

INLAND EMPIRE

# REAL PRODUCERS.®

CONNECTING. ELEVATING. INSPIRING.

aaron n

STELLAR REAL ESTATE GROUP



AUGUST 2021



# BACK TO SCHOOL, BACK TO TITLE BASICS!

*I am Here for All of  
Your Title Needs!*



CHICAGO TITLE

**Lavonne Benyola,**  
ACCOUNT EXECUTIVE

Territory - Redlands, Yucaipa,  
Calimesa, Beaumont, Banning

Direct: 951-453-7380 | Office: 800-722-0824

Customer Service: 800-356-8299  
lavonne.benyola@ctt.com

**chicagotitleconnection.com**

560 E. Hospitality Lane,  
San Bernardino, Ca 92408



**Lara Locke, Broker Owner**

Lara@lockeyourloan.com

www.lockeyourloan.com

951.405.2454

How buying a home should be.  
*Nice and Simple*



**LOCKE YOUR LOAN**

*Lara Locke*



NMLS 949406 BRE 01953203 CO. NMLS 1939219 CO. BRE 02092167

Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. Locke Your Loan is an FHA Approved Lending Institution and is not acting on behalf of or at the direction of HUD/FHA or the Federal government. Subject property and borrower income and credit must qualify to USDA guidelines. Certificate of Eligibility required for VA loans.





EASY  
branding

FOR EVERY 6 GIFTS ORDERED, RECEIVE 2 FREE!

It's more important to stay top of mind now more than ever. Close out the summer season by implementing Cutco Closing Gifts into your business and build relationships through thoughtful gift-giving!

- ✓ Custom engraving with your logo & contact info
- ✓ Creates top of mind awareness for your business
- ✓ 100% tax deductible\*
- ✓ Generates a lifetime of impressions and only needs to be given once!
- ✓ Potential referral opportunity



American made since 1949

\*consult your CPA



**Andy Burton**

Independent Area Director

951.334.5301

CutAboveGifts@gmail.com

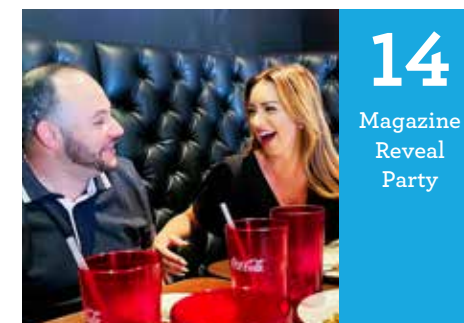
CutAboveGifts.com



HELPING REALTORS® RETAIN THEIR CLIENTS IN THE INLAND EMPIRE FOR OVER 22 YEARS



## TABLE OF CONTENTS



If you are interested in contributing or nominating Realtors for certain stories, please email us at [mark@realproducersmag.com](mailto:mark@realproducersmag.com)

**DISCLAIMER:** Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Inland Empire Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.





This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

#### CLOSING GIFTS

Cut Above Gifts  
Andy Burton  
(951) 334-5301  
www.cutabovegifts.com

#### MORTGAGE

American Financial Network  
Steve Rodgers  
(909) 772-8138  
www.loanmover.com

Secure Choice Lending  
Mark Hossler  
(951) 707-9364  
www.securechoice  
lending.com

Chicago Title  
Robert Maletti  
(909) 213-8923  
www.ChicagoTitle  
Connection.com

#### HOME INSPECTION

Diamond Property  
Inspections  
Greg Terry  
(909) 910-9905  
www.diamondinspect.com

Homebridge  
Financial Services  
Nancy Kenny  
(909) 225-8787  
www.homebridge.com/  
nancykenny

REAL ESTATE  
TECHNOLOGY &  
MARKETING  
Cronees Technology Co.  
(214) 676-0126  
Cronees.com

Chicago Title  
Lavonne Benyola  
(951) 453-7380  
www.ChicagoTitle  
Connection.com

#### INSURANCE

Blake Insurance  
Connie Blake  
(951) 736-1525  
www.BlakeAgency.com

Locke Your Loan  
Lara Locke  
(951) 405-2454  
www.lockeyourloan.com  
  
Platinum Home Mortgage  
Troy Hazelip  
(951) 830-2548  
www.phmc.com/troyhazelip

#### TITLE COMPANY

Chicago Title  
Patti MacGregor  
(951) 852-9545  
www.ChicagoTitle  
Connection.com

