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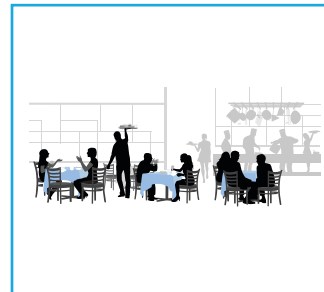
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Written by Elizabeth McCabe

**Home  
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# HANSON Audio Video

With the global pandemic, people are spending more time at home than ever before. Remote learning and working from home has brought about changes to make those experiences better but has also provided more focus on home improvements and enhancing the way we spend our overall time at home. Since 1999, Hanson Audio Video has been helping homeowners improve their home time, both for work and the more enjoyable things we like to do as well as the environment we do them in. Whether it's indoor or outdoor, Hanson has some great lifestyle technology improvements that can easily be added to a home and make the time there much more enjoyable for the entire family.

## Media Rooms, Home Theaters and Entertainment Spaces

Media rooms, Home Theaters and entertainment spaces can be designed to cater to today's homeowner. Listening, watching, and gathering – multiple activities can come together in a shared space.

Troy Hanson, owner of Hanson Audio Video, comments, “Play life-sized video games, stream music as you shoot pool, initiate a family video call and maximize every experience with multiple big screens. This is today's carefully designed entertainment space where all the fun merges beautifully. And high-style media furniture provides personalized storage while simultaneously creating a show-stopping centerpiece. With the increase in first-run movie options along with Netflix, Prime Video, HBO Max, Disney, Apple, etc. that are now available for streaming due to the closure of many theaters, having a big screen in the home makes for a great entertainment option. Done right, the experience exceeds that of most commercial theaters. If space allows, golf simulators have become very popular and provide for year-round play in the privacy of your own home. Other games can be played on the simulator as well such as baseball, football, soccer and even Zombie Dodgeball which is a favorite with the kids. And, spending time outdoors enjoying nice weather and clean air with music playing through all-weather landscape speakers or by watching the Reds or a favorite show on a weatherproof TV is a great way to spend a relaxing day. Party, relax, enjoy – it's all at your command from an easy-to-use remote, touchscreen or smart device.”

...



### Home Technology to Enhance the Living Space Environment

Transform spaces effortlessly with home technology. Beautiful art can function as artwork during the day and magically turn into a TV at night. Or choose a custom mirror that mysteriously transforms into a television. Or choose to conceal your television with recessed mounting and sliding cabinetry.

Revolutionary speakers can be heard but never seen. Wires are a thing of the past. Best of all, control your home's settings from an elegant wall panel that can display family photos when off or recognizes you, turning on to accommodate your personal preferences. Sleek, architectural keypads can be made to match any décor.

Create the home of your dreams with world-class lighting. The options are truly endless, whether highlighting artwork, dimming lights for evening, or creating a party atmosphere with multi-colored lights. Choose a collaborative environment at a shared workspace or a media room. Change the color temperature of a room to enhance furnishings, create a soothing ambiance, or get ready to retire for the evening.

Hanson Audio Video has a wide variety of lighting options that enables them to automate the lighting in the home that simulates the lighting that occurs during the day in a natural environment, starting with a brighter light in the morning and transitioning throughout the day to a softer yellow-orange light in the evening.

Light can be designed to best suit each client, changing throughout the day. Lighting scenes can also be programmed into a smartphone and changed at the touch of a button.

The professionals at Hanson Audio Video can design lighting to take into account how people live, the things they want to accent, and the mood they want to create. Some of the lighting is controlled by chips in the light bulbs, which can be individually controlled. Dimming lights down to 1 percent expands the options available for homeowners; generally, many LED fixtures only dim to 25 percent before they start to flicker. Not to mention the energy savings as a result of this low voltage, LED technology.

Designer shade options that can synchronize with the day, the season or your command, controlled from

anywhere using remotes, keypads or panels can greatly enhance the living spaces in the home.

Lighting and shades are changing for the better with advanced technology. Light switches on the wall can be a thing of the past. With a push of a button, lights can dim and shades can lower, transforming an environment. Music can also be programmed to play, changing the ambiance in a home.

Hanson Audio Video has greatly expanded their lighting and shade options which has become much more important to homeowners, lighting designers, architects, builders, and REALTORS®.

#### Try It Before You Buy It

Try it before you buy it. That principle drove Hanson Audio Video to create an experience like no other with a state-of-the-art showroom, enabling people to walk in and see the latest home theater, high-performance audio, and smart home automation products for themselves.

People walk in and experience a house within a house – living room, bedroom, home theater, kitchen, family room, outdoors – all equipped

with the latest in-home technology. Hear exceptional audio; watch climate control outdoor television; control temperature, lighting, blinds and security cameras through home automation; or see the latest options in home theater and media rooms. See how technology can simplify your life with the touch of a button.

Their award-winning showroom is the proud recipient of the 2018 CEDIA Best Showroom of the Year Award for North and South America. Walking through their showroom, you can also see numerous awards and credentials from industry groups and vendors that nationally recognize Hanson as a premier supplier of their products and services.

Troy comments, "Our objective was to create a unique experience center. The design criteria had to include ways to educate and inform our various stakeholders (REALTORS®, customers, builders, designers, architects, etc.) about brand quality, as well as what makes our key manufacturers and partners the best in the world. We wanted to provide effective product education, demonstrate features and compare key brands in a live environment to help clients understand product differences – and have some fun doing it."

Troy and the dedicated team at Hanson Audio Video has a simple philosophy. Troy explains, "Our philosophy is that we don't sell things to people. We help people buy things." He adds, "A showroom is just a bigger opportunity for us to highlight what all of these products can do together, or speak to an audience that might not normally go into AV stores."

Hanson Audio Video has grown to two locations, one on Montgomery Road and one in Dayton. They offer home theater, high-performance audio, and smart home technology.



Potential buyers also turn to Hanson Audio Video as a consultant to show them what possible enhancements could be made to their prospective new home. Key areas addressed are home networks and wi-fi, whole-house music and TV entertainment options to start. There are also great living space improvements for lighting, blinds, security cameras, outdoor entertainment that would appeal to a new homeowner's lifestyle.

