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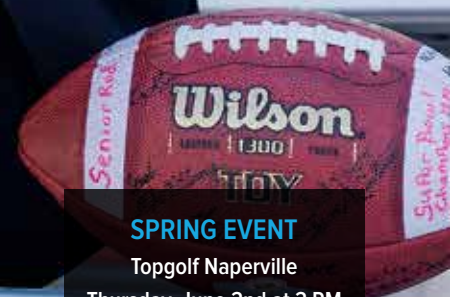
KAROLINE WHITTAKER  
& TRISHA PELHANK

DOUG MACARTNEY

SABRINA GLOVER

**PARTNER SPOTLIGHT:**

BOERMAN MOVING  
& STORAGE



**SPRING EVENT**  
Topgolf Naperville  
Thursday, June 2nd at 2 PM  
*Details on page 20*

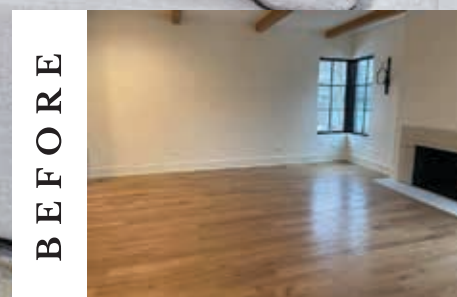
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## MEET THE DUPAGE REAL PRODUCERS TEAM



**Andy Burton**  
Publisher



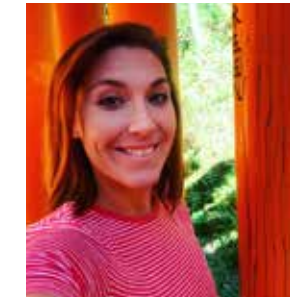
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# PUBLISHER'S TITION E



We have a teenager in our home now. It's surreal that those words are even true. Our oldest child just turned thirteen at the beginning of the month. I remember holding her in my arms after she was born and relatives would come up to me and say, "cherish every moment, because it goes by fast." Of course, at the time, I didn't really think anything of it because it seemed so far in the distance. I was busy adjusting to the logistics of life helping to care for another human being.

This Father's Day is extremely special to me as it has caused me to process that our four kids will not live under our roof forever. We have many years to go until this occurs, but the reality is that our oldest child could be on her own in five years. I know the real estate market is demanding but cherish the moments no matter how difficult or rewarding. Someday you'll look back and realize that you have a "teenager" so appreciate and be intentional about soaking up your experiences.

Speaking of quality experiences, we can't wait to see everyone again at our spring event on June 2nd from 2:00 PM to 5:00 PM at Topgolf in Naperville (3211 Odyssey Ct. Naperville, IL 60563)! Photos of the venue and details can be found on page 20.



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# Glover Sabrina

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Considering Sabrina Glover's passion for real estate and her determination when it comes to closing deals, it may come as a surprise to learn that Sabrina didn't consider becoming a REALTOR® while she was growing up—especially when you learn that her family has been in the industry for four generations.

Sabrina's great-grandfather, Samuel Romano, was an agent in the 1950s and '60s; her grandmother, Camille Romano Failla, started Failla Realty in Brookfield, in 1979; and her father, Glenn Failla, started as a REALTOR® in 1978. "He is still going strong," states Sabrina. "My father has held many titles over his forty-year career, including LaGrange Area Association Board President and LaGrange Area Association MLS President in the 1990s. He was a great mentor to me in the early years of my real estate career."

Sabrina attended Downers Grove North where she met her now-husband, Danny. They were high school sweethearts—they dated senior year and went to the prom together. Thirteen years later, they reunited and married. But before that, Sabrina attended Elmhurst College. She originally studied to be a math teacher but eventually chose a different field.

"After a challenging, long-term substitute-teacher position, I accepted a job as an executive assistant. That led me on a new path as well as jobs during my twenties," she says. "I learned how to deal with all different types of people, how to prioritize, and how to be detail-oriented and task-driven to obtain success."



Sabrina with her husband, Danny, and their son, Camren.



Initially, Sabrina earned her real estate license to earn supplemental income, retaining the flexibility to keep her full-time job as an assistant. However, after quickly experiencing all the personal rewards that came with helping clients fall in love with their new homes, she realized real estate should have been her career all along.

