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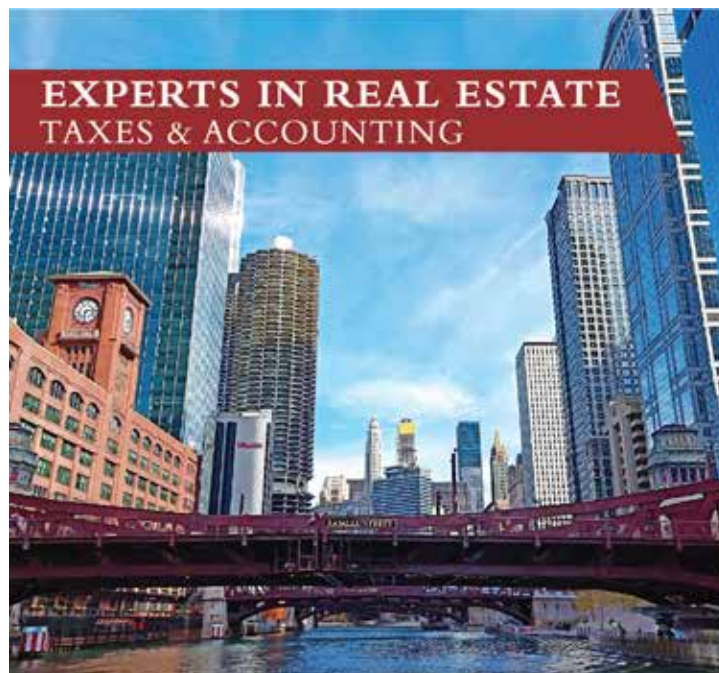
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# REFLECTING ON FREEDOM

## ▶ publisher's note

I'm feeling very grateful for personal and national freedom today! This month always reminds me of the independence we Americans have come to enjoy. I've had several of my family members serve in the military, and the Fourth of July always gives me pause to reflect on their great sacrifice and determination to preserve our freedoms.

I'd like to share about my grandfather-in-law. He was one of the Army infantries that landed on the shores of Normandy in World War II. He lived to tell many of his stories with us all. He shared that while still on the boat, the landing gate lowered, and he began to drive his Jeep onto the beach. He knew there were landmines along with heavy fire from the enemy, which he was trying to avoid. He prayed, "God, if you get me out of this mess, I'll serve you with the rest of my life." And he did just that after returning home safely.

My grandfather on my father's side was in the Navy during the Korean War. He, too, survived this war and lived to father five children. He's still alive today and just celebrated his 70th wedding anniversary with my grandmother.

It was my father-in-law who served with the top-secret department in the Army during Vietnam. He was never in combat, but served faithfully behind the scenes. Obviously, he survived the war and married my mother-in-law who eventually delivered my wonderful wife into this world in 1972. I'm forever grateful to them for her.

My father was drafted in the Vietnam War, but because of a loophole in the draft, he was able to stay home as a result of his newborn son, my older brother.

That older brother of mine served in the Air Force and fortunately was never deployed to war but served here stateside during his tenure with the military. He passed away just over one year ago at the age of 51 years old. I miss him dearly!

For these men, I'm grateful. The sacrifices they made, the bravery they displayed and the desire to protect all Americans is something I'll never forget. It's this kind of willingness to serve that affords us many of the freedoms we enjoy today.



**Jason Acres**

Owner/Publisher

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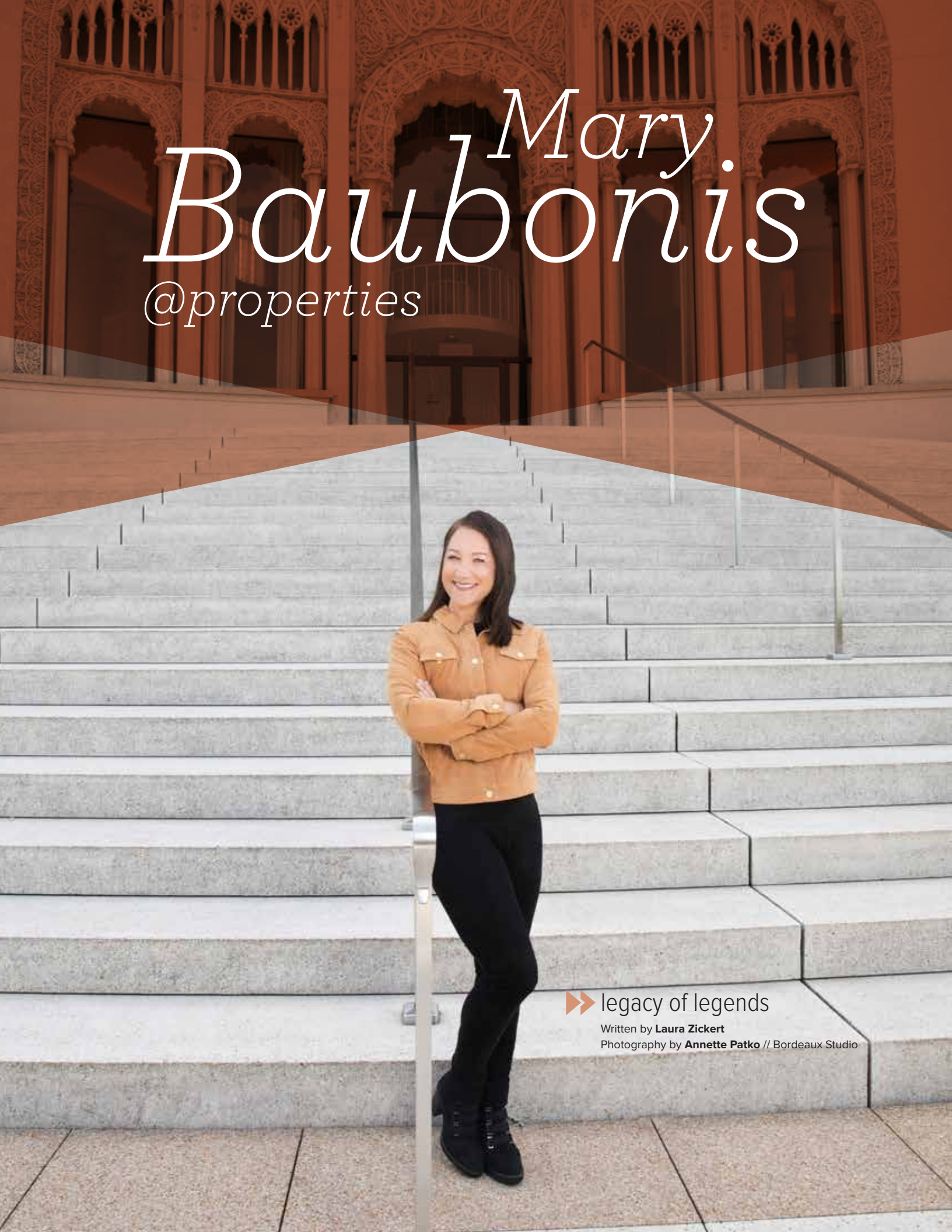
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# Mary. Baubonis