Clients love the freedom of controlling their house with a swipe of their phone, tablet, wall switch, in-wall display or simply through voice commands. It's all about convenience. The options are endless with over 13,500 third-party consumer devices that can be controlled remotely through home automation – all on a single application.

What's great about Hanson Audio Video is their reliability and dependability. With their dedicated employees, they are equipped to provide the initial installation and ongoing service levels to support their rapidly growing customer base. They even have a service department with 24-hour service available 365 days a year for those who select this option.

Troy adds, "Our installed devices can be equipped so we can remotely diagnose most issues that can occur with today's electronics. We can solve 80% of the problems without ever having



“Our objective was to **CREATE A UNIQUE EXPERIENCE CENTER.**”

to go to the house.” Hanson Audio Video is one of the few in the nation with this cutting-edge service.

We are honored to feature Hanson Audio Video in our Sponsor Spotlight in this month's issue. For more information, check out their website, [hansonav.com](http://hansonav.com) or visit them at 10800 Montgomery Road, next to Eddie Merlot Restaurant.

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# meet Brittney Frietch

with RE/MAX Preferred Group

"I bought my first house with my husband Drew when I was age 19," recalls Brittney Frietch. "I've been in real estate my entire adult life. I bought houses and fixed them up every three years for 12 years, although I didn't formally get licensed until 2017."

As Brittney says, "We would find a good buy and turn the listing into a Pottery Barn magazine, pocketing a big profit. It kind of came naturally."

A stay-at-home mom for a decade, Brittney felt the call to real estate. A natural at flipping houses with her husband, Brittney decided to launch

into real estate full-time. When deciding her next step in life, real estate simply made sense. With her children becoming school-aged and her husband had new ownership at his company, a change was in order. Brittney built her business, one satisfied client after another, earning a career volume topping 23 million dollars with 16.5 million dollars in 2020.

"Buying and selling a house is one of the biggest decisions that a person will make," says Brittney. "To be a part of that excitement in helping get what people want is rewarding." Getting to the closing table, fighting

appraisals, and seeing people at their best and worst is what Brittney does best. "I hold their hands through the valleys and hills and come out to the other end."

She built the Brittney Frietch Team with RE/MAX Preferred Group in Loveland, helping clients find the properties of their dreams. The road, however, hasn't been easy.

### Double or Nothing

"You get out of this business what you put in," says Brittney. Working long days and being there for her clients is what it takes to make it.

"If you want to make this a full-time job and get 40 hours out of it, put 80 hours into it. That is what it takes to be successful. You have to put in double," explains Brittney. But it's not about profit as much as it is people to Brittney.

Brittney advises new agents: "Don't ever forget that people are putting their trust in you. Buying a home is one of the biggest decisions of your life. Be grateful that you are given that trust. That's a big thing that they are trusting you with."

### Overcoming Obstacles

Only 40% of teen moms graduate high school, and fewer than 2% graduate college by the age of 30. "I've lived life backward," says Brittney. "I haven't lived the traditional way that people might think." A teen mom at the age of 17, Brittney graduated high school, received a bachelor's degree from NKU, bought a house, got married, and had two more children all by the age of 24.

"I've had doors shut in my face, but I find an open window around the corner and get in anyway," she laughs. Her drive and determination, coupled with her free and independent spirit, were important in paving her own way in life. "People questioned my age my whole life. They tend to think, 'You can't do that. You're not good enough. I've had to prove people wrong time and time again,'" she says. "God doesn't always call the qualified; He qualifies the called." Having led a life with odds stacked against her, Brittney says, "but He has always brought me through every trial and tribulation."

### Community Involvement

When Brittney isn't working, she likes giving back to others. She is part of the Lector Ministry at her church, St. Columban. "I also lead a Wednesday evening women's Bible study at my church," adds Brittney.





She and Drew are also big supporters of the Loveland Athletic Boosters. In addition, they are monthly food providers for the Daily Bread Soup Kitchen in Downtown Cincinnati.

**Counting Her Blessings**

“I’m married to the most handsome and most incredible man on planet earth,” smiles Brittney. “He’s my best friend.”

Blessed with three kids together, Brittney has many blessings to count. Brayden, 15, is a sophomore at Loveland. Their daughters Malea, 12, and Ashlynn, 9, both also attend Loveland. All their children love sports and Brittney and Drew spend a lot of time on the sidelines, cheering their children on to victory.

“It was either farm animals or select sports,” laughs Brittney. “We’re not doing both.” She and her family reside on 9 acres in Loveland with a pond and a couple of barns. In their free time, they enjoy riding ATVs, fishing, grilling out, and swimming in their in-ground pool.

When asked what she does to relax, Brittney jokes, “What is that? Relaxing? At this point in my life and career, there is no relaxing. Growing a new business from the ground up, and raising three active kids, there is no downtime.” Though we do enjoy our property, and going on our annual trip to 30A.”

Living a simple life is the best way for her to relax and recharge from running kids and the long hours of real estate. “I love being outside with my husband and kids,” says Brittney, even if that’s in her “muck boots” and sweatpants.

**Being A Light**

A light in the community, Brittney is also eager to spread encouragement to others. She comments, “Be kind. Be a light. Offer an encouraging word, whether to your clients, a title rep, a



lender, anyone you are working with on a deal. Life will just beat you up. Leave the world a little better than when you found it.” That’s her goal and she is definitely doing that in real estate.

Buying and selling a house is one of the biggest decisions that a person will make. To be a part of that excitement in helping get what people want is rewarding.

