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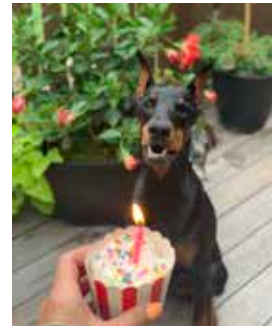
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**Charlie Hoffman**  
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**Auggie Labus**  
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*Pet Behind the Camera*



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**Admiral Ruggles**  
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*Feline of Many Words*



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*Pet of Many Words*



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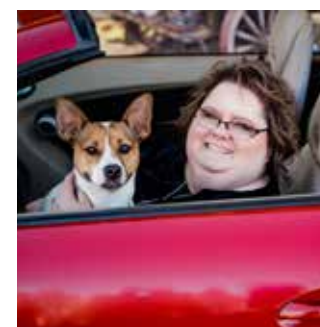
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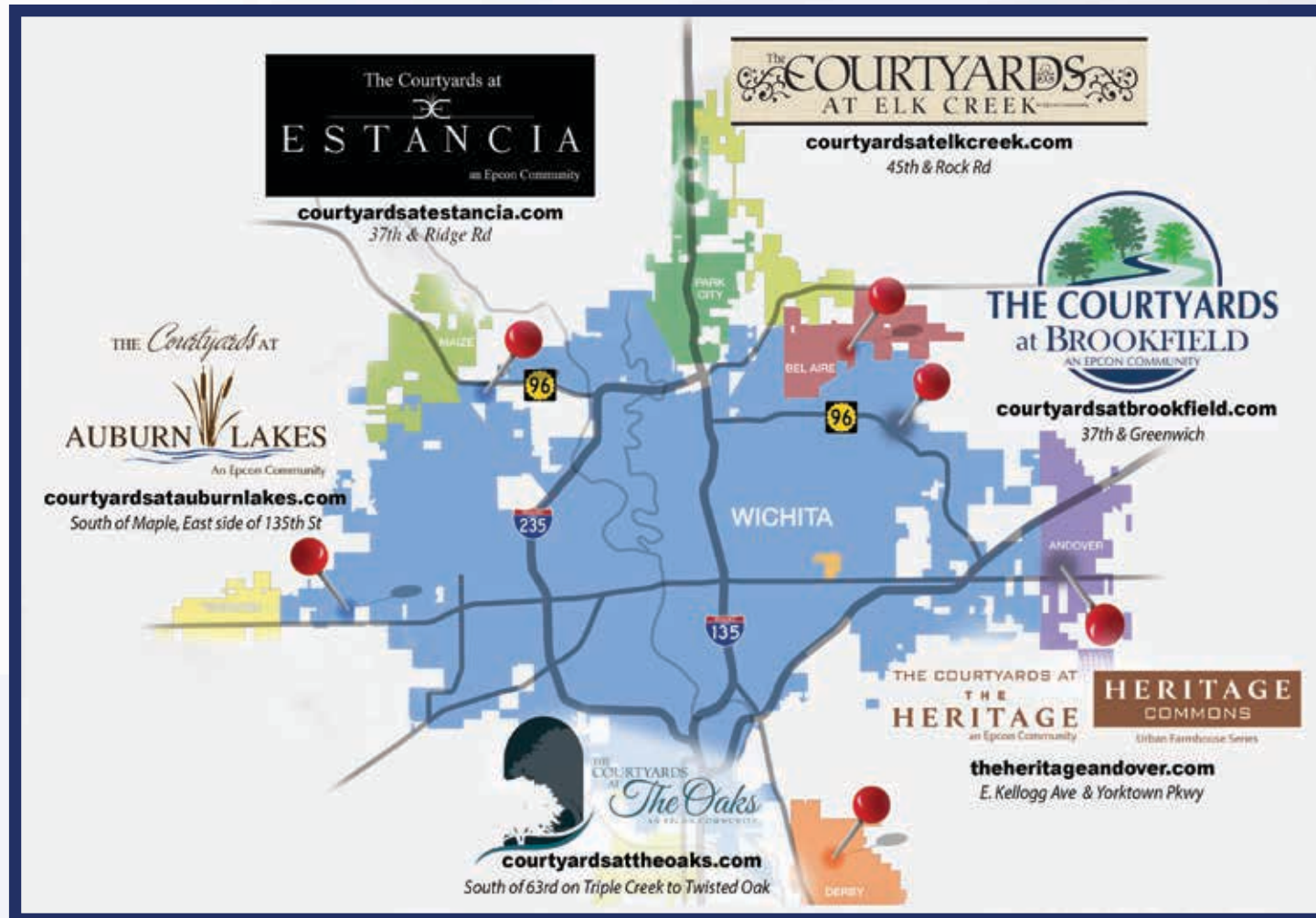
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# paw-blisher's NOTE

By Amelia Lucciarini

Hello, Wichita real estate community. My name is Amelia, and I'm taking over your magazine this month! As you can see, I'm pretty excited about my editorial debut – pawing out my first ever publisher's note.

I must confess, this pet edition has been a lot of fun. I have been overwhelmed with all the responses. Our first-ever pet edition confirms what I've been thinking all along. Us pets are more popular than real estate!

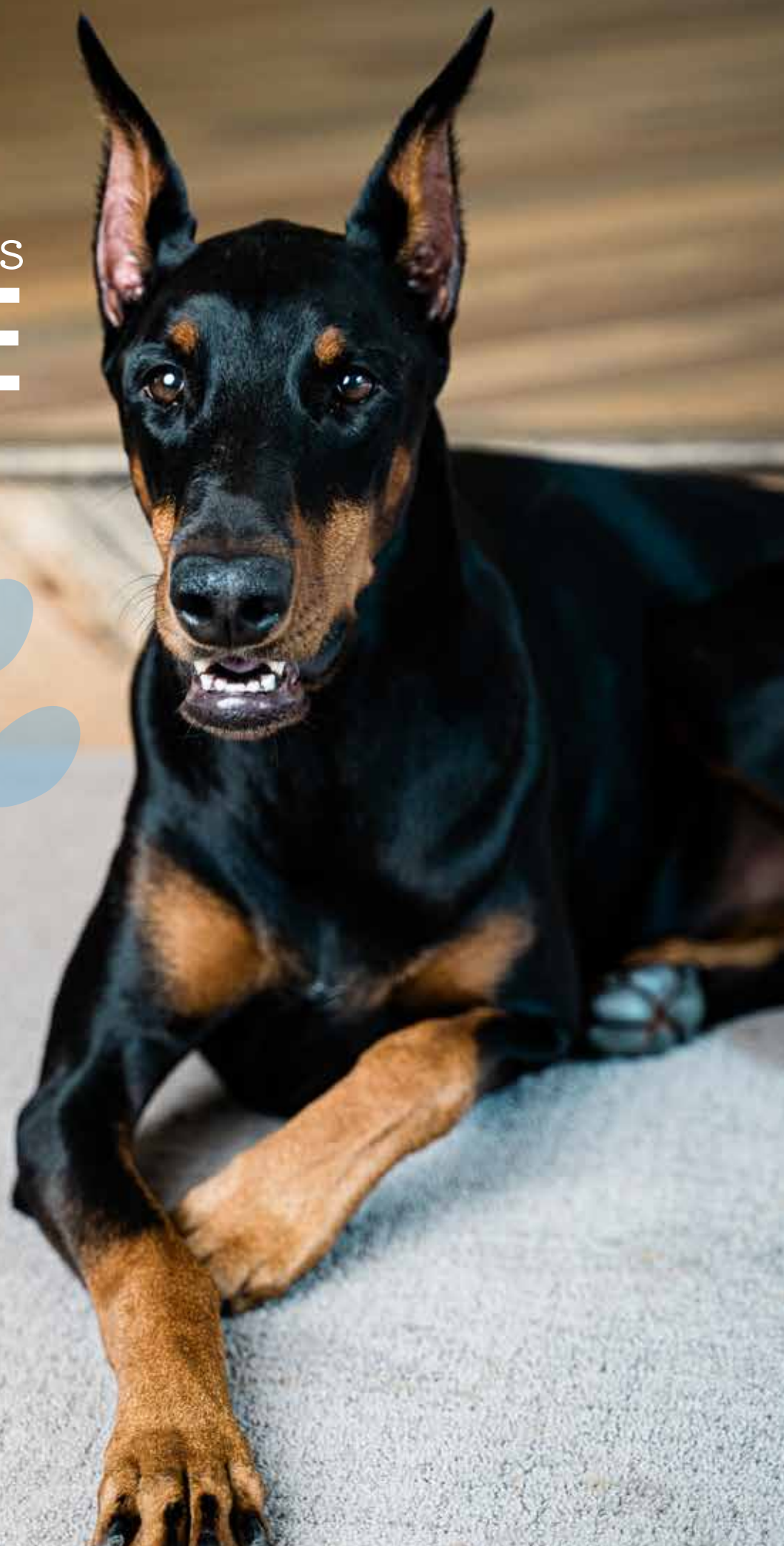
We are just what the doctor ordered – the perfect antidote for this crazy world and for our parents. It's clear our humans love us.

