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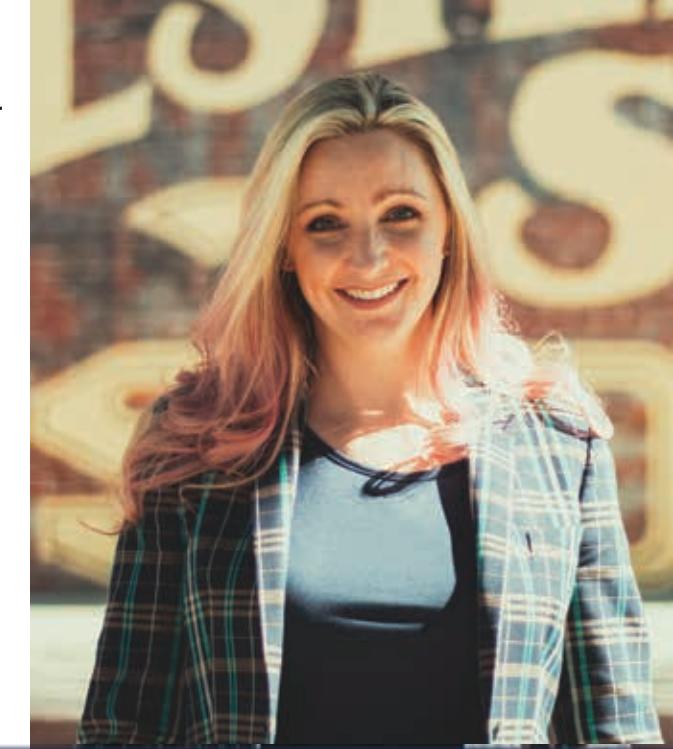
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If you are interested in contributing or nominating Realtors for certain stories, please email us at mark@realproducersmag.com

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MEET THE INLAND EMPIRE REAL PRODUCERS TEAM



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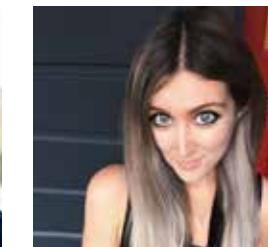
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Scott Gee



My hobbies involve things that get my adrenaline pumping: **snowboarding, dirtbikes, flying planes.** When you're doing things that can cause serious injury it requires full concentration and you can't think about anything else but the task at hand. **Surprisingly this helps get rid of stress for me! It helps me be in the moment.**

-Scott Gee ...



W

With family roots in the Upland and Rancho Cucamonga area dating back to 1929, Scott Gee is the definition of a local. Prior to real estate, Scott toured the world as a drummer with almost no money to his name. "Thanks to my then-girlfriend, now wife, Amanda, for always paying for dinner," Scott jokes. He credits the start of his rise to success in real estate to being mentored by a successful agent in the area and through that relationship also being mentored by one of the top investors in Southern California. Scott loves to advise people on important financial decisions that will impact their future forever. "I'm excited about each of my investment transactions. I'm a deal junkie. I'm constantly looking for something that is completely undervalued that I can pick up and add to my investment portfolio. Finding that 'NEXT DEAL,' as funny as

it sounds, really excites me!" When he's not working, Scott and Amanda love to adventure in the foothills of Rancho Cucamonga with their pups and daughter, Gianna. Scott has set a goal to be the number one individual agent in Rancho Cucamonga and says, "It takes 10,000 hours to master ANYTHING. I've tripled that. My goal is to personally represent as many clients as logically possible to have the peace of mind that they are getting the proper representation that they truly deserve for one of the most important purchases in their life. That and to return the favor of mentorship to any dedicated agent that truly wants to know what it takes to be successful in real estate."





NANCY KENNY

HOMEBRIDGE FINANCIAL



Photos and Article by **Marissa Menezes**

Nancy Kenny of Homebridge Financial has been in all aspects of the mortgage/banking industry. From VP of a bank to owning her own mortgage company, she has done it all. But, it's the one on one with her clients that she enjoys most. Solving problems,

educating and guiding them through the home buying process and making it possible for them to own their own home is where she finds the most fulfillment.

Early on, she worked in the construction lending department; this, plus the vast renovation loan knowledge she has, sets her apart from others in the industry and contributes to the many referrals she gets from colleagues both within and outside her company who send people to her because they know she is the expert. Truth and trust are of the utmost importance to Nancy. She says, "I now have second-generation family members trusting me with their homeownership. That speaks volumes. What you have to remember is, you're only as good as your last transaction. So, stay informed. Never stop learning and be humble and thankful. Life is too short." Coming from a big family (she has four older brothers) has given her the tenacity to keep going in business. She also learned a love of sports, she especially loves playing softball and says she gets her love of numbers and calculations from her dad who was an IRS corporate auditor. She is mom to Shelby and Devin Hernandez and family is so important to her. Weekends are to play hard, enjoy life, friends and family and to explore. "Never stop exploring," Nancy says.



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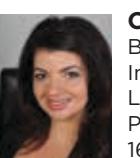
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LINDA
HAO

REALTOR
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...

rising star

Photos and Article by **Marissa Menezes**

Born and raised in Echo Park, Linda Hao is a young REALTOR® whose work ethic is helping her skyrocket to becoming a top producer. Her tagline, #askmehao, along with her “Friends”-style R-E-A-L-T-O-R “Hao you doing?” t-shirt, are great examples of the fun and playful way she markets herself, capturing the attention of clients of all ages. Engaged to Andrew Medina, Linda says of him, “Hardest working man I know. He’s lovable, charming, smart, and most of all, funny. I love that we are not afraid to be honest with one another and are constantly pushing each other to be the best version of ourselves. Eleven+ years and counting! Can’t wait to marry my best friend!” Linda loves educating her clients on the real estate buying and selling process while making a positive impact in their lives. “I learned very early on in my Real Estate career that this business is not about me but about the impact I can make on the lives of others. My approach is and will always be to come from a place of contribution—a servant leader in my community!” When she’s not working, Linda loves to gather and eat! Asada tacos at Dos Portillos, the finger-licking good Cajun shrimp at The Bucket Crab and Crawfish, Chinese food from Min’s Dumplings, Tiger Milk tea with egg pudding and boba at Boba Fiend and what she refers to as a “weird obsession” with El Pollo Loco’s salsa bar, she loves it all! Linda and Andrew cherish time with both their families and Linda loves being part of the KW Corona team.

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MY APPROACH IS AND WILL ALWAYS
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IN MY COMMUNITY!

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Brian & Amanda **PHILP**



Photos and Article by Marissa Menezes



Brian and Amanda Philp joke that they do everything together. But, they really actually do everything together and do it exceptionally well.

In addition to raising three awesome kids, Samantha, Nathaniel and Travis, they tag-team real estate with both their top-producing team, Your Real Estate Heroes 4 Hire, and Brian's role as the Team Leader of Keller Williams SoCal. They both love mixed martial arts and can often be found watching MMA, training together at the Krav Maga gym and watching their sons' wrestling meets. As a family, they are self-proclaimed "huge comic book nerds" (hence the name of

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Let's start the conversation.


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