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WHAT'S INSIDE:

Cover Story: The Johnson Real Estate Group

Rising Star: Kathryn Bodzenski

REALTOR[®] of the Year: Heather Kopf

Sponsor Spotlight: Prodigy Title

TOP 150
STANDINGS

Photo by Krista Silz

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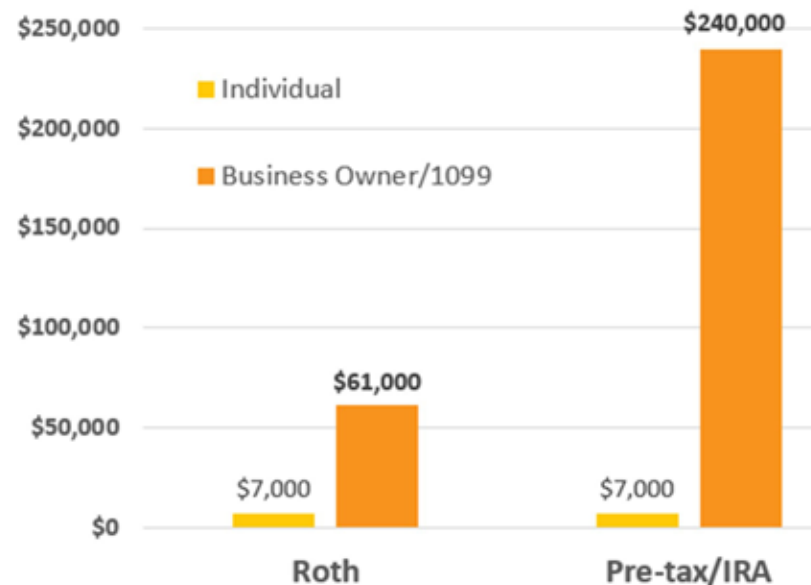
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“With REALTOR® membership at an all-time high, and so many talented and successful REALTORS® in the Greater Cincinnati area, I was completely surprised to have been this year’s recipient.”

HEATHER KOPF



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We are honored to feature this month’s REALTOR® of the Year, Heather Kopf. She graciously accepted this award and felt humbled and honored.

“With REALTOR® membership at an all-time high, and so many talented and successful REALTORS® in the Greater Cincinnati area, I was completely surprised to have been this year’s recipient,” says Heather.

This lifelong Cincinnati was nominated for this award and had to complete an application process that not only vetted her sales records, but also her professional involvement in our local, state and national associations, as well as her commitment to local community volunteerism.

It was a cause for celebration. Heather shares, “Our Kopf Hunter Haas family celebrated together not only my award but all our agents who achieved the CABR

Circle of Excellence awards for 2021. We had a fantastic evening at Dutch’s in Hyde Park, and invited close family and friends to toast our achievements with us.”

Heather has a heart of gratitude for receiving this prestigious award. She starts her morning each day with gratitude. She comments, “It has been a mindset that has helped to keep me grounded and appreciate all that I have – this especially helps when work gets overwhelming.”

2022 marks her 19th year in real estate. Heather says, “I obtained my license in 2003 just before we had our first child. I left my career in sales and marketing at Johnson & Johnson to help my husband, Pete Kopf, grow our business at Kopf Real Estate.”

It was a leap of faith to start real estate, especially to let go of the “golden handcuffs” of working for a large corporation organization like Johnson & Johnson and commit

...

to having all of their income being commission-based.

Heather says, “Over my first 10 years, I helped with Pete’s back-end contract to close details, and I was lucky enough to have learned the business from one of the best in the industry, Pete.” He and Heather took over the ownership of the brokerage in 2012 and are owners and also actively sell real estate.

In 2017, Kopf Real Estate merged with HHB Partners to create Kopf Hunter & Haas REALTORS®. Heather says, “Pete and I along with Susan Haas are now the three owners of the brokerage and have 20 active REALTORS®. We are proud of all of our agents who work hard to raise the level of professionalism in our industry, strive to build lasting client relationships and are among the top agents in the city.”

Rise in Real Estate

As a REALTOR®, Heather has sold nearly \$88 million as an individual agent since 2013, when she started taking her own clients since her youngest was in school full-time. Last year, she had over \$16 million in sales individually. An award-winning agent, Heather earned the CABR Circle of

Excellence award every year since 2013. She has also been awarded the Ohio REALTORS® Presidents Sales Club every year since 2017.

