

LAS VEGAS

REAL PRODUCERS.®

CONNECTING. ELEVATING. INSPIRING.

JEFF GALINDO

Founder of New Door Residential

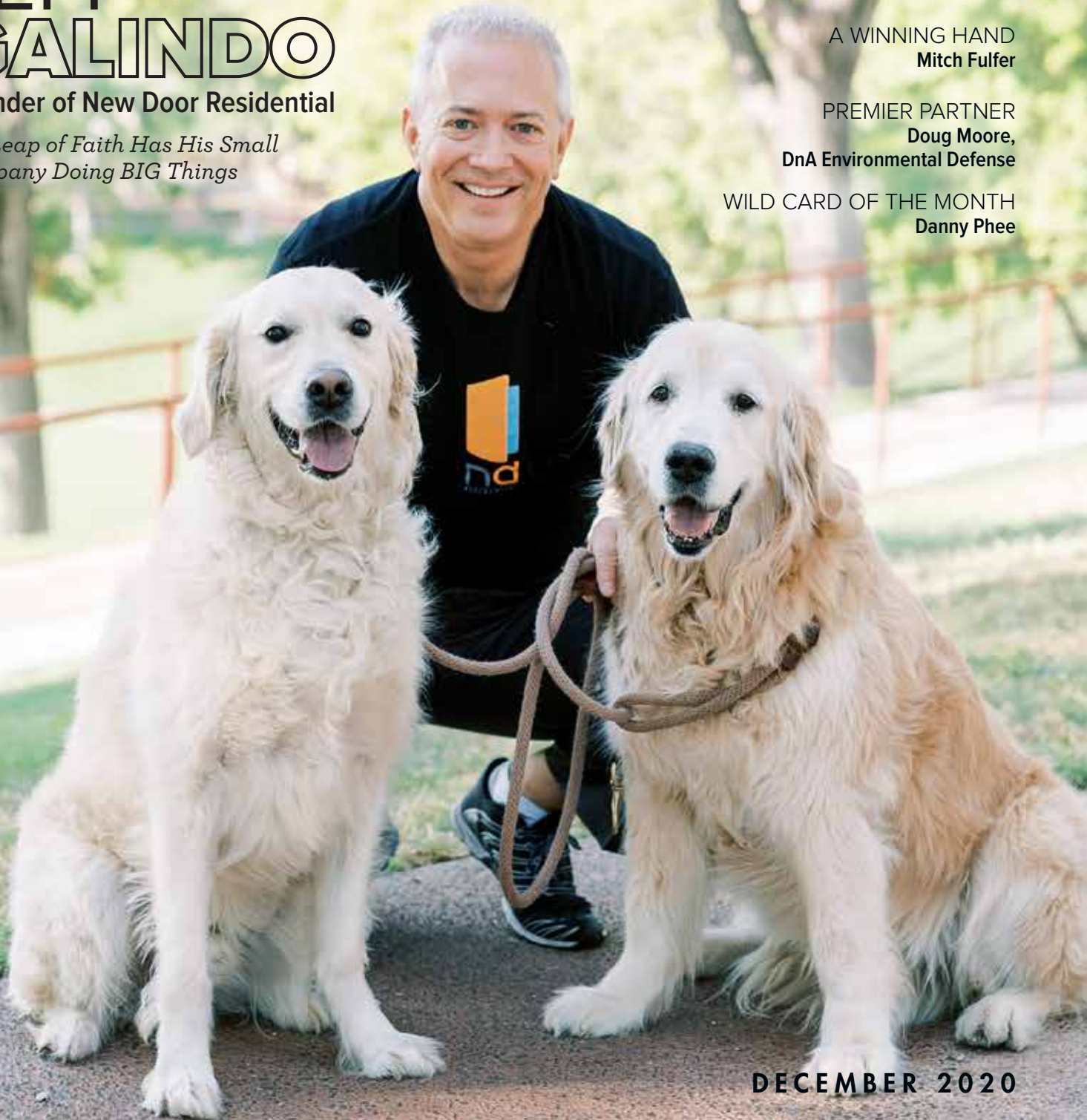
*His Leap of Faith Has His Small
Company Doing BIG Things*

ACE OF THE MONTH
Randy Hatada

A WINNING HAND
Mitch Fulfer

PREMIER PARTNER
Doug Moore,
DnA Environmental Defense

WILD CARD OF THE MONTH
Danny Phee



DECEMBER 2020

AFTER INSPECTION REPAIRS (AIR)

You've got a REQUEST for REPAIRS??