**Brittney**



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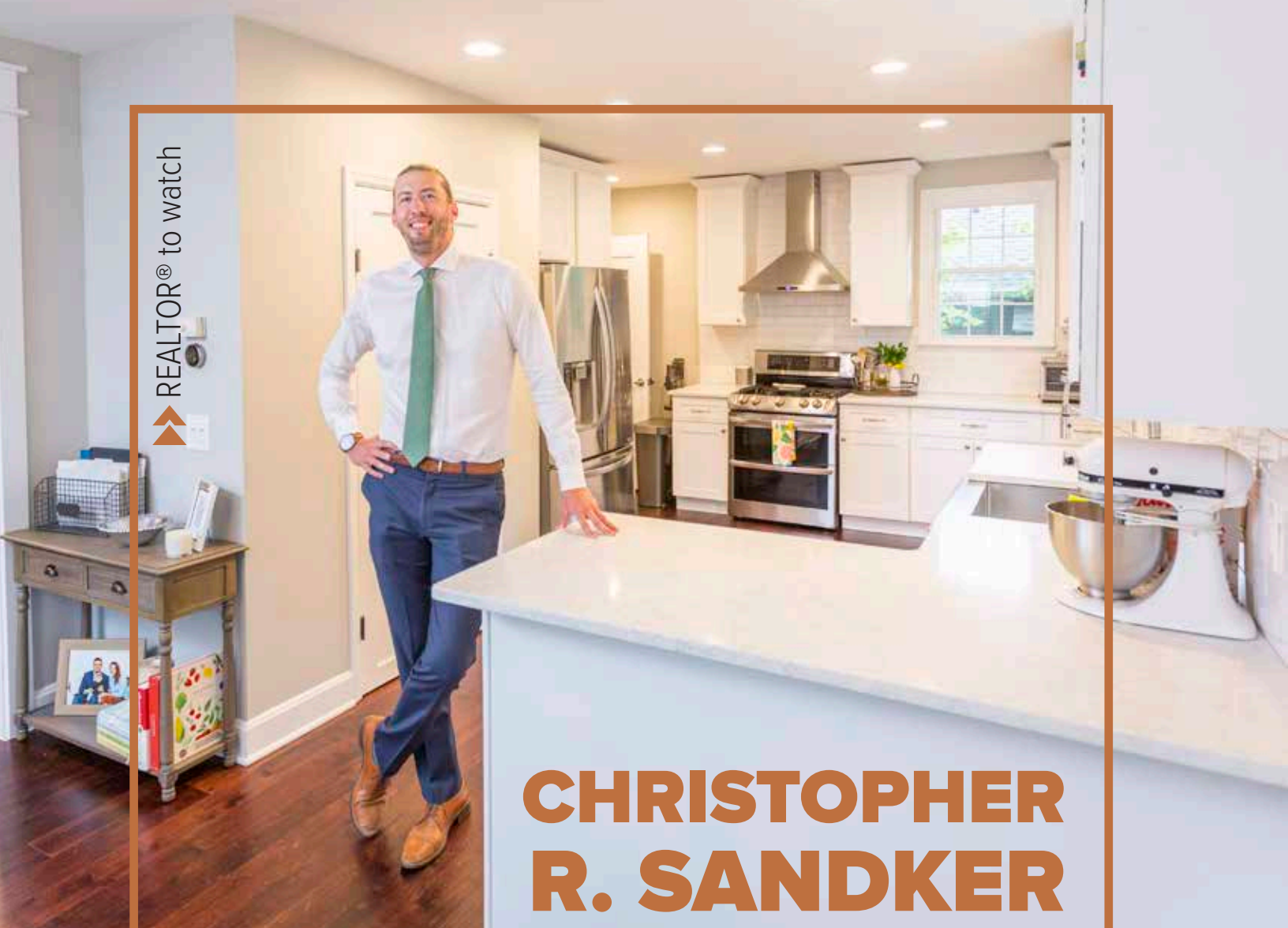
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# CHRISTOPHER R. SANDKER

with ERA Real Solutions

Written by Elizabeth McCabe  
Photography by Mackenzie Frank

“I knew that I wanted to get involved in some kind of real estate,” says REALTOR® Christopher R. Sandker with ERA Real Estate.

A graduate of the University of Cincinnati, Chris double majored in Finance and Real Estate. He admits, “Finance classes were a little boring. I started taking real estate classes by a lot of influential teachers who were actually involved in the industry, as opposed to the finance professors.”

Although Chris’ original plan was to become a financial advisor, he says, “It was way too boring for me. I didn’t want to spend the rest of my life doing that.” Real estate was the answer to a brighter tomorrow.

Chris entered into real estate in 2011 and has built his business, one satisfied customer at a time. Licensed in Ohio and Kentucky, he takes the time to connect with his clients. Making videos about listings and intertwining

iconic elements of Cincinnati – local restaurants, the Cincinnati Bearcats, or the new soccer stadium – make him relevant to today’s buyers in a digital age.

### Launching into Real Estate

“When I originally graduated college, I didn’t have a job lined up, so I googled Cincinnati real estate companies,” recalls Chris. After sending his resume to as many brokerages as possible, he got two phone calls back.



One of those was Monica Weakley, a REALTOR® with Keller Williams.

“She was great,” says Chris. “I’m still in contact with her today and sold a house with her recently.”

The second person was Jon DeCurtins with ERA Real Estate. He says, “I was on my way and his wife was in labor. We rescheduled for the very next day. He didn’t even take a day off.” Relying on MapQuest, Chris

was surprised that the location for his interview was at Jon’s house in his home office. It was here that he learned of Jon’s down-to-earth nature.

“The interview went great,” he recalls. “He went to UC too. Then he asked me if I wanted to meet his wife and 1-day-old baby. That’s classic Jon,” laughs Chris. “Things went well. I connected with Jon and never expected to be here for 10 years.”

### Loving Real Estate

“I wouldn’t do anything other than real estate,” says Chris. “I have no desire to do anything else.” He jokes that his dream job would be a professional baseball player or a golfer, but those aspirations are behind him.

Real estate is more than just houses to Chris; real estate is about people. He has built solid connections with numerous REALTORS® including Sarah Woody at Keller Williams, Danny Baron at Keller Williams, and Nick Welage at Coldwell Banker.

“We are all very supportive of one another,” says Chris. Real estate is just a very fun job. Who doesn’t like showing houses, especially when you work with good quality people?”

Helping clients purchase their home that they are going to live in for years to come is priceless.

### Overcoming Challenges

“I started real estate when I was 22,” says Chris. “That was a big challenge at first. I was living with my parents at the time and when you’re trying to be a credible REALTOR® as a 22-year-old adult, that can be difficult.”

Fortunately, Chris didn’t let anything deter him from pursuing his dream in real estate. Through his professionalism and his personality, people came to trust him. Leading clients through the home buying process also cemented Chris’ credibility and bolstered his reputation. Excelling in communication, accessibility, and a sense of urgency has made a difference in a hot market. Glued to his cell phone all day, Chris quickly responds to his client via text and phone.

