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— YEAR IN REVIEW 2021 —



PARTNER SPOTLIGHT: TIME-MAID

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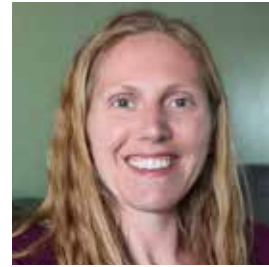
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If you are interested in contributing or nominating REALTORS® for certain stories, please email us at [Delilah.Royce@RealProducersmag.com](mailto:Delilah.Royce@RealProducersmag.com).

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CONGRATULATIONS,

# TOP 500!!!

YOU MADE IT!

**I know it is February and it may seem a little odd we are just now sharing our 2021 year highlights, but as I sit down to write this, it is a cold, windy January evening. And we just received the new 2021 top 500 REALTOR® list. This may be the very first time you are getting our Tucson Real Producers publication. Or you may have had them delivered to you for the last four-plus years. Either way, CONGRATULATIONS to you for having a fantastic year. You sold over \$6.5 million! Now that is impressive!**

This month always gives me a chance to share what Real Producers is all about! This is a great reminder for all and really important for those of you just joining the TRP community.

### Facts of Tucson Real Producers!

Every year, we update our mailing list to include the top 500 real estate agents in Southern Arizona from the previous year based on independent data estimates. If you're receiving this publication, it's because you cracked the top 500 list for 2021, or manage a brokerage with agents on the list — so, congratulations!

For those of you who have been receiving this publication for a while, it means you've consistently ranked within the

▶ publisher's note

top 10% of Southern AZ's Real Estate industry, or run a top-notch brokerage in the area. We hope you are proud to receive this exclusive publication, attend our events, use our partners, and connect with the other top producers. In case you're wondering, all of the agents featured are based solely on nominations and featured completely for *free* (there's no "pay to play" for articles).

This publication is being provided to you *free of charge* as a top producer in real estate — the cost of producing, printing, and mailing each issue is covered by the advertising partners. If you're ever in need of top-notch services, we hope you'll turn to our partner index for recommendations, as each has been thoroughly vetted, and contributes significantly to help produce the *Tucson Real Producers* platform. Our partners can be found in the index of this magazine. The events and publications are designed to increase social connections between top REALTORS® and top affiliates so that the best of the best can grow their businesses together. It is our goal that the events create a culture where there is no "hard selling" but a culture of relationship-building on a more intimate level. For more information on our platform, email me at Delilah.Royce@RealProducersMag.com, or feel free to give me a call. I would love to chat! 520-838-1835.

If we have never met, I would love to find time to sit down and get to know all of my readerships. I want to hear your story and tell you a little more about the TRP community! May 2022 be the year we get to know one another a little better!

To your success!

**Delilah**



Don't forget to LIKE "Tucson Real Producers" on Facebook & Instagram

## ANNUAL CHARITY OF CHOICE Mardi Gras Style

February 15 | 5 pm - 7 pm  
Arizona Sands Club  
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Be there to join the party!

# TIME-MAID: THE TIME SAVER

*Celebrating Four Years!*

*Before retiring in 2019, Elvia Avalos cleaned homes for a staggering 39 years. Each day, she would rise with the sun and head off to clean the first of multiple houses she'd be tasked with. Elvia did all of this while raising her two children, Misael and Zurishaddai. When Misael and Zurishaddai were still young, their dad left, and Elvia was left to raise her children on her own.*

Misael remembers these times well. He also admits that, as a kid, he wasn't quite aware of how hard his mom was working to sustain their lifestyle.

"I was focused on school, focused on me, being a kid. I didn't know how hard it is to wake up every day and clean several houses," Misael reflects.

Yet, by the time Misael was an adult, he had gained a different perspective. He began to recognize the commitment and effort it took to do the work Elvia did.

#### **A New Vision**

In his twenties, Misael bounced around from job to job. He tried his hand at starting a few small businesses with marginal success. And then, he had a bright idea: he'd help his mom build her business up so that she could retire.

Elvia was somewhat skeptical. After watching her son move from job to job, she wanted him to demonstrate success rather than talk about it.

"She didn't have a business established. I looked into the industry and thought there was a lot of potential. I called dozens of companies in Tucson

to get quotes or talk to customer service, and there wasn't a company that provided the info I was looking for."

Misael recognized an opportunity to build a reputable cleaning company in Tucson. So, in 2018, he went all-in on Time-Maid.

