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RANA ALHILO

Pacific Realty Group

Rana Alhilo credits her ability to connect with people as one of the secrets to her success in real estate. “I’m like a chameleon. I can morph into anything if need be. Being me has been working for me, using humor and keeping things light is how I like to live life. Not taking life too seriously is another key to my success.”

Prior to real estate, Rana was a manager at a restaurant. The long hours and lack of stability in the restaurant world made it difficult for Rana who is a single mom to Leila and Aiden. She started with Fadi Haweileh and his brother Ibrahim even before they experienced all their success with Pacific Realty Group and has never looked back! “My favorite thing about working with Fadi and PRG is the vibe. Everyone has such good energy, and we all try to stay positive and keep things fun. Fadi and his brother Abe are two of the most generous and loyal guys I have ever met. Having them behind me

has given me the boost that I needed coming from where I was in the past.”

Rana loves walking through properties and seeing the beauty in which some people get to live in. It really is your sanctuary at the end of the day and some people’s sanctuaries are pretty damn cool. I really enjoy that. It’s like walking thru an art piece in some of these gorgeous houses and She says, “It also feels pretty good to make people’s wishes a reality.” When she’s not working, Rana loves cooking, bicycling, running, hiking, traveling, and exploring the world and all its beauty. She also loves interior design and fashion. Rana says “I couldn’t do any of this without my biggest fans, my mom and dad. They are two of the most amazing people in my life. Helping me with my kids and any and everything I need. I seriously hit the parent jackpot with these two. Ghada and William Hilo are my heroes, and I will forever look up to them!”

▶▶ rising star

Photos by **Marissa Menezes**



I'M LIKE A CHAMELEON.

I can morph into anything if need be. Being me has been working for me, using humor and keeping things light is how I like to live life. Not taking life too seriously is another key to my success.



Chicago Title

Patti MacGregor,
Robert Maletti,
AND
Lavonne Benyola





August Magazine Reveal Lunch

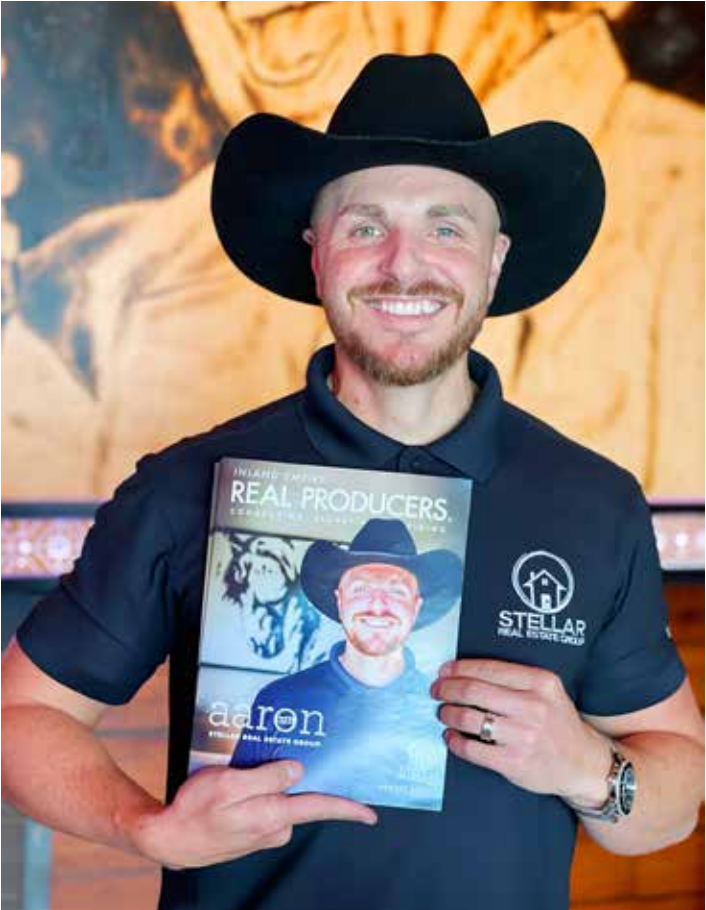
== Mama Por Dios ==



Greg Terry



Brittney Jeanson



Aaron Stel



MEGANN CENTENO

OMEGA REAL ESTATE

cover story

Newlywed Megann Centeno’s entry into real estate was a fluke. Growing up in Ontario she had been working at a compressor manufacturer in Corona as a procurement specialist and was laid off. She reached out to a mom on her slow-pitch softball team and, fortunately, her husband was hiring an administrative assistant for his appraisal and real estate business. Megann interviewed, got hired and the rest is history.