“I’m fortunate I started when I did,” comments Chris. “This job requires experience.” A decade in the industry means volumes to his clients.



Chris also makes the home buying experience fun for those he serves. His clients are a priority to him.

Gone are the days of working at Coney Island, where Chris holds the record of grilling the most burgers in one day – a whopping 2,311. “I like to cook,” he smiles.

#### Sunday Soups

When Chris isn't working, he says, “I make a lot of soups, cooking a different soup every single Sunday.” He films his videos and posts them on Instagram, Sunday Soups with Sank. People come over to his house every Sunday for soup. For the past five years, Chris has been cooking all sorts of soups in his kitchen, getting fresh ingredients from Findlay Market.

He also has a Restaurant Club, trying a different restaurant around town every month. Check out his Instagram to see more – @chris.sandker.

Although Chris has held his Soup Soiree prior to COVID-19 in the fall, he didn't hold this popular event in 2020. He's hoping to bring it back this year and it's all for a good cause. All funds raised go to Our Daily Bread, a soup kitchen in OTR.

“I want to get it back up and running. Those were good times,” says Chris. For more information on this REALTOR® to Watch, check out Chris' website, [www.chrissandker.com](http://www.chrissandker.com).



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# Mt. Carmel

Named after the coastal mountain range in Israel, the community of Mt. Carmel – although not its own city or township yet – is home to over 4,700 Clermont County residents. The area is structured as a squared-off pocket of land that lies between State Route 32, 275, and Clough Pike. Across the highway, you'll find familiar Cincinnati staples, such as Jungle Jim's and the Eastgate Mall.

## Schools

Mt. Carmel is located in the West Clermont School District, giving the local residents 10 public school options. The district schools include: West Clermont Preschool, Withamsville-Tobasco Elementary, Willowville Elementary, Summerside Elementary, Merwin Elementary,

Holly Hill Elementary, Clough Pike Elementary, Amelia Elementary, West Clermont Middle School, and West Clermont High School.

Additionally, Mt. Carmel has a private school right in its backyard – St. Veronica, home to students in Pre K - 8th Grade.

## Good Eats

For your best local food options, take a drive down Mt. Carmel Tobasco Road, you'll run into a handful of edible favorites.

Responsible for bringing a plethora of visitors to the area is Mt. Carmel Brewing Company. MCBC is not only Cincinnati's oldest microbrewery, opening its doors in 2005, but also

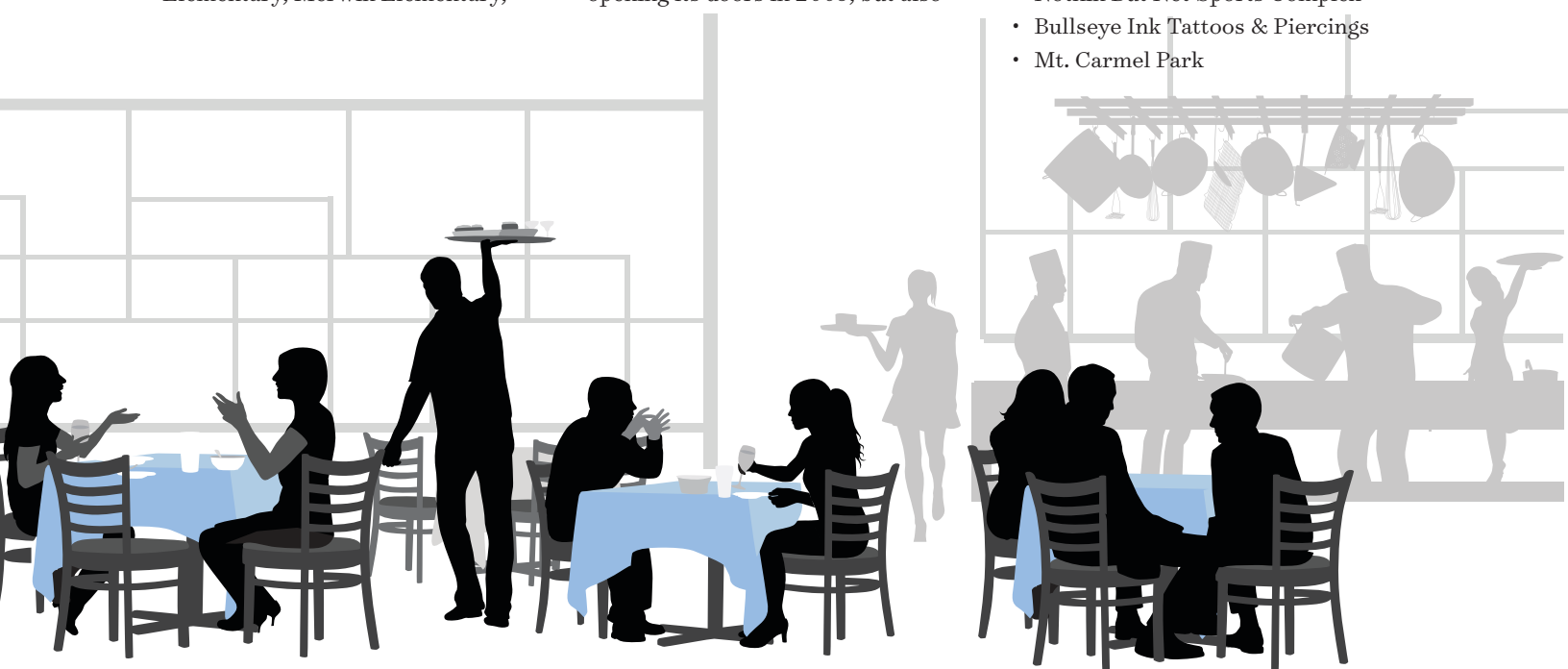
was ranked in Cincy Magazine's "Best of the East" in 2020.

Keep driving and you'll run into Hank's Mt. Carmel Pub, as well as Sonny Marie's – the corporate headquarters and storefront for an entirely gluten-free brand, providing GF options for local and national restaurants.