Don't worry, WE GOT YOUR BACK!

- Free 24 Hour Estimate based on your Inspection Report, just simply forward it to us!
- Pay Out of Escrow option is available
- Pre-Listing Repairs, Clean up and Remodeling Services offered
- Plumbing, Roofing, HVAC, Electrical, Pool, Landscaping, General construction and much more!

*When the inspection report comes in, and the buyer has a list of repairs, CALL US.
AIR is a one stop shop for all your repair needs. Let us take the weight off
your shoulders and save your time for more successful closings!*



702.706.8065
estimator@afterinspectionrepairs.com
www.afterinspectionrepairs.com

License #0086793 | Bid Limit \$200,000



SCAN ME

Thinking of refinancing?

Let Jennifer help you figure out if it's the right move for you.

Call today for your consultation.

homebridge

Jennifer.Wittman@HomeBridge.com

(702) 497-8298

NMLS #644336

2580 St. Rose Parkway Suite 300 Henderson, Nevada 89074

www.homebridge.com/JenniferWittman



LOOKING FOR 5 STAR PROFESSIONAL, FULL SERVICE PROPERTY MANAGEMENT?

\$300 referral fee paid to agent | Clients are referred back to Agent when they want to sell


Windermere
PRESTIGE PROPERTIES

MARTI LADD | Property Manager

Windermere Prestige Properties

1681 W Horizon Ridge Parkway, Henderson, NV 89012

702-432-4600 Office | 702-301-8020 Cell | martimatthewslv@hotmail.com

S.0069857 • PM.0164150

*Marti has over 10 years
experience; call her today
so she can help you.*



Need A Home With More Room?!

With over 17 years of experience, Clay Schmeisser will offer you clear explanations, patience, and expert advice.

Clay is a dedicated and experienced Mortgage **Lending Professional and Branch Manager** with Fairway Independent Mortgage Corporation here in Las Vegas.

As passionate as they come, Clay is constantly working to ensure an exceptional experience for his clients from end to end. **Clay is knowledgeable and seasoned in all major mortgage loans – especially VA.** He is known within the industry and by clients as “The Loan Racer” for his ability to provide a quick, comprehensive, effective, and efficient experience for his clients.

Outside of work, Clay can often be seen with his family **slaying tires and setting records** at the local drag strip and on Instagram in his 1100hp Dodge Demon.



CLAY SCHMEISSER
Branch Manager
NMLS# 404275
Las Vegas, NV
Office 702.685.2225
Cell 702.777.BOOM (2666)
@f @t @i @s @TheLoanRacer



THE LOAN RACER

W
I
T
H



TABLE OF CONTENTS

	08 Preferred Partners		10 Wild Card of the Month: Danny Phee		12 High Roller: Jeff Galindo
	16 Ace of the Month: Rand Hatada		18 A Winning Hand: Mitch Fulfer		20 Premier Partner: DnA Environmental Defense



If you are interested in contributing or nominating Realtors for certain stories, please email us at eliza.piotrowski@realproducersmag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Las Vegas Real Producer* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

YOU'RE ABOUT TO UNDERTAKE THE BIGGEST INVESTMENT OF YOUR LIFE.

Red Rock Home Inspections truly cares about ensuring you make a wise purchase.

Father & Son - Family owned - Veteran owned | Military/Veteran, First Responder & Teacher discount
Proud Member of VAREP Las Vegas Chapter | Home Pre-Listing Inspections
General Home Inspections | New Construction Inspections | 11th Month Warranty inspections
Fully Licensed & Insured | 100% Satisfaction Guarantee
A 90-Day Warranty, Sewer GARD, Recall Chek, & Build Fax included with every inspection



702-902-9749
rrhilv.com
rick@rrhilv.com



Weekend, holiday, & next-day appointments available



Fidelity National Title Agency of Nevada
Trusted everywhere every day.

4 WAYS TO SIGN

Keeping Our Clients Safe During COVID-19



IN-OFFICE EFFICIENT CLOSINGS HANDLED THE TRADITIONAL WAY WITH SOCIAL DISTANCING

Our goal is to streamline the amount of time you are in our offices or required for closings. We are customizing solutions for each office to accommodate customer needs.