Megann says, “I am proud of myself. I have come *very* far and would never have

imagined being where I am now. I was my own worst enemy: on a bad path, making bad decisions, living check to check, broke, not trustworthy, selfish, and drinking way too much. This was about seven years ago. To think about where I was compared to where I am and what I have made of myself, I look at myself and say...*I am proud.*”

Megann is now co-owner (with David Spears) of Omega Real Estate. In addition to creating her own success, she is building a team that is helping

others find success “I am excited to watch all of my agents grow. It makes me so happy to watch my agents go from renting to buying, from decent cars to NICE cars, from being single to getting married, from no babies to growing cute little families. I love witnessing and being a part of this with them.” Megann loves the feeling of giving her clients the keys to their new home or successfully selling a home and making her clients lots of money.

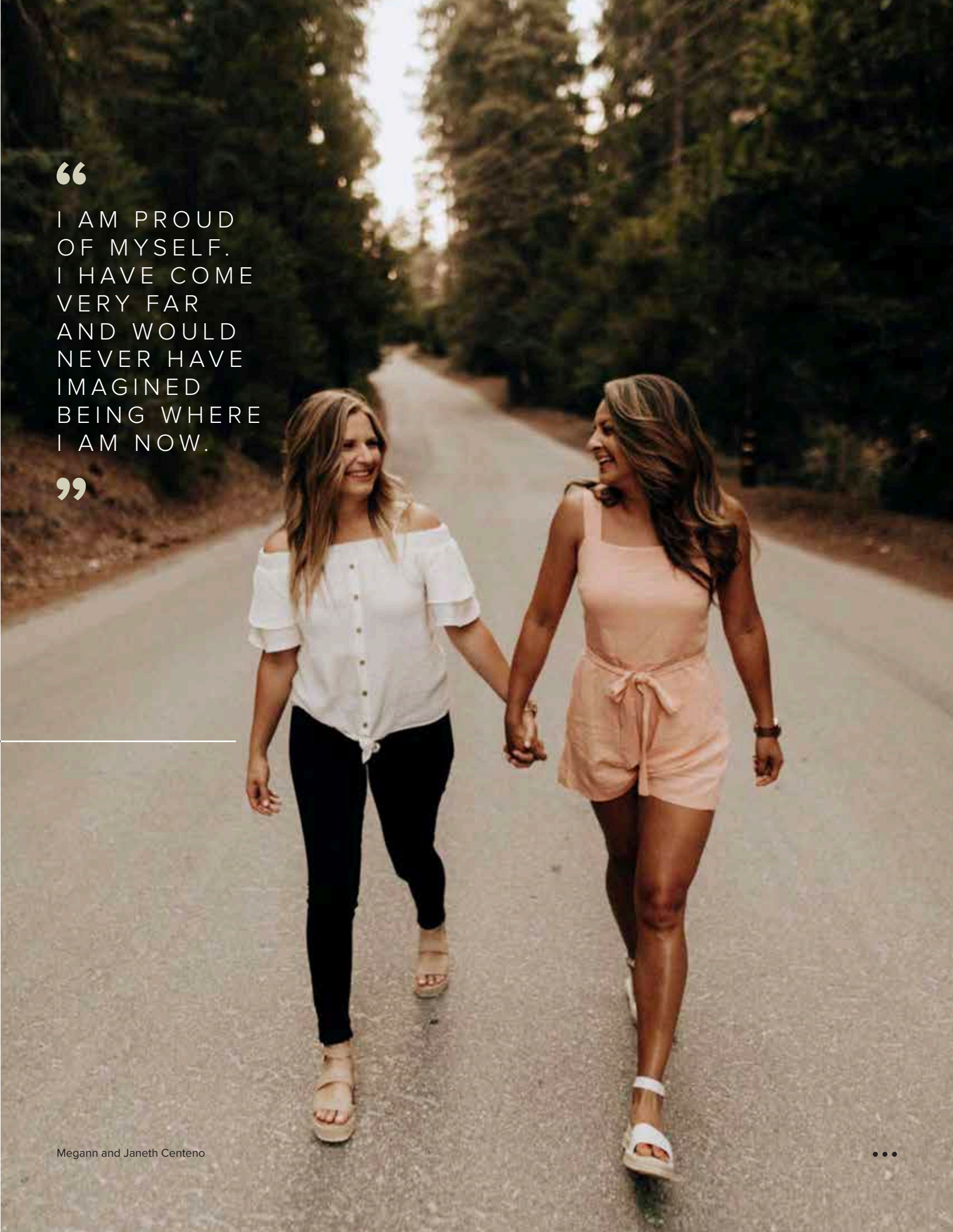
In addition to work, Megann is busy playing softball twice