"Before becoming a full-time REALTOR®, I was more reserved and [felt] uncomfortable in the spotlight," says Sabrina. "Now I'm more confident in my abilities to put myself out there. My background in teaching is useful when guiding clients through such a daunting process, and so is the fact that real estate is 'in my blood.'"

Sabrina's team, The Glover Team, recently added a new member. "We are thrilled to announce Krysti Cioch as the newest member of The Glover Team! Krysti will be a significant asset to our team. She has twenty years of experience in sales and customer service, and will help us make sure that we deliver the same quality service and results that our clients have come to expect," says Sabrina.

"We are extremely grateful for all of our loyal clients who have supported us over the years," she adds. "I am especially proud to take this next step in expanding our team. I feel it symbolizes our success and I am excited to see what else the future has in store for The Glover Team." ●●●

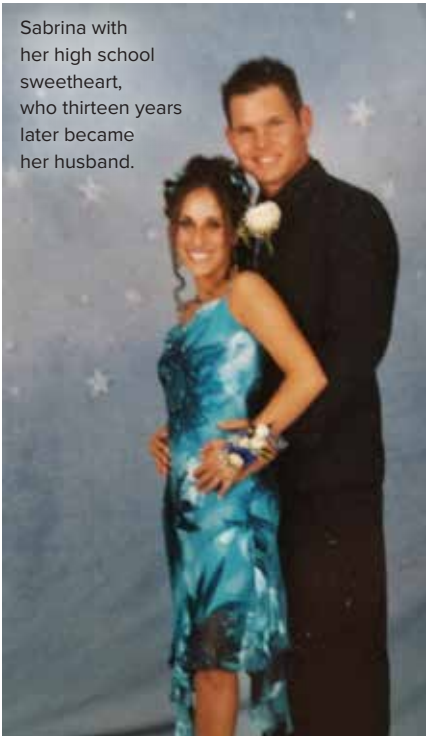


...

When not busy growing her business, Sabrina enjoys finding ways to unwind and focus on each day.

“I enjoy the relaxation of yoga, and simple things like starting my day on the patio with a cup of coffee,” says Sabrina. “It is the perfect way to relax, gather my thoughts, and prepare for the day ahead. When time allows, I love to sneak off to Elysian Nail Spa for a mani-pedi.”

**“I am honored to carry on the family tradition of real estate...I hope that my kids see how passionate I am about my career, and that they can find something they love just as much.”**



Sabrina with her high school sweetheart, who thirteen years later became her husband.



She also prioritizes giving back to her community, especially through the organization Sharing Connections. This local charity provides toys, coats, and other items to families in need during the holiday season. She also supports the Downers Grove YMCA, including their annual gala fundraiser to provide scholarships for young children in the area.

“I love donating to this gala each year and attending in-person to show my support,” she says. “My sister-in-law organizes the event, so it is a very meaningful cause to our family.”

The couple’s extended family is large, and they are close and encouraging of each other. Sabrina’s husband, Danny, also studied business and real estate in college and bought his first investment property at age nineteen. Together, they now own and manage five single-family homes and four commercial properties. Their shared experiences have made real estate not just a job to them, but a rewarding mission: a route to their “dream life” and the freedom to enjoy it. Sabrina and Danny’s dream life certainly includes their son, Camren (almost one), and his sister, who is expected to arrive in September.

“I don’t think there are many careers that reward you as much personally with each transaction,” says Sabrina. “It is equally satisfying when a client is happily in their new home and thankful for my service.”

“I am honored to carry on the family tradition of real estate,” states Sabrina. “I hope that my kids see how passionate I am about my career, and that they can find something they love just as much.”

“I feel so fortunate to be doing what we—my family and I—love to do every day,” says Sabrina. “It really is a dream come true.”