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▶▶ legacy of legends

Written by **Laura Zickert**  
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### *The Adventure of Trading Careers*

“I feel lucky to love what I do. Many people never find their dream career. This is more than a job – this is my passion. My career truly has been an adventure,” said Mary Baubonis when talking about her experience in real estate sales. Mary is genuine, kind, thoughtful, and intentional. Her character shines brightly in real estate, and after 30 years, she stands out as an example of success and hard work.

Adventure is often known as someone stepping into uncharted territory. They look onto the horizon and take a leap of faith to have an experience that is bold and filled with potential. For Mary, she has always found herself to have an entrepreneurial spirit. She grew up in Wisconsin and was one of 10 children. Her father was a commodities trader at the Chicago Board of Trade, and she always thought she would follow in the family footsteps. After attending an all-women’s college in Boston to study Spanish and International Relations, she began trading soybeans.



“I liked trading, but I didn’t love it. You never know where you are going to end up in life. People often forget that where you are now may lead to something bigger. It’s important to stay open-minded and lean into adventure,” said Mary. “I got my real estate license and began selling condominiums part time.” As she had many contacts looking for condos, she found her people skills translated very well to real estate. “I had a built-in client base from the Board of Trade,” said Mary.





“*My numbers are great, but to me what’s most important is the satisfaction of being in a business doing something that I really enjoy.*”

••• Within the first few months, Mary said, “I fell in love with real estate because it activated my entrepreneurial spirit. It also allowed me to use my analytical skills from trading in combination with sales and people skills. I took a leap of faith, and it was worth it.” At the beginning of her career, Mary found cold calling to be an important source for acquiring listings. “I may be old school, but I believe this business is all about picking up the phone and calling people. It’s essential.”

While living in Chicago, Mary reconnected with a high school friend who was looking to move back to the States from working as an options trader in Tokyo. He called Mary to help him find

a home. She did, and they found a love for each other in the process. Charlie and Mary got married and have celebrated 27 years of marriage. In Wilmette, they raised their two daughters, Catherine and Caroline, who recently graduated college and are both nurses.

Mary is now a Senior Broker with @properties Winnetka and has thrived working as a REALTOR®. Mary says

it truly has been a family effort. Often it has been all-hands-on-deck to help out in the business during the busy season! Charlie helps price homes using sophisticated spreadsheet analysis, and their daughters have often helped behind the scenes. It’s apparent Mary and her family have an incredible work ethic. She says, “It is helpful to have a purpose for working. For our family, travel is why we work!” Their family of four

enjoy skiing, hiking, cycling, and being outdoors. You can often find them planning a trip to a national park or preparing to take an adventure. “Every year on January 1, I put a post-it note on my bulletin board with a travel destination to help motivate me to reach my goals. “I love the adventure of my career, so when I step away, I like to do something equally adventurous. Last year I took a women’s hiking and



horseback riding trip to Iceland. It was amazing!”

When the pandemic started, Mary shared, “We had to adjust our lifestyles. As difficult as it was, the pandemic made us slow down.” Charlie and Mary have golfed much more in the past year than ever. “There’s nothing like a golf course. It’s so peaceful, and it helps me wind down. One day of golfing helps put things back into perspective.” One of her highlights from 2020 was winning a husband/wife tournament with Charlie. Mary says, “It is good to celebrate the little things!”

Even though Mary has received many awards, she stands extremely humble. “My numbers are great, but to me what’s most important is the satisfaction of being in a business doing something that I really enjoy.” In the last three years, Mary has had over \$100 million in volume. Even through her success, she has always remained true to who she is and worked to be the best she can be for every client.

“The technology and market are ever-changing. The strategy for success is always changing. We must continually learn and always improve our performance because our business is so competitive. But I am a big believer that there is plenty of opportunity to go around for good brokers,” said Mary.

Mary Baubonis continues to impress the North Shore with her ability to connect with people, help her clients navigate this pivotal time in life, and serve her community. She is outstanding in all that she does. If you are looking to buy or sell, Mary is an expert at helping guide you onto your next real estate adventure.

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►► thoughts from a top REALTOR® rising star

Written by Rising Star **Brady Andersen**



**Brady Andersen, The GGL Group at Compass**

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The National Association of REALTORS® is America's largest trade organization with over 1.4 million members. The average age of a member is 52. Locally, the North Shore-Barrington Association of Realtors has approximately 4,000 members with an average age of 54 and just 17% of the membership in NSBAR is under the age of 45.