a week, including a team made up of her real estate team, working on her house and making it beautiful with her wife, Janeth, hanging out with family, and taking their dogs to different dog-friendly restaurants. “I am excited about my future in business and personal life. I am excited to keep growing our team with amazing agents, have Omega continue to blow up, and help more families buy and sell. I am excited to have babies and be a mom and am excited to continue my life with my new wife.”

“

I AM PROUD OF MYSELF. I HAVE COME VERY FAR AND WOULD NEVER HAVE IMAGINED BEING WHERE I AM NOW.

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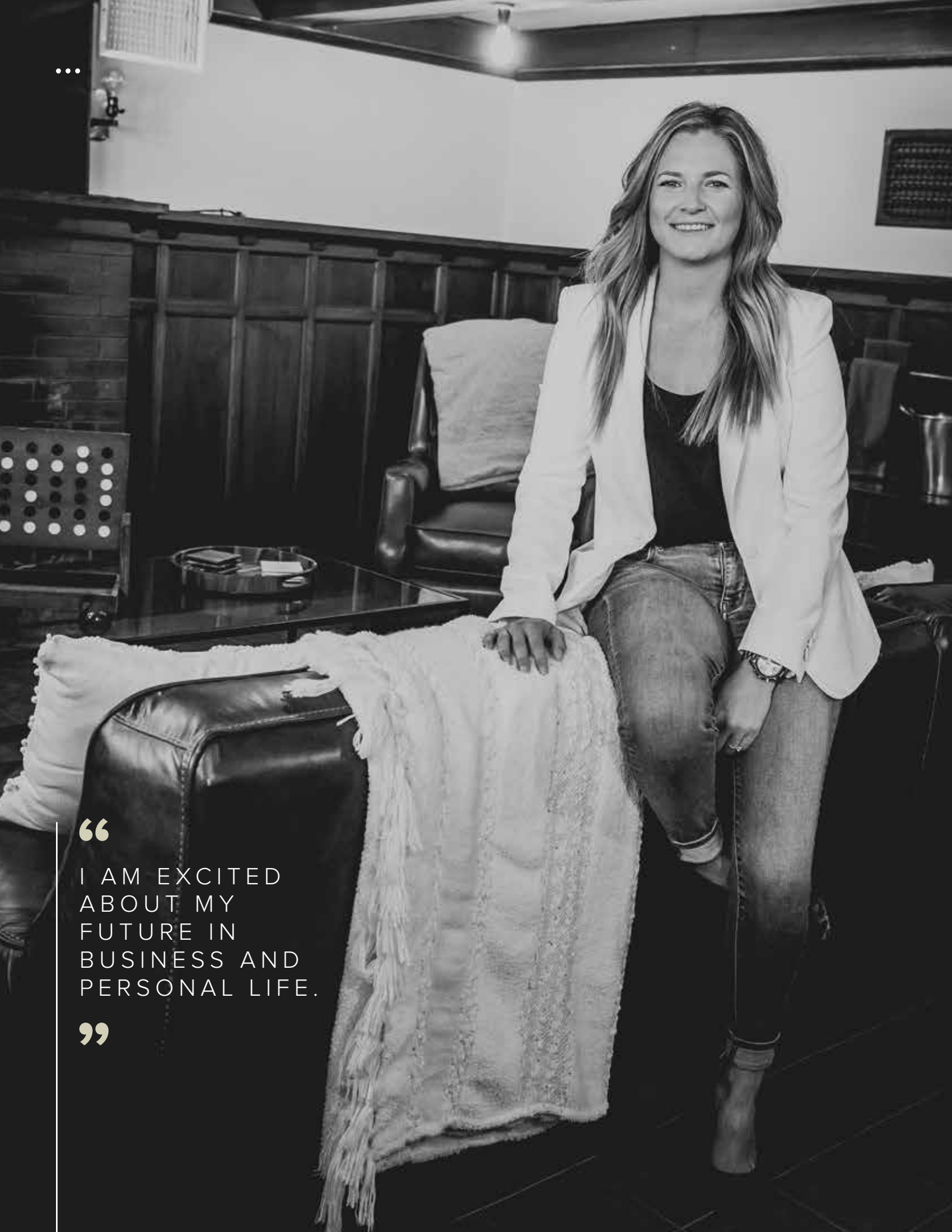


