

EAST VALLEY

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.



FEATURED TEAM

Mike & Ann
SCHUDE
with The Schude Group

Photo Credit Devin Nicole Photography

RISING STAR

Tina Nerland

REAL STORY

Craig Peck

SPONSOR SPOTLIGHT

Fairway Independent
Mortgage Corporation

JULY 2021

WE ARE THE REALTOR ROOFERS!

• Tile • Shingle • Foam • Roof Certifications



"AZ Roofing is a great company to work with, always on time & great prices on roofing replacement or repairs, I highly recommend them to anyone needing roof repairs."

-JEFF B.
Google Review



"Experience You Can Trust"

REQUEST A FREE ESTIMATE TODAY

Call **602-283-3383**
or visit: www.azroofingworks.com



FOLLOW US ON



Eric knows it all from A to Z



Personal Local Fast Closing

Know another lender that can say all that?

I've been a neighbor and experienced lender for over 20 years. When you choose us, you're supporting local businesses that close most loans in 24 days*. I personally manage every transaction, without the use of LOAs or out-of-state operational centers.



Eric Kinneman

Branch Manager

Direct: 602-757-2171

Office: 480-477-8464

www.erickinnemanloans.com

10429 S. 51st St. Suite #255

Phoenix, AZ 85044

NMLS # 212062 | AZ License #LO-0911709

LSM NMLS # 4474 | LSM AZ License # 0908384



LEND SMART
MORTGAGE



*Most loans are closed in 24 days. This is not a guarantee that every loan will close in less than 30 days. Every case is different, but we will do our best to meet this goal.

TABLE OF CONTENTS

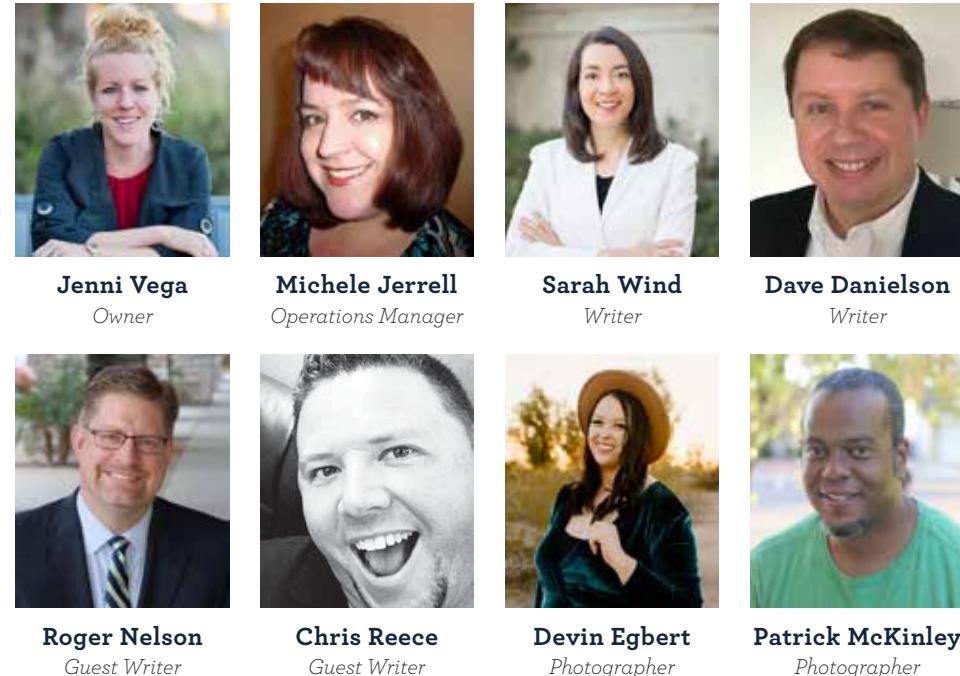
	05 Meet the Team		06 Preferred Partners		08 Welcome To Our Newest Partners!
	12 Sponsor Spotlight Fairway Independent Mortgage		14 Featured Team: Mike and Anne Schude with The Schude Group		20 Coach's Corner
	22 Real Story: Craig Peck		26 Rising Star: Tina Nerland		32 Question of the Month
	34 Book Review		37 WeSERV Monthly Update		40 Top 300 East Valley

If you are interested in contributing or nominating REALTORS® for certain stories, please email us at jenni.vega@realproducersmag.com.

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *East Valley Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



MEET THE EAST VALLEY REAL PRODUCERS TEAM

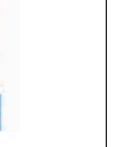


We Inspect It Like We're Buying It!





TAYLOR MADE
INSPECTION SERVICE, PLLC

 Home Buyer Inspections
 Pre-Sale Inspections
 Home Warranty Inspections
 Pool & Spa Inspections

Detailed reports get better results. Find out why. taylormadeinspection.com

IT'S EASY!

Call us (480) 521-0054 or book online!

LICENSE NUMBER: 57195 • InterNACHI Standards of Practice • InterNACHI Code of Ethics

PREFERRED PARTNERS



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

AIR CONDITIONING

911 Air Repair
Ray Nieves
(480) 360-1234

HOME INSPECTION

AZ Choice Home Inspections
Chad Ellis
(480) 304-0114

INSURANCE

Farm Bureau
Financial Services
Nikki Schaal LUTCF, Agent
(480) 279-1874

MOVE MANAGEMENT AND LIQUIDATION SERVICES

Caring Transitions
Tina Patterson
(480) 257-7127

BUILDER

Mattamy Homes
Katie Smith
(480) 302-6080 x101

Home Team

Inspection Service
Ron Riley
(480) 702-2900

MOVERS

Camelback Moving
Chad Olsen
(602) 564-6683
www.camelbackmoving.com

BUSINESS INSIGHT & ADVOCACY

Cromford Report
(623) 399-4889
www.cromfordreport.com

Pounders Engineering PLLC

David Pounders
(480) 323-5314

MORTGAGE

Caliber Home Loans
Brandon Bialkowski
(480) 603-5901

CABINETRY & DESIGN

Kitchen Tune Up
(480) 304-2732
kitchen tuneup.com/
phoenix-az-corvelli

Stratton Inspection Services LLC

Paul Stratton
(480) 215-7264
Taylor Made
Inspection Service
Patrick Taylor
(480) 521-0054

PEST CONTROL

Creepy Crawly
Pest Control Inc
Holly Parker
(602) 614-2415

CONSTRUCTION

Agape Construction
Scott Warga
(480) 599-2060

HOME RENOVATION

Curbio
(810) 300-9432
Curbio.com

PHOTOGRAPHY

Fairway
Jeff Quincey
(602) 743-0434

DUMPSTERS-HOA-FRIENDLY

Bin There Dump That
(480) 999-1399
Gilbert.BinThereDump
ThatUSA.com

HOME WARRANTY

Choice Home Warranty
Sharp Chen
(949) 426-5450

PROPERTY MANAGEMENT

Mark Brower Properties
Mark Brower
(480) 336-2556

GLASS SERVICES

1st Glass Window Cleaners
Justin Knapp
(480) 440-2193

First American

Home Warranty
Kathryn Lansden
(480) 338-1983

TCT Property

Management Services
Jennice Doty
(480) 632-4222

HEALTH INSURANCE

Insurance Experts Team
Karla Flores
(480) 650-0018
InsuranceExperts.team

Old Republic

Home Protection
(925) 963-4726
www.orhp.com

REAL ESTATE

Listing Ladder
Patrick McKinley
(480) 430-8353

6

•

July 2021

@realproducers

ROOFING

Five Guys Roofing & Air
602-885-8222

RoofStar Arizona Inc

(480) 426-1915
RoofstarArizona.com

TITLE AGENCY

Landmark Title
Kristi Smith
(480) 695-1585
www.LTAZ.com

VIDEO SERVICES

Permanent Estate
Jason Crittenden
(480) 999-9880

VIRTUAL 3-D TOURS

Virtual Property Shotz
(480) 878-3585

Home Inspector Firm#: 20814

Civil or Structural Engineer#: 59460

Home Inspector#: 65439

East Valley Real Producers • 7

► welcome mat

WELCOME TO OUR NEWEST PARTNERS!

We take a lot of pride in the businesses we partner with to make this magazine FREE to the top 500 producers in the East Valley. Our partners are highly recommended referrals from top agents, so you can trust us as a fantastic referral source.

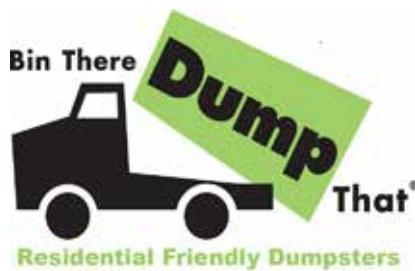
Nova Home Loans, Chris Lawler

Chris was born in Germany and has had the opportunity to travel the world being part of an Air Force Family. He finally settled in Tucson and started his mortgage career in 2009 with Nova Home Loans. Since then he has excelled to become a Senior VP, Team Lead for the Lawler Team, and Branch Manager of the Chandler Arizona location for Nova Home Loans. Whether it's donating \$50 from every closed file to charitable organizations that support adoption/foster care or seeing the excitement of a first-time homebuyer receiving their keys, Chris truly has a passion for helping others. In his free time, he enjoys spending time with his wife Caitlin, and their four children.



Bin There Dump That East Valley

Bin There Dump That East Valley has been open for nearly three years. We are HOA friendly as all 5 sizes of our bins are designed specifically to fit in the residential driveway. We utilize protective boards so the steel bin never actually touches the concrete or pavers. We also sweep and run a magnet to pick up nails and screws after pick up. We are excited to be a part of Real Producers as it is an opportunity to provide residential bins to the real estate community for home clean outs, flips, and home remodeling projects.



SPECIALIZING IN CINEMATIC ULTRA-HD VIDEO
FOR LISTINGS, BIOPICS, & TESTIMONIALS

P: (602) 999-9880

W: VIMEO.COM/PERMANENTESTATE



Hand Them The Keys To A New Mattamy Home



Now more than ever, the space we call home has a new importance. It's not just where we live, but where we gather, play, learn, and grow. Let us help you find your clients the new home of their dreams. Whether they need a home to move into right away or desire a home they can design from the ground up, we have single-family home communities across the valley to meet a range of size, price, and timing needs.

