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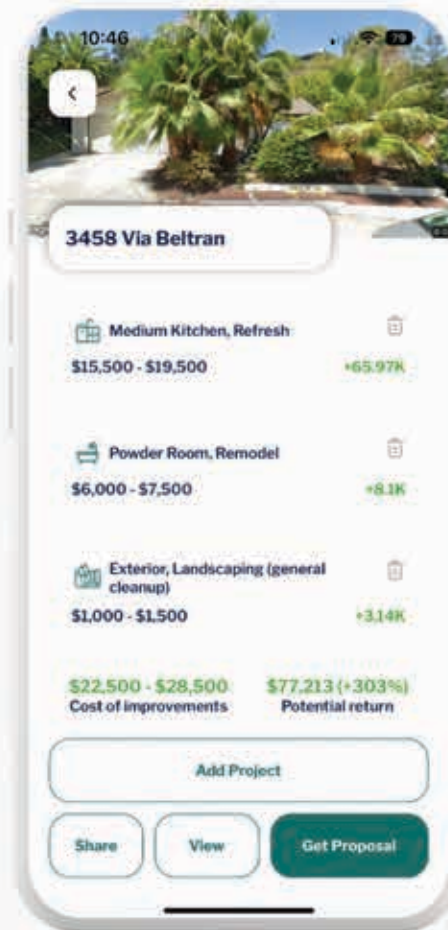
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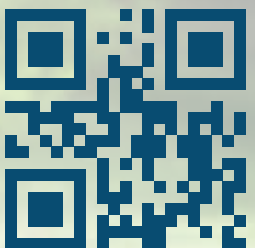
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Chris Rowe has made a significant mark in the Kansas City real estate market. As an independent agent with Cedar Creek Realty, he has navigated a career path full of challenges and triumphs, culminating in an impressive \$38 million in sales last year.

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Rowe's journey into real estate began in an unexpected way. After more than ten years in the automotive industry and working his way up the ladder, he faced a career crossroads. "I think the biggest risk for me was resigning from my General Manager position at the automotive group I was with," he shared. The decision to leave the auto industry and pivot to real estate was not easy. "Not knowing where my life was going or what was next was incredibly hard, but it gave me the reset I needed to recognize what was important in my life," he reflected.

Licensed in 2016, Rowe didn't start practicing real estate until 2018. The transition was challenging, but it also provided a unique opportunity. "I went to my first showing immediately after getting laid off that night, and my friend and his wife trusted me enough to sign a buyer's agency agreement," he recalled. This moment marked the beginning of a new career. "I made a decision right there that I was going to do real estate full-time," Rowe stated.

# CHRIS ROWE



▶▶ top producer  
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FROM CARS  
TO CONTRACTS



“

MY FAITH HAS BEEN  
A GUIDING FORCE THROUGH  
THE UPS AND DOWNS.

”



Balancing his new career with family life, Rowe's priorities remain clear. "Spending time with my family and my kids" is paramount, he emphasized. Married with five children, Rowe enjoys boating, traveling, and cheering on his kids at their sporting events. The family frequently visits the Lake of the Ozarks, a favorite spot for relaxation and outdoor fun.

Despite the challenges, Rowe has seen significant success in real estate. "I think I'm most proud of the success I've been able to have in the few short years I've been active in the industry," he said. His background in the automotive industry, with its high stress and constant negotiations, equipped him with valuable skills for his real estate career. "That background, the stress, long hours, the follow-up, people skills, and endless negotiations helped me to see the success that I have today," Rowe explained.



Rowe's story is one of adaptability. From navigating a sudden career change to achieving significant success in a new field, his journey is inspirational. He attributes much of his success to his faith and the support of his wife. "My wife continuously pushes me to be the best version of myself. She is the best mother that I could hope for my children and she is an absolute boss in her own career," Rowe shared. He also credits his faith, noting, "My faith has been a guiding force through the ups and downs."

