

LAS VEGAS

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.



Meet The
**WONDER
WOMEN**
Of Faith & Team
Real Estate with
Urban Nest
Realty

A WINNING HAND

THE DURKIN GROUP

ACE OF THE MONTH

BOBBIE STARDUST

PREMIER PARTNER

JENNIFER WITTMAN

WILD CARD OF THE MONTH

AGUSTUS MAGHEE

MARCH 2020

REALTORS

BE READY

FOR TODAY'S
BORROWERS



Call or come in to see us today.

Our mortgage expertise is in working to insure that you get the best value, service and loan product for your client's specific needs.

We're here to help you!



Vatche Saatdjian
President/ CEO
NMLS ID #69363
(702) 604-7075
vatche@valleywestmortgage.com

**VALLEY WEST
MORTGAGE**
FOLLOW US [f](#) [t](#) [in](#)
CONTACT US TODAY!
(702) 696-9900

8010 W. Sahara Ave. Suite 140, Las Vegas, NV 89117 

Valley West Mortgage is a wholly owned subsidiary of Valley West Corporation NMLS# 65506. Loans are subject to underwriter approval. Not all applicants will qualify. All rights are reserved.

LOOKING FOR 5 STAR PROFESSIONAL, FULL SERVICE PROPERTY MANAGEMENT?

\$300 referral fee paid to agent | Clients are referred back to Agent when they want to sell



MARTI LADD | Property Manager

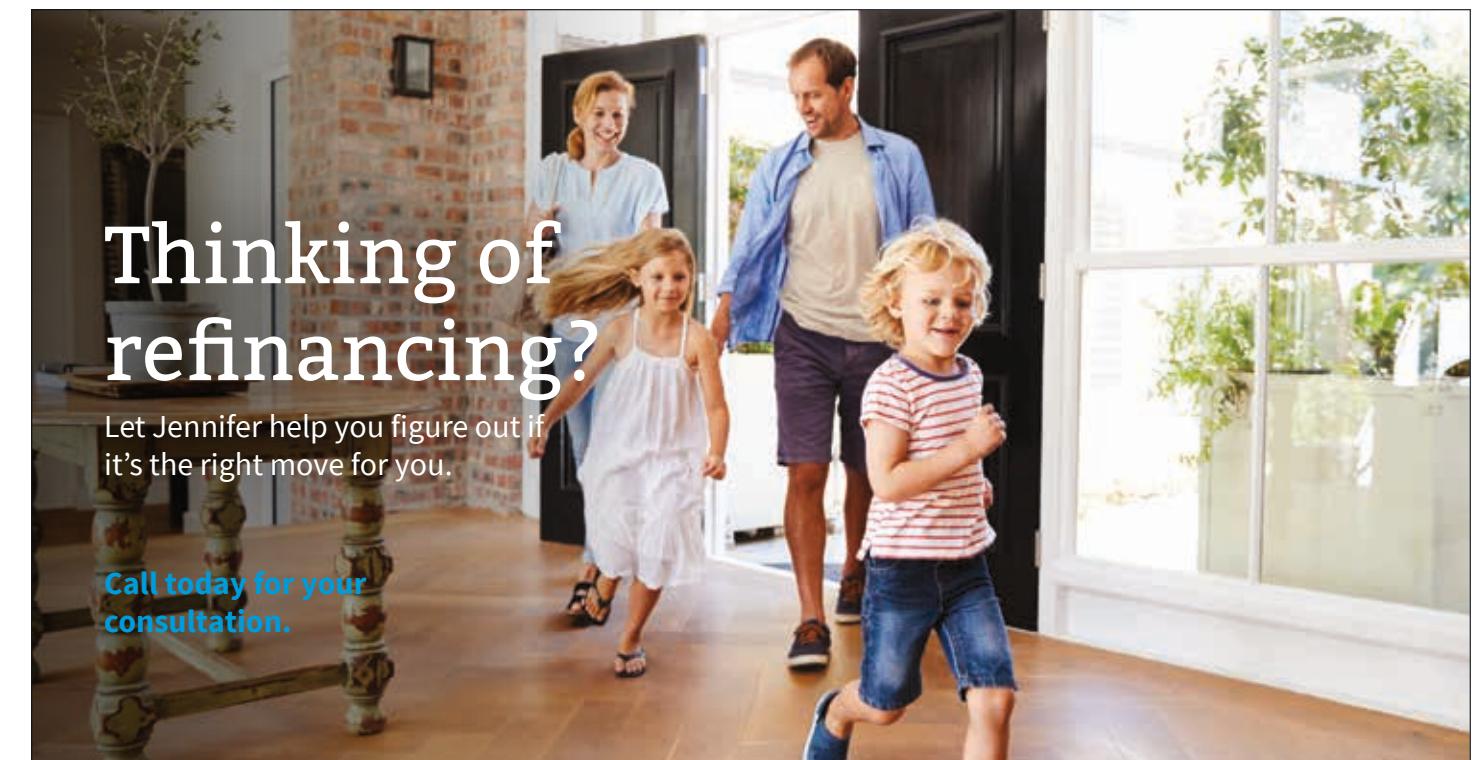
Windermere Prestige Properties

1681 W Horizon Ridge Parkway, Henderson, NV 89012

702-432-4600 Office | 702-301-8020 Cell | martimatthewslv@hotmail.com

S.0069857 • PM.0164150

Marti has over 10 years experience; call her today so she can help you.