#### **Time-Maid, The Time-Saver**

Elvia retired in late 2019, accomplishing one of Misael's initial goals in creating the business. Today, Time-Maid has grown to a team of 10 employees and an ever-growing book of business.

"We have fantastic people. Hardworking people. Reliable people. That's a huge plus in our industry. We truly have amazing people working for us," Misael beams.

Misael chose the name Time-Maid as a nod to the company's true purpose—to save others time.

"We're here to give time back to people. People that are busy, business owners, people that have kids—they don't have enough time to clean," Misael says.



In real estate, Misael and his team can help get a house ready for move-in or listing—saving the agent and the client the hassle and energy.

"There's no need for your clients to be moving into a house that hasn't been fully cleaned out. So I've helped people understand we're here to save real estate agents time in the selling process or the buying process, making sure that your client moves into a house that is really clean—and not a house that you cleaned."

As Misael looks ahead, he hopes to transition his business to be

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IN OUR INDUSTRY.  
WE TRULY HAVE AMAZING  
PEOPLE WORKING FOR US.  
”



...  
 employee-owned. That will accomplish another of his goals—to appreciate and give back to the people that really make Time-Maid work—his employees.

“Cleaning isn’t exactly the most well-respected job. More than anything, I want to provide my people with a place where they can grow, where they are respected. I really want to highlight my employees. They work hard. This is a work environment where employees are appreciated, and they do great work.”

Time-Maid is a family-owned cleaning business based in Tucson, AZ. For more information, please visit [www.time-maid.com](http://www.time-maid.com).



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“Watching my dad accomplish everything he did while still working full time, showed me that with hard work you can do what you want to. My dad taught me the importance of a strong work ethic, being on time, and doing the job right.”



*MAKING MOVES TOGETHER -*  
**TANYA REDDISH**

“I always want to empower women because so many people empowered me. I know the obstacles, and just having one person to help you, support you, believe in you is everything. I’ve been blessed to have a community of friends and family that always supported me and my goal. It takes a village!”



*A ROAD WELL TRAVELED -*  
**CYNDI SHERMAN**

“Any significant changes a person goes through can be a defining moment. I find it easy to relate with people, hear what they are going through, and help them get through the next move in their lives. I’ve had a lot of changes in the last few years to get to where I am now, and I love that I can help people with big changes in their lives.”

RISING  
**STARS**  
OF 2021



*HITTING HOME RUNS -*  
**ALEX PATTON**

“Money comes and goes, but at the end of the day, my name is all I really have. I want people to say when they hear my name, ‘He did me right, he treated me well, and he was a stand-up guy!’ I think knowing I’m no better than anyone else and knowing that nobody else is better than me keeps me humbled, grounded, and relatable.”

*GO FOR THE GOLD -*  
**KEMENA DUANY**

“That’s right, I was an orchestra nerd. That shaped me as a person in general...being competitive and going after what I wanted, working hard to win. That’s always been me. If you want to win, you have to work hard.”





▶ making a difference

# 2021

## COMMUNITY IMPACT

### Tucson Real Producers' Events

#### Charity of Choice Event

Arizona Sands Club

Over 30 nonprofits represented

**\$2,400 collected**

Winners: Tanner Herbert for Ronald McDonald House and Elizabeth Cherry for Gospel Rescue Mission

#### Saddle Up & Get on TRaK

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**\$3,400 donated to TRaK**

#### A Magical Night at the

Mini Time Machine Museum

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#### Fourth Annual Toys for Tots Event

The Normandy Estate

**330 toys collected**

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JULY - **CURT STINSON**

"The youngest of five kids, I was born and raised on a farm in Washington state. It was a lot of hard work at a young age, but it helped mold me into who I am today."



AUGUST - **SUE WEST**

"The best advice I've received came from my grandmother, 'Enjoy life and be yourself. Don't try to change to be something that you are not because you won't be happy.'"

SEPTEMBER -

**JENNIFER BURY**

"It comes down to showing up every day. I learned that lesson as a kid. I knew I had to work hard. Things will knock you down, but if you show up every day, the magic happens."



NOVEMBER - **LORI MARES**

"There are many people out there who would give anything to have my worst day. I am truly grateful for all that I have been given. In the end, I hope that I can give more than I take."

# ▶▶ featuring 2021 FEATURED REAL PRODUCERS

Photography by Jacquelynn Buck • Photography by Casey James  
Photography By Joey Ambrose

JANUARY -  
**THEN  
AND NOW  
EDITION:**

Tanya Barnett,  
Daniel Yang,  
Candy Bowen,  
Brittany Palma



JUNE - **KAUKAHA (K) WATANABE**

"I knew if I lost my son, nothing else would matter. My business was no longer important to me when I realized I could lose what mattered most."



