

LAS VEGAS

# REAL PRODUCERS.<sup>®</sup>

CONNECTING. ELEVATING. INSPIRING.

## DARYL HANNA OF THE BACHELOR/ HANNA GROUP

Leads An  
Award-Winning  
Team: #1 in  
Nevada for Realty  
One Group 2018  
& 2019

REALTORS® ON THE RISE  
**Ashley & Micah Rhett**

WILD CARD OF THE MONTH  
**Brandy Nixon**

ACES OF THE MONTH  
**Marina Jezzini & Brian Schmidt**

AUGUST 2020

# AFTER INSPECTION REPAIRS (AIR)

You've got a REQUEST for REPAIRS??

Don't worry, WE GOT YOUR BACK!

- Free 24 Hour Estimate based on your Inspection Report, just simply forward it to us!
- Pay Out of Escrow option is available
- Pre-Listing Repairs, Clean up and Remodeling Services offered
- Plumbing, Roofing, HVAC, Electrical, Pool, Landscaping, General construction and much more!

*When the inspection report comes in, and the buyer has a list of repairs, CALL US. AIR is a one stop shop for all your repair needs. Let us take the weight off your shoulders and save your time for more successful closings!*



**702.706.8065**

[estimator@afterinspectionrepairs.com](mailto:estimator@afterinspectionrepairs.com)  
[www.afterinspectionrepairs.com](http://www.afterinspectionrepairs.com)

License #0086793 | Bid Limit \$200,000



Thinking of  
refinancing?

Let Jennifer help you figure out if  
it's the right move for you.

Call today for your  
consultation.

Jennifer.Wittman@HomeBridge.com  
**(702) 497-8298**  
NMLS #644336



2580 St. Rose Parkway Suite 300 Henderson, Nevada 89074  
[www.homebridge.com/JenniferWittman](http://www.homebridge.com/JenniferWittman)

**homebridge**

**LOOKING FOR 5 STAR PROFESSIONAL, FULL SERVICE PROPERTY MANAGEMENT?**

**\$300 referral fee paid to agent** | Clients are referred back to Agent when they want to sell

Windermere  
PRESTIGE PROPERTIES

**MARTI LADD | Property Manager**

*Windermere Prestige Properties*

1681 W Horizon Ridge Parkway, Henderson, NV 89012

702-432-4600 Office | 702-301-8020 Cell | [martimatthewslv@hotmail.com](mailto:martimatthewslv@hotmail.com)

S.0069857 • PM.0164150

Marti has over 10 years  
experience; call her today  
so she can help you.





## When it comes to home loans, information and education make the difference.

With over 15 years of experience, Clay Schmeisser will offer you clear explanations, patience, and expert advice.

### **Spending the day helping all his clients with that is what Clay loves to do.**

Clay is also very passionate about helping our veterans, active duty military members and first responders get into new homes!!! Clay is one of three certified military mortgage boot camp instructors for the state of Nevada, which means he gets to help educate the public and his real estate partners by disproving a lot of the myths that are floating around out there about VA loans.

With Clay's extensive knowledge of Fannie Mae, Freddie Mac, FHA, Jumbo and VA guidelines, he usually knows what underwriters are going to request before we even submit an application to them! Because of this understanding of what is needed at the beginning of the mortgage process, Clay's clients can feel confident they will be getting a top-tier home loan experience.

Clay fully understands that the industry has changed and continues to change daily, monthly and on an annual basis. As a seasoned mortgage professional, Clay works diligently to stay informed and educated of frequent industry changes so that he can better serve his clients and real estate partners!

**Knowledge. Experience. Customer service.** Clay uses these skills to guide his clients through what might, for many of them, be the largest purchase of their life. In trying to make the transaction as stress-free as possible, Clay wants his clients to actually enjoy purchasing a new home or refinancing their current home loan.



**CLAY SCHMEISER**  
Branch Manager  
NMLS# 404275  
Las Vegas, NV  
Office 702.685.2225  
Cell 702.777.2666







This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

## AFTER INSPECTION REPAIRS

After Inspection Repairs  
(702) 706-8065  
[afterinspectionrepairs.com](http://afterinspectionrepairs.com)

## HOME LOANS

JMAC Home Loans  
(702) 888-0434

## Guild Mortgage Co.

Ryan Erekson  
(702) 528-6235

## RESIDENTIAL COMMUNITY HOME BUILDER

Pardee Homes  
(702) 602-9684  
[www.pardeehomes.com](http://www.pardeehomes.com)

## AIR CONDITIONING & HEATING

Aire Serv of Las Vegas  
(702) 565-4610  
[aireserv.com/las-vegas](http://aireserv.com/las-vegas)

## HOME WARRANTY

Old Republic Home Protection  
(925) 963-4726  
[www.orhp.com](http://www.orhp.com)