Thinking of refinancing?

Let Jennifer help you figure out if it's the right move for you.

**Call today for your
consultation.**

Jennifer.Wittman@HomeBridge.com

(702) 497-8298

NMLS #644336

2580 St. Rose Parkway Suite 300 Henderson, Nevada 89074
www.homebridge.com/JenniferWittman



Homebridge

TABLE OF CONTENTS



04

Preferred
Partners



10

A Winning
Hand –
Durkin
Group



14

Wild Card
of the
Month –
Agustus
Maghee



18

High Roller
– Faith
Harmer
& Team



24

Ace of the
Month –
Bobbie
Star Dust



28

Premier
Partner –
Jennifer
Wittman



MARK CROWSON

You need an experienced
loan officer on your team.

Whether you are a first time home buyer, purchasing your dream home, pursuing an investment opportunity, or refinancing your home for the pursuit of a lifelong dream, a mortgage is a crucial part of a big life milestone. Who you choose to work with can greatly influence your experience beyond the specific terms and rates you sign off on.



If you are interested in contributing or nominating Realtors for certain stories, please email us at eliza.piotrowski@realproducersmag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of N2 Publishing but remain solely those of the author(s). The paid advertisements contained within the *Las Vegas Real Producer* magazine are not endorsed or recommended by N2 Publishing or the publisher. Therefore, neither N2 Publishing nor the publisher may be held liable or responsible for business practices of these companies.

YOU'RE ABOUT TO UNDERTAKE THE BIGGEST INVESTMENT OF YOUR LIFE.

Red Rock Home Inspections truly cares
about ensuring you make a wise purchase.

Father & Son - Family owned | Military/Veteran, First Responder & Teacher discount

Proud Member of VAREP Las Vegas Chapter | Home Pre-Listing Inspections

General Home Inspections | New Construction Inspections | 11th Month Warranty inspections

Fully Licensed & Insured | 100% Satisfaction Guarantee

A 90-Day Warranty, Sewer GARD, Recall Chek, & Build Fax included with every inspection



702-902-9749
rrhilv.com
rick@rrhilv.com



Weekend, holiday,
& next-day
appointments
available

Mark Crowson
Premier Mortgage Officer | Las Vegas
702-501-8223
6655 W. Sahara Ave Suite D-114
Las Vegas, NV 89146
Mark@MarkCrowson.com
www.MarkCrowson.com

NEVADA LIC #227783 | NMLS #291985

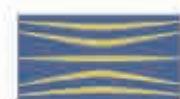
A FRESH TAKE ON MODERN LIVING



Nova Ridge, at The Cliffs Village of the celebrated master-planned community of Summerlin.

Discover inspiring valley views, sweeping panoramas and unexpected rooflines. This is the elevated hillside living you've been dreaming of. These innovative one- and two-story homes bring cutting edge design and style to the Las Vegas Valley.

- New homes from the \$600s
- 3,172 to 4,413 sq ft (approximately)
- 3 to 5 bedrooms / 2.5 to 4.5 Baths
- Unique designs
- Gated community
- LivingSmart® energy-saving features and options



NOVA RIDGE

MORE PARDEE HOMES THROUGHOUT THE VALLEY

- SOUTHWEST LAS VEGAS -

Terra Luna
THE CLIFFS VILLAGE
IN SUMMERLIN
MOVE-IN READY AVAILABLE

3-5 bedrooms | 2.5-4.5 baths
From the mid \$500s
One and Two Story Floorplans

Nova Ridge
THE CLIFFS VILLAGE
IN SUMMERLIN

3-5 bedrooms | 2.5-4.5 baths
From the \$600s
One and Two Story Floorplans

Sandalwood
STONEBRIDGE VILLAGE
IN SUMMERLIN

3-5 bedrooms | 3.5-5.5 baths
From the \$700s
Up to 4-Bay Garages

Evolve
NOW SELLING

2-3 bedrooms
From the low \$300s
Modern Townhomes

Cirrus
NOW SELLING

2-5 bedrooms | 2.5-4 baths
From the mid \$300s
Downstairs Bedroom Available



Call our New Home Specialists,
Shannon Marler and **Paris Bieber**
at **702-602-9684** for details
PARDEEHOMES.COM/LASVEGAS