## Shopping & Entertainment

As mentioned above, the most notable places for both shopping and entertainment in the area are the Eastgate Mall and Jungle Jim's, however, you'll still find a few gems within the bounds of Mt. Carmel. Those may include:

- Skin Tight Tattoo
- Just Off Broadway – Dance School
- Nothin But Net Sports Complex
- Bullseye Ink Tattoos & Piercings
- Mt. Carmel Park





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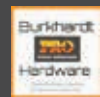


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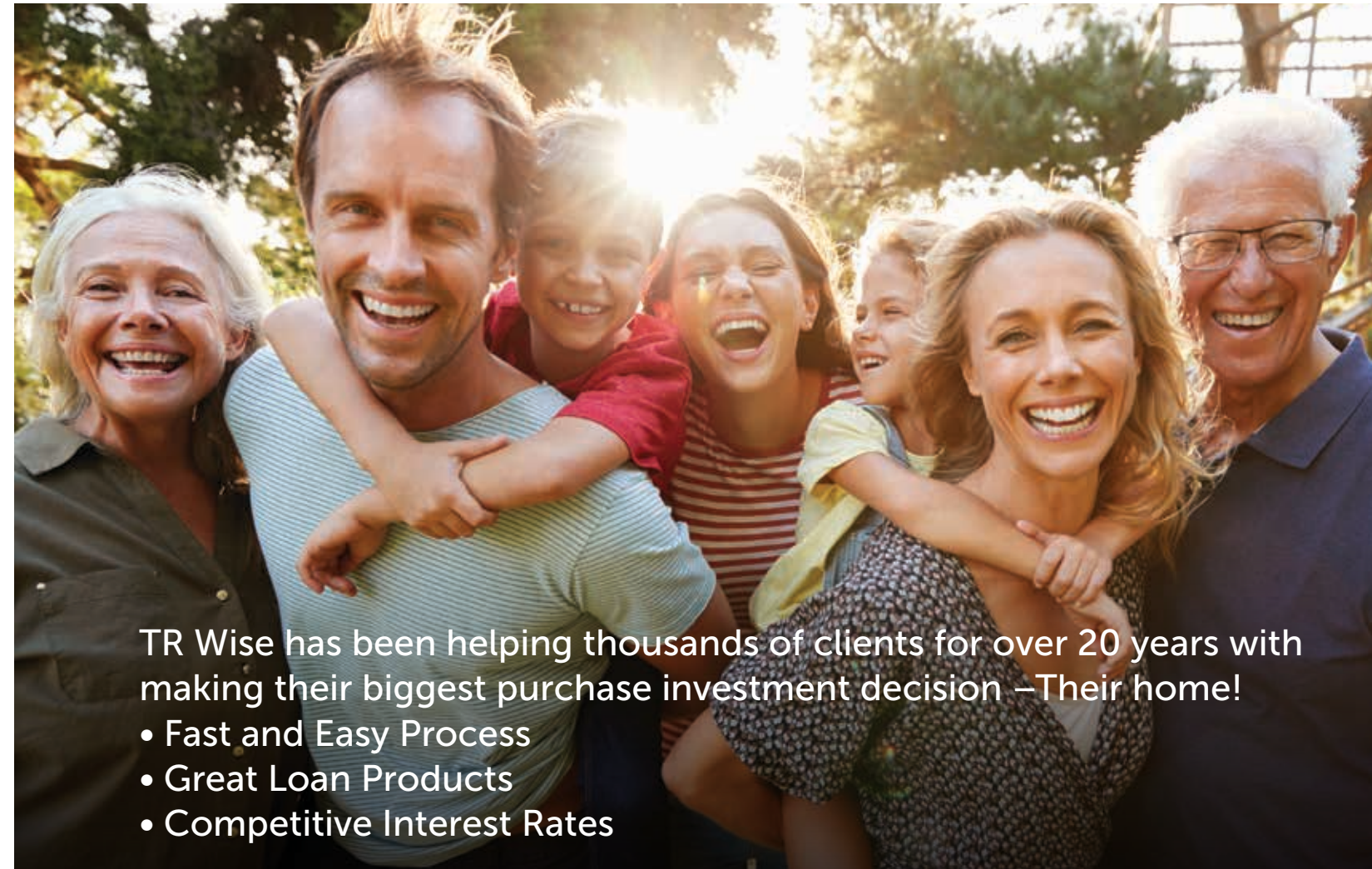
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## GREATER CINCINNATI'S DREAM TEAM:

# RAM

## REAL ESTATE GROUP

Written by **Elizabeth McCabe**  
Photography by **Tim Spanagel**



Drive through almost any neighborhood in Greater Cincinnati and you'll spot SOLD and FOR SALE signs featuring the Ram Real Estate Group's double-R logo. The familiar brand has become a fixture on the region's landscape and part of Greater Cincinnati's cultural fabric.

The offices of the Ram Real Estate Group are beehives of activity—places of perpetual motion as this dynamic group delivers its trademark **Service | Experience | Results** to clients across the region. Agents' computer screens hum with data on the group's active listings, homes they're preparing to bring to the market, as well as listings of other brokers flagged for their clients to get a look at. In 2020, the group sold a home every 2.6 days—earning a spot in the top 1% of U.S. real estate teams for another year, but more important, fortifying the already well-established trust of buyers and sellers throughout Cincinnati and Northern Kentucky.

“The value that we bring is totally customer-centric,” explains team lead Rakesh Ram. Exceptional client service is the starting point, and it's ingrained in everything the group does. There is a reason clients return as their real estate needs change, and why they refer their families and friends. The team delivers the real estate experiences that buyers, sellers, and investors want.

### A Dynamic Group

Individually, the members of the Ram Real Estate Group are

recognized professionals with impressive résumés and demonstrated records of exceptional performance. Together, they're an unstoppable powerhouse working on clients' behalf. “Everyone on our team is highly educated,” says Ram. “They have professional experience and are motivated individuals who excel at working with customers. We have a dynamic group.”

Ram heads up the group that bears his name. A longtime REALTOR® and developer who has been helping people buy, sell and build homes in Cincinnati for nearly 35 years, Ram appears annually on the industry's top producers lists and is the recipient of the profession's highest awards. “Real estate is not a job and it never has been. It has been a lifestyle,” says Ram.