Megann and Janeth Centeno



Co-owners Megann Centeno and David Spears

- AGENTS:**
Alyssa O'Connor
Mario Sotelo
Zach Blount
Mark Peckham
Shade Spears
Anthony Johnson
Maisie Andrade
Marcus Yzaguirre
Rose Rodriguez



...

“

I AM EXCITED
ABOUT MY
FUTURE IN
BUSINESS AND
PERSONAL LIFE.

”



» featured realtor

tessa Wilkerson

PROVIDENT REAL ESTATE

Tessa Wilkerson with her husband
Brian Costello, their dog Sophie,
and cat Sean Connery.

Where did you grow up?

I grew up in Riverside, CA!

How did you get into real estate?

I always dreamt of getting into real estate when I watched my grandmother selling homes in Big Bear, as a child. After high school, I worked as a law assistant for a number of years, but I did not feel fulfilled. My now-husband convinced me to get my real estate license; he always believed that I could do it, and the rest is history!

What is your favorite thing about what you do?

I would say my favorite thing about my career is my ability to help people navigate the largest financial decision of their lives; plus, I get to put a roof over their heads that is their own, not the landlord's!

What are your hobbies/passions?

I am very passionate about animals!! I have a dog and cat who are so sweet, and I absolutely love them! I also volunteered at the shelter near my house and it was such a fulfilling experience. I am also a car enthusiast. I just got married, and all I wanted to do beforehand was rent a supercar.

What are you excited about?

I'm really excited about the future of real estate, specifically the way COVID has changed the market. Now that people have seen that working from home is viable, there have been mass migrations from large metropolitan hubs, into less expensive, inland markets. We are truly seeing a BOOM in Riverside County.

Do you have a favorite local spot?

I love walking along the bamboo-intertwined paths between the two lakes that make up the Dos Lagos shopping and dining outdoor mall! I find it super peaceful.

What do you feel is one of the secrets to your success?

I try to maintain a positive outlook no matter what happens. I am constantly learning from training, podcasts, and books, and I am confident in my listing ability. I have the grit to keep going even after 100 "nos".

What do you do to keep bringing the fun and playful energy to your work that you are famous for?

I truly love what I do, and I am so blessed to work with my husband who has the same sense of humor. We play off each other and laugh with each other over the smallest thing. I try not to take myself too seriously.



What is your favorite part of your job?

I love to win and nothing feels more like a win than when I'm walking out the door of a listing presentation with a signed contract.

What's your secret for living a full life and how do you make it all happen?

I couldn't do the level of production that I do without my team and Briguy, my husband! My listing manager, Sherissa Love, and broker Nazar Kalayji do everything in their power to help me transact at the highest level possible and give our clients the best level of customer service! I've learned so much from them.

...

“

I truly love what I do, and I am so blessed to work with my husband who has the same sense of humor.

We play off each other and laugh with each other over the smallest thing. I try not to take myself too seriously.

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