Rowe is excited about the future. "I love lake season and taking the boat out in the Ozarks," he said, adding that he is looking forward to a family trip to Cancun in November. On his vision board is a dream of owning a vacation home in Florida, reflecting his love for travel and family time.

When asked about his superpower, Rowe's response was fitting for someone who has navigated significant life changes with grace: "Handling high stress situations with ease." This ability has undoubtedly contributed to his success in real estate, where high-stakes negotiations and quick decision-making are everyday occurrences. As he continues to build his career, Rowe remains grounded in the values that have guided him thus far: family, faith, and a commitment to helping others.

“

THE STRESS, LONG HOURS, THE  
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# TREY MCDONALD

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COVERING YOUR RENTAL NEEDS

Born and raised in the heartland of America, Trey McDonald's journey from Kansas City, MO, to the bustling real estate market is a tale of passion, perseverance, and family. Growing up in Overland Park, Trey always had big dreams. After graduating from the University of Kansas in 1997 with a degree in Education/PT, his career took several twists and turns, eventually leading him to a successful career in property management.

Trey's career path began in Houston, where he worked for a third-party transportation company. "I wanted to follow in my father's footsteps with the transportation company," Trey recalls. However, life had different plans for him. After the heartbreaking loss of his mother, Trey decided to move back to Kansas City to fulfill a lifelong dream of running a restaurant and bar with his father. In 2001, this dream became a reality, but it was just the beginning of his entrepreneurial journey.

Throughout his early career, Trey was also managing rental properties in Kansas City for his father and in Houston for himself. By 2004, he decided to dive into property management full-time, founding II & III Property Management. "Real estate professionals are essential to achieve my dreams and goals. I've been fortunate to have been able to work with and for the ones I know," Trey explains.

Trey's passion for property management is deeply rooted in his family. His wife, Tammy McDonald, is a powerhouse in her own right, owning HerLife Magazine and working alongside her father at his two companies. Married since 2007, Trey and Tammy have built a beautiful family together. Trey's daughter, Brooklyn, 21, is entering her senior year at Florida State University, while Trey & Tammy's two sons, Quade (15) and Carter (12), are active in golf, baseball, and basketball. "We love to travel when the time permits," Trey shares, highlighting the family's love for adventure.







IF YOU'RE WANTING TO INVEST IN REAL ESTATE,  
THE TIME IS NOW.



At the heart of II & III Property Management is a close-knit team that feels more like family. Team leaders Nia Thomas and Chris Hayes, along with team members Daniel Padilla, Kathryn Knoblock, and George Huber, have all been friends of Trey's before joining the company. "My biggest achievement is hiring amazing people who were all friends prior to hiring them. They all have the same mindset and goals that I do," Trey proudly states.

When asked about his mentors, Trey doesn't hesitate to mention his father and his current mentor and coach, Ron Macklin. "My father taught me my work ethic and educated me on rental investment properties," Trey says. "Ron Macklin has helped me realize that I can achieve anything I want in life both professionally and personally. He has also taught me to always be curious and willing to learn."

Trey's definition of success is simple yet profound: "Making the lives of everyone around me better. When I can look around and see that I've helped someone,

even one time in their life, then I've achieved something special." This philosophy extends to his involvement in the community, where he enjoys supporting his friends' children, whether through their schools or sports teams. He also supports Children's Mercy Hospital and City Union Mission, organizations that are close to his heart.

For those looking to invest in real estate, Trey offers this advice: "If you're wanting to invest in real estate, the time is now. You can watch from the stands or you can get on the field. I always choose to get in the game. It's a lot of fun!"