CURBSIDE CLOSING

Fidelity National Title Remains Committed to you during this difficult time in meeting our customer's needs. We continuously support the health and safety of all our employees, customers and the Las Vegas community! To help facilitate your closing, we are now offering Curbside Closings!



MOBILE NOTARIES

Our mobile notary service now allows you to schedule and complete notary signings faster and easier. With our extensive network of professionals, we can offer you the convenience of either signing at one of our Fidelity Title branch offices or we can arrange for a mobile notary to come to your home or business, park or anywhere, anytime.



DIGITAL CLOSING AND REMOTE ONLINE NOTARIZATION (RON)

Market demand for digital closings remains low and is still expected to be driven by lender adoption and demand, but states continue to pass RON legislation. Operations can be set up to use NotaryCam or Notarize if they experience demand for RON transactions in their state.



Contact your Sales Rep today for additional details!



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

AFTER INSPECTION REPAIRS

After Inspection Repairs
(702) 706-8065
afterinspectionrepairs.com

AIR CONDITIONING & HEATING

Aire Serv of Las Vegas
(702) 565-4610
aireserv.com/las-vegas

DISINFECTION SERVICES

DnA Environmental Defense
Doug Moore
(702) 514-4103

ELECTRICAL SERVICES

Fowler Electric LTD
(702) 778-4346
www.fowlerelectricnv.com

HOME INSPECTION

Red Rock Home
Inspections LLC
Rick Watkins
(702) 902-9749

HOME WARRANTY

Old Republic Home
Protection
(925) 963-4726
www.orhp.com

MORTGAGE

Tina Lim - Your Home
Warranty Advisor
(702) 767-0568
Jennifer Wittman
(702) 497-8298

Southwind Financial
Mark Crowson
(702) 501-8223

The Loan Racer with Fairway
Independent Mortgage
Clay Schmeisser
(702) 685-2225

PHOTOGRAPHER

Stetson Ybarra Photography
(702) 277-8575
stetsonybarra.com

PHOTOGRAPHY

Chernogorov Photography
(424) 236-8553
www.chernogorovwed.com

PROPERTY MANAGEMENT

Windermere Prestige
Properties
Marti Ladd
(702) 301-8020

TITLE & ESCROW COMPANY

Fidelity National
(235) 225-9597

TITLE COMPANY

WFG National Title
330 S. Rampart, Ste. 350
Las Vegas, NV 89145
(702) 728-5295

TITLE INSURANCE

Fidelity National Financial
(702) 877-3003

MEET THE LAS VEGAS REAL PRODUCERS TEAM



Eliza Piotrowski
Area Director



Melony Peters
Ad Strategist



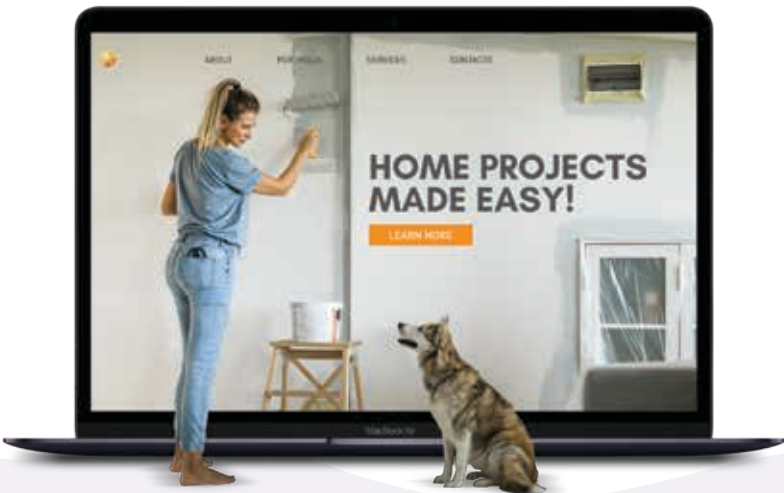
Elizabeth McCabe
Contributing Writer



Albert and Liliya Chernogorov
Chernogorov Photography, Photographers



BRING YOUR WEBSITE TO LIFE!