Take an in-person or virtual tour of our models at any of our Mattamy Homes communities across Phoenix



Goodyear Crestwood At Canyon Trails

832 S. 172nd Avenue,
Goodyear, AZ 85338
From the upper \$200s

Azure Canyon Coming Soon

Interest List Forming
Goodyear, AZ

Phoenix Vista Diamante At Camelback Ranch

5672 N. 109th Avenue,
Phoenix, AZ 85037
From the low \$300s

Avondale Roosevelt Park

401 N. 109th Drive,
Avondale, AZ 85323
From the mid \$200s

Buckeye Brookside At Arroyo Seco

3020 N. 198th Lane,
Buckeye, AZ 85396
From the upper \$200s

Solano At Sienna Hills

2248 N. 212th Lane,
Buckeye, AZ 85396
From the mid \$200s

Chandler Lofts at Haven

703 W. Browning Place,
Chandler, AZ 85225
From the mid \$300s

Retreats at Haven

1154 S. Tumbleweed Lane,
Chandler, AZ 85225
From the upper \$300s

Queen Creek Malone Estates Coming Soon

Interest List Forming
Queen Creek, AZ
From the mid \$200s



For more information, or to schedule your private or virtual appointment, contact our New Home Specialist at 602-638-3481
mattamyhomes.com/phoenix



All illustrations are artist's concept. All dimensions are approximate. Prices, specifications, terms and conditions subject to change without notice. E.&O.E. Builder ROC #249191B.
©2020 Mattamy Homes All rights reserved. MATPHX188

EAST VALLEY
REAL PRODUCERS.[®]
P R E S E N T S

Golden Nuggets



Mike Schude

Keller Williams Integrity First

"It Ain't How Hard You Hit...It's How Hard You Can Get Hit and Keep Moving Forward. It's About How Much You Can Take And Keep Moving Forward!" ~Rocky Balboa



Craig Peck

RE/MAX Foothills

Know who "you" are! Believe in who "you" are. No one in the Whole Solar system can do "You" better so be yourself.



Ann Schude

Keller Williams Integrity First

I recite these words daily to myself as a constant reminder of what I believe in and to stay grounded.



Mike Pehrson

Fairway Independent Mortgage Corporation

"Success is liking yourself, liking what you do, and liking how you do it."



Tina Nerland

ProSmart Realty

"Don't worry about failure, worry about the chances you miss when you don't even try" - Jake Canfield

FAIRWAY INDEPENDENT MORTGAGE

Going the Distance

One of the surest signs of lasting success is when you witness someone working as hard during the good times as they do when business is tough to come by.

That's the kind of partnership you enjoy when you work with Fairway Independent Mortgage.

Mike Pehrson is Senior Loan Officer and Fairway Independent Mortgage ... a resource that goes the distance for you and your clients.

"I have over 15 years of mortgage lending experience," Mike says. "I genuinely care about every single client who works with us. As a result, our team works extremely hard to make sure that they send us a 5-star rating. Each "5" that we get represents happy people — and referrals for the future."



Photo Credit Devin Nicole Photography



Photo Credit Devin Nicole Photography

Earning Accolades

Those efforts pay off in a wide range of ways. In fact, Fairway Independent Mortgage ranked as the number one purchase lender in Arizona in 2020.

It's a lofty spot of honor that they still hold through the first half of 2021.

It's clear that Fairway Independent Mortgage has a can-do spirit of creating results that is reflected in its full-range of products.

"We have a wide spectrum of products," Mike explains.

"We are a correspondent lender offering everything from down payment assistance to jumbo loans and beyond. If there's a way to do a loan, we'll find it for you."

Teamwork in Action

At the heart of that spirit is teamwork.

"Everybody on my team are well-trained professionals who have been in the business and who are very talented," Mike says.

"Our company was voted the number one mortgage bank to work for ... six straight years. It's a family atmosphere. We have the ability to close deals in six days where another lender may decline."

When Mike talks about his team members, the pride he has in them comes through loud and clear.

"The people on my team are top-notch. Everyone is super ... the best in the business. We have our own in-house underwriting. I also have a processor, and an assistant," Mike explains. "We communicate very well. Everything is very fluid and seamless. We communicate continuously through our CRM. Our goal is always to get so much information that our partners and clients never have to ask. We have their backs 100 percent."

What Matters Most

As Mike explains, his team is all about focusing on relationships.

"I think it really comes down to the fact that we love having the ability to help people any way we can," he smiles.

Family is at the heart of life for Mike. He always looks forward to time with his two sons—Jacob and Jaxon, his girlfriend Karen and their two rescue dogs from Aruba – Bonzai and Tucker."

"They are my world," Mike emphasizes. "I work very hard so we can get away and come

to places like Rocky Point, Mexico and our vacation / farm home in the Mid-West."

Giving back comes naturally for Mike, as well. Mike comes from a long line of veterans.

"My dad was a combat pilot in Vietnam. My grandfather was a combat veteran in the Korean War. I love helping veterans. There's not enough that can be done for them," Mike says. "I do a lot of credit repair and put them on the path to purchasing a home or a refinance."

When you talk with Mike, it's easy to see the amount of care and compassion he feels and works with. It's all part of providing exceptional service and going the distance.

For More Information about Fairway Independent Mortgage:

Website: www.AZMortgageMike.com

Phone: 602-799-1324

Email: Mike.Pehrson@FairwayMC.com

Mike & Ann SCHUDE with The Schude Group



Photo Credit Devin Nicole Photography

'Go Gilbert' Growth and Impact

It's true that the most successful people in any field are those who truly believe in the cause or product they're working for.

That definitely holds true with Ann and Mike Schude of The Schude Group with Keller Williams Integrity First Realty.

When you talk with them, it's easy to see that they have a true passion for their careers ... helping their clients while sharing the Go Gilbert story they created in 2017.

"Mike loves marketing. We had heard about community groups in neighboring areas," Ann remembers. "We thought Gilbert is such a great place, so it should have a community group, too. So we created it. On June 1, 2017, we thought let's do a video in front of the iconic Gilbert water tower."

That's how the Go Gilbert phenomenon began with an extremely popular online presence on Facebook.

"As part of this, we did a lot of video marketing about small businesses in the community. We asked if we could come do a video and spotlight business owners, and do some type of giveaway for the community at the same time," Ann says. "It took off from there. Most of the time I've dressed up in some type of costume that would catch people's eyes as they scrolled through."

Ann and Mike's efforts have definitely paid off, earning much-appreciated awareness of their efforts and the area they love so much.

"We are up to about 70,000 followers," Ann says with a smile. "It has really helped us build our business. In fact, we estimate that about 35 percent of our business can be traced to Go Gilbert."

Of course, Go Gilbert is just part of the massive success story that Mike and Ann continue to build upon each day.

Getting Their Start

Ann was born in Kansas. When she was 4 years old, her family moved to Arizona, where she was raised. She graduated from Arizona State in 1999, having married Mike in 1998.

As she says, "We were high school sweethearts and had started dating when I was 16 years old."

Mike was born and raised in a family of entrepreneurs. His father was the head of the largest private payphone company in the nation. When the telecom industry was deregulated, Mike's father saw an opportunity to start his own business, and the family moved to Arizona.

For a time after graduating from college in 1999, Ann worked as a telecom company recruiter.

"It was a high-stress position and I took time off to have our son, Brandon," Ann says. "At the same time, Mike had started his own cell phone business. I helped him with business-to-business sales. We sent out mass faxes with specials for organizations to get 10 or more phones for employees through T mobile and other carriers. That went great until they passed a law that created fines for unsolicited faxes."

...



Mike and Ann at Oktober Fest



Ann and Mike at a Lady Gaga concert in Vegas



Ann and Mike in Puerto Penasco



Photo Credit Devin Nicole Photography

The Schude Family: Avery, Ann, Mike and Brandon



Photo Credit Devin Nicole Photography

Ashley McCombs, Ashley Trathen, Jennifer Dekker, Mike Schude, Ann Schude, Jasmine Winn, Stacy Sottile

•••

In time, Mike's path took him into the mortgage business.

"At the same time, I thought about putting my degree in political science and interest in contract law to work," Ann says. "I thought with real estate, you have contracts, and I felt that might be something interesting for me."

Joining Forces

Ann earned her real estate license and started blazing a path of success. It wasn't long before Mike saw Ann's results and joined her in the business.

"It's been a great time working together. We're still selling a lot, and we're still married," she laughs. "Two years ago we joined Keller Williams. We had been in the 30 to 40-unit bubble with just Mike and I working together."

The next challenge? Breaking through and taking their production to a new level.

"Mike was doing lead generation and I was working with clients," Ann says. "We didn't know how to make that transition from what we were doing to something bigger."

That's when they attended Keller Williams' Family Reunion.

"We were in love from the start," Ann says. "Keller Williams has amazing systems and models so you don't need to reinvent anything."

Building a Team

Soon, Ann acted on her vision to build a team.

"I was driven by the idea that I could built a team and be able to help other people at a much faster rate," she says. "Keller Williams helps you learn how to be a successful business owner. It inspired me to grow and help others. This is life-changing."

Ann smiles when she talks about those who team up with she and Mike every day, including Ashley Trathen, Director of Marketing; Ashley McCombs, Lead Sales Agent, along with agents Stacey Sottile, Jasmine Winn and Jennifer Dekker, who serves as Transaction Manager.

The results have been amazing through time. Last year, the team recorded a remarkable total of 100 units representing nearly \$40 million in sales volume. The goal this year is 150 deals.

The Rewards of Life

Away from work, Ann and Mike enjoy time with their children—their son, Brandon, who just wrapped up his junior year in college, and their daughter, Avery, who graduated from Gilbert Christian High School.

In their free time, Ann and Mike can often be found hanging out with friends and family. They also enjoy

wine tasting. Ann has a passion for running, too.

The local community benefits directly from their efforts each day. Favorite organizations to support serve U.S. military veterans who deal with PTSD, along with the Gilbert Food Bank and the Gilbert Senior Center.

Those who know Mike and Ann appreciate their compassionate caring, expertise and understanding of their clients' needs.

"Over the last few years, I lost both of my parents to illness, along with several friends at a very young age," Ann says. "No one is promised tomorrow. It puts life in perspective. Time is short. You've got to do what you love and you need to do it now."

