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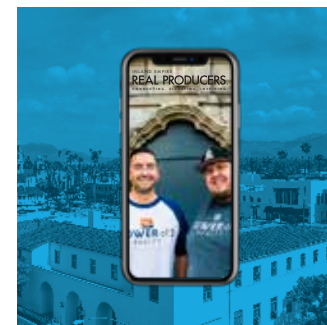
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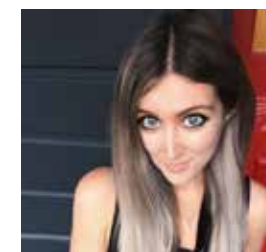
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POWER OF 2 REALTY

Jared Jones, Brian Hopkins

Jared Jones and Brian Hopkins of Power of 2 Realty are out to create change for their families, for the families they help find homes and for families in Guatemala. Brian says “The name Power of 2 Realty is something special to us. The meaning isn’t that we have 2 people. It’s that every transaction helps build a home in Guatemala. It takes about \$1,500 to build a home down there and change a family’s life forever. We have built over 130 homes in Guatemala and have

105 kids on scholarship to finish high school which is even more powerful than building a home. We go every year and it really helps keep in perspective how lucky we are.” Brian lived in Guatemala for 2 years doing a mission for his church and so when he met Jared and learned he had a non-profit helping people in Guatemala, he left his job as Operations Manager for a cattle feed company and started into real estate. Born and raised in Riverside, Jared loves

that real estate allows him to help people find their dream home while giving him the ability to give back. He is excited to help Power of 2 Realty adapt to new technology and learn new things that will help them market better and sell homes for premium prices. When asked his favorite thing about being in real estate, Brian says “Everyday is different. I love interacting with people and meeting new friends. Solving problems and putting families into homes. A

huge benefit obviously is the investment side, you have so many opportunities by being in the industry.” When he’s not working, Brian loves being home and spending time with his wife Nicole and their two daughters. On balancing a busy work life in real estate and a busy home life with his wife Ashley and their 6 kids, Jared says “There is no balance, only counter-balance. It’s a quote from Gary Keller and it helps me remember I have to push for that balance in my life.”

...







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HOLIDAY MEMORIES



In our home creating memories is something Marissa and I love to do. We often talk about the traditions we remember most from our childhood and hope to create an atmosphere for our children that will follow them throughout their lives. The holiday season is our favorite time of year as it seems like we are jumping from one tradition to the next for three straight months. We asked a handful of our Realtor friends to share their favorite holiday memories and are excited to share them with you!

My memory is filled with so many wonderful holiday moments with my family. I remember when my twin little brothers got Alf stuffed animals and nearly lost their minds with excitement. I remember my dad playing “Chestnuts Roasting on an Open Fire” by Barry Manilow to wake us up as teenagers. I still dislike the song but absolutely love the memory. I remember always having Christmas Eve with my Grandpa and my uncle Aaron dressing up as Santa and Christmas day dinner with my Grandma Darlene. I remember watching “It’s a Wonderful Life” with my family. I do not remember many of the gifts I received but I will never forget the year I got the Star Wars X-Wing....wish I still had it! I know that the future will bring both good and bad for all of us but my hope is that we create a mountain of good moments with the people we love and take those memories wherever we go.

Mark Menezes

For years it was so fun to see the excitement on the kids’ faces as the fireworks would go off at the “Switch On” ceremony at the Mission Inn’s Festival of Lights. Having the ongoing tradition of staying there the weekend after Thanksgiving was a great reminder of how lucky we are to live in Riverside. Talking with people at the pool that were from all over the country...who loved the architecture and the decorations just as much as we did.

James Monks



This is one of my favorite Christmas memories as we all prepared to host our annual family Christmas celebration. We typically host Christmas brunch at our home for our entire family. This equals lots of brunch entrees, lots of gumbo, games and competitive boasting! It’s one big party!

Keisha Hosea



One of my favorite Christmas memories was spent with my other family- from Loma Linda. One of my all-time favorite nurses/family friends invited my brother and I to celebrate Christmas by baking cookies. This is something we had never done before and to be able to experience such a staple during Christmas time was so wonderful. I can remember vividly how in that moment there was no sense of illness or feeling sick. It was just me, my brother and my other family enjoying such an unforgettable Christmas moment that really encompassed joy, unity, and the gesture of giving. We baked cookies for families with children who would sadly be celebrating Christmas in the hospital. To be able to be a part of such a kind and personal gesture that I knew would make those receiving delicious home baked, colorful and jolly cookies was such a cool feeling. I mean who does not love cookies? One the best memories spent with my brother!

Jose Navarrete



One of my fondest Christmas memories was while I was on active duty training to deploy to the middle east (Desert Storm). Apparently, my mom called the Red Cross because I hadn’t written to her in a couple/few months. (Keep in mind, this is before email, social media and we had no cell phones). So unbeknownst to me, mom called the Red Cross stating that she was concerned and had no knowledge of my whereabouts. The Red Cross then contacted my Commanding Officer (CO) who called an

immediate platoon formation. While we were in formation, my mom showed up to our compound with her good friend carrying tamales and mexican bread to feed the entire unit. The CO thought it would be good for morale to stop the combat training and have her feed us all... the Marines in the unit raised her up in the air and thanked her profusely. Lesson learned! Never fail to communicate with mom as she will find you! Semper Par.

Ruben Hernandez, MBA USMC

I thought this picture was lost forever! I was looking for it a couple years ago to put up at Christmas because I wanted to have a picture of my Dad with all of us together because not having him anymore at Christmas, it was not easy. The picture is 13 years old now. Katelyn is married and expecting her first baby. Jordan is in his master program and over 6 ft tall. Good news is Mom and Coleen look younger!