## Homebridge Financial

Jennifer Wittman  
(702) 497-8298

## ELECTRICAL SERVICES

Fowler Electric LTD  
(702) 778-4346  
[www.fowlelectricnv.com](http://www.fowlelectricnv.com)

## ELECTRICAL SERVICES

Tina Lim - Your Home Warranty Advisor  
(702) 767-0568

## Southwind Financial

Mark Crowson  
(702) 501-8223

## STAGING & HOME DESIGN

DWG MOTIF LLC  
Debra Coltune  
(808) 866-2292  
[designwithglamour.com](http://designwithglamour.com)

## HOME INSPECTION

Red Rock Home Inspections LLC  
Rick Watkins  
(702) 902-9749

## MORTGAGE

Fairway Independent Mortgage Inc.  
Clay Schmeisser  
(702) 685-2225

## PHOTOGRAPHER

Listerpros  
(702) 675-1610  
[listerpros.com](http://listerpros.com)

## TITLE & ESCROW COMPANY

Fidelity National  
(235) 225-9597

## TITLE COMPANY

Ticor Title of Nevada  
Jodi Grover

## PHOTOGRAPHY

Chernogorov Photography  
(424) 236-8553

## TITLE INSURANCE

Fidelity National Financial  
(702) 877-3003

## PROPERTY MANAGEMENT

Windermere Prestige

Properties

Marti Ladd

(702) 301-8020

## VIDEO SERVICES

Stunning Video Consulting  
(805) 250-0591

**Whether you work primarily with Seller or Buyer clients, I can help you**

**CHANGE THE WAY YOU HELP THEM MAINTAIN THEIR HOMES!**



**NATIONAL HOME WARRANTY**

Service you can Trust, Quality you can Afford.

**Tina J. Lim**

**702.767.0568**

**TLim@nhwusa.com**



**ListerPros**  
Real Estate Media Solutions

**PROFESSIONAL PHOTOS  
ONLY \$100**

**WE OFFER ADDITIONAL SERVICES!**  
Walkthrough Video • Aerial Photos • Aerial Video  
3D Matterport • 2D Floorplans • +More

**GOOGLE RATING 4.9 ★★★★★**  
Based on 88+ independent reviews.

**A+ Rating** **BBB Accredited Business**

**EASY BOOKING**  
Visit [listerpros.com](http://listerpros.com) to schedule your shoot today!

**Use promo code RPLV to save \$50 off your first order!**

**PROMO ENDS 12/31/20**

## YOUR BUSINESS PHOTOGRAPHY STUDIO

PORTRAITS • PRIVATE EVENTS • ARCHITECTURE

We believe that every professional needs a captivating image to support their brand. Together we'll team up to create a professional look that captures you and your work in the best way.

*Liliya & Albert*



**CHERNOGOROV**

*Photography*

[WWW.CHERNOGORVWED.COM](http://WWW.CHERNOGORVWED.COM)

[CONTACT@CHERNOGORVWED.COM](mailto:CONTACT@CHERNOGORVWED.COM) • (424) 236-8553



MARK CROWSON

You need an experienced  
loan officer on your team.

Whether you are a first time home buyer, purchasing your dream home, pursuing an investment opportunity, or refinancing your home for the pursuit of a lifelong dream, a mortgage is a crucial part of a big life milestone. Who you choose to work with can greatly influence your experience beyond the specific terms and rates you sign off on.



*I would love to work with you toward achieving your dream.  
Let's set up a meeting today to discuss how I can help you.*

**Mark Crowson**

Premier Mortgage Officer | Las Vegas

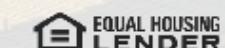
**702-501-8223**

6655 W. Sahara Ave Suite D-114

Las Vegas, NV 89146

Mark@MarkCrowson.com

[www.MarkCrowson.com](http://www.MarkCrowson.com)



NEVADA LIC #22783 | NMLS #291985

MEET THE

# LAS VEGAS REAL PRODUCERS TEAM



**Eliza Piotrowski**  
Area Director



**Melony Peters**  
Ad Strategist



**Elizabeth McCabe**  
Contributing Writer



**Shanae Green**  
ListerPros, Photographer



**Albert and Liliya Chernogorov**  
Chernogorov Photography,  
Photographers

YOU'RE ABOUT TO UNDERTAKE  
**THE BIGGEST INVESTMENT**  
OF YOUR LIFE.

Red Rock Home Inspections truly cares  
about ensuring you make a wise purchase.

