

INLAND EMPIRE

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.

POWER OF 2 REALTY

**Jared Jones
Brian Hopkins**



DECEMBER 2020

*Wishing You
A Happy
Holiday Season!*



CHICAGO TITLE



Lavonne Benyola,
ACCOUNT EXECUTIVE

Territory - Redlands, Yucaipa, Calimesa, Beaumont, Banning

Direct: 951-453-7380 Office: 800-722-0824

Customer Service: 800-356-8299
lavonne.benyola@ctt.com

www.chicagotitleconnection.com
560 E. Hospitality Lane, San Bernardino, Ca 92408

951.405.2454 Lara@LockeYourLoan.com LockeYourLoan.com

Helping clients find a
HOME FOR THE
HOLIDAYS



Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. Locke Your Loan is an FHA Approved Lending Institution and is not acting on behalf of or at the direction of HUD/FHA or the Federal government. Subject property and borrower income and credit must qualify to USDA guidelines. Certificate of Eligibility required for VA loans.



NMLS 949400 BRE 01953203 CO. NMLS 1939219 CO. BRE 02092167



This winter, discover how Cutco Closing Gifts can help you build relationships through the power of thoughtful gift-giving.

- ✓ Custom engraving with your logo & contact info
- ✓ Creates top of mind awareness for your business
- ✓ 100% tax deductible*
- ✓ Generates a lifetime of impressions and only needs to be given once!
- ✓ Potential referral opportunity

American made since 1949

*consult your CPA



Andy Burton
Independent Area Director
951.334.5301
CutAboveGifts@gmail.com
CutAboveGifts.com

**CUT ABOVE
Gifts.com**

 **CUTCO**
CLOSING GIFTS

HELPING REALTORS® RETAIN THEIR CLIENTS IN THE INLAND EMPIRE FOR OVER 21 YEARS

TABLE OF CONTENTS

| | | | | | |
|---|----------------------------------|---|---|---|--|
|  | 05 Meet The Team |  | 06 Preferred Partners |  | 08 Power of 2 Realty Jared Jones, Brian Hopkins |
|  | 16 Holiday Memories |  | 20 Natalia Escobar Team Leader Keller Williams Corona |  | 24 Get Every Issue On Your Phone |

If you are interested in contributing or nominating Realtors for certain stories, please email us at mark@realproducersmag.com

DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the *Inland Empire Real Producers* magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

MEET THE INLAND EMPIRE REAL PRODUCERS TEAM



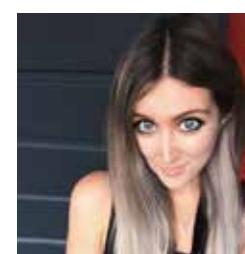
Mark Menezes
Publisher
(951)233-3096
mark@realproducersmag.com



Marissa Menezes
Photographer &
Editor-In-Chief



Chris Menezes
Writer



Lanie Schaber
Ad Strategist



Antonio Vong
Videographer



This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

CLOSING GIFTS

Cut Above Gifts
Andy Burton
(951) 334-5301
www.cutabovegifts.com

ESCROW

New Dimensions Escrow
Sondra Lind
(951) 741-1748
www.newdimensionescrow.com

FINANCIAL SERVICES

Modern Woodmen of America
Ryan Vollkommer
(909) 213-4597
reps.modernwoodmen.org/rvollkommer

HOME INSPECTION

Diamond Property Inspections
Greg Terry
(909) 910-9905
www.diamondinspect.com

Win Home Inspection -
Victoria Gardens
Gabe Amparan
(909) 601-1646
www.victoriagardens.wini.com

INSURANCE
Blake Insurance
Connie Blake
(951) 736-1525
www.BlakeAgency.com

MORTGAGE
American Financial Network
Steve Rodgers
(909) 772-8138
www.loanmover.com

DMR Loans
Dawn Robson
(909) 238-2194
dmrloans4me@gmail.com

Full Circle Home Loans
Seth Anapolsky
(951) 538-6093
www.fullcirclehomeloans.com

Homebridge Financial Services
Nancy Kenny
(909) 225-8787
www.homebridge.com/nancykenny

