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Michael Stoffel

Century 21 Showcase

Photos and Article by Marissa Menezes

Michael Stoffel is a top-producing REALTOR®, a County Planning Commissioner, an active supporter of local law enforcement and is very involved in politics and giving back to the community, but the roles most important to him are those of husband, father and son. When asked about his hobbies and passions Michael says, “Number one is spending time with my family, second is a love of travel and third is politics.” Growing up in Redlands, Michael worked for his dad, Jeff Stoffel’s, mortgage and real estate companies, getting his license in 2001. “Working in an office with my dad and being able to spend that extra time with him is my favorite thing about what I do. He has taught me so much about different types of people and being a good REALTOR®. The best part of C21 Showcase is my dad, he has more patience than anyone I know and an amazing ability to problem solve and be an effective communicator. I look up to him more than he will ever know. I love building relationships, helping people obtain the American Dream of homeownership and helping them build wealth.” Michael delights in being a great husband to Alyssa and an involved father to Beckett and Sawyer. Of Alyssa, he says “To me, family is number one and I couldn’t do any of it without Alyssa by my side; she is why I am successful in such a wide range of different arenas. Before Covid, I traveled monthly for different political events or volunteer board meetings. Every chance I could, my family came with, but there were many times Alyssa would have to hold down the fort. I am very lucky to have her!”

•





I'm very lucky to have my dad as my boss, he is an amazing leader, father, husband and grandpa. I look up to him in all of those roles. My mom and I talk/text everyday, she is the first person I talk with everyday, as a former teacher she helps me all the time.

Michael Stoffel with his parents, Debbie & Jeff, his children Beckett and Sawyer and his wife, Alyssa.

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Photos and Article by Marissa Menezes

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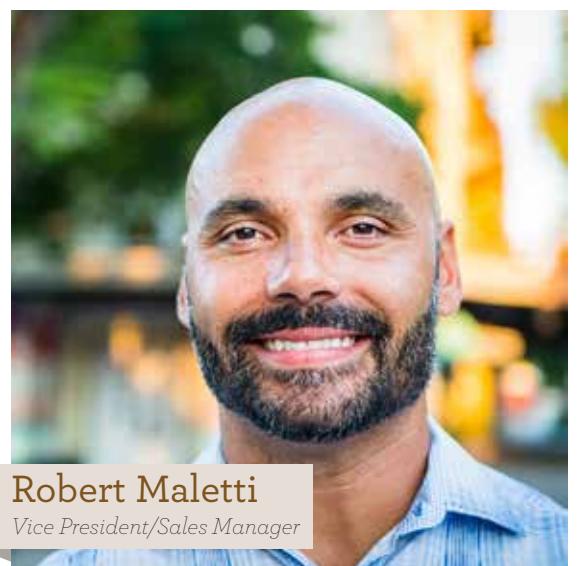


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Lavonne Benyola
Account Executive

Lavonne has enjoyed working in the title insurance industry for 22 years, starting her career in the financial industry 27 years ago. With expert experience in creative marketing she enjoys cultivating new business relationships and always being available to help her valued Realtors, Lenders, Escrow Officers, and Commercial builders by providing the essential trade tools and resources offered by Chicago Title. During her time off, she enjoys spending time with her husband of 20 years and her two children, Lexi and Maverick. Favorite family activities are spending time with family and friends, paddle boarding and hiking with their two Boston Terriers.



Robert Maletti
Vice President/Sales Manager

With this stuff people overly emphasize years of service or experience in their business. Ok that's fine. I've been in this business 23 yrs, and love everyone I've connected and grown with. Ok now that's over let's talk about who I am, not what I do. 6 yrs ago I married the most wonderful woman in the world. (Still shocked she married me) We have a 5 yr old son whom I adore and amazes me every day. I'm not a perfect husband or father but with God's grace & guidance I strive every day. As a family, we love our church, the beach, the mountains, bike rides, swimming, baseball and just being goofy with each other.



Patti MacGregor
Account Executive

With 35 years of experience in the Financial and Title industry Patti loves working with her Realtor, Lender and Escrow clients to help them with their success. She specializes in problem solving and admits she would not be as effective as she is without her talented team behind her. In her free time she is passionate about spending time with family and friends, working out at CrossFit, mountain biking and relaxing at her pool.

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DEREK COUTURE



When I drove down to Southern California to play hockey for the Ontario Reign, I remember driving down PCH with my friend and being amazed by the beauty of the ocean. When I played here, I would go down to the ocean before a weekend of games and just float in the cold, salted water and flush out the lactic acid and calm my mind, this is a big reason why I played some of my best hockey in my career here. I will always have a deep love and connection to the power of this place.

...



Canadian-hockey-player-turned-California-real-estate-agent Derek Couture's personal motto "Have faith in the process" has served him well in all areas of his life. Leaving home at 16 to pursue his dream of being in the NHL, he lived in 12 cities across North America and Europe, spent thousands of hours on buses traveling tens of thousands of miles, lost teeth, broke bones, had surgeries, battled the side effects of numerous concussions and met some amazing people over the next 16 years. After a career-ending knee surgery at 32 and the birth of his and his wife Chelsea's son, Caysen, Derek decided to take on the world of real estate using the work ethic and commitment to an intense routine that had facilitated his success as a professional athlete. Through his experience with the mentorship of Jalynn Manser for real estate

and Justin Grable for lending, Derek found another passion, mentoring retired hockey players who are interested in a career in real estate across America through the eXp Realty platform. "I have a clear vision and I'm excited to help mentor as many guys through those first few hard years after retiring, not only in real estate but helping them ease through that transition. I've been blessed with a great mentor and I'm happy to step up and be that for as many people as possible." Derek is a self-proclaimed nerd at heart and loves the tech side of the real estate industry. He's on a journey to find himself and add to the list of things he is passionate about, so he tries new things as much as possible. Derek, Chelsea and Caysen love spending time in San Clemente with family, visiting their favorite Viva Madrid in Claremont and enjoying life in California.

