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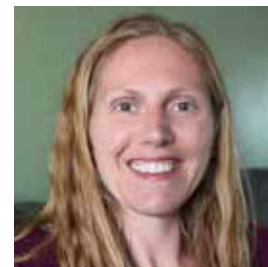
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MOMMS
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There is nothing as fulfilling as pouring your heart and soul into a child and watching them blossom into the person they eventually become. Is it all roses and ice cream? No! But is it worth all the trials, heartache, and worry? Yes indeed!

The joy you experience when they take their first steps, finally sleep through the night, are brave enough to do things they were once afraid of, graduate from high school or college, get married, and start raising their own children. The rewards can be immense, the heartache can be difficult, but the journey a mother takes is life-changing!

As a kid, all I wanted was to have babies – no, I didn't want a husband, just the babies! Of course, I didn't quite know how things worked back then, but I did know what I wanted. I was blessed to have four amazing children: three girls and one boy! Our boy who is 28 (the baby of the family) just got married in March. Now, all our kids are married. I have 10 grandkids; life is good!

In May we decided to celebrate the moms who are still in the thick of it raising their children. Everyone knows being a top producing REALTOR® especially during these challenging times comes with a great deal of hard work, stress, and diligence. The juggling act these REALTORS® have to perform to get the job done is daunting yet they persevere and often give their clients top priority. As we dig deeper into their stories, we often hear of those who surround them and help support them as they give their clients this top-notch service.

Mother's Day is in May but every day is a mother's day to cherish and pour into her children. Congratulations to all the moms who shared their stories this month. Let this issue warm your hearts, encourage you, and help you realize where there's a will there is away. Keep on! Know you are collecting jewels for the crown you will be symbolically wearing as your children fly and build their own nest!



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Michael Bock, Eva Hendrix, Karyn Radtke, Wendy Whitehead, Lauren Smith Klase, Johanna "JoJo" Simental, and Bob Dytko

SHINING THE SPOTLIGHT ON MOMS



wendy whitehead

WHAT IS SOMETHING THAT YOUR MOM TAUGHT YOU (VALUE, SKILL, TALENT) THAT YOU WANT TO TEACH OR PASS ONTO TO YOUR KIDS?

Family is forever. With family by your side, you can overcome any obstacle that is thrown your way. My mother was full of strength, courage, and love for her family, and we were her everything. She taught us to give it our all and to never give up. She believed in each of her kids and supported us with the decisions we made. Our home was full of faith, laughter, and love. Our mom was about making memories that will last a lifetime; as I reflect on all of the fun times we had, I realized that is how I am living life with my kids and husband. Our mom is in our hearts, and her memory lives on.



michael bock

TELL US ABOUT AN INSPIRATIONAL WOMAN IN YOUR LIFE – WHO IS IT? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

What can I say about my mom, Leslie Bock, except she is Super Mom! She was a full-time school teacher for over 40 years, very involved in so many community events through the church, and mother of three. One of them was me, keep in mind – a full-time job on its own! When the private school she taught at closed, she had Dad convert our back porch into a schoolroom because of her sheer determination to bring the very best education to the kids. She homeschooled not only my brother and sister but about a dozen other children for years.

Because of her health-conscience ways, she made all our meals from scratch, made her own bread, and in an effort to keep us off of any kind of sugar, she made her own sugar-free candies and lollipops. She even handmade our clothes up until junior high, whether we liked it or not. We grew up camping almost every weekend in the summers. By the time Dad got home from work, all the meals were premade, and everything was packed. When Dad couldn't go with us, she took us anyway. My mom did it all! She never asked for help and never complained, just took care of us. We even took in foster kids, and she always helped out the neighbors. She never sat for a minute. She is definitely where I got my "ADD-OCD-ADD" from. I can't remember a minute in my life (even now at 49 years old) where my mom wasn't there to help me. Happy Mother's Day, Mommy! I love you; thank you for everything!

johanna "jojo" simental

WHAT IS SOMETHING THAT YOUR MOM TAUGHT YOU (VALUE, SKILL, TALENT) THAT YOU WANT TO TEACH OR PASS ONTO TO YOUR KIDS?

The faith and strength my mom has instilled in me go beyond what words can describe. As the pillar of strength and faith for our family, she is a constant reminder in my life of how to stay strong, faithful, and hopeful even when all else seems to fail and fall apart. She has taught me that with faith and strength, I can understand and ultimately, accept how God has a perfect plan for everything he sends our way. She has shown me how to endure the happiest of joys and the saddest of sorrows. These values are priceless to me, and I undoubtedly plan on passing them on to my adorable children.



bob dytko

TELL US ABOUT AN INSPIRATIONAL WOMAN IN YOUR LIFE – WHO IS IT? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

My mom growing up would work two jobs and collect food stamps and \$400 in child support to make ends meet for my three brothers and me. She taught me the meaning of family and work. Since I was 14, I helped by paying rent and working hard. Probably the reason today I always help others first. I learned to juggle school, work, baseball, and other sports on my own. So, if you don't think your kids are watching and learning from you, you're wrong.



...



eva hendrix

WHAT IS SOMETHING THAT YOUR MOM TAUGHT YOU (VALUE, SKILL, TALENT) THAT YOU WANT TO TEACH OR PASS ONTO TO YOUR KIDS?

The most important value my mother taught me was unconditional love. She is the most selfless person I know. She has always put her children and husband first. My mother was a teacher for most of her career and poured tons of love into many children. Because of her love for her students, she had parents that were once her students bring their children back to her for preschool. She taught us to always have faith in everything we do and to realize that we are not in control. Every day with the hustle and bustle of life my mama went to work, came home, and cooked us a warm meal. I try to exemplify this in my life every day by also cooking a warm meal for my family. She said, "A family that eats and prays together stays together." We made it our priority to sit at our dinner table and talk about how everyone's day was. She made our house a home where we opened our doors to many people, friends, and family. I believe I learned hospitality from her; I love to entertain, share my home with others, and build new friendships. She took the time to pray with us about our needs and worries. Now, I do the same with my children. Lastly, she put her children's calendar before her own. That meant driving us to piano classes, dance classes, recitals, baseball, and football games. She was always there no matter the circumstance. She never missed a parent-teacher conference or an awards event. She is my hero; I respect and love her. Nobody could ever take the place of my mama! A selfless, loving, faithful, and dedicated woman.

lauren smith klase

WHAT IS SOMETHING THAT YOUR MOM TAUGHT YOU (VALUE, SKILL, TALENT) THAT YOU WANT TO TEACH OR PASS ONTO TO YOUR KIDS?