The prices of our homes, included features, plans, specifications, promotions/incentives, neighborhood, build-out and available locations are subject to change without notice. Stated dimensions, square footage and acreage are approximate and should not be used as a representation of any home's or homesite's precise or actual size, location or orientation. There is no guarantee that any particular homesite or home will be available. No information or material herein is to be construed to be an offer or solicitation for sale. You must visit a Company New Home Gallery to purchase a home. Please consult a New Home Advisor for specific price and other information for each community. Please see the actual purchase agreement for additional information, disclosures, and disclaimers relating to any home, homesite and/or the features thereof. A Broker/Agent must register their client in person on client's first visit at each community for a Broker/Agent to receive a commission or referral fee, if available. Not all features and options are available in all homes. Unless otherwise expressly stated, homes do not come with barbecue, landscape, or other decorative items. Any photographs or renderings used herein reflect artist's conception and are for illustrative purposes only. Community maps, illustrations, plans and/or amenities reflect our current vision and are subject to change without notice. Maps not to scale. Photographs or renderings of people do not depict or indicate any preference regarding race, religion, sex, sexual orientation, handicap/physical disability, familial status, or national origin. Our name and the logo contained herein are registered trademarks of TBI Pointe Group, Inc. and/or its subsidiaries. NV Contractor's License No. 36334. © 2019 Pardee Homes, a member of the TBI Pointe Group. All rights reserved.

- HENDERSON -

Strada
IN INSPIRADA
FINAL OPPORTUNITY

4 bedrooms | 3.5 baths
From the \$400s

Strada 2.0
IN INSPIRADA
MOVE-IN READY AVAILABLE

3-5 bedrooms | 2.5-4.5 baths
From the \$400s

Pivot
FINAL OPPORTUNITY

3-4 bedrooms | 2.5-3.5 baths
From the \$500s
Gated Community
Downstairs Master Suite Available

Axis

3-5 bedrooms | 2.5-4.5 baths
From the mid \$800s
Gated Community
Next Level Modern

Corterra

3-5 bedrooms | 2.5-4.5 baths
From the mid \$400s
Downstairs Bedroom Available

Highline

COMING SOON
3-5 bedrooms | 2.5-4.5 baths
From the \$400s

- NORTHWEST LAS VEGAS -

Cobalt at Skye Canyon

3-5 bedrooms | 2.5-3 baths
From the high \$300s
Downstairs Master Suite Available

Onyx at Skye Canyon

MOVE-IN READY AVAILABLE
4-5 bedrooms | 3.5-5 baths
From the high \$400s
Downstairs Master Suite Available
Up to 3-Bay Garages

- NORTH LAS VEGAS -

Indigo

MOVE-IN READY AVAILABLE
3-5 bedrooms | 2.5-3 baths
From the low \$300s
Downstairs Bedroom Available

Larimar

THE VILLAGES AT TULE SPRINGS
3-5 bedrooms | 2.5-3.5 baths
From the \$300s
Gated Community
One and Two Story Floorplans

Blackstone

THE VILLAGES AT TULE SPRINGS
Up to 6 bedrooms | 2.5-4.5 baths
From the low \$400s
Gated Community
Up to 3-Bay Garages



Meet
George, Sheryl
& Patrick

Durkin

Of The Durkin Group At ERA Brokers Consolidated

*Decades Of Experience And Expertise Puts
This Family At The Top Of Vegas Realty*

► a winning hand

Written by Elizabeth McCabe
Photography by Wild Dog Digital

Tried. Tested. True. The Durkin Group has stood the test of time. 2020 marks this family real estate team's 35th year in the real estate business and consists of husband and wife team, REALTORS® George and Sheryl Durkin, and their son, Patrick Durkin, who is also a REALTOR®.

"It feels like I have been in real estate my whole life!" says Patrick. "I remember licking marketing mailer envelopes at the kitchen table at 5 years old, helping my parents build their real estate business and professional relationships."

George worked as a Broker/Manager for many years, holds the CRS, and GRI designations. As for Sheryl, she had early experience with new home

builders and achieved Buyer representation designations.

"I have been given 'Top Rookie Listing Agent' within my first year at our brokerage. I have had the good fortune to be a featured speaker in front of the country's top-producing agents at the Real Estate Vision Conference this past September in Denver," adds Patrick.

This REALTOR® gives credit to his mother and father, who are the glue that holds the team together. Patrick explains, "Sheryl is the star of the show. If it wasn't for Sheryl holding down the fort between, providing excellent service to our buyer clients, new home buyer clients, and investor clients, we aren't sure we would be



where we are today. If the Durkin Group could give out awards, we would name Sheryl as the MVP!"

...

Real Estate = Helping Others

With a career volume over \$400 million, The Durkin Group has helped countless people through the years. This is their true standard of success, rather than the number of closings each year.

"On average, we help 40-60 families every year," explains Patrick.

Best of all, real estate is rewarding. Patrick says, "Being able to help a client find a special property and watching someone breathe a sigh of relief while working with us is fun and rewarding! Moving is noted as one of the top ten most stressful times in someone's life. What we help clients do is ranked next to divorce, death, employment termination, and personal injury. Can you imagine going through any of those things without a true professional guiding you?"