I have always had an interest in real estate, and while still in college enrolled in pre-licensing classes and passed the state exam during my senior year at Indiana University. My professional career began working in logistics in Chicago, but after a couple years decided to pursue my real passion. I realized early on that there would be an opportunity to succeed if I applied myself and committed myself to doing everything necessary to build my business. I was incredibly fortunate to work with a company that was the home to some of the most successful agents in our market.

I shadowed many of them and knew if I could learn from the best of the best, there would be an opportunity for me to succeed. I applied what I learned and have been able to combine the lessons of veteran brokers with the tools and technology available in the industry. I have worked hard to apply these skills and will be forever grateful for the support of those who have assisted me along the way. Technology and marketing tools are essential, and they allow me to develop and nurture relationships, which are the cornerstone of any successful broker.

My first full year in the business began in 2015. I was 25 years old and less than half the age of the average broker in our market. Since then, I have enjoyed networking with the local community of agents who are dedicated to providing professional service to their clients. I feel very fortunate to

work in an area with such a rich heritage and incredible dedication to maintaining a wonderful quality of life for its stakeholders.

The real estate business is competitive, exciting and incredibly time-consuming. However, the exhilaration of working through the many complexities of a transaction and being able to assist people who have placed their trust in me makes it all so worthwhile. The very fact that there is a need for more young professionals in our industry speaks clearly to the fact that there are incredible opportunities for those who desire a career with such potential. I encourage anyone interested to really consider this business.



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top producer

Article written by Laura Zickert  
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Debbie Glickman  
& Susan Peterman  
@PROPERTIES

...

## The Marketing Power Play

**D**ebbie Glickman is a REALTOR® in the North Shore who has captured the hearts and attention of her family and clients. Her talents, skills, personality, and experience has contributed to her success and mastering of what we like to call “The Marketing Power Play.” She is kind, relatable, and goes above and beyond to be the heartbeat that keeps a sale moving and keeps relationships in real estate thriving.

Debbie grew up in Highland Park and graduated from Highland Park High School in 1985. She attended the University of Kansas and received her degree in Journalism. After college, she began working in downtown Chicago within the advertising industry. She worked on accounts primarily in the packaged goods arena and reached Vice President and Account Director status. After she and her husband started having children, she transitioned out of corporate America and became “the CEO of her family,” as she likes to say.

When her son was in kindergarten, she had the idea to start a company called Fairytale Wishes, a kids-focused aromatherapy line that helped children feel confident with products such as “monster repellent that smells like bubblegum.” Her company ended up on *Shark Tank* seven and a half years ago. “It was a tremendously wild and crazy experience. I would do it again in a heartbeat,” said Debbie. “I feel that I didn’t get a deal because, while one of the sharks really loved it, but wanted to move production overseas. I felt it important to keep manufacturing in the United States. I got a ton of business from my experience, and the episode has run over 70 times in reruns!”

After not getting a deal and deciding it was time for a new chapter, Debbie said, “I had always been interested in real estate.” She reached out to her friend, industry veteran Margie Brooks, to learn more and she convinced her to go get her license. After deciding to follow her new dream, she received her license in 2014 and began her career at Baird and Warner, and eventually partnered



up with a seasoned broker, Amy Antonacci, who has since moved out of state. “I had so much respect for their tradition in Chicago,” said Debbie. In 2019, she transitioned to @properties. “I was attracted to their groundbreaking marketing and innovative technology and all that @properties had to offer their agents which spills over to her clients. I have so much respect for how they help set us up for success and the tools they provide.”

In hockey, a “power play” is when a team has a one or two-man advantage on the other team, giving them a good chance to score. Debbie sees the value in having a strong team and how that team can help maximize her business’s marketing potential. This year,

...



She brings many years of customer service experience to our partnership and she is extremely creative. She has helped step up our branding, and I feel so blessed to work with my best friend.



...

Debbie formed a team with her best friend of 35 years, Susan Peterman. Debbie says, "She brings many years of customer service experience to our partnership and she is extremely creative. She has helped step up our branding, and I feel so blessed to work with my best friend."

By using her advertising and marketing background within real estate, Debbie has been able to stay ahead while also encouraging new agents to learn from her experiences. Debbie says, "I love being able help new agents because I believe there is enough room for us all to be successful. The more the better."

Debbie never stops growing. When talking about what she is most passionate about in her business right now she says, "I am really passionate about growing the luxury part of my business, and I really love helping first-time homebuyers navigate this process. It's not a sale, it's a relationship. I am now helping my clients buy and sell their second and third homes with me, and that is the biggest gratification I get." Additionally, she loves putting together deals with other agents. "I am extremely fortunate to work in an industry that, for the most part, attracts really nice people! Sometimes deals can be really complicated and tricky, but I always try to negotiate with a calm and fair mindset."

Debbie has been married for almost 25 years to her husband, Jason. They met at a Blackhawks hockey game 26 years ago. They have a love for hockey in their home as Jason was a professional player at one time. Together, they have two children named Gracie and Joey. Their family is not complete without mentioning



their adorable toy poodle named "Zamboni" - they call him Zammy. As a family, they enjoy hiking, traveling, and eating! Debbie is known for creating famous chocolate chip cookies, and she can't wait to be able to start bringing them to open houses again.

When she is not working, Debbie enjoys being social and spending time with friends and family. "I am also a

Peloton addict. I do it every single day. It's my one thing I schedule for myself to help clear my mind for the day." Debbie is talented, well organized, and both a wonderful agent and friend. Her marketing background and team mindset has set her apart in the North Shore. Her communication skills are above excellent, and she is looking forward to connecting more with you!