"Although there are many things that my mom, Lauren, taught me, what I would most want my children to have is her ability to speak to anyone and her caring nature. She has always treated every person with respect and kindness, which is lacking in today's modern age. My mom always taught me to truly listen and to respect their views, even if I do not share them. With this skill set, anyone can truly succeed in any field or practice, develop relationships, and build community." - Taylor Edward Smith | Attorney at Law (Lauren's son)



karyn radtke

TELL US ABOUT AN INSPIRATIONAL WOMAN IN YOUR LIFE - WHO IS IT? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

My late grandmother was a remarkable woman. Much like many in her era, she was a fabulous cook, made the greatest crafts, and created absolutely magical holiday celebrations. However, unlike many in her time, she became a single mother at a young age with three children to support. Somehow she made all of this look easy. A sibling to 11 brothers and sisters, help from the family was minimal, but she pushed forward. She became an executive for Greyhound, a grandmother, a great-grandmother, and a great-great-grandmother before her passing. All the while not dropping the ball on her hobbies, family, commitments, celebrations, and attentive nature. She made every person who entered her life feel loved, cared for, and listened to.



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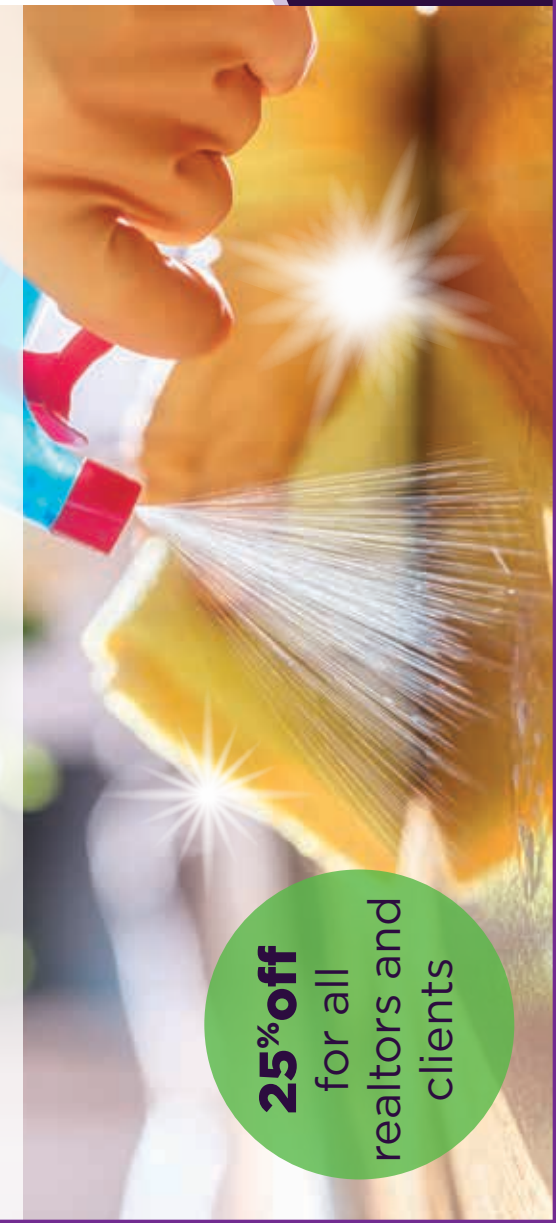
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TANYA REDDISH



▶▶ rising star!

By Jessica Dennes
Photography by Joey Ambrose

MAKING MOVES TOGETHER

“Who is this American man that keeps asking me out?” Tanya thought to herself. It was 2005, and a man named Michael had been coming into the restaurant where she worked several days in a row now. He was in town for a training and was staying at the hotel across the street. Each night for dinner, he’d ask about Tanya and seemed determined to learn more about her. She agreed to go out with him. When he returned to the United States, he sent her love letters in the mail and via email. It did not take them long to fall madly in love with one another. They continued a long-distance relationship for a few years but traveling became more and more difficult for Tanya. She was a single mother, and leaving for a weekend was not always ideal. Michael was heartbroken when she decided it was not the right time for them.

Five years later in 2013, she found herself on a plane traveling from Toronto to Phoenix. She had called Michael only a few days before, out of the blue, and it did not take him long to purchase a ticket for her to meet him. When they reunited, it was clear that he was still very much in love with her as he had been years before. Consequently, they began the yearlong application process for the K-1 visa (also known as the 90-day fiancé). Fourteen days after it was finally approved, Tanya says, “I packed up my car and dog, and drove across the country to my new life.” They were married in 2014.



That is how Tanya Reddish – a woman born and raised on the East Coast of Nova Scotia, Canada, the eldest of five daughters, and an avid beach lover – found herself living in the small town of Oracle, Arizona.

Initially, Tanya worked with Michael at his zip-line construction company. While she had fun working and traveling the country with him, she was eventually ready to start her own venture. Previously, she had been a social service worker in Toronto helping young, single mothers, and families. She had managed family restaurants and even flipped a house with her best girlfriend once. When she considered what she would do in her new country, real estate stood out to her as the one thing that both excited and scared her. Tanya received her license in January 2017.

Today, despite not knowing anyone when she moved to Arizona, her real estate business is thriving and is mostly referral-based. Her positive energy and attitude on top of a strong work ethic, she believes, are what allows her to connect with people. Tanya says it is always a goal of hers to make her clients laugh and feel good about their time together. “I’m most passionate about giving my clients a

top-notch experience while also having some fun! Real estate is more than a transaction, and how I leave people feeling after our work together is key.” She loves meeting new people and finds inspiration in their stories.

Tanya has an unyielding positivity and zest for life. When asked where these traits come from, she reflects on her life. “In my younger years, I was in abusive relationships,” she says. “There were so many challenges that I’ve faced, but I’ve always been positive.” Thankfully, there were many people throughout her life who believed in her and inspired her to stay strong. Her own experience has led her to deeply care about supporting children, families, and single mothers.

“I always want to empower women because so many people empowered me. I know the obstacles, and just having one person to help you, support you, believe in you is everything,” Tanya explains. Recently, a client of hers had just divorced and was anxious about the process of purchasing a home by herself. Tanya understood and was there for her every step of the way. Her personable service is what inspired her tagline of “Making Moves Together.” “Literally in every sense of the word,” Tanya says.

“
I packed up
my car and
dog and
drove across
the country to
my new life.
”

Her desire to do well as her own boss stems from her most valued role as a mother and grandmother to two granddaughters. Tanya says, “I want to make them proud... I want them to know that there is nothing you cannot overcome.”