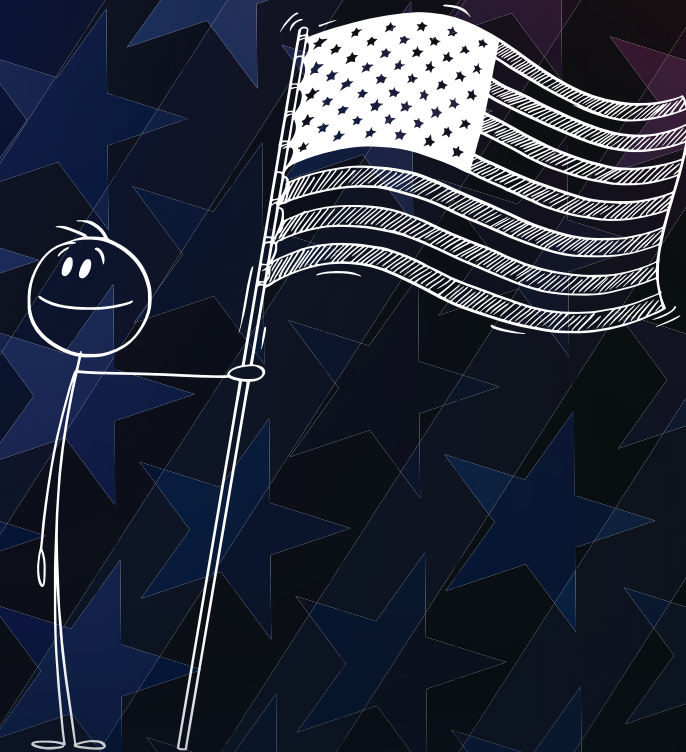


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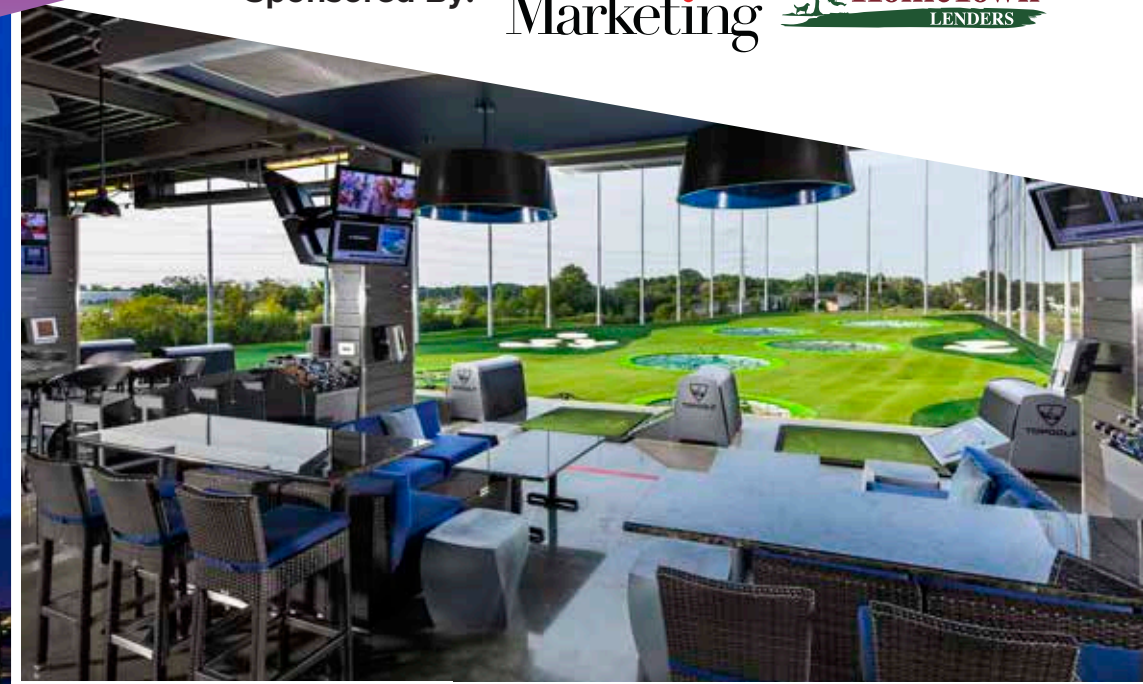
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# DOUG MACARTNEY

## Real Estate Hits All the Right Notes

Overcoming challenges has been a central theme in the life of Doug MacArtney of Coldwell Banker Realty in Downers Grove. From trying (and struggling) as an agent in the '80s, to starting his own cleaning business, to making a comeback in real estate, grit and perseverance have been his trademarks.