Standing Above the Rest

In the competitive industry of real estate, The Durkin Group stands above the competition despite the ever-changing times.

Patrick explains, "In a time in this industry where agent saturation is growing; tech companies are finding ways to disrupt the industry with iBuyers offering new ways to buy, sell real estate, and for lack of a better term, a lot of "noise;" we truly believe that the consumer still wants honest, straightforward, and expert guidance. There is no substitute for decades of experience and expertise."

Patrick concludes, "We want to extend a sincere thank you to our clients, business partners, and vendors. Our family looks forward to helping your family with their next real estate move!"



Fidelity National Title

Trusted everywhere every day.



Your Marketing and Sales Technology Team!



Michael England



Krysta Sitko



Julie Cimorelli
Sales Manager



Dave Bennett



Russ Smith



Kyle Smith



Joslyn England



Sidney Cimorelli

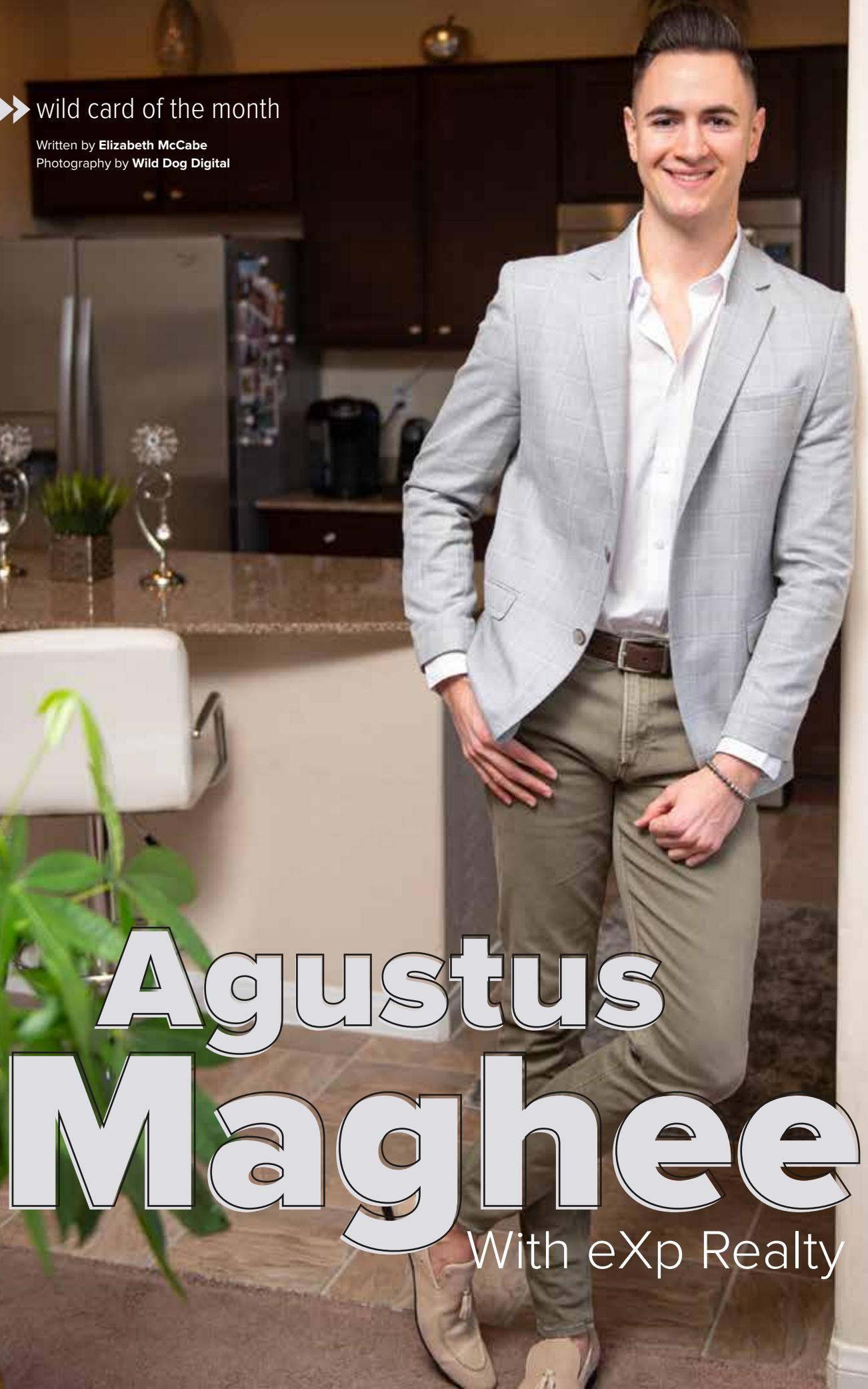


Natalie Bradley

It's 2020. Are you ready? We are!

► wild card of the month

Written by **Elizabeth McCabe**
Photography by **Wild Dog Digital**



Agustus Maghee

With eXp Realty



Swimming With The Big Fish!

