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# TABLE OF CONTENTS

	<b>06</b> Preferred Partners		<b>10</b> On The Rise: Sydney Morales		<b>16</b> Featured Agent: Jeff Boyle
	<b>22</b> Cover Story: Mahoney Team		<b>30</b> Sponsor Spotlight: IPA Inspections		<b>35</b> Top 150 Standings (Volume)

 If you are interested in contributing or nominating Realtors for certain stories, please email us at [patrick.braddick@realproducersmag.com](mailto:patrick.braddick@realproducersmag.com).

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“

I LOVE HELPING PEOPLE AND CONNECTING WITH THEM. SOME PEOPLE MAKE A HOME PURCHASE A FEW TIMES IN THEIR LIVES. I MAKE SURE THAT THE PROCESS IS SMOOTH FROM THEM.”

”

“My mom has been a REALTOR® for 15 years,” says Sydney Morales. Her father entered real estate five years ago. Sydney has childhood memories of tagging along with her mother for showings. Now she has joined them on Team Morales, making a mark in real estate in the greater Cincinnati Area for Coldwell Banker Realty.

“I was born and raised in West Chester,” shares Sydney. “I went to Ohio University and then moved to Denver for one and a half years.” Although she really enjoyed Denver, when her parents offered an opportunity to join their business, she answered the call and came back to Cincinnati.

“My family brought me back,” smiles Sydney. “They thought I would be useful to their business.” In August 2019, Sydney started in real estate, starting as an assistant and working in operations before getting her license in summer 2020.

One of her roles was putting systems in place to track and measure things. Sydney says, “It was nice to get experience on that side.” Being brought up in the real estate world was an education in and of itself. She comments, “I always listened and was involved.” As soon as she could drive, she put signs in yards. Little did she know that she would follow in her parents’ footsteps.

“I was in the fifth grade when my mom started real estate,” says Sydney. “I’ve been around real estate for most of my adolescent life.” Being schooled in real estate at an early age has helped Sydney learn quickly what other people take years to learn. Now Sydney helps her parents in real estate.

“I got to officially be a part of the team,” points out Sydney. “I got to run

operations.” Working with her parents, learning from them, and now helping buyers and sellers is priceless.

#### Life Before Real Estate

Prior to real estate, Sydney worked at the dining hall at Ohio University. This experience prepared her for who she is today.

“It taught me really good work experience,” she says. “It taught me the importance of standard



▶ on the rise

Written by Elizabeth McCabe  
Photos by Brenna Smith

...

...

operating procedures and helping to implement them. I learned how to lead people and how to get them to buy into things. I figured out how to run a team, make a training manual, and use standard procedures. I have bosses I still talk to today, and I regard my work as one of my biggest learning experiences.”

Sydney’s job in Denver was also instrumental in building the skills she needed for real estate. She comments, “When I moved out for Denver, I worked for another small family business at a tax place.” She excelled in interacting with clients and helping them with their needs. Ironically, Sydney went from working with a family-owned business to working for her own family’s business in real estate.

“I learned a lot about listening and talking to clients,” says Sydney. She

talked to people from all walks of life, from rich to middle class, and how to relate to others. “It was a really good experience.”

**Connecting with Clients**

One of the things that Sydney loves about real estate is connecting with her clients, especially first-time homebuyers.

“I love helping people and connecting with them. Some people make a home purchase a few times in their lives. I make sure that the process is smooth from them,” she says. Seeing people shed tears of joy when they get the keys to the house makes all of her work worth it.

**Maintaining Balance**

If there is anything challenging about real estate, it is the ability to find balance. Sydney helps other REALTORS®

on her team to enjoy their lives while still having a thriving career.

Sydney explains, “I know what it is like to have a work-life balance. It’s all about having good systems in place.” When one member of the team goes on vacation, the other members cover for them.

“We have your back,” Sydney tells others on her team. “You don’t have to answer the phone on vacation.”

With Team Morales, clients have the benefit of working with numerous REALTORS® on the team, making sure they are accessible for their clients’ real estate needs. Sydney, who always gets her phone, helps her clients at the drop of a hat. “If there is some reason I can’t do a showing, I can call my dad, Richard, or someone on my team.” Her clients are always taken care of from start to finish.

**Grounded by Family**

The middle child, Sydney has one older brother and a younger brother.

“We’re a close-knit family,” she says. “I talk to my parents multiple times a day, every single day. It’s really special.”

A new homeowner, Sydney purchased a home with her fiancé, Bailee, this year. Going through this experience has helped her with her clients understand the challenges that they face.

In her free time, Sydney enjoys kayaking in the summer with her dog, snowboarding in the winter, and simply enjoying everything Cincinnati has to offer. She comments, “What makes Cincinnati so great are all the people in it. I love Cincinnati, and I’m happy to be back.”