Real estate entered Doug's world when he was a teenager: "Growing up, my dad was in the corporate world," he says. "We moved every two or three years to some pretty awesome places, including Hawaii, the Philippines, South Florida, southern California, Pennsylvania, and finally, Illinois." In the late 1970s, when Doug was seventeen, the family settled in Hinsdale, where Doug's father transitioned into real

estate. Doug noticed a big transformation in his dad that deeply influenced his future career path.

"Being a real estate broker can be stressful, but it was not the type or level of stress I saw in my dad prior to his leaving Corporate America," Doug says. "When he entered real estate, he became a happier person. He loosened up. The change was really quite extraordinary."

After graduating from Hinsdale Central High School, Doug attended Illinois State University on a music scholarship. Music had been his singular passion up to that point, but as his horizons broadened, the prospect of a career in real estate came into view.

"Real estate ended up becoming my very first job out of school in 1981," says Doug. "However, I found out that enthusiasm alone isn't enough to succeed in a profession. After struggling during my first two years as an agent, I left with the goal of someday returning."

Over the next twenty years, Doug would hold roles in restaurant management before owning and operating a janitorial firm. In 2003, he decided to

...



Doug with his daughter, Abi.



▶ agent feature

By Lauren Young  
Photos by KDE Photography



Doug with his wife, Ann, at a Cubs game.

...

give real estate another shot. His years of self-reliance had taught him to always include a backup plan.

“When I came back to real estate, I had sold off my cleaning business but retained two accounts,” he says. “For a few years, to make ends meet, I personally cleaned those offices from four to six a.m. every morning, before putting on my suit to sell houses. You do what you have to do.”

Now, over a decade later, Doug has worked through those early years, the 2008 recession and housing market crash, and various other obstacles. He’d say each barrier has made his passion stronger.

“It’s always something,” he explains. “I just ignore the noise and do what works in any given situation.”



Doug with his grandkids.

“The pandemic, especially at the beginning, has been another challenge for many of us,” says Doug. “I evaluated, made some adjustments, redoubled my focus, and the result was some incremental, but significant, growth in my business.”

Like his father before him, Doug has passed down his love of real estate to the next generation. Last fall, Doug’s daughter, Abi, announced that she would be starting her own journey as a REALTOR®.

“She just passed the state exam and is now my shadow, learning the business and how to deal with me as a business partner,” Doug laughs. “I am looking forward to working with her.”



When not working with Abi, Doug makes an effort to give back to his community. He supports the Realogy Charitable Foundation, which benefits housing-related charities, the Ronald McDonald House Charities chief among them. He also supports Alzheimer’s research. Doug is also a major investor with the REALTOR® Political Action Committee (RPAC), whose focus is to protect the real estate industry and the dream of homeownership.

In his free time, Doug loves spending time with his family: Ann, his wife of thirty-five years; their three adult children; and their seven grandchildren.

“We all like to get together for no reason at all, and as often as we can manage,” he says. “While Ann and I are always expanding

“BEING A REALTOR® HAS ALLOWED ME TO BE THERE FOR THE ONES I LOVE, NO MATTER WHAT CURVEBALLS LIFE BRINGS...THAT IS A DREAM COME TRUE FOR ME.”

our travel destination list, we particularly enjoy New Orleans and the Florida Keys.” Doug also enjoys listening to jazz and the blues, particularly Joe Bonamassa.

Looking to the future, Doug has no plans to slow down. As long as he feels that he can be effective, he’ll continue as a REALTOR® and feel thankful for each opportunity.

“Being a REALTOR® has allowed me to be there for the ones I love, no matter what curveballs life brings,” he says. “That is a dream come true for me.”

He adds, “Because I know how hard it is to make it, I am as impressed with a successful broker as I am with a star NFL quarterback or any performer. I am most impressed by those who are fighting their way to the top without quitting.”

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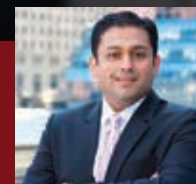
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# Mike McCurry

## ► cover story

By Lauren Young  
Photos by Abi Voigtmann

## FORMER FOOTBALL PRO TACKLES REAL ESTATE

**Growing up in Indianapolis, Compass REALTOR® Mike McCurry played many sports, all coached by his father. When Mike was young, his father started a local youth football league with the help of his friends. They kicked off with just a few teams, but eventually, the organization grew to eight teams per grade with a field that rivaled the one at their local high school.**

“Our traveling teams even went to Florida for end-of-year bowl games,” says Mike. “My family is very proud of being a part of something that had a tremendous impact on our community, and that feeling stuck with me.”