Locke Your Loan
Lara Locke
(951) 405-2454
www.lockeyourloan.com

Platinum Home Mortgage
Troy Hazelip
(951) 830-2548
www.phmc.com/troyhazelip

RWM Home Loans
Ron Gomez
(909) 709-1396
www.rwmloans.com/ron-gomez

Secure Choice Lending
Mark Hossler
(951) 707-9364
www.securechoicelending.com

PEST & TERMITE CONTROL
Craig & Sons Termite & Pest Control
Christine Cornejo
(800) 281-2219
www.CraigandSons.com

Rockwell Pest Solutions
Brett Rockwell
(909) 991-8447
rockwellpest.com

TITLE COMPANY
Chicago Title
Robert Maletti
(909) 213-8923
www.ChicagoTitleConnection.com

Chicago Title Company
Patti MacGregor
(951) 852-9545
www.ChicagoTitleConnection.com

Chicago Title Company
Lavonne Benyola
(951) 453-7380
www.ChicagoTitleConnection.com

Lawyers Title
Kristi Munoz
(909) 841-7645
Kristi.LawyersIE.com



LET US HELP GROW YOUR BUSINESS!

Take advantage of the multitude of marketing resources that Homebridge has to offer!



Nancy Kenny
We Can Finance Almost Anything Attached To The Ground!
Construction Loan Specialist
NMLS# 322084
(909) 225-8787
Nancy.Kenny@homebridge.com
Homebridge.com/NancyKenny
6800 Indiana Ave #140
Riverside, CA 92506
Branch NMLS# 1847975

Homebridge Financial Services, Inc. Corporate NMLS ID #6521 (www.nmlsconsumeraccess.org); 194 Wood Avenue South, 9th Floor, Iselin, NJ 08830; (866) 953-6342; Licensed in all states but UT, AZ Mortgage Banker License #922458; Licensed by the Dept. of Business Oversight under the CA Residential Mortgage Lending Act; CA Residential Mortgage License #22495; Illinois Residential Mortgage License: MA Mortgage Lender/Broker License #MC6521; MO branch: 1116 Remington Plaza, Suite A, Raymore, MO 64083; Licensed by the NJ Dept. of Banking and Insurance; Licensed Mortgage Banker - NYS Dept. of Financial Services, 152 Madison Ave, 23rd Floor, New York, NY 10016; RI Licensed Lender, RI Licensed Loan Broker; TX branch: 15301 Dallas Parkway, #900, Addison, TX 75001; WA Consumer Loan Company License #CL-6521. This is not an offer for extension of credit or a commitment to lend. Loans are currently being closed and committed at the expressed rates; however these rates may change or may not be available at the time of your interest rate lock-in, commitment or closing. All loans must satisfy company underwriting guidelines. Interest rates and Annual Percentage Rates (APRs) are based on recent market rates, for informational purposes only. subject to change without notice and may be subject to pricing add-ons related to property type, loan amount, loan-to-value ratio, credit score and other factors. Terms and conditions apply. Additional loan programs may be available. This is not an offer to enter into a rate lock agreement under MN law, or any other applicable law. Call for details. 08/2018 LR 2019-509A

homebridge®

CONTACT ME TODAY TO LEARN HOW TO BEGIN UTILIZING
HOMEBRIDGE MARKETING TO ENHANCE YOUR BUSINESS!

DIAMOND
PROPERTY INSPECTIONS

Inland Empire REALTORS® choose DIAMOND

Is Your Home Ready for Santa's Landing?