She dreams of one day becoming a Canadian snowbird, spending her days at the beach with her large family. For now, she adores the oak trees and fresh air of Oracle and loves the life that she and her husband are building together. As for the cause of her success, Tanya says, “I’ve been blessed to have a community of friends and family that always supported me and my goal. It takes a village ... eh!”



➤ we ask – you tell!

MOM EDITION:

REALTOR®-Moms share inspirations and cherished memories!

JENNIFER PHILIPS

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

I've had many women who have inspired me throughout my life. Growing up with several aunts, uncles, and cousins, and being very close to my grandparents certainly impacted the way I view "family." I often say I wish I was more like my mother. Her patience, kindness, and angelic qualities are second to none. It may sound biased, but everyone who knows her describes her in much the same way. To this day, she texts me, "Good morning, how was your night?" every single day. Being raised in a large family that taught us how to think, rather than what to think, was the catalyst. I learned the skill of navigating through things to arrive at conclusions and overcome hurdles. Reward vs. punishment seemed to be very effective. I believe the open communication we had as a family gave me the confidence to discuss and debate issues without damaging relationships. This tool has proven to be a great asset when handling and resolving problems. I'm so very grateful for my family, the many women in my life who have inspired me, and especially for my mother. My mother gracefully tolerates difficult things, always gives me a soft place to land, shares in my happy and sad times, and has the strength of Goliath and the patience of Job.

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

The past year has offered lessons of a lifetime, both hard and good for myself and my three boys. My oldest, 28, working in the emergency room, then ICU through the pandemic, became very compassionate and highly aware of not only his own mortality but also of those around him. My middle son, 25, was laid off from a position that he thrived in and loved. It was challenging to accept but has led him to pursue his passion for helping kids through motivation and physical training. It boosts their confidence and prepares them for sports or anything else they choose to do in life. My youngest being a senior, 18, had many



challenges. A truck hit him in his car and ran off, leaving his friend and him in the middle of a busy intersection on Oracle Road. He worked to recover so he could continue his passion for football. Playing from 8 years old, his dream was a full football scholarship. On his first day of school, he was locked down again due to potential exposure. On his first day back to football practice he broke his leg, followed by surgery, and being bedridden for over a month. This complete identity death left him in a state of shock, sadness, and a rebuilding process. All three boys have come through tragedies, challenges, and chaos with a renewed sense of who they are. This past year had more moments to cherish than ever before. The boys pulled together to help one another, rebuild each other, and openly discuss the hurdles. They have become closer than ever; that is what I cherish the most. I know that my boys will always take care of one another. There's not much more a mother can ask for – three smart, caring, loving, and compassionate boys who make you proud to be called their mom.



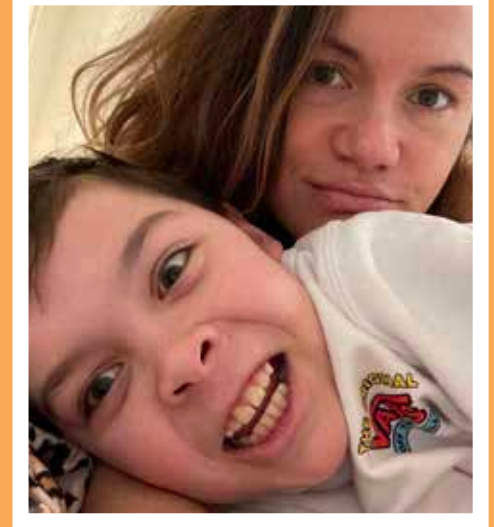
NICOLETTE SCHAMAHORN

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

My biggest inspirations are my two children, Mia and Liam. They forced me to be a better version of myself, a version of myself that I would've never been able to become without them. With them, I can achieve anything and strive to be the best person and mother possible. My oldest sister, Jessica, is also a huge inspiration to me as a mother. She's the best role model and is always available to give me the best advice. Sisters make parenting that much smoother and less stressful.

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

My favorite memory I will cherish forever is the day my oldest, Mia, met my son, her brother, Liam, who's 6 months old. The day we came home from the hospital, Mia fell asleep in the car. Her dad brought her inside to our bed where I was laying down with Liam. As soon as her dad laid her down, she instantly woke up. She was so happy to finally meet her brother and forever best friend! It's the same smile they give one another every morning when they wake up and see each other. It melts my heart every time. Mia's the best big sister, and Liam looks up to her already. I got blessed with the best babies!



BRIDGETT BALDWIN

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

My dad is the biggest inspiration to me as a parent. He is the purest example of love I have ever been honored enough to experience. He taught me the value of presence and patience. The single most impactful act a parent can do to show love for their child is to show up, both physically and emotionally. My dad was the one who came to my practices, who drove me to the mall with my friends, and who chaperoned the field trips (back when that was the cool thing to do!). As an active REALTOR®, I have to be mindful of balancing my personal time. My dad was a pilot and traveled quite a bit, still managed to have this impact on me far beyond my childhood. If he can be out of state and still be my hero, I can definitely be selling the you-know-what out of Tucson and still show up for my son!

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

I have so many cherished memories with my son. Being a single parent amplifies the moments we share since our time is completely undiluted by anyone else. We have traveled so much together; I'd have to say, those are most of my favorite memories. The little moments of walking through the airport, deciding on a snack, looking out the window as we sail over the clouds, exchanging jokes and sideways glances. Writing this, I realize it all ties back to the connection I have with my dad. I truly believe my son came into this world to continue his legacy, and I am eternally grateful to be his mom.



LORI SKOLNIK

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

There are many moms who inspire me – those moms who selflessly give of themselves when, in reality, others should be giving back to them. My own mother is one of those women! I am very blessed that she is still here on this earth. I learned what hard work and persistence are all about from my mom; no rest for the weary!

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

I have many exciting memories of my son and daughter, traveling with their gymnastics team and marching band! However, my most cherished moments center around the love and support my children gave to me during my most difficult moments – as a single mom recuperating from major scoliosis surgery, which happened to occur during the real estate crash of 2008. My kids were my strength to keep me moving forward! I am blessed!



MONICA FIELDS

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

My mother – she was relentless in her pursuit for a better quality of life for our family.

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

When my mom had her spinal cord surgery, I remember going to visit her after she had been transferred to a different hospital. Due to her operation, she was very limited physically, and her nervous system was affected tremendously. While I was there, I remember a song came on. She knew I love to dance (as does she), and she made every effort to get out of her bed. We danced in the hospital room; I was so happy to see her moving and smiling.