To this day, serving his community remains one of the driving forces behind Mike’s business and personal life.

Mike went on to attend and play football at Indiana University. After graduation, he planned

to play for the USFL, an upstart competitor to the NFL. When the league folded in 1986 after an antitrust lawsuit (Note: USFL won the case, but the jury awarded them only one dollar; in March of this year, the league announced its return), Mike was left looking for his next move.

“During this time of transition, as I was looking for the next direction to pivot in, I was introduced to the athletic director of Hinsdale Central High School by an Indiana University football



friend, and he offered me a job coaching,” says Mike. “So, I relocated to Riverside and moved in with my mom.”

The following spring, Mike tried out at a camp held for the then-new Arena Football League. He became the first player signed into the AFL and played for the Chicago Bruisers.

His football career continued. He was an offensive lineman for the Minnesota Vikings in the fall 1987 season. After his time with the Vikings, Mike returned to the AFL Chicago Bruisers before needing back surgery at the end of the season. Unfortunately, that injury forced him to end his professional football career.

Unable to continue playing professionally, Mike had to analyze and adapt yet again.

“Although coaching is tremendously rewarding for me personally, I realized it was not going to pay the bills on its own,” Mike says. “That’s when I began investing in real estate.”

Like for many, Mike’s first year in real estate, 1990, was tough. He only brought in around \$6,000 from his first few listings, and one of those came from a close friend who showed early belief in him.

...

**I’LL ALWAYS BE GRATEFUL TO THOSE WHO GAVE ME A SHOT IN THOSE BEGINNING YEARS.**





Mike with his wife, Amy, and their four children.

**ALTHOUGH COACHING IS TREMENDOUSLY REWARDING FOR ME PERSONALLY, I REALIZED IT WAS NOT GOING TO PAY THE BILLS ON ITS OWN. THAT'S WHEN I BEGAN INVESTING IN REAL ESTATE.**

...

"I'll always be grateful to those who gave me a shot in those beginning years," he says. "And, of course, I have abundant gratitude for my mom, who allowed me to stay on her couch and supported me while I started my real estate career."

Over the last thirty-two years, Mike has worked through many changes in the industry. He's helped over 1,600 families buy and sell homes, but a few listings stand out in his memory. One of his favorites was the world-famous Avery Coonley Playhouse in Riverside, which was originally designed by Frank Lloyd Wright as a school.

"The windows are uber-famous, and many were sold to museums

and collectors in the 1970s for at least \$250K each. They're now in the best museums in the world," notes Mike. "The sale got international attention, and we still get a lot of traffic to our website just to see that listing."

When he's not working, Mike values the time he spends with his wife, Amy, and their four children. Because of his background, it's probably no surprise that the McCurry kids are active in sports, nor that their dad is often their coach. Mike's sons, Micah and Noah, play football; his middle daughter, Abigail, competes in Special Olympics; and his youngest daughter, Elizabeth ("the best athlete," boasts Mike), plays basketball, volleyball, and lacrosse. Together, they all gather around the backyard pool—the center of the family's summer relaxation. The McCurrys also stay involved at their home church, Christ Church of Oak Brook. ...



...

With a career volume of over \$500M in closed deals over the past three decades, Mike has just about seen it all, but he still sees a future filled with potential. He finds this especially true in Clarendon Hills, the fast-growing community Mike has called home for decades, that has recently gained national recognition as a great place to raise a family.

“My family and I live the ‘full-body’ real estate experience here in Clarendon Hills,” says Mike. “Not only do we live here and actively participate in the community, but we also purchase, rent, and manage our own properties in the area.”

“I also help a lot of businesses in town, and I’ve leased and sold many of the commercial buildings,” he says. “The Mike McCurry Group has even recently launched a whole marketing campaign for the area called ‘Are You Clarendon Hills?’ to get people involved.”

Mike’s focus on leaving a positive impact on his community all circles back to the experience of watching his father start and develop the youth football league in his childhood days in Indianapolis.