Area residents rely on Mike and Ann and their drive to serve their clients and their community ... as they Go Gilbert!

No one is promised tomorrow. It puts life in perspective. Time is short.

You've got to do what you love and you need to do it now.

“
It's been a great time working together.

“
We're still selling a lot, and we're still married.

”

You're a part of their big decisions.
Let us be a part of yours.



Jeff Quincey
NMLS# 183810
Scottsdale, AZ

602.743.0434
www.jeffquincey.com
jeff.quincey@fairwaymc.com

FAIRWAY
INDEPENDENT MORTGAGE CORPORATION



Don't let a breakdown cause a slow-down.
From your flatscreen TV to water heater and more, just a few dollars a month can help keep your home running and avoid a big out-of-pocket expense.

Contact me to learn more.
Nikki Schaal LUTC
2509 S. Power Rd., Ste. 106
Mesa
(480) 279-1874
NikkiSchaal.com

FARM BUREAU
FINANCIAL SERVICES
It's your future. Let's protect it.

For specific details on this coverage talk to your Farm Bureau agent. Farm Bureau Property & Casualty Insurance Company® and Western Agricultural Insurance Company®/West Des Moines, IA. *Company providers of Farm Bureau Financial Services. PC160 (3-20)



**CONFIDENT
PROFESSIONAL
FRIENDLY
COURAGEOUS
INNOVATIVE**

Devin Nicole
Photography

CALL OR EMAIL TODAY AND SCHEDULE YOUR SESSION!
(480) 440-9997 ❤ DEVINNICOLEPHOTOGRAPHY@GMAIL.COM

[f](https://www.facebook.com/DevinNicolePhotography) [@DEVINNICOLEPHOTOGRAPHY](https://www.instagram.com/devinnicolephotography)



(480) 892-5311 | fiveguysroofing.com

PRO⁵FESSIONAL EVALUATIONS SERVICE & REPAIR

- 24-Hour Turnaround on Reports & Proposals
- Straightforward Pricing Guide
- Instant Quotes from BINSRs & Home Inspection Reports
- Flexible Payment Options (Escrow/Financing)
- 17-Point Inspection with Live Video Explanation

EXPECT M⁵ORE.

24 HOUR EMERGENCY PEST CONTROL
NO CONTRACTS • FREE ESTIMATES
RESIDENTIAL - COMMERCIAL - INDUSTRIAL - TERMITE



**ENJOY A PEST-FREE
4TH OF JULY BARBECUE!**
NO BUGS ALLOWED.

\$25 OFF
Scorpion Inspection
Expires: July 31st 2021

480-969-2926
Creepy Crawly Pest Control Inc.
7650 S MCCLINTOCK DR #103-410 | TEMPE, AZ 85284
CREEPYCRAWLYPESTCONTROL.COM | [FACEBOOK @CCPESTCONTROL](https://www.facebook.com/CCPESTCONTROL) | EST. 1981 | LIC 5281

**OUR BUSINESS IS YOUR
PEACE OF MIND®**

HGPL
HYMSON GOLDSTEIN
PANTILIAT & LOHR
ATTORNEYS, MEDIATORS & COUNSELORS

Arizona
14500 N. Northgate Blvd. • Suite 101
Scottsdale, AZ 85260

New York
525 Chestnut St. • Suite 203
Cedarhurst, NY 11516



- Real Estate
- Real Property Tax Lien
- Business
- Litigation
- Personal Injury
- Automobile Accident
- Motorcycle Accident
- Dog Bite
- Slip & Fall
- Medical Malpractice
- Wrongful Death
- Product Liability
- Truck Accident
- Bankruptcy
- Estate Planning
- Intellectual Property
- Employment Law
- Construction Law
- Arbitration & Mediation

480-991-9077
SCOTTSDALE-LAWYER.COM

MY AGENTS ARE EXHAUSTED:

coach's corner

Wayne Salmans

We are more than a quarter of the way through 2021 and a lot of people are struggling right now. Your people are struggling right now; we have an opportunity to take this intense time and make it work for us and our team. But How? Here are three things you, as a leader, can do to support and energize your team right now.

Love on your people! Most relationships die because we stop taking care of our partner as we did in the beginning. Check-in with your relationships, have

What Do I Do?

you stopped dating your people? Show your agents and team they are appreciated by you. As the leader of your team, it's your job to treat your agents like you did when you were trying to get them on your side. Bring that energy back by taking care of the five love languages in the workplace.

Most leaders desire to take care of their people but they leave it up to memory and willpower. You need to create a process to maintain the relationships. So ask yourself: are you taking care of your agents in a meaningful way that speaks to them. Now,

remember, words of affirmation don't work for every person in your office- you need to come up with a detailed plan that caters to each person's individual needs. As a leader, implementing a systematic approach to loving your people in the way that speaks to them is an absolute must. It doesn't sound very romantic but it's better to have a plan in place than realize you missed a team member.

Another way to support your agents/team is to be clear on the team's **how what and why**. There is nothing worse than someone running enthusiastically in the wrong direction. One of the best ways to clarify your goals and your team's goals is to figure out the Key 3. "The Key 3" are the three **key** actions needed every day to keep your team moving in the right direction. Make sure that every member of your team has their own **Key 3** to build momentum in the office. If you need a tool kit to figure out your Key3, Hero Nation is here to help!

The third step in supporting your people is by making sure they are hungry, humble, and smart. Do they want this, are they coachable and do they have the emotional intelligence? The truth is that many people are experiencing resistance to reality and that is bringing them down. As the leaders of our team, we need to make sure our people are ready to put in the work, learn, and aren't resisting reality. The truth of the matter is there is a huge opportunity



right now to help your people through this time with some tough love. Make sure they are ready to put in the work and that they are taking this market into their own hands.

As leaders it's your job to love on your people, make sure they're going in the right direction and have some tough love; don't pour your energy into people unwilling to do the work. **Lean in.**

Want momentum?

Download the 30-Day Momentum Toolbox at <https://www.theheronation.com/30daymomentum>. The tools you need to gain momentum.

WAYNE SALMANS

is an author, speaker, and business coach.



In the past decade, he has coached and trained over 6,000 entrepreneurs, awarded 30 under 30 by REALTOR® Magazine, and ranked one of the top coaches in the world.

Wayne is the coach leader's call when they are done with one size fits all answers and know they deserve a custom tailor plan to help them get where they want to go faster and with fewer bruises.

www.TheHeroNation.com
Text 469-500-3642 to get a free discover coaching call.

ROOFSTAR ARIZONA, INC.

We help our Real Estate® Agents meet deadlines and close sales! Quotes for home sale transactions are our priority.

Whether you are in need of a roof inspection for your buyer or a BINSR response for your seller, we have you covered.

Call us today! (480) 426-1915

"We'll tell you the Truth about your Roof"

480-426-1915 928 E Javelina Ave Mesa, AZ 85204 www.roofstararizona.com



Happy Independence Day

NIKKI LEONARD
Unit Manager/Escrow Officer
Nikki.Leonard@LTAZ.com

BETH CLAUSER
Business Development Manager
Beth.Clauser@LTAZ.com

LANDMARK
TITLE ASSURANCE AGENCY
A Shaddock Company

WHERE EXPERIENCE MATTERS.

CRAIG PECK

PUTTING IT ALL TOGETHER

The real estate landscape can be an intimidating place with obstacles and numerous pitfalls. But you can make it through when you have an experienced, caring professional like Craig Peck.

As an iconic industry leader and Broker Associate with RE/MAX Foothills, Craig continues to lead others to success on their own individual paths ... helping them build success by putting it all together with them.

ICONIC LEADER

With 42 years of experience as a REALTOR®, Craig holds the illustrious title of REALTOR® Emeritus with the National Association of REALTORS®.

Truly, Craig's tradition of building quality can be traced back before he joined the real estate industry.

"I grew up in East Mesa," he recalls. "I built homes with my father starting about the time I was 12 years old. I did everything from sweeping floors all the way through to creating the bids and doing the drawings and actually framing the homes. I also got



involved with plumbing, electrical and roofing. I've done all of it."

Craig worked in construction until he was in his late 20s.

"Around that time, I saw that my parents had listed their home with some nice people from Century 21 and I thought that was very interesting work," he remembers. "I got the bug."

Through the years, Craig has helped many clients and team members move forward in life.

"I got involved in the late 1970s. I was fortunate to become successful very quickly. I was always the cheerleader and the coach," he says.

GAINING EXPERIENCE AND EXPERTISE
In the 1980s, Craig sold real estate at an



ever-increasing rate. In the process, he earned a wide range of local, state and national awards. In fact, in the 1980s, he was consistently one of the top-producing agents in America each year. In fact, in one year, he and his small team recorded more than 300 closings.

In time, the economic crash of the late 1980s caused a change in the landscape.

"At that time, the Savings & Loans disappeared," he says. There are always ups and downs in real estate. We forget that sometimes when we're in a high, like we are now."

At that time, Craig joined Merrill Lynch as an Office Manager. After a short time, he became a Broker Associate with RE/MAX, where he's been for the past 30 years. For the first 20 years of that period, Craig focused on residential sales. The past 10 years have seen him focused on building success for others as Broker Associate/Owner at RE/MAX, while still recording 30 to 40 residential sales each year.

FAMILY FULFILLMENT
Away from work, Craig treasures time with his daughter and friends.

Craig's daughter, Alexandra, is wrapping up her undergraduate degree at the University of Arizona, with a major in Biology and Botany on a pre-med track.

In his free time, a favorite is traveling with them—across Arizona and throughout the nation. He likes to work out, hike, fish and camp. He plans on rafting the Colorado River next.

Craig also started a community garden. Today, the garden provides a nurturing place for 25 people who rent growing beds there.

"We do classes for the community there, including for pre-school and local school children," he says. "It's a great outreach and tool for relaxation. I love it."

Craig also has been a dedicated part of Habitat for Humanity construction efforts — taking part in at least one new house build each year.

In addition, Craig is involved in his church, serving on the council there.

GIVING BACK. PAYING FORWARD.

Day by day, Craig continues to share his experience and expertise for the betterment of those around him. It hasn't gone unnoticed. In fact, in 2020, Craig was honored as REALTOR® of the Year by the WeServe Southeast Regional Valley Realty association. Plus, he also received a rare, coveted Lifetime Achievement Award from RE/MAX.