FEBRUARY -  
**ALYSSA  
KOKOT**

"Real estate affords me the ability to work as much or as little as I want. There is no ceiling on how much I can accomplish."



MAY -  
**SONYA LUCERO AND CONNIE CAMPOS**  
“We hope we can be examples of how you can find balance for work and family. Women don’t have to give up one for the other.”



DECEMBER -  
**BARBARA BARDACH**  
“If you love what you do, you’ll do it well. And if you do it well, then you’ll love it even more.”

MARCH -  
**PAULA MACRAE**  
“It’s a beautiful process as the relationship evolves from strangers to clients to friends. I enjoy it every time!”



APRIL - **MELISSA DAWN RICH**  
“I just love finding those diamonds in the rough, seeing the potential, and working with somebody who has such great vision and integrity.”

OCTOBER -  
**RISING STAR EDITION:**  
Waco Starr,  
Blair Lometti,  
Jeff Jones,  
Jennie Uhlmann,  
and Christian Lemmer



BEHIND THE SCENES:  
Joey Ambrose,  
Jacquelynn Buck,  
Delilah Royce,  
and Casey James

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# TOP 200 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From January 1–December 31, 2021

Rank	Name	Sides	Volume	Average
1	Marsee Wilhems (16298) of eXp Realty (495201)	392.5	116,241,740	296,157
2	Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)	368.5	102,769,897	278,887
3	Lisa M Bayless (22524) of Long Realty Company (16717)	153.0	81,319,602	531,501
4	Angela Marie Kuzma (28301) of Keller Williams Southern Arizona (478310)	247.0	72,259,438	292,548
5	Danny A Roth (6204) of Keller Williams Southern Arizona (478306)	162.0	67,529,653	416,850
6	Lauren M Moore (35196) of Keller Williams Southern Arizona (478306)	133.0	66,918,350	503,145
7	Kaukaha S Watanabe (22275) of eXp Realty (495203)	235.5	66,552,098	282,599
8	Kyle Mokhtarian (17381) of KMS Realty LLC (51920)	243.5	65,315,309	268,235
9	Don Vallee (13267) of Long Realty Company (298)	116.0	62,849,033	541,802
10	Peter Deluca (9105) of Long Realty Company (298)	104.0	61,280,000	589,231
11	Laura Sayers (13644) of Long Realty Company (16717)	109.0	54,703,120	501,863
12	Aaron Wilson (17450) of Keller Williams Southern Arizona (4783)	173.0	54,411,282	314,516
13	Russell P Long (1193) of Long Realty Company (298)	52.0	52,573,790	1,011,034
14	Sandra M Northcutt (18950) of Long Realty Company (16727)	101.0	52,307,890	517,900
15	Traci D. Jones (17762) of Keller Williams Southern Arizona (478306)	132.0	49,847,768	377,635
16	Leslie Heros (17827) of Long Realty Company (16706)	70.5	45,772,614	649,257
17	Kathy Westerburg (1420955) of Tierra Antigua Realty (286610)	100.0	45,745,500	457,455
18	Susanne Grogan (17201) of Russ Lyon Sotheby's Int Realty (472203)	43.0	44,604,490	1,037,314
19	Jennifer R Bury (35650) of Jason Mitchell Real Estate Arizona (51974)	130.5	41,983,522	321,713
20	Jose Campillo (32992) of Tierra Antigua Realty (2866)	166.5	40,618,850	243,957
21	Jim Storey (27624) of Tierra Antigua Realty (2866)	60.0	39,940,882	665,681
22	Laurie Hassey (11711) of Long Realty Company (16731)	77.0	39,893,001	518,091
23	Patty Howard (5346) of Long Realty Company (16706)	45.0	39,719,000	882,644
24	Rob Lamb (1572) of Long Realty Company (16725)	60.5	39,185,650	647,697
25	Brenda O'Brien (11918) of Long Realty Company (16717)	61.5	38,921,850	632,876
26	Robin Sue Kaiserman (4368) of Long Realty Company (16706)	43.5	38,560,802	886,455
27	Joshua Waggoner (14045) of Long Realty Company (16706)	31.5	38,037,586	1,207,542
28	Laurie Lundeen (1420134) of Coldwell Banker Realty (70204)	134.5	37,851,312	281,422
29	Barbara C Bardach (17751) of Long Realty Company (16717)	27.5	36,971,500	1,344,418
30	Suzanne Corona (11830) of Long Realty Company (16717)	24.0	36,378,741	1,515,781
31	Paula Williams (10840) of Long Realty Company (16706)	64.0	35,282,675	551,292
32	Jay Lotoski (27768) of Long Realty Company (16717)	111.5	34,786,200	311,984
33	Patricia Sable (27022) of Long Realty Company (16706)	43.0	34,024,738	791,273