Unlike our current inventory, the submissions were plentiful! In fact, our humans love us so much, we couldn't fit them all into April's publication. So if you don't see your story this month, rest assured, it will be in May's publication. I paw-mise.

I'll have a special announcement in next month's paw-blisher's note ... so be sure to check it out.

Your four-legged friend and Wichita real estate fan,

Amelia the Doberman



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# Mindy Wagner

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In the process, the way all of that happens makes a difference. Clients who feel heard and effectively served are more likely to return for help in the future and make a referral today.

One of those who leads by example is Mindy Wagner.

As a REALTOR® with Coldwell Banker Plaza Real Estate, Mindy is proof positive of the impact a caring presence can make.

“I’m a big believer that your attitude is your own choice. You can choose to be positive. ‘Smiley’ was my maiden name. You can’t grow up with a name like Smiley and not be a happy person,” Mindy laughs. “My mother always said, ‘If you do something, you should make it enjoyable.’ You can make anything fun ...



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**WHEN PEOPLE WORK WITH US, THEY HAVE THIS HUGE LIFE PURCHASE ASSOCIATED WITH YOU. HOPEFULLY, YEARS FROM NOW, WHEN THEY THINK BACK ON THE EXPERIENCE OF GETTING THAT, THEY WILL REMEMBER THAT THE EXPERIENCE WAS EASY, THEY FELT TAKEN CARE OF AND THEY HAD SOME FUN ALONG THE WAY.**

”

▶▶ on the rise

Written by Dave Danielson | Photography by Jennifer Ruggles Photography

...

including buying and selling a house. That's what makes my job so enjoyable. I choose to have fun interactions with my clients."

### LEARNING AND GROWING

As Mindy grew, her family moved a lot, following her father's service as a pilot in the U.S. Air Force.

"After moving from place to place quite a bit, when my dad retired from the service, we moved to Salina. My parents were both from small Kansas towns," she says. "From there, we moved to Wichita when my dad was hired to run an airplane company."

As she grew, Mindy was taught a lot about a dedicated effort in life.

"My parents had extremely high expectations, but it taught me to work hard to achieve big goals," Mindy says.

### FINDING HER PATH

As she came of age, Mindy met and married Tom, and they started their own family.

"When you have your own family, including four kids, it allowed my servant's heart to really flourish," she says.

It's a quality Mindy believes has allowed her to be successful in real estate with my genuine desire to be of service to others.

"I was so fortunate to be able to stay at home with my kids, but as they headed to college, I wanted a fulfilling career to push myself," she recalls. "I remember that my mom had a good friend at Coldwell Banker who had been after me for a long time to do real estate."

So Mindy met with John McKenzie, the owner at Coldwell Banker.

"We really clicked, and then I went to the West office and talked with Sharon West, who was the Broker

in that location at the time," Mindy remembers. "When I talked with Sharon West, I knew I didn't need to talk with anyone else. It means so much to have someone like her with so many years of experience being able to guide and being so happy to share and teach."

### GAINING TRACTION

Nearly nine years ago, Mindy dove into real estate in the West office.

"Our whole West office had so many strong, established agents that no one was threatened by some new person," she says. "It was a great place to show



up and learn something new every day. Those first years were great to have that environment. I'm very grateful to the office and Sharon. I very much consider her to be my mentor. She is a huge part of who I have become."

Mindy got her license and completed four deals her first year. But it didn't take long after that for her to gain forward momentum. She's kept moving in that direction. In fact, in 2020, Mindy recorded \$8.3 million in sales volume. She also is a consistent qualifier for President's Club and Masters Club honors.

The joy Mindy feels for her work is contagious.

"My favorite part about this business is the people ... to be able to help people through a process they do so rarely and help them enjoy the process. It's very fulfilling for me."

### FULFILLING LIFE

Mindy's life is made even richer with her family, including her husband, Tom, and their four children, Mitchell, Nick, Jack, and Katie.

All of their children have been strong athletes. All four have competed at the collegiate level, and the two youngest, Jack and Katie, are current athletes at KU and FHSU.

"We spend a lot of time supporting our kids in their sports. We've been doing that since the time they were little to the current day," she says. "We have great memories from their activities."

Mindy enjoys having the chance to give back in her community. She's active in the Westside branch of Rotary and Aldersgate United Methodist Church.

Those who meet Mindy instantly see the warmth she adds to the world, with her fun, genuine and generous nature.

In all that she does, Mindy strives to give her best — with a smile.

"I often think about the poem from Maya Angelou when she says, 'People will forget the things you do, and people will forget the things you say. But people will never forget how you made them feel,'" Mindy emphasizes. "When people work with us, they have this huge life purchase associated with you. Hopefully, years from now, when they think back on the experience of getting that, they will remember that the experience was easy, they felt taken care of and they had some fun along the way."

Clearly, Mindy Wagner is proof positive of that truth.



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▶▶ partner spotlight

Written by Heather Pluard | Photography by Kelly Remacle Photography

# ROBERTS OVERDOORS

When you work in a field that relies on precision, being trained by a rocket scientist is the next best thing to being one! As the owner of Roberts Overdoors, Chris Mann loves using his electronic education to deliver outstanding service and quality garage-door products to his hometown of Wichita.

“After earning my degree in Electronics Engineering from ITT Technical Institute, I spent six years in testing and mechanical analysis for a large corporate garage-door company in Dallas,” Chris says. “Before that, I grew up in the industry. My parents owned Roberts Overdoors, buying it from Howard Roberts and his wife, Helen, in 1985. My dad passed in 1995, and when my mom was ready to retire, I felt called to come home.”

In 2011, Chris bought Roberts Overdoors and continued to operate a faith-based, family-focused, values-driven business. He kept the name to honor the Roberts, who were like grandparents to him, and the people who have worked there

through the years. “We’ve had an excellent reputation since Roberts Overdoors opened in 1958,” Chris says. “Changing the name never even entered my mind.”

