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HAPPY ONE-YEAR ANNIVERSARY TO US!

I am full of gratitude for all that has happened since our first publication last September. I have been so fortunate to have the opportunity to meet with hundreds of agents, brokers, and support staff throughout our community.

If you are reading this, THANK YOU for your support; we truly could not have told these incredible stories without you!

And this is just the beginning!

We are busy planning our next private event, scheduled for September 22 from 5-8 pm at 6S Steakhouse. *Be on the lookout for a personal invitation via email and text.*

I want to briefly touch on National REALTOR® Safety Month. There is an endless amount of resources available to agents

through the local association, KAR, and NAR. My wish is that you take just a *few* minutes to remind yourself how to stay safe. NAR offers the *Safety Matters: Safe Business = Smart Business* course free of charge to state and local REALTOR® associations.

Let's take a moment to recognize our newest, trusted business partners, Heartland Credit Union, Total Landscape Services, and ICT Fresh Nest! Remember, these businesses have been recommended by several top agents; they have been vetted to ensure they are the best in their industry and they make this entire platform possible.

Stay safe, stay grateful, and stay kind. I look forward to celebrating your successes together at our upcoming Top Producer Event — mark your calendars for *Tuesday, September 22!*

Your friend, publisher, and fellow REALTOR®,

Samantha Lucciarini

TABLE OF

CONTENTS




10
Top Producer
Nicholas Weathers



16
Rising Star
Jordan Wuest



24
Partner Spotlight
American Family Insurance



30
Celebrating Leaders
DeLaine Lacey



36
Partner Appreciation
Alder Grey Collective



40
Team Spotlight
Sonja Seidl

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Nicholas Weathers

OFFERS A SOUL-BEARING
LOOK INTO HIS REAL
ESTATE “WHY”



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▶▶ top producer

Photos by Jennifer Ruggles Photography

Real estate does not feel like work to Nicholas Weathers. “I get butterflies going into a unique home or floor plan for the first time,” he excitedly tells us.

From his earliest memories, when visiting a family friend, the first thing Nicholas asked for when coming through the front door was “a home tour.” As he got older, Nicholas realized that not everyone had the opportunity to live in their dream home, but they were able to pick how they lived in it—which is what interested him.

Today, every listing appointment starts with, “Can I have a tour?”

Nicholas officially became licensed in November 2016 at age 34. The following year, he sold five homes with a total volume of \$662,000. But, Nicholas had a vision that included so much more. He made a move to pour himself into all educational opportunities—focusing on absorbing every new skill, tactic, and verbiage from each agent he co-oped with, “or whom I

would beg to go to lunch with me,” he laughs.

With his dedication and focus, Nicholas blew through his first year—selling \$8.9 million in 2018. Through a spectacular lender that he worked with, Nicole Kennedy, Nicholas had the opportunity to meet Kandi Jones, who opened up a whole new world of possibilities for him. “She helped me fulfill my childhood dream of having involvement in new home sales and construction,” Nicholas tells us.

With many lessons along the way, in 2019, Nicholas closed on just under \$16 million. “It was that year I learned I couldn’t do everything myself,” he says. Nicholas went on to add Ryan Saylor, another fantastic agent, to ensure that clients exceeded their purchase and sales goals.

“
Real estate isn’t a **career**;
it’s a **lifestyle**.
”



...

“

The **strength** of the **team** is each **individual member**. The **strength** of each member is the **team**.

”

Nicholas tells us that his hard climb from \$662k to nearly \$16 million was traversed with passion, education, a willingness to adapt, and service-minded client relationships. “I also credit the number of wonderful agents who played nice along the way and helped me mature with each transaction,” he notes.

It was during this time that Nicholas’s “why” developed and evolved.

“My first ‘why’ was not to starve to death,” he jokes. “I also wanted to be able to confidently close a transaction on my own, and exceed timelines and listing prices set for sellers.” Susan Tamplin always told Nicholas, “Real estate isn’t a career; it’s a lifestyle.” Nicholas took this to heart, as he says, “I am literally in love with real estate. I would be heartbroken in I didn’t get out of bed every day and jump into this career...I mean lifestyle.”