Heather works for Kopf Hunter Haas REALTORS®, which is a boutique brokerage, intentionally small and discerning in the agents who work for them. With a proven track record of success, the agents here have sold over 700 homes since 2017 and more than 250 million in sales since 2017.

Loving Real Estate

“My goal is to help clients, family and friends with one of the most important financial decisions of their lives. To me, the most important factor is that my clients are excited to be where they land and feel they have made informed and educated decisions along the way,” says Heather.

She adds, “It is imperative to stay up to date on local, state and national real estate trends to remain relevant to your clients and advise them properly for the current market. Establishing and nurturing the relationships with our clients is more important than an immediate sale. I truly feel if you do things the right way, good things will come to you. My



goal is to be the best that I can be not only for my family but also for my clients and the agents and support staff in our brokerage.”

To be the best, Heather challenges herself to maintain a reasonable work-life balance.

Family Time

When Heather isn’t working, you can find her with her family. She and Pete have been married for 20 years, and they have three children, Georgia, 18, Gus, 17, and Lilee, 14. They also enjoy the constant companionship of their dog, Herbie, who often comes to the office.

As a family, everyone loves to travel, go to Xavier, Reds and Bengals games. They also enjoy going to concerts when they are not booked with high school and club soccer games or Cincinnati Ballet dance recitals and productions for their kids.

“Our oldest, Georgia, is in college at George Washington University in D.C.; our son Gus is a junior at St. Xavier High School, and our youngest, Lilee, is a freshman at Ursuline Academy. We laugh a LOT together and enjoy just spending time as a family. We like to have family get-togethers often and enjoy getting the entire extended family together as often as possible,” says Heather.

This top producer loves to travel and is always looking for the next great adventure, whether a family trip, a trip with her husband, one of the kids, or a girls’ trip. Heather comments, “I love to visit new places and learn about a culture outside of my own bubble.”

As part of her work-life balance, Heather also loves to run. She explains, “It is my ‘peace,’ and I work hard to either get a run or some sort of exercise in every day just to take a break. I have done several marathons and half marathons, and I love the thrill of participating in a local road race. My goal is to try a triathlon in the next three years.”

Giving Back

With her heart for others, Heather is extremely passionate about giving back to local communities. Her brokerage has a KHH Gives Back program where a portion of each sale goes to the local charity People Working Cooperatively. Kopf Hunter Haas has donated nearly \$30,000 to People Working Cooperatively since 2018, which has helped countless



community members stay in their homes longer.

“I am also heavily involved with the CABR CPR+AED=LIFESAVERS committee which has a goal to make our communities more heart safe by training the community in CPR and AED usage, placing AEDs in the community and advocating for AEDs to be as common as fire extinguishers,” adds Heather. Since 2012, they have donated over 20 AEDs to the Greater

Cincinnati community and look forward to growing their reach in the coming years.

Final Thoughts

My best advice is to “enjoy the ride. It may not always be easy, but it will be worth it.”

We want to congratulate Heather on being the CABR REALTOR® of the Year and wish her many more years in real estate!



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▶▶ rising star

By Elizabeth McCabe
Photos by Tim Spanagel

KATHRYN BODZENSKI



“I am excited about learning, getting my feet wet around the Cincinnati area, meeting and connecting with all new partners, and being able to help future clients achieve the American dream of owning a home,” says REALTOR® Kathryn Bodzenski with eXp Realty. She just made the move from Cleveland to Cincinnati on December 30 and is eager to put down roots in the area.

“We built a house in the Lebanon area and just transferred here because of my husband’s job,” explains Kathryn. After living in an extended stay hotel for six weeks with two kids and a puppy, their house was ready.

“It’s been a transition,” admits Kathryn. “I’m still doing business in Cleveland.” At the same time, she is getting to know people

...



“

I need to be there for my clients. I actually drove to Cleveland one day, going above and beyond to make sure my client’s biggest transaction in their life was seamless.

”



things for the community and helping in my kids' schools."

In Cincinnati, she is eager to get involved and put down roots. "I'm getting out with the kids' activities. My son is starting baseball, and my daughter is involved in dance. I want to get my name out there."

Kathryn also does lots of social media posts, introduces herself to neighbors, and is looking forward to sending a mailer out soon. "I'm trying to get everyone to know who I am," she smiles.