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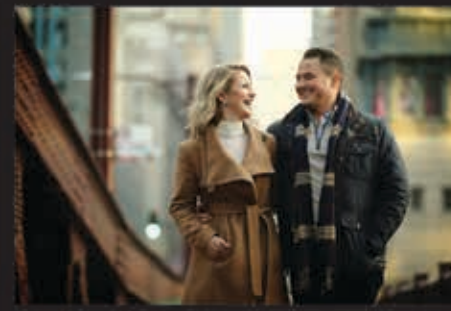
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▶ vip spring event – recap

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## A Kick-Boxing Attorney

A propensity for business mixed with a knack for entrepreneurship fueled Karen Patterson to forge a path from college to law school, though becoming a law practitioner was never a blip on her radar until after college. During her college years, Karen worked as a law clerk during summers and holiday breaks for a couple of real estate attorneys in Glenview. She was eventually given the opportunity by one of those attorneys to work as his secretary. After about a year and a half of secretarial work, Karen's boss suggested she go to law school and come onboard as his associate upon passing the bar exam. She did just that and became a partner at that same firm just a couple of years later. "I guess you can say that I became an attorney on accident," Karen said lightheartedly. "It was definitely not my plan, but circumstances and opportunities that were presented to me just led me to where I am today. I can't believe I have been practicing law for almost 30 years—it honestly flew by!"

In 2011, Karen became a sole practitioner upon opening her own law firm, Karen M. Patterson, P.C., and has enjoyed being on her own ever since. The firm specializes in residential real estate transactions along with estate planning and probate estate work. Karen's sister, Kelly, has been her assistant for the last 18 years. "I am so grateful that she is by my side every day," Karen said. "We obviously know each other well, and we enjoy working together."

Perhaps what differentiates Karen from others in her profession is her outlook on the relationship between herself and her clients' real estate brokers. "It is difficult for one to do his or her job well without the other. When we work closely together, we are an extremely valuable asset to our mutual client," Karen said. "I especially look to the broker to help me navigate the increasingly complicated world of inspection contingencies with my client. I want to make sure a seller does not overreact to an aggressive list of repair requests. Alternatively, I want to help a buyer understand why a long list of requests may need to be pared down. When the real estate broker and I can discuss these matters and get on



# Karen Patterson



Outside of work, Karen loves to work out. She kick boxes, lifts weights, and trains with a couple of different personal trainers for variety. Once per summer, she runs flights of stairs equal to her age at Flick Park's toboggan hill in Glenview. "I love the challenge since it obviously gets more difficult every year that I do it," Karen said. She is also heavily involved in the community at large, something very near and dear to her heart. Karen is the immediate past president of the Glenview Chamber of Commerce and still serves on its Board of Directors. She also serves in a couple of leadership positions at Glenview Community Church and has been involved in the Glenview Optimist Club and Character Counts in Glenview.

the same page, the client is much more receptive to take our advice. It makes for a smoother and more efficient process to reach a mutual agreement with the other side."

can answer a call in the evening or on a weekend," she said. Karen also finds that a lot of REALTORS® use her for their own transactions and refer their friends and families to her, which certainly speaks for itself.

Karen appreciates the referrals she receives from her REALTOR® partners and pays them back by ensuring she works hard for their clients and maintains that all-important working partnership with the REALTOR® to see the transaction through.



Karen's husband, Dan, is a plaintiff's personal injury, product liability, and medical malpractice attorney. They met at John Marshall as he, too, was putting himself through law school. Their daughter, Gracie, is a sophomore at Indiana, and their son, Danny, is a



freshman at the University of Illinois. Their goal as a family is to visit all 50 states. So far, they've been to almost 30! "Our rule is that all four of us have to be in the state together in order for it to count, and there must be an event involved," Karen said. "We can't just drive through it for it to count."



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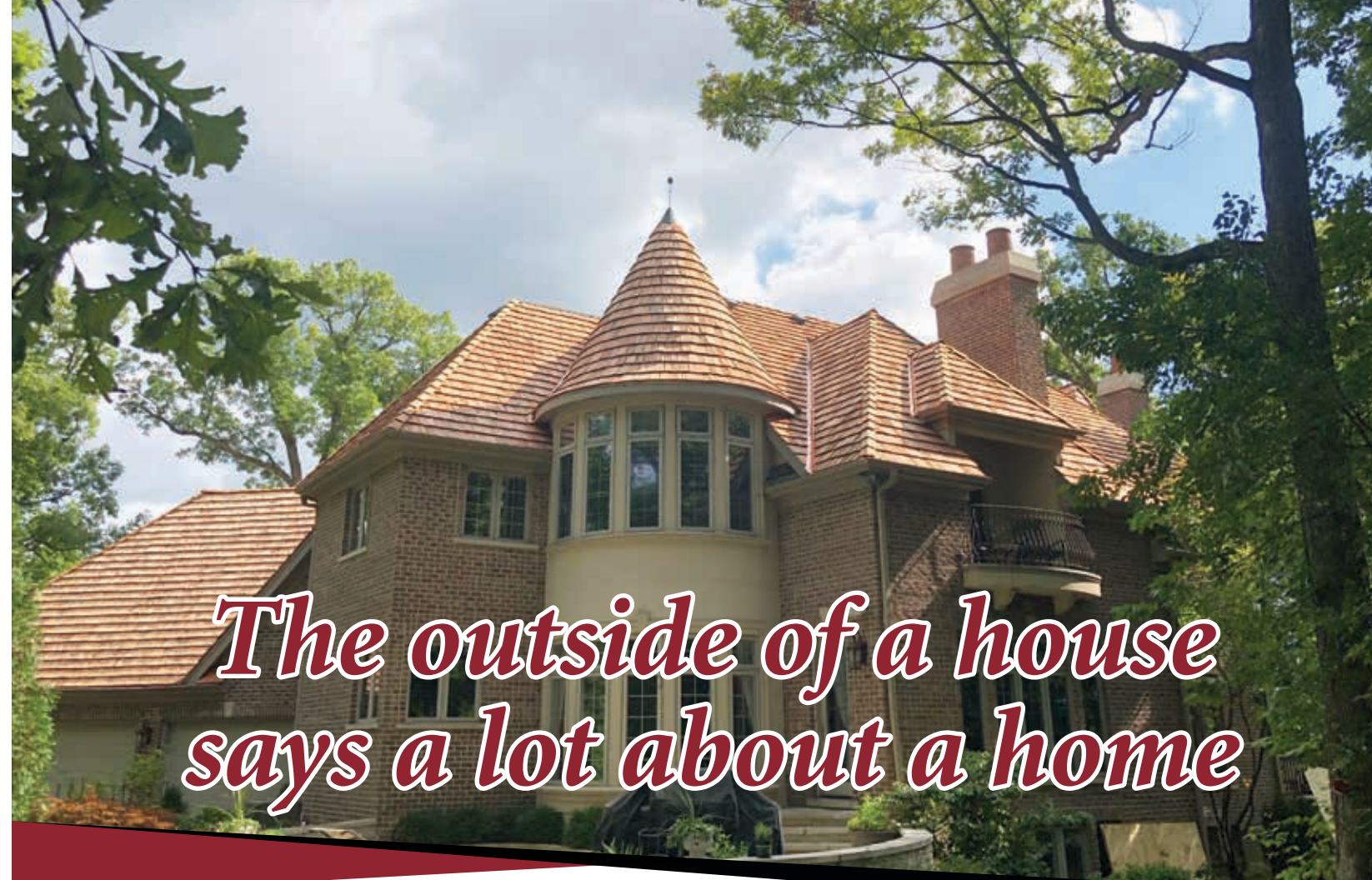
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# HUSTLE