From Denver, Colorado, to Cincinnati, Ohio, Sydney feels fortunate that she has everything she needs here – a thriving career, a close-knit family, and trusted clients. It’s the life that she imagined and so much more.

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## ▶▶ featured agent

Written by **Elizabeth McCabe**  
Photos by **Krista Silz**

“I have one of the best real estate teams around, and I could not be happier with the support and the job that they do for our clients,” raves REALTOR® Jeff Boyle with Keller Williams Advisors Realty.

“They go out of their way every day to make the experience for our clients amazing, they solve issues before our clients even know about them, and they help push us forward with new ideas that help us grow and provide a better experience when selling, buying or investing in real estate,” continues Jeff. He couldn’t be prouder of the Jeff Boyle Group.

Leading a real estate team is rewarding for this Top Producer, who genuinely wants to help others succeed. “That’s the one thing that drives me the most,” he comments. Jeff believes that success happens through others.

A few years ago, Jeff even became a real estate coach. He says, “Helping other agents be purposeful in building the lives that they want, and then watching them do it is amazing.”

Interestingly, real estate wasn’t even on Jeff’s radar. The Great Recession changed all of that.

### **A New Beginning**

Jeff, who has been a REALTOR® for 12 years, has a background in architecture. He explains, “I worked in the architecture field designing and doing construction documents and construction administration for banks across the country. Then in 2005, I left and went to a small architecture firm, where we did residential design and construction documents for custom clients and homebuilders.”

With the Great Recession and the crash, Jeff needed a new line of work. Real estate was the answer. Eager to be his own boss, he got his real estate license. It was a completely different experience.

“I have one of the best real estate teams around, and I could not be happier with the support and the job that they do for our clients.”



•••

Learning to run a business and being prepared to go six months without a paycheck was daunting, but Jeff was up to the challenge.

#### **Putting Up the Numbers**

With a career volume of \$150 million, Jeff mastered the art of running his own business. An award-winning REALTOR®, he has been part of the Cincinnati Board of Realtors Circle of Excellence (2012-2021), earned the Butler Warren Board of Realtors Sales Masters Award (2011-2021), and the Ohio Association of Realtors Sales Club (2011-2021).

Starting out at Coldwell Banker in 2009, Jeff made the strategic decision to partner with Keller Williams in 2015. He says, “It’s been the best business decision I have ever made both for my clients and for myself.”

#### **Building His Sphere**

Reflecting upon his career, Jeff enjoys the connections that he has made. His favorite part of real estate is meeting new people on a regular basis and the opportunities that it has given him over the past 12 years.

“I have met people I never would have met otherwise, and I belong to organizations that I probably never would have belonged. In this business, in addition to our own families, we can help so many people achieve their dreams. Even outside of homeownership. The opportunities are tremendous,” says Jeff.

Hard work has paid off for Jeff. Recognizing real estate as a people business, he has built trust with his clients and built his sphere of influence in the process. The road, however, hasn’t been easy.

“You have to go out and do things that most people are uncomfortable doing,” he says. “Remember, as small business owners, we have to ask people for business, we have to be willing to share our successes without making it feel like we are bragging. If we don’t do this, people just will not remember that we are REALTORS® when they go to buy and sell. Most people just don’t feel comfortable doing the uncomfortable things it takes to build your own business.”

Meeting new people is critical to being successful in real estate. Not only does it bring great

•••





relationships and new opportunities, Jeff has grown personally as an individual and seen the difference he has made in other people's lives.

**Fortunate for Family**

Jeff is married to his wife, Jodi, and they just celebrated their 20th anniversary last October. "Twenty years of wedded bliss as I like to say," smiles Jeff. "She is the backbone in our home as she keeps everything moving smoothly. She also leads the overall branding and marketing for the business."

Jeff and Jodi are blessed with two amazing children, Caroline, who is 15 and is a freshman at Badin High School, and Connor, 12, is a 6th-grader at Queen of Peace in Hanover Twp. Both Caroline and Connor are avid sports enthusiasts. Caroline plays tennis and swims for Badin; her goal is to get a Division I scholarship for tennis. Most days you will find her practicing tennis at Riverside Athletic Club. As for Connor, he plays basketball, soccer, baseball, and swims for New London Hills. "He excels at everything he does, and we are excited to see what he achieves as he gets older," says Jeff.

As a family, everyone likes to travel. In addition to traveling for Caroline's tennis, the Boyles like to vacation anywhere on the beach. This close-knit family has been all over the Caribbean, Mexico, Florida, and the Carolinas.

