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FEATURED REALTORS[®]: The Gerbus Akeley Group

ON THE RISE: Prayash Kadariya

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 If you are interested in contributing or nominating Realtors for certain stories, please email us at patrick.braddick@realproducersmag.com.

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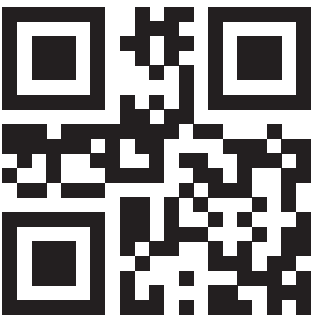
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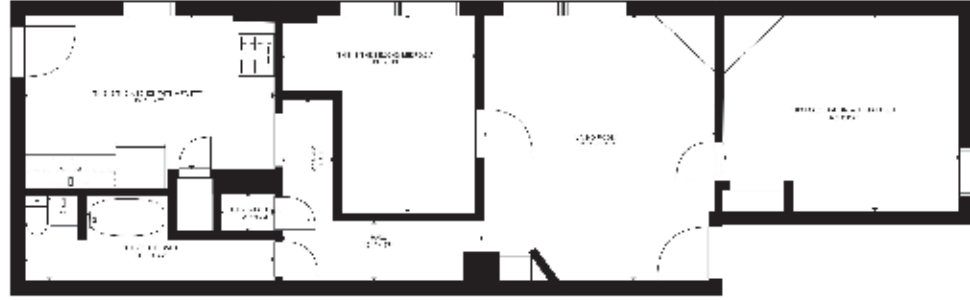
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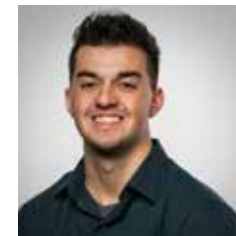
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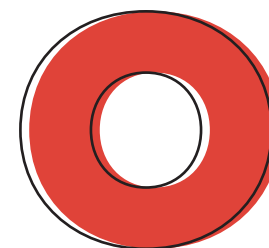
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BISHNU KHAREL

WITH RE/MAX

PREFERRED GROUP



**originally
from Nepal,
REALTOR®
Bishnu Kharel**

**discovered his
love for selling
and connecting with
others as a child.**

“When I was 6 years old in Nepal, I started my own business selling things and making some money. I always wanted to be connected with someone and make a friend,” he recalls. Bishnu was generous with his smiles, told others to “make it a great day,” and has fond memories of his childhood.

He also knows the value of generosity. “Whatever I give back comes back in some way most of the time,” he says. Bishnu is an inspiration to

others with his drive, determination and kindness to his clients.

OVERCOMING OBSTACLES

At the young age of 12, Bishnu lost his father. “Even though my whole world was turned upside down, that didn’t stop me from thinking bigger,” he comments. He wanted to make the most of his life.

“When I lost my dad, I didn’t lose my hope. I just kept focusing on myself and my life. My dad always told me, ‘We can only live one life. Do the best you can, give the best you can, and live your life to the fullest.’ I wanted to be the best I could be from a very young age. I wanted to overcome any type of obstacle and somehow, I did. My dearest sister Damanta became my inspiration and took over the guardianship when dad passed away.

She played a very significant role in helping me get where I am now. My mother Durga is my pride, and I am always grateful for her and the sacrifice she has made to my life.”

That doesn’t mean the road was easy. “I struggled and struggled,” admits Bishnu. “All these ups and downs have given me the strength and confidence to conquer anything and make a better way of life for my family and others in my community. Now I can stand on my own feet. I always wanted to do something better, give something more, and now I am here.”

LEADING IN REAL ESTATE

Bishnu came to the United States in July 2008. He, his two sisters, and their mother came to America at the same time, followed by his brother and his wife years later.



**FROM A VERY
YOUNG AGE,
I WANTED TO BE
CONNECTED TO
PEOPLE AND SELL
THINGS, AND TO MAKE
THEIR DAY BETTER.**

...