## *Like You Mean It*

▶ featured agent

Article written by **Lindsey Wells**  
 Photography by **Laura Humpa** // Cornerstone Photography

From working in education with autistic students to being among professional athletes and celebrities during a career in sports television, Sammy Lubeck has seen and done it all, and then some. During his time in Los Angeles, his interest in real estate was piqued after seeing an episode of *Million Dollar Listing* on Bravo. “That’s something I could do well,” he thought, while keeping real estate at the back of his mind going forward. After spending a couple of years in Los Angeles, Sammy transferred back to Chicago. He received his real estate license in 2007, but for the next 11 years continued working in sports television while focusing his efforts on real estate only part-time. It wasn’t until 2018 that he began to focus 100 percent of his energy on real estate, and he hasn’t looked back since.

“I spent a lot of years being in a position where other people controlled the amount of success I could achieve. This naturally crept into my psyche to the point where I did not believe I could truly be successful,” Sammy said. “When I decided to give real estate my full effort, I quickly realized that I was finally in charge of my own success. Once that sunk in, I knew I was ready for greatness.”

His experiences before real estate have no doubt shaped him into the man he is today, though. In his first year out of college, Sammy was a teacher’s aide at Highland Park High School, where he worked with autistic students. “That was a phenomenal learning experience for me, as it taught me a tremendous amount about the power of focus,” he said.





•••

After that, he spent five years teaching at Meridian Middle School in Buffalo Grove and Golf Middle School in Morton Grove. When Sammy had an opportunity to transfer into sports television with Stats Inc. and was hired to work with their corporate partner, FOX Sports, he jumped on it. “How could a single, sports-loving guy not take advantage of that opportunity? I will never forget introducing myself to The Rock Dwayne Johnson and making him smile ear-to-ear,” Sammy said.



As mentioned above, Chicago called Sammy back home just a couple of years later. Now, as an agent for Baird & Warner in their Highland Park office, Sammy has branded himself as “Chicagoland’s Real Estate Agent,” as there isn’t one part of the city or suburbs that he won’t go to for his clients. Sammy broke into the luxury marketplace and last year had the opportunity to sell several properties above \$1 million, including a \$2.5 million home in South Barrington. “That gave me incredible confidence and the feeling that I was finally in the game,” he said.

For Sammy, though, there is nothing more gratifying than seeing a first-time homebuyer grabbing the keys to their new home and witnessing that magical expression on their faces. Sammy certainly isn’t a typical real estate agent. “When I’m with buyers inside a home, I’m not talking their year off with 8,000,000 pieces of information about the house like many agents do,” he said. “I want them to figure out just one thing before anything else: if they love the house. On top of that, I want to make things as stressless as possible for my clients. I want them to laugh and have a good time so they can truly enjoy the moment when they see a house they love.”

