

CAROLINA COAST REAL PRODUCERS.®

CONNECTING. ELEVATING. INSPIRING.

2nd-Year Cover REALTORS®



Celebrating
2 YEARS
in print



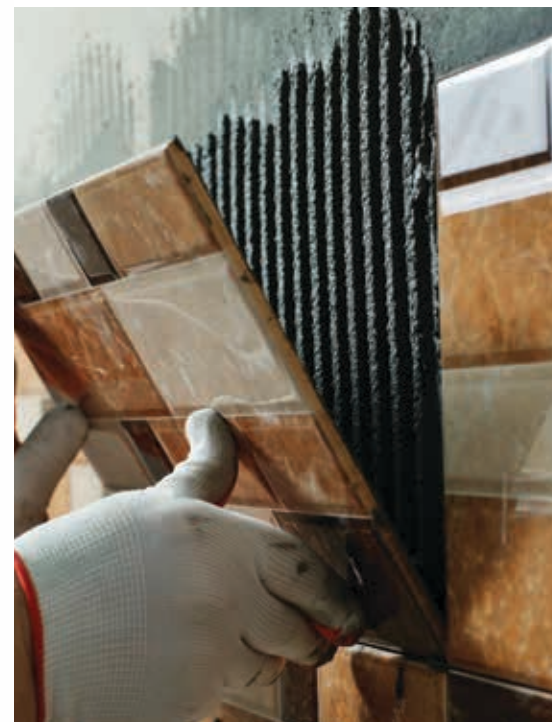
PHOTO | VIDEO | DRONE | 3D TOURS | MARKETING
WWW.HIGHTIDECONTENT.COM | 843.885.3088 | INFO@HIGHTIDECONTENT.COM

GET 20% OFF ONE PROJECT WHEN YOU REFER THIS AD*

*ONE DISCOUNT PER CUSTOMER (NEW OR CURRENT) ON ANY SINGLE SERVICE/PROJECT



"Professional and timely. Amazing team. I am a native of the area and do a lot of referrals to my friends and homeowners, so having a reliable floor vendor is a must. Highly recommend!"
Tim H.



**FAMILY-OWNED & OPERATED • HIGHEST QUALITY SERVICE
KNOWLEDGABLE STAFF • COMMITMENT TO EXCELLENCE**

**THE
Wholesale Flooring
Co.**

LARGE IN-STOCK SELECTION
CARPET • VINYL • TILE • WOOD
VINYL PLANK • LVT/VCT • LAMINATE
BACKSPASHES • AREA RUGS
BINDING • OUTDOOR MARINE CARPET

Now at 2 Locations:
4430 Highway 17 Bypass S Murrells Inlet
843-651-1122

2301 Hwy 17 South N. Myrtle Beach, SC 29582
843-273-4367

www.myrtlebeachfloors.com

TABLE OF CONTENTS



06
Preferred Partners



11
Meet the Carolina Coast Real Producers Team



14
Rising Star: Stacy BeLue



20
Sponsor Spotlight: The Wholesale Flooring Company



26
Gratitude Gala at the Marina Bar & Grill



34
Cover Story: Celebrating 2 Years in Print!



If you are interested in contributing or nominating REALTORS® for certain stories, please email us at anita.jones@realproducersmag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Carolina Coast Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

All American Fence

THE FENCE COMPANY FOR ALL YOUR FENCING NEEDS

Efficient, Durable, and Affordable. One Call Does It All!

FREE ESTIMATES

“

Installed our black chain link fence quickly and efficiently. Very pleasant to work with and for a fair price. Very thoughtful installation crew, they even filled in the holes my dog had dug in my backyard with the dirt from the fence posts. Would recommend!"

- Stephen W.



843.234.2351 • 843.254.7212 • 843.283.2118
ALL-AMERICAN-FENCE.BUSINESS.SITE



Let Our Family Move Yours™

ALL MY SONS
MOVING & STORAGE

- Residential & Commercial Moving Services
- Local & Long Distance
- Corporate Relocation
- Full-Service Packing Solutions
- Short & Long Term Storage
- White-Glove Service



(561) 578-3800 Jolsen@AllMySons.Com



MONSOUR
MORTGAGE PROS
Bank of England Mortgage



It's a changing market & we have solutions for buyers AND sellers!

INTRODUCING OUR 2-1 BUYDOWN PROGRAM!

BUYER BENEFIT:

Gives buyer 2% lower rate in year 1, 1% lower in year 2, then normal rate after that.

MORE BUYING POWER NOW!

SELLER BENEFIT:

Gives option to seller to pay towards this program to help buyer instead of a price decrease.

MORE PROFIT ON THEIR SALE!

Check this out!



This program & working with a professional like Carl Monsour is a win for all! Call or text TODAY to set up a time to discuss this & other great programs we are offering during this changing market.

CARL MONSOUR

Branch Manager | NMLS# 145101

(843) 970-3120

cmonsour@boemortgage.com

@BOEMortgagePros

BOEMortgagepros.com

Bank of England Mortgage is a division of Bank of England, NMLS #18481, Member FDIC





This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ACCOUNTING & TAX

Bryant Accounting and Tax Service, Inc.
Kim Bryant
112 Ye Olde Kings Highway
North Myrtle Beach, SC 29582
(843) 249-7818
bryantaccountingtax.com

APPRAISAL SERVICES

For What It's Worth
Michael Sichitano
1136 44th Avenue North Suite 101
Myrtle Beach, SC 29577
(843) 808-1533
www.fwiwappraisal.com/

ATTORNEY - REAL ESTATE

Joye, Nappier, Risher, & Hardin, LLC
Wendy Hardin
(843) 357-6454
www.inletlaw.com

Will Parker Law, LLC
Will Parker
541 Atlantic Ave
Murrells Inlet, SC 29576
(843) 357-4111
www.willparkerlaw.com/