In the end, Trey McDonald's story is one of dedication, family, and a relentless pursuit of his dreams. As he continues to grow II & III Property Management, Trey remains committed to honesty, loyalty, and transparency—values that have guided him throughout his career. "We are a family-run business. It started with my dad and me, and I have been fortunate to be able to hire my other family and friends. We all focus on honesty, loyalty, and transparency,"

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# WILD HORSE

BRINGING LUXURY LIVING TO  
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▶▶ featured development

A new luxury subdivision, Wild Horse, is set to transform the landscape of South Overland Park. Conveniently located ½ mile west of the intersection of 179th Street and Highway 69, this upscale community promises to offer residents an unparalleled blend of comfort, convenience, and high-end amenities.





Conceptualized Drawing



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Wild Horse is strategically positioned across from the Overland Park Arboretum and Botanical Gardens, providing residents with easy access to one of the area's premier natural attractions. Additionally, the subdivision is adjacent to Wolf Springs Elementary and the newest Blue Valley Middle School, slated to open for the 2026 school year, making it an ideal location for families prioritizing top-tier education.

The development will feature 362 homesites, with 60 lots available in the first phase. Many of these lots will be situated on quiet cul-de-sacs, enhancing the community's peaceful ambiance. The homes will be complemented by a range of state-of-the-art amenities designed to cater to the needs of modern families.

Wild Horse also boasts some of the best highway access in the area. The newly widened and improved

Highway 69 runs north-south through Overland Park, ensuring residents can quickly reach key destinations such as the College Boulevard corridor in just under 20 minutes. The recent addition of express lanes will further improve travel times and connectivity.

The developers of Wild Horse emphasize that the community is designed with luxury and convenience in mind. Wild Horse is conveniently located minutes from Bluhawk, which includes top tier daily needs retailers including Cosentino's Market and numerous restaurants and shopping options.

Prospective buyers will appreciate the heated pool that the developers aim to keep open as long as weather permits, allowing residents to enjoy warm days in May and September beyond the traditional Memorial Day to Labor Day pool season. The project's proximity to Heritage Park, another significant recreational area, adds to its allure. This 1,234-acre park offers a wide array of outdoor activities and is just a short drive away.

The first phase of Wild Horse is now accepting lot reservations. Interested parties are encouraged to act quickly as demand for these premium homesites is already high.

For more information about the Wild Horse development, including lot reservations and other inquiries, please visit the official website at: [www.wildhorseliving.com](http://www.wildhorseliving.com). Photos and a community map can also be accessed on the website, providing a visual overview of the upcoming neighborhood.

As South Overland Park continues to grow, Wild Horse stands out as a beacon of luxury and innovation. With its prime location, outstanding amenities, and commitment to quality, it is poised to become one of the most sought-after addresses in the region.

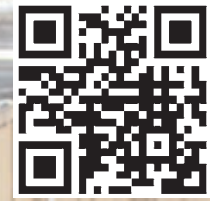






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 Brookside | Platte City | Prairie Village | Olathe | Gardner



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 TO VIEW ALL OF OUR KANSAS CITY LOCATIONS



# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob Ellerman	Team	Reecenichols - Lees Summit
2	Koehler Bortnick	Team	Reecenichols - Country Club Pl
3	Eric Craig	Team	Keller Williams Kc North
4	Dan	Lynch	Lynch Real Estate
5	Thrive Real Estate K	Team	KW Kansas City Metro
6	Bryan	Huff	Keller Williams Realty Partner
7	Kristin	Malfer	Compass Realty Group
8	Spradling	Group	Exp Realty LLC
9	Ray Homes Kc	Team	Compass Realty Group
10	Dani Beyer	Team	Keller Williams Kc North
11	Brooke	Miller	Reecenichols - Country Club Pl
12	Cjco	Team	Reecenichols - Leawood
13	Hern	Group	Keller Williams Platinum Prtnr
14	The Collective	Team	Compass Realty Group
15	Ask Cathy	Team	Keller Williams Platinum Prtnr
16	John	Barth	RE/MAX Innovations
17	Cjco	Team	Reecenichols - Leawood