Today, Chris focuses on building relationships with clients, contractors, and REALTORS® by offering top-quality products at every price point and providing prompt reliable service. “My motto is to treat everyone the way you would want your mom treated,” Chris smiles. “Service is our top priority. We measure success by our customers’ reactions to our work.”

With an abundance of five-star reviews, Chris’s business is thriving. Roberts Overdoors typically has a 24-hour turnaround time and is quick to respond to emergencies. “We know people are busy, and calls can’t wait,” Chris says. “I’m a Marine Corp veteran, and I love those times when we really help someone out, like when someone needs to get to work, but their garage door won’t open. Or when we have an arctic blast, and someone’s garage door won’t close. It’s rewarding to solve people’s problems!”

...





“My crew is top-notch, reliable, dependable, and trust-worthy. Most technicians came to me by referral, and all of them take pride in their work.”

... It's also rewarding for Chris to help customers increase their home's curb appeal. "Garage doors are part of your home, and putting in a new one is an easy way to update a house and make it look more high-end," he says. "Customers will see an immediate improvement, and the ROI on garage doors is 98%. If you're selling a house and want to make it pop, you should consider a new garage door. There are many different doors and hardware styles to choose from, with grey trending as the hot new color. Driftwood is also popular, and Wi-Fi capabilities are pretty standard now. The options will blow you away these days."

So will the team at Roberts Overdoors! "I don't hire just anyone to work with me," Chris says. "My crew is top-notch, reliable, dependable, and trust-worthy. Most technicians came to me by referral, and

all of them take pride in their work. Nothing makes us happier than when a client calls or writes us to thank our crew for doing a phenomenal job."

The crew includes Chris's wife, Tina Mann, whom he met at a Christian Business League networking event and married five years ago. "We have a wonderful blended family with five kids and four grandchildren," Chris says. "This truly is a family-run business. My stepdaughter takes care of the books and the front office, and my mom still likes to answer the phones when she comes in to visit. I have to remind her to stop working! While running Roberts Overdoors isn't exactly rocket science, we all take pride in continuing the tradition of excellence that Howard and Helen Roberts established more than 63 years ago. I am very blessed."



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# Tiffany WELLS

A SMALL-TOWN GIRL AT HEART

“Berkshire Hathaway HomeServices has so many resources, services, and training programs *it's incredible.*”

▶▶ top producer

Written by **Heather Pluard**

Photography by **Jennifer Ruggles Photography**



One of Builder Craig Sharp's many elevations to choose from at Summerchase.





*A small-town girl at heart, REALTOR® Tiffany Wells took the opportunity to join a big-name company in 2019. Long recognized as the Derby-area expert, Tiffany had personal sales of \$24 million and team sales of over \$30 million last year, selling over 150 homes. Driven by competition and the desire to help people, this former school teacher expanded her professional horizons while keeping her focus on her hometown.*

“I love Derby,” Tiffany says. “It’s a great community and a Friday-night-football kind of town. One of my favorite things to do is co-opt with other agents who have clients buying here and help them find the perfect home. People know they can call me for off-market listings or any other Derby-related questions.”

Raised in Derby, Tiffany graduated from Kansas State and taught special education for two years. After taking time off to raise children, she turned to a career that allowed more flexibility and one which she already knew well. She teamed up with her father and joined his real estate firm, Estates Unlimited.

“I’d worked at his company throughout high school, cleaning and answering phones, and real estate always fascinated me,” Tiffany says. “When I became a full-time REALTOR®, I was busy from day one. I thought about buying the business from him when he retired a few years later, but I couldn’t manage an office and continue to do the amount of real estate I was doing. I enjoy the front end of sales, working with clients, and being with people instead of paperwork.”

Staying with Estates Unlimited under new ownership, Tiffany enjoyed a remarkable career there until it closed in 2017. “It took them closing to make



me leave,” she smiles. “I spent the next two years at another brokerage, then, in 2019, I took the opportunity to be the cornerstone for Berkshire Hathaway HomeServices in Derby. I like being the Derby expert, and I’ve never tried being more than that. I’m lucky to do the majority of my business in such a great community.”

While being the area expert, Tiffany is growing exponentially. After joining Berkshire Hathaway HomeServices PenFed, she built a team and expanded its reach to surrounding communities, including Wichita. Together, they closed on well over 100 homes and had a combined \$30.5 million in sales.

“We all work everywhere, but each of us has a niche,” Tiffany explains. Amber Hendrix, Christina Splane, and I are co-marketing the final phase of Summerchase at The Oaks Golf Course. It’s the last opportunity for new construction on a premier golf course in Derby, and it’s gorgeous.

Eric Gilbert of Artistic Homes and Matt Mills of A&E Homes are the developers and have introduced some cool, innovative, mid-century-modern homes. It isn’t your typical Midwestern subdivision! We love how Summerchase is attracting families and retirees from all over.”

Other team members include Luke Fanello, who specializes in commercial real estate; McKenna Wells, Tiffany’s daughter, and a third-generation REALTOR®; and Catherine Heidel, the team’s newest agent and a long-time friend of Tiffany’s. Jackie Penaloza is their team assistant who is also a licensed REALTOR®. “We’re all friends, and we help each other,” Tiffany says. “All of us have families and lives beyond real estate.”

Tiffany’s family includes her husband, Brian, and their three children, McKenna Wells (26), Gage (24), and Bryce (18). “We love going to the lake, boating, and floating,” Tiffany says. “I’m also a gardener and a koi fish enthusiast. I have a giant pond in my backyard where I like to start or end my days. It’s my sanctuary. You have to work hard in this business, and I didn’t become successful overnight. I’m thankful for a loving and understanding husband who allows me to work around the clock and on vacation. I reached where I am today by putting my business first for many years.”

Joining Berkshire Hathaway HomeServices also helped. “A big name company attracts more listings, and clients see the benefits of exceptional marketing,” Tiffany says. “Berkshire Hathaway HomeServices has so many resources, services, and training programs it’s incredible. I combine their programs with one-on-one training for new agents, letting them shadow me and ask questions. The real world is always the best classroom. I want my agents to enjoy what they do and find ways to give back when they can. I was recently selected to join the newly formed Community Board for Rock Regional Hospital, and I’m excited to serve Derby in this new capacity. Everything you want in a community is right here. It’s such a good place to live!”