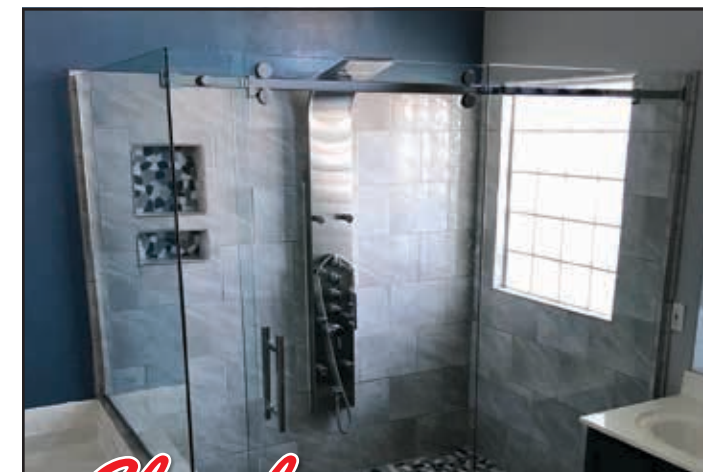
HANNAH CASTRO

WHO INSPIRES YOU AS A MOM? HOW HAVE THEY INSPIRED OR IMPACTED YOUR LIFE?

I'm blessed to be surrounded by so many admirable moms! One woman that inspires me greatly is my mom. She is a strong woman of faith who has endured many hardships; she taught my brothers and me how to love unconditionally and the importance of having a relationship with God. Her selflessness, her ability to forgive quickly, and the way she loves and cares for us are something that inspires me now more than ever as a new mom. I'm so grateful to have her to lean on, guide me, and teach me how to be the best mom I can be for my daughter.

SHARE A FAVORITE ACTIVITY OR CHERISHED MEMORY THAT YOU HAVE WITH YOUR KIDS OR YOU HAD WITH YOUR MOM:

I have a 4-month-old daughter, and every day is my favorite with her! She is constantly doing something new, and it has been so much fun watching her grow. I'll never forget the first time I heard her laugh! It was the sweetest moment and completely melted my heart!



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▶▶ be inspired!

By: Breanna Smith
Photography by:
Jacquelynn Buck

JENNA MCCOMBS

A HEAPING DOSE OF DETERMINATION

Whether her goal is rescuing a stray cat or dog, or making her dreams a reality, Jenna McCombs with Tierra Antigua Realty looks at life using a pragmatic approach. Giving up is never an option; with a heaping dose of determination, Jenna sees problems solved. The only thing Jenna is okay with failing at is fostering cats. The new family additions and regularly bringing home a lost pet to help return home may drive Michael, her boyfriend of 10 years, a bit crazy, but Jenna can't help but see a problem through to the solution. They now have three cats, one of whom she domesticated after finding feral in a parking lot, along with their four dogs, three Dobermans and a Yorkie. Part of her dedication to saving animals comes from her upbringing on a large cattle ranch in Wilcox, but most of it is just who she is — someone who won't give up on anything she sets her mind to doing. When obstacles get in the way, Jenna finds comfort and strength in her favorite mantra: "Everything happens for a reason. I say this often."

MAKE IT HAPPEN

During her first year of college, Jenna became a nail technician to pay her way through classes. Then, during her first semester, she got the surprise of her life with her first child, Ryanna, who is now 24. Instead of focusing on how difficult it may be to provide for her daughter as a single mom, Jenna doubled down on her persistence to make the best life for herself and her newborn daughter. She became a full-time nail tech and owned a successful business for 12 years. But after a brief move to Nebraska, she found herself in a predicament. "I realized very quickly that people in Nebraska don't do that kind of stuff — or at least they didn't then," she said, laughing.

The spark in her shone more brightly than her lack of experience, and a loan office in Nebraska quickly hired her on as an assistant loan officer. "They must have seen something in me," she said. Her grit and self-confidence were evident and continued to flare as she learned all she could about the industry. She took the downturn in the business she knew and loved with grace, and what seemed like an obstacle became her launchpad. Within 10 months, she was headed back to Arizona, going out on her own as a loan originator with the sub-prime department for a local company.

For Jenna, coming back to Tucson was a no-brainer. As a single parent of Ryanna and her son, Bailey, now 21, being close to friends and family offered the encouragement and backing she needed. "I said to myself, 'Why do I keep leaving?' I just keep coming back and wasting money on boxes. Being a single parent and working is really difficult, and you need that support." It didn't take long for her to realize her potential and grow from there.

“
THAT'S WHAT SHE DID
LONG BEFORE I WAS EVEN
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FOR ME TO LOOK BACK
BECAUSE I NEVER THOUGHT
IN A MILLION YEARS I WAS
GOING TO FOLLOW IN THE
FOOTSTEPS OF MY DAD'S
MOM, BUT HERE I AM.
”



SUCCESS IS SUPPORT

Despite her grandmother's decades-long career as a successful real estate company owner, it was a path Jenna never saw herself taking. Her grandmother owned McCombs Realty in Wilcox for decades, but realty was never what Jenna had in mind for her own career. "That's what she did long before I was even born. It's kind of funny for me to look back because I never thought in a million years I was going to follow in the footsteps of my dad's mom, but here I am."

Her loan-origination clients encouraged her to pursue realty as an agent. They loved her communicative, honest and dedicated style, often saying they wished they could hire her to handle their transactions. Everything happens for a reason. In May of 2007, she had her real estate license in hand, ready to take all of her former loan clients up on their offers.

Entering the market during the industry's largest downturn in decades was no discouragement for Jenna. She wanted to be a real estate agent, worked hard to get licensed, and no matter how tough it may be, she knew she was going to make it happen.

To make ends meet, she worked at Buffalo Wild Wings with her sights set on success. The choice was easy, Jenna said. It came down to either making it work or failing to put food on the table. She didn't hit her stride until about five years into the business but never lost sight of her goal. Five years is a long time, but it was no match for Jenna's patience, persistence, and willingness to achieve the goal she set for herself.

"I'm stubborn, very stubborn," she said with a laugh. "I'm competitive and don't want to lose. I had put all of this time and energy in, so I just said it's going to happen."

Her family has always been her best support system, encouraging her to keep moving forward, especially when the going gets tough. "I try to always answer my phone. This job doesn't adhere to banker hours. Bless my family for understanding that and supporting me no matter what."

Just as family helps family, Jenna knows that neighbors are supposed to help one another, too. Her favorite clients are often those with a military background because navigating

the ins and outs of those transactions presents a challenge, and she's able to help those who have sacrificed so much. "I didn't serve, so I feel like this is my way of making sure I give back to those who have," she said.