As Craig helps those around him navigate across the challenging real estate landscape, he feels gratitude for the rewarding feeling he gets from it, too.

"I like to give. I've had great years. This is a great profession and I believe in it as a profession. I want to give back to my fellow agents in any way I can."

Those who get to know Craig appreciate his selfless spirit of leadership ... putting it all together for those around him each day.

Call or text us for a quote!
(480) 440-2193

1st Glass
Window Cleaners, LLC

Residential · Commercial
Window & Sun Screen Cleaning

 **JUSTIN KNAPP**
Owner/Operator

1stglasswindowcleaners@gmail.com  @1stGlassWindowCleaners

Property Management for
landlords, by landlords.



TRUST | PROTECTION | PEACE OF MIND

MARK BROWER
PROPERTIES

480-336-2556

www.markrent.com

Cromford® THE CROMFORD REPORT

Tracking The Residential Resale Market
Market Statistics • Index Report • Resale Listings
Rankings • News • and more!



SOLD
FOR SALE

cromfordreport.com

We give you the tools
you need to make a
well-informed decision.

**RESIDENTIAL INSPECTIONS
STARTING AT \$325!**



MAKE AN
APPOINTMENT
ONLINE
Mention this ad for
\$40 off
your home inspection.

**ARIZONA'S
CHOICE**
HOME INSPECTIONS, LLC

CHAD@AZCHOICEINSPECTIONS.COM
480-304-0114
azchoiceinspections.com

OLD REPUBLIC HOME PROTECTION

Your home warranty company
should work as hard as you do.



We're grateful to support you and your clients
with superior home warranty coverage.

Contact us to learn more.

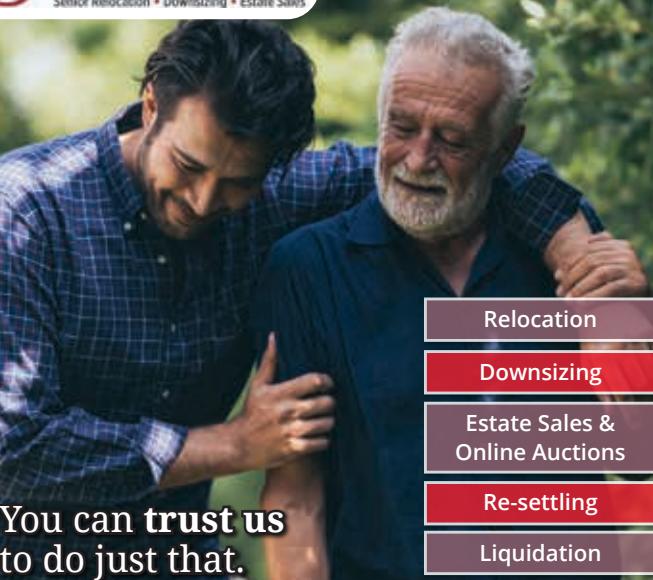
 **Yvette Myer**
Senior Account Executive
800.282.7131 Ext. 1246
C: 480.284.8485
YvetteM@orhp.com
my.orhp.com/yvette myer

 **Tara Carter**
Senior Account Executive
800.282.7131 Ext. 1243
C: 480.707.7779
TaraC@orhp.com
my.orhp.com/taracarter

People Helping People

Caring Transitions
Senior Relocation • Downsizing • Estate Sales

They're trusting
you to help make
the move easier.



You can **trust us**
to do just that.

Relocation
Downsizing
Estate Sales &
Online Auctions
Re-settling
Liquidation

Contact us for a free consultation!
480-257-7127
caringtransitionscentralaz.com



VIRTUAL PROPERTY SHOTZ
  A 360° Experience



Use a more contemporary
way for your client's to
envision themselves in your
properties with a virtual
walkthrough tour, giving the
most accurate view of an
amazing home!

www.VirtualPropertyShotz.com
480.878.3585 or 602.487.7066


► rising star

Tina Nerland

The Key to the Future

By **Dave Danielson**
Photo Credit **Devin Nicole Photography**

Think about the potential that exists in the work you carry out. Your clients experience it firsthand.

One of those who excels in this role is Tina Nerland.

As this month's Rising Star and a REALTOR® with ProSmart Realty, Tina is, in essence, a vital key to the future for her clients.

"There's nothing quite like the feeling I get of being able to hand over the keys to a home especially when it is a first-time buyer or to a veteran," Tina says. "Those seem to be the two hardest groups in this industry to get homes for. Making that kind of impact is the thing I love the most."

Her Arizona Story Begins

Tina moved to Arizona in 2002. At that time, she worked as a Shift Leader at a restaurant. One day, while paying her rent, she had a pivotal talk.

"The leasing agent where I lived asked me if I was interested in applying for an open leasing position that they had," Tina recalls. "That's how I got started working with a luxury apartment management company in the Valley."

In time, Tina became a top tier manager and was part of the training committee. She managed one of the luxury communities for their biggest client and was a mentor to many within the company.

Tina had set goals for herself and one of those goals was to dual manage. The prerequisite to do it? She had to earn her real estate license. So she earned her license in 2013 and moved forward with property management until 2018 when she activated her license."



Getting Her Start

Tina remembers the advantages in life that helped her find early success as she moved into residential real estate.

"I had met quite a few people during my years of property management. I had children in school and activities, and I also had a crafting business," she remembers. "I had clients who used me for crafting and I would tell them that I was also a real estate agent. My clients knew and trusted me. We built a rapport and because of that I got a lot of leads out of that."

As Tina acknowledges, real estate isn't an easy industry to find early success in.

"It's very saturated with agents. A girlfriend of mine worked at United Brokers Group, and she talked highly about their training program, Pro Launch so I interviewed and was honored to be made a part of their company. The program had you working with a mentor with an agent for a year in which had to do six transactions before being able to graduate from the program. Once you did that you were on your own. When I started, it was hard, but I focused on what I knew, and that was rentals."

...



There's nothing quite like the feeling I get of being able to hand over the keys to a home.





Bryce is my biggest supporter and mentor. ...He understands that my job is very demanding.



What Matters Most

Family is at the heart of life for Tina. She cherishes life with her husband, Bryce, and their two sons—6-year-old Brolin, and 5-year-old, Cash.

"Bryce is my biggest supporter and mentor. He's also in the industry himself. He runs a mortgage lending company as Operations Manager in Gilbert," she explains. "That is very nice, because he understands that my job is very demanding."

In her free time, Tina and Bryce have a passion for supporting the boys in their activities, including baseball and swimming. They also look forward to moments spent unwinding at home as a family.

As Tina considers her record of achievement in the business she loves, she thinks about the opportunity she has to help people find their forever home. It brings back memories of a time when she was growing up that has shaped who she is and how she approaches her work.

"When I was a child, we had to stay in a shelter for women and children for a time," she remembers. "So homeless organizations and shelters for women, like Umom, hold a special place in my heart, and I like to do what I can to help raise funds for what they do."

Tina has also served as Co-Chair of Big Hearts for Little Hands, a committee that raises funds for Umom.

When you meet Tina, you're immediately struck by her kind, genuine and caring nature ... with a warm, straightforward style that puts those around her at ease ... with a deep sense of trust in her.

Congratulations to Tina Nerland, this month's Rising Star who, each day, holds an important key to the future for those who come in contact with her.

••• Moving Forward

Tina took every opportunity she could to learn and grow.

"I reached out to current agents who had rentals that they shared with me. I knew it would help me down the road," Tina remarks. "That was an easy transition, because it was something I was comfortable with. I wasn't afraid to take on a rental. I knew one day those rentals would become buyers."

Tina made her presence known in the business immediately. In fact, she earned Rookie of the Year honors in 2019. She also completed the United Brokers Group Pro Launch program in only six months.

In time, she transitioned to ProSmart, where she works with Nate Knight and earned the organization's Team of the Year. She also earned Top Agent for HomeSnap.

Her record of results continues to grow. In fact, in 2021, she's on track to record an impressive total of 40 deals and over \$14 million in sales volume.





YOUR MARKETING BUNDLE INCLUDES:

- STUNNING WIDE ANGLE PHOTOGRAPHY: WE TELL THE STORY OF YOUR LISTING WITH PHOTOS!
- SIGN POST INSTALLATION NO RENEWAL FEES —EVER! • WE INVENTORY YOUR SIGNS & LOCKBOXES FOR YOUR NEXT LISTING! • WE HAVE SUPRA ACCESS— NO NEED TO MEET US AT THE PROPERTY. • MLS DATA ENTRY & PHOTOS UPLOADED TO MLS FOR YOU. • CRAIGSLIST AD • SINGLE PROPERTY WEBSITE (MULTIPLE LAYOUTS YOU CHOSE FROM) • PDF BROCHURES (MULTIPLE LAYOUTS YOU CHOSE FROM) • VIMEO SLIDESHOW VIDEO • VIRTUAL TOURS (BOTH A BRANDED VERSION WITH YOUR INFORMATION AND UNBRANDED FOR MLS COMPLIANCE)
- QR CODE GENERATION! • AERIAL PHOTOS & TWILIGHT SHOOTS AVAILABLE • SO MUCH MORE

HAVE QUESTIONS? GIVE US A CALL:
480.799.2424

www.ListingLadder.com | ListingLadder@gmail.com



PTA

PREMIER TITLE AGENCY

LED BY INDUSTRY VETERANS

OVER 42 YEARS OF COMBINED EXPERIENCE



JERRY CALLEY
PRESIDENT



TANNER HERRICK
EXECUTIVE VICE PRESIDENT

OFFICE LOCATIONS

MAIN OFFICE: BILTMORE
2910 E Camelback Rd #100
Phoenix, AZ 85016

BULLHEAD CITY
2580 Highway 95 #110
Bullhead City, AZ 86442

COPPER POINT
3530 S Val Vista Dr #108
Gilbert, AZ 85297

PARADISE VALLEY
5203 E Lincoln Dr
Paradise Valley, AZ 85253

ARROWHEAD
17570 N 75th Ave, Suite E-580
Glendale, AZ 85308

CHANDLER
2065 S Cooper Rd #1
Chandler, AZ 85286

LAKE HAVASU
2265 Swanson Ave, Suite A
Lake Havasu City, AZ 86403

TUCSON
1760 E River Rd #302
Tucson, AZ 85718

What is the most impressive thing you know how to do or have done?