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

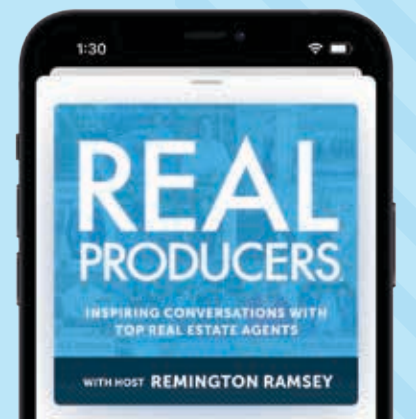
#	FIRST NAME	LAST NAME	OFFICE NAME
18	BG &	Associates	KW Kansas City Metro
19	Benjamin	Lytle	Opendoor Brokerage LLC
20	Richey Real Estate	Group	Reecenichols - Lees Summit
21	Wardell	& Holmes	Wardell & Holmes Real Estate
22	Hannah	Shireman	West Village Realty
23	Shannon	Brimacombe	Compass Realty Group
24	Blake Nelson	Team	KW Kansas City Metro
25	Andrew	Bash	Element Sothebyâ€™S Internationa
26	Loughlin & Associate	Team	Keller Williams Kc North
27	Lynne	Matile	Reecenichols - Overland Park
28	Hendrix	Group	Keller Williams Realty Partner
29	Taylor Made	Team	KW Kansas City Metro
30	Ken Hoover	Group	Keller Williams Kc North
31	The Small	Team	Reecenichols-Kcn
32	LUX	Group	KW Kansas City Metro
33	Michelle	Lutz	Lutz Sales + Investments
34	Reesemontgomery	Team	Aristocrat Realty
35	Jeremy	Applebaum	Real Broker, LLC
36	Macoubrie	Zimmerman	Weichert, Realtors Welch & Com
37	Dan	O Dell	Real Broker, LLC
38	Kaleena	Schumacher	Keller Williams Realty Partner
39	Austin	Home Team	KW Kansas City Metro
40	George	Medina	Reecenichols Brookside
41	Malina	Group	Keller Williams Realty Partner
42	Brent	Sledd	Weichert, Realtors Welch & Com
43	Danny Howell	Team	Exp Realty LLC
44	Vince	Walk	RE/MAX Realty Suburban Inc
45	Patty	Simpson	Crown Realty
46	Lauren	Anderson	Reecenichols -The Village
47	Katherine	Lee	Element Sothebyâ€™S Internationa
48	Crossroads Re	Group	KW Diamond Partners
49	Jeff	Tanner	Platinum Realty LLC
50	Mary Beth	Schwartz	KW Kansas City Metro

#	FIRST NAME	LAST NAME	OFFICE NAME
51	Brooke	Marsalla	Reecenichols - Lees Summit
52	The Gamble	Group	KW Kansas City Metro
53	Aaron	Donner	Keller Williams Realty Partner
54	Locate	Team	Compass Realty Group
55	Susan	Fate	Reecenichols -The Village
56	Kristi	Soligo Fleshman	RE/MAX Revolution Liberty
57	Kim	Brown	Lynch Real Estate
58	Rothermel	Group	Keller Williams Kc North
59	Tamra	Trickey	Reecenichols - Leawood
60	Missy	Barron	Reecenichols - Lees Summit
61	Krishna	Chinnam	Keller Williams Realty Partner
62	Andy	Blake	Real Broker, LLC
63	Hcr	Team	RE/MAX Heritage
64	Aravind	Pentapati	Platinum Realty LLC
65	Suzy	Goldstein	Bhg Kansas City Homes
66	Wade	Fitzmaurice	Fitz Osborn Real Estate LLC
67	Nelson	Group	Keller Williams Kc North