Greg Terry 951-351-1855 gtdpi.com

Serving Riverside County since 2003

New Dimensions Escrow
The Inland Empire's Pre-eminent
Escrow Company

PROACTIVE PROCESSING AND IMMEDIATE RESPONSIVENESS

951.734.8252 • WWW.NEWDIMENSIONSESCROW.COM
INFO@NEWDIMENSIONSESCROW.COM

New Dimensions Escrow, Inc.
2275 Sampson Avenue, Suite 104 Corona, CA 92879

Licensed by the Department of Business Oversight • License #963-1539
Resale Escrows (Conventional/FHA/VA/CAL Vet)
Commercial Property • Short Sale Escrows • REO Escrows • 1031 Tax Deferred Exchanges
New Home Tract Sales • Mobile Home Escrow • HUD Escrows, B&B Resources Certified



POWER OF 2 REALTY

Jared Jones, Brian Hopkins

Jared Jones and Brian Hopkins of Power of 2 Realty are out to create change for their families, for the families they help find homes and for families in Guatemala. Brian says “The name Power of 2 Realty is something special to us. The meaning isn’t that we have 2 people. It’s that every transaction helps build a home in Guatemala. It takes about \$1,500 to build a home down there and change a family’s life forever. We have built over 130 homes in Guatemala and have

105 kids on scholarship to finish high school which is even more powerful than building a home. We go every year and it really helps keep in perspective how lucky we are.” Brian lived in Guatemala for 2 years doing a mission for his church and so when he met Jared and learned he had a non-profit helping people in Guatemala, he left his job as Operations Manager for a cattle feed company and started into real estate. Born and raised in Riverside, Jared loves

that real estate allows him to help people find their dream home while giving him the ability to give back. He is excited to help Power of 2 Realty adapt to new technology and learn new things that will help them market better and sell homes for premium prices. When asked his favorite thing about being in real estate, Brian says “Everyday is different. I love interacting with people and meeting new friends. Solving problems and putting families into homes. A

huge benefit obviously is the investment side, you have so many opportunities by being in the industry.” When he’s not working, Brian loves being home and spending time with his wife Nicole and their two daughters. On balancing a busy work life in real estate and a busy home life with his wife Ashley and their 6 kids, Jared says “There is no balance, only counter-balance. It’s a quote from Gary Keller and it helps me remember I have to push for that balance in my life.”

...





Danny Coronado
NMLS ID #1247185 | DRE #01492912
c 951.966.4921 o 858.794.2155
e DannyC@rwmloans.com

Ron Gomez
NMLS ID #336926 | DRE #01241772
c 909.709.1396 o 858.794.2155
e RonG@rwmloans.com

Happy Holidays!

TRUE
LENDING TEAM

POWERED BY
RWM
HOME LOANS

40+ Years of Local
Experience Helping People
Purchase & Refinance A
Home For Their Families

6820 Indiana Ave Suite 110 | Riverside, CA 92506
www.rwmriverside.com

**The Best Gift You Can Give Your Clients This Year?
Peace of Mind!**



Call Today for Easy Scheduling!

WIN
HOME INSPECTION

ASHI

909.660.7117
victoriagardens.wini.com
Gamparan@wini.com

Gabe Amparan
Owner & Certified Home Inspector

N2DIGITAL

**BRING YOUR
WEBSITE TO LIFE!**

Your business should be
bringing in more leads but your
website is holding you back!

www.digitaln2.com

Lawyers Title®

**KRISTI
MUNOZ**

Happy Holidays
From Our Home to Yours!

KRISTI MUNOZ, Account Executive, Vice President
909.841.7645 | Kristi.LawyersIE.com | KMunoz@ltic.com

HOLIDAY MEMORIES



In our home creating memories is something Marissa and I love to do. We often talk about the traditions we remember most from our childhood and hope to create an atmosphere for our children that will follow them throughout their lives. The holiday season is our favorite time of year as it seems like we are jumping from one tradition to the next for three straight months. We asked a handful of our Realtor friends to share their favorite holiday memories and are excited to share them with you!

Mark Menezes

For years it was so fun to see the excitement on the kids' faces as the fireworks would go off at the "Switch On" ceremony at the Mission Inn's Festival of Lights. Having the ongoing tradition of staying there the weekend after Thanksgiving was a great reminder of how lucky we are to live in Riverside. Talking with people at the pool that were from all over the country...who loved the architecture and the decorations just as much as we did.