Whether donating to community charities or finding a bite to eat, Jenna loves to keep it local by working with The Foothills Club and finding the best businesses Tucson has to offer.

Looking back, the struggles of raising two children as a single mom and the journey to her real estate career fostered the drive and competitiveness she has always had. Everything life threw her way became the building blocks of her success, which she defines as the ability to help people make the right decisions.

"It's nice to make a paycheck, but it's not the driving force for me," she said. "It's about being able to guide people down a path. No matter if it's a peer or a client." Now, she's reaping the rewards of a hard-fought battle, spending time with her 2-year-old grandson, River, supporting her clients and peers in their own journeys, and enjoying nights out with her family.



"IF YOU POP INTO AZ BEER HOUSE ON KOLB AND BROADWAY WITH THE FOOD TRUCKS OUT FRONT, YOU MIGHT RUN INTO US WITH THE DOGS," SHE SAID.



Jenna with Ryanna and River



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▶▶ featuring

By: **Kylea Bitoka** | Photography by: **Casey James**

CONNIE CAMPOS & SONYA LUCERO

YOUR HOME TEAM: POWERED BY MOMS!

“MOM? MOM!” It’s the night before Easter, and throughout the house, there is quite a stirring and not from a mouse. Sonya hurries to grab the note for the Easter Bunny. Her youngest son had hoped to be brave enough to let the bunny hop through his house and leave the baskets. Sonya chuckles as she shares, “For some reason, the Easter Bunny makes him nervous.” Her son came up with the idea to write a note to the Easter Bunny. “We thank him for bringing Easter baskets. Then, we apologize and ask him to kindly leave them on the front porch instead of inside the house.” So far, each year he tries to go to bed without posting the note. “As soon as he gets in bed, he starts over-thinking it, and he’ll call me. I’ll get the note and put it on the door. It’s so funny;

he’s okay with Santa Claus and the Tooth Fairy, just not that bunny!”

From first steps to fear of the dark, scraped knees, and broken hearts, moms are there to provide reassurance, support, and encouragement. The strong, brave, caring women in our lives teach us the skills needed to survive and thrive. More importantly, they give us the confidence to try. The role of REALTOR® is very similar — guiding buyers through qualifying for a mortgage, the anxiety of inspections, listening and giving advice in complex emotional situations, answering calls at all hours, and the excitement that comes with the jingle of keys at closing – so, it’s no surprise that two rockstar moms are also successful REALTORS®.

...

Meet Sonya Lucero and Connie Campos, the lead REALTORS® of Your Home Team. Both trained under the late Vicki Holmes, a real estate legend in her own right. “Sonya and I took over our team in May 2019 from our mentor, Vicki Holmes, who very sadly passed away a few months later from cancer. Sonya and I have taken what we learned from Vicki and molded this team into what is more like a family.” Currently, Your Home Team consists of Lisa Jones, lead buyer’s agent; Christine Hays, buyer’s agent; Helen Valdez, buyer’s agent; and their talented assistant, Jessica Rohrbaugh. “We are proud to be a team of strong, experienced, and knowledgeable women.” While 2020 was not an easy year to lead a team, Connie and Sonya were prepared. Sonya shares, “One of the things Vicki instilled in





us was the importance of consistency, which was especially important last year. It wasn't easy to balance changes to family lifestyle and work environments, but we continued to show up and put in the work every day." Through their individual determination and working together as a team, Your Home Team successfully navigated a year of uncertainty.

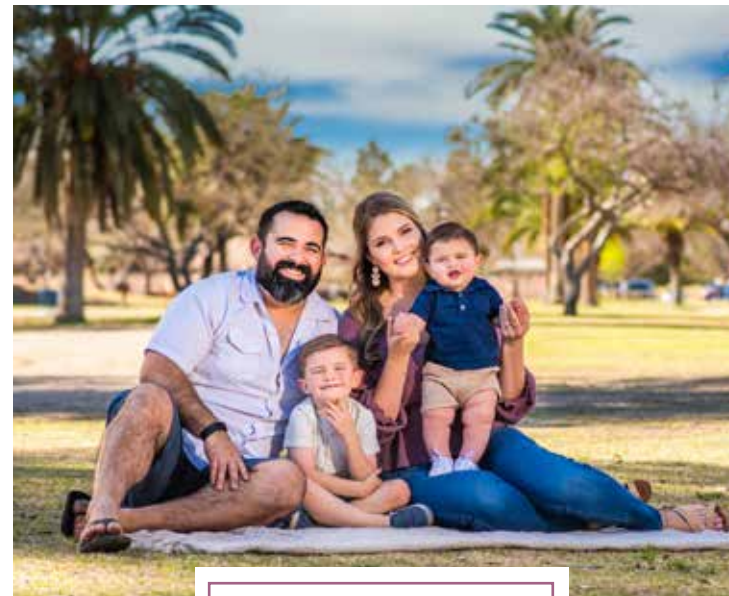
Sonya and Connie reflect on their lives and the many women who have inspired and motivated them over the years, from Vicki Holmes to their mothers, family members, friends who feel more like sisters, and each other. Connie shares, "My mom was a huge inspiration in my life and career. My mom was phenomenal. As a successful loan officer, she worked hard to balance her career and family life. We did all sorts of family activities

“

THERE ARE SO MANY WOMEN THAT HAVE IMPACTED MY LIFE. THEY ALL HAD UNIQUE WAYS TO SERVE AND LOVE THEIR FAMILIES FROM-- KEEPING FAMILY RECIPES AND TRADITIONS ALIVE, TO FAMILY VACATIONS AND MOVIE NIGHTS-- ALL OF THOSE THINGS INSPIRED ME TO BE THE KIND OF MOTHER THAT I AM.

together; one of my favorite activities was camping." Those camping trips instilled a love of the outdoors, which Connie hopes to pass on to her kids. "My husband, Joe, and I have two sons Benjamin (4) and Elijah (6 months)." While getting outdoors can be a little tricky with an infant, Connie is excited for what the future holds. "Joe and I enjoy being outside whether it's hiking, camping, gardening, or even just taking a walk around the neighborhood. As the boys grow, we are excited to experience the fun and adventure of the great outdoors as a family."

Sonya is also grateful for the female influences in her life. "There are so many women that have impacted my life. They all had unique ways to serve and love their families, from keeping family recipes and traditions alive to family vacations and movie nights – all of those things inspired me to be the kind of mother that I am. In my career, Vicki was like a mother figure to me as I built my real estate business. I think Connie and I inspire each other, too." Sonya and her husband, Angel, have three kids. "Cristian is a senior in high school. His favorite class is drama, and he is on the swim team. Ayva is in fourth



Joe, Connie, Benjamin, and Elijah



Cristian, Ayva, Sonya, Angel, and Cruz

grade and enjoys gymnastics, as well as music and dance. She's already a little fashionista. Cruz is 7 years old and loves all sports especially baseball and soccer."