Interestingly, Kathryn does have some roots when she went to the University of Kentucky for some of her college education, which helped her get acclimated to Northern Kentucky and Northern Cincinnati. She's also grateful for eXp Realty and meeting other agents.

Secrets to Success

Kathryn knows how to build a business, which stems from over a decade in childcare. She comments, "With childcare, I had to build relationships with parents. They were leaving their most prized possessions in my care. With real estate, I have one of their biggest transactions in life – buying a house. Having to build that connection is huge."

With her honest and communicative personality, making connections with clients comes easily. "Building relationships is extremely important to me," she says. Kathryn always answers her phone, tackles her clients' questions, and will even drive to their house if necessary.

"I need to be there for my clients. I actually drove to Cleveland one day, going above and beyond to make sure my client's biggest transaction in their life was seamless," she says.

Grounded by Family

Kathryn feels grateful for her



"amazingly supportive husband" named Ryan. They have been married for eight years and have two beautiful children, their daughter, Raelynn (7), and their son, Ziggy (5). They also got a puppy in August named Sadie.

"Having a puppy was a nice adjustment to the move with the kids," shares Kathryn. "They had something to look forward to."

In Kathryn's free time, she likes any activity with family and friends. Traveling to the beach is their favorite vacation destination for fun in the sun. Currently, they are exploring the local area and seeing everything that it has to offer. They are looking forward to the summer months with

bonfires, making s'mores, and outdoor movie nights.

Final Thoughts

"Never give up," says Kathryn. "Life always throws curve balls at you. I'm a strong believer in faith and that God always has a plan. Knowing that whatever is meant to be will be. That's huge in real estate as well. I didn't know that I would be moving when I switched careers."

Fortunately, moving to a new city has been a huge blessing. Kathryn concludes, "God had a plan and knew that this change would be hard, but nothing will stop us from chasing our dreams." She wouldn't have it any other way.

•••

in Cincinnati and getting involved in her kids' school, St. Francis De Sales Catholic School. "I'm also meeting other lenders, home inspectors, and other eXp agents," she smiles.

One thing she loves about Cincinnati is the weather. Kathryn explains, "Cincinnati doesn't have nearly as much snow as Cleveland. I tell my friends in Cleveland that there is so much to do with Downtown Cincinnati and Dayton. In between the two cities, there are family things to do."

Living in Lebanon is ideal with its small-town atmosphere, farmers' markets in the fall, and the big Christmas parade each year. "There's a lot to do," says Kathryn. "There will never be a weekend where you can't find something to do."

Fortunately, Cleveland isn't too far away with a day's drive. Kathryn shares, "I miss my connections in Cleveland with the relationships that I've built. I still have people calling me and asking me questions and asking me for advice."

A New Beginning

Kathryn got into real estate at the end of 2020 after she needed a career change. She explains, "I was previously in the childcare industry for 12 years and ran a childcare center. When COVID hit, I realized I wanted to have a more flexible schedule and be able to spend more time with my family and kids." Her best friend Kristen really encouraged her to join eXp and start a real estate team with her.

She got her license in 10 weeks while working full time at her childcare center. In January, she switched to full-time real

estate. Kathryn explains, "I kicked it off and used all my connections, and I knew quite a bit of people. I let everyone know that I switched careers and starting a wonderful opportunity."

A very driven individual, Kathryn knew she needed to work, which was evident during the pandemic. She says, "I was going from 12-13 hours days to not having a crazy schedule. I needed to be doing something. I started calling leads and got connections, and I had a fantastic year with almost 6 million in gross sales and 23 transactions last year."

Connected to the Community

How did Kathryn become successful in such a short time? It was all about her connections in the community. She says, "I love doing

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Nicholas’ Background

After attending St. Xavier High School and graduating from the University of Cincinnati Law School in 1991, Nicholas has been practicing real estate law ever since.

With over three decades in the title industry, people count on him for his expertise.

“I work hard to provide outstanding legal expertise and problem solving to REALTORS®,” says Nicholas. He was even named REALTOR® Affiliate of the Year in 2021 by the Cincinnati Area Board of REALTORS®.

Nicholas, who is from a large family, learned teamwork and problem-solving early on in life. He comes from a family of home builders. Nicholas says, “My father stressed



responsibility, fairness, ingenuity and hard work all my young life. I went to law school to become a real estate attorney, and now in our office, we stress the same principles.”

About the Business

Prodigy Title Agency opened in March of 2000. It was started with the main goal of truly understanding clients’ needs and providing exceptional service.