“I’m always looking to do better, grow bigger and make my life better and easier,” reflects Bishnu. “I’m always dreaming of a bigger opportunity and got the news that we could go to a different country. That opened my mind. I couldn’t wait to fill out the form and started thinking about what I could do in the land of opportunity. With the encouragement and support from my wife, it made me go bigger and do things better in real estate.”

“

I ALSO WANT TO HELP FAMILY AND FRIENDS FIGURE OUT WHAT THEY WANT TO DO IN THEIR LIFE, BE A COACH AND A CLOSE FRIEND AND HELP THEM BUILD THEIR FUTURE. **EVERYONE HAS A DREAM. I WANT TO MAKE THAT POSSIBLE THROUGH REAL ESTATE.**

”

Real estate was his answer to a brighter tomorrow. Six years ago, Bishnu entered real estate and has a career volume just shy of 76 million dollars with a sales volume topping 27 million dollars in 2021.

“My family always told me that I was a people person,” says Bishnu. They were exactly right. His connections were essential in paving the way in real estate. Prior to real estate, Bishnu worked for a nonprofit organization as a volunteer. He admits, “I made so many people’s days and I did it for 7-8 years, but I was always broke. I wanted to do something better.” He took people to the bank, helped them open up accounts and get loans for preapproval. A friend asked him, “Why don’t you get your real estate license?”

“I woke up the next morning and thought, “Why not? It’s not impossible!” The next day

...





WE NEED MORE GOOD, HONEST PEOPLE AS REAL ESTATE AGENTS.



A FAMILY MAN

When not working, Bishnu savors time with his family. He says, “I have a beautiful family with my two boys Rishab and Riyaaz (ages 8 and 3), my beautiful wife Renuka, and my mother Durga.” His brother’s name is Dipesh and Bishnu has three sisters, Sabitra, Damanta, and Rupa. “Now I can say it out loud that I am a proud husband, dad, son, brother, son-in-law and in general, a good human being.”

Bishnu is committed to the community, helps nonprofits and lends a helping hand. He loves playing with his kids, going out with his family for family picnics, or playing games with family and friends. Engaging in cultural activities is also important for him.

LEADING WITH THE HEART

“We need more good, honest people as real estate agents,” concludes Bishnu. “There is so much entrusted to us, and we are the ones who are the experts. Let’s lead with the heart. I always advise fellow upcoming REALTORS® to be honest, to be kind to their clients. You don’t have to pay for advertisements. If you treat your clients well, they will be the referrals for you.”

From Nepal to the United States, Bishnu is an inspiration. He found his passion in helping others and can’t imagine doing anything else other than real estate.

he started taking real estate classes and got his license in 3 months.

“Real estate gave me a passion and reason to live. I am so defined by real estate, and I was born to be in real estate. From a very young age, I wanted to be connected to people and sell things, and to make their day better.”

Now Bishnu works for RE/MAX Preferred Group and helps buyers

and sellers as an advisor and helps them achieve their real estate goals. As he says, “I also want to help family and friends figure out what they want to do in their life, be a coach and a close friend, and help them build their future. Everyone has a dream. I want to make that possible through real estate. I love what I do, and I fully enjoy it. I feel so energized every day when I wake up; I am eager to find new friends and help them through real estate.”

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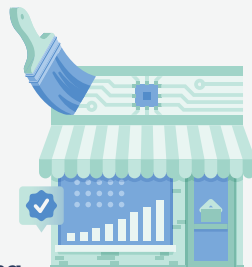
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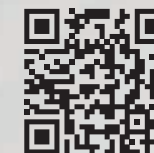
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» featured REALTORS®

meet DEBI GERBUS & BETH GERBUS AKELEY

of The Gerbus Akeley Group

Written by Elizabeth McCabe
Photo Credit: Krista Silz of Cincy Photo



Two are better than one in real estate. Mother-daughter Debi Gerbus and Beth Gerbus Akeley know this truth firsthand. This dynamic duo is part of The Gerbus Akeley Group with Comey & Shepherd Realtors and is eager to serve their clients.

Overcoming Obstacles

“I started in the real estate business as an administrative assistant in 1982,” recalls Debi. “I’m celebrating 40 years this year in real estate.” She worked with Sibcy Cline for two decades and then found her home at Comey & Shepherd.