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
68	Kelli	Becks	Keller Williams Realty Partner
69	Jeff	Yacos	Real Broker, LLC
70	Linda L	Martin	Reecenichols - Leawood South
71	Moore Homes	Team	Compass Realty Group
72	Bill	Gerue	Weichert, Realtors Welch & Com
73	Miles	Rost	Keller Williams Realty Partner
74	Therese	Hinds	Reecenichols - Town Center
75	Lindsey	Pryor	Compass Realty Group
76	Yfa	Team	Your Future Address, LLC
77	D & M	Team	Weichert, Realtors Welch & Com
78	Audrah	Team	Real Broker, LLC
79	Georgiane	Hayhow	Seek Real Estate
80	Annie	Kennedy	Realty Executives
81	Molly	Hipfl	Reecenichols - Lees Summit
82	Stacy	Porto	Reecenichols -The Village
83	Amy	Arndorfer	Premium Realty Group LLC
84	Sharp Homes	Team	Exp Realty LLC
85	Steven	Roberts	RE/MAX Elite, Realtors
86	Bailey	Lyons	Lyons Realty Group
87	Lonnie	Branson	Keller Williams Southland
88	Lisa Ruben	Team	Reecenichols - Country Club Pl
89	Hilary	Baldwin	Platinum Realty LLC
90	Joe	Woods	John Moffitt & Associates
91	Jeff	Curry	Weichert, Realtors Welch & Com
92	Sherry	Westhues	Reecenichols - Eastland
93	Sundance	Team	Rodrock & Associates Realtors
94	Alex	Owens	Compass Realty Group
95	Livian Kc	Team	Keller Williams Realty Partner
96	Kc Homes365	Team	Keller Williams Realty Partner
97	Shaun Ashley	Team	RE/MAX Heritage
98	Stroud & Associates	Team	Real Broker, LLC
99	Jessica	Smotherman	RE/MAX Elite, Realtors
100	Rachelle	Moley	Weichert, Realtors Welch & Com

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
101	Veronica	Jaster	Reecenichols - Country Club Pl
102	Andrea	Sullivan	Rodrock & Associates Realtors
103	Steve	Ashner	Reecenichols Wilshire
104	Jenny	Burkhead	Keller Williams Kc North
105	Lauren	Engle	Platinum Realty LLC
106	Heather	Philip	Reecenichols-Kcn
107	Bill	Allen	Bhg Kansas City Homes
108	Brenda	Youness	Weichert, Realtors Welch & Com
109	Murray	Davis	Bhg Kansas City Homes
110	Melissa	Irish	Reecenichols -Johnson County West
111	Rollene	Croucher	KW Diamond Partners
112	Sarah	Page	KW Kansas City Metro
113	Terry Madden	Myers	Reecenichols Brookside
114	Madison	Harpst	RE/MAX Innovations
115	Cory	Ward	Compass Realty Group
116	Shannon	Lyon	Reecenichols - Leawood
117	Bridget	Brown-Kiggins	Weichert, Realtors Welch & Com

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# THE GOLD STANDARD

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
118	Sally	Moore	Keller Williams Platinum Prtnr
119	Quinn	Whimley	Reilly Real Estate LLC
120	Matthew	Webb	Keller Williams Realty Partner
121	Lisa	Rater	Weichert, Realtors Welch & Com
122	Concierge	Real Estate Group	Worth Clark Realty
123	Aaron	Olla	Real Broker, LLC
124	Katee	Porter	RE/MAX Advantage
125	Renee	Amey	RE/MAX Elite, Realtors
126	Patty	Farr	RE/MAX House Of Dreams
127	Sal	Termini	Platinum Realty LLC
128	Explore Home	Group	Keller Williams Kc North
129	Jonas	Barrish	Compass Realty Group
130	Steve	Larue	McGrew Real Estate Inc
131	Candi	Sweeney	Reecenichols - Parkville
132	Lauren	Roush	Reecenichols - Lees Summit
133	Jennifer	Edlin	Keller Williams Kc North
134	Bob	Washburn	Compass Realty Group
135	Kevin	Hopkins	395 Realty LLC
136	Brian	Pine	Heck Land Company
137	Mandy	Doull	Reecenichols - Leawood
138	Whitney	Stadler	Element Sotheby's™ International
139	Ken	Rosberg	Rosberg Realty
140	Tim	Seibold	Coldwell Banker Regan Realtors
141	Tom	Matthews	Keller Williams Realty Partner
142	Sherri	Hines	Weichert, Realtors Welch & Com
143	Monogram Real Estate	Team	Reecenichols - Leawood
144	Brenda	Shores	RE/MAX Heritage
145	Lindsay	Sierens Schulze	Reecenichols - Leawood
146	Laura	Miller	Reecenichols - Leawood
147	Peter	Colpitts	Reecenichols - Leawood South
148	David	Van Noy Jr.	Van Noy Real Estate
149	Tradition	Home Group	Compass Realty Group
150	Simmonsales	Team	RE/MAX Area Real Estate