Father & Son - Family owned - Veteran owned | Military/Veteran, First Responder & Teacher discount

Proud Member of VAREP Las Vegas Chapter | Home Pre-Listing Inspections

General Home Inspections | New Construction Inspections | 11th Month Warranty inspections

Fully Licensed & Insured | 100% Satisfaction Guarantee

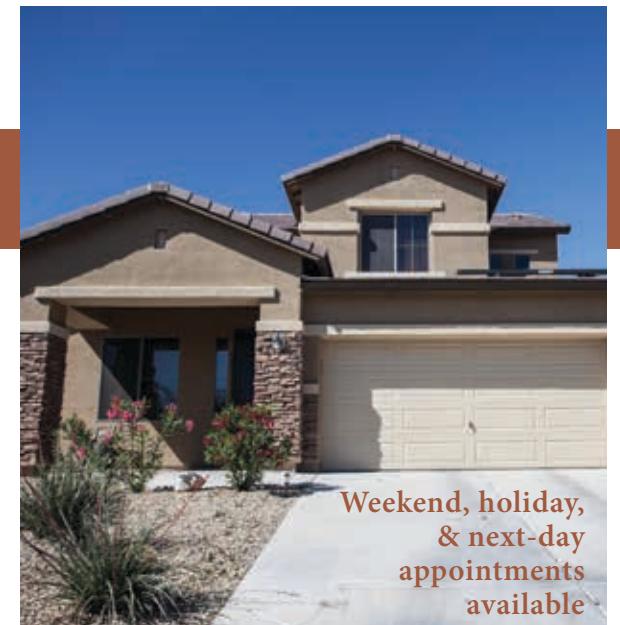
A 90-Day Warranty, Sewer GARD, Recall Chek, & Build Fax included with every inspection



**702-902-9749**

[rrhilv.com](http://rrhilv.com)

[rick@rrhilv.com](mailto:rick@rrhilv.com)



Weekend, holiday,  
& next-day  
appointments  
available



Meet  
Newlyweds

# Marina Jezzini & Brian Schmidt

Two Are  
Better  
Than One!

Written by **Elizabeth McCabe**  
Photography by **Shanae  
Green, ListerPros**

**Newlyweds**  
**Marina Jezzini**  
**and Brian Schmidt**  
**just got married in**  
**November. Both**  
**are REALTORS® and**  
**complement each**  
**other beautifully.**



"I've been in real estate for 27 years," says Marina. Brian enjoyed a career in development for 40 years. A civil engineer, Brian, has developed a lot of Las Vegas. He developed master plan communities, including Summerlin. He's also developed airports, convention centers, and most of the infrastructure in the Southern Nevada area. He made the leap to real estate when the COVID-19 lockdown happened.

How do the two work together? It's like yin and yang. Marina jokes, "I'm footloose and fancy-free. He's analytical." Brian smiles, "It works." This happy couple balances each other out beautifully.

Marina, who has a career volume that exceeds 100 million, is proud to be a Top Nester with her brokerage Urban Nest Realty. She is ranked #4 in her office out of 425 agents. Also, she is a Premier Agent in Zillow. For many years, she was ranked in the Top 250 out of 15,000 agents in Nevada.

#### Passionate About Real Estate

"My favorite part of being an agent is handing the keys to a family who

never knew how to buy a home," says Marina. Although it takes more time to explain the process, it is worth it.

Brian enjoys the challenge of making a deal and making it work for everybody. "I like the negotiation," he comments. Marina adds, "Brian is one tough negotiator." Marina is persistent. Brian chimes in, "Marina is creative to find ways to satisfy her clients - she really will. She doesn't back down." Together they form a dynamic duo.

#### Midwest Roots

Prior to living in Nevada, Marina resided in Iowa. She moved to Vegas at 18 to attend UNLV.

Brian was also born in Iowa, moving to Ohio at the age of 5. After a brief stint in California, he settled in Vegas.

With their Midwest roots, Marina and Brian continue to seek out clients from the Midwest, regularly doing mailings to Iowa and Ohio families who own real estate in Southern Nevada. They find clients who want to sell their homes and help them do so.

aces of the month 

"We have Midwest integrity," says Marina. Her tagline is simple - "Honesty, Integrity, and Results."

#### The Need for Speed

When Marina and Brian aren't working, they feel the need for speed.

Marina and Brian met at a Porsche car club dinner. Brian recalls, "I was the racetrack events coordinator. Marina called me and asked about the racetrack, wanting her son, André, to try it out." When they met a few weeks later, there were sparks. The rest is history.

They continue to drive cars on the racetrack. Brian races sports cars, and Marina has been improving her skills with each race track experience. Other pastimes include waterskiing, boating, camping, fishing, hunting, and bicycling.

Whether out on the race track or working with clients, Marina and Brian are a perfectly matched pair. They're proof that two REALTORS® ARE better than one.