Rank	Name	Sides	Volume	Average
34	John E Billings (17459) of Long Realty Company (16717)	71.0	33,075,926	465,858
35	Jason K Foster (9230) of Keller Williams Southern Arizona (478306)	53.0	32,664,825	616,317
36	Denice Osbourne (10387) of Long Realty Company (298) and 1 prior office	71.0	32,571,793	458,758
37	McKenna St. Onge (31758) of Gray St. Onge (52154)	28.5	30,799,544	1,080,686
38	Julie Marti-McLain (148054285) of Sunset View Realty, LLC (402901)	81.5	30,674,610	376,376
39	Jameson Gray (14214) of Gray St. Onge (52154)	27.5	30,454,544	1,107,438
40	LizBiz Nguyen (27962) of Realty Executives Arizona Territory (498306)	95.0	29,546,500	311,016
41	Anthony D Schaefer (31073) of Long Realty Company (298)	72.0	29,270,410	406,533
42	Bryan Durkin (12762) of Russ Lyon Sotheby's Int Realty (472203)	25.0	29,253,500	1,170,140
43	Sally Ann Robling (1420161) of Realty Executives Arizona Territory (498304)	78.0	29,162,200	373,874
44	Corissa Y Miller (22532) of Tucson's TLC Realty (3939)	81.0	27,868,009	344,049
45	Tom Ebenhack (26304) of Long Realty Company (16706)	74.0	27,714,660	374,522
46	Lisette C Wells-Makovic (21792) of Redfin Corporation (477801)	71.0	27,512,200	387,496
47	Patricia Kaye Brown (14873) of Coldwell Banker Realty (70202)	42.0	27,430,131	653,098
48	Cindie Wolfe (14784) of Long Realty Company (16717)	52.5	27,373,031	521,391
49	Peter R Oosterhuis (32811) of Dove Mountain Realty, LLC (5156)	14.0	27,020,795	1,930,057
50	Martin Ryan (35633) of First United Realty, Inc (5764)	10.0	26,470,000	2,647,000

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# TOP 200 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From January 1–December 31, 2021

Rank	Name	Sides	Volume	Average
51	Candy Bowen (37722) of Realty Executives Arizona Territory (498303)	92.5	26,403,705	285,445
52	Tyler Lopez (29866) of Long Realty Company (16719) and 1 prior office	85.5	25,902,180	302,949
53	Rebecca Ann Crane (32933) of Realty Executives Arizona Territory (498306)	76.0	25,842,575	340,034
54	Curt Stinson (4808) of Engel & Volkers Tucson (51620)	67.5	25,803,514	382,274
55	Spirit Messingham (22794) of Tierra Antigua Realty (2866)	66.5	25,796,378	387,915
56	Jeffrey M Ell (19955) of eXp Realty (495211) and 2 prior offices	53.5	25,629,171	479,050
57	Scott Melde (38588) of eXp Realty (495203)	87.0	25,414,895	292,125
58	Nestor M Davila (17982) of eXp Realty 01 (495204) and 2 prior offices	91.0	25,337,305	278,432
59	Christina Anne Chesnut (36241) of OMNI Homes International (5791)	52.5	25,285,080	481,621
60	Kate Herk (16552) of Russ Lyon Sotheby's Int Realty (472203)	25.0	25,148,000	1,005,920
61	Denise Newton (7833) of Realty Executives Arizona Territory (498306)	53.5	24,653,630	460,816
62	Eliza Landon Dray (37458) of Tierra Antigua Realty (2866)	44.0	24,097,590	547,672
63	Sofia Gil (1420209) of Realty Executives Arizona Territory (4983)	85.5	24,067,209	281,488
64	Roderick D Ward (56293) of Trelora Realty (52039)	78.5	24,051,735	306,392
65	Marta Harvey (11916) of Russ Lyon Sotheby's Int Realty (472203)	42.0	23,848,900	567,831
66	Gary P Brasher (80408123) of Russ Lyon Sotheby's Internatio (472205)	54.5	23,543,487	431,991
67	Jennifer C Anderson (16896) of Long Realty Company (16724)	66.0	23,481,837	355,785
68	Michael D Oliver (14532) of Oliver Realty, LLC (51610)	65.0	23,438,233	360,588
69	Timothy R Hagyard (32545) of Long Realty Company (298) and 1 prior office	54.5	23,363,266	428,684
70	Paula J MacRae (11157) of OMNI Homes International (5791)	41.0	23,327,407	568,961
71	Nicole Jessica Churchill (28164) of eXp Realty (495208)	72.5	22,964,994	316,759
72	Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)	62.5	22,938,546	367,017
73	Josh Berkley (29422) of Keller Williams Southern AZ (478307)	66.0	22,593,812	342,330
74	Christina E Tierney (29878) of Russ Lyon Sotheby's Int Realty (472203)	23.0	22,453,805	976,252
75	Thomas J Krieger (17680) of Keller Williams Southern Arizona (478306)	57.0	22,424,815	393,418
76	Karin S. Radzewicz (20569) of Coldwell Banker Realty (70202)	36.5	22,355,968	612,492
77	Alfred R LaPeter (32582) of Coldwell Banker Realty (70207) and 1 prior office	33.5	21,945,800	655,099
78	Tori Marshall (35657) of Coldwell Banker Realty (70207)	49.0	21,919,708	447,341
79	Lori C Mares (19448) of Long Realty Company (16719)	58.0	21,878,564	377,217
80	Ronnie Spece (19664) of At Home Desert Realty (4637)	58.0	21,748,900	374,981
81	Michele O'Brien (14021) of Long Realty Company (16717)	43.0	21,710,020	504,884
82	Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)	77.5	21,463,075	276,943
83	Judy L Smedes (8843) of Russ Lyon Sotheby's Int Realty (472203)	20.5	21,455,500	1,046,610