Your business should be
bringing in more leads
but your website is
holding you back!

www.digitaln2.com



STETSON YBARRA
PHOTOGRAPHY

LUXURY REAL ESTATE PHOTO &
VIDEO PRODUCTION

CALL / TEXT: 702.277.8575
INSTAGRAM: @stetson_ybarra
stetson.ybarra@gmail.com

STETSONYBARRA.COM

Whether you work primarily with
Seller or Buyer clients, I can help you
CHANGE THE WAY YOU HELP THEM MAINTAIN THEIR HOMES!



**NATIONAL
HOME WARRANTY**

Service you can Trust, Quality you can Afford.

Tina J. Lim
702.767.0568
TLim@nhwusa.com



► wild card of the month

Written by Elizabeth McCabe
Photography by Kelsey Thomas

Meet Danny Phee

of the Phee Group

Sharing His Secrets To Help Other Agents Succeed

“I started real estate in June 2014,” says REALTOR® Danny Phee of The Phee Group. With a career volume of 45 million dollars, he is passionate about his profession.

Prior to real estate, Danny was a Mobile Billboard company owner, bartender, and bar manager. Then the general manager of an Ultra Lounge called V Bar at The Venetian. Through these various positions, Danny learned how to work well with people – a trait that he carried into real estate.

Focused on Others

To Danny, real estate is helping others. What’s his favorite part of real estate? He says, “Knowing that the advice I give ultimately saves my clients a lot of money while helping them achieve the fairly difficult goal of buying and/or selling Las Vegas real estate.” Helping



others makes the long days of real estate worthwhile and rewarding.

Danny also helps other agents succeed, which is the secret to his success. He explains, “If I had to name one thing that has contributed to my growth more than anything else in my business, it has been finding the courage to teach others what I’ve learned and applied. I think one of the most valuable gifts you can give someone is knowledge, and I think if more people did this, they would see amazing results in their lives and businesses.”

Danny even created a podcast called Social Agent Secrets designed to help REALTORS® use digital marketing strategies to attract and convert their dream clients. Check it out at <https://anchor.fm/socialagentsecrets>.

Using his influence to help others, Danny also gives back to The Crossing (<https://thecrossinglv.com>) in southwest Las Vegas. He says, “It’s a cause we believe in and amazing charitable partnerships throughout the valley and beyond ...so a large part of our support goes to them on a monthly basis.”

Not Your Traditional Agent

“I’ve never marketed in a traditional manner,” says Danny.

He found a better way than how he was taught by many experienced agents when he started real estate. Danny explains, “I discovered the power of copywriting, video, the art of social media ads, and sales funnels in 2014 and never looked back!”

Danny figured out how to how to attract clients consistently instead of “chase and convince leads.”

Fueled by Family and Fun

“My family is my favorite thing in the world!” smiles Danny. “My wife does amazing work in the community as an online educator with the Clark County School District. My son and daughter attend the same school and love sports, piano, and taking trips with mom and dad!”

To relax and unwind, you can find Danny spending time outdoors. He says, “I really like outdoor activities like golfing, snowboarding, going to the beach, and four-wheeling in Utah.”

Danny also loves watching the Golden Knights live at T Mobile; he’s also a season ticket holder for the Las Vegas Raiders. He says, “I can’t wait to attend the games when the stadium finally opens!” Danny is even the head coach of his son’s little league baseball team, and he’s really enjoying watching him, and his teammates get better and grow!

Whether helping other agents, helping clients, or helping the community, Danny is an influencer. His forward-thinking nature, combined with his heart to help, is a winning combination.

JEFF GALINDO

OWNER AND BROKER AT
**NEW DOOR
RESIDENTIAL**



Jeff with his fur sons, Louis and Wilson

► high roller
Written by Elizabeth McCabe
Photos by Chernogorov Photography

“I started in real estate directly out of college 27 years ago,” says Jeff Galindo. Recruited out of Arizona State University, Jeff launched into real estate and never looked back.

“Everything I ever wanted to do has been real estate related from real estate development to construction to sales,” he says. “It’s the only thing I really had a passion for professionally.”

As a child, Jeff’s favorite toys were Legos and building blocks. His love for building was evident from a young age, as his mother recognized.

The ever-changing nature of real estate makes it a stimulating profession. Starting out in construction, Jeff moved through the ranks in the home building industry. When he left, he had risen to the role of western regional vice president of sales and marketing for Pulte Homes. “It was an amazing opportunity and I learned a lot about the industry,” says Jeff. “It gave me a lot of experience that I have been apply and help clients with.”