# A FRESH TAKE ON MODERN LIVING



## Terra Luna at The Cliffs Village in Summerlin

- New homes from the mid \$500s
- Mountain and city views in a coveted location
- Close proximity to schools
- Single- and two-story floorplans
- Three unique architectural styles
- Indoor/outdoor living
- 2,463 to 3,279 sq. ft. (approximately)

TERRA  LUNA

## MORE PARDEE HOMES THROUGHOUT THE VALLEY

### - SOUTHWEST LAS VEGAS -

**Terra Luna**  
THE CLIFFS VILLAGE  
IN SUMMERLIN  
**MOVE-IN READY AVAILABLE**

3-5 bedrooms | 2.5-4.5 baths  
From the mid \$500s  
One and Two Story Floorplans

**Nova Ridge**  
THE CLIFFS VILLAGE  
IN SUMMERLIN

3-5 bedrooms | 2.5-4.5 baths  
From the \$600s  
One and Two Story Floorplans

**Sandalwood**  
STONEBRIDGE VILLAGE  
IN SUMMERLIN

3-5 bedrooms | 3.5-5.5 baths  
From the \$700s  
Up to 4-Bay Garages

**Evolve**  
**FINAL OPPORTUNITY**

2-3 bedrooms  
From the low \$300s  
Modern Townhomes

**Cirrus**

2-5 bedrooms | 2.5-4 baths  
From the mid \$300s  
Downstairs Suite Available

### - HENDERSON -

**Strada 2.0**  
IN INSPIRADA  
**MOVE-IN READY AVAILABLE**

3-5 bedrooms | 2.5-4.5 baths  
From the \$400s

**Arden**  
IN INSPIRADA

2-5 bedrooms | 2.5-3 baths  
From the high \$300s  
2-Bay Garages

**Capri**  
IN INSPIRADA

2-3 bedrooms | 2.5 baths  
From the low \$300s  
Modern Townhomes

**Axis**  
**FINAL OPPORTUNITY**

3-5 bedrooms | 2.5-4.5 baths  
From the mid \$800s  
Gated Community  
One-story Floorplans Available

**Corterra**

3-5 bedrooms | 2.5-4.5 baths  
From the mid \$400s  
Downstairs Bedroom Available

**Highline**

3-5 bedrooms | 2.5-4.5 baths  
From the \$400s  
Downstairs Suite Available

### - NORTHWEST LAS VEGAS -

**Cobalt at Skye Canyon**  
**MOVE-IN READY AVAILABLE**

3-5 bedrooms | 2.5-3 baths  
From the high \$300s  
Downstairs Master Suite Available

**Onyx at Skye Canyon**

4-5 bedrooms | 3.5-5 baths  
From the high \$400s  
Downstairs Master Suite Available  
Up to 3-Bay Garages

### - NORTH LAS VEGAS -

**Indigo**

3-5 bedrooms | 2.5-3 baths  
From the low \$300s  
Downstairs Bedroom Available

**Larimar**

**THE VILLAGES AT TULE SPRINGS**  
**MOVE-IN READY AVAILABLE**

3-5 bedrooms | 2.5-3.5 baths  
From the \$300s  
Gated Community  
One and Two Story Floorplans

**Blackstone**

**THE VILLAGES AT TULE SPRINGS**

Up to 6 bedrooms | 2.5-4.5 baths  
From the low \$400s  
Gated Community  
Up to 3-Bay Garages



Call our New Home Specialists,  
**Shannon Marler** and **Paris Bieber**  
at **702-602-9684** for details

[PARDEEHOMES.COM/LASVEGAS](http://PARDEEHOMES.COM/LASVEGAS)

The prices of our homes, included features, plans, specifications, promotions/incentives, neighborhood build-out and available locations are subject to change without notice. Stated dimensions, square footage and acreage are approximate and should not be used as a representation of any home's or homesite's precise or actual size, location or orientation. There is no guarantee that any particular homesite or home will be available. No information or material herein is to be construed to be an offer or solicitation for sale. You must visit a Company New Home Gallery to purchase a home. Please consult a New Home Advisor for specific price and other information for each community. Please see the actual purchase agreement for additional information, disclosures, and disclaimers relating to any home, homesite and/or the features thereof. A Broker/Agent must register their client in person on client's first visit at each community for a Broker/Agent to receive a commission or referral fee, if available. Not all features and options are available in all homes. Unless otherwise expressly stated, homes do not come with hardscape, landscape, or other decorator items. Any photographs or renderings used herein reflect artists' conceptions and are for illustrative purposes only. Community maps, illustrations, plans and/or amenities reflect our current vision and are subject to change without notice. Maps not to scale. Photographs or renderings of people do not depict or indicate any preference regarding race, religion, sex, sexual orientation, handicap/physical disability, familial status, or national origin. Our name and the logo contained herein are registered trademarks of TRI Pointe Group, Inc. and/or its subsidiaries. NV Contractor's License No. 3633A. © 2019 Pardee Homes, a member of the TRI Pointe Group. All rights reserved.