A motocross racer before going full throttle into real estate, Agustus Maghee was formally introduced to real estate through his girlfriend's mother. She was in real estate and encouraged Agustus to pursue his license. He decided to "go for it" and hasn't looked back since.

"I caught the real estate bug and decided to go in," says Agustus, who has been a REALTOR® for five years now.

His passion for real estate was also fueled by *Million Dollar Listing*. This inspirational television show helped Agustus fall in love with real estate.

"The business is like a puzzle," Agustus smiles. "I love putting the puzzle pieces together and making a connection with the people I'm working with. The feeling I get while doing that is the #1 reason I do this every day."

Overcoming Obstacles

"The biggest challenge that I had in my career was when I switched markets, moving from Arizona to Las Vegas. I had a thriving business in

Arizona and didn't know what to expect. I didn't realize that I was going to be starting from the ground floor," says Agustus.

He saw the need to transition from the small community of Kingman, AZ, to Las Vegas. He made the move at the end of 2016.

"I needed a bigger pond. Being that my girlfriend and I were only 1½ hour from Las Vegas, we made the leap to Las Vegas," says Agustus.

Although it was a difficult change, Agustus has overcome the transition and is continuing to overcome on a daily basis. After all, it takes time to establish yourself as a REALTOR® in a competitive market.

Setting Himself Apart

This award-winning REALTOR® earned Rookie of the Year with his previous brokerage. He was also the recipient of a culture award, WI4C2TS, which stands for Win-Win, Integrity, Commitment, Communication, Creativity, Customers, Trust, Teamwork, and Success.

"There are two things that set me apart from others," says Agustus. "First, I literally outwork everyone in the room. I'm always cultivating. I'm always working to connect with the people I need to

connect with to get results for myself and my clients. I work nonstop and dig deeper than anyone else."

Agustus also likes making a difference for others. One nonprofit close to his heart is the Nevada Childhood Cancer Foundation (NVCCF).

"They are absolutely amazing," says Agustus. "I love what they do for the community."

Personal Interests

When Agustus isn't selling homes, you can find him at the gym. He also enjoys traveling and seeing everything the world has to offer.

"I also like trying food in amazing restaurants with my girlfriend, Kaylee," adds Agustus. He and Kaylee have been together for six years, and Agustus is grateful for her support in the demanding world of real estate.

Agustus concludes, "I love Las Vegas and being part of the community and the real estate industry." He can't imagine doing anything else.



When it comes to home loans, information and education make the difference.

With over 15 years of experience, Clay Schmeisser will offer you clear explanations, patience, and expert advice.

Spending the day helping all his clients with that is what Clay loves to do.

Clay is also very passionate about helping our veterans, active duty military members and first responders get into new homes!!! Clay is one of three certified military mortgage boot camp instructors for the state of Nevada, which means he gets to help educate the public and his real estate partners by disproving a lot of the myths that are floating around out there about VA loans.

With Clay's extensive knowledge of Fannie Mae, Freddie Mac, FHA, Jumbo and VA guidelines, he usually knows what underwriters are going to request before we even submit an application to them! Because of this understanding of what is needed at the beginning of the mortgage process, Clay's clients can feel confident they will be getting a top-tier home loan experience.

Clay fully understands that the industry has changed and continues to change daily, monthly and on an annual basis. As a seasoned mortgage professional, Clay works diligently to stay informed and educated of frequent industry changes so that he can better serve his clients and real estate partners!

Knowledge. Experience. Customer service. Clay uses these skills to guide his clients through what might, for many of them, be the largest purchase of their life. In trying to make the transaction as stress-free as possible, Clay wants his clients to actually enjoy purchasing a new home or refinancing their current home loan.



CLAY SCHMEISER
Branch Manager
NMLS# 404275
Las Vegas, NV
Office 702.685.2225
Cell 702.777.2666





FAITH & HER SUPER CREW

Are Making Dreams Come True!

This month, we are honored to feature Faith & Team Real Estate, affiliated with Urban Nest Realty. Faith Harmer has built a successful team, which is the secret to her success.

Meet Faith Harmer, aka Mama Faith
“I **love** helping people!” says REALTOR® Faith Harmer of Faith & Team.

Faith loves working with clients and helping them find the homes of their dreams. She has been in real estate for 24 years this June and found her passion in life. She has also assembled an “amazing team of all women” and is grateful for their support.

With a career volume of \$270 million, her drive and determination were the foundation for her success. But it’s not all about money for Faith. She says, “I am helping make our clients’ dreams come true and changing lives!”

Her thorough checklists, years of experience, and intuition have set herself apart from others in the competitive world of real estate.

...

Faith is the recipient of six Top Producer awards at Urban Nest Realty and is proud to be in the Top 25 for Women's Council of REALTORS®. She and her team closed 107 homes in 2019, making them the #1 team at Urban Nest Realty in all categories (small, medium, and large)!