“

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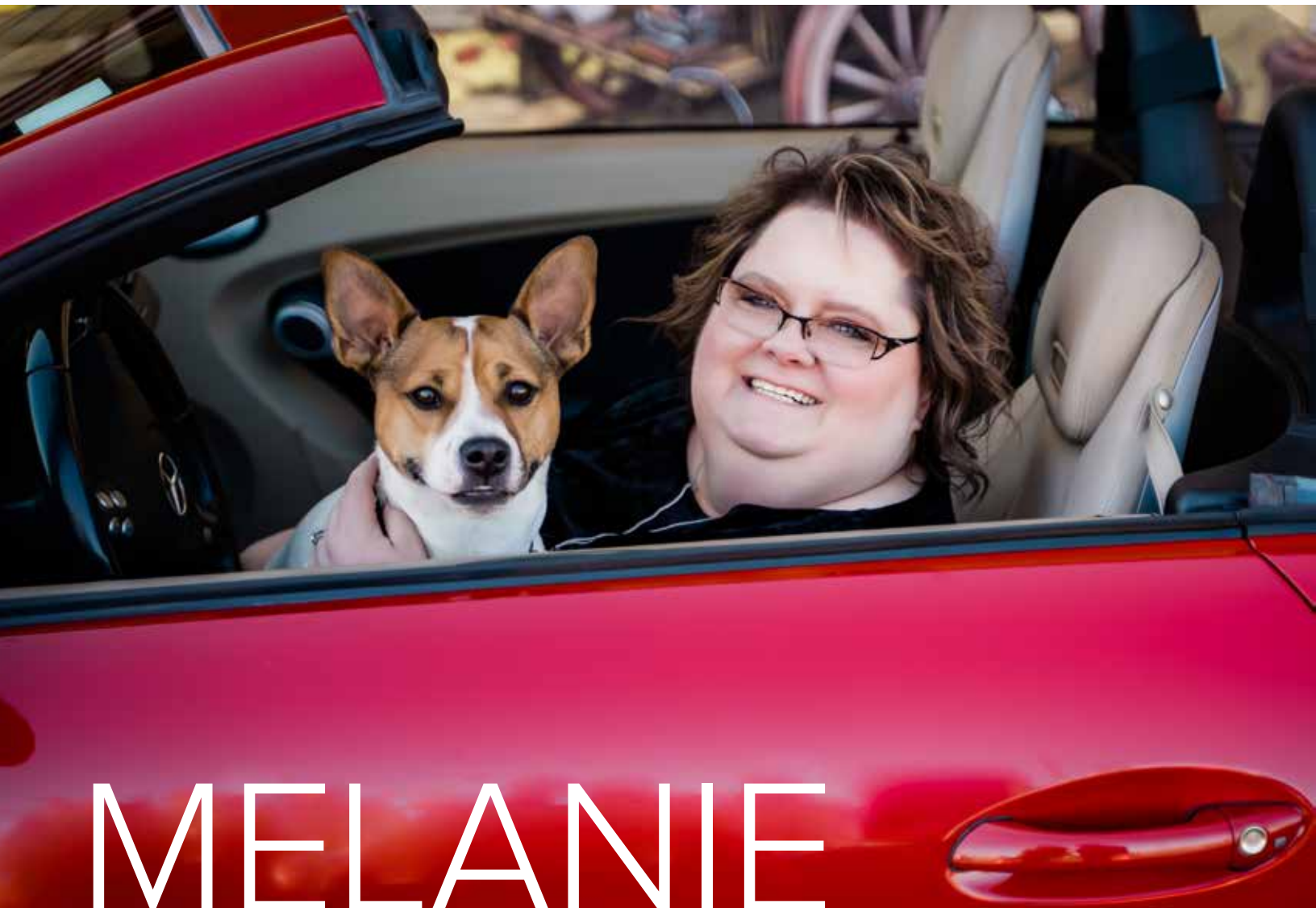
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# MELANIE COLLINS

▶▶ celebrating leaders  
Written by **Dave Danielson**  
Photography by **Jennifer Ruggles Photography**

## *Strength and Perspective*

**Our time on earth can be a delicate balance ... being dedicated to what we do without being obsessed ... committing enough time to our work without work taking our lives.**

One of those who knows about that balance is Melanie Collins.

### **Finding Her Way**

As broker/owner with Collins & Associates Real Estate Professionals, Melanie is a powerful example of strength and perspective in life.

“I was so busy building my business that I started losing that balance,” Melanie remembers.

A tireless pursuit of perfection and a health battle would prove instrumental in restoring that sense of balance in Melanie’s world.

“I got into the workforce in ‘traditional’ roles, including credit analyzing, running a department at the county, and so on,” she recalls. “All of the jobs were okay, but in time, I got downsized, outsourced, laid off, and I got tired of all that. I wanted to put ...

•••

my success into my own hands, so I decided to get my real estate license, and that my success would be my own.”

So in 2005, that’s what she did.

“My goal was to have my own brokerage at some point. I started out in 2005 with a discount brokerage when the market was booming,” she says.

In the process, she finished a couple of deals shy of earning Rookie of the Year honors. Since then, she’s consistently finished each year among the top 10 percent of agents, as well as being a perennial President’s Club member.

Over the next several years, Melanie worked as an associate broker at a couple of franchises but left after they began feeling too corporate. In 2015, she started her own.

#### **Rising Above**

That’s when her life reached a crucial crossroads.

“I was diagnosed with non-Hodgkin’s lymphoma and had to start aggressive chemotherapy. It was detected in late 2015 so most of 2016 was the fight for my life and overcome cancer. I have been in remission since,” she explains. “We are finally getting back where we are building the company and have 10 agents. We’d like to keep that going.”

Melanie battled the illness and won. Her victory also helped her regain perspective.

“When you get to a point where you think you might die at a young age, you look at things differently,” Melanie emphasizes. “The cancer was a big factor in my mind going forward. I learned from that. Now I believe in striving for excellence — not perfection. I have to constantly remind myself of not needing to be perfect. At the same time, I place my emphasis on making memories and not just money.”

#### **Treasured Time with Family**

Family is central to Melanie’s world, including her husband, Mitchell, and children, Chris, Anthony, Amberle, and Allison.

“

For me, it means you’re running an honest business and putting God first. When you do that, God provides and the business comes. God is the ultimate one that matters.”

”

“I remind people that God will provide for you if you let Him. I was a single REALTOR® running everything by myself for a long time. With Mitchell, I finally found a guy who could put up with my schedule. He is amazing.”

In her free time, Melanie loves to travel. In fact, she and Mitchell recently bought a camper they plan on using to explore. She also has a 400-piece doll collection, including porcelain dolls, Betty Boop dolls, and others that have their own room at their house.

Melanie also has a heart for giving back, doing fundraisers for Victory in the Valley, an organization that supports people in their fight against cancer.

“They give you wigs and everything you need for chemotherapy, including emotional support,” she says. “It is really an amazing thing they do.”

She also supports the efforts of the Women’s Crisis Center and adopts families at Thanksgiving. She is also a huge dog lover. She and Mitchell have three today, including Chip, Maddie, and Gage.

As Melanie continues to build her business, she does so today with a direct definition of success.

“For me, it means you’re running an honest business and putting God first,” she says. “When you do that, God provides and the business comes. God is the ultimate one that matters.”

That’s true strength and perspective for life.