Why does traveling hold a special place in Jeff's heart? He explains, "Growing up, I remember more about our family vacations than anything else, and I want my kids to have experiences and see things that they will never forget."

An avid community volunteer, Jeff is actively involved in the community. He is on the Board of Directors at Badin High School, on the

Queen of Peace Athletic Commission, and is the past president of the Rotary Club of Hamilton, Ohio. In addition, he was on the Board of Directors at New London Hills Swim and Tennis Club for 11 years. As for Jodi, she serves on the Advisory Board at the Hamilton Central YMCA and is an active member of the Hamilton Junior Women's League.

To relax and unwind, Jeff and Jodi and their children enjoy spending relaxing time at home and continuously update it.

What looks like an end can actually be a new beginning. Jeff found his second career in real estate and has ventured onto a new path in life, one that has made him a more fulfilled individual and more connected in the community. Life is an adventure for those who are willing to embrace the journey.

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# LEAVING A LEGACY IN REAL ESTATE



TRIED. TRUSTED. TRUE. THE MAHONEY GROUP IS LEAVING A LEGACY OF REAL ESTATE IN CINCINNATI, DATING BACK TO JOYCE MAHONEY, EARNING HER REAL ESTATE LICENSE IN 1954 AT THE AGE OF 24. SHE STARTED A FAMILY HISTORY OF REAL ESTATE THAT SPANS THREE GENERATIONS, CULMINATING IN THE MAHONEY GROUP, WHICH STARTED IN JANUARY THIS YEAR.



## A Rich History

In 1961, Joyce started her own brokerage, “Joyce Mahoney Realtors,” while raising her three children, Tim Mahoney Sr., Bob Mahoney, and Gayle Mahoney Pfirmann. In 1969, Joyce was named first female President of the Cincinnati Area Board of Realtors and her office opened in Mt. Adams.

After her children graduated from college, they followed their mother’s footsteps into real estate. Bob, who was elected President of the CABR in 1998, currently serves as the General Manager of Sibcy Cline.

The third generation of Mahoneys is now leading the way with the creation of the Mahoney Group. The Mahoneys include Tim Mahoney, Tim Mahoney II (son of Tim Sr.), Alison Mahoney

(Tim II’s wife), Kyle Mahoney (son of Tim Sr.), Drew Mahoney (son of Bob Mahoney), Rob Mahoney (son of Bob Mahoney), Beth Mahoney (Rob’s wife), and Gayle Mahoney Pfirmann.

In 2010, Tim was elected President of the CABR, and Rob was elected as Director of the CABR in 2014. In 2017, Alison got licensed and moved back home to Cincinnati while Tim II joined the local custom home builder WP Land Company, leading New Construction Sales for the company.

In January of this year, Tim Sr. stepped down from management after 33 years of leading Montgomery office at Sibcy Cline to join his family in sales. At the same time, Tim Sr.’s youngest son, Kyle, got his real estate license. Kyle is the newest Mahoney to join the group, coming from corporate

franchise sales to start his real estate career. This year, family members launched the Mahoney Group.

Alison explains, “Our group came together officially in January of 2022, and we’re excited to start out the year as a new team. Before merging together as a team, many of us managed teams in the corporate business world, worked in general contracting, sold new construction and more. So now, collaborating as one team has only pushed us forward to utilize everyone’s strengths and unique experience to work better for the families and individuals we help in real estate.”

Drew, who has been licensed since 2013 and just recently got married, notes that the merger is really long overdue. He says, “We’ve been supporting each



other in the industry for decades but never officially joined together under one name until this year.”

The Mahoney Group is a unique team in Cincinnati. With eight Mahoney family members all working together, they are a cohesive team that is dedicated to serving the needs of their clients.

#### Taking Pride in Selling Homes

“We’re all one family, and we work together as a team selling real estate across mainly the east side of Cincinnati,” says Beth. With a family history in real estate dating back to 1954, they have built their reputation in Cincinnati real estate, one satisfied client at a time.

Joining forces to serve their clients made sense for the Mahoneys and their customers. Beth explains, “Across our group, we have experts in resale and new construction, WP Land Company sales agents, former

managers who have spent 30+ years coaching and mentoring agents, and we partner with some of the very best names in mortgage, title, home inspections and more. We’re a large family and also a one-stop shop when it comes to real estate.”

In addition to their eight licensed REALTORS® Gayle, Tim Sr., Tim II, Rob, Drew, Kyle, Alison and Beth, the Mahoney Group is excited to welcome Stacey Rickert and Maggie Curtis working alongside Tim II selling new construction for WP Land Company, a top custom home builder in Cincinnati. “Stacey and Maggie bring years of new construction and resale experience to the Mahoney Group and are a perfect addition to the family team,” says Tim II.