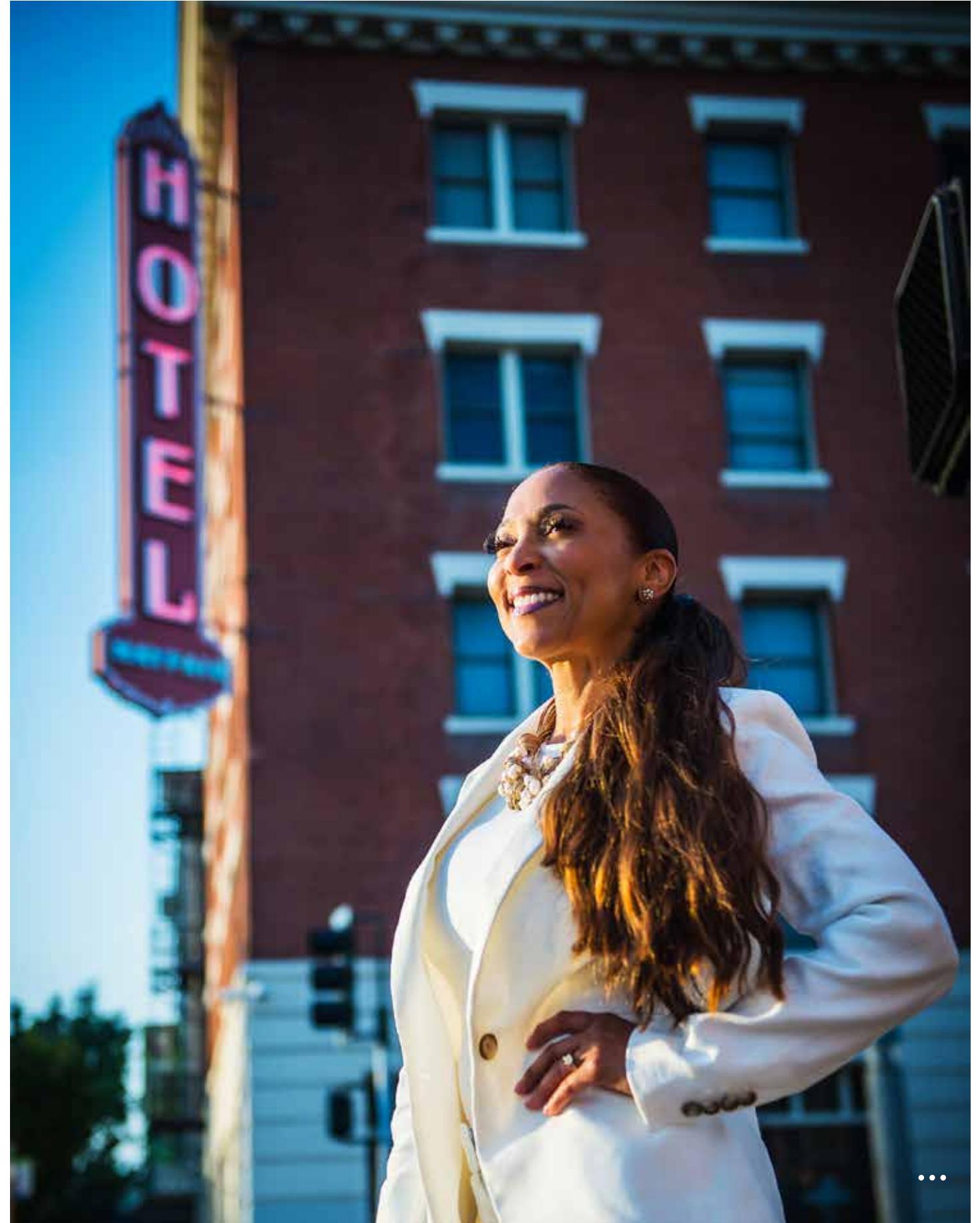
KEISHA HOSEA



KASI Homes

Keisha Hosea, M.A., REALTOR®, started in real estate as an investor. While working as a Social Worker for the State of California and LA County DCFS and then starting a non-profit, she purchased several investment properties. Her REALTOR® suggested she get her license, which Keisha decided to do strictly for her own investing. You can see where this is going, right? Keisha started attracting a clientele because she loved giving people ideas about pursuing real estate and the next thing she knew, she had a full-blown business. "My favorite thing about what I do is that I'm able to make a positive impact on people's lives and the community in various aspects that involve real estate. As I work to diminish the numbers of homeless people, I have a chance to consult with social service agencies, city governments, landlords and the very people who need homes. Conversely, as I work more of the traditional real estate I am able to consult with corporations and individuals on their needs which are vastly different

from the needs of social service agencies. Everyday, I wake up thankful that I am able to live the life that I do!" In her "spare" time, Keisha loves to spend time with her family. "I'm passionate about my family. I love hanging out with them because they truly are my friends! My children are old enough now to the point that it really is a mutual choice to hang out together." Keisha is also passionate about fitness, health and plant-based eating. "Balancing family, life and work is a new endeavor everyday. I'm pretty intense about everything I do. Who I am professionally and personally are super intertwined, which means I am pretty much doing it all simultaneously, all the time. I thrive on it. My work brain doesn't shut off and neither does my mom, wife or daughter brain. My philosophy on balancing family, life and work is do what works for you and be kind to yourself. One right way to balance is a fallacy. Balance changes for each of us from day to day. Enjoy the journey."



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