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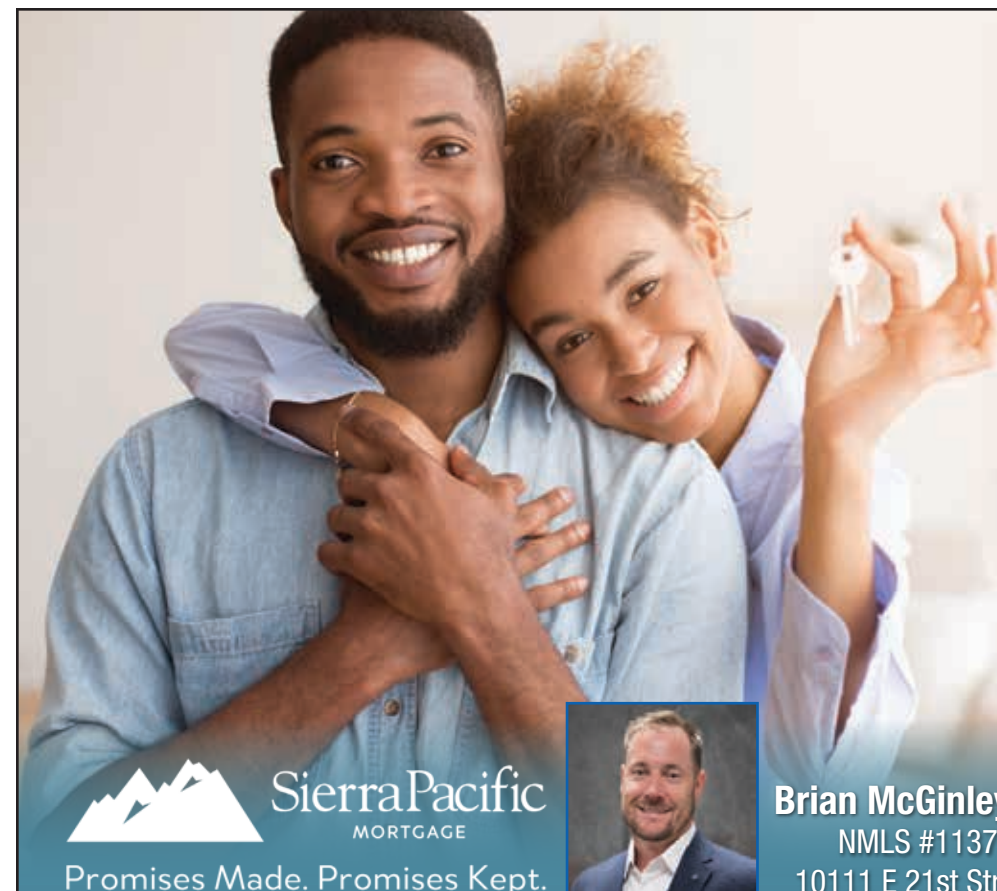


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# SPRING CLEANING WITH CLEAN RITE

DON'T FORGET ABOUT THE EXTERIOR



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Tips from Jason Leger with Clean Rite Property Services

Many researchers trace the origin of spring cleaning to the ancient Persian New Year celebration, which translates to "shaking the house." Others link the tradition to preparations for the celebration of Passover or Easter. In North America and Northern Europe, spring cleaning is said to be a derivative of climate. March and April are traditionally the best time for dusting because the temperatures become warm enough to open windows, but still cool enough to prevent insect intrusion. Most modern spring-cleaning checklists focus on the interior with little or no consideration to the exterior. However, exterior cleaning can help prevent costly repairs and improve curb appeal.

The most common exterior surface that can be damaged by winter is concrete or brick porches, walkways, driveways, and garages. A good deal of homeowners apply salt to their porches and sidewalks during the winter to prevent slipping on ice. Even if you don't directly apply salt to your concrete, it is often tracked into the driveway and/or garage by our vehicles from driving on treated roadways. Unfortunately, when surface

degradation is observed, it's already too late. The best way to prevent damage to these surfaces is to thoroughly wash them in the spring. In addition, it is important to wash out expansion joints, as they can fill with dirt and start to grow unwanted vegetation.

Another common exterior issue in our region is the growth of mold and algae. This is frequently most prevalent in north-facing or shaded areas. There are generally two approaches to dealing with this unwanted patina. Either with or without the use of chemicals. The most common chemicals used are algacides and chlorine-based chemicals such as bleach. Although effective, these chemicals can cause serious health concerns, damage surfaces (especially when painted), and harm nearby plant life. When chemicals are not used, cleaners rely on heat and/or pressure, depending upon the surface requirements. However, too much heat or too much pressure can also damage or scar the surface. Consequently, it is important to make sure the person or company performing the cleaning has experience.

There is no harm in getting a few quotes, because most cleaning companies offer free estimates. The biggest challenge with this process is our nature to go with the lowest price. We have all heard the sayings like "you get what you pay for." This affords a great opportunity to ask about process, experience, equipment, and if appropriate insurance requirements are present.

Streets are also frequently disregarded in the exterior spring-cleaning process because the governing city is usually responsible for street sweeping, with the exception of gated communities. However, this is routinely done once a year or at the discretion of the city. It is becoming more and more common for homeowner associations to hire a private street sweeping company to perform the cleaning as needed, which often takes place in the spring.



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# Breanne Morris

LIFE-CHANGING PURSUIT

►► niche agent

Written by Dave Danielson  
Photography by  
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“I’m straightforward and honest. I don’t sell a house to sell a house. This is about someone’s future.”



Each of us is motivated by different aspects of what we do. One of those that tend to lead the way among REALTORS® is the opportunity to make a real, lasting impact.

That’s a quality that describes Breanne Morris perfectly.

As a REALTOR® and Team Leader of The Morris Group with Keller Williams Signature Partners, Breanne is on a true life-changing pursuit on behalf of those she serves.

“I love playing a part in changing people’s lives through helping them reach their real-estate goals,” Breanne emphasizes with a smile.

## Making Gains with Property Management

Breanne calls her big break in life when she entered the world of property management in 2001.

“I started as a leasing agent with Midwest Diversified Properties, then became assistant manager and then manager. I did that until 2011 when I took a promotion to be a Regional Manager in the Greater St. Louis area. There, I oversaw 1,600 units, and about 70 employees.”

After about a year in St. Louis, it didn’t take long for Breanne’s homesickness to translate into action. She moved back to Wichita, where she was hired as a District Manager for another property management company that handled commercial, HOA, and multi-family real estate.

In time, she was ready for a change.

“In 2014, I was working 16-hour days with a large portfolio that was spread out. I had amazing clients. But I was working so hard that there wasn’t enough of me to do the job. I didn’t want to tarnish my reputation or make people unhappy, so I shifted gears and got my real estate license,” she remembers. “I had no clients lined up, and a lot of family members wondered what I was doing.”

Breanne pushed ahead, and through the past seven years, she has built a true reputation for results. In fact, through time, she has amassed over \$20.6 million in sales volume, including \$5.7 million in 2020.



...

### Family Foundations

Away from work, Breanne treasures time with her husband, Garrett, and their children, 24-year-old twins Ayana and Ashley, 8-year-old Aubrey, and 3-year-old Kennedy.

She remembers the obstacles that were met and conquered along the way.

“I gave birth to my 24-year-old twins when I was 16 years old. They were born three months early, and they both weighed just over 2 pounds,” she recalls. “They had a 10-week stay in the hospital before they were strong enough to come home. Ayana was diagnosed with Cerebral Palsy at the age of 2 and required a lot of extra care. Those twin girls are what taught me that every challenge we face in life can either make us or break us. Sometimes the road less traveled feels dark and lonely, but it’s often the road that leads us right where we are meant to be.”

In her free time, Breanne enjoys getting together with family, reading a good book, exercising and spending time at Grand Lake, Oklahoma.

Breanne also does what she can to support the local community, with a passion for giving locally. Some favorite organizations she supports include the American Red Cross, the MS Foundation, and St. Jude Children’s Hospital.

### Sharing Her Gifts

When you talk with Breanne, it’s easy to see the qualities that drive her success ... traits like honesty, loyalty, and integrity. In turn, she has an outspoken nature.

“I’m straightforward and honest. I don’t sell a house to sell a house,” she says. “This is about someone’s future. I hope people see that. The last three



years have been all referral-based, so I hope people see that.”

As she considers her own career, Breanne shares her views on gaining success in the industry with the next generation of real estate agents.

“In real estate, you’ve got to be your biggest cheerleader. When I started, I just kept telling myself, ‘I can do this.

Failure isn’t an option.’ I did everything I could to stay in front of people. I gave people time and attention and built relationships. In turn, they referred me to others they knew,” Breanne explains.