#### A Loving and Supportive Team

If you know any of the Mahoneys, you know they’re passionate and energetic, but most of all, they are a very

loving and supportive family. Rob says, “That has always come first to us and that’s also what makes us successful as a team. We love supporting our community, our industry and also each other. Having multiple generations across our team makes us very unique and helps our team appeal to a wider group.”

Thanks to the leadership of Gayle and Tim Sr., the entire family has benefited by their strong example. Alison comments, “We are more humble, more grounded and always supportive of one another thanks to their guidance.”

Everyone has different strengths, and having a team that spans generations is an asset to clients. The newer members of the team, such as Alison, Drew and Kyle are much more up to speed with technology, using social media to market listings, and engage younger clients.



“

*We’re all one family, and we work together as a team selling real estate across mainly the east side of Cincinnati.*

”

“Everyone offers something different to this team, and that’s why we’re excited to use 2022 as a launching point for an even more successful future in this industry,” says Drew.

#### Excelling in Social Media

The Mahoney Group is grateful to the marketing team at Sibcy Cline for all of their expertise and ability to support and guide large teams like the Mahoney Group in this industry. The marketing team produces a set of graphics for all of their listings in line with their brand and social media strategy, a combination of posts and stories for Facebook and Instagram.

“It’s tough for a lot of agents to follow Ohio advertising laws for REALTORS® on social media, so having real graphic designers creating these assets for us helps showcase the professionalism our clients can expect when working with us and keeps our entire team on brand,” explains Alison.

When sharing presentation materials, the Mahoney Group is not reliant on print and bulky PDFs, so they’re able to be more responsive and tailor their materials for each individual. Whether it’s floorplans for new construction clients (interactive digital brochures) or CMAs for buyers (a mobile-ready link with info that updates automatically), they like the

flexibility and the tools Sibcy Cline offers so that they can always meet the needs of their clients.

#### Building Relationships

Since the MLS started tracking data in the 1990s, the Mahoneys have done well over 1,000 transactions collectively. This past year, they did \$62 million in sales volume and 133 transactions. That’s across just five of their members (Tim II, Alison, Rob, Beth and Drew) as the rest of their family members have recently joined them back in the sales force.

To the Mahoney Group, people are more important than profit. Rob and Beth explains, “While we’re proud of these numbers, we mostly thrive on the relationships formed with our clients and less on the transactions. That’s actually what makes our team so successful and allows us to operate

on so many referrals from past clients. We love meeting new families moving to town, individuals buying their first home, downsizers, empty nesters, and everyone in between. Maintaining strong relationships and trust with our current clients is what helps our referral business continue to dominate our client base and business model as a whole.”

Clients genuinely enjoy working with the Mahoney Group, especially since they are fun and trustworthy. Drew explains, “We work hard but have a lot of fun at the same time. The process of buying and selling a home is supposed to be fun and exciting, and we try to make sure our clients get that experience in every transaction.”

The Mahoney Group is one big happy family. Tim II describes their team as “experienced, successful, passionate,



...



approachable, and loyal.” Tim Sr. stresses the importance of building relationships with each one of their clients. He comments, “In order to build a strong relationship, we have to listen intently to our clients’ needs. Responsiveness and communication with our clients are paramount to our success and delivering an exceptional customer experience.”

What’s the secret to their success? “Trust,” the Group says in unison. “Our clients put a lot of trust in us to guide them through the buying and selling process, which has resulted in an incredible referral base.”

**Strong Leadership**

“Tim Sr. was our office manager at Sibcy Cline for 33 years, and he’s been leading, mentoring and coaching agents at the Montgomery office of our company for decades. He’s amazing at motivating the team and challenging us to keep moving

forward and growing our outreach to the community,” raves Alison.

Real estate comes naturally to Tim Sr. He says, “I love selling. I had a successful career selling in my first five years. I then went into management, where I have trained, mentored and motivated some of the top agents in the Cincinnati area.” Under his leadership, they were able to sell over \$7 billion during his managerial years. Now Tim Sr. is excited about sharing his knowledge with the group.

Tim II is continuing to follow in his father’s footsteps in real estate, building a strong business of his own these past 12 years. As Sales Manager for WP Land Company, they have many projects coming up this year including a new development at Summit Park in Blue Ash, two new projects in Oakley, upcoming homes in the next HOMEARAMA site near downtown Loveland, as well as

additional custom build opportunities in Cincinnati’s key markets. He manages a team on a daily basis in new construction and brings this expertise and enthusiasm to the team.

“New construction plays such a big part in our market right now so to be able to combine both the new construction and resale into our business has been incredible. Many of today’s buyers are exploring both existing homes for sale and new construction opportunities, and it is hard to find a team that can offer the highest level of service in both,” says Tim II.