Building His Team

Jeff continues to build his team at New Door Residential. Eager to find top talent, he selects, coaches, and trains a number of salespeople. Jeff is a listing specialist as well as the owner and managing broker.

“We’re a small real estate company but doing a lot of business. We’re really proud of having recruited the people we have onboard,” says Jeff. The people on his staff have stood the test of time. Four have been with him since the inception of his company. “I’m really proud of that,” he says. “They started out at different stages and levels of experience and have really grown and

Leaping Over Obstacles and Building A Better Team—This Superman of Real Estate Does It All

blossomed. They are all skilled professional real estate agents in their own right.”

Jeff sees potential on his team. “I like bringing that potential out of them,” he says. “It’s a lot of fun.” Jeff started New Door Residential in 2015 and is excited about where he sees the company going in the months and years to come.

A plaque sits on his desk, “Leap and the net will appear.” Jeff lives by those words.

Overcoming Obstacles

“The ability to adapt to an ever-changing environment is mandatory. You have to be able to do that to be successful,” says Jeff. And he has had multiple opportunities throughout his career to adapt and overcome.

Starting his career during the savings and loan crisis in the late ‘90s was no easy feat. “I’ve seen so many financial crises throughout my career,” remarks Jeff. We had a couple of wars, the tech bubble, 9/11, the Great Recession, and now COVID-19.

Eager to face a challenge, Jeff looks at every obstacle as a call to adapt and change.

Fur Babies

“My wife and I are fur baby parents,” smiles Jeff. “We’ve got a couple of Golden Retrievers, Wilson, and Louis.” He also enjoys the constant companionship of a Miniature Poodle and a cat.

Wilson is named after the Wilson volleyball in *Cast Away*. Jeff jokes, “The main reason is that we wanted to make sure that his favorite toys were monogrammed. They turned out to be that way.” Louis, a pale Golden Retriever, is 4 years old and is named after Louis Winthrop in *Trading Places*.

Final Thoughts

Jeff concludes, “Real estate is the only thing I’ve ever done, and the only thing I ever wanted to do.” He can’t imagine doing anything else, making a difference for countless clients in the process.



**GREAT TECH ALLOWS
YOU TO WORK WITH
MORE PEOPLE MORE** OFTEN WITH MORE



AND

**DATA SO YOU CAN
MORE HUMAN AND MAKE
MORE** BE **RELATIONSHIPS**

THE ENGLAND TEAM
MARKETING • TECHNOLOGY • SALES



Fidelity National Title



Michael
England
253.225.9597



Joslyn
England
253.225.6521

RP AMERICA'S BEST REAL ESTATE AGENTS
RECOGNIZED



BE PART OF THE NATIONAL REAL PRODUCERS MOVEMENT
FOLLOW US ON INSTAGRAM TODAY

@realproducers

OLD REPUBLIC HOME PROTECTION

Your home warranty company
should work as hard as you do.



We're grateful to support you and your clients
with superior home warranty coverage.

Contact us to learn more.



Francine Willis
Senior Account Executive
800.282.7131 Ext. 1151
C: 702.604.2004
FrancineW@orhp.com
my.orhp.com/francinewillis



Katherine Dunton
Senior Account Executive
800.282.7131 Ext. 1344
KatherineD@orhp.com
my.orhp.com/katherinedunton

People Helping People

This is a paid advertisement.

FOWLER ELECTRIC

RESIDENTIAL • COMMERCIAL • INDUSTRIAL

702-778-4346

License #0079908 • *We are Service* • Limit \$2,800,000

Receive 10% OFF your next service by mentioning this code: LVRP10

\$59

Winter Furnace
Maintenance Special

Introducing Summertime,
in the winter.



AIRESERV
HEATING & AIR CONDITIONING
a neighborly company

702.904.9555

AireServ.com/Las-Vegas

Randy Hatada

BROKER/OWNER
OF EXPAND
REALTY AND
PROPERTY
MANAGEMENT

ace of the month ◀◀

Written by **Elizabeth McCabe**
Photos by **Chernogorov Photography**

Living a Blessed Life And Helping Others Thanks to Real Estate



The top 1 percent in Las Vegas, Randy Hatada, is recognized in real estate's competitive world. He is also proud to be in the Hall of Fame for 40 under 40 after earning this recognition three times.