Through her passionate drive, Breanne continues to affect people today ... with her life-changing pursuit.



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# PETS

of Wichita Real Estate

## CHANCE

Kris Schumacher | eXp Realty

Chance is a 4-year-old Blue Nose Pitbull; the word "pitbull" alone scares people, but let me tell you, this is one the sweetest, kindest, most cuddling dogs there could ever possibly be! He's an absolute baby!



## SNYDER BEAR

Amanda Levin | KW Signature Partners

Our sweet Snyder Bear brings so much warmth and unconditional LOVE to our HOME! He not only looks and feels like a teddy bear, but he snuggles for hours like one too! He is a Goldendoodle and has all the fun-loving, easy-going attitude of a Golden Retriever and sassy (and a little crazy of the smarts) of a poodle! Our world is better because of our Snyder Bear!



## BELLE

Chris Greene | KW Signature Partners

Our dog, Belle, is the sweetest dog ever. Arriving home after a long day of work, she could not be more excited to see her family! She shows love to everyone and every dog she meets! We are so lucky to have our sweet Belle!



## ELLIE & ANDY

Tracy Bodley | KW Hometown Partners

Ellie is my 6-year-old Havanese. She is my prissy little girl. She doesn't want to get her feet wet, and she's a picky eater, but she loves to cuddle. Andy is my 11-week-old puppy. He's energetic and sweet! Oh, and as cute as can be!



## HARRY & GINNY

Michelle Leeper | J.P. Weigand & Sons

I have two Yorkers that we dearly love! Harry and Ginny are 1 and a half years old, and love to run and play. They enjoy riding in the car, going to Petco, traveling, jet skiing, and especially camping.

## BEN, KODA, KANE & GYPSY & IGGY

Connie Butler | KW Signature Partners

I have a total of five! Three dogs ... starting with Ben, a 13-year-old Corgi on hospice and still going strong! Two-and-a-half-year-old Golden Chow, Koda, was rescued and adopted from Heart Spring Animal Advocates and a 1-year-old Rottweiler, Kane. I also have a horse, Gypsy. She was also a type of rescue. She needed home, and we took her in. She is approximately 13 years old. Then we have Iggy. A 5-year-old pig. Yes, a pig! The first three years she lived in the house and now lives at the barn with Gypsy.



# DODGER

Christy Needles | Berkshire Hathaway

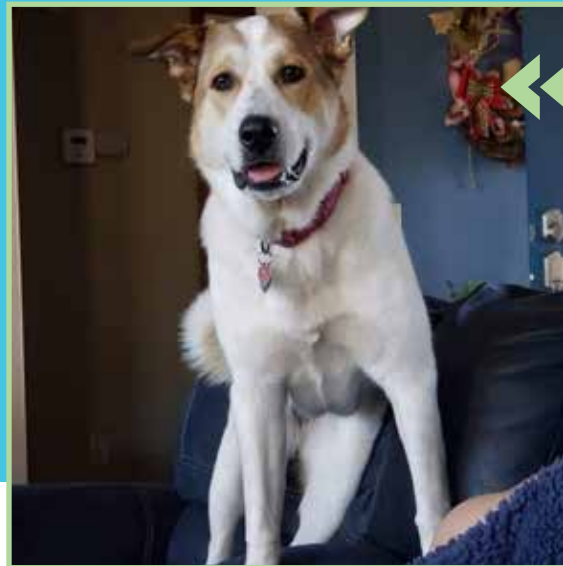
Hi, I'm Dodger, and I am the newest member of the Needles Team. I love hanging with my friend Rolo (he is a Jack Russell and Yorkie), and I am Goldendoodle. My daddy named me because my team won the World Series, and we are a winning team. We wish you all a great 2021!



# BELLA LOU

Nancy Jo Statton  
KW Hometown Partners

Bella Lou has brought our household so much happiness. She is great; she sits right at my feet while working. She has so much personality it is almost impossible to tell her NO. She gets by with so much by just looking at you with those eyes. Bella Lou is a charmer and loves everyone.



# ANDY

Sharon McCoy | Better Homes & Gardens Real Estate Alliance

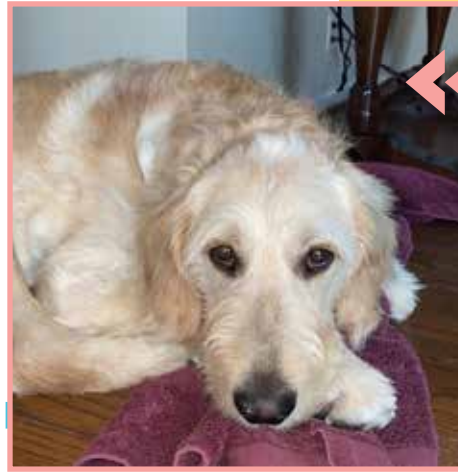
Our Morky, Andy, is 7 years old and spends his free time begging for treats and chasing squirrels like a stud. Perhaps his biggest nemesis, along with our biggest amusement, is watching him try to walk in his snow boots. Andy has brought immeasurable joy to our family and is irreplaceable to us!



# FRANKIE, TEDDY & IZZY

Haley Fahnestock | J.P. Weigand & Sons

Frankie, Teddy, and new addition ... Izzy the cat! Impossible to get them all in one photo because we're all having too much fun. Frankie came from the KS Humane Society in July 2018, Teddy was from the Alzheimer's Gala in 2019, and Izzy was adopted from the Humane Society in December 2020. Together they make the perfect little pack!



# BEAU

Jason Jabara | Jabara's Carpet Outlet

Beau is a recent addition to the family. We got him at 10 weeks and 25 pounds on my daughter's 16th birthday. His birthday is July 8, which coincides with my late father's birthday, so it was meant to be. Now at 7 months old and 75 pounds, our Goldendoodle, Beau, is part of the family, and I'm not sure what we did before we had him? Happy, inquisitive, playful - he's our big boy!



# ASPEN

Pam Hesse | J.P. Weigand & Sons

Our Golden Retriever, Aspen, is a "red" Golden. She's feisty, hairy as all get out, and loves to hang with our family - like at our feet, bedside, couch, and especially the dinner table! She gets most excited about her daily walks with doggy pals, Owen, Phog and Mabel. How do I know this? Every morning she brings me one of my walking shoes or boots - never my fancy shoes! Visits from Uncle Tom are exciting as he always has treats in his pockets. When asked, "Where is Uncle Tom?" she runs for the front door with her entire hind end wagging, which we call "shakey butt." She's got some tricks up her sleeve too. She can sit, high five, die on a "bang" command, lie down, roll over and turn around. We've had other Golden's and just love this breed, as they are loyal, tolerant, friendly, and super gentle, which was important when our kids were toddlers. I tolerate my hairy house because of our love for the breed. Pets definitely hold special places in our hearts!



# MURPHY, ARYE & RILEY

Laurie Ungles | KW Hometown Partners

I have three fur babies, Murphy, Arye, Riley. Murphy is a pit/lab mix, Arye is Stratford Terrier, Riley is an Irish Setter. Riley is the baby of the family. They are my kids, and I love them very much. We live on 10 acres, so there's lots of room to play in the fenced backyard. My husband takes them all out beyond the fence every morning; that is a treat to them.



## LILY

**Alena Sellers | J.P. Weigand & Sons**

Lily has always been one to be the center of attention, loved by everyone. She is a 5-year-old, 5-pound Maltese. She does escape from time to time, so we often get selfies with our neighbors and Lily. She always is up for dress-up or running around with the kids.