“When I was newer in the business, I had three children in preschool and a husband who traveled. I was just learning to balance work with everyday life,” she recalls. Debi started real estate at a challenging time. There was no internet, voicemail or lockboxes. “With everything that we did, we had to drive in our cars to wherever,” she says. “That’s the biggest challenge I had in real estate.”

As for Beth, she got her license eight years ago. She explains, “I went to Xavier University and studied business management. As part of my coursework, I had to do an internship, and I did it at Comey & Shepherd Realtors, working with a couple of agents.” This internship set her on the path toward the future she has today. “After graduation, I decided to get my real estate license,” smiles Beth.

One obstacle that Beth had to overcome was starting real estate at an early age. She recalls, “I got my license at the age of 22, and it took a long time to be respected by other agents.” She learned to gain people’s respect and their trust but still found it “very hard for a long time.”

Stronger Together

Debi and Beth do remarkably well in real estate, with a career volume topping \$225 million in real estate and \$14 million last year. Best of all, they absolutely love what they do.





“I went to a Young Professionals Network (YPN) convention a couple of years ago,” recalls Beth. “I get to help people achieve the American dream. Someone said it, and it couldn’t be more true.” She gets to make that a reality every single day.

“This really doesn’t feel like a job,” adds Debi. “We both love it so much.” Working with her daughter in a career that she loves is icing on the cake. Beth shares, “My mom and I get along very well. We have a good relationship, and all of our clients are both of our clients. They can call either of us at any given time.”

Debi and Beth also talk several times a day so that they are both filled in on their clients. Their clients like the dependability and reliability that they offer them. “If one of us is not available, the clients can call either one of us,” says Beth.

Work-Life Balance

When it comes to work-life balance, Debi and Beth have been able to master it. They never talk about work at family gatherings, and they make every effort to prioritize family life over work.

“I never thought I was going to get into the industry,” says Beth. “One of the coolest things about my mom was that she never missed activities for her kids. She put family first. I have to make that happen as well.” Beth has followed her mother’s example and put her family first as well.



Beth got married to her husband, a school teacher at Sycamore High School, in 2014. They are blessed with a 5-year-old daughter, who is currently in kindergarten. Debi adds, “I married my high school sweetheart in 1985, and I have three children.” Her son, 34, is married with three children. She also has twins, Beth and Brian, 31. Brian is married and has two children.

“I’ve got six grandchildren under 7,” says Debi. She wouldn’t have it any other way. “Family life is chaotic but fun,” she smiles.

Debi’s husband owns a company here in town, and both of their sons work for him. “We all work in family businesses,” smiles Beth.

Giving Back

When not working, Beth and Debi love to travel and read. Beth adds, “For me, I am an extremely big believer in giving back, too. I am part of the Parent Teachers Organization and the homeroom mom for my daughter’s room.” She is also proud to be the chair of YPN at the REALTOR® Alliance of Greater Cincinnati and just finished the Ohio REALTORS® Leadership Academy.

Debi couldn’t be prouder of her daughter. “Beth is the first REALTOR® from Cincinnati since 2016 to be accepted into the Leadership Academy. That’s a huge accomplishment,” she raves. Beth also chaired YPN in 2014.



THIS REALLY DOESN'T FEEL LIKE A JOB. WE BOTH LOVE IT SO MUCH.

- DEBI



“

MY MOM AND I GET ALONG VERY WELL. WE HAVE A GOOD RELATIONSHIP, AND ALL OF OUR CLIENTS ARE BOTH OF OUR CLIENTS. THEY CAN CALL EITHER OF US AT ANY GIVEN TIME.

-BETH



“When Beth started in the business, my requirement was that she become active in the REALTOR® Alliance of Greater Cincinnati,” explains Debi, who has a long history of service to the real estate industry. A woman of integrity and excellence, Debi is a role model for others in real estate. Beth is a passionate leader with a heart for others.

Their kind-hearted nature makes them a favorite with their clients. Beth’s favorite quote is to “treat others the way they want to be treated.” Her mom’s favorite quote is to “be kind.” She says, “That would solve a lot of the world’s problems.”