Rob was the office manager at Sibcy Cline Hyde Park for many years and moved back into sales in 2017 working together with his wife, Beth. Alison raves, “They bring so much energy to this team while also raising three boys in Montgomery. Seeing them be such a close-knit family while also running a successful business in



real estate is motivating to our whole team knowing that we can do both!”

**Community Involvement**

The Mahoney Group is also committed to the community. Tim II says, “For decades we have been very involved with the United Way and Fine Arts as a company and individually. Each year, we help organize and chair a fundraiser within our Montgomery Sibcy Cline Office that raises substantial contributions to these organizations.”

All of the members stay active in their respective churches as well as

involvement in local women’s groups, mission trips and youth coaching. The team is excited to start partnering with New Life Furniture Bank, which provides for those in need throughout the greater Cincinnati area.

**Final Thoughts**

Real estate is an outreach for the Mahoney Group. These real estate professionals see it more than just serving their clients.

Alison concludes, “Not only do we love serving our clients’ needs, but we also hope to be a positive support system in the real estate community as a

whole including other REALTORS® here in Cincinnati. We are all working towards the same goal and the more we share with one another and continue to support one another, the more this industry will thrive.”

It only takes one person to create a legacy. Joyce Mahoney established a legacy in her family through her pursuit of real estate. In the process, the Mahoney family has touched countless families here in the Cincinnati area. They have shaped this city for the better with their ability to make a difference with their helpfulness, loyalty, and integrity.



*Everyone offers something different to this team, and that’s why we’re excited to use 2022 as a launching point for an even more successful future in this industry.*



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Written by **Elizabeth McCabe**  
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**MEET**

# Ian Trefzger

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*Looking for a home inspector who stands above the rest? Someone with knowledge of construction? A professional who has been in the industry for over a decade? Look no further than Inspection Protection Assurance (IPA), owned by Ian Trefzger.*



Since being featured in 2020, Ian has expanded his operations, reformatted his scheduling, and has more availability than before. With a hot market, it is essential to have an inspector who is flexible, accessible, and dependable.

Ian has a team of inspectors who can provide REALTORS® swift service. Why have an inspection that takes three to three and a half hours when inspections can be done in one to one and a half hours? Ian comments, “We offer this service to clients now, and we come as a team and get the job done.”

When it comes to home inspections, it’s important not to leave anything to chance. A home inspection will pay for itself in terms of savings. Safety hazards, poor structural designs, and water leaks can be discovered.

**Exceeding Expectations**

Expect a professional and thorough inspection from top to bottom. Ian explains, “Our professional and thorough inspection will include the roof, the basement and every room and crawl space in between. We will also inspect the outside of the home and any other structures on the property. We pride ourselves on working hard and providing thorough and detailed reports about the property in a timely manner.” Ian and his highly trained team talk to their clients, walking them through a house, and answering questions thoroughly.

What about timing? After your property is inspected, a detailed report will be emailed to you the same day.

Ian and his dedicated team are proud to be members of ASHI, The American Society of Home Inspectors, which sets the national standard for home inspections.

**From Contractor to Home Inspector**

“I’ve been a contractor my entire life,” says Ian. “Becoming an inspector was



an upwards spiral for myself.” It was a natural turn of events that led Ian to home inspecting. After 14 years of being a licensed contractor, Ian sold his half of his company to pursue home inspections.

Through his contracting, Ian had the opportunity to travel. However, as a father of young children, Ian wanted to spend more time at home. He says, “After 12 years, it starts to wear on you, especially when you’ve got young kids. I wanted to be home and be with my family.”

Becoming a home inspector gave him an opportunity to have more work-life balance.

As a contractor turned home inspector, Ian has lots of experience that others don’t have. He knows how houses are built and knows every working component in a house. He has also done some flips and served as a contractor for various projects. When he started looking at projects and seeing poor construction and becoming passionate about fixing it, his wife told him, “Why don’t you do that for yourself?” This put him on

a path to becoming a home inspector, and Ian couldn’t be happier about finding a job that he genuinely enjoys.

In 2012, Ian opened the doors of his company.

**Passionate about His Profession**

“I genuinely enjoy everything that I do. Everything that I have done has been to help people,” says Ian. He likes learning new things every day, connecting with others, and establishing relationships between clients and REALTORS®.

Ian inspects houses from floor to ceiling, uncovering problems that may be hidden from sight. He does whole-house inspections, termite inspections, septic inspections, and radon inspections.

When Ian isn’t working, you can find him cherishing time with his family. He and his wife and daughters, ages 7 and 11, reside on the West Side in an 1800s home. Ian says, “I’ve always had a niche for old houses.”