# Meet **Brandy Nixon**

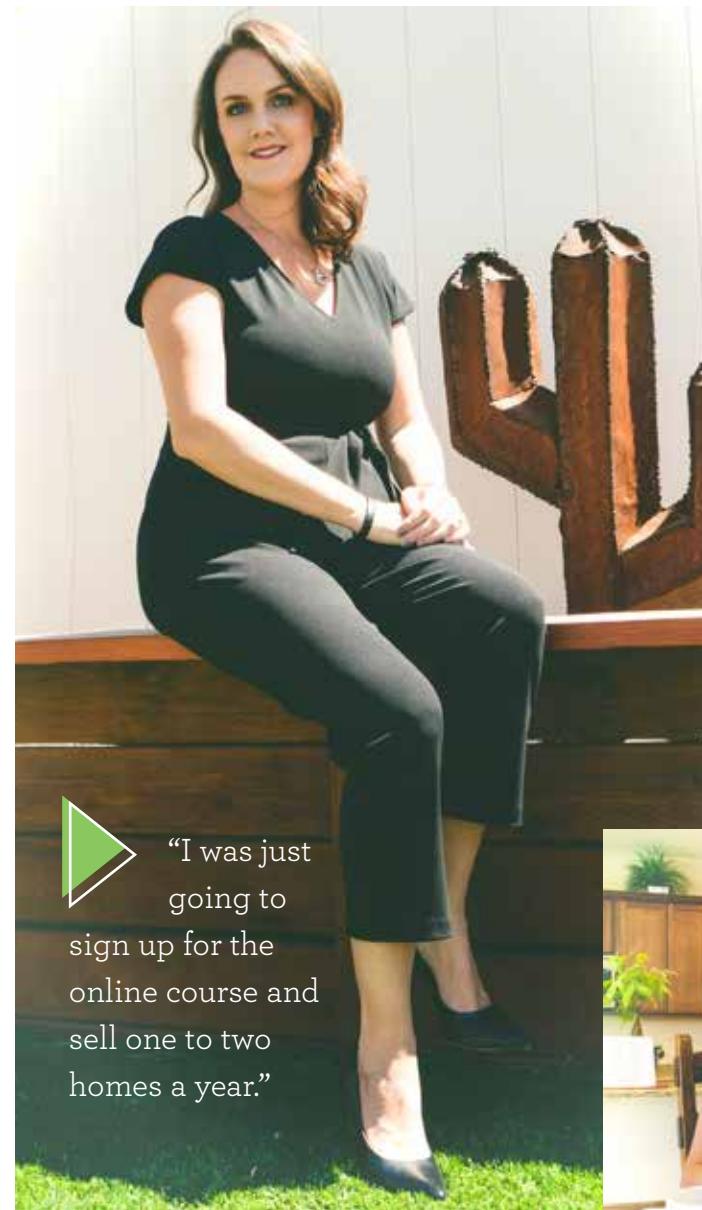
OF THE NIXON GROUP/KELLER  
WILLIAMS REALTY LAS VEGAS

From SITCOM to Reality, This Military Mom is at the **TOP OF HER GAME**

After working in administration in the medical field for almost 13 years, Brandy Nixon was eager for a change. While pregnant with her youngest son, she found herself watching a sitcom about a REALTOR®. What happened next was life-changing.



wild card of the month 



 “I was just going to sign up for the online course and sell one to two homes a year.”

“I was just going to sign up for the online course and sell one to two homes a year,” says Brandy. She had no idea her part-time venture would become a full-time career.

Five years ago, she decided to make that major step into real estate and hasn’t looked back. With a career volume shy of 40 million dollars, this award-winning REALTOR® has embraced real estate wholeheartedly.

Brandy is honored to be one of the Top 20 Women in Real Estate by the Women’s Council of REALTORS® in 2020. In 2019, she was in the Top 40 Under 40 by the Young Professionals Network. In 2019, she was listed in the Top 100 Agents by *MyVegas Magazine*.

What’s the secret to her success? It stems from the genuine love she has for real estate. As Brandy says, “There is something magical when you hand over the keys to your clients, you get to experience all of the happiness that it brings them. You also know it can change the trajectory of their future.”

realproducersmag.com

That doesn’t mean the road is always easy. Brandy, like many REALTORS®, tries to find the ideal balance between work and family. Her husband, Ryan, serves in the United States Air Force and spends a lot of time deployed. A self-proclaimed workaholic, Brandy’s business spills over into her personal life.

“A year ago, I had no personal time in my schedule. I have really worked to create more of a balance,” smiles Brandy. “I’m still a work in progress. But my family is very supportive. They’re in my corner all the time. They are my ‘BIG WHY.’”