BOATING

Freedom Boat Club
Chris Speckman
(843) 732-3777
www.freedomboatclub.com

BUILDER

Chesapeake Homes
Sherri Crawford
(843) 997-5312
cheshomes.com

DUSTLESS

POPCORN REMOVAL

David's Ready 2 Paint
David Hamilton
(208) 921-6896

FENCING

All American Fence
(843) 254-7212
www.fenceitusa.com

FINANCIAL ADVISOR

Palmetto Coast Capital, LLC
David G. Wurster
(843) 504-4583
www.palmettocoastcapital.com

FLOORING

The Wholesale Flooring Company
Tom Guido
2301 Hwy 17 South,
North Myrtle Beach, SC 29582
(843) 273-4367
www.myrtlebeachfloors.com

FURNITURE

Sea Side Furniture Gallery & Accents
Julie Almeida
(843) 280-7632
shopseasidefurniture.com

GOLF CARTS

Riptide Ridez
John Finez
586 Highway 17 N
N Myrtle Beach, SC 29582
(843) 663-0710
10225 Ocean Hwy
Pawleys Island, SC 29585
(843) 314-9060
riptideridez.com

HOME INSPECTION

Island Inspections, LLC
Matt Smoak
(843) 817-8810
www.islandinspectionsllc.com

Rivertown Property Inspections
Justin Ferraro
1203 48th Ave N Suite 111
Myrtle Beach, SC 29577
(843) 360-4354
www.rivertowninspects.com

Top to Bottom Home Inspection
John Pate
(843) 231-8532
www.homeinspectiontoptobottom.com

HOME WARRANTY

2-10 Home Buyers Warranty
Angela Mitchell
(843) 999-5355
www.2-10.com

HOME WARRANTY INC.

Curtis Shelley
(864) 993-1536

OLD REPUBLIC HOME

Protections
Stephanie Midgett
(910) 382-8048

INSURANCE

Coastal Insurance Group
Sarah Sichitano
1136 44th Ave N.
Myrtle Beach, SC 29577
(843) 808-0291
www.coastalinsurancellc.com/

MEDSPA

Dunes MedSpa
Amanda Howard
4710 Oleander Dr
Myrtle Beach, SC 29577
(864) 934-6149
www.dunesmedspa.com

MORTGAGE LENDER

Alpha Mortgage Advantage
Lauren Mazurkiewicz
Justin Marlowe
(843) 371-5302
www.alphamortgageadvantage.com

Bank of England Mortgage
Carl Monsour
(843) 970-3120
www.boemortgagepros.com

Citizens One Home Loan
Trippett Boineau, Jr.
(843) 450-8903
lo.citizensone.com/sc/
myrtle-beach trippett.
boineau@citizensbank.com

MOVING & LIQUIDATION

Caring Transitions
Charlene Blanton
(843) 997-5088
www.caringtransitionsmyrtlebeach.com

MIRACLE MOVERS

Chris Wilhoit
(843) 447-9525

MOVING / STORAGE

All My Sons Moving and Storage
(843) 438-7001
www.allmysons.com/
south-carolina/myrtle-beach

PAIN RELIEF

Dunes Pain Relief
Amanda Howard
4710 Oleander Dr
Myrtle Beach, SC 29577
(864) 934-6149
www.dunesmedspa.com

PHOTOGRAPHY

High Tide Content, LLC
Jeremy Kierez
(843) 885-3088
www.hightidecontent.com

Tides Eye Photography
Donald Hovis Jr.
(843) 504-8711
www.tideseyephotography.com

SIGNS, BANNERS & PRINTING

Design the Sign
Olga Kazakova
(843) 808-9301
www.designthesign.com

Leading The Market in Real Estate Appraisals

For What It's Worth
Appraisals

Providing Commerical and Residential Appraisal Services Throughout Horry, Georgetown, and Brunswick Counties

"We pride ourselves in extensive knowledge of the marketplace, providing exceptional service and industry-leading turn-around time."

1136 44th Avenue North Suite 101, Myrtle Beach, SC 29577
843-808-1533 | www.fwiwappraisal.com

2-10

COVERAGE
your clients deserve

Comprehensive.
Flexible.
Convenient.

2-10 HBW's industry-leading Home Warranty Service Agreement to your happy home tool kit.

Angela Mitchell
Account Executive
843.999.5355 | angmitchell@2-10.com

ENROLL:
2-10.com/agent
720.531.6723

~ Your Grand Strand Furniture Store ~

"We Love Our Customers"

SEASIDE FURNITURE GALLERY & ACCENTS

The Largest Selection of Coastal Furniture
and Home Décor on the Grand Strand.
Living Room, Dining Room, Bedroom,
Pictures, Lamps and Coastal Accents and more



VISIT Our
Mattress Gallery!



STEARNS
& FOSTER®

TEMPUR-PEDIC®



**TWO GREAT
LOCATIONS**

**MAIN SHOWROOM
MATTRESS GALLERY**
10356 Highway 90
(Next to NMB Sports Complex)

**COASTAL DÉCOR,
RUGS & MORE**
527 Highway 17N
North Myrtle Beach
Mon-Sat 9am-6pm,
& Sun 1-5pm
Ph: 843-280-7632

SHOPSEASIDEFURNITURE.COM

PROFESSIONAL ACCOUNTING SERVICES

For Businesses and Individuals



Save 10%
New Client Discount

Buying a house in today's market can be stressful.

Introduce these tax deductions to your real estate clients to help them better understand today's tax advantages in buying a new home:

8 TAX BENEFITS OF BUYING A HOME IN 2022

- Mortgage interest deduction
- Mortgage insurance deduction
- Mortgage points deduction
- State and Local tax deductions
- Tax-free profits on your home sale, if lived in for 2 years.
- Residential energy credit
- Home office deduction
- Standard deduction



VOTED BEST ACCOUNTING FIRM

COMBINED 50+ YEARS EXPERIENCE



112 Ye Olde Kings Highway • North Myrtle Beach (besides Lowe's on 2nd Ave North)
843-249-7818 • www.bryantaccountingtax.com

MEET THE CAROLINA COAST REAL PRODUCERS TEAM



Bill Poulin
Publisher / Owner



Anita Jones
Publisher / Owner



Jeremy Kierez
Photographer



Anna Price
Ad Strategist



Dave Danielson
Writer



Donald Hovis
Photographer

If you are interested in contributing or nominating REALTORS® for certain stories, please email us at anita.jones@realproducersmag.com

Follow us on Facebook and Instagram

<https://www.facebook.com/carolinacoastrealproducersmag> <https://www.instagram.com/carolinacoastrealproducersmag>



Quality Coverage.
Essential Budget Protection.
Invaluable Peace of Mind.