Randy Hatada is a broker/owner of Xpand Realty & Property Management. He's been in real estate for 16 years and has blazed a trail of success. He started his brokerage 11 years ago and built it to 37 agents and seven people on staff. "We will grow a little, but we're pretty comfortable in size," says Randy. "I believe in corporate culture. We work as a team and a family. Everyone knows each other on a first-name basis. Everyone helps everyone else in the company. It's a very helpful environment."

Randy is heavily involved in a number of key Real Estate groups and organizations. He is the current director for Las Vegas the local (LVR) and state (NVR) Association of REALTORS®. He's also a member of the AREAA (Asian Real Estate Association of America), GLVAR's Community Outreach and Forms Committee, and part of the Entrepreneurs organization.

Life Before Real Estate

Before real estate, Randy earned a degree in Business Marketing from UNLV. He relocated from the University of Hawaii in 2000, looking for a new opportunity. Upon graduation, Randy ran an investment company for three years. Then he launched into real estate and hasn't looked back since. He genuinely loves what he does.

Value Driven

"Money is important, but I am not money-driven," explains Randy. "I am value-driven." To Randy, isn't about profit, but people. Doing the right thing is important to Randy, a man of character.

Randy says, "I like being able to help people achieve their dreams of homeownership." Not only does Randy help clients, but he also helps investors to create alternative forms of cash flow and appreciation. "I'm a broker and a business owner. I help other REALTORS® move along in their career as well," he says.

Navigating COVID-19

With COVID-19, Randy took all the necessary precautions in his brokerage. He says, "We still aren't open to the public. We're doing everything we can to operate in a traditional setting but have done a lot of virtual and digital things to accomplish that. We're doing virtual open houses, 3D virtual tours, and a ton of Zoom meetings."

Trying to stay ahead with all the ordinances and moratoriums from the government has been challenging, but Randy has risen to the challenge. As broker/owner, Randy is on the front line with the rest of the board dealing with the obstacles that 2020 has presented.

Family First

When it comes to recharging from the demands of real estate, Randy turns to his family. He is married to his wife Teri, and they have one son, Linken.

"They are the most important things in my life," says Randy. He enjoys traveling, fishing with his son, and lots of outdoor activities. Off-roading and snowboarding are fun for him. To relax, Randy enjoys frequent trips to Hawaii and also visits California and Utah.

Fortunate for His Career

"Real estate and Vegas has really given me an opportunity to help people build a business and feed a family," says Randy. "Doing something that I am passionate about and making a living doing it every day – that's a blessing. I've been blessed to befriend a lot of people in the industry. Real estate has given me a good life."



MEET MITCH FULFER

WITH BERKSHIRE HATHAWAY HOME SERVICES

▶ a winning hand
Written by
Elizabeth McCabe
Photography by
Kelsey Thomas



Restaurants to Real Estate – He Excels In Everything He Does!



"I enjoy people. I love serving them and helping them with, in most cases, the largest single purchase they will ever make. I love educating them about the process and about creating wealth with real estate," says REALTOR® Mitch Fulfer.

Mitch has been in real estate since February 2000, starting with Mark Stark and Prudential Americana Group. His career volume is exceptional at over \$250,000,000.

An award-winning REALTOR®, Mitch has earned several awards, including Best New Agent, Chairman Circle Platinum, and the 10-Year Legend Award. He has learned to overcome obstacles, including the market crash of 2008.

He explains, "I had a team and had to let everyone go, including my assistant of eight years. It was a sad day, but I had already found her a job!" Mitch learned a tremendous amount from the Great Recession, including navigating the world of short sales and foreclosures.

In 2010, he was asked to become a branch manager, assuming

responsibility at their Sahara location, where he had 257 agents under his roof. He says, "It was a great experience, and I learned a tremendous amount. I did that for two years and then went back to general sales."

From Restaurants to Real Estate

Before embarking on a career in real estate, Mitch had a successful restaurant business career for 20 years. He excelled as the Director of Franchise Operations for a large restaurant chain.

"I had 13 states and Central America with that company," says Mitch. Rising from the company's bottom, he worked his way through the ranks to the very top. Interestingly, the company moved him every nine months for 10 years. As a result, Mitch says, "I got an education about real estate. I also became an infomercial junkie and watched real estate gurus on TV. I give credit to Robert Allen, whom I studied and attended his seminars for getting me started in real estate as an investor in 1989."