Brandy and Ryan have “four incredible boys,” including Seth (15), Carson (13), Ethan (5), and Dylan (who would have been 7 in April). Dylan passed away four and a half years ago but holds a special place in Brandy’s heart. She and Ryan even opened an ice cream parlor to honor their precious son, Dylan’s Family Ice Cream.

## A HEART FOR MILITARY FAMILIES



With Ryan serving in the Air Force, Brandy knows the challenge of being a military spouse. She specializes in military relocation.

“Both in real estate and the military, we have our own languages,” explains Brandy. “My team, which is primarily military spouses and veterans, marry the two. We understand the additional stressors that these families face when relocating. We do our best to remove as much of the compounding stress that they face when making a move—whether that move is across town, across the country, or even from overseas.”

## MAKING A DIFFERENCE

Brandy loves helping others and has done a lot of work with Nevada Partnership for Homeless Youth over the last five years. She also gives back through CASA (Court Appointed Special Advocates) and loves the work that the Fisher House does.

Real estate is the perfect fit for Brandy. Although she stumbled upon real estate five years ago, it became the door to her destiny.

# ASHLEY & MICAH

# RHETT

OF RHETT  
REALTY  
GROUP



REALTORS® on the rise

Micah says, "Finding out the timing and motivation of a buyer or seller and how to receive that information in a friendly way has helped us save clients tens of thousands of dollars."

#### STAYING UP TO DATE IN REAL ESTATE

Eager to stay up to date in real estate, Micah and Ashley attend many events throughout the year, hosted by the country's most successful REALTORS®. They implement the best practices and learn what to avoid.

One innovative program is Micah and Ashley's VIP Guaranteed Sales Program, where they are so sure that they'll sell clients' homes that if they don't, they will buy it themselves! Micah adds, "We also guarantee that if you don't love the home that you purchase, we'll buy it back, within the first year, or sell it for free!"

#### HELPING OTHERS

When it comes to helping others, Micah and Ashley follow their parents' example.

Micah explains, "Our father and mother are hard-working and find great joy in giving to others and seeing how happy this makes them has added to our excitement to help others. We couldn't have asked for better parents. Love, love, love them!"

Micah and Ashley help others through their partnership with New Story, an international, nonprofit organization that builds homes and communities in the developing world. eXp Realty has committed to raising \$560,000 to fund an 80-home community in Ocuítuco, Mexico. This will support the area's most vulnerable families, whose homes were irrevocably damaged during an earthquake.

#### REAL ESTATE RUNS IN THEIR BLOOD

Third generation REALTORS®, Micah, and Ashley worked in sales and customer service before launching into real estate. "It's helped us feel comfortable communicating with others during negotiations," says Micah.

Recently when representing a buyer, he and Ashley helped negotiate a full price reduction when an appraisal came \$9,000 too low. They also managed to keep the \$8,500 that was negotiated toward the closing costs. They are committed to putting their clients' interests first.

IN HONOR  
OF NATIONAL  
DOG DAY,  
AUGUST 26!



MEET OUR  
PINT-SIZED PIN-UP,

# NIKO REXFORD

Niko, a Boston Terrier, was born on 21 February 2019. He is happy to call top REALTOR®, Falisha Rexford, and her Fire Captain husband Nick, Mom, and Dad. He's also furry brother to Nolan and Nixon.



ing up and becoming too old for that nonsense," Falisha laughs.

Niko HATES being cold and will shiver even if it's 68 degrees out. He's more like a cat than a dog at times, which has earned him the nickname, DAT!

He's so sweet and loving. "One of the main reasons Niko became part of our family is because I wanted something that would let me love and hug all over it, now that the boys were grow-

Since he has a problem with overheating, a doggie backpack may soon be in Niko's future. Not one to sit on the sidelines, Niko is right there with everyone else making memories!

furrever friends



*Design With Glamour*

Las Vegas Luxury Home Decor & Staging by Debra Coltune

**DWG**  
MOTIF, LLC.

Book online at [designwithglamour.com](http://designwithglamour.com), or call us directly today at **702.629.6547** to schedule your free one hour design or home staging consultation.

Visit our magnificent retail location in Las Vegas at 5060 S. Fort Apache Road, Suite #140 Las Vegas NV, 89148

**\$3  
MILLION**

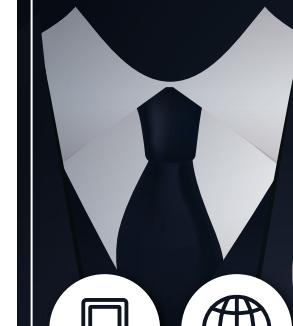
DONATED THIS  
YEAR TO HELP  
BREAK THE  
CHAINS OF  
MODERN-DAY  
SLAVERY.