For more information on IPA Inspections, check out their website, IpaInspection.com. Or give them a call at 513-379-7988. You won’t be disappointed!



# Mortgage Brokers Are Going PUBLIC NYSE

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## TOP 150 STANDINGS

Individuals | By Volume Closed Date from Jan 1- Jan 31 As Of Feb 1, 2022 at 10:49AM

Rank	Name	Office	Total	Volume
1	Julie K Back	Sibcy Cline	7	\$9,295,000
2	Ragan R McKinney	Ragan McKinney Real Estate	36	\$8,533,955
3	Andrew S Gaydosh	eXp Realty	15	\$6,120,050
4	Alice M Jones	Comey & Shepherd	18	\$5,245,455
5	Kevin E Hildebrand	eXp Realty	13	\$5,143,300
6	Diane Tafuri	Sibcy Cline	7	\$5,140,500
7	Judy S Recker	Sibcy Cline	2	\$5,115,000
8	Rick J Finn	Coldwell Banker Realty	11	\$4,361,006
9	Heather R Herr	Coldwell Banker Realty	10	\$3,947,900
10	Regina M Hamilton	Sibcy Cline	6	\$3,945,000
11	Walter B Gibler	Coldwell Banker Realty	10	\$3,496,900
12	Gregory J Tassone	Coldwell Banker Realty	3	\$3,139,000
13	Timothy J Mahoney II	Sibcy Cline	1	\$3,125,000
14	Eleanor D Kowalchik	Keller Williams Pinnacle Group	5	\$3,122,000
15	Holly Finn	Coldwell Banker Realty	7	\$3,120,593
16	Kim K Mansfield	Keller Williams Advisors	13	\$3,116,300
17	Molly E Blenk	Comey & Shepherd	7	\$3,056,000
18	Megan S Stacey	Coldwell Banker Realty	9	\$3,032,660
19	Scott A Oyler	Coldwell Banker Realty	6	\$3,021,392
20	Kimberly A Price	Plum Tree Realty	12	\$2,838,300
21	Denise L Gifford	Keller Williams Advisors	4	\$2,828,000
22	Jeff D Dickey	The Dickey Group Inc.	4	\$2,827,052
23	Tom Deutsch Jr.	Coldwell Banker Realty	12	\$2,743,000
24	Amy Hackett Roe	Coldwell Banker Realty	3	\$2,725,000
25	Daniel Watkins	Comey & Shepherd	10	\$2,721,600
26	Zach Singler	Re/Max Local Experts	7	\$2,709,800
27	Kassandra L Faugno	Griffin Downey Real Estate	8	\$2,706,000
28	Peter E Pritchard	Star One Real Estate	1	\$2,650,000
29	Beth A Brown Ciul	Keller Williams Advisors	10	\$2,643,800
30	Poonam Bhardwaj	Coldwell Banker Realty	6	\$2,634,000
31	Brittney Frietch	Re/Max Preferred Group	7	\$2,617,550
32	Gary L Hamilton	Sibcy Cline	5	\$2,570,000
33	Anna S Bisher	Coldwell Banker Realty	9	\$2,520,299
34	Ron A Bisher	Coldwell Banker Realty	9	\$2,510,199

# TOP 150 STANDINGS

Individuals | By Volume Closed Date from Jan 1- Jan 31 As Of Feb 1, 2022 at 10:49AM

Rank	Name	Office	Total	Volume
35	Celia B Carroll	Sibcy Cline	3	\$2,509,500
36	Adam G Marit	Real Link	7	\$2,500,351
37	Beverly J Corsmeier	Coldwell Banker Realty	1	\$2,500,000
38	Carol Harris	Comey & Shepherd	1	\$2,495,000
39	Robbie S Schlager	Sibcy Cline	5	\$2,473,000
40	Beth A Bokon Onthank	Sibcy Cline	2	\$2,469,000
41	Tammy K Thome	Century 21 Thacker & Assoc.	8	\$2,466,500
42	Amy L Markowski	Real Brokerage Technologies	10	\$2,465,000
43	Erin P Fay	Comey & Shepherd	6	\$2,346,500
44	Doug Spitz	Coldwell Banker Realty	8	\$2,340,075
45	Austin G Woodside	Comey & Shepherd	9	\$2,274,800
46	Jack C Hinckley	Coldwell Banker Realty	5	\$2,234,800
47	Gillian Meadows Barnes	Keller Williams Advisors	5	\$2,172,550
48	Christine M Boeres	Keller Williams Advisors	1	\$2,145,000
49	Kathy J Kramer	Star One Real Estate	5	\$2,136,555
50	Michael J Slafka	Plum Tree Realty	5	\$2,114,000