## MURPHY

**Ryan Phelps | Phelps Tax & Financial Services Inc.**

If asked to choose one word to describe Murphy, it would be loyal. He's a 12-year-old Doberman who loves his people more than anything. He's smart, obedient, and knows no strangers, especially when it comes to getting pets. He has two Doberman siblings, Callie and Finley, who follow his lead and know that he's the boss. His two favorite activities are playing fetch and cuddling with his humans under blankets. Murphy's the best dog anyone could ask for.



## KARMA

**Larissa Elliott | KW Hometown Partners**

Karma, my 16-pound barn kitten, was plucked from a pole 6 feet off the ground nine years ago. She is very vocal and yells at me all the time; I can only assume she's complaining, as she drones on forever. Her hobbies include snoring while napping, chewing on all plants (fake ones included), hanging out on top of the kitchen cabinets, and hiding under the ottoman to swat at people, as she only likes me. She is very lovey and head-butts me when she wants attention, even if I'm sleeping. She is my spirit animal, and I love her more than any human should.



## MAY & JUNE

**Steve Farmer | U.S. Bank**

May and June are two of my best registered Hereford seed-stock cows.

## MOOSE

**Keely Hillard | KW Signature Partners**

Meet, Moose! He is the Homes by Keely "Sign Guy." He enjoys car rides when we have to go for a coffee run, show a home, place yard signs, meet with contractors for repairs or run an errand! When he isn't selling real estate, he loves to watch ESPN, chase rabbits, and hide bones. You can often find his face plastered all over our social media to bring a smile to everyone's face.



## MIA

**Breanna Hottovy | BHHS PenFed**

Meet Mia, the most lovable little pup around! This miniature dappled dachshund was a Christmas gift to my daughter but quickly became loved by everyone in our family! She's my little assistant too, keeping my feet warm on work-from-home days! I was never much of a dog person, but Mia won me over for sure!



## DELILAH

**Eric Litwiler | MMA**

I was there the moment that Delilah was born, and she has an amazing personality. She is my fourth generation of hog born at Erill Karily Farms in Newton, KS, with a loving and protective motherly instinct of her babies, always keeping a watchful eye on me when I go into her pen. She respects my authority, while I respect that her power could do me significant bodily injury in a matter of seconds if I ever misuse that authority.



## RIDDICK

**Adam Dreher | Adler Grey Videography**

Riddick, the ridiculously loyal and loving dog, and our herd of babied barn cats.

# SMOKEY BEAR

Christina Houston | Golden Inc

When we bought our little country homestead in 2009, it came with quite a unique housewarming gift: a feral cat who wanted nothing to do with us. It took a good two and a half years for her to finally trust us. From that point on, she became the official greeter, never failing to meet us in the drive to welcome us home each day. She was always up for coffee time and snuggles. And especially loved her morning Reddi Whip. In her prime, she was quite the mouser – barn cat extraordinaire – making sure any other cats who showed up knew that she was the queen. We had to say our goodbyes recently, and while it broke our hearts, we will always cherish the special gift that she was. Our sweet Smokey Bear.



# MOXY

Shasta Horn | KW Hometown Partners

Moxy is a 4-year-old Maine Coon cat! He is around 36 pounds and really long! He has a LESS-than-stellar personality, but he sure is beautiful!

# RAPHAEL

John Maida | L'image

This is Raphael, a 3-and-a-half-year-old Husky/Pitbull mix. He thinks he is royalty and owns where he happens to be. He loves the outdoors (especially snow) and playtime. He is very vocal and will tell you, then show you, what it is that he wants. This catches people's attention, along with his dashing looks. He is a bundle of energy several times a day and pretty chill in between. He definitely has the best of both breeds, as he is incredibly intelligent and very strong. Raphael appears to have a sense of humor by how he expresses himself and his stubborn personality. He goes everywhere we go, including work, and ensures that we are on our toes. By the end of the day, he relaxes, preferably with a pillow under his head, knowing that he is a prince.



# THEO & FRANKIE

Nikki Chippeaux | PB Realty

I have two shih-poo (shih tzu/poodle mix) dogs, both boys, age 4. Their names are Theo and Frankie. They were Christmas gifts for my kids. My daughter has really bad allergies when it comes to pets, but they have been the perfect fit. They're full of personality and love everyone they meet. They enjoy walks, going for car rides, playing fetch, cuddling with everyone, and getting belly rubs. I'm not sure what I did for entertainment before them.



# VINCENT & SEBASTIAN

Tiffany Webb | Berkshire Hathaway HomeServices PenFed

Vincent is our 2-and-a-half-year-old blue harlequin Great Dane. He is very protective of his family, super sweet, and loves to cuddle. Sebastian is our 1-year-old Siberian husky. His eyes will melt your heart. He loves to play and give kisses. He sounds like an old man when he howls.



# RUSTY

Stephanie Carlson | J.P. Weigand & Sons

Rusty is a 10-pound wiener dog that thinks he's a 75-pound German Shepherd! He has quite a bark, but no bite. He wants all of your attention, and he is always in the middle of your lap. Yes, he's spoiled rotten!



# BUTTERCUP

Nicole Hagar | Ict FreshNest

My furr daughter's name is Buttercup. I've had Buttercup since she was 8 weeks old and is now about a year old in human years! Buttercup is vegetarian (very odd, I know!) and only eats liquid treats. Buttercup loves being outside! She had been leash trained for her outside time. She loves whip cream and will stand next to the refrigerator to let me know that's what she wants. Buttercup also loves to wake me up at 4:00 am every morning by jumping from pillow to pillow over my face and scratching underneath my bed. Despite the downfalls in having a cat, I love her as much as I love my son.



## SLICK

Shay Rhodes | KW Signature Partners

As I say to everyone ... we adopted Slick and Slick adopted us. He is a happy, loving, fun, and very loyal 3-year-old German Short Hair Pointer. He loves everyone and yet lets me know when someone is in his yard that he doesn't think should be there. He catches on quickly and wants to please his owners. As I like to say, "My dog is spoiled because I am well trained."

## ANABELLE ELISE, BIANCA ELIZABETH, CHANEL ELOUISE & AUGUSTUS LEO

Stephanie McCurdy  
KW Hometown Partners

We have the most amazing pack of pups; Anabelle Elise and Bianca Elizabeth are 12-year-old Italian Greyhounds. Chanel Elouise is a 6-year-old Chihuahua. Last but not least, our tiny tot, 2-year-old Chihuahua, Augustus Leo. There is never a dull moment with these four.



## PIPER

Pam Flescher  
J.P. Weigand & Sons

We got little Piper just before Christmas! She is a 4-month-old Golden Retriever. She has become the spoiled youngest child!