Did you know there are more victims held against their will today than ever before? That's why N2 Publishing, the company behind this magazine, is financially committed to helping end human trafficking.

**N2  
GIVES**

And through their advertising partnerships, the businesses seen within these pages are helping us break these chains, too. Learn more about our cause by visiting [n2gives.com](http://n2gives.com).

YOUR ONE STOP SHOP FOR  
*All Services Needed*  
FOR RESIDENTIAL PROPERTIES.



*Free* services audit of your bills.

**SCHEDULE YOUR AUDIT WITH US TODAY.  
805.220.0591**



*Kevin Beverly*  
Residential Service Concierge  
[kevb360@gmail.com](mailto:kevb360@gmail.com)



MEET

# DARYL HANNA

REALTOR®/TEAM LEADER OF  
THE BACHELOR/HANNA GROUP

► high roller

## This Native Son KNOWS Las Vegas Real Estate

Written by Elizabeth McCabe | Photos by Chernogorov Photography

“I love delivering the American Dream!” says REALTOR® Daryl B. Hanna.

He makes dreams come true for first-time home buyers, VA buyers, investors, empty nesters downsizing, and buyers moving up. Daryl adds,

“I love seeing people’s dreams and plans come to reality!”

Daryl has been in real estate for 18 years and has surpassed \$250 million in sales. He is the REALTOR®/Team Leader for “The Bachelor/Hanna Group.” Daryl’s award-winning team is proud to be the number one team in Nevada for Realty One Group 2018 and 2019. In addition, Daryl is in the top five agents in Nevada in social media.

Before real estate, Daryl was a contractor and held four different contractors’ licenses in masonry, concrete, pools, and landscaping.

### OVERCOMING THE ODDS

Daryl is a seasoned professional when it comes to real estate. Since his career started, he has encountered and overcome many obstacles.

He reflects, “In 18 years, I have been through many challenges.” He recalls getting his license in 2002 to buy and flip homes. While 2002-2008 was a profitable period, that ended with the Great Recession.

“The financial disaster of 2008 was SUPER hard. 2002 to 2008 was amazing, and overnight that all ended. I was stuck with three homes I could not move, and on top of that, no source of income. It was then that I needed to learn how to sell real estate,” says Daryl.

The Great Recession paid off in more ways than one. “2009-2011 ended up being my most successful years!” smiles Daryl.

Another challenge was COVID-19, which was a “close second” for Daryl. But it was a learning experience too.

“It goes to show that nothing stays the same! You MUST learn how to adapt and change, or you will NOT make it in real estate.”

### RAISING THE BAR

Daryl aims to be the best he can be in real estate. He sets himself apart from others through his knowledge of Vegas. Being a true Las Vegas native of 48 years is an asset to his clients.

“I also have a burning urge to make sure that every one of my transactions delivers a 5-star experience to every single one of my clients,” he says. “I do what I say I am going to do!”

Daryl is also committed to the community and supports St. Jude’s, Shade Tree, the SPCA, and Second Chance Rescue.

### FAMILY FOCUSED

“I have the most wonderful family ever! My wife and I have known each other since preschool. My 22-year-old daughter Mina and my 9-year-old

...

"You MUST learn how to adapt and change, or you will NOT make it in real estate."

...

son Hendrix are the lights of my life!" says Daryl.

Currently, he and his family are having their new home built in Northwest Las Vegas. They are all excited to move in.

In his free time, Daryl enjoys traveling with his family. He adds, "My son plays hockey for The Vegas Jr. Golden Knights, so that keeps me busy away from work, but when I get a chance, I love to play golf!" It suits him to a tee.

#### FINAL THOUGHTS

Daryl is trying hard to bring back respect to the real estate profession. He thinks people lost respect for agents back in 2008.

He says, "Consumers viewed REALTORS® like used car salesmen and worse!" However, people who try and navigate the waters of a real estate transaction on their own soon realize how important agents are.

REALTORS®, like Daryl, are an asset to the industry. Daryl is committed to bringing back respect to real estate, one satisfied client at a time.