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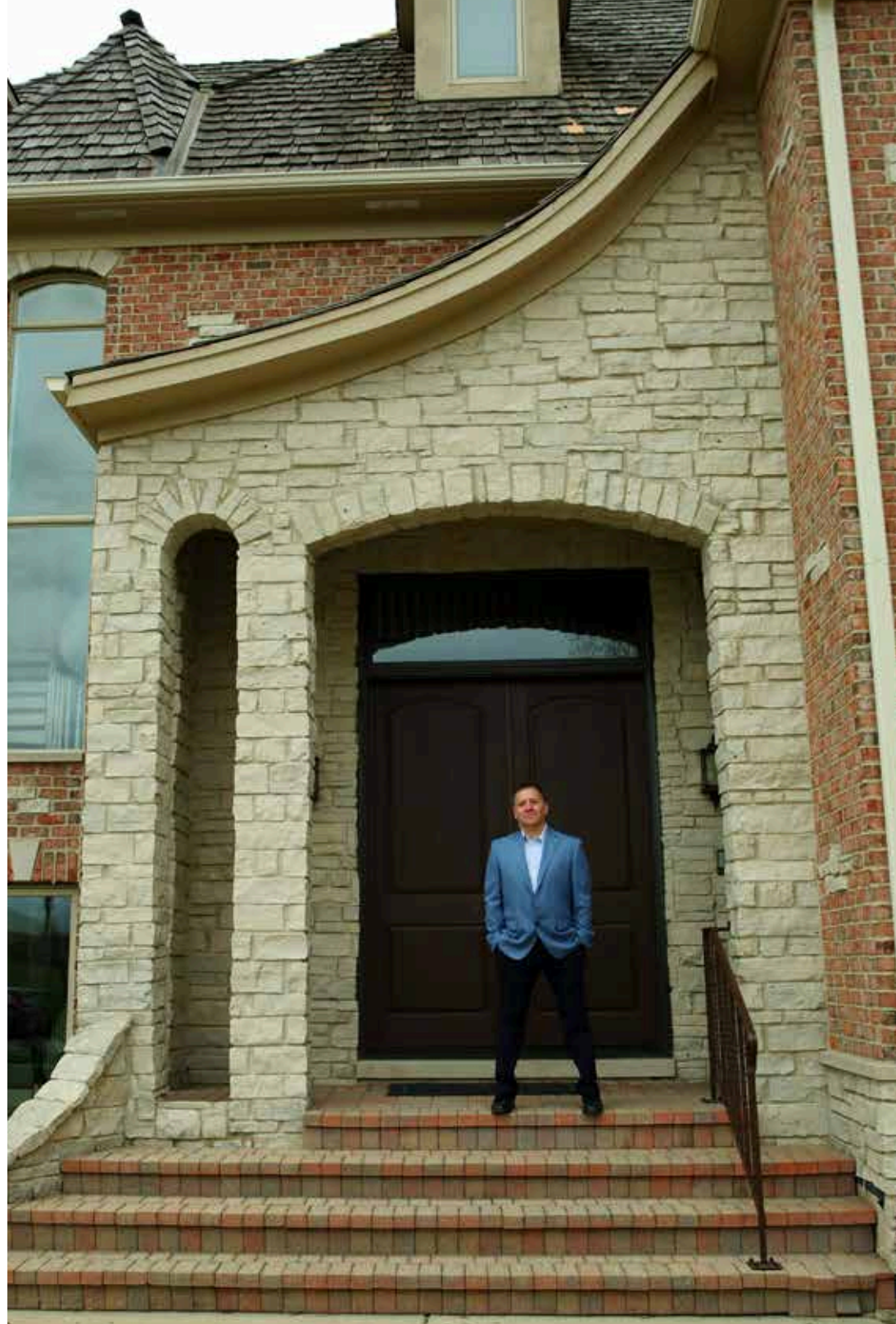


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The past year has been challenging for Sammy. He spent a week at Glenbrook Hospital battling COVID last September and since has a newfound appreciation for each day that he is alive. Sammy's father, Larry, passed away in 2019, which left a major void in his family. Sammy cherishes his relationship with his mother and biggest fan, Rita. "While my father spent so much time providing for the family as one of the top commercial artists in Chicago, my mom focused on watching my older sisters, Rhonda, Susan, and Julie, and I grow up into the wonderful adults we are today," Sammy said. He also has five nieces and nephews. "We are always there to support each other—especially this past year—and we always find a way to laugh together."



Before COVID, playing basketball with friends twice a week was a hobby Sammy enjoyed. He is super eager to get back to laughing with his friends on the court and enjoying that camaraderie. He is also into cardio kickboxing and takes three classes per week. Traveling has also become important to Sammy over the past few years. "Jumping on a plane to Arizona last month



provided some spectacular light at the end of the COVID tunnel," he said. Speaking of Arizona, Sammy has plans to form a real estate team that will allow expansion into other states, including Arizona.

In closing, Sammy simply wants to thank his clients for sticking by him

during the whirlwind of the past year. "I am so grateful for my clients for getting me out of the house during COVID," he said. "With so many precautions naturally in place, they helped me not only act but feel 'essential.'"

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# Shannon Johnson & Jasmine Shapiro

## Designing A Dream

### ► rising stars

Article written by **Laura Zickert**

Photography by **Emily Finger** // Fingerprints Photography

There is something special when two people come together to partner for a purpose beyond just their own success. Jasmine Shapiro and Shannon Johnson have created more than just a partnership, they have truly created a team. Dedicated to serving clients on the North Shore, they come with knowledge, passion, excellence, and customer care. As a result, they are helping clients design a dream.

Jasmine Shapiro was born in Chicago and grew up in Skokie, IL. She graduated in 1985 with her BS in Interior Design. After college, she worked as an interior designer and eventually joined a group of women to purchase a house and flip it. This was her turning point. “My Interior design background and my experience with flipping a house convinced me it was time to start my career in real estate,” said Jasmine.

Shannon was born and raised in Oklahoma. She received a BFA in Music and Theatre at Cameron University and later attended Harrington College of Design where



she majored in Interior Design. “I saw real estate as an opportunity to combine the skills I had developed in retail and directly affect people’s future in an impactful way,” said Shannon. “When I started working with Jasmine, we really enjoyed the partnership, and a team was created rather organically.”

Creating comes naturally for both Jasmine and Shannon. “I love that I can be creative every single day through marketing and staging. I especially enjoy

creating relationships, whether it’s the people I work with every day or new clients I meet and get to know,” said Shannon. Jasmine has found she is most passionate about helping sellers get their home ready for market. She says, “I thrive on staging their home. It’s the creative process that is my passion.” They are also both extremely passionate about seeing a client’s journey end with them entering a new chapter. “Meeting wonderful clients and helping them achieve their dreams is extremely rewarding to us,” says Jasmine.

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Their efforts to continually grow as agents is extremely evident. “We are currently in an intense coaching program and always look for opportunities to improve ourselves both professionally and personally,” said Shannon. Because of their knowledge and reputation, they are seen as strong leaders and highly respected by peers. This has given them opportunities such as serving on the Advisory Council of the Young Professionals Network at NSBAR and on the Agent Insight Council with BHHS Chicago.