BRANDY KARCZEWSKI

Arizona Gateway Real Estate

I've gotten one child to 16.5 years old still in tact. Not impressive? I'm totally okay impressing myself.

5 WAYS TO UPDATE YOUR KITCHEN

1-5 DAY KITCHEN REMODELS

Refacing & Redooring • Cabinet Painting
Custom Cabinets • 1 Day Tune-Up • And More

kitchentune-up
Pamela & Anthony Corvelli
480.304.2732
kitchentuneup.com

Each franchise is locally owned & operated.



CAROL GRUBER

eXp Realty

Work-related, it's my 34 years in the business and MLS shows I've closed 2,867 transactions. This doesn't include new homes, double-ended transactions or transactions done before we had computers...yes, when I started selling we used books, lol.

Personally, in the past year, I completed 2 one day south rim to north rim day hikes in the Grand Canyon. In October I did a solo hike at the age of 59 and last month I did it again at the age of 60.



JIM DELUNG

Realty ONE Group

Develop others... TheODPros.com



JOHN DYER

My Home Group

Set my own broken/dislocated bones. Or live with part of a thumb missing which I cut off with a CUTCO knife! (True story but is still my favorite after 15 years).



MARK SUMSTINE

RE/MAX Excalibur

Designed, drew plans, permitted and installed solar power system on my home. Running nearly three years now.



CRAIG PECK

RE/MAX Foothills

I can build a home. From the age of 13, I helped my father build homes. He and my mother owned the construction company and I did everything from digging ditches to surveying the elevation and location of the home to be built. I would do the underground plumbing (everything to the septic tank), the foundation, the concrete floors, the block walls, the interior framing, the trusses, the plywood sheathing, the interior plumbing and electrical, the sheetrock, the cabinets and countertops (we built them on site), the roofing both shingle and concrete tile, the finish trim and doors and the finish electrical. The only things I didn't do were paint and



CHRISTINA PATTERSON

Florida Homes Realty & Mortgage

I do costumes and makeup but some people say my cakes are the bomb too! But I'd like to think my servant's heart is the best thing I have but it's not a "thing I know how to do"; it's God's love pouring out of me onto others in need!

stucco. (I hate painting and stucco is very hard, believe me I tried). By the time I was 30 I had completed 20 homes. That also included the lot and construction financing, plan drawing, plan approvals with city and county, and all permits needed. Believe me it has helped me a lot in my 40-year real estate career.

CAMELBACK MOVING INC.

We Love Our
VIP *Realtor® Program*

Become a VIP Realtor Member and give your client's special savings and some peace of mind. If a closing is delayed, 3 days, 2 nights, storage is FREE.

That's one reason our motto is "Preserving Sanity One Move at a Time."

(Membership is Free to Licensed Realtors®)

CamelbackMoving.com
Enroll Online today or call
602-564-6683

We have 615 5 Star Reviews US DOT #1635834

NO-FAIL HABITS

By Michael Hyatt & Co.



► book review

By Chris Reece

If you've ever had a good or bad habit you need to read this quick read!

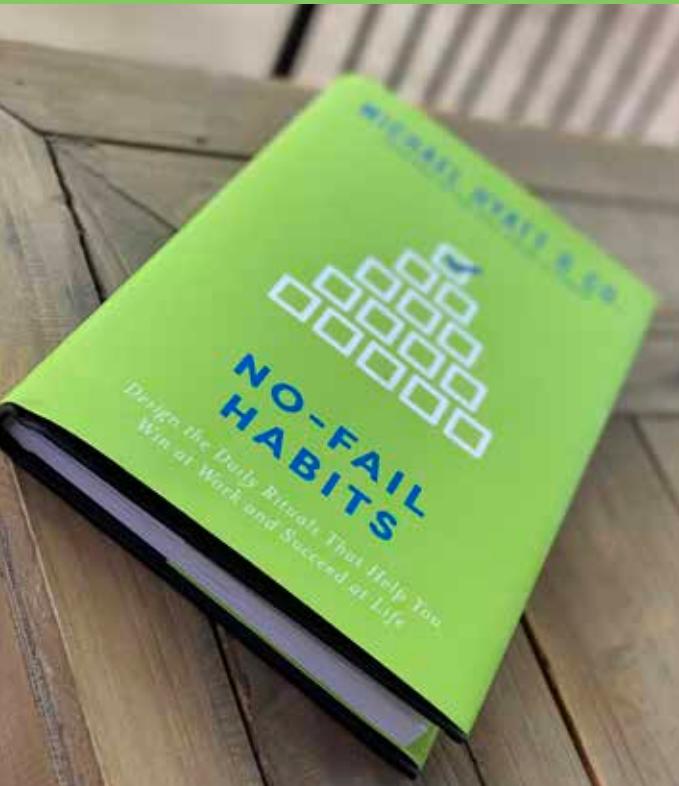
Michael Hyatt always has a way to make a simple message simpler while giving specific examples on how you can improve your life. Michael Hyatt & Co.'s one-liner is "Helping you win at work and succeed at life." I have yet to read one of his/their books that didn't live up to their slogan.

What I really liked about this book *No-Fail Habits* was that it was designed to be read by morning people, night owls and all of those that operate better in between those categories. Hyatt & Co gives an easy approach to knowing that changing habits isn't easy but it can be simple by working on one thing at a time!

Throughout the short 133 page book, they help you break down where both your good and bad habits come from. They speak heavily on "self-automation." It's their belief that the more habits or routines and rituals you can install in your life the more free time you will have that is stress free because you have put all of the important tasks of both your personal free time and your ever important and growing work life on an automatic daily/weekly habit ritual.

My personal favorite part of this book is how they break up every day with the Morning Ritual, the Workday Startup Ritual, the Workday Shutdown Ritual and the Evening Ritual. I would say the one that resonated the most out of the four for me is the Evening Ritual, because I don't really have one that I ever thought of. Well sure enough there are a few things I do each night before bed, but once I've left work for the day I pretty much come home and let the night deliver what it has in store for me.

"The Evening Ritual allows you to feel both ready for the next day and grateful for the one ending. It relaxes your mind and body so that you fall asleep easily. Whatever items you build into this ritual they should



accomplish setting you up for a good night's rest, so you can face the next day with full vigor."

"The evening Ritual can consist of:

- Turning off all screens one hour before bedtime.
- Laying out clothes for the following day.
- Prepping meals for the following day.
- Reviewing children's schedules.
- Reading.
- Sharing your wins with a spouse, family member, or friend."

I was able to read this book in one sitting in the afternoon and grabbed a bunch of great new tips to tighten up my daily habits! Something that all of Michael Hyatt's books do that I appreciate is his attention to personal free time. He has yet to have a book where he doesn't address it. In fact this book he says schedule that first when filling out the yearly calendar. Reminds me of the saying you have to put your oxygen mask on first.

Good stuff.

We are Here for YOU!

Anytime day or night!

24/7 SERVICE

Our Loan Officers are able to pre-qualify your clients on the spot! SPOT!

APPLY NOW!

Scan this QR Code with your mobile device to apply now.

Chris Lawler
Senior VP / Branch Manager
Cell: 520.260.4846
chris.lawler@novahomeloans.com
www.lawlerteam.com

Mandy Reed
Business Development-Chandler
Cell: 512.962.1507
Mandy.reed@novahomeloans.com
www.novahomeloans.com

LAWLERTeam / NOVA FINANCIAL & INVESTMENT CORPORATION, DBA NOVA HOME LOANS NMLS #1007 / #100920 / EQUAL OPPORTUNITY / 1520 EAST WILLIAMSFIELD ROAD, BUILDING C, SUITE 200, GILBERT, AZ 85236, LICENSED BY THE DEPARTMENT OF BUSINESS REGULATION UNDER THE CALIFORNIA RESIDENTIAL MORTGAGE LENDING ACT #4371230, ALSO LICENSED BY THE CA-DBO UNDER THE CFE REGISTRATION. LOANS MADE OR ARRANGED PURSUANT TO A CALIFORNIA FINANCING LAMP LICENSE. WWW.JAMESCORPORATIONACCESS.ORG
NOT A LICENSED LOAN ORIGINATOR

25 YEARS OF SERVING COMMUNITIES



FAIRWAY
INDEPENDENT MORTGAGE CORPORATION

A one-stop shop for your clients

- ✓ Fixed-rate mortgages
- ✓ Adjustable-rate mortgages
- ✓ Jumbo mortgages
- ✓ Reverse mortgages
- ✓ VA lending products
- ✓ FHA

Mike Pehrson
Senior Loan Officer

3200 E. Camelback Rd • Suite 200 • Phoenix, AZ 85018
Office: 602-799-1324 | Fax: 866-728-6067 | azmortgagemike.com



► weserv monthly update

By **Roger Nelson**, CEO of the West and SouthEast REALTORS® of the Valley Inc.



WeSERV

*Begins to Look
Toward the Future in the New Norm*

The West and SouthEast REALTORS® of the Valley is excited to announce that we are back to hosting in-person classes and events. It has been a long journey for the association to have the possibility to begin hosting classes and events at our different chapter locations. Our volunteers have been so patient throughout the entire process to ensure that our members' safety, health, and well-being came first. WeSERV will still follow Centers for Disease Control and Prevention (CDC) and state guidelines to ensure that our members are safe while attending classes or events. I want to extend my deepest gratitude to all WeSERV's volunteers and members who remained steady throughout the pandemic on behalf of the association. They indeed are the beacon through the storm and the definition of WeSERV's mission: Provide services that lead to member prosperity.

One of the first events that WeSERV hosted in-person was our YPN 40 Under 40 Follow the Dream, Not the Green. The seminar featured 2021 40 Under 40 WeSERV Award recipients as they shared how they built their dream careers in the real estate industry. Attendees garnered additional information on how to succeed and work their real estate business to produce and make a difference. The diverse panel also shared with members how they could discover what matters most when creating the career of their dreams.

WeSERV is thrilled to announce that we are gearing up for our upcoming annual REALTOR® Expo in September. This event garnered immense success in years past, in which there were more than 500 REALTORS® who attended back in 2019. With over 100 exhibitors, our members will gain new ideas, resources, and tools to help their real estate business. Our Affiliates also have the opportunity to participate and gain valuable business connections, build relationships, and win prizes.