Nicholas advises and encourages other agents to identify their “why.” “It needs to be big enough that it is going to get you through rough days and past obstacles that take the wind out of your sails,” he explains. “Without a ‘why,’ the TOP PRODUCER level is impossible.”

As Nicholas becomes more involved in the RSCK and MLS committee he serves on, he has found it incredibly rewarding to be an example and voice at the association on behalf of anyone in the real

estate field. “I want agents and clients alike to know that our association is open to diversity and inclusion; success in this business both tangible and intangible is not linked to a certain demographic,” he notes.

From his experience, Nicholas believes agents must maintain an inclusive community that works together for success: “We must deliver value individually as an association so that we remain the nucleus of our clients’ most important purchases and investments—we do not want to be replaced by algorithms or apps.”

Success, for Nicholas, is “ability,” such as encountering a problem or hurdle and being able to say: “I’ve been here before. I have a solution. This is possible,” and problem-solving through it. “I don’t measure success in sales dollars,” he says. “There are hundreds of agents in our association whose names don’t show up for awards, but they are very successful because they have mastered ‘ability.’”

Extending a special “Thank You” to every agent who has ever co-oped with him, Nicholas would also like to recognize all office compliance staff, transaction coordinators, marketing staff assistants, and all the other unsung heroes who support Top Producers. As Phil Jackson once said, “The strength of the team is each individual member. The strength of each member is the team.”



“Without a ‘why,’ the **TOP PRODUCER** level is impossible.”

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From the time Jordan Wuest was 19 until he was 24, he worked as a store manager at Kwik Shop, a grocery store that was then underneath the Kroger company. He knew he wanted to go into real estate when a regular customer of his, a real estate broker, approached him and told him he should get his license.

Jordan obtained his real estate license in 2015 and started working with Newton Realty as a “hobby,” as Jordan describes it. In 2016, he left his job at Kwik Shop and went to work with RedGuard, a division of the LANGE companies. “I started to get a lot of opportunities,” Jordan tells us, “and in 2017, I took a leap of faith. I decided to move from a working salary to working as a full-time REALTOR® with commissions—and it’s one of the best decisions I’ve made.”

In 2019, Jordan was recognized as the Top Producer for Lange Real Estate and the Wichita Real Producers Top 300. Just last year, he obtained over \$3.5 million in residential sales volume. Despite the recognition, the most rewarding part of the industry for Jordan is the flexibility it offers. “I can balance a fulfilling career, and I can be present with my family,” he says.

One of the admirable traits about Jordan is his drive to go above and beyond for his clients. “I’m a guy that loves to hear about the satisfaction of our clients. It’s not about the transaction, but the relationships that develop. We do whatever we can to help the clients; if I have to do some interior painting or yard work to get them more for their money, I’m going to do that.”

•••



►► rising star

Written by Nicole Langley
Photos by Darrin Hackney Photography

Jordan Wuest

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Associate Broker and
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“I CAN
BALANCE A
FULFILLING
CAREER,
AND I CAN
BE PRESENT
WITH MY
FAMILY.”



...

When asked about the future, Jordan says with a smile, “I’m not sure what the future holds, but I am excited to see the evolution of Lange Real Estate. I’m passionate about taking Lange Real Estate and Brokerage to the next level. There are many opportunities within the business, and I want to help train and build up teams of talented agents and provide them with knowledge.”

Jordan offers us insight into what he considers success, and it proves what he has overcome to get to where he is now. With a wife and two kids at home, moving full-time to the real estate industry was a considerable risk, but one that he is grateful he took. “Success, to me, is having the ability to take advantage of opportunities in front of you, and learn everything you can about

what you’re passionate about and making it happen,” Jordan says. “It’s also incredibly great if you have someone to mentor you.” From Newton Realty, Jim Reese inspired Jordan and took the time to offer advice and knowledge. Jeff Lange, a powerhouse in the Wichita market, provided Jordan with opportunities, supported him throughout his career, taught him leadership skills, and helped guide Jordan toward getting his associate broker license.