Nicholas explains, “We compare the goal as moving from a fast-food atmosphere to more of a fine dining experience. The only way to do that is with an experienced staff who is accessible and able to catch issues early and proactively provide solutions to problems.”

Prior to opening Prodigy Title Agency, Nicholas secured the advice of real estate agents to cater their services accordingly. He says, “We interviewed a large number of REALTORS® prior to opening the doors, asking about their title needs and what is important to them. We used that information to structure the company. We work very hard to get agents what they need before they ask for it. We clear title problems early so the closing doesn’t get delayed. We supply numbers as early as possible and we make sure the closing goes smoothly and the client leaves with a good feeling.”

Prodigy Title Agency handles closings for residential and light commercial sales and refinances. As an attorney, Nicholas prepares Corporations, LLCs, Trusts, Leases, Land Contracts, Promissory Notes and Mortgages, Wills and Powers of Attorney.

Nicholas and his dedicated team at Prodigy Title Agency are passionate about their professions. Nicholas explains, “Being chosen to take part in a sales transaction is an honor and privilege. It shows clients trust us, and our goal is to earn their trust every day. I love working as a team with the real estate agents and lenders to solve problems or answer questions for the clients. It is a great feeling to have a transaction go smoothly, where everyone leaves happy.”

Why Choose Prodigy Title?

Why should people choose Prodigy Title Agency? It all comes down to their high service level, coupled with their confidence and trust. The professionals here work ahead of schedule. Nicholas says, “We clear title problems early, we get numbers out early, we anticipate issues and work to resolve them early so that when the closing is scheduled, we are ready to go. Agents know they can trust us to get the job done right, so they are confident. This allows them to focus their time and efforts elsewhere, hopefully getting an extra deal or two. This also makes their clients more confident in referring them in the future.”



“BEING CHOSEN TO TAKE PART IN A SALES TRANSACTION IS AN HONOR AND PRIVILEGE. IT SHOWS CLIENTS TRUST US, AND OUR GOAL IS TO EARN THEIR TRUST EVERY DAY.”

Solving title problems and providing smooth closings is what Prodigy Title Agency has built its reputation on. Their consistency and commitment to being thorough as well as working with a team are instrumental to their success.

For more information, check out their website, MyProdigyTitle.com, or give them a call at (513) 870-9070. Nicholas concludes, “Our number-one goal is to have the closing process be a pleasant experience.”

For More Information:
Prodigy Title Agency
8080 Beckett Center Dr., Ste. 318
West Chester, Ohio 45069
(513) 870-9070



▶▶ cover story

The Johnson

REAL ESTATE GROUP

By Elizabeth McCabe | Photos by Krista Silz

The Johnson family is establishing a legacy in real estate. Don Johnson couldn't be prouder of his two children, Evan and Olivia, have followed in his footsteps.

"I've been in real estate since 1978," says Don. "I graduated with a real estate and finance degree and then got into real estate." Seven years ago, Don formed his team, The Johnson Real Estate Group with Cutler Real Estate.

A World of Change

Since Don has started real estate, he has seen a world of change. He comments, "We went through the whole revolution of technology. We used to get MLS books delivered every other week. We had real estate in an archaic form. Anyone who is a REALTOR® now has it a lot easier. We didn't even have the Internet or a copy machine. If you needed things, it was done by mail."

With the rise of the Internet and the digital age, real estate has been transformed, making it more efficient to do business. Don's children appreciate the benefits of technology, which has simplified their business, and they have been able to leverage social media to their advantage.

A Family Business

When Evan started real estate in 2019, he says, "I thought I was going to quit after six months. It was pretty daunting. I didn't think it was for me. Sticking to a process and being consistent with it was crucial to my business picking up. After six to nine months, I started hitting a groove and my business picked up drastically." Now Evan has found his niche with buyers and genuinely enjoys his career.

Olivia started real estate seven years ago and excels on both the buyer side and listing side of the business as



well as social media. With her creativity, she was ranked number-two and number-one agent in Ohio on social media during the past two years. She also runs a very successful blog that helps the business.

Don has transformed the Cincinnati real estate market. He comments, "There are thousands of people I have helped and done business with. I have been involved in the ownership of properties, developed subdivisions, and built condo projects. I built strip shopping centers and have been involved in the ownership of office buildings and single-family units."