The association's Education Team has hit the ground running in hosting in-person classes and providing the best education in the state. Leigh Brown will be headlining our Speaker Series in October. It is a fantastic opportunity for our members to have the chance to hear and learn from such a successful REALTOR® such as Leigh Brown. The wisdom and insight that she shares about how to be and remain successful in real estate is something that anyone can utilize in their business.



LET US GUIDE YOUR CLIENTS HOME.

THE BRAVA TEAM

BRANDON BIAŁKOWSKI, Team Lead
NMLS # 1399505
480-603-5901

VANESSA ACCRA-BLEIL, Team Lead
NMLS # 1612399
480-734-1571

www.bravateamlending.com
bravateam@caliberhomeloans.com



At Stratton inspections our honest and direct approach, coupled with our over the top prompt customer service allows us to successfully perform not just a superior inspection but also a relaxed and positive atmosphere.



Home Inspection Reports Include:

- Building Component Checklist
- Digital Color Photos
- Emailed PDF Report
- Executive Highlights Summary
- Miscellaneous Observations
- Delivered In 24 Hours



480-215-7264

INSPECTIONS@STRATTONINSPECTIONS.COM | WWW.STRATTONINSPECTIONS.COM
3303 E. Baseline Road # 119 | Gilbert, AZ 85234

Licensed & Insured | Supra Key (Lockbox) Access | Professional, Dependable, and Reliable | Highly Recommended



A new floor can transform how you sell a home.
What are you waiting for?



After

Before

Call us via (480) 599-2060
www.azagape.com
Gofor Services DBA | Agape Construction
AZ ROC #325591



Scott Warga,
Qualifying Party

Health Insurance Questions? I have Answers.



If you missed Open Enrollment, contact me.
Need Insurance Karla Can Help

Insurance Experts Team
kflores@ihcsb.com
Call today 480-650-0018
Individual, Families, Seniors, Small Groups

Happy Father's Day

Your Local Resource

Kathryn Lansden
480.338.1983
klansden@firstam.com
"I'm your home warranty expert, so you don't have to be!"

KICK OFF INDEPENDENCE DAY WITH A BANG!

This Independence Day, start including a First American home warranty with every transaction—and celebrate the freedom that comes from hassle-free repairs and replacements!

Contact me for details.

firstamrealestate.com
Phone Orders:
800.444.9030





TCT Property Management Services, LLC

TCT is a full service property management company with a team that is big enough to handle all your commercial and residential needs, but small enough to deliver personal service.

Contact us today
480-632-4222
info@tctproperties.com



100 N. Power Rd. Suite 100
Mesa, AZ 85201
P: 480-632-4222
info@tctproperties.com

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
1	Kenny Klaus	Keller Williams Integrity First Realty	40,645,691	100
2	Mary Jo Santistevan	Berkshire Hathaway HomeServices	40,450,449	73
3	Rebecca Hidalgo Rains	Berkshire Hathaway HomeServices	37,076,425	84
4	Carol A. Royse	Keller Williams Realty East Valley	35,554,600	61
5	Cheryl Kypreos	HomeSmart	33,933,950	95
6	Bruno Arapovic	HomeSmart	31,611,925	83
7	Karl Tunberg	Midland Real Estate	31,213,050	68
8	Charlotte Young	Keller Williams Realty Sonoran Living	30,825,200	65
9	Denver Lane	Balboa Realty	28,401,718	68
10	Shanna Day	Keller Williams Realty East Valley	27,801,178	47
11	Kristy N Dewitz	Hague Partners	25,999,599	53
12	Mindy Jones	Keller Williams Integrity First Realty	24,489,488	58
13	Beth M Rider	Keller Williams Arizona Realty	23,549,814	54
14	Jason Mitchell	Jason Mitchell Real Estate	22,988,510	59
15	Bonny L. Holland	Keller Williams Realty Sonoran Living	21,532,899	15
16	Rick Metcalfe	Canam Realty Group	20,166,438	61
17	Jody Sayler	Just Selling AZ	19,762,200	37
18	John & Natascha Karadsheh	KOR Properties	19,571,499	28
19	Shannon Gillette	Launch Real Estate	19,143,983	34
20	Rodney Wood	Realty ONE Group	18,607,840	34
21	Janine M. Igliane	Keller Williams Realty East Valley	18,162,490	35
22	Sixto Aspeitia	Realty ONE Group	17,818,900	49
23	Ben Leeson	Keller Williams Integrity First Realty	16,951,325	35
24	Mike Schude	Keller Williams Integrity First Realty	16,828,200	32
25	Heather Openshaw	Keller Williams Integrity First Realty	16,414,900	37
26	Jamie K Bowcut	Hague Partners	16,227,500	38
27	Mark Captain	Keller Williams Realty Sonoran Living	16,106,400	34
28	Thomas Popa	Thomas Popa & Associates	15,953,500	15
29	Richard Harless	AZ Flat Fee	15,882,400	31
30	Randy Courtney	Weichert Realtors - Courtney Valleywide	14,812,900	23
31	Lacey Lehman	Realty ONE Group	14,783,200	35
32	Jason Crittenden	Realty ONE Group	14,611,050	33
33	Tiffany Carlson-Richison	Realty ONE Group	14,560,400	23
34	Damian Godoy	Argo Real Estate Professionals	13,910,050	32

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
35	Henry Wang	eXp Realty	13,808,387	28
36	Mike Mendoza	Keller Williams Realty Sonoran Living	13,804,257	23
37	Matthew S. Potter	Stunning Homes Realty	13,508,500	36
38	Frank Gerola	Venture REI	13,431,200	27
39	Thomas Storey	My Home Group	13,258,750	40
40	Rob Hale	Elite Results Realty	13,185,300	31
41	Amy Laidlaw	Realty Executives	13,134,800	23
42	Jim & James Carlito	Hague Partners	13,115,989	31
43	Brett Tanner	Keller Williams Realty Phoenix	13,009,999	36
44	Shivani A Dallas	Keller Williams Integrity First Realty	12,874,901	27
45	Dean Thornton	Redfin	12,782,400	29
46	Rachael L Richards	Rhouse Realty	12,565,690	33
47	John L. Hrimnak	Hague Partners	12,530,675	29
48	Lee Courtney	West USA Realty	12,505,000	9
49	Bob & Sandy Thompson	West USA Realty	12,333,900	25
50	Justin Cook	RE/MAX Solutions	12,132,282	20

Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.



HOA Friendly Residential Bins

Unlike commercial bins,
we fit in the driveway!

**Moving Clean Out?
Flip Clean Out?
Kitchen/Bath Remodel?**

We use boards to
protect your client's
driveway and they're
paver-safe!

**CALL PAUL
480-999-1399**

Gilbert.BinThereDumpThatUSA.com

Bin There Dump That®
Residential Friendly Dumpsters

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
51	John Gluch	eXp Realty	12,040,286	26
52	Diane Bearse	Realty Executives	12,023,000	18
53	Geno Ross	West USA Realty	11,969,700	16
54	Shawn Rogers	West USA Realty	11,721,050	28
55	David Morgan	HomeSmart Success	11,664,200	35
56	Karen C. Jordan	Thomas Popa & Associates	11,426,500	12
57	Scott R Dempsey	Redfin	11,312,000	19
58	Eric Brossart	Keller Williams Realty Phoenix	11,280,500	21
59	Carey Kolb	Keller Williams Integrity First Realty	11,164,200	24
60	Jennifer Wehner	eXp Realty	11,027,700	25
61	Kelly Khalil	Redfin	10,924,611	22
62	Kyle J. N. Bates	My Home Group	10,845,175	25
63	Velma L Herzberg	Berkshire Hathaway HomeServices	10,635,200	17
64	Robin R. Rotella	Keller Williams Integrity First Realty	10,588,200	23
65	Chris Lundberg	Redeemed Real Estate	10,521,500	19
66	Gina McMullen	Redfin	10,437,900	25
67	Russell Mills	Close Pros	10,416,850	22
68	Richard Johnson	Coldwell Banker Realty	10,325,000	24
69	Michael W Cunningham	West USA Realty	10,120,976	17
70	Brian McKernan	ProSmart Realty	10,081,700	34
71	Beverly Berrett	Berkshire Hathaway HomeServices	10,065,000	15
72	Darwin Wall	Realty ONE Group	10,019,950	18
73	Yvonne C Bondanza-Whittaker	Zillow Homes	10,016,800	26
74	Angela Larson	Keller Williams Realty Phoenix	9,919,925	37
75	Kathy Camamo	Amazing AZ Homes	9,877,390	24
76	Douglas Hopkins	Realty Executives	9,840,975	26
77	Michael Widmer	Keller Williams Integrity First Realty	9,618,400	18
78	Nathan D Knight	ProSmart Realty	9,606,000	22
79	Dean Selvey	RE/MAX Excalibur	9,449,651	29
80	James Bill Watson	Perfect Choice Real Estate	9,440,100	19
81	Tyler Monsen	Offerpad	9,399,750	17
82	David Newman	Hague Partners	9,334,500	19
83	Mary Newton	Keller Williams Integrity First Realty	9,238,775	27
84	Alan Aho	Atlas AZ	9,075,300	27

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
85	Lorraine Ryall	KOR Properties	9,049,614	14
86	Scott Cook	RE/MAX Solutions	9,028,000	20
87	Geoffrey Adams	Realty ONE Group	8,828,000	19
88	Heather Werner	Ravenswood Realty	8,793,005	20
89	Daniel Callahan	RE/MAX Classic	8,663,715	25
90	Jill K Dames	Realty ONE Group	8,662,175	26
91	Pat A. Lairson	The Maricopa Real Estate Company	8,625,750	26
92	Jared A English	Congress Realty	8,624,990	17
93	Amy N Nelson	Keller Williams Realty East Valley	8,497,400	18
94	Michaelann Haffner	Michaelann Homes	8,459,300	19
95	David Arustamian	Russ Lyon Sotheby's International Realty	8,358,100	15
96	Jody Poling	DPR Commercial	8,325,000	8
97	Ying Lin	The Housing Professionals	8,268,470	18
98	Michael Kent	RE/MAX Solutions	8,224,500	19
99	Shawn Camacho	United Brokers Group	8,202,000	20
100	Suzanne M Rabold	West USA Realty	8,145,000	5

Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.