Save your clients time, money, and hassle with a home warranty from Old Republic Home Protection.

Contact me today for details!



Stephanie Midgett
Senior Account Executive
800.282.7131 Ext. 1070
C: 910.382.8048
StephanieM@orhp.com
my.orhp.com/stephaniemidgett



This is a paid advertisement.



People Helping People™



Close MORE Real Estate Transactions with the RIGHT insurance partner



"We work to provide insurance value to our clients through the strength of the companies we represent, as well as, our direct agent to client customer service."



1136 44th Avenue North, Suite 101
Myrtle Beach, SC 29577
info@coastalinsureit.com
843-808-0291
www.coastalinsurancellc.com

COASTAL INSURANCE GROUP

AUTO • HOME • BUSINESS • LIFE • BOAT • FLOOD
RV • RENTERS • GOLF CART • JEWELRY

May your sweaters be **ugly & bright!**

Warmest wishes for joy and peace this holiday season!



Curtis Shelley
District Sales Manager
(864) 993-1536
CurtisS@homewarrantyinc.com



home warranty inc.
Protect what matters

homewarrantyinc.com



Awarded Best Photographer
by Readers of North Strand News

- Listing Photos (interior, exterior, community amenities)
- Aerial Drone Photos & Video
- 3D 360° Virtual Tours with FREE Schematic Floor Plans
- Virtual Staging
- Virtual Twilights
- Stock Landscape Photos of the Local Area taken by us!

25% Off Your 1st Listing Shoot
Use promo code **25DISCTEP.**




Beach Injury Lawyers, LLC
- Serious Injuries Need Serious Lawyers -



For a FREE Consultation

Call Our Office at 843-357-4111
or
Text Our Staff at 843-315-5062

Available 24/7

9007 Highway 544 • Suite B
Myrtle Beach, SC 29588
www.beachinjurylawyers.com

PROFESSIONAL REAL ESTATE PHOTOGRAPHY IN THE GREATER MYRTLE BEACH AREA

(843) 504-8711
info@tideseyephoto.com

www.tideseyephoto.com/real-estate



- Facebook: @tides eye photography, @tides eye real estate imagery
- Instagram: @tideseyerealestateimagery, @tideseyephoto

STACY BeLue

Stacy loves this quote by John F. Kennedy: “Every accomplishment starts with the decision to try.” “That has become my motto,” Stacy reports. “It is not about how much you achieve in the eyes of this world or what your life looks like, but how you utilize your gifts and treat others.”

Stacy recognizes how her faith has guided her and how her ambition, adaptability and authenticity have helped her to achieve success. Stacy says, “Obstacles can be an excellent source of motivation as well as an opportunity to explore innovative solutions to what seem to be insurmountable problems. I am analytical, authentic, driven, and I love meeting new people. I want to be remembered as someone who always dreamed big and loved serving others.”

Stacy has been an agent for three years and doubled her first-year volume in her second year.

She explains, “Growing up as a military child, I was able to have many diverse experiences across the United States and Europe. I grew up continually learning to adapt, make new friends and learn a new area. Being in a military family had its perks. We traveled a lot, and I got to see many beautiful countries and amazing historic landmarks. These experiences have all impacted my success and helped to mold the person I am today.”

WHERE IT ALL BEGAN

Stacy recalls, “I attended college in North Carolina and received a degree in criminal justice. Shortly after, I made the move to Myrtle Beach. It did not take long for me to fall in love with this area and make it my forever home. In my past work experience, I was a litigation paralegal for eight and a half years, working locally with prominent attorneys. Making this change to real estate was possibly the most terrifying yet exciting time of my life.”

SHOULD I BE A LAWYER?

Stacy decided to take the LSAT exam. She scored high on the test which would enable her to get into law school. She wondered, “Is this a sign? Do I go to law school or become an entrepreneur and utilize my passion for house hunting?” Stacy explains, “When I was studying criminal justice, I requested to shadow a local law enforcement officer. The law enforcement officer I rode with, David, became my husband! After six months of dating, he proposed, and we have now been married 13 years. We have a Maine Coon cat named Sampson. My parents retired in Winston-Salem, NC, along with my two younger brothers. My mother and my father-in-law, who also served in the military, retired in the Grand Strand.”

•••



•••

AWAY FROM WORK

Stacy continues, “We love family get-togethers and beach days. Disneyland truly is my favorite place on earth! I also love to hike. There is something about getting out in nature and passing others along the trail with that same passion. Most people nod and say hello to you like they are greeting an old friend.” Stacy continues, “For me, hiking represents a metaphor of life. You need to work hard to get what you want. You need to put in time and effort. However tired you may feel or unsure what step to take next, you keep going. You keep going up and keep persevering. When you get to the top, you have succeeded. You walk back down and plan your next amazing challenge. Always keep yourself challenged, push yourself, and you will achieve the best you can.”

FINDING A HOME IN REAL ESTATE

Stacy decided real estate was the career for her for many reasons. She knew the schedule a real estate career offered could help her succeed and plan her schedule around her husband’s job. Being around her family is a top priority. She points out, “Every day, I get to meet new people. Everyone has a story that can teach me something.”

You need to work hard to get what you want. You need to put in time and effort. However tired you may feel or unsure what step to take next, you keep going.