When Jasmine is not working, she enjoys oil painting and spends much of her time helping the community. When her children were young, she was busy volunteering at their school. Over the years she has been active in organizations such as 100 Women Who Care, and for a children’s cancer charity called All The Children. Family is also extremely important to Jasmine. She has been married to her husband, Aaron, for 33 years. Together, they have two children. “We cook, travel, golf, play games, and enjoy being together. We are very excited to be welcoming our first grandchild this fall,” said Jasmine.

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Shannon has been married to her husband, Rodd, for 16 years. Together, they have two children ages 9 and 12. “We love to cook together and discover new recipes. Over the last year, puzzles and board games have become staples in our home,” she says. When she is not working, she says, “I love music and theatre. Being home for the past year, I’ve come to value the whole theatre experience, and I can’t wait for live theatre to open up again. I want to see EVERYTHING.” Shannon has been cast in a few original full-scale productions at her church with some very talented local writers. Additionally, she enjoys being on the board for the Indian Trail PTO. “Yes, I’m the PTO mom,” Shannon says, “I love that we live in such a generous community, and we are able to support our teachers and administrators. I’m also very active in my local church and outreach to our community.”

Together, Shannon and Jasmine are passionate about helping clients create their dream home and begin their next chapter. They embody kindness, thoughtfulness, and expertise! *North Shore Real Producers* is honored to feature their story, talents, and success.



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▶▶ featured agent

Article written by Lindsey Wells



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**Chris Wegren**

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Chris Wegren led a successful career in the corporate world before transitioning into real estate. He went to college at the University of Kentucky in Lexington and earned his Bachelor of Business Administration, specializing in marketing, followed by his Master of Business Administration, specializing in finance. After college, he was a runner on the Chicago Board Options Exchange (CBOE) in 1983. After three months, Chris was hired as a market maker for Fossett Corporation, where he rose to Vice President. He was a member of the CBOE, Chicago Board of Trade CBT, The Chicago Mercantile Exchange CME, and The Deutsche Bourse Eurex. "I have traded on and off the floor for Steve Fossett, the trader and adventurer, and for my own account," Chris said. He eventually transitioned into heading up his own trading companies.

A strong interest in homes, design, land location and landscape design is what prompted Chris to switch gears into a career in real estate after working in the trading world. Chris got his real estate license 17 years ago. "I keep abreast of new design and technology to know what is worth more to today's buying public and help predict what will not be of value to clients," Chris said. He has studied architecture since the age of 10 and often sat in with his friends studying civil engineering in college. "I am always learning about new materials and read about building technology. I have found it's helpful to know something about the bones of a house. People often see the design first; I know how a new design will help a property and can share knowledge of markets and marketing to help people sell property or find new homes."

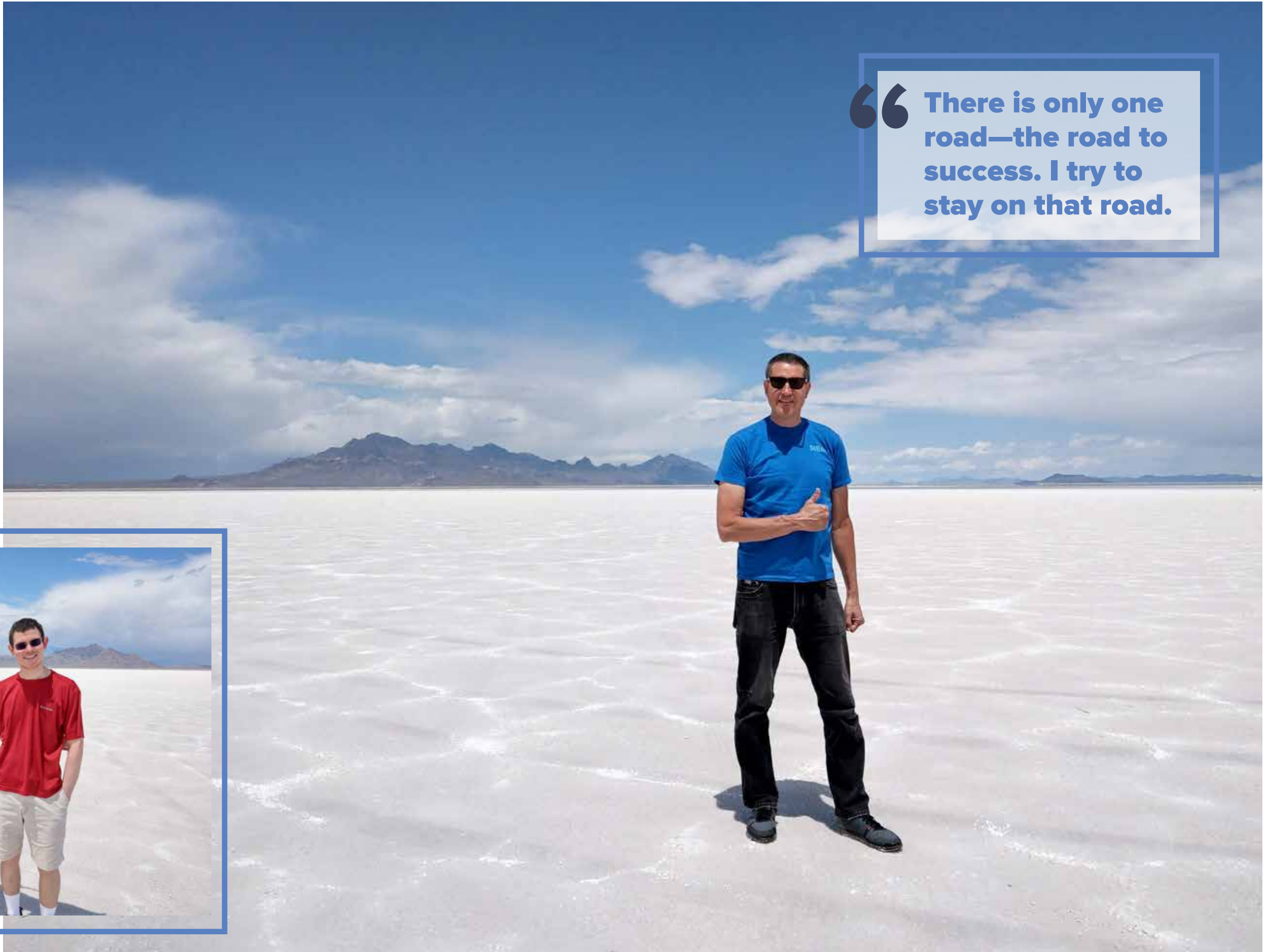
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As an agent with Baird & Warner, Chris's goal is always to find a way through challenges, big or small. "Once they have been resolved, there may always be another challenge," he said. "There is only one road—the road to success. I try to stay on that road."