We are honored to feature The Gerbus Akeley Group in this month’s issue! Debi and Beth make a fantastic team, serving their clients with professionalism and a personal touch, and making a difference through giving back in the real estate industry.

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▶▶ on the rise

PRAYASH KADARIYA

LIVING THE AMERICAN DREAM!

Written by **Elizabeth McCabe** | Photo Credit: **Krista Silz** of Cincy Photo

Born in the small country of Bhutan, Prayash Kadariya never knew he would one day come to America. He recalls his homeland. “Bhutan was a very mountainous, landlocked country.” His parents moved to Nepal when he was 8 months old because there was a civil war occurring at that time.

“I lived there for 18 years,” recalls Prayash. “I got this opportunity to move to the United States in 2009.”

At the time, there were 100,000 Bhutanese people in Nepal, and the United States offered to bring 70,000 of them to America.

“We were very happy to get that opportunity. I was 18 years old at the time, and we lived in scarcity. I learned in school that America is everyone’s dream country. My parents were undecided at the beginning, and after a few months, we decided to come here. We landed in one of the most beautiful cities in Virginia, Roanoke, in 2009.”

When Prayash and his family came here, they encountered a cultural shock. As Prayash says, “We could barely speak the language; everything was new. My parents had never been to school and didn’t know anything. In time, everything got better. It was not easy to blend into the culture here.”

ROAD TO REAL ESTATE

“I purchased my first house in January 2013,” says Prayash. “I graduated from Radford University in Virginia in 2016, where I majored in psychology and minored in business.” He worked 16 hours a day managing a small gas station while working as a skill building counselor. In 2018, he moved to Cincinnati and learned about real estate from a friend in Pennsylvania who was a REALTOR®.

“I couldn’t find a job I liked, so I thought about getting my license,” says Prayash. He got his license in 2019 and found his passion in the process. Helping clients make the right decision and find the right home is rewarding.

“I show them the right path to find the property for their dreams,” he says. Making a difference in someone’s life is what it’s all about for this dedicated REALTOR®. He finds it to be an “incredible experience.”

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LENDING A HELPING HAND

Prayash now works for Plum Tree Realty and enjoys helping people who do not speak English. Providing extra guidance is what he does best. Often his clients have never purchased a home before and aren't sure how to find a good home.

With his experience and willingness to lend a helping hand, Prayash points his clients in the right direction. "I feel proud of myself," he says. He also feels happy that his clients get a home that they love.

"A real estate investment or a purchase is one of the most important decisions that a family or individual can make," says Prayash. "When a client trusts me, I take that trust personally. I will always use my expertise to guide them to make the most informed decision possible."

A PROUD FATHER AND HUSBAND

"I got married one and a half years ago," smiles Prayash. He is married to his wife, Anu Koirala, and they are blessed with a baby boy named Adiyam, whom they had on Aug. 30. He is the pride and joy of their lives.

In his free time, Prayash enjoys hiking, going out with friends and family and traveling a lot. Reading books, singing and playing the flute are other pastimes he enjoys. He also plays the Indian drum, a musical instrument that is similar to the piano.

Prayash is living his dreams in real estate. His helpfulness and kindness have made him a favorite with his clients as he lives the American dream. He feels fortunate to live here in America and is excited to see what the future holds!

“
A REAL ESTATE INVESTMENT OR A PURCHASE IS ONE OF THE MOST
IMPORTANT DECISIONS THAT A FAMILY OR INDIVIDUAL CAN MAKE.
WHEN A CLIENT TRUSTS ME, I TAKE THAT TRUST PERSONALLY.

”



HORIZON POINT INSPECTIONS



Written by **Elizabeth McCabe**
Photo Credit: **Brenna Smith**

When it comes to inspecting homes, a firefighter has more skills and knowledge than a typical inspector. Chris Heywood, a former full-time firefighter, pursued his dream of starting an inspection company when he opened Horizon Point Inspections in 2012.

“I started the company by myself,” says Chris. “In 2015, I hired my first inspector, and now I have six people on my team.”