Rank	Name	Sides	Volume	Average
84	Heather Shallenberger (10179) of Long Realty Company (16717)	59.0	21,274,025	360,577
85	Tom Peckham (7785) of Long Realty Company (16706)	31.0	20,686,600	667,310
86	Sherri Vis (54719) of Redfin Corporation (477801)	51.0	20,409,810	400,192
87	Amanda Clark (39708) of Keller Williams Southern Arizona (478306)	44.0	20,326,900	461,975
88	Spencer J Lindahl (39848) of Main Street Renewal, LLC (51432)	88.0	20,111,899	228,544
89	Louis Parrish (6411) of United Real Estate Specialists (5947)	27.5	19,965,375	726,014
90	Brittany Palma (32760) of 1st Heritage Realty (133)	65.5	19,935,950	304,366
91	Ashley Kimberlin (18406) of Realty Executives Arizona Territory (498306)	63.0	19,774,000	313,873
92	Phil Le Peau (39491) of OMNI Homes International (5791)	41.5	19,735,850	475,563
93	Tara Meier (58773) of Zillow Homes, Inc (52230)	62.5	19,660,605	314,570
94	Helen Curtis (15010) of OMNI Homes International (5791)	63.0	19,537,630	310,121
95	Maria R Anemone (5134) of Long Realty Company (16727) and 1 prior office	21.0	19,415,532	924,549
96	Gary B Roberts (6358) of Long Realty Company (16733)	53.0	19,162,150	361,550
97	Susan Denis (14572) of Tierra Antigua Realty (2866)	44.0	19,062,410	433,237
98	Melissa Dawn Rich (30786) of Tierra Antigua Realty (286607)	62.5	18,912,530	302,600
99	Sonya M. Lucero (27425) of Long Realty Company (16719)	62.5	18,864,890	301,838
100	Joelle C Kahn (21408) of Tierra Antigua Realty (286607)	47.5	18,829,112	396,402