Mike says, “In an up-trending town like this, I’m thrilled to have even a little part in fueling its growth and in helping families make meaningful moves here, just as my family has.”



Mike with his youngest daughter, Elizabeth, at a basketball game.

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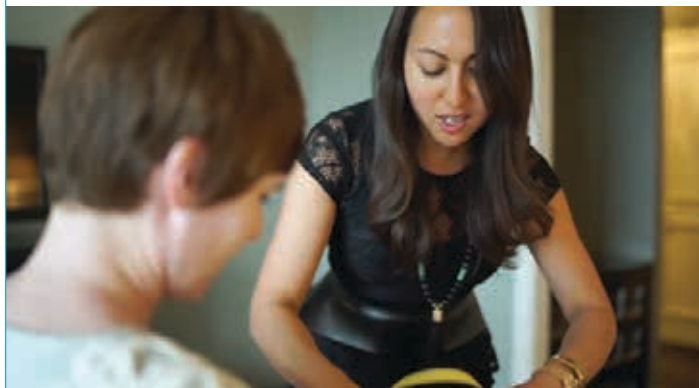


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Mike McCurry article: FORMER FOOTBALL PRO TACKLES REAL ESTATE. Includes photo of Mike with a large 'HFC' logo and a quote: 'I'LL ALWAYS BE GRATEFUL TO THOSE WHO GAVE ME A SHOT IN THOSE BEGINNING YEARS.'

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agent feature ◀◀

By Jennifer Mitchell  
Photos by KDE Photography

# Karoline Whittaker & Trisha Pelhank

## From BFFs to Business Partners

Karoline Whittaker and Trisha Pelhank aren't just business partners, they're also best friends. They've spent the last five years building a thriving business based on mutual respect and appreciation for one another. They support each other, encourage each other, and provide incredible service to their clients. But best of all, they're just getting started.

As Karoline and Trisha map out what success looks like for their real estate business, their top priority is earning the respect of the community they serve and live in. They want to be a resource for people in all aspects of home buying, selling, homeownership, and home maintenance. ...





•••

“We both come from large families with strong connections to the western suburbs,” claims Karoline. “I’m the youngest of six, and I have seventeen nieces and nephews and one great-niece in the area. Trisha has fourteen aunts and uncles, and twenty-seven cousins, many of whom still live around here. Our family roots run deep.”

Trisha grew up in Downers Grove and was surrounded by entrepreneurs. Her parents were real estate enthusiasts, buying investment properties and renovating homes.

“There is no question as to where my love for real estate comes from,” says Trisha. “I grew up exposed to many aspects of real estate and watched my parents succeed thanks to their dedication, drive, and passion. It’s a path I knew I would eventually want to explore.”

Prior to teaming up with Karoline, Trisha worked in office furniture sales in commercial real estate; it combined her love of home renovation with her desire to help people find unique solutions to their specific needs. But after some time, it became evident to her that her real passion was in residential real estate. So in 2017, she became a licensed residential real estate broker and joined Karoline at Jameson Sotheby’s International Realty.

Karoline also came to residential real estate after spending ten years working in commercial real estate. She was serving as the director of operations of a national commercial real estate office before she resigned in 2012 to pursue residential real estate instead. Much like Trisha, her passion for homes and real estate started at a young age through a family event.

“At the time, we had three-year-old sons that were born weeks apart and realized that our youngest children would be in the same grade as well. A beautiful friendship was formed that day, and the rest, as they say, is history.”  
 – Karoline

Karoline and Trisha’s family together up at the lake house.



“I lived in the same house for my entire childhood, even when coming home during breaks in college,” notes Karoline. “For the first twenty-two years of my life, I had the same permanent address. So when my childhood home was put on the market, I had so many emotions. It was a significant moment for my entire family. We were leaving so many memories behind, but it was a new chapter for my mom, and I think it was this experience that drew to me real estate.”

Karoline was already with Sotheby’s when the Whittakers decided to move from the city to Downers Grove. One day, while she was at the playground at Lester Elementary School where her son was attending kindergarten, she struck up a conversation with another mom: Trisha. They realized their oldest sons were in the same class and that their other children were also the same ages.