With his experience and expertise in real estate, he understands the business from the ownership/management side of real estate all the way to investors who own various types of properties. As Don says, "There is a distinct advantage when you operate in that field."

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Catering to Clients

The Johnson Real Estate Group sees themselves as real estate consultants. As Don says, “We consult with people. We go into a lot of details with our clients.” They truly go above and beyond from start to finish.

For clients, they help them understand the financial side of their

transaction, figuring out what the net is going to be out of the property. By putting together a full plan with sellers and buyers, the Johnson Real Estate Group helps them coordinate the financing.

“My niche is first-time homebuyers in Oakley, Downtown, Hyde Park and the surrounding areas,” says Evan.

“I’m 28, and younger first-time buyers can connect with me and feel more comfortable with me. At the beginning of the working relationship, I break down the numbers and the different steps in the process for every single client, especially first-time buyers who may be clueless on how a real estate transaction works. It can seem extremely daunting for many of them

to start the process. I provide clarity on the logistics of a transaction, and I break down the finances as much as possible for them.”

Clients look to the Johnson Real Estate Group as a resource. Don says, “Because I have owned a lot of properties for years, we have a vast list of contractors.” He and his team are happy to help clients with whatever they may need.

“Our motto is that we want customers for life,” explains Don. “Many people call us years later and stay in touch with us after we sell them a property.” Even 30 years after selling a home, Don received a call from a client asking for advice for a roof, which meant a lot to Don. Remaining a resource after the transaction is over is important to Don, Evan, and Olivia.

Weathering the Storm

“I remember when the prime interest rates were 20 percent,” says Don, “and rates were 7 ¾. Clients were camping out for two days for an Ohio Bond Loan at 13.99 percent, and that was a great deal. I have seen the ebb and flow of the real estate business. When I see things, such as rates rising, I can go at it calmly because I have been through it. I have consulted with clients through these changes of the business and things have gone full circle a few times. The only constant is that things change. You have to be nimble and have to adapt.”

Evan has learned the importance of staying consistent and establishing a process for his business. When tougher times come, he is confident he can sustain his business and grow the way he wants to grow.

“That is important in real estate,” he says. “You don’t have a boss per se, looking over your shoulder. Your success relies solely on you. That’s the advantage of seeing Don operate his business over the past 20 years. That’s a challenge for me – forecasting for the tough times so they won’t be as tough for me as for the rest of the market.”

Making A Mark

The Johnson Real Estate Group works with a builder and is currently developing 150 lots in the city of Cincinnati with new construction.

“We have a number of new construction sites and locations that we are rolling out,” says Don. With 10- to 15-year tax abatements, it’s a great incentive for buyers. Other finance opportunities are available based on the neighborhood.

“It’s a wonderful opportunity for the city of Cincinnati. You can automatically get a 10-year tax abatement and only pay the taxes on the value of the land, not the value of the home,” explains Don. “If you are LEED certified, you get an extra five years.”

The Johnson Real Estate Group was instrumental in transforming the Incline District. Along with other business partners, they purchased the Incline Public House, the condos next to it, the Queen Towers (saving the property from bankruptcy), and the Incline Theater.

“We formed the Incline District in 2010, a community within Cincinnati, and created an entertainment district with a liquor license. It was so rewarding,” says Don. “I’ve done developments before, but I’ve never been involved in creating a

“Our motto is that we want customers for life. Many people call us years later and stay in touch with us after we sell them a property.”



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...
 WE CONSULT WITH PEOPLE.
 We go into a lot of details with our clients.

community.” He even moved his office to the Incline District.

With breathtaking views of the city, the Incline Public House has been warmly welcomed by Cincinnatians. It has been wildly successful along with other businesses in the Incline District.

“The Incline District is an area that is very close to our hearts,” says Evan. “We have brought it back to life. We are super excited about

continuing our work there and being involved in the community.”

Final Thoughts

“Seeing Olivia and Evan coming up in the business is my biggest accomplishment,” says Don.

“One thing I try to instill in them and other agents is to treat other agents very well. Be courteous to them. With brand new agents, I try to be helpful to them because at some point, we are going to

work together. You might write on an offer on one of my listings or I might write an offer on one of your listings. I won’t lose sight of that.”

With their professionalism and personal touch, The Johnson Group is making a mark on the real estate scene in Cincinnati, changing it for the better. Breathing life into the Incline District, helping first-time homebuyers, and being a voice of reason regardless of the market makes the Johnson Real Estate Group a gamechanger in Cincinnati real estate.