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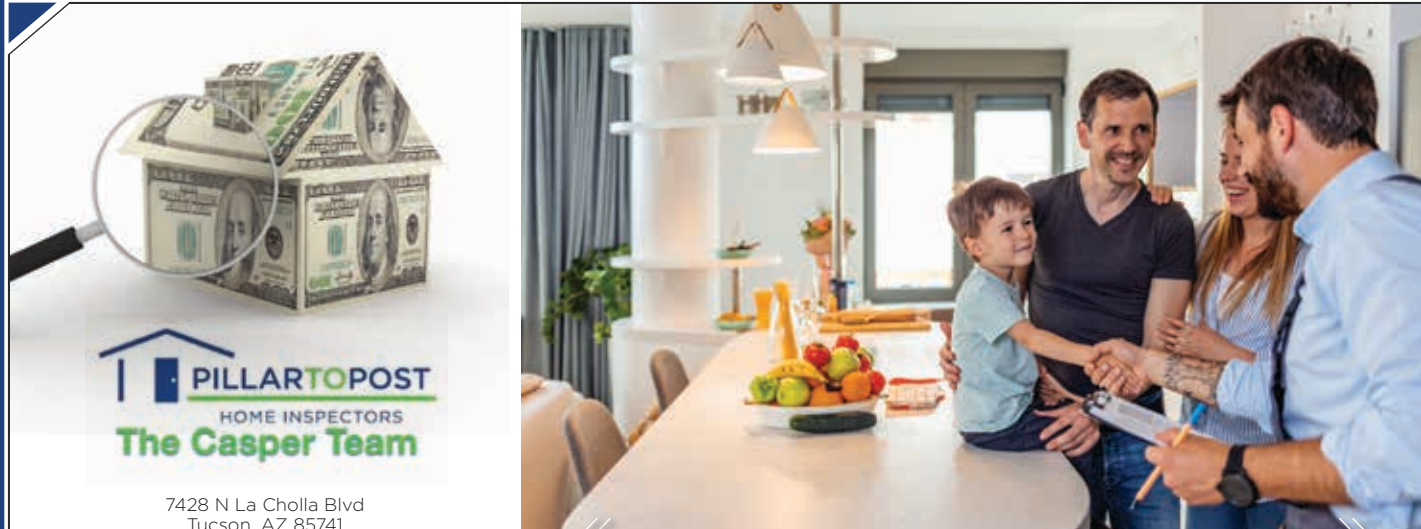
# TOP 200 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From January 1–December 31, 2021

Rank	Name	Sides	Volume	Average
101	Debra M Quadt (16709) of BRE Services (52470) and 1 prior office	49.5	18,670,850	377,189
102	Karen Karnofski (17102) of Keller Williams Southern Arizona (478306)	29.0	18,666,400	643,669
103	Sue Brooks (25916) of Long Realty Company (16706)	37.0	18,623,600	503,341
104	Alyssa A Kokot (18637) of Coldwell Banker Realty (702)	40.0	18,555,285	463,882
105	Bob Norris (14601) of Long Realty Company (16733)	50.0	18,436,650	368,733
106	Tracy Wood (36252) of Realty One Group Integrity (51535)	31.0	18,388,900	593,190
107	Kelly Garcia (18671) of Keller Williams Southern Arizona (4783)	51.0	18,206,989	357,000
108	Pam Ruggeroli (13471) of Long Realty Company (16719)	47.0	18,188,515	386,990
109	Alicia Girard (31626) of Long Realty Company (16717)	40.0	18,013,544	450,339
110	Carmen Pottinger (145000027) of Carm's Realty LLC (145064241)	84.5	17,987,850	212,874
111	Nanci J Freedberg (30853) of Tucson Land & Home Realty LLC (783)	30.0	17,907,472	596,916
112	Catherine S Donovan (28185) of Berkshire Hathaway HomeServices -356307	35.0	17,842,435	509,784
113	Glenn Michael Nowacki (35737) of Realty Executives Arizona Territory -498306	51.5	17,821,281	346,044
114	Kendra Nichole Haro (52622) of BRE Services (52470) and 1 prior office	43.5	17,767,879	408,457
115	Carolyn A. Fox (1420840) of Coldwell Banker Realty (70204)	70.0	17,746,101	253,516
116	Matthew F James (20088) of Long Realty Company (16706)	34.0	17,434,715	512,786
117	Richard M Kenney (5903) of Long Realty Company (298) and 1 prior office	29.5	17,207,240	583,296
118	Stacey Bell (142000763) of Long Realty -Green Valley (16716)	68.0	17,162,638	252,392
119	Calvin Case (13173) of Omni Homes International (579104) and 1 prior office	56.0	17,118,949	305,696
120	Jim Jacobs (7140) of Long Realty Company (16706)	30.0	17,104,050	570,135
121	Danae S. Jackson (26717) of Coldwell Banker Realty (70202)	38.0	16,777,377	441,510
122	Tony Ray Baker (5103) of RE/MAX Select (51543) and 1 prior office	46.5	16,702,676	359,197
123	Jeremiah E Taylor (17606) of Movoto (4649) and 2 prior offices	50.5	16,566,809	328,056
124	Kynn C Escalante (8137) of WeMoveTucson (2536)	18.0	16,528,025	918,224
125	Dottie May (25551) of Long Realty Company (16728)	26.5	16,434,750	620,179
126	David K Guthrie (19180) of Long Realty Company (16706)	48.0	16,199,340	337,486
127	Dina M Hogg (17312) of eXp Realty 01 (495204)	49.5	16,052,100	324,285
128	Angela Tennison (15175) of Long Realty Company (16719)	31.0	16,039,406	517,400
129	Nancy Nhu Ho (35602) of Realty Executives Arizona Territory (498306)	53.5	16,015,830	299,361
130	Susan M. Derlein (1420144) of Long Realty -Green Valley (16716)	47.0	16,015,075	340,746
131	Oscar J Ramirez (5010) of Long Realty Company (16727)	11.5	15,991,500	1,390,565
132	Margaret E. Nicholson (27112) of Long Realty Company (16728)	25.5	15,929,750	624,696
133	Dana Blane Reddington (52423) of Long Realty Company (16728)	26.0	15,861,125	610,043