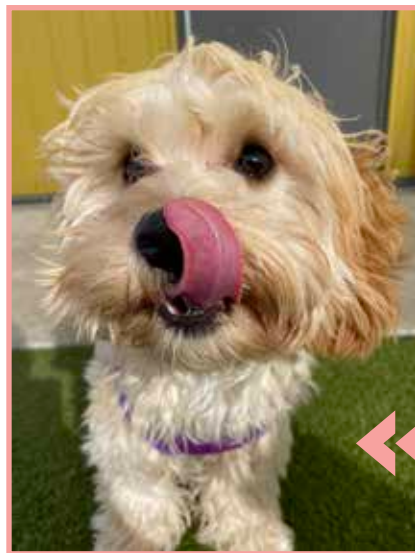


## LOLA

Breanne Branine | Graham Realtors

Lola is the epitome of a woman's best friend. She has been obsessively by my side since I was 21 years old. I always wanted a very snuggly dog, and I sure got that. She always squeezes into the smallest spaces to make sure she is as close to you as possible - the more blankets, the better. She's quite the snorer and a very lazy coworker when I get the chance to work from home. Over the years, Lola has decided that she is just a bit too chunky to go for a walk. She likes to be carried on the walk instead. She is still obsessed with her ball and brings a plush toy to bed with her every night. This almost 13-year-old girl is down to about eight teeth. Her tongue hangs out to the right side of her mouth to round out the cutest face only a mother could love. No matter what, she is always there to greet me at the door when I get home with squeals and squeaks. It's a requirement that I pick her up immediately as she just can't bear that I have been gone all day. My Lola bear is the best around.

## MISS LOLA BELLE



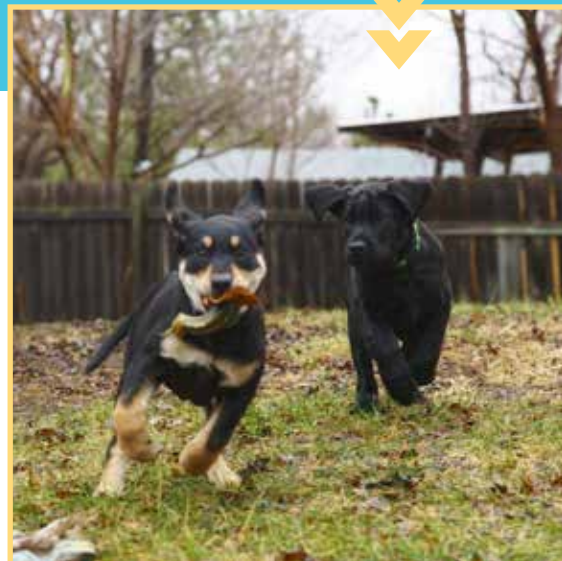
Stephanie Gaskill Jakub  
J.P. Weigand & Sons

My fur baby, Miss Lola Belle, has a personality all of her own! She is a strong little lady all (12 pounds of her), with a spunky personality that has an independent streak to go with it. She can go from hot-mess express to sleeping in the blink of an eye and never turns down a good puppachinno. She lights up a room with love and attention, and truly is the best office partner I could ever have. She truly brings so much joy... I can't imagine life without her.

## CALI & GUS

Ann Seybert | Radical Bubbles

Cali + Gus. Brother-and-sister duo, even though they don't quite look it. They've been inseparable since day one. Notable hobbies include: eating (anything), chasing (usually each other), and napping on mom and dad's bed. One of their favorite places is the new Radical Bubbles warehouse because running up and down the loft stairs never seems to get old.



## FINNY & GHOST

Sunni Goentzel | J.P. Weigand & Sons

Finny (pug) is the perfect companion and daily dose of love. She thinks she's a cat. We adopted Ghost — the actual cat — as a kitten, and she immediately took him in and began mothering him.





# ANNA

Candace Kunkel | On The Move

We have Anna; she is so sweet and kind. We adopted her when she was 6 months old. She is a schnauzer mixed with something. She hardly ever barks, minds very well, but her major problem is she likes to escape and run. We have lost her a few times. Chugs (my son named him) is a pure schnauzer that is brown and white, which is rare. We also adopted him in Pittsburg, KS. He had been abused pretty badly and weighed 7 pounds. He was about 4 years old. He took a lot of love to fix him. He is now a normal barking territorial dog. We also have an Eceletus parrot named Scarlet that is 23 years old. She only loves mom.



## PETS OF AMANDA REMPE

Amanda Rempe | KW Hometown Partners  
They are part of the family! Bring us energy, always getting into something. The looks they give are so human. It is like they know just what we are thinking and how to love us through joy and tears!



## DEISEL WAYNE

Deisel Sanders | Nikkel and Associates

Diesel Wayne is a boxer/pit mix and is the sweetest, most gentle dog I have ever met. He has been in our lives for about five years since my wife and I rescued him from the Humane Society when he was 3. He is the best big brother to our 9-month-old son who treats him like a jungle gym. He looks intimidating but he is a sweet, laid-back guy who has never met a stranger. His hobbies include sunbathing, napping, and short walks around the neighborhood.

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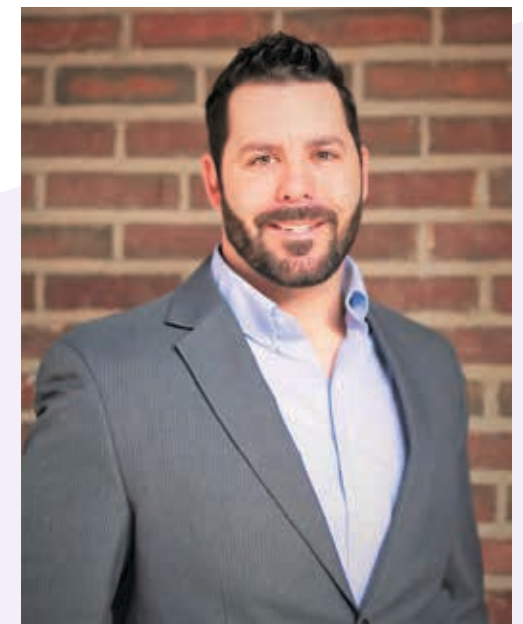
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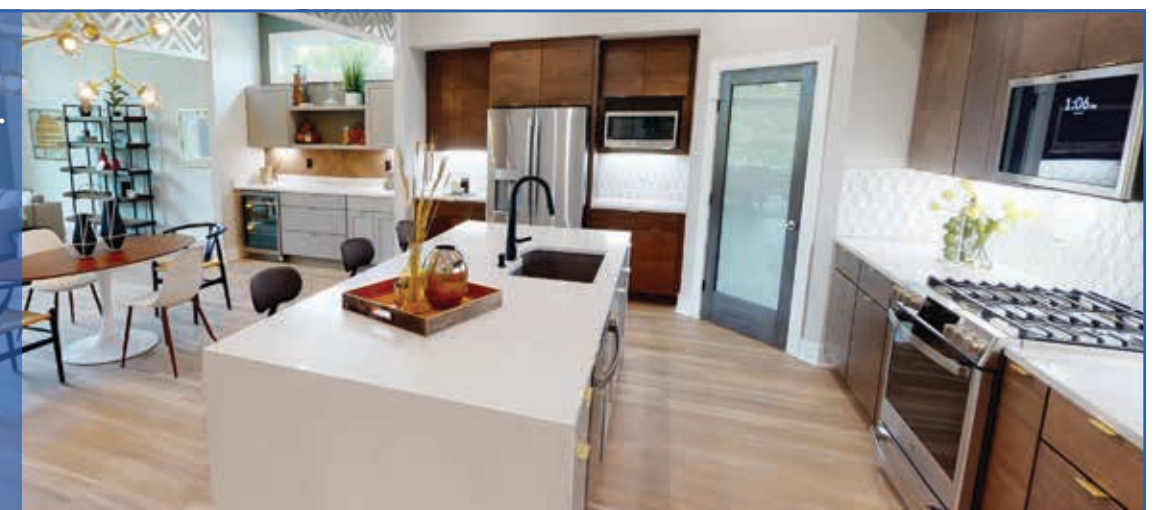
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