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TOP 150 STANDINGS

Individuals | By Volume Closed date from Jan 1- Feb 28 as of March 10th, 2022 at 10:35PM

Rank	Name	Office	Total	Volume
1	Julie K. Back	Sibcy Cline	14	\$16,445,470
2	Ragan McKinney	Ragan McKinney Real Estate	50	\$13,199,855
3	Michael T. Maley	Comey & Shepherd	54	\$12,999,438
4	Daniel Watkins	Comey & Shepherd	43	\$11,895,600
5	Kevin E. Hildebrand	eXp Realty	28	\$10,706,200
6	Rick J. Finn	Coldwell Banker Realty	24	\$9,911,406
7	Heather R. Herr	Coldwell Banker Realty	19	\$8,483,800
8	Andrew Gaydosh	eXp Realty	25	\$8,248,950
9	Kimberly K. Mansfield	Keller Williams Advisors	33	\$7,857,212
10	Scott A. Oyler	Coldwell Banker Realty	15	\$7,716,892
11	Walter B. Gible	Coldwell Banker Realty	20	\$7,656,300
12	Scott T. Ferguson	Keller Williams Advisors	22	\$7,416,358
13	Kimberly A. Price	Plum Tree Realty	31	\$7,208,300
14	Adam G. Marit	Real Link	22	\$7,184,203
15	Jill O. Ferguson	Keller Williams Advisors	21	\$7,166,358
16	Holly Finn	Coldwell Banker Realty	15	\$7,046,493
17	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	16	\$6,507,450
18	Celia B. Carroll	Sibcy Cline	6	\$6,439,500
19	Regina M. Hamilton	Sibcy Cline	11	\$5,898,299
20	Alice M. Jones	Comey & Shepherd	20	\$5,790,355
21	Tammy K. Thome	Century 21 Thacker & Assoc.	15	\$5,536,750
22	Peter D. Chabris	Keller Williams Seven Hills Re	18	\$5,487,103
23	Bob Dorger	Comey & Shepherd	7	\$5,463,900
24	Amy Hackett Roe	Coldwell Banker Realty	7	\$5,309,000
25	Diane Tafuri	Sibcy Cline	8	\$5,260,400
26	Maura K. Cagney-Tipton	Coldwell Banker Realty	18	\$5,166,400
27	Gregory J. Tassone	Coldwell Banker Realty	7	\$5,153,000
28	Judy S. Recker	Sibcy Cline	2	\$5,115,000
29	Larry L. Thinner	Sibcy Cline	14	\$5,035,837
30	Denise L. Gifford	Keller Williams Advisors	11	\$5,007,000
31	Sue S. Lewis	Sibcy Cline	10	\$5,003,000
32	Mike Hildebrand	eXp Realty	14	\$4,993,400
33	Patrick J. Cagney	Coldwell Banker Realty	18	\$4,986,048
34	Michael L. Vazquez	ERA Real Solutions Realty	13	\$4,868,845

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Rank	Name	Office	Total	Volume
35	Beth A. Brown Ciul	Keller Williams Advisors	17	\$4,362,052
36	Helena F. Cameron	Sibcy Cline	8	\$4,329,000
37	Zach Singler	Re/Max Local Experts	9	\$4,299,800
38	Tom Deutsch Jr.	Coldwell Banker Realty	20	\$4,209,500
39	Gina A. Dubell-Smith	eXp Realty	8	\$4,052,182
40	Megan S. Stacey	Coldwell Banker Realty	12	\$4,016,660
41	Carol Harris	Comey & Shepherd	2	\$3,970,000
42	Brian Hubert	Comey & Shepherd	7	\$3,906,500
43	Molly E. Blenk	Comey & Shepherd	10	\$3,897,850
44	Deborah A. Martin	Keller Williams Advisors	5	\$3,879,094
45	Shelley Miller Reed	Coldwell Banker Realty	5	\$3,829,000
46	Amy L. Markowski	Real Brokerage	19	\$3,817,603
47	Andrea DeStefano	Sibcy Cline	10	\$3,795,900
48	Sandra L. Peters	Comey & Shepherd	7	\$3,763,355
49	Austin G. Woodside	Comey & Shepherd	13	\$3,742,900
50	Daniel Baron	Keller Williams Advisors	14	\$3,689,400