Rank	Name	Sides	Volume	Average
134	Catherine Wolfson (1993) of Coldwell Banker Realty (70202)	22.5	15,797,599	702,116
135	Ann K Gavlick (27887) of Tierra Antigua Realty (286601)	40.0	15,770,960	394,274
136	Mirna I Valdez (145067159) of Tierra Antigua Realty (286610) and 1 prior office	47.0	15,662,900	333,253
137	Karen A Baughman (20321) of Coldwell Banker Realty (70202)	40.0	15,649,851	391,246
138	Anthony Boatner (16214) of Keller Williams Southern Arizona (478306)	60.5	15,547,199	256,979
139	Lee Ann Gettinger (20667) of OMNI Homes International (5791)	31.5	15,534,240	493,150
140	Lisa Korpi (16056) of Long Realty Company (16727)	40.5	15,492,372	382,528
141	Jared Andrew English (35632) of Congress Realty (3096)	38.0	15,469,395	407,089
142	Russ Fortuno (35524) of Tierra Antigua Realty (286610)	50.5	15,421,300	305,372
143	Renee Powers (12832) of Tierra Antigua Realty (2866)	25.5	15,310,500	600,412
144	Heather L Arnaud (32186) of Realty Executives Arizona Territory (498306)	47.5	15,114,750	318,205
145	Victoria Anderson, PLLC (31547) of Realty One Group Integrity (51535)	52.0	14,995,200	288,369
146	Robin L Supalla (30882) of Tierra Antigua Realty (286607)	43.5	14,947,500	343,621
147	Michelle Bakarich (20785) of Homesmart Advantage Group (516901)	40.0	14,947,322	373,683
148	Rebecca Jean Dwaileebe (38585) of Realty Executives Arizona Territory -4983	34.0	14,928,450	439,072
149	Andrew Smith (38920) of Keller Williams Southern Arizona (4783)	47.5	14,918,437	314,072
150	Matt Bowen (53352) of Coldwell Banker Realty (70204)	45.0	14,904,885	331,220