**WATERMARK
HOME LOANS**

DEPENDABLE

NICK WATLAND
Mortgage Banker | NMLS# 325010
(602) 821-5214

“Very pleased with how smooth and easy it was to get my home loan refinanced with Watermark. They were able to lower my rate by 2%. Would absolutely recommend Watermark.”

Nancy K.



“Very pleased with how smooth and easy it was to get my home loan refinanced with Watermark. They were able to lower my rate by 2%. Would absolutely recommend Watermark.”

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021	#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
101	Ivy Coppo	Realty Executives	8,070,451	7	119	Blake Clark	Limitless Real Estate	7,373,900	14
102	Nicholas R Kibby	Keller Williams Realty Phoenix	8,014,000	17	120	Keith M George	Coldwell Banker Realty	7,333,000	26
103	Elizabeth A Stern	Springs Realty	7,964,600	21	121	Michael Mazzucco	My Home Group	7,330,077	18
104	Samantha Allen	WJH	7,922,710	29	122	Kaushik Sirkar	Call Realty	7,302,000	11
105	Grady A Rohn	Keller Williams Realty Sonoran Living	7,912,499	17	123	Gina Donnelly	ProSmart Realty	7,273,797	13
106	Jason Vaught	Realty Executives	7,912,400	17	124	Jennifer Dyer-Jenkins	Homie	7,231,253	16
107	Kimberly Dempsey	KD Realty	7,870,500	14	125	Ronald Bussing	Realty ONE Group	7,197,000	14
108	Daniel Brown	My Home Group	7,749,500	17	126	Kirk A DeSpain	Call Realty	7,191,525	19
109	Jaime L Blikre	My Home Group	7,733,499	23	127	Mark Brower	Mark Brower Properties	7,191,044	19
110	Alisha B Anderson	West USA Realty	7,699,000	20	128	Carin S Nguyen	Keller Williams Realty Phoenix	7,126,500	20
111	Michelle Mazzola	Berkshire Hathaway HomeServices	7,666,500	13	129	Michael J. D'Elena	North & Co	7,121,600	13
112	Michelle Biagi Bauer	Realty Executives	7,655,500	14	130	Heather Taylor	ProSmart Realty	7,115,268	12
113	Maria C Williams	Shadow Hawk Realty	7,523,500	11	131	David Barney	Fathom Realty	7,106,000	16
114	Rita L. Stevenson	The Hogan Group	7,515,000	5	132	Jason L Penrose	RE/MAX Excalibur	7,091,671	20
115	Benjamin Arredondo	My Home Group	7,468,100	14	133	Jason LaFlesch	Results Realty	7,084,000	12
116	Elizabeth Rolfe	HomeSmart	7,467,500	12	134	Jason Dawson	North & Co	7,067,500	11
117	Maria Henderson	A & M Management of Arizona	7,417,000	27	135	Tina Garcia	eXp Realty	7,019,900	7
118	John A Sposito	Keller Williams Realty Sonoran Living	7,384,890	15	136	Michael Hargarten	Realty ONE Group	6,899,952	18

Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.

CHOICE



Home Warranty

**Re-Key
Multi-Year Discounts
Sellers Coverage**

1 MONTH FREE*
PLUS \$100 OFF
all Multi-Year Plans!
*Available for a limited time.

#MAKETHESHARPCHOICE



SHARP CHEN
Senior Account Executive
Email: sharp@chopro.com
Cell: (949) 426-5450
Realtor Portal: www.CHWPro.com
Real Estate Customer Service
888-275-2980

1 MONTH FREE*

PLUS \$100 OFF

all Multi-Year Plans!

*Available for a limited time.

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
151	Bob Turner	HomeSmart	6,555,500	8
152	Jonas Funston	Venture REI	6,541,000	11
153	Aimee N. Lunt	RE/MAX Solutions	6,540,000	11
154	Gigi Roberts-Roach	Coldwell Banker Realty	6,539,500	14
155	William R Nager	Stunning Homes Realty	6,502,000	10
156	Christopher S. Tiller	Russ Lyon Sotheby's International Realty	6,498,200	10
157	Barbara Schultz	Coldwell Banker Realty	6,495,601	13
158	Katie Lambert	eXp Realty	6,485,498	17
159	Michael J Dingman	Platinum Service Realty	6,476,194	15
160	Erik Geisler	West USA Realty	6,452,400	11
161	Kevin Houston	Keller Williams Realty Sonoran Living	6,439,000	12
162	Tyler D Whitmore	O48 Realty	6,377,000	14
163	Leila A. Woodard	My Home Group	6,349,100	16
164	Matthew Long	Realty Executives	6,344,073	12
165	Rosann Williams	HomeSmart	6,337,000	9
166	Braden Johnson	Results Realty	6,318,990	11
167	Richard L Ferguson	Coldwell Banker Realty	6,300,000	10
168	Jon S. Englund	Homesmart	6,272,350	13
169	Jason Zhang	Gold Trust Realty	6,271,690	13
170	Thomas L Wiederstein	Redfin	6,270,935	14
171	Adam B Coe	Delex Realty	6,267,000	14
172	Kelly Michael	KOR Properties	6,263,000	3
173	Dawn Carroll	Lori Blank & Associates	6,206,750	15
174	Curtis Johnson	eXp Realty	6,152,800	19
175	Jill Vicchy Heimpel	RE/MAX	6,152,575	18
176	Shar Rundio	eXp Realty	6,138,000	11
177	Sarah Anderson	RE/MAX Alliance Group	6,130,689	11
178	Cynthia Ann Dewine	Russ Lyon Sotheby's International Realty	6,125,885	11
179	Robyn Brown	Argo Real Estate Professionals	6,119,900	10
180	Gina McKinley	RE/MAX Fine Properties	6,118,000	17
181	Michael McCabe	My Home Group	6,087,000	13
182	Katie Baccus	Keller Williams Realty Sonoran Living	6,061,690	14
183	Cindy Flowers	Keller Williams Integrity First Realty	6,043,000	21
184	April McNeil	United Brokers Group	6,039,000	14

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
---	-----------	-------------	-----------------------------------------------	---------------------------------------------

185	Frederick P Weaver IV	eXp Realty	6,029,000	14
186	Mary Almaguer	Apache Gold Realty	6,017,900	21
187	Sharon Cochran	HomeSmart	5,996,200	3
188	Eleazar Medrano	HomeSmart	5,996,000	12
189	Danny Perkinson	Perkinson Properties	5,948,863	10
190	Thomas Dempsey Jr	DPR Commercial	5,941,500	23
191	Gus Palmisano	Keller Williams Integrity First Realty	5,929,316	15
192	Frank Merlo	Berkshire Hathaway HomeServices	5,882,000	10
193	Danielle Bronson	Redfin	5,850,490	14
194	Monica C Monson	The Noble Agency	5,850,000	3
195	Anthony R Fortuna	eXp Realty	5,812,500	9
196	Jim Sobek	Weichert Realtors - Lake Realty	5,801,500	10
197	Pamm Seago-Peterlin	Century 21 Seago	5,792,490	12
198	James G Townsend	Keller Williams Realty Sonoran Living	5,789,000	13
199	Steven Coons	Springs Realty	5,746,900	14
200	Bryan W Pankau	Keller Williams Integrity First Realty	5,722,900	17

Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.



Second home or investment property?

We want these loans!

- We want second homes.
- We want investors.
- We love originating them and we're really good at it!

Earlier this spring Fannie Mae tightened up on these types of loans, but Cardinal Financial has always been in front of industry changes. Call and ask us how we do it!

EQUAL HOUSING OPPORTUNITY. This is not a loan commitment or guarantee of any kind. Loan approval and rate are dependent upon borrower credit, collateral, financial history, and program availability at time of origination. Rates and terms are subject to change without notice. Corporate Address: 3701 Arco Corporate Drive, Suite 200, Charlotte, North Carolina 28273. Cardinal Financial Company, Limited Partnership (NMLS ID 66247). www.nmlsconsumeraccess.org has the following licenses: AZ: Mortgage Banker License #0925883. Additional licensing information can be found at: <https://cardinalfinancial.com/licensing/>



Matt Askland
Producing Branch Manager
NMLS # 168130
480.759.1500
Matt.Askland@CardinalFinancial.com
MyArizonaLoan.com
3105 S. Price Rd., Ste. 135
Chandler, AZ 85248



CARDINAL
PRIVATE LENDER LIMITED PARTNERSHIP NMLS 66247

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
201	Mark David Sloat	Realty ONE Group	5,715,000	12
202	Usha Purushothaman	HomeSmart	5,699,000	10
203	Jerry Thomas Beavers	Realty ONE Group	5,698,000	12
204	Steven Bernasconi	Keller Williams Integrity First Realty	5,696,570	16
205	Jeffrey T Hubbell	Dana Hubbell Group	5,691,600	9
206	Jill McFadden	Delex Realty	5,681,900	11
207	Holly Marcus	HomeSmart	5,679,000	13
208	Dorrie J Sauerzopf	Homie	5,678,300	13
209	Edward J. Surchik	Realty Executives	5,676,580	13
210	Devin Guerrero	Realty ONE Group	5,672,000	10
211	Brooke Bogart	Keller Williams Realty East Valley	5,644,800	11
212	Brian Kingdeski	Gentry Real Estate	5,602,900	16
213	Carole Hewitt	Homie	5,592,700	12
214	Kelly R. Jensen	KJ Elite Realty	5,588,000	11
215	Lauren Rosin	eXp Realty	5,583,500	14
216	Troy Holland	HomeSmart	5,536,000	8
217	Jamison Briley	Phoenix Property Group	5,516,900	13
218	Kenneth Ortiz	Keller Williams Integrity First Realty	5,506,490	11
219	Judith E. Massier	Sun Canyon Realty & Property Management	5,505,000	11
220	Lynnanne M Phillips	Keller Williams Realty Sonoran Living	5,489,500	10
221	Julie Thompson	West USA Realty	5,473,500	13
222	Karrie Law	RE/MAX Foothills	5,473,500	8
223	Daryl R Snow	Homie	5,450,725	14
224	Jeffery Chesleigh	HomeSmart	5,423,400	14
225	Kevin Weil	RE/MAX Excalibur	5,412,600	13
226	Michelle Shelton	Life Real Estate	5,400,000	8
227	Jenna L. Williams	Realty Executives	5,395,500	13
228	Joshua A Peters	Retsy	5,390,000	2
229	William Carter	Keller Williams Realty Phoenix	5,345,000	11
230	Doug Coats	Long Realty Partners	5,343,500	9
231	Alan Brown	HomeSmart	5,302,000	10
232	Ryan Meeks	My Home Group	5,297,990	8
233	Stephanie Wyatt	Coldwell Banker Realty	5,285,100	11
234	Diane Fitzsimmons	Delex Realty	5,280,000	11