•••

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“At the time, we had three-year-old sons that were born weeks apart and realized that our youngest children would be in the same grade as well. A beautiful friendship was formed that day, and the rest, as they say, is history.”

Fast forward to four years later, the two friends had become thick as thieves. Over coffee one day, Trisha mentioned wanting to go back to work after having taken a few years off to spend time with her family. Knowing that Trisha’s past involved real estate and that her family had a long history in the industry, Karoline suggested Trisha get her real estate license. Once Trisha decided that was the right move for her, the two went into business together, forming the Whittaker Pelhank Group.

Since then, they’ve found tremendous success in the industry and have remained best friends, and their families have become close too.



Karoline & Trisha at a Sgt. Thomas M. Gilbert Memorial Foundation golf fundraiser.

Karoline and her husband, Mike, have three boys: Forrest (fourteen), Henry (eleven), and Thomas (eight). Their sons are the same ages as Trisha and her husband Brad’s kids: Jackson (fourteen), Joseph (eleven), and Kinley (eight). Both families love spending time outdoors, whether it’s hiking, swimming at the beach, fishing, or playing yard games. And when Trisha and Karoline are able to sneak away together, they love to practice yoga, treat themselves to a spa day, or take their husbands out for a dinner date.

The two friends are united in their love of real estate. Even on their days off, they can often be found watching HGTV or flipping through home design magazines.

“We’re both fascinated with all things involving a home,” notes Trisha. “We gravitate toward design, décor, landscaping, organization, functionality, and everything in between. If a client needs help with anything related to their home, we have the expertise and passion to help.”



Trisha and her family.



Karoline and her family.

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# Boerman

## Moving & Storage



▶▶ partner spotlight

By Jennifer Mitchell  
Photos by AbiV Photography

The Boerman Moving & Storage team: Emily Toepfer (Brand Marketing Specialist), Ken Wolff (Sales), Trevor Turvey (Sales), Nick Ariano (Sales), and Kelly Bennett (Director of Marketing).



### A Family-Run Business That Runs on Family Values

There are a number of things that make the sales and marketing team at Boerman Moving & Storage unique, but two things stand out: The first is that they conduct in-home estimates for all local clients to ensure their pricing is as accurate as possible. The second is that they were all brought into the business by a friend or family member.

Boerman Moving & Storage is a family-owned business led by brothers Mike and Dan Boerman, fourth-generation leaders. And when they say it's a family business, they mean it. In fact, their sales and marketing teams were built on referrals from friends and family.

Back when the company was first building its sales team, Mike Boerman's wife, Jina, was working with a personal trainer, Trevor Turvey. Jina felt Trevor had great potential and would be a valuable asset to the Boerman sales team. So she invited him in for an

interview. As Boerman continued to grow, Trevor introduced the Boerman family to his best friend, Nick Ariano. Nick came to Boerman with years of sales experience behind him that included sales in craft beer and landscaping supplies, and two years' experience conducting in-home estimates.

A few years later at Trevor and his now-wife Angela's wedding, the Boerman family met Nick's father-in-law, Ken Wolff. When they learned that Ken was looking to do something new after thirty-two years in retail, they knew they wanted him to join their team. Before they knew it, this family-owned business was bringing on a whole new family.

Outside of work, Trevor, Nick, and Ken enjoy weekend ice-fishing trips together, and during football season, they host annual hot wings and chili cook-offs with friends and family. And the Boerman family has been excited to watch their team's families continue to



“We’re an honest, family-owned company that’s small enough that you can call and talk to the owner, but large enough that we can serve a wide variety of clients across the country.”

- Kelly Bennett



grow. Nick and his wife, Brooklyn, welcomed their daughter, Aubrey, to the world in March of 2021. She is doted on by her grandparents, Ken and Linda. And Trevor and Angela are expecting their first child, a girl, in September.

The company’s knack for finding great people through personal connections continued. To keep up with the company’s fast growth, the marketing team needed to grow. A church friend of the Boermans introduced them to Kelly Bennett. Kelly was able to add in an element of technology and graphic design they had been missing, and through her work attending real estate-focused events, she also became a key player in the company’s business development and growth. In 2019, she was promoted to director of marketing and has held the role ever since.

Kelly upheld the tradition of hiring friends of family when she brought on Emily Toepfer, the sister-in-law of her husband’s colleague, whose work has given the company’s social media and digital presence a fresh look, enhanced their business development, and effectively grown and nurtured their connections in the real estate community.