Balancing the demands of real estate transactions and family life is not easy. Both Sonya and Connie agree that having a partner makes all of the difference. Sonya explains, "We share a common goal; we both want to be successful in business while being present in our families. Real estate allows for that, especially when you have an amazing business partner. We can go on vacation or enjoy our kids' games and know that business is being taken care of." Connie adds, "They say it takes a village — and isn't that the truth!" Sonya and Connie both laugh; their joy in life is infectious. Guided by their faith, they find joy and laughter even in difficult situations. "Life is too short to waste!" Connie shares the defining moment that gave her a new perspective. "We got a call that Joe's brother had a sudden cardiac arrest. He was stationed in Japan with the Marine Corps. On Good Friday while running PT, he suddenly collapsed. He was in

a medically induced coma." Connie and Joe flew out to Japan. "We got there on Saturday, and, miraculously, he woke up on Easter Sunday. I realized you don't know what day will be your last. That was my wake-up call; what was I doing with my life? At the time, I was bartending at a nightclub, after having burned out as a patient care technician in the ER. Due to the club's hours, I rarely saw my husband. It wasn't a job I was proud of."

Connie enrolled in real estate school; shortly after that, she was recruited by Sonya to join the team. Sonya had started as a leasing agent. Then she took a temp job as a receptionist for a builder; she went from temporary to full-time receptionist and then to closing coordinator. "I sat in on all the background meetings of real estate deals. I learned so much from the builder aspect of real estate. It inspired me to get my license."

When Sonya came to Long Realty, she met Vicki. "Vicki brought me on as her assistant. She taught me everything she knew. I remember the first time we hit a million in sales in one month. We did the happy dance

in the office! It was awesome to help her grow her business to what it became. Then, when Connie and I met, we realized she was the missing part of the team that we didn't know we were missing!" Today, Connie and Sonya have built a team that would make Vicki proud while nurturing their families, a continuation of their moms' legacies. "We hope we can be examples of how you can find balance for work and family. Women don't have to give up one for the other."

In real estate and parenting, it's often the smallest moments that are the most fulfilling. Connie shares, "When Benjamin was 3, Joe and I spent the Christmas season trying to teach him the true meaning of the holiday. We tried to find different ways to demonstrate how Christmas is about showing and receiving love in other ways outside of toys." Christmas morning came, and Benjamin rushed into his parents' room: "Mommy, Daddy – Santa Claus came!" Amid all the Christmas excitement, Benjamin pauses. Then he turned to Connie and said, "Mommy, I know that you are my real gift this Christmas!"

Happy Mother's Day to all of our moms and the women who inspire — you are the real gifts in our lives!

TOP 150 STANDINGS

Teams And Individuals Closed Date From January 1–March 31, 2021

Rank	Name	Sides	Volume	Average
1	Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)	101.5	24,507,400	241,452
2	Marsee Wilhems (16298) of eXp Realty (495201)	86.0	24,196,455	281,354
3	Lauren M Moore (35196) of Keller Williams Southern Arizona (478306)	39.0	18,364,450	470,883
4	Laura Sayers (13644) of Long Realty Company (16717)	37.0	18,051,865	487,888
5	Angela Marie Kuzma (28301) of Keller Williams Southern Arizona -478310	63.5	17,664,155	278,176
6	Kyle Mokhtarian (17381) of KMS Realty LLC (51920)	61.5	16,872,380	274,348
7	Lisa M Bayless (22524) of Long Realty Company (16717)	32.0	16,800,700	525,022
8	Russell P Long (1193) of Long Realty Company (298)	17.0	16,541,000	973,000
9	Brenda O'Brien (11918) of Long Realty Company (16717)	19.0	15,404,200	810,747
10	Peter Deluca (9105) of Long Realty Company (298)	29.5	13,869,765	470,162
11	Barbara C Bardach (17751) of Long Realty Company (16717)	8.0	12,462,500	1,557,812
12	Paula Williams (10840) of Long Realty Company (16706)	23.5	12,239,725	520,839
13	Robin Sue Kaiserman (4368) of Long Realty Company (16706)	13.0	11,813,000	908,692
14	Kristi Penrod (33258) of Redfin Corporation (477801)	17.0	11,534,900	678,524
15	Kaukaha S Watanabe (22275) of eXp Realty (495203)	39.5	11,518,900	291,618
16	Traci D. Jones (17762) of Keller Williams Southern Arizona (478306)	32.0	11,434,035	357,314
17	Don Vallee (13267) of Long Realty Company (298)	28.5	11,325,457	397,384
18	Danny A Roth (6204) of Keller Williams Southern Arizona (478306)	31.0	10,721,150	345,844
19	Laurie Lundeen (1420134) of Coldwell Banker Realty (70204)	37.5	10,107,747	269,540
20	Alfred R LaPeter (32582) of Long Realty Company (16717)	15.0	9,962,500	664,167
21	Sandra M Northcutt (18950) of Long Realty Company (16727)	21.0	9,883,000	470,619
22	Aaron Wilson (17450) of Keller Williams Southern Arizona (4783)	32.5	9,159,857	281,842
23	Michael D Oliver (14532) of Oliver Realty, LLC (51610)	28.0	8,994,590	321,235
24	Candy Bowen (37722) of Realty Executives Arizona Territory (498303)	35.0	8,813,080	251,802
25	Suzanne Corona (11830) of Long Realty Company (16717)	5.0	8,766,241	1,753,248
26	Scott Melde (38588) of eXp Realty (495203)	32.5	8,573,415	263,797
27	Susanne Grogan (17201) of Russ Lyon Sotheby's Int Realty (472203)	9.0	8,488,688	943,188
28	Patricia Kaye Brown (14873) of Coldwell Banker Realty (70202)	8.0	8,195,000	1,024,375
29	Julie Marti-McLain (148054285) of Sunset View Realty, LLC (402901)	22.0	8,188,700	372,214
30	Corissa Y Miller (22532) of Tucson's TLC Realty (3939)	28.0	8,017,109	286,325
31	Joshua Waggoner (14045) of Long Realty Company (16706)	8.0	7,919,557	989,945
32	Leslie Heros (17827) of Long Realty Company (16706)	13.0	7,746,300	595,869
33	Kate Herk (16552) of Russ Lyon Sotheby's Int Realty (472203)	6.0	7,731,500	1,288,583