In terms of mentoring, Jordan offers this advice for up and coming top producers: “Continue to learn and to stay humble. You can have a ton of deals, but whatever the price is, it’s equally important. The market is changing. Adapt, evolve, and always learn with it.”



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Dylan Hartnett always knew he wanted to run his own business. After graduating from Wichita State, Dylan noticed that he was paying high insurance premiums. “I thought to myself, ‘getting into the insurance business could be a great way to save money,’” he tells us. “I soon realized that insurance, like real estate, is an industry where the more you put into it, and the better you serve your customers—the more you get back.”



After interviewing with several insurance companies, Dylan soon realized that American Family was the best fit. “They cared about the agency owners,” he tells us, “and more importantly, their customers—more than other insurance providers.”

Now the owner of two American Family Agencies, Dylan explains that his insurance agencies serve every individual and business, customized to their specific insurance needs, including homeowners, auto, commercial buildings, business, farm and ranch, and life insurances. “Customer service is really what gives us the edge up,” says Dylan. “Most of our clients and business partners will agree that we go above and beyond for our customers and referral partners to ensure that every need is taken care of to the best of our abilities and with a quick turnaround, which is especially important in the real estate industry.”

The most fulfilling aspect of working in insurance for Dylan is the friendships and relationships that he has gained while helping people in essential areas of their lives. “We are there for people



...

“

Most of our clients and business partners will agree that we go **ABOVE AND BEYOND** for our customers and referral partners to ensure that **EVERY NEED IS TAKEN CARE** of to the best of our abilities and with a **QUICK TURNAROUND**, which is especially important in the real estate industry.

”



when they need us most, and at their most exciting times in life,” he says, “whether it be reviving their home after a storm or purchasing their dream home.”

Dylan notes that the experienced and friendly staff at his insurance agencies have no hesitation in helping and providing the best customer service, proving a great and efficient experience for clients. “We have some of the most competitive rates in the state in personal homes, rental properties, and auto insurance,” he says.

Dylan recently opened a second location in downtown Wichita located at 1648 E Central, Wichita, to even better serve his valued Wichita customers. Running his office in Augusta for seven years at 107 W 6th Ave., Dylan notes that he plans always to keep this location open as well.

Although he stays busy running his two locations, when Dylan has free time, he enjoys traveling and spending time with his fiancée, Lindsay.

Congratulations on your engagement, Dylan and Lindsay!

If you would like to get in touch with Dylan, please call him on his cell: 316-308-4508, email Dhartnet@amfam.com, or visit online agent.amfam.com/dylan-hartnett.

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Photos by **Darrin Hackney**

DeLaine Lacey

*Tells Us That in the
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JP Weigand & Sons, Inc.

There aren't many shortcuts in life. In general, reaching the desired results requires a certain level of effort. One of those who has a tradition of leadership and giving her all is DeLaine Lacey, Broker with JP Weigand & Sons, Inc. ...

Through time, DeLaine has served as a mentor and leader for many REALTORS® in the business as they move forward and grow. “You have to know the notes before you can play the song,” DeLaine says. “You have to know the nuts and bolts in real estate, but then it’s about relationships... building personal relationships. In the process, you get out what you put into it.”

HINTS OF HER FUTURE PATH

Growing up in Lombard, Illinois, there were clues that DeLaine might be destined for the career she enjoys today. “I was always interested in selling as I was growing up,” she tells us. “Lombard has been called the Lilac Town of the Country. All the kids would all go out and gather lilacs, and we would sell them to visitors. When I gathered them, I would add tulips and tie ribbons to hold the bouquet together. I wanted to make mine stand out and give more value. When I sold them to people, it made me feel good to have provided something they enjoyed.”

As DeLaine came of age, she fell in love, got married, had two children, and gained experience. “My husband was a musician, and we were on the road for five years,” DeLaine recalls. “Along the way, we made many trips to Wichita, where the band played at the Candle Club. While we were there, my husband met people from KWCH who invited him to call them if we ever wanted to move to Wichita.”



The Laceys were living in New Jersey with a 3- and 4-year-old when the band broke up. “We came to Wichita and moved into a motel on Kellogg. My husband started as an advertising salesman for the TV station, and the motel transitioned into an apartment house with NO children allowed,” DeLaine tells us. “I soon became friends with the new apartment managers. Kids got to stay!”