**GREAT TECH ALLOWS  
YOU TO WORK WITH  
MORE PEOPLE **MORE** OFTEN WITH MORE  
QUALIFIED INFO**

**AND**  
DATA SO YOU CAN • BE •  
**MORE HUMAN AND MAKE  
MORE** • RELATIONSHIPS •

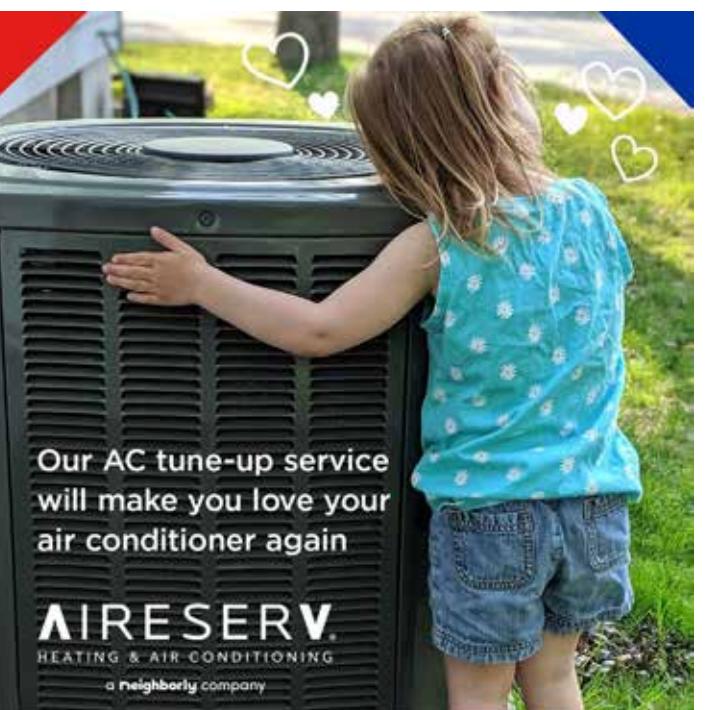
THE ENGLAND TEAM  
MARKETING • TECHNOLOGY • SALES

  
**Fidelity National Title**

  
Michael  
England  
253.225.9597

  
Joslyn  
England  
253.225.6521

realproducersmag.com



How can we Serv you?

702.904.9555

AireServ.com/Las-Vegas

Lic.#0080033



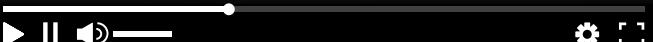
**STUNNING**  
VIDEO CONSULTING

Creating content for  
local business in Las Vegas



**Kevin Beverly**

Real Estate and Wedding Videography  
805.220.0591 | kevin@stunningvideoconsulting.com



Las Vegas Real Producers • 25



Fidelity National Title Agency of Nevada  
Trusted everywhere every day.

# 4 WAYS TO SIGN

## Keeping Our Clients Safe During COVID-19

### IN-OFFICE EFFICIENT CLOSINGS HANDLED THE TRADITIONAL WAY WITH SOCIAL DISTANCING

Our goal is to streamline the amount of time you are in our offices or required for closings. We are customizing solutions for each office to accommodate customer needs.



### CURBSIDE CLOSING

Fidelity National Title Remains Committed to you during this difficult time in meeting our customer's needs. We continuously support the health and safety of all our employees, customers and the Las Vegas community! To help facilitate your closing, we are now offering Curbside Closings!



### MOBILE NOTARIES

Our mobile notary service now allows you to schedule and complete notary signings faster and easier. With our extensive network of professionals, we can offer you the convenience of either signing at one of our Fidelity Title branch offices or we can arrange for a mobile notary to come to your home or business, park or anywhere, anytime.



### DIGITAL CLOSING AND REMOTE ONLINE NOTARIZATION (RON)

Market demand for digital closings remains low and is still expected to be driven by lender adoption and demand, but states continue to pass RON legislation. Operations can be set up to use NotaryCam or Notarize if they experience demand for RON transactions in their state.



Contact your Sales Rep today for additional details!



## Grow your business with Guild.



### Advantage

We aim to create business partnerships, not just a referring partnership, and understand the impact we have on every transaction



### We'll keep you updated

Frequent loan status updates throughout the loan process, and 24 hr turn around times for new leads, apps and pre-approvals



### We keep things in-house

Our local in-house processing, underwriting, and closing departments provide better control of the loan process



### We're highly recommended

Guild has a 96% customer satisfaction rating according to MortgageSAT, a leading borrower satisfaction survey.

"Ryan is my loan go to guy! He always has great response time & is great with my clients. He is highly knowledgeable in his industry & also goes the extra mile to ensure my clients get the best rates & any programs they may be eligible for. It is always a pleasure to work with him and his team."

### Questions? Let's talk.



Ryan Erekson  
Mortgage Ninja  
NMLS ID# 445075  
9065 S. Pecos Rd., Ste 120,150  
Henderson, NV 89074  
M: 702.528.6235  
rerekson@guildmortgage.net

Apply Online  
[www.RyanErekson.com](http://www.RyanErekson.com)

**Guild**  
mortgage  
OWN WHAT MATTERS



“THE MOST RESOURCEFUL PEOPLE IN TOWN”  
WITH 7 LOCATIONS ACROSS THE VALLEY



8363 W. Sunset Rd Ste. 100  
Las Vegas, NV 89113

[WWW.TICORNEVADA.COM](http://WWW.TICORNEVADA.COM)

Phone: (702) 932-0777  
Fax: (702) 921-6855