“Starting out as a new agent, I joined Berkshire Hathaway Home Services Myrtle Beach Real Estate because it seemed like the best fit for me. I joined forces with Nigel Horonzy, and we

are a team of two that makes up The Horonzy Group. Nigel is my team lead, and his vast knowledge, resources and vision help our team to reach success.”

“BHHS Myrtle Beach Real Estate really knows the nuances of South Carolina and North Carolina real estate markets. That



means a great deal to our clients.” Stacy exclaims. “We are your FOREVER agent. And when it comes to Myrtle Beach area real estate, BHHS Myrtle Beach Real Estate is unequivocally the front-runner. The BHHS company motto is, “We love what we do, and it shows.” Each year, Stacy looks forward to reaching new heights and meeting new people. Her relationships with her past clients will continue. “One of my long-term goals is to mentor someone else so that they become a good leader so that the successful leadership chain continues.”

GRATITUDE FOR THE MILITARY AND LAW ENFORCEMENT

“Growing up in the military, I learned many things that have helped me,” Stacy continues. “I have a huge appreciation for all the men and women that have and are serving in the Armed Forces. My parents raised me to appreciate the military and everything that they have done for our country.

“Also, thank you, Myrtle Beach Police Department, for all that you do to serve and protect our wonderful community. I love the life we chose. It is a life filled with purpose, servanthood and humility.”

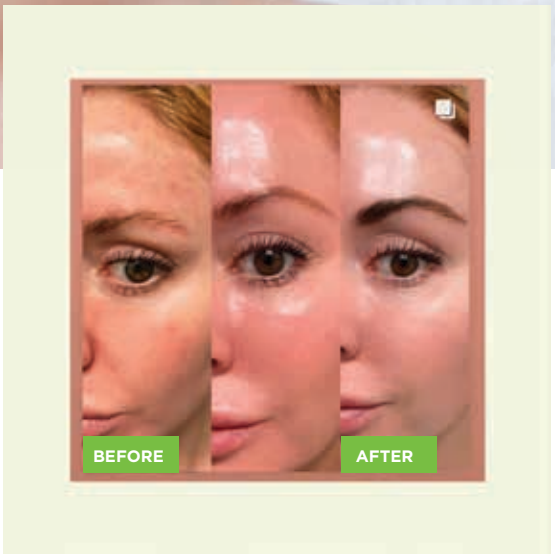




YOU AND YOUR SKIN DESERVE
THE BEST
 YOU DESERVE
 THE DUNES EXPERIENCE™

OUR SERVICES INCLUDE:

- Ultherapy
- Thread Lift
- Microneedling with Radiofrequency & Stem Cells
- Chemical Peels
- Body Sculpting
- IV THERAPIES
- Medical weight-loss
- Dermal Fillers
- Xeomin / Botox
- Unicorn Facial



\$50 OFF YOUR TREATMENT
 When You Buy a Gift Card for Someone Else!

4710 OLEANDER DRIVE | MYRTLE BEACH SC 29577
 WWW.DUNESMEDSPA.COM | (843) 450-4429



Merry Christmas
 and
 Happy Holidays!

Wishing you and your family a wonderful holiday season. We appreciate your continued support of our local, family and veteran-owned business. See you in 2023!

- Mention this ad and receive \$30 off your next inspection! -



CALL: (843) 360-4354 | TEXT: (843) 800-2320

RIVERTOWNINSPECTS.COM



The Wholesale Flooring Company —

TOM GUIDO



» sponsor spotlight

Written By **Dave Danielson**
Photography By **Jeremy Kierez, High Tide Content**
& **Donald Hovis, Tides Eye Photography**

TRANSFORMING SPACES

If Tom Guido had a magic wand, you would swear that he had used it to complete the remarkable transformations that he and his team at The Wholesale Flooring Company have become well-known for in homes throughout the area.

As the head of the company, Tom is driven by the difference that he and his team make for their partners and clients.

“I like being able to go into somebody’s house, totally ripping out the floors and reinstall them within a day or two. It is a great feeling to make it look totally different and then to see the look on people’s faces when they see their house,” Tom says.

“Seeing the house go to a better state is just very satisfying to me. It is an honor to be able to

rip out the whole house and put it back together within a couple of days.”

TEAM PRIDE

One of Tom’s biggest points of pride when you talk with him is his team.

“The work we do isn’t something you can just send a new construction crew in on,” Tom says. “It is a very talented team

...



...

of people that are able to do that. It is just a satisfying feeling to make somebody happy.”

Tom’s family was in the flooring installation business through time. In the beginning, there was an emphasis on carpet before working with vinyl and laminate tile.

“My family had a pretty big company. And then they all decided to disband. I teamed up with one of their employees, and we subcontracted before going out on our own with our own account and our own trucks,” Tom says.

GAINING GROUND

In time, Tom moved to Myrtle Beach. He went to work for Lowe’s, handling most of the Grand Strand with quite a few crews. In time, Tom started his own company.

“When I started, I told everybody that we wanted to have a fun, friendly atmosphere. Everybody should be paid well. That is what we did. And everybody was happy,” Tom remembers. “We grew from there. So now we have two locations and a good number of crews to handle the work.”

Tom’s passion for his work begins with the people on his team.

“We have an excellent group. I do not consider myself a salesman. I rely on my salespeople, who are very good salespeople,” Tom explains.

“I have really good managers, salespeople and installers, and they all work well together. We are one big family. And I treat my installers and my salespeople in the way I would like to be treated. And it shows in the quality of the sales team, the quality installations, and the quality of everything.”



WHEN I STARTED, I TOLD EVERYBODY THAT WE WANTED TO HAVE A FUN, FRIENDLY ATMOSPHERE. EVERYBODY SHOULD BE PAID WELL. THAT IS WHAT WE DID. AND EVERYBODY WAS HAPPY.

THE HEART OF SUCCESS

At the heart of the success that the company continues to build is the strong set of bonds that it enjoys with REALTOR® partners.

“We like to build relationships with REALTORS®. When they show a house, and they want an opinion on the repairs or want to get a repair done, we can do that too,” Tom says.