OPENING NEW DOORS

DeLaine soon met Mike and Wiladean Savina—who were building a new apartment complex. DeLaine and her family moved into the apartments, and she managed them for a year. With some nudging from Mike Savina, DeLaine got her real estate license and sold new homes for him the next year.

DeLaine and her family moved into a house out west, and she moved into resale real estate. “When I first started in real estate, I thought I would do it for a while until I became bored,” she says. “Well, after all these years, I’m still here. Real estate is a lot of things, but it is NEVER boring.”

After working as an individual agent with JP Weigand for 11 years and with the encouragement of Mary Laham, DeLaine became a Broker—a role she has continued to grow in and love for 19 years.

“I love helping agents grow and be successful,” DeLaine says. “Real estate is very rewarding. When I interview someone interested in joining us, I like to hear them say they want to help people. I also look for that entrepreneurial spirit. Those two attributes are priceless. I have a saying in my office that says, ‘I am not telling you it is going to be easy, I am telling you it’s going to be worth it.’”

GENUINE GRATITUDE

DeLaine feels thankful for many aspects of the work she gets to do; one of those is being part of the JP Weigand & Sons, Inc. team. “Our brokerage started in 1902. It has a long successful history of helping many people in the area through time. I’m grateful to the company that has stood by me and all of the friendships I’ve made,” she says. “I am also blessed to have an office

“I am not telling you it is going to be *easy*, I am telling you it’s going to be *worth it*.”



manager, Gina Koester, who started with Weigand the same time I did in 1988. Today, we’re one of the few independent companies in Wichita. We take a lot of pride in being an independent company. In turn, we try to support other companies that are independent in the area, too. However, we can best serve the people of Wichita and the surrounding area will always be where our heart is.”

Away from work, DeLaine enjoys moments spent with her children, including her daughter, Laura Lacey, who lives in Destin, Florida, and her son, Michael Lacey, who lives here in Wichita, as well as DeLaine’s granddaughters—Nova (4.5) and Angelica (3). DeLaine also loves to travel!

A true animal lover, DeLaine has two rescue dogs of her own. Giving back is a big part of who DeLaine is. She enjoys taking part in the brokerage’s community giving activities, including Big Brothers/Big Sisters, gathering backpacks for kids for school, Numana, and more.

As she considers her career and the successes yet to come, DeLaine feels sincere gratitude for the work she has the opportunity to do, and she builds on it each day with a continuing desire to learn and grow in service to others. As she says, “As time has gone on, I’ve come to know that you can learn something from everybody. Attitude can make or break your day and your life. Be grateful for what you have, forgive, forget, and never give up.”

THE SKY'S THE LIMIT

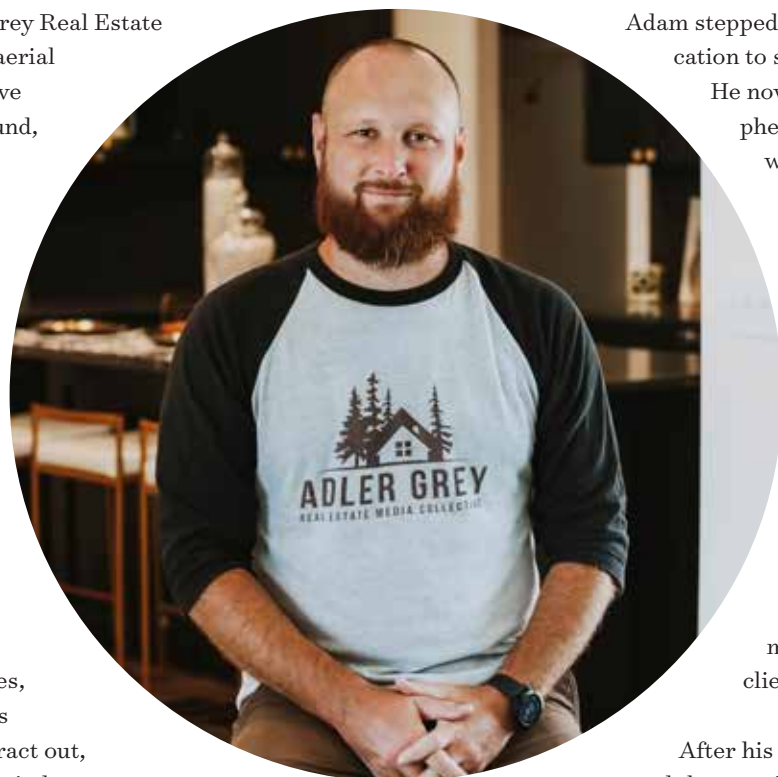
FOR ADAM DREHER & TEAM! | ADLER GREY COLLECTIVE