Horizon Point Inspections does everything in-house as far as services are concerned. “We do our own termite inspections, radon testing, mold sampling and sewer scopes,” points out Chris. They do sub out septic system inspections.

A Qualified Team

Chris is the president and is licensed in Ohio for inspectors. His cousin, Carl Heywood, is the lead inspector and oversees two additional inspectors, Steve Hudson and Paul Moore. They also have a service technician, Steve Lloyd, who does all their radon testing, recalls and mold samples. Megan McPhie excels as the operations manager and the backbone of the company. Chris comments, “She plays an integral part in delivering great customer service and makes sure our systems are running efficiently.”

“We put a lot of time into our hiring process,” explains Chris. They have a three- to four-month hiring process and then spend another four to six

...



months of training after they are hired. Chris adds, “It takes time to find the right people.” They deliver professional, empathetic and educated service. The inspectors are helpful, take extra time and are courteous. Chris comments, “They are there to help clients, not to collect a paycheck.”

The mission of Horizon Point Inspection is to provide great customer service, provide great knowledge and education and deliver information in an unbiased manner. As Chris says, “We’re in the people business. People can know about the home before they buy it quickly and professionally.”

Creating Opportunities

“We have a vision to create an opportunity for the team, clients, and for future generations by taking the company to the next level,” explains Chris. “We have an opportunity for clients to learn more about their home and make the right decision about

their home.” Regarding future generations, Chris explains, “We believe there are people who aren’t even born yet who will work for our company. We think about opportunities for other people.”

An Efficient Process

What makes Horizon Point Inspections stand above their competition is their efficient process. When customers get an inspection, they get everything in their report the same day. For larger houses, inspections can be done in a timely manner with multiple inspectors.

Chris adds, “Every inspection also includes a recall check for every appliance in the customer’s home. Not only do we do the recall checks — all recalled items are fixed or replaced for free. Clients also get an update if additional recalls are issued on their appliances.”



Chris explains, “The recall check is also a marketing tool for the agents. Each month the client gets an email letting them know if there are any new recalls for their appliances. This email is also a great marketing tool for the agents, which includes their picture, name and contact information on the client’s recall report.”

Going Above and Beyond

Chris goes above and beyond for clients, even giving \$1,000 worth of coupons to clients for repairs. He works with electricians, deck professionals, roofers and more. “We’re trying to give something back to clients,” explains Chris. Clients are appreciative of his efforts. After all, repairs from home inspections can become costly.

Adding Value

“We also offer a three-hour real estate class for REALTORS® called ‘Overcoming the Home Inspection.’ We educate newer agents about the

process, and anyone is welcome to attend. It’s a way for us to add value for them,” says Chris.

He takes the time to build relationships with real estate agents, lenders, and adds value to their business. “We provide the best service to our clients.”

Family Focused

When not working, you can find Chris with his family. He has been married to his wife for 18 years, and they are blessed with two children, Lillian (14) and Nash (12). Lillian attends school in the Milford School District and plays on a travel team in softball. Nash likes playing basketball and lacrosse.

Chris and his family enjoy spending Sundays together, going to Loveland, hanging out and watching the Bengals.

We are honored to feature Horizon Point Inspections in this month’s issue. For more information, check out their website, www.inspecthorizon.com, or call 513-831-1200.

WE ALSO OFFER A THREE-HOUR REAL ESTATE CLASS FOR REALTORS® CALLED ‘OVERCOMING THE HOME INSPECTION.’ We educate newer agents about the process, and anyone is welcome to attend. It’s a way for us to add value for them.