James Monks



This is one of my favorite Christmas memories as we all prepared to host our annual family Christmas celebration. We typically host Christmas brunch at our home for our entire family. This equals lots of brunch entrees, lots of gumbo, games and competitive boasting! It's one big party!

Keisha Hosea



This is one of my favorite Christmas memories as we all prepared to host our annual family Christmas celebration. We typically host Christmas brunch at our home for our entire family. This equals lots of brunch entrees, lots of gumbo, games and competitive boasting! It's one big party!

Troy Hazelpin



One of my favorite Christmas memories was spent with my other family- from Loma Linda. One of my all-time favorite nurses/family friends invited my brother and I to celebrate Christmas by baking cookies. This is something we had never done before and to be able to experience such a staple during Christmas time was so wonderful. I can remember vividly how in that moment there was no sense of illness or feeling sick. It was just me, my brother and my other family enjoying such an unforgettable Christmas moment that really encompassed joy, unity, and the gesture of giving. We baked cookies for families with children who would sadly be celebrating Christmas in the hospital. To be able to be a part of such a kind and personal gesture that I knew would make those receiving delicious home baked, colorful and jolly cookies was such a cool feeling. I mean who does not love cookies? One of the best memories spent with my brother!

Jose Navarrete



One of my fondest Christmas memories was while I was on active duty training to deploy to the middle east (Desert Storm). Apparently, my mom called the Red Cross because I hadn't written to her in a couple/few months. (Keep in mind, this is before email, social media and we had no cell phones). So unbeknownst to me, mom called the Red Cross stating that she was concerned and had no knowledge of my whereabouts. The Red Cross then contacted my Commanding Officer (CO) who called an

immediate platoon formation. While we were in formation, my mom showed up to our compound with her good friend carrying tamales and mexican bread to feed the entire unit. The CO thought it would be good for morale to stop the combat training and have her feed us all... the Marines in the unit raised her up in the air and thanked her profusely. Lesson learned! Never fail to communicate with mom as she will find you! Semper Fi.

Ruben Hernandez, MBA USMC



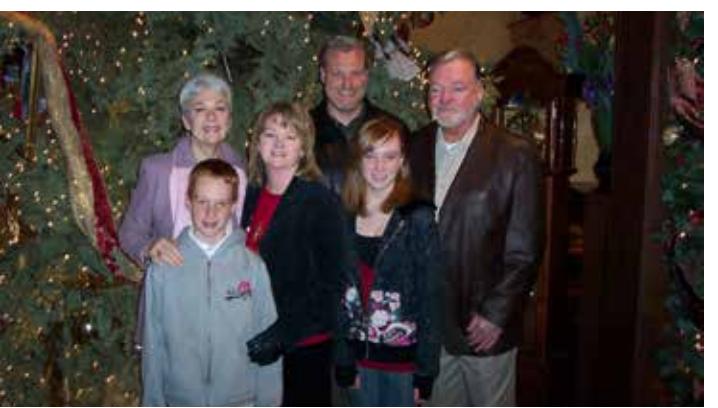
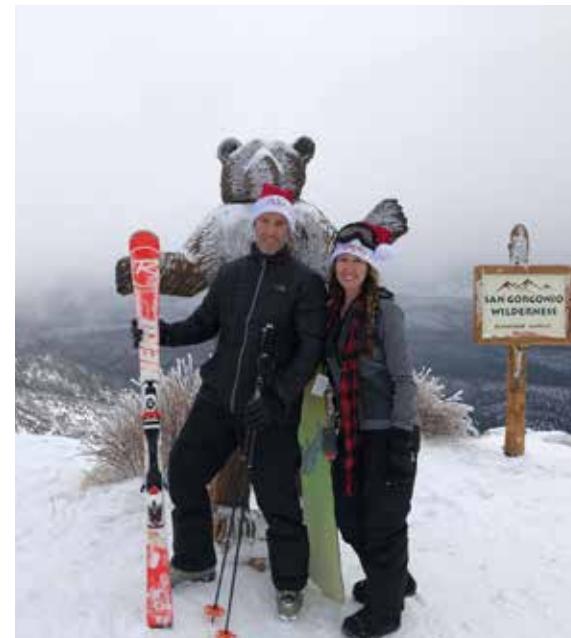
enjoy making all kinds of Christmas memories each year with my family. One of our most anticipated traditions is driving to Williams, AZ, staying a few nights, and riding the Polar Express train with the kids. It's always a magical experience that brings both the book and movie to life. My kids love the part when Santa makes his grand entrance. It usually snows during our stay too, which is a special treat!