Rank	Name	Sides	Volume	Average
34	Jim Storey (27624) of Tierra Antigua Realty (2866)	14.5	7,718,782	532,330
35	LizBiz Nguyen (27962) of Realty Executives Arizona Territory (498306)	28.0	7,708,000	275,286
36	Jose Campillo (32992) of Tierra Antigua Realty (2866)	32.5	7,494,550	230,602
37	Tom Peckham (7785) of Long Realty Company (16706)	13.0	7,475,500	575,038
38	Jennifer C Anderson (16896) of Long Realty Company (16724)	22.0	7,376,777	335,308
39	Kathy Westerburg (1420955) of Tierra Antigua Realty (286610)	19.0	7,146,800	376,147
40	Karin S. Radzewicz (20569) of Coldwell Banker Realty (70202)	12.5	7,112,486	568,999
41	Bryan Durkin (12762) of Russ Lyon Sotheby's Int Realty (472203)	7.0	7,091,000	1,013,000
42	Patty Howard (5346) of Long Realty Company (16706)	6.0	7,035,800	1,172,633
43	Denice Osbourne (10387) of Long Realty Company (16707)	15.0	6,928,980	461,932
44	Marta Harvey (11916) of Russ Lyon Sotheby's Int Realty (472203)	11.0	6,893,600	626,691
45	Susan Denis (14572) of Tierra Antigua Realty (2866)	16.0	6,678,500	417,406
46	Judy L Smedes (8843) of Russ Lyon Sotheby's Int Realty (472203)	5.0	6,606,500	1,321,300
47	Melody L. Contreras (26298) of Realty Executives Arizona Territory (4983)	14.0	6,425,452	458,961
48	Rob Lamb (1572) of Long Realty Company (16725)	11.0	6,166,000	560,545
49	Amanda Clark (39708) of Keller Williams Southern Arizona (478306)	14.0	6,153,400	439,529
50	Rebecca Jean Dwaileebe (38585) of Realty Executives Arizona Territory -4983	12.0	6,115,750	509,646

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TOP 150 STANDINGS

Teams And Individuals Closed Date From January 1–March 31, 2021

Rank	Name	Sides	Volume	Average
51	Jennifer R Bury (35650) of Jason Mitchell Real Estate Arizona (51974)	21.5	6,094,900	283,484
52	Nestor M Davila (17982) of eXp Realty 01 (495204) and 1 prior office	24.5	6,025,165	245,925
53	Tyler Lopez (29866) of Long Realty Company (16707)	20.5	6,016,110	293,469
54	Tracy Wood (36252) of Realty One Group Integrity (51535)	8.0	6,014,000	751,750
55	John E Billings (17459) of Long Realty Company (16717)	15.5	5,994,300	386,729
56	Jason K Foster (9230) of Keller Williams Southern Arizona (478306)	10.0	5,948,890	594,889
57	Alicia Girard (31626) of Long Realty Company (16717)	14.0	5,943,545	424,539
58	Tom Ebenhack (26304) of Long Realty Company (16706)	17.0	5,911,780	347,752
59	Jerri Szach (6050) of Long Realty Company (16706)	9.5	5,884,500	619,421
60	Jennifer Phillips (16201) of Gateway Realty International (52120)	20.0	5,858,200	292,910
61	Laurie Hassey (1171) of Long Realty Company (16731)	12.0	5,820,500	485,042
62	Anthony D Schaefer (31073) of Long Realty Company (298)	14.5	5,747,000	396,345
63	Jeremiah E Taylor (17606) of Keller Williams Southern Arizona (478306)	18.0	5,713,709	317,428
64	Lori Skolnik (17106) of Realty Executives Arizona Territory (498306)	14.5	5,656,000	390,069
65	Phil Le Peau (39491) of OMNI Homes International (5791)	8.0	5,646,500	705,812
66	Ronnie Spece (19664) of At Home Desert Realty (4637)	16.0	5,607,900	350,494
67	Christina Anne Chesnut (36241) of OMNI Homes International (5791)	13.5	5,599,930	414,810
68	Jay Lotoski (27768) of Long Realty Company (16717)	19.0	5,526,300	290,858
69	Tori Marshall (35657) of Coldwell Banker Realty (70207)	13.0	5,504,550	423,427
70	Lisette C Wells-Makovic (21792) of Redfin Corporation (477801)	20.0	5,492,400	274,620
71	Gary B Roberts (6358) of Long Realty Company (16733)	13.0	5,486,650	422,050
72	Heather Shallenberger (10179) of Long Realty Company (16717)	16.0	5,441,150	340,072
73	Glenn Michael Nowacki (35737) of Realty Executives Arizona Territory -498306	17.5	5,387,400	307,851
74	Eliza Landon Dray (37458) of Tierra Antigua Realty (2866)	10.0	5,290,400	529,040
75	Sofia Gil (1420209) of Realty Executives Arizona Territory (4983)	19.5	5,271,875	270,353
76	Paula J MacRae (11157) of OMNI Homes International (5791)	8.5	5,250,307	617,683
77	Radek Pomykaj (35347) of Tierra Antigua Realty (286601)	9.0	5,143,600	571,511
78	Robin M Stirn (142031) of Long Realty -Green Valley (16716)	21.0	5,087,000	242,238
79	Elliot J Anderson (20567) of eXp Realty (495201)	19.0	5,047,350	265,650
80	Carolyn A. Fox (1420840) of Coldwell Banker Realty (70204)	23.0	5,004,601	217,591
81	Patricia Sable (27022) of Long Realty Company (16706)	10.0	4,993,388	499,339
82	Sally Ann Robling (1420161) of Realty Executives Arizona Territory -498304	16.0	4,961,950	310,122
83	Rebecca Maher (11616) of Long Realty Company (16719)	9.0	4,960,000	551,111