Troy Hazelip



I enjoy making all kinds of Christmas memories each year with my family. One of our most anticipated traditions is driving to Williams, AZ, staying a few nights, and riding the Polar Express train with the kids. It’s always a magical experience that brings both the book and movie to life. My kids love the part when Santa makes his grand entrance. It usually snows during our stay too, which is a special treat!

Mike McKee



My favorite Holiday memory was going snowboarding ON Christmas when it dumped Christmas Morning!

Krystle Roth





This family photo is special to me because it was our first Christmas as a family of four.

Our family loves tradition, which includes making gingerbread men, Christmas crafts, real hot cocoa, board games by the fire, a Christmas play, and the grand finale a riddle scavenger hunt on Christmas Day to find a special gift. The most special tradition on Christmas morning is all of us gathering to read the story of the first Christmas, the birth of Jesus.

Lavonne Benyola



As far back as I can remember, the most important part about holidays was being with family. Whether we were posing by the tree or taking pictures of one another while we celebrated, family togetherness was the key. I have cherished memories of being with my parents, brother, grandparents, and extended family. Now that I have a family of my own, my wife, Alyssa, and I make sure that our kids have fond memories of family times to look back on when they are my age.

Michael Stoffel



Christmas is always a special time of year for me because not only do I get to celebrate the reason for the season, it's an especially fun time with my large extended family. I'm one of six kids so when we get my parents and all six of us with our immediate families together it's always an amazing time. This year is an extra special Christmas because I'm celebrating one year cancer free! Merry Christmas to all!

Patti MacGregor



One memory I have from Christmas is the first year I met my wife and her (now our) kids. I had bought a Christmas tree for her house and I was trimming the lower branches with my Spyderco knife and as I was cutting the last branch I slipped and stabbed myself in my inner thigh. I dropped my jeans right there in the living room in front of all three kids and my wife. Fortunately it wasn't a bad cut and I had some butterfly stitches on hand. I patched myself up and carried on with the tree set up and decorations.

Greg Terry
Diamond Property Inspections



Our favorite holiday memory is when we gave our daughters (then 5 and 6 yrs) a dog for Christmas. They had been asking for a pet, so we took them to see some puppies a few months earlier without telling them why. On Christmas Eve, we went to our family's



My greatest Holiday memory was back when I was a child, my Grandmother would bake sugar cookies and all of my cousins would spend the weekend at their home and decorate cookies! We would be on an all time sugar high all weekend!

Ben Laguna-Herrera

Christmas party and had a scavenger hunt. They kept finding dog treats and toys and were so confused. Their final clue led them to their new puppy in a Santa hat. They were so excited. Everyone forgot about all the other presents because he became the highlight of the evening. He was the best present ever! We named him SPOTS.

Adriana Nagel



The holidays around my home used to always be magical. When my parents were still around, my father and I would spend weeks decorating our home for Christmas while my mother always had something mouthwatering cooking. The smells around our house made you feel you were living in a magical bakery. Days before Thanksgiving my mom would begin preparing a feast for all who would come for the big dinner. We always had family from all over the country, close friends, and neighbors over for Christmas and Thanksgiving dinners. At the table as we said our prayers, we had a tradition to hold hands and ask each person around the table to add what they were grateful for. It is the time of year I always can't wait for.

Brooks Bailey

Coming from a single parent home in a poor neighborhood in South Central Los Angeles, a lot of my personal childhood holiday memories were uneventful, but that has inspired me to REALLY make sure I create wonderful memories for my daughter. My wife and I started doing the Elf on the Shelf for our daughter a few years ago and it just keeps on getting more and more creative! Last year, my daughter woke up and her elf (Friensly) was sitting on the coffee table holding a bottle of nail polish. Then I got out of bed and walked into the living room with nail polish on my toes. When my daughter noticed, she burst into laughter saying..."Daddy, look! Oh my gosh!!" I've never seen her laugh that hard! Anytime we bring that up it puts a smile on my face, I realize that memory will stay with her forever.



Paul Washington



One of my favorite childhood memories is gathering around the coffee table with my siblings and sharing a 20 piece hot wing meal from KFC with large bowls of rice while watching holiday movies.

Linda Hao



In 2014 I was in the Dominican Republic umpiring their Winter League. We got a few days off from the season for Christmas so we went to a resort in Punta Cana and for Christmas Eve I went to a dance party on the beach and then for Christmas I went swimming with dolphins.

Adam Schwarz



NATALIA ESCOBAR

TEAM LEADER KELLER WILLIAMS CORONA

Keller Williams Corona's fearless Team Leader, Natalia Escobar, has done an exceptional job boosting connection, maintaining morale and keeping her team motivated through months of uncertainty and daily changes as we all navigate a global pandemic. Growing up in Bell Gardens Natalia started her career as a Medical Assistant in an OB/GYN office right after high school. She got the itch for real estate during her college years and dove in during the recession. As a single mom to two boys, real estate allowed her to support her family. With a passion for helping and serving people, leadership was the next logical step. Natalia says, "It's important to create a culture where people know you care about them and their business. To earn their trust and respect is important to me. It means the world to our team to see our associates successes, the big moments they share, their wins and to be there for them during the toughest times. All I

can say is that I have an amazing team, supportive husband, and great leaders behind me that I've met along the way... I couldn't do what I do today without them and we are just getting started!" Natalia is now married to Heiner Escobar and together they run Escobar Realty Group and are raising their daughter, Olivia. They love to salsa dance, entertain with family BBQs on the weekends and spend time with their three children at home and on vacation. "I get super excited about living life happily, being the best mother that I can be to my kiddos and having the ability to build an empire for my kids that they will remember and carry on. To be the older sister that can take care of my sisters and parents, if needed."



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