Faith has also served on Grievance for three years, which she loved. In addition, she worked in Political Affairs and served on BORPAC for a year.

When Faith isn't working, you can find her with her family. She has been married for 38 years and has two boys: Tommy (37), Chase (31), and a 13-year-old grandson, Chance. Originally from Northern California, Faith and her family have lived here in Vegas for almost 25 years!

"I want to be remembered for integrity, kindness, and making a positive difference in people's lives!" says Faith. She supports St. Jude's in Boulder City for homeless youth and Project 150.

Faith concludes, "Faith is like Wi-Fi - it's invisible, but it has the power to connect you to what you need!"

REALTOR®/Faith & Team Marketing Manager Tasha Boyd

Tasha Boyd excels as a REALTOR® and as the marketing manager for Faith & Team. Her career volume is 17.6 million in 18 short months of becoming a REALTOR®!

Prior to real estate, Tasha worked as an airbrush makeup instructor for television and film. Tasha says, "I have a degree in acting which has given me an entirely different set of tools to listen and understand my clients' needs."

Tasha adds, "I am very passionate about working with people, and I



have always known my purpose in life is to help others grow. Real estate couldn't be more perfect!"

Transaction Coordinator Kimberly Madero

A REALTOR® for three years, Kimberly Madero is a great asset to Faith & Team!

"Just prior to joining Faith & Team as their transaction coordinator, I worked in a property management office for over a year," says Kimberly.

Kimberly, who thoroughly enjoys interacting with clients as well as the team, is invaluable. She has successfully learned each team member's personalities and how to juggle dates and roll with the punches that come with real estate.

She jokes, "My nicknames are 'Kim Possible' and 'Kimber Sparkle' ... I like to dazzle while making the impossible possible!"

REALTOR® Heidi Tuai

"I joined Faith & Team in June 2016 and haven't looked back since," says REALTOR® Heidi Tuai, who earned her license in 1999.

Born in Germany, Heidi has moved 17 times both in the U.S. and abroad! Maybe that's why she's so good at solving problems before they start - she understands how challenging moving can be, and she's

committed to making the process easier for her clients.

Highly motivated, Heidi has an intensive drive to get clients to their goals. She is proud to be the daughter of an American Diplomat, which has shaped who she is today.

"I grew up watching my dad maneuver all kinds of people and situations. I believe that has been my best training in doing what I do today! Real estate is the ultimate liaison job besides the diplomatic corp. - finding a solution for every challenge and tapping into people I know to help get to that solution," says Heidi.

Her vibrant energy, combined with her enthusiasm and compassion, is invaluable. With Heidi on the hunt, the perfect home is never out of reach.

For more information on
Faith & Team, check out
faithandteamrealestate.com.



neon sun
photography

A full service photography company dedicated to providing
**THE BEST PHOTOGRAPHY SERVICES
IN THE LAS VEGAS VALLEY**
or wherever you may need us.



CALL US TODAY TO FIND OUT HOW WE CAN DRIVE BUYERS TO YOUR LISTING

real estate • commercial • architectural • drone • portrait

(702) 625-2065 | NEONSUNPHOTOGRAPHY@GMAIL.COM | VEGASREALESTATEPHOTOS.COM | NEONSUNPHOTOGRAPHY.COM

FOWLER ELECTRIC

RESIDENTIAL • COMMERCIAL • INDUSTRIAL

702-778-4346

License #079908 *We are Service* Limit \$1,000,000.00

**GREAT TECH ALLOWS
YOU TO WORK WITH
MORE PEOPLE MORE OFTEN WITH MORE
AND
DATA SO YOU CAN BE
MORE HUMAN AND MAKE
MORE • RELATIONSHIPS •**

QUALIFIED INFO

THE ENGLAND TEAM
MARKETING • TECHNOLOGY • SALES



Fidelity National Title


Michael
England
253.225.9597


Joslyn
England
253.225.6521

YOUR ONE STOP SHOP FOR
All Services Needed
FOR RESIDENTIAL PROPERTIES.

FOR CURRENT
RESIDENTS
OR BUSINESSES...
MENTION THIS
AD FOR A
Free services audit
of your bills.



SCHEDULE YOUR AUDIT WITH US TODAY.
805.220.0591


Kevin Beverly
Residential Service Concierge
kevb360@gmail.com



If you are looking to purchase or refinance or would like to get a second loan estimate, give us a call. Our rates and fees combined with our excellent customer service cannot be matched.

Purchasing Refinance FHA loan VA loan
Debt consolidation refinance Investor loans Multi-Family

CALL TODAY TO SEE WHAT OPTIONS ARE
AVAILABLE TO YOU. **702-765-0868**



KEN SARNA
Millennium Mortgage Group, LLC
www.MMTGGROUP.com 
Company NMLS#1786240

2520 Saint Rose Parkway Suite 305 | Henderson, NV 89074
ken.sarna@mmtggroup.com | **Fax:** 702-946-1413

MEET BOBBIE STAR DUST

**21 Years
Of Staying
Relevant Is
The Key To
Her Success**



"I got into real estate completely by accident," recalls REALTOR® Bobbie Starr Dust with Berkshire Hathaway HomeServices.