“Sometimes people wonder if we will get involved in projects that some may consider to be ‘too small.’ We do not mind doing a tile repair for a customer to sell the house.”

REWARDING LIFE

Family time is at the heart of life for

Tom. He treasures time with his children — his daughter Allison and his daughter Chanel.

In his free time, Tom enjoys being outdoors, camping and spending time on the boat.

Congratulations to Tom Guido and his team for putting quality and service to work for their clients across the region.

When you are looking for a partner you can rely on to transform spaces for you and your clients, look to The Wholesale Flooring Company.

CONTACT

The Wholesale Flooring Company today! | Phone: 843-273-4367

A Total Solution



Senior Relocation/Resettling
Estate Liquidation • Organize/Declutter
Clean Out • Online Auctions • Nationwide Network

Caring Transitions of Myrtle Beach

Tel: (843) 997-5088

CaringTransitionsMyrtleBeach.com

Email: CBlanton@CaringTransitions.net



Offices Nationwide • Bonded & Insured • Each Office is independently owned and operated.



\$3 MILLION

DONATED THIS YEAR TO HELP END MODERN-DAY SLAVERY.

The N2 Company – the company behind this publication and 850+ others like it – is financially committed to end human trafficking.

FOR EVERY AD WE SELL, N2 DONATES ENOUGH MONEY TO FREE 2 SLAVES FROM CAPTIVITY.

Thanks to the businesses within these pages, our Area Directors, and readers like you, we’re able to break the chains of this horrible reality.



Visit n2gives.com to learn more about our giving program.



We Inspect Homes Like We’re BUYING THEM OURSELVES

Every Residential Home Inspection Comes with a FREE Home Warranty

- Residential Home Inspections
- Indoor Air Quality
- Pool/ Hot tub Inspections
- Thermal Imaging
- Wind Mitigation Inspections
- Irrigation Inspection
- Mold Inspection



843-817-8810 • islandinspectionsllc@gmail.com • Islandinspectionsllc.com



New Homes To Fit Every Lifestyle!



Four New Luxury Home Communities To Choose From!



Now Selling
in Longs, SC

If you are looking for a place to call home that is central to many conveniences AND a vacation-esque lifestyle featuring Swimming Pool, Pickleball and Bocce Courts, then you've found your future home! Located off Hwy 9 for easy access within 12 minutes to Loris, Cherry Grove, and North Myrtle Beach.



Now Selling
in Little River, SC

It's more than simply moving into a new home - it's moving into a new lifestyle! Bridgewater residents enjoy an active lifestyle with the help of the onsite Lifestyle Director including neighborly get togethers, events, socializing, clubs and a whole lot more against the backdrop of a coastal-inspired community and landscape!



Now Selling
in Myrtle Beach, SC

Now selling - homes in the award-winning community of Waterbridge! Voted best residential pool and best nature preserve, this is one exceptional community, and building our exceptional homes here will be a win-win for those who want to live here! Check out our website for the latest information on our homes!



Coming Soon
to Myrtle Beach, SC

Another fine community with quality homes built by Chesapeake Homes in Myrtle Beach! Traditions at Carolina Forest will be coming in 2023. Sign up for the VIP list and you will be the first to know the latest and greatest about this "coming soon" community!

Visit cheshomes.com to find our beautiful collection of homes or call 843-806-1121 today!

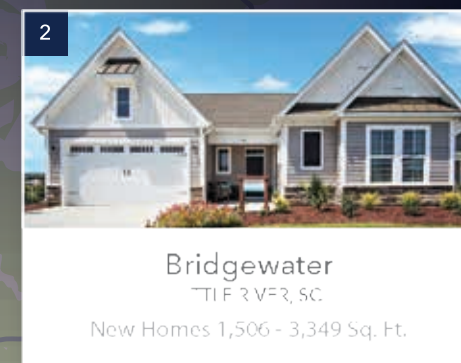
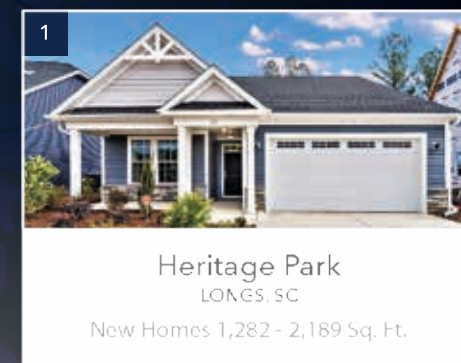


Building Homes In The Best Areas To Live In Coastal South Carolina!

Chesapeake Homes is an award-winning residential builder who has perfected the craft of creating a high-quality home. We have grown over 30 years to nearly 20 communities spanning across Coastal South Carolina, North Carolina, and Coastal Virginia. From our highly regarded customer service to our experienced construction team, our passion is building homes to last a lifetime.

CHESAPEAKE HOMES

Welcome & friend!
cheshomes.com



» gratitude gala at the marina bar & grill

Photography By Donald Hovis, Tides Eye Photography

Tropical Storm Nicole COULD NOT STOP US!

It was a dark and stormy night. ... We had planned on using the great outdoor patio with fireplace for our fourth quarter event, but a late tropical storm forced us inside. The Marina Bar & Grill management was awesome in

accommodating us by letting us move inside. Thank you, Shannon Jordan and Tom Guido! The weather outside was frightful, but our hardy real producers and partners were not going to let a little rain and wind stop them. We had a blast!





DON'T LET PAIN
CONTROL YOUR
Life!