Little did he know that his experience in restaurants would be a stepping stone to a real estate career.

Recharging from Real Estate with Family

Married to his wife Susan of 31 years, Mitch enjoys spending time with her. She also works as a buyer's agent on his team! Mitch also likes spending time with his son, daughter, and mother.

Mitch adds, "My daughter is a University of San Diego grad, former model, and a San Diego Charger cheerleader. She lives in San Diego with her husband Michael and is a top producer with Berkshire Hathaway in La Jolla."

Mitch is also proud of his son, who played basketball and graduated from Notre Dame De Namur in Belmont, California, and currently resides in San Francisco.



He values time with his mother, who lives in Texas on a 60-acre horse ranch. "And I can't leave out my four-legged son Louie soon to be 17!" smiles Mitch.

To relax and unwind, Mitch is an avid golfer, which suits him to a tee. He adds, "I am a firearms training-2A advocate, and I'm trying to get back to playing the guitar."

From restaurants to real estate, Mitch has achieved success in whatever he has put his mind to. Mitch believes with drive and determination, anything is possible!

meet Doug Moore

Owner of DnA Environmental Defense

DnA Dedicated To Protecting Your Indoor Environment!

COVID-19 was an unlikely time to launch a business, but for successful entrepreneur Doug Moore, there could not have been a better opportunity. The Co-owner of Aire Serv of Las Vegas, Doug, realized a need for indoor air quality solutions. DnA Environmental Defense was his answer.

“We are 100 percent committed to a healthy indoor environment,” Doug says. “We provide sanitizing and disinfecting in the form of electrostatic disinfecting, chemical fogging, and indoor property wipe-downs. These services kill a vast majority of bacteria and germs.”

The real question is, “Does it kill COVID-19?” Doug sets the record straight: “COVID-19 is an ever-evolving virus.” However, the chemicals that DnA Environmental Defense uses are EPA certified, and List N approved to kill the SARS-CoV virus with 99.99% effectiveness. “It’s a component of COVID-19,” he explains.

DnA Environmental Defense is the trusted company that businesses, homeowners, and dental offices call to sanitize and disinfect their properties. Businesses, homeowners, and dental offices can trust that calling DnA Environmental Defense means their properties will be sanitized and disinfected properly.

From Dream to Reality

“I came up with the idea for DnA Environmental Defense on May 17, when our state received a mandate from Governor Sisolak to begin lockdown,” says Doug.

“I was weighing out realistic possibilities for us to help out the community, state, and planet, in any way we could.”

His idea came from watching the new virus and global events unfold. He thought, “What could we do with the air?” Being the Co-owner of Aire Serv of Las Vegas, Doug knew firsthand the importance of air quality and air purity. His goal was simple – “to create an environment that is safer and more protected from illness.”

Realizing Nevada’s restrictions, he knew that there were only a handful of businesses that were still allowed to operate in the state. “It was my intention to make it more desirable for people to go back to work in a clean, healthy, and safe environment,” says Doug.

Providing peace of mind to people is paramount to DnA Environmental Defense in the midst of a global pandemic.

Services Offered

DnA Environmental Defense offers electrostatic disinfecting services and sanitizing chemical fogging for homes and commercial facilities and disinfectant fogging for the central air system. Doug explains, “Sanitizing fogging covers every area of the interior of a building – floors, walls, windows – anything in a room.”

As for electrostatic disinfecting, the process operates the same way, but it is electrostatic. Doug explains, “The sprayer sends out a mist of atomized solution that contains ionized, positively charged particles that draw in and trap germs, bacteria, and airborne viruses. Each droplet of spray acts like a magnet to attract unwanted foreign bodies.” Surfaces are then wiped down, and these pollutants are removed.

Electrostatic Disinfecting purifies the air. Anything that is brought into the air intake circulates throughout the

whole system. Killing germs, bacteria, and airborne viruses is important, so they do not recirculate.

Which service do you choose? “It depends on what you’re trying to achieve,” says Doug. “If your office had a known case of SARS or COVID, there is no breathable space in the area that won’t be touched through sanitizing. Electrostatic Disinfecting is more localized to what people touch.”

If your home is affected by viruses, Doug recommends both services. He says, “Sanitizing and wiping down is recommended.”