Mike McKee



My favorite Holiday memory was going snowboarding ON Christmas when it dumped Christmas Morning!

Krystle Roth





Christmas is always a special time of year for me because not only do I get to celebrate the reason for the season, it's an especially fun time with my large extended family. I'm one of six kids so when we get my parents and all six of us with our immediate families together it's always an amazing time. This year is an extra special Christmas because I'm celebrating one year cancer free! Merry Christmas to all!

Patti MacGregor

This family photo is special to me because it was our first Christmas as a family of four.

Our family loves tradition, which includes making gingerbread men, Christmas crafts, real hot cocoa, board games by the fire, a Christmas play, and the grand finale a riddle scavenger hunt on Christmas Day to find a special gift. The most special tradition on Christmas morning is all of us gathering to read the story of the first Christmas, the birth of Jesus.

Lavonne Benyola



As far back as I can remember, the most important part about holidays was being with family. Whether we were posing by the tree or taking pictures of one another while we celebrated, family togetherness was the key. I have cherished memories of being with my parents, brother, grandparents, and extended family. Now that I have a family of my own, my wife, Alyssa, and I make sure that our kids have fond memories of family times to look back on when they are my age.

Michael Stoffel



One memory I have from Christmas is the first year I met my wife and her (now our) kids. I had bought a Christmas tree for her house and I was trimming the lower branches with my Spyderco knife and as I was cutting the last branch I slipped and stabbed myself in my inner thigh. I dropped my jeans right there in the living room in front of all three kids and my wife. Fortunately it wasn't a bad cut and I had some butterfly stitches on hand. I patched myself up and carried on with the tree set up and decorations.

Greg Terry
Diamond Property Inspections



Christmas party and had a scavenger hunt. They kept finding dog treats and toys and were so confused. Their final clue led them to their new puppy in a Santa hat. They were so excited. Everyone forgot about all the other presents because he became the highlight of the evening. He was the best present ever! We named him SPOTS.

Adriana Nagel



Our favorite holiday memory is when we gave our daughters (then 5 and 6 yrs) a dog for Christmas. They had been asking for a pet, so we took them to see some puppies a few months earlier without telling them why. On Christmas Eve, we went to our family's



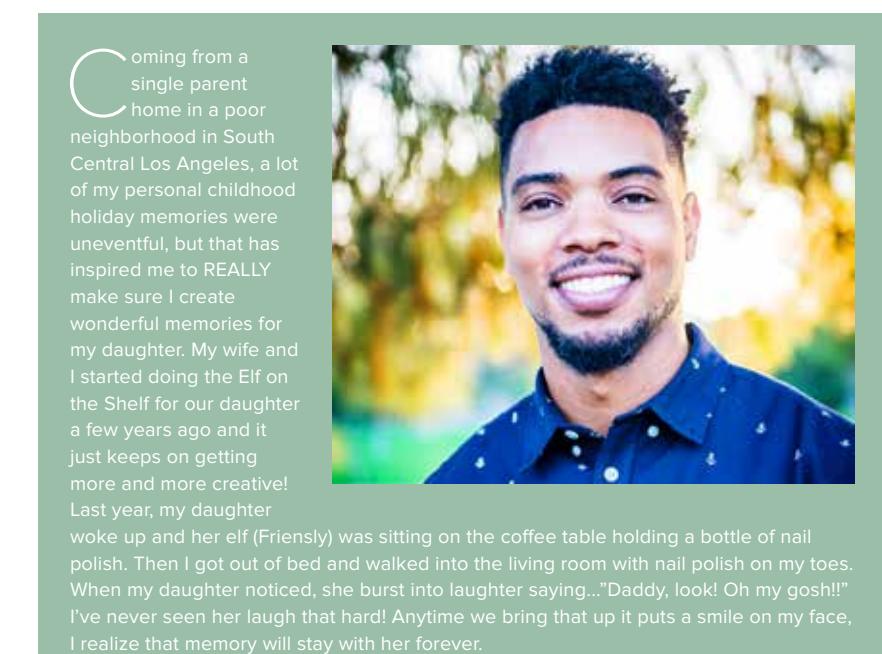
My greatest Holiday memory was back when I was a child, my Grandmother would bake sugar cookies and all of my cousins would spend the weekend at their home and decorate cookies! We would be on an all time sugar high all weekend!