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
235	Benjamin Graham	Infinity & Associates Real Estate	5,273,500	12
236	Krysten Jones	Realty ONE Group	5,264,847	9
237	Mike Foley	West USA Realty	5,245,000	5
238	Jeff Jones	AZ Home Seekers	5,243,654	12
239	Ben Swanson	Keller Williams Integrity First Realty	5,237,500	13
240	James L. Dornan, Jr.	Realty Executives	5,224,420	11
241	Mark W. Burright	Coldwell Banker Realty	5,203,500	12
242	George Socrates Trezos	The Maricopa Real Estate Company	5,199,200	15
243	Bonnie Kennedy	West USA Realty	5,189,000	9
244	Katrina L McCarthy	Hague Partners	5,182,250	12
245	Benjamin Marquez	eXp Realty	5,146,500	11
246	Sheila M Popeck	RE/MAX Classic	5,145,526	9
247	David B. Goldberg	My Home Group	5,127,500	8
248	Lori Blank	M.A.Z. Realty Professionals	5,125,500	10
249	Travis Dutson	Premier Real Estate Opportunities	5,119,000	13
250	Royal Henry	Cactus Mountain Properties	5,095,000	15

Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.

HOMETEAM INSPECTION SERVICE. IT'S THE QUICKEST WAY TO GAIN A CLIENT FOR LIFE.

Your clients loved this house the moment they saw it. And you wanted them to get it. But you also knew this was about more than one house. It was about building trust that would live beyond this transaction. Trust that would make you the real estate agent they always turn to. So you turned to us, and we went to work. A team of professionals quickly completed the inspection and provided a thorough, thoughtful, and accurate report. Which gave you and your clients what you needed to move forward. With this house. And the next one. And the one after that.

(480) 702-2900
hometeam.com/east-valley



Each office is independently owned and operated.
©2020 The HomeTeam Inspection Service, Inc. All rights reserved.

TOP 300 STANDINGS

Teams and Individuals Closing Dates From January 1 - May 31, 2021

#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021	#	Full Name	Office Name	Total Volume Sales 01/01/2021 - 05/31/2021	Total Unit Sales 01/01/2021 - 05/31/2021
251	Andrea Deely	Redfin	5,093,990	10	269	W. Russell Shaw	Realty ONE Group	4,881,800	13
252	Barbara A Shadoan	RE/MAX Classic	5,082,200	17	270	Zoran Gajanovic	Realty ONE Group	4,876,000	4
253	Stacie Neumann	Russ Lyon Sotheby's International Realty	5,079,500	11	271	Jon Sherwood	Crossroad Brokerage	4,865,500	12
254	Rebekah Liperote	Redfin	5,008,000	9	272	Carol Gruber	eXp Realty	4,864,700	15
255	Robin M. Drew	SWMR Property Management	5,004,000	13	273	Hope A. Salas	Keller Williams Integrity First Realty	4,851,900	11
256	Betsie Melter	Realty ONE Group	5,002,500	7	274	Kirk Erickson	Schreiner Realty	4,824,390	11
257	Cindy Bostinilos	Realty ONE Group	4,987,530	14	275	Azita Sajjadi	Coldwell Banker Realty	4,807,990	7
258	Michael Sheahan	My Home Group	4,973,500	4	276	Trevor Bradley	My Home Group	4,807,400	12
259	Cynthia Worley	Keller Williams Realty East Valley	4,973,499	7	277	Judy Alvis	RE/MAX Excalibur	4,801,499	14
260	Dawn A. Dziezynski	Realty ONE Group	4,960,000	6	278	Mike Olberding	Berkshire Hathaway HomeServices	4,784,080	13
261	Jennifer Felker	Infinity & Associates Real Estate	4,952,800	8	279	Joyce Kelton-Smith	Club Realty	4,764,000	7
262	Michelle Rae Colbert	Keller Williams Integrity First Realty	4,946,100	14	280	Chris Baker	Hague Partners	4,750,400	11
263	Nicole W. Hamming	Glass House International Real Estate	4,917,809	12	281	Ryan Jones	Presidential Realty	4,746,900	17
264	Andrew Watts	Coldwell Banker Realty	4,905,500	10	282	Dana Smith	eXp Realty	4,741,100	15
265	Monique Walker	RE/MAX Excalibur	4,895,590	11	283	Cristen Corupe	Keller Williams Realty Phoenix	4,741,000	11
266	LaLena Christopherson	West USA Realty	4,892,500	7	284	Donette Monsen	Balboa Realty	4,734,500	10
267	Kim Webster	HomeSmart	4,892,250	20	285	Elizabeth Ellen Melichar	My Home Group	4,733,490	8
268	Tarah Ingram	Equity Solutions Realty	4,885,590	7	286	Brian J Cunningham	eXp Realty	4,732,500	10
Disclaimer: Information is pulled directly from the Cromford Report. New construction and sales outside of the East Valley are not included.									
<h2>DID YOU KNOW?</h2> <p>An AC unit should have preventative maintenance performed every year. Get homes sold faster by getting systems repaired before the inspection.</p> <p>MAINTENANCE • REPAIR • INSTALLATION</p> <p>IN-HOME ESTIMATES FOR ALL SYSTEM REPLACEMENTS</p> <p>Air Conditioning & Heating 911 Air Repair Maintenance • Repair • Installation</p> <p>911-ac.com • 480.360.1234 WE OFFER DISCOUNTS FOR MILITARY, FIRST RESPONDERS AND TEACHERS. 0% Financing For All New Systems!</p>									

Donation Movers is a small family owned company.

Paul Schmitt is the owner/operator and oversees all moves and services provided. He is a 12 year United States Army Veteran so he knows what it takes to move your belongings safely, either down the street or across the valley. All of his employees consist of immediate family members or very close friends. Donation Movers is properly licensed and insured against any and all problems that may arise. With over 5000 moves personally under his belt, you can guarantee a safe and smooth move. Please refer to our testimonials page and feel free to contact any of our prior clients. "Trust Our Family To Move Yours".



MOVING COMPANY - MOVERS - LOADING/UNLOADING - PACKING/UNPACKING - RELOCATION SERVICE



(480) 529-9586
info@donationmovers.com

**Trust Our Family
To Move Yours !**



LICENSED & INSURED
**20+ YEARS
EXPERIENCE**

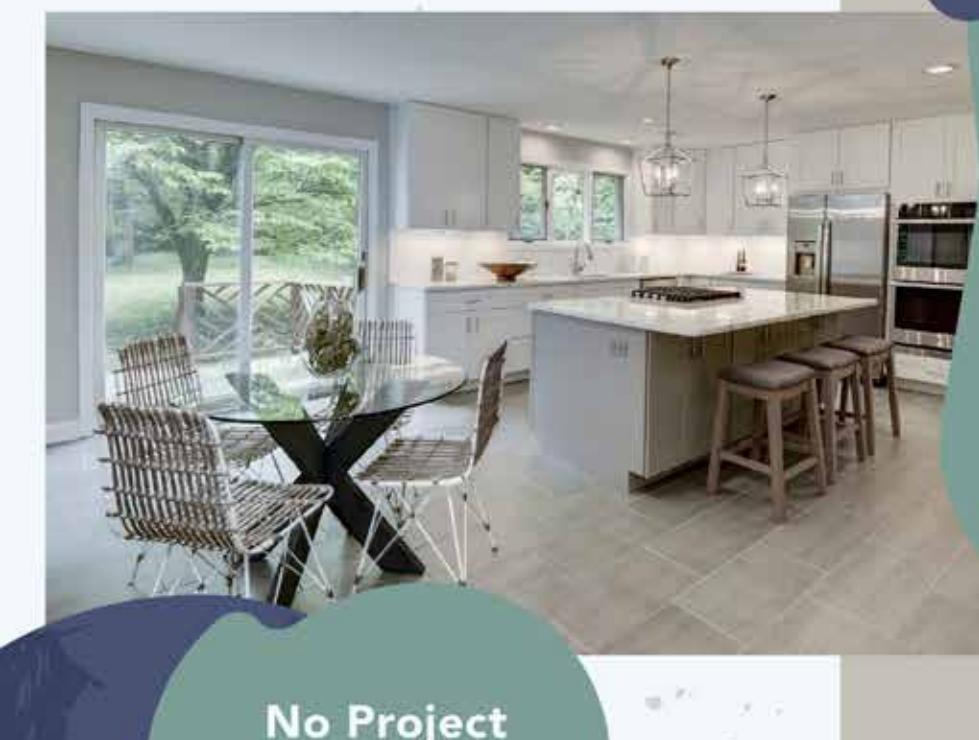
2850 South Country Club Drive, Mesa AZ • donationmovers.com

curbio Home Improvement For Real Estate

Get every home ready for market or move-in quickly and without the hassle.

East Valley agents are taking advantage of Curbio's immediate availability to take on:

- Pre-listing projects
- Inspection punch-list repairs
- Buy-side improvements



No Project
Minimum or
Maximum!

“From day one, the communication was amazing. I’m not having to text contractors, wondering what they’re doing. That takes away from my business. Everything was transparent in the app.”

Realtor® | David Silvas

Learn more and get a free, same-day estimate at curbio.com/estimate



PROUDLY SERVING ARIZONA FOR OVER 10 YEARS



Sell homes **faster** with
#SEXYROOFSTATUS



- ✓ Maintenance
- ✓ Repairs
- ✓ Refelts
- ✓ Replacements
- ✓ Installs
- ✓ New Construction

Complimentary inspections & appointment scheduling | state48roofing.com

602-527-8502

@State48Roofing