Is it safe to enter a home that has been fogged? Doug says, “Everything we use is EPA certified. It is non-toxic in every way.” We do, however, require all premises to be vacant while application is in progress.

Doug concludes, “We are on a mission to clear the air that we breathe.”

For more information on DnA Environmental Defense, check out their website, <http://www.Dnaenvironmentaldefense.com>, or call 702-514-4103.



DON'T PLAY GUESSING GAMES WITH YOUR CLIENTS' HEALTH

Return to work or home with **clean confidence** in our electrostatic disinfection and chemical fogging services, done using only EPA List N Certified chemicals and practices.



CALL US TODAY WITH YOUR BUILDING SPECS FOR A FREE QUOTE

DNA
ENVIRONMENTAL
DEFENSE

704.514.4103

DNAENVIRONMENTALDEFENSE.COM

YOUR BUSINESS PHOTOGRAPHY STUDIO

PORTRAITS • PRIVATE EVENTS • ARCHITECTURE

We believe that every professional needs a captivating image to support their brand. Together we'll team up to create a professional look that captures you and your work in the best way.

Liliya & Albert



CHERNOGOROV
Photography

WWW.CHERNOGOROVWED.COM

CONTACT@CHERNOGOROVWED.COM • (424) 236-8553

MC MARK CROWSON

You need an experienced loan officer on your team.

Whether you are a first time home buyer, purchasing your dream home, pursuing an investment opportunity, or refinancing your home for the pursuit of a lifelong dream, a mortgage is a crucial part of a big life milestone. Who you choose to work with can greatly influence your experience beyond the specific terms and rates you sign off on.

I would love to work with you toward achieving your dream. Let's set up a meeting today to discuss how I can help you.

Mark Crowson

Premier Mortgage Officer | Las Vegas

702-501-8223

6655 W. Sahara Ave Suite D-114

Las Vegas, NV 89146

Mark@MarkCrowson.com

www.MarkCrowson.com

EQUAL HOUSING
LENDER

NEVADA LIC #22783 | NMLS #291985



WHO IS WFG NATIONAL TITLE INSURANCE COMPANY?

NATIONAL UNDERWRITER



WFG IS THE 6TH TRULY NATIONAL UNDERWRITER AND ACHIEVED THAT FOOTPRINT FASTER THAN ANY OTHER UNDERWRITER IN HISTORY.

FINANCIAL STABILITY RATING

A'

WFG EARNED AN A' PRIME UNSURPASSED RATING FROM DEMOTECH, ONE OF THE NATION'S LEADING RATING AGENCIES, FOR FINANCIAL STABILITY.

FASTEST GROWING UNDERWRITER*



YEAR OVER YEAR WFG CONTINUES TO SHOW VELOCITY BY GROWING FASTER THAN ANY OTHER COMPANY.

*BASED ON ALTA NATIONAL MARKET SHARE REPORTS FOR THE LAST 10 YEARS

COMMITMENT TO INFORMATION SECURITY



PROTECTING YOU IS OUR TOP PRIORITY. THAT IS WHY WFG HAS PASSED OUR SOC2 COMPLIANCE AUDITS WITH PERFECT SCORES.

CLAIMS RESERVES*

134

 MONTHS

WHEN COMPARED TO OTHER NATIONAL UNDERWRITERS, WFG LEADS THE WAY IN THE NUMBER OF MONTHS FOR CLAIMS RESERVES.

*TOTAL CLAIM RESERVES/PAYMENTS YTD 3/1/2020

CUSTOMER EXPERIENCE

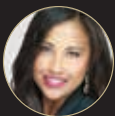


WFG'S NET PROMOTER SCORE IS 76 WHICH IS CONSIDERED TO BE A WORLD CLASS SERVICE RATING ACROSS ALL VARIOUS INDUSTRIES.

REV. 3.1.2020



Channele Beller
Sales Rep.
702-510-9810



Delvie Villa
Sales Rep.
858-405-8421



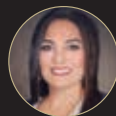
Dalene McLaughlin
Sales Rep.
702-306-0071



Diane Bell
Sales Rep.
702-245-3094



Esmeralda Licea
Sales Rep.
702-762-1888



Gina Pappas
Sales Rep.
702-556-2899



Kevin Jones
Sales Rep.
775-357-2995



Paul Mangual
Sales Rep.
702-236-6212



Tamica Evans
Sales Rep.
702-278-3016