Rank	Name	Office	Total	Volume
51	James E Pitzer III	Coldwell Banker Realty	6	\$2,102,000
52	Holly F Allen	Fehrman Realty	8	\$2,099,800
53	Alexander Schafers	Re/Max United Associates	7	\$2,099,000
54	Jamie Rudy	Coldwell Banker Realty	1	\$2,095,000
55	Charles D Stumpf	Ownerland Realty	1	\$2,095,000
56	Peter D Chabris	Keller Williams Seven Hills Re	8	\$2,087,500
57	Rob J Mahoney	Sibcy Cline	4	\$2,080,000
58	Maura K Cagney-Tipton	Coldwell Banker Realty	6	\$2,078,400
59	Eric Gross	Keller Williams Pinnacle Group	5	\$2,053,000
60	Billy Belshaw	Comey & Shepherd	4	\$2,040,000
61	Delta Crabtree	Comey & Shepherd	5	\$2,035,000
62	Michael C Hinckley	Coldwell Banker Realty	5	\$1,988,800
63	Ron Garland	Comey & Shepherd	3	\$1,983,750
64	Sue S Lewis	Sibcy Cline	4	\$1,920,000
65	Jeanne M Rieder	Hoeting, Realtors	7	\$1,877,000
66	Melissa B Hilvert	Comey & Shepherd	2	\$1,856,000
67	Cathy P Frank	Comey & Shepherd	2	\$1,856,000
68	Dan J Morena	Huff Realty	9	\$1,851,400
69	Toni K Louis	Re/Max Preferred Group	4	\$1,848,900
70	Larry L Thinnis	Sibcy Cline	6	\$1,846,893
71	Michael T Maley	Comey & Shepherd	8	\$1,829,738
72	Scott T Ferguson	Keller Williams Advisors	6	\$1,817,400
73	Jill O Ferguson	Keller Williams Advisors	6	\$1,817,400
74	Adam D Jessen	Re/Max United Associates	6	\$1,797,500
75	Nathan Jeffries	Comey & Shepherd	8	\$1,782,450
76	Patrick J Cagney	Coldwell Banker Realty	5	\$1,740,900
77	Amy W Minor	Comey & Shepherd	2	\$1,735,000
78	Ellen Sullivan	Keller Williams Advisors	2	\$1,682,000
79	Monika Deroussel	eXp Realty	5	\$1,676,000
80	Greg R Unthank	eXp Realty	7	\$1,658,558
81	Anne V Bedinghaus	Coldwell Banker Realty	5	\$1,621,500
82	Shelley Miller Reed	Coldwell Banker Realty	2	\$1,600,000
83	Benjamin M Austin	Keller Williams Advisors	9	\$1,596,100
84	Rich Davey	Comey & Shepherd	5	\$1,568,500

**DISCLAIMER:** Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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# TOP 150 STANDINGS

Individuals | By Volume Closed Date from Jan 1- Jan 31 As Of Feb 1, 2022 at 10:49AM

Rank	Name	Office	Total	Volume
85	Keith T Taylor	Comey & Shepherd	5	\$1,568,500
86	Jennifer E Hunt	eXp Realty	7	\$1,564,000
87	Brett A Keppler	TREO Realtors	7	\$1,560,800
88	Micha Gleisinger	Comey & Shepherd	3	\$1,525,000
89	Tabatha L Hamilton	eXp Realty	5	\$1,514,900
90	Stephanie M Roth	Coldwell Banker Realty	4	\$1,506,000
91	Tiffany B Allen-Zeuch	Sibcy Cline	5	\$1,496,000
92	Sandra L Peters	Comey & Shepherd	3	\$1,485,000
93	Eric Lowry	eXp Realty	7	\$1,443,000
94	Diane R Wiesmann	eXp Realty	5	\$1,409,900
95	Michael P Hines	Coldwell Banker Realty	2	\$1,402,284
96	Janelle A Sprandel	Comey & Shepherd	4	\$1,397,810
97	Kate J Bridgman	Comey & Shepherd	6	\$1,393,800
98	Dustin R Hensley	Keller Williams Pinnacle Group	6	\$1,391,400
99	Lanxi J Song J	Keller Williams Seven Hills Re	4	\$1,380,000
100	Cynthia L Shurts	Keller Williams Advisors	1	\$1,350,000