Ben Laguna-Herrera

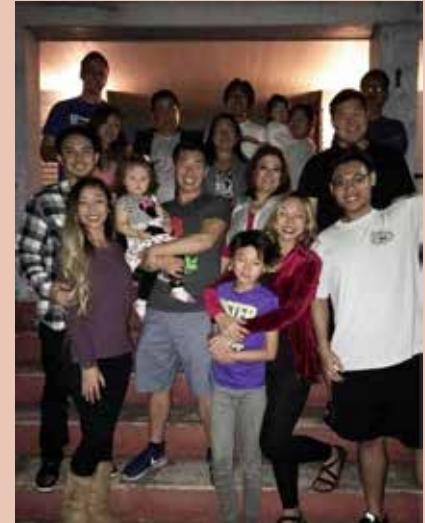


The holidays around my home used to always be magical. When my parents were still around, my father and I would spend weeks decorating our home for Christmas while my mother always had something mouthwatering cooking. The smells around our house made you feel you were living in a magical bakery. Days before Thanksgiving my mom would begin preparing a feast for all who would come for the big dinner. We always had family from all over the country, close friends, and neighbors over for Christmas and Thanksgiving dinners. At the table as we said our prayers, we had a tradition to hold hands and ask each person around the table to add what they were grateful for. It is the time of year I always can't wait for.

Brooks Bailey



Paul Washington



One of my favorite childhood memories is gathering around the coffee table with my siblings and sharing a 20 piece hot wing meal from KFC with large bowls of rice while watching holiday movies.

Linda Hao



In 2014 I was in the Dominican Republic umpiring their Winter League. We got a few days off from the season for Christmas so we went to a resort in Punta Cana and for Christmas Eve I went to a dance party on the beach and then for Christmas I went swimming with dolphins.

Adam Schwarz



NATALIA ESCOBAR

TEAM LEADER KELLER WILLIAMS CORONA

Keller Williams Corona's fearless Team Leader, Natalia Escobar, has done an exceptional job boosting connection, maintaining morale and keeping her team motivated through months of uncertainty and daily changes as we all navigate a global pandemic. Growing up in Bell Gardens Natalia started her career as a Medical Assistant in an OB/GYN office right after high school. She got the itch for real estate during her college years and dove in during the recession. As a single mom to two boys, real estate allowed her to support her family. With a passion for helping and serving people, leadership was the next logical step. Natalia says, "It's important to create a culture where people know you care about them and their business. To earn their trust and respect is important to me. It means the world to our team to see our associates successes, the big moments they share, their wins and to be there for them during the toughest times. All I

can say is that I have an amazing team, supportive husband, and great leaders behind me that I've met along the way... I couldn't do what I do today without them and we are just getting started!" Natalia is now married to Heiner Escobar and together they run Escobar Realty Group and are raising their daughter, Olivia. They love to salsa dance, entertain with family BBQs on the weekends and spend time with their three children at home and on vacation. "I get super excited about living life happily, being the best mother that I can be to my kiddos and having the ability to build an empire for my kids that they will remember and carry on. To be the older sister that can take care of my sisters and parents, if needed."