happy HOLIDAYS

FROM THE CAPUANO TEAM

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct. 31 as of Nov. 2, 2022 at 9:38PM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	106	\$133,305,970
2	Scott A. Oyler	Coldwell Banker Realty	205	\$114,490,137
3	Rick J. Finn	Coldwell Banker Realty	179	\$77,750,479
4	Ragan McKinney	Ragan McKinney Real Estate	306	\$65,414,312
5	Megan S. Stacey	Coldwell Banker Realty	97	\$56,018,429
6	Heather R. Herr	Private Real Estate Collection	119	\$55,339,942
7	Kevin E. Hildebrand	eXp Realty	151	\$53,533,673
8	Bob Dorger	Comey & Shepherd	89	\$49,332,400
9	Adam G. Marit	Real Link	144	\$48,829,960
10	Andrew Gaydosh	eXp Realty	166	\$48,651,019
11	Michael C. Hinckley	Coldwell Banker Realty	61	\$48,365,700
12	Michael T. Maley	Comey & Shepherd	182	\$45,778,923
13	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	117	\$44,919,025
14	Andrea DeStefano	Sibcy Cline	72	\$44,656,206
15	Kimberly K. Mansfield	Keller Williams Advisors	153	\$44,039,494
16	Walter B. Gibler	Coldwell Banker Realty	109	\$43,984,528
17	Peter D. Chabris	Keller Williams Seven Hills Re.	140	\$42,443,804
18	Holly Finn	Coldwell Banker Realty	85	\$39,232,768
19	Amy Hackett Roe	Coldwell Banker Realty	55	\$39,052,411
20	Brittney Frietch	BF Realty	114	\$38,474,758
21	Julia Packer P. Wesselkamper	Coldwell Banker Realty	50	\$37,964,889
22	Gina A. Dubell-Smith	eXp Realty	63	\$36,139,976
23	Robbie Dorger	Comey & Shepherd	60	\$35,322,800
24	Daniel Baron	Keller Williams Advisors	116	\$34,672,283
25	Molly E. Blenk	Comey & Shepherd	95	\$34,547,100
26	Shelley Miller Reed	Coldwell Banker Realty	50	\$34,024,000
27	Mike Hildebrand	eXp Realty	90	\$34,015,161
28	Ronald A. Bisher	Coldwell Banker Realty	123	\$33,985,449
29	Kimberly A. Price	Plum Tree Realty	136	\$33,831,045
30	Jack C. Hinckley	Coldwell Banker Realty	48	\$33,666,436
31	Deborah A. Martin	Keller Williams Advisors	48	\$32,889,439
32	Michael L. Vazquez	ERA Real Solutions Realty	91	\$32,246,475
33	Sarah A. Woody	Keller Williams Advisors	101	\$32,127,150
34	Sue S. Lewis	Sibcy Cline	67	\$31,472,100

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Rank	Name	Office	Total	Volume
35	Amy L. Markowski	Real Brokerage Technologies	152	\$31,201,992
36	Linda T. Destefano	Sibcy Cline	47	\$30,804,440
37	Tina A. Burton	Sibcy Cline	90	\$30,712,310
38	Kelly Pear	Comey & Shepherd	49	\$30,461,378
39	Scott T. Ferguson	Keller Williams Advisors	82	\$29,344,359
40	Miranda Biedenbarn	Comey & Shepherd	165	\$29,110,550
41	Sandra L. Peters	Comey & Shepherd	36	\$28,767,470
42	Tom Deutsch Jr.	Coldwell Banker Realty	137	\$28,268,500
43	Heather M. Stallmeyer	Coldwell Banker Realty	51	\$27,636,275
44	Jennifer L. Day	Re/Max Preferred Group	191	\$27,555,896
45	Anne V. Bedinghaus	Coldwell Banker Realty	103	\$27,364,063
46	Rakesh Ram	Coldwell Banker Realty	82	\$27,257,800
47	Sondra M. Parker	Coldwell Banker Realty	63	\$27,162,703
48	Tyler R. Minges	Huff Realty	86	\$27,000,849
49	Andrew H. Homan	Coldwell Banker Realty	53	\$26,947,500
50	Jill O. Ferguson	Keller Williams Advisors	73	\$26,229,359