The sky's the limit for Adler Grey Real Estate Photography. Literally! From aerial shots using drones to innovative camera techniques on the ground, this creative photography company can turn every-day listings into absolute show-stoppers.

"We create natural photos and beautiful cinematic videos while keeping our work simple and uncomplicated," says owner and Wichita native, Adam Dreher. "Every person on our team is a creator at heart. Each of us has background and experience in the media world. All of us can pilot drones, shoot images, and edit pictures and videos. We never subcontract out, and we stay on top of the latest industry techniques. We love our craft. It drives us to learn more and consistently be the best."

Real estate photos aren't easy to get right. Hiring legitimate professional media is more critical now than ever, especially given the liability issues around flying a drone. Locally owned and operated, Adler Grey understands both the legal and creative skills needed to do things well, and they are fully licensed and insured. Their unique media system produces beautiful work that others can't replicate just by holding a camera.

"Nature photography and video is a long-term passion of mine, and so are producing short films and documentaries," Adam says. "I've been flying drones for about 15 years. I was a teacher for 12 years while doing photography work on the side for local businesses, including real estate. About six years ago, I decided to turn the hobby I love into a full-time career."



Adam stepped away from his career in education to start a business from scratch. He now has two full-time photographers, Joe and Lawson, working with him. "We offer full photo, video, drone, and matter port services for agents, builders, developers, and others," Adam says. "Being able to do what we love and help others accomplish their goals simultaneously is success to us. Novel work experiences and new photography situations are fun to us. We appreciate working with people who value what we do, and we've made some great friends and clients along the way."

After his wife and two young sons, art and the creative world are the most significant parts of Adam's life. Whether it's for work or just for fun, he, Joe, and Lawson all love shooting and being outside. They can often be found with a camera in their hand or a drone in the sky, and they enjoy sharing fresh perspectives with their clients while collaborating on a wide range of projects.

"Have an idea that's totally out there for a video?" Adam asks. "Let's do it. The sky's the limit! We do it all, and we do it all better — including photos, videos, aerial work, promotional films, and interviews. We love to get creative, elevate our craft, and be a part of moving people towards a dream. And we LOVE hearing we helped a house get sold!"

If you would like to get in touch with Adam, call (604) 339-3952, email adlergreyvideography@gmail.com, or visit online www.adlergreycollective.com.



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& Team Bring
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▶▶ team spotlight

Written by **Dave Danielson**
Photos by **Darrin Hackney Photography**

Berkshire Hathaway
HomeServices Penfed Realty

Sonja Seidl and her real estate team at Berkshire Hathaway HomeServices Penfed Realty take their work to heart. The team knows, for their clients, that they are adding real life to their dreams of homeownership. Sonja is joined by partners Macrina Bayless and Patricia Vizzini. As she says, “Together, the three of us have a very good, strong skill set that complements each other. Our individual personalities really mesh well together. We are all very determined, persistent, and ambitious to accomplish our clients’ goals. Their needs come first. Relationships matter the most to us.”

Getting Started

Sonja began her Real Estate career in 1996 when her daughter, Tara, was only two years old. Now, her daughter is 26, works for Epic, and lives in London, England. Sonja and Tara are very supportive of each other in their respective careers. “We often visit on FaceTime and text. Tara is the love of my life along with my husband, Bob,” Sonja says. “He is a contractor and owner of Seidl and Ferguson Construction.”