Rank	Name	Sides	Volume	Average
84	George Loughton (53764) of My Home Group (427507)	17.0	4,930,300	290,018
85	Cindie Wolfe (14784) of Long Realty Company (16717)	12.0	4,910,615	409,218
86	Brittany Palma (32760) of 1st Heritage Realty (133)	17.5	4,900,800	280,046
87	Stephen Woodall (27353) of Long Realty Company (16717)	4.0	4,866,076	1,216,519
88	Dottie May (25551) of Long Realty Company (16728)	7.5	4,695,250	626,033
89	Carmen Pottinger (145000027) of Carm's Realty LLC (145064241)	23.5	4,611,000	196,213
90	Nanci J Freedberg (30853) of Tucson Land & Home Realty LLC (783)	9.0	4,600,500	511,167
91	Catherine Wolfson (1993) of Coldwell Banker Realty (70202)	6.0	4,592,800	765,467
92	Stacey Bell (142000763) of Long Realty -Green Valley (16716)	19.5	4,590,350	235,403
93	Catherine S Donovan (28185) of Berkshire Hathaway HomeService -356307	7.0	4,588,000	655,429
94	Nancy A Hofstede (1420494) of Tierra Antigua Realty (286610)	8.0	4,545,000	568,125
95	Matthew F James (20088) of Long Realty Company (16706)	7.5	4,495,500	599,400
96	Jon Mandel (33200) of Long Realty Company (16706)	7.5	4,490,000	598,667
97	Michael Shiner (26232) of CXT Realty (5755)	9.5	4,448,110	468,222
98	Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)	16.0	4,437,846	277,365
99	Mirna I Valdez (145067159) of Century 21 Success Realty (80401846)	14.0	4,427,500	316,250
100	Josh Berkley (29422) of Keller Williams Southern AZ (478307)	11.5	4,385,500	381,348

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TOP 150 STANDINGS

Teams And Individuals Closed Date From January 1–March 31, 2021

Rank	Name	Sides	Volume	Average
101	Karen Karnofski (17102) of Keller Williams Southern Arizona (478306)	7.0	4,379,500	625,643
102	Spirit Messingham (22794) of Tierra Antigua Realty (2866)	14.0	4,377,401	312,672
103	Kimberly A Marohn (21383) of Tierra Antigua Realty (286601)	9.0	4,373,400	485,933
104	Danae S. Jackson (26717) of Coldwell Banker Realty (70202)	10.0	4,357,940	435,794
105	Helen Curtis (15010) of OMNI Homes International (5791)	16.5	4,355,000	263,939
106	Jeffrey M Ell (19955) of eXp Realty 01 (495204) and 1 prior office	10.5	4,340,201	413,352
107	Becca Riccardi (29910) of Tierra Antigua Realty (SV) (286603)	13.0	4,309,916	331,532
108	Kynn C Escalante (8137) of WeMoveTucson (2536)	6.0	4,297,025	716,171
109	Calvin Case (13173) of OMNI Homes International (5791)	13.5	4,291,400	317,881
110	James Servoss (15515) of Keller Williams Southern Arizona (478306)	16.0	4,290,500	268,156
111	Spencer J Lindahl (39848) of Main Street Renewal, LLC (51432)	21.0	4,250,600	202,410
112	Dana Blane Reddington (52423) of Long Realty Company (16728)	9.0	4,235,125	470,569
113	Lori C Mares (19448) of Long Realty Company (16719)	11.0	4,205,201	382,291
114	Kate Wright (35438) of Long Realty Company (16706)	7.0	4,203,673	600,525
115	Margaret E. Nicholson (27112) of Long Realty Company (16728)	6.5	4,190,250	644,654
116	Judi Monday (1420458) of RE/MAX Select (5154301)	10.5	4,186,000	398,667
117	Charlene Anderson (35) of RE/MAX Results (5106)	11.5	4,176,600	363,183
118	Timothy R Hagyard (32545) of Long Realty Company (16707)	13.0	4,171,916	320,917
119	Waco Starr (52972) of Long Realty Company (16724)	13.0	4,170,090	320,776
120	Rosemary Lacy (11919) of Long Realty Company (298)	13.0	4,164,299	320,331
121	Kristina Scott (37825) of Realty One Group Integrity (51535)	9.5	4,138,950	435,679
122	Kevin W Wood (19152) of eXp Realty (4952)	12.0	4,085,000	340,417
123	Wanda Fudge (28579) of Long Realty Company (16728)	11.0	4,067,055	369,732
124	Kendra Nichole Haro (52622) of Redfin Corporation (477801)	12.0	4,020,514	335,043
125	Nicole Jessica Churchill (28164) of eXp Realty (495208)	14.5	4,019,501	277,207
126	Ann K Gavlick (27887) of Tierra Antigua Realty (286601)	10.0	4,004,360	400,436
127	Kelly Garcia (18671) of Keller Williams Southern Arizona (4783)	11.0	3,975,300	361,391
128	Melissa Dawn Rich (30786) of Tierra Antigua Realty (286607)	15.0	3,946,165	263,078
129	Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)	17.5	3,926,450	224,369
130	Richard M Kenney (5903) of Long Realty Company (16707)	9.0	3,923,500	435,944
131	Louis Parrish (6411) of United Real Estate Specialists (5947)	5.0	3,853,550	770,710
132	Zachary R Tyler (16327) of Tierra Antigua Realty (286601)	7.0	3,823,900	546,271
133	Angela Tennison (15175) of Long Realty Company (16719)	7.0	3,810,050	544,293

Rank	Name	Sides	Volume	Average
134	Cathrine L Donau (142000057) of Long Realty -Green Valley (16716)	12.0	3,808,000	317,333
135	Bob Norris (14601) of Long Realty Company (16733)	9.5	3,796,650	399,647
136	Christopher R Smith (22150) of eXp Realty (4952)	13.0	3,789,500	291,500
137	Denise Newton (7833) of Realty Executives Arizona Territory (498306)	5.0	3,755,152	751,030
138	Alyssa A Kokot (18637) of Coldwell Banker Realty (702)	7.0	3,755,000	536,429
139	Johanna Rhodes (12767) of Keller Williams Southern Arizona (478306)	7.5	3,751,400	500,187
140	William Daniel Wesson (728) of The Waterfall Group, LLC (2262)	17.0	3,745,172	220,304
141	Sigrid Ekrut (2549) of RE/MAX Select (51543)	8.5	3,688,600	433,953
142	Ryan P Armstrong (31003) of Coldwell Banker Realty (70202)	9.0	3,675,203	408,356
143	Jared Andrew English (35632) of Congress Realty (3096)	10.0	3,651,000	365,100
144	Martin Ryan (35633) of First United Realty, Inc (5764)	3.0	3,650,000	1,216,667
145	Deirdre Demski (39076) of Sonoita Realty (2383)	5.5	3,640,000	661,818
146	Corinne Justine Gann (36504) of Coldwell Banker Realty (70207)	9.0	3,630,000	403,333
147	Judi Baker (13152) of Long Realty Company (16719)	11.0	3,624,900	329,536
148	Charles Larry DeMun (39363) of Long Realty Sonoita/Patagonia (54501)	6.0	3,620,000	603,333
149	Rebecca Ann Crane (32933) of Realty Executives Arizona Territory -498306	13.5	3,606,750	267,167
150	Michael S Block (170) of Long Realty Company (16719)	10.0	3,602,952	360,295

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