody	Keller Williams Advisors	29	\$10,469,570
74	Sue M. Miller	Comey & Shepherd	36	\$10,464,950
75	James E. Pitzer III	Coldwell Banker Realty	26	\$10,457,800
76	Richard Davey	Comey & Shepherd	33	\$10,446,700
77	Donald M. Johnson	Cutler Real Estate	29	\$10,443,800
78	Chris Nicholson	Comey & Shepherd	7	\$10,300,000
79	Rebecca A. Messenger	Comey & Shepherd	15	\$10,293,095
80	Regina M. Hamilton	Sibcy Cline	36	\$10,207,700
81	Robert DiTomassi	Comey & Shepherd	19	\$10,183,824
82	Jon A. DeCurtins	ERA Real Solutions Realty	23	\$10,168,800
83	Anna S. Bisher	Coldwell Banker Realty	29	\$10,166,200
84	Lesli D. Norris	Coldwell Banker Realty	31	\$10,076,600

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Rank	Name	Office	Total	Volume
85	Molly E. Blenk	Comey & Shepherd	30	\$9,918,300
86	Maureen D. Pippin	Sibcy Cline	6	\$9,812,000
87	Robert R. Smith	Coldwell Banker Realty	48	\$9,809,374
88	Gina A. Dubell-Smith	eXp Realty	22	\$9,747,400
89	Laura Wogen	Coldwell Banker Realty	13	\$9,653,400
90	Paige von Hoffmann	Coldwell Banker Realty	12	\$9,524,000
91	Tyler R. Minges	Huff Realty	51	\$9,499,600
92	William Draznik	Coldwell Banker Realty	25	\$9,253,170
93	Jill O. Ferguson	Keller Williams Advisors	27	\$9,235,300
94	Christopher Dohrmann	Sibcy Cline	9	\$9,180,000
95	Missy B. Friede	Century 21 Thacker & Associates	28	\$9,123,550
96	Jon L. Bowling	Re/Max Preferred Group	28	\$9,090,341
97	Elizabeth Gerbus Akeley	Comey & Shepherd	22	\$9,088,600
98	Sheryl D. Buechly	Key Realty	24	\$9,059,900
99	Jackie Quigley	eXp Realty	16	\$9,016,933
100	Diane Tafuri	Sibcy Cline	15	\$8,980,298

Rank	Name	Office	Total	Volume
101	Beth A. Bokon Onthank	Sibcy Cline	13	\$8,965,300
102	Lisa McCarthy	Coldwell Banker Realty	32	\$8,937,354
103	Kathy J. Kramer	Star One Real Estate	16	\$8,926,200
104	Lanxi J. Song J	Keller Williams Seven Hills Re	22	\$8,874,775
105	Robert F. Stephens	Comey & Shepherd	12	\$8,872,500
106	Heather S. Kopf	Kopf Hunter Haas	15	\$8,842,000
107	Mitchell Ram	Coldwell Banker Realty	17	\$8,835,400
108	Nick G. Guetle	Cincinnati Boardwalk	28	\$8,826,200
109	Michelle E. Hudepohl	Coldwell Banker Realty	15	\$8,742,000
110	David D. Dawson	Sibcy Cline	14	\$8,734,502
111	Ingrid K. Likes	Coldwell Banker Realty	16	\$8,616,300
112	Patrick Lach	Sibcy Cline	10	\$8,615,000
113	Tim Cottrill	Sibcy Cline	50	\$8,572,700
114	May Xuemei Wu	Comey & Shepherd	18	\$8,568,545
115	Ryan S. Riddell	Keller Williams Community Part	38	\$8,533,600
116	Denise L. Gifford	Keller Williams Advisors	30	\$8,527,750
117	Celia B. Carroll	Sibcy Cline	13	\$8,376,885
118	Oscar A. Asesyan	Coldwell Banker Realty	17	\$8,362,900
119	Eric Surkamp	Comey & Shepherd	15	\$8,248,413
120	Robert M. Collins	eXp Realty	25	\$8,226,222
121	Courtne' C. Brass	Coldwell Banker Realty	21	\$8,179,315
122	Monika Deroussel	eXp Realty	23	\$8,175,900
123	Nikki M. Hayden	Private Real Estate Collection	18	\$8,166,200
124	Elizabeth Waits	Sibcy Cline	23	\$8,164,785
125	James Hurtubise	Keller Williams Advisors	35	\$8,126,650
126	Scott Baker	Coldwell Banker Realty	18	\$8,037,441
127	Jeri O'Brien-Lofgren	Sibcy Cline	20	\$8,015,300
128	Julia Packer P. Wesselkamper	Coldwell Banker Realty	18	\$8,010,940
129	Debra LaFrance	Re/Max Preferred Group	14	\$8,006,011
130	Jessica Bauer	Comey & Shepherd	27	\$7,967,700
131	Brandi N. Howell	NavX Realty	34	\$7,918,100
132	Mark Schupp	Star One Real Estate	30	\$7,878,800
133	Mindy Baumann	eXp Realty	11	\$7,871,400
134	Rick A. Hoeting	Hoeting, Realtors	20	\$7,861,209

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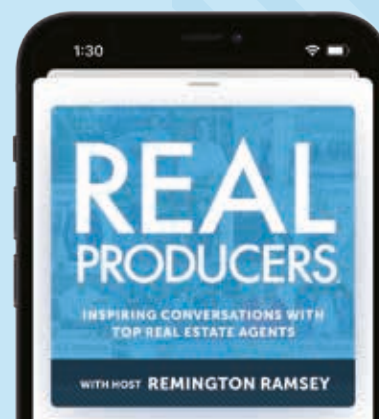
Individuals | By Volume Jan 1- June 30 as of July 12th, 2023 at 12:12PM

Rank	Name	Office	Total	Volume
135	Cheryl A. Ferry	Keller Williams Advisors	22	\$7,852,250
136	Beth A. Brown Ciul	eXp Realty	25	\$7,758,300
137	Michael W. Jordan	Jordan, Inc	23	\$7,732,900
138	Jeanne M. Rieder	Hoeting, Realtors	32	\$7,700,200
139	Denise Y. Koesterman	Keller Williams Advisors	18	\$7,674,720
140	Barbara J. Browning	Coldwell Banker Realty	18	\$7,643,250
141	John M. Durso	Comey & Shepherd	25	\$7,642,850
142	Brandi N. Srader Schildmeyer	Keller Williams Pinnacle Group	17	\$7,536,550
143	Suzette E. Waugh	Comey & Shepherd	9	\$7,460,431
144	Maureen Lintz	Coldwell Banker Realty	17	\$7,427,616
145	Miranda Biedenbarn	Comey & Shepherd	56	\$7,402,185
146	Lindsay Spears	Re/Max Incompass	29	\$7,377,715
147	Elizabeth C. Heubi	Coldwell Banker Realty	13	\$7,335,500
148	Ugandhar Garapati	ERA Real Solutions Realty	17	\$7,207,359
149	Anne V. Bedinghaus	Coldwell Banker Realty	25	\$7,193,599
150	Hossam Elsayed	Emerald Home Advisors	25	\$7,191,800

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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