Before entering real estate, Sonja had another very successful career. “My first career was in Retail Management, and I was a District Manager for a company owned by The Limited. I managed over a dozen stores, and when I left that industry, I was the top DM in the company. There, I learned so much about leadership and retailing,” she recalls. “It was a natural step to then move to real estate with the skills I had developed.”

For the first 10 years, Sonja was in New Home Sales and Marketing. While managing developments at the model homes, she gained every type of education offered by the National Home Builders Association—including the prestigious Member of the Institute of Residential Marketing by writing a thesis on a development—from start to finish! And she didn’t stop there. Sonja then obtained her four-year college degree and graduated summa cum laude.

“I love both sides of the business,” Sonja smiles. The merchandising and marketing of new homes easily transferred over to resale residential. She has taught multiple classes at the local RSCK board on Staging...her specialty. “Want Top Dollar? Stage it from each room and utilize professional photography for every home,” Sonja explains.

...



“I’d like to think that the work we do as a team helps our clients feel inspired, lifted up, and full of hope.”

“ Together, the three of us have a
VERY GOOD, STRONG SKILL SET
that complements each other. ”



•••

Rewarding Teamwork

Today, the teamwork Sonja enjoys with Macrina and Patty is very fun and rewarding. Macrina has been licensed for three years and has a bachelor's degree in Business and Marketing from Wichita State University. Patty has been licensed for two years and has a master's in Business from Wichita State University. "We have many years of education behind us to better serve our clients. They appreciate our professionalism," Sonja points out.

The results have been astounding! Last year, the team's sales volume reached \$17 million, and this year, they have gained momentum with Berkshire Hathaway HomeServices PenFed Realty and are on target to reach \$20 million in sales.

Sonja and her husband, Bob, are both members at Newspring Church. Sonja volunteers with the American Heart Association. Another group that holds a big place in her heart is Raise My Head Foundation, which offers a two-year program to support victims of human trafficking.

Sonja loves Wichita and has a passion for helping everyone she meets to help them achieve their highest version of themselves. "Wichita is my home. I love it here," she emphasizes, "and going to work is amazing in our brand new offices at Berkshire in the Waterfront. The view from the top is phenomenal!"

The passion Sonja feels for her chosen career is very easy to see: "It's very rewarding for me to listen to people's stories and figure out how to best serve them. I love really getting to know them. And, it means a lot to see business growth through relationships and referrals. I take referrals very seriously."

Each day, Sonja brings dreams to life. "For me, it's about helping people succeed with their goals. It's loving people and the relationships you build as they celebrate the accomplishments in their world," she smiles. "I'd like to think that the work we do as a team helps our clients feel inspired, lifted up, and full of hope."

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ask the expert

Jeff Christensen, Edward Jones

Create Strategies to Help Achieve Your Financial Goals

Like most people, you probably have many financial goals: a comfortable retirement, long vacations, college for your children or grandchildren, the ability to leave something behind for the next generation, and so on. To achieve these various goals, you may have to follow different investment strategies – and you might have to make some tradeoffs along the way.

To pursue this multi-goal/multi-strategy approach, try to follow a clear course of action, including these steps:

- **Define your goals – and invest appropriately.** You will need to identify each goal and ask some questions: *How much time will you have to achieve this goal? How much return will you need from your investments and how much risk are you willing to take?* With a longer-term goal, such as retirement, you may be able to invest more heavily in growth-oriented vehicles with higher expected returns. Keep in mind, though, that the value of these investments will fluctuate, and they carry more risk than more conservative investments. However, your long-term horizon allows time to recover from short-term dips. But for a shorter-term goal, such as an upcoming vacation, your investments don't have the same

time to bounce back from large drops in value, so you might follow a more conservative strategy by investing in instruments that preserve principal, even though growth may be minimal.