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Rank	Name	Sides	Volume	Average
151	Lori Skolnik (17106) of Realty Executives Arizona Territory (498306)	36.0	14,837,300	412,147
152	Christina Esala (27596) of Tierra Antigua Realty (286607)	49.0	14,814,200	302,331
153	Elliot J Anderson (20567) of eXp Realty (495201)	43.5	14,773,910	339,630
154	Michelle M Ripley (11554) of Keller Williams Southern Arizona (478302)	43.0	14,705,059	341,978
155	Jenna D Loving (18375) of Russ Lyon Sotheby's Int Realty (472203)	23.5	14,702,500	625,638
156	Jennifer Philips (16201) of Real Broker (52446) and 1 prior office	52.0	14,680,825	282,324
157	Cheryl Kypreos (59565) of HomeSmart (352401)	53.5	14,654,500	273,916
158	James Servoss (15515) of Keller Williams Southern Arizona (478306)	51.0	14,562,050	285,530
159	Mary Vierthaler (12199) of Long Realty Company (298)	39.0	14,535,619	372,708
160	Aaron E Parkey (32735) of Old Pueblo Real Estate, LLC (52704) and 3 prior offices	47.5	14,459,900	304,419
161	Becca Riccardi (29910) of Tierra Antigua Realty (286603)	45.0	14,177,766	315,061
162	Robin M Stirn (142031) of Long Realty -Green Valley (16716)	54.0	14,005,450	259,360
163	Juan De La Ossa (30525) of Keller Williams Southern Arizona (4783)	43.0	13,971,217	324,912
164	Sue West (13153) of Coldwell Banker Realty (70202)	30.0	13,903,705	463,457
165	Michael S Block (170) of Long Realty Company (16719)	38.0	13,894,606	365,648
166	Vincent R Yackanin (2249) of Long Realty Company (298)	26.5	13,852,000	522,717
167	Lynn Tofel Dent (32852) of Realty Executives Arizona Territory (4983)	23.5	13,827,550	588,406
168	Melody L. Contreras (26298) of Realty Executives Arizona Territory (4983)	32.0	13,777,702	430,553
169	Kate Wright (35438) of Long Realty Company (16706)	25.5	13,586,173	532,791
170	Maren Seidler (19694) of Long Realty Company (16728)	30.0	13,361,054	445,368
171	Melinda L Akowski (26025) of Coldwell Banker Realty (70202)	33.5	13,360,162	398,811
172	Martha F Staten (25526) of Long Realty Company (16717)	21.0	13,353,300	635,871
173	Layne Lundeen (31434) of Long Realty Company (16731)	29.0	13,283,100	458,038
174	Rebecca Maher (11616) of Long Realty Company (16719)	24.5	13,274,000	541,796
175	Wanda Fudge (28579) of Long Realty Company (16728)	32.0	13,232,055	413,502
176	Jon Mandel (33200) of Long Realty Company (16706)	20.5	13,212,500	644,512
177	Kemena Rene Duany (37934) of OMNI Homes International (5791)	36.0	13,209,900	366,942
178	JoAnn M Hanna (3803) of Keller Williams Southern Arizona (4783)	24.5	13,170,650	537,578
179	Ryan Porzel (26144) of Homesmart Advantage Group (516901)	44.5	12,943,839	290,873
180	Alan M Aho (58433) of ATLAS AZ, LLC (52169)	41.0	12,913,933	314,974
181	Lindsay L Liffengren (4949) of RE/MAX Excalibur (4535)	39.0	12,670,502	324,885
182	Rolando Verduzco (29373) of RE/MAX Select (51543)	42.0	12,617,335	300,413
183	Tana R Lopez (18103) of Long Realty Company (16719) and 1 prior office	40.5	12,549,550	309,865

Rank	Name	Sides	Volume	Average
184	George Laughton (53764) of My Home Group Real Estate (427507)	43.5	12,506,517	287,506
185	Anthony T Payne (52878) of OMNI Homes International (5791)	42.0	12,506,265	297,768
186	Pam Treece (13186) of Long Realty Company (16717)	27.0	12,495,577	462,799
187	Leslie B Brown (35667) of Oracle Land & Homes (875)	23.0	12,495,450	543,280
188	James P Workizer (18688) of Keller Williams Southern Arizona (4783)	40.5	12,465,775	307,797
189	Jerri Szach (6050) of Long Realty Company (16706)	25.5	12,365,720	484,930
190	Carlos L Albelais (30953) of Wow Real Estate, LLC (52251)	42.5	12,353,860	290,679
191	Michael Shiner (26232) of CXT Realty (5755)	28.0	12,287,790	438,850
192	Adam Christopher Kraft (39897) of Keller Williams Southern Arizona -478306	38.0	12,192,125	320,845
193	Alicia Hiller (148056487) of Coldwell Banker Realty (70204)	34.5	12,184,518	353,174
194	Antonio Reyes Moreno (33276) of RE/MAX Portfolio Homes (142000645)	36.5	12,154,893	333,011
195	Becky Nolen (7777) of Long Realty Company (16717)	21.0	12,127,400	577,495
196	Alison P Hurd (8440) of Hurd Homes, Inc. (3906)	29.0	12,112,789	417,682
197	Rosemary Lacy (11919) of Long Realty Company (298)	39.0	12,101,355	310,291
198	Jenifer Miranda (142000816) of Coldwell Banker Realty (702) and 1 prior office	36.0	12,072,965	335,360
199	Bob Zachmeier (12124) of eXp Realty (4952)	41.5	12,062,030	290,651
200	Frank Scott Lococo (56578) of Russ Lyon Sotheby's Int Realty (472203)	16.5	12,048,775	730,229

**Disclaimer:** Information is pulled directly from MLSSAZ. New construction, commercial, or numbers **NOT** reported to MLSSAZ within the date range listed are not included. MLSSAZ is not responsible for submitting this data.

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