At Ram's right hand, son **Mitchell Ram** has a reputation for possessing an almost encyclopedic knowledge of the region's neighborhoods. “I have been going on showings with my dad for as long as I can remember,” he says. While a student at St. Xavier High School, he worked at open houses as a greeter welcoming prospective buyers. On any day of the week, you can find him scouting houses for buyers in Hyde Park, Madeira, Mason or Bridgetown, or showing listings on behalf of sellers in Oakley, downtown Cincinnati, Delhi Township, Walnut Hills or any other number of neighborhoods. Since graduating from Miami University and partnering with his father, his life has been on the road in the communities he serves. He has an intuitive

“ The value that we bring is totally customer-centric. ”



aptitude for identifying the region’s up-and-coming neighborhoods, and for helping clients get in before home prices skyrocket.

REALTOR® **Larry Baker** was a client before joining the team. After having his home on the market with no movement, Baker turned to the Ram Real Estate Group. “The result, we sold our house in two days and closed in a month,” he says. Baker enjoyed a long and distinguished career as a partner at accounting giants Arthur Anderson and Grant Thornton before getting into real estate. When he made the change, he knew there was only one place he wanted to build his new career and he signed on with the Ram Real Estate Group. Clients

appreciate his financial acumen and attentiveness to the details of their transactions, as well as his easygoing, “no pressure” personal style.

At the Ram Real Estate Group, you’ll find lifetime Cincinnatians. They grew up here, are invested in the communities they serve, and have the intimate knowledge of neighborhoods that locals are uniquely qualified to offer. **Brad Feldhaus** is among Cincinnati’s biggest boosters. He’s an ardent Bengals fan and graduate of Elder High School. Feldhaus grew up working in his family’s parking and valet business, where he learned the value of delivering the highest level of customer service. He continues to help manage Tri-State Parking, is a

real estate investment entrepreneur, and a REALTOR® who is dedicated to guiding clients through the buying and selling processes.

Real estate is a business of trust and the professionals of the Ram Real Estate Group are people persons, above all. Clients often become longtime friends, and relationships last long after the closing. **Allison Voelkerding** is a master at building relationships. She understands that buying or selling a home is a major life event—and she approaches each transaction with a calm disposition and proven expertise that instills confidence and empowers clients. Poise under pressure, multi-tasking, and getting things done on-time and done well



“Everyone on our team is highly educated. They have professional experience and are motivated individuals who excel at working with customers. We have a dynamic group.

come naturally to this mother of three boys. Before becoming a REALTOR®, Voelkerding ran a Cincinnati learning center for children.

The newest member of the group is no stranger to local sports enthusiasts, who followed **Jake Proctor’s** career from Little League to the big leagues. A former star outfielder at Oak Hills High School and the University of Cincinnati, Proctor signed with the Minnesota Twins out of college. He returned to Cincinnati to start a business and a family. “Cincinnati is home. I’m a big family guy, and this is where my heart is,” he explains. A proud new father and founder of one of the area’s premier personal training centers, Proctor has a seemingly endless reserve of energy and enthusiasm. He’s a natural-born motivator who pinpoints the positive in any situation. Clients appreciate his unbounded passion for service, proven business know-how, and perpetually upbeat attitude.

The calm at the center of this fast-moving, top-producing real estate storm is Group Manager **Kelly Weiskittel**. Quietly competent, supremely professional, and exceptionally organized, Weiskittel is the “go-to” for coworkers and clients,

alike. Organization and time management are skills she honed as a student-athlete at Mount Notre Dame High School, then at Northern Kentucky University where she played volleyball. Weiskittel, who holds a Marketing degree from NKU’s prestigious Haile/US Bank College of Business, manages the legions of details that go into every transaction with the grace, attention-to-detail, and expertise that ensure smooth closings and satisfied clients.

No profile of the Ram Real Estate Group would be complete without mentioning **Mary Lou Grove**, Ram’s assistant for 26 years, and a favorite of clients. Grove has played a role in each of the more than 4,000 homes the group has sold, earning the trust and appreciation of generations of clients. A dotting grandmother of four, Grove now works part-time and continues to share her considerable institutional knowledge and experience with grateful clients and colleagues.

**Making a Difference**  
“Real estate gives us an opportunity to be a part of someone’s life and their family’s life. It’s much more than a transaction. If you like making a difference for people, there is no better industry to be in,” says Rakesh

“ Real estate gives us an opportunity to be a part of someone’s life and their family’s life. It’s much more than a transaction. If you like making a difference for people, there is no better industry to be in.

Ram. He and his group live in the neighborhoods they serve, and are invested in improving the lives of their neighbors—through exceptional service and making homeownership dreams come true, and through the group’s charitable giving program. At the onset of COVID last year, the

group saw its community hurting and launched a generous charitable giving program. Each team member nominated a local nonprofit to be a beneficiary of the group’s giving. Since the program’s inception, thousands of dollars have been donated to local help organizations, including IN5, the American Cancer Society, The

Butts Family Foundation, The Karen Wellington Foundation for Living with Breast Cancer, and the Leukemia & Lymphoma Society.

**For more information about the Ram Real Estate Group, check out its website at [ramrealestategroup.com](http://ramrealestategroup.com).**



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# TOP 150 STANDINGS

Individuals | By Volume Closed date from Jan. 1- March 31 As Of April 11, 2021 at 12:11PM