Rank	Name	Office	Total	Volume
101	Candace K Tolliver	Re/Max Time	4	\$1,347,789
102	Basam Akkawi	Key Realty	6	\$1,342,500
103	Kimberly A Mercurio	Re/Max United Associates	5	\$1,327,900
104	Patricia A Fouts	eXp Realty	5	\$1,326,000
105	Bob D Grooms	Comey & Shepherd	2	\$1,305,100
106	Sarah A Woody	Keller Williams Advisors	4	\$1,303,400
107	Oscar A Asesyan	Sibcy Cline	3	\$1,295,000
108	Sarah E Thornton	Weichert, Realtors-R.E 1790	2	\$1,290,000
109	Bishnu L Kharel	Re/Max Preferred Group	5	\$1,289,000
110	Crystal A Bowling	Bowling & Kugler Realty	6	\$1,266,900
111	Marsha Bennett	Coldwell Banker Heritage	4	\$1,266,900
112	Brendan S Morrissey	Sibcy Cline	4	\$1,253,900
113	Julia P Wesselkamper	Coldwell Banker Realty	4	\$1,247,160
114	Becky G Marshall	Re/Max Victory + Affiliates	5	\$1,220,425
115	John P Payne	Keller Williams Advisors	3	\$1,213,611
116	Hossam Elsayed	Emerald Home Advisors	6	\$1,212,500
117	Colleen M Wright	ERA Real Solutions Realty	4	\$1,210,000
118	Flor D McNally	Keller Williams Advisors	6	\$1,205,400
119	Tanya Roesel	Coldwell Banker Realty	4	\$1,198,000
120	Michael Alford	Coldwell Banker Realty	4	\$1,196,000
121	Rakesh Ram	Coldwell Banker Realty	4	\$1,194,900
122	Michael L Vazquez	ERA Real Solutions Realty	3	\$1,182,000
123	Sherilyn P Reynolds	Lohmiller Real Estate	5	\$1,176,999
124	Thomas L Canning	Comey & Shepherd	3	\$1,169,000
125	Lamine L Sidibe	Huff Realty	5	\$1,168,500
126	Fred F Arrowood	Keller Williams Advisors	2	\$1,164,000
127	Heather S Claypool	eXp Realty	4	\$1,156,900
128	Jon L Bowling	eXp Realty	3	\$1,156,539
129	Beth R Mahoney	Sibcy Cline	3	\$1,129,000
130	Katie McCarty	Coldwell Banker Realty	2	\$1,129,000
131	Cathy DiBiagio	Weichert, Realtors-R.E 1790	1	\$1,125,000
132	Christine Owens	Re/Max Preferred Group	5	\$1,124,900
133	Chris B Gerke	Comey & Shepherd	4	\$1,124,300
134	Katie M Hug	Star One Real Estate	2	\$1,124,000

**DISCLAIMER:** Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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# TOP 150 STANDINGS

Individuals | By Volume Closed Date from Jan 1- Jan 31 As Of Feb 1, 2022 at 10:49AM

Rank	Name	Office	Total	Volume
135	Nick Lyle	Star One Real Estate	2	\$1,124,000
136	Mike Hildebrand	eXp Realty	5	\$1,122,500
137	Linda W Kunkel	Coldwell Banker Realty	4	\$1,122,000
138	Jaime R Thinnis-Neumaier	Sibcy Cline	3	\$1,111,623
139	Helena F Cameron	Sibcy Cline	3	\$1,104,000
140	May Wu	Comey & Shepherd	2	\$1,101,391
141	Amber H Hrovat	Huff Realty	2	\$1,100,000
142	Sandy H Griefenstine	Huff Realty	2	\$1,100,000
143	Sharon A Feagles	Comey & Shepherd	1	\$1,100,000
144	Ramneek Singh	Sibcy Cline	4	\$1,094,500
145	Brian Brockman	Bang Realty	3	\$1,090,950
146	Amy D Barkett	Coldwell Banker Realty	2	\$1,090,000
147	David D Dawson	Sibcy Cline	3	\$1,088,000
148	Gary R Bennett	Plum Tree Realty	4	\$1,078,000
149	Christopher M Dunne	Comey & Shepherd	3	\$1,078,000
150	Lauren M Lee	eXp Realty	3	\$1,075,000

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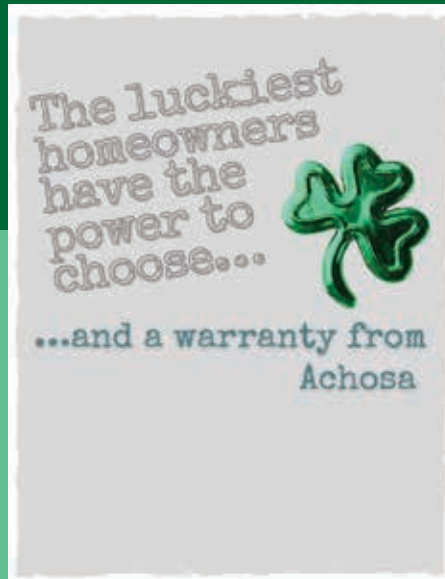
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