NON-NARCOTIC INTERVENTIONAL PAIN MANAGEMENT

DIABETIC NERVE PAIN • NEUROPATHY
BELL'S PALSY • COMPLEX REGIONAL PAIN SYNDROME
CARPAL TUNNEL SYNDROME • SCIATICA
FIBROMYALGIA • JOINT/MUSCULAR PAIN • OSTEOARTHRITIS

We Accept Most Major Insurances

SCHEDULE YOUR FREE CONSULTATION



Dunes
Pain Relief Center

4710 Oleander Drive Myrtle Beach, SC 29577
Office: (843) 823-6800
Toll Free: (877) 243-9883
www.DunesPainreliefCenter.com

MIRACLE **MM** MOVERS

Your Property Is Our Priority



What makes us the top pick for moving companies in Myrtle Beach, SC

- Full-Service Move
- Professional Packing Services
- Climate-Controlled Storage
- Local & Long Distance



RATED #1 IN MYRTLE BEACH, FOR OVER 6 YEARS

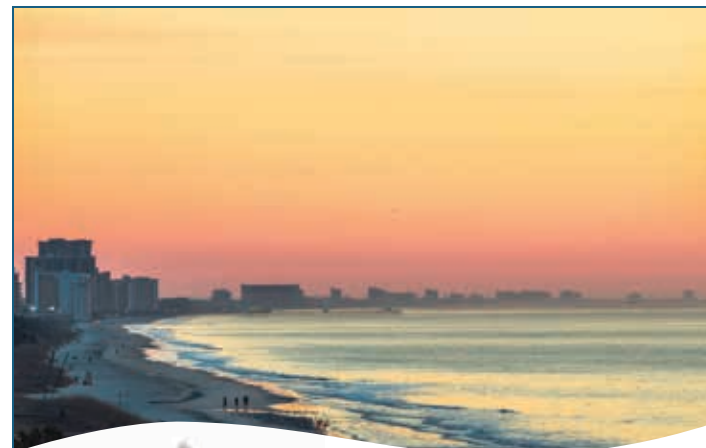
Let Miracle Movers of Myrtle Beach take the hassle out of your client's upcoming move!

(843) 447-9525 • miracle.movers.mb@gmail.com

...



THANKS TO OUR FABULOUS SPONSORS, SEASIDE FURNITURE, RIPTIDE RIDEZ, DESIGN THE SIGN AND CHESAPEAKE HOMES!



David G. Wurster
 CFP®, MBA, RFC®
 Certified Financial Planner™

PALMETTO COAST CAPITAL LLC
 Wealth Management

1293 Professional Dr., Suite 205
 Myrtle Beach, SC 29577
 P: 843.712.2752 F: 843.712.2753
 david@palmettocoastcapital.com
 www.palmettocoastcapital.com

- Utilizing the appropriate retirement accounts for realtors.
- Helping realtors grow their wealth through equity markets AND real estate.
- Financial planning strategies to deal with the variability of agent's income.
- An established, experienced resource for you and your clients.

Securities and advisory services offered through Cetera Advisor Networks LLC, member FINRA/SIPC, a broker-dealer and a registered investment adviser. Cetera is under separate ownership from any other named entity.



David's READY TO PAINT

FULL INTERIOR PAINTING SERVICE & DUSTLESS POPCORN REMOVAL



**NOW OFFERING
 New Customer Discounts
 drhampainter@gmail.com
 (208) 921-6896**

"I used David's Ready 2 Paint for my Popcorn Removal. He did the whole house, even the closets. He was amazing, and he was the lowest cost. He also made sure to cover everything to keep the dust down and he used the latest technology. He painted and patched the ceiling. If you want a great job at a great price, Call David!"

- Bill P



**All I want for Christmas is
 Four New Wheels**



Lithium Battery Upgrades
 10x Longer Life & No Maintenance
 & 5x Lighter & Eco Friendly

586 HWY 17 Norther | N. Myrtle Beach
 *Gator Hole Plaza | **843-663-0710**

10225 Ocean Hwy #17 | Pawleys Island
 *Publix Center | **843-314-9060**

ADVANCED EV STAR TOMBERLIN
FREE DELIVERY ON THE GRAND STRAND

www.RiptideRidez.com



Wendy A. Hardin

Protecting the rights and interests of our clients through every step of real estate transactions

Personal Injury • Criminal Defense • Real Estate Law • Business Law
 Civil Litigation • Mediation • Collection & Foreclosure



**Joye, Nappier,
 Risher & Hardin, LLC**

whardin@inletlaw.com
 inletlaw.com

843-357-6454

3575 Highway 17 Business
 Murrells Inlet, SC

Celebrating **2 YEARS** IN PRINT!

► cover story

THE BEST OF THE BEST — INSIGHTS INTO OUR 2ND-YEAR COVER REALTORS® CCRP

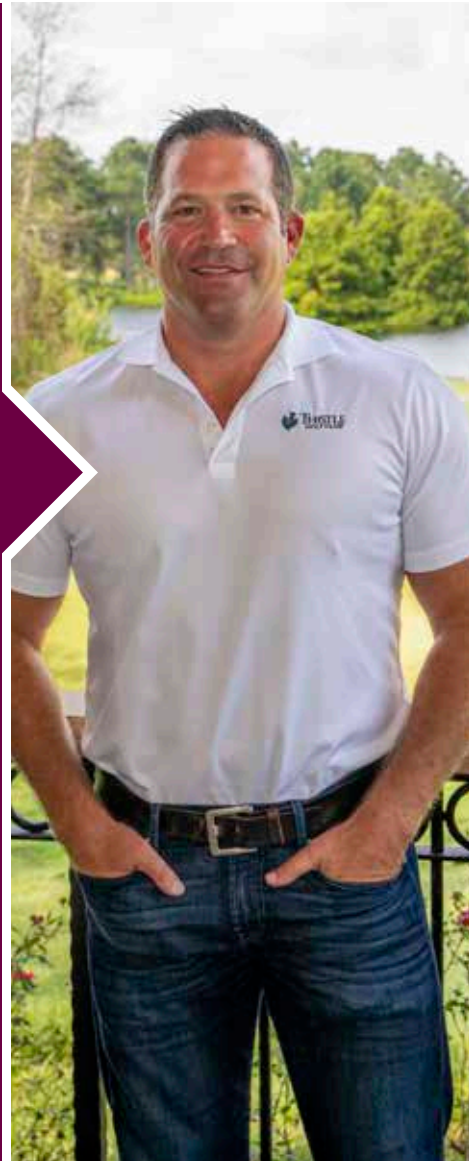
Our first magazine was published December 2020. We are proud to showcase our 2022 Cover REALTORS® on this December cover as we start our third year in print.