Rank	Name	Office	Total	Volume
1	Julie K Back	Sibcy Cline	27	\$29,524,200
2	Ellie D Kowalchik	Keller Williams Pinnacle Group	44	\$17,490,990
3	Scott A Oyler	Coldwell Banker Realty	47	\$15,980,964
4	Jeffrey E Woken	Redefine Realty	63	\$15,802,600
5	Donna Franke	Sibcy Cline	29	\$14,123,502
6	Andrew S Gaydosh	eXp Realty	56	\$13,094,400
7	Rick J Finn	Coldwell Banker Realty	34	\$11,790,600
8	Kim K Mansfield	Keller Williams Advisors	46	\$11,722,182
9	Adam G Marit	Real Link	43	\$11,704,312
10	Ragan R McKinney	Ragan McKinney Real Estate	68	\$11,610,895
11	Bob Dorger	Comey & Shepherd	24	\$11,110,413
12	Michael T Maley	Comey & Shepherd	44	\$10,797,400
13	Tom Deutsch Jr.	Coldwell Banker Realty	45	\$10,261,000
14	Rakesh Ram	Coldwell Banker Realty	43	\$10,056,750
15	Peter D Chabris	Keller Williams Seven Hills Re	43	\$9,648,543
16	Heather R Herr	Coldwell Banker Realty	23	\$9,628,150
17	Sondra M Parker	Coldwell Banker Realty	25	\$9,048,394
18	Susan K Welsh	Real Link	34	\$8,970,900
19	Gina A Dubell-Smith	eXp Realty	14	\$8,795,697
20	Michael C Hinckley	Coldwell Banker Realty	16	\$8,650,413
21	Kevin E Hildebrand	eXp Realty	31	\$8,535,800
22	Walter B Gibler	Coldwell Banker Realty	27	\$8,083,780
23	Helena F Cameron	Sibcy Cline	16	\$8,041,141
24	Amy Hackett Roe	Coldwell Banker Realty	12	\$8,027,000
25	Shelley Miller Reed	Coldwell Banker Realty	12	\$7,972,000
26	Larry L Thinnis	Sibcy Cline	18	\$7,764,668
27	Sandra L Peters	Comey & Shepherd	14	\$7,732,250
28	Maureen D Pippin	Sibcy Cline	6	\$7,528,000
29	John M Bissman	Keller Williams Pinnacle Group	23	\$7,401,250
30	Jack C Hinckley	Coldwell Banker Realty	13	\$7,297,413
31	Ron A Bisher	Coldwell Banker Realty	23	\$6,950,510
32	Holly M Finn	Coldwell Banker Realty	20	\$6,932,300
33	Sarah A Woody	Keller Williams Advisors	26	\$6,911,900
34	Regina M Hamilton	Sibcy Cline	28	\$6,887,050

# TOP 150 STANDINGS

Individuals | By Volume Closed date from Jan. 1- March 31 As Of April 11, 2021 at 12:11PM

Rank	Name	Office	Total	Volume
35	Daniel K Watkins	Comey & Shepherd	33	\$6,816,700
36	James E Pitzer III	Coldwell Banker Realty	23	\$6,765,951
37	Michael P Hines	Coldwell Banker Realty	16	\$6,688,360
38	Mitchell Ram	Coldwell Banker Realty	20	\$6,665,150
39	Megan S Stacey	Coldwell Banker Realty	15	\$6,634,850
40	Jeanne M Rieder	Hoeting, Realtors	25	\$6,577,200
41	Bobby Stephens	Comey & Shepherd	10	\$6,570,500
42	Beth R Mahoney	Sibcy Cline	12	\$6,246,074
43	Marc A Cameron	Sibcy Cline	12	\$6,238,000
44	Heather M Stallmeyer	Coldwell Banker Realty	17	\$6,134,300
45	Keli S Williams	Sibcy Cline	17	\$6,102,650
46	Monika Deroussel	eXp Realty	15	\$5,946,900
47	Michelle R Sloan	RE/MAX Time	15	\$5,902,812
48	Tyler McConnell	Comey & Shepherd	25	\$5,681,300
49	Catherine M Mueller	Sibcy Cline	16	\$5,664,155
50	Alexander Schafers	RE/MAX United Associates	21	\$5,637,816

Rank	Name	Office	Total	Volume
51	Jaime Thinnis-Neumaier	Sibcy Cline	13	\$5,617,124
52	Jamie R Gabbard	Comey & Shepherd	23	\$5,599,611
53	Alice M Jones	Comey & Shepherd	27	\$5,572,090
54	Patrick J Cagney	Coldwell Banker Realty	29	\$5,569,928
55	Lisa S Morales	Coldwell Banker Realty	23	\$5,542,800
56	Mike Hildebrand	eXp Realty	21	\$5,447,600
57	Jon L Bowling	RE/MAX Preferred Group	12	\$5,338,400
58	Lisa M Phair	Coldwell Banker Realty	19	\$5,255,500
59	Missy B Friede	Century 21 Thacker & Assoc.	19	\$5,216,700
60	Deborah A Martin	Keller Williams Advisors	11	\$5,162,400
61	Sue S Lewis	Sibcy Cline	17	\$5,126,000
62	Michael L Vazquez	ERA Real Solutions Realty	14	\$4,951,194
63	Robert R Smith	Coldwell Banker Realty	22	\$4,943,299
64	Tina A Burton	Sibcy Cline	19	\$4,926,779
65	Jeff D Dickey	The Dickey Group Inc, Realtors	17	\$4,913,800
66	Sheryl D Buechly	Key Realty, LTD	15	\$4,912,900
67	Amy L Markowski	RE/MAX Preferred Group	29	\$4,900,760
68	Jeffrey R Boyle	Keller Williams Assoc. Partner	22	\$4,878,550
69	Emily A Foebar	Huff Realty	9	\$4,849,000
70	Shifali Rouse	RE/MAX Preferred Group	11	\$4,779,158
71	Sylvia Hill	K&D Associates in Real Estate	3	\$4,750,000
72	Jessica Lieberman Jones	Sibcy Cline	4	\$4,678,000
73	Tyler Minges	Huff Realty	19	\$4,677,000
74	Thomas L Canning	Comey & Shepherd	8	\$4,658,800
75	Michael T Wiseman	ERA Real Solutions Realty	16	\$4,618,303
76	Lindsay Spears	RE/MAX Incompass	21	\$4,535,255
77	Eric Lowry	eXp Realty	19	\$4,525,030
78	Jeffrey F Bennett	Bennett Realty, LLC	3	\$4,439,040
79	Bishnu L Kharel	RE/MAX Preferred Group	16	\$4,396,400
80	Tiffany B Allen-Zeuch	Sibcy Cline	9	\$4,368,000
81	Julie B Canning-Hollenbeck	Comey & Shepherd	7	\$4,285,400
82	Diane Tafuri	Sibcy Cline	7	\$4,274,700
83	Brittney Frietch	RE/MAX Preferred Group	11	\$4,273,000
84	Heather S Kopf	Kopf Hunter Haas	9	\$4,264,050

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# TOP 150 STANDINGS

Individuals | By Volume Closed date from Jan. 1- March 31 As Of April 11, 2021 at 12:11PM