On a graveyard shift as a cocktail waitress, her plan was launched. Her boyfriend asked, "Why don't we go to real estate school?" With that, Bobbie attended real estate school, not realizing that it was the door to her destiny. Her first year of real estate, she did a landslide of business and was rewarded Rookie of the Year.

"This business was meant for me. I was born to be a REALTOR®," says Bobbie. To date, there hasn't been a challenge

she wasn't able to overcome. She is proud to be named one of the Top 25 in real estate by the Women's Council of REALTORS® from 2017-2019.

With a career volume exceeding 1,200 homes, Bobbie's favorite thing about real estate comes down to relationships.

Bobbie says, "The best people I have met in my life have come from real estate – not just clients, but friends in the business. I would not have made lifelong friends had I not become a REALTOR®."

With Bobbie's connections in real estate, there are very few people in

Vegas that she doesn't know. "I touch people of all different professions," she says. Bobbie also has a knowledge of the inventory in real estate. Her uncanny ability makes her sought after by other real estate agents.

"I can tell you the price per square foot and where the new homes are that are being built," says Bobbie. "People come and ask me about it in the office all the time."

Staying Relevant in Changing Times

"Whether you are a new or a seasoned agent, you've got to stay relevant," says Bobbie.



Bobbie, (seated) Kevin Sayegh, Gia and Emily



...

She's been in the business for 21 years and considers "staying relevant," the most important thing she can do in the competitive world of real estate. For the last three years, she has made this her mission by getting on different committees, boards, and being involved in different organizations.

Bobbie is proud to be a board member of the Women's Council of REALTORS®. This long-standing organization came into existence over 80 years ago. As Bobbie explains, women weren't allowed to be part of the National Association of REALTORS® (NAR) over 100 years ago, so they formed their own.

"We are supporting one another, watching women grow, and getting women into a leadership program," says Bobbie.

Bobbie is also involved in Project 150, the Shannon West Homeless Youth Center, and Making Strides for Breast Cancer.

Grateful for Berkshire Hathaway HomeServices

Bobbie switched brokerages to Berkshire Hathaway HomeServices 10 years ago.

She says, "Without their support, I wouldn't be where I am today. I work for the best company in the valley. I attribute a lot of my success to Berkshire Hathaway."

"This is a marriage made in heaven - me and real estate," Bobbie concludes. "M business is my life. I have no regrets. I love what I do."

When it comes to flooring styles and selections, we have it all.



We are ready to install tomorrow!

STUNNING VIDEO CONSULTING

Creating content for
local business in Las Vegas

Kevin Beverly

Real Estate and Wedding Videography
805.220.0591 | kevin@stunningvideoconsulting.com



OLD REPUBLIC HOME PROTECTION

Your clients deserve the best home warranty coverage!



Visit ORHP.com
or contact us to learn more

Francine Willis
Senior Account Executive
800.282.7131 Ext. 1151
FrancineW@orhp.com
my.orhp.com/francinewillis

Katherine Dunton
Senior Account Executive
800.282.7131 Ext. 1344
KatherineD@orhp.com
my.orhp.com/katherinedunton

People Helping People

This is a paid advertisement.

TLC THE FLOORING BOUTIQUE

702.248.7777

CARPET • TILE / STONE • LAMINATE • AREA RUGS
Bigest selection of name brand luxury vinyl planks

Visit our showrooms at our **two locations** to pick out your new flooring today!

HACIENDA LOCATION

4505 W. Hacienda, Ste A • Las Vegas, NV 89118

(702) 248-7777

Showroom

Mon-Fri 8am-6pm • Sat 8am-5:30pm

BLUE DIAMOND LOCATION

7955 Blue Diamond Rd, Ste 101 • Las Vegas, NV 89178

(702) 248-7777

Showroom

Mon-Sat 10am-5pm • Sun By appointment only

www.tlcflooringlv.com

Licensed, bonded, insured #80490, #80491

► premier partner

Written by Elizabeth McCabe
Photos by Ali Skogrand Photography



Meet Homebridge Mortgage Loan Originator

JENNIFER WITTMAN

Homebridge
Isn't Just
A Job For
Jennifer,
IT'S HOME

"I'm passionate about helping all of my clients achieve the dream of homeownership," says Homebridge Mortgage Loan Originator Jennifer Wittman.

"I care about each one of my clients. I communicate with them to make sure that they are comfortable and understand the entire loan process," adds Jennifer.

Her exemplary customer service sets her apart in the competitive industry of home loans.

From Banking to Mortgage Loan Originator

Jennifer, who has been in the industry for nine years, has been in banking her entire career.

"Becoming a mortgage loan officer actually kind of fell into my life. I was in banking my whole life and was getting burnt out in management. I started working for a reverse mortgage company, but it wasn't my passion. A friend of mine encouraged me to take the mortgage loan originator test."