Lawyers Title  
Kristi Munoz  
(909) 841-7645  
Kristi.LawyersIE.com

## MEET THE INLAND EMPIRE REAL PRODUCERS TEAM



**Mike Maletich**  
Co-Publisher



**Marissa Menezes**  
Co-Publisher &  
Photographer



**Chris Menezes**  
Writer

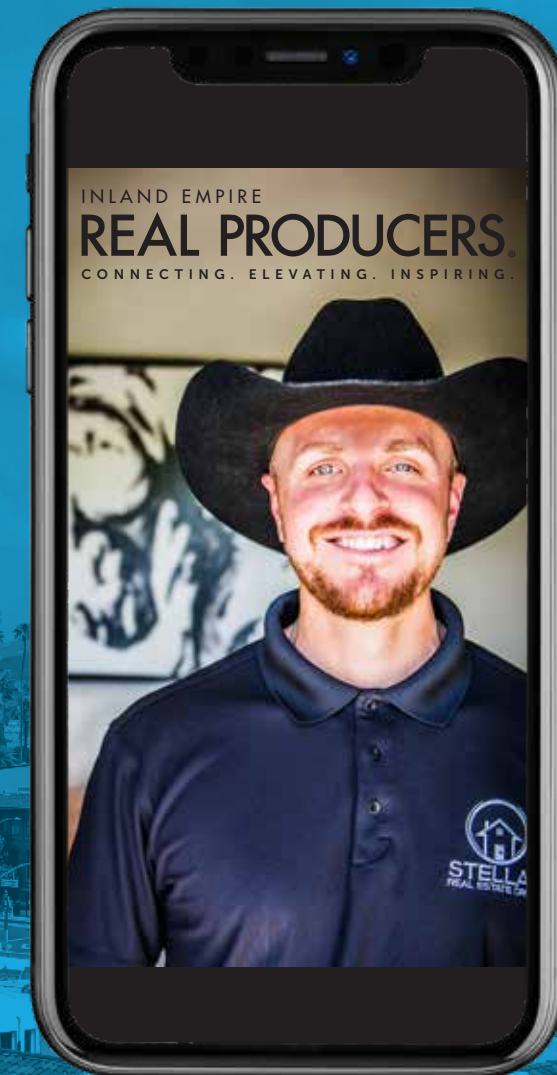


**Lanie Schaber**  
Ad Strategist



**Antonio Vong**  
Videographer

# GET EVERY ISSUE ON YOUR PHONE



DOWNLOAD OUR MOBILE APP  
Search Digapub - Choose California - Inland Empire Real Producers.





# aaron

STELLAR REAL ESTATE GROUP



In addition to being one of the top producing REALTORS® in the Inland Empire, Aaron Stel is busy building a team that is getting things done. Stellar Real Estate Group has produced three of *Inland Empire Real Producers'* favorite Rising Stars, which speaks volumes about Aaron's leadership, work ethic and commitment to his people. Having grown up in Upland, Aaron moved to Aspen, Colorado after college where he worked in hospitality for Ritz Carlton as a concierge. He was intrigued by the real estate team who was always winning and

dining clients and decided he wanted to do that as well. Aaron got his license and was able to join the Ritz Carlton Real Estate Sales Team. Currently his favorite thing about what he does is leading his team and helping to develop his agents into building their careers. When he's not working, Aaron loves listening to live music and being outdoors with his family (wife Casey, kids Raylan and Wyner and pups Rusty and Deacon) at the river. Aaron says "I'm excited to see the progression of my team and the agents that join me in this journey."



“

**I'M EXCITED  
TO SEE THE  
PROGRESSION  
OF MY TEAM  
AND THE  
AGENTS THAT  
JOIN ME IN  
THIS JOURNEY.**







# FOR THE EMPIRE



►► preferred partner spotlight  
Photo by Marissa Menezes

# DIAMOND PROPERTY INSPECTIONS

**GREG  
TERRY**

We love hearing glowing reviews of the partners we work with as we meet with new REALTORS® in the Inland Empire. One who consistently comes up as doing exceptional work is Greg Terry of Diamond Property Inspections. His reputation for doing thorough inspections on homes both new and old and being intentional in the way he educates buyers on caring for their homes going forward is something we hear over and over. If you're currently working with him, you know how great he is and if you're not, you should call him today at **(951)351-1855!**







# MAGAZINE REVEAL party



Lara Locke with Locke Your Loan



Fadi Haweileh

## June 2021 Issue



Our Magazine Reveal Parties are a great opportunity for the people featured in an issue to get together and get to know each other better. This one was hosted by Lara Locke of Locke Your Loan at Romano's in Riverside and we had the best time!



Nikita McWells



Lindsey Solis-Colon





▶▶ special feature

# *Thank you*

TO **BRITTNEY JEANSON**  
FOR SHARING HER NEW GRANDSON,  
**LEVI BOHANNON JEANSON**, WITH US!



CONGRATULATIONS  
TO PROUD PARENTS  
**JAKE AND LORIEN  
JEANSON!**









# BE INVOLVED! <



We love the opportunity we have to build relationships with the top producers in the Inland Empire! If you or someone you know should be featured, send an email to [marissa@realproducersmag.com](mailto:marissa@realproducersmag.com).



[marissa@realproducersmag.com](mailto:marissa@realproducersmag.com)



[@ierealproducers](https://www.instagram.com/ierealproducers)

Follow us on Instagram @ierealproducers to keep up on all the latest news and see behind the scenes as we create the magazine.