Rank	Name	Office	Total	Volume
51	Keith T. Taylor	Comey & Shepherd	13	\$3,636,028
52	Richard Davey	Comey & Shepherd	13	\$3,636,028
53	Ron Garland	Comey & Shepherd	9	\$3,620,750
54	Brittney Frietch	Re/Max Preferred Group	11	\$3,608,850
55	Jamie Rudy	Coldwell Banker Heritage	7	\$3,551,000
56	Andrew H. Homan	Coldwell Banker Realty	7	\$3,490,500
57	Michael P. Hines	Coldwell Banker Realty	6	\$3,472,284
58	Roxanne B. Qualls	Sibcy Cline	9	\$3,449,087
59	Jeff D. Dickey	The Dickey Group Inc. Realtors	7	\$3,442,052
60	Sarah A. Woody	Keller Williams Advisors	12	\$3,426,500
61	Tiffany B. Allen-Zeuch	Sibcy Cline	9	\$3,387,400
62	Teresa M. Johnson	Comey & Shepherd	12	\$3,367,851
63	Scott Fader	Joseph Walter Realty	10	\$3,367,398
64	Ronald A. Bisher	Coldwell Banker Realty	15	\$3,346,699
65	Brian P. Leisgang	Keller Williams Advisors	13	\$3,340,800
66	Jack C. Hinckley	Coldwell Banker Realty	7	\$3,272,700
67	Anna S. Bisher	Coldwell Banker Realty	14	\$3,266,799
68	Alexander Schafers	Re/Max United Associates	11	\$3,249,000
69	Jeanne M. Rieder	Hoeting Realtors	12	\$3,222,000
70	Kelly Pear	Comey & Shepherd	2	\$3,200,000
71	Jaime R. Thinner-Neumaier	Sibcy Cline	8	\$3,190,567
72	Kate J. Bridgman	Comey & Shepherd	13	\$3,166,000
73	Poonam Bhardwaj	Coldwell Banker Realty	7	\$3,137,800
74	Sue Andrews Wahl	Comey & Shepherd	10	\$3,125,300
75	Timothy J. Mahoney II	Sibcy Cline	1	\$3,125,000
76	Judith A. Seitz	Comey & Shepherd	2	\$3,100,000
77	Elizabeth Gerbus Akeley	Comey & Shepherd	6	\$3,097,760
78	Gary L. Hamilton	Sibcy Cline	7	\$3,088,500
79	Hossam Elsayed	Emerald Home Advisors	15	\$3,083,900
80	Micha Gleisinger	Comey & Shepherd	5	\$3,078,000
81	M. Doug Spitz	Coldwell Banker Realty	11	\$3,062,542
82	Marc A. Cameron	Sibcy Cline	7	\$3,061,000
83	Robert J. Mahoney	Sibcy Cline	6	\$3,060,000
84	Michael C. Hinckley	Coldwell Banker Realty	7	\$3,014,700

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85	Rakesh Ram	Coldwell Banker Realty	9	\$3,013,900
86	Nikki M. Hayden	Coldwell Banker Realty	8	\$2,983,300
87	Peter E. Pritchard	Star One Real Estate	2	\$2,974,900
88	Erin P. Fay	Comey & Shepherd	9	\$2,960,350
89	Robbie Dorger	Comey & Shepherd	4	\$2,950,000
90	Ingrid K. Likes	Coldwell Banker Realty	6	\$2,942,900
91	Douglas Manzler	Keller Williams Advisors	3	\$2,942,000
92	Eric Lowry	eXp Realty	13	\$2,940,650
93	Delta Crabtree	Comey & Shepherd	8	\$2,915,900
94	Eric Gross	Keller Williams Pinnacle Group	9	\$2,899,400
95	Beverly J. Corsmeier	Coldwell Banker Realty	3	\$2,839,000
96	Lindsay Spears	Re/Max Incompass	13	\$2,813,400
97	Kassandra L. Faugno	Griffin Downey Real Estate	9	\$2,746,000
98	Holly Allen	Fehrman Realty	11	\$2,734,800
99	Tanya Roesel	Coldwell Banker Realty	10	\$2,719,000
100	Lanxi J. Song J	Keller Williams Seven Hills Re	8	\$2,672,000