JASON ELLIS —
JTE Real Estate Broker/Owner
"I treat everyone's money and property like it is my own."

For Jason Ellis, selling property is in his blood. "I feel like I have always been in real estate. My family had a real estate brokerage office before I was born." Having those familial ties, however, did not stop Jason from pursuing excellence.

An avid student of the business, he continues to challenge himself by actively researching and keeping up to date with the latest trends and insights, benefiting himself and his clients.

Jason's love for the business has garnered him a level of success that pays off in more than financial dividends. "Success to me means being remembered as a great father. I love spending time with my family at the beach and anywhere tropical."



DESIREE ROWLES —
Broker/Owner — Rowles Realty
"I dedicate my life to this profession and my clients and my agents."

Desiree Rowles' trajectory to success is evidence that she pours her heart into her work. Featured as one of our Rising Stars, she quickly garnered a Real Producers cover story and is now calling the shots as the proud owner of her brokerage firm.

"I became a real estate agent to help others find their dream home. That includes a high degree of diligence, transparency and vulnerability. I care about my clients and my agents so much that I get emotional with them."

It is Desiree's nature to put others before herself, and it shows. "I genuinely care and strive to help in any way possible if it means showing a house on Thanksgiving or showing up to get their HVAC serviced."



JAMIE BROADHURST — Owner C21 Broadhurst
"I am not afraid to lose."

While many Americans dream of living abroad, Jamie Broadhurst returned from a life in Italy to take over his mother's real estate business. A trailblazer, having started when there were no female REALTORS®, she became ill, and Jamie stepped in.

His "tell it like it is" persona combined with a thirst for knowledge have contributed to Jamie's success. "I love that real estate challenges me to grow and learn, not just about new markets and tools but also about new clients."

DEFORREST TEAM — Juliann and Trip DeForrest — REALTORS® — BRG

"We put ourselves in the shoes of our buyers and sellers."

The dream of every entrepreneur is to grow and scale a business. Juliann and Trip DeForrest have done just that — growing from a single agent to a real estate team. They attribute that growth to "providing our clients with straightforward information to make the buying and selling process fun while keeping the highest level of professionalism and knowledge."

But this duo has also lived out another dream by winning "the trip of a lifetime. An all-expense paid trip to Australia and New Zealand!" Traveling throughout Port Douglas, Sydney and Queenstown, they spent time "bungee jumping, deep sea diving the Great Barrier Reef, a visit to the zoo to meet Australia's wild, a walkabout at Bondi Beach, a sailboat regatta, white water rafting, a helicopter ride through canyon" with "delicious meals and drinks!"



WENDY HODGES — REALTORS® — CB Seacoast Advantage

"Success means helping as many people as possible and enjoying the journey together."

Wendy Hodges' introduction to a profession in real estate was accidentally on purpose. After a relocation to Washington State, her career in teaching stalled. "It was the middle of the school year, and I did not know where I wanted to work. I took a real estate course, and it just evolved."

Her soft skills as a teacher positioned her perfectly for meeting and building relationships with people, and she credits her patience with people as the No. 1 factor in her success.

Wendy aspires to design and build a home in a remote, nature-inspired, peaceful and quiet setting.



KIM DAVIS — REALTORS® — CB Seacoast Advantage

"Real estate is a tough profession. It is important to be mentally tough. Rejection and conflict are inevitable. The last three lines of Maya Angelou's poem 'Still I Rise' are 'I rise, I rise, I rise' [and] move me every time."

"Disappointment with no teaching openings at the school I wanted led me to real estate. Family is very important, and our faith is top priority. We've been through so much together," Kim says. Connection and relationships with our fellow man is our primary mission in life and to love and be loved.

She also likes to hunt and spend time in nature. When it comes to giving back, Kim has supported the Commission on Alcohol and Drug Abuse and has donated to a halfway home in North Carolina, along with supporting domestic violence issues.



TRACI MILES — REALTOR® — Century 21 Boling

"Integrity and loyalty are paramount to earning trust and establishing healthy, long-lasting relationships."

Traci Miles' family provided her with a blueprint for a career in real estate. "My upbringing was in our family real estate and development business, so pursuing a real estate career was the right path for me."

Energized by change, she loves the continual "ups and downs, ebb and flow" of the industry. It is her "relentless passion" that motivates Traci to help her clients to navigate those changes by going "miles beyond the close of the transaction."



AMY RANDALL — CB Sea Coast Advantage — REALTOR®

"I want to make the world a more beautiful place through real estate."

Spontaneity and adventure are the top two things that Amy Randall loves about real estate. She demonstrates that by consistently showing up and being "flexible and available" to her clients all of the time.

Having a mentor has greatly impacted her success and helped her to "work confidently towards the opportunities I want in life and to have the determination to live the life that I deserve."





BILL BELLAMY — C21 Thomas — REALTOR®
"I had a strong work ethic instilled in me as a child."

If there is a real estate gene, Bill Bellamy inherited it! "My father ran a construction business; I worked for him and eventually took it over." Now Bill works daily with his wife and daughter in the business.

While reaping the rewards of the combined familial team effort, Bill is living his dream of "taking the family and friends out on the boat, traveling up and down the waterway."

DARREN WOODARD
 — BRG Leadership
 — REALTOR®
"There is no ceiling for growth!"

At the insistence of a financial advisor, Darren Woodard was told to get sales experience. After witnessing the success of a friend in the real estate business, he decided to become a real estate agent.

Darren's approach to the sales process includes two key components of his success, "planning and implementation." As he continues to balance the growth of his business and family, he dreams of seeing BRG become a publicly traded firm.



JEFF CASTERLINE — BRG Leadership — REALTOR®
"My family motivates me to be at my best."

Having a real estate developer and broker in charge in the family made a path to real estate seem organic to Jeff Casterline. Describing himself as "very driven and competitive," he credits his family with motivating him to do his best.