Even after 17 years, the smiles on his clients' faces are one of Chris's most significant rewards in the business. "Knowing that I have helped someone to find a great home or get top dollar for their sale makes me happy," he said. "Finding new ways to present properties is my dream. I want to streamline the process for buyers to discover a listing. I hope to streamline the buyer journey to identify useful information that helps make decisions easier. We in real estate are always working on fine-tuning the current technology and new tools to assist in our sales. That's my dream."

Chris's propensity for helping others doesn't end with real estate. He supports United Way and his local church and participates in volunteer opportunities at a small local beach at Lake Minear any chance he gets. "I care about animals and people and will do anything to help our community," he said.

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**“ There is only one road—the road to success. I try to stay on that road. ”**





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Chris is married to his wife and life partner, Sherry. The couple has two children, Travis and Carly. Travis lives in Indiana and works for the Tenzer Family Office. He and two others manage Tiger Pointe Golf Course, the Tenzer Technology Hub, and other real estate owned by the office. Chris and Sherry's daughter, Carly, is recovering from two cancer surgeries in California. Her doctors discovered that Carly had a rare tumor last fall. Fortunately, she is now cancer-free and works for Techtronic Industries, the makers of Milwaukee power tools and Ryobi tools in Windsor, CA.



Chris and Sherry enjoy cycling and ride over 2,000 miles a year together. They also enjoy traveling, finding new restaurants, and visiting with friends and family. "I love a good road trip and will seek one out every so often," Chris said. "We often find a gem on the road less traveled along the way. As we travel, I learn about real estate in the areas we visit to find what is working in other parts of the country and around the world. I'm always looking for a new property to help buy or sell!"

One thing that sets Chris Wegren apart is that he thinks outside of the box. "I blaze new trails when necessary; I'm persistent. I'm more handsome than Brad Pitt, more powerful than a steam locomotive, and smarter than the average bear! Oh, and I'm humble, patient, and kind. Real estate requires us to adjust to our landscape."



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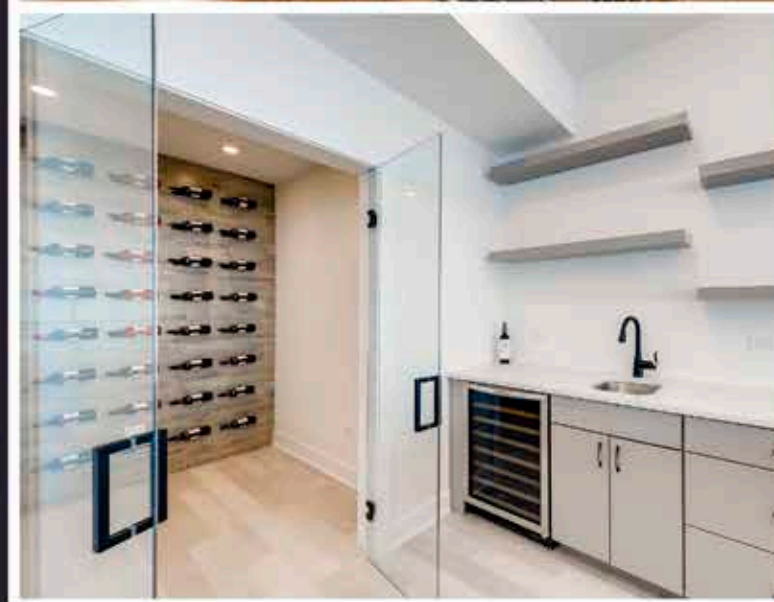
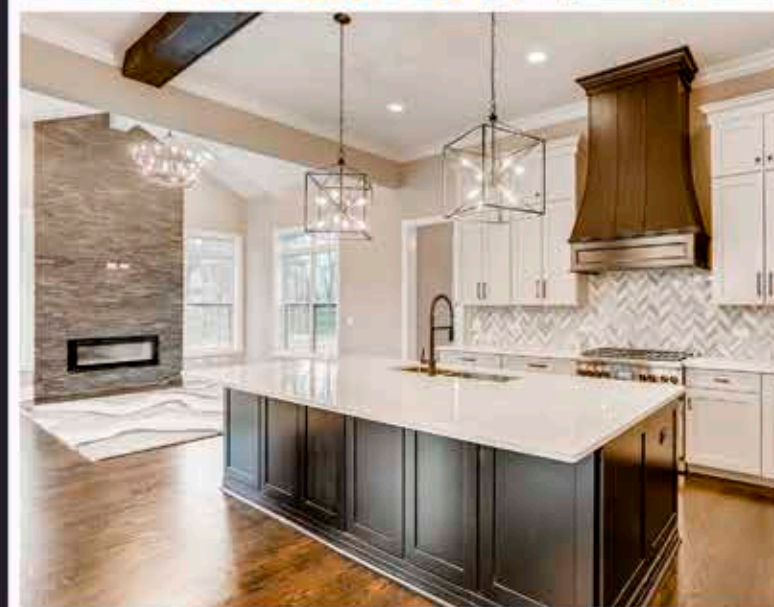
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