...



GET EVERY ISSUE ON YOUR PHONE



DOWNLOAD OUR MOBILE APP

Search Digapub - Choose California - Inland Empire Real Producers.



**Let Troy Get Your Clients
Home for the Holidays!**



NMLS ID #252037 [Linkedin](#) 

PLATINUM HOME MORTGAGE
Troy Hazelip
30+ Years of Experience!
Branch Manager

T: 909-483-9101 C: 951-830-2548
troy.hazelip@phmc.com
9620 Center Ave Suite 180
Rancho Cucamonga, CA 91730

Holidays

I Finance The American Dream!

AMERICAN FINANCIAL NETWORK INC.
FINANCING THE AMERICAN DREAM

**Steve Rodgers "Captain America"**
Branch Manager | US Army Veteran
NMLS #242955
Cell: 909.772.8138
10 Pointe Dr. Brea, CA 92821
Corp NMLS 237341
LoanMover.com

VA FHA USDA, DPA HECM (Reverse) Conventional

And I Insure The American Dream!

**Connie K. Blake**
Blake Insurance Agency/
Insurance Broker/Agent
Lic. #0B41780
Phone: 951.736.1525 Fax: 951.746.1581
4193 Flat Rock Dr. • Suite 200 • Office #289
Riverside CA 92505
www.blakeagency.com
connie@blakeagency.com

Blake INSURANCE
Protecting The American Dream

**Auto • Home • Life • Health • Medicare Supplements
Dental • Business • Commercial**



**Happy Holidays
to You & Yours!**

**Dawn Robson**
Senior Loan Officer
21+ Years of Experience!
909.238.2194
dmrloans4me@gmail.com

 **Discount Mortgaging Inc.**
DRE#01256549  **DigiPub**
NMLS#325651



CRAIG & SONS
Termite & Pest Control, Inc.

ONLY \$50
REPORTS INCLUDED!

WE SPECIALIZE IN TERMITE
DETECTION AND ERADICATION.

800-281-2219

Easily submit a service request online! craigandsons.com/service-request

CA STATE LICENSE #PR5967, DPR #37824



New home?



Ryan Vollkommer, FIC

1916 Orange Tree Ln.

Nbr. 402

Redlands, CA 92374

909-213-4597

ryan.j.vollkommer@

mwarep.org

Modern Woodmen
FRATERNAL FINANCIAL

Life insurance | Retirement planning
Financial services | Member benefits

We Are The Solution You *Need!*

"We specialize in Wood Destroying Organism inspection, treatments and repairs as well as residential pest control"



Insect Infestations • Termite Treatment • Rodent Control
Pigeon Control • Dead Animal Removal



**LIMITED TIME
ESCROW INSPECTION
DISCOUNT**



FULL CIRCLE
HOME LOANS

100's

OF HAPPY CLIENTS

Just check our [Yelp](#), [Zillow](#),
[Google](#) and [Facebook](#) reviews.

15+

YEARS OF MORTGAGE
EXPERIENCE

*It's a lot more if you add all of
our staff members combined
mortgage years together.*

1 goal

HELP YOUR CLIENT
BUY A HOME
Or refinance. We will do that too.

Call 909.985.0088 or Text 951.538.6093
fullcirclehomeloans.com • office@fchomeloans.com

Main Office: 99 C St Suite 200, Upland, CA 91786
With offices in Riverside, Newport Beach and Temecula.



NMLS# 1473429 DRE# 01971313



**SECURE
CHOICE LENDING**

HAVE A SAFE AND HAPPY

Holiday Season!

FROM OUR SECURE CHOICE FAMILY TO YOURS!

NMLS 1689518 / NMLS 1400446

CLOSE IN 21 DAYS OR LESS | NO HIDDEN FEES | LOW RATES | CALL US TODAY!

7211 MAGNOLIA AVE. RIVERSIDE, CA 92504 951.733.8925 SECURECHOICELENDING.COM