While Jeff enjoys the freedom of being a boss, he balances that in the way he deals with others. "I just try to be myself no matter the situation by treating agents and clients the way I would want to be treated. I am looking forward to watching my kids grow up and being there for all the big events in their lives, traveling more with my wife, and, of course, I am really excited about the future of BRG."

SARA MOSSERI — Resourceful Realty — Broker — REALTOR®
"I have a true passion for architecture."

Sara has "always loved admiring properties and their unique features."

This, blended with her love of real estate, landed her in a niche market. "I specialize in fixer uppers and enjoy being creative, coming up with sensible and esthetically attractive improvements."

While her talents attract a particular type of home seeker, she not only helps them achieve their dreams of homeownership, but she provides that same "extraordinary service" to her colleagues by graciously extending her "expertise to other agents."

Sara is a passionate advocate for fighting child abuse at all levels and loves to educate others by sharing information through unsilenced.org.

BRIE BENDER — Director of Expansion | Broker in Charge, BRG Real Estate
"I enjoy helping other people achieve their goals."

Brie Bender is the embodiment of someone who is goal driven. "Once I set a goal for myself, I work hard to make sure that I achieve it. I have always had a strong work ethic, and that is what has helped me achieve the success that I have in my life."

Always seeking new opportunities, she realizes that challenges are inevitable. Yet, that does not deter her. "Discovering ways to come up with solutions to challenges that are thrown at us is what I thrive on." Brie maintains her focus by "surrounding myself with like-minded people that have the same mindset and core values."



“ I HAVE ALWAYS HAD A STRONG WORK ETHIC, AND THAT IS WHAT HAS HELPED ME ACHIEVE THE SUCCESS THAT I HAVE IN MY LIFE. — BRIE BENDER ”



SPENCER DAVIS — BHHS — REALTOR®

"I am looking forward to leaving a legacy behind."

Spencer Davis refers to himself as a "Mirror Twin," and while their physical appearance has some opposites (he is right handed and his twin, Tucker Davis, is left handed), their career choice is identical.

A love of demanding work, along with consistency and sacrifice, define the hallmarks of his success.



TUCKER DAVIS — BHHS — REALTOR®

"Success means being spiritually and mentally healthy, with financial freedom."

While Tucker Davis was attracted to the potential for financial freedom in real estate, he knew it would not come easy.

Not one to shy away from demanding work, he loves to help people, especially those who "need to move for either a job or family reasons."

He hopes that his determination will pay off and fund his dream of one day owning a yacht.

Citizens

READY TO TURN DREAMS INTO HOMES



With more than 30 years of experience, Trippett Boineau thoroughly understands the complexities of mortgage financing and can help you in making the best choice for your circumstances. Before you begin your home shopping journey, be sure to get a pre-qualification evaluation prepared by Trippett and Citizens Home Mortgage. We offer:

- **Jumbo loans:** Financing up to \$3 million for second and primary homes
- **New construction:** A single loan program for both construction and permanent financing with a one-time close
- **Competitive interest rates** and specialty financing programs available



Trippett Boineau, Jr.

NMLS ID #414566
 Senior Mortgage Loan Officer
 Cell: 843-450-8903
trippett.boineau@citizensbank.com
lo.citizensbank.com/tboineau

Mortgages are offered and originated by Citizens Bank, N.A. Citizens is a brand name of Citizens Bank, N.A. (NMLSID#414566)
 All loans are subject to approval. Equal Housing Lender. 1571583

As a member of the Coastal Carolina Association of REALTORS®, we've worked closely with Myrtle Beach Area Realtors for over 10 years!

WITH A PROPERTY INSPECTION FROM TOP TO BOTTOM, THE ONLY THING YOUR CLIENT HAS TO WORRY ABOUT IS SETTLING INTO THEIR NEW HOME.



Refer an inspector you can rely on to be HONEST, TRUSTWORTHY, AND TRUE!!



No Roof Too High!
 Drone Certified and Licensed
 Roof Inspections

John Pate, Certified Roof Inspector | 843-231-8532
 Book your Home Inspection online at www.homeinspectiontoptobottom.com



THE WORLD'S LARGEST MEMBERS-ONLY BOAT CLUB!



We Buy and Maintain Boats



You Join the Club



Get Unlimited, FREE Training



Reserve a Boat and Enjoy!

NORTH MYRTLE BEACH
@Harbourgate Marina

MURRELLS INLET
@ Crazy Sister Marina
& Wacca Wache Marina

SOUTHPORT, NC
@ Southport Marina

FREEDOMBOATCLUB.COM • 843-732-3777

DON'T MISS THIS EXCLUSIVE OFFER!

Custom Perforated Window Graphic

Installation & Design Included!



\$250

~~\$350~~



1788 Highway 501
Myrtle Beach, SC 29577

843-808-9301

DesignTheSignMB@gmail.com



THE PREFERRED LENDER IN THE CAROLINAS

**BUILDING OUR
COMMUNITY
TOGETHER**
SINCE 1983



Alpha Mortgage is the original local lender. Unlike big national brands, we are locally grown. Founded in North Carolina in 1983, we are experts in the area. We invest in the community. The agents and buyers we work with are our friends and neighbors. If working with the best local team is important to you, then we would love to partner with you to provide the best service possible to our new neighbors. We promise that you and your clients will be happy to get the service, support, and communication that we provide.

CONVENTIONAL | FHA | VA | USDA | JUMBO | REVERSE

VISIT US ONLINE OR CALL TODAY alphamortgageadvantage.com 843.371.5302



Copyright© 2022. All Rights Reserved. Equal Housing Lender. Alpha Mortgage Advantage NMLS #1860353. Main Office: 6329 Oleander Drive | Wilmington, NC 28403 910.202.6733. Alpha Mortgage Advantage is licensed in North Carolina (B-185698), South Carolina (1860353), and Florida (MBR5163). NMLS #1860353 <http://nmlsconsumeraccess.org>