With a leap of faith, Jennifer quit her job, took the test, and passed. She was hired at a lending firm and found out the first week that the job was 100 percent commission.

"I was kind of thrown to the wolves," Jennifer laughs. "I had no idea what to do. I started going to people's open houses on the weekends and during the week." A single mom, Jennifer, had all the motivation she needed to succeed.



She soon started finding clients and building relationships with REALTORS®, establishing herself in the industry with her friendly and outgoing personality. A skilled communicator and eager to please, Jennifer was a natural in the lending industry. The rest is history. Jennifer found her home at Homebridge.

Homebridge Has Options for Every Buyer

"Homebridge thinks outside the box. We have every product imaginable for every type of buyer," says Jennifer.



Jennifer works with her Licensed Loan Partner Keith McLee at Homebridge.

Life Outside Mortgages

Originally from Los Angeles, Jennifer has lived in Las Vegas for 19 years. When she isn't closing deals, she is a fitness enthusiast.

"I love doing half-marathons and Spartan races," she says. Other passions include scuba diving with her daughter, age 15. "We love to travel when we can."

"We are one of the only lenders that can lend on the condos out here, even if they are involved in litigation. We also have very quick closings," she explains.

In doing so, Jennifer is able to rescue deals where other lenders have fallen short. She simply does deals that other lenders cannot do. Making it happen is what it is all about for this driven mortgage loan originator.

For more information on this month's Premier Partner, check out Jennifer's website, www.homebridge.com/jenniferwittman, or give her a call at 702-497-8298.

There's an app for everything

Including one to grow your business

Evergreen Home Loans™ can help you stand out amongst the competition and offer clients access to our newest digital mortgage tool. Features include:

- Co-branded digital business card—include your website, bio, and social media links!
- Affordability calculator
- View loan status and track progress
- Send push notifications to clients
- Clients can securely scan and upload requested loan documents

Download the app today or contact me to learn more about co-branding options.



...



Scott Gillespie NMLS:252908
Cell: (702) 494-8448
sgillespie@evergreenhomeloans.com
www.evergreenhomeloans.com/scottgillespie



GO TO:
<https://myapp.evergreenhomeloans.com/tu4so>
OR:
Scan this QR code

GET
THE APP
TODAY



The GILLESPIE Group



© 2019 Evergreen Home Loans is a registered trade name of Evergreen Moneysource Mortgage Company® NMLS ID 3182. Trade/service marks are the property of Evergreen Home Loans. All rights reserved. Licensed under: Nevada Mortgage Banker License 3130; Nevada Mortgage Broker License 4837.



WILD DOG
DIGITAL
Professional & Affordable
Real Estate Photography & 3D

Professional photos sell homes.
Focus on closing deals.
We shoot. You sell.
Call/text: 702-826-8708
orders@wilddogdigital.com
www.wilddogdigital.com



AIRESERV
HEATING & AIR CONDITIONING
a neighborly company

\$99
A/C System
Maintenance Plan

Speedy Service
Anytime.
Every Time.

Ask about our
20 Year Parts & Labor
Warranties!



702.904.9555
AireServ.com/Las-Vegas
Lic. #: 0080033

2018
Angie's list
SUPER SERVICE
AWARD

2019
Angie's list
SUPER SERVICE
AWARD

Grow your business with Guild.



Advantage

We aim to create business partnerships, not just a referring partnership, and understand the impact we have on every transaction

We'll keep you updated

Frequent loan status updates throughout the loan process, and 24 hr turn around times for new leads, apps and pre-approvals

We keep things in-house

Our local in-house processing, underwriting, and closing departments provide better control of the loan process

We're highly recommended

Guild has a 96% customer satisfaction rating according to MortgageSAT, a leading borrower satisfaction survey.

We close quickly

Our target close for all loans is 24 days from date received. Ask us how we make this happen successfully

Questions? Let's talk.

"Ryan is my loan go to guy! He always has great response time & is great with my clients. He is highly knowledgeable in his industry & also goes the extra mile to ensure my clients get the best rates & any programs they may be eligible for. It is always a pleasure to work with him and his team."

Ryan Erekson
Mortgage Ninja
NMLS ID# 445075
9065 S. Pecos Rd., Ste 120,150
Henderson, NV 89074
M: 702.528.6235
rerekson@guildmortgage.net

Apply Online
www.RyanErekson.com

Guild
mortgage
OWN WHAT MATTERS

30 • March 2020



PRSR STD
US POSTAGE PAID
DALLAS, TX
PERMIT NO. 3649



“THE MOST RESOURCEFUL PEOPLE IN TOWN”
WITH 7 LOCATIONS ACROSS THE VALLEY



8363 W. Sunset Rd Ste. 100
Las Vegas, NV 89113

WWW.TICORNEVADA.COM

Phone: (702) 932-0777
Fax: (702) 921-6855

© 2016 TICOR Title. © STUDIO