Our Kick Off Event is FINALLY able to take place now that we are able to gather again! To be sure you get an invite, send an email titled IERP Event to [marissa@realproducersmag.com](mailto:marissa@realproducersmag.com).



  
AMERICAN FINANCIAL NETWORK INC.  
FINANCING THE AMERICAN DREAM

**I Finance The American Dream!**



**Steve Rodgers "Captain America"**

Branch Manager • US Army Veteran  
NMLS #242955  
Cell: 909.772.8138  
10 Pointe Dr. Brea, CA 92821  
Corp NMLS 237341  
LoanMover.com  
Steve@loanmover.com

VA FHA USDA, DPA HECM (Reverse) Conventional 

**And I Insure The American Dream!**



**Connie K. Blake**  
Blake Insurance Agency/  
Insurance Broker/Agent  
Lic. #0B41780

Phone: 951.736.1525 Fax: 951.746.1581  
4193 Flat Rock Dr. • Suite 200 • Office #289  
Riverside CA 92505  
[www.blakeagency.com](http://www.blakeagency.com)  
[connie@blakeagency.com](mailto:connie@blakeagency.com)



**Auto • Home • Life • Health • Medicare Supplements  
Dental • Business • Commercial**

DIAMOND IS ABS-OLUTELY HERE FOR YOU!



Greg Terry is Honored to be Inland Empire's Home Inspector of Choice!



**DIAMOND**  
PROPERTY INSPECTIONS

**951-351-1855**  
[gtdpi.com](http://gtdpi.com)

## GIVE YOUR BUYERS AN EDGE WITH THE HOMEBRIDGE BUYER ADVANTAGE LOCK

Your clients can lock in a rate up to 360 days while they search for and secure their dream home!



**Nancy Kenny**  
*We Can finance Almost Anything Attached To The Ground!*  
**Construction Loan Specialist.**  
NMLS# 322084  
(909) 225-8787  
[Nancy.Kenny@homebridge.com](mailto:Nancy.Kenny@homebridge.com)  
[Homebridge.com/NancyKenny](http://Homebridge.com/NancyKenny)  
6800 Indiana Ave #140  
Riverside, CA 92506  
Branch NMLS# 1847975

**Homebridge®**

**CALL ME TODAY IF YOU HAVE  
CLIENTS READY TO LOCK!**

Homebridge Financial Services, Inc. Corporate NMLS ID #6521 ([www.nmlsconsumeraccess.org](http://www.nmlsconsumeraccess.org)) 194 Wood Avenue South, 9th Floor, Iselin, NJ 08830; (866) 933-6342; Licensed in all states but UT. AZ Mortgage Banker License #922458; Licensed by the Dept. of Business Oversight under the CA Residential Mortgage Lending Act; CA Residential Mortgage Licensee #22495; Illinois Residential Mortgage Licensee: MA Mortgage Lender/Broker License #MC6521; MO branch: 1116 Remington Plaza, Suite A, Raymore, MO 64083; Licensed by the NJ Dept. of Banking and Insurance; Licensed Mortgage Banker - NYS Dept. of Financial Services, 152 Madison Ave., 23rd Floor, New York, NY 10016; RI Licensed Lender, RI Licensed Loan Broker; TX branch: 15301 Dallas Parkway, #900, Addison, TX 75001; WA Consumer Loan Company License #CL-6521. This is not an offer for extension of credit or a commitment to lend. Loans are currently being closed and committed at the expressed rates, however these rates may change or may not be available at the time of your interest rate lock-in, commitment or closing. All loans must satisfy company underwriting guidelines. Interest rates and Annual Percentage Rates (APRs) are based on recent market rates, for informational purposes only, subject to change without notice and may be subject to pricing add-ons related to property type, loan amount, loan-to-value ratio, credit score and other factors. Terms and conditions apply. Additional loan programs may be available. This is not an offer to enter into a rate lock agreement under MN law, or any other applicable law. Call for details. 08/2018 LR 2019-509A



WHEN YOU  
THINK TITLE,  
Think **Kristi!**



Lawyers Title



**909.841.7645**

Kristi.LawyersIE.com | KMunoz@ltic.com



**Cronees**  
Technology Co.

Helping REALTORS®

**make tech an asset  
not a headache.**

CRM & Websites | Lead Engine  
Marketing Technology

*We leverage the latest technologies and  
tools to help you build massive growth  
and expand your market share!*

***Start building your success  
with us today!***

**Cronees.com/create**



**Cronees**



**Croneestech**





FINANCING THE INLAND EMPIRE  
*One Community at a time.*

**\$360**  
MILLION  
CLOSED IN 2020

AVERAGE  
CLEAR TO CLOSE  
**13-15**  
DAYS

**PARTNER  
PORTAL**  
LOGIN 24/7  
KNOW WHERE  
YOUR BUYERS STAND

**CLOSE IN 21 DAYS OR LESS,  
NO HIDDEN FEES & LOW RATES.**

**REACH OUT TO ONE OF OUR  
LOAN SPECIALISTS TODAY!**