Rank	Name	Office	Total	Volume
51	Jackie Quigley	eXp Realty	52	\$25,916,162
52	Daniel Watkins	Comey & Shepherd	96	\$25,875,374
53	Monika Deroussel	eXp Realty	74	\$25,735,363
54	Cindy J. Shetterly	Keller Williams Distinctive Re	93	\$25,346,472
55	Helena F. Cameron	Sibcy Cline	53	\$25,323,790
56	Chris R. Waits	Sibcy Cline	73	\$25,054,177
57	Micha Gleisinger	Comey & Shepherd	40	\$24,919,949
58	Patrick J. Cagney	Coldwell Banker Realty	93	\$24,650,461
59	William Draznik	Coldwell Banker Realty	60	\$24,376,918
60	Flor D. McNally	Keller Williams Advisors	99	\$23,826,600
61	Sue Andrews Wahl	Comey & Shepherd	76	\$23,562,808
62	Robert J. Mahoney	Sibcy Cline	34	\$23,254,357
63	Zach Singler	Re/Max Local Experts	53	\$23,194,357
64	Mary Clare Baden	eXp Realty	52	\$23,010,400
65	John M. Bissman	Keller Williams Pinnacle Group	71	\$22,891,002
66	Tiffany B. Allen-Zeuch	Sibcy Cline	48	\$22,831,002
67	Lisa S. Morales	Coldwell Banker Realty	75	\$22,812,500
68	Maura K. Cagney-Tipton	Coldwell Banker Realty	81	\$22,260,200
69	Sue M. Miller	Comey & Shepherd	71	\$22,110,325
70	Jason Reynolds	Re/Max Alpha Real Estate	64	\$21,939,800
71	Jon A. DeCurtins	ERA Real Solutions Realty	53	\$21,934,300
72	Celia B. Carroll	Sibcy Cline	26	\$21,914,300
73	Anna S. Bisher	Coldwell Banker Realty	80	\$21,873,349
74	Larry L. Thinnes	Sibcy Cline	55	\$21,753,915
75	Brian P. Leisgang	Keller Williams Advisors	68	\$21,562,337
76	Lynn M. Schwarber	Comey & Shepherd	51	\$21,235,628
77	Jeanne M. Rieder	Hoeting, Realtors	77	\$20,977,000
78	Robert R. Smith	Coldwell Banker Realty	75	\$20,617,715
79	Kathy J. Kramer	Star One Real Estate	38	\$20,559,055
80	Robert Hines	Coldwell Banker Realty	31	\$20,534,630
81	Keli S. Williams	Sibcy Cline	54	\$20,303,000
82	Roy D. Webb	NavX Realty	113	\$20,186,230
83	Christopher Holtman	Real Link	58	\$20,173,813
84	Beth A. Brown Ciul	eXp Realty	74	\$20,164,652

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TOP 150 STANDINGS

Individuals | By Volume Jan 1- Oct. 31 as of Nov. 2, 2022 at 9:38PM

Rank	Name	Office	Total	Volume
85	May Xuemei Wu	Comey & Shepherd	39	\$20,136,695
86	Erin P. Fay	Comey & Shepherd	55	\$20,025,350
87	Cody M. Brownfield	Redfin	54	\$19,779,200
88	Michael P. Hines	Coldwell Banker Realty	22	\$19,588,329
89	Oscar A. Asesyan	Sibcy Cline	47	\$19,516,700
90	Denise L. Gifford	Keller Williams Advisors	54	\$19,442,200
91	Jamie Rudy	Coldwell Banker Heritage	61	\$19,410,500
92	Timothy J. Mahoney II	Sibcy Cline	22	\$18,938,479
93	Jon L. Bowling	Re/Max Preferred Group	66	\$18,686,076
94	James E. Pitzer III	Coldwell Banker Realty	62	\$18,624,000
95	Alexander Schafers	Re/Max United Associates	63	\$18,561,650
96	Michelle E. Hudepohl	Coldwell Banker Realty	36	\$18,539,300
97	Lee G. Robinson	Robinson Sotheby's Internat'l	24	\$18,414,300
98	Rebecca A. Messenger	Comey & Shepherd	35	\$18,393,177
99	Richard Davey	Comey & Shepherd	61	\$18,385,023
100	Lisa M. Phair	Coldwell Banker Realty	61	\$18,289,901