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Katie	Christianson	Wardell & Holmes Real Estate
152	Dina	Gardner	Reecenichols -The Village
153	Crystal	Metcalfe	United Real Estate Kansas City
154	Cami	Jones	Reecenichols - Leawood
155	Dottie	Bradley	Platinum Realty LLC
156	Eva	Norton	Real Broker, LLC
157	Rachel	Kilmer	Reecenichols - Lees Summit
158	Peggy	Holmes	Reecenichols - Eastland
159	Rebekah	Schaaf	Reecenichols - Overland Park
160	David	Costello	RE/MAX Premier Realty
161	Dani	Thompson	Sbd Housing Solutions LLC
162	Kevin	Trimble	Keller Williams Kc North
163	Denise	Sanker	Reecenichols - Lees Summit
164	Bryan	Parrish	Keller Williams Realty Partner
165	Manley Home	Team	RE/MAX Area Real Estate
166	Teresa	Acklin	Prime Development Land Co LLC
167	Sherri	Cole	Reecenichols-Kcn

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# TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2024 - June 30, 2024

#	FIRST NAME	LAST NAME	OFFICE NAME
168	Dana	Benjamin	Reecenichols - Overland Park
169	Mark	Fraser	Reecenichols - Town Center
170	Jason	Rains	RE/MAX Elite, Realtors
171	Nancy Kirk	Matthew	Compass Realty Group
172	Danny	Watts	Inspired Realty Of Kc, LLC
173	Gina	Walton	Keller Williams Realty Partner
174	Klarissa	Skinner	Keller Williams Realty Partner
175	Rob	Lacy	Weichert, Realtors Welch & Com
176	Tony	Long	Real Broker, LLC
177	John	Simone	Reecenichols-Kcn
178	Kelly	Heaven	KW Kansas City Metro
179	Dan	Couse	Exp Realty LLC
180	Chris	Ferris	Realty Executives
181	Michael	Yeates	The Real Estate Store LLC
182	Angela	Fitzgerald	Rodrock & Associates Realtors
183	Derek	Payne	Midwest Land Group
184	Ann	Ring	Weichert, Realtors Welch & Com
185	Doug	Mitts	Keller Williams Realty Partner
186	Ashley	Kendrick	Chartwell Realty LLC
187	Jennifer	Barth	RE/MAX Auction House, LLC.
188	The Carter	Group	Keller Williams Platinum Prtnr
189	Leslie	Silveira	Worth Clark Realty
190	Mike	Russell	Real Broker, LLC
191	Mikki	Armstrong	Reecenichols - Lees Summit
192	Majid	Ghavami	Reecenichols - Town Center
193	Becky	Brock	Reecenichols - Leawood
194	John	Kroeker	Weichert, Realtors Welch & Com
195	Jodie	Brethour	Compass Realty Group
196	Mike	O Dell	Real Broker, LLC
197	Marlene	Riebe	Crown Realty
198	Jake	Zillner	Baron Realty
199	Nancy	Ward	Compass Realty Group
200	Sara	Stucker	Reecenichols-Kcn

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