Rank	Name	Office	Total	Volume
85	Molly E Blenk	Comey & Shepherd	14	\$4,250,500
86	Tyler A Smith	RE/MAX United Associates	13	\$4,242,200
87	Maura K Cagney-Tipton	Coldwell Banker Realty	23	\$4,221,078
88	William Wall	eXp Realty	10	\$4,217,900
89	Steve L Elbert	Around Town Realty	19	\$4,196,300
90	Micha Gleisinger	Comey & Shepherd	9	\$4,184,475
91	Jason J Bowman	RE/MAX Elite	23	\$4,117,050
92	Poonam Bhardwaj	Coldwell Banker Realty	12	\$4,097,044
93	Michael Alford	Coldwell Banker Realty	18	\$4,068,500
94	Jessica R Bush	ERA Real Solutions Realty	11	\$4,054,323
95	Holly S Maloney	eXp Realty	19	\$4,013,300
96	Tryfon T Christoforou	3CRE Advisors, LLC	8	\$4,008,600
97	Brian T Revalee	RE/MAX Alpha Real Estate	9	\$3,969,700
98	Maryann D Ries	Coldwell Banker Realty	11	\$3,960,800
99	Steve S Early	Sibcy Cline	4	\$3,955,000
100	Angelo M Pusateri	Comey & Shepherd	8	\$3,875,900

Rank	Name	Office	Total	Volume
101	Amy Davis	Donald E.Fender, Inc.	4	\$3,870,000
102	Judy S Recker	Sibcy Cline	4	\$3,862,500
103	Candace N Burton	Sibcy Cline	15	\$3,852,900
104	Anna S Bisher	Coldwell Banker Realty	11	\$3,843,405
105	David G Smith	Keller Williams Advisors	3	\$3,823,000
106	Kathy J Kramer	Star One Real Estate	10	\$3,802,650
107	Brian P Leisgang	Coldwell Banker Realty	16	\$3,786,504
108	Beth Silber	Coldwell Banker Realty	19	\$3,778,011
109	Lesli D Norris	Coldwell Banker Realty	12	\$3,766,400
110	James C Harris	Keller Williams Seven Hills Re	17	\$3,761,500
111	Denise Y Koesterman	Keller Williams Advisors	7	\$3,739,000
112	Kimberly A Price	Plum Tree Realty	21	\$3,734,000
113	Karen S Kelley	Comey & Shepherd	4	\$3,732,000
114	Rob J Mahoney	Sibcy Cline	7	\$3,704,974
115	Bob Hines	Coldwell Banker Realty	7	\$3,702,500
116	Beau Tuke	Sibcy Cline	9	\$3,672,200
117	David D Dawson	Sibcy Cline	8	\$3,646,800
118	Roy D Webb	Key Realty, LTD	23	\$3,628,988
119	Randall J Walton	Linden Lane Realty	11	\$3,604,800
120	Andrea M Johnson	RE/MAX Victory + Affiliates	10	\$3,570,374
121	James D May Jr	Keller Williams Community Part	23	\$3,558,600
122	Jason A Sheppard	Comey & Shepherd	14	\$3,555,900
123	Sarah E Close	Keller Williams Advisors	20	\$3,549,800
124	Nick Guetle	Cincinnati Boardwalk	16	\$3,510,500
125	Michael W Jordan	Jordan, Inc.	14	\$3,490,640
126	Jerry Marks	Keller Williams Pinnacle Group	11	\$3,488,950
127	Matthew R Riley	Sibcy Cline	8	\$3,456,532
128	Lynn M Schwarber	Comey & Shepherd	11	\$3,432,400
129	Jennifer Sarver	Comey & Shepherd	2	\$3,405,000
130	Michele Donovan	Comey & Shepherd	17	\$3,391,900
131	Jason R Beebe	Comey & Shepherd	12	\$3,391,400
132	Allison Thornton	Sibcy Cline	3	\$3,380,000
133	Sandra L Lettie	RE/MAX Preferred Group	8	\$3,378,500
134	Tami E Holmes	HER LLC	13	\$3,376,384

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# TOP 150 STANDINGS

Individuals | By Volume Closed date from Jan. 1- March 31 As Of April 11, 2021 at 12:11PM



FASTEST GROWING HOME BUILDER IN GREATER CINCINNATI

Homes Now Available

Rank	Name	Office	Total	Volume
135	Keith T Taylor	Comey & Shepherd	15	\$3,373,500
136	Paul C Renwick	Renwick Realty	31	\$3,352,000
137	Diane R Wiesmann	eXp Realty	14	\$3,330,823
138	Devan V Hafle	Keller Williams Community Part	19	\$3,329,200
139	Laura A Kraemer	Comey & Shepherd	9	\$3,316,500
140	Pamela L Kurtz	Coldwell Banker Realty	13	\$3,308,300
141	Carol A Grubb	Comey & Shepherd	8	\$3,305,500
142	Angela M Sexton	Coldwell Banker Realty	6	\$3,297,200
143	Rachel A Silverman	Silverman and Company	7	\$3,292,305
144	Derek L Tye	eXp Realty	10	\$3,283,000
145	Chase R Rickey	Coldwell Banker Realty	12	\$3,281,500
146	Chris R Waits	Sibcy Cline	14	\$3,275,950
147	Richard A Davey	Comey & Shepherd	14	\$3,258,500
148	Drew M Mahoney	Sibcy Cline	10	\$3,257,392
149	John T Lytle	eXp Realty	4	\$3,246,425
150	Tahsin Mert	Coldwell Banker Realty	8	\$3,239,700



Montgomery | 9659 Zig Zag Rd. | 2,903 Sq. Ft. | 4 Beds/3.5 Baths | \$885,000



Crooked Tree/Mason | 3440 Magnolia Grove Ln | 3,700 Sq. Ft. | 4 Beds/4 Bath | \$965,000



East Walnut Hills | 2616 Hackberry St | 2,386 Sq. Ft. | 3 Beds/2.5 Bath | \$499,000



O'Byronville | 3029 Cinnamon St. | 1,900 Sq. Ft. | 3 Baths/2.5 Bath | \$499,000



Mt. Lookout | 3518 Kroger Ave. | 2,991 Sq. Ft. | 4 Beds/3.5 Baths | \$865,000



Clough Chase /Anderson | 2 Story | 3,533 Sq. Ft. | 4 Bedrooms/3.5 bath | Starting at 659,000

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Phase 2 - Pre-Drywall

Phase 3 - Final Inspection

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