Rank	Name	Office	Total	Volume
101	Luke R. Luther	Keller Williams Seven Hills Re	4	\$2,669,000
102	Tracy K. Winkler	Comey & Shepherd	5	\$2,665,000
103	Jon A. DeCurtins	ERA Real Solutions Realty	8	\$2,648,900
104	Robbie S. Schlager	Sibcy Cline	6	\$2,638,000
105	David D. Dawson	Sibcy Cline	6	\$2,622,900
106	Sue M. Miller	Comey & Shepherd	8	\$2,614,800
107	Nick G. Guetle	Cincinnati Boardwalk	11	\$2,612,700
108	Jill R. Fritz	Sibcy Cline	6	\$2,608,414
109	Benjamin Freimuth	Re/Max United Associates	9	\$2,605,000
110	Brad Felblinger	Redfin Corporation	7	\$2,597,600
111	Christine M. Boeres	Keller Williams Advisors	2	\$2,559,000
112	Mamadou L. Sidibe	Huff Realty	12	\$2,550,500
113	Debi L. Gerbus	Comey & Shepherd	5	\$2,547,760
114	Benjamin M. Austin	Keller Williams Advisors	13	\$2,529,000
115	Melissa B. Hilvert	Comey & Shepherd	4	\$2,526,000
116	Chris R. Waits	Sibcy Cline	11	\$2,500,880
117	Molly Eynon	Coldwell Banker Realty	8	\$2,498,000
118	Brett A. Keppler	TREO Realtors	11	\$2,493,700
119	Mark Schupp	Star One Real Estate	11	\$2,487,900
120	Lisa M. Phair	Coldwell Banker Realty	7	\$2,474,000
121	Beth A. Bokon Onthank	Sibcy Cline	2	\$2,469,000
122	Rose D. Nassar	Plum Tree Realty	6	\$2,442,000
123	James E. Pitzer III	Coldwell Banker Realty	8	\$2,425,800
124	J Nathan Jeffries	Comey & Shepherd	12	\$2,389,950
125	Flor D. McNally	Keller Williams Advisors	10	\$2,329,400
126	Tyler R. Minges	Huff Realty	9	\$2,325,718
127	John M. Bissman	Keller Williams Pinnacle Group	10	\$2,314,351
128	Allen D. Ernst II	Coldwell Banker Realty	5	\$2,302,000
129	Roy D. Webb	Key Realty	9	\$2,300,000
130	Lesli D. Norris	Coldwell Banker Realty	8	\$2,300,000
131	Billy Belshaw	Comey & Shepherd	5	\$2,290,000
132	Jennifer L. Day	Re/Max Preferred Group	14	\$2,286,000
133	Kathleen M. Nusbaum	Re/Max Victory + Affiliates	7	\$2,282,000
134	Kelly A. Gibbs	Comey & Shepherd	7	\$2,281,500

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135	Janelle A. Sprandel	Comey & Shepherd	7	\$2,265,545
136	Michael J. Slafka	Plum Tree Realty	6	\$2,251,960
137	Andrew M. Hersey	Star One Real Estate	6	\$2,249,500
138	Oscar A. Asesyan	Sibcy Cline	6	\$2,246,000
139	William S. Huff	Re/Max Incompass	11	\$2,231,900
140	Maryann D. Ries	Coldwell Banker Realty	3	\$2,209,900
141	Barbara J. Browning	Coldwell Banker Realty	5	\$2,179,500
142	Daniel J. Morena	Huff Realty	11	\$2,177,800
143	Gillian G. Meadows Barnes	Keller Williams Advisors	5	\$2,172,550
144	Monika Deroussel	eXp Realty	7	\$2,171,000
145	Donald M. Johnson	Cutler Real Estate	9	\$2,166,900
146	Kathy J. Kramer	Star One Real Estate	5	\$2,136,555
147	Leslie Hohulin	Comey & Shepherd	3	\$2,122,499
148	Christopher R. Sandker	Coldwell Banker Realty	8	\$2,118,000
149	Evan Johnson	Cutler Real Estate	9	\$2,112,900
150	Marcia Greenwald	Sibcy Cline	8	\$2,103,400

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The Stockton Advantage

Expedience

It's what we're known for. Our average Clear-to-Close time is 17 business days.

Communication

Our automated in-process milestone emails keep everyone involved in the transaction current on what's happening, from intent to proceed, to conditional approval, all the way to clear-to-close!

Legacy

For 20 years, we've been finessing a streamlined process which means we worry about the behind-the-scenes work so you and your customers don't have to.



Let's talk.

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