- **Know what you've invested for each goal.** Once you know what type of strategy you should follow to achieve each of your goals, you'll need to enact that strategy. How? By matching specific investment accounts with the appropriate goals. You should know why you own all your investments. Ask yourself these questions: *What goal will this investment help me achieve? How much do I have allocated toward a specific goal? If I have an IRA, a 401(k) and another account devoted to achieving the same goal, are they all working together effectively?* The connections between your different investment accounts and your goals should be consistently clear to you.
- **Understand trade-offs.** Your various investment goals may be distinct, but they don't exist in isolation. In fact, your strategy for achieving one goal may affect your ability to work toward another. For example, would significant investments in your child's education change your funding for retirement? If you decide to buy a vacation home when you retire, will that alter the legacy you'll be able to leave for your family? Given limited financial resources, you may have to prioritize some goals and make some trade-offs in your investment moves.
- **Track your progress.** Each of your strategies is designed to achieve a particular goal, so you need to monitor the performance of the investments within that strategy to help ensure you're making progress. If it seems that you're lagging, you may need to explore ways to get back on track.

To manage these tasks successfully, you may want to work with a financial professional – someone who can look at your situation objectively, help you identify and quantify your goals, and suggest strategies designed to help you achieve them.

Trying to achieve multiple financial goals can seem like a daunting task, but by saving and investing consistently through your working years, following a clear strategy, being willing to prioritize and accept trade-offs, and getting the help you need, you can help yourself move forward.

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MHA

Mental Health Association

Breaking Down the Barriers

Add up the number of people you know from work, friends, family members, etc. If it's more than three, you know someone who is living with a mental health issue.

They may not tell you about it for fear of the issue becoming a lifetime identity. Too many people don't understand that much like the flu or a broken arm, mental health concerns are something from which we can heal. And yet, every year, an estimated 130,000 people in the Wichita metro area live with a diagnosable mental health concern for which they are not receiving treatment. The Mental Health Association of South Central Kansas (MHA) wants to fix that.



Eric Litwiller, Director of Development and Communications

"As one of the few comprehensive mental health care providers in the state, we make it easy for people to access the care they need under one roof," says Eric Litwiller, Director of Development and Communications. "You live with depression? We have out-patient counseling services, a pharmacy, and a medication management office. You've been 'self-medicating' with alcohol or tobacco? We have addiction treatment and smoking cessation programs. You lost your job? We have job training and employment services. You're homeless? We are the largest non-profit housing provider in the state. You're worried about your children? We have school prevention, child mentoring, and family re-integration programs."

Mary Jones,
President/CEO
of MHA

non-profit spotlight

Mental health issues affect our corporate community in dramatic ways too. "Presenteeism is estimated to cost employers ten times what absenteeism costs. If my spouse asked for a divorce, I'm stressed because of COVID-19, or I sent my only child away for college, I'm not concentrating in meetings or hitting deadlines," Eric says. "And yet, some business owners and CEOs think that just hav-

ing an EAP is enough. By breaking down the stigma, we want to open the door for Kansans to acknowledge their issues and receive the help that they need."

MHA's 30+ programs serve south-central Kansas across the entire age spectrum, with divisions dedicated to childrens' and seniors' mental health as well. The majority of those programs are provided at no cost, funded by grants and individuals at all income levels who want to be a part of the solution. "We have been able to create ways of supporting mental health that cost our donors nothing," Eric says. "By making us your assigned charitable cause on Amazon Smile (smile.amazon.com) or using Dillons Community Rewards, you're helping to direct corporate dollars to improve the Wichita community. Another option is using www.RoundUpApp.com to donate the leftover nickels and dimes from your credit card purchases."

Tremendous financial support also comes from corporate partners like Cargill, Merrill Lynch, Foulston, PEC, IMA Financial, INTRUST Bank, Delta Dental, Simpson Construction, and many more. "These caring corporate citizens prove through their financial investment that they want a healthier, stronger Kansas," Eric says. "And, for those who would rather donate their time, our Senior Companion and ComPeer programs always need volunteers."

MHA's newest President/CEO, Mary Jones, has 25+ years of experience at MHA and working with individuals throughout our community. Recently holding the position of Senior Director of Outpatient Services, she grew the program from just a few therapists to serving more than 4,000 individuals throughout the Wichita community with three service locations.

We are proud of Mary's accomplishments and look forward to witnessing MHA's continued positive impact within our Wichita community!



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