Rank	Name	Office	Total	Volume
101	Teresa Johnson	Comey & Shepherd	54	\$18,248,896
102	Marc A. Cameron	Sibcy Cline	38	\$18,190,095
103	Tyler A. Smith	Re/Max United Associates	44	\$17,958,551
104	Molly Eynon	Coldwell Banker Realty	46	\$17,875,180
105	Steve Sylvester	Comey & Shepherd	28	\$17,616,949
106	Lesli D. Norris	Coldwell Banker Realty	57	\$17,573,691
107	Sara E. Limper	Coldwell Banker Realty	46	\$17,493,180
108	Ingrid K. Likes	Coldwell Banker Realty	33	\$17,428,300
109	Myles Greely	Keller Williams Community Part.	58	\$17,414,000
110	Elizabeth Waits	Sibcy Cline	51	\$17,285,530
111	Diane Tafuri	Sibcy Cline	27	\$17,271,400
112	Keith T. Taylor	Comey & Shepherd	59	\$17,251,846
113	Janelle A. Sprandel	Comey & Shepherd	57	\$17,190,698
114	Hossam Elsayed	Emerald Home Advisors	67	\$17,180,000
115	Lindsay Spears	Re/Max Incompass	77	\$16,860,749
116	Michael W. Jordan	Jordan, Inc.	58	\$16,835,644
117	Nikki M. Hayden	Private Real Estate Collection	38	\$16,806,290
118	Jessica Bauer	Comey & Shepherd	51	\$16,703,142
119	Courtne' C. Brass	Coldwell Banker Realty	47	\$16,654,515
120	Regina M. Hamilton	Sibcy Cline	52	\$16,417,815
121	Scott Baker	Coldwell Banker Realty	45	\$16,411,510
122	Bishnu L. Kharel	Re/Max Preferred Group	51	\$16,338,679
123	Michele Donovan	Comey & Shepherd	67	\$15,979,650
124	Priya Sangtani	Comey & Shepherd	37	\$15,858,000
125	Elizabeth R. Mahoney	Sibcy Cline	26	\$15,825,041
126	Lanxi J. Song J	Keller Williams Seven Hills Re.	40	\$15,789,000
127	Brett A. Keppler	TREO Realtors	65	\$15,653,707
128	Lauren E. Grote	Sibcy Cline	21	\$15,651,900
129	Beth Silber	Coldwell Banker Realty	46	\$15,641,739
130	Robert DiTomassi	Comey & Shepherd	42	\$15,568,800
131	Maryann D. Ries	Coldwell Banker Realty	31	\$15,507,978
132	Heather Alley	Keller Williams Community Part.	38	\$15,484,557
133	Angelo M. Pusateri	Comey & Shepherd	26	\$15,450,007
134	Ryan Lara	eXp Realty	55	\$15,318,149

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TOP 150 STANDINGS

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Rank	Name	Office	Total	Volume
135	Candace N. Burton	Sibcy Cline	43	\$15,271,625
136	Gregory J. Tassone	Coldwell Banker Realty	24	\$15,183,033
137	Jason J. Bowman	RE/Max Alliance Realty	50	\$15,143,355
138	Elizabeth Gerbus Akeley	Comey & Shepherd	39	\$14,930,784
139	Tammy Thome	Century 21 Thacker & Assoc.	50	\$14,921,902
140	Ron Garland	Comey & Shepherd	41	\$14,814,700
141	Jamie Gabbard	Comey & Shepherd	54	\$14,789,050
142	Mike Wall	eXp Realty	58	\$14,639,800
143	Jason A. Sheppard	Comey & Shepherd	56	\$14,496,910
145	Mark Schupp	Star One Real Estate	62	\$14,441,700
146	Rhonda H. Everitt	Comey & Shepherd	41	\$14,390,900
147	Roxanne B. Qualls	Sibcy Cline	28	\$14,370,587
148	Tyler Dietz	Keller Williams Seven Hills Re.	51	\$14,365,755
149	Missy B. Friede	Century 21 Thacker & Assoc.	47	\$14,110,494
150	Kate J. Bridgman	Comey & Shepherd	48	\$14,090,095
150	Judy S. Recker	Sibcy Cline	6	\$13,202,500

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information.

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