“Our sales and marketing teams were built on referrals from family and friends, and the business is run the same way. When a REALTOR® sends their clients our way, we know they trust us to take great care of them—to treat them as if they were part of the family,” says Kelly. “We’re an honest, family-owned company that’s small enough that you can call and talk to the owner, but large enough that we can serve a wide variety of clients across the country. It’s the best of both worlds.”

This family company runs on prized family values like honesty, teamwork, and generosity. They take great pride in being clear and upfront about their pricing and the levels of services needed to complete each move. To provide clients with the most accurate estimates, the sales team will come out to the client’s home, walk through the house, and provide the client with a quote in person.

“After almost 100 years in business, we know each move is unique,” says Kelly. “Being able to talk through all the opportunities with each client is what ensures an accurate estimate every time.”



Boerman Moving & Storage’s sale team with their families.

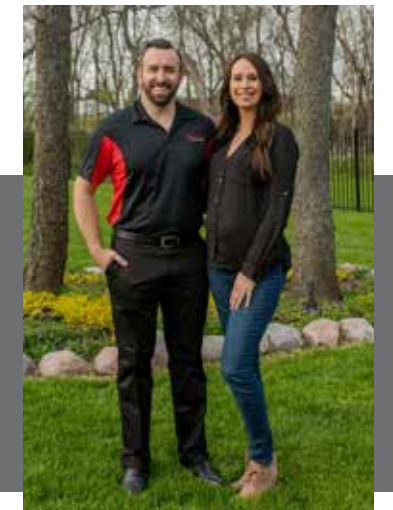
In addition to having stellar sales and marketing teams, Boerman has stellar moving-crew teams too. Their crews have worked together for many years so their teamwork on each job hums.

An interstate agent for Bekins Van Lines, Boerman can assist with moves across all fifty states. The team even has a special representative, Richard Pryor, who helps coordinate moves for NFL players and coaches who are relocating to a new city. For clients located in remote locations, Boerman’s inside sales team, Pam Hagemaster and Ty Mangino, conduct thorough, over-the-phone estimates to provide clients with accurate quotes.

To cultivate relationships with those in the real estate community, Boerman hosts and attends various REALTOR®-focused events throughout the year. They are very involved in industry groups, including the REALTORS® Political Action Committee, Mainstreet

Organization of REALTORS®, Three Rivers Association of REALTORS®, and the REALTOR® Association of Fox Valley. They also generously give back to the broader community through charitable events including an annual winter coat drive to benefit the WINGS Program’s domestic violence shelter and food drives with the West Suburban Community Pantry and Move for Hunger. “Any nonperishable food items that are unwanted by the client during a move are picked up by Boerman movers and dropped off at the food pantry,” Kelly explains.

“We take a lot of pride in our work, says Kelly. “So we take care of our clients, our real estate partners, and our community as if they were extended family.”



Trevor Turvey and his wife, Angela Turvey.



Nick with his family (wife, Brooklyn, and their daughter, Aubrey) along with Ken Wolff (Nick’s father in law).



Kelly Bennett and Emily Toepfer

**To learn more about the services Boerman Moving & Storage provides its clients, visit their website [boerman.com](http://boerman.com) or call 630-972-1000.**

# TAYLOR & TAYLOR

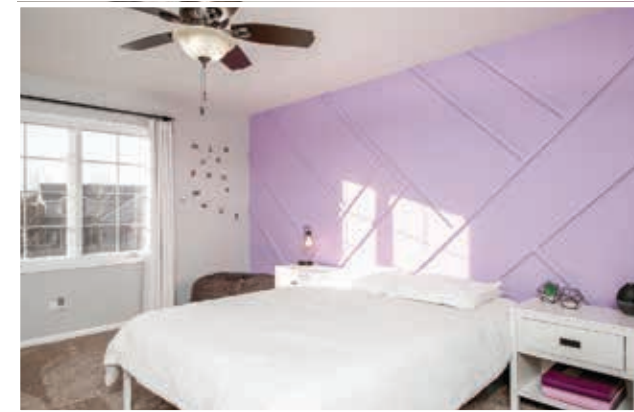
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